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MARS OR MERCURY? THE GEOPOLITICS OF INTERNATIONAL CURRENCY CHOICE

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**ABSTRACT**

We assess the role of economic and security considerations in the currency composition of international reserves. We contrast the “Mercury hypothesis” that currency choice is governed by pecuniary factors familiar to the literature, such as economic size and credibility of major reserve currency issuers, against the “Mars hypothesis” that this depends on geopolitical factors. Using data on foreign reserves of 19 countries before World War I, for which the currency composition of reserves is known and security alliances proliferated, our results lend support to both hypotheses. We find that military alliances boost the share of a currency in the partner’s foreign reserve holdings by 30 percentage points. These findings speak to current discussions about the implications of possible U.S. disengagement from global geopolitical affairs. In a hypothetical scenario where the U.S. withdraws from the world, our estimates suggest that long-term U.S. interest rates could rise by as much as 80 basis points, assuming that the composition of global reserves changes but their level does not.

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## 1. Introduction

Scholarly work on the national currency used in international transactions distinguishes two views. One, familiar to economists, emphasizes pecuniary motives. Safety, liquidity, network effects, trade links and financial connections explain why some currencies are used disproportionately as a medium of exchange, store of value and unit of account by governments and private entities engaged in cross-border transactions (see e.g. Krugman 1980, 1984, Matsuyama, Kiyotaki and Matsui 1993, Zhou 1997, Rey 2001 and Devereux and Shi 2013). We refer this as the “Mercury hypothesis.”<sup>1</sup>

Another view, due principally to political economists and applied mainly to the choice of reserve currency or currencies, emphasizes strategic, diplomatic and military power.<sup>2</sup> Insofar as a country has such power, governments of other countries may see it as in their geopolitical interest to conduct the majority of their international transactions using its currency. That leading power will in turn possess political leverage with which to encourage the practice (see e.g. Kindleberger 1970, Strange 1971, 1988, Kirshner 1995, Williamson 2012, Cohen 1998, 2015, Liao and McDowell 2016). International currency choice is from Mars, in other words, rather than Mercury.<sup>3</sup>

This “Mars hypothesis,” when added to the intellectual portfolio of economists, may help to explain some otherwise perplexing aspects of the currency composition of international reserves.<sup>4</sup> It may explain why Japan holds a larger share of its foreign reserves in dollars than China (as illustrated in Figure 1). It may explain why Saudi Arabia holds the bulk of its reserves in dollars, unlike another oil and commodity exporter, Russia. It may explain why Germany holds virtually all of its

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<sup>1</sup> In ancient Roman religion and myth, Mercury was the god of commerce while Mars, which we discuss below, was the god of war.

<sup>2</sup> Cohen (2015) argues that military power or reach may also affect the decision of private entities to rely on a foreign currency as a store of value, since such military prowess makes the issuer’s currency a “safe asset.”

<sup>3</sup> Courtesy of John Gray’s book *Men Are from Mars, Women Are from Venus* (Gray 1992) and Robert Kagan’s phrase “Americans are from Mars, Europeans are from Venus” (Kagan 2002). An episode epitomizing the importance of geopolitical motives in international currency choice is the so-called “Blessing Letter” (see Posen 2008). In the 1960s, West Germany’s peg to the U.S. dollar was seen by German authorities as problematic because it led to significant imported inflation and overheating. However, the commitment of the United States to maintaining troops on German soil to deter threats from the U.S.S.R. was linked to Germany’s maintenance of its U.S. dollar peg and continued investment in dollar reserves. Under U.S. pressure, Karl Blessing (Bundesbank president at the time) sent a confidential letter to the Chairman of the Board of Governors of the Federal Reserve System pledging to keep Germany’s dollar reserves against its best economic interest as a quid pro quo for U.S. security guarantees.

<sup>4</sup> International relations scholars have looked at specific country cases, such as Spiro (1999) on the dollar holdings of countries in the Middle-East, or Zimmermann (2011) on those of West Germany in the period between 1950 and 1971.

official reserves in dollars, unlike France.<sup>5</sup> Germany, Japan and Saudi Arabia all depend on the United States for security; they are U.S. allies and non-nuclear powers.<sup>6</sup> China, Russia, and France, on the other hand, possess their own nuclear weapons as deterrents against potential threats. Comparing nuclear-weapon states and states dependent on the U.S. for their security, as in Figure 1, suggests that the difference in the share of the U.S. dollar in foreign reserve holdings is on the order of 35 percentage points.

[Figure 1 about here]

Testing the Mars and Mercury hypotheses is not easy. Causality between reserve-currency decisions and geopolitics may run in both directions. Not only may geopolitical alliances and security guarantees encourage a particular pattern of reserve holdings, but holding a country's currency may encourage governments to seek out geopolitical alliances and security guarantees.<sup>7</sup>

Addressing this endogeneity requires a measure of geopolitical leverage that is exogenous to currency choice and varies across time or space. It requires data on governments' decisions about currency choice, insofar as governments remain leading geopolitical players. The currency composition of official foreign reserves is one such variable, but central banks and governments regard such data as sensitive and generally treat them as confidential.<sup>8</sup> While information on the composition of reserves

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<sup>5</sup> While Germany can't hold reserves in euros, before 1999 it could hold reserves in European currencies other than its own, and even today it can hold reserves in inter alia, Japanese yen and British pounds. Historically, France has been reluctant to hold a large share of its international reserves in gold, since at least the 1960s when Charles de Gaulle and his finance minister, Valéry Giscard d'Estaing, railed against the dollar's "exorbitant privilege." Similarly, France has been reluctant to participate in the U.S.-led North Atlantic Treaty Alliance (unlike Germany), where Germany hosts thousands of U.S. troops and important U.S. military bases (unlike France).

<sup>6</sup> Historically, the U.S. has guaranteed Germany's security mainly against Russia, Japan's mainly against China, and Saudi Arabia's mainly against Iran.

<sup>7</sup> Examples from the distant and recent past epitomize the point. After World War II lending by the U.S. to Europe through the Marshall Plan paved the way for the creation of the North Atlantic Treaty Alliance (NATO) and buttressed the greenback's role amidst Cold War threats and a pervasive shortage of dollars on the old continent. Dollar liquidity swap lines between the Federal Reserve and foreign central banks created in the wake of the global financial crisis of 2007-09 were given to close U.S. allies like South Korea and helped solidify the dollar's international status, notwithstanding the fact that the crisis had started in the United States. In a similar vein, the People's Bank of China's network of swap lines is believed to serve the ambition to foster the renminbi's international role and China's geopolitical interests.

<sup>8</sup> Data on the currency composition of international reserves are made available to the public by only a limited number of central banks, as Truman and Wong (2006) describe. The I.M.F. publishes only global aggregates and, recently, breakdowns between advanced economies and emerging and developing countries. These underlying data, known as the Currency Composition of Official Foreign Exchange Reserves (C.O.F.E.R.) data base, are confidential; the individual country data have been used only by two internal I.M.F. staff studies (Dooley, Lizondo and Mathieson 1989, and Eichengreen and Mathieson 2001).

is publicly available for a handful of countries and can be estimated for others, it is difficult to build a large and representative sample for countries today.

But it is easier to build this kind of sample for earlier periods. Governments did not always regard data on the composition of reserves as sensitive and confidential and, even where they did, a more limited menu of options makes it easier for that composition to be inferred. In this paper we therefore assess the importance of pecuniary and geopolitical motives in international currency choice using the currency composition of foreign reserves prior to World War I. We measure geopolitical motives using data on military alliances, including defense pacts, non-aggression treaties, neutrality treaties, and ententes. Endogeneity is addressed with an instrumental variable strategy where the instrument is the presence and rank of diplomats, suitably lagged and orthogonalized with respect to trade.

We make use of a panel data set providing detailed information on the foreign exchange reserves of 19 countries between 1890 and 1913. The data distinguish five reserve currencies: sterling, the French franc, the German mark, the U.S. dollar and the Dutch guilder. The period we consider culminated in a full-blown global military conflict, pointing to the salience of geopolitical considerations. Moreover, governments and central banks were accumulating significant foreign exchange essentially for the first time, suggesting that pecuniary and geopolitical motives were not (yet) dominated by simple habit formation.<sup>9</sup> Although gold was the main reserve asset, foreign exchange played a significant and growing role.<sup>10</sup> This was an era when currency choice was, well, a choice. Sterling was the leading reserve unit but, as we show below, governments and central banks could also hold reserves in German marks and French francs, among other currencies, if they so chose.<sup>11</sup>

The period leading up to World War I was also one of proliferating security alliances and defense pacts (Miller 2012). With the industrialization of significant parts of the European continent in the second half of the 19<sup>th</sup> century and the creation of a unified German Empire in 1870-1, the balance of power created by the Concert of Europe (made up of Austria, Prussia, Russia and Great Britain, the members of the so-called Quadruple Alliance that defeated France and restored the Bourbon monarchy) was cast into doubt. Tension among the principal European powers rose further as they came into conflict over the scramble for African colonies. Germany and Austria-Hungary reached an understanding about a defense pact, known as the Dual Alliance, in 1879. Germany, Austria-Hungary and Italy signed a secret agreement, the Triple Alliance, in 1882, committing to support one another if any of them was attacked by either France or Russia, allowing Austro-Hungarian troops to be redeployed from the

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<sup>9</sup> See Eichengreen, Mehl and Chițu (2017) and de Vries (1988) for a discussion of habit formation in this context.

<sup>10</sup> Lindert (1969) estimates that foreign exchange accounted for 16% of official reserves held globally in 1913.

<sup>11</sup> The Dutch guilder and U.S. dollar played a role as foreign reserve currencies as well. See Lindert (1969) for an early account of multipolarity in the international monetary system in the 19<sup>th</sup> century and Eichengreen, Mehl, and Chițu (2017) for a recent discussion.

Italian to Russian borders. Partly in response, France and Russia negotiated their own pact, also known as the Dual Alliance, in 1894; this Dual Alliance was then expanded into the Triple Entente of Britain, France and Russia, achieved through negotiation of the Entente Cordiale between Britain and France in 1904 and the Anglo-Russian Entente in 1907, to counter the Triple Alliance of Germany, Austria and Italy. The traditional interpretation of these alliances is as an attempt to recreate a balance of power and to balance threats (Walt 1990). We will, of course, have to also consider the possibility that security alliances grow out prior of economic links (Jackson and Nei 2015).

We estimate the influence of pecuniary and geopolitical motives using panel-data and two-stage least square methodologies. Our results lend support to both hypotheses. In particular, we find a sizeable geopolitical or security premium in international currency choice.<sup>12</sup> By our estimates, military alliances boost the share of the currencies of alliance partners in foreign reserve portfolios by close to 30 percentage points.<sup>13</sup>

This security premium has implications for the benefits accruing to the United States as issuer of the leading international currency. This status allows the U.S. government to place dollar-denominated securities at a lower cost because demand from major reserve holders is stronger than otherwise. The cost to the U.S. of financing budget and current account deficits is correspondingly less. Our findings thus suggest that the dollar's dominance as an international unit is buttressed by the country's role as a global power guaranteeing the security of allied nations. If that role were seen as less sure and that security guarantee as less iron clad, because the U.S. was disengaging from global geopolitics in favor of more stand-alone, inward-looking policies, the security premium enjoyed by the U.S. dollar could diminish.<sup>14</sup> Our estimates suggest, in this scenario, that \$750 billion worth of official U.S. dollar-denominated assets – equivalent to 5 percent of US marketable public debt – would be liquidated and invested into other currencies such as the yen, the euro or the renminbi, if the composition of global reserves changes but their level remains stable, an event that would presumably have significant implications for U.S. bond markets and the dollar exchange rate.

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<sup>12</sup> The term “security premium” is from Cohen (2015).

<sup>13</sup> A related paper in political science is Li (2003), who studies the effect of security alliances on exchange rate regime choice in the Bretton Woods and post-Bretton Woods periods. Our focus is different, however, insofar as we aim to estimate a geopolitical risk premium, address endogeneity between currency choice and security alliances, and examine official foreign reserves in order to study the implications of our findings for America's “exorbitant privilege”.

<sup>14</sup> For instance, UN Secretary-General António Guterres declared on 20 June 2017 that: “If the United States disengages in relation to many aspects of foreign policy and many aspects of international relations, it will be unavoidable that other actors will occupy that space. And I don't think this is good for the United States, and I don't think this is good for the world.” In a similar vein, Germany's Chancellor Angela Merkel declared end-May 2017 that the “the times in which we can fully count on others [i.e. the U.S.] are somewhat over... We Europeans must really take our destiny into our own hands.”

