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THE REAL EFFECTS OF MODERN INFORMATION TECHNOLOGIES

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### **ABSTRACT**

Using the staggered implementation of the EDGAR system from 1993 to 1996 as a shock to information dissemination technologies, we examine the potential benefits and costs of modern information technologies on the real economy. On the one hand, we document that broader information dissemination leads to an increase in the level of equity financing and corporate investment. On the other hand, we provide evidence that greater dissemination of corporate disclosures crowds out investors' private information acquisition and reduces managerial learning from stock prices. This crowding-out effect, while often overlooked, is particularly pronounced in high-growth firms. Our findings suggest that it is important to consider this tradeoff between improved equity financing and reduced managerial learning when evaluating the economic effects of modern information technologies. Our evidence suggests that the former effect dominates in value firms while the latter effect dominates in high-growth firms.

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## **1. Introduction**

One of the most important developments in financial markets over the years is the greater availability of information to various market participants. Much of the information originates from firms themselves, as disclosure is enhanced and information technologies for its dissemination improve. Aside from understanding the financial-market implications, a fundamental, perhaps more important, question is about the effects on the real economy (Goldstein and Yang 2017). After all, the main function of financial markets is to assure the efficient allocation of capital, either directly or through the signals market prices provide. Despite the large literature (Roychowdhury, Shroff, and Verdi 2019), there is still a lot that is unknown: theory generates different predictions with some tensions and nuances, and empirically, causal effects are difficult to infer in most settings.

In this paper, we use a quasi-natural experiment, generated by the implementation of the Electronic Data Gathering, Analysis, and Retrieval (EDGAR) system in the United States, to address this important question. This setup allows us to examine how a shock to the dissemination of information from the firm to the market, brought by technological advances, affects various aspects of corporate investment, and what the implications are for the efficiency of capital allocation and investment decisions.

Fundamentally, the enhancement of information dissemination from firms to the market allows investors, who otherwise would not have this information, to benefit from it. Following prior theoretical literature, we argue that this can have two types of effects on corporate investment. First, making corporate disclosures more easily available levels the playing field in the market and mitigates information asymmetry among investors. This can help firms broaden their investor base, attract liquidity to the secondary market, and eventually achieve a lower cost of capital in the

primary market (Merton 1987; Diamond and Verrecchia 1991). Based on this, reduced costs of accessing firm disclosures should lead to an increased level of equity financing and corporate investment.

Second, while the above channel touches on asymmetric information regarding firms' disclosures, it is also important to consider the implications that leveling the playing field in the financial market has for investors' incentives to acquire information that is not disclosed by firms and might not be otherwise known to firms. This will affect the revelatory price efficiency, i.e., the extent to which prices reveal new information to managers (Bond, Edmans, and Goldstein 2012). The notion of revelatory price efficiency builds on the idea that prices are a useful source of new information (Hayek 1945).<sup>1</sup> Stock prices can reveal dimensions of traders' private information which are new to managers, and hence they can affect managers' forecasts about their own firms' fundamentals (Zuo 2016; Jayaraman and Wu 2020) and their corporate investment decisions (Dye and Sridhar 2002; Luo 2005; Chen, Goldstein, and Jiang 2007).<sup>2</sup>

Theories point to different effects of modern information technologies on revelatory price efficiency, which go in opposite directions. On the one hand, the fact that broader dissemination of corporate disclosures reduces uncertainty may encourage risk averse traders to increase information acquisition and trading on information potentially unknown to managers, resulting in a crowding-in effect (Goldstein and Yang 2015). On the other hand, a decline in the cost of

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<sup>1</sup> Fama and Miller (1972, p. 335) note: "(An efficient market) has a very desirable feature. In particular, at any point in time market prices of securities provide accurate signals for resource allocation; that is, firms can make production-investment decisions ..." Rappaport (1987) further note: "(Managers) can learn a lot if they analyze what the stock price tells them about the market's expectations for their company's performance." George Soros (a prominent trader) calls this feature "reflexivity" and state: "Stock prices are not merely passive reflections; they are active ingredients in the process in which both stock prices and the fortunes of companies whose stocks are traded are determined" (Soros 1994, p. 49).

<sup>2</sup> As a recent anecdote of managerial learning from the market, Intercontinental Exchange (ICE, the parent company of the New York Stock Exchange) quickly abandoned its pursuit of eBay after the news of its interest in a deal triggered a 10.5% drop in its stock price. See "NYSE Owner Abandons Potential eBay Deal" by the *Wall Street Journal* (February 6, 2020).

accessing corporate disclosures can reduce the equilibrium demand for more precise fundamental signals obtained with a deeper analysis (Dugast and Foucault 2018). This crowding-out effect happens because it takes time to develop high precision signals and the trading profits based on these signals are reduced when low precision signals have already been reflected in prices. This would affect the sophisticated traders, who had access to firms' disclosure prior to the dissemination shock and lost their informational advantage as a result. Given these theoretical tensions, how modern information technologies affect revelatory price efficiency is therefore an empirical question.

Measuring revelatory price efficiency directly is hard. An indirect proxy that emerged from prior literature is based on the investment-to-price sensitivity (e.g., Chen, Goldstein, and Jiang 2007; Bakke and Whited 2010; Foucault and Frésard 2012, 2014; Bai, Philippon, and Savov 2016; Edmans, Jayaraman, and Schneemeier 2017; Dessaint, Foucault, Frésard, and Matray 2019; Jayaraman and Wu 2019; Lin, Liu, and Sun 2019). The intuition is that the sensitivity of investment to price will be stronger when movements in the price are more likely to originate from information that is new to the manager than from information that was already known to her.<sup>3</sup> We develop a stylized model in Section 4 to illustrate the basic mechanism underlying this general prediction.

To evaluate the real effects of modern information technologies, we exploit the staggered implementation of the EDGAR system from 1993 to 1996 as a shock to information dissemination technologies that alter the timeliness and costs of accessing firm disclosures (Gao and Huang 2020; Chang, Ljungqvist, and Tseng 2020). On February 23, 1993, the Securities and Exchange Commission (SEC) specified a phase-in schedule for registered firms to start filing on EDGAR in

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<sup>3</sup> While revelatory price efficiency is necessary for managerial learning, it is not sufficient. The extent to which managers incorporate price information in their decision making depends on their willingness and ability to learn, which is ultimately an empirical question.

ten discrete groups (SEC Release No. 33-6977). Firms in the first and last groups became EDGAR filers in April 1993 and May 1996, respectively. This staggered mandatory implementation of the EDGAR system reduces potential endogeneity concerns caused by unobserved firm-, industry-, or market-level shocks or reverse causality (Leuz and Wysocki 2016). For an omitted variable to confound our findings, it needs to affect different groups of firms at discrete points in time as specified in the phase-in schedule.

Using a staggered difference-in-differences (diff-in-diff) research design, we find that the EDGAR implementation leads to a 10% increase in the level of corporate investment but a 20% decrease in the investment-to-price sensitivity.<sup>4</sup> A standard dynamic test shows no difference in pre-trends in investment behavior between the treatment and control groups, supporting the parallel-trends assumption. These results confirm the hypothesis that leveling the playing field via information dissemination helps firms invest more, but suggest that there is a crowding-out effect acting to reduce the ability of firms to use new information in prices as guidance for their investment decisions.

We conduct two sets of analyses to get a better understanding of the underlying mechanisms. First, we examine the equity financing channel. We show that, after a firm becomes an EDGAR filer, the firm's stock becomes more liquid and less volatile and the firm indeed obtains more equity financing. These results are consistent with our prediction that EDGAR inclusion improves firms' information environments and access to equity capital, and that this is one channel behind its ability to undertake more investments.

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<sup>4</sup> This staggered diff-in-diff approach implicitly takes as the control group both already-treated firms and to-be-treated firms (Bertrand and Mullainathan 2003). Our inferences remain unchanged when we restrict the control group to the set of to-be-treated firms (see Section 7.2).

Second, we examine the managerial learning channel. The observed decrease in the investment-to-price sensitivity suggests reduced managerial learning from the market after the EDGAR implementation.<sup>5</sup> We argue that this reduction in learning happens because greater dissemination of corporate disclosures levels the playing field, discourages private information acquisition by sophisticated investors, and so crowds out some information that is new to managers. To further support the managerial learning channel, we show that, after a firm becomes an EDGAR filer, it indeed experiences a decrease in ownership by institutional investors, especially those who are more likely to actively acquire and trade on information. This result suggests that the EDGAR implementation provides greater benefits to less-sophisticated retail investors and discourages private information acquisition by more-sophisticated institutional investors.

In addition, we use two measures based on structural market microstructure models to assess the equilibrium level of private information in prices. This is the kind of information that has been linked in prior research to managerial learning. The first measure is the probability of informed trading based on the Generalized PIN model recently developed in Duarte, Hu, and Young (2020). This is the latest iteration, and so the state of the art, of the PIN model that goes back to Easley, Kiefer, O'Hara, and Paperman (1996). The second measure is the adverse selection component of the bid-ask spread (Madhavan, Richardson, and Roomans 1997; Armstrong, Core, Taylor, and Verrecchia 2011). These two measures are complementary as the former relies on order flows to identify private information arrival while the latter directly measures the extent to which prices are affected by unexpected order flows. We show that the EDGAR implementation leads to a decrease in both measures of private information.

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<sup>5</sup> Greater financing and stronger governance after the EDAGR implementation can lead to an increase in the investment-to-price sensitivity. Thus, the observed decrease in the investment-to-price sensitivity is unlikely to be driven by these alternative channels.

Moreover, we explore cross-sectional differences between firms to provide a tighter link between investors' private information and managerial learning. The condition for managerial learning to arise is that investors collectively possess some information that managers do not have. Learning models commonly assume that investors' information advantage lies in evaluating growth options, which requires analyzing market trends, industry competition, and consumer demand, as well as making comparisons with other firms; investors are unlikely to possess new information about a firm's assets in place since managers observe first-hand information on these assets (e.g., Gao and Liang 2013; Bai, Philippon, and Savov 2016; Edmans, Jayaraman, and Schneemeier 2017; Goldstein and Yang 2019).<sup>6</sup> Thus, the EDGAR implementation is likely to reduce managerial learning to a greater extent in growth firms than in value firms. Consistent with this cross-sectional prediction, we find that growth firms experience a greater reduction in institutional ownership, privately informed trading, and the investment-to-price sensitivity after the EDGAR shock than value firms.

As a final step, we examine the overall effect of the EDGAR implementation on *ex post* firm performance. On the one hand, greater dissemination of corporate disclosures and improved stock market liquidity can better incentivize managers (who are the agents of the shareholders) to take value-maximizing actions.<sup>7</sup> On the other hand, reduced managerial learning, especially in growth firms, can hurt firm performance (despite managers' best intentions). Empirically, we find that, on average, the EDGAR implementation leads to an increase in firm profitability and sales

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<sup>6</sup> The argument is not that the manager is less informed than investors, but only that the manager does not have perfect information about every decision-relevant factor that is related to the firm's growth opportunities.

<sup>7</sup> Liquid markets can enhance firm performance by permitting non-blockholders to intervene and become blockholders, facilitating the formation of a toehold stake, promoting more efficient management compensation, and reducing managerial opportunism (Fang, Noe, and Tice 2009).



growth in value firms but hurts performance in high-growth firms where managerial learning from the market is particularly important.

It is worth noting that increased timeliness and reduced costs of accessing firm disclosures might alter managers' reporting incentives (by enhancing investor monitoring and/or increasing capital market pressure) and affect firms' disclosure quality. Thus, the EDGAR implementation shock may represent changes to information dissemination and disclosure quality at the same time. This possibility adds nuance to the interpretation of our results but does not change our inferences that the documented real effects of the EDGAR shock are due to a reduction in investors' costs of accessing corporate filings.

The remainder of the paper is organized as follows. Section 2 reviews related literature and discusses our paper's contributions. Section 3 lays out the institutional setting and describes our sample and empirical specification. Section 4 develops a stylized model that illustrates the theoretical underpinnings of the investment-to-price sensitivity framework. Section 5 presents the main analysis on corporate investment. Section 6 delves into the underlying mechanisms that explain the main results. Section 7 provides some additional analyses. Section 8 concludes and discusses some directions for future research.

## **2. Related Literature**

Modern information technologies have fundamentally changed the way that the investing public monitors, acquires, and analyzes firm disclosures. A natural question that arises is whether and how these technologies affect capital markets and firms. Gao and Huang (2020) first exploit the staggered timing of the EDGAR implementation and provide plausibly causal evidence that EDGAR inclusion leads to an increase in information production by individual investors and sell-

side analysts, and a higher stock pricing efficiency.<sup>8</sup> Their results are based on the amount of *total* information in individual trades, analyst forecasts, and prices, and suggest that the EDGAR implementation improves forecasting price efficiency (i.e., the extent to which prices reflect all available information). We follow the empirical methodology of Gao and Huang (2020), highlight the opposite effects of EDGAR inclusion on the two types of price efficiency (i.e., forecasting price efficiency versus revelatory price efficiency), and demonstrate the dual effects of modern information technologies on the real economy.

Our results show that broader information dissemination leads to an increase in stock liquidity, a decrease in return volatility, and an increase in the level of equity financing and corporate investment. In addition, we provide evidence that greater dissemination of corporate disclosures crowds out investors' private information acquisition and reduces managerial learning from prices. This crowding-out effect, while often overlooked, is particularly pronounced in high-growth firms. Our findings provide evidence that investors' costs of accessing firm disclosures have different implications for forecasting price efficiency and revelatory price efficiency, both of which significantly affect the real economy.

As evidence of the importance of this line of research, several concurrent studies also exploit the staggered timing of the EDGAR implementation.<sup>9</sup> Most related to our work is Bird, Karolyi, Ruchti, and Truong (2020) who solely focus on one result in our paper – the investment-to-price sensitivity.<sup>10</sup> Our paper provides a more comprehensive picture of the relations at play by

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<sup>8</sup> Earlier studies treat the implementation of the EDGAR system as a one-time shock (e.g., Asthana, Balsam, and Sankaraguruswamy 2004).

<sup>9</sup> These studies examine various outcome variables, including analyst forecasts (Chang, Ljungqvist, and Tseng 2020), investor disagreement (Chang, Hsiao, Ljungqvist, and Tseng 2020), information asymmetry (Gomez 2020), stock price crash risk (Guo, Lisic, Stuart, and Wang 2019; Ni, Wang, and Yin 2021), cost of capital (Lai, Lin, and Ma 2020), and corporate tax avoidance (Chen, Hong, Kim, and Ryou 2021).

<sup>10</sup> They do not examine the benefits of modern information technologies or assess whether and when the benefits exceed the costs and vice versa. Specifically, they do not analyze the equity financing channel or the level of corporate investment. For the managerial learning channel, they do not provide evidence on how EDGAR affects investor

considering both types of price efficiency and by assessing whether and when the benefits exceed the costs and vice versa. Our findings highlight that it is important to consider the tradeoff between improved equity financing and reduced managerial learning when evaluating the economic effects of modern information technologies. Our evidence suggests that the former effect dominates in value firms while the latter effect dominates in high-growth firms. Hence, the empirical analysis of Bird, Karolyi, Ruchti, and Truong (2020) is partial and their conclusion that “publicizing internal information can have significant unintended consequences by reducing the informativeness of prices for real decisions” is potentially misleading as we show that this result only holds for growth firms, but not for value firms.

