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MARGINAL EFFECTS

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Working Paper 29998

<http://www.nber.org/papers/w29998>

NATIONAL BUREAU OF ECONOMIC RESEARCH

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April 2022

I would like to thank John Mullahy for helpful discussions and comments on an earlier version. The views expressed herein are those of the author and do not necessarily reflect the views of the National Bureau of Economic Research.

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The Inverse Hyperbolic Sine Transformation and Retransformed Marginal Effects
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NBER Working Paper No. 29998
April 2022
JEL No. C16,I1

ABSTRACT

This paper shows how to calculate consistent marginal effects on the original scale of the outcome variable in Stata after estimating a linear regression with a dependent variable that has been transformed by the inverse hyperbolic sine function. The method uses a nonparametric retransformation of the error term and accounts for any scaling of the dependent variable. The inverse hyperbolic sine function is not invariant to scaling, which is known to shift marginal effects between those from an untransformed dependent variable to those of a log-transformed dependent variable.

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1 Introduction

The inverse hyperbolic sine (IHS) function is widely used in empirical research to transform the dependent variable. The motivation to use this transformation is that it allows for non-positive values and can reduce the influence of outliers in a right-skewed distribution. The natural logarithm transformation is often used for skewed distributions, but $\ln(y)$ is not defined when y is zero or negative. Linear regression can be used for dependent variables that span the entire real line, but the results can be greatly influenced by outliers if the distribution of y is skewed. The IHS transformation is one alternative to untransformed linear regression that can potentially solve both problems.

However, the IHS transformation creates additional challenges. First, in a linear regression with an IHS-transformed dependent variable, the estimated coefficients have no intrinsic meaning. It is necessary to retransform the predicted values back to the original scale to calculate quantities of interest, typically marginal effects. The retransformation back to the original scale of the outcome variable is not trivial (Manning, 1998). This paper shows how to estimate marginal effects on the original scale in Stata after retransforming results from a linear regression with an IHS-transformed dependent variable. I apply Duan's nonparametric smearing estimate (1983) to the IHS retransformation to get both marginal effects and predicted values on the original scale.

The second challenge is that the IHS is not invariant to scaling (Aihounton and Henningsen (2021)). In contrast, linear regression with an untransformed dependent variable *is invariant* to scaling, meaning that changing the units of the dependent variable between, say, dollars, pennies, euros, pounds, and yuans will not change the final interpretation. The regression coefficients adjust in predictable ways. Unlike linear regression with an untransformed dependent variable, an IHS-transformed dependent variable is sensitive to scaling. The marginal effects on the original scale will change if that dependent variable is rescaled (e.g., dollars to pennies). The two scaling extremes — dividing or multiplying the dependent variable by a large number before applying the IHS transformation — will reproduce marginal effects on the original scale that are either equal to marginal effects from a linear regression with an untransformed dependent variable or are equal to marginal effects from a log-transformed model.

I show how to estimate marginal effects on the original scale of the outcome variable for the inverse hyperbolic sine model over a wide range of scaling factors in Stata and compare the results. Although the IHS transformation can also be used for an explanatory variable, such transformations are beyond the scope of this study (see Bellemare, Barrett, and Just (2013) for one example).

2 Inverse hyperbolic sine

The inverse hyperbolic sine function, also known as the *area hyperbolic sine function* (denoted arsinh), is the natural logarithm of y plus an additional term equal to the

square root of y -squared plus one. The inverse hyperbolic sine function is

$$\sinh^{-1}(y) = \ln\left(y + \sqrt{y^2 + 1}\right). \quad (1)$$

The IHS function has several nice properties. It passes through the origin because when $y = 0$ then $\ln(1) = 0$. The IHS function is symmetric around 0, meaning that $\sinh^{-1}(y) = -\sinh^{-1}(-y)$. For large values of y , $\sinh^{-1}(y)$ is approximately equal to $\ln(y)$ plus a constant ($\ln(2) \approx .693$).

$$\text{For } y \gg 0 : \sinh^{-1}(y) \approx \ln(2y) = \ln(y) + \ln(2) \quad (2)$$

The derivative of the IHS function shows where that function is similar in slope to the identity and log transform functions. The derivative of $\sinh^{-1}(y)$ with respect to y is the inverse of $\sqrt{y^2 + 1}$.

$$\frac{d}{dy} \left(\ln\left(y + \sqrt{y^2 + 1}\right) \right) = \frac{1}{\sqrt{y^2 + 1}} \quad (3)$$

The graph of $\sinh^{-1}(y)$ against y has three distinct regions, as shown in Figure 1. As y gets large, the derivative of $\sinh^{-1}(y)$ approaches $1/y$, which is the derivative of $\ln(y)$. As y approaches 0, the derivative of $\sinh^{-1}(y)$ approaches 1, which is the slope of the untransformed line. When y is negative, $\sinh^{-1}(y)$ is equal in magnitude and opposite in sign to $\sinh^{-1}(|y|)$. Therefore, when y is large, the marginal effects for the IHS and log transformations will be nearly the same, and when y is small the marginal effects for the IHS and identity transformations will be nearly the same (Aihounton and Henningsen (2021)).

