

NBER WORKING PAPER SERIES

CORPORATE ACTIONS AND THE MANIPULATION OF RETAIL INVESTORS IN CHINA:
AN ANALYSIS OF STOCK SPLITS

Sheridan Titman
Chishen Wei. Wei
Bin Zhao

Working Paper 29212
<http://www.nber.org/papers/w29212>

NATIONAL BUREAU OF ECONOMIC RESEARCH
1050 Massachusetts Avenue
Cambridge, MA 02138
September 2021

We thank Kenneth Ahern, Jun Tu, Chester Spatt, K.C. John Wei, and conference and seminar participants at the Chapman Conference on the Experimental and Behavioral Aspects of Financial Markets, Chinese University of Hong Kong, Fanhai Economics and Finance Conference, Five-Star Workshop in Finance, Helsinki Finance Summit, Hong Kong Polytechnic University, the IFARC conference in Hanoi, the India Finance Conference, and the University of Nottingham at Ningbo for helpful comments. We also acknowledge that we received extremely helpful comments from the editor, David Hirshleifer and an anonymous referee. We especially thank the Shanghai Stock Exchange for valuable assistance with the exchange data. Finally, Sheridan Titman acknowledges that this project was started while he was visiting the Shanghai Advanced Institute of Finance (SAIF) as a Special Term Professor. The views expressed herein are those of the authors and do not necessarily reflect the views of the National Bureau of Economic Research.

NBER working papers are circulated for discussion and comment purposes. They have not been peer-reviewed or been subject to the review by the NBER Board of Directors that accompanies official NBER publications.

© 2021 by Sheridan Titman, Chishen Wei. Wei, and Bin Zhao. All rights reserved. Short sections of text, not to exceed two paragraphs, may be quoted without explicit permission provided that full credit, including © notice, is given to the source.

Corporate Actions and the Manipulation of Retail Investors in China: An Analysis of Stock Splits

Sheridan Titman, Chishen Wei. Wei, and Bin Zhao

NBER Working Paper No. 29212

September 2021

JEL No. G12,G14

ABSTRACT

We identify a group of “suspicious” firms that use stock splits—perhaps, along with other activities—to artificially inflate their share prices. Following the initiation of suspicious splits, share prices temporarily increase, and subsequently decline below their pre-split levels. Using account level data from the Shanghai Stock Exchange, we find that small retail investors acquire shares in firms initiating suspicious splits, while more sophisticated investors accumulate positions before suspicious split announcements and sell in the post-split period. We also find that insiders sell large blocks of shares and obtain loans using company stock as collateral around the initiation of suspicious splits.

Sheridan Titman
Finance Department
McCombs School of Business
University of Texas at Austin
Austin, TX 78712-1179
and NBER
titman@mail.utexas.edu

Bin Zhao
Thammasat University
Bangkok, Thailand
binzhao1@gmail.com

Chishen Wei. Wei
Lee Kong Chian School of Business
50 Stamford Road #4108
Singapore Management University
178899
Singapore
cswei@smu.edu.sg

1. Introduction

Under the guidance of academics and industry practitioners, the China stock market was launched in December 1990. By 2015, it was the second largest in the world by market capitalization. While the growth has been impressive, young burgeoning stock markets have been vulnerable to episodes of price manipulation. From the bear raids in the Amsterdam stock market in the seventeenth century, to the market corners and trading pools on Wall Street in the nineteenth and early twentieth centuries, regulators have fought to stay ahead of manipulators and struggled to restore stability and trust to financial markets.¹ Yet, such lessons appear hard to learn and easily forgotten. As developing economies globalized in the late twenty first century, price manipulation was a common occurrence in many emerging financial markets (e.g., Khanna and Sunder, 1999; Khwaja and Mian, 2005).

This paper examines whether Chinese firms are able to manipulate their share prices by taking misleading corporate actions. Two factors make the Chinese market particularly susceptible to such behavior. First, retail investors dominate trading and account for nearly 90% of daily trading volume on the Shanghai Stock Exchange (SSE).² Small retail investors tend to be relatively unsophisticated—approximately one third of all Chinese retail investors lack a high school education and a 2014 survey reports that the majority of the new account openings were by investors that did not have a high school degree (Gan, Yin, and Tan, 2015). Second, short selling in the Chinese A-share market is substantially limited. Short selling was banned prior to 2010 and 2016 restrictions prohibited the short selling of nearly 70% of stocks. These short-selling restrictions prevent arbitrageurs from stepping in to counter act manipulative actions.

¹ See, for example, Allen and Gale (1992) and Jarrow (1992).

² Author's calculation based on complete account trading data from the SSE during 2013 to 2015.

In this paper, we focus on how corporate insiders use stock splits, in combination with other activities, to artificially inflate their share price. In many regards, stock splits provide an ideal corporate vehicle for manipulation. Given that these announcements attract considerable attention, insiders have an incentive to split their shares when they have favorable information to convey. As discussed in Grinblatt, Masulis and Titman (1984) and Almazan, Banerji, and de Motta (2008) splits can be credible signals in fully rational models because the increased scrutiny associated with stock splits can be costly for firms with unfavorable private information. However, in a market dominated by unsophisticated retail investors and in the presence of short sale constraints, splits can temporarily inflate a firm's stock price. Unsavory insiders with short horizons or immediate capital needs may use this opportunity to sell shares or benefit in other ways. Our notion of manipulating with splits is consistent with Benabou and Laroque (1992), who provide a model where insiders with noisy private information make biased public announcements to manipulate stock prices.

Stock manipulation is illegal and fraudulent under Chinese securities law (Article 77). A recent investigation by the Chinese Securities and Regulatory Commission (CSRC), which is the equivalent to the U.S. Securities and Exchange Commission, reveals that stock splits are a common tactic used by manipulators to draw in retail investor interest (CSRC, 2018). The criminal and civil penalties are costly. In a high-profile court case, Xiang Xu, the hedge fund manager of the Zexi Investment Company, was sentenced to a five- and half-year jail term and paid a fine of 11 billion Chinese yuan for conspiring with managers to announce splits and simultaneously conduct wash trades using unaffiliated trading accounts. Our analysis reveals that the use of stock splits in the Xiang Xu scandal was not an isolated incident.³

³ We perform a case study of the split events uncovered in the investigation and report our findings in the Internet Appendix.

We start by using *ex ante* information to identify a sample of splits across both the Shanghai and Shenzhen stock exchanges that might raise suspicion based on the unusual circumstances surrounding their announcements. Although the information used to identify these “suspicious” splits was publicly available at the time of the split announcement, it is doubtful that Chinese retail investors were equipped to access and interpret these warning signs. This sample of suspicious splits excludes those made by state owned enterprises (SOEs), because their government appointed executives tend to have strong political career incentives that make it very costly to engage in manipulating their stock prices.⁴

From this sample of non-SOEs, we further stratify the sample based on characteristics that are likely to be associated with a higher probability that insiders are colluding to artificially boost their share price. First, we investigate stock split announcements made outside of traditional split announcement periods or after poor recent stock performance. The latter announcements are suspicious because a common rationale for stock splits is to restore the stock price to an optimal trading range, usually after a period of strong price appreciation (Baker and Gallagher, 1980). Second, we identify firms that concurrently announce a stock split and report high accruals, which can be associated with earnings manipulation (Teoh, Welch, and Wong, 1998a, 1998b; Piotroski and Wong, 2012).⁵ Finally, we conjecture that insiders with particularly strong incentives for their share price to be temporarily high (Spatt, 2014) will use stock splits to manipulate the short-term share price. Specifically, we collect data on the impending lockup expirations of shares with

⁴ Fan, Wong, and Zhang (2007), Wong (2014), and Cao, Lemmon, Pan, Qian, and Tian (2019) discuss the tendency of SOE executives to avoid controversial activities because of their focus on competing to move up the internal political ranking system. SOE executives also have significantly less equity ownership in their firms. Chen, Guan, and Ke (2013) find that managers at SOEs either never exercise their stock options, or exercise but leave the firm and the political tournament system. We find no evidence of manipulation around stock split announcements of SOEs.

⁵ See Teoh, Welch, and Wong (1998a, 1998b) for U.S.-based evidence and Piotroski and Wong (2012) for China-based evidence.

trading restrictions held by influential shareholders (i.e., larger shareholders and institutional investors) that occur in the months surrounding the stock split announcement date.

Figure 1 illustrates our main findings. The returns following suspicious splits exhibit an inverse U-shaped abnormal return pattern. The buy-and-hold size-adjusted returns of suspicious splits have a positive 10% run-up by the third month after the split announcement, but reverse back to the pre-split level within eighteen months.

The initial positive returns followed by a subsequent reversal is a distinguishing feature that separates market manipulation from other opportunistic behavior. For example, non-suspicious splits also experience an initial positive market reaction and a modest upward drift, but no subsequent reversal. The post announcement behavior of the non-suspicious splits mirrors the evidence in the United States and is suggestive of *under-reaction* to corporate announcements (Daniel, Hirshleifer, and Subrahmanyam, 1998).⁶ The timing of these splits may be opportunistic in that they may reflect the timing of option grants and anticipated insider trades (Devos, Elliot, and Warr, 2015). However, the lack of return reversals indicate that the initial price appreciation was permanent and therefore unlikely to reflect market manipulation.

Additional tests provide evidence of a relation between retail investor attention and the temporary price appreciation and reversal patterns among suspicious splits. We observe more extreme post announcement returns of suspicious splits for small capitalization stocks and splits that drop the nominal price level below \$10. These conditional patterns are consistent with the observed retail preference for small stocks and stocks with low nominal price levels (Lee, Shleifer, and Thaler, 1991; Kumar and Lee, 2006). Moreover, following Hirshleifer, Jian, and Zhang (2018),

⁶ See, for example, Grinblatt, Masulis, and Titman (1984), Ikenberry and Ramnath (2002) and Chan, Li, and Lin (2019). We also verify that the positive abnormal post-announcement drift occurs among U.S. stocks during our 1999-2015 sample period (see Figure 1).

we examine the suspicious splits of firms with “unlucky” listing codes, because there is evidence that some retail investors avoid these stocks because of numerological superstition. Among these “unlucky” suspicious splits, there is no significant run-up and reversal patterns.

For direct evidence on the buyers of suspicious splits, we analyze proprietary trading records from the Shanghai Stock Exchange.⁷ We find that small retail investors (accounts \leq \$5M Renminbi (RMB)) are attracted to stock splits unconditionally; their net buying significantly increases after the split announcement—representing about 450% of average daily volume over the following three months. They are strong net buyers of both suspicious and non-suspicious splits after the split announcement, consistent with our conjecture that less sophisticated investors are unable to recognize the warning signs of suspicious firms. Interestingly, small retail investors significantly increase their net buying *before* the split announcement only for suspicious splits. In subsequent analysis, we explore whether information leakage may explain this behavior.

In contrast, large accounts ($>$ \$5M RMB) are net sellers after the split announcement and are particularly aggressive in selling suspicious splits. Large accounts appear to have private information about impending split announcements as they accumulate shares across all types of splits approximately one month before the public split announcement. While account identities are anonymized in our sample, our evidence mirrors recent findings that large accounts are informed and are suspected to belong to corporate insiders (Chen, Gao, He, Jiang, and Xiong, 2019). The documented pattern of large individual investors buying before the announcement and selling shares back in the post-split period is consistent with a sophisticated strategy of exploiting positive-feedback traders (De Long, Shleifer, Summers, and Waldmann, 1990; Pearson, Yang, and Zhang, 2021).

⁷ This sample constitutes 39% of the splits in our sample.

A detailed examination of account characteristics reveals that retail buyers of suspicious splits are likely to be less financially sophisticated (Calvet, Campbell, and Sodini, 2007, 2009; van Rooij, Lusardi, and Alessie, 2011). Buyers of suspicious splits have smaller account balances, opened their trading account more recently, and experienced worse return performance. Suspicious split buyers also tend to trade more, and are more likely to be male, which suggests that they may be more overconfident (Barber and Odean, 2000, 2001).

As mentioned earlier, since there are costs associated with using splits to falsely signal, insiders will engage in this activity only when the benefits are high. We examine the extent to which insiders and large shareholders use the opportunity of an inflated share price to unlock capital. Because of strict regulatory selling restrictions, insiders in China tend to use off-exchange transactions to relax financial constraints and circumvent detection by regulators.⁸ We suspect that insiders sometimes collaborate with hedge funds and use split announcements to create favorable conditions for selling large blocks of shares off-exchange, thereby circumventing the shareholder selling restrictions. Consistent with our hypothesis, block trades are more likely to occur around the announcement of suspicious splits with impending lockup expirations. However, there is no significant association between block trades and split announcements, unconditionally. We also suspect that insiders and large shareholders use split announcements to temporarily inflate their stock price for the purpose of obtaining stock pledged loans. Because these are equity-backed loans collateralized by shares, insiders can secure larger loans when their share price is high. We find a

⁸ We focus on off-exchange transactions for the following reasons: 1) shareholders with significant holdings are prohibited from selling more than 1% of company shares in a three-month period on the exchange directly, 2) Chinese regulators heavily scrutinize direct on-exchange trades by corporate insiders and influential large shareholders, and 3) regulation requires shareholders with significant holdings to report their intent to trade at least 15 trading days in advance if they plan to sell on the secondary market.

significant increase in the percentage of share pledge loans immediately around the announcement of suspicious splits that concurrently report a high level of accruals.

Our manipulation story implies that insiders *intentionally* inflate their share price, but an alternative view is that investors simply mis-value splits (Birru and Wang, 2016). While this interpretation is difficult to rule-out, news articles report anecdotes and anonymous tips that document the use of stock splits to facilitate the selling of shares by insiders (see Appendix 3). To provide evidence on another potential manipulation channel, we obtain a sample of message board postings on the popular Eastmoney Guba stock forum. Estimates from Poisson regressions reveal significant increases in message board activity in the two weeks before the announcement of a suspicious split. Although the evidence is circumstantial, it is consistent with a concerted “pump and dump” effort that uses splits along with other questionable activities.

Finally, we note that stock splits are endogenous corporate actions that tend to occur along with earnings releases, dividend choices, and other announcements. As such, we cannot say that stock splits *per se* are the sole manipulation instrument, only that splits are one tool in the toolkit of manipulators. We can, however, roughly gauge the influence of stock splits on retail investors relative to the influence of the suspicious characteristics, earnings news, and dividend announcements. To do this we first calculate alternative excess returns around suspicious split announcements by matching the suspicious splits to a sample of non-split firms that had similar size and also exhibited the same suspicious characteristic, experienced comparable earnings surprises, or made a dividend announcement. These alternative benchmarks produce a similar and sometimes larger inverse U-shaped abnormal return pattern, suggesting that our findings do not simply reflect the suspicious characteristics, concurrent earnings surprises, or dividend actions. Second, we examine the full sample of trading account records for all stocks on the SSE from 2013

to 2015 and find that while retail investors are significantly more likely to purchase split announcers, they did not significantly increase buying in a matched sample of non-split firms that were similar in size and experienced similar changes in earnings. We further examine the possibility that dividend announcements could also capture the attention of retail investors; however, the announcement of periodic dividends or dividend increases does not generate significant announcement returns. Also, trading account records reveal that retail investors did not significantly increase buying in dividend announcers compared to a matched sample of firms with similar stock price reactions to earnings announcements and past returns. Overall, it seems that stock splits are special—they attract the attention of retail investors more so than these other corporate actions.

The analysis in this paper contributes to a growing literature on manipulative behavior in developed and less developed markets.⁹ A key feature of market manipulation is a predictable pattern of price reversal. For example, Khwaja and Mian (2005) examine the trading records of brokers in the Pakistan stock exchange and identify wash trades that generate temporary price appreciation and reversal patterns. In the U.S. market, the manipulation of closing prices from “pegging” and “leaning for the tape” activities also generate predictable reversals.¹⁰ In China, Chen et al. (2019) find strong evidence of manipulation around price limits.¹¹ They show that large investors trade aggressively to push up prices to hit the trading limit in order to sell afterwards at higher prices to naïve retail investors. Our focus on corporate actions that contribute to

⁹ Putniņš (2012) and Spatt (2014) provide recent reviews of the stock manipulation literature. There are also studies that evaluate known manipulation cases to understand the characteristics of manipulation (e.g., Aggarwal and Wu, 2006; Allen et al., 2006; Comerton-Forde and Putniņš, 2011; Allen, Haas, Nowak, and Tengulov, 2019).

¹⁰ See for example, Carhart, Kaniel, Musto, and Reed (2002), Ni, Pearson, and Poteshman (2005), Golez and Jackwerth (2012).

¹¹ These price effects can result from margin trading (e.g., Bian, Da, Lou, and Zhou 2017; Bian, He, Shue, and Zhou, 2017; and Hansman, Hong, Jiang, Liu, and Meng, 2018) as well as investors’ speculative motives (e.g., Mei, Scheinkman, and Xiong, 2009; Xiong and Yu, 2011).

manipulation distinguishes our research from the existing work. Using ex ante information, we identify a group of firms that initiate splits under suspicious circumstances and show that these stocks subsequently experience temporary price appreciation and reversal.

Our paper also adds to growing international evidence on the use of stock splits. Concurrent papers have also found positive market reactions to split announcements in China (Fang, Hu, and Wong, 2015; Cui, Li, Pang, and Xie, 2020). In the Vietnam market, Nguyen, Tran, Zeckhauser (2017) find positive market reactions and heightened volume around split announcements, which they argue is consistent with illegal insider trading. In contrast, we focus on the post-announcement period and document temporary price appreciation and reversal among suspicious splits.¹² Although the evidence on suspicious splits is in contrast with the U.S. evidence of under reaction to stock splits and other corporate announcements, the post-split behavior of the non-suspicious splits closely resembles the U.S. evidence described in Ikenberry and Ramath (2002).¹³

2. Sample, data, and summary statistics

We obtain daily stock return and split announcement data for China A-shares from the China Stock Market and Accounting Research (CSMAR) database.¹⁴ Our sample starts in January of 1999; the Chinese stock market is relatively undeveloped before then, and we are less confident about the accuracy of the pre-1999 data. Our sample of split announcements ends in June 2015 and our analysis of post-split announcement stock returns ends in December 2016. The splits are

¹² Related studies show that stock splits may act as a confirming signal of positive private information (Louis and Robinson, 2005) or may lead managers to undertake subsequent corporate actions to justify the split signal (Guo, Liu, and Song, 2008; Chan, Li, and Lin, 2019).

¹³ Daniel, Hirshleifer and Subrahmanyam (1998) provide a model where overconfident investors under react to corporate events, like stock splits.

¹⁴ The Chinese stock market has similar institutional features as the U.S. markets. Both the Shanghai and Shenzhen markets are modern electronic systems without designated market makers. Buy orders are placed in round lots of 100 shares, but sell orders have no lot size requirements. The mean/median closing stock price as of December 2015 is \$17.99/\$24.32RMB (\$2.76/\$3.73USD) in our sample. The maximum price is \$218.19RMB (\$33.50USD). Therefore, it is unlikely that round lot constraints would affect most investors.

typically proposed in the annual report (92% of the sample), because they require shareholder approval.¹⁵ In theory, since splits can be withdrawn, the content and ex-dates could convey information. However, 99.7% of the splits announced in our sample period were approved.

We start with a sample of 4,510 stock split announcements that have complete accounting information and at least one year of prior stock returns included in the CSMAR database. Chinese firms issue two types of splits, stock dividends and stock transfers, which are technically the same and have no impact on firm's earnings or operations (He, Li, Shi, and Twite, 2016).¹⁶ Following prior event studies of the China market (e.g., Liu, Shu, and Wei, 2017), we screen out stock splits that fail to report trading in the three-day window around the split announcement date. This approach eliminates confounding events, such as trading halts that occur around information sensitive events. We also exclude stocks with abnormal financial conditions designated as "special treatment" (code ST or ST-plus) or "particular transfer" (code PT) by the stock exchange, because these stocks face trading and financial restrictions (Peng, Wei, and Yang, 2011).¹⁷ Our sample consists of 3,716 stock splits after implementing these screens.

As we discussed in the introduction, our analysis of manipulation focuses on firms that are not state owned. We classify a firm as an SOE if the ultimate owners are the Chinese government. The definitions are provided by CSMAR, but only begin in 2002. If the Chinese government is the owner in 2002, we assume the Chinese government was also the owner in the prior three years of our sample. We also classify a firm as an SOE if it has received debt financing from the Chinese

¹⁵ Approximately two weeks later, the results are revealed on the content date; if approved, the ex-date is disclosed.

¹⁶ The difference between stock dividends and stock transfers is in the accounting treatment. Stock dividends are issued from shareholder equity while stock transfers are issued from the capital reserve fund. 84% of the splits in our sample are performed using stock transfers.

¹⁷ The stock exchange carefully monitors the performance of special treatment stocks by auditing the interim company reports of ST-status stocks, imposing a $\pm 5\%$ daily price limit, and requiring investors who wish to trade ST stocks to sign a risk acknowledgement contract. The company faces delisting if it cannot return to profitability in the near future. Stocks designated particular transfer status are suspended from normal trading.

government. Otherwise, we classify the firm as a non-SOE. We are intentionally conservative in classifying firms as non-SOEs to avoid identifying false positive suspicious splits.¹⁸

To better understand the motives of the insiders who announce suspicious splits, we examine some of their capital raising activities. We gather off-exchange block trade transaction data (2002/01 to 2015/12) from CSMAR, and share issuance and share pledge loan data (2006/01 to 2015/12) from the WIND database. The share issuance database reports the share type (e.g., initial public offering (IPO), secondary equity offering (SEO), private placement, employee incentive plans, privatizations), share features (restricted, extra allotments, added promises, matched shares), owners of the shares (e.g., institutional investors, large shareholders, employees), and the date when the shares are tradable. Appendix 1 provides additional details of the block trades, restricted shares, and share pledge loans used in this study.

