NBER WORKING PAPER SERIES

DEMOCRACY AND REFORMS: EVIDENCE FROM A NEW DATASET

Paola Giuliano Prachi Mishra Antonio Spilimbergo

Working Paper 18117 http://www.nber.org/papers/w18117

NATIONAL BUREAU OF ECONOMIC RESEARCH 1050 Massachusetts Avenue Cambridge, MA 02138 June 2012

This paper was also published as IMF Working Paper 10/173. Alessandro Prati provided invaluable comments and suggestions. We are grateful to Daron Acemoglu, Paola Conconi, Francesco Giavazzi, Dennis Quinn, Guido Tabellini, the seminar participants at the 2007 IMF seminar on structural reforms, the 2008 Annual Meetings of the American Economic Association in Atlanta, the 2008 North-Eastern Universities Development Conference in Boston, the 2008 IMF seminar on structural reforms, and the 2010 annual meeting of the Society for Economic Dynamics for helpful comments. The views expressed in this paper are those of the authors and do not necessarily represent those of the IMF, its board of directors, or the National Bureau of Economic Research.

NBER working papers are circulated for discussion and comment purposes. They have not been peerreviewed or been subject to the review by the NBER Board of Directors that accompanies official NBER publications.

© 2012 by Paola Giuliano, Prachi Mishra, and Antonio Spilimbergo. All rights reserved. Short sections of text, not to exceed two paragraphs, may be quoted without explicit permission provided that full credit, including © notice, is given to the source.

Democracy and Reforms: Evidence from a New Dataset Paola Giuliano, Prachi Mishra, and Antonio Spilimbergo NBER Working Paper No. 18117 June 2012 JEL No. E6,057

ABSTRACT

Empirical evidence on the relationship between democracy and economic reforms is limited to few reforms, countries, and periods. This paper studies the effect of democracy on the adoption of economic reforms using a new dataset on reforms in the financial, capital and banking sectors, product markets, agriculture, and trade for 150 countries over the period 1960–2004. Democracy has a positive and significant impact on the adoption of economic reforms but there is scarce evidence that economic reforms foster democracy. Our results are robust to the inclusion of a large variety of controls and estimation strategies.

Paola Giuliano Anderson School of Management UCLA 110 Westwood Plaza C517 Entrepreneurs Hall Los Angeles, CA 90095-1481 and IZA and also NBER paola.giuliano@anderson.ucla.edu

Prachi Mishra International Monetary Fund Research Department, HQ1-9-718 700, 19th Street NW Washington DC 20431 pmishra@imf.org Antonio Spilimbergo International Monetary Fund 700 19th Street, N.W. Washington, DC 20431 aspilimbergo@imf.org

1. Introduction

Political and economic freedoms go hand in hand ... or do they not? This is one of the oldest questions in economics and in political science, which is still largely unanswered. This paper answers this question using a novel dataset on economic reforms, which is the most exhaustive in the literature in terms of country, year, and reform coverage. This question is still open because there are very good theoretical arguments and numerous examples as to why political freedom can either hinder or facilitate economic reforms.

History offers numerous examples where economic reforms were undertaken by non-democratic regimes. Take the historical examples of Chile under Pinochet, South Korea under Park, Mexico in 1986, or Guyana in 1988. In these cases, important economic reforms were undertaken under non-democratic regimes. Historically, many contemporary industrialized countries were not democracies when they took off economically (Schwarz, 1992). Most East Asian economies did not develop under fully democratic regimes. In addition to these historical examples from several regions of the world and different historical periods, compelling theoretical reasons may explain why less democratic regimes may favor economic reforms and growth.

Democracy can hinder reforms if special interests prevail on the general welfare. A democratic regime can fall prey to interest groups, which put their goals before general well being. Capitalists entrenched in their rent-seeking positions are often the main opponents of economic reforms (Rajan and Zingales, 2004). Interest groups can block reforms if there is uncertainty about the distribution of the benefits (Fernandez and Rodrik, 1991). A benevolent dictator' can shelter the institutions, avoid that the state becomes captive of any specific interest group, and allow the state to perform its function in an efficient way. Along these lines, Haggard (1990) argues "... Institutions can overcome collective-action dilemmas by restraining the self-interested behavior of groups through sanctions: collective action problems can be resolved by command." In addition to pressure from interest groups, wages are typically higher under democracy (Rodrik, 1999) and democracy can lead to excessive private and public consumption and lack of sufficient investment (Huntington, 1968). Dictatorial regimes can also rely on financial repression to increase the domestic saving rate. Several countries, including the Soviet Union and many East Asian countries, have been able to increase savings, and ultimately achieve high economic growth rate, thanks to a repressive political system and an attendant highly regulated financial system.

In conclusion, do the historical examples and the theoretical arguments provide a compelling case against the role of democracy in fostering economic reforms? The answer to this question is a resounding no.

The alternative view that democracy often accompanies economic reforms is also based on strong theoretical arguments and solid empirical evidence. Secured property rights, as guaranteed by a democracy, are considered key to economic development (de Soto, 2000). In general, dictators cannot credibly make commitments because of time-inconsistency; so no reform can be undertaken (McGuire and Olson, 1996). Autocratic rulers tend to be predatory, disrupting economic activity and making any reform effort meaningless; autocratic regimes have also an interest in postponing reforms and maintaining rentgenerating activities for a restricted number of supporting groups (Acemoglu and Robinson, 2012.) On the opposite, democratic rulers should be more sensitive to the interest of the public, and so more willing to implement reforms, which destroy monopolies in favor of the general interests. In addition to these theoretical arguments, there is strong empirical evidence that reforms are highly correlated with democracy.

The correlation between democracy and economic reforms is very strong both across time and in a cross section. Figure 1 shows the correlation over time between the indices of democracy (measured as polity IV and normalized between 0 and 1) and reforms (all the indices are normalized between 0 and 1, with 0 corresponding to the least reformed and 1 to the most reformed) in the following six sectors (or areas)—(i) domestic financial, (ii) capital account, (iii) product markets (electricity and telecommunications), (iv) agriculture, (v) trade (based on tariffs) and (vi) current account transactions—over time (see below for description). In all sectors democracy and regulation are strongly correlated, with democracy usually preceding the deregulation process. Figure 2 shows that the correlation holds very strongly also when we take a cross section: countries that are more democratic are also more reformed. However, these correlations in themselves do not show that democracy necessarily causes economic reforms. The correlation could run in the opposite direction, or both democracy and economic reforms could be driven by a common third factor.

The sharp contrast between these opposing views has left the question of the effects of democracy on economic reforms largely unanswered. The goal of this paper is to address again this issue using a novel database, which covers almost 150 countries, 6 sectors and spanning more than 40 years of data. The main findings are that an increase in the quality of democratic institutions as measured by the commonly used indices is significantly correlated with the adoption of economic reforms but there is little evidence of a feedback effect from economic to political liberalization. These results are robust to controlling for country, reform-specific effects, and any possible interaction among them. Global reform waves and possible country-time varying determinants of reforms (including crises, reforms in neighboring countries, existence of compensation for losers, human capital and bureaucratic quality, and several political variables) do not weaken these results, which are also robust to using an instrumental variable strategy.

The remainder of the paper is organized as follows. Section 2 reviews the existing literature on economic reforms and democracy; Section 3 presents the data; Section 4 presents the results on the effects of democracy on reforms, controlling for other possible determinants of reforms and the possibility of reverse causality and omitted variables; Section 5 concludes.

2. Democracy and Reforms: Theory and Empirics

Economic theory does not give a clear answer on whether political liberalizations favor or hinder economic reforms or if the relationship could go both ways.¹ Democratic regimes could lead to more economic reforms if reforms create more winners than losers (Giavazzi and Tabellini, 2005). Democratically elected governments may also have greater legitimacy to implement and sustain policies bearing short-term costs; similarly institutional changes—e.g., strengthening an independent legal system or a professional civil service required to ensure political freedom and democracy—could lead also to successful market reforms. Finally, democracy could create an environment conducive to economic reforms by limiting rent-seeking and putting in place a system of checks and balances (Dethier, Ghanem and Zoli, 1999). In general, Democratic regimes have characteristics that lessen the time-inconsistency (Quinn 2000). The political liberalization brought about by perestroika and glasnost in Soviet Union after 1985 created demand for economic freedom. In Eastern Europe political liberalization usually preceded economic liberalization.

¹ For the question if economic reforms have an impact on growth see Prati, Onorato, and Papageogiou, forthcoming.

Alternatively, political liberalization could lead to less economic reforms if the electoral system creates a pivotal voter with veto power. For instance, it has been argued that Chile in the late 70s and the 80s implemented several forward-looking economic reforms because the military regime did not have to respond to a short-sighted electorate. At the same time, it has been argued that Costa Rica has been a laggard in economic reforms because the democratic system gives veto power to groups that can lose from reforms. In fact, uncertainty about the impact of economic reforms at the individual level could also lead a rational electorate to vote against reforms even if they are known *ex ante* to benefit a majority of them (Fernandez and Rodrik, 1991).

The theoretical predictions about the feedback effect from economic reforms to democratization are ambiguous as well. For example, economic liberalizations could be associated with higher quality of democratic institutions if they increase the power of the middle class (Rajan and Zingales, 2003). On the other hand, liberalization could lower democracy through increases in income inequality and the associated political strife and violence (Quinn, 1997, Dixon and Boswell, 1996).

On the empirical side, a few empirical papers have looked at the relationship between democracy and reforms. Among the available evidence, Giavazzi and Tabellini (2005) study the feedback effects between economic and political liberalizations. Economic liberalization is defined as the event of becoming open, where openness is defined as in Wacziarg and Welch (2008). Political liberalization is the event of becoming a democracy; where democracy is defined by strictly positive values of polity2. Using a panel of 140 countries over 1960–2000 (with country and year fixed effects), they find evidence of a positive and significant relationship between democratizations and trade reforms; they find that the feedback effect could run in both directions although the causality is more likely to run from political to economic reforms. Similarly, Persson (2005) shows that the forms of democracy (e.g. parliamentary, proportional and permanent ones) explain variation in trade reforms (measured by the Wacziarg and Welch index and an index of property rights protection). Banerji and Ghanem (1997), and Milner and Kubota (2005) also look at trade reforms. The former presents cross-country evidence to show that authoritarian regimes are associated with higher protectionism (measured by an index of protectionism from Dollar (1992)), while the latter show that regime changes towards democracy are associated with greater liberalization (measured by tariff rates and Sachs Warner indices). Banerji and

Ghanem (1997) also find evidence that more authoritarian regimes are associated with greater wage distortions, as measured by the ratio of manufacturing wage rate to the nonmanufacturing value added per worker. Amin and Djankov (2009) show that democracy (measured by Freedom House or Polity IV scores) is good for micro-reforms (as defined in the World Bank's Doing Business Database). Eichengreen and Leblang (2008) find evidence of a positive two-way relationship between democracy and globalization defined as trade and capital account liberalization. They, however, find that these effects are not uniform across time and space.²

Quinn (2000) examines the relationship between democracy and international financial liberalization. He measures international financial regulation through changes in current and capital account openness created using the Exchange Arrangements and Exchange Restrictions from the IMF. Democracy is measured by changes in polity2. Quinn uses both panel data techniques and individual country VARs for 40-50 countries over 1950-97 and finds evidence that democracies liberalize international finance, especially capital accounts. Unlike this paper, he also finds evidence of feedback effects from financial liberalization to democratizations whereby capital account liberalization is associated with decreases in democracy 6 to 15 years later. Mulligan, Gill and Sala-i-Martin (2004) do not look specifically at reforms, but analyze the effect of democracy on public spending and taxes. They do not find any significant relationship between democracy and total government consumption, education or social spending; but find that democracies are associated with flatter income taxes (or less income redistribution). Finally, Olper, Falkowski and Swinnen (2009) study the effect of regime transitions from autocracy to democracy on agricultural policy distortions, measured by indicators of government transfers to the agriculture sector. They find that while agriculture protection increases after a country's transition to democracy, there is no effect when the regime shifts from democracy to autocracy.