Section 2 presents our data. Section 3 reviews our empirical specification. Section 4 presents the basic results on the Mercury hypothesis. Section 5 turns to extended results on the Mars hypothesis, after which Section 6 considers the instrumental variable estimates. Section 7 examines a scenario analysis, while Section 8 concludes and draws implications for policy.

## 2. Data

Our data on the currency composition of foreign exchange reserves are taken from Lindert (1967). Lindert built on an earlier data set constructed by Bloomfield (1963), which provided foreign-exchange-reserve totals but no information on the currency composition of reserves. Lindert used year-end balance sheets of central banks, national treasuries, exchange stabilization funds, and commercial banks, and obtained some data from private correspondence with the institutions in question. The aggregates for the years 1899 and 1913 that he published in Lindert (1969) remain the best available estimates of the currency composition of foreign exchange reserves held globally prior to World War I.

For this paper we digitized country-level and currency-specific information in Lindert (1967). This yields annual observations for 19 countries (Australia, Austria, Brazil, Canada, Ceylon, Chile, Finland, Germany, Greece, India, Italy, Japan, the Netherlands Indies, Norway, the Philippines, Romania, Russia, Sweden, and Switzerland) for the apex of the classical gold standard era from 1890 to 1913.<sup>15</sup> Official foreign exchange in five currencies are distinguished: sterling, French francs, German marks, U.S. dollars, and Dutch guilders.

The institution in charge of managing foreign exchange reserves in this period was not always the central bank, since in a non-negligible number of cases central banks were first established after World War I. In some countries without a central bank, the treasury held the foreign exchange reserves. In others, reserves were held in a special fund or account created to manage the currency's parity to gold. In still other cases other public-sector banks were involved, such as the Yokohama Specie Bank in Japan or the Caisse Générale d'Épargne et de Retraite in Belgium.<sup>16</sup> And in a few countries, such as Canada, South Africa and New Zealand, no official institution was in charge of managing the currency's parity to gold; instead the task instead delegated to private commercial banks.

The holdings in question were liquid foreign assets, including commercial and financial bills drawn on foreign places, foreign treasury bills, deposits in foreign

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<sup>15</sup> Some observations are missing in some years for some countries.

<sup>16</sup> See the data appendix and Lindert (1967) for a discussion of these cases.

banks, current account balances with banking correspondents abroad, and current account credits with banking branches abroad.<sup>17</sup>

Figure 2 shows the global stock of foreign exchange reserves by currency in 1899 and 1913 (following Lindert 1969). The overall picture is clearly inconsistent with the “natural monopoly” view that one currency is in sole possession of this international-currency role at any point in time.<sup>18</sup> We see how circa 1899 sterling accounted for the majority (about 65%) of identified foreign exchange reserves.<sup>19</sup> But French francs and German marks accounted for nonnegligible shares of the total (15% and 17%, respectively). Sterling’s dominance declined over the subsequent decade and a half, with gains mainly accruing to the French franc, which was held by Russia and a number of other countries. In 1913 the share of sterling had fallen to 48%, the share of the French franc had risen to 31%, and the share of the German mark had remained stable.

[Figure 2 about here]

Figure 3 shows the evolution of currency shares between 1890 and 1913. The sample of countries reporting data varies over time, complicating interpretation, but the pattern suggests that sterling’s dominance peaked in the early 1890s.<sup>20</sup> Whether this is due to economic or geopolitical factors remains to be determined.

[Figure 3 about here]

Figure 4 shows the evolution between 1890 and 1913 of the currency composition of official foreign exchange holdings by country. Several economies, generally those with strong political or colonial ties to a major metropolitan center, held their reserves in a single currency: Australia, Ceylon and India held only sterling; the Philippines held only dollars; and the Netherlands Indies held only Dutch guilder. That the countries in question were colonies or dominions of the U.K., the U.S. or the Netherlands underscores the importance of institutional or geopolitical factors in international reserve currency choice, as emphasized by inter alia Strange (1988).<sup>21</sup>

The remaining countries held multiple currencies, suggesting that the aggregate evidence above against the natural-monopoly view is not due to one or a few large reserve holders. Moreover, the countries in question adjusted the currency composition of their holdings over the sample period. Here again these changes are

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<sup>17</sup> Lindert (1967), pp. 14-15.

<sup>18</sup> We discuss estimation problems arising from measurement error below.

<sup>19</sup> The dominance of sterling then consequently resembled the dominance of the U.S. dollar now, with the greenback accounting for roughly two-thirds of global foreign exchange reserves in 2017.

<sup>20</sup> This, too, is inconsistent with the view that international reserve currency status is a natural monopoly or that a currency’s leader status, once acquired cannot erode rapidly.

<sup>21</sup> Strange referred to currencies held under such circumstances as “master currencies.”



suggestive of political and geopolitical factors. The growing share of German marks in Austria-Hungary's reserves went hand in hand with the Triple Alliance, i.e. the secret agreement between Germany, Austria-Hungary, and Italy signed in 1882 and renewed periodically until World War I, committing each member to provide mutual support in the event of an attack by another great power.<sup>22</sup> The increasing importance of French francs in Russia's reserves in the years after the Franco-Russian alliance of 1894 highlights a similar point.

[Figure 4 about here]

### 3. Specification

Our basic specification follows previous literature (see e.g. Chinn and Frankel 2007, 2008; Li and Liu 2008; Chițu, Eichengreen and Mehl 2014 and Eichengreen, Mehl and Chițu 2016). It models the choice of reserve currency as:

$$share_{i,j,t} = \beta_1 share_{i,j,t-1} + \beta_2 \frac{size_{i,t}}{size_{j,t}} + \beta_3 \frac{credibility_{i,t}}{credibility_{j,t}} + \beta'_4 \mathbf{X}_{i,j} + \alpha_i + \alpha_j + \lambda_t + \varepsilon_{i,j,t} \quad (1)$$

where  $i, j$ , and  $t$  are the country, currency (dyadic) and time dimensions ( $i = 1 \dots 5$ ;  $j = 1 \dots 19$ ;  $t = 1 \dots 23$ ) and  $share$  is the share of currency  $i$  in country  $j$ 's foreign exchange reserves in year  $t$ ;  $\mathbf{X}$  is a vector of control variables;  $\lambda$  a vector of time effects;  $\varepsilon$  is the residual; and the  $\beta$ s are the coefficients to estimate. We control for unobserved heterogeneity by including dyadic-fixed-effects  $\alpha_{i,j}$  when  $\mathbf{X}$  comprises variables that vary across both dyads and time, such as bilateral trade and financial depth. When the variables in question vary across dyads only, such as the proxies for international transaction costs discussed below, we include currency-fixed effects and country-fixed effects, denoted  $\alpha_i$  and  $\alpha_j$ , respectively, as shown in Equation (1).

We draw on analytical models emphasizing inertia, economic size, credibility, trade relations and financial depth as pecuniary determinants of international currency status that underpin the Mercury hypothesis. Triffin (1960) was among the first to emphasize persistence or inertia effects in international currency use by arguing that it took from 30 to 70 years, depending on the aspects of economic and international currency status considered, from when the United States overtook Britain as the leading economic and commercial power and when the dollar overtook sterling as the dominant international currency. Persistence or inertia effects also feature in the models of e.g. Krugman (1980, 1984), Matsuyama, Kiyotaki and Matsui (1993) and

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<sup>22</sup> Romania secretly joined the Triple Alliance in October 1883, which partly explains its significant holdings of German marks. See also below for more details.

Rey (2001). We measure the persistence or inertia effects in question with a lagged dependent variable.

Economic size is another standard determinant of international currency choice. It captures the network effects discussed by e.g. Krugman (1980, 1984), who focused on the increasing returns that result from economies of scale. In his model, a collective choice to engage in trade using a particular unit reduces transactions costs associated with that unit, further encouraging the practice. Strategic complementarities and economies of scale also feature in the random matching model of Matsuyama, Kiyotaki and Matsui (1993), who model the choice of international currencies as a double-coincidence-of-wants problem, where the incentive of an agent to accept a nation's currency depends on how often he/she trades with a national from that country. Rey (2001) stresses the self-reinforcing effects on transaction costs of using a particular unit in foreign exchange markets arising from the pattern of bilateral trade (what she calls "thick market externalities").<sup>23</sup> Empirically, we measure economic size as the output of the country issuing reserve currency  $i$ , relative to the output of reserve holder  $j$ , taking data from Maddison (2010).

Persistence and network effects are distinct, and one does not imply the other. Persistence can have other sources besides network effects giving rise to first-mover advantage. Examples include habit formation (see e.g. De Vries 1988) and the absence of low-cost alternatives to the dominant unit. Conversely, network effects may increase the attractions of a particular standard (in this case, a currency standard) at a specific point in time without preventing market participants from shifting to another standard at the next point in time, assuming that lock-in is weak and agents can coordinate their actions (as argued by David 1986, 1990). The success with which open standards for personal electronics have been developed in recent years, weakening lock-in and facilitating shifts between operating systems, illustrates the point (West 2007).

The credibility term is motivated by models in which currency depreciation can make holding a unit unattractive and discourage its international use, as in Devereux and Shi (2013). Stability is important for credibility because reserve holders prefer reliable stores of value and may be reluctant to hold reserves in units that depreciate by too much or for too long. We measure credibility as time in years spent by reserve issuer  $i$  on the gold standard minus time spent by reserve holder  $j$  taking data from Reinhart and Rogoff (2011). This is in keeping with the observation that adherence to the gold standard served as a "good housekeeping seal of approval" strengthening country's credibility and access to foreign capital (Bordo and Rockoff 1996).

Trade relations may influence reserve currency status, insofar as commercial transactions are a source of information useful for informing foreign investment

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<sup>23</sup> Devereux and Shi (2013) take the argument to a dynamic general equilibrium model in which vehicle currencies enable agents to economize on the number of currency trading posts.

decisions (Antràs and Caballero 2007). Trade links may also make foreign investments more secure insofar as strategic default is deterred by the threat of commercial retaliation (Rose and Spiegel 2004). Aviat and Coeurdacier (2007), Lane and Milesi-Ferreti (2008a) and (2008b), Coeurdacier and Martin (2009), Forbes (2010) and Coeurdacier and Rey (2011) all provide evidence that trade in goods is an important determinant of trade in assets. We measure trade relations as the logarithm of the sum of bilateral exports and imports, using data from Jacks, Meissner and Novy (2011).

Financial depth is a final pecuniary factor thought to be important in the choice of reserve currency (as in Portes and Rey 1998 and Papaioannou and Portes 2008). Eichengreen and Flandreau (2012) show that financial deepening was a key determinant of the rise of dollar-denominated trade credits in the 1920s. Chițu, Eichengreen and Mehl (2014) show that financial deepening was the main factor helping the dollar overcome sterling's head start as an international financing currency in the interwar period. Following King and Levine (1993), we measure financial depth by the financial monetisation ratio (broad money to GDP), taking data from Jordà, Schularick and Taylor (2017).<sup>24</sup>

We include year effects throughout. These capture changes in the structure of the international monetary and financial system as well as other changes in the world economy for which we do not otherwise control. In addition, we estimate the resulting equations with dyadic effects to account for unobserved country-currency specific variation.

We implement Equation (1) using ordinary least squares and report standard errors robust to autocorrelation and heteroskedasticity and clustered by dyad (to control for possible residual correlation between country-currency observations in each year).<sup>25</sup> In robustness checks we report estimates obtained with a random effects estimator. Given that a country's currency shares are bounded between zero and one, a tobit estimator might have been warranted. However, since our data are censored neither from above nor from below, this is not necessary. That said, we also report results using a panel tobit estimator. Finally, insofar as the lagged dependent variable, our proxy for persistence or inertia, can also reflect serially correlated omitted variables, we report estimates using the Griliches (1961)-Liviatan (1963) and Hatanaka (1974) estimators.

#### **4. Mercury Hypothesis**

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<sup>24</sup> In robustness checks we also consider the financial intermediation ratio (private credit to GDP); see below.

<sup>25</sup> Instrumental variables estimates are also reported below.

Table 1 presents the benchmark results, where the four pecuniary variables are entered first one-by-one and then together. Half of the adjustment to the long run in international currency shares in global foreign reserves is estimated to occur in a single year, *ceteris paribus*. This is lower than the 0.9 estimate of Chinn and Frankel (2007, Table 8.4, p. 303) using reserve data for 1973-1998.<sup>26</sup> This suggests that inertia was weaker and that the currency composition of foreign reserves could change more rapidly in this earlier era.

