#### NBER WORKING PAPER SERIES

#### SCIENTIFIC TEAMS AND INSTITUTION COLLABORATIONS: EVIDENCE FROM U.S. UNIVERSITIES, 1981-1999

James D. Adams Grant C. Black J. Roger Clemmons Paula E. Stephan

Working Paper 10640 http://www.nber.org/papers/w10640

#### NATIONAL BUREAU OF ECONOMIC RESEARCH 1050 Massachusetts Avenue Cambridge, MA 02138 July 2004

The views expressed herein are those of the author(s) and not necessarily those of the National Bureau of Economic Research.

©2004 by James D. Adams, Grant C. Black, J. Roger Clemmons, and Paula E. Stephan. All rights reserved. Short sections of text, not to exceed two paragraphs, may be quoted without explicit permission provided that full credit, including © notice, is given to the source.

Scientific Teams and Institutional Collaborations: Evidence from U.S. Universities, 1981-1999 James D. Adams, Grant C. Black, J. Roger Clemmons, and Paula E. Stephan NBER Working Paper No. 10640 July 2004 JEL No. L3, O3

#### ABSTRACT

This paper explores recent trends in the size of scientific teams and in institutional collaborations. The data derive from 2.4 million scientific papers written in 110 leading U.S. research universities over the period 1981-1999. We measure team size by the number of authors on a scientific paper. Using this measure we find that team size increases by 50 percent over the 19-year period. We supplement team size with measures of domestic and foreign institutional collaborations, which capture the geographic dispersion of team workers. The time series evidence suggests that the trend towards larger and more dispersed teams accelerates at the start of the 1990s. This acceleration suggests a sudden decline in the cost of collaboration, perhaps due to improvements in telecommunications. Using a panel of top university departments we find that private universities and departments whose scientists have earned prestigious awards participate in larger teams, as do departments that have larger amounts of federal funding. Placement of former graduate students is a key determinant of institutional collaborations, especially collaborations with firms and foreign scientific institutions. Finally, the evidence indicates that scientific influence increases with team size and institutional collaborations. Since increasing team size implies an increase in the division of labor, these results suggest that scientific productivity increases with the scientific division of labor.

James D. Adams Department of Economics 3504 Russell Sage Laboratory Rensselaer Polytechnic Institute 110 8<sup>th</sup> Street Troy, NY 12180-3590 and NBER adamsj@rpi.edu

Grant C. Black School of Business and Economics Indiana University at South Bend 1700 Mishawaka Avenue South Bend, IN 46634-7111 J. Roger Clemmons Institute for Child Health Policy University of Florida PO Box 100147 Gainesville, FL 32610-0147 jrc@ichp.edu

Paula E. Stephan Department of Economics And Andrew Young School of Policy Studies Atlanta, GA 30303-3083 pstephan@gsu.edu

#### I. Introduction

Over the past century teams of scientific specialists have largely replaced the independent scientist, much as corporate R&D laboratories have largely replaced the independent inventor. This trend towards larger teams is strongly evident in nearly all data on scientific research, including our own<sup>1</sup>. Advancing instrumentation and the sheer quantity of what there is to know have pushed it, while improving communications have pulled it, to its present state of development. Pencil-and-paper research is the lone exception to the rule, but this forms a dwindling share of science and may at last succumb to the same forces that have elsewhere led to large-scale research.

The study of scientific teams is important, first, because it brings to light changes in the research production function that otherwise would remain hidden. In particular, scientific collaboration might increase the effectiveness of research, just as specialization increases general productive efficiency<sup>2</sup>. The evidence on efficiency is suggestive but not definitive. Collaborative research is more highly cited (Presser, 1980; Sauer, 1988), suggesting that collaboration does raise quality. But more able researchers also attract more coworkers (Zuckerman and Merton, 1973) so that separating efficiency from talent in a cross-section is not easy. Still, the size of scientific teams has increased steadily with time, so that growth in capital, knowledge, and communications could be responsible for the rising propensity to collaborate even as talent has remained about the same.

A second reason why collaboration is important lies in its role as a channel of knowledge flows between scientists. And since collaborators are increasingly found in different institutions and countries, the entire subject is relevant to the tendency for knowledge to flow more readily and over greater distances than ever before.

In this paper we present findings on the size of scientific teams, institutional collaborations, and the geographic dispersion of team workers, using a large database that covers most of U.S. academic science

<sup>&</sup>lt;sup>1</sup> See Zuckerman and Merton (1973), De Solla Price (1986), and Hicks and Katz (1996), for trends in the size of scientific teams since 1900. Weiner (1994), writing about mid-century, strongly disapproves of the notion that corporate R&D laboratories might supplant individual researchers and inventors. And yet Mowery and Rosenberg (1998, Ch. 2) describes exactly this process of replacement.

 $<sup>^{2}</sup>$  The form of the research production function is central to the properties of growth models, as a comparison between Romer (1990) and Jones (1995) reveals. Thus the findings of this paper could prove indirectly relevant to growth theory.

during the years 1981-1999. Our analysis begins with the description of trends in scientific teams and collaborations at the level of individual scientific papers, which are observations at the piece-work level. Afterwards, in the context of a panel of universities and fields observed over time, we examine the determinants of team size and institutional collaboration, as well as their consequences for research output.