Other papers examine the relationship between economic and political liberalizations in the context of post-communist countries. For example, Fidrmuc (2003) in a sample of 25 transition countries over 1990-2000 finds a positive relationship between the indices of liberalization and democracy. Liberalization is measured by an average of various reform indicators developed by the European Bank for Reconstruction and Development covering

² See also Alesina, Ardagna, and Trebbi (2005), Abiad and Mody (2005), Drazen and Easterly (2001), and Lora (1998).

privatization, governance and enterprise restructuring, price liberalization, trade and foreign exchange, competition policy, and banking and securities markets. Democracy is measured by an average of the indicators of political rights and civil liberties reported by the Freedom House. In a similar vein, Dethier, Ghanem, and Zoli (1999) also find that political freedom and civil liberties facilitated economic liberalization in the 25 post-communist countries between 1992 and 1997. Milner and Mukerjee (2009) find evidence that democracy fosters trade and capital account liberalization, but also that the impact of openness of democracy is quite weak in developing countries. Grosjean and Senik (2011) using a survey conducted in 2006 by the European Bank for Reconstruction and Development and the World Bank in 28 post-transition countries find a significant effect of democracy (measured by the Freedom House democracy score) on market liberalization, but no evidence of a feedback effect. In addition to the statistical analysis, some papers (Bates and Krueger, 1993) have focused on case studies. This approach takes into account the complexity and the country specificity of the interaction between democracy and economic reforms.

To summarize, while there are many theoretical predictions about the relationships between political and economic liberalizations, empirical evidence on the subject is limited to reforms in particular sectors, in particular international trade and finance, micro-reforms, or specific countries over a short period.

Our study is the first one to combine a comprehensive coverage of reforms in different sectors, a significant coverage of countries and a long time period. In particular, the dataset used in this paper spans six sectors, and both developing and developed countries from the 1960 up until 2004.

3. Data

3.1. Data on reforms

Our analysis is based on a completely new and extensive dataset, compiled by the Research Department of the IMF, describing the degree of regulation for a sample of 150 industrial and developing countries. The new dataset thus has significant advantages over existing data sources, which cover a narrower set of reforms and countries. Reform indicators cover six sectors, including both financial and real sectors. Financial sector reform indicators include reforms pertaining to domestic financial markets and the external capital account, while real sector structural reform indicators include measures of product and agriculture markets, trade, and current account reforms. Each indicator contains different sub-indices summarizing different dimensions of the regulatory environment in each sector. The sub-indices are then aggregated into indices and normalized between 0 and 1. We construct all the measures of reform in each sector so that higher values represent greater degrees of liberalization.

Table 1 presents a brief definition and sources of the reform indicators used in this paper. IMF (2008) describes all data sources and full details of the construction of the indicators.

3.1.1. Financial sector reforms in the domestic financial market

The dataset contains two measures of financial sector reforms, one for the domestic financial sector and the other regarding the extent of capital account liberalization. The *domestic financial sector liberalization* indicator in turn includes measures of securities markets and banking sector reforms. The *securities markets* sub-index assesses the quality of the market framework, including the existence of an independent regulator and the extent of legal restrictions on the development of domestic bond and equity markets. The *banking* sub-index captures reductions or removal of interest rate controls (floors or ceilings), credit controls (directed credit and subsidized lending), competition restrictions (limits on branches and entry barriers in the banking market, including licensing requirements or limits on foreign banks), and public ownership of banks. The banking index also captures a measure of the quality of banking supervision and regulation, including the power and independence of bank supervisors, the adoption of Basel capital standards, and the presence of a framework for bank inspections.

3.1.2. Capital account liberalization

The second measure of reform in the financial sector pertains to the extent of the *external capital account liberalization*. The index contains information on a broad set of restrictions including, for example, controls on external borrowing between residents and non-residents, as well as approval requirements for foreign direct investment (FDI).

3.1.3. Product market reforms

Turning to the real sector, the product market indicator covers the degree of liberalization in the telecommunication and electricity markets, including the extent of competition in the provision of these services, the presence of an independent regulatory authority, and privatization.

3.1.4. Agricultural market reforms

The agricultural sector indicator captures intervention in the market for the main agricultural export commodity in each country. It measures the extent of public intervention in the market going from total monopoly or monopsony in production, transportation or marketing (i.e., the presence of marketing boards), the presence of administered prices, public ownership of relevant producers or concession requirement to free market.

3.1.5. Trade reforms

Trade reforms are captured by using two different indicators: one based on tariffs and the other measuring the extent of current account liberalization. The indicator based on tariff liberalization is meant to capture distortions in international trade and is measured by average tariffs.

3.1.6. Current account liberalization reforms

The second indicator for measuring reform in the trade sector broadly measures the extent of *current account liberalization*. It captures the extent to which a government is compliant with its obligations under the IMF's Article VIII to free from government restriction the proceeds from international trade in goods and services.

Additional details on the sources and specifics of each indicator can be found in IMF (2008) and Table 1.

3.2. Aggregation and normalization

For each of our six sectors, we construct an aggregate index by averaging the subindices for that particular sector (for the cases in which we do have multiple sub-indices, like product market or the financial sector). Each sectoral indicator is then normalized between 0 and 1, where 1 indicates a higher degree of liberalization. "Reform" in any sector is then defined as an annual change in the index. Table 2 reports the pair wise correlations between different types of reforms. Financial sector, trade, current, and capital account reforms are strongly correlated among themselves, and less so with agricultural and product market reforms (with the exception of the financial sector reform which is strongly correlated to product market reforms). Overall the correlations indicate that once the process of reform in a country starts, it probably spreads over to several sectors. This paper does not consider the issue of sequencing among different types of reforms. For an analysis of sequencing see IMF (2008), showing that trade reforms tend to precede financial and capital account reforms. We run most of our regressions at the sector-country and year level; however as one of our robustness checks we also aggregate the six reform indicators using a principal component analysis.

3.3. Other data

Democracy is measured using the standard, well-established measure of democracy taken from the Polity IV database. In particular, we use the combined polity2 index ranging from -10 to 10 (-10=high autocracy; 10=high democracy). We also check our results using the *Freedom House Index* and the index proposed by Przeworski, Alvarez, Cheibub, and Limongi (1993). Note that the trend toward more democratic regimes has not been linear. Significant retrenchment of democracy has not only been observed in isolated countries but also in several regions of the world. The examples include the general decrease in democracy in Asia in the 1950s and 1960s, the marked decline in Latin America in 1960s and 1970s, and the prolonged stasis in Africa since the 1960s (Acemoglu and Robinson, 2006). We normalize the index so that 1 indicates the most democratic country and 0 the least democratic regime.

We also include in our specifications the following controls:

- Initial level of regulation (as measured by the lagged level of the regulation index): this variable can be a proxy for important incentives in favor and against the implementation of structural reforms. Excessive government regulation and/or market failures may be perceived as more costly when the economy is least reformed. At the same time, the beneficiaries of existing large rents may oppose reforms.
- Economic crisis: According to a widely held view, economic crises foster economic reforms by making evident the cost of stagnation and backwardness. The opposite view maintains that it is easier to implement reforms during periods of economic growth when potential losers can find other opportunities in a booming economy or when countries become richer and have more resources to compensate the losers. In order to test this hypothesis, we use several measures of crisis: a dummy equal to 1 if the country is experiencing inflation larger than 40 percent in that year, a measure for recession (as summarized by a dummy indicating negative growth in per-capita GDP), terms of trade shocks, and banking and debt crisis. The data on banking and debt crises come from Reinhart and Rogoff (2008).
- Public expenditures/GDP and real devaluation: Compensation schemes can offset costs associated with reforms. A large government may compensate losers

from reforms than a very lean government with a small budget. We use public expenditures/GDP as a proxy of the size of social safety nets. As an alternative measure of compensation, we also control for real devaluation, which could promote exports and therefore help compensate losers from reforms. For instance, some important reforms happened together with large devaluation and in the context of IMF-supported programs.

- Human capital and effectiveness of bureaucracy could also facilitate reforms (Besley and Personn, 2007). We use enrollment in tertiary education from Barro and Lee (2001) as a measure of human capital and bureaucratic quality from the International Country Risk Guide. The measure of bureaucratic quality from ICRG is scored between 0-6. High scores indicate "autonomy from political pressure" and "strength and expertise to govern without drastic changes in policy or interruptions in government services"; also existence of an "established mechanism for recruiting and training."
- **Reforms in neighboring countries or in trading partners** may affect the adoption of domestic reforms through peer pressure and imitational effects. We use the weighted average of reforms in neighboring countries, where the weights are given by two concepts of distance defined by geography and trade. The source for geographic distance is <u>http://www.cepii.fr/anglaisgraph/bdd/distances.htm</u> and for bilateral trade flows, the IMF's Direction of Trade Statistics.
- The ideology of the ruling government and the form of government may determine the adoption of reforms. Alesina and Roubini (1992) argue that right-wing governments are normally considered more inclined to market-oriented reforms; Persson and Tabellini (2002) finds that a presidential system facilitates reforms as they are more able to overcome the resistance of small interest groups. We capture the ideological orientation of the executive with the indicator *left*, which is equal to 1 if the executive belongs to a party of the left and 0 if it belongs to a right-wing, centrist or other party. The form of government is proxied by the variable *presidential*, which takes the value of 1 if the system is directly presidential and 0 if the president is elected by the assembly or parliamentary. The source for these two variables is the Database of Political Institutions from the World Bank. We also included in the regressions additional political variables such as number of executive constraints, the

presence of legislative or executive elections, the number of years left in the current term for the executive and the presence of an absolute majority in the legislature by the party of the executive. The results are robust to the inclusion of these additional political variables.

Table A1 provides the summary statistics for the key variables used in the empirical analysis.

4. Empirical strategy

The unit of analysis is a sector-country-year observation (there are 6 sectors, 150 countries, and 45 years); the resulting dataset is a panel of 20,123 observations. We define reform as a change over time in the index of regulation for each of the six sectors, s, in country c at time t:

$$reform_{s,c,t} \equiv Index_{s,c,t} - Index_{s,c,t-1},$$

Our baseline specification is as follows:

$$reform_{s,c,t} = \alpha \ Index_{s,c,t-1} + \beta \ democracy_{c,t-1} + \phi \ X_{c,t-1} + \delta_s + \gamma_c + \alpha_{t} + \delta_s * \gamma_c + \delta_s * \chi_t + \varepsilon_{s,c,t}$$
(1)

where δ_s , γ_c and χ_t are sector, country, and year fixed effects, respectively, and X_{ct-1} are country-specific and time-varying controls to be described below. $\delta_s * \gamma_c$ and $\delta_s * \chi_t$ are the interactions between country and sector fixed effects; and sector and time fixed effects respectively.