Suppose that you have a continuous outcome that has both positive and negative values and has a right-skewed distribution. Perhaps it is a financial variable like net income or wealth. One could estimate a linear regression with an IHS-transformed dependent variable. Let y be a continuous outcome determined by a vector of covariates \mathbf{x} with a corresponding vector $\boldsymbol{\beta}$ of unknown parameters to be estimated. Let i denote individual observations and the error term be ϵ .

$$\sinh^{-1}(y_i) = \mathbf{x}'_i \boldsymbol{\beta} + \epsilon_i \quad (4)$$

If the goal is to estimate marginal effects on the original scale, then how should one proceed? One alternative is to compute elasticities. Bellemare and Wichman (2020) derive the elasticities for cases where either the dependent variable y , independent variables \mathbf{x} , or both, are transformed by the inverse hyperbolic sine function.

Another alternative is to estimate the model using generalized method of moments (GMM). The advantage of GMM is that it avoids retransformation. Mullahy (2021) shows how to estimate a GMM model with an IHS-transformed dependent variable. Unfortunately, Stata has trouble estimating IHS models with GMM when y is large, above say,

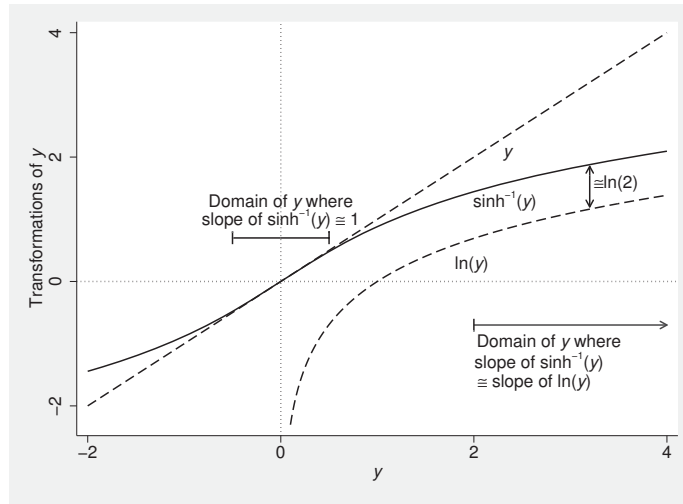


Figure 1: Three transformations of y (identity, IHS, and natural log) and the domain of y over which the slopes of the transformations are nearly identical.

50. For typical financial data, estimating a GMM model in Stata requires rescaling by dividing by a large number. But this returns results that are essentially the same as the untransformed model.

If the dependent variable has only positive values, then the IHS transformation is not necessary. There are well-established methods that use either the log-transformation or generalized linear models (GLM) with one of several possible transformations, including the log (Manning, 1998; Manning and Mullahy 2001; Deb, Norton, Manning, 2017).

Given that most applied econometricians are interested in estimating conditional marginal effects, that is what I show how to do next for an IHS-transformed dependent variable.

3 Duan's smearing estimate for IHS

After estimating a linear regression with an IHS-transformed dependent variable, how should one interpret the results? In particular, how can one calculate marginal effects of covariates? The coefficients are not directly interpretable as marginal effects, as they are for an untransformed linear regression. Nor are the coefficients semi-elasticities, as they are for a log-transform regression. I will show how to retransform the results using the hyperbolic sine function and applying Duan's smearing estimate (1983).

The hyperbolic sine function — the inverse of the inverse hyperbolic sine function

— is half the difference of two exponential terms.

$$\sinh(x) = \frac{e^x - e^{-x}}{2} \quad (5)$$

Substitute $\mathbf{x}'\boldsymbol{\beta} + \epsilon$ for x in equation 5 and take expectations to derive the following expression for the expected value of y on the original scale, given \mathbf{x} .

$$E[y|\mathbf{x}] = E[\sinh(\mathbf{x}'\boldsymbol{\beta} + \epsilon)|\mathbf{x}] \quad (6)$$

Duan (1983) showed how to calculate a consistent estimate of the expected value of the outcome on the original scale after estimating a linear regression model with a transformed dependent variable. His method has been widely applied to the natural logarithm transformation (Manning, 1998; Manning and Mullahy, 2001). Duan's proof applies not only to log transformations but to any smooth distribution. Specifically, the key assumption for the consistency of Duan's smearing estimate is that the retransformation function is continuously differentiable, which $\sinh(\cdot)$ is.