Table 1 lends support to the Mercury hypothesis. To start, credibility matters: the share of a particular currency in foreign reserves increases significantly with the time spent on the gold standard, in line with the observation that the latter served as a “good housekeeping seal of approval.”<sup>27</sup> The full model estimates (column 6 of Table 1) suggests that the short run (one year) effect of an additional year on the gold standard is an increase in the share of a particular reserve currency of about 0.2 percentage point.<sup>28</sup> That by 1899 Britain had been on the gold standard for 56 years longer than France explains a quarter of the 48 percentage-point difference in their respective shares of global reserve portfolios, other things equal.

The coefficient on economic size is positive, in line with theory, but statistically insignificant (columns 3, 6 and 7).<sup>29</sup> It may be that we lack heterogeneity sufficient to identify its effect, insofar as three of the five reserve issuers we consider (the U.K., France and Germany) were of roughly equal size (i.e. 9% to 14% of global output over the sample period, against 23% for the U.S. and 1% for the Netherlands).

Data availability is more limited for trade relations and financial depth.<sup>30</sup> Trade relations enter with a positive coefficient, in line with theory, and are significant at the 15% level (see columns 4 and 6). The effect of financial depth is positive as well, in line with the findings of earlier studies mentioned above, and significant at the 15% level, too.

[Table 1 about here]

Skeptics may worry that we overlook the fact that gold, not currency, was the main component of official reserves. We address this by re-estimating Equation (1)

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<sup>26</sup> When we control for the standard gravity covariates, we still obtain a coefficient on the order of 0.9 (see below).

<sup>27</sup> Again, this is in line with the estimates of Chinn and Frankel (2007), who also found evidence of significant credibility effects on reserve data for the modern era.

<sup>28</sup> That increase in the share is almost half a percentage point in the long run.

<sup>29</sup> However, insofar as economic size is a dyadic variable, like all variables in vector  $\mathbf{X}$  it depends on the economic size of the reserve holding countries and on time as well.

<sup>30</sup> We lose up to half of the observations in the estimates reported in columns (4) to (7).

using currency shares adjusted for gold holdings.<sup>31</sup> The estimates are reported in Table A2 in the appendix. Again we find that inertia and credibility effects matter significantly. Magnitudes are comparable to those of the baseline estimates.<sup>32</sup>

Previous studies found that the dyadic covariates typically used in gravity models, such as common border, common language, common colonial relationship and geographic distance, influence the geography of international finance and affect bilateral patterns of cross-border financial flows and holdings.<sup>33</sup> These variables aim to capture transaction costs or information asymmetries that affect trade and financial relations between nations; they are sometimes described as picking up “familiarity” or “connectivity” frictions. We take data on these dyadic covariates from CEPII’s GeoDist data base.<sup>34</sup>

These are entered one-by-one and then together in Table 2. The estimates control for currency fixed effects, country effects and time effects. The results confirm the importance of pecuniary factors, in line with the Mercury hypothesis. Estimated persistence is now stronger, with the point estimate on lagged currency share reaching 0.9, while the coefficient estimates on credibility and economic size are smaller. Conceivably, this reflects the fact that we can no longer control for dyadic fixed-effects insofar as these would be collinear with the gravity covariates capturing international transaction costs (which vary across countries but not over time). When they are significant, a one percentage point relative increase in the share of global output and an additional year on the gold standard are both associated with an increase in the share of a particular reserve currency of about 0.4 percentage point in the long run. The currency composition of foreign exchange reserves tends to be tilted toward currencies issued by economies vis-à-vis which transactions costs or information asymmetries are low, i.e. which share a common border, a common language, a common colonial relationship with reserve currency issuers or are geographically near the issuers in question (see columns 1 to 4 of Table 2).

The full model estimates (column 5 of Table 2) suggest that these factors are economically important. Sharing a common border with a reserve currency issuer is associated with an increase in the share of the issuer’s currency of more than 5 percentage points in the short run, while a common colonial relationship is associated

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<sup>31</sup> Specifically we scale currency shares by the proportion of gold and silver in reserve holders’ total foreign reserves.

<sup>32</sup> The effects of trade relations and financial depth are no longer statistically significant, but the fact that we lose a large number of observations due to lack of data for gold holdings for several countries likely explains much of the loss in estimation efficiency. The effect of economic size is not statistically significant, as in Table 1.

<sup>33</sup> See e.g. Portes and Rey (2005), Aviat and Coeurdacier (2007), Lane and Milesi-Ferreti (2008a) and (2008b), Forbes (2010).

<sup>34</sup> See Mayer and Zignago (2011). The data consist of binary dummy variables that equal 1 if two countries are contiguous (common border), share a common official language (common language), and were ever in a colonial relationship (common colony); distance is the simple distance (in kilometres) between the two most populated cities of a particular dyad. Gravity covariates have been used in other studies of international currency status using dyadic panel data, such as He et al. (2015).

with an increase of 7 percentage points.<sup>35</sup> Long-run effects are sizeable, on the order of 50-70 percentage points.

[Table 2 about here]

Table 3 examines the robustness of the results to use of a linear random effect estimator (column 1), and a panel tobit estimator (column 2). Signs, magnitudes, and significance levels are similar to those in our baseline model. Note that our data are censored neither from above nor from below (see column 2 of Table 3, last row), which suggests that tobit estimation is not necessary.

Interpretation of the lagged dependent variable in terms of inertia will be problematic if the latter is simply picking up persistent error terms.<sup>36</sup> One treatment is to instrument the lagged dependent variable with its second lag and the first lags of the independent variables (see e.g. Griliches, 1961; Liviatan, 1963). This will yield consistent, albeit inefficient, estimates.<sup>37</sup> Intuitively, including only the predicted component of lagged currency shares enhances the plausibility that the lag is picking up genuine inertia effects rather than persistent random errors. Another treatment is that of Hatanaka (1974), which includes both the fitted value and the residual from the first-stage regression in the second stage and yields estimates that are both consistent and efficient.

Results using these techniques (columns 3 and 4 of Table 3) are close to our earlier estimates in terms of economic magnitude and sign, but statistical significance of the estimated coefficients is weaker, with the exception of the coefficient on inertia. This suggests that there may be omitted variables leading to persistent errors picked up in the lagged dependent variable, such as geopolitical factors, an explanation to which we turn below.<sup>38</sup>

Finally, we replaced the monetization ratio with the credit intermediation ratio as our metric of financial depth and used alternative measures for the common language dummy and for distance.<sup>39</sup> We dummied out Germany insofar as it is the only country of our sample that is both a reserve currency issuer and holder. We controlled for the direction of trade using alternative data sources, including from the

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<sup>35</sup> In the full model estimates, the effect of common language is no longer statistically significant.

<sup>36</sup> The combination of serially correlated errors and the lagged dependent variable also introduces the possibility of biased coefficient estimates due to correlation between the lagged variable and the error term.

<sup>37</sup> These estimates are inefficient since the adjustment does not correct for error autocorrelation.

<sup>38</sup> This is also argued by e.g. Posen (2008).

<sup>39</sup> We use a common language dummy equalling 1 if a language is spoken by at least 9% of the population in both countries within a dyad; and we use the simple distance (in kilometres) between the two capital cities within a dyad as well as a measure of weighted distance (where the weights are the shares of the cities in the respective country's population).

Correlates of War project (<http://www.correlatesofwar.org/>) and Mitchell (1998a, b, c). In all cases, our basic results remained broadly unchanged.<sup>40</sup>

[Table 3 about here]

## 5. Mars Hypothesis

To incorporate geopolitical factors, we modify equation (1) to the form:

$$\begin{aligned} share_{i,j,t} = & \beta_1 share_{i,j,t-1} + \beta_2 \frac{size_{i,t}}{size_{j,t}} + \beta_3 \frac{credibility_{i,t}}{credibility_{j,t}} + \beta'_4 \mathbf{X}_{i,j} \\ & + \beta_5 alliance_{i,j,t} + \alpha_i + \alpha_j + \lambda_t + \varepsilon_{i,j,t} \end{aligned} \quad (2)$$

where *alliance* is an indicator variable equaling 1 if a defense pact, non-aggression treaty, neutrality treaty or entente is in force between reserve currency issuer *i* and reserve holder *j* in year *t*, and 0 otherwise. We take data on formal military alliances among states between 1890 and 1913 from the Correlates of War Project.<sup>41</sup>

One reason why the national security and foreign policy projection capabilities of reserve currency issuers influence other countries' decisions to use their currency is that military alliances put pressure on both sides to link their pursuit of stability, including monetary stability (Posen 2008). Reserve currency issuers providing security guarantees may use them as leverage to obtain finance from security-dependent nations, or to be the financial center from which the nations in question borrow funds. This leverage results in the anchor country having its own-currency-denominated debt held as foreign reserves by the security-dependent economy.<sup>42</sup>

Interstate violence can also function as a tax on international trade. Blomberg and Hess (2006) find that terrorism, together with internal and external conflicts, place an effective 30% tariff on trade.<sup>43</sup> Glick and Taylor (2010) find large and

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<sup>40</sup> The effect of trade on currency shares was positive but not statistically significant using the alternative data sources in question.

<sup>41</sup> See Gibler (2009) on the coding of formal alliances among states in the Correlates of War data base. Defense pacts are international agreements where the signatories promise to support each other militarily against a specific threat. A non-aggression treaty is an agreement between countries not to attack each other for a specified period of time. A neutrality treaty foresees that signatories observe neutrality if one of them is attacked. An entente is a friendly understanding or informal alliance between states.

<sup>42</sup> That the euro area cannot at present compete with the U.S. or China in terms of "hard power" is seen by some observers (e.g. Moss 2009) as weighing on the euro's international role.

<sup>43</sup> They use a panel data set with annual observations on 177 countries from 1968 to 1999. This is larger than estimated tariff-equivalent costs of border and language barriers and tariff-equivalent reduction through generalized systems of preference and WTO participation.

persistent impacts of wars on trade, national income, and global economic welfare.<sup>44</sup> Insofar as war is a tax on trade, formal military alliances that aim at containing violence between signatory nations and fostering cooperation against external threats can stimulate trade in goods and finance. This, in turn, helps to nudge reserve holders toward the unit of issuers which are members of the same alliance.<sup>45</sup>

If geopolitical considerations dominate, then we would expect the coefficient on *alliance* to be positive and significant and the coefficients on economic size, credibility and transaction cost dummies to be statistically insignificant. Our test of the “Mars” vs. “Mercury” hypothesis hence is:

$$H_0: \beta_5 \leq 0, \forall k \in [1,4], \beta_k \neq 0$$

where rejecting  $H_0$  is evidence for the Mars hypothesis against the Mercury hypothesis.

Table 4 reports OLS estimates of Eq. (2) with standard errors that are robust to heteroskedasticity and clustered by dyad. The results in columns (5) to (8), controlling for transaction costs, support the Mercury hypothesis against the Mars hypothesis. The estimated coefficients on inertia, contiguity, common colonial relationship and distance are similar to the basic estimates of Table 2.<sup>46</sup> The estimated coefficients on military alliances and its subcategories (defense pacts, neutrality treaties, ententes) are positive, in line with the Mars hypothesis, but typically not statistically significant.<sup>47</sup>

[Table 4 about here]

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<sup>44</sup> According to the authors, these may be at least as large as the conventionally measured direct costs of war, such as lost human capital.

<sup>45</sup> Of course, trade and military alliances can be endogenous. Causality could flow in the other direction, too, with trade influencing security considerations. We will address this possibility below.

<sup>46</sup> If we do not control for transaction costs, as in columns (1) to (4), only the coefficients on inertia and on the neutrality treaty dummy are positive and statistically significant. The non-aggression treaty dummy drops out from the regression due to multicollinearity.

<sup>47</sup> The exception is the coefficient on the neutrality dummy, which is positive and statistically significant. The coefficient on the entente dummy is slightly negative, albeit statistically insignificant, when we control for transaction costs as in column (8) of Table 4.