We also control for the lagged level of the index to identify the existence of convergence toward some possible country specific levels of regulation. Being bounded between zero and one, the reform variables do not have a unit root; however, they can still exhibit a trend within the bounds. In Table A5 we report standard panel unit root tests for each reform indicator and for the democracy index. We reject the null of unit roots for polity2 at the 10 percent level; in addition most of our reform indices do not show evidence of unit roots; hence we use the level of the reform index, $reform_{s,c,t} (\equiv \Delta Index_{s,c,t})$ as the dependent variable.

The dependent variable (reform in a country) is highly persistent; for this reason the error terms in specification (1) may also exhibit serial correlation. We allow for first-order serial correlation in the error terms: $\varepsilon_t = \rho \varepsilon_{t-1} + u_t$. The Durbin-Watson statistic for the

transformed regression is 1.94 indicating that there is little evidence of serial correlation in the transformed error terms.³

Our first specification includes only sector, country, and time fixed effects (Table 3, column 1). The coefficient on the lagged level of the index is negative and significant at the 1 percent level, indicating convergence toward country specific levels of regulation. The coefficient on the lagged level of democracy is significant at the 1 percent level. The magnitude of the estimated effect implies that a one standard deviation increase in the democracy index explains 7 percent variability in reforms. In addition, moving to a complete democracy in the long-run is associated with a $0.22 \left(=-\frac{\beta}{\alpha}\right)$ increase in the index of reform

(using the coefficients of column 1).

We then add country-sector specific effects, and sector-year specific effects and both of them (column 2, 3 and 4 respectively).⁴ The interactions between country and sector fixed effects take into account that reforms are inherently different across countries, e.g., trade sector reforms in India have different characteristics than banking reforms in Brazil (Specification 2). The interactions between sector and year effects account for the possibility of global reform waves across all countries (Specification 3). Specification 4 is the most demanding because it includes all the individual fixed effects, since the main variable of interest, which is democracy, is country-time varying. The results are very similar across specifications. The magnitude of the coefficients on the democracy variable ranges from .02 to .03 in columns 2-4.

The results in Table 3 show that the correlation between (lagged) democracy level and the adoption of reforms is not driven by country or sector-fixed characteristics or by the fact that there was a worldwide movement toward reforms and democracy, or any interactions between country-sector and sector-time fixed characteristics.

If the correlation between economic reforms and democracy is not due to spurious correlation owing to a common trend, could it be driven by other country-time varying

³ We also test the robustness of our results by clustering the error terms at the country-reform and country level. See Section 4.4 for details.

⁴ In specifications (2) and (4), we allow the serial correlation coefficient in the error term to be country-sector specific. In specifications (1) and (3), the serial correlation coefficients are country-specific.

omitted variables? The next subsection checks whether this correlation is robust to the inclusion of several variables, which (current theories suggest) may explain both economic reforms and democracy, i.e., the possible bias deriving from country-sector-time varying omitted variables.

4.1. Additional controls

Reforms may be triggered by a wide range of factors other than democracy. Following the theoretical literature reviewed above, in Table 4 we control for the following possible determinants of reforms: measures of crisis (a dummy equal to 1 if the country experiences inflation larger than 40 percent, we include alternative measures of crisis in Table 7b), public expenditure/GDP and real devaluation, human capital and bureaucratic quality, reforms in neighbors, and political variables (Columns 1-5). Column 6 includes all the controls simultaneously. The results on the coefficients of our controls go in the expected direction but are often not significant. For example, episodes of hyperinflation appear to reduce the probability of reforming (Column 1), but the effect disappears when all the other controls are added to the specification. Reforms in neighboring countries appear to spur domestic reforms. This result, which extends the results of IMF (2004) on OECD countries, is also in line with Buera, Monge, and Primiceri (2008), who find a spillover effect from beliefs in neighboring countries. The variable however also looses significance when all the controls are included.⁵

Democracy is the only variable which remains consistently significant across all specifications. We also look at the standardized beta coefficients for democracy across the different regressions and find them to be remarkably similar.

The inclusion of the different controls changes the sample size in each column of Table 4. To check that our results are not driven by the specific sample, we also estimate the basic specification (Table 3, column 4) for each column of Table 4. The results shown in Table 4 do not appear to be driven by sample selection. The results on the various restricted samples of Table 4 are reported in the Table A4 in the Appendix.

4.2. Endogeneity

⁵ In additional robustness, we also include dummies for WTO, EU, and OECD accessions (=1 in years following the accession) and for the existence of an IMF program. The coefficient on democracy remains positive and statistically significant at the 1 percent level. The coefficients on EU, OECD and IMF program dummies are significant in the specification without any controls, but lose their significance when included along with other controls in Table 4, Column 6.

Another source of bias derives from the fact that reforms themselves may have an effect on democracy. In order to deal with this issue we have two approaches: 1) we use instrumental variables, and 2) we check if reforms cause democracy (in the final section of the paper).

While an ideal source of exogenous variation of democracy is difficult to find, we use democracy in neighboring countries as an instrument where we use the concept of political distance to define the neighbors. The idea behind this instrument is that democracy in political allies has influence on domestic democracy but no direct impact on a country's ability to reform. For instance, the political alliance between the U.S. and Western Europe had surely an effect on democracy in Western Europe but not a direct effect on the reform level in Europe. The idea underlying this instrument is based on Persson and Tabellini (2009), who use democracy in neighboring countries as a proxy for democratic capital. In addition, building on this concept, we also tried different measures of distance, including geographical distance between countries. These measures, which are highly correlated, confirm the result of political distance reported here.

Table 5A shows the regressions using lagged democracy in political neighbors as an instrumental variable. The coefficient of lagged democracy in the first stage (Table 5B) confirms the relevance of democracy in neighbors in promoting the democratic process in the domestic economy. The results in our second stage show that, consistent with the OLS specification, there is evidence for a strong and positive effect of democracy on reforms. The estimated effect is not statistically significant in the specification which includes all the controls (column 1c). The magnitude of the estimated effect is, however, not significantly different from Column 1b, which uses a larger sample and a restricted set of controls suggesting that the statistical insignificance in specification 1c is likely to be driven by the large standard errors from the smaller sample. The regression in column 1d, where the sample is the same as column 1c but without the inclusion of controls, indeed confirms that this is the case.

4.3. Regressions by sector

Does democracy have a differential effect across sectors? Alternatively, are the results presented above driven by a particular sector? We explore this possibility by looking at the impact of democracy on reforms in different sectors. Table 6 presents one

specification without any control except country and year fixed effects (this is analogous to the specification in Table 3) and one specification with control variables, including indicators of crisis, devaluation, public expenditure as a share of GDP, bureaucratic expenditure, tertiary enrollment, reforms in neighboring countries, dummy for parties for the left in power, and dummy for presidential form of government (this is analogous to column (6) in Table 4).

The results in Table 6 show that democracy promotes reforms in all sectors with the exception of product markets in the specification with controls. In most cases the coefficient on democracy is significant at one percent level despite the reduced number of observations.

We prefer the general specification that encompasses all sectors in order to maximize the number of observations so that we can control for country, reform, and year fixed effects and (most importantly) their interactions as shown in Table 3.

4.4 Other robustness checks

Structural reforms and democratization sometimes come in waves. For instance, several countries in Central and Eastern Europe became more democratic and implemented economic reforms in few years after 1989. In this section we control to which extent the inclusion of a group of countries in our sample drives the results. The results are reported in Table 7a. In columns 1a–1b and 2a–2b, the sample is restricted to non-communist and developing countries respectively (we estimate two regressions for each subsample with and without the inclusion of controls).

Giavazzi and Tabellini (2005) use a zero-one definition of democracy (where democracy=1 if polity2 has positive values) because the degree of democracy can be difficult to quantify using a cardinal measure. Following this line, we repeat our baseline regression using a zero-one definition of democracy. Columns 3a-3b of Table 7a reports the results. The results do not change in the baseline regression but are weaker when we include all the controls because the sample size is much smaller, in column 3c we indeed show that the impact of democracy on reform on the restricted sample but without the inclusion of controls is also not significant. For each specification with controls in Table 7a, we also estimate the basic specification (Table 3, column 4) without any controls on the restricted sample (not shown). We do this to analyze the effect of adding controls on a consistent sample. The results in Table 7a are not driven by sample selection.

Assumptions on the error terms are key to evaluate the significance of the coefficients. So far we have allowed for an AR(1) term in the model. Column 1 in Table 7b presents the basic specification without controls in which the standard errors are clustered at the country-reform level. The results are similar if we cluster at the country rather than country-reform level.

Reforms in trading partners (Column 2 of Table 7b) and reforms in other sectors (Column 3 of Table 7b) also do not alter our main conclusion, and the results are also robust to a variety of crisis definitions (negative per-capita GDP growth, banking and debt crises and terms-of-trade shocks-columns 4 to 7 of Table 7b).

By including the lagged level of reform, the specifications so far have assumed that there is (conditional) convergence in the reform adoption. By including country fixed effects, we assume a country specific long run level of reforms. However, unlike growth regressions, there is no theoretical reason why we should expect convergence in the level of regulation. In order to test if our results depend on this assumption, we replicate the specification in Table 3 without the lagged reform index using the following specifications:

$$\Delta Index_{s,c,t} = \beta democracy_{c,t-1} + \delta_s + \gamma_c + \chi_t + \delta_s \gamma_c + \delta_s \chi_t + \varepsilon_{s,c,t}$$
(2)

Column (8) in Table 7b reports the results from estimating Equation (2). The estimated coefficient on lagged (democracy) is positive and statistically significant at the 1 percent level. The magnitude of the estimated coefficient (β = 0.011) is smaller than in Table 3. This is consistent with a positive correlation between (lagged) democracy and the lagged reform index, and a negative relationship between reform and the lagged reform index. This coefficient, however, is not comparable to the coefficient on democracy in this regressions in Table 3 given that the magnitude of the estimated coefficient on democracy in this regression can be interpreted only as the effect of democracy on the *rate* of adoption of structural reforms rather than on the steady-state *level*. Unlike Equation (1), the specification in Equation (2) has the drawback that the steady state level of the index is undefined; hence the long-run effect of democracy on the reform index cannot be estimated. In effect, we are assuming that a certain level of democracy is associated only with a rate of growth of the reform index.

Democracy could have a non linear effect on reforms if reforms start only when a certain level of democracy is reached. To check this hypothesis, we replicate our baseline regression (with different combinations of fixed effects) for different levels of democracy. These regressions reported in Table 8 show some evidence for non-linear effects of democracy on reforms: the more democratic the country is initially, the easier it is to reform.

We also explore whether democracy affects the probability of reversal in reforms (defined as a decrease in the level of index). Reform reversals constitute 8 percent of the observations in our sample. We do not find any evidence for this hypothesis (see Table A6).