The descriptive findings include the following. The data confirm that team size has increased by about 50 percent during the last two decades of the  $20^{th}$  century. We also find that the trend towards larger teams accelerated, rising from a 2.19 percent annual rate of growth in the 1980s to a 2.57 percent rate during the 1990s. This is an acceleration of 17 percent (2.57/2.19 - 1) between the 1980s and the 1990s. We also study geographic dispersion directly, using a mileage indicator for the top 110 U.S. universities that form the core of our data. The annual rate of growth in mileage rises from 3.53 percent in the 1980s to 4.45 percent in the 1990s, an acceleration of 29 percent.

During the same period of time the rate of domestic collaboration more than doubled between U.S. universities, and between U.S. universities and U.S. firms. Foreign collaborations, while not as common, increased five-fold. Of all regions, collaboration with Asia increased most rapidly, followed by Europe, with other regions trailing by a considerable margin. These differences reflect differences in the growth of scientific research by region of the world. Also, foreign collaboration accelerated between the 1980s and 1990s. The foreign share in institutional collaborations rose annually by 5.11 percent during the 1990s. Thus, growth accelerates by 45 percent (7.41/5.11 - 1).

In additional work we address factors that promote or deter teams and collaborations. This analysis is carried out using a panel of 12 main sciences in the top 110 U.S. universities. Hence, the observations are at the level of university-fields over time. Our results include the following: a larger stock of federally funded R&D, private control of a university, and the number of prestigious awards increase team size. Collaboration with other U.S. universities is an increasing function of the stock of R&D, private control, and the number of recent PhDs placed in other top 110 schools. Collaboration with foreign institutions of science is found to increase with the stock of R&D, private control, the number of prestigious awards, and with the number of recent PhDs placed in leading research countries. Here the results are more fragile, and there is evidence that the stock of R&D and private control trade places with the number of prestigious awards. In addition we examine collaboration with U.S. firms, finding again that R&D and private control

2

to an extent increase joint scientific research with firms. But in this case, prestigious awards decrease collaboration with firms, probably because the emphasis of universities earning such awards is on basic rather than applied research. As with foreign collaboration, placement of recent PhDs with industries proves to be very powerful in determining collaboration between universities and firms. The greater importance of PhD placements in the case of foreign and corporate collaborations than in university collaborations is consistent with the greater scarcity of substitutes for former PhDs in foreign and corporate environments.

The empirical work concludes with a study of the role of team size and collaboration in the determination of research output as measured by papers and citations. The papers and citations are "fractionated," in that they consist of estimated proportions that a university and field contribute to both. We find that papers and especially citations increase with team size, but that the role of shares of institutional affiliations in the production of papers is less clear. Universities that collaborate more with foreign institutions, and especially other top 110 schools, produce fewer papers, holding team size constant. On the other hand collaboration with foreign institutions and other top 110 schools is linked to an increase in total citations, so that a trade off of fewer papers in return for larger overall scientific influence appears to be taking place.

The rest of this paper consists of six sections. Section II reviews the literature and models the determinants of scientific teams and institutional collaborations. Section III describes the database and calculations that we have undertaken using it. Section IV presents time series evidence on scientific teams. Section V compares trends in collaborative behavior across scientific disciplines. Section VI provides regression evidence on the determinants of team size and institutional collaboration using a panel of university-fields. Section VII concludes.

#### **II.** Analytical Framework

The economics literature on teams is both theoretical and empirical. One line of theoretical work examines the problem of free-riding and proposes incentive schemes that punish shirking (Holmstrom, 1982; Kandel and Lazear, 1992). Other research examines the relationship between specialization, team size, and the extent of the market (Becker, 1985; Becker and Murphy, 1992), while still more research (Rosen, 1982) looks at the role of managerial talent in determining the size of firm and its work force using an efficient supervision model.

Recent empirical research on teams in steel mills by Ichniowski, Shaw and Pennushi (1997) finds that innovative management practices that promote cooperation in teams and offer pay incentives increase productivity in steel mini-mills over traditional management practices that tend to limit worker responsibility. Other empirical research examines institutional collaborations in science and technology (Arora and Gambardella, 1990; Mowery, 1992; Powell, 1996; Stephan and Levin, 2000; Zucker, Darby, and Armstrong, 2001; Adams, Chiang and Starkey, 2001; Adams, 2002; Adams, Chiang, and Jensen, 2003; Adams, 2003, forthcoming; and Adams and Marcu, 2004). These papers tend to find that institutional collaboration is related to the complementarity of skills, often abetted by policy and by the increasing complexity of scientific problems.

The present paper concerns small teams of co-workers in scientific research. However, owing to the location of team members in different scientific institutions, the paper is concerned as well with institutional collaborations. In our analysis we abstract from free-riding and supervision because the system of reward for priority in discovery severely punishes shirking by team members and rewards good work with publication, reputation, and income. Our analysis is inextricably connected, though, with specialization, the division of labor, and the location of team members, because these factors play large roles in the empirical analysis and influence the efficiency of scientific research.