## 6. Instrumental Variable Estimates

When estimating Equation (2) we face endogeneity and measurement error problems, however. Causality between currency shares and alliances can run both ways.<sup>48</sup> Omitted variables could influence both currency shares and military alliances simultaneously. The bias may come, for instance, from the fact that some countries hold a small portion of their reserves in a particular unit because of cultural, historical or still other reasons that we cannot fully capture, while also being part of an alliance with the issuer.<sup>49</sup> Finally, measurement errors on currency shares may arise because of e.g. changes in reporting practices or in availability of data on reserve assets. If errors are correlated with the explanatory variables, the OLS estimate of  $\beta_5$  will be biased and inconsistent.<sup>50</sup>

We seek to mitigate endogeneity and measurement error problems by obtaining instrumental-variable estimates based on the cross-sectional dimension of the sample. We modify equation (3) to the form:

$$share_{i,j} = \gamma_1 \frac{size_i}{size_j} + \gamma_2 \frac{credibility_i}{credibility_j} + \gamma_3 X_{i,j} + \gamma_4 alliance_{i,j} + \alpha_j + u_{i,j} \quad (3)$$

where observations for dyad  $(i, j)$  are now period averages over 1890-1913. Our instrument for *alliance* is diplomatic representation, i.e. the presence and rank of diplomats from a sending nation in the host nation. The presence of diplomats plausibly helps to forge or sustain international agreements and will therefore be positively correlated with *alliance*. At the same time, diplomatic representation is unlikely to be correlated with currency shares for other reasons.<sup>51</sup> Governments send or accredit diplomats based on broad foreign policy considerations, not to directly affect the currency composition of foreign reserve holdings. Expulsions or withdrawals of diplomats typically occur because of foreign policy incidents, not to otherwise influence the currency composition of foreign exchange holdings. This instrument plausibly satisfies the exclusion restriction, in other words.<sup>52</sup>

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<sup>48</sup> There may be an upward bias in the OLS estimate of  $\beta_5$  if forging an alliance encourages official investment in the unit of the reserve currency issuer that is part of the alliance in question, while at the same time the official investments make the alliance in turn more solid.

<sup>49</sup> There should be in this case a downward bias in the OLS estimate of  $\beta_5$ .

<sup>50</sup> If the errors are not correlated with the independent variable, the OLS estimate of  $\beta_5$  will be unbiased and consistent but inefficient.

<sup>51</sup> The simple correlation coefficient between alliance and diplomatic representation is positive and stands at almost 0.5 excluding colonies, as against 0.2 including colonies.

<sup>52</sup> The first-stage regressions will also include pecuniary factors as instruments, i.e. economic size, contiguity and distance which, as political scientists posit, are correlated with power and proximity and, in turn, with military alliance formation (see e.g. Walt 1985).

We take data on diplomatic representation from the Correlates of War project. This variable is a linearly increasing function of the level of diplomatic representation. It equals 0 if there is no presence of diplomats of country  $i$  in country  $j$  (and vice-versa); 1 if a chargé d'affaires of country  $i$  is present in country  $j$  (and vice-versa); 2 if there is a minister; 3 if there is an ambassador; and 4 if country  $i$  is a colony of country  $j$  (and vice-versa) implying that they cannot send or host diplomats in the traditional sense.<sup>53</sup>

These data are available at 5-year intervals. This implies that we lose quite a number of observations from our original sample. The data are also highly persistent and offer limited heterogeneity in the time series dimension; presence and rank of diplomatic representation does not change quickly.<sup>54</sup> We therefore average out the dyadic observations over time. Assuming that the mean of the measurement errors in the dependent variable is zero, this helps to mitigate biases arising from the measurement errors in question.

We include currency fixed effects to control for unobserved heterogeneity, leaving us with 38 degrees of freedom insofar as we have a sample of 50 observations and no fewer than 12 coefficients to estimate. Controlling for country fixed effects would reduce estimation efficiency more significantly still, as we would be left with only 23 degrees of freedom.

The estimates in columns 1 to 5 of Table 5 are obtained by OLS, while those in columns 6 to 10 are obtained by two-stage least squares using diplomatic representation as an instrument. Standard errors are again robust to heteroscedasticity. Pecuniary factors such as economic size and transaction costs (e.g. contiguity and common colonial relationship) still matter, in line with the Mercury hypothesis (columns 6 to 10 of Table 5).<sup>55</sup> In addition, non-pecuniary motives have positive effects and are significant at the 12% level.<sup>56</sup>

Formal tests suggest that diplomatic representation is a valid instrument. The Kleinberger-Paap test of underidentification is rejected at the 10% level of confidence, confirming that diplomatic representation is correlated with the endogenous

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<sup>53</sup> For instance, Britain was represented by a Viceroy in India, and there was an India Office in the U.K. to oversee the administration of the provinces of British India. A chargé d'affaires is a head of mission accredited by his country's foreign minister to the receiving nation's foreign minister when the two nations have not agreed to exchange ambassadors. A Minister is a head of mission accredited to the receiving country's head of state; he leads a legation rather than an embassy. An ambassador is a head of mission accredited to the receiving country's head of state who heads an embassy in the receiving country's capital city.

<sup>54</sup> A simple AR(1) model of the diplomatic-representation variable gives an autoregressive root on the order of 0.95.

<sup>55</sup> Other pecuniary factors have statistically insignificant effects, in contrast.

<sup>56</sup> While this is lower than conventional significance levels, readers should keep in mind that we have only 38 degrees of freedom, which weighs on efficiency.

regressor.<sup>57</sup> The Hansen test of overidentifying restrictions is not rejected, suggesting that our instrument is uncorrelated with the error term.

Mars effects are economically large. According to the IV estimates, military alliances boost the share of international units in foreign reserve holdings by 30 percentage points (see column 6 of Table 5). This is not far from the 35 percentage point difference in dollar shares between the nuclear-weapon states and states dependent on the U.S. for their security and integrity of Figure 1.

[Table 5 about here]

Another concern is reverse causality between trade and diplomatic representation. It has been argued for the modern era that foreign embassies and consulates have lost importance for foreign policy and intelligence gathering and increasingly market themselves as agents of export promotion (see e.g. Rose 2007). If diplomatic representation was motivated by trade-promotion goals, which would determine the direction of trade and, in turn, currency shares, results will be biased.

To address this issue, we calculate the residuals from a regression of diplomatic presence and rank as of 1884 (i.e. prior to the beginning of our sample) on distance, relative GDP, contiguity, common language and common colonial relationship, the standard arguments of the gravity model. This provides us with a measure of diplomatic representation that is both predetermined and orthogonal with respect to trade frictions, including trade potential, insofar as the latter is captured by the frictions in question. The results using this measure, in Table 6, are the same as in Table 5.<sup>58</sup>

[Table 6 about here]

Figure 5 shows the predicted shares of selected reserve currencies in the foreign reserve holdings of five countries that signed defense pacts with the issuer of those currencies prior to World War I. Predicted shares are computed using the full model estimates in Table 5, column (7), i.e. including the effects of defense pacts (shown as dark grey bars) and, alternatively, excluding the effects of defense pacts (shown as light grey bars). Actual currency shares are shown as black bars.

Consider the case of Japan, which is shown in the middle of Figure 4. The actual share of sterling in Japan's foreign reserve holdings prior to World War I was 96%. The predicted share in a model including only pecuniary factors is much lower,

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<sup>57</sup> The power of the instrument is low, however, insofar as the *F*-statistic of the first-stage regression is below the rule-of-thumb value of 10 or the critical values tabulated by Stock and Yogo (2005).

<sup>58</sup> One reason for this is that diplomatic representation in our 1890-1913 was very similar to that in 1884. It was decided beforehand and, insofar as we removed trade considerations, by broad geopolitical motives. This suggests that trade promotion goals are unimportant for our results.

at 36%. That Japan signed a defense pact with the United Kingdom in 1902 to oppose Russia's expansion in Asia goes a long way toward explaining the difference. The predicted share including defense-pact effects is 88%, much closer to the actual share. Defense pacts similarly explain much of the gap between actual and predicted shares of the Reichsmark and French franc for Austria-Hungary, Italy, Romania and Russia.

In the absence of Mars effects, our equation under-predicts currency shares in countries with defense pacts. As Figure 6 makes clear, the forecast error for the countries in question is negative. But under-prediction is not a systematic feature of a model without Mars effects. Such a model, in contrast, tends to over-predict currency shares (the forecast error is positive for over 60% of the observations shown in the figure). This is additional evidence that the reserve allocation of countries with defense pacts is different from other countries.

Figure 7 illustrates the point with reference five countries that depend on the US for their security (Germany, Japan, Korea, Saudi Arabia, Taiwan) using our estimate of the geopolitical premium obtained for the earlier era. The importance of geopolitical factors in reserve currency choice is again readily apparent now, just as before.<sup>59</sup> The figure makes clear that the Mars hypothesis goes a long way toward explaining the dominance of the US dollar in global reserves in the modern era, too.

[Figures 5, 6 and 7 about here]

## 7. Scenario Analysis

Given these findings, what would be the impact on US bond markets of a scenario in which the U.S. is no longer seen as a predictable guarantor of the security of its allies? Table 7 gives a sense of the impact by contrasting the share of the US dollar in the reserves of nuclear-weapon states, on the one hand, and states dependent on the U.S. for their geopolitical security, on the other hand.<sup>60</sup> It assumes that the dollar's security premium disappears, in other words. It also assumes that the level of reserves held globally remains unchanged. The result is a 30 percentage-point reduction in the share of the U.S. unit in the reserves of U.S.-dependent states, and an increase the share of other reserve units such as the euro, yen and renminbi (see column 6 of Table 7).

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<sup>59</sup> Credibility for the modern era is measured with sovereign debt ratings (instead of years in the gold standard). Ratings are converted into a numeric variable using a linear scale, which has the same standard deviation across countries as the credibility variable for the earlier era.

<sup>60</sup> The table does not report nuclear-weapon states of which the currency composition of foreign exchange reserves is not known, such as Pakistan and North Korea, or which no longer possess nuclear weapons, such as South Africa. The table does not report major non-N.A.T.O. U.S. allies with reserve holdings below \$200 billion, such as Thailand, Poland, Egypt or Australia, with the exception of Germany.

The dollar assets liquidated in this scenario, as shown in column (7), total more than \$750 billion. This is equivalent to about 5% of the stock of U.S. marketable public debt, or about 4% of U.S. GDP.<sup>61</sup> U.S. disengagement would thus have significant effects on bond markets. Adopting the elasticity estimate of Warnock and Warnock (2009), according to which 12-month foreign flows of 1 percent of U.S. GDP are associated with a 19 basis point reduction in US long-term interest rates, it would raise long-term U.S. interest rates by roughly 80 basis points. With public debt at more than \$14 trillion end-2016, this would translate into roughly \$115 billion in additional interest rate payments per annum. These benefits need to be compared with the costs of supporting the U.S.'s military presence overseas. One official estimate put these at \$10 billion per year, some 70% of which being spent in Germany, Korea, and Japan (U.S. Senate 2013). One independent estimate is higher, at \$100 billion per year (Vine 2015). Either way, US foreign involvement remains beneficial insofar as the geopolitical premium earned on the U.S. dollar is higher still.

The rise in U.S. long-term interest rates, in turn, would lead to depreciation of the U.S. dollar of almost 5% after ten years, given the coefficient estimate of 0.6 on interest rate differentials obtained by Chinn and Meredith (2004) in long-horizon uncovered interest parity regressions.<sup>62</sup>

[Table 7 about here]

What if the level of foreign reserves changes when the US withdraws from the world? If the world becomes a riskier place, countries may choose to increase their reserves holdings. Table 8 considers alternative scenarios where it is assumed both that the U.S. dollar loses its security premium and that the level of reserves held by states dependent on the U.S. for their geopolitical security rises by up to 30%. Two opposing effects now need to be considered. On the one hand, dollars need to be sold because their share in the reserves of U.S.-dependent states falls. On the other hand, dollars need to be purchased because countries increase their overall reserve holdings.

The net effect is shown in Table 8. Plausibly, the more that U.S.-dependent states increase their reserve holdings, the less they liquidate dollars, and the less is the impact on U.S. bond yields and the dollar exchange rate. Figure 8 shows that the impact in question declines linearly with the increase in the level of reserves assumed. That said, it remains economically large. Assuming an increase in the level of reserves of 30%, which is sizeable, US long-term interest rates would still increase by more than 30 basis points.

[Table 8 and Figure 8 about here]

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<sup>61</sup> The former stands at \$14.4 trillion, against \$18.6 trillion for the latter.

<sup>62</sup> The estimate is obtained with 10-year benchmark government bond yields on a panel of observations for 5 major exchange rates against the U.S. dollar over the period 1987-2000. Updated estimates in Chinn and Quayyum (2013) are similar.

## **8. Conclusion**

We have assessed the importance of pecuniary and geopolitical motives in international currency choice using data on foreign exchange reserves prior to World War I. Our results provide evidence of both motives. Specifically, they suggest that military alliances boost the share of international units in foreign exchange reserve holdings by almost 30 percentage points.