We also collect a sample of message board postings from the Guba internet stock forum (guba.eastmoney.com) to explore a complementary channel for influencing retail investors. Guba is one of the largest and most active internet stock forums in China and covers over 1,500 of the largest stocks. Our sample starts in January 2010 and ends in April 2013 when the collection process stops. The sample collection process follows the same procedure used in Chang, Hong, Tiedens, Wang, and Zhao (2015). Our final sample contains 789,461 total postings and 1,410 stocks, which represents approximately 75% of all stocks listed on the Shanghai and Shenzhen exchange during this period.

2.1 Shanghai Stock Exchange trading data

We obtain the complete trading account records of stocks that announced stock transfers on the SSE from January 1999 through December 2015. The account data contains security code,

¹⁸ Our results are not sensitive to using the CSMAR SOE classification. However, we note that the CSMAR classification changes annually.

encrypted account identifier, trade price, trade volume, trade direction, and the date and time of the trade. We also obtain a second sample of complete trading records of *all stocks* on the SSE for a three-year period from January 2013 through December 2015. We use this latter sample to analyze accounts characteristics in Section 5.2 and to perform additional robustness tests in Section 7.

The SSE classifies accounts into 12 types,¹⁹ which we aggregate into the following four groups: *small retail* are retail investors with account wealth less than or equal to five million Chinese RMB; *large accounts* are investors with account wealth above five million Chinese RMB; *institutional investors* are mutual funds, broker asset-management companies, broker self-trading accountings, institutional investors, and insurance companies; *other investors* include qualified foreign institutional investors, and social security accounts. Our analysis of the complete SSE trading records (2013-2015) show that retail investors dominate trading. Total retail investors (small + large) generate 89.1% of the total trading volume, mostly from small accounts (60.3%), consistent with findings in other samples of China exchange trading data.²⁰

We measure trading activity by creating a measure of net buying within each of the four investor groups following a similar approach used in Kaniel, Saar, and Titman (2008). For each stock i , on each day t , within each investor group j , we define net buying as:

$$Net\ Buy_{i,t,j} = \frac{\sum_{i,t,j} RMB\ Buy - \sum_{i,t,j} RMB\ Sell}{Average\ Daily\ Volume_{i,t-1,j}}$$

¹⁹ The 12 account types include five groups of individual retail accounts with wealth levels: i.) less than 100,000 RMB; ii.) between 100,000 RMB to 1,000,000 RMB; iii.) between 1,000,001 to 5,000,000 RMB; iv.) between 5,000,001 to 10,000,000 RMB; v.) wealth level over 10,000,000 RMB. The remaining seven account types are mutual funds, broker asset management companies, broker self-trading accounts, insurance companies, general institutional investors, qualified foreign investors, and social security accounts.

²⁰ We provide summary statistics of trading volume by investor type in the Internet Appendix. Hong, Jiang, Wang, and Zhao (2014) also find that retail investors dominate trading in the Shenzhen market in a recent period.

where *average daily volume* is the average daily volume (RMB) over the past trading year. For our analysis, we accumulate net buy over various windows for each investor group around split announcement dates.

2.2 *Identifying suspicious splits*

For the sample of non-SOEs that announce splits, we further classify firms as “suspicious” if their split announcement raises suspicion in some ways. Our classification is motivated from the unusual circumstances of the split announcement or based on academic studies that have shown related behavior that mislead investors’ perceptions. In total, approximately 21% of our split sample is classified as suspicious.

2.2.1 *Suspicious splits: Lockup expirations of shares held by influential shareholders*

We conjecture that insiders or influential shareholders (i.e., large shareholders and institutional investors) who are seeking to exit their positions at more favorable prices may use splits to attract retail investor attention and liquidity. Indeed, the rumors of such activities were reported in the Chinese business press (Wang, 2013) and have come under regulatory scrutiny in recent years (Shen and Ruwicz, 2017). To identify potential insider exits, we focus on lockup expirations of shares with trading restrictions (e.g., IPOs, SEOs, private placements, privatizations) held by influential shareholders that occur from month -1 to $+6$ around split announcements. We classify influential shareholders as institutional investors or shareholders holding shares with ‘added restrictions,’ ‘added promises,’ ‘matched shares,’ or ‘extra allotments.’ We suspect that shareholders who have strong influence over management are able to secure such favorable terms.

Shares with trading restrictions typically have a lock-up period of one year, but for management and controlling shareholders, the lock-up period is three years. While our choice of the lockup expiration period surrounding the split announcement is somewhat arbitrary, our

findings are similar when using lockup expirations that occur from month -3 to $+3$ or from month -6 to $+6$. We also note that this sample represents *potential* shareholder exits, as these shareholders can continue to hold their shares and actual records of the specific trades of these shareholders are not available.

2.2.2 *Suspicious splits: Atypical announcement timing*

Managers typically split their shares after strong recent stock performance, but a set of firms in our sample announce stock splits after recent poor performance. We identify this category of suspicious splits by calculating the three-month stock return prior to announcement and identify split-announcing firms that reside in the bottom quintile of past three-month return. Our results are similar using the 15% percentile and 25% percentile of past three-month return and are described in the Internet Appendix.²¹ Another red flag is an announcement of a split at an unusual time. As discussed earlier, about 92% of the splits are announced concurrently with the earnings release. We categorize those splits announced outside of earnings announcement periods as suspicious.

2.2.3 *Suspicious splits: High accruals*

Our third category of suspicious split announcements includes firms that concurrently announce rosy accounting numbers as measured by high accruals (e.g., Teoh, Welch, and Wong, 1998a, 1998b; Piotroski and Wong, 2012). Specifically, we measure accruals as the difference between operating income minus net cash flows from operations divided by total assets following Liu, Shu, and Wei (2017). Our results are similar using accruals measured as the change in working capital minus depreciation (e.g., Sloan, 1996; Liu, Stambaugh, and Yuan, 2019).

²¹ To further assess the validity of this classification, we perform a falsification test by analyzing non-suspicious splits that experience a high price runup defined as split-announcing firms that reside in the top quintile of past three-month return. We observe no difference in the post-announcement abnormal returns for these splits compared to non-suspicious splits that did not experience a high price runups. The results are available in the Internet Appendix.

2.3 *Summary statistics*

Table 1 reports summary statistics of the characteristics of firms that announce stock splits. For each month with a stock split announcement, we first calculate the average stock characteristics for stocks with and without a stock split announcement, and then report the time-series averages.

Panel A reports a comparison of split announcers to firms that did not announce splits in the same calendar year. Firms that announce splits have significantly larger market capitalizations, higher price levels, and greater analyst following. They do not differ significantly on measures of risk, such as Beta or idiosyncratic volatility, nor share turnover. Split announcers have significantly greater market reactions at the annual earnings announcement. While the majority of firms announce dividends, split announcers are somewhat less likely (-0.53%) to announce cash dividends compared to non-split announcers. Split announcers also exhibit stronger growth characteristics, such as significantly higher past three-month returns, higher return on assets (ROA), lower leverage, lower book-to-market ratios (BM), lower earnings-to-price ratios (EP), and higher accruals. They are less likely to be SOEs.

Panel B provides a comparison between suspicious split announcers and non-suspicious split announcers. Suspicious splits have smaller market capitalizations than non-suspicious splits but are similar in many other dimensions including price level, analyst coverage, and turnover. On the risk dimension, suspicious splits have significantly lower betas but do not differ significantly from non-suspicious split announcers in terms of idiosyncratic volatility. Suspicious split announcers also have lower BM and lower EP, but the differences are not economically large. By construction, the suspicious splits have lower past returns and higher accruals than their non-suspicious

counterparts. Overall, on observable dimensions of firm and stock characteristics, unsophisticated investors may not be able to distinguish between suspicious and non-suspicious splits.

3. Price manipulation using stock splits

In this section, we explore the possibility that stock splits are used to manipulate share prices by analyzing market reactions around split announcements during the 1999 to 2015 sample period.

3.1 Market reaction to stock splits: Unconditional evidence

Table 2 reports the abnormal returns around stock split announcements for the full sample, SOEs, and non-SOEs. Our main analysis uses monthly data to calculate the buy-and-hold abnormal return (BHAR). We assess statistical significance using robust (White) standard errors that correct for the possible effects of events clustering during each calendar month. We also report abnormal returns around a shorter horizon using the daily BHAR during the three-day announcement window and the ten trading days before and after the split announcement.

The BHAR is calculated as the difference between each stock's buy-and-hold return minus the return of the corresponding size-decile value-weighted benchmark portfolio, matched at the prior December year-end. We choose return benchmarks based on size deciles because existing studies consistently find strong size effects, but there is an ongoing debate on the importance of other factors in the Chinese market (e.g., Hu, Chen, Shao, and Wang, 2018; Liu, Stambaugh, and Yuan, 2019; Li, Liu, and Wei, 2019; Carpenter, Lu, and Whitelaw, 2021). Our findings are robust using alternative return benchmarks (see Section 7).

Panel A of Table 2 reports the monthly BHAR. Unconditionally, stock splits exhibit three-month pre-announcement abnormal returns of 4.75% ($t=6.25$). The magnitude of the return in this period is relatively small compared to what is found in past studies in the U.S. market, which suggests that the motive to adjust a firm's stock price back to a preferred trading range may be less

important for stock splits in China. The abnormal return in the announcement month is 4.45% ($t=13.98$). As we will discuss shortly, this reflects the abnormal return around the announcement and the abnormal return run-up in the previous two weeks before the announcement. Over the next three months (+1 to +3), the all-split sample has a BHAR of 2.15% ($t=3.31$), which suggests the price continues to drift upwards for up to three months. The drift is larger for non-SOE splits (2.99%, $t=3.31$) than SOE splits (1.43%, $t=1.84$). Return reversals occur among non-SOEs over the 15 month period from month +4 to +18 (-5.31%, $t=-2.17$), but not for SOEs (-0.05%, $t=-0.03$). The last column shows that over the entire year and half period, including the split month, the overall returns are significantly positive for the overall split sample (4.77%, $t=3.11$) and the SOE sample (5.81, $t=3.45$), but not for the non-SOE sample (3.55%, $t=1.47$).

In panel B of Table 2, we report daily excess returns in the period surrounding the split-announcement. Unconditionally, stock splits have an abnormal return of 1.85% ($t=13.62$) in the three day period around the announcement. The excess returns are larger for non-SOEs (2.04%, $t=10.17$) compared to SOEs (1.69%, $t=10.68$). Stock splits also exhibit large pre-announcement run ups from day-10 to -2 (2.66%, $t=11.47$), which are slightly larger for non-SOEs (2.88%, $t=8.34$) compared to SOEs (2.47%, $t=11.80$). These run ups could reflect information leakage, or alternatively management's tendency to choose to split shares only if the recent performance is favorable. The third column reports insignificant returns in the immediate two weeks after the announcement across all three samples.

3.2 *Abnormal returns around suspicious splits*

Our unconditional evidence does not support the hypothesis that splits, in general, are part of a pervasive manipulation scheme. If this were the case, we would observe significantly negative post-split returns in the full sample of splits. We do find, however, relatively weak evidence of

reversals among the splits of the non-SOEs, which suggests that there may be some manipulation within this group of firms. To consider this possibility more closely, we focus our upcoming analysis on splits that we have characterized as suspicious splits.

Table 3 reports monthly abnormal returns around the announcements of suspicious and regular non-SOE splits. Both samples exhibit significantly positive abnormal returns in the split announcement month of 5.69% ($t=6.26$) and 4.17% ($t=7.77$), respectively. We observe significantly positive abnormal returns over the subsequent three months for both the suspicious sample (3.26%, $t=2.39$) and the regular non-SOE sample (2.76%, $t=3.77$). However, the suspicious sample experiences a significantly negative and economically large reversal from month +4 to +18 of -10.99% ($t=-3.40$). In contrast, regular non-SOE splits do not experience abnormal returns over the same period (-0.47% , $t=-0.14$). Over the entire year and half period that includes the split month, the abnormal return for suspicious splits are not statistically distinguishable from zero—the positive abnormal returns that occurred during the announcement month and subsequent three month period are fully reversed. In contrast, the regular non-SOE splits experienced a significantly positive abnormal return of 7.07% ($t=2.13$), which is consistent with the signaling hypothesis that these firms were undervalued at the time of their splits. Generally, regular non-SOE splits exhibit return patterns that are comparable to splits by SOEs, as reported in Table 2 panel A (bottom row).

Figure 1 combines and presents the following four samples of splits: (1) suspicious splits (solid line); (2) regular non-SOE splits (dotted line); (3) SOE firms that announce splits (dashed line); (4) U.S. firms that announce splits over the same sample period (dotted-dashed line).²² Suspicious splits are the only group to experience return reversals after the initial positive drift.

²² For the U.S. splits, the average BHAR is calculated as the buy-and-hold return minus the DGTW (Daniel, Grinblatt, Titman, and Wermers, 1997) benchmark (See Internet Appendix for details).

The inverse U-shaped pattern is consistent with manipulation of the stock price through the usage of splits.

Panel B of Table 3 reports results for each of the three characterizations of suspicious splits. The first row reports our analysis of suspicious splits with lockup expirations. The market reacts favorably to the initial split announcement in month=0 (4.71%, $t=3.69$) and over the subsequent three months (4.72%, $t=2.09$). However, the excess returns become significantly negative from month +4 to +18 (-13.63%, $t=-2.98$). The second row reports our analysis of the sample of suspicious splits with atypical timing. The initial market reaction is positive in the month of the split announcement (6.10%, $t=5.04$) and subsequent three months (3.49%, $t=1.86$), but significantly negative from month +4 to +18 (-9.74%, $t=-2.51$). The third row of panel B reports our third category of suspicious split announcements, which is based on high accruals. We observe a similar pattern as the previous two types. After the significantly positive initial market reaction in the announcement month (5.35%, $t=4.57$), suspicious splits with high accruals experience excess returns in the subsequent three months of 2.92% ($t=2.71$) and a significantly negative reversal of -14.64% ($t=-3.54$) from month +4 to +18.

Overall, the inverse U-shaped pattern is prevalent whether viewed collectively as a group, or individually based on the suspicious characteristics.

3.3 *Retail attention and suspicious splits*

This section examines the relation between retail investor attention and the temporary price appreciation and reversal patterns among suspicious splits. We exploit heterogeneity in stock characteristics of suspicious splits that may attract additional retail interest. For example, retail investors have trading preferences for stocks with low market capitalization and low nominal price (Lee, Shleifer, and Thaler, 1991; Kumar and Lee, 2006). Moreover, it might be easier to

manipulate the price of smaller capitalization stocks because they tend to be less liquid and are followed by fewer analysts.

Figure 2 shows more extreme run-up and reversal patterns for suspicious splits that attract additional retail attention. Panel A plots the BHAR of low (high) market capitalization suspicious splits formed using the bottom 30 (top 70) percentile of market capitalization based on previous quarter size breakpoints. We observe a much larger market reaction to split announcements for small firms (solid line) than for large firms (dashed line) as the initial cumulative abnormal reaches 19% after the third month following the split announcement. The subsequent return reversal is also larger, as the abnormal return over the entire year and a half period falls below the original pre-split risk-adjusted level (-7.1%). We find similar patterns when we characterize firms by double sorting on both size and analyst coverage, which we report in the Internet Appendix.

Panel B plots the BHAR of suspicious splits that dropped the share price from above \$10, to below \$10 after split. Our choice of \$10 is somewhat arbitrary but is based on the salience of a double-digit number and the median stock price during our sample period (\$9.60). We separately track suspicious splits whose post-split price remained above \$10 as a comparison. For “post-split $< \$10$ ” (solid line) split announcers, we observe large initial market reactions and subsequent reversals. The initial cumulative abnormal return reaches 14% after the third month following the split announcement before reversing and falling below the original pre-split risk-adjusted level. In contrast, “post-split price $\geq \$10$ ” split announcers (dashed line) experience a 6.4% run up in the first three months before experiencing a modest reversal and remains above its pre-split risk-adjusted level after 18 months.²³

²³ To ensure that these patterns are not a manifestation of large/small stock effects in panel A, we limit the sample to only large stocks. We continue to observe a similar pattern, which suggests that the results are not due to possibly sorting on small stocks. These results are available in the Internet Appendix.

Next, we design a test to exploit the reduced retail interest in stocks with “unlucky” listing codes. Hirshleifer et al. (2018) find that numerological superstition affects stock returns in the China A-shares market. Specifically, newly listed firms with lucky stock listing codes experience poor post-IPO abnormal returns in the secondary market relative to stocks with unlucky listing codes. Their results imply that the mispricing of lucky listing codes is due to unsophisticated investors, who base their portfolio selection on numerological superstition. For similar reasons, we expect retail investors to avoid suspicious splits with unlucky listing codes, which would make these stocks more difficult to manipulate. We identify unlucky listing codes as those containing the unlucky digit 4 but not any of the lucky digits 6, 8 or 9 following the classification system in Hirshleifer et al. (2018). We focus on unlucky listing codes because nearly half of the suspicious splits have lucky listing codes (i.e., codes that contains one of the lucky digits 6, 8 or 9, but not the unlucky digit 4).²⁴

Panel C plots the BHAR of unlucky versus not-unlucky suspicious splits. For suspicious splits with unlucky listing codes (dotted line), we do not observe positive drift after the initial reaction to the split announcement. In contrast, the other listing codes (solid line) exhibit positive run-up and subsequent return reversal patterns. The evidence is consistent with the view that retail investors avoid suspicious splits with unlucky listing codes. The implication is that without these investors, managers are unable to manipulate their shares using corporate actions such as stock splits.

Overall, the evidence indicates that retail attention is an important ingredient in market manipulation. The results indirectly imply that uninformed and possibly less financially

²⁴ The frequency of lucky numbers in suspicious split sample is comparable to the sample analyzed in Hirshleifer et al. (2018), where 60% of stocks have lucky listing codes.

sophisticated investors are attracted to suspicious splits. In the next section, we use confidential trading data to directly assess this interpretation.

4. Are small retail investors attracted to suspicious splits?

In this section, we examine confidential account trading data from the SSE to directly identify the buyers of the splitting stocks and consider whether they are less financially sophisticated.

4.1 Retail investor purchases of suspicious splits

We analyze the complete trading account data from the Shanghai Stock Exchange around all stock transfer events from January 1999 through December 2015. This sample includes 39% of the overall stock split sample considered in the preceding analysis. We test the hypothesis that small retail investors are the buyers of suspicious splits because they are known to be attracted to stock splits (e.g., Baker and Gallagher, 1980) and are likely to be relatively uninformed.²⁵

We begin by plotting abnormal volume around split announcements from trading day -20 to $+60$, where $t=0$ is the announcement date. This window represents approximately one month before until three months after the announcement. Abnormal volume is defined as the daily volume (RMB) divided by the average daily volume (RMB) over the past year. Panel A of Figure 3 shows that abnormal trading volume is elevated for both types of stocks before the announcement (approximately $+20\%$ on day -5 and $+60\%$ on day -1), which suggests that the market is anticipating split activity. In comparison, the abnormal trading volume for forthcoming earnings announcements with no splits is much smaller (approximately 7% and 10% on day -5 and day -1 , respectively). For both suspicious and non-suspicious splits, abnormal volume spikes on the

²⁵ Circumstantial evidence supports this view as split announcers subsequently experience increases in volatility, volume, and smaller lot sizes, which are price dynamics frequently associated with the trading activity of retail investors (e.g., Schultz, 2000). However, the evidence is merely suggestive because these studies infer trading from trade size and lack trading account records

announcement date and remains elevated over the next 60 trading days. In contrast, trading volume gradually reverts to normal levels for earnings announcements with no splits. Overall, the total trading volume of suspicious and non-suspicious splits appears quite similar but underlying these similarities could be differences in who is buying and selling shares.

To examine these trading dynamics, we plot the cumulative daily net buying around split announcements among the four investor groups. Daily net buying is the total buy minus sells scaled by the average daily volume over the past year (See Section 2.1). We plot the cumulative net buying by small retail investors (accounts \leq \$5 million RMB, large accounts (accounts $>$ \$5 million RMB), institutional investors, and other investors in panel B, C, D, and E, respectively. We separately analyze small and large accounts because investors with large accounts in China are perceived to be more sophisticated and have been shown to exploit small retail investors (Chen et al., 2019). Table 4 provides formal statistical tests of the resulting patterns in the pre- and post-announcement periods.

Panel B of Figure 3 shows that small retail investors increase their net buying of suspicious splits (solid line) even *before* the split announcement. This pattern is unique to suspicious splits because small retail investors do not significantly accumulate shares in non-suspicious splits in the pre-announcement period (dotted line). The first column in Table 4 reports that in the pre-announcement period, small retail investors are stronger net buyers of suspicious splits (84% of daily average volume, $t=3.09$) compared to non-suspicious splits (17% of daily average volume, $t=1.79$). The difference is statistically significant ($[A]-[B]=67\%$, $t=2.34$). The more aggressive net buying of suspicious splits during the pre-announcement period may reflect information leakage on the part of firms announcing suspicious splits. For example, the 2018 CSRC investigation on manipulation activity mentions that manipulators may conspire with management to leak rumors

of a split or release false news before the split announcement to attract attention to their shares (See Appendix 2). We examine this possible explanation in Section 6.