In the following exposition we assume that scientific research yields satisfaction to investigators, but we suppose that this gain in utility is insufficient for investigators to self-finance their research. We base this assumption on the rarity of scientific research in societies that lack government or private support for science. But if self-finance is ruled out, then it follows that the quantity of research is subject to a research budget constraint that is externally imposed, though the budget is of course responsive to grant-raising efforts<sup>3</sup>. In conformity with the empirical work below, and with the perception that skill, specialization, and the division of labor are inter-related and essential elements in the formation of scientific teams, we assume that the decision variables are the skill of team workers s, the size of the team n, and distance, or

<sup>&</sup>lt;sup>3</sup> In the analysis we assume that the research budget R is at a maximum with respect to grant-raising efforts.

geographic dispersion  $D^4$ . Geographic dispersion exceeds zero if and only if the team involves institutional collaboration so that D is an indicator of such collaboration.

Research output Q is produced according to a Cobb-Douglas production function of skill and team size. Therefore,

(1) 
$$Q = As^{\alpha}n^{\beta},$$

The exponents obey the inequalities  $0 < \alpha < 1$ ,  $0 < \beta < 1$ ,  $\alpha + \beta < 1$  so that production is subject to decreasing returns to scale. The parameter A represents total factor productivity. It could represent the university environment and the ability or eminence of faculties that are matched to these environments in advance of the formation of scientific teams. A also undergoes independent increases as knowledge expands, because knowledge is a factor of production that is fixed with respect to individual researchers. In turn A tends to increase skill and team size. Thus, "complexity" of projects can be viewed as an indicator for knowledge and other sources of total factor productivity of the knowledge production function that give larger teams an increasing advantage. It has been suggested to us that sociological "norms" of scientific fields have changed in favor of larger teams. However, another interpretation is that larger and higherskilled teams are more efficient as knowledge increases, so that norms are simply a reflection of efficiency rather than an independent causal factor that increases the division of scientific labor. And besides all the above, the increasing emphasis by funding agencies on team awards involving large grants and multiple scientific institutions is consistent with the advantages of larger teams as driven by A in this framework.

On the cost side we assume that the research budget R must cover wage costs of all team members, as well as a fixed cost F that depends on dispersion of team workers, representing coordination costs. Of course, geographic dispersion entails benefits as well as costs. In part the gain derives from the additional funding that can be secured, as the evidence presented below on international and firm-university collaboration suggests. This is the productive role of dispersion in the present analysis. The research budget constraint is:

<sup>&</sup>lt;sup>4</sup> We abstract from the idea that skill and distance could be inter-related as in s = s(D), s' > 0, s'' < 0. This constraint would be relevant if abilities were noticeably scarce within a given distance. The analysis in the paper could easily be extended to deal with this complicating factor.

(2) 
$$R(D) = w(s)n + F(D)$$

The amount of funding is a concave function of distance, so that

(3) 
$$R' > 0, R'' < 0$$
,

Thus the returns to dispersion are diminishing. Below we allow for both a shift in funding and also of the sensitivity of funding to distance or dispersion, which are plausible elements that could alter institutional collaborations. For example, funding could increase as a result of prior awards. In addition an increase in the urban density of universities would tend to increase the sensitivity of funding to distance. In (2) the wage rate w is an increasing and convex function of skill, as in the phenomenon of "superstars" (Rosen, 1981). This yields the following properties of the wage function:

(4) 
$$w' > 0, w'' > 0$$

We suppose that the fixed  $\cot F$ , which represents coordination costs, is an increasing function of distance D owing to the difficulty of meeting and communicating which this imposes. Therefore, the properties of the fixed cost function are

(5) 
$$F' > 0, F'' > 0$$
.

Thus, coordination costs are an increasing function of distance. As in the case of funding R, changes in the fixed costs of scientific teams are plausible and realistic features of cross-sectional and time series data. Fixed costs and their sensitivity to geographic dispersion tend to decline over time with improvements in telecommunications. F tends to decrease with prior investments in team workers, especially graduate students, which make working at a distance less costly. This is likely to be a potent factor in both cross-sectional data, where universities with larger, more highly ranked graduate programs are more prone to engage in institutional collaborations; and in time series data, due to the growth of graduate programs over time.

The problem is one of maximizing output (1) subject to the research budget constraint (2) and their properties as expressed in (3)-(5), where the control variables are skill s, team size n, and distance D. The Lagrangian function for this problem is

(6) 
$$L = As^{\alpha}n^{\beta} + \lambda [R(D) - w(s)n - F(D)]$$

First order conditions for (6) are

(7)  

$$\frac{\partial L}{\partial s} = \frac{\alpha Q}{s} - \lambda w' n = 0$$

$$\frac{\partial L}{\partial n} = \frac{\beta Q}{n} - \lambda w = 0$$

$$\frac{\partial L}{\partial D} = \lambda (R' - F') \le 0$$

$$\frac{\partial L}{\partial \lambda} = R - wn - F = 0$$

**• •** 

Optimal amounts of skill and team size are assumed to exceed zero, so that the first two expressions are equalities. The third expression of (7) is for the moment left as an inequality, to suggest that if funding is sufficiently unresponsive to dispersion, then D equals zero and institutional collaboration does not occur. However, consider the case where D > 0, so that variations in all three of the controls are allowed. The second order conditions that ensure a maximum for this problem are that the determinants of the bordered Hessian of the Lagrangian alternate in sign:

(8) 
$$\begin{vmatrix} L_{ss} & L_{sn} & L_{s\lambda} \\ L_{sn} & L_{nn} & L_{n\lambda} \\ L_{s\lambda} & L_{n\lambda} & 0 \end{vmatrix} > 0, \quad \begin{vmatrix} L_{ss} & L_{sn} & 0 & L_{s\lambda} \\ L_{sn} & L_{nn} & 0 & L_{n\lambda} \\ 0 & 0 & L_{DD} & 0 \\ L_{s\lambda} & L_{n\lambda} & 0 & 0 \end{vmatrix} < 0$$

For exceptionally clear statements of these conditions see Chiang (1974, Section 12.3) or Dixit (1990, Chapter 7). Using this information and the method of comparative statics we can show that skill s and team size n tend to increase with productivity A. To see this form the displacement system of (7),

(9) 
$$\begin{bmatrix} H \end{bmatrix} \begin{bmatrix} ds \\ dn \\ dD \\ d\lambda \end{bmatrix} = \begin{bmatrix} -\frac{1}{A}Q_s dA \\ -\frac{1}{A}Q_n dA \\ 0 \\ 0 \end{bmatrix}, \text{ where: } \begin{bmatrix} H \end{bmatrix} = \begin{bmatrix} L_{ss} & L_{sn} & 0 & L_{s\lambda} \\ L_{sn} & L_{nn} & 0 & L_{n\lambda} \\ 0 & 0 & L_{DD} & 0 \\ L_{s\lambda} & L_{n\lambda} & 0 & 0 \end{bmatrix}.$$

Solving (9) for changes in the control variables and pre-multiplying by the transposed shift vector yields

$$(10) \qquad \left[-\frac{1}{A}Q_{s}dA - \frac{1}{A}Q_{n}dA = 0 \quad 0\right] \begin{bmatrix} ds\\ dn\\ dD\\ d\lambda \end{bmatrix} = \left[-\frac{1}{A}Q_{s}dA - \frac{1}{A}Q_{n}dA = 0 \quad 0\right] \begin{bmatrix} H \end{bmatrix}^{-1} \begin{bmatrix} -\frac{1}{A}Q_{s}dA \\ -\frac{1}{A}Q_{n}dA \\ 0 \\ 0 \end{bmatrix} < 0$$

Since by (8) [H] and  $[H]^{-1}$  are negative definite, the expression on the right of (10) is strictly negative and a combination of s and n increases as A increases. Likewise we can show that an increase in sensitivity of funding to distance D, or a decrease in sensitivity of fixed costs F causes an increase in D and in institutional collaborations. Finally, an exogenous increase in funding R, perhaps due to past awards, will tend to increase team size and skill. These implications tend to fit rather well the results that we report in section VI below.

#### **III.** Database of Scientific Papers

The data set consists of 2.4 million scientific papers that were published during 1981-1999 and have at least one author from a set of leading U.S. universities. These "top 110" universities account for most of U.S. academic research. The Institute for Scientific Information (ISI) in Philadelphia is the source of the data. All papers belong to a standard set of communications consisting of articles, reviews, notes, and proceedings. The specific source is ISI's Current Contents data base<sup>5</sup>.

The papers are assigned to fields according to a classification of the journal in which they appear. This classification system consists of 88 academic fields. In order to link the paper data to the 12 main sciences in the National Science Foundation (NSF) CASPAR database, we assign each of the 88 fields to one of the 12 main fields<sup>6</sup>. The Appendix lists the 110 universities, ranked by their R&D funding in 1998. Table 1 shows the 12 main NSF sciences and their components made up of the 88 ISI sub-fields.

As noted in the introduction, we use the data both at the paper level and at the level of universityfields. At the paper level we compile time trends and cross-sectional patterns by field and year. The data record date of publication, scientific fields of journals in which the papers appear, institutional affiliation of authors, address information on city, state, and country; and author names as well as number of authors<sup>7</sup>.

It is important for the reader to see that the address information is completely separate from author information, so that a name cannot be assigned to a location at this time. The address information is nevertheless useful in its own right. Besides the top 110 universities the addresses identify U.S. and

<sup>6</sup> The 12 fields are: agriculture, astronomy, biology, chemistry, computer science, earth sciences,

<sup>&</sup>lt;sup>5</sup> The journal set consists of approximately 5500 journals that were active in 1999, as well as about 1600 inactive journals that were cited in currently active periodicals.

economics and business, engineering, mathematics and statistics, medicine, physics, and psychology. <sup>7</sup> There is no limit at this time on the number of authors in the ISI data. The maximum number in our sample is 210, while the mean number in the paper-level data is 2.36. Notice that the number of authors underestimates the number of team members when it excludes contributors, such as research assistants. It is an overestimate when it includes honorific authors. In short, the number of authors measures the size of scientific teams with error. This error is unavoidable since we lack any other measure of team size.

foreign institutions consisting of other universities and colleges; governments and government research institutes; medical centers; corporations; and all other institutions<sup>8</sup>. We use the addresses to construct fractions of scientific papers written in one or more of the top  $110^9$ .