4.5. The feedback effect

In this section, we check whether economic reforms foster democracy. We test for the possibility of a feedback effect from reforms to democracy by estimating the following regression:

$$\Delta democracy_{c,t} = \alpha democracy_{c,t-1} + \beta average reform_{c,t-1} + \gamma_c + \chi_t + \varepsilon_{c,t} \quad (3)$$

In order to estimate the feedback effect, we need to collapse our data at the country level. The term "average reform" in equation 3 now refers to the arithmetic average of the reform indices.

Overall, we find little evidence that reforms promote the democratic process (Table 9a⁶. Our results therefore do not support a reverse causality story. Since income is considered an important determinant of democratization, we also test robustness to including per capita income in the regressions (results available upon request). Including the lagged level of the index, rather than the change as in Table 9a, also does not alter the findings in Table 9a. We also repeat the same exercise reform by reform (Table 9b) and find little evidence of feedback (we find evidence of a feedback effect for the agricultural sector but only in the specification in which all controls are included).

4.6. Difference-in-difference approach

In this section we use a different empirical strategy to test for the presence of a feedback effect. Giavazzi and Tabellini (2005) look at the relationship between democracy and reforms in the trade sector using a difference-in-difference approach. They interpret

⁶ The results are similar when we use longer lags.

reforms as a "treatment" administered to some countries but not others, and estimate the causal effect of the treatment through a difference-in-difference estimation. They estimate the following regressions in the whole sample of treated and control countries,

$$y_{it} = a_i + b_t + \delta reform_{it} + yx_{it} + e_{it} \tag{4}$$

where y_{it} denotes the measure of performance, a and b are country and year fixed effects, respectively, x_{it} is a set of other control variables, $reform_{it}$ is a dummy variable taking a value of 1 in the years after the reform in the treated countries and 0 otherwise (i.e., $reform_{it}$ is 0 in the treated countries before the reform and in the control countries) and e_{it} is an unobserved error term. In their regressions to study the interactions between political and economic liberalizations (Table 5 in their paper), reform variable is either political or economic. Political reform is a dummy variable taking a value of 1 in the years after democratization, where democratization is defined as the event of becoming a democracy (defined by discrete jumps in polity2 around zero), given that a country was not a democracy in the previous year. Similarly, economic reform is a dummy taking a value of 1 in the years after becoming economically open (defined by the Wacziarg and Welch (2003) openness index). In the regressions of economic on political reform, the dependent variable is the openness index, and in the feedback regression, the dependent variable is polity2.

Based on the regressions, they find that the causality is *more* likely to run from political to economic reforms. Their approach is a useful alternative way to check both directions of causality from democratization to introduction of economic reforms and vice versa. In Table 10, we report the results repeating their methodology on our dataset (the top panel showing the effect of the `treatment' democratization on economic reforms; the bottom panel takes economic reforms as treatment). All regressions control for time and country fixed effects. Democratization has a positive effect on all economic reforms with significant effect on finance, agriculture, and trade. However, there is little evidence of the opposite (i.e. economic reforms do not precede democratization).⁷ We view our results as broadly in line with those of Giavazzi and Tabellini.

⁷ Giavazzi and Tabellini (2005) find a coefficient of -0.16 when regressing democracy on trade reforms (Table 4, Column 1 in their paper). Their coefficient like ours is not significant. To make our results as comparable as possible to their strategy, we first replicate their estimation on their sample and their reform measures. The coefficient is very close to the original paper and equal to -0.06. We then use our trade reform measure on their sample and use their empirical strategy. The coefficient is in this case equal to 0.39, but is also statistically indistinguishable from zero. Therefore, even using

4.7. Factor analysis

In this section, we implement a different approach from the panel analysis presented above. To take into account the possibility that the reform process is one unique process common to all sectors, we undertake a factor analysis of our measures of reforms in the six sectors. In particular, we extract the first principal component from the whole dataset with all the data on reforms for each sector.⁸ The results are reported in Table 11. The impact of democracy seems to be relevant for the overall tendency of a country to reform (the coefficient on the lagged level of democracy is significant at the 1 percent level): moving to a complete democracy in the long-run is associated with a 0.03 increase in the index of reform (the magnitude doubles when we instrument for lagged democracy using lagged democracy in neighboring countries). On the other hand, we do not find any evidence of a feedback effect from the impact of the overall tendency of a country to reform on democracy.

5. Conclusions

The question of whether democratic countries favor economic reforms is central to the political economy literature. Political economists study why apparently welfare-enhancing reforms are postponed or adopted with long delays and the presence (or the absence) of democracy is one of the main causes investigated. Unfortunately, despite the vast theoretical literature and limited empirical evidence (unfortunately restricted to some countries, to some reforms, and to some periods), the answer to this question has been tentative because of data limitations, which has also limited the techniques that can be used.

This paper answers this question using a novel dataset on structural reforms, which encompasses several sectors and many countries for several years. This dataset allows us to control for a set of possible omitted variables, including country and reform fixed effects, possible two-way interactions between the fixed effects and waves of reforms.

The main conclusions of the papers are that 1) democracy and economic reforms are positively correlated (after controlling for country and reform-specific characteristics, any interaction between country and reform characteristics, and global reform waves); 2) this correlation is robust even after we control for standard factors, which are usually correlated

our trade index on exactly their sample, and replicating their methodology, we fail to find any significant feedback effects.

⁸ The variable is then normalized between 0 and 1 to make the results comparable to the remaining part of the paper.

with reforms and democracy, including bureaucratic quality and education, and political stability; 3) the correlation is also robust to the variables that are usually associated with reforms (but not necessarily with democracy) such as crises, neighboring country effects, and compensation schemes; and 4) there is no evidence that economic reforms pave the way for political reforms.

The strong correlation between (lagged) democracy and the adoption of economic reforms, even controlling for many possible factors as well as the finding that (lagged) economic reforms are not associated with the adoption of democracy point to the fact there is probably a causal link from democracy to reforms.

These strong results call for an effort to study the precise mechanisms through which democracy has an impact on economic reforms.

References

- Abiad, Abdul, and Ashoka Mody, 2005, "Financial Reform: What Shakes It? What Shapes It?" *American Economic Review* 95, pp. 66–88.
- Abiad, Abdul, Enrica Detragiache, and Thierry Tressel, 2008, "Do Financial Reforms Boost the Development of Financial Systems? Evidence from a New Database on Financial Reforms," IMF Working Paper 08/266 (Washington: International Monetary Fund).
- Acemoglou, Daron and James A. Robinson, 2006, *Economic Origins of Dictatorship and Democracy*. Cambridge University Press.
- Acemoglou, Daron and James A. Robinson, 2012, Why Nations Fail: The Origins of Power, Prosperity, and Poverty. Profile Books.
- Acemoglu, Daron, Simon Johnson, James A. Robinson, and Pierre Yared, "Income and Democracy", 2008, *American Economic Review*, 98 (3), 808-842.
- Alesina, Alberto, and Nouriel Rubini, 1992, "Political Cycles in OECD Economies," Review of Economic Studies, October, Vol.59, pp.663–88.
- Alberto, Alesina, Silvia Ardagna, and Francesco Trebbi, 2005, *IMF Staff Papers*, 2006, Vol. 53: Special Issue, pp. 1–29 (2005 Mundell Fleming lecture)
- Amin and Djankov, 2009, "Democracy and Reforms", CEPR Discussion Paper No. 7151.
- Banerji, A. and Ghanem, H. (1997). "Does the Type of Political Regime Matter for Trade and Labor Market Policies?," World Bank Economic Review 11, 171-194.
- Barro, Robert. J., and Jong-Wha Lee, 2001, "International Data on Educational Attainment: Updates and Implications," *Oxford Economic Paper* No. 53, pp. 541–63.
- Bassanini Andrea and Romain Duval, 2006, "Employment Patterns in OECD Countries, Reassessing the Role of Policies and Institutions," OECD Economics Department Working Papers No. 486.
- Bates, Robert H. and Anne O. Krueger, 1993, *Political and Economic Interactions in Economic Policy Reform: Evidence from Eight Countries*, Basil Blackwell Limited, Cambridge, USA.
- Besley, Timothy J. and Torsten Persson, 2007, "The Origins of State Capacity: Property Rights, Taxation, and Politics", CEPR Discussion Paper No. 6370.
- Buera, Paco, Alex Monge, Giorgio Primiceri, 2008, "Learning the Wealth of Nations" Cambridge, MA: NBER working paper No. 14595.
- Clemens, Michael A., and Jeffrey G. Williamson, 2004, "Why Did the Tariff-Growth Correlation Reverse after 1950?" *Journal of Economic Growth*, Vol. 9, No. 1, pp. 5-46.

- Daveri, Francesco, Guido Tabellini, Samuel Bentolila and Harry Huizinga, 2000, "Unemployment, Growth and Taxation in Industrial Countries", *Economic Policy*, Vol. 15, No. 30, pp. 47-104.
- De Soto, Hernando, 2000, The Mystery of Capital: Why Capitalism Triumphs in the West and Fails Everywhere Else. Basic Books.
- Debreu, G., 1951, "The Coefficient of Resource Utilization," *Econometrica*, Vol. 19, pp. 273-92.
- Dethier, Jean-Jacques, Ghanem, Hafez and Zoli, Edda, 1999, "Does Democracy Facilitate the Economic Transition? An Empirical Study of Central and Eastern Europe and the Former Soviet Union". World Bank Policy Research Working Paper No. 2194.
- Dixon, W. J. and T. Boswell, 1996, "Dependency, Disarticulation and Denominator Effects: Another Look at Foreign Capital Penetration", *American Journal of Sociology*, Volume 102, No. 2, September, pp. 543-62.
- Drazen, A. and William Easterly, 2001, "Do Crises Induce Reform? Simple Empirical Tests of Conventional Wisdom," *Economics and Politics*, Vol. 13, No. 2, pp. 129-157.
- Eichengreen, B. and M. Bordo, 2003, "Crises Now and Then: What Lessons from the Last Era of Financial Globalization?" in Paul Mizen (ed.), *Monetary History, Exchange Rate and Financial Markets: Essays in Honor of Charles Goodhard,* Cheltenham: Edward Elgar, vol. 2. pp. 52-91
- Eichengreen, B. and D. Leblang, 2008, "Democracy and Globalization", *Economics and Politics*, vol. 20 (3), 289-334.
- Färe, R., S. Grosskopf, and C. A. K. Lovell, 1994, Production Frontiers (Cambridge: Cambridge University Press).
- Farrell, M. J., 1957, "The Measurement of Productive Efficiency," Journal of the Royal Statistical Society, pp. 253-81.
- Fernandez, Raquel and Dani Rodrik, 1991. "Resistance to reform: Status Quo bias in the Presence of Individual Specific Uncertainty," *American Economic Review*, December, Vol. 81, No.55, pp. 1146–55.
- Fidrmuc, Ian, 2003, "Economic Reform, Democracy and Growth during Post-communist Transition," *European Journal of Political Economy* Vol. 19, No. 3, September, pp. 583-604.