Upon the split announcement, the plot shows that small retail accounts sharply accelerate their net buying and continue to accumulate shares over the next 60 days for both suspicious and non-suspicious splits. Column 2 in Table 4 reports that small retail net buying from day 0 to +60 totals 445% ($t=3.72$) and 264% ($t=4.72$) of daily average volume, respectively, for suspicious and non-suspicious splits. The next two rows separate non-suspicious splits into announcements by regular and SOE firms. Splitting the sample of non-suspicious splits reveals that retail investors are more attracted to split announcements by regular firms (424% of daily average volume) compared to SOE firms (219% of daily average volume). We observe that small retail investors are unable to distinguish between split announcements by suspicious and non-suspicious regular firms, as there is no statistical difference in net buying activity between the two types ($[A]-[C]=0.21$, $t=0.20$).

Large accounts, shown in panel C of Figure 3, exhibit strikingly different trading patterns than small retail investors. They are net buyers before the announcement of all splits—suspicious and non-suspicious splits. This pattern is consistent with the view that large investors are able to anticipate split announcements unconditionally. After the announcement, large investors more aggressively sell holdings over the next 60 days of suspicious splits compared to non-suspicious splits ($[A]-[B] = -59\%$, $t=-1.98$). This pattern of accumulating shares before the announcement and unwinding positions afterwards is consistent with a strategy of front-running positive feedback traders who will subsequently purchase shares in reaction to positive news (De Long et al., 1990; Pearson et al., 2021).

The selling of suspicious splits by large investors in the post-announcement period is much larger than the accumulated net buying before the split announcement (-85% versus 19%). Since

short-selling during our sample period is extremely low and at times banned, there are two possible explanations for this result. First, these large investors were already holding positions in these shares from earlier. Second, they may acquire shares through private placements or off-exchange block sales, and then sell these shares through their accounts. In the next section, we analyze the possibility that suspicious splits are associated with off-exchange block sales.

Institutional investors, shown in Panel D of Figure 3, are net sellers. They are willing to provide liquidity for both regular and suspicious splits. The negative net buying suggests that they are selling inventory they already held or possibly selling shares obtained through private placement or off-exchange block sales. Panel E shows that the net buying for other investors, however the final two columns of Table 4 show that their net buying is not statistically different from zero for suspicious and non-suspicious splits in both the pre- and post-announcement periods.

Overall, the trading analysis suggests that small retail investors are the net buyers of these suspicious splits as more sophisticated investors—large accounts and institutional investors—exit their positions.

4.2 Are less sophisticated retail investors more likely to purchase suspicious splits?

Our evidence thus far indicates that suspicious splits attract small retail investors. Compared to large retail investors, this group appears to be relatively less informed. To further study whether suspicious split buyers are less financially sophisticated, we analyze the account characteristics of a random sample of over 120,000 individual accounts during the period January 2013-June 2015. We verify that the account size distribution of the random sample is similar to that of the overall sample.

We examine the types of accounts that were more likely to buy suspicious splits by estimating a Poisson regression using equation (1).

$$Y_i = \alpha + \beta_1 \times Wealth_i + \beta_2 \times Return\ performance_i + \beta_3 \times Experience_i + \gamma \times \theta_i + e_i \quad (1)$$

where i represents an individual account and the dependent variable Y_i is the number of purchase orders of suspicious splits by the account holder over the trading window day=-20 to +60 around the suspicious split announcement. We proxy for investor sophistication using the natural logarithm of the average monthly account size in RMB (*wealth*), average monthly percentage return (*return performance*), and the months since account opening (*experience*) because studies show that financial sophistication is associated with financial wealth, better financial outcomes, and more financial experience (Calvet et al., 2007, 2009; van Rooij et al., 2011). The calculation of *return performance* excludes all holdings of suspicious splits to ensure that it is not affected by the performance of the split. θ_i represents a vector of control variables that include the age of the account holder, whether the account holder is female, the average monthly number of stocks held in the portfolio, and the average monthly number of purchases. The number of purchases controls for the frequency of trading because high turnover accounts may incidentally buy suspicious splits.

Table 5 reports the results. The evidence indicates that buyers of suspicious splits tend to be less sophisticated. Column 1 shows that investors with smaller accounts, worse return performance, and less experience were more likely to purchase a suspicious split. Accounts that made more overall purchases were also more likely to buy suspicious splits.²⁶ We find that younger investors and male investors were more likely to purchase a suspicious split. These findings suggest that suspicious split buyers are likely to be overconfident because they trade more frequently and are more likely to be male (Barber and Odean, 2000, 2001).

²⁶ The results are similar using the total number of transactions, which includes buys and sells.

Although we control for purchase frequency, the results may still reflect the tendency of less sophisticated investors to buy splits, unconditionally. To address this alternative interpretation, we re-estimate the analysis using a subsample of accounts that purchased at least one split during the period of analysis. Column 2 reports the results. We continue to find that less sophisticated investors are more likely to purchase suspicious splits.

We perform additional tests to ensure our findings are robust. First, we re-estimate equation (1) using a negative binomial regression. Next, we estimate a standard logit regression where the dependent variable is a dummy equal to one if the account purchases any of the suspicious splits during the sample period, and zero otherwise. Our inferences are unchanged using these alternative econometric models. As a measure of the propensity of buying a suspicious split relative to any split, we calculate the ratio of suspicious split purchase to total split purchases. Using this ratio as the dependent variable, we estimate equation (1) using an ordinary least squares (OLS) regression and a generalized linear model (GLM) with a logit link, which accounts for the fact that the ratio is bounded by zero and one. Our main inferences are unchanged in the analysis using the suspicious split ratio and are available in the Internet Appendix.

Overall, our analysis of confidential SSE account data demonstrates that less sophisticated retail investors are strongly attracted to suspicious splits. Moreover, they are likely to be overconfident based on their high portfolio turnover and the greater likelihood of being male.

5. How are insiders able to benefit from manipulative splits?

The results in the previous sections suggest that at least some splits are used to manipulate stock prices. To explore the potential beneficiaries of these manipulative splits, we analyze two forms of off-exchange transactions: block trades and share pledge loans. Block trades are typically initiated by insiders or larger shareholders selling their shares, and share pledge loans are loans

obtained by executives or large shareholders who pledge their shares as collateral. Both types of transaction have become popular in recent years. The investigation of the Zexi Investment Company scandal discovered that executives would conspire with Xu Xiang, the hedge fund manager, to unload blocks and announce splits among other activities to manipulate their share price. The 2018 CSRC investigation of manipulation activities reveals that manipulators often use share pledge loans to obtain additional funds to acquire their own shares (see Appendix 2). We speculate that these off-exchange transactions have become popular in recent years to circumvent detection by stock exchange regulators who heavily scrutinize on-exchange trades by corporate insider and large shareholders.

5.1 Block trades after the announcement of suspicious splits

Block trades are off-exchange transactions with amounts greater than \$2 million RMB or 300,000 shares. The counterparties negotiate the trades, typically after trading hours, and report the transaction to the stock exchange. Block trades are a popular method for shareholders with significant holdings to sell a substantial number of shares to institutional investors because regulators restrict shareholders who hold more than 5% of the company's share from selling more than 1% of a company's share within a three month period on the secondary market. Block trades also avoid the regulatory scrutiny of secondary market transactions. For example, shareholders with significant holdings are required to report their intent to trade at least 15 trading days in advance if they plan to sell on the secondary market.²⁷ In our sample, block trades tend to transact at a 5-6% discount relative to the trading day's closing price, suggesting that they are seller initiated.²⁸

²⁷ Shanghai Stock Exchange Regulatory Note (2018)

²⁸ Since there is a discount, we believe that these trades are initiated by sellers. The discounts in our sample are comparable to the 6% discount from an earlier sample (2003-2009) documented in Bian, Wang, and Zhang (2012).

Our hypothesis is that insiders use suspicious splits to help off-load blocks at more favorable prices. To explore this possibility, we estimate a monthly panel regression using equation (2).

$$Y_{i,t} = \alpha + \beta_1 \times \text{suspicious split}_{i,(t,t-1)} + \beta_2 \times \text{split}_{i,(t,t-1)} + \gamma \times \theta_{i,t-1} + e_{i,t} \quad (2)$$

$Y_{i,t}$ is the monthly value of block transactions as a percentage of market capitalization. *Suspicious split* is an indicator variable that equals one if the firm announced a suspicious split in the current or prior month, and zero otherwise. *Split* is an indicator variable that equals one if the firm announces a split in the current or prior month, and zero otherwise. The indicator includes the current month and prior month because insiders may sell blocks in the immediate period around the split announcement date. θ is a vector of control variables that includes the following measures. Because block sales are affected by firm characteristics and recent trading performance, the control variables include firm size, SOE status, return on assets, the book to market ratio, past three-month stock return, past three-month trading turnover, and the three-day return around the most recent earnings announcement. We proxy for financial constraints using investment, leverage, age, and dividend payout. The regressions include year-month fixed effects to capture macro-economic trends and industry-year fixed effects to capture industry trends. We estimate robust standard errors that are clustered by industry-year.

Table 6 reports the results. In column 1, we observe a significantly positive β_1 estimate and a positive but insignificant β_2 estimate. This result indicates that block trades tend to occur shortly after suspicious split announcements but not after split announcements, unconditionally. We also observe a significant relation between lock up expirations and block trades, which suggests that insiders and large shareholders often use block sales to unload their newly unlocked shares. Hence, the β_1 estimate implies that a suspicious split announcement significantly increases the likelihood of a block trade beyond a lock up expiration. The finding is consistent with the hypothesis that

some large shareholders take advantage of the market overreaction to suspicious splits to sell off their shares at favorable prices

To draw stronger inferences on the motives behind suspicious splits, we decompose suspicious splits into its three components and re-estimate the regression. We expect that insiders will have a strong desire to announce a split if they have plans to unload their impending unlocked shares using subsequent block sales. Column 2 reports a significantly positive loading on suspicious splits by firms with insiders with lock up expirations, which indicates a strong link between the split announcement, insider lock up expiration, and off-exchange block sale. The results support the view that insiders take advantage of the higher post-split share price to unload shares after their lock up expiration. Moreover, we observe a significant relation between the announcement of suspicious splits that have atypical timing and block trades. As argued earlier, splits announced outside of regularly scheduled earnings announcements or after poor recent stock performance should raise red flags. This finding is consistent with the idea that managers may announce splits at unconventional times to help off-load blocks.

5.2 *Share pledge loans after the announcement of suspicious splits*

Share pledge loans are loans made to executives or large shareholders who pledge their shares as collateral. These loans were controversial because the proceeds were intended for real investment, but the actual usage was not monitored.²⁹ Insiders who plan to obtain leveraged loans have strong incentives to artificially boost their share prices to prop up the collateral value.

To investigate whether suspicious splits were used to help obtain these loans, we estimate a monthly panel regression using equation (3), where Y_i is the initiation of a share pledge loan as a

²⁹ It was widely rumored that the funds were used for personal speculative investments. In 2018, the SSE restricted the use of proceeds to real corporate investments and explicitly forbade stock market investment (Shanghai Securities Issue 4, 2018) These loans were lucrative for the lenders. The lenders were typically brokerages, but the ultimate source of capital was often traditional banks (Zhu, 2018).

percentage of market capitalization. Share pledge loans represent a form of shadow banking because non-SOEs have limited access to credit in the Chinese banking system. Cheng, Liu, and Sun (2020) find that share pledge loans tend to cluster in capital intensive industries where financial constraints are more likely to bind. Therefore, we control for firm-level measures of financial constraints and include industry-year fixed effects to absorb industry level shocks that may affect the ease of raising capital.

The results in column 3 show that the shareholders of suspicious split announcers initiate significantly larger share pledge loans after the split announcement. The coefficient estimate on the split indicator is statistically insignificant, which suggests that there is no effect of splits on future share pledge loans when the splits are not suspicious. We have argued that investors should be suspicious of split announcements that coincide with high accruals because managers who inflate earnings and concurrently use stock splits to attract retail attention could have ulterior motives to prop up their share price. To examine the possibility that such managers are seeking stock pledge loans, column 4 reports results using the separate components that we used to identify suspicious splits. We find a significant relation between splits identified as suspicious with high accruals and future stock loans. This result is consistent with the view that managers that use splits to inflate their stock price to obtain stock pledge loans also tend to inflate their earnings.

Overall, the results demonstrate how managers might benefit financially from manipulative splits. Notably, these transactions occur off-exchange and are therefore less likely to be detected by stock exchange regulators.

6. Further evidence on manipulation activities

We have stressed that a stock split is one of many choices that can be made to artificially inflate a firm's stock price. But an alternative view is that investors simply mis-value splits (Birru

and Wang, 2016). While this interpretation is difficult to rule-out, news articles report anecdotes and anonymous tips that document the use of stock splits to facilitate the selling of shares by insiders (see Appendix 3).

To provide evidence on another potential manipulation channel, we collect a sample of postings starting in January 2010 and ending in March 2013 on the Guba Eastmoney stock forum following the same methodology used in Chang et al. (2015). Our message board sample contains 789,461 unique postings on 1,410 stocks, which represents approximately 75% of all stocks listed on the Shanghai and Shenzhen exchange during this period. Overall, the regression analysis contains 1,156,626 observations, which include all calendar days for stocks covered by the Guba message board during the sample period. Our primary measure of message board activity is the number of characters in the title of the post (*# of title characters*) for each stock on each day. We also collect the number of characters in the main body of the post (*# of post characters*) and the number of posts (*# of posts*) as additional measures of message board activity.

We create an indicator variable called *suspicious split pre-period*, which is equal to one if a suspicious split announcement will occur in the next 14 days, and zero otherwise. Because the outcome is a count variable, we estimate a Poisson regression following equation (3).

$$\text{Message board activity}_{i,t} = \alpha + \beta_1 \times \text{Suspicious split pre-period}_{i,t} + \eta \times \theta_{i,t-1} + \chi_i + e_{i,t} \quad (3)$$

Our aim is to test the hypothesis that message board activity is abnormally high in the days leading up to suspicious split announcements. β_1 is an estimate of the effect of a forthcoming suspicious split announcement on message board activity. χ_i represents firm fixed effects, which absorb unobserved firm heterogeneity. Therefore, identification comes from the time variation in message board activity within the same firm. θ_i represents a vector of variables to control for the stock's recent trading performance, which include the logarithm of market capitalization, the

monthly stock return in each of the past three months, and the stock turnover in each of the last three months. We calculate t -statistics using robust standard errors that are clustered by date.

Table 7 reports the results. In column 1, the significantly positive β_1 estimate indicates an increase in message board activity in the days immediately before a suspicious split announcement. The estimated incidence rate ratio implies that message board activity increases by 1.91 times ($t=4.20$) on the days immediately preceding a suspicious split announcement relative to days with no forthcoming suspicious splits. Column 2 shows that the effects are similar ($\beta_1=2.06$, $t=5.36$) with the inclusion of firm control variables.

Next, we augment the specification with two indicator variables. *Non-suspicious pre-period* is an indicator equal to one if a non-suspicious split announcement will occur in the next 14 days. *Earnings pre-period* is an indicator equal to one if an earnings announcement will occur in the next 14 days. It is important to control for upcoming earnings announcements because most splits are announced concurrently with earnings. The results in column 3 show that the β_1 estimate remains positive and statistically significant ($\beta_1= 1.72$, $t= 3.05$) with the inclusion of these indicators. We also estimate a specification (unreported) to compare the incidence rate ratios of suspicious and non-suspicious and find that the ratio ($1.72\div 1.26$) is statistically significant at the 5% level. Columns 5 and 6 show that the results are similar using the daily # of post characters and daily # of posts to measure message board activity.

Overall, the results are consistent with the view that split rumors and/or leakage occur on the Guba message board and lend further credence to the manipulation story.

7. Robustness tests and additional discussions

This section provides additional tests to ensure that our results are robust and are not confounded by the suspicious characteristics or other concurrent corporate announcements (e.g.,

earning news, cash dividend announcements). We address the possibility that the inverse U-shaped abnormal return patterns surrounding suspicious splits are due to the underlying suspicious characteristics rather than a combination of the split and the suspicious characteristics. Because the majority of split announcements are concurrent with annual earnings releases and dividend announcements, we also need to separate the effect of splits on investor attention from investor reactions to earnings surprises and cash dividend announcements.

We address these concerns by designing two tests that use a matching sample approach. First, we adjust the returns of suspicious split announcers using an alternative benchmark by matching to a sample of non-split firms that share common suspicious firm characteristics or concurrently announce corporate actions. Second, we obtain the full SSE trading records from 2013 to 2015 that contains *all* stocks, including non-split announcers, to create a trade-based test that allows for a comparison of the trading behavior of retail investors in stocks that are split announcers with their trading behavior in stocks that announced similar earning news, but do not concurrently split their shares.

7.1 Addressing confounding events around suspicious split announcements

To address the possibility that our baseline size-adjusted return benchmark does not adequately control for confounding events, we create alternative return benchmarks using the following matched sample procedure. We match each suspicious split to a sample of stocks in the same quintile of market capitalization in month $t-1$ that did not announce a split and either 1) shared a similar suspicious split characteristic, 2) reported a three-day buy-and-hold market reaction to an earnings announcement in the same quintile as the suspicious split, 3) or announced a dividend in the same month. We calculate the matched sample BHAR by subtracting the

suspicious split return from the average return of these matched firms in the period surrounding the suspicious split announcement.³⁰

7.1.1 Matching on size and suspicious characteristic

To assess whether the inverse U-shaped abnormal return patterns surrounding suspicious splits reflect the suspicious characteristics rather than a combination of the split and the suspicious characteristics, we match each suspicious split announcement with a sample of stocks in the same quintile of market capitalization in month $t-1$ that did not announce a split but exhibited a similar suspicious characteristic. If a suspicious split exhibits multiple suspicious characteristics, we include matched firms from each characteristic in the matched sample portfolio. We report the BHAR as the difference between the buy-and-hold return of split announcers and the return of the equal-weighted matched sample portfolio.

Consistent with our main baseline results, panel A of Table 6 reports an inverse U-shaped abnormal return pattern. There is an initial positive market reaction to the split announcement, followed by a positive drift and eventual return reversal from month +4 to +18 (-13.13% , $t=-3.40$). When we perform this analysis for each type of suspicious split, we find that the excess return using the size/accrual benchmark are much more negative over the entire year and half period (-15.61 , $t=-2.87$). In other words, the returns of stocks with a combination of unfavorable accruals and a split are significantly more negative than those with unfavorable accruals without splits over this sample period.

³⁰ In performing the matched sample procedure, inevitably, some splits will drop from the sample due to a lack of corresponding matched firm. To insure there are a sufficient number of matched firms, we require that the match sample contains at least five stocks.

7.1.2 *Matching on size and earnings surprise*

Panel B of Table 6 reports the size/earnings surprise matched sample abnormal around suspicious split announcements. Consistent with our main analysis, we observe an inverse U-shaped abnormal return pattern around the suspicious split announcement. After the initial positive abnormal return in the month of the announcement (2.74%, $t=3.41$), suspicious splits experience a positive drift over the next three months and a large return reversal from month +4 to +18 (-14.10%, $t=-2.95$). This reversal is more negative than the baseline size-adjusted BHAR in Table 3. Moreover, the size/earnings benchmark produces more negative excess return (-8.99%, $t=-1.89$) over the entire year and half period compared to the size-adjusted benchmark (-5.09%, $t=-1.26$). We also observe similar excess return patterns for each individual suspicious split types in the next three rows. These findings suggest that the return patterns associated with suspicious split announcements are not directly caused by concurrent earnings surprises.

Matching firms that announce suspicious splits to firms with similar earnings surprises suggest that our findings are distinct from the post-earnings announcement drift (PEAD) phenomenon (e.g., Hirshleifer, Lim, and Teoh, 2009). Moreover, as we show in the Internet Appendix, the PEAD phenomenon is economically small during our sample period in China.³¹ Notably, the PEAD portfolio strategy is driven by the short leg because stocks with positive earnings surprises do not exhibit significantly positive returns in the post-announcement period. Since most split announcers tend to experience strong positive market reactions on earnings announcements, the PEAD phenomenon is unlikely to explain our findings.

Overall, the alternative BHAR using the size/earnings surprise matched sample benchmark suggest that investors react to the suspicious split announcement rather than the earnings surprise.

³¹ For comparison, the PEAD phenomenon is about four times larger in the U.S. market (Hirshleifer, Lim, and Teoh, 2009).

Consistent with the use of splits for stock price manipulation, we continue to observe an inverse U-shape abnormal return pattern upon announcement of suspicious split, consistent with our baseline results.

7.1.3 *Matching on size and dividend announcements*

Concurrent announcements of cash dividends may also confound our findings if retail investors are attracted to dividends rather than splits. We address this possibility by matching each suspicious split announcement with a sample of stocks in the same quintile of market capitalization in month $t-1$ that did not announce a split but announced a dividend in the same month. We create an equal-weighted portfolio of the matched sample of non-split dividend announcers and report the excess return as the difference between the buy-and-hold return of split announcers and this matched sample portfolio.

