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THE VALUE OF BROWNFIELD REMEDIATION

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**ABSTRACT**

The U.S. Environmental Protection Agency Brownfields Program awards grants to redevelop contaminated lands known as brownfields. This paper estimates cleanup benefits by combining administrative records for a nationally representative sample of brownfields with high-resolution, high-frequency housing data. We find property value increases accompanying cleanup averaging from 5.0% to 11.5%; for a welfare interpretation that does not rely on the intertemporal stability of the hedonic price function, a double-difference matching estimator finds even larger effects of up to 15.2%. Our various specifications lead to the common conclusion that Brownfields Program cleanups yield positive, statistically significant, but highly-localized effects on housing prices.

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# 1 Introduction

Land revitalization is a beneficial, yet costly, process to undertake. Lands are often contaminated with harmful substances that require expensive procedures to treat. In some cases, toxic waste sites pose a direct threat to human health. In other cases, sites may pose a low risk to nearby residents, but are left unused or under-used until even small amounts of contaminants are removed. Most would agree upon the importance of treating (or at least containing) health hazards at high-risk sites. As for low-risk sites, however, it is far less obvious that the benefits of remediation should exceed the costs. Even though these sites may not be especially toxic, their oftentimes poor aesthetic quality combined with their additional need for special treatment preceding redevelopment makes the surrounding area an undesirable place to live or work. Thus, the benefits of revitalizing these sites include the economic development that would result from making them more productive and attractive. The U.S. Environmental Protection Agency (EPA) has designated these lower-risk sites as brownfields and has aimed to promote their revitalization through grant funding.

This paper uses a slate of quasi-experimental approaches to estimate the benefits of brownfield cleanup by examining its effect on nearby property values. In this respect, the paper draws upon the extensive literature on property-value hedonics to recover homeowner willingness-to-pay for remediation.<sup>1</sup> The value of cleanup, as captured by the value capitalized into nearby housing prices, is suitable for measuring a variety of beneficial effects, which includes the effects on numerous local neighborhood amenities.

Although our paper is not the first to estimate brownfield sites' impact on nearby residential and commercial property values ([Ihlanfeldt and Taylor, 2004](#); [Leigh and Coffin, 2005](#); [Linn, 2013](#)), we advance the existing body of work on two important fronts. First, while these previous papers are careful in their investigation of the potential threats from correlated unobservables, all focus on only a subset of brownfields within one or two states. To our knowledge, ours is the first paper that combines EPA administrative records with high-resolution, high-frequency housing data to estimate the effects of brownfield cleanup across the entire federal Brownfields Program. Next, only under certain conditions that we describe below can the capitalization of disamenities into local housing markets be given a welfare interpretation ([Kuminoff and Pope, 2014](#)). We utilize different sources of variation available in our unique data to estimate cleanup benefits without relying on those assumptions, making our estimates particularly useful for cost-benefit analysis.

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<sup>1</sup>See [Taylor \(2003\)](#) and [Palmquist \(2005\)](#) for summaries of this literature

## 1.1 Identifying the Effects of Brownfield Remediation

In an ideal research environment, one would randomly select brownfield sites for cleanup and observe the impacts of that cleanup on nearby housing prices. The random selection of sites into the remediation process would guarantee that unobservable determinants of changes in local housing prices would not be correlated with changes induced by remediation, allowing the researcher to cleanly identify the latter. While more common in some areas of research, opportunities for these sorts of experiments are not often available in environmental economics.<sup>2</sup> Indeed, it is the case that the Brownfields Program awards cleanup grants based on a competitive process. The outcome of this process may lead to the award of cleanup funds to locations that differ systematically from locations that do not receive funds. We therefore adopt a variety of quasi-experimental approaches to identifying the effect of cleanup on brownfields including fixed effects and ‘difference-in-differences’ (DID).

The fixed effect and DID approaches to recovering the benefits of site remediation suffer from a similar problem. In particular, each requires an assumption that the hedonic price function, which describes the equilibrium relationship between house attributes (including exposure) and price, is stable over time. However, recent work on environmental gentrification, a process whereby changes in the socioeconomic characteristics of a community accompany changes in environmental amenities, suggests there may be substantial neighborhood turnover in response to brownfield redevelopment ([Banzhaf and McCormick, 2007](#); [Wolverton, 2009](#)), rendering this assumption questionable. Put differently, with a new local population, the willingness-to-pay for not being exposed to an untreated brownfield site that is revealed by the hedonic price function may be very different after cleanup. [Kuminoff and Pope \(2014\)](#) show that the results of simple fixed effect estimation of the price response to cleanup may therefore fail to identify the MWTP of either those living in proximity to the brownfield before or after cleanup. Instead, it will recover a ‘capitalization’ effect (i.e., the simple response of price to a cleanup, without any additional welfare interpretations). The capitalization effect of a cleanup may be interesting in its own right (e.g., considering implications for property tax revenue collection), but it does not imply a welfare interpretation. To overcome this problem, we suggest a DID nearest-neighbor matching estimator (DD-NNM) that does not require any comparisons over time as an alternative to the traditional DID estimator.

Together, our fixed effect and quasi-experimental approaches to estimation all lead to a common conclusion - that cleanups conducted under the Brownfields Program yield a large, statistically significant, positive, but highly-localized effect on housing prices.

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<sup>2</sup>See [Banerjee and Duflo \(2009\)](#) for a description of the extensive role played by randomized experiments in development economics, and [Greenstone and Gayer \(2009\)](#) for a discussion of the benefits and limitations of quasi-experimental methods for environmental questions.

## 1.2 Outline

This paper is divided into six sections. Section 2 describes the EPA Brownfields Program and cleanup process, paying particular attention to the cleanup grant application and scoring procedures. Section 3 describes our methodological approach, detailing the different specifications we use to recover estimates of MWTP in the presence of correlated unobservables. Section 4 describes the data, and Section 5 reports estimates from each specification. Section 6 concludes with a brief discussion and cost-benefit calculation.

## 2 The EPA Brownfields Program

A brownfield is a “real property, the expansion, redevelopment, or reuse of which may be complicated by the presence or potential presence of a hazardous substance, pollutant, or contaminant.”<sup>3</sup> Typically, brownfields are lands that were previously used for industrial or commercial purposes and include areas that are contaminated by low concentrations of hazardous substances. These sites are diverse in nature and can range from being old dry cleaning establishments and gas stations to processing plants for materials such as steel, bricks, and asbestos. Generally, brownfields pose lower risk to human health than other types of hazardous waste sites, as they exclude sites listed or proposed for listing on the National Priorities List and sites that are remediated under the Toxic Substances Control Act of 1976. The U.S. Government Accountability Office estimates that there are more than 450,000 brownfields nationwide. In 1995, the U.S. Environmental Protection Agency initiated the Brownfields Program to assist public and private sector organizations in revitalizing brownfields, mainly by providing grant funding. The aim was not only to improve the environment, but also to promote social and economic reinvestment in these unused lands. In 2002, the Small Business Liability Relief and Brownfields Revitalization Act (i.e., the ‘Brownfields Law’) was signed as an amendment to the Comprehensive Environmental Response, Compensation, and Liability Act of 1980 (CERCLA), which established the Superfund Program. The passage of the Brownfields Law formalized EPA policies regarding brownfields and expanded financial and technical assistance for brownfield remediation through the Brownfields Program.

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<sup>3</sup><http://epa.gov/brownfields/>. See the EPA’s website for further details on the Brownfields Program and a link to public law 107-118 (H.R. 2869), ‘Small Business Liability Relief and Brownfields Revitalization Act’.

## 2.1 Brownfield Grants, Applications, Scoring, and Awards

Brownfields grants serve as the foundation of the Brownfields Program and support land revitalization efforts by funding environmental site assessment, cleanup, and job training activities. There are four types of competitive grants that serve specific purposes in the land revitalization process: assessment grants, cleanup grants, job training grants, and revolving loan fund grants.

This paper focuses on the effect of cleanup grants on housing values. Cleanup grants provide up to \$200,000 to perform cleanup activities at a brownfield site contaminated by petroleum or hazardous substances. While the amount of cleanup funding is small in the grand scheme of land redevelopment, grants from the Program are perceived to provide liability relief, the lack of which is seen to be a real deterrent to development as a result of lawsuits pursued under CERCLA (Alberini et al., 2005). Entities eligible for cleanup grants include state, local, and most tribal governments; quasi-government entities such as redevelopment agencies; and non-profit organizations. Eligible entities must have completed a site assessment to determine the contamination to be remediated and have sole ownership of the cleanup site before proposal submission.<sup>4</sup> Due to budgetary limitations, no eligible entity may apply for funding cleanup activities at more than three sites. Cleanup grants require a 20 percent cost share in the form of a contribution of money, labor, material, or services for eligible and allowable costs; however, applicants may request a waiver of the cost share requirement based on financial hardship. The above requirements represent ‘threshold criteria’ against which cleanup grant proposals are evaluated. Applicants must pass all threshold criteria in order to qualify for funding. Other threshold criteria include community notification, opportunity for public comment prior to proposal submission, and a letter from the appropriate state or tribal environmental authority acknowledging that the applicant plans to apply for federal brownfield assistance.

Conditional upon passing all threshold criteria, the proposal will receive a numerical score from the evaluation panel. Scores are based on several evaluation fields, including community need, project description and feasibility, community involvement and partnerships, and reduction of threats to human health and the environment. Once scored, cleanup grant proposals are ranked from highest to lowest score and then awarded funding in rank order until the program budget has been exhausted.<sup>5</sup> Since passage of the Brownfields Law through

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<sup>4</sup>Historically, many brownfields are owned by local governments due to bankruptcy of a previous business that occupied the site.

<sup>5</sup>Guidelines for cleanup grants can be found at <http://www.epa.gov/brownfields/applicat.htm>. The score and award cutoff may initially seem well-suited for identification using regression discontinuity (RD). However, since the main score is the sum of the various sub-scores for each evaluation field, and each field describes a very different aspect of the applicant, it is unclear what RD would control for in absence of proposal

FY 2013, the EPA has competitively awarded 993 cleanup grants totaling \$188.6 million.

If a proposal is not awarded in one year, the applicant can reapply in a subsequent year.<sup>6</sup> This implies that the brownfield site could be associated with different proposal scores and different award statuses. We take the applicant’s most recent score and application outcome, assuming that it represents the applicant’s best and most knowledgeable proposal effort. More details on how scores are compared across grant years are provided in Section 4.

### 3 Model and Identification

Since brownfield cleanup activity is not directly traded in markets, a revealed preference approach is used to infer its value from its impact on nearby housing prices. This paper uses the hedonic method to model a property’s price.<sup>7</sup> For a thorough discussion of the hedonic method, see the reviews by [Taylor \(2003\)](#) and [Palmquist \(2005\)](#). The hedonic price function is defined as a mapping from the attributes of a house, including the presence of a nearby brownfield, to a price in equilibrium. The implicit price of brownfield exposure may be measured with, for example, the hedonic price gradient with respect to distance.

The hedonic method is based on the idea that homeowners’ disutility from living in close proximity to a brownfield site can be measured by observing compensating price differentials in housing markets. In general, the homeowner’s marginal willingness to pay (MWTP) for some desirable attribute (e.g., distance from a brownfield site) can be read off of the hedonic gradient (i.e., the derivative of the hedonic price function), owing to utility-maximizing homeowners’ sorting behavior. Rosen’s seminal paper ([Rosen, 1974](#)) and the literature it sparked describe procedures for recovering the MWTP functions for heterogeneous individuals. [Bishop and Timmins \(2011\)](#) describe many of the difficulties encountered in this exercise - because of these difficulties, the typical approach in the applied hedonics literature has been to ignore this heterogeneity and either recover a function that describes price as a linear function of distance, or one that treats exposure discretely, defining it according to whether a house falls inside a particular distance band drawn around a brownfield. That is the approach we adopt here.

One of the more difficult problems that arises when implementing the hedonic method is

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sub-scores, which we do not have.

<sup>6</sup>Within the universe of brownfield cleanup proposals, we identified 172 properties that reapplied for funding at least once in the six-year period after the program began, 87 of which were eventually awarded funding.