Following Duan (1983), instead of integrating over the unknown distribution of the error term, use the empirical cumulative distribution function (CDF) by averaging equation 6 over the estimated residuals and substitute the least squares estimates of the parameters $\hat{\boldsymbol{\beta}}$. Let the sample size be N .

$$\begin{aligned} \hat{E}[y|\mathbf{x}] &= \frac{1}{N} \sum_{i=1}^N \sinh(\mathbf{x}'\hat{\boldsymbol{\beta}} + \hat{\epsilon}_i) \\ &= \frac{1}{2N} \sum_{i=1}^N \left(e^{\mathbf{x}'\hat{\boldsymbol{\beta}} + \hat{\epsilon}_i} - e^{-\mathbf{x}'\hat{\boldsymbol{\beta}} + \hat{\epsilon}_i} \right) \end{aligned} \quad (7)$$

In practice this is done in two steps. First, let $D = E[e^\epsilon]$. Although D is unknown because ϵ has an unknown distribution, the population mean of D can be estimated by the sample mean.

$$\hat{D} = \frac{1}{N} \sum_{i=1}^N e^{\hat{\epsilon}_i} \quad (8)$$

Second, substitute \hat{D} into equation 6 and rearrange terms to get Duan's smearing estimate for the retransformation of the IHS-transformed linear regression.

$$\hat{E}[y|\mathbf{x}] = \frac{1}{2} \left(e^{\mathbf{x}'\hat{\boldsymbol{\beta}} + \hat{D}} - e^{-\mathbf{x}'\hat{\boldsymbol{\beta}} + \hat{D}^{-1}} \right) \quad (9)$$

The marginal effect of a change in a continuous variable x_1 with a corresponding coefficient β_1 is the derivative of equation 9 and is always positive (notice that the two terms are now added, not subtracted).

$$\frac{d\hat{E}[y|\mathbf{x}]}{dx_1} = \frac{1}{2} \left(\hat{\beta}_1 e^{\mathbf{x}'\hat{\boldsymbol{\beta}} + \hat{D}} + \hat{\beta}_1^{-1} e^{-\mathbf{x}'\hat{\boldsymbol{\beta}} + \hat{D}^{-1}} \right) \quad (10)$$

One advantage to Duan's approach is that it is easy to estimate in Stata, as shown in the next section. A limitation is that it assumes that the variance is homoskedastic. Manning (1998) discusses how to adjust Duan's smearing estimate when there is heteroskedasticity by group.

4 Stata code for marginal effects

This section shows example Stata code to estimate marginal effects on the original scale after estimating a linear regression with an IHS-transformed dependent variable, using Duan's smearing estimate (1983). Stata refers to the inverse hyperbolic sine function as `asinh()`. The example code assumes that the dependent variable is `y` and that there are three covariates (`x1`, `x2`, and `x3`); those would be changed by the user. In addition to marginal effects, the code also calculates predicted values of `y` by generating a new variable `yhat_ihs` that is also based on retransformed results with Duan's smearing estimate.

```
* Example code to estimate IHS model and retransformed marginal effects
generate y_ihs = asinh(y) // replace y with outcome
regress y_ihs x1 x2 x3, vce(robust) // replace x1-x3 with covariates

predict xbhat_ihs, xb
predict double ehat, residual
egen duan = mean( exp(ehat) )

margins, dydx(*) expression( .5*(exp(xb())*duan - (1/(exp(xb())*duan))) )
generate yhat_ihs = .5*(exp(xbhat_ihs)*duan - (1/(exp(xbhat_ihs)*duan)))
```

5 Stata code for multiple scaling factors

Next I show how to incorporate scaling into the marginal effects calculations. It is well known that IHS is sensitive to scaling because the IHS transformation is not scale invariant (Aihounton and Henningsen, 2021). It is best to think of the scale factor as one additional parameter to the model. Aihounton and Henningsen (2021) discuss ways to choose the optimal scaling parameter.