Panel C of Table 6 continues to show a similar inverse U-shaped abnormal return pattern around the suspicious split announcements based on the size/dividend announcement matched sample. We observe initial positive drift in the three months after split announcement (1.85%, $t=1.74$), followed by a significant return reversal from month +4 to +18 (-9.09%, $t=-2.50$). We also calculate the market reactions to cash dividend announcements. In stark contrast to split announcements, dividend announcements do not result in market reactions that are significantly different from zero, which indicates that the periodic announcements of dividends are not surprising to the market on average.³² These results are available in the Internet Appendix.

³² The issuance of cash dividends is common in the China market (Fang, Xu, and Wang, 2015). Table 1 shows that on average approximately 64% of firms issue a cash dividend each year. We also examine the announcement effect of dividend increases because Michaely, Thaler, and Womack (1995) find that dividend increase announcements in the United States are associated with a positive initial market reaction. However, the initial market returns are actually significantly negative for dividend increase announcements. These results are available in the Internet Appendix.

Overall, the evidence is consistent with the view that investors react to the suspicious split announcement rather than the dividend announcement.

7.2 *Comparison of net buying activity of suspicious splits versus non-split stocks*

We provide sharper evidence that splits are special in attracting investor attention using the complete trading records of all accounts on the SSE from 2013 to 2015 for all stocks, including non-split announcers. We calculate the cumulative daily net buying starting from day -1 to $+120$ around suspicious split announcements (where day $=0$ is the announcement date) and compare it against a matched sample of non-split stocks in the same quintile of market capitalization in month $t-1$ and three-day buy-and-hold market reaction to earnings announcement in the same quarter.

Consistent with the evidence in Section 4, panel A of Table 7 shows that suspicious splits are considerably more likely to attract the attention of small retail investors. The net buying during the period is 545% ($t=2.97$) of daily average volume for suspicious splits compared to -27% ($t=-0.42$) for the matched sample of non-split firms that release similar earnings news. The difference is statistically significant (572%, $t=2.75$). In contrast, column 2 shows that while large accounts are also net buyers of stock splits (1.46, $t=2.21$), they do not appear to be attracted to the split announcement per se, because they are similarly net buyers of stocks in the matched sample (1.76, $t=6.34$; difference $=-0.30$, $t=-0.60$). Column 3 reports that institutional investors are the main sellers of shares both around suspicious split announcements (-7.20 , $t=-3.31$) and non-split earnings announcements (-1.73 , $t=-5.71$). Other investors (qualified foreign investors and social security accounts), reported in column 4, are much smaller traders in the market.

For comparison, we perform a similar analysis for dividend announcements that did not coincide with a split announcement. Specifically, we match each dividend announcement to a group of non-dividend stocks in the same quintiles of market capitalization in month $t-1$ and three-

day buy-and-hold market reaction to earnings announcement in the same quarter. Then, we calculate the cumulative daily net buying from day -1 to $+120$ of the dividend and earnings announcement, where day $=0$ is the announcement date.

In contrast to the strong net buying of suspicious split announcements, panel B of Table 7 shows that retail investors are net sellers of dividend announcers. Column 1 reports that in the period surrounding the announcement, retail investors are more likely to sell shares (-0.80 , $t=-1.87$) in dividend announcers compared to the matched sample of non-dividend announcers (-0.54 , $t=-1.19$; difference $=-0.26$, $t=-2.24$) in dividend announcers. Column 2 shows that large investors are net buyers of dividend announcers (1.59 , $t=6.79$), but are not more likely to accumulate shares in these stocks compared to the matched sample of non-dividend announcers (1.65 , $t=6.05$; difference $=-0.05$, $t=-0.72$). Institutional investors are net sellers of both dividend announcers and the matched sample of non-dividend stocks. Compared to net trading activity of stocks with suspicious splits, the overall net trading activity of dividend announcers is smaller in magnitude, suggesting that dividend announcements attract much less attention than suspicious split announcements.

Overall, the evidence is consistent with the view that splits are special in attracting the attention of retail investors. Dividend announcers do not exhibit the return reversal patterns we observe among suspicious split announcers (See Section 7.1.3) and the trading data reveals that retail investors are not attracted to these stocks.

7.3 *Have suspicious splits decreased as the market matured?*

We were expecting the manipulative splits to decline over time as the Chinese market matures. However, suspicious splits have actually increased in recent years—while less than 8% of all splits are classified as suspicious in 2003, by the end of our sample in 2015, nearly 40% of

the splits are classified as suspicious. Moreover, as we report in the Internet Appendix, the inverse U-shaped abnormal return pattern surrounding suspicious splits is as strong in the latter half of our sample period as in the first half.

We conjecture that the increase in suspicious splits may be due to the emergence of what are known as ‘market capitalization’ consultants that were originally formed to help companies comply with regulatory standards and public markets after the 2005-2007 split-share reform (CSRC, 2005). These consultants have recently recommended strategies, which include stock splits, for temporarily boosting stock prices. The 2018 CSRC investigation reveals that the consultants suggest several manipulation tactics that also include false rumors on social media platforms (see Appendix 2 and Section 6).

7.4 Additional robustness tests

We perform additional robustness tests to ensure that our findings are not sensitive to our methodological choices. First, we re-calculate the abnormal returns surrounding suspicious split announcements use an alternative risk benchmark based on market capitalization and the EP ratio following Liu, Stambaugh, and Yuan (2019). Consistent with our baseline findings, the abnormal returns of suspicious splits using this alternative methodology exhibit a similar inverse U-shaped abnormal return in the post-announcement period. Second, we show that our inferences are not sensitive to the specific construct of suspicious splits in our main tests. As a robustness test, we define lock-up expirations of restricted shares that occurs in the three (six) months before and after the split announcement as suspicious. We also define suspicious splits with atypical timing as those stocks that are in the bottom 15% or 25% of past three month returns and use an alternative measure of accruals as the change in working capital minus depreciation (Sloan, 1996; Liu, Stambaugh, and Yuan, 2019) and categorize high accruals as those firms in the top quintile. These alternative

constructs of suspicious splits produce results similar to our main findings. We report the results of these robustness tests in the Internet Appendix.

8. Conclusion

We provide evidence that a salient corporate action, the stock split, has been used to manipulate share prices for the benefits of corporate insiders. We identify a group of stock splits using ex ante information that should raise suspicion given the unusual circumstances surrounding the split announcement. We show that suspicious splits are associated with positive excess returns in the months surrounding their announcements and predictable negative excess returns in the months that follow. Our analysis of trading data reveals that small retail accounts are the net buyers around these suspicious announcements and institutional investors tend to be selling. Further analysis of a subset of our data reveals that in addition to having small accounts, the buyers of suspicious splits experience poor return performance, tend to trade more, and are more likely to be male.

We also find circumstantial evidence that insiders use splits to boost their share price prior to selling shares in off-exchange block transactions or to obtain loans using company stock as collateral. We also observe significant increases in message board activity on the Guba internet stock forum in the two weeks before the announcement of a suspicious split, which provides evidence that the splits are part of a broader “pump and dump” effort.

We initially conjectured that the recent increase in the number of institutional investors might have led to a decrease in manipulation activities. Our evidence suggests that this has not been the case, perhaps, reflecting a possible decline in the general level of retail investor sophistication. Moreover, after the market crash in the latter half of 2015, short selling constraints

increased, which may have had the unintended consequence of increasing the prevalence of the type of manipulation that we study in this paper.

Before concluding, it should be stressed that although the evidence in the paper is inconsistent with our standard notion of efficient markets, given the restrictions on short-selling in the Chinese market, one cannot easily arbitrage this form of mispricing.³³ However, the evidence suggests that investors can outperform the market by avoiding stocks that announce suspicious splits, and perhaps, do even better with a strategy of “riding the bubble” (as described in Abreu and Brunnermeier, 2003) that initially buys stocks following their suspicious splits, and then sells them prior to the ultimate decline. Indeed, the Chinese business press has described such a stock split trading strategy as a game of ‘hot potato,’ suggesting that retail investors may understand the potential for manipulation (see Appendix 2), but may be overconfident about their ability to time their entrances and exits.

³³ We have had casual conversations with individuals working at Chinese hedge funds who sell futures to offset their long positions. They argue that because of the short-sale restrictions on individual stocks, selling pressure on the futures tend to make them underpriced, making it difficult to form arbitrage portfolios that avoid the overpriced stocks and hedge using the futures.

References

- Abreu, D., Brunnermeier, M.K., 2003. Bubbles and crashes. *Econometrica* 71, 173-204.
- Aggarwal, R. K., Wu, G., 2006. Stock market manipulation. *Journal of Business* 79, 1915-1953.
- Allen, F., Gale, D., 1992. Stock-price manipulation. *Review of Financial Studies* 5, 503-529.
- Allen, F., Haas, M., Nowak, E., Tengulov, A., 2019. Market efficiency and limits to arbitrage: Evidence from the Volkswagen short squeeze. Swiss Finance Institute research paper.
- Allen, F., Litov, L., Mei, J., 2006. Large investors, price manipulation, and limits to arbitrage: An anatomy of market corners. *Review of Finance* 10, 645-693.
- Almazan, A., Banerji, S., de Motta, A., 2008. Attracting attention: Cheap managerial talk and costly market monitoring. *Journal of Finance* 63, 1399- 1436.
- Baker, H. K., Gallagher, P. L., 1980. Management's view of stock splits. *Financial Management* 9, 79-77.
- Barber, B., Odean, T., 2000. Trading is hazardous to your wealth: The common stock investment performance of individual investors. *Journal of Finance* 55, 773-806.
- Barber, B., Odean, T., 2001. Boys will be boys: Gender, overconfidence, and common stock investment. *Quarterly Journal of Economics* 116, 261-292.
- Barber, B., Odean, T., 2008. All that glitters: The effect of attention and news on the buying behavior of individual and institutional investors. *Review of Financial Studies* 21, 785-818.
- Benabou, R., Laroque, G., 1992. Using privileged information to manipulate markets: insiders, gurus, and credibility. *Quarterly Journal of Economics* 105, 921-958.
- Bian, J., Da, Z., Lou, D., Zhou, H., 2017. Leverage network and market contagion. PBCSF-NIFR working paper.
- Bian, J., He, Z., Shue, K., Zhou, H., 2017. Leverage-induced fire sales and stock market crashes. PBCSF-NIFR working paper.
- Bian, J., Wang, J., Zhang, G., 2012. Chinese block transactions and the market reaction. *China Economic Review* 23, 181-189.
- Birru, J., Wang, B., 2016. Nominal price illusion. *Journal of Financial Economics* 119, 578-598.
- Cao, X., Lemmon, M., Pan, X., Qian, M., Tian, G., 2019. Political promotion, CEO incentives, and the relationship between pay and performance. *Management Science* 65, 2947-2965.
- Calvet, L., Campbell, J., Sodini, P., 2007. Down or out: assessing the welfare costs of household investment mistakes. *Journal of Political Economy* 115, 707-747.
- Calvet, L., Campbell, J., Sodini, P., 2009. Measuring the financial sophistication of households. *American Economic Review* 99, 393-398.
- Carhart, M., Kaniel, R., Musto, D., Reed, A., 2002. Leaning for the tape: Evidence of gaming behavior in equity mutual funds. *Journal of Finance* 57, 661-693.
- Carpenter, J.N., Lu, F., Whitelaw, R.F., 2021. The real value of China's stock market. *Journal of Financial Economics* 139, 679-696.

- Chan, K., Li, F., Lin, T-C., 2019. Earnings management and post-split drift. *Journal of Banking and Finance* 101, 136-146.
- Chang, Y-C., Hong, H., Tiedens, L., Wang, N., Zhao, B., 2015. Does diversity lead to diverse opinions? Evidence from languages and stock markets. Working paper.
- Chen, T., Gao, Z., He, J., Jiang, W., Xiong, W., 2019. Daily price limits and destructive market behavior. *Journal of Econometrics* 208, 249-264.
- Chen, Z., Guan, Y., Ke., B., 2013. Are stock option grants to directors of state-controlled Chinese firms listed in Hong Kong genuine compensation? *The Accounting Review* 88, 1547-1574.
- Cheng, Z., Liu, Z., Sun, Y., 2020. Share pledging and financial constraints in China. *Accounting & Finance* 1-43.
- China Securities Regulatory Commission, 2005. The administrative methods to implement the split share structure reform.
- China Securities Regulatory Commission, 2018. Report on market manipulation cases in the first half of 2018. Available at: www.csrc.gov.cn/pub/newsite/jcj/gzdt/201808/t20180813_342582.html
- Comerton-Forde, C., Putniņš, T.J., 2011. Measuring closing price manipulation. *Journal of Financial Intermediation* 20, 135-158.
- Cui, C., Li, F.W., Pang, J., Xie, D., 2019. A behavioral signaling explanation for stock splits: Evidence from China. Singapore Management University working paper.
- Daniel, K., Grinblatt, M., Titman, S., Wermers, R., 1997. Measuring mutual fund performance with characteristic-based benchmarks. *Journal of Finance* 52, 1035-1058.
- Daniel, K., Hirshleifer, D., Subrahmanyam, A., 1998. Investor psychology and security market under- and overreactions. *Journal of Finance* 53, 1839-1885.
- De Long, J.B., Shleifer, A., Summers, L.H., Waldmann, R.J., 1990. Positive feedback investment strategies and destabilizing rational speculation. *Journal of Finance* 45, 379-395.
- Devos, E., Elliott, W.B., Warr, R.S., 2015. CEO opportunism?: Option grants and stock trades around stock splits. *Journal of Accounting and Economics* 60, 18-35.
- Fan J. P. H., Wong T. J., Zhang T.Y., 2007. Politically connected CEOs, corporate governance, and post-IPO performance of China's newly partially privatized firms. *Journal of Financial Economics* 84, 330-357.
- Fang, C., Hu, X., Wang, J., 2015. Dividends and market reactions in China. Working paper, Shanghai Jiao Tong University.
- Gan, L., Yin, Z., Tan, J., 2015. China household finance survey report 2014. Chengdu: Southwestern University of Finance and Economics (SWUFE).
- Golez, B., Jackwerth, J.C., 2012. Pinning the S&P 500 futures. *Journal of Financial Economics* 106, 566-85.
- Grinblatt, M. S., Masulis, R. W., Titman, S., 1984. The valuation effects of stock splits and stock dividends. *Journal of Financial Economics* 13, 461-490.

- Guo, S., Liu, M.H., Song, W., 2008. Stock splits as a manipulation tool: Evidence from mergers and acquisitions. *Financial Management* 37, 695-712.
- Hansman, C., Hong, H., Jiang, W., Liu, J., Meng, J-J., 2018. Riding the credit boom. Working paper.
- He, X., Li, M., Shi, J., Twite, G. J., 2016. Why do firms pay stock dividends: Is it just a stock split? *Australian Journal of Management* 4, 508-537.
- Hirshleifer, D., Jian, M., Zhang, H., 2018. Superstition and financial decision making. *Management Science* 64, 235-252.
- Hirshleifer, D., Lim, S. S., Teoh, S. H., 2009. Driven to distraction: Extraneous events and underreaction to earnings news. *Journal of Finance* 64, 2289-2325.
- Hong, H., Jiang, W., Wang, N., Zhao, B., 2014. Trading for status. *Review of Financial Studies* 27, 3171-3212.
- Hu, G.X., Chen, C., Shao, Y., Wang, J., 2019. Fama-French in China: Size and value factors in the Chinese stock market. *International Review of Finance* 19, 3-44.
- Ikenberry, D. L., Ramnath, S., 2002. Underreaction to self-selected news events: The case of stock splits. *Review of Financial Studies* 15, 489-526.
- Jarrow, R. A., 1992. Market manipulation, bubbles, corners and short-squeezes. *Journal of Financial and Quantitative Analysis* 27, 311-336.
- Kaniel, R., Saar, G., Titman, S., 2008. Individual investor trading and stock returns. *Journal of Finance* 63, 273-310.
- Khanna, T., Sunder, S., 1999. A tale of two exchanges. Harvard Business School Case Study.
- Khwaja, A.I., Mian, A., 2005. Unchecked intermediaries: Price manipulation in an emerging stock market. *Journal of Financial Economics* 78, 203-241.
- Kumar, A., Lee, C.M., 2006. Retail investor sentiment and return comovements. *Journal of Finance* 61, 2451-2486.
- Lakonishok, J., Lev, B., 1987. Stock splits and stock dividends: Why, who and when. *Journal of Finance* 42, 913-932.
- Lee, C.M., Shleifer, A., Thaler, R.H., 1991. Investor sentiment and the closed-end fund puzzle. *Journal of Finance* 46, 75-109.
- Li, Z., Liu, L., Wei, K. C. J., 2019. Digesting anomalies with the Q-factor model in the China A-share market, Working paper.
- Liu, L. X., Shu, H., Wei, K. C. J., 2017. The impacts of political uncertainty on asset prices: Evidence from the Bo scandal in China. *Journal of Financial Economics* 125, 286-310.
- Liu, J., Stambaugh, R. F., Yuan, Y., 2019. Size and value in China. *Journal of Financial Economics* 134, 48-69.
- Louis, H., Robinson, D., 2005. Do managers credibly use accruals to signal private information? Evidence from the pricing of discretionary accruals around stock splits. *Journal of Accounting and Economics* 39, 361-380.

- Michaely, R., Thaler, R. H., Womack, K. L., 1995. Price reaction to dividend initiations and omissions: Overreaction or drift? *Journal of Finance* 50, 573-608.
- Mei, J., Scheinkman, J. A., Xiong, W., 2009. Speculative trading and stock prices: Evidence from Chinese A-B share premia. *Annals of Economics and Finance* 10-2, 225-255.
- Ni, S., Pearson, N., Poteshman, A., 2005. Stock price clustering on option expiration dates. *Journal of Financial Economics* 78, 49-87.
- Nguyen, V., Tran, A., Zeckhauser, R., 2017. Stock splits to profit insider trading: Lessons from an emerging market. *Journal of International Money and Finance* 74, 69-87.
- Peng, W. Q., Wei, K. C. J., Yang, Z., 2011. Tunneling or propping: Evidence from connected transactions in China. *Journal of Corporate Finance* 17, 306-325.
- Pearson, N. D., Yang, Z., Zhang, Q., 2021. The Chinese warrants bubble: Evidence from brokerage account records. *Review of Financial Studies* 34, 264-312.
- Piotroski, J.D., Wong, T.J., 2012. Institutions and information environment of Chinese listed firms. In *Capitalizing China* (201-242). University of Chicago Press.
- Putniņš, T.J., 2012. Market manipulation: A survey. *Journal of Economic Surveys* 26, 952-967.
- Seasholes, M. S., Wu, G., 2007. Predictable behavior, profits, and attention. *Journal of Empirical Finance* 14, 590-610.
- Sloan, R.G., 1996. Do stock prices fully reflect information in accruals and cash flows about future earnings?. *The Accounting Review* 71, 289-315.
- Schultz, P., 2000. Stock splits, tick size, and sponsorship. *Journal of Finance* 55, 429-450.
- Shanghai Securities Issue 4, 2018. Notice on stock pledge repo transactions, registration, and settlement business. Available at: www.sse.com.cn/lawandrules/sserules/trading/stock/c/c_20180112_4449493.shtml
- Shanghai Stock Exchange Regulatory Note, 2018. On block trades by executives and key shareholders. Available at: www.sse.com.cn/lawandrules/regulations/csrcannoun/c/4033057.pdf
- Shen, S., Ruwitch, J., 2017. 'China's private placement boom on borrowed time,' Reuters, 17 Feb. Available at: www.reuters.com/article/us-china-stocks-private-placement/chinas-private-placement-boom-on-borrowed-time-idUSKBN15V2YN (Accessed 2020-02-20).
- Spatt, C. 2014. Security market manipulation. *Annual Review of Financial Economics* 6, 405-418.
- Teoh, S., Welch, I., Wong, T., 1998a. Earnings management and the long-run underperformance of initial public equity offerings. *Journal of Finance* 53, 1935-1974.
- Teoh, S., Welch, I., Wong, T., 1998b. Earnings management and the long-run underperformance of seasoned equity offerings. *Journal of Financial Economics* 50, 63-100.
- Van Rooij, M., Lusardi, A., Alessie R., 2011. Financial literacy and stock market participation. *Journal of Financial Economics* 101, 449-472.
- Wang, X., 2013, 'Stock splits to push up share price for share lock-up expiration.' CNstock.com, July. Available at: www.cnstock.com/v_company/scp_dsy/tcsy_gszx/201307/2649702.htm (Accessed 20 Feb 2020)

- Wong, T. J., 2014. Corporate governance research on listed firms in China: Institutions, governance, and accountability. *Foundations and Trends in Accounting* 9, 259-326.
- Xiong, W., Yu, J., 2011. The Chinese warrants bubble. *American Economic Review* 101, 2723-2753.
- Zhu, F., 2018. Equity pledge financing and the Chinese stock market, *BIS Quarterly Review*, 13-14.