<sup>7</sup>Assuming that the housing supply is fixed in the short-run, any improvement to a brownfield is assumed to be completely capitalized into price and not in the quantity of housing supplied. Given that the Brownfields Program is relatively recent, we would expect to still be in the ‘short-run’. As more time passes, researchers will be able to study whether cleanups have had a discernible impact on new development.

the presence of house and neighborhood attributes that are unobserved by the researcher but correlated with exposure. These unobservables have the potential to bias the results of a simple cross-sectional specification. Empirical approaches that are used to deal with this problem include (i) fixed effects, (ii) differences-in-differences, and (iii) matching estimators. We briefly review the econometric theory behind each of these modeling strategies below.

### 3.1 Cross-Section and Fixed Effects

The simplest specification ignores any panel variation in the data, and compares houses exposed to sites that have been awarded cleanup under the Brownfields program to those that have not. Potential bias arises if brownfields that received treatment were systematically different in unobservable ways from those that did not receive treatment. An inspection of attributes by award status (available in Table A1 of the Appendix) suggests several reasons to be concerned about the results of a cross-sectional comparison.<sup>8</sup>

A common approach to dealing with unobserved house and neighborhood characteristics that may be correlated with brownfield remediation is to exploit variation in panel data. Considering houses in close proximity (e.g. within 5 kilometers) of awarded sites only, we compare prices of houses sold before the nearby brownfield was cleaned to prices of those sold after to control for any permanent unobservable differences between places that received cleanup treatment and those that did not.<sup>9</sup> We also introduce fixed effects at the brownfield (or house) level to remove time-invariant differences across sites (or houses).

### 3.2 Difference-in-Differences (DID)

Let  $P_{itk}$  be the log of the price of house  $i$  in the neighborhood surrounding brownfield site  $k$  at time  $t$ . At some point in time, site  $k$  is cleaned. Consider only houses in the vicinity of brownfields that are cleaned (5 kilometers), and let the treatment group of houses be defined by those that are close enough (i.e. closer than 5 kilometers) to be affected by that cleanup. A specific definition and estimation of treatment is discussed in Section 4.3; The intuition is that these houses are particularly close to the brownfield, while there may be other houses in

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<sup>8</sup>Table A1 compares houses surrounding cleaned brownfields from our sample to those surrounding brownfields that have not been cleaned. There are statistically and economically significant differences in house attributes by site award status - e.g., houses near an awarded site are less expensive, tend to be older and have fewer bathrooms than those near a non-awarded site. These large differences in observables suggest that there may also be differences in unobservable attributes of each of these groups of sites. Attribute comparisons by exposure to a site versus not at all (Table A2) reveal even larger differences. For subsequent methods, we thus limit the analysis to only using houses within 5 kilometers of brownfield sites.

<sup>9</sup>We present estimates from using multiple distance buffers to demonstrate robustness.



the same local neighborhood that experience the same local public goods but are far enough from the brownfield to not be ‘treated’ by it. We define this distance below.

The dummy variable  $TREAT_{ik}$  is equal to 1 if house  $i$  belongs to the treatment group (i.e., is located within some buffer  $b$ , less than 5 kilometers, surrounding the brownfield), and it is equal to 0 if it belongs to the control group (i.e., inside 5 kilometers but outside the treatment buffer). Let  $POST_{itk}$  indicate post-treatment, which equals 1 if a house lying within 5 kilometers of site  $k$  (in either the treatment or control group) sells after site  $k$  is cleaned. The model for the observed log price is then written as

$$P_{itk} = \beta_0 + \beta_1 TREAT_{ik} + \beta_2 POST_{itk} + \pi TREAT_{ik} \times POST_{itk} + u_{itk} \quad (1)$$

where  $\pi$  represents the expected change in log price for the treated group less the expected change in price for the control group.  $\pi$  is equal to:

$$\begin{aligned} \pi = & \left( E [P_{i1k}^1 | TREAT_{ik} = 1] - E [P_{i0k}^0 | TREAT_{ik} = 1] \right) \\ & - \left( E [P_{i1k}^0 | TREAT_{ik} = 0] - E [P_{i0k}^0 | TREAT_{ik} = 0] \right) \end{aligned} \quad (2)$$

where the superscripts on price denote the counterfactual cleanup status (=1 if cleaned and 0 otherwise) regardless of actual cleanup status. The main identifying assumption underlying the DID model is that of common trends,

$$\begin{aligned} E [P_{i1k}^0 | TREAT_{ik} = 1] - E [P_{i0k}^0 | TREAT_{ik} = 1] \\ = E [P_{i1k}^0 | TREAT_{ik} = 0] - E [P_{i0k}^0 | TREAT_{ik} = 0] \end{aligned} \quad (3)$$

In the case of brownfields, this assumption implies that, in the absence of cleanup, the potential log prices of properties in the treated group would have followed the same trend as log prices in the control group. Under this assumption,  $\pi$  identifies the Average Treatment Effect on the Treated (ATT). Failing to control for observable covariates ( $X_{ik}$ ) may invalidate the common trends assumption. One can easily control for them by extending the regression model used to recover  $\pi$ :

$$P_{itk} = \beta_0 + \beta_1 TREAT_{ik} + \beta_2 POST_{itk} + \pi TREAT_{ik} \times POST_{itk} + X'_{ik} \delta + u_{itk} \quad (4)$$

In practice this regression model can be expanded to include multiple groups and multiple treatment periods. For our application to brownfield cleanup, we separate the period before cleanup is complete into two periods, before cleanup commences and after, and make all comparisons to prices before cleanup activities begin.

### 3.3 Difference-in-Differences Nearest Neighbor Matching (DD-NNM)

In the previous two sub-sections, we discussed estimators where the distinction between capitalization and MWTP is a potential issue. While we can take some comfort in the fact that we are typically relying on variation in prices over just a few years (and, hence, the hedonic price function may not have much time to evolve), we propose a strategy that deals explicitly with this problem. In particular, we estimate a separate hedonic price function in each year by exploiting variation in data across treated houses around cleaned and uncleaned sites.

Returning to the specification used to estimate the difference-in-differences model in Section 3.2, but allowing all of the parameters of the hedonic price function to vary with time, we index each observation by  $i$  (house),  $t$  (year) and  $k$  (site near to which house  $i$  is located). Some of the sites have been cleaned by time  $t$  ( $CLEANUP_{tk} = 1$ ) while others have not ( $CLEANUP_{tk} = 0$ ). Note that we include the set of sites that applied for, but were denied funding (i.e.,  $CLEANUP_{tk} = 0 \forall t$ ). Finally, we include a flexible function of house, brownfield, and neighborhood attributes ( $X$ ). We consider only transactions that occur in a particular year  $t$ ; we therefore do not need to differentiate between pre- and post-treatment periods. Instead, we only need to differentiate between sites that have and have not been cleaned:

$$P_{itk} = \beta_{0t} + \beta_{1t}TREAT_{ik} + \beta_{2t}CLEANUP_{tk} + \pi_t TREAT_{ik} \times CLEANUP_{tk} + f(X_{itk}; \theta_t) + u_{itk} \quad (5)$$

Our DD-NNM method proceeds in the following two stages.

#### DD-NNM: Stage 1

We begin by considering only houses in a particular year  $t$  that are inside the treatment buffers of either a cleaned or an uncleaned site. As such,  $TREAT_{ik} = 1$  for all houses in this sample,

$$P_{itk} = (\beta_{0t} + \beta_{1t}) + (\beta_{2t} + \pi_t) CLEANUP_{tk} + f(X_{itk}; \theta_t) + u_{itk} \quad (6)$$

Using a nearest-neighbor matching algorithm, we pair each house inside the treatment buffer in each neighborhood with  $CLEANUP_{tk} = 1$  with a set of  $J$  houses that are as similar as possible in the covariate space and located inside the treatment buffer of a neighborhood with  $CLEANUP_{tk} = 0$ .<sup>10</sup>

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<sup>10</sup>The Mahalanobis metric is used to measure the distance between two sets of covariates. The number of matches used may exceed  $J$  in the case of ties.

Specifically, for a particular house  $i$  located in the treatment buffer of a cleaned site (price designated by  $P_{itk}$ ), we find the  $J = 5$  ‘nearest neighbors’ to  $i, t, k$  from houses located in the treatment buffer of an uncleaned site (prices denoted by  $P_j^{(itk)}$ ). We use these matches to construct the counterfactual outcome for each house  $i$  had it not been cleaned, and save individual treatment effects for Stage 2 into a vector  $\mathbf{P}_t^{In}$  of length  $N_t$ . The treatment effect averaged over all of the houses near awarded sites is given by

$$(\beta_{2t} + \pi_t) = \frac{1}{N_t} \sum_{i=1}^{N_t} \left( P_{itk} - \frac{1}{J} \sum_j P_j^{(itk)} \right) \quad (7)$$

Next, we repeat this process using only those houses transacted in year  $t$  that are located outside the treatment buffer (i.e.,  $TREAT_{ik} = 0$  for all of these houses). Denoting the prices of houses located outside the treatment buffer with a  $\tilde{P}_{itk}$ , the averaged treatment effect on the houses located outside of the buffer of awarded sites is given by:

$$\beta_{2t} = \frac{1}{\tilde{N}_t} \sum_{i=1}^{\tilde{N}_t} \left( \tilde{P}_{itk} - \frac{1}{J} \sum_j \tilde{P}_j^{(itk)} \right) \quad (8)$$

We similarly save the individual treatment effects into a vector  $\mathbf{P}_t^{Out}$  of length  $\tilde{N}_t$ .

The success of this strategy, of course, depends upon being able to find high-quality matches for houses in neighborhoods around cleaned sites from the set of houses around sites that have not been cleaned. This is what assures that the unspecified function  $f(X_{itk}; \theta_t)$  will be differenced away. To do this, we match based on house and brownfield characteristics, restrict matches to be amongst sites in the same state, and eliminate other forms of heterogeneity at the neighborhood level by matching on attributes of the census tract in which sites are located. Match variables are described in Section 4.1.

Before proceeding to stage 2, we take an additional step to correct for potential bias in our first stage estimates from inexact covariate matches from the set of ‘nearest neighbors’ (Abadie and Imbens, 2011). We use the bias-corrected matching estimator from Abadie and Imbens (2011) to account for differences in covariate values between the treated observation and its matched counterparts. Furthermore, this has an additional benefit of producing estimates that are more robust to the number of matches used (Abadie and Imbens, 2011).

Take a house  $i$  that is located within the treatment buffer of a cleaned site, and let  $\mu_0(X_{itk})$  denote its conditional expected price, given attributes  $X_{itk}$ , had it been near an uncleaned site,

$$\mu_0(X_{itk}) = E[P_{itk}^0 \mid X_{itk}] \quad (9)$$

To implement the bias correction, we first approximate  $\mu_0(X_{itk})$  with a linear model,

$$\hat{\mu}_0(X_{jtk}) = X'_{jtk} \hat{\theta}_{w=0} \quad (10)$$

where the parameters ( $\theta_{w=0}$ ) are estimated with weighted OLS using only the observations from the matched sample (i.e., the houses near *uncleaned* sites, indexed by  $j$ ). The weight for a house  $j$  is given by the number of times it is used as a match for properties near cleaned sites. We then predict prices for houses near *cleaned* sites, with covariates  $X_{itk}$ , using  $\hat{\theta}_{w=0}$ , estimated based on those near uncleaned sites,

$$\hat{\mu}_0(X_{itk}) = X'_{itk} \hat{\theta}_{w=0} \quad (11)$$

Finally, the bias-adjusted estimate for an individual  $i$  replaces the counterfactual from the simple matching estimator,  $\frac{1}{J} \sum_j P_j^{(itk)}$ , with  $\frac{1}{J} \sum_j \hat{P}_j^{(itk)}$

$$\begin{aligned} P_{i,t}^{In,bcm} &= P_{itk} - \frac{1}{J} \sum_j \hat{P}_j^{(itk)} \\ &= P_{itk} - \left( \frac{1}{J} \sum_j P_j^{(itk)} + \hat{\mu}_0(X_{itk}) - \hat{\mu}_0(X_{jtk}) \right) \end{aligned} \quad (12)$$

where the adjustment accounts for the difference in the counterfactual outcome due to covariate differences in the matched observation. The bias-corrected estimator is used to recover treatment effects for houses near ( $\mathbf{P}_t^{In,bcm}$ ) and far ( $\mathbf{P}_t^{Out,bcm}$ ) from awarded brownfields. We then stack these bias-corrected estimates into a vector  $\mathbf{P}_t^{bcm}$  of length  $N_t + \tilde{N}_t$ .