Our paper makes contributions to three strands of literature. First, it contributes to the literature on the effects of financial reporting and disclosure on corporate investment (see reviews in Kanodia and Sapra (2016), Leuz and Wysocki (2016), and Roychowdhury, Shroff, and Verdi (2019)). Exploiting the staggered mandatory implementation of the EDGAR system, we show that information technologies affect corporate investment and that they do so causally. In addition, our findings highlight the importance of considering information dissemination beyond information production when examining the real effects of corporate disclosures.<sup>11</sup>

Second, our paper contributes to the literature assessing how the costs of monitoring, acquiring, and analyzing corporate disclosures affect investor information choices, trades, and market outcomes (see reviews in Lee and So (2015), Kothari, So, and Verdi (2016), and Blankespoor, deHaan, and Marinovic (2020)). Prior research in this area often focuses on how

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clientele, privately informed trading, or firm performance. They do not consider the heterogenous effects between growth firms and value firms either.

<sup>11</sup> Prior research in this literature often assumes that investors’ costs of acquiring and analyzing corporate disclosures are negligible and focuses on whether and how disclosure content, quantity, quality, or timing affects managerial actions.

disclosure processing costs affect the amount of *total* information in individual trades, analyst forecasts, or prices (i.e., forecasting price efficiency). We develop a stylized model based on the investment-to-price sensitivity framework and provide evidence suggesting that the EDGAR implementation decreases the amount of information in prices that is new to managers (i.e., revelatory price efficiency) despite its positive effect on forecasting price efficiency.

Third, our paper extends the literature on the real effects of financial markets (see reviews in Bond, Edmans, and Goldstein (2012) and Goldstein and Yang (2017)). Most related to our work is Jayaraman and Wu (2019) who find a reduction in a firm’s investment-to-price sensitivity after the firm increases segment disclosures. Their results present evidence of reduced managerial learning after an increase in the level of disclosures. A fundamental difference between their work and ours is that they abstract away from investors’ costs of accessing disclosures. In contrast, we provide direct evidence on the implications of these costs on corporate investment decisions.

### **3. Institutional Setting, Sample, and Empirical Specification**

#### *3.1. Institutional Setting*

Before the implementation of the EDGAR system in 1993, SEC-registered firms were required to submit multiple paper copies of filings to the SEC. These paper copies of filings were stored in the SEC’s public reference rooms located in three locations (i.e., Washington D.C., New York, and Chicago), and typically one or two paper copies of the same filing were available for access in each location. As vividly noted in a *New York Times* (1982) article, “[t]he place can be a zoo” and “files are often misplaced or even stolen.”<sup>12</sup> To view these corporate filings, investors could either physically visit one of the reference rooms or subscribe to commercial data vendors

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<sup>12</sup> See “S.E.C. Data: Difficult Hunt” by the *New York Times* (May 19, 1982).

for a nontrivial fee.<sup>13</sup> Data aggregators such as Standard & Poor's were only able to disseminate SEC filings to its commercial customers with a significant production lag (D'Souza, Ramesh, and Shen 2010).<sup>14</sup> This restricted and delayed access to firm disclosures likely creates information asymmetry among investors even though these SEC filings are deemed to be "public."<sup>15</sup>

To facilitate the timely dissemination of corporate filings through the internet, the SEC developed the EDGAR system which enabled registered firms to file electronically. On February 23, 1993, the SEC released the phase-in schedule for the mandatory implementation of the EDGAR system (SEC Release No. 33-6977). In this schedule, all SEC-registered firms were divided into ten groups, and each group was required to submit corporate filings (e.g., 10-K, 10-Q, and 8-K) electronically through the EDGAR system after the respective implementation date.<sup>16</sup> The assignments of firms into the ten phase-in groups were solely based on firm size, where larger firms were required to start filing electronically earlier than smaller firms (SEC Release No. 33-6944).<sup>17</sup> According to the schedule, firms in the first group (i.e., Group CF-01) were required to start filing through the EDGAR system in April 1993, while firms in the last group (i.e., Group

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<sup>13</sup> Chang, Ljungqvist, and Tseng (2020) note that Mead Data Central charged "a fee of \$125 per month, plus a connect charge of \$39 an hour, plus a charge of 2.5 cents per line of data plus search charges which range from \$6 to \$51 per search." Dialog charged "\$84 per hour plus \$1 per page." See <http://www.bio.net/bionet/mm/ag-forst/1992-January/000187.html>.

<sup>14</sup> D'Souza, Ramesh, and Shen (2010) show that EDGAR decreased the Compustat's median collection lag by 50 percent (i.e., from 22 weekdays to 11 weekdays).

<sup>15</sup> Griffin (2003) and Li and Ramesh (2009) document significant stock price reactions surrounding 10-K and 10-Q filings in the EDGAR era.

<sup>16</sup> Initially, filers were not required to submit electronically their Forms 3, 4 and 5 (reporting insider ownership or trading). Effective June 30, 2003, filers became required to do so (SEC Release No. 33-8230).

<sup>17</sup> Chang, Ljungqvist, and Tseng (2020, p. 2) note: "In private correspondence, Scott Bauguess, then Acting Chief Economist of the SEC, informed us that the wave assignments were determined solely on the basis of firm size." Gao and Huang (2020) further note that very few firms (3% of sample firms) deviated from the SEC's phase-in schedule. Thus, the prespecified timing is a strong instrument for the actual timing of the EDGAR implementation and has the advantage of not being contaminated by firms' endogenous decisions.

CF-10) were required to do so in May 1996.<sup>18</sup> The detailed implementation dates for the ten groups are tabulated in Appendix A.

### 3.2. Sample

To construct the sample for our analysis, we obtain the list of firms in these ten groups from the SEC Release No. 33-6977. This list contains each firm's Central Index Key (CIK), which we use to match these firms to Compustat. Our sample period starts in the second quarter of 1991 (i.e., two years before the implementation date of the first phase-in group) and ends in the second quarter of 1998 (i.e., two years after the implementation date of the last phase-in group). We obtain financial statement data from Compustat, stock price and return data from the Center for Research in Security Prices (CRSP), intraday transaction data from NYSE Trade and Quote (TAQ), and data on institutional ownership from Thomson Reuters. Following prior research (e.g., Chen, Goldstein, and Jiang 2007), we exclude firms in the financial and utility industries as well as firms with total assets less than \$10 million in 1992 (i.e., the last year prior to the EDGAR implementation). Our final sample consists of 3,020 firms and 66,628 firm-quarter observations.

### 3.3. Empirical Specification

Our baseline equation for testing the effect of the EDGAR implementation on the level of corporate investment is as follows:

$$INVESTMENT_{i,t+1} = \alpha_t + \eta_i + \gamma_1 EDGAR_{i,t} + \gamma_2 Q_{i,t} + \gamma_3 CF_{i,t} + \gamma_4 SIZE_{i,t} + \varepsilon_{i,t+1} \quad (1)$$

where  $INVESTMENT_{i,t+1}$  is firm  $i$ 's investment in quarter  $t+1$ , and  $\alpha_t$  and  $\eta_i$  represent year-quarter and firm fixed effects, respectively. Specifically,  $INVESTMENT_{i,t+1}$  is defined as firm  $i$ 's

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<sup>18</sup> After completing the phase-in of the first four groups in December 1993, the SEC refrained from further phase-in of EDGAR filers over the first half of 1994 while evaluating EDGAR's performance. On December 19, 1994, the SEC issued Release No. 33-7122, which revised the phase-in dates for Group CF-05 and Group CF-06 (from August and November 1994 as in Release No. 33-6977 to January and March 1995, respectively) and confirmed the phase-in dates for the remaining four groups. Our analysis is based on the finalized implementation dates.

capital expenditure in quarter  $t+1$  scaled by its net property, plant, and equipment at the end of quarter  $t$ .  $EDGAR_{i,t}$  is an indicator variable that equals one if firm  $i$  is a mandatory EDGAR filer in quarter  $t$ , and zero otherwise. Following prior research (Foucault and Frésard 2012, 2014), we control for three variables known to correlate with a firm’s investment decisions:  $Q_{i,t}$  is Tobin’s  $Q$  of firm  $i$  measured at the end of quarter  $t$ .  $CF_{i,t}$  is the operating cash flow of firm  $i$  in quarter  $t$ , scaled by lagged book assets.  $SIZE_{i,t}$  is the natural logarithm of the book value of total assets of firm  $i$  measured at the end of quarter  $t$ .<sup>19</sup>

$\gamma_1$  is the diff-in-diff estimator and captures the effect of the EDGAR implementation on the level of corporate investment. We predict that the EDGAR implementation improves firms’ information environments, facilitates firms’ access to equity financing, and allows them to tap into new investment opportunities. Thus, we predict a positive  $\gamma_1$ .

Two things are worth noting. First, the assignments of firms into the ten phase-in groups were solely based on a snapshot of pre-EDGAR market capitalization (Chang, Ljungqvist, and Tseng 2020). Equation (1) does not include a control for pre-EDGAR market capitalization because it is subsumed by firm fixed effects. Second, the time-varying firm characteristics (i.e.,  $Q_{i,t}$ ,  $CF_{i,t}$ , and  $SIZE_{i,t}$ ) are likely affected by the EDGAR implementation and controlling for them might confound the estimate of the effect of the EDGAR implementation on investment (Angrist and Pischke 2009; Gao and Huang 2020).<sup>20</sup> Hence, we run all our regressions without and with controlling for time-varying firm characteristics, and the specification without these endogenous

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<sup>19</sup> Our inferences are unchanged when we use the natural logarithm of the market capitalization at the end of quarter  $t$  to proxy for firm size (see Table A1 of the online appendix). Since we are interested in the investment-to-price sensitivity where Tobin’s  $Q$  is the (normalized) price measure, we avoid using another price-based measure of firm size in our main analysis.

<sup>20</sup> Gormley and Matsa (2016) illustrate the importance of excluding endogenous controls (e.g., firm size) when examining the effects of business combination (BC) laws. They note: “For example, prior studies of how BC laws affect firms’ acquisition activity have included a time-varying control for firm size. But, presumably, if passage of the BC law affects acquisitions, it also affects firm size, making firm size an invalid control” (p. 443).

controls is our preferred one. We cluster standard errors by firm given multiple quarterly observations for each firm (Petersen 2009).

To examine how the EDGAR implementation affects the investment-to-price sensitivity, we augment Equation (1) by interacting  $EDGAR_{i,t}$  with  $Q_{i,t}$ ,  $CF_{i,t}$ , and  $SIZE_{i,t}$  as follows:

$$\begin{aligned}
 INVESTMENT_{i,t+1} &= \alpha_t + \eta_i + \gamma_1 EDGAR_{i,t} + \gamma_2 Q_{i,t} + \gamma_3 CF_{i,t} + \gamma_4 SIZE_{i,t} + \gamma_5 Q_{i,t} \times EDGAR_{i,t} \\
 &+ \gamma_6 CF_{i,t} \times EDGAR_{i,t} + \gamma_7 SIZE_{i,t} \times EDGAR_{i,t} + \varepsilon_{i,t+1}
 \end{aligned} \tag{2}$$

where  $\gamma_5$  captures the effect of the EDGAR implementation on the investment-to-price sensitivity.

We do not have a signed prediction for  $\gamma_5$  because it depends on how the EDGAR implementation affects revelatory price efficiency, which is *ex ante* unclear. To clarify this idea, we develop a stylized model in the next section to highlight the basic mechanism.

#### 4. Theoretical Framework for Managerial Learning

Let a representative firm's value be given by  $\theta K - \frac{1}{2} K^2$ , where  $K$  is the total capital, and  $\theta$  is the random variable that captures the level of productivity of the firm's capital.  $\theta$  can be interpreted as the firm's fundamentals. Suppose that  $\theta$  is normally distributed with mean 0 and variance  $\frac{1}{\mu_\theta}$ . Given the firm's value function, it is easy to see that the firm manager's optimal capital level at time  $t$  equals the expected level of  $\theta$ , i.e.,  $K_t = E(\theta | \text{Manager's Information at } t)$ . Changes from  $K_t$  to  $K_{t+1}$  take the form of investment during period  $t + 1$ . Here, the value function is assumed to be concave in total capital  $K$ , and for simplicity, we implicitly assume that adjustments to  $K$  are costless. Introducing some adjustment costs will not affect the results qualitatively.

For simplicity and without loss of generality, we focus on a model of two periods: 0 and 1. At  $t = 0$ , the price of the firm's stock reflects the prior belief about the firm's fundamental  $\theta$ . The manager of the firm privately observes a signal about  $\theta$ , denoted as  $M$ , where  $M = \theta + \varepsilon_M$ ,



and  $\varepsilon_M \sim N(0, \frac{1}{\mu_M})$ . Given her information and using Bayesian updating, the firm's manager will optimally set the level of capital  $K_0$  at:  $K_0 = E(\theta|prior, M) = \frac{\mu_M}{\mu_\theta + \mu_M} M$ .

At  $t = 1$ , there are two pieces of information in the marketplace. The first piece of information is a noisy signal about the manager's private information  $M$ . We denote this signal as  $M'$ , where  $M' = M + \varepsilon_{M'}$ , and  $\varepsilon_{M'} \sim N(0, \frac{1}{\mu_{M'}})$ . The second piece of information is an independent signal about the fundamentals  $\theta$ . We denote this signal as  $N$ , where  $N = \theta + \varepsilon_N$ , and  $\varepsilon_N \sim N(0, \frac{1}{\mu_N})$ . These two signals reflect the different types of information markets can have. One is information that is already known to the manager (i.e., a signal about the manager's information), and the other is information that is new to the manager (i.e., an independent signal about the fundamentals). Both types of signals can be observed by the market maker in various ways. The most common ways are via the order flows of traders, and via public releases of information. Here we assume for concreteness that both signals are observed by the market maker, who then sets the price to equal the expected level of  $\theta$ , i.e.,  $P_t = E(\theta|Market\ Maker's\ Information\ at\ t)$ .<sup>21</sup> More

$$\text{specifically, } P_1 = E(\theta|prior, M', N) = \frac{\mu_N}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} N + \frac{\frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} M'.$$

The manager observes the price ( $P_1$ ) and the information in the market about her own signal ( $M'$ ), hence she can infer from price the independent signal in the market about the fundamentals ( $N$ ). She then optimally sets  $K_1$  at:  $K_1 = E(\theta|prior, M, N) = \frac{\mu_N}{\mu_\theta + \mu_N + \mu_M} N + \frac{\mu_M}{\mu_\theta + \mu_N + \mu_M} M$ . Then, investment during period  $t = 1$  ( $I_1$ ) is the difference between total capital at  $t = 1$  ( $K_1$ ) and total

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<sup>21</sup> In this simple model, the price the market maker sets does not take into account its feedback effect on manager's action. For models that consider this feedback loop, see Goldstein and Guembel (2008) and Edmans, Jiang, and Goldstein (2015).

capital at  $t = 0$  ( $K_0$ ). Hence:  $I_1 = \frac{\mu_N}{\mu_\theta + \mu_N + \mu_M} N + \frac{\mu_M}{\mu_\theta + \mu_N + \mu_M} M - \frac{\mu_M}{\mu_\theta + \mu_M} M = \frac{\mu_N}{\mu_\theta + \mu_N + \mu_M} \left( N - \frac{\mu_M}{\mu_\theta + \mu_M} M \right)$ .