- Giavazzi, Francesco; and Guido Tabellini, 2005, "Economic and Political Liberalizations," Journal of Monetary Economics Vol. 52, pp. 1297–1330.
- Grosjean, Pauline, and Claudia Senik, 2011, "Democracy, Market Liberalization and Political Preferences", *Review of Economics and Statistics*. Vol. 93(1), pp. 365-81.
- Haggard, Stephan, 1990, "Pathways from Periphery. The Politics of growth in the Newly Industrializing Countries," Ithaca: Cornell University Press.
- Huntington, Samuel P., 1968, Political Order in Changing Societies. New Haven: Yale University Press.
- International Monetary Fund, 2004, World Economic Outlook. Fostering Structural Reforms, April. IMF, Washington DC. April.
- International Monetary Fund, 2008, *Structural Reforms and Economic Performance in Advanced and Developing Countries,* forthcoming IMF Occasional Paper (Washington: International Monetary Fund)
- Lora, Eduardo, 1998, "What makes reforms likely? Timing and Sequencing of Structural Reforms in Latin America," IADB Working Paper No. W-424.
- Koopmans, T. C., 1951, "An Analysis of Production as an Efficient Combination of Activities," in *Activity Analysis of Production and Allocation*, ed. by T. C. Koopmans (New York: Wiley).
- Milner, H.V. and B. Mukherjee, 2009, "Democratization and Economic Globalization", Annual Review of Political Science, 163-181
- Milner, H.V. and Kubota, K., 2005, "Why Move to Free Trade? Democracy and Trade Policy in Developing Countries", *International Organization* 59, 107-143.
- Mulligan C. B., R. Gil and X. Sala-i-Martin, 2004, "Do Democracies Have Different Public Policies than Non-democracies?" *Journal of Economic Perspectives* (March).
- Olper, Alessandro, Jan Falkowski and Johan Swinnen, 2009, "Political Reforms and Public Policies: Evidence from Agricultural Protection", LICOS Discussion Paper No. 251/2009.
- McGuire, Martin C. and Mancur Olson, 1996, "The Economics of Autocracy and Majority Rule: The Invisible Hand and the Use of Force," *Journal of Economic Literature*. Vol. 34, pp. 72–96.
- Persson, Torsten. "Forms of Democracy, Policy and Economic Development." National Bureau of Economic Research, Inc., NBER Working Papers: No. 11171, 2005.

- Persson, T. and Guido Tabellini, 2002, "Political Economics: Explaining Economic Policy", MIT Press.
- Persson, T. and Guido Tabellini, 2006, "Democracy and Development: The Devil in the Details", *American Economic Review Papers and Proceedings*, Vol. 96, No. 2, May.
- Persson, T. and G. Tabellini, 2009, "Democratic Capital: The Nexus of Political and Economic Change", *American Economic Journal: Macroeconomics* 1(2), pp. 88-126.
- Polity IV. Political regime characteristics and transitions, 1800–2002 [Data Project]. College Park: University of Maryland, 2002 _http://www.cidcm.umd.edu/inscr/polity/_.
- Prati, Alessandro, Massimiliano Onorato, and Chris Papageorgiou, forthcoming, "Which Reforms Work and under What Institutional Environment: Evidence from a New Dataset on Structural Reforms," *Review of Economics and Statistics*.
- Przeworski, A., and Limongi, F., 1993, "Political Regimes and Economic Growth," *Journal of Economic Perspectives* Vol. 7, pp. 51–70.
- Przeworski, A., and Limongi, F., 2000, *Democracy and Development: Political Regimes and Well-Being in the World, 1950–1990.* Cambridge (UK), Cambridge University Press.
- Quinn, Dennis P., 1997, "The Correlates of Change in International Financial Regulation," *American Political Science Review*, Vol. 91, pp. 531–51.
- Quinn, Dennis, 2000, "Democracy and International Financial Liberalization", mimeo, Georgetown University
- Quinn, Dennis P., and A. Maria Toyoda, "Does Capital Account Liberalization Lead to Economic Growth?" Forthcoming. Review of Financial Studies.
- Rajan, Raghuram, and Luigi Zingales, 2003, "The Great Reversals: The Politics of Financial Development in the Twentieth Century," *Journal of Financial Economics*, Vol. 69, pp. 5– 50.
- Rajan, Raghuram, and Luigi Zingales, 2004, Saving Capitalism from the Capitalists: Unleashing the Power of Financial Markets to Create Wealth and Spread Opportunity. Princeton: Princeton University Press.
- Reinhart, C. and K. Rogoff, 2008, "This Time is Different: a Panoramic View of Eight Centuries of Financial Crises", NBER WP 13882
- Rodrik, Dani, 1999, "Democracies Pay Higher Wages," *Quarterly Journal of Economics*, Vol. 114, No. 3, pp. 707–38.

- Sala-i-Martin, X. 2006, "The World Distribution of Income, Falling Poverty and ... Convergence, Period", *Quarterly Journal of Economics*, Vol. 121, No. 2, pp. 351-97.
- Schwarz, Gerhard, 1992, "Democracy and Market-Oriented Reform: A Love-Hate Relationship?" *Economic Education Bulletin* 32.
- Seiford, L. M., and R.M. Thrall, 1990, "Recent Developments in DEA: The Mathematical Programming Approach to Frontier Analysis," *Journal of Econometrics*, Vol. 46, pp. 7-38.
- Wacziarg, Romain, and Karen Horn Welch, 2008, "Trade Liberalization and Growth: New Evidence", *World Bank Economic Review*, 22(2), 187-231.



Figure 1. Regulation and Democracy Over Time

Notes to Figure 1: This figure shows the correlation over time between the indices of democracy on the y-axis (measured as polity IV and normalized between 0 and 1) and reforms on the x-axis (all the indices are normalized between 0 and 1, with 0 corresponding to the least reformed and 1 to the most reformed) in the following eight sectors (or areas) – (i) domestic financial, (ii) capital account, (iii) product markets (electricity and telecommunications), (iv) agriculture, (v) labor, (vi) trade (based on tariffs) and (vii) current account transactions.



Figure 2. Democracy and Reforms, 2000

Notes: This figure shows the correlation in 2000 between the indices of democracy on the y-axis (measured as polity IV and normalized between 0 and 1) and reforms on the x-axis (all the indices are normalized between 0 and 1, with 0 corresponding to the least reformed and 1 to the most reformed) in the following eight sectors (or areas) – (i) domestic financial, (ii) capital account, (iii) product markets (electricity and telecommunications), (iv) agriculture, (v) labor, (vi) trade (based on tariffs) and (vii) current account transactions. The country codes and groups used in this figures are described in Tables A2 and A3.

Table 1.Reform Indicators

	Financial sector						
	The index of domestic financial liberalization is an average of six subindices, five related to <i>banking</i> and one related to the <i>securities market</i> .						
Banking Securities market	 The banking subindex is an average of the following 5 indicators: (i) interest rate controls, such as floors or ceilings; (ii) credit controls, such as directed credit and subsidized lending; (iii) competition restrictions, such as limits on branches and entry barriers in the banking sector, including licensing requirements or limits on foreign banks; (iv) the degree of state ownership; and (v) the quality of banking supervision and regulation, including power of independence of bank supervisors, adoption of Basel capital standards, and a framework for bank inspections. The sixth subindex relates to <i>securities markets</i> and covers policies to develop domestic bond and equity markets, including (i) the creation of basic frameworks such as the auctioning of T-bills, or the establishment of a security commission; (ii) policies to further establish securities markets such as tax exemptions, introduction of medium- and long-term government bonds to establish a benchmark for the yield curve, or the introduction of a primary dealer system; (iii) policies to develop derivative markets or to create an institutional investor's base; and (iv) policies to permit access to the domestic stock market by nonresidents. The subindices are aggregated with equal weights. Each subindex is coded from zero (fully repressed) to three (fully liberalized). 						
Data sources	Abiad and others (2008), following the methodology in Abiad and Mody (2005), based on various IMF reports and working papers, central bank websites, and others.						
Coverage	1973–2005; Minimum and maximum number of countries in any year are 72 and 91 respectively.						
	Capital account						
	Qualitative indicators of restrictions on financial credits and personal capital transactions of residents and financial credits to nonresidents, as well as the use of multiple exchange rates. Index coded from zero (fully repressed) to three (fully liberalized).						
Data sources	Abiad and others (2008), following the methodology in Abiad and Mody (2005), based on various IMF reports and working papers, central bank websites, and others.						
Coverage	1973–2005; Minimum and maximum number of countries in any year are 72 and 91 respectively.						
	Product markets						
Electricity	The electricity indicators capture (i) the degree of unbundling of generation, transmission, and distribution; (ii) whether a regulator other than government has been established; and (iii) whether the wholesale market has been liberalized; and (iv) privatization. Each subindex is coded from 0 to 1 or from 0 to 2.						

	The telecommunication indicator captures (i) the degree of competition in local services; (ii) whether a regulator other than government has been established; (iii) the degree of liberalization of interconnection changes; and (iv) privatization.
Telecommunication	Each subindex is coded from 0 to 1 or from 0 to 2.
	Electricity: Based on various existing studies and datasets as well as national legislation and other official documents.
Data annua	Telecommunication: Based on IMF commodities data, various existing studies and datasets, and national legislation and
Data sources	
Coverage	1960–2003; Minimum and maximum number of countries in any year are 106 and 108 respectively.
	Agriculture market
	The index captures intervention in the market for the main agricultural export commodity in each country. The index
	can take four values (1) zero (public monopoly or monopsony in production, transportation, or marketing, e.g., export
	marketing boards); (ii) one-third (administered prices); (iii) two-thirds (public ownership of relevant producers or
Data sources	Based on IME commodities data, various existing studies and datasets, and national legislation and other official
Data sources	documents.
Coverage	1960–2003; Minimum and maximum number of countries in any year are 96 and 104 respectively.
0	Trade
	Trade liberalization is defined by looking at average tariff rates, with missing values extrapolated using implicit weighted
	tariff rates. Index normalized to be between zero and unity: zero means the tariff rates are 60 percent or higher, while
	unity means the tariff rates are zero.
Data sources	Various sources, including IMF, World Bank, WTO, UN, Clemens and Willamson, 2004.
Coverage	1960-2005; Minimum and maximum # of countries in any year are 47 and 142 respectively.
	Current account
	Current account liberalization is defined with an indicator describing how compliant a government is with its obligations
	under the IMF's Article VIII to free from government restriction the proceeds from international trade in goods and
	services. The index represents the sum of two subcomponents, dealing with restrictions on trade in visibles, as well as in
	invisibles (financial and other services). It distinguishes between restrictions on residents (receipts for exports) and on
	rather than on the underlying transactions, many countries in practice use restrictions on trade proceeds as a type of
	trade restriction. The index is scored between zero and 8 in half-integer units, with 8 indicating full compliance
Data sources	Based on the methodology in Quinn (1997) and Quinn and Toyoda (2007), drawing on information contained in the
	Fund's AREAER database (Annual Reports on Exchange Arrangements and Exchange Restrictions).
Coverage	1960–2005; Minimum and maximum number of countries in any year are 50 and 65 respectively.
This table presents brief de	parintian of the reform indigetors used in the paper. For a full description of all variables, data and sources refer to IME (2008)

This table presents brief description of the reform indicators used in the paper. For a full description of all variables, data and sources refer to IMF (2008).