## DD-NNM: Stage 2

We are able to recover an estimate of the average treatment effect on the treated for each year  $t$  by simply differencing the average estimates from stage 1 in the following manner,

$$\pi_t = \frac{1}{N_t} \sum_{i=1}^{N_t} \left( P_{itk} - \frac{1}{J} \sum_j \hat{P}_j^{(itk)} \right) - \frac{1}{\tilde{N}_t} \sum_{i=1}^{\tilde{N}_t} \left( \tilde{P}_{itk} - \frac{1}{J} \sum_j \hat{P}_j^{(itk)} \right) \quad (13)$$

However, even after limiting houses to the immediate vicinity of brownfields, there may still be reason to believe systematic differences exist between houses near and far from sites.<sup>11</sup> Therefore, it will be important to control for observable differences in characteristics. As such, we estimate the treatment effect on the treated,  $\pi_t$ , by regressing  $\mathbf{P}_t^{bcm}$  on a dummy

<sup>11</sup>This will be evident from group mean comparisons in Section 4.3

variable for whether the house is located inside of the buffer while controlling for the same set of characteristics used in matching and restricting comparisons to be within brownfield sites (i.e. including site fixed effects).

## 4 Data

Brownfields, like many other disamenities (Superfund sites, TSDF's, TRI plants) may have very localized impacts on house prices. As such, it can prove difficult to recover these impacts without access to high-resolution data. Cleanup of a brownfield, for example, may not be perceptible in information about census tract median housing prices, while it may in fact have large impacts on nearby houses. One solution to this problem is to use high-resolution decennial census block-level data ([Gamper-Rabindran, Mastromonaco, and Timmins, 2011](#)). That approach, however, introduces two potential problems. First, low-frequency decennial data may confound brownfield cleanup with other unobserved events that occurred at some other time during the same decade. Unlike Superfund remediation, brownfield cleanups can be relatively quick, leaving a great deal of remaining time over a ten-year period for other things to happen. Second, cleanups under the Brownfields Program have all taken place in the last decade, and long-form decennial census data have not been collected since 2000. These data are now collected as part of the American Community Survey, and are available at high geographic resolution only on a 'moving average' basis (e.g., for the period 2005-2009). Given that brownfield cleanup can be initiated and completed relatively quickly, we would not know whether most of the cleanups in our data set occurred before or after the homeowner valuations stated in the 2005-2009 ACS data.

In light of all of these concerns, we employ housing transactions data from Dataquick, Inc. that are both high-resolution (i.e., latitude and longitude) and high-frequency (i.e., day of transaction). This allows us to measure the impact of the cleanup with a great deal of precision, both in space and time. In the following four subsections, we describe the data, estimate the treatment buffer, provide summary statistics (based on our definition of treatment), and describe neighborhood turnover in brownfield neighborhoods that additionally motivate the concern for time-varying hedonic price functions.

### 4.1 Data Description

EPA provided non-public administrative data on all cleanup grant applicants and proposal scores since passage of the Brownfields Law in 2002 through 2008, as well as public data on the subset of brownfields that were awarded funding. The data provide characteristics of

brownfields, including the exact location (latitude and longitude),<sup>12</sup> property size (for awarded sites only), dates of brownfield assessments, and types of grant application (i.e. targeted to treat petroleum sites, sites with hazardous substances, or both). For the properties that were awarded funding,<sup>13</sup> the data include related award and cleanup progress information. Since funding for brownfields varies each year and is awarded beginning with the highest scoring applicant and working downward until funding runs out, there is not one score cutoff that determines whether a property is cleaned. Moreover, because of changing scoring rules, the raw scores are difficult to compare across competition years. To make scores comparable across years, we standardize the scores to be between 0 and 100 by dividing the raw score by the maximum score in its respective competition year. Where site-level fixed effects are not included, the following brownfield characteristics are used as controls: the standardized proposal score, and indicators for whether a site is assessed twice, a petroleum grant applicant, and/or a hazardous substances grant applicant.

There are a total of 1383 brownfield applications, 446 of which are awarded cleanup grants and 937 are not. Applicants could reapply for a grant in another year following a rejection. Taking into consideration re-applications, we identified 1178 unique brownfield properties. After removing brownfields with missing or inaccurate longitude and latitude coordinates, we are left with 797 sites (437 awarded and 360 non-awarded). Property locations were individually verified with Google maps and checked to ensure that the background of the reported location corroborated with the information from the grant proposal. Figure 1 plots the brownfield sites in our sample against states in the continental U.S.

Dates of different milestones in the process to remediate the brownfield exist starting from site assessment and ending with cleanup. We consider all houses sold before any cleanup activities commence to belong to a period, ‘Pre-cleanup.’ Next, we define an interim treatment period that starts from the earliest recorded cleanup start date, and ends on the cleanup completion date.<sup>14</sup> We distinguish this interim period to control for expectations of future development that potentially impact prices before cleanup is complete. Lastly, we define the post-cleanup period during which properties have been fully treated with brownfield cleanup as starting with the cleanup completion date and lasting for the duration of our sample.

The time period dummy variables that will be used in all of the specifications are  $Interim_{tk}$

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<sup>12</sup>Available information describes the centroid of the brownfield property, but not property boundaries. This is a common feature in data describing the geographic siting of locally undesirable land uses (i.e., LULU’s). Like most of this literature, we use distance from the centroid as a measure of exposure. Obtaining more detailed information that would allow us to measure the distance to a site’s boundary would be desirable.

<sup>13</sup>Generally, one brownfield is tied to one cleanup grant, although there are a few cases where a brownfield is tied to multiple grants.

<sup>14</sup>Dates on which information are released to the public about cleanup, such as the public announcement of grant awards, are also reasonable to consider.

and  $Post_{tk}$ , which respectively equal to 1 if a house is sold during and after cleanup of the nearby brownfield. For the DID specification, interactions between each of the above time period dummies with the treatment dummy are included. In that specification, the coefficient on  $Treat_{tk} \times Post_{tk}$  is the treatment effect on the treated, and should be interpreted with respect to the houses in the pre-cleanup period, which is the omitted group.

The second data source comes from Dataquick Information Systems, used under a license agreement with the Duke Department of Economics, which provides housing transactions data. These data contain the history of transactions and characteristics for houses (including exact location) in a large number of U.S. counties. Dataquick does not have housing data for all counties, therefore only a subset of the properties that are tied to cleanup grants are included. Our final sample of houses near brownfield sites covers 176 counties across 38 states. The data consists of information on the sale of newly constructed houses, re-sales, refinance or equity dealings, timeshare sales, and subdivision sales. The data saves transaction-related information such as price, date and associated loans, as well as structural characteristics recorded from the most recent tax assessment. The attribute fields used as controls for differences in structural characteristics include age, number of bathrooms, bedrooms, square footage, and indicator variables for selling in the year built, being categorized as a condo, multifamily, mobile, or an unknown/miscellaneous house type, and year-of-build for the years 1800's, 1900-1950, 1950-2000, 2000-2005, 2005-2010, and after 2010.

In addition to house-level attributes, we control for county level effective real estate tax (RET) rates (Siniavskaja, 2011), as defined by the percentage of the property value that is paid in taxes every year. The county-level RET rates are calculated using homeowner-reported home values and annual real estate taxes from the Census Bureau's 2005-2009 American Community Survey.

Our analysis limits transactions to house sales of owner occupied properties. Houses with missing prices, bathrooms, bedrooms, or square footage are dropped. Furthermore, since only housing characteristics from the most recent tax assessment are recorded, any house indicated to have undergone major improvements is dropped, as its attributes may be incorrect for previous transactions. To reduce possible errors in record-keeping and sales anomalies, the analysis excludes houses that sold more than once per year or five times in the eleven year window of house sales.<sup>15</sup> Prices are normalized to December 2000 dollars using the monthly, regional All Urban Consumers Housing CPI taken from the Bureau of Labor Statistics. The analysis excludes the 1st and 99th percentile of the observed price distribution. The window

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<sup>15</sup>The former often represent non-arms-length transactions that can sometimes lead to multiple transactions on the same day. The latter (i.e., more than 5 transactions in 11 years) signals that the house may be used as an investment property by a house 'flipper' (Bayer, Geissler, and Roberts (2011)).

of observations used for housing transactions starts in 1998 (four years before the start of the Brownfields Program)<sup>16</sup> and ends in 2012, which is the last available year for housing sales.

Neighborhood characteristics used for matching are available through SimplyMap, a web-based data application accessible with a license agreement with Duke University. SimplyMap provides yearly data on tract-level attributes, and are only available starting in the year 2008. The specific variables used include percentages for the following: race (White, Black, Asian, Hispanic), blue collar workers, educational attainment (high school and college), families with children under 18 years of age, native language (English, Spanish, Asian/Pacific Island, and Indo-European), and U.S. citizens. We also use annual, tract-level median income. We associate these neighborhood characteristics to individual housing transactions based on the year of sale and tract in which the house is located.

Knowing the exact locations of all properties allows us to calculate the distance between each house and the nearest brownfield. This is our measure of brownfield ‘exposure’. Using Graphical Information Systems (GIS), each property is first matched to the nearest brownfield within a 5 kilometer radius. The distances to those brownfields are then recovered. Houses not within 5 kilometers of any brownfield are dropped. Houses located near multiple brownfields, in which case the effect of cleanup may be hard to measure, are dropped. Out of a total of 797 unique brownfields from the EPA data with geocoordinates, this limits the number of sites to 327, 197 of which are awarded with cleanup and 130 of which are not. While restrictive, this ensures a clean exposure definition given that sites have different cleanup timelines. The treatment and control groups are then defined using houses within this 5 kilometer radius to minimize the threat of any location-specific unobservable differences that may affect price dynamics.

An important note is that the available EPA data describe the set of brownfield sites associated with applications for cleanup grants. This precludes analysis of brownfields that did not apply for funding. Therefore, it is possible that there are brownfields (along with other locally undesirable land uses) in neighborhoods that are not accounted for. Even though the analysis cannot control for these sites, it is unlikely that the status of these brownfields will have changed over the course of our analysis, making them time-invariant unobservables that will be differenced out of our analysis using several of the methods described in the previous section. Moreover, if they do change status over time, our DID estimator will control for this to the extent that they equally affect treatment and control groups.

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<sup>16</sup>The extent of geographic coverage by Dataquick becomes much greater in 1998. Going back further in time would require dropping more brownfield sites for lack of housing data.



## 4.2 Defining the Treatment Buffer

This paper follows the strategy employed by [Linden and Rockoff \(2008\)](#), using adjacent neighborhoods around a brownfield to define treatment and control groups to alleviate the problem of group- and time-specific unobservables.<sup>17</sup> That is, houses located within a certain distance of a brownfield are considered to be in the treatment group, while houses located outside of that distance (where the site has no effect regardless of cleanup) are designated as controls. As the effects of hazardous waste sites such as those on the National Priorities List decrease very quickly with distance from the site ([Adler et al., 1984](#); [Kohlhase, 1991](#); [Kiel, 1995](#)), the price shocks that would affect the trend of the treated group would arguably affect that of the control group as well. Ultimately, this common trend assumption is untestable. However, this paper provides graphical evidence next and specification tests in the results section that allow us to better assess its validity.

We begin by estimating a pair of price functions over distance from the nearest brownfield site - one for pre-cleanup transactions and one for post-cleanup transactions. The distance at which the pre-cleanup and post-cleanup price functions converge is where brownfield cleanup no longer impacts house prices; this is ideally where we would define the cutoff between treatment and control groups.

Rather than impose a functional form for the price functions, we use a local linear polynomial estimator ([Fan and Gijbels, 1996](#)), which is described in detail in Appendix B.<sup>18</sup> We make one modification to this procedure to account for the fact that the mix of houses sold before and after cleanup changes with respect to distance. In particular, Figure 2 describes the average square footage of houses sold at each distance from a brownfield site before and after cleanup. It is clear from this figure that houses sold before cleanup of brownfield sites within approximately 2 kilometers tend to be larger than those sold in that same buffer after cleanup. We therefore control parametrically<sup>19</sup> for house attributes before recovering the non-parametric relationship between house prices and distance in Figure 3. Figure 3 also controls parametrically for year effects to allow for general inflationary trends, and differences in brownfield characteristics including the proposal scores, proposal type, and the number of times the sites are assessed.<sup>20</sup>

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<sup>17</sup>[Linden and Rockoff \(2008\)](#) estimate the impact of sex offender arrival in Mecklenberg County, North Carolina.