We are interested in the sensitivity of  $I_1$  to  $P_1$  ( $\frac{dI_1}{dP_1}$ ). As econometricians, we observe  $I_1$  and  $P_1$ , but not  $N$  or  $M$ . To derive the sensitivity of  $I_1$  to  $P_1$ , we can write  $N$  and  $M$  as the products of the following latent linear projections on  $P_1$ :  $M = \gamma_M P_1 + e_M$ , and  $N = \gamma_N P_1 + e_N$ . Then,

$$\text{we get: } \frac{dI_1}{dP_1} = \frac{\mu_N}{\mu_\theta + \mu_N + \mu_M} \left( \frac{dN}{dP_1} - \frac{\mu_M}{\mu_\theta + \mu_M} \frac{dM}{dP_1} \right) = \frac{\mu_N}{\mu_\theta + \mu_N + \mu_M} \left( \gamma_N - \frac{\mu_M}{\mu_\theta + \mu_M} \gamma_M \right).$$

By rule of linear projections,  $\gamma_N = \frac{Cov(P_1, N)}{Var(P_1)}$  and  $\gamma_M = \frac{Cov(P_1, M)}{Var(P_1)}$ . Thus, our model predicts:

$$\frac{dI_1}{dP_1} = \frac{1}{Var(P_1)} \frac{\mu_N}{\mu_\theta + \mu_N + \mu_M} \left( Cov(P_1, N) - \frac{\mu_M}{\mu_\theta + \mu_M} Cov(P_1, M) \right).$$

Given the model structure, we can derive expressions for  $Var(P_1)$ ,  $Cov(P_1, N)$  and  $Cov(P_1, M)$  (see the detailed derivations in Appendix B). Substituting these expressions and after some algebra, we get:  $\frac{dI_1}{dP_1} =$

$$\frac{\mu_N}{\left[ \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \right]} \frac{\mu_\theta}{\mu_\theta + \mu_M}.$$

The above expression shows that the sensitivity of investment to price (1) is increasing in the precision of the information in the price that is new to the manager ( $\mu_N$ ); (2) is decreasing in the precision of the information in the price that is already known to the manager ( $\mu_{M'}$ ); and (3) is decreasing in the precision of managerial information ( $\mu_M$ ).

The intuition behind these results goes as follows: Two types of information affect the price, one is new to the manager, and the other is already known to her. The manager will adjust the optimal capital level (i.e., invest) only upon information in the price that is new to her. The information that was already known to her affected her past capital level and will not affect current investment. Thus, the sensitivity of investment to price will be stronger when movements in the

price are more likely to originate from information that is new to the manager than from information that was already known to her. A high precision of new information in the price (which is equivalent to a high amount of new information in the price) will generate a stronger sensitivity of investment to price, while a high precision of old information (which is equivalent to a high amount of old information) will generate a weaker sensitivity. Finally, when the manager's private information is more precise, it is less likely that new information in price changes her expectation about  $\theta$  and affects her investment decision, resulting in a lower sensitivity of the investment to the price.

Thus, the model suggests that the precision of information in price (or, the amount of total information in price) is not necessarily positively correlated with the investment sensitivity to price. The type of information matters a lot. Overall, we believe the insight is more general than the specific formulation of this model. The distinction between information that is new to managers and information that managers already had is critical. The incorporation of more information of the first type ( $N$  in the model) into the price will increase the sensitivity of investment to price, while the incorporation of more information of the second type ( $M'$  in the model) will decrease this sensitivity.

In the empirical setting of the EDGAR implementation, prior research finds that analyst forecast accuracy and stock pricing efficiency increase significantly after a firm becomes an EDGAR filer (Gao and Huang 2020). This result suggests that the precision of information in the marketplace (or, the amount of total information in the marketplace) increases after the EDGAR shock. However, this increase in total information can be entirely driven by the piece of information that is already known to the manager (i.e.,  $M'$  in the model).<sup>22</sup> Hence, this result does

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<sup>22</sup> As noted in the Introduction, increased information dissemination after the EDGAR shock is likely the primary, but not necessarily the only, reason for the change in  $M'$  in the marketplace.

not speak to how the EDGAR shock would affect the amount of information that is new to the manager ( $N$  in the model), which is the focus of our empirical analysis.

Another implication from the model is that the extent to which the manager can learn from the market depends on the precision of her private information ( $M$  in the model). When  $M$  is very precise, it is less likely that the EDGAR implementation will affect her investment decisions through the learning channel. We expect the precision of  $M$  to be relatively high for assets in place and relatively low for growth options. Therefore, if the EDGAR implementation affects the investment-to-price sensitivity through the managerial learning channel, we should observe a stronger effect in growth firms than in value firms.

## **5. Main Analysis**

### *5.1. Descriptive Statistics*

Table 1 reports the descriptive statistics for the variables used in our main analysis. All continuous variables are winsorized at the top and bottom one percent to mitigate the influence of extreme values. Panel A presents the summary statistics for the sample. *INVESTMENT* exhibits reasonable variations in the sample; and its mean, median, and standard deviation are 7.1%, 4.9%, and 7.6%, respectively. We have a roughly equal number of firm-quarter observations before and after the EDGAR implementation (50.6% versus 49.4%). The average and median Tobin's Q are 1.8 and 1.4, respectively. Panel B presents the Pearson (above diagonal) and Spearman (below diagonal) correlations for the variables used in our empirical analysis. We observe a strong positive correlation between *INVESTMENT* and Tobin's Q (Pearson correlation of 0.28 and Spearman correlation of 0.33).

## 5.2. Main Results on Corporate Investment

We analyze the effect of the EDGAR implementation on corporate investment by estimating Equations (1) and (2). Table 2 reports the main regression results. In column 1, we only include *EDGAR* as the independent variable, along with firm and year-quarter fixed effects. The coefficient on *EDGAR* is 0.613 ( $p$ -value $<0.01$ ), which represents a 9% increase relative to the sample mean of *INVESTMENT*. In column 2, we control for Tobin's Q (*Q*), cash flows (*CF*), and firm size (*SIZE*), and the coefficient on *EDGAR* remains significantly positive ( $p$ -value $<0.01$ ). These results suggest that the EDGAR implementation reduces adverse selection and moral hazard problems and leads to an increase in the level of corporate investment.

In column 3 of Table 2, we report the results of the regression model in Equation (2). The coefficient on *Q* measures the investment-to-price sensitivity prior to the EDGAR implementation and is 1.908 ( $p$ -value $<0.01$ ). The coefficient on  $Q \times EDGAR$  measures the change in the sensitivity of investment to price after the EDGAR shock and is -0.392 ( $p$ -value $<0.01$ ). Comparing these two coefficients suggests that the EDGAR implementation leads to a 20% decline in the investment-to-price sensitivity. This observed decrease in the investment-to-price sensitivity cannot be explained by reduced adverse selection or moral hazard after the EDGAR implementation because these channels should make firms more responsive to their investment opportunities. Instead, this result suggests that EDGAR inclusion leads to a crowding-out effect and reduces managerial learning from prices.

Interestingly, the coefficients on *CF* and  $CF \times EDGAR$  are both significantly positive. Since a firm's cash flows are informative about its performance and investment opportunities (Alti 2003; Heitzman and Huang 2019), these results suggest that managers increase their reliance on internal

profit signals (i.e.,  $CF$ ) and decrease their reliance on external price signals (i.e.,  $Q$ ) after the EDGAR implementation.

### 5.3. Parallel Trends

The diff-in-diff approach does not require *ex ante* firm characteristics (e.g., firm size) to be identical between the treatment and control groups as any systematic difference between them will be eliminated in the estimation (through firm fixed effects). In Table A2 of the online appendix, we further augment Equation (2) by interacting  $Q$  with firm fixed effects to allow the investment-to-price sensitivity to vary across firms. The coefficient on  $Q \times EDGAR$  remains significantly negative ( $p$ -value < 0.05).

One important identifying assumption for the diff-in-diff estimates is that the treatment and control groups follow parallel trends in the absence of the EDGAR treatment. A common way to assess the plausibility of this parallel-trends assumption is to check whether the treatment and control groups share similar trends prior to the treatment. Following Foucault and Frésard (2012), we plot the dynamic diff-in-diff estimates (along with the 95% confidence intervals) of the effects of the EDGAR implementation on the investment level and the investment-to-price sensitivity in Figures 1 and 2, respectively. Figure 1 shows that the level of investment is not statistically different between the treatment and control groups in the two quarters before the EDGAR implementation. Figure 2 shows a similar pattern of no differential pre-trends for the investment-to-price sensitivity. The estimates in these two figures provide support for the parallel-trends assumption. Moreover, Figure 1 and Figure 2 show that both treatment effects are rather persistent and do not exhibit any reversal in the quarters after the EDGAR shock.

Overall, the evidence in Table 2 and Figures 1 and 2 suggests that EDGAR inclusion results in an increase in the level of investment and a decline in the investment-to-price sensitivity. To

provide further evidence on the underlying mechanisms, we examine the equity financing channel and the managerial learning channel in the next section.

## 6. Analysis of Mechanisms

### 6.1. Equity Financing Channel

We analyze the equity financing channel through which the EDGAR implementation affects the level of corporate investment. We estimate the regression model in Equation (3):

$$DEPVAR_{i,t} = \alpha_t + \eta_i + \beta_1 EDGAR_{i,t} + \beta_2 SIZE_{i,t-1} + \beta_3 PRC\_INV_{i,t-1} + \varepsilon_{i,t} \quad (3)$$

where  $DEPVAR_{i,t}$  represents the bid-ask spread estimator (*ILLIQUID*) derived from daily high and low prices following Corwin and Schultz (2012), idiosyncratic return volatility (*IVOL*) based on the market model, and the amount of equity issuance (*EQUITY*).

The high-low spread estimator (*ILLIQUID*) captures transitory volatility at the daily level and closely approximates the cost of immediacy.<sup>23</sup> A higher *ILLIQUID* indicates a higher level of stock illiquidity. Corwin and Schultz (2012) show that it generally outperforms other low-frequency estimators and works particularly well in the 1993–1996 period when the minimum tick was one-eighth. The idiosyncratic return volatility (*IVOL*) reflects information asymmetry between firm managers and the market in a framework in which the total uncertainty about a firm is decomposed into market-wide and firm-specific components (Dierkens 1991; Moeller, Schlingermann, and Stulz 2007; Kim, Li, Pan, and Zuo 2013).<sup>24</sup>

Following Jayaraman and Wu (2019), we include two basic controls.  $SIZE_{i,t-1}$  is the lagged firm size (the natural logarithm of total assets), and  $PRC\_INV_{i,t-1}$  is the inverse of stock price measured at the end of quarter  $t-1$ . Year-quarter fixed effects ( $\alpha_t$ ) and firm fixed effects ( $\eta_i$ )

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<sup>23</sup> The cost (or price) of immediacy is the return that dealers must expect to earn in order to provide liquidity promptly and sufficiently (e.g., Dick-Nielsen and Rossi 2019).

<sup>24</sup> Our inferences remain unchanged with alternative measures of illiquidity (e.g., Amihud 2002) or return volatility (e.g., total return volatility or idiosyncratic return volatility based on the Fama-French (1993) three-factor model).

are included. We run our regressions without and with controlling for time-varying firm characteristics, and the specification without these endogenous controls is our preferred one.

Table 3 reports the regression results. We include only *EDGAR* as the independent variable in the odd columns and add firm size (*SIZE*) and the inverse of stock price (*PRC\_INV*) as controls in the even columns. In columns 1 and 2, the coefficient on *EDGAR* is significantly negative at the 1% level, suggesting an improvement in a firm's stock liquidity after the EDGAR shock. The coefficient of -0.278 in column 1 translates into a 16% reduction (relative to the sample mean) in illiquidity on average. In columns 3 and 4, the coefficient on *EDGAR* is significantly negative at the 1% level. The coefficient in column 3 suggests that a firm's idiosyncratic return volatility decreases by 0.128 percentage points after it becomes an EDGAR filer. In columns 5 and 6, the dependent variable is the amount of equity financing (*EQUITY*). The coefficient on *EDGAR* is significantly positive ( $p$ -value $<0.01$ ) in both columns. The magnitude is also economically meaningful. The coefficient of 0.294 in column 5 suggests an increase in equity financing by 0.294% of total assets each quarter on average.

Collectively, Table 3 provides evidence supporting the equity financing channel: the EDGAR shock leads to an increase in stock market liquidity, a reduction in stock return volatility, and an increase in equity financing and corporate investment.

Our previous analysis focuses on the effect of EDGAR inclusion on equity financing instead of debt financing because the former is more likely to be negatively affected by information asymmetry (Myers and Majluf 1984). Even though the EDGAR implementation reduces the information asymmetry between firms and investors, firms are still likely to follow the pecking order of financing, i.e., using internal funds first, then issuing debt, and lastly raising equity. Thus, the observed increase in equity financing after the EDGAR implementation is unlikely to reflect a



substitution of equity for debt. Consistent with this prediction, we find no evidence that the EDGAR implementation affects the amount of debt financing (see Table A3 of the online appendix).

## *6.2. Managerial Learning Channel*

### *6.2.1. Institutional Ownership*

Gao and Huang (2020) find that trades by retail investors, especially those with access to the internet, become more informative about future stock returns after the EDGAR implementation. This result suggests that retail investors extract useful information from EDGAR filings for their trading purpose. However, we do not expect this information to be new to managers. Further, the EDGAR implementation likely provides greater benefits to retail investors who often lack the resources and skills to acquire information than to institutional investors. Thus, we expect a decline in a firm's institutional ownership (as a percentage of total shares outstanding) after it is included in the EDGAR system.

In Panel A of Table 4, we analyze the effect of the EDGAR shock on institutional ownership. The coefficient on *EDGAR* in column 1 is significantly negative at the 5% level and translates into a reduction of 0.72 percentage points in institutional ownership (*INSTOWN*). This result is consistent with our expectation that a firm's inclusion into the EDGAR system reduces the information advantage of some institutional investors and makes its stock relatively more attractive to retail investors.

Not all institutional investors actively trade on information. Prior research on informed trading commonly uses the institutional investor classification developed by Bushee (1998) and focuses on transient institutional investors (who hold small stakes in many firms and trade frequently in and out of stocks) as privately-informed investors (e.g., Ke and Petroni 2004; Ke and

Ramalingegowda 2005; Akins, Ng and Verdi 2012). Thus, in columns 3 and 4, we analyze the effect of the EDGAR shock on transient institutional investor ownership (*INSTOWN\_TRA*). The coefficient on *EDGAR* in column 3 is significantly negative at the 5% level and translates into a reduction of 0.38 percentage points in transient institutional investor ownership.

In addition, we repeat the regression for the other two types of institutional investors: quasi-indexers (who use indexing or buy-and-hold strategies characterized by high diversification and low portfolio turnover) and dedicated institutional investors (who have large, long-term holdings concentrated in only a few firms). These two types of institutional investors do not actively trade on information as transient institutional investors do, and they are unlikely to affect the extent of revelatory price efficiency. In Table A4 of the online appendix, we show that EDGAR inclusion leads to a decrease in quasi-indexer ownership but an increase in dedicated institutional investor ownership. The reduced ownership by quasi-indexers is consistent with the idea that EDGAR benefits retail investors more and leads to a disproportionate increase in retail investor ownership. The increased ownership by dedicated institutional investors suggests that EDGAR inclusion potentially reduces monitoring costs to these investors and leads to an increased demand from them.<sup>25</sup>

Together, the results in Panel A of Table 4 and Gao and Huang (2020) suggest that a firm's inclusion into the EDGAR system levels the playing field and makes its stock relatively more attractive to retail investors than to institutional investors who tend to actively trade on information. By making a firm's disclosures more readily available to retail investors, the EDGAR system improves retail investors' information production but potentially discourages institutional

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<sup>25</sup> Increased monitoring by investors post EDGAR is likely to lead to an increase in the investment-to-price sensitivity. The observed decrease in the investment-to-price sensitivity suggests that this net effect is likely driven by reduced managerial learning (instead of increased investor monitoring).

investors' private information acquisition. To assess the equilibrium level of private information in prices, we rely on two measures based on structural market microstructure models in the next subsection.