We also construct numbers and shares of institutional addresses contributed by different types of institutions as rough estimates of the location of team workers. Within the U.S. the institutional types consist of (a) U.S. Government, (b) Other U.S. Universities, (c) U.S. Corporations, (d) U.S. Medical Centers, and (e) All Other U.S. Institutions. Outside the U.S. the institutional types consist of (a) Foreign Governments, (b) Foreign Universities, and (c) All Other Foreign Institutions, including by country. As we have seen, this information allows us to assign fractions of papers to different institutional classes as well as to provide indicators of the proportional contribution by each class.

Table 2 reports the distribution of scientific papers by the 12 main science fields. The table includes the years 1981, 1990, and 1999 and all years, showing which fields gain share and which lose. Among the life sciences, which dominate the data, biology gains while agriculture loses. Among the physical sciences astronomy and physics gain share. Perhaps not surprisingly, among the mathematical sciences, computer science gains share and mathematics and statistics lose share. Engineering increases its share. And finally, the social and behavioral sciences perceptibly lose share.

We use paper-level statistics for the descriptive work in sections IV and V, because this retains the means and standard deviations of the original data. In section VI we carry out regression analysis of the determinants of team size, domestic and foreign collaboration, and research "output". For this purpose we construct a panel at the level of universities, fields and years. The reason is that the panel allows us to combine the ISI papers and citations data with information on university-field level R&D and characteristics of doctoral programs. The NSF CASPAR database of universities, a compendium of NSF surveys, is the source of the data on university R&D. The National Research Council 1993 Survey of Doctoral Programs (NRC, 1995) includes characteristics of graduate programs, especially counts of Nobel

<sup>&</sup>lt;sup>8</sup> About 5% of the addresses could not be assigned.

<sup>&</sup>lt;sup>9</sup> The fractions are <sup>1</sup>/<sub>2</sub>, <sup>1</sup>/<sub>2</sub> in the case of two institutions, 1/3, 1/3, 1/3 for three institutions, and so on. The *cumulative* distribution of the number of top 110 institutions per paper is as follows, with number of institutions in parentheses: 79.6% (1 institution), 96.8% (2 institutions or less), 98.3% (3 institutions or less), and 99.5% (4 institutions or less). Of course, these are extremely crude indicators of contributions because they do not include time and effort by team members, nor do they differentiate among types of effort. In short, the institutional address fractions do not measure labor input, even though we use them to attribute output to scientific institutions.

prizes and other prestigious awards, as well as rankings of quality of PhD programs in 1993. Finally, microdata from the NSF Survey of Earned Doctorates (SED) provide us with estimates of the migration of PhD students to the academic and industrial sectors of the U.S. economy, as well as to other countries<sup>10</sup>.

We impose one other constraint on the panel which does not apply to the paper-level data. We consider only leading departments out of the top 110. All other schools form a remainder cell within each field. More precisely, we include the top 25 universities in astronomy plus a remainder, the top 50 universities in agriculture, chemistry, computer science, economics and business, earth sciences, mathematics and statistics, physics, and psychology, plus one remainder each. And finally we include the top 75 universities in biology, medicine, and engineering plus remainders for each of these three fields. Summing across fields, and accounting for the fact that only 48 schools of agriculture formally exist, the panel data consist of 660 university-fields in any given year. Our purpose in breaking out fewer individual schools in smaller fields, and more in larger fields, is to avoid large numbers of empty cells for universities in which fields (and doctoral programs) are small or non-existent<sup>11</sup>. The result is a panel of 12,540 observations, before bad or missing data are excluded, that approximates teams and institutional collaborations of 660 university-fields in 12 main sciences over the 19-year period. This panel includes an array of variables that are likely to drive teams, collaborations, and research output. We describe the major variables in the panel data and sources of these variables in section VI, where we consider determinants of team size and collaboration.

#### **IV.** Time Trends in Scientific Collaborations

Figures 1-10 display time series of scientific research, team size, and institutional collaboration. All the graphs refer to the years 1981 to 1999. Figure 1 shows trends in the output of U.S. scientific papers. The upper line is the sum of all papers having at least one author from a top 110 U.S. university. The middle line consists of U.S. equivalent papers. By this we mean the fraction of U.S. affiliations in all

<sup>&</sup>lt;sup>10</sup> The migration data used in this paper represents flows of new PhDs with definite plans at the time of graduation, so that the destinations that we used are projected as within a few months of graduation. The data are undercounts since one-third of new PhDs do not have definite plans. Moreover, the data represent even a greater undercount to industry, since many new PhDs go to industry only after completing their postdoctoral training.

postdoctoral training. <sup>11</sup> The size of the remainder of the top 110 equals an average "department" along the individual top 25, 50, or 75 schools in a field, showing that we miss rather little by our aggregation procedure. This finding reflects the positive skew of academic programs. For more on this issue see Adams and Griliches (1998).

institutional affiliations on each paper, which is then summed over all papers. The lower line consists of top 110 paper equivalents. This is the fraction of top 110 affiliations in all affiliations summed over papers. U.S. and top 110 equivalent papers grow more slowly than total papers. Top 110 equivalents decline by 2.5% as of 1999 compared with the 1995 peak. The increasing spread between papers and their U.S. equivalents reflects the rising contribution of foreign institutions. This could be seen as beneficial: foreign institutions produce more of the research and transfer more of their knowledge to the U.S. Or it could be viewed with pessimism: just remaining in the same place after 1995 seems to have required an increase in the foreign contribution.