<sup>18</sup>The bandwidth, determined by inspection, is three times Silverman's Rule of Thumb. For the distance gradient, this is about 308 meters. For the time gradient, it is approximately 381 days. A Gaussian kernel is used for weighting.

<sup>19</sup>In practice, we recovered residuals from a linear regression of housing price on house attributes, brownfield attributes, and year fixed effects, and then used the residuals in a non-parametric regression on distance.

<sup>20</sup>Under certain circumstances, additional testing may be advised by a Licensed Site Professional, and a supplemental site assessment is conducted in addition to the required assessment. Recognizing those sites

Figure 3 provides evidence in support of the assumption that houses that are far enough from brownfields represent a valid control group. While we find that houses at all distances have higher prices on average after cleanup, we find that this difference is no longer statistically significant outside of 2070 meters. Taking the treatment group to be defined by a 2070 meter buffer, the DID estimator will compare the average change in prices before and after cleanup inside the buffer with the similarly defined change outside the buffer.

Given the definition of the treatment and control groups, a natural way to check whether the common trend assumption is reasonable is to compare the price trends of the treatment and control groups pre- and post-treatment. If the common trend assumption is valid, then price trends should exhibit a few characteristics. First, if the relationship between cleanup and price is causal, one would expect a significant price increase for treatment houses around the time of cleanup, as opposed to a gradual upward trend in price. This would support the claim that cleanup in fact leads to an increase in prices of houses near brownfields. Second, the price trends of the two groups in the pre-cleanup period should be relatively similar (i.e., common trends before cleanup). Third, in the post-cleanup period, the prices of the control houses should not change significantly, but rather should follow a path similar to that in the pre-treatment period. The latter two characteristics would suggest that price trends for houses near brownfields would have been the same as those far from brownfields had they not been treated with cleanup.

Figure 4 plots the prices of treatment (i.e., inside 2070 meters) and control houses against time relative to the cleanup date.<sup>21</sup> The trends pre- and post-treatment are similar for the two groups. While both groups exhibit a jump at the point of treatment, suggesting that some of the treatment may spill-out into the control group, the discontinuity for the control group going from pre- to post-cleanup (-0.58%) is smaller than that in the treatment group (6.67%). The differences-in-differences approach measures the jump in the treatment group relative to that in the control group.

### 4.3 Summary Statistics

The tables in this section summarize our brownfields data set on multiple dimensions. This is a useful exercise given that this is the first time a national level data set has been compiled for the Brownfields Program. Table 1 provides summary statistics for brownfields by housing data availability in order to examine the representativeness of the sample after data cuts

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that demand additional testing may control for differences in the severity of contamination at sites.

<sup>21</sup>As was the case when generating Figure 3, we parametrically control for housing attributes, year effects, and brownfield characteristics before non-parametrically estimating price as a function of time relative to the cleanup period.

and merges. Columns (1) - (3) and (4) - (6), respectively, summarize characteristics of the subsets of brownfields with and without Dataquick housing data. Tests for the equality of group means for the various attributes across these subsets are provided in columns (7) and (8). Table 1 suggests that proposal scores are marginally higher for non-funded brownfields in locations with Dataquick data, compared to non-funded brownfields in locations without Dataquick data. The difference is not statistically significant for the set of funded properties. Hazardous substances contamination is more common in the funded brownfields for which we do not have housing data; since Dataquick does not provide data for many rural communities, significant differences may reflect the more common occurrence of certain types of brownfields in more urbanized areas. Table 2 also compares attributes of houses near multiple versus one site only. It finds that houses near multiple brownfields are (mean difference in parentheses) less expensive (\$3,838), older (12 years), smaller (23 square feet), and are more likely to be condominiums (4%) and multifamily homes (6%) than those near at most 1 site within 5 kilometers. While these differences are statistically significant, we make this trade-off for the sake of cleanly identifying site exposure.

Table 3 provides summary statistics for house attributes by treatment status. Columns (1) - (2) and (3) - (4), respectively, summarize the housing characteristics for the treatment group (within 2070 meters of a brownfield) and the control group (between 2070 meters and 5 kilometers of a brownfield). Columns (5) and (6) test for equality of group means. Although we reject the equality of means for many attributes, we do take comfort in the fact that the differences are far smaller than comparisons between houses within 5 kilometers to houses in the rest of the county (Table A2 in the Appendix). We take Table 3 as evidence that there are important differences between treatment and control groups that should be accounted for parametrically in the DID specification.

Table 4 provides a yearly breakdown of cleanup starts and completions for the brownfields that were awarded cleanup grant funding.<sup>22</sup> Since the Brownfields Law was only recently enacted in 2002, many cleanup completions occur towards the end of the window of observations, which limits the number of post-cleanup transactions we have to work with. The average cleanup duration for all brownfields for which we can calculate durations is approximately 15 months (or 444 days) with a standard deviation of 451 days.<sup>23</sup> These figures imply that brownfield cleanups are relatively quick (e.g., in comparison to the cleanup of a Superfund site); this requires that we use high-frequency housing data (i.e., daily transactions information) for estimation.

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<sup>22</sup>There are 2 sites that began cleanup before the 2002 - one for areas with Dataquick coverage, and without. These are likely from pilot programs that receive funding before the formal program began.

<sup>23</sup>Table A3 reports cleanup duration by toxin-found and media of contamination.

Even with the relatively short average duration of brownfield cleanup, right-censoring (i.e., cleanups that are not completed by the end of our sample) is still an issue - particularly for cleanups begun in later years. Not surprisingly, cleanups begun later in the sample are less likely to be completed. There is, however, a significant fraction of cleanups with petroleum contamination begun early in the sample that have not been completed by 2012.<sup>24</sup>

## 4.4 Neighborhood Turnover

As suggestive evidence of neighborhood turnover that could alter the equilibrium hedonic price function over time, we use a subsample of the data from Massachusetts for which we can obtain the income and race of the primary homebuyer to examine changes in race and income distributions before and after cleanup.<sup>25</sup> Tabulations of the data (Table 5) show that there are more minorities and low income households in areas close to brownfields (i.e. within the treatment buffer), an outcome that is consistent with many studies in the environmental justice literature.<sup>26</sup> We find that neighborhoods that are cleaned experience a relative increase of 1.61% in the share of white homeowners compared to nearby neighborhoods unaffected by the presence of brownfield sites (Table 6, Panel A).<sup>27</sup> With regards to income, Table 6, Panel B shows increases in the middle and lower class (second and third quintiles) following cleanup. Although we cannot explain these shifts in race and income,<sup>28</sup> we can be more certain that dynamic forces that alter the socioeconomic makeup of communities are at play, which can signify preference shifts at the communities of interest, further motivating the use of our DD-NNM estimator.

# 5 Empirical Results

## 5.1 Cross-Sectional Estimates

Table 7 reports the results of a cross-sectional specification, where exposure is based on award status. We restrict the comparison to be between houses that are in the vicinity of

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<sup>24</sup>Table A4 of the Appendix describes the fraction of cleanups initiated in each year that were not completed by 2012. There were no cleanups initiated in 2012 from the pool of awarded sites between 2002 and 2008.

<sup>25</sup>Housing transactions in Dataquick are merged to data from the Home Mortgage Disclosure Act (HMDA) based on the Census tract, loan amount, and lender name of each property transaction. For details, see [Bayer et al. \(2011\)](#).

<sup>26</sup>See [Been and Gupta \(1997\)](#); [Pastor, Sadd, and Hipp \(2001\)](#); [Baden and Coursey \(2002\)](#); [Wolverton \(2009\)](#)

<sup>27</sup>The fall in the share white homeowners in neighborhoods surrounding brownfields is smaller than the same decrease in white homeowners in nearby neighborhoods far from brownfields.

<sup>28</sup>The literature on gentrification also finds mixed evidence on the direction of demographic and income change following improvements in environmental amenities.

brownfields - some of which have been cleaned, others of which have not. We find that the value of cleanup is negative at -11.7%. The counterintuitive sign of this effect may be a result of omitted variables bias if cleanup grants are targeted towards struggling neighborhoods. Table 7 suggests that unobservable neighborhood attributes may be correlated with their cleanup status, necessitating a different empirical approach.

## 5.2 Fixed Effect Estimates

Next, we use fixed effects to control for time-invariant unobservables, which may be the source of bias that leads to the counterintuitive results found in the cross-sectional specifications. The fixed effects specification uses all houses in a buffer; we consider buffers of 1000, 2000, 3000, and 5000 meters to demonstrate robustness. We also include controls for year fixed effects, house attributes, and the real estate tax rate. The results of the fixed effects specification, described in Table 8, differ strikingly from the cross-sectional results, with statistically significant increases in house prices from cleanup that range between 8.42% and 11.5%, depending on the size of the buffer. Standard errors are clustered at the brownfield level. Limiting the comparison to within-house differences with house fixed effects, we find that cleanup yields a statistically significant increase in house values of 9.26% at the 5% level using standard errors clustered at the brownfield site.

## 5.3 Difference-in-Differences Estimates (DID)

While it is able to deal with time-invariant unobservable neighborhood attributes, fixed effects does nothing to control for time-varying unobservables that may be correlated with brownfield cleanup. Estimates would still be biased if, for example, cleanup were systematically directed towards locations that were considered bad neighborhoods, but were improving in unobservable ways. The DID approach overcomes this problem with the ‘common trends’ assumption - namely, that the change over time in unobservables in the control group is the same as it would have been in the treatment group in the absence of treatment. By assigning the control group to be houses in the same neighborhood as those in the treatment group, but far enough away from the site to not be impacted by cleanup, we address this assumption and obtain estimates that account for any time-varying unobservables that are common to both the treatment and control groups. Moreover, by differencing over time, the DID approach also controls for time-invariant unobservables just as the fixed effects specification did.

As described in Section 3, the average treatment effect on the treated is measured by the coefficient on the interaction of the indicators for a house being in the treatment group (*Treat*) and its transaction occurring after the cleanup has been completed (*Post*).

These estimates can be found in the fifth row of Table 9. With only year fixed effects and brownfield-level controls, we find a treatment effect of 5.67% using the preferred buffer size of 2070 meters. In a specification that includes year fixed effects, house-level and brownfield-level controls, and controls for the real estate tax, this effect increases to 7.01%. Further introducing brownfield fixed effects decreases this effect to 5.0%, which is significant at 10% after clustering standard errors at the brownfield level.<sup>29</sup> The coefficients on the time dummy variables, *Interim* and *Post*, are both positive and significant in the specification with brownfield fixed effects, which suggest that at the community level, broad neighborhood improvements are simultaneously being made over time. This reinforces the importance of controlling for time-varying unobservables through the use of a control group in order to avoid overstating the impact of cleanup. The estimate for the cleanup interim interaction in our main specification,  $Interim \times Treat$ , is now statistically indistinguishable from 0, compared to the -4.56% estimated price impact on treated houses before cleanup started (*Treat*). We take this as evidence of expectations for neighborhood improvements to come before completion of site cleanup.

Before proceeding to our DD-NNM estimator, we include some robustness checks that assess the validity of our control group, the presence of housing supply impacts, and any evidence of reverse causality. We first re-estimate the DID model by moving the cleanup completion date 180, 365, 720 and 1095 days prior to the date cleanup activities actually began (Table 10). If the control houses served as a valid comparison group for the treated houses, then one would not expect any impact based on these falsified cleanup dates. If there were, then it would suggest that the treatment and control groups had differential trends before cleanup commenced. Table 10 shows that the coefficients on the treatment effect ( $Post \times Treat$ ) are insignificant, providing some evidence that the current specification successfully controls for temporal and spatial confounders.

Another potential concern, even though time frames are relatively short, is that our estimated impacts incorporate changes in housing supply as a result of cleanup. If housing supply increases as a result of cleanup, then one should expect to see the estimated cleanup impact decrease as we allow for a longer post-treatment period. To test for this, we limited the post-cleanup transactions to being at most 1, 2 and 3 years after cleanup in the main DID specification. The estimated treatment from these regressions are presented in columns (2) - (3) of Table 11. ATT estimates are not statistically different and stable across specifications.