	Agriculture	Prod. Mkt	Trade	Cap. Acc.	Curr. Acc.	Finance
Agriculture	1					
Prod. Mkt	.30***	1				
Trade	.32***	.35***	1			
Cap. Acc.	.40***	.46***	.57***	1		
Curr. Acc.	.42***	.47***	.63***	.77***	1	
Finance	.44***	.63***	.62***	.73***	.71***	1

Table 2 . Correlation Between Reform Indicators

*** denotes statistical significance at the 1 percent level.

Reforms and democracy										
Dependent variable: reform in coun	try, sector, year		-	_						
	(1)	(2)	(3)	(4)						
Lagged democracy	.016***	.017***	.033***	.017***						
	[.003]	[.003]	[.003]	[.003]						
Lagged level of index	073***	124***	047***	131***						
	[.003]	[.004]	[.002]	[.004]						
Country FE	Y	Y	Y	Y						
Sector FE	Υ	Υ	Υ	Υ						
Year FE	Υ	Y	Y	Y						
Country*Sector FE		Y		Y						
Sector*Year FE			Υ	Υ						
Observations	20,123	20,123	20,123	20,123						

Table 3Reforms and democracy

Note. The estimators are within estimators and allow for first-order autoregressive disturbance term. Standard errors are denoted in parentheses.***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

Dependent variable: reform in (country, sector, year)						
	(1)	(2)	(3)	(4)	(5)	(6)
Lagged democracy	.011***	.014**	.048***	.011***	.014***	.045***
	[.004]	[.006]	[.014]	[.003]	[.004]	[.016]
Lagged level of index	149***	205***	401***	135***	173***	412***
	[.004]	[.006]	[.011]	[.004]	[.005]	[.012]
Lagged crisis (inflation>40)	- 005*					- 003
	[.003]					[.006]
	[]					[]
Lagged real devaluation		.007				009
		[.005]				[.008]
Lagged public expenditure to GDP		000				001*
		[.000]				[.001]
Lagged bureaucratic quality			003			006*
Lagged buleaderate quanty			[003]			[003]
			[]			[]
Lagged tertiary enrollment			.006			003
			[.028]			[.029]
Lagged reforms in geographical neighbor				.055***		.044
				[.021]		[.054]
Lagged dummy for left					.003	004
					[.002]	[.004]
Lagged dummy for presidential					- 001	006
Lagged duminy for presidential					[004]	.000 [017]
	45 005	10.100	6 4 4 4	10,100		[·····]
Observations	17,235	10,128	6,111	18,400	14,//6	5,252

Table 4Reforms and democracy, robustness to controls

Note. The estimators are within estimators and allow for first-order autoregressive disturbance term. All regressions control for country sector, year fixed effects and country*sector and sector*year interactions. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

Dependent variable: reform in (country, sector, year)		C	<u>, </u>	
	(1a)	(1b)	(1c)	(1d)
Lagged democracy	.078***	.151***	0.19	.141
	[.016]	[.043]	[.124]	[.090]
Lagged level of index	135***	180***	281***	281***
	[.007]	[.012]	[.024]	[.024]
Lagged crisis (inflation>40)		005	010	
		[.005]	[.008]	
Lagged real devaluation		.008	.003	
		[.006]	[.010]	
Lagged public expenditure to GDP		.000	001	
		[.000]	[.001]	
Lagged bureaucratic quality			.004	
			[.003]	
Lagged tertiary enrollment			.023	
			[.033]	
Lagged reforms in geographical neighbors		.056	.053	
		[.045]	[.078]	
Lagged dummy for left		001	001	
		[.002]	[.003]	
Lagged dummy for presidential		.029**	.049	
		[.013]	[.035]	
Observations	18,970	10,007	5,252	5,252
First stage F-stat	764.59	229.09	36.47	50.77
p-value of F test	0.000	0.000	0.000	0.000

Table 5AReforms and democracy: Instrumental variables second stage

Note. Lagged democracy is instrumented by (lagged) democracy in neighboring countries. All regressions control for country sector, year fixed effects and country*sector and sector*year interactions. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

Dependent variable. reform in (country, sector, year)				
	(1a)	(1b)	(1c)	(1d)
Lagged democracy in neighboring countries	.014***	.009***	.005***	.006***
	[.002]	[.001]	[.001]	[.001]
Lagged level of index	.022	016	008	005
	[.028]	[.028]	[.020]	[.021]
Lagged crisis (inflation>40)		- 015	013	
		[.014]	[.008]	
Lagged real devaluation		011	∩ 2 ∩**	
Lagged real devaluation		011 [000]	.020 [000]	
		[.007]	[.007]	
Lagged public expenditure to GDP		.001	002	
		[.002]	[.002]	
Lagged bureaucratic quality			003	
			[.007]	
Lagged tertiary enrollment			199***	
			[.045]	
Lagged reforms in geographical neighbors		052	198***	
		[.064]	[.060]	
		[]	[]	
Lagged dummy for left		.001	009*	
		[.010]	[.005]	
Lagged dummy for presidential		226***	238***	
		[.029]	[.037]	
Observations	18,970	10,007	5,252	5,252

Table 5B		
Reforms and democracy: Instrumental variables f	first	stage

Note. All regressions control for country sector, year fixed effects and country*sector and sector*year interactions. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

Reforms and democracy: by reform										
Dependent variable: reform in (country, year)	-	-	-	-	-	-				
	(1)	(2)	(3)	(4)	(5)	(6)				
	Finance	Cap. Acc.	Prod. Mkt	Agricult.	Trade	Curr. Acc.				
Panel A: no controls										
Lagged democracy	.001	.025	.008**	.023***	.013*	.017*				
	[.007]	[.018]	[.004]	[.007]	[.008]	[.009]				
Lagged level of index	188***	258***	044***	074***	179***	157***				
	[.012]	[.014]	[.006]	[.007]	[.009]	[.011]				
Observations	2,437	2,437	5,092	3,853	3,664	2,640				
Panel B: with controls										
Lagged democracy	.067***	.182***	026	.202***	.075***	.179***				
	[.024]	[.060]	[.033]	[.041]	[.022]	[.046]				
Lagged level of index	379***	521***	278***	558***	420***	554***				
	[.028]	[.031]	[.026]	[.030]	[.029]	[.038]				
Observations	861	861	975	887	946	722				

Table 6

Note. The estimators are within estimators and allow for first-order autoregressive disturbance term. All regressions control for country and year fixed effects. All regressions in Panel B control for one year lags of the following: indicators of crisis, real devaluation, public expenditure as a raio of GDP, bureaucratic quality, tertiary enrollment, reforms in geographical neighbors, dummies for party of the executive being left, and dummy for presidential form of government. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

		Robustness (checks				
Dependent variable: reform in (country, secto	or, year)						
	(1a)	(1b)	(2a)	(2b)	(3a)	(3b)	(3c)
Lagged democracy	.007**	.070***	.014***	.063***			
	[.003]	[.016]	[.004]	[.020]			
Lagged level of index	130***	463***	149***	565***	-0.135***	-0.495***	-0.497***
	[.004]	[.013]	[.005]	[.016]	[.004]	[.013]	[.013]
Democracy dummy (polty2>0)					.010***	.013	.013
					[.002]	[.010]	[.009]
Lagged crisis (inflation>40)		002		002		002	
		[.007]		[.008]		[.007]	
Lagged real devaluation		006		009		009	
		[.008]		[.013]		[.008]	
Lagged public expenditure to GDP		.000		001		001	
		[.001]		[.001]		[.001]	
Lagged bureaucratic quality		.009**		.007		.010**	
- All Saronaciano Junity		[.004]		[.005]		[.004]	
Lagged tertiary enrollment		- 022		024		011	
Laggeet tertuary enronment		[.033]		[.059]		[.032]	
Laggod reforms in geographical peichbors		063		012		025	
Lagged reforms in geographical heighbors		.003 [.055]		.012 [.065]		.023 [.052]	
		[]		[]		[···-]	
Lagged dummy for left		005		003		004	
		[.000]		[.000]		[.005]	
Lagged dummy for presidential		.010		.023		007	
		[.017]		[.020]		[.017]	
Observations	17,301	4,751	15,666	3,683	20,123	5,252	5,252

 Table 7a. Reforms and democracy

 Bobustness checks

Note. In Columns 1a-1b and 2a-2b, the sample is restricted to non-communist and developing countries respectively. In Columns 3a-3b, we use a zero-one definition of democracy (as in Giavazzi and Tabellini, 2005), where democracy=1 if polity2 has positive values. The estimators are within estimators and allow for first-order autoregressive disturbance term. All regressions control for country and year fixed effects and country*sector and sector*year interactions. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

		1	uuruonai	100	usuicss ch	ICUN	.9						
Dependent variable: reform in (country, sector, year)													
	(1)		(2)		(3)		(4)		(5)		(6)	(7)	(8)
Lagged democracy	.016***		.065***		.062***		.061***		.066***		.066***	.069***	.011***
	[.004]		[.017]		[.017]		[.017]		[.017]		[.023]	[.023]	[.003]
Lagged level of index	125***		495***		510***		479***		494***		523***	520***	
	[.007]	_	[.013]	_	[.013]		[.012]		[.013]		[.014]	[.014]	
Lagged crisis (inflation>40)			003		001								
		-	[.007]		[.007]	-				-			
Lagged real devaluation			009		008	ſ.	007		009		011	010	
			[.008]		[.008]		[.008]		[.008]		[.008]	[.009]	
Lagged public expenditure to GDP			001	•	001	Ĩ.,	.000		001		001	001	
			[.001]		[.001]		[.001]		[.001]		[.001]	[.001]	
Lagged bureaucratic quality			.010**		.009**		.010***		.010**		.007*	.008**	
			[.004]		[.004]		[.004]		[.004]		[.004]	[.004]	
Lagged tertiary enrollment			.006		.011	ſ.	.000		.007		.010	.010	
			[.032]	-	[.032]		[.032]	-	[.032]		[.033]	[.033]	
Lagged reforms in geographical neighbors			.038		.029		.036	,	.026		.063	.058	
			[.054]		[.052]		[.053]		[.052]		[.056]	[.056]	
Lagged dummy for left			004		004		005	,	005		007	008	
			[.005]		[.005]		[.005]		[.005]		[.005]	[.005]	
Lagged dummy for presidential			.000		.002	ſ.	.001		.002		001	.003	
			[.017]		[.017]		[.017]		[.017]		[.021]	[.021]	
Lagged reform in trade neighbors			043										
			[.054]										
Lagged average reform in other sectors					.122***								
					[.034]								
Lagged crisis (growth<0)							007**						
							[.003]						
Terms of trade shocks									004				
									[.014]				
Lagged crisis (debt)											.010		
											E0111		
T 1 · · · / 1											[.011]	O.4. Calminia	
Lagged crisis (bank)												016***	
												[.006]	
01	20 100		5 959		5 959		5.00 (5 959		4 (70)	4 (70)	20 122
Observations	20,123		5,252		5,252		5,234		5,252		4,679	4,679	20,123