The example Stata code below is similar to the example code for the basic IHS retransformation, but also allows for a scaling factor.

```
* Example code to estimate scaled IHS model and retransformed marginal effects
scalar scale = .001 // replace scaling factor
generate y_ihs_scale = asinh(scale*y)
[Stata code omitted]
margins, dydx(*) expression( .5*(exp(xb())*duan - (1/(exp(xb())*duan)))/scale )
generate yhat_ihs = .5*(exp(xbhat_ihs)*duan - (1/(exp(xbhat_ihs)*duan)))/scale
```

One way to compare results across different scaling factors is to estimate several models and then compare the marginal effects and their standard errors using `estimates table`. The following program allows for such comparisons.

```

* Example program to estimate IHS models with several scale
* factors and to compare the marginal effects
* Must have declared $y and $xvars as global variables
capture program drop ihs
program define ihs
    args scale name
    tempvar ihs_y ehat duan

    generate `ihs_y' = asinh(`scale'*$y)
    regress `ihs_y' $xvars, vce(robust)
    predict `ehat', residual
    egen `duan' = mean( exp(`ehat') )
    margins , dydx(*) expression( .5*(exp(xb())*`duan' ///
        - (1/(exp(xb())*`duan`)))/`scale' ) post
    estimates store `name'
end

```

After defining the program `ihs`, one can use it to compare models with different scaling factors by specifying both the scaling factor and a name for stored results, as shown below in example Stata code.

```

* Example use of ihs, arguments are scale and name
ihs .000001 mil_th
ihs .001   thou_th
ihs 1     one
ihs 100   hundred
estimates table mil_th thou_th one hundred, b(%7.2f) se(%7.2f)

```

The example Stata code in this section, slightly modified, was used for the empirical example using MEPS in the next section.

6 Example using MEPS data

This empirical example predicts family income for a sample of 115,009 persons in the 2008–2014 Medical Expenditure Panel Survey (MEPS), a national survey on the financing and use of medical care in the United States. Family income ranges from $-182,078$ to $556,128$, has a median value of $\$47,439$, and is right skewed (see Figure 2). Therefore, it is reasonable to consider transforming family income by the IHS function.

The sample includes persons aged 25–65. For illustrative purposes, the simple model specification is a function of just age, gender, and the highest level of education achieved (four categorical values). The mean age is 44, more than half are women, a quarter did not complete high school, and half have a high-school diploma as their highest level of education.

```

. * Summary statistics
. summarize $y ihs_y ln_y age female i.education

```

Variable	Obs	Mean	Std. dev.	Min	Max
faminc	115,009	62304.58	55366.43	-182078	556128
ihs_y	115,009	11.10619	2.027033	-12.80534	13.9219
ln_y	112,236	10.6924	.9615114	1.098612	13.22875
age	115,009	44.08338	11.48955	25	65

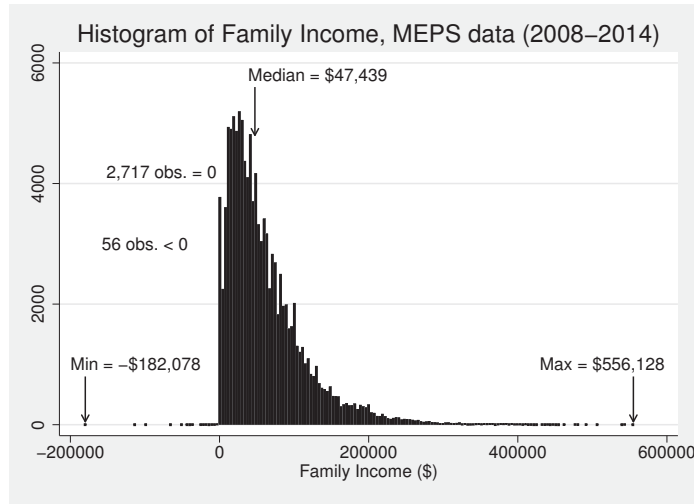


Figure 2: The histogram of family income shows a skewed distribution of positive values, with many values of zero and some negative values.

female	115,009	.5392274	.498461	0	1
education					
No HS deg	115,009	.2642315	.4409251	0	1
HS degree	115,009	.5012303	.5000007	0	1
College deg	115,009	.1567269	.3635446	0	1
Grad. deg	115,009	.0778113	.2678756	0	1

The results compare the estimated marginal effects on the original scale for linear regressions with either an IHS-transformed dependent variable (`me_ihs`) or an untransformed dependent variable (`me_y`). The estimated coefficients of the IHS model are in the first column for completeness. The marginal effects of the IHS model are roughly half again to double the size, in absolute value, compared to those for the untransformed OLS model. The marginal effects should be similar only if the dependent variable had been rescaled by multiplying by a tiny number, which it had not.

```
. * Results comparing IHS betas and marginal effects to untransformed OLS
. estimates table beta_ihs me_ihs me_y, b(%10.3f) se(%10.3f)
```