Finally, if brownfield remediation was part of larger effort to revitalize the specific area in which the site is located (i.e. the houses located within the buffer), then we should see "anticipatory" effects before the site is cleaned. To test for this, we created additional time

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<sup>29</sup>See [Bertrand, Duflo, and Mullainathan \(2004\)](#) for the importance of clustering standard errors.

dummy variables that correspond to 1, 2, and 3 years before cleanup starts. If there is reverse causality, then the coefficients on leads of “treatment” impacts should be positive and significant. The regression in column (5) of Table 11 shows that none of them are, lending support that it is brownfield cleanup that yields house price increases, and not house prices increases as a result of a general revitalization that led to brownfield cleanup.

## 5.4 Difference-in-Differences Nearest Neighbor Matching Estimates (DD-NNM)

Both the fixed effects and DID approaches rely on the strong assumption that the hedonic price function remains stable over time. If cleanup activities initiate neighborhood turnover, the identities of those living in close proximity to the site may change, and with them, marginal willingness to pay may change as well. In fact, [Kuminoff and Pope \(2014\)](#) demonstrate that estimates of the hedonic price function may provide no information about MWTP. As such, one needs a method that both controls for unobservables that may be correlated with cleanup activities while not relying on variation in cleanup status over time. The difference in differences nearest neighbor matching estimator described in Section 3 is designed to do this by controlling for brownfield, house, and neighborhood characteristics.

Estimates of the average treatment effect on cleanup ( $\pi$ ) are recovered in two stages. Stage 1 uses a bias-corrected nearest neighbor matching estimator to recover the effect of locating near and far from awarded sites using the set of comparable houses around non-awarded sites. In doing so for both houses inside and outside of the buffer, we can correct for any unobserved differences between awarded and non-award sites. Panel A of Table 12 gives average estimates from Stage 1 for our preferred buffer size of 2070 meters using  $J = 5$  matches. The estimates under ‘Inside Treatment Buffer’ of Panel A are derived by averaging over the treatment effect from comparing houses inside the treatment buffer of cleaned sites to houses inside the treatment buffers of uncleaned sites ( $\beta_2 + \pi$ ). Estimates under ‘Outside Treatment Buffer’ of Panel A are the averaged treatment effects derived from comparing houses in the control groups of cleaned sites to houses in the control groups of uncleaned sites ( $\beta_2$ ). We cannot consider results for the years 2004-2007, since yearly data on tract-level attributes, which are used to control for neighborhood composition, are only available starting in the year 2008.

The matching estimates for houses outside the treatment buffer are negative and significant across all years, ranging from -8.82% to -21.9% for  $J=5$  matches, which is consistent with the idea that cleanup targets neighborhoods that are worse off. Several of the within-buffer estimates are insignificant, as the sample sizes have been reduced by a fair amount after limiting the data to post-cleanup sales by year. The percentage with exact matches assess

the quality of the matches used for each year. These range from 50.11% to 60.92% for the within-buffer estimates, and 63.28% to 69.84% for the outside-buffer estimates. This highlights the importance of using a bias-corrected estimator and matching on measures of neighborhood quality. Panel B of Table 12 gives average results from Stage 1 using  $J = 10$  matches, and suggests that results are fairly robust to using matches of different sizes.

Stage 2 then recovers the effect of cleanup on the treated from a regression of individual treatment effects (Stage 1) on a buffer indicator and controls. We include brownfield fixed effects to control for any unobserved factors that may be correlated with cleanup assuming that these unobservables impact the entire neighborhood and not differentially by buffer status. Stage 2 cleanup estimates find statistically significant impacts that range from 10.2% to 13.3%.<sup>30</sup> Estimates with  $J=10$  matches are similar and range from 11.8% to 15.2%.<sup>31</sup>

These results suggest that we can indeed interpret our results as implying a positive and significant willingness to pay for brownfield remediation (i.e., a welfare interpretation). The largest of our fixed effects estimators, which estimates an 11.5% increase in housing values, is similar to the smallest of the statistically significant DD-NNM estimates of 10.2% in 2011 and 10.8% in 2008.<sup>32</sup> Compared to the estimates in other years, the larger DD-NNM estimates, which range from 13.2% to 15.2%, are between 16 and 32 percent higher than our largest fixed effect estimate.

Compared with the results of the fixed effects and DID specifications, these larger estimates suggest that changes in the price function over time may have indeed had the effect of reducing the estimated MWTP. Hence, caution must be exercised for assuming time-constant hedonic price functions in policy evaluation if the policy under consideration induces large enough changes such that the population considered before treatment is inherently different from the one after.

## 6 Conclusion

### 6.1 Cost-Benefit Analysis

Finally, we can address the simple question, ‘is brownfield remediation worth it?’ In answering this question, we take a conservative approach. First, we take our most conservative estimate of the cleanup effect - the difference-in-differences estimate based on a 2070 meter treatment buffer (5.0%), rather than the larger estimates generated by the fixed effect and DD-NNM

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<sup>30</sup>The year 2010 estimate of 6.03% is statistically insignificant with standard errors clustered at the brownfield level.

<sup>31</sup>The smallest estimates of 9.38% and 9.65% respectively in years 2010 and 2011 are statistically insignificant.

<sup>32</sup>The estimate in year 2010 is lower, but comparable, at 6.33% is insignificant (s.e. 0.07)



specifications. Next, we take a conservative estimate of the value of housing that sold inside the treatment buffer prior to cleanup. Ideally, we would like to measure the total value of all housing units inside each buffer prior to the start of cleanup, but we do not observe every house sell during that pre-cleanup period. Rather than try to impute values for houses that we do not see transact during that period, we take the conservative approach of aggregating the value of only the houses that do sell in the five years prior to the start of cleanup inside the treatment buffer. We are able to construct this aggregate value for 51 of the brownfields - \$4,158,640,384. Multiplying by a cleanup impact of 5.0% yields an estimate of the aggregate increase in housing value owing to cleanup of \$207,932,016. This represents an average benefit value of \$4,077,098 per site, with a median of \$2,291,315. Figure 5 plots the distribution of benefits across sites. The Northeast Midwest Institute (NEMW) estimates an average cost of brownfield cleanup to be \$602,000 based on cleanup data provided by the EPA (Paull, 2008). Although the smallest of our benefits estimate is below the estimated cleanup costs (17 of 51 brownfields have estimated benefits less than \$600,000), the benefits for the majority of the cleaned sites still far exceed the cost.<sup>33</sup> Furthermore, brownfield remediation should easily pass a cost-benefit test if we considered all the properties located inside the treatment buffer, a larger treatment buffer, or one of our larger treatment effect estimates.

## 6.2 Discussion

The EPA Brownfields Program provides grants to assess and cleanup properties the ‘expansion, re-development, or re-use of which may be complicated by the presence or potential presence of a hazardous substance, pollutant, or contaminant.’ In this paper, we quantify the benefits associated with these remediation activities using property value hedonic techniques. As is typically the case in property value hedonic applications, omitted neighborhood attributes have the potential to bias these estimates. Indeed, our evidence suggests that neighborhoods that successfully clean brownfields under the program may be worse in other unobserved dimensions. As such, we offer a slate of quasi-experimental approaches to overcome this problem, including simple neighborhood fixed effects, a difference-in-differences approach that relies on a treatment and control group defined by geographic proximity, and a difference-in-differences nearest neighbor matching estimator that exploits the advantages of our treatment and control group definitions while not requiring that the hedonic price function remain stable over time. Furthermore, our paper offers the added benefit of external validity given our unique data, as it is the first to use a nationally representative sample of brownfield sites considered by the EPA federal Brownfields Program.

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<sup>33</sup>Although it is beyond the scope of this paper as we do not have data on planned use, it would be interesting to see whether estimated benefits are systematically different depending on planned future use.

Before concluding, we acknowledge a few limitations of our analysis. First, looking at the price of housing in close proximity to brownfield sites will not capture equilibrium effects that are realized elsewhere in the urban area - i.e., cleanup of brownfields may have impacts on local labor markets and on particular housing markets far from the brownfield in question. We will fail to capture these effects to the extent that they appear in other parts of the city. Given the size of a typical brownfield (relative to the size of an urban area), this may not be much of a practical issue. Still, we do note that new methods (i.e., estimable sorting models) may be able to deal with these sorts of concerns ([Kuminoff, Smith, and Timmins, 2013](#)).

Second, our approach will also not capture health benefits from remediation that people are not aware of (and, hence, are not reflected in house purchase decisions and transactions prices). In contrast to other nuisances (Superfund sites, TSDF's, or other toxic waste exposure), we do not expect this to be as much of an issue for brownfield sites, making property value hedonics a good approach in this context.

In light of these limitations, the alternative specifications explored yield a consistent conclusion - averaging over the experiences at a nationally representative sample of brownfield properties, cleanup leads to housing price increases between 5.0% and 15.2%. Taking the most conservative estimate of the value of an average site cleanup, we find that it indeed passes cost-benefit analysis by an order of magnitude based on the expenditures from the Brownfields Program. Moreover, our estimate using a difference-in-differences matching estimator without time variation is consistent with a willingness to pay (i.e., welfare) interpretation, not simply a capitalization effect. Although only one part of the larger EPA Brownfields Program, cleanup of brownfield sites alone yields large increases to nearby housing values and, given the DD-NNM results, has unambiguously positive welfare impacts on communities nearby.

## References

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# Tables

Table 1: Brownfield Attributes By Availability Of Housing Data

Variable	<i>With Dataquick</i>			<i>Without Dataquick</i>			t-stat	Reject?
	Mean	St. Dev.	Obs.	Mean	St. Dev.	Obs.		
<i>Funded and Unfunded</i>								
Petroleum	0.27	0.45	401	0.17	0.38	777	-4.02	Y
Hazardous Substances	0.75	0.43	401	0.85	0.35	777	4.26	Y
Proposal Score (std.)	78.38	11.88	401	76.03	11.38	512	-3.04	Y
<i>Funded Only</i>								
Petroleum	0.30	0.46	239	0.18	0.39	201	-2.76	Y
Hazardous Substances	0.73	0.45	239	0.85	0.36	201	3.00	Y
Proposal Score (std.)	84.54	4.71	239	84.85	4.68	201	0.69	N
Property Size (acres)	10.83	31.29	239	12.91	44.53	197	0.57	N
Ready for Reuse	0.43	0.50	239	0.44	0.50	201	0.25	N

Note: Compares average brownfield attributes by availability of housing data for both funded and non-funded sites, as well as for funded sites only. 'Petroleum' and 'Hazardous Substances' are dummy variables that refer to the cleanup application type (sites may apply for both types of grants).

Table 2: Housing Attributes By Proximity To Number Of Sites

Attributes	Near 1 Brownfield		Near Multiple Brownfields		t-stat	Reject?
	Mean	St. Dev.	Mean	St. Dev.		
Price	218,479.00	153,031.80	214,641.00	150,705.70	-17.97	Y
Real Estate Rate (County)	10.18	4.64	10.20	4.31	2.48	Y
Age	46.78	31.49	58.85	34.22	259.07	Y
Square Footage	1,565.92	684.63	1,542.84	757.77	-22.53	Y
Bathrooms	1.95	0.84	1.83	0.93	-92.87	Y
Bedrooms	3.04	1.05	3.02	1.34	-14.00	Y
Sold in Year Built	0.04	0.19	0.03	0.16	-43.59	Y
Condominium	0.15	0.35	0.19	0.39	83.12	Y
Multifamily	0.05	0.21	0.10	0.31	153.83	Y
Single Family	0.80	0.40	0.70	0.46	-167.85	Y
Mobile	0.00	0.05	0.00	0.03	-27.75	Y
Misc.	0.00	0.05	0.00	0.06	24.55	Y
Obs.	876,693		1,186,858			

Note: Compares mean attributes of houses located within 8 kilometers of at most one brownfield site to those located near multiple brownfield sites within 8 kilometers.