Currently, the dollar's dominance as an international unit is supported, in part, by America's status as a global power, one that helps to guarantee the security of its allies. Our findings speak to current discussions on the future of the international monetary system, amidst concerns about possible American disengagement from the global geopolitics in favor of a more U.S.-first, isolationist role. If this status came to be seen as less predictable and secure, our results suggest that long-term U.S. interest rates would increase by as much as 80 basis points, according to our estimates.

Our findings also imply that China's growing self-confidence and assertiveness on the international stage could help to support the emergence of the renminbi as an increasingly important international unit. And they suggest that deeper European cooperation in certain domains, such as external security and defense, might not be irrelevant for the euro's global standing.

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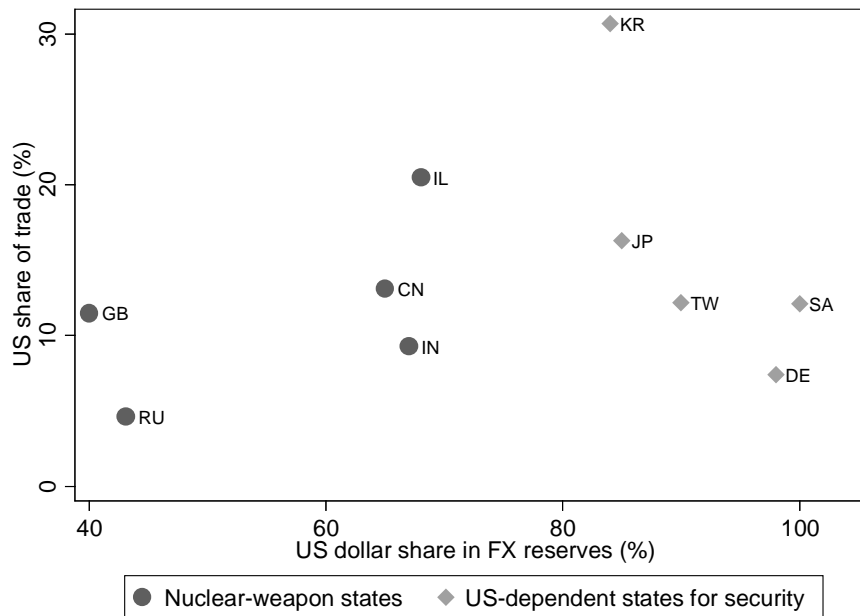


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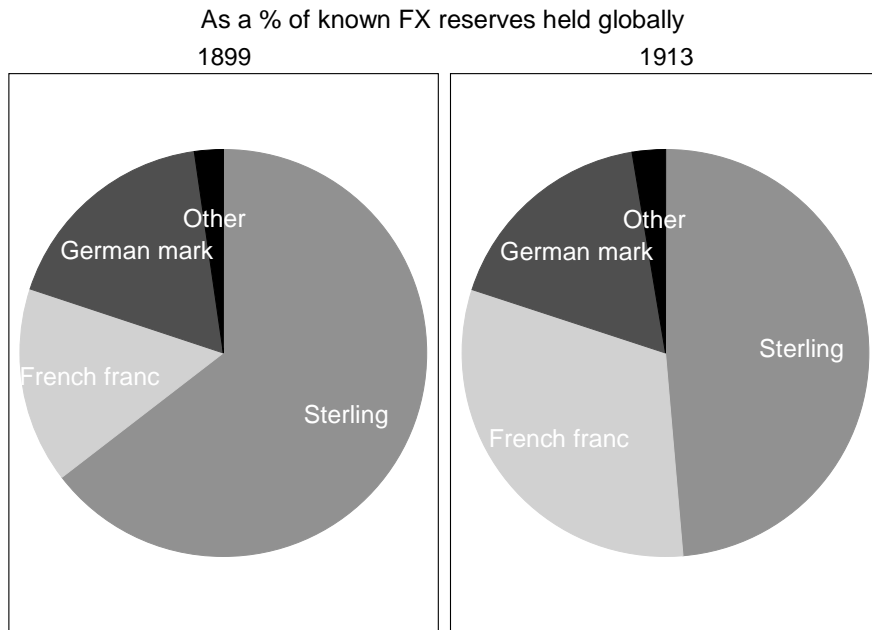
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**Figure 1: Share of the US dollar in the Foreign Reserves of Selected Countries in the Modern Era**



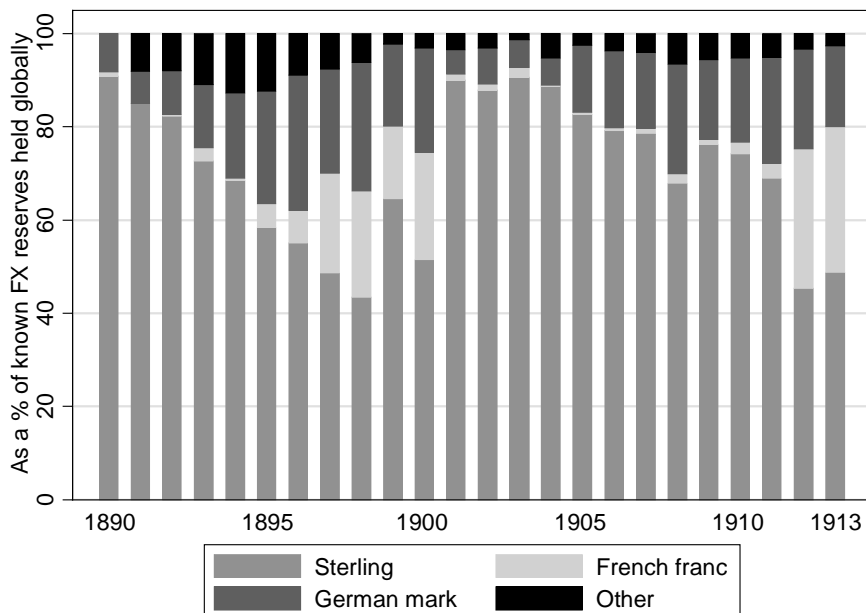
*Note:* The figure plots publicly available estimates of the share of the US dollar in the foreign exchange reserves of nuclear-weapon states (dark grey dot) and US-dependent states for security (light grey diamond) against the share of the US in the trade in goods (exports and imports) of the countries in question (see Table A1 for details and data sources). GB: United Kingdom (estimate for 2004); RU: Russia (estimate for 2016); CN: China (estimate for 2008); IL: Israel (estimate for 2015); IN: India (estimate for 2015); JP: Japan (estimate for 2006); KR: Korea (estimate for 1987); TW: Taiwan (estimate for 2016); SA: Saudi Arabia (guesstimate for 2016); DE: Germany (estimate for 2004). France is not reported due to lack of data.

**Figure 2: Currency Composition of Foreign Exchange Reserves – 1899 vs. 1913**



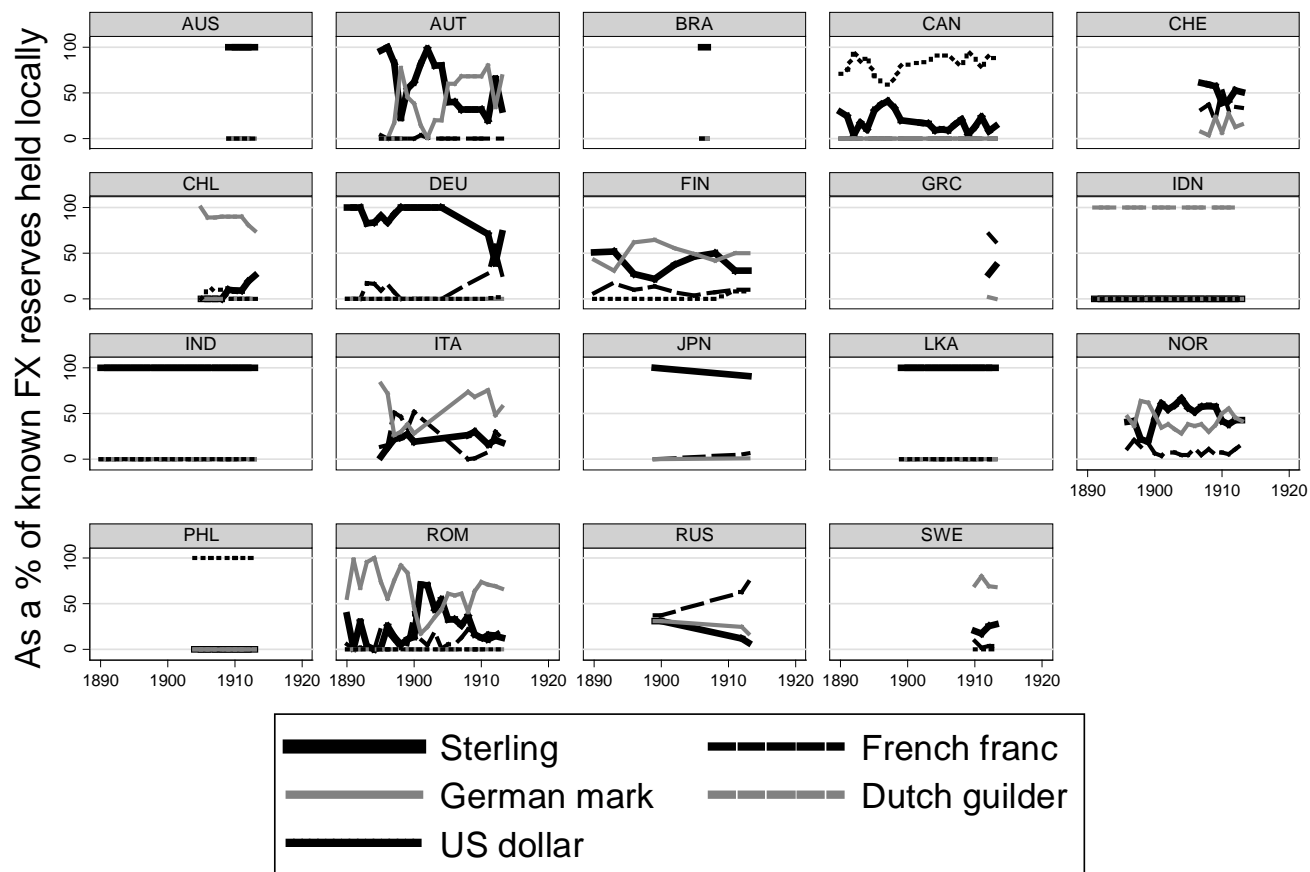
*Note:* The figure shows for 1899 and 1913 the global stock of foreign exchange reserves broken down by currency. Reserves held by the Canadian chartered banks are not included to be consistent with the data reported in Lindert (1969). Currency shares are calculated at market exchange rates.

**Figure 3: Currency Composition of Foreign Exchange Reserves – 1890-1913**



*Note:* The figure shows the evolution between for 1890 and 1913 of the currency composition of the global stock of foreign exchange reserves. Currency shares are calculated at market exchange rates.