### 6.2.2. *Privately Informed Trading*

We use two measures of private information based on structural market microstructure models. While there are no direct measures of revelatory price efficiency, these two measures of private information are likely to be positively correlated with the extent of revelatory price efficiency (Bond, Edmans, and Goldstein 2012). Our first measure is the probability of informed trading (*GPIN*) based on the Generalized PIN model recently developed in Duarte, Hu, and Young (2020). In the traditional PIN model (Easley, Kiefer, O'Hara, and Paperman 1996), private-information arrival is the only cause for increase in expected daily turnover. The GPIN model extends the PIN model by allowing expected daily turnover from noise trading to be random. Duarte, Hu, and Young (2020) show that the GPIN model matches the variability of noise trade in the data and identifies private-information arrival much better than other variants of the PIN model.

Our second measure is the adverse selection component of the bid-ask spread (*LAMBDA*). It represents the magnitude of the revision in the market-maker's beliefs concerning the stock's value induced by order flows, and is estimated as the extent to which stock prices are affected by unexpected order flows (Madhavan, Richardson, and Roomans 1997; Armstrong, Core, Taylor, and Verrecchia 2011). These two measures of private information are complementary as the *GPIN* measure is entirely based on order flows while the *LAMBDA* measure relates unexpected order flows to stock price changes.

The results are reported in Panel B of Table 4. The sample size is reduced for these two measures because both rely on intraday transaction data from the NYSE Trade and Quote (TAQ)

database whose coverage starts in 1993. Further, the *GPIN* measure is only computed for NYSE stocks in Duarte, Hu, and Young (2020).<sup>26</sup> In columns 1 and 2 where the dependent variable is the probability of informed trading (*GPIN*), the coefficient on *EDGAR* is significantly negative at the 5% level. The coefficient of -2.833 in column 1 translates into an 11% reduction (relative to its sample mean) in *GPIN*. In columns 3 and 4, we replace the dependent variable with the adverse selection component of the bid-ask spread (*LAMBDA*). Similarly, the coefficient on *EDGAR* is significantly negative at the 1% (5%) level in column 3 (column 4). The coefficient of -0.009 in column 3 translates into a 6% reduction (relative to its sample mean) in *LAMBDA*. The results in Panel B suggest a reduction in privately informed trading after the EDGAR implementation.

Prior research also uses price non-synchronicity as a measure of the amount of private information in prices in equilibrium (Chen, Goldstein, and Jiang 2007). We note that the degree of price non-synchronicity is likely driven by the total amount of firm-specific information in prices (from both public and private sources). The result of increased price non-synchronicity after the EDGAR implementation documented in Gao and Huang (2020) suggests that the total amount of firm-specific information increases: the increase in public information dominates the decrease in private information.

### 6.2.3. *Growth Firms versus Value Firms*

To provide further evidence to support the managerial learning channel, we perform a cross-sectional analysis. To the extent that investors' information advantage lies in evaluating growth options, we expect that EDGAR inclusion is likely to reduce managerial learning to a greater extent in growth firms than in value firms. To perform this test, we divide the full sample of firms into these two types of firms based on the market-to-book ratios in 1992 (i.e., the last year

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<sup>26</sup> We thank Edwin Hu and Daniel Taylor for providing us with the *GPIN* and *LAMBDA* measures, respectively.

prior to the EDGAR implementation). *GROWTH\_FIRM* (*VALUE\_FIRM*) is an indicator that equals one if a firm's market-to-book ratio in 1992 is above (below) the median, and zero otherwise.

In Panel A of Table 5, we replace *EDGAR* in Equation (3) with its interactions with the two firm-type indicators. The coefficient on the interaction term *EDGAR*×*GROWTH\_FIRM* is significantly negative at the 5% level or better in all columns. In contrast, the coefficient on the interaction term *EDGAR*×*VALUE\_FIRM* is statistically insignificant across the board. Further, the difference between the coefficients on these two interaction terms is significant at 10% level or better in all columns. Thus, the results in Panel A suggest that the negative effects of the EDGAR shock on institutional ownership and privately informed trading are concentrated in growth firms.<sup>27</sup>

In Panel B of Table 5, we repeat the regression on the investment-to-price sensitivity as specified in Equation (2) by replacing *Q*×*EDGAR* with its interactions with *GROWTH\_FIRM* and *VALUE\_FIRM*. In column 1, we repeat our previous analysis in column 3 of Table 2 for this restricted sample (requiring the availability of the market-to-book ratio in 1992) and the coefficient on *Q*×*EDGAR* remains significantly negative at the 1% level. In column 2, the coefficient on the interaction term *Q*×*EDGAR*×*GROWTH\_FIRM* is significantly negative at the 1% level, while the coefficient on *Q*×*EDGAR*×*VALUE\_FIRM* is statistically insignificant. The difference between these two coefficients is significant at the 1% level. Overall, the observed decline in the investment-to-price sensitivity after the EDGAR shock is concentrated in growth firms, in which managerial learning is expected to be more important.

In Panel C of Table 5, we repeat the analysis on the equity financing channel and the level of investment by replacing *EDGAR* with its interactions with *GROWTH\_FIRM* and *VALUE\_FIRM*.

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<sup>27</sup> Our inferences are unchanged when we include the (endogenous) firm-level controls as in Table 4.

We find that the observed EDGAR effects on stock liquidity, return volatility, equity financing, and corporate investment are concentrated in value firms. We view these results as descriptive and consistent with the Myers and Majluf (1984) framework in which information asymmetry about assets in place (not growth options) causes adverse selection problems.

## 7. Additional Analysis

### 7.1. Firm Performance

In this section, we investigate the effects of the EDGAR implementation on *ex post* firm performance. We perform two sets of tests as follows. First, in Panel A of Table 6, we rerun the regression model in Equation (3) by replacing the dependent variable with return on equity (*ROE*), return on assets (*ROA*), and sales growth ( $\Delta SALES$ ). We report the regression results without and with control variables in the odd and even columns, respectively. The coefficient on *EDGAR* is significantly positive at the 5% level or better in all six columns, suggesting that the EDGAR shock has a positive effect on firm profitability and sales growth. In terms of economic significance, the coefficients in columns 1, 3, and 5 (i.e., 0.388, 0.198, and 2.878) translate into an increase of 9% in *ROE*, 12% in *ROA*, and 20% in  $\Delta SALES$  (relative to their sample means), respectively. We plot the dynamic diff-in-diff estimates (along with the 95% confidence intervals) of the effects of the EDGAR implementation on firm performance in Figures A1 to A3 of the online appendix. We observe no difference in pre-trends in firm performance between the treatment and control groups, supporting the parallel-trends assumption. The figures also show that the treatment effects become statistically significant only after a few quarters following the EDGAR shock.

Second, we rerun the same regression but replace *EDGAR* with  $EDGAR \times GROWTH\_FIRM$  and  $EDGAR \times VALUE\_FIRM$  in Panel B of Table 6. The coefficient on  $EDGAR \times VALUE\_FIRM$  is significantly positive at the 1% level, while the coefficient on  $EDGAR \times GROWTH\_FIRM$  is

negative and statistically insignificant in all columns. The difference between the coefficients on these two interaction terms is significant at the 1% level in all columns. These results show that the observed improvement in firm profitability and sales growth is concentrated in value firms.<sup>28</sup>

Third, we further divide growth firms into high-growth and low-growth firms and include *EDGAR*×*HIGH\_GROWTH\_FIRM* and *EDGAR*×*LOW\_GROWTH\_FIRM* in the regression models in Panel C of Table 6.<sup>29</sup> The coefficient on *EDGAR*×*HIGH\_GROWTH\_FIRM* is significantly negative in all columns, while the coefficient on *EDGAR*×*LOW\_GROWTH\_FIRM* is positive and largely statistically insignificant. The difference between the coefficients on these two interaction terms is significant at the 5% level or better in all columns. This significant decline in firm profitability and sales growth in high-growth firms suggests that the negative performance effect of reduced managerial learning dominates the positive performance effect of the EDGAR implementation for these firms.<sup>30</sup>

Collectively, the results in Table 6 reflect the dual effects of greater and broader information dissemination facilitated by modern information technologies. On the one hand, it can better incentivize managers to take value-maximizing actions and improve firm performance. On the other hand, it can hurt firm performance by discouraging privately informed trading and reducing managerial learning from the market. Our evidence suggests that the former effect dominates in value firms while the latter effect dominates in high-growth firms.

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<sup>28</sup> In terms of economic significance, the coefficients on *EDGAR*×*VALUE\_FIRM* in columns 1, 3, and 5 translate into an increase of 25% in *ROE*, 32% in *ROA*, and 45% in  $\Delta$ *SALES* (relative to their sample means), respectively.

<sup>29</sup> *HIGH\_GROWTH\_FIRM* (*LOW\_GROWTH\_FIRM*) is an indicator that equals one if a growth firm's market-to-book ratio in 1992 is above (below) the median of growth firms, and zero otherwise.

<sup>30</sup> We also repeat our analysis in Table 5 for high-growth and low-growth firms and do not find evidence that the EDGAR implementation differentially reduces privately informed trading or the investment-to-price sensitivity for these two types of growth firms. These results suggest that the same degree of reduced managerial learning can be more detrimental to high-growth firms than to low-growth firms.

## 7.2. Robustness Checks

We conduct three additional analyses to ensure the robustness of our results. First, we repeat our analysis after excluding firms assigned to Group CF-01 (i.e., the first group) as this group contains “transitional” filers that volunteered to file electronically prior to the mandatory phase-in of the EDGAR system in April 1993 (SEC Release No. 33-6977).<sup>31</sup> Table 7 reports the results for this analysis. Both the magnitude and statistical significance of the coefficients on  $Q$  and  $EDGAR \times Q$  are quite similar to those reported in Table 2.

Second, we repeat our analysis after redefining the  $EDGAR$  indicator for firms assigned to groups CF-01 through CF-04 (i.e., the first four groups) to take the value of one if the firm-quarter is after January 17, 1994 (when all electronic EDGAR filings became freely available online via a National Science Foundation grant to New York University) and zero otherwise. Prior to January 17, 1994, electronic EDGAR filings were available through Mead Data Central (a commercial data vendor) for a fee.<sup>32</sup> Table 8 presents the results and our inferences remain largely unchanged.

Third, we repeat our analysis with a matched sample, where treated firms are from groups CF-01 through CF-07 and control firms are selected from the set of to-be-treated firms using a nearest-neighbor propensity-score method.<sup>33</sup> Treated firms are tracked in the window of quarters  $[-4, +4]$ , with quarter 0 being the EDGAR implementation quarter. We match treated and controls on three dimensions (i.e.,  $Q$ ,  $CF$ , and  $SIZE$ ) in the quarter before the EDGAR implementation.<sup>34</sup> Table 9 shows that our results continue to hold in this matched sample.

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<sup>31</sup> The SEC started developing an electronic disclosure system in 1983. A pilot system was opened for volunteers filing with the SEC by the fall of 1984. On July 15, 1992, the operational EDGAR system was made available to those filers. See the regulatory overview of electronic filing at: <https://www.sec.gov/info/edgar/regoverview.htm>.

<sup>32</sup> See “Plan Opens More Data to Public” by the *New York Times* (October 22, 1993).

<sup>33</sup> Following Chang, Ljungqvist and Tseng (2020), we exclude firms from groups CF-08 through CF-10 in constructing the treated firms as they lack (to-be-treated) control firms.

<sup>34</sup> We only consider matches in the common support, using a 0.05 caliper.



## 8. Conclusions

Modern information technologies have greatly facilitated timely dissemination of information to a broad base of investors at low costs. In this paper, we exploit the staggered mandatory implementation of the EDGAR system from 1993 to 1996 as a shock to information dissemination technologies. We find that the EDGAR implementation leads to a 10% increase in the level of corporate investment but a 20% decrease in the investment-to-price sensitivity. The increased level of investment is explained by the findings that broader information dissemination leads to an increase in stock liquidity, a decrease in return volatility, and an increase in the level of equity financing. The decreased investment-to-price sensitivity suggests that greater dissemination of corporate disclosures can crowd out private information acquisition and reduce managerial learning from prices. Further, we show that the EDGAR implementation leads to an improvement in performance in value firms but a decline in performance in high-growth firms where learning from the market is particularly important.

Overall, our findings suggest that it is important to consider the tradeoff between financing and learning from prices when evaluating the real effects of modern information technologies. With the rise of FinTech innovation through big data or machine learning techniques, the investing public can now obtain a huge amount of data at relatively low costs (Goldstein, Jiang, and Karolyi 2019). We might reasonably expect the decline in the cost of accessing information to increase forecasting price efficiency. However, our findings suggest that the effect of FinTech innovation on real efficiency is more nuanced as it might dampen investors' incentives to engage in private information acquisition and reduce managerial learning from prices. Moreover, greater information production and dissemination brought by modern technologies may not necessarily enhance the welfare of investors as they can lead to a reduction in risk-sharing and trading

opportunities among investors (Hirshleifer 1971; Kurlat and Veldkamp 2015) and an overweight on public signals due to beauty-contest incentives (Morris and Shin 2002). Evaluating these various tradeoffs brought by FinTech developments is an interesting avenue for future research.

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### **Appendix A: Phase-in Schedule of the EDGAR Implementation**

<b>Implementation Date</b>	<b>Group</b>
April 26, 1993	Phase-in of Group CF-01
July 19, 1993	Phase-in of Group CF-02
October 4, 1993	Phase-in of Group CF-03
December 6, 1993	Phase-in of Group CF-04
January 30, 1995	Phase-in of Group CF-05
March 6, 1995	Phase-in of Group CF-06
May 1, 1995	Phase-in of Group CF-07
August 7, 1995	Phase-in of Group CF-08
November 6, 1995	Phase-in of Group CF-09
May 6, 1996	Phase-in of Group CF-10

Note: This table presents the finalized EDGAR implementation dates for the ten phase-in groups (SEC Release No. 33-6977 and No. 33-7122).