Figure 2 graphs domestic collaboration with *other* top 110 schools (left scale) and with the top 200 U.S. R&D firms (right scale)<sup>12</sup>. While the per paper number of schools and firms grow at roughly the same rate, growth in collaboration with firms is less rapid in the 1980s and more rapid in the 1990s. This acceleration in university-firm joint research could represent increasing placement of graduate students with firms rather than schools, it could be a statement about the success of federal programs designed to promote joint research, or it could signify a slowdown in industrial support for basic research that leads to increasing reliance on university collaborators. This last point is consistent with the decline in scientific papers published in industry since 1991. See National Science Foundation, **Science and Engineering Indicators 2004**, Volume II, table 5-36.

Comparative trends in foreign and total collaborations are the subject of figure 3. Trends in foreign universities and institutions per paper follow the left scale. The right scale indicates the total of all institutions. Collaborations with foreign universities and institutions grow more rapidly than institutional collaboration as a whole, which is consistent with figure  $1^{13}$ .

Figure 4 reveals that growth rates in team size (authors per paper) and institutional collaborations are about the same. Given that foreign collaborations are growing more rapidly than all collaborations, domestic collaborations must be growing *more* slowly than team size. Thus, scientific teams are becoming more internationalized over time.

<sup>&</sup>lt;sup>12</sup> We define the number of *other* top 110 schools as the number of top 110 schools minus one, which represents the "home" institution. In this way we account for conditioning of the data on membership in the top 110 universities.

<sup>&</sup>lt;sup>13</sup> Correcting the total for conditioning on a top 110 university, the total institutions series increases from 0.8 to 2.0, or 2.5 times. Foreign schools per paper increase from 0.07 to 0.32, or more than 4.5 times, while all foreign affiliations increase from 0.1 to 0.46, which is again more than 4.5 times.

The next two figures examine trends in foreign collaboration by region of the world from 1981 to 1999<sup>14</sup>. Figure 5 reports counts of foreign addresses per paper. The dominant region for collaboration is Europe, reflecting the size of the scientific sector in Europe. The countries of South and East Asia come in second by the end of the period, followed by the rest of the Americas. The rest of the world, composed of Africa, the Middle East, and Oceania, runs a distant fourth. Figure 6 brings out more clearly the differences in growth by region. The figure normalizes each of the series in figure 5 by its 1981 value. Growth is more rapid in Asia and Europe and slower in the Americas and the rest of the world. This reflects differences in the growth of scientific resources by region.

Figures 7 and 8 consider interactions between team size and the foreign share. Figure 7 displays time paths of the foreign share classified by intervals of team size. The foreign share is greater in larger teams. International cost-sharing of large-scale projects could lie behind this relationship, for example in the Human Genome project, in large-scale space missions, and so on. Figure 8 brings out comparative growth more clearly by again normalizing each of the series in figure 7 by its 1981 value. The graph shows that smaller teams are becoming more internationalized at a faster rate. Since larger teams are more internationalized in 1981, this implies convergence in the foreign share by team size.

Figures 9 and 10 reveal comparative trends in the foreign share by science field. Figure 9 reports time series of the foreign share in which fields are grouped by their initial 1981 share. The three most international fields are astronomy, mathematics and statistics; and physics. The three fields that are least international are agriculture, biology, and medicine. The foreign shares of remaining fields (chemistry, computer science, earth sciences, economics, engineering, and psychology) fall in the middle. Figure 10 brings out comparative growth more clearly by normalizing each of the series in figure 9 by the 1981 value. The figure shows that the life sciences are becoming internationalized at the most rapid rate. Since these fields are the least internationalized at the start, this result again suggests a mild form of convergence in the foreign shares.

<sup>&</sup>lt;sup>14</sup> In this figure Europe consists of Western and Eastern Europe as well as the European Soviet Socialist Republics of the former Soviet Union. Asian countries include Japan, India, China, and other countries of East and South Asia, such as Malaysia, Indonesia, South Korea, Singapore, and Taiwan. Other countries in the Americas include Canada, Central America, the Caribbean, and South America. Africa, the Middle East, and Oceania includes Israel (Middle East) and Australia and New Zealand (Oceania), and thus contains the developed countries in each region.

#### V. Findings on Collaborative Behavior By Field of Science

We turn now to descriptive findings by field of science and time. We display these in a series of tables given the number of fields which each chart involves. Table 3 reports team size in 1981, 1990, and 1999, as well as growth in team size across the decades of the 1980s and 1990s. In 10 of 12 fields, growth occurs more rapidly in the 1990s. This pattern dominates the grand average in the bottom row. Acceleration in the growth of team size is the rule in these data.

Table 4 uses a direct measure of distance to explore the geographic dispersion of team members. Owing to data limitations the analysis is restricted to the top 110 U.S. universities. We assume that the highest ranked university-field on each paper is the "head" institution and calculate mileages to other top 110 institutions on that paper based on latitude and longitude coordinates<sup>15</sup>. If only one top 110 institution participates in a paper then the mileage is zero. Therefore, changes in the mileage statistics depend on changes in the tendency to work with other top 110 schools. The average mileage on a paper is a direct measure of geographic dispersion within the system of top 110 schools.