Appendix 1. Variable definitions

Variable	Description
<i>Firm characteristics</i>	
<i>Size</i>	Market capitalization computed as the previous month's closing price times the total A shares outstanding in millions of RMB. <i>Source: CSMAR</i>
<i>Price</i>	Closing price in RMB at the end of the prior month. <i>Source: CSMAR</i>
<i>Analyst</i>	Number of analysts following the firm. <i>Source: CSMAR</i>
<i>Turnover</i>	Share turnover in the prior quarter is calculated as total shares traded divided by tradable shares. <i>Source: CSMAR</i>
<i>Turnover (m-t)</i>	Share turnover in month-t calculated as total shares traded divided by tradable shares. <i>Source: CSMAR</i>
<i>Beta</i>	Beta calculated from the market model of daily returns over the past year. <i>Source: CSMAR</i>
<i>Idiosyncratic volatility</i>	Annualized daily idiosyncratic volatility over the past year. <i>Source: CSMAR</i>
<i>CAR (3 day)</i>	Three-day abnormal buy-and-hold return around earnings announcement defined as the raw return minus the matched size-decile return. <i>Source: CSMAR</i>
<i>Dividend payment</i>	Dummy variable equal one if the firm pays a cash dividend during the year. <i>Source: CSMAR</i>
<i>Dividend amount</i>	Dummy variable equal one if the firm pays a cash dividend during the year. <i>Source: CSMAR</i>
<i>Ret (m-t)</i>	Stock return in month-t. <i>Source: CSMAR</i>
<i>Ret (m-3, m-1)</i>	Cumulative stock return from month-3 to month-1. <i>Source: CSMAR</i>
<i>ROA</i>	Return on assets. ROA equals the ratio of a firm's net profit to total assets. <i>Source: CSMAR</i>
<i>Leverage</i>	Total liabilities divided by total assets. <i>Source: CSMAR</i>
<i>BM</i>	Book-to-market ratio defined as the ratio of book equity to market capitalization at December of year t-1. <i>Source: CSMAR</i>
<i>EP</i>	Earnings-to-price ratio defined as ratio of the change in operating net profit to the market capitalization at the end of the accounting period. <i>Source: CSMAR</i>
<i>Accrual</i>	Operating income minus net cash flows from operations divided by total assets. <i>Source: CSMAR</i>
<i>High accrual</i>	Dummy variable equal one if the firm reported in the top quintile of accruals, where accruals is defined as net profit minus operation expense, and zero otherwise. Breakpoints are set based on cutoffs from the prior quarter. <i>Source: CSMAR</i>
<i>Lockup expiration</i>	Dummy variable equal one if the firm has a lock up expiration of shares (e.g., private placements, IPOs, SEOs, privatizations) held by influential investors in month-1 to +6. We classify influential shareholders as institutional investors and large shareholders who hold shares with 'added restrictions,' 'added promises,' 'matched shares,' or 'extra allotments.' The WIND classification code for these shares are 1, 2, 7, 24-28, 35, 43, 44, 47, 48, 50, and 51. Data begins in 2006/1. <i>Source: WIND</i>
<i>Investment</i>	Total investment divided by total assets. <i>Source: CSMAR</i>
<i>Age</i>	Months since initial exchange listing. <i>Source: CSMAR</i>

<i>SOE</i>	SOE dummy is a dummy equal one if the firm is a state-owned enterprise. A state-owned enterprise is a firm whose ultimate owner is the Chinese government. <i>Source: CSMAR</i>
<i>Split variables</i>	
<i>Split</i>	Dummy variable equal one if the firm announces a split in the current or prior month. <i>Source: CSMAR</i>
<i>Suspicious split</i>	Dummy variable equal one if a split occurs in the current or prior month and exhibits any of the three types of suspicious splits: 1) lockup expiration of private placements 2) atypical announcement timing 3) high accruals. <i>Source: CSMAR, WIND</i>
<i>Suspicious split: Lockup expiration</i>	Dummy variable equal one if a split occurs in the current or prior month and has lockup expirations of shares influential investors (large shareholders and institutional investors) in month-1 to +6. <i>Source: WIND</i>
<i>Suspicious split: Atypical timing</i>	Dummy variable equal one if a split occurs in the current or prior month and experienced stock returns in the bottom quintile during the previous three months or announced outside of an earnings announcement. <i>Source: CSMAR</i>
<i>Suspicious split: High accruals</i>	Dummy variable equal one if a split occurs in the current or prior month and accruals were in the top quintile of accruals, where accruals is defined as net profit minus operation expense. Breakpoints are set based on cutoffs from the prior quarter. <i>Source: CSMAR</i>
<i>Off-exchange transactions</i>	
<i>Block trades</i>	Total monthly value of shares traded through block trade as a percentage of market capitalization. Block trades have transaction amounts greater than \$2 million RMB in value or 300,000 shares. Data begins in 2002/1. <i>Source: CSMAR</i>
<i>Pledge loans</i>	Total monthly value of shares initially pledged as loan collateral as a percentage of market capitalization. Data begins in 2006/1. <i>Source: WIND</i>

Appendix 2. China Securities Regulatory Commission (2018): Report on market manipulation cases in the first half of 2018

Available at: http://www.csrc.gov.cn/pub/newsite/jcj/gzdt/201808/t20180813_342582.html

Excerpt based on author's translation

In the first half of the year, the CSRC investigated 40 market manipulation cases. The investigation of these events during the first half of the year reveals the following manipulation strategies:

1. Corporate insiders made misleading statements and fabricated false information. Some colluded with external institutions under the guise of market value management to release information including issuing stock splits, announcing "pre-increased performance", and deliberately releasing misleading statements to influence investor expectations.
2. The actors illegally gathered large amounts of funds, abused leveraged transactions, used false declarations, made continuous transactions, and employed other methods to manipulate stock prices. This enticed the market to follow suit, resulting in large fluctuations in individual stock prices, creating excessive volatility.
3. The manipulators used social media to issue stock analysis, forecasts, and investment proposals. Before releasing information, manipulators bought shares, then made recommendations, and subsequently sold shares in secret to obtain illegal proceeds. Some illegally used "QD" and WeChat groups to recommend stocks to induce other investors to purchase shares.
4. Cross-border manipulation of market cases using interconnection mechanisms still occurs. Following the investigation of Tang Hanbo's use of the Shanghai-Hong Kong Stock Connect mechanism to manipulate the market case in 2016, in the first half of this year, the private equity fund related employees opened up a stock market in Hong Kong to hoard their chips and implement manipulation in the Mainland to realize profitability of overseas chips.

Appendix 3. Examples of business press coverage on stock price manipulation using stock splits in the China market

1. Wang, Xueqing, 2013, 'Stock splits to push up share price for share lock-up expiration.' CNstock.com, Jul. Available at: www.cnstock.com/v_company/scp_dsy/tcsy_gszx/201307/2649702.htm (Accessed 20 Feb 2020)
2. TenCent Financial News, 2013. 'The hidden secret of high stock splits: Don't be the last person in pass the parcel's game.' 11 Jul. Available at: finance.qq.com/a/20130711/001123.htm (Accessed 1 Feb 2016)
3. Xinmin News, 2015. 'The game of stock split in financial market.' 27 Mar. Available at: xinmin.news365.com.cn/ljzjrc/201503/t20150327_1792873.html (Accessed 1 Feb 2016)
4. Liu, C, Dong, T., 2016. 'Share splits raise stock market suspicions.' Caixin Global, 01 Dec. Available at: www.caixinglobal.com/2016-12-01/share-splits-raise-stock-market-suspicions-101021512.html (Accessed: 20 Feb 2020)
5. Xiao, L., 2017. 'Collusion networks increasingly common form of market rigging in China.' Caixin Global, 7 Aug. Available at: www.caixinglobal.com/2017-08-07/collusion-networks-increasingly-common-form-of-market-rigging-in-china-101127360.html (Accessed: 20 Feb 2020)

Appendix 3. continued

Caixin

Dec 01, 2016 06:50 PM

FINANCE

Share Splits Raise Stock Market Suspicions

By Liu Caiping and Dong Tongjian

(Beijing) — Many investors find stock splits appealing, but China's stock exchanges apparently fear major shareholders and fund management firms may be taking advantage of that appeal for illicit gains.

According to recent announcements filed by companies listed on the Shanghai and Shenzhen stock markets, exchange officials in November surveyed several listed companies about their stock-split projects. The companies were asked whether any of their executives planned to reduce shareholdings after proposing a share split.

Neither exchange has commented on the surveys, nor has anyone been accused of wrongdoing. But the survey itself suggests officials are concerned that stock splits are being used manipulatively to drive share prices higher so that major shareholders can sell shares at a profit after a split.

Speaking to Caixin, fund management industry sources who asked not to be named claimed some privately operated funds and big shareholders — including company executives — have colluded to profit from stock splits, which are also called bonus issues, as well as rumors of stock splits.

Stock-split projects are popular among small shareholders. Although the price of a targeted stock is not immediately affected, the total number of shares in a single investor's portfolio will at least double. And share prices often rise after a split or an announcement of a future stock split due to heightened investor attention.

For example, shares in East Group Co. Ltd., a solar-power and battery-equipment manufacturer listed on the Shenzhen Stock Exchange, jumped by the daily limit of 10% Monday after the company announced a stock-split plan.

A similar spike for the price of shares in Yorhe Fluid Intelligent Control Co. Ltd., a valve producer also listed in Shenzhen, followed a stock split plan announcement on Nov. 17.

Fund management firms with large blocks of shares technically should have no special advantage over retail investors when a stock split occurs. But the sources said some fund managers and company executives have allegedly conspired to spread market stock split rumors during earnings-report periods.

After rumor-mongering, they claim, fund management firms have gone on share-buying sprees in order to boost share prices and attract more retail investors.

Company executives allegedly conspire with fund managers by waiting for prices of targeted shares to rise. The executives then sell their stock and split profits with the fund managers, the sources said.

Contact reporter Dong Tongjian (tongjiandong@caixin.com); editor Eric Johnson (ericjohnson@caixin.com)

Caixin

Aug 07, 2017 07:44 PM

FINANCE

Collusion Networks Increasingly Common Form of Market Rigging in China

By Liu Xiao and Yue Yue



The China Securities Regulatory Commission's latest investigation has uncovered new cases of market manipulation involving large groups of colluders, a spokesperson said Friday. Above, a security guard stands watch at the China Securities Regulatory Commission in Beijing in June 2016. Photo: Visual China

Collusion involving large networks of individuals and funds is an increasingly popular form of stock-market manipulation in China, the country's securities regulator concluded from its latest investigation.

Despite a high-profile sentence of an infamous fund manager accused of rigging the market, as well as record fines handed down by the China Securities Regulatory Commission (CSRC) this year, the regulator's latest probe that started in April has uncovered more manipulation cases involving large groups of colluders, spokesperson Gao Li said last Friday.

Declining to identify the individuals or the companies, Gao offered details on several specific cases.

In one case, managers and directors at a listed firm colluded with private equity firms to orchestrate the timing of company announcements such as share placements or stock splits, Gao said. More than 200 securities accounts were used to buy and sell shares, often from each other.

This market manipulation tactic was made infamous by Xu Xiang, a former billionaire hedge fund manager who was sentenced to five-and-a-half years in prison in January.

Xu was found guilty of **colluding with senior executives** of 13 listed companies from 2010 to 2015 to issue positive news about companies to boost prices and lure retail investors. The executives and funds managed by Xu then dumped their stock at the higher prices.

In another case that the regulator is still investigating, a person with control over a listed firm created and led a team that was tasked with artificially inflating share prices. The group raised several billion yuan, and operated more than 300 securities accounts to make transactions that artificially buoyed prices, often to daily trading limits. The group targeted new stocks that had been listed for less than a year, which are considered to have higher growth potential than blue chip stocks.

A variation of the method was used by someone with control over a firm listed on China's over-the-counter stock-trading platform. Through fund management plans, shell companies and other people's securities accounts, this person orchestrated continuous trading to make the firm look more attractive to market makers and investors, before dumping shares.

Earlier this year, the securities regulator made it more difficult for large shareholders to **dispose of their shares** to reduce market volatility and encourage long-term investment.

The CSRC's fines for market manipulation totaled 6.36 billion yuan in the first half of the year, 1.5 times higher than during the same period in 2017, and more than the total amount of fines it gave in 2015.

Contact reporter Liu Xiao (liuxiao@caixin.com)

Figure 1

Buy-and-hold abnormal monthly returns of split announcements

Figure 1 plots the average buy-and-hold abnormal monthly returns for stock splits announced between 1999/01-2015/06. The buy-and-hold abnormal return is the buy-and-hold return of the split announcer minus the size-decile return benchmark (DGTW-benchmark for U.S. splits). U.S. splits are all split announcers in the U.S. stock market (dotted-dashed line). Regular splits are split announcers by non-SOEs that are not categorized as suspicious (dotted line). SOE splits are split announcements by SOE firms (dashed line). Suspicious splits are split announcements by non-SOEs that meet one or more of the following criteria: lockup expirations, atypical timing, or high accruals. (solid line).

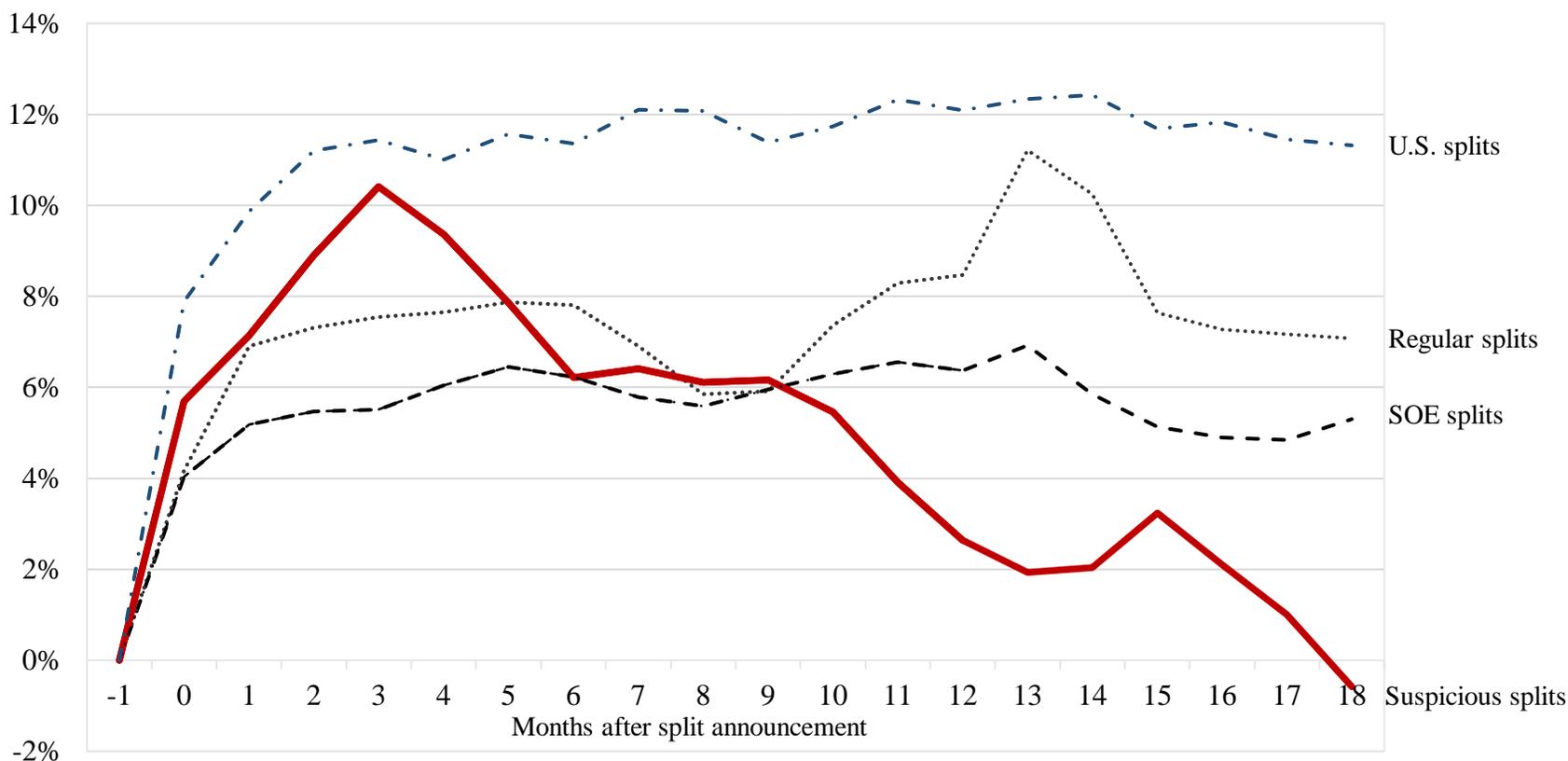


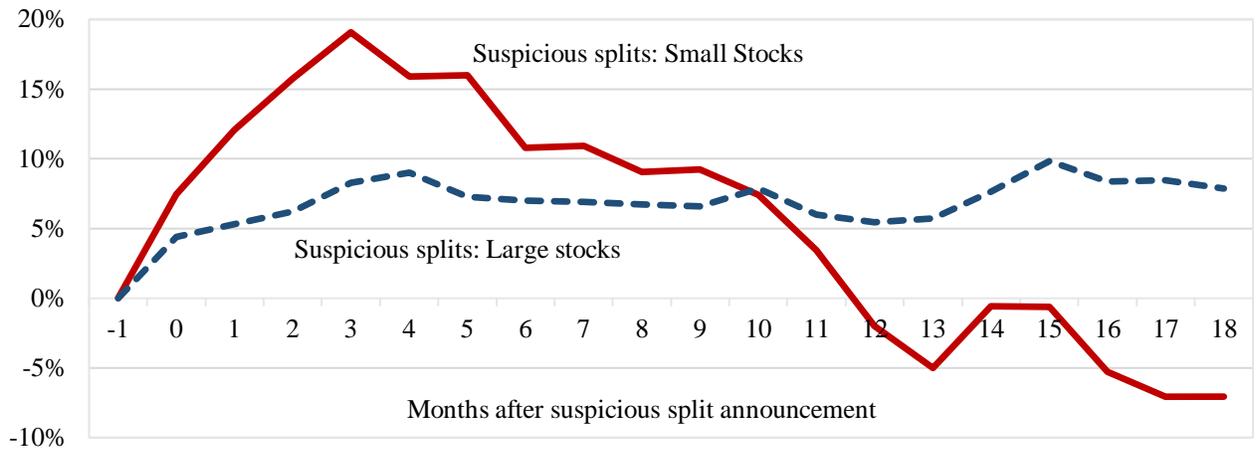
Figure 2

The effect of retail attention on returns of suspicious splits

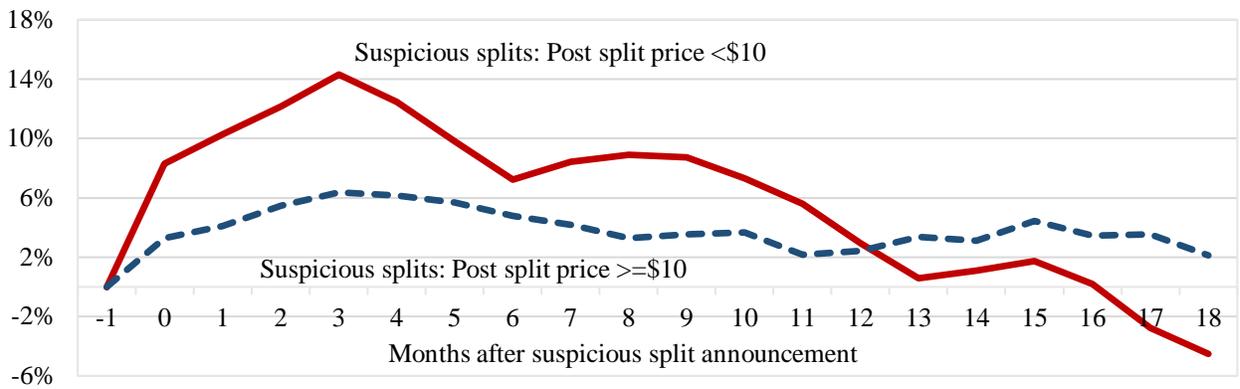
Figure 2 plots the average monthly buy-and-hold abnormal returns (BHAR) of subsamples of suspicious splits with high and low retail attention. Panel A plots the BHAR of suspicious splits of small (large) stocks formed using the bottom 30 (top 70) percentile of market capitalization ranked on the previous quarter breakpoints. Panel B plots the BHAR of suspicious splits that experience a drop in the post-split nominal price to less than \$10 and those where the post-split nominal price remains \geq \$10. Panel C plots the BHAR of suspicious splits with unlucky listing codes and other listing codes that do not satisfy the unlucky criteria. An unlucky listing code contains the unlucky digit 4 but not any of the lucky digits 6, 8 or 9. Suspicious splits are split announcements by firms that meet one or more of the following criteria: lockup expirations, atypical timing, or high accruals. The sample period is from 1999/01-2015/06.