**Appendix B: Derivations of  $Cov(P_1, N)$ ,  $Cov(P_1, M)$ , and  $Var(P_1)$**

$$\begin{aligned}
 Cov(P_1, N) &= \frac{\mu_N}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} Var(N) + \frac{\frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} Cov(N, M') \\
 &= \frac{\mu_N}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \left( \frac{1}{\mu_\theta} + \frac{1}{\mu_N} \right) + \frac{\frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \frac{1}{\mu_\theta} \\
 &= \left( \frac{\mu_N + \mu_\theta}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} + \frac{\frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \right) \frac{1}{\mu_\theta} = \frac{1}{\mu_\theta}.
 \end{aligned}$$

$$\begin{aligned}
 Cov(P_1, M) &= \frac{\mu_N}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} Cov(N, M) + \frac{\frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} Cov(M, M') \\
 &= \frac{\mu_N}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \frac{1}{\mu_\theta} + \frac{\frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \left( \frac{\mu_\theta + \mu_M}{\mu_\theta \mu_M} \right) \\
 &= \frac{1}{\mu_\theta} \left( \frac{\mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \frac{\mu_\theta + \mu_M}{\mu_M}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \right).
 \end{aligned}$$

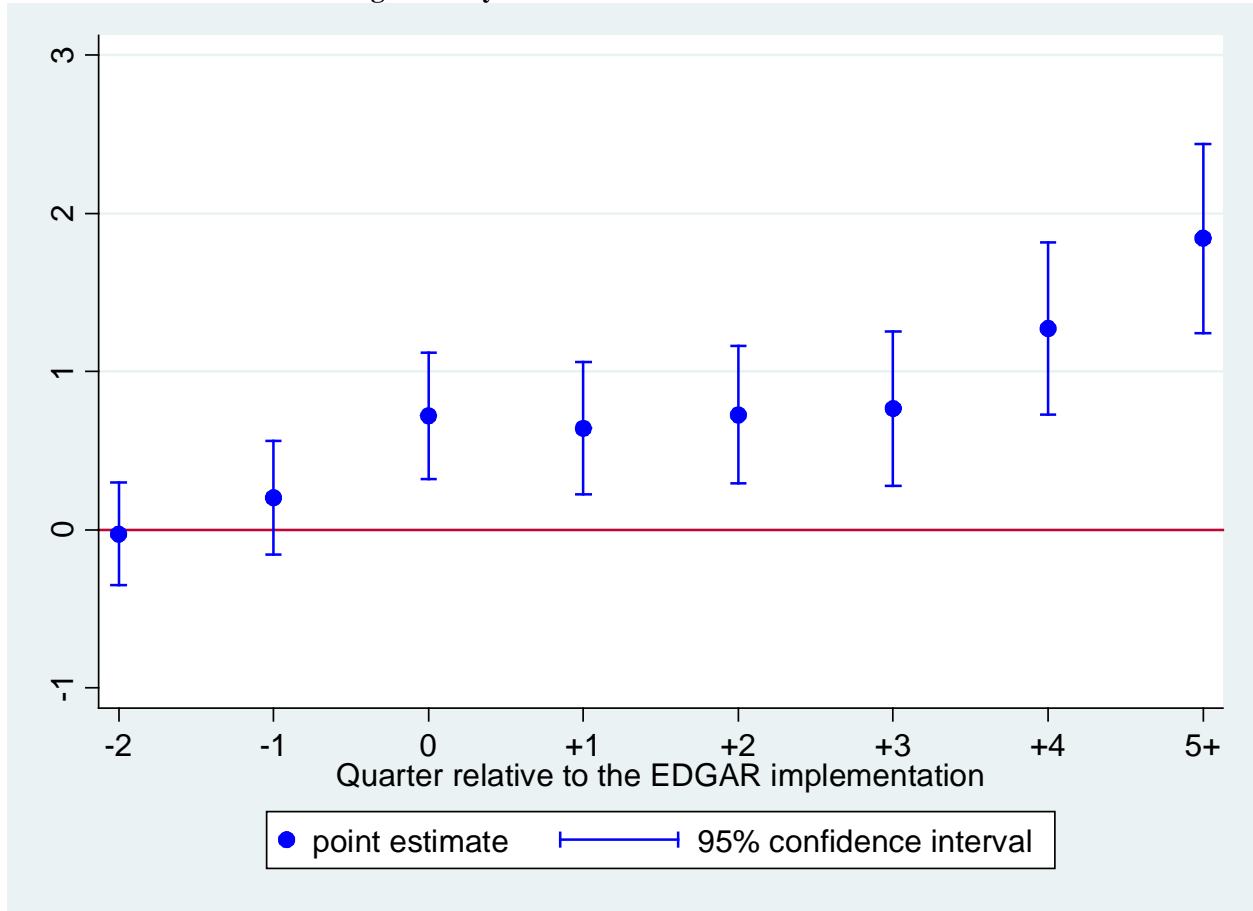
$$\begin{aligned}
 Var(P_1) &= \left( \frac{\mu_N}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \right)^2 \left( \frac{1}{\mu_\theta} + \frac{1}{\mu_N} \right) \\
 &\quad + \left( \frac{\frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \right)^2 \left( \frac{1}{\mu_\theta} + \frac{1}{\mu_M} + \frac{1}{\mu_{M'}} \right) \\
 &\quad + 2 \left( \frac{\mu_N}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \right) \left( \frac{\frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}} \right) \frac{1}{\mu_\theta} \\
 &= \frac{\mu_N \frac{\mu_\theta + \mu_N}{\mu_\theta} + \left( \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \right)^2 \left( \frac{1}{\mu_\theta} + \frac{1}{\mu_M} + \frac{1}{\mu_{M'}} \right) + 2 \frac{\mu_N \mu_M \cdot \mu_{M'}}{\mu_\theta \mu_M + \mu_{M'}}}{\left( \mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \right)^2} \\
 &= \frac{\frac{1}{\mu_\theta} \left[ \mu_N (\mu_\theta + \mu_N) + \left( \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \right) \left( \left( \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \right) + \mu_\theta + \mu_N \right) + \mu_N \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \right]}{\left( \mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \right)^2} \\
 &= \frac{1}{\mu_\theta} \frac{\mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}}}{\left( \mu_\theta + \mu_N + \frac{\mu_M \cdot \mu_{M'}}{\mu_M + \mu_{M'}} \right)}.
 \end{aligned}$$



### Appendix C: Variable Definitions

Variable	Definition
<i>EDGAR</i>	= An indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise.
<i>INVESTMENT</i>	= Capital expenditure scaled by lagged net property, plant, and equipment (PPENTQ). Compustat quarterly data provide year-to-date net capital expenditure (CAPXY). We therefore set quarterly capital expenditure to be CAPXY (in the first fiscal quarter) or the change in CAPXY (in the second, third, and fourth fiscal quarters). It is expressed in percentage points.
<i>Q</i>	= The book value of total assets (ATQ) minus the book value of equity (CEQQ) plus the market value of equity (CSHOQ×PRCCQ), scaled by the book value of total assets (ATQ).
<i>SIZE</i>	= The natural logarithm of the book value of total assets (ATQ).
<i>CF</i>	= Operating cash flows (IBQ+DPQ) scaled by lagged total assets (ATQ). It is expressed in percentage points.
<i>PRC_INV</i>	= The inverse of the stock price (PRCCQ) at the fiscal quarter end.
<i>ILLIQUID</i>	= The bid-ask spread estimated from daily high and low prices following Corwin and Schultz (2012). Specifically, it is the estimate of a stock's bid-ask spread as a function of the high-to-low price ratio for a single two-day period and the high-to-low ratios for two consecutive single days. It is expressed in percentage points.
<i>IVOL</i>	= The standard deviation of the residuals of the market model estimated using the daily stock returns over the quarter. It is expressed in percentage points.
<i>EQUITY</i>	= Equity issuance (SSTKQ) scaled by lagged total assets (ATQ). It is expressed in percentage points.
<i>INSTOWN</i>	= Percentage of shares held by institutional investors at the quarter end.
<i>INSTOWN_TRA</i>	= Percentage of shares held by transient institutional investors at the quarter end. The classification of transient institutional investors is obtained from the institutional investor database developed by Bushee (1998).
<i>GPIN</i>	= The quarterly average of the conditional probability of private information arrival on a given day estimated in the Generalized PIN model by Duarte, Hu, and Young (2020). It is expressed in percentage points.
<i>LAMBDA</i>	= The quarterly average of the adverse selection component of the bid-ask spread estimated in Armstrong, Core, Taylor, and Verrecchia (2011) and expressed in percentage points.
<i>GROWTH_FIRM</i>	= An indicator that equals one if a firm's market-to-book ratio in 1992 is above the sample median, and zero otherwise. Market-to-book ratio is defined as the ratio of the market value of a firm's common stock (CSHO×PRCC) to its book value (CEQ). It is set to missing if CEQ is negative.
<i>VALUE_FIRM</i>	= An indicator that equals one if a firm's market-to-book ratio in 1992 is below the sample median, and zero otherwise.
<i>ROE</i>	= The ratio of operating income before depreciation (OIBDPQ) to lagged book value of equity (CEQQ), expressed in percentage points. It is set to missing if the lagged CEQQ is negative.
<i>ROA</i>	= The ratio of operating income before depreciation (OIBDPQ) to lagged book value of total assets (ATQ), expressed in percentage points.
<i>ΔSALES</i>	= Growth rate in sales (SALEQ) from the same quarter in the previous year to the current quarter, expressed in percentage points.
<i>HIGH_GROWTH_FIRM</i>	= An indicator that equals one if a growth firm's market-to-book ratio in 1992 is above the median of growth firms, and zero otherwise.
<i>LOW_GROWTH_FIRM</i>	= An indicator that equals one if a growth firm's market-to-book ratio in 1992 is below the median of growth firms, and zero otherwise.

**Figure 1: Dynamic Test of the Investment Level**

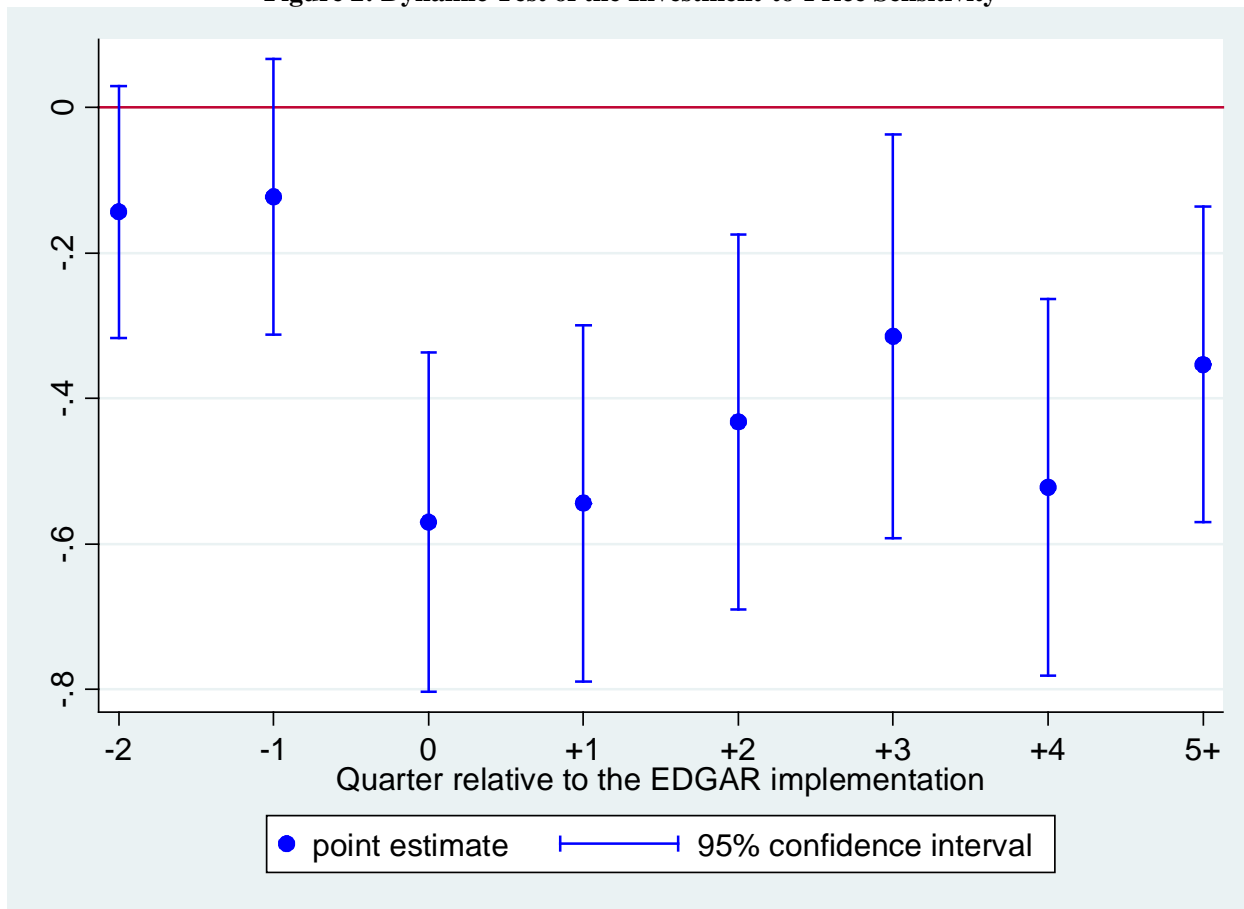


Notes: This figure reports the results from an event-time analysis of the effect of the EDGAR implementation on the level of corporate investment. Specifically, we re-estimate the regression model on the level of investment in column 1 of Table 2 by replacing *EDGAR* with a set of indicators for the quarters around the EDGAR implementation for each firm in our sample. Specifically, the regression model is as follows:

$$\begin{aligned}
 INVESTMENT_{i,t} &= \alpha_t + \eta_i + \gamma_1 EDGAR(-2)_{i,t} + \gamma_2 EDGAR(-1)_{i,t} + \gamma_3 EDGAR(0)_{i,t} + \gamma_4 EDGAR(+1)_{i,t} \\
 &+ \gamma_5 EDGAR(+2)_{i,t} + \gamma_6 EDGAR(+3)_{i,t} + \gamma_7 EDGAR(+4)_{i,t} + \gamma_8 EDGAR(5+)_{i,t} + \varepsilon_{i,t}
 \end{aligned}$$

where  $EDGAR(-2)_{i,t}$  ( $EDGAR(-1)_{i,t}$ ) is an indicator that equals one if a firm will become a mandatory EDGAR filer in two quarters (one quarter), and zero otherwise.  $EDGAR(0)_{i,t}$  is an indicator that equals one if a firm becomes a mandatory EDGAR filer in the current quarter  $t$ , and zero otherwise.  $EDGAR(+1)_{i,t}$  ( $EDGAR(+2)_{i,t}$ ,  $EDGAR(+3)_{i,t}$ ,  $EDGAR(+4)_{i,t}$ ) is an indicator that equals one if a firm became a mandatory EDGAR filer one quarter (two quarters, three quarters, four quarters) ago, and zero otherwise.  $EDGAR(5+)_{i,t}$  is an indicator that equals one if a firm became a mandatory EDGAR filer five or more quarters ago, and zero otherwise. The figure reports the coefficient estimates on each event quarter indicator as well as their 95% confidence intervals. The estimation includes firm and year-quarter fixed effects. The standard errors are clustered at the firm level.

**Figure 2: Dynamic Test of the Investment-to-Price Sensitivity**



Notes: This figure reports the results from an event-time analysis of the effect of the EDGAR implementation on the investment-to-price sensitivity. Specifically, we re-estimate the regression model on the investment-to-price sensitivity in column 3 of Table 2 by replacing *EDGAR* with a set of indicators for the quarters around the EDGAR implementation for each firm in our sample. Specifically, the regression model is as follows:

$$\begin{aligned}
 INVESTMENT_{i,t+1} &= \alpha_t + \eta_i + \gamma_1 EDGAR_{i,t} + \gamma_2 Q_{i,t} + \gamma_3 CF_{i,t} + \gamma_4 SIZE_{i,t} + \gamma_5 Q_{i,t} \times EDGAR(-2)_{i,t} \\
 &+ \gamma_6 Q_{i,t} \times EDGAR(-1)_{i,t} + \gamma_7 Q_{i,t} \times EDGAR(0)_{i,t} + \gamma_8 Q_{i,t} \times EDGAR(+1)_{i,t} \\
 &+ \gamma_9 Q_{i,t} \times EDGAR(+2)_{i,t} + \gamma_{10} Q_{i,t} \times EDGAR(+3)_{i,t} + \gamma_{11} Q_{i,t} \times EDGAR(+4)_{i,t} \\
 &+ \gamma_{12} Q_{i,t} \times EDGAR(5+)_{i,t} + \gamma_{13} CF_{i,t} \times EDGAR_{i,t} + \gamma_{14} SIZE_{i,t} \times EDGAR_{i,t} + \varepsilon_{i,t+1}
 \end{aligned}$$

where  $EDGAR(-2)_{i,t}$  ( $EDGAR(-1)_{i,t}$ ) is an indicator that equals one if a firm will become a mandatory EDGAR filer in two quarters (one quarter), and zero otherwise.  $EDGAR(0)_{i,t}$  is an indicator that equals one if a firm becomes a mandatory EDGAR filer in the current quarter  $t$ , and zero otherwise.  $EDGAR(+1)_{i,t}$  ( $EDGAR(+2)_{i,t}$ ,  $EDGAR(+3)_{i,t}$ ,  $EDGAR(+4)_{i,t}$ ) is an indicator that equals one if a firm became a mandatory EDGAR filer one quarter (two quarters, three quarters, four quarters) ago, and zero otherwise.  $EDGAR(5+)_{i,t}$  is an indicator that equals one if a firm became a mandatory EDGAR filer five or more quarters ago, and zero otherwise. The figure reports the coefficient estimates on the interaction terms between  $Q$  and each event quarter indicator as well as their 95% confidence intervals. The estimation includes firm and year-quarter fixed effects. The standard errors are clustered at the firm level.