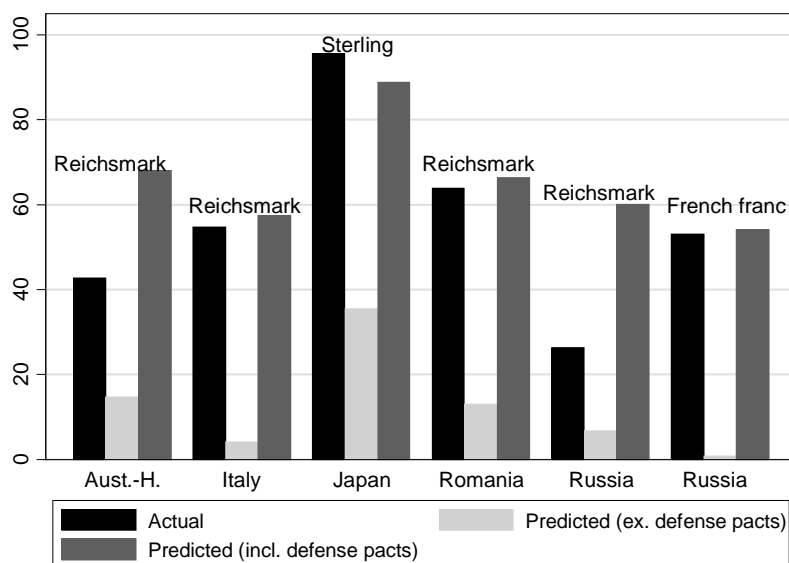
**Figure 4: Currency Composition of Foreign Exchange Reserves – Breakdown by Reserve Holders**



Graphs by ISO3 alphanumeric

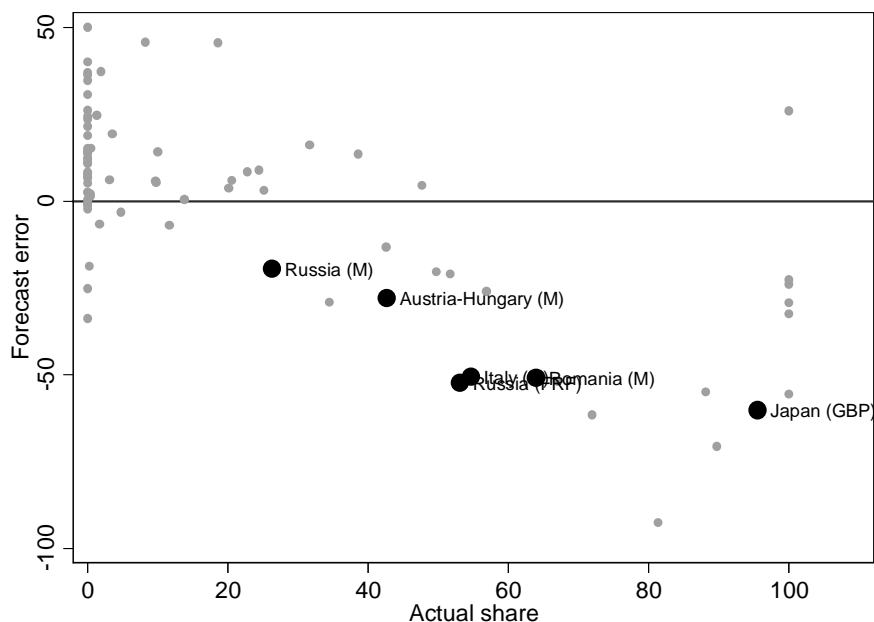
*Note:* The figure shows the evolution over time of the shares of sterling, the French franc, the German mark, the US dollar and the Dutch guilder in each of our sample's 19 countries (in % and at market exchange rates). Data are linearly interpolated between missing observations for ease of reading. The currency breakdown for South Africa is not available owing to lack of data for currencies other than sterling.

**Figure 5: Importance of Geopolitical vs. Pecuniary Factors in Reserve Currency Choice –  
Then**



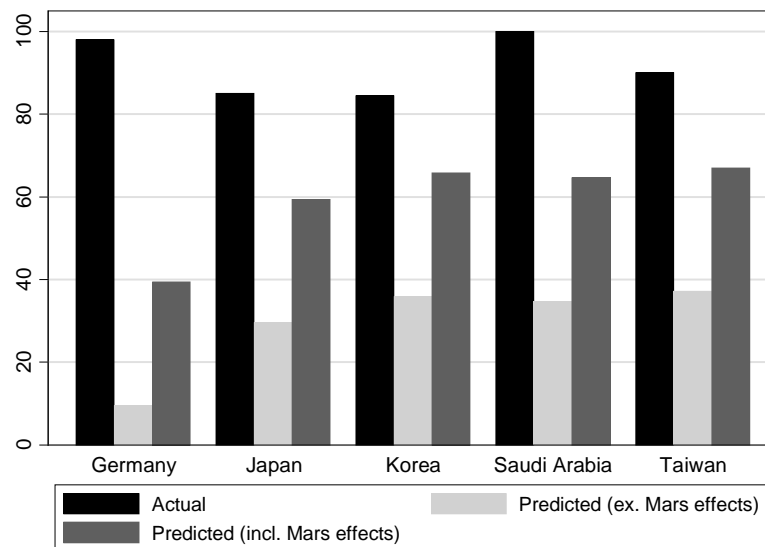
*Note:* The figure shows the predicted shares of selected reserve currencies in the foreign reserve holdings of five countries which had signed a defense pact with the issuer of the currencies in question prior to World War I. Predicted shares are computed under two scenarios: (i) using the full model estimates reported in Table 5, column (7), i.e. including the effects of defense pacts (shown as dark grey bars); (ii) excluding the effects of defense pacts (shown as light grey bars). Actual currency shares are shown as black bars.

**Figure 6: Forecast Error of Estimated Model without Mars Effects**



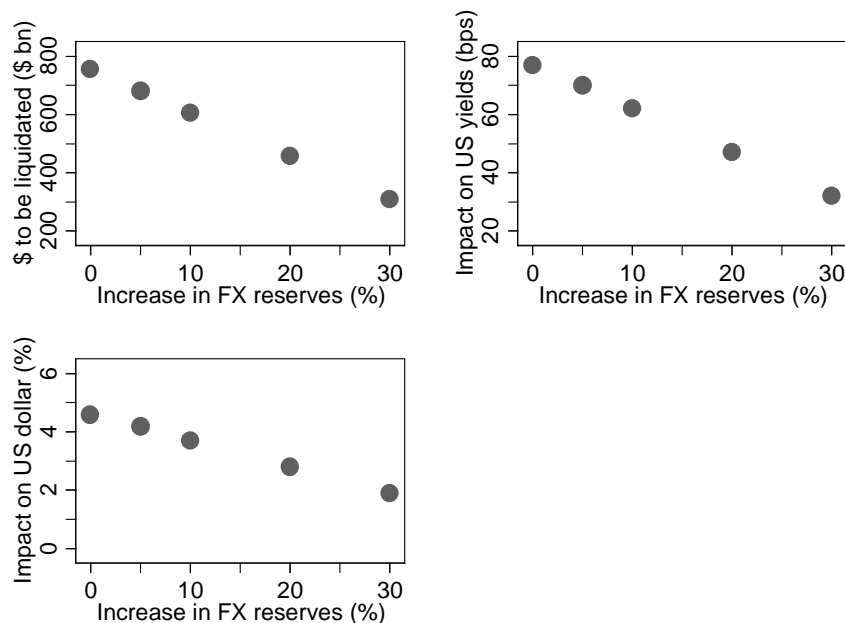
*Note:* The figure shows the forecast error (predicted minus actual currency shares in percentage points) using the full model estimates reported in Table 5, column (7) excluding the effects of defense pacts. M: German mark; FRF: French franc; GBP: pound sterling.

**Figure 7: Importance of Geopolitical vs. Pecuniary Factors in Reserve Currency Choice –  
Now**



*Note:* The figure shows the predicted shares of the US dollar in the foreign reserve holdings of five countries which depend on the US for their security now. Predicted shares are computed under two scenarios: (i) using the full model estimates reported in Table 5, column (6), i.e. including the effects of military alliances (shown as dark grey bars); (ii) excluding the effects of military alliances (shown as light grey bars). Actual currency shares are shown as black bars. Credibility effects are measured using sovereign debt ratings.

**Figure 8: Impact on Financial Markets of Loss of US Dollar's Security Premium**



*Note:* The figure shows estimates of the impact on bond and exchange markets of hypothetical scenarios which assume that the U.S. withdraws from the world and the U.S. dollar loses its geopolitical/security premium, hence



leading to a change in the composition of global foreign exchange reserves. The scenarios further assume that the level of the reserves in question increases by up to 30%. The top left-hand side chart shows the estimated amount of US dollars to be liquidated conditional on the hypothesized increase in global foreign exchange reserves. The top right-hand side chart shows the estimated impact on long-term US interest rates conditional on the hypothesized increase in global foreign exchange reserves. The bottom left-hand side chart shows the estimated US dollar depreciation conditional on the hypothesized increase in global foreign exchange reserves.

**Table 1: Baseline Estimates without Mars**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Inertia	0.539*** (0.023)	0.549*** (0.028)	0.533*** (0.029)	0.507*** (0.036)	0.562*** (0.038)	0.506*** (0.036)	0.562*** (0.039)
Credibility		0.201*** (0.010)				0.191*** (0.061)	0.146*** (0.013)
Economic size			0.012 (0.091)			-0.017 (0.286)	0.033 (0.049)
Trade relations				1.201+ (0.768)		1.338+ (0.865)	
Financial depth					2.184+ (1.404)		2.848+ (1.893)
Constant	0.000 (1.871)	3.812* (2.146)	-0.126 (2.109)	7.126 (13.267)	-4.184+ (2.565)	-17.746 (15.010)	-2.785 (4.008)
Dyadic effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Time effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	860	755	760	476	405	441	370
Adjusted $R^2$	0.946	0.946	0.958	0.967	0.977	0.964	0.974
Log likelihood	-2971	-2604	-2539	-1551	-1242	-1454	-1151

*Note:* The table reports OLS estimates of Eq. (1) based on our sample of 73 dyads (19 countries/5 reserve currencies) over the period 1890-1913 including key pecuniary determinants of international reserve currency status (inertia, credibility, economic size, trade relations and financial depth) dyadic effects and time effects. The standard errors reported in parentheses are robust to heteroskedasticity and clustered by dyad; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ , +  $p < 0.15$ .

**Table 2: Estimates Controlling for Standard Gravity Covariates**

	(1)	(2)	(3)	(4)	(5)
Inertia	0.947*** (0.020)	0.949*** (0.020)	0.942*** (0.025)	0.947*** (0.021)	0.897*** (0.033)
Credibility	0.040* (0.021)	0.029 (0.023)	0.001 (0.023)	-0.004 (0.013)	-0.020 (0.030)
Economic size	0.038 (0.035)	0.049 (0.036)	0.020 (0.028)	0.051+ (0.032)	0.021 (0.024)
Common border	4.883*** (1.838)				5.650* (2.918)
Common language		3.190** (1.421)			-1.784 (1.524)
Common colonial relationship			3.146+ (2.078)		7.293** (2.912)
Distance				-0.001*** (0.000)	-0.001** (0.000)
Constant	-1.244 (1.709)	-1.563 (2.259)	1.066 (2.326)	6.618** (2.951)	11.195* (5.653)
Currency effects	Yes	Yes	Yes	Yes	Yes
Country effects	Yes	Yes	Yes	Yes	Yes
Time effects	Yes	Yes	Yes	Yes	Yes
Observations	685	685	685	685	685
Adjusted $R^2$	0.942	0.941	0.941	0.941	0.943
Log likelihood	-2421	-2424	-2425	-2426	-2411

*Note:* The table reports OLS estimates of Eq. (1) based on our sample of 68 dyads (19 countries/5 currencies) over the period 1890-1913. The estimates include key pecuniary determinants of international reserve currency status and control for currency fixed effects, country fixed effects and time effects. The standard errors reported in parentheses are robust to heteroskedasticity and clustered by dyad; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ , +  $p < 0.15$ .

**Table 3: Estimates with Selected Alternative Estimation Methods**

	(1) Random effects	(2) Panel tobit	(3) Griliches (1961) Liviatan (1963)	(4) Hatanaka (1974)
Inertia	0.931*** (0.024)	0.931*** (0.012)	0.938*** (0.071)	0.938*** (0.046)
Credibility	0.027** (0.013)	0.027** (0.013)	-0.013 (0.054)	-0.010 (0.037)
Economic size	0.015 (0.017)	0.015 (0.020)	0.012 (0.039)	0.014 (0.025)
Common border	5.337** (2.342)	5.337*** (1.434)	2.810 (5.218)	3.247 (3.914)
Common language	-1.133 (1.228)	-1.133 (1.039)	0.047 (2.779)	-0.126 (1.930)
Common colonial relationship	4.338** (2.014)	4.338*** (1.315)	4.282 (6.066)	4.149 (3.971)
Distance	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.001)	-0.000 (0.000)
1st stage residual				0.640*** (0.043)
Constant	0.304 (1.251)	0.304 (1.247)	7.936 (12.697)	8.127 (7.890)
Currency effects	Yes	Yes	Yes	Yes
Country effects	Yes	Yes	Yes	Yes
Time effects	Yes	Yes	Yes	Yes
Observations	685	685	596	589
$R^2$	0.946	n.a.	0.932	0.952
Log likelihood	n.a.	-2418	-2178	-2051
Right/left-censored observations	n.a.	0	n.a.	n.a.

*Note:* The table reports estimates of Eq. (1) based on our sample of 68 dyads (19 countries/5 reserve currencies) over the period 1890-1913 using alternative estimators: (1) a random-effect estimator; (2) a panel tobit estimator; (3) the Griliches (1961)-Liviatan (1963) estimator; and (4) the Hatanaka (1974) estimator. The estimates control for currency fixed effects, country fixed effects and time effects. The standard errors reported in parentheses are robust to heteroskedasticity and clustered by dyad with the exception of column (2); \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ , +  $p < 0.15$ ; n.a.: not available.