Figure 2 Continued

Panel A. Small versus large stocks



Panel B. Post split price < \$10 versus post split price >= \$10



Panel C. Unlucky listing codes versus all other listing codes

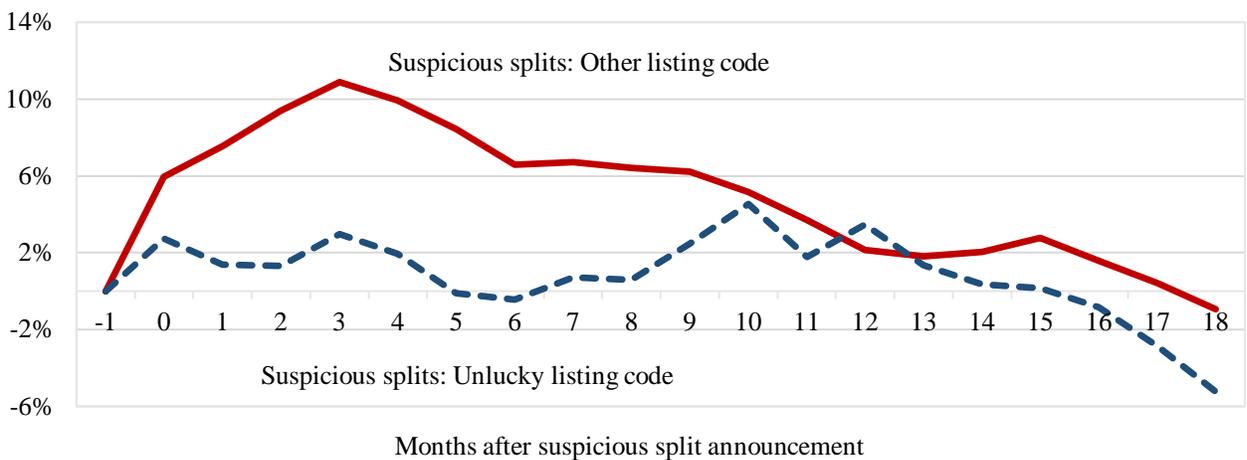
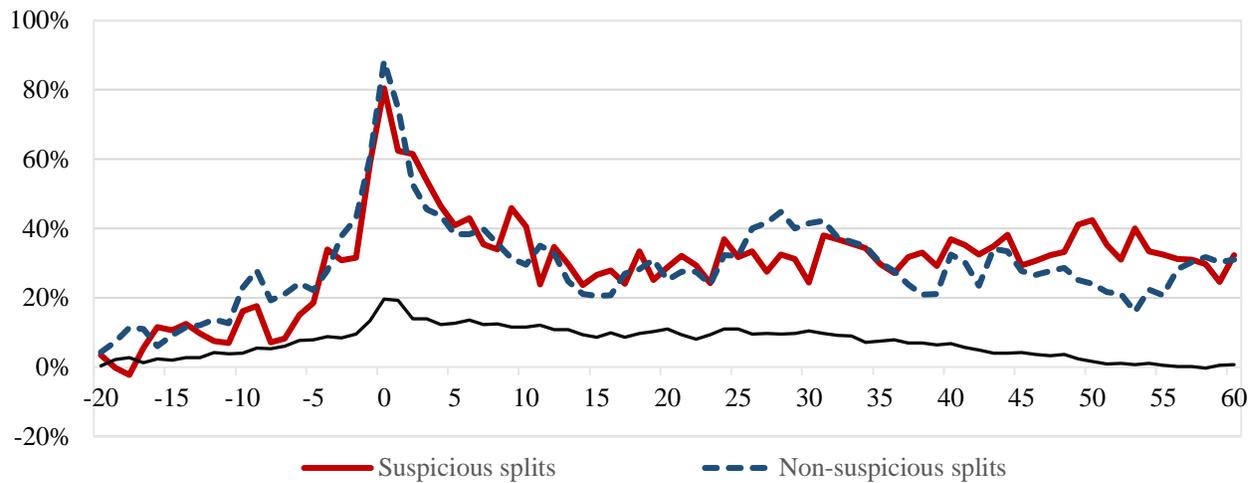


Figure 3

Abnormal volume and cumulative daily net buying by investor groups around split announcement

Figure 3 plots abnormal volume and the average cumulative daily net buying by investor type around the announcement of a stock split for stocks on the Shanghai Stock Exchange. Panel A plots abnormal volume around the announcement of suspicious splits, non-suspicious splits, and earnings with no concurrent split. Abnormal volume is defined as the daily dollar volume divided by the average daily dollar volume over the past year. Panel B/C/D/E plots the cumulative net buying of small retail investors with trading accounts <\$5 million RMB / large accounts with accounts >=\$5 million RMB / institutional investors / other investors. We report average cumulative net buying for suspicious splits (solid red line) and non-suspicious splits (dashed blue line). Net buy is the total buy minus sell volume for each investor group divided by average daily volume over the past year. The sample consists of all stock transfers on the SSE announced between 1999/01-2015/06.

Panel A. Abnormal volume around split announcements



Panel B. Small retail investors cumulative daily net buy around split announcements

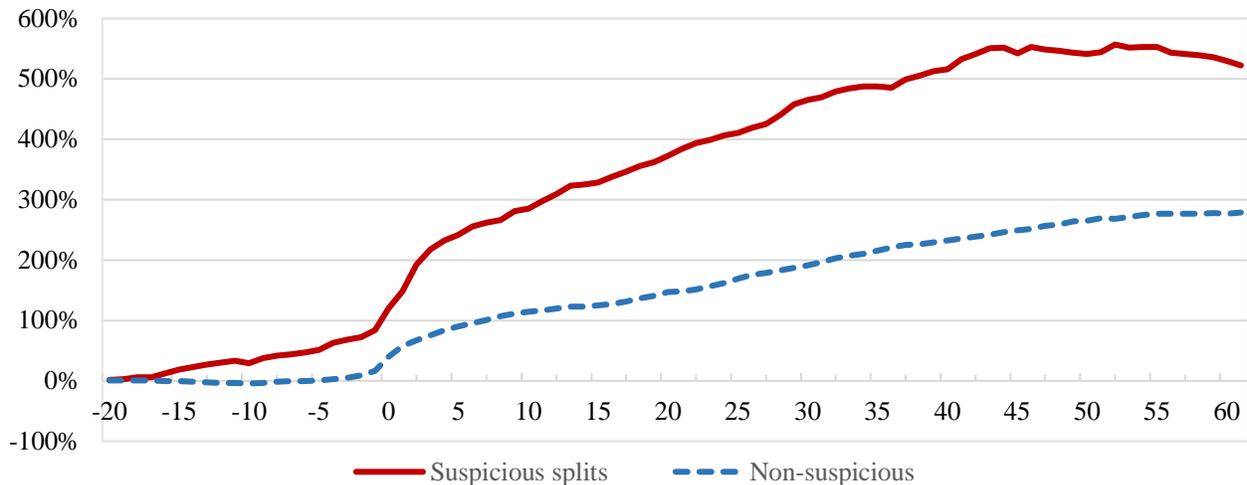
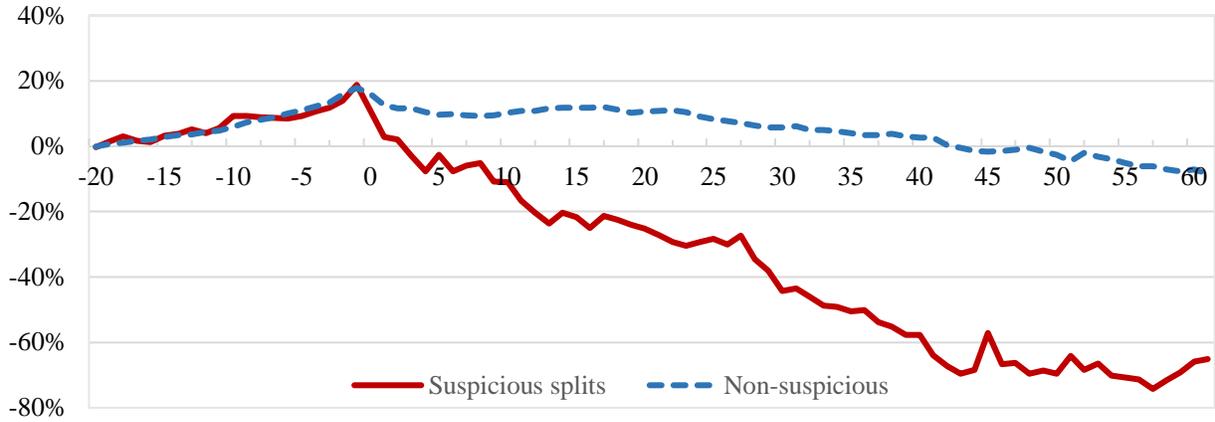
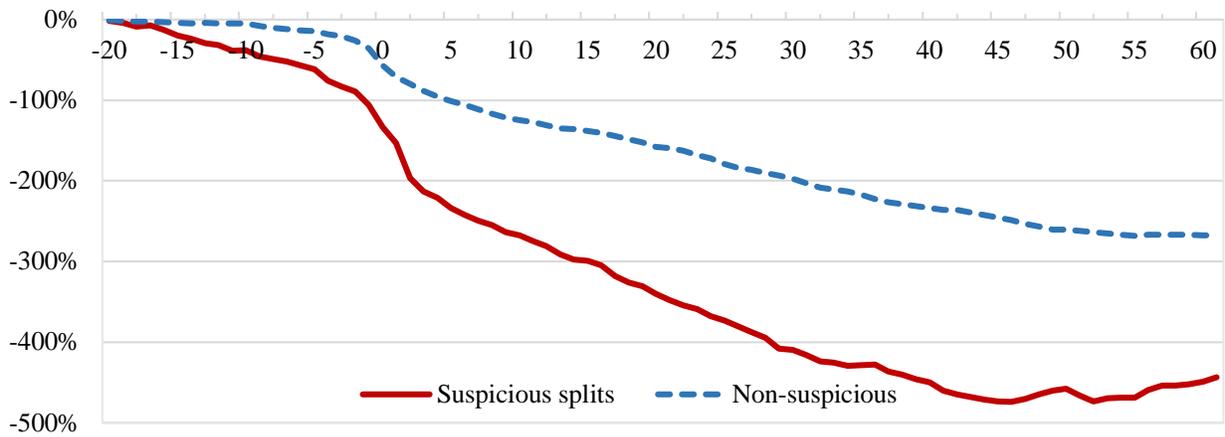


Figure 3 Continued

Panel C. Large investors cumulative daily net buy around split announcements



Panel D. Institutional investors cumulative daily net buy around split announcements



Panel E. Other investors cumulative daily net buy around split announcements

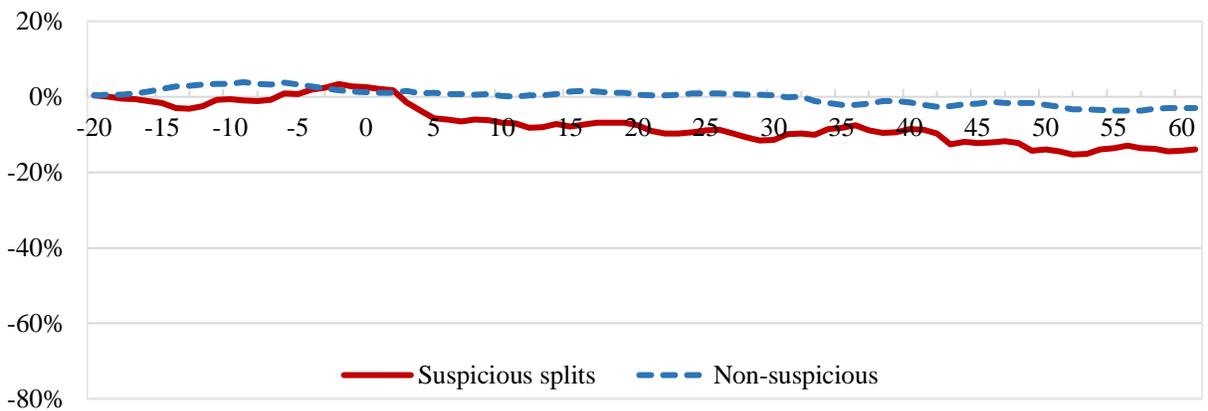


Table 1**Summary statistics of split announcers**

Table 1 reports the summary statistics of stock splits announcers. Panel A reports the time-series monthly average firm characteristics of firms that announce and did not announce stock splits. Panel B reports the time-series average monthly average firm characteristics of suspicious splits and non-suspicious split announcers. The last two columns of each panel report the average difference and *t*-statistic between the two samples. The bottom row reports the time-series annual average number of unique firms in each respective sample. Appendix 1 provides variable definitions. The sample period is from 1999/01 to 2015/06.

Panel A. Comparison of split firms and non-split firms

	Split firms	Non-Split Firms	Difference	t-stat
Size (in millions RMB)	\$6,447	\$5,298	\$1,149	(5.85)
Price	\$17.57	\$12.30	5.27	(12.09)
Analyst	10.2	6.3	3.9	(4.22)
Turnover (qtr)	39.9%	42.6%	-2.7%	(-1.84)
Beta	0.95	0.98	-0.03	(-1.40)
Idiosyncratic volatility	33.7%	33.26%	0.44%	(0.86)
CAR (annual EA)	1.76%	-0.33%	2.09%	(18.94)
Dividend payment	63.8%	64.28%	-0.53%	(-2.96)
Ret ($m-3, m-1$)	15.0%	12.1%	3.0%	(2.12)
ROA	6.3%	2.9%	3.3%	(13.39)
Leverage	43.8%	48.7%	-4.9%	(-13.00)
BM	0.38	0.89	-0.52	(-7.43)
EP	4.2%	5.1%	-0.9%	(-1.98)
Accrual	1.9%	-1.1%	3.0%	(11.90)
SOE	1.9%	-1.1%	3.0%	(11.90)
n (annual average)	219	1,725		

Panel B. Comparison of suspicious splits with non-suspicious splits

	Suspicious	Non-suspicious	Difference	t-stat
Size (in millions RMB)	\$5,491	\$6,777	-\$1,285	(-2.77)
Price	\$18.00	\$17.41	0.59	(1.19)
Analyst	10.5	10.3	0.3	(0.47)
Turnover (qtr)	37.6%	39.7%	-2.2%	(-1.11)
Beta	0.92	0.96	-0.04	(-3.43)
Idiosyncratic volatility	32.85%	33.81%	-0.96%	(-1.50)
CAR (annual EA)	2.06%	1.68%	0.38%	(1.58)
Dividend payment	62.96%	64.01%	-1.05%	(-0.33)
Ret ($m-3, m-1$)	5.7%	16.7%	-11.1%	(-4.34)
ROA	6.6%	6.2%	0.5%	(1.35)
Leverage	41.9%	44.7%	-2.7%	(-1.75)
BM	0.34	0.39	-0.05	(-5.16)
EP	3.8%	4.3%	-0.5%	(-2.69)
Accruals	5.3%	1.2%	4.1%	(5.15)
SOE	0.0%	69.5%	-69.5%	(-19.03)
n (annual average)	46	172		

Table 2**Abnormal returns around split announcement: SOE vs. non-SOE splits**

Table 2 reports the average buy-and-hold abnormal returns around split announcements for all split announcements and SOE/non-SOE split announcers. The average buy-and-hold abnormal return is calculated as the buy-and-hold return minus the size-decile benchmark where $t=0$ is the calendar month (day) of the split announcement. Panel A (B) reports the monthly (daily) abnormal returns around all stock split announcements. t -statistics (presented in parenthesis) are calculated using robust (White) standard errors that are clustered by calendar month. The sample period is from 1999/01 to 2015/06.

Panel A. Monthly abnormal returns around split announcements

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
All splits	3716	mean	4.75	4.45	2.15	-2.47	4.77
		t-stat	(6.25)	(13.98)	(3.31)	(-1.59)	(3.11)
Non-SOE	1712	mean	3.91	4.87	2.99	-5.31	3.55
		t-stat	(3.71)	(9.74)	(3.53)	(-2.17)	(1.47)
SOE	2004	mean	5.47	4.09	1.43	-0.05	5.81
		t-stat	(7.35)	(11.30)	(1.84)	(-0.03)	(3.45)

Panel B. Daily abnormal returns around split announcements

	N		[-10, -2]	[-1,+1]	[+2,+10]
All splits	3716	mean	2.66	1.85	-0.03
		t-stat	(11.47)	(13.62)	(-0.20)
Non-SOE	1712	mean	2.88	2.04	0.22
		t-stat	(8.34)	(10.17)	(0.87)
SOE	2004	mean	2.47	1.69	-0.25
		t-stat	(11.80)	(10.68)	(-1.04)

Table 3**Suspicious splits: Monthly abnormal returns around split announcement**

Table 3 reports the average monthly buy-and-hold abnormal returns around split announcements for suspicious splits. The average buy-and-hold abnormal return is calculated as the buy-and-hold return minus the size-decile benchmark where month=0 is the calendar month of the split announcement. Panel A presents suspicious splits and regular non-SOE splits. Panel B presents subsamples of suspicious split announcers by type. *Lockup expiration* are non-SOE split announcers that have lockup expirations that occur in month-1 to +6 around the split announcement of private placements or restricted shares held by influential shareholders. The sample period for the lock-up analysis is from 2006/01 to 2015/06 because reporting on lockups begins in 2006. *Atypical timing* are non-SOE split announcers that were either (1) in the bottom quintile in returns during the previous three months or (2) announced a split outside of an earnings announcement period. *High accrual* are non-SOE split announcers that are in the top quintile of accruals. *t*-statistics (presented in parenthesis) are calculated using robust (White) standard errors that are clustered by calendar month. The sample period is from 1999/01 to 2015/06.

Panel A. Suspicious vs regular splits (Non-SOE firm sample)

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
Suspicious	787	mean	-2.25	5.69	3.26	-10.99	-0.58
		t-stat	(-1.92)	(6.26)	(2.39)	(-3.40)	(-0.18)
Regular non-SOE	925	mean	9.14	4.17	2.76	-0.47	7.07
		t-stat	(8.05)	(7.77)	(3.77)	(-0.14)	(2.13)

Panel B. Suspicious splits by type

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
Lockup expiration	146	mean	0.50	4.71	4.72	-13.63	-2.18
		t-stat	(0.32)	(3.69)	(2.09)	(-2.98)	(-0.49)
Atypical timing	468	mean	-7.85	6.10	3.49	-9.74	1.33
		t-stat	(-4.20)	(5.04)	(1.86)	(-2.51)	(0.33)
High accruals	344	mean	2.56	5.35	2.92	-14.64	-5.09
		t-stat	(1.85)	(4.57)	(2.71)	(-3.54)	(-1.26)

Table 4**Trader net buying activity around suspicious split announcement**

Table 4 reports the average cumulative net buying in the pre-announcement ($t=-20$ to -1) and post-announcement ($t=0$ to $+60$) period for each investor type for split announcements on the Shanghai Stock Exchange during the period 1999/01–2015/06. Small retail are trading accounts with $< \$5$ million RMB. Large accounts are trading accounts $\geq \$5$ million RMB. Institutional investors include mutual funds, hedge funds, and other types of institutional investors. Other investors include qualified foreign investors and social security accounts. Non-suspicious splits consist of both regular firms and SOE firms that announced splits, but not classified as suspicious. t -statistics (presented in parenthesis) are calculated using robust (White) standard errors that are clustered by calendar month.

	Small retail		Large accounts		Institutional investors		Other investors	
	[-20 to -1]	[0 to +60]	[-20 to -1]	[0 to +60]	[-20 to -1]	[0 to +60]	[-20 to -1]	[0 to +60]
[A] Suspicious split	0.84 (3.09)	4.45 (3.72)	0.19 (1.95)	-0.85 (-2.74)	-1.06 (-3.34)	-3.43 (-3.62)	0.03 (0.69)	-0.17 (-1.47)
[B] Non-suspicious split	0.17 (1.79)	2.64 (4.72)	0.18 (7.39)	-0.25 (-4.87)	-0.36 (-3.73)	-2.35 (-4.82)	0.01 (0.50)	-0.04 (-0.62)
<i>Subsample of non-suspicious</i>								
[C] Non-SOE split	0.20 (1.40)	4.24 (4.17)	0.24 (5.38)	-0.44 (-3.29)	-0.48 (-2.95)	-3.53 (-3.82)	0.04 (0.86)	-0.27 (-2.01)
[D] SOE split	0.16 (1.34)	2.19 (4.25)	0.16 (6.06)	-0.20 (-3.92)	-0.33 (-2.81)	-2.01 (-4.44)	0.01 (0.24)	0.02 (0.26)
<i>Difference between suspicious and non-suspicious splits</i>								
[A]–[B] <i>Suspicious–non-suspicious</i>	0.67 (2.34)	1.81 (1.85)	0.01 (0.07)	-0.59 (-1.98)	-0.69 (-2.04)	-1.09 (-1.41)	0.01 (0.33)	-0.13 (-1.23)
[A]–[C] <i>Suspicious–non-SOE</i>	0.64 (2.20)	0.21 (0.20)	-0.05 (-0.47)	-0.41 (-1.30)	-0.57 (-1.59)	0.10 (0.11)	-0.01 (-0.25)	0.10 (0.69)
[A]–[D] <i>Suspicious–SOE</i>	0.68 (2.26)	2.26 (2.15)	0.02 (0.24)	-0.65 (-2.12)	-0.73 (-2.09)	-1.42 (-1.71)	0.02 (0.55)	-0.19 (-1.69)

Table 5**Are less sophisticated investors more likely to buy suspicious splits?**

Table 5 reports results from a Poisson regression of the number of suspicious splits purchased on retail investor characteristics from the Shanghai Stock Exchange using a random sample of individual accounts during the period 2013/01 to 2015/06. Column 1 analyzes all the accounts in the random sample. Column 2 analyzes a subsample of accounts 1 that purchased a stock split. *Wealth* is the natural logarithm of the average monthly account value in RMB. *Return performance* is the average monthly return performance calculated by accumulating the daily return of positions held from the prior day excluding all suspicious split holdings. *Experience* is the number of months the account has been open until the beginning of our sample period (Jan 2013). If the starting month is after Jan 2013, we set the value equal to zero. *# of stocks bought* is the average monthly number of stocks bought. *# of stocks held* is the average monthly number of stocks held in the account. *Age* is the age of the account holder at Jan 2013. *Female* is a dummy variable equal to one if the account holder is female, and zero otherwise. *t*-statistics (presented in parenthesis) are calculated using robust (White) standard errors.