Table 3: Housing Attributes By Treatment Status (Determined By Buffer)

Attributes	<i>Treat</i> ( $\leq 2070m$ )		<i>Control</i> ( $>2070m$ )		t-stat	Reject?
	Mean	St. Dev.	Mean	St. Dev.		
Price	192,305.58	130,325.05	198,787.91	142,330.05	8.97	Y
Real Estate Rate (County)	9.96	3.62	10.64	4.09	32.89	Y
Age	52.94	36.06	45.01	31.51	-47.50	Y
Square Footage	1,559.49	689.47	1,560.25	690.73	0.21	N
Bathrooms	1.83	0.78	1.88	0.81	12.05	Y
Bedrooms	3.09	1.19	3.00	1.01	-18.23	Y
Sold in Year Built	0.04	0.19	0.05	0.21	8.41	Y
Condominium	0.13	0.34	0.15	0.36	9.59	Y
Multifamily	0.09	0.29	0.04	0.20	-44.27	Y
Single Family	0.77	0.42	0.81	0.40	15.31	Y
Mobile	0.00	0.03	0.00	0.04	3.47	Y
Misc.	0.00	0.04	0.00	0.03	-1.72	N
Obs.	46,090		204,719			

Note: Compares mean attributes of houses by location inside versus outside of treatment buffer. Sample includes all houses within 5 kilometers of an awarded brownfield. Attributes are taken from houses selling before cleanup.



Table 4: Timeline of Brownfield Start And Completion Frequencies

	<i>With Dataquick</i>		<i>Without Dataquick</i>	
	Starts	Completions	Starts	Completions
2000	1			
2001			1	
2002	1		1	
2003	4		2	
2004	23	6	17	5
2005	37	12	23	13
2006	35	35	36	18
2007	23	24	28	26
2008	30	17	34	27
2009	30	23	17	33
2010	8	22	8	14
2011	1		1	2

Note: Table gives the cleanup start and completion frequencies by year for brownfields with and without housing data.

Table 5: Spatial Distribution Of Income Before Cleanup

<i>Panel A: Race</i>			
	Inside Buffer	Outside Buffer	Diff (in) - Diff (out)
White	88.73	89.36	-0.63%
Asian/PI	3.78	4.19	-0.41%
Black	4.37	2.8	1.57%
Hispanic	2.2	2.86	-0.66%
Other	0.92	0.79	0.13%

<i>Panel B: Income Quintiles<sup>†</sup></i>			
	Inside Buffer	Outside Buffer	Diff (in) - Diff (out)
1	25.86	20.13	5.73%
2	18.86	19.15	-0.29%
3	19.06	20.22	-1.16%
4	19.08	20.18	-1.1%
5	17.14	20.32	-3.18%

Note: Table reports the average differences in race and income (%) before cleanup for different race categories and segments of the income distribution. <sup>†</sup> Quintiles are based on distribution of household incomes of all houses sold before cleanup.

Table 6: Change In Race And Income Distribution After Cleanup

<i>Panel A: Race</i>							
	Inside Buffer			Outside Buffer			Diff (in)
	Post = 0	Post = 1	Diff (In)	Post = 0	Post = 1	Diff (Out)	- Diff (out)
White	88.73	88.1	-0.63	89.36	87.12	-2.24	1.61%
Asian/PI	3.78	1.74	-2.04	4.19	2.67	-1.52	-0.52%
Black	4.37	6.24	1.87	2.8	4.98	2.18	-0.31%
Hispanic	2.2	3.77	1.57	2.86	5.06	2.2	-0.63%
Other	0.92	0.15	-0.77	0.79	0.16	-0.63	-0.14%

<i>Panel B: Income</i>							
	Inside Buffer			Outside Buffer			Diff (in)
	Post = 0	Post = 1	Diff (In)	Post = 0	Post = 1	Diff (Out)	- Diff (out)
1	20.57	20.17	-0.4	20.13	20.3	0.17	-0.57%
2	20.1	22.79	2.69	20.45	22.69	2.24	0.45%
3	19.49	26.56	7.07	19.92	21.05	1.13	5.94%
4	20.22	17.56	-2.66	19.55	20.33	0.78	-3.44%
5	19.61	12.92	-6.69	19.95	15.63	-4.32	-2.37%

Note: Table gives average changes in race and income (%) after cleanup in neighborhoods near brownfields relative to neighborhoods far from brownfields over the same period. Relative differences are reported for different race categories and segments of the income distribution.

Table 7: Cross-Sectional Specification

VARIABLES	All within 5km
Cleanedup	-0.117*** (0.00274)
Constant	11.50*** (0.0103)
Observations	469,928
R <sup>2</sup>	0.488
<b>Controls</b>	
Year Fixed Effects	Yes
Brownfield Characteristics	Yes
House Controls	Yes

Note: Cross-sectional specification compares houses near cleaned versus not cleaned brownfields (within 5km). Sample used includes only houses inside a 5km buffer around a funded brownfield that has been cleaned or an unfunded brownfield. 'Cleanedup' = 1 if the house is near a funded site has been cleaned. House attributes include county tax rate, age, number of bathrooms, bedrooms, square footage, and indicator variables for selling in the year built, condo, multifamily, mobile unknown/misc. house type, and year-of-build for years 1800's, 1900-1950, 1950-2000, 2000-2005, 2005-2010, and after 2010. Brownfield attributes include whether a site is assessed twice, a petroleum site, a hazardous substances site, and the standardized proposal score. Standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Table 8: Fixed Effects

VARIABLES	b= 1000	b= 2000	b= 3000	b= 5000	b= 5000
Interim $\times$ BF	0.0718* (0.0401)	0.101** (0.0404)	0.0939** (0.0432)	0.101*** (0.0381)	0.113** (0.045)
Post $\times$ BF	0.0984* (0.0551)	0.115** (0.0451)	0.0968** (0.0418)	0.0842** (0.0371)	0.0926** (0.042)
Observations	18,686	64,652	136,480	370,910	193,421
R <sup>2</sup>	0.674	0.671	0.686	0.687	0.254
<b>Controls</b>					
Year Fixed Effects	Yes	Yes	Yes	Yes	Yes
House Controls	Yes	Yes	Yes	Yes	
Fixed Effects	Brownfield	Brownfield	Brownfield	Brownfield	House

Note: Fixed effects specification compares houses sold before and after cleanup. Sample used includes only houses (i) around awarded brownfields, and (ii) inside buffer 'b' meters. 'Post' = 1 if transaction occurs after nearby brownfield is cleaned. 'Interim' = 1 if transaction occurs during cleanup. House characteristics (for specifications with brownfield fixed effects) are the same as those used in Table 7. Standard errors clustered by brownfield in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Table 9: Differences-In-Differences

VARIABLES	b=2070 meters		
Treat	-0.0496*** (0.004)	-0.0475*** (0.003)	-0.0456** (0.018)
Interim	0.237*** (0.004)	0.112*** (0.003)	0.104*** (0.039)
Post	0.149*** (0.004)	-0.000276 (0.003)	0.0747** (0.037)
Interim $\times$ Treat	-0.0747*** (0.009)	-0.0365*** (0.007)	-0.0161 (0.023)
Post $\times$ Treat	0.0567*** (0.007)	0.0701*** (0.006)	0.0500* (0.029)
Constant	13.97*** (0.022)	13.21*** (0.018)	11.08*** (0.166)
Observations	370,910	370,910	370,910
R <sup>2</sup>	0.087	0.471	0.380
<b>Controls</b>			
Year Fixed Effects	Yes	Yes	Yes
Brownfield Characteristics	Yes	Yes	
House Controls		Yes	Yes
Brownfield Fixed Effects			Yes

Note: DID specification compares price differences before and after site cleanup for houses located within a treatment buffer of 2070 meters to differences in prices for those houses located outside of the treatment buffer. Sample used includes only houses (i) around awarded brownfields, and (ii) within 5km of a site. 'Treat' = 1 if house is located within 2070 meters of a site. 'Post' = 1 if transaction occurs after nearby brownfield is cleaned. 'Interim' = 1 if transaction occurs during cleanup. Brownfield and house controls (when included) are the same those in Table 7. There are a total of 197 sites in the brownfield fixed effects specification. Standard errors clustered by brownfield in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Table 10: Falsification Test -  $D$  Days Before Actual Cleanup Date

VARIABLES	$D=180$	$D=365$	$D=730$	$D=1095$
Treat	-0.0469*** (0.018)	-0.0462** (0.018)	-0.0448** (0.018)	-0.0468** (0.018)
Post	0.0845*** (0.031)	0.0732** (0.031)	0.0354 (0.030)	-0.00747 (0.029)
Post $\times$ Treat	0.0263 (0.022)	0.0221 (0.022)	0.0166 (0.022)	0.0187 (0.021)
Constant	11.08*** (0.166)	11.07*** (0.166)	11.07*** (0.164)	11.08*** (0.162)
Observations	370,910	370,910	370,910	370,910
R <sup>2</sup>	0.253	0.251	0.248	0.248
Number of Sites	197	197	197	197

Note: The above falsification tests move the cleanup date  $D$  days before the actual date of cleanup, and re-estimates the DID specification with brownfield fixed effects. As it is unclear what an 'Interim' period should be with the falsified dates, we do not separately identify cleanup interim effects. Controls used for falsification tests are the same as those used in Column 3 of Table 9. Standard errors clustered by brownfield in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ .

Table 11: Robustness

VARIABLES	Main Estimate	At most $Y$ years post cleanup			Anticipatory
		$Y = 1$	$Y = 2$	$Y = 3$	Effect
Lead 3 years					0.0171 (0.020)
Lead 2 years					-0.0119 (0.021)
Lead 1 year					0.00255 (0.024)
Post $\times$ Treat	0.0500* (0.029)	0.0484** (0.024)	0.0486* (0.026)	0.0459* (0.027)	0.0511* (0.030)
Constant	11.08*** (0.166)	11.04*** (0.171)	11.04*** (0.170)	11.05*** (0.170)	11.08*** (0.164)
Observations	370,910	314,047	328,844	340,489	370,910
R <sup>2</sup>	0.380	0.391	0.390	0.388	0.381
Number of Sites	197	193	194	195	197

Note: Column (1) give the main estimate from the DID specification (from Column 3 of Table 9). Columns (2) - (4) respectively estimate the ATT by limiting the post-treatment period to at most 1, 2, and 3 years after cleanup. Column (5) includes leads in treatment impact of 1, 2, and 3 years to test for any anticipatory effects. Controls used are the same as those used in Column 3 of Table 9. Standard errors clustered by brownfield in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ .



Table 12: Stage 1 Difference-In-Differences Nearest Neighbor Matching Estimator

<i>Panel A: 5 Matches</i>									
Inside Treatment Buffer					Outside Treatment Buffer				
Year	Est.	S.E.	Obs.	% Exact	Year	Est.	S.E.	Obs.	% Exact
Y2008	0.120***	(0.0443)	4,404	60.92	Y2008	-0.163***	(0.0254)	17,737	63.45
Y2009	0.150***	(0.0396)	5,131	59.88	Y2009	-0.0882***	(0.0226)	20,363	68.39
Y2010	-0.0883**	(0.0395)	4,341	50.11	Y2010	-0.212***	(0.0240)	17,273	63.28
Y2011	-0.0623	(0.0409)	3,967	55.73	Y2011	-0.219***	(0.0283)	16,065	69.84
Y2012	-0.0153	(0.0454)	3,317	60.66	Y2012	-0.163***	(0.0274)	13,400	67.1

<i>Panel B: 10 Matches</i>									
Inside Treatment Buffer					Outside Treatment Buffer				
Year	Est.	S.E.	Obs.	% Exact	Year	Est.	S.E.	Obs.	% Exact
Y2008	0.170***	(0.0391)	5,131	57.82	Y2008	-0.131***	(0.0197)	17,737	59.63
Y2009	0.146***	(0.0351)	4,341	58.81	Y2009	-0.0988***	(0.0178)	20,363	64.14
Y2010	-0.0514	(0.0345)	3,967	49.29	Y2010	-0.210***	(0.0195)	17,273	58.76
Y2011	-0.0743**	(0.0333)	3,317	51.53	Y2011	-0.230***	(0.0237)	16,065	65.63
Y2012	-0.0516	(0.0387)	3,317	56.81	Y2012	-0.183***	(0.0213)	13,400	61.29