Table 7b. Reforms and democracy Additional robustness checks

Note. The estimators in all columns except (1) are within estimators and allow for first-order autoregressive disturbance term. In Column (1), instead of explicitly allowing for an AR(1) term in the model, the standard errors are clustered at the country-reform level. The definition of bank and debt crises are based on Reinhart and Rogoff (2008). All regressions control for country and year fixed effects and country*sector and sector*year interactions. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

Reforms and democracy - nexible fu	neuonai io	/1111		
Dependent variable: reform in (country, sector, year)	-	-	-	_
	(1)	(2)	(3)	(4)
Lagged democracy (polity2<0.15)	.014	.011	005	.014
	[.040]	[.044]	[.042]	[.044]
Lagged democracy (0.15<=polity2<0.75)	.012**	.009	.036***	.010
	[.006]	[.006]	[.006]	[.006]
Lagged democracy (polity2>=0.75)	.015***	.016***	.038***	.016***
	[.003]	[.003]	[.003]	[.003]
Lagged level of index	073***	129***	036***	135***
	[.003]	[.004]	[.002]	[.004]
Country FE	Y	Y	Y	Y
Sector FE	Υ	Υ	Υ	Y
Year FE	Υ	Υ	Υ	Y
Country*Sector FE		Y		Y
Sector*Year FE			Y	Y
Observations	20,123	20,123	20,123	20,123

 Table 8

 Reforms and democracy - flexible functional form

Note. The estimators are within estimators and allow for first-order autoregressive disturbance term. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

	Table 9a		
Reforms and de	mocracy: feedback	x effects	
Dependent variable: change in democracy (co	untry, year)		-
	(1)	(2)	(3)
	No controls	With controls	No controls/ sample
Lagged democracy	132*** [.007]	303*** [.019]	273*** [.018]
Lagged reform in (country, year)	001 [.023]	.056 [.034]	.061* [.035]
Observations	5,431	1,550	1,550

Note. The estimators are within estimators and allow for first-order autoregressive disturbance term. All regressions include country and year fixed effects. The reform variable is measured by averaging across all sectors at the country-year level. All regressions control for one year lags of the following: indicators of crisis, real devaluation, tertiary enrollment, democracy in political neighbors and log of per capita income. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

40

Reforms and democracy: feedback effects						
Dependent variable: change in democracy	(country, year)					
	(1)	(2)	(3)	(4)	(5)	(6)
	Finance	Cap. Acc.	Prod. Mkt	Agricult.	Trade	Curr. Acc.
Panel A: no controls						
Lagged democracy	181***	180***	131***	136***	193***	166***
	[.012]	[.012]	[.007]	[.009]	[.010]	[.011]
Lagged reform in (country, year)	085**	015	001	.008	.013	036
	[.035]	[.012]	[.028]	[.018]	[.019]	[.022]
Observations	2,257	2,257	4,864	3,765	3,399	2,501
Panel B: with controls						
Lagged democracy	-0.259***	-0.259***	-0.284***	-0.289***	-0.322***	-0.238***
	[.021]	[.021]	[.020]	[.022]	[.021]	[.023]
Lagged reform in (country, year)	-0.043	0.012	-0.015	0.075***	-0.012	0.037
	[.037]	[.013]	[.029]	[.021]	[.026]	[.027]
Observations	1,090	1,090	1,381	1,131	1,382	935

Table 9b orms and democracy: feedback ef

Note. The estimators are within estimators and allow for first-order autoregressive disturbance term. All regressions include country and year fixed effects. All regressions in Panel B control for one year lags of the following: indicators of crisis, real devaluation, tertiary enrollment, democracy in political neighbors, and log of per capita income. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

Dependent variable:		Becoming economically open in							
	country-sector-								
	year			country	/-year				
	(1)	(2)	(3)	(4)	(5)	(6)			
	A11	Finance	Cap. Acc.	Prod. Mkt	Agricult.	Trade	Curr. Acc.		
Political reform	.045***	.051*	.011	.017	.057***	.062**	.018		
	[.011]	[.030]	[.036]	[.018]	[.015]	[.030]	[.033]		
Observations	22,565	2,671	2,671	5,863	4,355	4,148	2,857		
Dependent variable:			Polity2 i	in (country, year)					
		(1)	(2)	(3)	(4)	(5)	(6)		
	All	Finance	Cap. Acc.	Prod. Mkt	Agricult.	Trade	Curr. Acc.		
Economic reform	.480	.214	.054	128	.321	.326	.309		
	[.310]	[.223]	[.219]	[.186]	[.304]	[.235]	[.284]		
Observations	5,715	2,437	2,437	5,095	3,950	3,681	2,641		

Table 10
Reforms and democracy: Difference-in-Difference Estimator

Note. The estimators are within estimators and allow for first-order autoregressive disturbance term. All regressions control for country and year fixed effects. Political reform is a dummy variable taking a value of 1 in the years after democratization. Democratization is defined as the event of becoming a democracy (and staying as a democracy for at least 4 years), given that a country was not a democracy in the previous year. The economic reform variable in Panel B, column (1), is measured at the country-year level, by averaging across all sectors . Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

Reforms a:	nd democracy: Prin	ncipal component	
	Dependent variable: change in reform index (country, year)		Dependent variable: change in democracy (country, year)
	(1) OLS	(2) IV	(3)
Lagged democracy	.001*** [.000]	.006*** [.002]	218*** [.017]
Lagged level of index (country, year)	-0.029*** [.004]	-0.096*** [.018]	
Lagged reform in (country, year)			-1.775 [1.220]
Observations First stage F-stat p-value of F-stat	1,418	1,418 41 0.000	1,361

Table 11
Reforms and democracy: Principal component

Note. The estimators are within estimators and allow for first-order autoregressive disturbance term. All regressions include country and year fixed effects. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively. In Column (2), lagged democracy is instrumented by (lagged) democracy in neighboring countries.

Appendix

Variable	Obs	Mean	Std. Dev.	Min	Max
Change in reform index	20,123	0.01	0.08	-1	1
Lagged democracy	20,123	0.59	0.37	0	1
Lagged reform_index	20,123	0.40	0.37	0	1
Lagged crisis (inflation>40)	5,252	0.10	0.30	0	1
Lagged real devaluation	5,252	0.01	0.17	-1.00	1.30
Lagged public expenditure as a percent of GDP	5,252	15.06	5.18	2.98	34.39
Lagged bureaucratic quality	5,252	2.54	1.14	0	4
Lagged tertiary enrollment	5,252	0.27	0.22	0.00	0.97
Lagged reforms in geographical neighbor	5,252	0.02	0.03	-0.21	0.22
Lagged dummy for left	5,252	0.33	0.47	0	1
Lagged dummy for presidential	5,252	0.55	0.50	0	1
Lagged democracy in political neighbors	18,970	1.25	5.12	-9	10
Lagged crisis (growth<0)	5,234	0.26	0.44	0	1
Terms of trade shocks	5,252	-0.01	0.14	-0.70	0.47
Lagged crisis (debt)	4,679	0.01	0.12	0	1
Lagged crisis (bank)	4,679	0.05	0.22	0	1
Lagged reform in trade neighbors	5,252	0.01	0.03	-0.21	0.39
Change in reform index (principal component)	1,418	0.02	0.04	-0.18	0.31
Lagged reform index (principal component)	1,418	0.50	0.25	0	1.00
Political reform (Giavazzi and Tabellini, 2005)	22,565	0.20	0.40	0	1

Table A2. Country Codes in Figure 2						
Code	Country	Code	Country	Code	Country	
AFG	Afghanistan	GHA	Ghana	NLD	Netherlands	
AGO	Angola	GIN	Guinea	NOR	Norway	
ALB	Albania	GMB	Gambia	NPL	Nepal	
ARE	UAE	GNB	Guinea-Bissau	NZL	New Zealand	
ARG	Argentina	GNQ	Equat Guinea	OMN	Oman	
ARM	Armenia	GRC	Greece	PAK	Pakistan	
AUS	Australia	GTM	Guatemala	PAN	Panama	
AUT	Austria	GUY	Guyana	PHL	Philippines	
AZE	Azerbaijan	HND	Honduras	PNG	Papua New G.	
BDI	Burundi	HRV	Croatia	POL	Poland	
BEL	Belgium	HTI	Haiti	PRT	Portugal	
BEN	Benin	HUN	Hungary	PRY	Paraguay	
BFA	Burkina Faso	IDN	Indonesia	QAT	Qatar	
BGD	Bangladesh	IND	India	ROM	Romania	
BGR	Bulgaria	IRL	Ireland	RUS	Russia	
BHR	Bahrain	IRN	Iran	RWA	Rwanda	
BLR	Belarus	IRQ	Iraq	SAU	Saudi Arabia	
BOL	Bolivia	ISR	Israel	SDN	Sudan	
BRA	Brazil	ITA	Italy	SEN	Senegal	
BTN	Bhutan	JAM	Jamaica	SGP	Singapore	
BWA	Botswana	JOR	Jordan	SLB	Solomon Is	
CAF	CAR	JPN	Japan	SLE	Sierra Leone	
CAN	Canada	KAZ	Kazakhstan	SLV	El Salvador	
CHE	Switzerland	KEN	Kenva	SOM	Somalia	
CHL	Chile	KGZ	Kyrgyz Rep	SVK	Slovak Rep	
CHN	China	КНМ	Cambodia	SVN	Slovenia	
CIV	Cote D'Ivoire	KOR	Korea	SWE	Sweden	
CMR	Cameroon	KWT	Kuwait	SYR	Svria	
COG	Congo	LAO	Lao	TCD	Chad	
COL	Colombia	LBR	Liberia	TGO	Togo	
СОМ	Comoros	LBY	Libya	THA	Thailand	
CRI	Costa Rica	LKA	Sri Lanka	ТJК	Tajikistan	
CUB	Cuba	LSO	Lesotho	TKM	Turkmenistan	
CYP	Cyprus	LTU	Lithuania	TTO	Trinidad Tob	
CZE	Czech Rep	LVA	Latvia	TUN	Tunisia	
DEU	Germany	MAR	Morocco	TUR	Turkey	
DJI	Djibouti	MDA	Moldova	TWN	Taiwan	
DNK	Denmark	MDG	Madagascar	TZA	Tanzania	
DOM	Dominican Rep	MEX	Mexico	UGA	Uganda	
DZA	Algeria	MKD	Macedonia	UKR	Ukraine	
ECU	Ecuador	MLI	Mali	URY	Uruguay	
EGY	Egypt	MMR	Myanmar	USA	US	
ERI	Eritrea	MNG	Mongolia	UZB	Uzbekistan	
ESP	Spain	MOZ	Mozambique	VEN	Venezuela	
EST	Estonia	MRT	Mauritania	VNM	Viet Nam	
ETH	Ethiopia	MUS	Mauritius	YEM	Yemen	
FIN	Finland	MWI	Malawi	ZAF	South Africa	
FJI	Fiji	MYS	Malaysia	ZAR	Zaire	
FRA	France	NAM	Namibia	ZMB	Zambia	
GAB	Gabon	NER	Niger	ZWE	Zimbabwe	
GBR	UK	NGA	Nigeria	•		
GEO	Georgia	NIC	Nicaragua			