Sample:	All retail accounts with transactions	Subsample of retail accounts with split purchases
<u><i>Investor sophistication</i></u>		
Wealth	-1.871 (-9.31)	-1.650 (-6.44)
Return performance	-0.137 (-30.95)	-0.011 (-3.09)
Experience	-0.049 (-14.99)	-0.037 (-11.02)
<u><i>Transaction activity</i></u>		
# of stocks bought	0.042 (75.88)	0.028 (36.75)
# of stocks held	0.005 (3.65)	0.003 (1.72)
<u><i>Demographics</i></u>		
Age	-0.003 (-3.26)	-0.003 (-3.37)
Female	-0.124 (-7.42)	-0.059 (-3.55)
Intercept	-3.655 (-73.73)	-1.146 (-22.85)
Pseudo R square	0.057	0.023
Observations	123,160	35,716

Table 6

Who are the beneficiaries?

Table 6 reports results from a monthly panel regression of block trades (column 1 and 2) and share pledge loans (column 3 and 4) initiated as a percentage of market capitalization on the recent announcement of a suspicious split. Block trades is defined as the total monthly value of shares traded through block trade as a percentage of market capitalization. Block trades have transaction amounts greater than \$2 million RMB in value or 300,000 shares. Share pledge loans is defined as the total monthly value of shares initially pledged as loan collateral as a percentage of market capitalization. Suspicious split is a dummy variable equal one if the suspicious split is announced in the current or preceding month, and zero otherwise. Split is a dummy variable equal one if the split is announced in the current or preceding month, and zero otherwise. Lock up expiration is a dummy variable equal one if the split is announced in the current or preceding month and has a lockup expiration in the month-1 to +6 around the split announcement. Atypical timing is a dummy variable equal one if the split is announced in the current or preceding month and the stock was in the bottom quintile of returns during the previous three months or announced the split outside of an earnings announcement, and zero otherwise. High accrual is a dummy variable equal one if the split was announced in the current or preceding month and was in the top quintile of accruals, where accruals is defined as net profit minus operation expense. The regressions include year-month fixed effects and industry-year fixed effects. *t*-statistics (presented in parenthesis) are calculated using robust standard errors that are clustered by industry-year. Appendix 1 provides variable definitions. The sample period for block trades is from 2002/01 to 2015/07. The sample period for pledge loans is from 2006/01 to 2015/07.

Table 6 Continued

	(1)	(2)	(3)	(4)
	Block trades	Block trades	Pledge loans	Pledge loans
Suspicious split	0.89 (2.81)		0.02 (2.02)	
Suspicious split: Lockup expiration		1.19 (2.12)		-0.01 (-0.61)
Suspicious split: Atypical timing		1.14 (2.05)		0.01 (0.80)
Suspicious split: High accrual		-0.02 (-0.03)		0.03 (2.25)
Split	0.09 (0.92)	0.09 (0.91)	0.00 (0.61)	0.00 (0.83)
Lockup expiration	2.49 (4.53)	2.49 (4.53)	0.00 (1.34)	0.00 (1.45)
High accrual	-0.04 (-1.22)	-0.04 (-1.18)	0.00 (0.75)	0.00 (0.63)
Ret ($m-3, m-1$)	0.43 (3.83)	0.44 (3.84)	0.00 (1.63)	0.00 (1.60)
SOE	-0.52 (-6.65)	-0.52 (-6.56)	-0.03 (-4.45)	-0.03 (-4.45)
$\log(\text{Size})$	-0.13 (-5.68)	-0.13 (-5.69)	0.01 (3.89)	0.01 (3.89)
ROA	0.01 (0.84)	0.01 (0.84)	-0.00 (-7.27)	-0.00 (-7.27)
BM	-0.17 (-3.19)	-0.17 (-3.19)	-0.01 (-3.72)	-0.01 (-3.73)
CAR (3 day)	0.03 (0.18)	0.04 (0.20)	0.01 (1.88)	0.01 (1.86)
Turnover	-0.05 (-0.67)	-0.05 (-0.67)	-0.00 (-1.78)	-0.00 (-1.78)
Investment	0.02 (0.25)	0.02 (0.23)	-0.01 (-1.82)	-0.01 (-1.82)
Leverage	-0.27 (-2.33)	-0.27 (-2.32)	0.01 (2.25)	0.01 (2.24)
Age	-0.45 (-6.06)	-0.45 (-6.07)	0.00 (1.53)	0.00 (1.54)
Dividend amount	-1.79 (-1.64)	-1.80 (-1.65)	-0.26 (-3.78)	-0.26 (-3.76)
Constant	5.12 (8.57)	5.12 (8.58)	-0.08 (-3.04)	-0.08 (-3.04)
R-squared	0.0330	0.0330	0.023	0.023
Observations	266,269	266,269	209,638	209,638
Sample period	2002/1-2015/7	2002/1-2015/7	2006/1-2015/7	2006/1-2015/7

Table 7**Stock message board activity preceding suspicious split announcements**

Table 7 reports estimates from a Poisson regression of message board activity on the period preceding the announcement of suspicious splits. The posts are from the Eastmoney Guba message board, which covers over 1,500 of the largest stocks in China. The dependent variable is: # of title characters, # of post characters, and # of posts. *Suspicious split pre-period* is a dummy that equal one if a suspicious split announcement will occur in the next 14 days, and zero otherwise. *Non-suspicious pre-period* is a dummy that equal one if a non-suspicious split will occur in the next 14 days, and zero otherwise. *Earnings pre-period* is a dummy that equal one if an earnings announcement will occur in the next 14 days, and zero otherwise. The regression includes firm fixed effects. *t*-statistics (presented in parenthesis) are calculated using robust standard errors that are clustered by date. Appendix 1 provides variable definitions. The sample period starts in 2010/01 and ends in 2013/03.

	(1) # of title characters	(2) # of title characters	(3) # of title characters	(4) # of post characters	(5) # of posts
Suspicious pre-period	1.91 (4.20)	2.06 (5.36)	1.72 (3.05)	1.68 (3.05)	1.71 (3.08)
Non-suspicious pre-period			1.26 (1.30)	1.34 (1.64)	1.24 (1.20)
Earnings pre-period			1.39 (2.03)	1.39 (2.02)	1.39 (2.02)
Market cap (<i>m</i> -1)		0.12 (-17.63)	0.12 (-17.26)	0.10 (-18.21)	0.12 (-17.00)
Return (<i>m</i> -1)		25.03 (7.91)	25.05 (8.12)	25.86 (8.18)	25.18 (8.13)
Return (<i>m</i> -2)		52.36 (13.76)	48.89 (13.18)	53.97 (12.43)	49.36 (13.39)
Return (<i>m</i> -3)		38.69 (9.09)	36.44 (8.99)	27.86 (8.07)	38.69 (9.17)
Turnover (<i>m</i> -1)		0.71 (-2.41)	0.71 (-2.53)	0.72 (-2.58)	0.70 (-2.58)
Turnover (<i>m</i> -2)		0.57 (-3.50)	0.59 (-3.56)	0.61 (-3.44)	0.58 (-3.58)
Turnover (<i>m</i> -3)		0.94 (-0.57)	0.93 (-0.73)	0.99 (-0.16)	0.91 (-0.85)
Observations	1,156,626	1,156,626	1,156,626	1,156,626	1,156,626
Pseudo R-squared	0.0247	0.115	0.118	0.112	0.120

Table 8**Robustness test: Monthly abnormal returns around suspicious split announcements using alternative return benchmarks**

Table 8 reports the average monthly buy-and-hold abnormal returns around split announcements using a matched sample approach. Panel A matches each suspicious split to a sample of non-split stocks in the same quintile of market capitalization in month $t-1$ and same suspicious characteristic. Panel B matches each suspicious split to a sample of non-split stocks in the same quintile of market capitalization in month $t-1$ and same quintile of earnings surprise defined as the 3-day market reaction to earnings announcement in the same month. Panel C matches each suspicious split to a sample of non-split stocks in the same quintiles of market capitalization in month $t-1$ and announced a cash dividend in the same month. Month $t=0$ is the calendar month of the split announcement. t -statistics (presented in parenthesis) are calculated using robust (White) standard errors that are clustered by calendar month. The sample includes splits announced concurrently with earnings announcements during the period 1999/01-2015/06.

Panel A. Alternative BHAR: Size/suspicious characteristic benchmark

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
Suspicious*	655	mean	2.60	4.72	1.43	-13.13	-6.14
		t-stat	(3.89)	(5.46)	(1.33)	(-3.40)	(-1.59)
<i>Suspicious types</i>							
Lockup expiration	146	mean	-1.10	4.62	5.51	-9.37	2.50
		t-stat	(-0.66)	(3.89)	(2.79)	(-1.90)	(0.62)
Atypical timing	303	mean	0.11	4.41	-0.02	-6.23	-1.71
		t-stat	(0.34)	(5.25)	(-0.02)	(-1.52)	(-0.34)
High accruals	322	mean	1.00	5.37	1.77	-23.76	-15.61
		t-stat	(0.72)	(4.01)	(1.25)	(-4.27)	(-2.87)

Panel B. Alternative BHAR: Size/earnings surprise benchmark

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
Suspicious*	554	mean	-5.89	2.74	1.67	-14.10	-8.99
		t-stat	(-5.43)	(3.41)	(1.62)	(-2.95)	(-1.89)
<i>Suspicious types</i>							
Lockup expiration	109	mean	0.01	3.52	5.24	-19.74	-8.87
		t-stat	(0.00)	(2.58)	(1.72)	(-3.82)	(-1.90)
Atypical timing	256	mean	-18.45	1.62	-0.28	-7.85	-6.56
		t-stat	(-16.97)	(1.50)	(-0.20)	(-1.37)	(-1.08)
High accruals	285	mean	1.00	3.40	2.51	-19.92	-13.12
		t-stat	(0.71)	(3.61)	(2.10)	(-3.84)	(-2.58)

Table 8 continued**Panel C. Alternative BHAR: Size/cash dividend benchmark**

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
Suspicious*	531	mean	-6.01	4.36	1.85	-9.09	-2.07
		t-stat	(-5.81)	(4.18)	(1.74)	(-2.50)	(-0.60)
<i>Suspicious types</i>							
Lockup expiration	106	mean	-0.97	5.21	5.67	-15.44	-2.34
		t-stat	(-0.49)	(2.65)	(1.88)	(-2.76)	(-0.55)
Atypical timing	257	mean	-17.84	3.42	0.15	-2.00	1.89
		t-stat	(-16.13)	(2.84)	(0.11)	(-0.45)	(0.41)
High accruals	262	mean	0.72	4.85	2.25	-17.30	-9.34
		t-stat	(0.53)	(3.90)	(1.76)	(-3.71)	(-2.02)

Table 9**Robustness test: Trader net buying activity around suspicious split announcement compared to match sample**

Table 9 reports the average cumulative total daily net buying in the period around the suspicious split (Panel A) or dividend announcement (Panel B) for each investor type on the Shanghai Stock Exchange during the period 2013/01–2015/06. Panel A matches each suspicious split to a sample of non-split stocks (Matched sample) in the same quintile of market capitalization in month $t-1$ and 3-day market reaction to earnings announcement in the same quarter. Panel B matches each dividend announcer to a sample of non-dividend stocks (Matched sample) that are in the same quintiles of market capitalization in month $t-1$ and three-day market reaction to earnings announcement in the same quarter. Small retail are trading accounts with <\$5 million RMB. Large accounts are trading accounts \geq \$5 million RMB. Institutional investors include mutual funds, hedge funds, and other types of institutional investors. Other investors include qualified foreign investors and social security accounts. t -statistics (presented in parenthesis) are calculated using robust (White) standard errors that are clustered by calendar month.

Panel A. Net buying activity of suspicious splits and a matched sample of non-splits firms with similar size and earnings surprise

	Small retail [-1 to +120]	Large accounts [-1 to +120]	Institutional investors [-1 to +120]	Other [-1 to +120]
Suspicious split	5.45 (2.97)	1.46 (2.21)	-7.20 (-3.31)	0.29 (0.78)
Matched sample	-0.27 (-0.42)	1.76 (6.34)	-1.73 (-5.17)	0.23 (1.16)
Difference	5.72 (2.75)	-0.30 (-0.60)	-5.47 (-2.36)	0.06 (0.24)
n	110	110	110	110

Panel B. Net buying activity of dividend announcers and a matched sample of non-dividend firms with similar size and earning surprise

	Small retail [-1 to +120]	Large accounts [-1 to +120]	Institutional investors [-1 to +120]	Other [-1 to +120]
Suspicious split	-0.80 (-1.87)	1.59 (6.79)	-0.91 (-3.38)	0.12 (0.81)
Matched sample	-0.54 (-1.19)	1.65 (6.05)	-1.23 (-5.43)	0.12 (1.12)
Difference	-0.26 (-2.24)	-0.05 (-0.72)	0.32 (3.11)	0.13 (-0.32)
n	1650	1650	1650	1650

Figure 1

Trading volume by investor type on the SSE during 2013-2015

This figure reports the fraction of total trading volume by investor types on the SSE from 2013/01 to 2015/12. Small retail are trading accounts with \leq \$5 million RMB. Large accounts are trading accounts $>$ \$5 million RMB. Mutual fund are registered mutual funds. Other institutions include hedge funds and other types of institutional investors. SSQFII include qualified foreign investors and social security accounts.

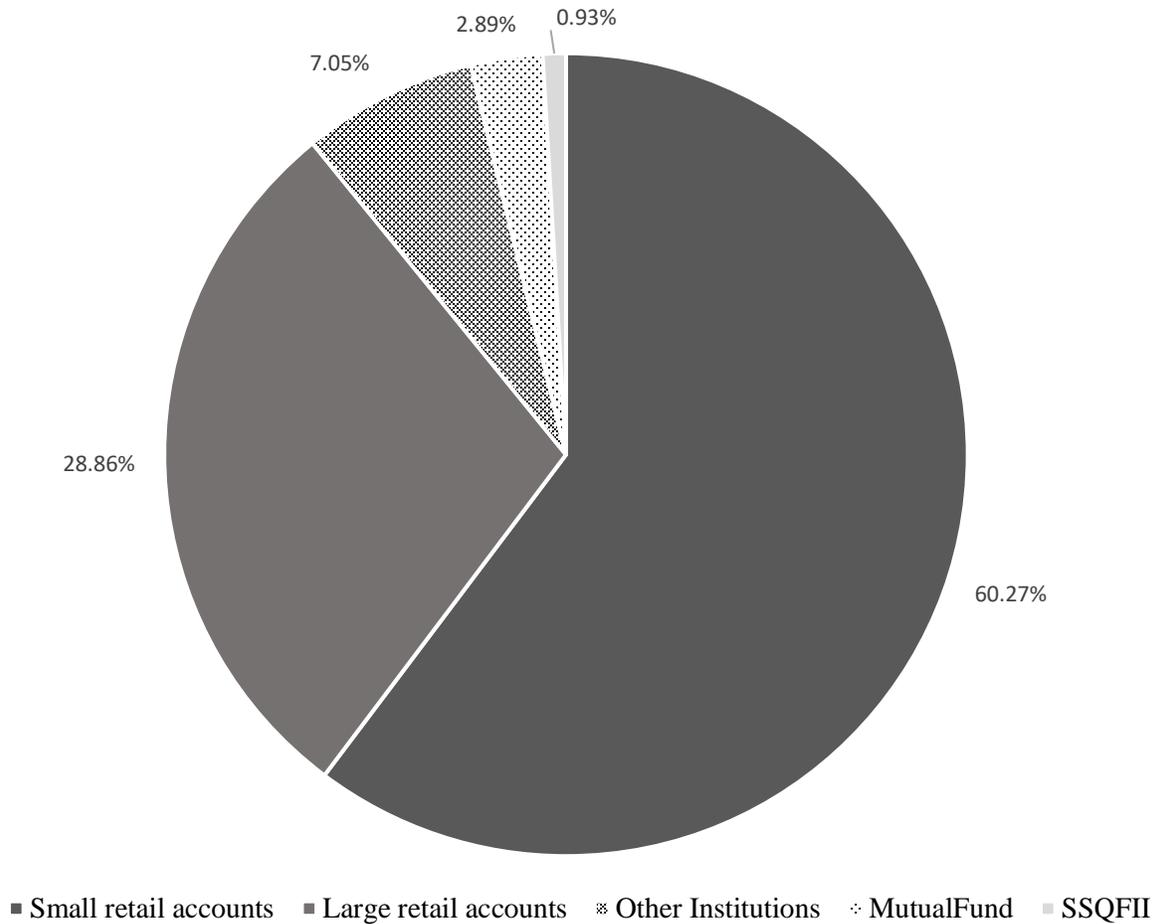


Figure 2

Falsification tests for atypical timing classification of suspicious splits: Buy-and-hold abnormal returns of high past return splits

Figure 2 plots the average buy-and-hold abnormal returns of non-suspicious splits with high past returns compared to those with normal past returns. High price returns are defined as split-announcing firms that reside in the top quintile of past three-month return. Suspicious splits are split announcements by firms that meet one or more of the following criteria: lockup expirations, atypical timing, or high accruals. The sample period is from 1999/01 to 2015/06.

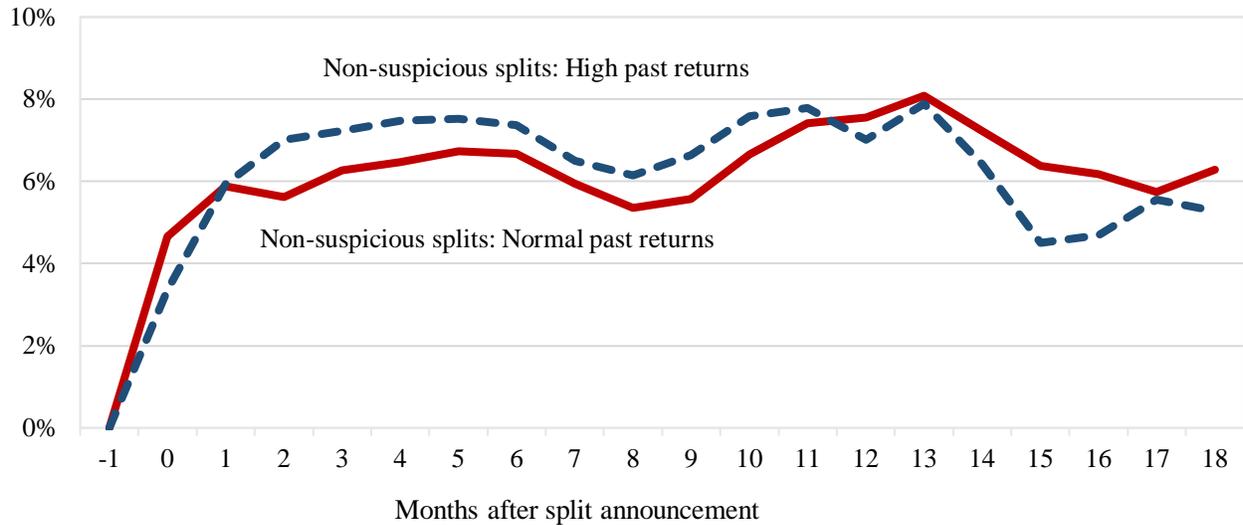
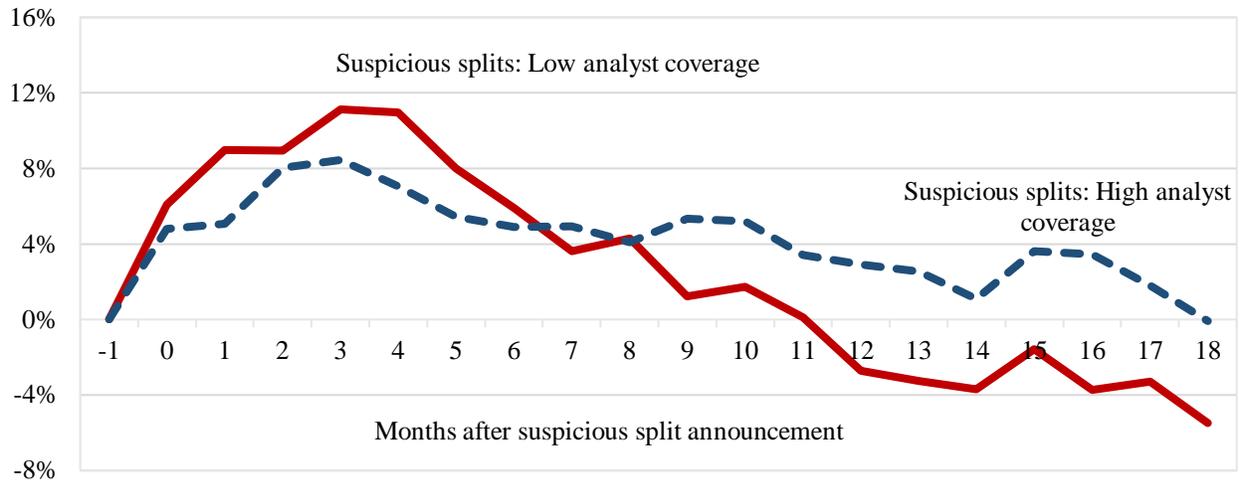


Figure 3

Buy-and-hold abnormal returns of suspicious splits

Figure 3 presents the average buy-and-hold abnormal returns (BHAR) of subsamples of suspicious splits. Panel A plots of the BHAR of low (high) market capitalization suspicious splits formed using the bottom 30 (top 70) percentile of market capitalization based on previous quarter breakpoints. Firms are sorted into deciles based on market capitalization at the previous year-end. Then within each decile, firms are sorted into deciles based on analyst coverage. Panel B plots the BHAR of a subsample of large stock suspicious splits that experience a drop in the post-split nominal price to less than \$10 and those where the post-split nominal price remains \geq \$10. Suspicious splits are split announcements by firms that meet one of the following criteria: lockup expirations, atypical timing, or high accruals. The sample period is from 1999/01 to 2015/06.