**Table 4: Testing the Mercury vs. Mars Hypotheses**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Inertia	0.957*** (0.018)	0.958*** (0.019)	0.955*** (0.018)	0.959*** (0.018)	0.894*** (0.035)	0.896*** (0.036)	0.894*** (0.032)	0.897*** (0.036)
Credibility	0.017 (0.019)	0.016 (0.019)	0.021 (0.021)	0.015 (0.019)	-0.025 (0.033)	-0.022 (0.033)	-0.043 (0.032)	-0.020 (0.033)
Economic size	0.035 (0.035)	0.034 (0.034)	0.036 (0.036)	0.034 (0.033)	0.021 (0.025)	0.021 (0.025)	0.022 (0.025)	0.021 (0.025)
Common border					5.444* (2.977)	5.593* (2.958)	3.383 (3.083)	5.653* (2.916)
Common language					-2.103 (1.488)	-1.944 (1.548)	-2.849** (1.356)	-1.775 (1.559)
Common colonial relationship					7.572** (3.102)	7.422** (3.142)	7.827*** (2.821)	7.286** (3.156)
Distance					-0.001** (0.000)	-0.001* (0.000)	-0.001** (0.000)	-0.001* (0.000)
Any formal alliance	1.613 (2.922)				1.317 (2.495)			
Defense pact		0.806 (4.164)				0.575 (3.214)		
Neutrality treaty			7.471*** (1.349)				6.616* (3.346)	
Entente				0.286 (3.698)				-0.033 (2.703)
Constant	-0.314 (2.094)	-0.313 (2.077)	-0.283 (2.119)	-0.303 (2.060)	12.187* (6.646)	11.614* (6.705)	15.752** (6.989)	11.172* (6.545)
Currency effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Country effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Time effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	685	685	685	685	685	685	685	685
Adjusted $R^2$	0.941	0.941	0.942	0.941	0.943	0.943	0.944	0.943
Log likelihood	-2428	-2428	-2423	-2428	-2411	-2411	-2409	-2411

*Note:* The table reports OLS estimates of Eq. (2) obtained by OLS based on our sample of 68 dyads (19 countries/5 reserve currencies) over the period 1890-1913. The estimates include key pecuniary determinants of international reserve currency status and dummy variables which equal 1 for formal alliances, defense pacts, neutrality treaties and ententes, respectively, for dyad  $i, j$  in year  $t$  and 0 otherwise. The estimates control for currency fixed effects, country fixed effects and time effects. The standard errors reported in parentheses are robust to heteroskedasticity and clustered by dyad; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ , +  $p < 0.15$ .

**Table 5: Cross-Sectional IV Estimates using Diplomatic Representation as Instrument**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	OLS estimates					IV estimates				
Credibility	0.134 (0.191)	0.078 (0.186)	0.145 (0.194)	0.168 (0.192)	0.131 (0.191)	0.411 (0.341)	0.214 (0.369)	0.362 (0.341)	0.362 (0.356)	0.382 (0.351)
Economic size	0.173 (0.171)	0.196 (0.162)	0.083 (0.156)	0.071 (0.162)	0.184 (0.171)	0.757** (0.376)	0.740* (0.414)	0.502* (0.303)	0.498+ (0.346)	0.764* (0.392)
Common border	25.290+ (16.440)	29.001* (15.175)	19.882 (20.081)	27.532* (15.910)	29.553* (15.324)	15.103 (16.950)	30.907* (15.792)	-17.930 (56.076)	18.214 (18.243)	30.612** (15.099)
Common language	-11.245 (11.206)	-15.705+ (10.705)	-12.220 (11.232)	-15.225 (11.157)	-13.251 (10.790)	-12.171 (18.069)	-26.638+ (16.983)	-8.020 (25.670)	-32.367* (19.398)	-22.996 (16.180)
Common colonial relationship	62.798*** (15.659)	63.473*** (15.290)	63.030*** (15.937)	63.860*** (15.745)	64.196*** (15.359)	60.079*** (19.893)	63.273*** (19.292)	58.451*** (21.924)	67.462*** (20.156)	67.576*** (18.299)
Distance	-0.001 (0.001)	-0.001 (0.001)	-0.001 (0.001)	-0.001 (0.001)	-0.001 (0.001)	0.001 (0.001)	0.001 (0.001)	-0.000 (0.001)	0.001 (0.001)	0.001 (0.001)
Any formal alliance	16.878+ (10.548)					29.884+ (19.461)				
Defense pact		37.134*** (10.172)					53.328+ (33.963)			
Neutrality treaty			22.167 (22.963)					66.620 (72.706)		
Non-aggression treaty				18.716 (14.226)					96.320 (77.535)	
Entente					19.686* (10.815)					33.165+ (20.959)
Constant	9.534 (11.787)	10.491 (10.629)	16.943+ (11.113)	15.779 (10.951)	8.565 (11.545)	-32.867+ (22.249)	-24.415 (18.823)	-11.970 (13.021)	-18.612 (17.636)	-33.437+ (22.843)

**Table 5: Cross-Sectional IV Estimates using Diplomatic Representation as Instrument (cont'd)**

Currency effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	81	81	81	81	81	50	50	50	50	50
Adjusted $R^2$	0.365	0.420	0.352	0.345	0.373	0.351	0.391	0.273	0.139	0.358
Log likelihood	-374	-370.4	-374.9	-375.3	-373.5	-231.9	-230.3	-234.8	-239	-231.7
Kleibergen-Paap statistic						5.862	4.841	3.736	3.391	5.842
$p$ -value						0.053	0.089	0.154	0.184	0.054
$F$ statistic						3.725	1.836	1.072	1.246	3.684
Hansen $J$ statistic						1.201	0.648	1.569	0.165	0.984
$p$ -value						0.273	0.421	0.210	0.684	0.321

*Note:* The table reports cross-sectional estimates of Eq. (3); those in columns (1) to (5) are obtained by OLS while those in columns (6) to (10) are obtained by two-stage least squares using as instrument diplomatic representation at the level of chargé d'affaires, minister, and ambassador between states. Each cross-sectional unit represents a country/reserve currency dyad with time series observations averaged out over the period 1890-1913. The estimates control for currency fixed effects. The standard errors reported in parentheses are robust to heteroskedasticity; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ , +  $p < 0.15$ .

**Table 6: Cross-Sectional IV Estimates using an Alternative Instrument Definition**

	(1)	(2)	(3)	(4)	(5)
Credibility	0.411 (0.341)	0.214 (0.369)	0.362 (0.341)	0.362 (0.356)	0.382 (0.351)
Economic size	0.757** (0.376)	0.740* (0.414)	0.502* (0.303)	0.498+ (0.346)	0.764* (0.392)
Common border	15.103 (16.950)	30.907* (15.792)	-17.930 (56.076)	18.214 (18.243)	30.612** (15.099)
Common language	-12.171 (18.069)	-26.638+ (16.983)	-8.020 (25.670)	-32.367* (19.398)	-22.996 (16.180)
Common colonial relationship	60.079*** (19.893)	63.273*** (19.292)	58.451*** (21.924)	67.462*** (20.156)	67.576*** (18.299)
Distance	0.001 (0.001)	0.001 (0.001)	-0.000 (0.001)	0.001 (0.001)	0.001 (0.001)
Any formal alliance	29.884+ (19.461)				
Defense pact		53.328+ (33.963)			
Neutrality treaty			66.620 (72.706)		
Non-aggression treaty				96.320 (77.535)	
Entente					33.165+ (20.959)
Constant	-32.867+ (22.249)	-24.415 (18.823)	-11.970 (13.021)	-18.612 (17.636)	-33.437+ (22.843)
Currency effects	Yes	Yes	Yes	Yes	Yes
Observations	50	50	50	50	50
Adjusted $R^2$	0.351	0.391	0.273	0.139	0.358
Log likelihood	-231.9	-230.3	-234.8	-239	-231.7
Kleibergen-Paap statistic	5.862	4.841	3.736	3.391	5.842
$p$ -value	0.0533	0.0889	0.154	0.184	0.0539
$F$ statistic	3.725	1.836	1.072	1.246	3.684
Hansen $J$ statistic	1.201	0.648	1.569	0.165	0.984
$p$ -value	0.273	0.421	0.210	0.684	0.321

*Note:* The table reports cross-sectional estimates of Eq. (3) obtained by two-stage least squares using as instrument lagged diplomatic representation (as of 1884) orthogonalized with respect to trade determinants. Each cross-sectional unit represents a country/reserve currency dyad with time series observations averaged out over the period 1890-1913. The estimates control for currency fixed effects. The standard errors reported in parentheses are robust to heteroskedasticity; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ , +  $p < 0.15$ .



**Table 7: Scenario Analysis – Impact of US Disengagement and Loss of US Dollar’s Security Premium**  
*(Stable Reserves Level, Changing Composition)*

	NATO member	Major non-NATO ally	FX reserves holdings as of end-2016 (USD billion)	Actual US dollar share	Year of estimate	US dollar share ex. geopolitical premium	US dollar reserves to be liquidated			
							In USD billion	As a % of US public debt held by the public	As a % of US GDP	Impact on long-term US interest rates (bps)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
<b>Nuclear-weapon states</b>										
China			3,011	≈60-70?	2008	same				
India			337	67	2015	same				
Russia			308	43	2016	same				
United Kingdom	YES		107	40	2004	same				
Israel		YES	94	68	2015	same				
France	YES		39	n.a.		same				
<b>U.S. dependent states for security</b>										
Japan		YES	1,158	83-89	2006	55	347	2.4	1.9	36
Saudi Arabia		Proposed	526	≈100?	2016	70	158	1.1	0.8	16
Taiwan		YES	434	≈90?	2016	60	130	0.9	0.7	13
Korea		YES	362	84	1987	54	109	0.8	0.6	11
Germany	YES		37	98	2004	68	11	0.1	0.1	1
<b>Total</b>			<b>6,412</b>				<b>755</b>	<b>5.2</b>	<b>4.1</b>	<b>77</b>

*Note:* The table reports estimates of the impact on bond markets of hypothetical scenarios which assume that the U.S. withdraws from the world and the U.S. dollar loses its geopolitical premium, hence leading to a change in the composition of global foreign exchange reserves away from the dollar towards other units like the euro, yen or Chinese renminbi. NATO (the North Atlantic Treaty Organization) is a mutual defense pact established in 1949 that consists of 29 member states, including the U.S. Article 5 of the North Atlantic treaty foresees that if an armed attack occurs against one of the member states, it should be considered an attack against all members, and other members shall assist the attacked member, with armed forces if necessary. Major non-NATO allies have strategic working relationships with U.S. armed forces but are not NATO members.

**Table 8: Scenario Analysis – Alternative Assumptions  
(Higher Reserves Level, Changing Composition)**

	FX reserves holdings as of end-2016 (USD billion)	USD reserves to be liquidated (USD billion)				
		<i>Hypothetized increase in total (i.e. all currencies) level of FX reserves:</i>				
		<i>0%</i>	<i>5%</i>	<i>10%</i>	<i>20%</i>	<i>30%</i>
<b>U.S. dependent states for security</b>						
Japan	1,158	347	316	284	220	156
Saudi Arabia	526	158	139	121	84	47
Taiwan	434	130	117	104	78	52
Korea	362	109	99	89	69	49
Germany	37	11	10	9	6	4
<b>Total</b>	<b>2,517</b>	<b>755</b>	<b>681</b>	<b>606</b>	<b>458</b>	<b>309</b>
As a percentage of US GDP		4.1	3.7	3.3	2.5	1.7
<b>Impact on long-term US interest rates (bps)</b>		<b>77</b>	<b>70</b>	<b>62</b>	<b>47</b>	<b>32</b>
<b>Implied US dollar depreciation (%)</b>		<b>4.6</b>	<b>4.2</b>	<b>3.7</b>	<b>2.8</b>	<b>1.9</b>

*Note:* The table reports estimates of the impact on bond markets of hypothetical scenarios which assume that the U.S. withdraws from the world and the U.S. dollar loses its geopolitical premium, hence leading to a change in the composition of global foreign exchange reserves. The scenarios further assume that the level of the reserves in question increases by up to 30%.

## Data Appendix

**Argentina.** Annual data on the liquid foreign official assets of the Banco de la Nación (established in 1891) are available from 1880 to 1913. They consist of balances with foreign correspondents.

**Australia.** Annual data on the liquid foreign assets of the Australian Treasury and the commercial banks are available from 1894 to 1913. They consist of funds deposited in London.<sup>63</sup> Data on known sterling holdings are available from 1894 to 1913. That there were no holdings in other currencies besides sterling could be inferred with certainty insofar as sterling holdings equaled total foreign assets.