	Tab	ole A3 contd. Cou	untry Groups in 1	Figure 2.				
	Product					Agri		
Country	Code	Group	Country	Code	Group	Country	Code	Group
Oman	OMN	1	Turkmenist	TKM	1	India	IND	15
Turkmenistan	TKM	1	Uzbekistan	UZB	1	South Afric	ZAF	15
Azerbaijan	AZE	2	Belarus	BLR	2	Chile	CHL	16
China	CHN	2	China	CHN	2	France	FRA	16
Lao	LAO	2	Egypt	EGY	3	Jamaica	JAM	16
Viet Nam	VNM	2	Pakistan	PAK	3	Poland	POL	16
Kenya	KEN	3	Cameroon	CMR	4	Thailand	THA	16
Chad	TCD	3	Uganda	UGA	4	Bolivia	BOL	17
Togo	TGO	3	Burkina Fas	BFA	5	Slovak Rep	SVK	17
Solomon Is	SLB	4	Tunisia	TUN	5	Australia	AUS	18
Sierra Leone	SLE	4	Kenya	KEN	6	Canada	CAN	18
Benin	BEN	5	Chad	TCD	6	Czech Rep	CZE	19
Guyana	GUY	5	Togo	TGO	6	Japan	JPN	19
Mozambique	MOZ	5	Cote D'Ivoi	CIV	7	Trinidad To	TTO	19
Bangladesh	BGD	6	Nigeria	NGA	7	Belgium	BEL	20
Namibia	NAM	6	Georgia	GEO	8	Germany	DEU	20
Honduras	HND	7	Sri Lanka	LKA	8	Denmark	DNK	20
Madagascar	MDG	7	Benin	BEN	9	Spain	ESP	20
Turkey	TUR	7	Guyana	GUY	9	Finland	FIN	20
Mexico	MEX	8	Mali	MLI	9	UK	GBR	20
Philippines	PHL	8	Bangladesh	BGD	10	Greece	GRC	20
France	FRA	9	Mozambiqu	MOZ	10	Hungary	HUN	20
South Africa	ZAF	9	Namibia	NAM	10	Ireland	IRL	20
Lithuania	LTU	10	Nepal	NPL	10	Lithuania	LTU	20
Trinidad Tob	TTO	10	Colombia	COL	11	Norway	NOR	20
Uruguay	URY	10	Venezuela	VEN	11	Portugal	PRT	20
Czech Rep	CZE	11	Honduras	HND	12	Sweden	SWE	20
Hungary	HUN	11	Moldova	MDA	12	Switzerland	CHE	21
Japan	JPN	11	Malawi	MWI	12	Italy	ITA	21
Australia	AUS	12	Ukraine	UKR	12	Mongolia	MNG	21
Belgium	BEL	12	Indonesia	IDN	13	Netherland	NLD	21
Canada	CAN	12	Madagasca	MDG	13	New Zealar	NZL	21
Ireland	IRL	12	Argentina	ARG	14	Uruguay	URY	21
New Zealand	NZL	12	Bulgaria	BGR	14	US	USA	21
Portugal	PRT	12	Brazil	BRA	14			
US	USA	12	Guatemala	GTM	14			
Denmark	DNK	13	Mexico	MEX	14			
Finland	FIN	13	Philippines	PHL	14			
Italy	ITA	13						
Norway	NOR	13						
Sweden	SWE	13						
Spain	ESP	14						
UK	GBR	14						
Netherlands	NLD	14	J					

	Labor	
Country	Code	Group
Mozambique	MOZ	1
Bangladesh	BGD	1
Croatia	HRV	2
Russia	RUS	2
Indonesia	IDN	3
Malawi	MWI	3
Latvia	LVA	4
Korea	KOR	4
South Africa	ZAF	5
Chile	CHL	5
Italy	ITA	6
Denmark	DNK	6
Ireland	IRL	7
UK	GBR	7
Norway	NOR	8
Cyprus	CYP	8
US	USA	8

Fiscal							
Country	Code	Group	Country	Code			
Viet Nam	VNM	1	South Africa	ZAF			
Myanmar	MMR	1	Botswana	BWA			
Belarus	BLR	2	Bolivia	BOL			
Azerbaijan	AZE	2	Thailand	THA			
Algeria	DZA	3	Poland	POL			
Burkina Fas	BFA	3	Israel	ISR			
Chad	TCD	4	Mauritius	MUS			
Гogo	TGO	4	Belgium	BEL			
iran	IRN	5	Czech Rep	CZE			
Malaysia	MYS	5	Austria	AUT			
Namibia	NAM	6	Portugal	PRT			
Benin	BEN	6	Lithuania	LTU			
Croatia	HRV	7	Denmark	DNK			
Moldova	MDA	7	Ireland	IRL			
Colombia	COL	8	Hungary	HUN			
Jkraine	UKR	8	Italy	ITA			
El Salvador	SLV	8	US	USA			
Russia	RUS	9	Netherlands	NLD			
urkey	TUR	9	Germany	DEU			
/enezuela	VEN	10	New Zealand	NZL			
Paraguay	PRY	10	Spain	ESP			
Madagasca	MDG	10	Canada	CAN			
Aalawi	MWI	11	Greece	GRC			
ndonesia	IDN	11	Japan	JPN			
Iexico	MEX	12	Sweden	SWE			
Juatemala	GTM	12	Australia	AUS			
rgentina	ARG	12	Cyprus	CYP			
omania	ROM	12	UK	GBR			
Philippines	PHL	12	Costa Rica	CRI			
ndia	IND	13	Norway	NOR			
Chile	CHL	13	Uruguay	URY			
France	FRA	13	Finland	FIN			

Table A3 contd. Country Groups in Figure 2.									
		Т	rade			Current			
Country	Code	Group	Country	Code	Group	Country	Code	Group	
China	CHN	1	Dominican Rep	DOM	14	Indonesia	IDN	1	
Viet Nam	VNM	1	Philippines	PHL	14	Turkey	TUR	1	
Congo	COG	2	Latvia	LVA	15	Guatemala	GTM	2	
Mauritania	MRT	2	Nicaragua	NIC	15	Philippines	PHL	2	
Gabon	GAB	3	Bolivia	BOL	16	France	FRA	3	
Cameroon	CMR	3	Chile	CHL	16	Jamaica	JAM	3	
Uganda	UGA	4	Jamaica	JAM	16	Australia	AUS	4	
Kazakhstan	KAZ	4	Taiwan	TWN	16	Costa Rica	CRI	4	
Jordan	JOR	5	Panama	PAN	16	Japan	JPN	4	
Kenya	KEN	5	South Africa	ZAF	17	Austria	AUT	5	
Togo	TGO	5	Slovak Rep	SVK	17	Israel	ISR	5	
Tanzania	TZA	6	Hungary	HUN	18	Belgium	BEL	6	
Cambodia	KHM	6	Slovenia	SVN	18	Canada	CAN	6	
Cote D'Ivoire	CIV	7	Trinidad Tob	TTO	18	Germany	DEU	6	
Niger	NER	7	Uruguay	URY	18	Denmark	DNK	6	
Georgia	GEO	8	Cyprus	CYP	19	Spain	ESP	6	
Sri Lanka	LKA	8	Costa Rica	CRI	19	Finland	FIN	6	
Macedonia	MKD	9	Austria	AUT	19	UK	GBR	6	
Nepal	NPL	9	Czech Rep	CZE	19	Greece	GRC	6	
Benin	BEN	9	Israel	ISR	19	Italy	ITA	6	
Mozambique	MOZ	9	Australia	AUS	20	Netherland	NLD	6	
Ecuador	ECU	10	Belgium	BEL	20	Norway	NOR	6	
Mali	MLI	10	Germany	DEU	20	New Zealar	NZL	6	
Guyana	GUY	10	Denmark	DNK	20	Portugal	PRT	6	
Malawi	MWI	11	Spain	ESP	20	Sweden	SWE	6	
Turkey	TUR	11	Finland	FIN	20	Uruguay	URY	6	
Venezuela	VEN	11	UK	GBR	20	US	USA	6	
Croatia	HRV	11	Greece	GRC	20	Hong Kong	HKG	6	
Colombia	COL	11	Ireland	IRL	20	Peru	PER	6	
Russia	RUS	11	Italy	ITA	20				
Paraguay	PRY	11	Netherlands	NLD	20				
Moldova	MDA	12	Portugal	PRT	20				
Indonesia	IDN	12	Sweden	SWE	20				
Honduras	HND	12	Canada	CAN	20				
El Salvador	SLV	12	US	USA	20				
Brazil	BRA	13	New Zealand	NZL	20				
Bulgaria	BGR	13	Lithuania	LTU	20				
Romania	ROM	13	Japan	JPN	20				
Korea	KOR	13	Norway	NOR	20				
Argentina	ARG	13							

Dependent variable: reform in (country, sector, year)							
	(1)	(2)	(3)	(4)	(5)	(6)	
Lagged democracy	0.011***	0.014**	0.044***	0.011***	0.014***	0.039**	
	[.004]	[.006]	[.014]	[.003]	[.004]	[.016]	
Lagged level of index	-0.148***	-0.207***	-0.402***	-0.135***	-0.173***	-0.415***	
	[.004]	[.006]	[.011]	[.004]	[.005]	[.012]	
Observations	17,235	10,128	6,111	18,400	14,776	5,252	

 Table A4

 Reforms and democracy, robustness to controls: Sample

Note. All regressions are restricted to corresponding samples in Table 4. The estimators are within estimators and allow for firstorder autoregressive disturbance term. All regressions control for country sector, year fixed effects and country*sector and sector*year interactions. Standard errors are denoted in parentheses. ***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.

Table A5. Panel Unit Root Test (Reform)

					Curr.			Polity2 (overall
	Agriculture	Prod. Mkt	Trade	Cap. Acc.	Acc.	Finance	Labor	sample)
Levin-Lin ADF-stat	2.93	1.63	-2.57	-2.46	-1.39	-1.50	-3.86	-1.53
Im, Pesharan & Shin ADF-stat	1.71	-0.63	-5.91	-3.25	-3.86	-1.70	-6.03	-5.17
Number of countries	91	118	95	71	60	71	97	135
Number of years	43	44	44	31	44	31	24	44

Notes. The missing values for intermediate years have been interpolate to apply the unit root tests. All reported values are distributed N(0,1) under null of unit root or no cointegration. Large negative values imply rejection of the unit root, with the 5% and 10% critical values being -1.64 and 1.28 respectively.

Dependent variable: dummy for reform reversal in country, sector, year									
	(1)	(2)	(3)	(4)					
Lagged democracy	006	009	008	009					
	[.014]	[.017]	[.014]	[.018]					
Lagged level of index	.118***	.210***	.115***	.212***					
	[.013]	[.018]	[.014]	[.020]					
Country FE	Y	Y	Y	Y					
Sector FE	Y	Y	Y	Y					
Year FE	Y	Y	Y	Υ					
Country*Sector FE		Υ		Υ					
Sector*Year FE			Υ	Υ					
Observations	20,123	20,123	20,123	20,123					

Table A6Reform Reversals and democracy

Note. The regressions are estimated by OLS. Reform reversal is defined by a decrease in the level of the reform index. Standard errors are denoted in parentheses.***, ** and * denote statistical significance at 1, 5 and 10 percent respectively.