**Table 1: Descriptive Statistics**

Panel A: Summary Statistics						
Variable	N	Mean	Std. Dev.	Q1	Median	Q3
<i>INVESTMENT</i>	66,628	7.090	7.582	2.543	4.867	8.768
<i>EDGAR</i>	66,628	0.494	0.500	0.000	0.000	1.000
<i>Q</i>	66,628	1.803	1.215	1.086	1.412	2.037
<i>CF</i>	66,628	1.708	4.394	0.966	2.374	3.759
<i>SIZE</i>	66,628	5.106	1.760	3.770	4.861	6.241
<i>PRC_INV</i>	66,628	0.222	0.477	0.041	0.081	0.186
<i>ILLIQUID</i>	63,970	1.722	2.637	0.030	0.756	2.481
<i>IVOL</i>	64,610	3.484	2.278	1.900	2.900	4.316
<i>EQUITY</i>	64,335	1.001	5.058	0.000	0.012	0.183
<i>GPIN</i>	12,283	25.066	18.164	13.842	20.510	29.987
<i>LAMBDA</i>	41,543	0.157	0.164	0.056	0.116	0.213
<i>INSTOWN</i>	66,141	33.163	24.349	11.352	31.043	52.693
<i>INSTOWN_TRA</i>	66,141	6.032	7.537	0.252	3.155	9.031
<i>ROE</i>	63,545	4.349	11.107	1.083	4.764	8.299
<i>ROA</i>	66,094	1.624	4.154	0.448	2.089	3.665
<i>ΔSALES</i>	65,477	14.713	40.855	-2.558	7.954	22.379

Panel B: Pearson (above Diagonal) and Spearman (below Diagonal) Correlation																
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
(1) <i>INVESTMENT</i>		<b>-0.04</b>	<b>0.28</b>	<b>0.07</b>	<b>-0.10</b>	<b>-0.11</b>	<b>-0.11</b>	<b>-0.03</b>	<b>0.12</b>	0.01	<b>-0.03</b>	<b>0.07</b>	<b>0.18</b>	<b>0.02</b>	<b>0.08</b>	<b>0.19</b>
(2) <i>EDGAR</i>	0.01		0.01	<b>0.03</b>	<b>0.27</b>	<b>-0.05</b>	<b>-0.22</b>	<b>-0.18</b>	<b>-0.04</b>	-0.01	<b>-0.14</b>	<b>0.18</b>	<b>0.08</b>	<b>0.06</b>	<b>0.05</b>	<b>-0.03</b>
(3) <i>Q</i>	<b>0.33</b>	<b>0.05</b>		<b>-0.04</b>	<b>-0.06</b>	<b>-0.11</b>	<b>-0.22</b>	<b>-0.07</b>	<b>0.21</b>	<b>0.04</b>	<b>-0.08</b>	<b>0.11</b>	<b>0.25</b>	<b>-0.02</b>	<b>0.03</b>	<b>0.20</b>
(4) <i>CF</i>	<b>0.24</b>	<b>0.04</b>	<b>0.33</b>		<b>0.20</b>	<b>-0.24</b>	<b>-0.20</b>	<b>-0.31</b>	<b>-0.15</b>	0.01	<b>-0.19</b>	<b>0.22</b>	<b>0.18</b>	<b>0.65</b>	<b>0.84</b>	<b>0.12</b>
(5) <i>SIZE</i>	<b>0.03</b>	<b>0.27</b>	<b>0.06</b>	<b>0.15</b>		<b>-0.33</b>	<b>-0.50</b>	<b>-0.54</b>	<b>-0.09</b>	<b>0.08</b>	<b>-0.38</b>	<b>0.62</b>	<b>0.38</b>	<b>0.27</b>	<b>0.26</b>	<b>-0.03</b>
(6) <i>PRC_INV</i>	<b>-0.24</b>	<b>-0.18</b>	<b>-0.41</b>	<b>-0.40</b>	<b>-0.68</b>		<b>0.66</b>	<b>0.63</b>	<b>-0.02</b>	0.00	<b>0.25</b>	<b>-0.38</b>	<b>-0.25</b>	<b>-0.20</b>	<b>-0.25</b>	<b>-0.09</b>
(7) <i>ILLIQUID</i>	<b>-0.17</b>	<b>-0.23</b>	<b>-0.34</b>	<b>-0.24</b>	<b>-0.64</b>	<b>0.70</b>		<b>0.76</b>	<b>-0.04</b>	0.00	<b>0.20</b>	<b>-0.50</b>	<b>-0.36</b>	<b>-0.20</b>	<b>-0.24</b>	<b>-0.10</b>
(8) <i>IVOL</i>	<b>-0.06</b>	<b>-0.22</b>	<b>-0.16</b>	<b>-0.28</b>	<b>-0.64</b>	<b>0.74</b>	<b>0.65</b>		<b>0.05</b>	<b>0.07</b>	<b>0.36</b>	<b>-0.48</b>	<b>-0.26</b>	<b>-0.27</b>	<b>-0.33</b>	<b>-0.04</b>
(9) <i>EQUITY</i>	<b>0.26</b>	<b>0.05</b>	<b>0.42</b>	<b>0.17</b>	<b>0.07</b>	<b>-0.25</b>	<b>-0.24</b>	<b>-0.06</b>		0.00	<b>0.03</b>	-0.00	<b>0.09</b>	<b>-0.11</b>	<b>-0.15</b>	<b>0.13</b>
(10) <i>GPIN</i>	-0.00	<b>-0.04</b>	<b>-0.03</b>	<b>-0.02</b>	-0.01	<b>0.07</b>	<b>-0.04</b>	<b>0.19</b>	<b>0.03</b>		<b>-0.04</b>	<b>-0.03</b>	-0.02	0.02	0.01	-0.00
(11) <i>LAMBDA</i>	<b>-0.05</b>	<b>-0.13</b>	<b>-0.10</b>	<b>-0.17</b>	<b>-0.39</b>	<b>0.43</b>	<b>0.18</b>	<b>0.35</b>	<b>-0.05</b>	<b>-0.06</b>		<b>-0.29</b>	<b>-0.22</b>	<b>-0.16</b>	<b>-0.21</b>	<b>-0.02</b>
(12) <i>INSTOWN</i>	<b>0.19</b>	<b>0.18</b>	<b>0.23</b>	<b>0.25</b>	<b>0.65</b>	<b>-0.65</b>	<b>-0.58</b>	<b>-0.52</b>	<b>0.26</b>	<b>-0.08</b>	<b>-0.26</b>		<b>0.67</b>	<b>0.19</b>	<b>0.27</b>	<b>0.05</b>
(13) <i>INSTOWN_TRA</i>	<b>0.26</b>	<b>0.10</b>	<b>0.34</b>	<b>0.26</b>	<b>0.55</b>	<b>-0.59</b>	<b>-0.56</b>	<b>-0.38</b>	<b>0.32</b>	-0.01	<b>-0.23</b>	<b>0.77</b>		<b>0.17</b>	<b>0.24</b>	<b>0.16</b>
(14) <i>ROE</i>	<b>0.13</b>	<b>0.10</b>	<b>0.26</b>	<b>0.67</b>	<b>0.32</b>	<b>-0.39</b>	<b>-0.29</b>	<b>-0.32</b>	<b>0.09</b>	-0.02	<b>-0.19</b>	<b>0.26</b>	<b>0.26</b>		<b>0.78</b>	<b>0.11</b>
(15) <i>ROA</i>	<b>0.22</b>	<b>0.07</b>	<b>0.36</b>	<b>0.83</b>	<b>0.24</b>	<b>-0.46</b>	<b>-0.30</b>	<b>-0.34</b>	<b>0.17</b>	<b>-0.04</b>	<b>-0.19</b>	<b>0.30</b>	<b>0.31</b>	<b>0.87</b>		<b>0.14</b>
(16) <i>ΔSALES</i>	<b>0.27</b>	-0.01	<b>0.28</b>	<b>0.30</b>	<b>0.03</b>	<b>-0.21</b>	<b>-0.15</b>	<b>-0.06</b>	<b>0.20</b>	0.02	<b>-0.03</b>	<b>0.14</b>	<b>0.21</b>	<b>0.29</b>	<b>0.35</b>	

Notes: This table presents the descriptive statistics for the variables used in our main analysis. The sample period starts in the second quarter of 1991 and ends in the second quarter of 1998. Panel A presents the summary statistics for the sample, and Panel B presents the Pearson (above diagonal) and Spearman (below diagonal) correlations. All continuous variables are winsorized at the top and bottom one percent to mitigate the influence of extreme values. In Panel B, numbers in bold are significant at the 1% level (two-tailed). Variable definitions are provided in Appendix C.

**Table 2: Main Results on Corporate Investment**

Dependent Variable =	<i>INVESTMENT</i>		
	(1)	(2)	(3)
<i>EDGAR</i>	<b>0.613***</b> (4.05)	<b>0.403***</b> (2.84)	<b>0.933***</b> (3.09)
<i>Q</i>		1.714*** (18.97)	1.908*** (18.64)
<i>CF</i>		0.178*** (12.94)	0.136*** (7.34)
<i>SIZE</i>		0.354** (2.10)	0.381** (2.23)
<i>Q</i> × <i>EDGAR</i>			<b>-0.392***</b> (-3.90)
<i>CF</i> × <i>EDGAR</i>			0.081*** (3.35)
<i>SIZE</i> × <i>EDGAR</i>			0.004 (0.08)
Firm FE	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes
Observations	66,628	66,628	66,628
Adjusted <i>R</i> -squared	0.272	0.302	0.304

Notes: This table reports the regression results on corporate investment. The dependent variable is the quarterly investment made by the firm (*INVESTMENT*), defined as capital expenditure in the next quarter scaled by the net property, plant, and equipment at the current quarter end. *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. *Q* is Tobin's *Q*. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Table 3: Equity Financing Channel**

Dependent Variable =	<i>ILLIQUID</i>		<i>IVOL</i>		<i>EQUITY</i>	
	(1)	(2)	(3)	(4)	(5)	(6)
<i>EDGAR</i>	<b>-0.278***</b> (-6.90)	<b>-0.257***</b> (-7.82)	<b>-0.128***</b> (-3.72)	<b>-0.126***</b> (-4.38)	<b>0.294***</b> (3.20)	<b>0.253***</b> (2.83)
<i>SIZE</i>		-0.117*** (-3.29)		-0.126*** (-3.83)		-1.999*** (-16.33)
<i>PRC_INV</i>		3.464*** (32.20)		2.647*** (23.12)		-1.214*** (-11.18)
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	63,970	63,970	64,610	64,610	64,335	64,335
Adjusted <i>R</i> -squared	0.676	0.759	0.660	0.729	0.089	0.107

Notes: This table reports the regression results on the equity financing channel. The dependent variables include the high-low spread estimator (*ILLIQUID*), idiosyncratic return volatility (*IVOL*), and the amount of equity issuance (*EQUITY*). *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*, \*\*, and \*\*\* denote significance at the 10%, 5%, and 1% levels, respectively.

**Table 4: Managerial Learning Channel**

Panel A: Institutional Ownership				
Dependent Variable =	<i>INSTOWN</i>		<i>INSTOWN_TRA</i>	
	(1)	(2)	(3)	(4)
<i>EDGAR</i>	<b>-0.720**</b> (-2.46)	<b>-0.551*</b> (-1.96)	<b>-0.380**</b> (-2.37)	<b>-0.349**</b> (-2.19)
<i>SIZE</i>		6.062*** (15.47)		0.890*** (5.27)
<i>PRC_INV</i>		-5.801*** (-11.11)		-1.984*** (-11.96)
Firm FE	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes
Observations	66,141	66,141	66,141	66,141
Adjusted <i>R</i> -squared	0.844	0.857	0.554	0.562
Panel B: Privately Informed Trading				
Dependent Variable =	<i>GPIN</i>		<i>LAMBDA</i>	
	(1)	(2)	(3)	(4)
<i>EDGAR</i>	<b>-2.833**</b> (-2.09)	<b>-2.839**</b> (-2.08)	<b>-0.009***</b> (-2.77)	<b>-0.007**</b> (-2.35)
<i>SIZE</i>		-0.118 (-0.10)		-0.030*** (-7.42)
<i>PRC_INV</i>		2.921 (0.79)		0.039*** (3.59)
Firm FE	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes
Observations	12,283	12,283	41,543	41,543
Adjusted <i>R</i> -squared	0.172	0.172	0.359	0.363

Notes: This table reports the regression results on the managerial learning channel. In Panel A, the dependent variables include total institutional ownership (*INSTOWN*) and transient institutional ownership (*INSTOWN\_TRA*). In Panel B, the dependent variables include the probability of informed trading (*GPIN*) and the adverse selection component of the bid-ask spread (*LAMBDA*). *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.