Variable	beta_ihs	me_ihs	me_y
age	0.009 0.001	615.570 35.395	450.733 12.872
female			
Female=1	-0.232 0.012	-15797.450 795.524	-6239.074 301.452
education			

HS degree	0.437	20005.268	11635.094
	0.016	680.604	311.280
College deg	1.133	76784.804	45697.617
	0.017	1327.375	528.542
Grad. deg	1.436	116905.241	71019.401
	0.019	2072.207	839.017
_cons	10.322		
	0.027		

Legend: b/se

Next are comparisons for five different rescaled IHS models along with both an untransformed model and a log transform model. Because $\ln(y)$ is not defined for non-positive values of y , I dropped the 2,773 observations with non-positive values of family income. (This is only done to allow for direct comparisons across the different models including $\ln(y)$; one of the motivations for IHS is the ability to include zero and negative values of y .) The new sample has 112,236 observations. Other than dropping the left-tail of the family income distribution, the other summary statistics did not change appreciably. However, dropping the two and a half percent of observations with the lowest values of the dependent variable does change the average marginal effects. The marginal effects from the two different samples cannot be compared.

The five scaling factors are 0.000000001 (“trillionth”), 0.000001 (“millionth”), 0.001 (“thousandth”), 0.1 (“tenth”), and 10 (“ten”). For this data set and model specification, these five scaling factors give marginal effects that span from untransformed y to $\ln(y)$. The results show that scaling by one trillionth yields marginal effects and standard errors that are identical (to a few digits) to those of the untransformed model (see left two columns of the results table). Moving to the right side of the table, scaling by multiplying by 10 yields marginal effects and standard errors that are identical to those of the $\ln(y)$ model.

```
. * Compare marginal effects across models
. estimates table me_y tril_th mil_th thou_th tenth ten me_lny, b(%7.1f) se(%7.1f)
```

Variable	me_y	tril_th	mil_th	thou_th	tenth	ten	me_lny
age	452.2 13.0	452.2 13.0	450.2 12.9	450.0 15.3	448.5 15.8	448.4 15.8	448.4 15.8
female Female=1	-5978.9 304.1	-5978.9 304.1	-5964.8 301.7	-8866.0 342.2	-8972.8 350.9	-8975.8 351.2	-8975.8 351.2
education HS degree	11222.0 315.7	11222.0 315.7	11209.9 313.7	13478.2 314.9	13461.1 322.3	13458.9 322.5	13458.9 322.5
College deg	44788.2 530.7	44788.2 530.7	44634.1 526.5	53359.8 627.9	53445.9 647.0	53443.5 647.7	53443.5 647.7
Grad. deg	69924.0 839.5	69924.0 839.5	69595.4 831.4	82569.2 1039.9	82848.8 1065.1	82852.6 1065.8	82852.6 1065.8

Legend: b/se

The marginal effects for age do not change appreciably with changes in scaling, however, the other marginal effects change considerably with different scaling. For a real research paper, instead of for this illustration, it would be important to compare the fit of the various models as a function of the scaling parameter and make an informed choice about which model specification is best (Aihounton and Henningsen (2021)). Any comparison, however, of log-likelihoods of models with different dependent variables would need to add the Jacobian term relevant for the transformation to its respective log-likelihood (Bellemare and Wichman (2020)).

The Stata code and data are available from the author upon request.

7 Conclusions

The inverse hyperbolic sine transformation is gaining popularity because it is easy to estimate with linear regression and allows for a skewed dependent variable that takes on zero and negative values.

In practice, it can be hard to estimate the marginal effects on the original scale. The estimated coefficients are not marginal effects, nor are they semi-elasticities like $\ln(y)$. As has been known for years, if your dependent variable has been transformed but you want to interpret on the original scale, then you must retransform the results using Duan's smearing estimate. It is also important to understand that the IHS function is not scale invariant. Scaling from low values (multiply by tiny positive number) to high values (multiply by large number) changes the marginal effects at the extremes from OLS to $\ln(y)$.

This paper shows how to retransform the IHS model results and calculate marginal effects and their confidence intervals on the original scale, in Stata. I also show how to compare results across multiple scaling factors.

8 Acknowledgements

I would like to thank John Mullahy for helpful discussions and comments on an earlier version.

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