The table reports mean distances in 1981, 1990, and 1999 and it compares growth rates across decades. Growth in geographic dispersion is quite clear but *acceleration* in growth is less obvious. Six of 12 fields show evidence of acceleration (agriculture, chemistry, earth sciences, engineering, physics, and psychology), the growth of one (biology) is constant, and the remaining five (astronomy, computer science, economics and business, mathematics and statistics, and medicine) reveal mild deceleration. And yet the overall pattern is one of growth acceleration. Table 3 reveals an expanding geographic scope of collaboration within the top 110: mean distances double from 78 miles to 159 miles over the period. And despite some mixed results, overall growth accelerates across the two decades. On average the rate of growth in mileage increases from 3.5% in the 1980s to 4.5% in the 1990s.

Table 5 considers domestic institutional collaboration by field. The table is specifically concerned with collaborations with other top 110 schools and with top 200 R&D firms. The table reports levels of collaboration of both kinds in 1981 and 1999 and reports growth over the full period. The table reveals changes in collaboration within academia as well as between academia and industry. Growth in

<sup>&</sup>lt;sup>15</sup> The calculation assumes that the earth is a sphere and calculates distance using the geodesic or shortest distance between two points on that sphere. For more, see Adams and Jaffe (1996) and Adams (2002).

collaboration within the university sector is general, although it is most rapid in agriculture, biology, chemistry, and psychology. The situation is quite different in the "between" dimension. There heterogeneity is the norm: it is the life sciences (agriculture, biology, and medicine) and psychology whose collaboration with firms expands most rapidly. Industry-university collaboration in more established industrial-scientific fields (chemistry, computer science, engineering, and physics) grows more slowly. Of course, the level of collaboration is far higher in these fields than in the life and behavioral sciences. Astronomy and economics are the only fields where university-firm collaboration declines. All these patterns are of course driven by changes in the population of industrial scientists in the different disciplines.

Table 5 allows us to compare growth rates in domestic collaboration across sectors and fields. Let us define a relative increase in the "outward" dimension of a field as an excess in growth of collaboration with industry over growth in collaboration with universities. Likewise, let us define a relative increase in the "inward" dimension as taking place when the growth rate with industry is less than the growth rate with universities. Based on this criterion agriculture, biology, computer science, medicine, and psychology are becoming more outward disciplines. By the same token astronomy, chemistry, earth science, economics and business, engineering, mathematics and statistics, and physics are becoming more inward.

Table 6 concludes the descriptive findings by examining trends in foreign collaboration across the sciences. The table computes the foreign share in institutional addresses on individual papers in 1981, 1990, and 1999. It also examines growth in the share across the decades of the 1980s and 1990s. For comparison we include mean foreign and total institutional affiliations in brackets. Almost without exception growth in the foreign share is more rapid than growth of either of the domestic indicators shown in table 4. Moreover, growth accelerates in every field. Average growth is 5.11% in the 1980s but 7.41% in the 1990s, so that the acceleration is 0.45 (7.41/5.11 - 1).

#### VI. Regression Findings

We turn now to the problem of explaining team size, the various dimensions of institutional collaboration by sector and country, and research "output". For this purpose, as we have seen, we have constructed a panel of universities, fields and years, in order to match relevant data from the National Science Foundation and the National Research Council that are reported at this level, as we have already explained in section III of this paper. Table 7 contains descriptive statistics from the panel data. The

statistics show that the average university field-year observation has a team size of 4.26 authors per paper, of which 2.65 are estimated to belong to a university-field<sup>16</sup>. The average university-field article involves 0.41 other top 110 universities. On average foreign institutions contribute a 5.2 percent share of all institutional affiliations, while U.S. firms contribute 2.0 percent. The average number of papers is 149, for which 709 citations are received from other top 110 universities during the first five years including the year in which the paper is published.

The average stock of deflated R&D is about 58 million dollars of 1992. This is the eight-year stock depreciated at a 15% rate and lagged one year. Thus the R&D stock in 1981 is the sum of deflated and depreciated R&D over the years 1973-1980 and likewise for all other years<sup>17</sup>. The average stock of R&D per lagged paper, a measure of resources per unit of "output", is about a half million dollars of 1992. Private universities account for 35 percent of the sample, while on average there are 0.23 prestigious awards per university-field.

The local university R&D ratio captures the geographic concentration of research in the vicinity of a university-field, which could be a measure of the ease of institutional collaboration. It is defined as the ratio of other universities' R&D within 25 miles to the same R&D within 200 miles. Thus, it denotes the low cost of nearby collaborators. The ratio of equipment expenditure to R&D over the previous three years could signify capital-labor substitution, as well as replacement of institutional collaborations.

Ten percent of graduate students go to a school that ranks in the top 20 percent of the top 110 universities. Eighteen percent go to U.S. firms, and five percent go to 12 countries that are highly active in scientific research. These variables are pools of graduate students that could drive shares of other top 110 schools, U.S. firms, and foreign institutions in the research of a given university-field. In the empirical work we lag the different graduate student shares by two years in order to take publication lags into account.