**Table 5: Growth Firms versus Value Firms**

Panel A: Managerial Learning Channel				
Dependent Variable =	<i>INSTOWN</i>	<i>INSTOWN_TRA</i>	<i>GPIN</i>	<i>LAMBDA</i>
	(1)	(2)	(3)	(4)
<i>EDGAR</i> × <i>GROWTH_FIRM</i> (a)	<b>-0.942***</b> (-2.73)	<b>-0.824***</b> (-4.23)	<b>-4.206**</b> (-2.45)	<b>-0.018***</b> (-4.62)
<i>EDGAR</i> × <i>VALUE_FIRM</i> (b)	<b>-0.196</b> (-0.52)	<b>-0.055</b> (-0.29)	<b>-1.725</b> (-1.25)	<b>-0.000</b> (-0.09)
Test of (a)=(b) ( <i>p</i> -value)	<b>0.056</b>	<b>&lt;0.001</b>	<b>0.048</b>	<b>&lt;0.001</b>
Firm FE	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes
Observations	62,096	62,096	12,112	39,124
Adjusted <i>R</i> -squared	0.851	0.558	0.173	0.357
Panel B: Investment-to-Price Sensitivity				
Dependent Variable =	<i>INVESTMENT</i>			
	(1)	(2)		
<i>EDGAR</i>		0.814*** (2.67)		0.334 (1.00)
<i>Q</i>		1.915*** (18.08)		1.807*** (16.38)
<i>CF</i>		0.135*** (6.81)		0.134*** (6.74)
<i>SIZE</i>		0.393** (2.17)		0.388** (2.14)
<i>Q</i> × <i>EDGAR</i>		<b>-0.342***</b> (-3.30)		
<i>Q</i> × <i>EDGAR</i> × <i>GROWTH_FIRM</i> (a)				<b>-0.291***</b> (-2.74)
<i>Q</i> × <i>EDGAR</i> × <i>VALUE_FIRM</i> (b)				<b>0.153</b> (0.79)
<i>CF</i> × <i>EDGAR</i>		0.080*** (3.13)		0.077*** (2.99)
<i>SIZE</i> × <i>EDGAR</i>		0.008 (0.18)		0.035 (0.74)
Test of (a)=(b) ( <i>p</i> -value)				<b>&lt;0.001</b>
Firm FE		Yes		Yes
Year-Quarter FE		Yes		Yes
Observations		62,441		62,441
Adjusted <i>R</i> -squared		0.304		0.304

Panel C: Equity Financing Channel				
Dependent Variable =	<i>ILLIQUID</i>	<i>IVOL</i>	<i>EQUITY</i>	<i>INVESTMENT</i>
	(1)	(2)	(3)	(4)
<b><i>EDGAR</i>×<i>GROWTH_FIRM</i> (a)</b>	<b>-0.071</b> <b>(-1.43)</b>	<b>-0.028</b> <b>(-0.70)</b>	<b>0.052</b> <b>(0.48)</b>	<b>-0.123</b> <b>(-0.68)</b>
<b><i>EDGAR</i>×<i>VALUE_FIRM</i> (b)</b>	<b>-0.436***</b> <b>(-8.42)</b>	<b>-0.185***</b> <b>(-4.18)</b>	<b>0.490***</b> <b>(4.79)</b>	<b>1.384***</b> <b>(7.74)</b>
<b>Test of (a)=(b) (<i>p</i>-value)</b>	<b>&lt;0.001</b>	<b>&lt;0.001</b>	<b>&lt;0.001</b>	<b>&lt;0.001</b>
Firm FE	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes
Observations	60,438	61,059	60,335	62,441
Adjusted <i>R</i> -squared	0.681	0.665	0.090	0.273

Notes: This table reports the regression results for the differential treatment effects in growth firms and value firms. In Panel A, the dependent variables include total institutional ownership (*INSTOWN*), transient institutional ownership (*INSTOWN\_TRA*), the probability of informed trading (*GPIN*), and the adverse selection component of the bid-ask spread (*LAMBDA*). In Panel B, the dependent variable is the quarterly investment made by the firm (*INVESTMENT*), defined as capital expenditure in the next quarter scaled by the net property, plant, and equipment at the current quarter end. In Panel C, the dependent variables include the high-low spread estimator (*ILLIQUID*), idiosyncratic return volatility (*IVOL*), the amount of equity issuance (*EQUITY*), and the quarterly investment made by the firm (*INVESTMENT*). *GROWTH\_FIRM* (*VALUE\_FIRM*) is an indicator that equals one if a firm's market-to-book ratio in 1992 is above (below) the median, and zero otherwise. *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. *Q* is Tobin's *Q*. All other variables are defined in Appendix C. Reflecting the signed nature of the predictions, the test for equal treatment effects is one-sided. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Table 6: Firm Performance**

Panel A: Baseline Analyses						
Dependent Variable =	ROE		ROA		ΔSALES	
	(1)	(2)	(3)	(4)	(5)	(6)
<i>EDGAR</i>	<b>0.388**</b> (1.97)	<b>0.403**</b> (2.05)	<b>0.198***</b> (3.07)	<b>0.200***</b> (3.12)	<b>2.878***</b> (2.89)	<b>2.989***</b> (3.01)
<i>SIZE</i>		0.168 (0.57)		-0.054 (-0.61)		2.220* (1.78)
<i>PRC_INV</i>		-2.430*** (-5.21)		-0.853*** (-8.79)		-9.984*** (-8.35)
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	63,545	63,545	66,094	66,094	65,477	65,477
Adjusted R-squared	0.446	0.449	0.557	0.560	0.179	0.184
Panel B: Growth Firms versus Value Firms						
Dependent Variable =	ROE		ROA		ΔSALES	
	(1)	(2)	(3)	(4)	(5)	(6)
<i>EDGAR</i> × <i>GROWTH_FIRM</i> (a)	<b>-0.357</b> (-1.40)	<b>-0.341</b> (-1.34)	<b>-0.111</b> (-1.34)	<b>-0.092</b> (-1.11)	<b>-0.172</b> (-0.15)	<b>-0.136</b> (-0.12)
<i>EDGAR</i> × <i>VALUE_FIRM</i> (b)	<b>1.067***</b> (4.56)	<b>1.073***</b> (4.55)	<b>0.515***</b> (6.23)	<b>0.509***</b> (6.18)	<b>6.650***</b> (5.52)	<b>6.853***</b> (5.66)
<b>Test of (a)=(b) (p-value)</b>	<b>&lt;0.001</b>	<b>&lt;0.001</b>	<b>&lt;0.001</b>	<b>&lt;0.001</b>	<b>&lt;0.001</b>	<b>&lt;0.001</b>
Controls	No	Yes	No	Yes	No	Yes
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	61,065	61,065	62,054	62,054	61,461	61,461
Adjusted R-squared	0.443	0.446	0.562	0.565	0.177	0.182
Panel C: High versus Low Growth Firms						
Dependent Variable =	ROE		ROA		ΔSALES	
	(1)	(2)	(3)	(4)	(5)	(6)
<i>EDGAR</i> × <i>HIGH_GROWTH_FIRM</i> (a)	<b>-1.018***</b> (-2.66)	<b>-0.974**</b> (-2.53)	<b>-0.290**</b> (-2.29)	<b>-0.257**</b> (-2.03)	<b>-2.617*</b> (-1.75)	<b>-2.560*</b> (-1.73)
<i>EDGAR</i> × <i>LOW_GROWTH_FIRM</i> (b)	<b>0.295</b> (0.95)	<b>0.276</b> (0.90)	<b>0.069</b> (0.68)	<b>0.071</b> (0.71)	<b>2.271*</b> (1.69)	<b>2.254*</b> (1.69)
<i>EDGAR</i> × <i>VALUE_FIRM</i>	1.071*** (4.57)	1.082*** (4.58)	0.516*** (6.23)	0.511*** (6.20)	6.668*** (5.53)	6.892*** (5.68)
<b>Test of (a)=(b) (p-value)</b>	<b>0.006</b>	<b>0.008</b>	<b>0.023</b>	<b>0.036</b>	<b>0.003</b>	<b>0.003</b>
Controls	No	Yes	No	Yes	No	Yes
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	61,065	61,065	62,054	62,054	61,461	61,461
Adjusted R-squared	0.443	0.446	0.562	0.565	0.177	0.182

Notes: This table reports the regression results on firm performance. The dependent variables include return on equity (ROE), return on assets (ROA), and sales growth (ΔSALES). *EDGAR* is an indicator that equals one after

a firm becomes a mandatory EDGAR filer, and zero otherwise. *GROWTH\_FIRM* (*VALUE\_FIRM*) is an indicator that equals one if a firm's market-to-book ratio in 1992 is above (below) the median, and zero otherwise. *HIGH\_GROWTH\_FIRM* (*LOW\_GROWTH\_FIRM*) is an indicator that equals one if a growth firm's market-to-book ratio in 1992 is above (below) the median of growth firms, and zero otherwise. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Table 7: Removal of Transitional Filers**

Dependent Variable =	<i>INVESTMENT</i>		
	(1)	(2)	(3)
<i>EDGAR</i>	<b>0.717***</b> (4.60)	<b>0.488***</b> (3.32)	<b>1.073***</b> (3.37)
<i>Q</i>		1.711*** (18.77)	1.903*** (18.50)
<i>CF</i>		0.178*** (12.81)	0.136*** (7.29)
<i>SIZE</i>		0.353** (2.07)	0.386** (2.21)
<i>Q</i> × <i>EDGAR</i>			<b>-0.388***</b> (-3.82)
<i>CF</i> × <i>EDGAR</i>			0.082*** (3.38)
<i>SIZE</i> × <i>EDGAR</i>			-0.008 (-0.16)
Firm FE	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes
Observations	64,612	64,612	64,612
Adjusted <i>R</i> -squared	0.271	0.301	0.302

Notes: This table reports the regression results on corporate investment after excluding firms assigned to Group CF-01 (i.e., the first group) as this group contains “transitional” filers that volunteered to file electronically prior to the mandatory phase-in of the EDGAR system in April 1993. The dependent variable is the quarterly investment made by the firm (*INVESTMENT*), defined as capital expenditure in the next quarter scaled by the net property, plant, and equipment at the current quarter end. *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. *Q* is Tobin’s *Q*. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Table 8: Requirement of Free Online Access**

Dependent Variable =	<i>INVESTMENT</i>		
	(1)	(2)	(3)
<i>EDGAR</i>	<b>0.803***</b> <b>(4.84)</b>	<b>0.532***</b> <b>(3.39)</b>	<b>1.017***</b> <b>(3.40)</b>
<i>Q</i>		1.712*** (18.95)	1.900*** (18.64)
<i>CF</i>		0.177*** (12.93)	0.134*** (7.33)
<i>SIZE</i>		0.356** (2.12)	0.375** (2.19)
<i>Q</i> × <i>EDGAR</i>			<b>-0.383***</b> <b>(-3.85)</b>
<i>CF</i> × <i>EDGAR</i>			0.087*** (3.59)
<i>SIZE</i> × <i>EDGAR</i>			0.006 (0.14)
Firm FE	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes
Observations	66,628	66,628	66,628
Adjusted <i>R</i> -squared	0.272	0.302	0.304

Notes: This table reports the regression results on corporate investment after redefining the *EDGAR* indicator for groups CF-01 through CF-04 (i.e., the first four groups) to take the value of one if the firm-quarter is after January 17, 1994 (when all electronic EDGAR filings became freely available online via a National Science Foundation grant to New York University) and zero otherwise. *EDGAR* for the remaining six groups is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. The dependent variable is the quarterly investment made by the firm (*INVESTMENT*), defined as capital expenditure in the next quarter scaled by the net property, plant, and equipment at the current quarter end. *Q* is Tobin's *Q*. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Table 9: Matched Sample with Only To-Be-Treated Firms as Controls**

Dependent Variable =	<i>INVESTMENT</i>		
	(1)	(2)	(3)
<i>TREAT</i> × <i>POST</i>	<b>0.460***</b> (2.67)	<b>0.400**</b> (2.38)	<b>1.183**</b> (2.17)
<i>Q</i>		1.488*** (9.69)	1.617*** (10.24)
<i>CF</i>		0.086*** (5.42)	0.055*** (3.19)
<i>SIZE</i>		0.483* (1.68)	0.488* (1.69)
<i>Q</i> × <i>TREAT</i> × <i>POST</i>			<b>-0.286**</b> (-1.98)
<i>CF</i> × <i>TREAT</i> × <i>POST</i>			0.114*** (3.80)
<i>SIZE</i> × <i>TREAT</i> × <i>POST</i>			-0.101 (-1.12)
Firm FE	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes
Observations	31,319	31,319	31,319
Adjusted <i>R</i> -squared	0.362	0.374	0.375

Notes: This table reports the regression results on corporate investment with a matched sample, where treated firms are from groups CF-01 through CF-07 and control firms are selected from the set of to-be-treated firms using a nearest-neighbor propensity-score method. Treated firms are tracked in the window of quarters [-4, +4], with quarter 0 being the EDGAR implementation quarter. We match treated and controls on three dimensions (i.e., *Q*, *CF*, and *SIZE*) in the quarter before the EDGAR implementation. The dependent variable is the quarterly investment made by the firm (*INVESTMENT*), defined as capital expenditure in the next quarter scaled by the net property, plant, and equipment at the current quarter end. *TREAT* is an indicator that equals one if a firm is labeled as a treated firm, and zero otherwise. *POST* is an indicator that equals one if the firm-quarter is after the EDGAR implementation, and zero otherwise. *Q* is Tobin's *Q*. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Online Appendix for**  
**The Real Effects of Modern Information Technologies**

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**Table A1: An Alternative Proxy for Firm Size**

Dependent Variable =	<i>INVESTMENT</i>		
	(1)	(2)	(3)
<i>EDGAR</i>	<b>0.613***</b> (4.05)	<b>0.406***</b> (2.90)	<b>1.520***</b> (6.14)
<i>Q</i>		1.118*** (10.59)	1.305*** (11.27)
<i>CF</i>		0.136*** (10.17)	0.109*** (6.04)
<i>MVE</i>		1.538*** (13.96)	1.618*** (14.69)
<i>Q</i> × <i>EDGAR</i>			<b>-0.425***</b> (-4.07)
<i>CF</i> × <i>EDGAR</i>			0.048** (2.03)
<i>MVE</i> × <i>EDGAR</i>			-0.093** (-2.16)
Firm FE	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes
Observations	66,628	66,628	66,628
Adjusted <i>R</i> -squared	0.272	0.311	0.312

Notes: This table reports the regression results on corporate investment with an alternative proxy for firm size i.e., the natural logarithm of market capitalization (*MVE*). The dependent variable is the quarterly investment made by the firm (*INVESTMENT*), defined as capital expenditure in the next quarter scaled by the net property, plant, and equipment at the current quarter end. *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. *Q* is Tobin's *Q*. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Table A2: Firm-Specific Investment-to-Price Sensitivity**

Dependent Variable =	<i>INVESTMENT</i>		
	(1)	(2)	(3)
<i>EDGAR</i>	<b>0.785***</b> (4.83)	<b>0.543***</b> (3.57)	<b>0.923***</b> (2.67)
<i>Q</i>		1.711*** (18.95)	1.490*** (8.48)
<i>CF</i>		0.177*** (12.93)	0.091*** (4.69)
<i>SIZE</i>		0.356** (2.12)	0.468** (2.23)
<i>Q</i> × <i>EDGAR</i>			<b>-0.234**</b> (-1.99)
<i>CF</i> × <i>EDGAR</i>			0.069*** (2.92)
<i>SIZE</i> × <i>EDGAR</i>			-0.054 (-1.02)
Firm FE	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes
<i>Q</i> × Firm FE	Yes	Yes	Yes
Observations	66,628	66,628	66,628
Adjusted <i>R</i> -squared	0.272	0.302	0.346

Notes: This table reports the regression results after we augment Equation (2) by interacting *Q* with firm fixed effects to allow the investment-to-price sensitivity to vary across firms. The dependent variable is the quarterly investment made by the firm (*INVESTMENT*), defined as capital expenditure in the next quarter scaled by the net property, plant, and equipment at the current quarter end. *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. *Q* is Tobin's *Q*. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Table A3: Debt Financing**

Dependent Variable =	<i>DEBT</i>	
	(1)	(2)
<i>EDGAR</i>	<b>-0.101</b> <b>(-1.34)</b>	<b>-0.111</b> <b>(-1.46)</b>
<i>SIZE</i>		-0.490*** (-6.05)
<i>PRC_INV</i>		-0.456*** (-5.03)
Firm FE	Yes	Yes
Year-Quarter FE	Yes	Yes
Observations	65,672	65,672
Adjusted <i>R</i> -squared	0.026	0.028