**Austria-Hungary.** Annual data on the liquid foreign official assets of the Oesterreichische Nationalbank (OeNB established in 1816) are available from 1880 to 1913. They consist of foreign bills. Data on known sterling, French franc and German mark holdings are available from 1890 to 1913.

**Belgium.** Annual data on the liquid foreign official assets of the Belgian government, the Banque Nationale de Belgique (BNB, established in 1850) and of the Caisse Générale d'Epargne et de Retraite are available from 1880 to 1913.<sup>64</sup> They consist of foreign bills and balances.

**Brazil.** Annual data on the liquid foreign official assets of the Federal Treasury are available from 1905 to 1908. They consist of accounts with London. Data on known sterling holdings are available from 1905 to 1907. That there were no holdings in other currencies besides sterling could be inferred with certainty insofar as sterling holdings equaled total foreign assets.

**Bulgaria.** Annual data on the liquid foreign official assets of the Bulgarian National Bank (BNB, established in 1879) are available from 1905 to 1908. They consist of credit balances abroad of the BNB's foreign portfolio.

**Canada.** Annual data on the liquid foreign assets of Canada's commercial banks are available from 1880 to 1913. They consist of claims on foreign correspondents, call and short loans abroad and balances of the Canadian's Finance Department balances with Bank of Montreal, London. The Canadian monetary system before 1914 was in effect a gold- (or U.S. dollar-) exchange standard operated, in the absence of a central bank, by the commercial

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<sup>63</sup> The Commonwealth Bank of Australia, established in 1911, had ordinary functions of commercial and savings banking; it did not specifically have a central banking remit and was not responsible for the note issue. The gold standard was operated by the commercial banks, not by the official authorities.

<sup>64</sup> The Caisse Générale d'Epargne et de Retraite was a government-owned savings bank that held substantial foreign short-term assets; the assets in question are classified as part of Belgium's official foreign reserves in line with Bloomfield (1963).

banks themselves.<sup>65</sup> Data on known sterling and U.S. dollar holdings are available from 1890 to 1913.

**Ceylon.** Annual data on the liquid foreign official assets of Ceylon's government are available from 1899 to 1913. They consist of sterling securities in reserve. Data on known sterling holdings are available from 1899 to 1913. That there were no holdings in other currencies besides sterling could be inferred with certainty insofar as sterling holdings equaled total foreign assets.

**Chile.** Annual data on the liquid foreign official assets of Chilean Government's conversion funds in foreign banks are available from 1880 to 1913. They consist of deposits in foreign banks of the deposits in London of the Emission Office. Data on known sterling, German mark and U.S. dollar holdings are available from 1890 to 1913. That there were no holdings in French francs could be inferred with certainty insofar as sterling, German mark and U.S. dollar holdings equaled total foreign assets.

**Denmark.** Annual data on the liquid foreign official assets of Danmarks Nationalbank (established in 1818) are available from 1880 to 1913. They consist of foreign bills and balances with foreign correspondents.

**Egypt.** Data on the liquid foreign official assets of the Central Bank of Egypt are available for 1913. They consist of foreign bills and balances.

**Finland.** Annual data on the liquid foreign official assets of Suomen Pankki (established in 1812) are available from 1880 to 1913. They consist of foreign bills and balances with foreign correspondents. Data on known sterling, French franc, German mark and U.S. dollar holdings are available from 1890 to 1913 (with missing observations).

**France.** Annual data on the liquid foreign official assets of Banque de France (established in 1800) are available from 1880 to 1913. They consist of foreign bills.

**Germany.** Annual data on the liquid foreign official assets of the Reichsbank (established in 1876) are available from 1880 to 1913. They consist of foreign bills and balances with foreign correspondents. Data on known sterling, French franc and U.S. dollar holdings are available from 1890 to 1913 (with missing observations).

**Greece.** Annual data on the liquid foreign official assets of the National Bank of Greece (established in 1841) are available from 1890 to 1913. They consist of funds abroad. Data

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<sup>65</sup> Bank of Canada was established in 1934.

on known sterling and French franc holdings as part of the non-ordinary reserves are available for 1912 and 1913.<sup>66</sup>

**India.** Annual data on the liquid foreign official assets of the British Raj's government are available from 1880 to 1913. They consist of balances held in London. Data on known sterling holdings are available from 1890 to 1913. That there were no holdings in other currencies besides sterling could be inferred with certainty insofar as sterling holdings equaled total foreign assets.

**Italy.** Annual data on the liquid foreign official assets of the three note issue banks, including Banca d'Italia (established in 1893), and of the Italian Treasury, are available from 1881 to 1913.<sup>67</sup> They consist of foreign bills, bonds, current accounts, and of the Treasury's balances in foreign banks. Data on known sterling, French franc and German mark holdings are available for 1897 and 1913 (with missing observations).

**Japan.** Annual data on the liquid foreign official assets of the Bank of Japan (established in 1882), the Imperial government and the Yokohama Specie Bank are available for 1899 and from 1903 to 1913.<sup>68</sup> They consist of specie held abroad and of foreign balances. Data on known sterling, French franc, German mark and U.S. dollar holdings are available from 1903 to 1913 (with missing observations).

**Netherlands.** Annual data on the liquid foreign official assets of De Nederlandsche Bank (established in 1814) are available from 1889 to 1913. They consist of foreign bills and balances with foreign correspondents.

**Netherlands East Indies.** Annual data on the liquid foreign official assets of the Java Bank (established in 1826) are available from 1891 to 1913. They consist of foreign bills and contangos in Amsterdam.

**Norway.** Annual data on the liquid foreign official assets of the Norges Bank (established in 1816) are available from 1896 to 1913. They consist of foreign bills and balances with foreign correspondents, foreign bonds and net amounts due from Danmarks Nationalbank and Sveriges Riksbank. Data on known sterling, French franc and German mark holdings are available from 1896 to 1913.

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<sup>66</sup> The non-ordinary reserves were introduced by the so-called Gamma-Chi MB currency law bearing this abbreviation of 1910.

<sup>67</sup> The other two note issue banks were Bank of Naples and Bank of Sicily; they continued to issue notes after Banca d'Italia's establishment in 1893.

<sup>68</sup> The Yokohama Specie Bank was a special government-owned institution officially in charge of foreign exchange dealings. We include its assets as part of official foreign exchange reserves in line with Lindert (1967).

**Philippines.** Annual data on the liquid foreign official assets of the Gold Standard Fund (established in 1903) are available from 1880 to 1913.<sup>69</sup> That there were no holdings in other currencies besides the U.S dollar could be inferred with certainty insofar as sterling holdings equaled total foreign assets.

**Romania.** Annual data on the liquid foreign official assets of the Banca Națională a României (established in 1880) are available from 1880 to 1913. They consist of foreign bills and balances. Data on known sterling, French franc and German mark holdings are available from 1890 to 1913.

**Russia.** Annual data on the liquid foreign official assets of the State Bank (GosBank) of the Russian Empire (established in 1860) and the Finance Ministry are available from 1883 to 1913. They consist of “gold abroad”, foreign drafts and balances in foreign banks.<sup>70</sup> Data on known sterling, French franc and German mark holdings are available for 1899 and 1900 as well as for 1912 and 1913.

**Serbia.** Annual data on the liquid foreign official assets of Narodna banka Srbije (established in 1884) are available from 1908 to 1913. They consist of foreign balances.

**(Union of) South Africa.** Annual data on the liquid foreign assets of South Africa’s commercial banks are available from 1904 to 1913. They consist of foreign balances. Bloomfield (1963) observes that, unlike many other British overseas territories, gold played a much more significant role there in the reserves of the commercial banks and in currency circulation; and monetary gold movements were an important adjusting item in the balance of payments.<sup>71</sup> Data on known sterling holdings are available from 1904 to 1913.

**Sweden.** Annual data on the liquid foreign official assets of Sveriges Riksbank (established in 1668) and the national debt office are available from 1880 to 1913. They consist of foreign bills, foreign bonds and foreign balances. Data on known sterling, French franc, German mark and U.S. dollar holdings are available from 1910 to 1913.

**Switzerland.** Annual data on the liquid foreign official assets of the Swiss National Bank (SNB, established in 1906) are available from 1906 to 1913.<sup>72</sup> They consist of foreign bills and sight deposits abroad. Data on known sterling, French franc and German mark holdings are available from 1890 to 1913.

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<sup>69</sup> This fund was established in 1903 to maintain parity of the peso to gold. There were no foreign exchange reserves prior to 1903.

<sup>70</sup> The data compiled by Lindert do not provide a split between holdings of gold abroad and holdings of foreign exchange.

<sup>71</sup> The South African Reserve Bank was established in 1921.

<sup>72</sup> Before the SNB took it over in 1906 the right of note issue was shared by 36 different cantonal, state and commercial banks.

**Table A1: Selected Indicators on a Sample of Foreign Reserve Holders in the Modern Era**

	Share of the US dollar in FX reserves	Share of bilateral trade in goods with:				Year	Source
		US	Japan	China	Euro area		
Germany	98	7.4	2.1	3.8	46.2	2004	Truman and Wong (2006)
United Kingdom	40	11.5	2.8	3.7	50.9	2004	HM Treasury (2004)
Israel	68	20.5	1.5	7.0	24.6	2015	Bank of Israel (2015)
Russia	43	4.6	3.6	14.8	33.3	2016	Bank of Russia (2016)
Saudia Arabia	≈100?	12.1	8.6	14.8	14.4	2016	New York Times (2016)
China	≈60-70?	13.1	10.4	0.0	13.0	2008	Liu Pan and Zhu Junbo (2008)
India	67	9.3	2.2	10.8	10.2	2015	The Indian Express (2015)
Japan	83-89	16.3	0.0	17.7	9.8	2006	Truman and Wong (2006)
Korea	84	30.7	25.0	n.a.	10.5	1987	Dellas and Yoo (1991)
Taiwan	≈90?	12.2	11.778	23.1	8.8	2016	China Post (2016)

*Sources:* IMF Direction of Trade Statistics, Taiwan's Bureau of Trade, studies and newspapers reported in the table, and authors' calculations.

*Notes:* the share of the US dollar reported in the table is the latest figure publicly available to the authors' best knowledge; share of bilateral trade with the EU-15 for Taiwan.

**Table A2: Estimates Using Shares adjusted for Gold Holdings**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Inertia	0.652*** (0.041)	0.652*** (0.041)	0.661*** (0.043)	0.672*** (0.044)	0.668*** (0.034)	0.673*** (0.044)	0.669*** (0.033)
Credibility		0.249*** (0.035)				0.084* (0.040)	0.222*** (0.026)
Economic size			-0.090 (0.147)			-0.043 (0.178)	-0.442 (0.970)
Trade relations				-0.083 (0.910)		-0.010 (1.102)	
Financial depth					-2.309 (2.026)		-2.168 (2.078)
Constant	7.409*** (0.871)	0.950* (0.476)	7.166*** (0.960)	20.940 (19.479)	6.734 (5.428)	10.732 (21.098)	6.329* (3.536)
Dyadic effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Time effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	385	385	315	199	166	199	166
Adjusted $R^2$	0.929	0.929	0.941	0.943	0.949	0.943	0.949
Log likelihood	-999.1	-999.1	-799.8	-537.7	-446.8	-537.7	-446.8

*Note:* The table reports OLS estimates of Eq. (1) based on our sample of 73 dyads (19 countries/5 reserve currencies) over the period 1890-1913 including key pecuniary determinants of international reserve currency status (inertia, credibility, economic size, trade relations and financial depth) dyadic effects and time effects. The dependent variable is currency share adjusted for gold holdings. The standard errors reported in parentheses are robust to heteroskedasticity and clustered by dyad; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ , +  $p < 0.15$ .



**Table A3: Overview of Formal Alliances in the Pre-World War I Sample**

Reserve currency issuer	Reserve currency holder	Defense pact	Neutrality treaty	Non- aggression treaty	Entente	Start year
France	Italy		Yes			1902
France	Russia	Yes			Yes	1893, 1891
Germany	Russia	Yes			Yes	1905, 1890
Germany	Austria-Hungary	Yes	Yes	Yes	Yes	1890
Germany	Romania	Yes			Yes	1890
Germany	Italy	Yes		Yes	Yes	1890
U.K.	Sweden				Yes	1890
U.K.	Japan	Yes	Yes		Yes	1902
U.K.	Italy				Yes	1890
U.K.	Austria-Hungary				Yes	1890
U.S.	Japan				Yes	1908

Note: The column “Start year” indicates the first year in the period covered by our sample when the formal alliance reported were in vigor.