Panel A. Low versus high analyst coverage



Panel B. Post-split price < \$10 versus post-split price \geq \$10 for large stocks only

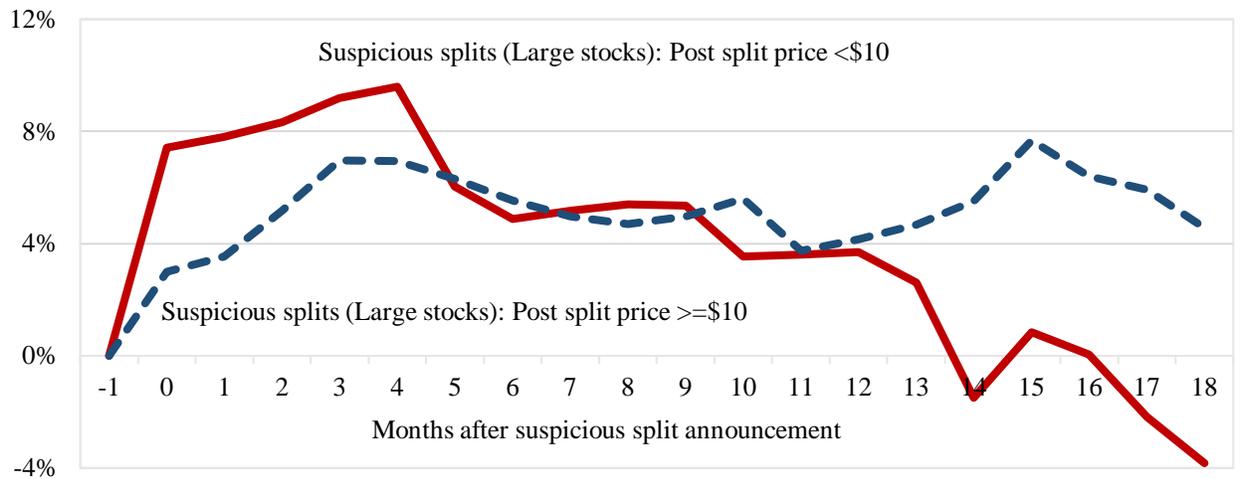


Table 1**Monthly abnormal returns around split announcement for U.S. Market**

This table presents average buy-and-hold abnormal returns (BHAR) around split announcements for the United States market from 1999/01 to 2015/06. The BHAR is calculated as the buy-and-hold return minus the DGTW benchmark. *t*-statistics (presented in parenthesis) are calculated using robust (White) standard errors and clustered each calendar month.

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
United States	2432	mean	19.52	7.88	2.89	0.00	11.43
		t-stat	(7.97)	(10.23)	(3.73)	(0.00)	(8.06)

Table 2

Robustness test for account characteristics

This table reports results from regressions of the number of suspicious splits purchased or the ratio of suspicious splits to total splits purchased on retail investor characteristics from the Shanghai Stock Exchange using a random sample of individual accounts during the period 2013/01 to 2015/06. Column 1 analyzes all the accounts in the random sample. Column 2 analyzes a subsample of accounts 1 that purchased a stock split. *Wealth* is the natural logarithm of the average monthly account value in RMB. *Return performance* is the average monthly return performance calculated by accumulating the daily return of positions held from the prior day excluding all suspicious split holdings. *Experience* is the number of months the account has been open until the beginning of our sample period (Jan 2013). If the starting month is after Jan 2013, we set the value equal to zero. *# of stocks bought* is the average monthly number of stocks bought. *# of stocks held* is the average monthly number of stocks held in the account. *Age* is the age of the account holder at Jan 2013. *Female* is a dummy variable equal to one if the account holder is female, and zero otherwise. *t*-statistics (presented in parenthesis) are calculated using robust (White) standard errors.

Table 2 Continued

	[1]	[2]	[3]	[4]	[5]	[6]
	All retail accounts with transactions	Retail accounts of split purchasers	All retail accounts with transactions	Retail accounts of split purchasers	Retail accounts of split purchasers	Retail accounts of split purchasers
Model:	Negative binomial	Negative binomial	Logit	Logit	GLM with Logit link	OLS
<i>Dependent variable:</i>	<i># of suspicious splits purchased</i>	<i># of suspicious splits purchased</i>	<i>Dummy for suspicious split purchased</i>	<i>Dummy for suspicious split purchased</i>	<i>Suspicious split ratio</i>	<i>Suspicious split ratio</i>
Wealth	-0.090 (-17.54)	-0.017 (-3.54)	0.912 (-17.05)	0.962 (-6.15)	0.948 (-7.86)	-0.007 (-8.39)
Return performance	-1.583 (-6.63)	-1.249 (-4.75)	0.078 (-10.47)	0.149 (-5.73)	0.312 (-3.30)	-0.166 (-4.08)
# months since account open	-0.086 (-21.81)	-0.039 (-11.23)	0.912 (-21.81)	0.958 (-9.05)	0.994 (-3.14)	0.000 (0.09)
# of stocks bought			1.138 (54.07)	1.051 (20.22)	1.003 (4.26)	0.001 (3.99)
# of transactions	0.063 (52.16)	0.018 (30.61)				
# of stocks held	0.005 (5.78)	0.004 (4.43)	1.013 (3.52)	1.005 (4.41)	1.000 (0.03)	0.000 (0.21)
Age	-0.004 (-4.42)	-0.002 (-3.04)	0.994 (-5.91)	0.999 (0.99)	1.001 (0.90)	0.000 (1.03)
Female	-0.097 (-5.14)	-0.056 (-3.28)	0.908 (-4.85)	0.946 (-3.43)	0.989 (-6.43)	-0.002 (-3.78)
Intercept	3.565 (65.07)	1.125 (22.04)	37.263 (63.06)	1.960 (9.97)	0.547 (-8.38)	0.240 (27.63)
Pseudo_R ²	0.067	0.024	0.068	0.013	0.002	0.002
Observations	123,160	35,716	123,160	35,716	35,716	35,716

Table 3**Abnormal returns around dividend announcements**

This table reports the average buy-and-hold abnormal returns around dividend announcements. The average buy-and-hold abnormal return is calculated as the buy-and-hold return minus the size-decile benchmark where $t=0$ is the calendar day of the split announcement. Panel A (B) reports the monthly (daily) abnormal returns around dividend announcements. Dividend/no split is the sample of dividend announcements and are not concurrent with a split announcement. Dividend increase/no split are dividend announcement that increased in RMB amount from the prior dividend and are not concurrent with a split announcement. Dividend+split are concurrent dividend and stock split announcements. Dividend increase+split are concurrent dividend increases and stock split announcements. t -statistics (presented in parenthesis) are calculated using robust (White) standard errors and clustered each calendar month. The sample period is from 1999/01 to 2015/06.

Panel A. Monthly abnormal returns around split announcements

			[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
<i>No split sample</i>							
Dividend only	10252	mean	0.52	-0.26	-1.06	-3.21	-4.68
		t-stat	(1.49)	(-1.59)	(-3.19)	(-2.85)	(-3.50)
Dividend increase only	5474	mean	1.20	0.07	-0.78	-1.07	-1.86
		t-stat	(3.37)	(0.39)	(-2.27)	(-0.82)	(-1.24)
<i>With split sample</i>							
Dividend + split	2521	mean	3.26	4.40	2.17	0.01	7.23
		t-stat	(5.02)	(12.13)	(2.80)	(0.01)	(3.68)
Dividend increase + split	1763	mean	3.95	4.80	2.56	-2.52	5.59
		t-stat	(5.19)	(12.40)	(2.80)	(-1.29)	(2.94)

Panel B. Daily abnormal returns around split announcements

			[-10,-2]	[-1,+1]	[+2,+10]
Dividend/no split	10252	mean	0.47	-0.56	-0.03
		t-stat	(3.93)	(-8.08)	(-0.21)
Dividend increase/no split	5474	mean	0.65	-0.44	-0.02
		t-stat	(6.03)	(-4.49)	(-0.15)
Dividend + split	2521	mean	2.42	1.86	0.05
		t-stat	(9.73)	(12.37)	(0.24)
Dividend increase + split	1763	mean	2.75	2.03	0.11
		t-stat	(10.96)	(11.41)	(0.50)

Table 4**Post earnings announcement drift in China**

This table presents average buy-and-hold abnormal returns of stocks around earnings announcements in the China market. The average buy-and-hold abnormal return is calculated as the buy-and-hold return minus the size benchmark. The sample period is from 2002 to 2015 since reporting of quarterly earnings begins in 2002. Panel A presents average buy-and-hold returns from day+2 to +60 of stocks sorted in quintiles based on three-day abnormal return earnings announcement. Stocks are sorted into five groups based on three-day abnormal market reaction breakpoints from the prior eight quarters of earnings announcement. The bottom row [-1,+1] reports the three-day abnormal announcement return (the sorting variable). Positive-Negative is the average difference in returns between the Positive and Negative surprise portfolios each quarter. We report the mean estimates and *t*-statistics in parentheses, testing the hypothesis of zero abnormal return.

Abnormal Returns		Positive Surprise	4	3	2	Negative Surprise	Positive-Negative
[+2,+60]	mean	0.05%	0.06%	-0.23%	-0.63%	-1.12%	1.17%
	t-stat	(0.16)	(0.23)	(-1.00)	(-2.91)	(-4.70)	(2.85)
[-1,+1]	Mean	6.01%	1.46%	-0.43%	-2.39%	-6.23%	12.24%
	t-stat	(16.64)	(6.08)	(-1.81)	(-9.17)	(-19.51)	(31.84)

Table 5**Suspicious splits: Early vs. recent period**

This table reports the average buy-and-hold abnormal returns around split announcements for suspicious split announcements in the early and later half of our sample period. The average buy-and-hold abnormal return is calculated as the buy-and-hold return minus the size-decile benchmark where $t=0$ is the calendar month of the split announcement. t -statistics (presented in parenthesis) are calculated using robust (White) standard errors and clustered each calendar month. The sample period is from 1999/01 to 2015/06.

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
1999-2010	290	mean	-4.45	5.28	0.93	-9.82	-2.61
		t-stat	(-2.39)	(5.10)	(0.69)	(-1.71)	(-0.44)
2011-2015	496	mean	-0.96	5.95	4.64	-11.58	0.74
		t-stat	(-0.60)	(4.50)	(2.31)	(-3.03)	(0.20)

Table 6**Robustness test: Abnormal returns around suspicious split announcements using alternative benchmarks**

This table reports additional robustness tests. Panel A reports the average buy-and-hold abnormal returns around suspicious split announcements calculated as the buy-and-hold return of the split announcer minus the size x EP benchmark following Liu, Stambaugh, and Yuan (2019). Panel B reports BHAR surrounding the suspicious split announcement using alternative definitions of suspicious splits. Month t=0 is the calendar month of the split announcement. t-statistics (presented in parenthesis) are calculated using robust (White) standard errors and clustered each calendar month. The sample period is from 1999/01 to 2015/06.

Panel A. Monthly abnormal returns using size x EP benchmark

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
Suspicious	787	mean	-1.22	5.82	3.89	-8.64	2.67
		t-stat	(-0.88)	(5.86)	(2.50)	(-2.46)	(0.79)
Regular non-SOE	925	mean	10.23	4.31	2.86	1.92	9.74
		t-stat	(8.03)	(7.34)	(3.50)	(0.50)	(2.69)
Lockup expiration	146	mean	1.27	4.95	5.42	-10.88	1.71
		t-stat	(0.73)	(3.33)	(2.18)	(-2.27)	(0.37)
Atypical timing	468	mean	-7.03	6.06	4.61	-7.53	4.74
		t-stat	(-3.71)	(5.05)	(2.06)	(-1.78)	(1.12)
High accrual	344	mean	4.01	5.50	2.96	-12.22	-2.41
		t-stat	(2.55)	(4.24)	(2.39)	(-2.69)	(-0.53)

Panel B. Monthly abnormal returns of suspicious splits (alternative definitions)

	N		[-3 to -1]	[month 0]	[+1 to +3]	[+4 to +18]	[0 to +18]
<i>Lockup expiration</i>							
[-3 to +3]	146	mean	1.66	3.51	3.07	-12.36	-4.68
		t-stat	(0.73)	(2.62)	(1.20)	(-2.34)	(-0.86)
[-6 to +6]	181	mean	3.36	5.45	4.09	-17.29	-6.04
		t-stat	(1.79)	(4.40)	(1.98)	(-4.24)	(-1.38)
<i>Atypical timing</i>							
Ret [-3,-1]<15%	404	mean	-7.13	6.59	3.84	-10.79	1.31
		t-stat	(-3.41)	(4.93)	(1.82)	(-2.77)	(0.32)
Ret [-3,-1]<25%	541	mean	-8.56	5.89	3.42	-10.14	0.68
		t-stat	(-5.07)	(5.26)	(2.07)	(-2.56)	(0.17)
<i>High accrual</i>							
Sloan (1996)	344	mean	2.78	5.21	4.11	-7.99	2.80
		t-stat	(2.09)	(5.41)	(3.17)	(-2.36)	(0.77)

Exhibit 1

Case study of illegal market manipulation by Xu Xiang and the Zexi Investment Company

We provide a case study of the illegal market manipulation by the Zexi Investment Company, whose manager, Xu Xiang, was convicted of insider trading in 2017. We collect the 13 convicted cases of stock price manipulation, of which 11 are stock splits. Based on our classification of suspicious splits, eight of the 11 splits qualify as suspicious. The plot of the abnormal returns around the split for these events shows strong evidence of manipulation, similar to the pattern of the suspicious splits returns in Figure 1 of the main text.

Buy-and-hold abnormal returns of stocks announcing splits manipulated by the Zexi Investment Company.

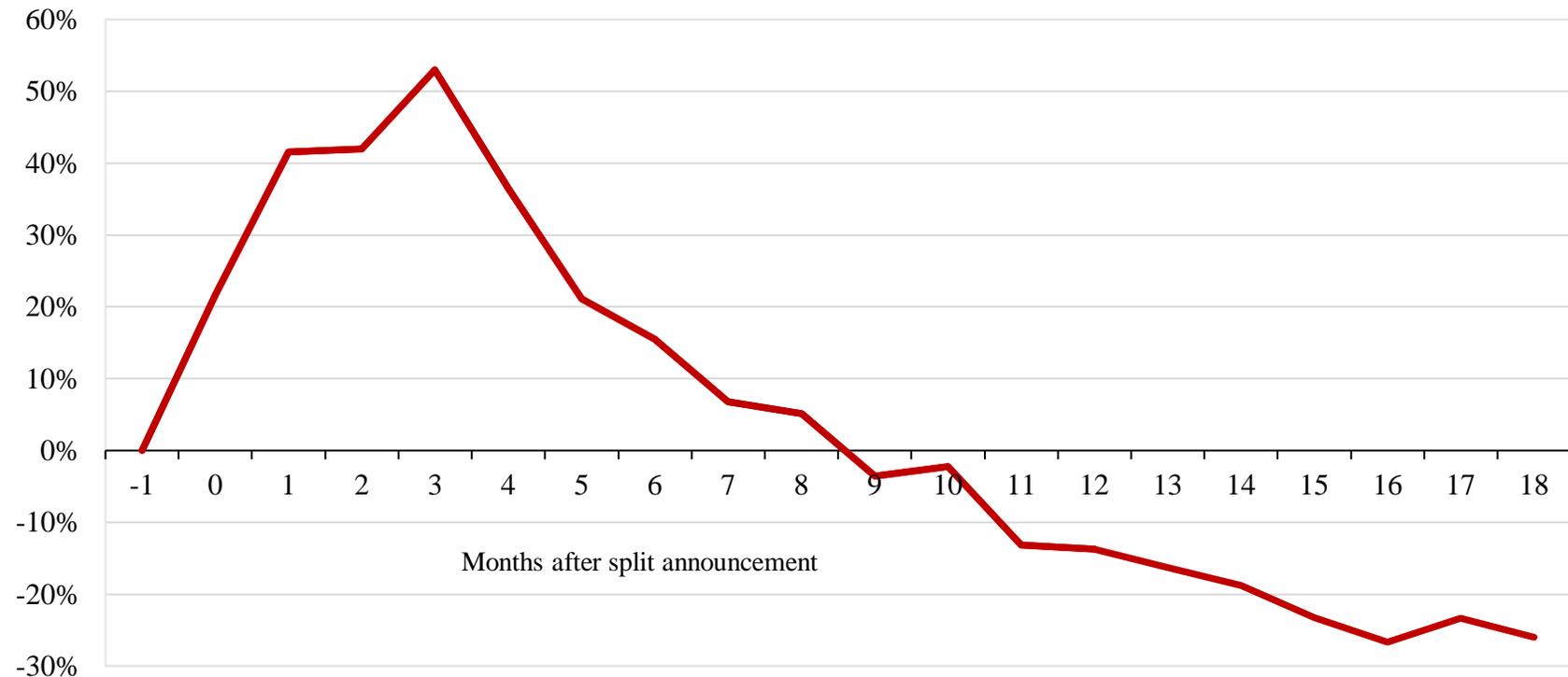


Exhibit 2

Excerpt from the legal ruling on the Zexi Investment Company scandal

纪律处分决定书（上海泽熙投资管理有限公司、上海泽熙资产管理中心（普通合伙）~~、徐翔、郑素贞、徐峻~~）
日期：2017-06-07

当事人：

上海泽熙投资管理有限公司，登记时间：2014年8月21日，登记编号：P1004404，观察会员，于2017年3月20日被注销登记。

上海泽熙资产管理中心（普通合伙），登记时间：2014年8月21日，登记编号：P1004398。

徐翔：男，1977年2月生，登记为上海泽熙投资管理有限公司总经理、法定代表人；上海泽熙资产管理中心（普通合伙）基金经理。

郑素贞：女，1952年4月生，登记为上海泽熙投资管理有限公司实际控制人；上海泽熙资产管理中心（普通合伙）执行事务合伙人。

徐峻：男，1975年11月生，登记为上海泽熙投资管理有限公司总经理助理、风控合规负责人。

根据《中华人民共和国证券投资基金法》（以下简称《基金法》）、《中国证券投资基金业协会章程》（以下简称《协会章程》）、《中国证券投资基金业协会会员管理办法》（以下简称《会员管理办法》）和《中国证券投资基金业协会纪律处分实施办法（试行）》（以下简称《纪律处分实施办法》），我会对当事人违反法律法规和自律规则的情况进行了调查。鉴于青岛市中级人民法院已于2017年1月22日判决徐翔等人犯操纵证券市场罪，徐翔等人服从判决未上诉，本次纪律处分案的事实已经《青岛市中级人民法院刑事判决书》（（2016）鲁02刑初148号，以下简称《判决书》）确认，我会据此直接作出纪律处分。

Author's English translation

From 2010 to 2015, Xu Xiang conspired with the executives or controlling shareholders of 13 listed companies to manipulate the company's stock price.

11 cases of stock trading manipulation involved the issuance of stock splits. Xu Xiang conspired with management to issue favorable news, rosy forecasts of future earnings, and announcements of popular topics including "stock split", "hepatitis B" "therapeutic vaccines", "graphene", "mobile games", "online education", "robots", "PPP", "listed companies + private equity", and "Zexi Investment Company products placard". Xu Xiang used Zexi Investment Company products and securities accounts to conduct continuous trading in the secondary market to increase the company's share price.

After the stock price increased, Xu Xiang used Zexi Investment Company products and securities accounts to purchase shares held by the above-mentioned company's stockholders in block transactions, and subsequently sold these shares in the secondary market. The stockholders of these company would sell blocks of shares to Xu Xiang below the reserve price and share the overall profits. After Xu Xiang and conspirators received payment, the agreement signed by both parties was destroyed.

In two cases of stock trading manipulation, Xu Xiang acquired non-public share issuances (private placements) jointly with the controlling shareholders of the listed company (or on behalf of others). For example, the case of Oriental Jinyu, Xu Xiang and conspirators made 9.338 billion yuan in illegal profits (based on holding of 144 million shares of as of August 18, 2015) from discounts from block trades and transactions in the secondary market.