<sup>†</sup> Note: Table gives bias-adjusted nearest neighbor matching estimates using 5 and 10 nearest neighbors based on the Mahalanobis metric at a buffer of 2070 meters. Matches are restricted to be in the same state. Column ‘% Exact’ gives the percentage of the observations that match exactly on State. Match variables: House attributes include the county tax rate, age, number of bedrooms, bathrooms, square footage, and indicator variables for selling in the year built, condo, multifamily, mobile, unknown/misc. house type, and year-of-build for years 1800’s, 1900-1950, 1950-2000, 2000-2005, 2005-2010, and after 2010. Brownfield attributes include the standardized proposal score, site longitude and latitude, and indicator variables for assessed twice, petroleum site, and hazardous substances site. Neighborhood attributes at the tract-level include median income, % White, % Black, % Asian, % Hispanic, % Blue Collar, % High School Graduate, % College Graduate, % With Child Under 18, % Speaks English, % Speaks Spanish, % Speaks Indo-European language, and % U.S. citizen. Standard errors in parentheses and calculated according [Abadie and Imbens \(2006\)](#). \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

Table 13: Stage 2 Difference-In-Differences Nearest Neighbor Matching Estimator

<i>A. 5 Matches</i>				<i>B. 10 Matches</i>			
Year	Est.	S.E.	N	Year	Est.	S.E.	N
Y2008	0.108**	(0.0437)	6,672	Y2008	0.152***	(0.0464)	6,672
Y2009	0.133*	(0.0685)	7,751	Y2009	0.144**	(0.0699)	7,751
Y2010	0.0633	(0.0733)	7,925	Y2010	0.0938	(0.0670)	7,925
Y2011	0.102*	(0.0586)	8,033	Y2011	0.0965	(0.0581)	8,033
Y2012	0.132**	(0.0626)	6,662	Y2012	0.118*	(0.0654)	6,662

Note: Stage 2 of DD-NNM first recovers individual treatment effects on all houses located around awarded sites from Stage 1, computed based on the nearest matches found from non-awarded sites. Treatment effects are then regressed on a dummy variable for locating inside the treatment buffer, house/neighborhood controls, and site-specific dummy variables. Standard errors clustered by brownfield in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

# Figures

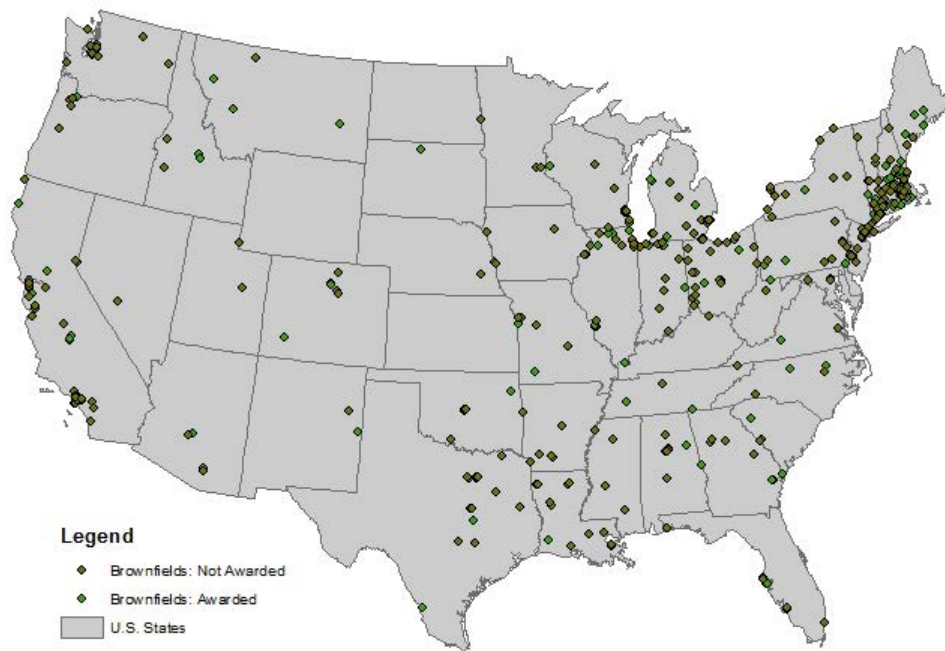


Figure 1: Brownfield Sites in the Continental U.S. from the Set of Cleanup Applicants Between 2003-2008

Figure 2: Average Square Footage Of Houses Transacted By Distance From Brownfield Before V. After Remediation With 99% Confidence Intervals

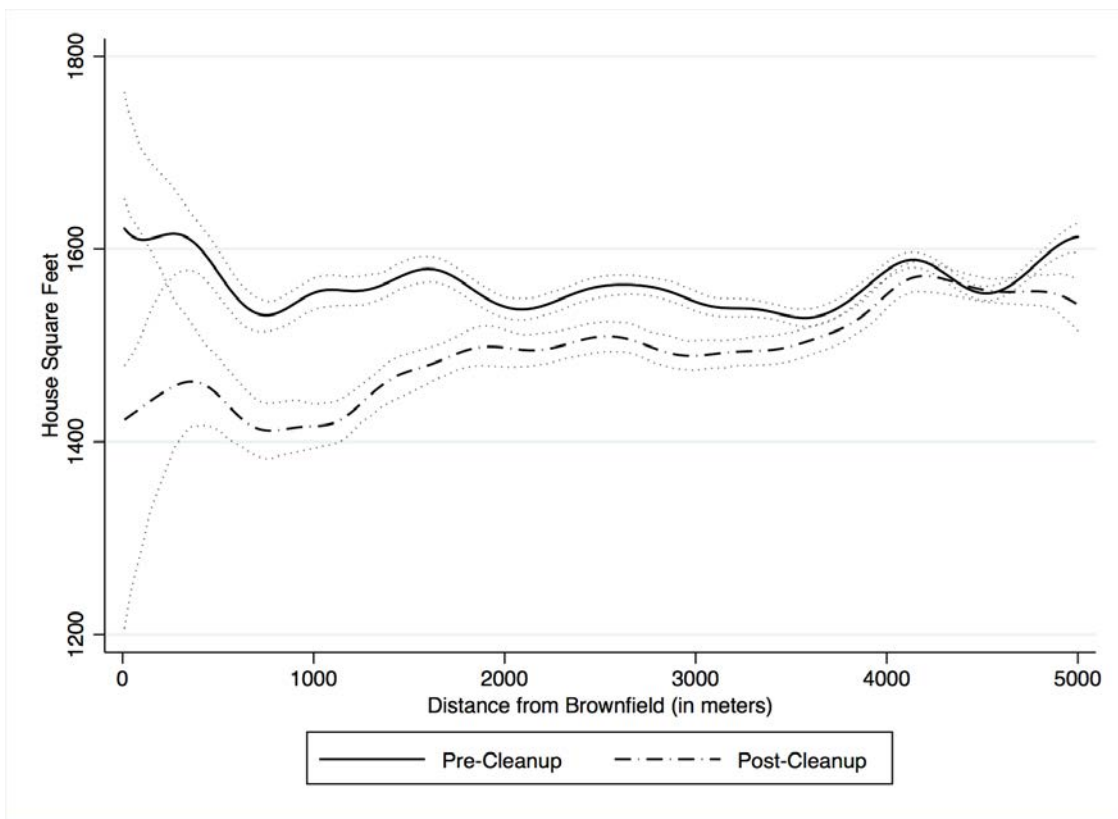


Figure 3: Non-Parametric Price Function Estimates Before And After Remediation With 99% Confidence Intervals

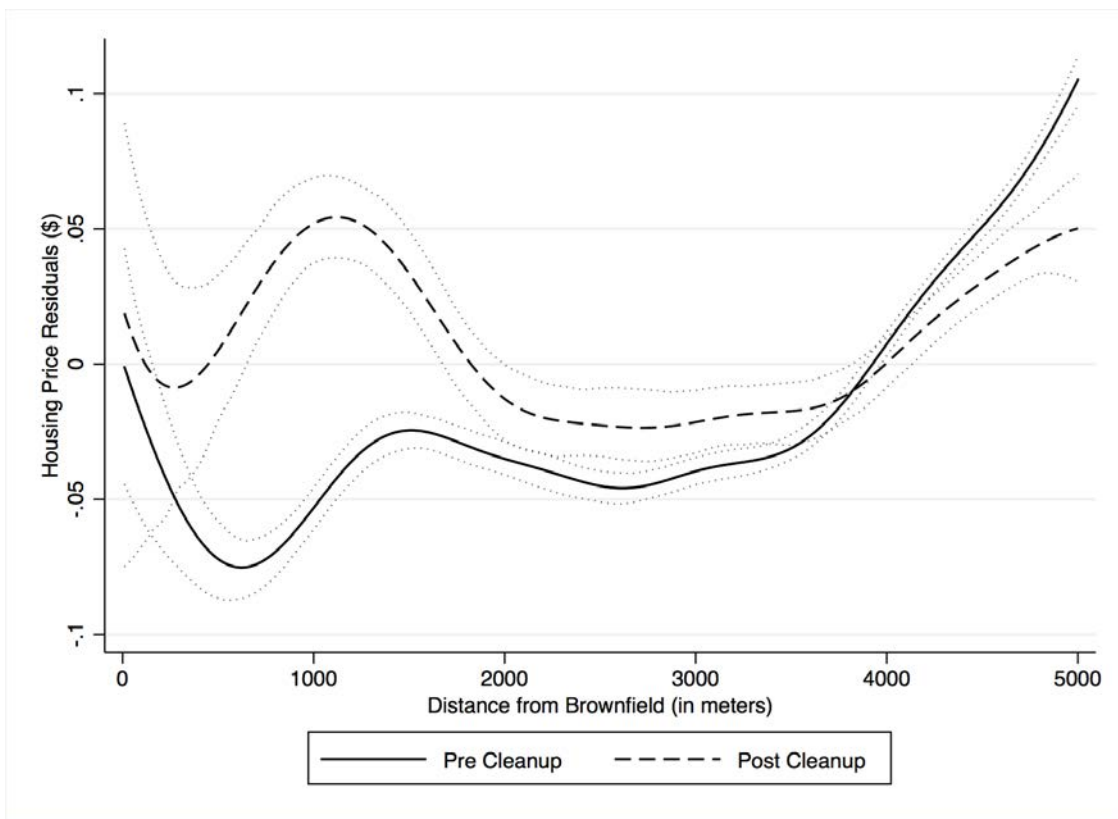


Figure 4: Non-Parametric Price Function Estimates Relative To Cleanup Period For Treatment And Control Houses With 95% Confidence Intervals