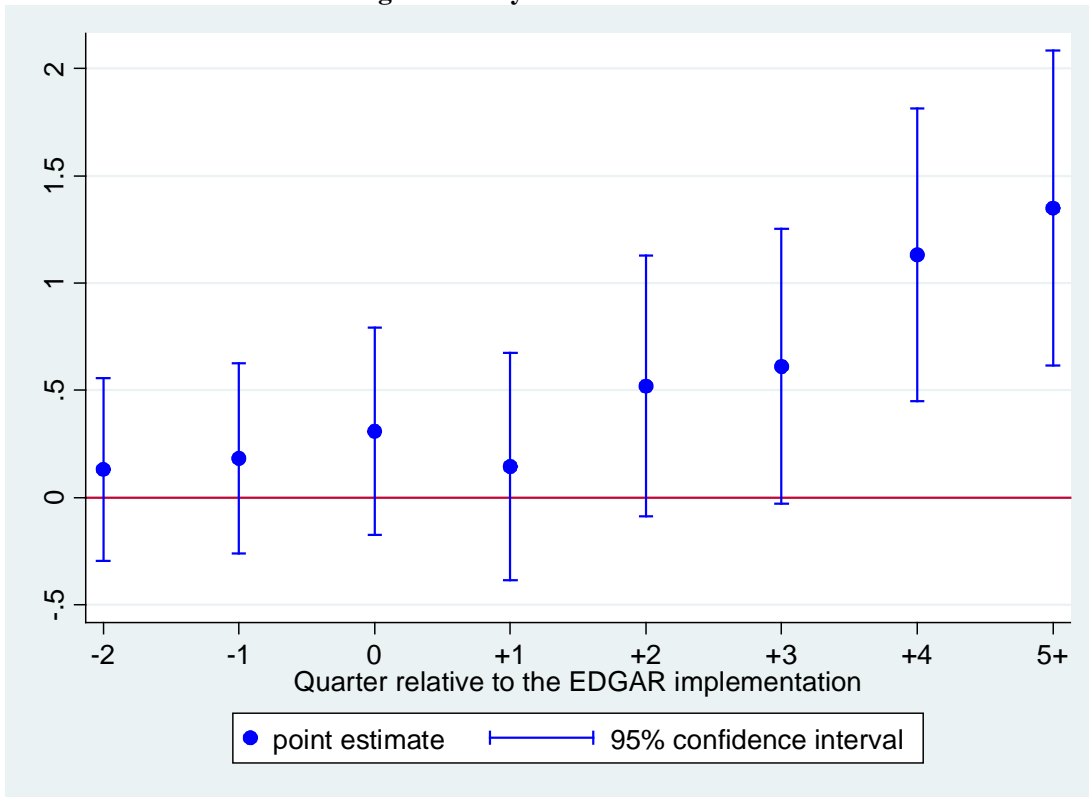
Notes: This table reports the regression results on debt financing. The dependent variable is the amount of debt issuance (*DEBT*). We define *DEBT* as net debt issuance (DLTISQ minus DLTRQ) scaled by lag total assets (ATQ); when DLTISQ and DLTRQ are missing, this variable equals the change in total debt for the company (change in DLTTQ plus change in DLCQ) scaled by lag total assets. *DEBT* is expressed in percentage points. *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Table A4: Quasi-Indexers and Dedicated Institutional Investors**

Dependent Variable =	<i>INSTOWN_QIX</i>		<i>INSTOWN_DED</i>	
	(1)	(2)	(3)	(4)
<i>EDGAR</i>	<b>-0.816***</b> (-4.92)	<b>-0.734***</b> (-4.51)	<b>0.417**</b> (2.35)	<b>0.467***</b> (2.66)
<i>SIZE</i>		3.183*** (16.80)		1.804*** (9.06)
<i>PRC_INV</i>		-1.769*** (-9.25)		-1.735*** (-6.78)
Firm FE	Yes	Yes	Yes	Yes
Year-Quarter FE	Yes	Yes	Yes	Yes
Observations	66,141	66,141	66,141	66,141
Adjusted <i>R</i> -squared	0.819	0.827	0.670	0.676

Notes: This table repeats the regression of Table 4 for the other two types of institutional investors: quasi-indexers (who use indexing or buy-and-hold strategies characterized by high diversification and low portfolio turnover) and dedicated institutional investors (who have large, long-term holdings concentrated in only a few firms). The dependent variables include the percentage of shares held by quasi-indexers (*INSTOWN\_QIX*) and the percentage of shares held by dedicated institutional investors (*INSTOWN\_DED*). *EDGAR* is an indicator that equals one after a firm becomes a mandatory EDGAR filer, and zero otherwise. All other variables are defined in Appendix C. The *t*-statistics of robust standard errors clustered at the firm level are reported in parentheses. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% levels, respectively.

**Figure A1: Dynamic Test of ROE**

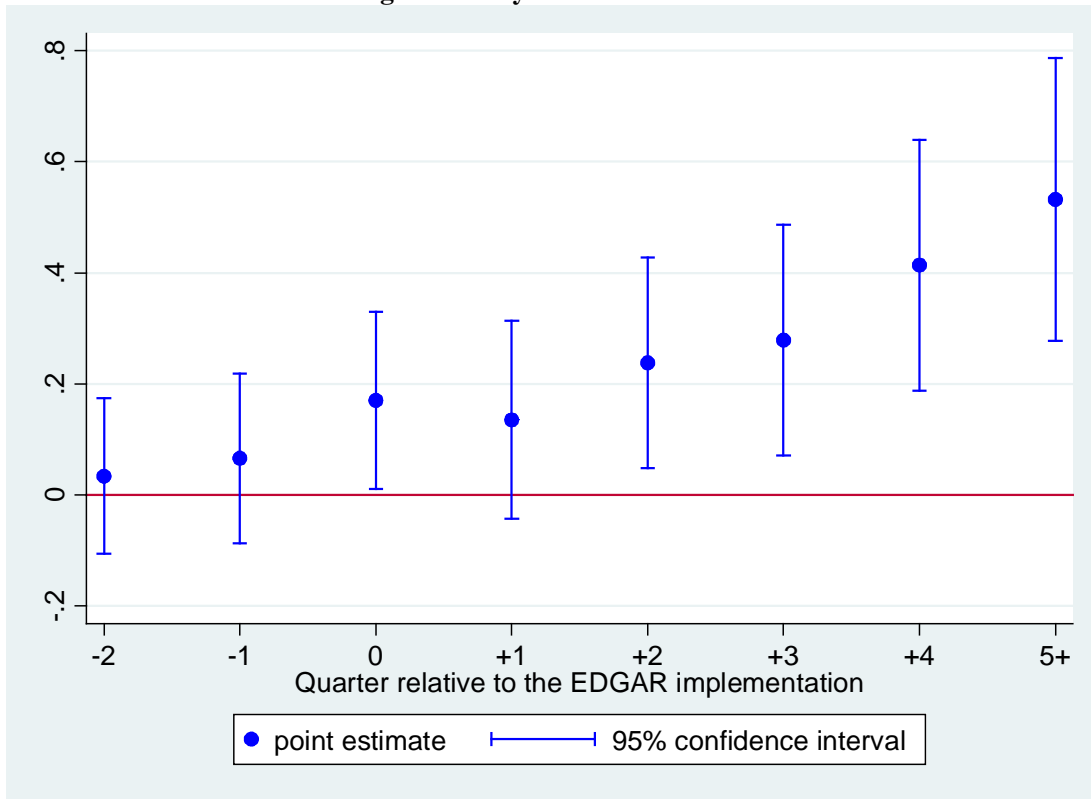


Notes: This figure reports the results from an event-time analysis of the effect of the EDGAR implementation on return on equity (*ROE*). Specifically, we re-estimate the regression model on *ROE* in column 1 of Table 6 by replacing *EDGAR* with a set of indicators for the quarters around the EDGAR implementation for each firm in our sample. Specifically, the regression model is as follows:

$$ROE_{i,t} = \alpha_t + \eta_i + \gamma_1 EDGAR(-2)_{i,t} + \gamma_2 EDGAR(-1)_{i,t} + \gamma_3 EDGAR(0)_{i,t} + \gamma_4 EDGAR(+1)_{i,t} + \gamma_5 EDGAR(+2)_{i,t} + \gamma_6 EDGAR(+3)_{i,t} + \gamma_7 EDGAR(+4)_{i,t} + \gamma_8 EDGAR(5+)_{i,t} + \varepsilon_{i,t}$$

where  $EDGAR(-2)_{i,t}$  ( $EDGAR(-1)_{i,t}$ ) is an indicator that equals one if a firm will become a mandatory EDGAR filer in two quarters (one quarter), and zero otherwise.  $EDGAR(0)_{i,t}$  is an indicator that equals one if a firm becomes a mandatory EDGAR filer in the current quarter  $t$ , and zero otherwise.  $EDGAR(+1)_{i,t}$  ( $EDGAR(+2)_{i,t}$ ,  $EDGAR(+3)_{i,t}$ ,  $EDGAR(+4)_{i,t}$ ) is an indicator that equals one if a firm became a mandatory EDGAR filer one quarter (two quarters, three quarters, four quarters) ago, and zero otherwise.  $EDGAR(5+)_{i,t}$  is an indicator that equals one if a firm became a mandatory EDGAR filer five or more quarters ago, and zero otherwise. The figure reports the coefficient estimates on each event quarter indicator as well as their 95% confidence intervals. The estimation includes firm and year-quarter fixed effects. The standard errors are clustered at the firm level.

**Figure A2: Dynamic Test of ROA**

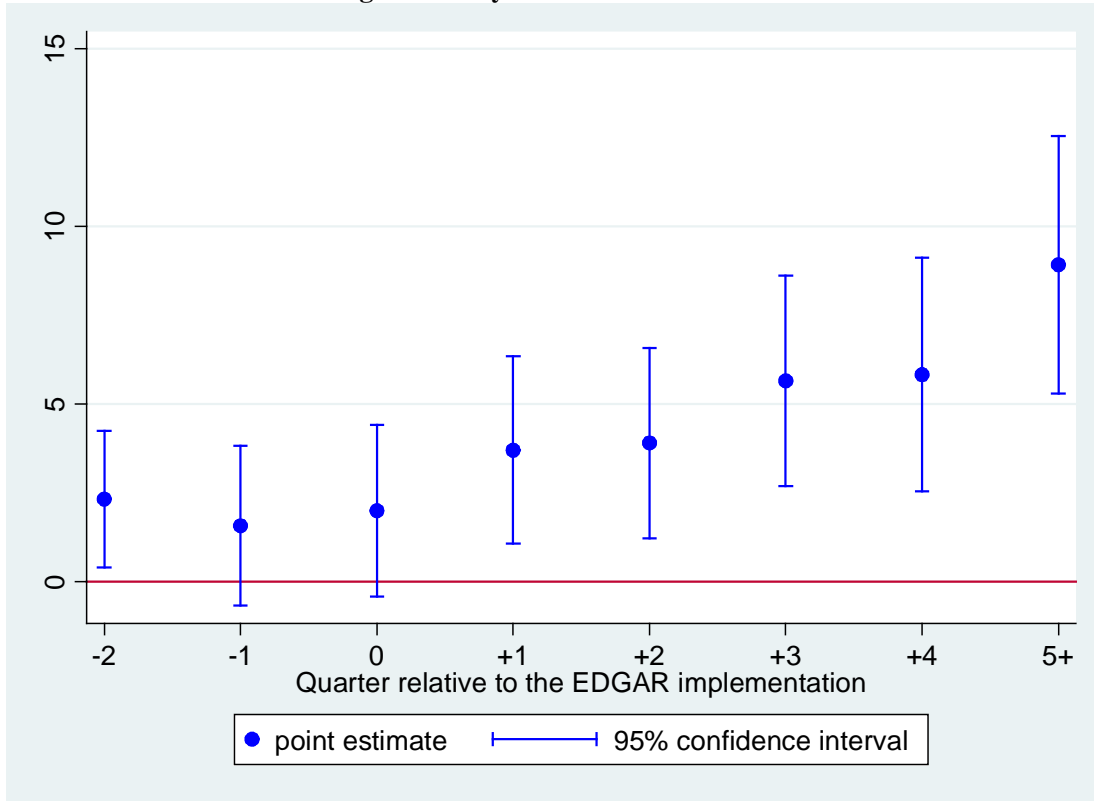


Notes: This figure reports the results from an event-time analysis of the effect of the EDGAR implementation on return on assets (*ROA*). Specifically, we re-estimate the regression model on *ROA* in column 3 of Table 6 by replacing *EDGAR* with a set of indicators for the quarters around the EDGAR implementation for each firm in our sample. Specifically, the regression model is as follows:

$$ROA_{i,t} = \alpha_t + \eta_i + \gamma_1 EDGAR(-2)_{i,t} + \gamma_2 EDGAR(-1)_{i,t} + \gamma_3 EDGAR(0)_{i,t} + \gamma_4 EDGAR(+1)_{i,t} + \gamma_5 EDGAR(+2)_{i,t} + \gamma_6 EDGAR(+3)_{i,t} + \gamma_7 EDGAR(+4)_{i,t} + \gamma_8 EDGAR(5+)_{i,t} + \varepsilon_{i,t}$$

where  $EDGAR(-2)_{i,t}$  ( $EDGAR(-1)_{i,t}$ ) is an indicator that equals one if a firm will become a mandatory EDGAR filer in two quarters (one quarter), and zero otherwise.  $EDGAR(0)_{i,t}$  is an indicator that equals one if a firm becomes a mandatory EDGAR filer in the current quarter  $t$ , and zero otherwise.  $EDGAR(+1)_{i,t}$  ( $EDGAR(+2)_{i,t}$ ,  $EDGAR(+3)_{i,t}$ ,  $EDGAR(+4)_{i,t}$ ) is an indicator that equals one if a firm became a mandatory EDGAR filer one quarter (two quarters, three quarters, four quarters) ago, and zero otherwise.  $EDGAR(5+)_{i,t}$  is an indicator that equals one if a firm became a mandatory EDGAR filer five or more quarters ago, and zero otherwise. The figure reports the coefficient estimates on each event quarter indicator as well as their 95% confidence intervals. The estimation includes firm and year-quarter fixed effects. The standard errors are clustered at the firm level.

**Figure A3: Dynamic Test of  $\Delta SALES$**



Notes: This figure reports the results from an event-time analysis of the effect of the EDGAR implementation on sales growth ( $\Delta SALES$ ). Specifically, we re-estimate the regression model on  $\Delta SALES$  in column 5 of Table 6 by replacing  $EDGAR$  with a set of indicators for the quarters around the EDGAR implementation for each firm in our sample. Specifically, the regression model is as follows:

$$\Delta SALES_{i,t} = \alpha_t + \eta_i + \gamma_1 EDGAR(-2)_{i,t} + \gamma_2 EDGAR(-1)_{i,t} + \gamma_3 EDGAR(0)_{i,t} + \gamma_4 EDGAR(+1)_{i,t} + \gamma_5 EDGAR(+2)_{i,t} + \gamma_6 EDGAR(+3)_{i,t} + \gamma_7 EDGAR(+4)_{i,t} + \gamma_8 EDGAR(5+)_{i,t} + \varepsilon_{i,t}$$

where  $EDGAR(-2)_{i,t}$  ( $EDGAR(-1)_{i,t}$ ) is an indicator that equals one if a firm will become a mandatory EDGAR filer in two quarters (one quarter), and zero otherwise.  $EDGAR(0)_{i,t}$  is an indicator that equals one if a firm becomes a mandatory EDGAR filer in the current quarter  $t$ , and zero otherwise.  $EDGAR(+1)_{i,t}$  ( $EDGAR(+2)_{i,t}$ ,  $EDGAR(+3)_{i,t}$ ,  $EDGAR(+4)_{i,t}$ ) is an indicator that equals one if a firm became a mandatory EDGAR filer one quarter (two quarters, three quarters, four quarters) ago, and zero otherwise.  $EDGAR(5+)_{i,t}$  is an indicator that equals one if a firm became a mandatory EDGAR filer five or more quarters ago, and zero otherwise. The figure reports the coefficient estimates on each event quarter indicator as well as their 95% confidence intervals. The estimation includes firm and year-quarter fixed effects. The standard errors are clustered at the firm level.