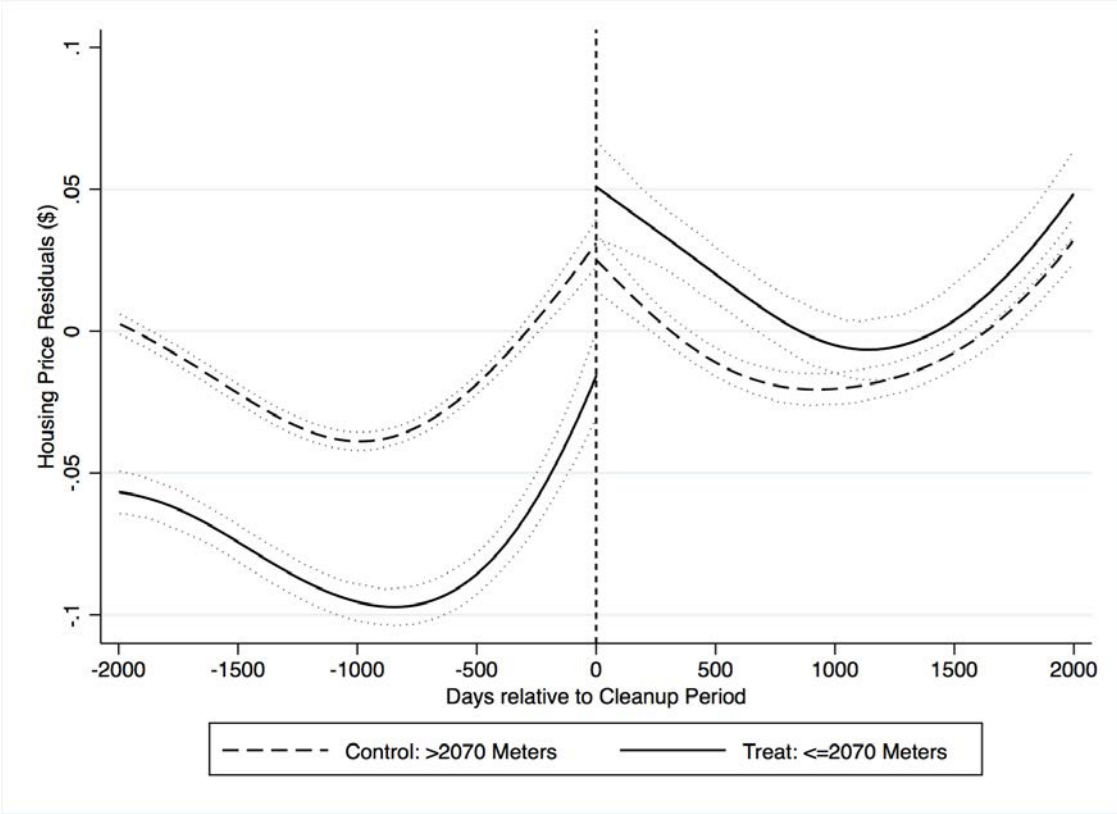
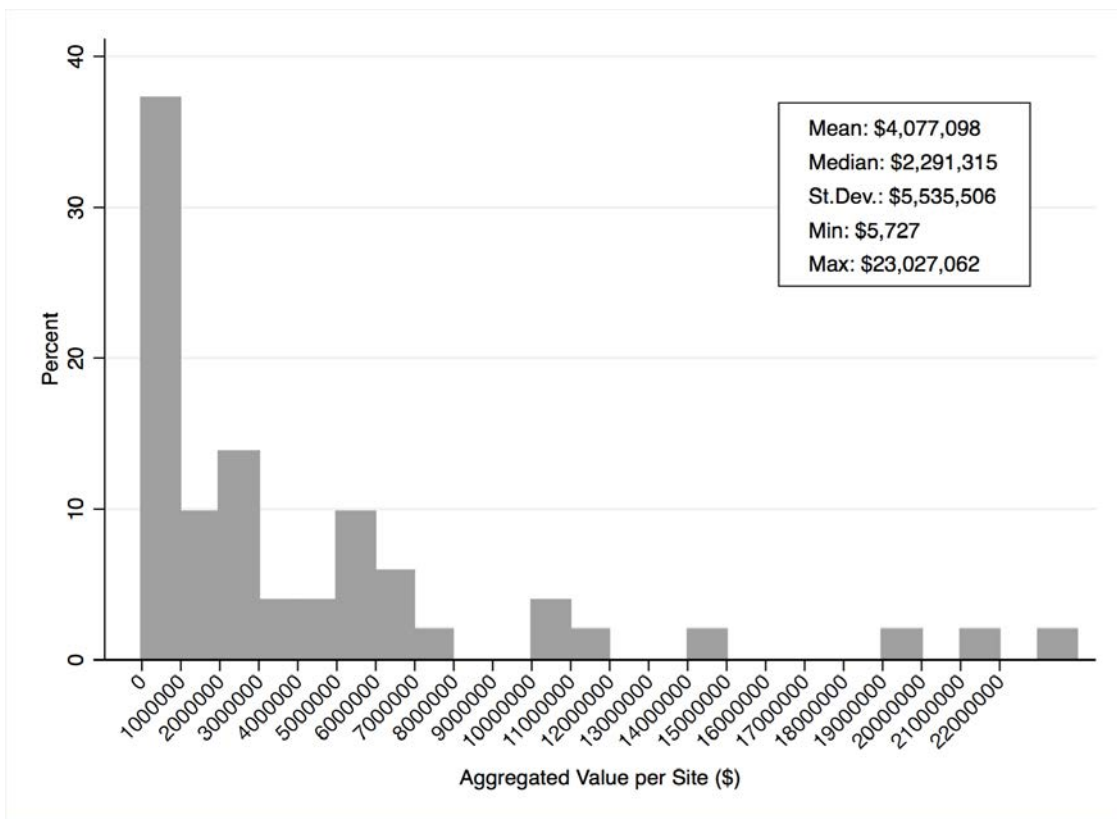


Figure 5: Distribution of Benefits Across Brownfields: Aggregate Value of Houses Sold 5 Years Prior to Cleanup Start



# Appendix A

Table A1: House Attributes By Whether Brownfield Is Funded Or Unfunded

Attributes	Funded Brownfields		Unfunded Brownfields		Equality of Means	
	Mean	St. Dev.	Mean	St. Dev.	t-stat	Reject?
Price	197,596.68	140,223.30	228,864.38	153,341.36	82.56	Y
Real Estate Rate (County)	10.51	4.01	9.74	4.86	-66.55	Y
Age	46.47	32.54	45.76	30.95	-8.76	Y
Square Footage	1,560.11	690.50	1,551.65	652.17	-4.97	Y
Bathrooms	1.87	0.81	1.99	0.83	56.55	Y
Bedrooms	3.01	1.05	3.03	1.01	6.42	Y
Sold in Year Built	0.04	0.20	0.03	0.18	-18.85	Y
Condominium	0.15	0.35	0.16	0.37	15.28	Y
Multifamily	0.05	0.22	0.04	0.19	-22.74	Y
Single Family	0.80	0.40	0.79	0.40	-6.48	Y
Mobile	0.00	0.04	0.00	0.06	13.32	Y
Misc.	0.00	0.03	0.00	0.06	17.12	Y
Obs.	250,809		395,756			

Note: Compares the mean attributes of houses located near funded brownfields to those located near unfunded brownfields. Sample is limited to houses within 5000 meters of a site. For funded brownfields, attributes are taken from houses selling before cleanup.

Table A2: House Attributes By Within 5km Versus Rest Of County

Attributes	Within 5km		Rest of County		Equality of Means	
	Mean	St. Dev.	Mean	St. Dev.	t-stat	Reject?
Price	230,426.57	1,377,013.13	263,210.91	1,266,378.88	37.04	Y
Real Estate Rate (County)	10.94	4.78	9.90	4.98	-307.13	Y
Age	55.78	34.85	31.62	27.98	-1,141.92	Y
Square Footage	1,495.73	6,482.25	1,814.20	19,809.96	26.33	Y
Bathrooms	1.70	6.85	1.96	2.09	98.56	Y
Bedrooms	2.30	1.98	2.18	1.82	-88.12	Y
Sold in Year Built	0.03	0.16	0.07	0.25	251.08	Y
Condominium	0.19	0.39	0.16	0.37	-96.81	Y
Multifamily	0.09	0.28	0.02	0.13	-549.31	Y
Single Family	0.71	0.45	0.81	0.39	340.42	Y
Mobile	0.00	0.05	0.01	0.09	113.32	Y
Misc.	0.01	0.08	0.00	0.06	-45.89	Y
Obs.	2,769,158		9,288,332			

Note: Compares mean attributes of all houses within 5000 meters of a brownfield (funded or unfunded) to houses located outside 5000 meters in the rest of the county. For funded sites, only houses before cleanup are used. All other houses that are not considered a condominium, multifamily, single family, or mobile dwelling are categorized as 'Miscellaneous.'



Table A3: Brownfield Cleanup Duration (In Days) By Contaminant

<i>Contaminant Funding Type</i>	Mean	St. Dev.	Obs.
Petroleum only	444.08	468.75	60
Hazardous Substances only	442.72	449.64	210
<i>Contaminant Found</i>			
Controlled Substances	741.90	645.86	10
Asbestos	493.62	476.18	86
PCBs	489.58	468.92	45
VOCs	501.88	464.46	108
Lead	445.65	415.13	156
Other Metals	438.97	436.78	117
PAHs	448.07	436.83	117
Other	495.85	520.38	75
Unknown	383.00	513.36	2
<i>Media of Contamination</i>			
Soil	464.06	450.36	234
Air	329.33	289.09	12
Surface Water	356.00	282.92	21
Groundwater	520.44	499.20	126
Drinking Water	634.00		1
Sediments	422.45	441.28	11
Unknown	456.00	359.05	7

Note: Table gives overall duration of cleanup for petroleum and hazardous substances brownfield sites, as well as cleanup duration by contaminant type and the medium of contamination.

Table A4: Fraction of Proposals Initiated In Each Year (Column) That Did Not Complete Cleanup By 2012

<i>Contaminant Funding Type</i>	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Petroleum only	0.0000	0.0000	0.1765	0.0952	0.2857	0.3333	0.4444	0.6000		
Hazardous Substances only	0.0000	0.0000	0.0455	0.0541	0.1818	0.1905	0.2222	0.4865	0.4000	1.0000
			0.0000	0.0000	0.0000		0.0000		1.0000	
<i>Contaminant Found</i>										
Controlled Substances			0.0000	0.0000	0.0000	0.0000		0.0000		
Asbestos	0.0000	0.0000	0.0769	0.0714	0.0000	0.1364	0.3684	0.5714	0.5000	
PCBs		0.0000	0.1667	0.0833	0.1000	0.2500	0.4444	0.5000	0.4286	1.0000
VOCs		0.0000	0.1429	0.1429	0.2667	0.3000	0.2286	0.5556	0.5000	1.0000
Lead		0.0000	0.0500	0.0345	0.1250	0.1563	0.2250	0.5517	0.4167	1.0000
Other Metals		0.0000	0.1538	0.0400	0.2258	0.2609	0.2963	0.5000	0.3636	1.0000
PAHs	0.0000	0.0000	0.0769	0.0800	0.1818	0.2000	0.2647	0.6800	0.4286	1.0000
Other	0.0000	0.0000	0.0000	0.0000	0.1333	0.2857	0.0000	0.3000	0.3333	
Unknown			0.0000				0.0000			
<i>Media of Contamination</i>										
Soil	0.0000	0.0000	0.1143	0.0600	0.2131	0.2222	0.2857	0.5610	0.4000	1.0000
Air			0.2500	0.0000	0.0000			0.0000		
Surface Water			0.2500	0.1667	0.1429	0.0000	0.0000	0.0000	0.5000	
Groundwater		0.0000	0.0909	0.1071	0.3030	0.3182	0.2895	0.6154	0.5455	1.0000
Drinking Water				0.0000		1.0000	1.0000			
Sediments			0.3333	0.2500	0.5000	0.0000	0.7500	0.5000	0.5000	
Unknown			0.0000	0.0000		0.3333	0.0000	0.5000	1.0000	

Note: Table reports the fraction of cleanups initiated in each year that were not completed by 2012. No cleanups were initiated in 2012 that submitted applications for the 2002-2008 fiscal years.

# Appendix B

## Local Polynomial Modeling of the Hedonic Price Gradient

Let  $(X_0^1, \dots, X_0^j, \dots, X_0^k)$  be a set of  $k$  equally-spaced focal points on the support of the variable defining distance from brownfield. Using  $k$  focal points divides the support of distance into  $k + 1$  intervals of length

$$l = \frac{dist_{max} - dist_{min}}{k + 1}$$

where  $X_0^j = dist_{min} + l \times j$  for  $j = 1, 2, \dots, k$ . We fit a linear function for each focal point:

$$P_i | X_0^j = a + b \cdot dist_i + \epsilon_i$$

where  $P_i$  is the price for house  $i$  and  $X_0^j$  is distance. The covariate and the focal points used in the kernel weight are normalized to have mean 0 and standard deviation 1. The problem is to minimize the following weighted sum of squared residuals,

$$\sum_{i=1}^n (P_i - [a + b(dist_i - X_0^j)])^2 \cdot K_h \left( \frac{dist_i - X_0^j}{\hat{\sigma}} \right)$$

where  $K_h(\cdot)$  is a Gaussian kernel; i.e.  $K_h(z) = \frac{1}{h} K_h(\frac{z}{h}) = \frac{1}{h} \phi(\frac{z}{h})$ , and  $\hat{\sigma}$  is the estimated standard deviation of the covariate,  $X_i$ . The smoothing parameter  $h$  is chosen according to three times Silverman's Rule of Thumb, which states:

$$h = \frac{1.06\hat{\sigma}}{n^{1/5}}$$

Comparing the price gradients with respect to distance pre- and post- treatment, the estimates find that the difference becomes close to 0 at a distance from the brownfield of about 2 kilometers. Price gradients with respect to time are estimated similarly where the  $X$  variable is instead the days relative to cleanup initiation and completion.