<sup>&</sup>lt;sup>16</sup> The average number of authors is greater in the panel data consisting of university-fields than in the original paper level data, because the university-field observations weight large teams more heavily than do individual papers.

<sup>&</sup>lt;sup>17</sup> The choice of an eight-year (and thus incomplete) R&D stock is dictated by the 1973 start date for flows of R&D in the CASPAR data base, as this interacts with the 1981 start date of the ISI data. The eight-year stock is thus the longest history that we have. We should say that the CASPAR R&D data, while they represent a major achievement in data collection on universities, also contain substantial respondent errors. We have tried to flag these errors and to remove all suspicious observations on R&D from our analysis.

Table 8 reports regressions that explain the measure of team size, the logarithm of authors per paper. Since authors per paper are university-field means, the data are continuous and the estimation method is OLS. All the regressions remove bad or missing data on the R&D stocks. All include dummy variables for year and field, in which 1981 and chemistry are the omitted categories. The dummies absorb trend and field effects, which are highly significant and similar to those depicted in the preceding figures.

Equation 8.1 is a baseline regression that includes the logarithm of the stock of federally funded R&D in thousands of 1992 dollars and the private university indicator. We find that the stock of federally funded R&D per paper to an extent increases team size<sup>18</sup>. This suggests that larger projects entail greater specialization. Private universities form significantly larger teams. There are several possible explanations for this result. Private universities may obtain more R&D funding from private foundations and wealthy donors, which we are not able to measure. Another possible reason for the finding is that better pay, start-up packages, and working conditions in top private institutions attract more talented faculty (Ehrenberg, 2003; Ehrenberg, Rizzo, and Jakubson, forthcoming). This talent advantage, which is related to salary and perhaps governance advantages of top private institutions, could pull together a larger pool of coworkers (Zuckerman and Merton, 1973).

Equation 8.2 repeats 8.1 but restricts team size to less than 10 workers. The idea behind this restriction is that university-field R&D is increasingly mismatched with team size as size increases, because an escalating share of funding is external and is not captured by university-field R&D. Thus, the error in the R&D stock rises with team size. Consistent with this idea, the coefficient on R&D stock increases slightly and is more significant in 8.2 than 8.1.

Equations 8.3 and 8.4 add a battery of variables to 8.1 and 8.2. As a whole these variables reduce the regression coefficient of the stock of R&D per paper. The battery includes the number of prestigious awards. Since awards data are missing for agriculture and medicine, 8.3 and 8.4 exclude these two fields. Awards increase team size, consistent with the notion that funding and talent attract coworkers. The local R&D ratio, which tries to capture local concentration of potential team members, has a small positive effect on team size, which is not always significant, perhaps because team workers in the same school substitute for team workers elsewhere. The equipment intensity of R&D spending in the most recent three years

<sup>&</sup>lt;sup>18</sup> We divide federally funded R&D by papers lagged two years, in order to avoid division error bias with the logarithm of authors per paper on the left hand side of the regression.

could signify capital- labor substitution. Consistent with this, its coefficient is negative, but again it is not always significant. Finally, the indicator of top 20 percent in field slightly decreases team size, possibly indicating the availability of graduate student assistance within an institution.

Table 9 consists of Grouped Logit equations. The dependent variable is the logarithm of the relative share of other top 110 schools in the research of a given university-field. This is the share divided by one minus the share<sup>19</sup>. While the relative share seems to be a useful way to get at substitution of research by other top 110 schools for internal research, it does have one limitation. Observations for which the relative share equals zero cannot be included in the estimation procedure, because these zero values rule out any finite value for the regression function. The same point applies to tables 10 and 11, which also use Grouped Logit.

All equations in table 9 include year and field dummies, which are highly significant. In equations 9.1 and 9.3 the logarithm of the stock of federally funded R&D per paper significantly increases the share of other top 110 schools. Private universities collaborate to a larger extent with other top 110 schools, as do schools where the faculty have earned a larger number of awards. Again we attribute the greater reach of institutions with more research dollars and more awards to greater resources and talent.

Equations 9.2 and 9.4 include an array of new variables. The fraction of former PhD students placed in the top 40 percent of schools in a field is a significant factor in collaboration. Again top 20 percent status in a field deters collaborations with other top 110 schools, perhaps because of the availability of graduate assistance within a university-field.

Table 10 is similar to table 9, except that here the dependent variable is the relative share of foreign institutions in the research of a university-field. For this reason the PhD placement indicator is the fraction of PhDs who have located to top research countries. The role of the university-field R&D stock per paper is not as strong in table 10 as it was before in table 9, perhaps because the availability of foreign R&D in part drives the collaboration. And yet additional R&D and private control do increase the foreign share in 10.1 and 10.2.

The foreign placement indicator contributes strongly to foreign collaboration. It is of some interest to note that the share of equipment expenditures in the recent past significantly discourages foreign

<sup>19</sup> Grouped Logit writes the regression function as  $\log[s/(1-s)] = X'\beta + u$ .

collaboration. This result suggests the role of the funding motive (see section II) for foreign and other collaborations, especially in equipment-intensive fields such as astronomy and experimental physics, which are well represented in these data (see figures 9 and 10 and table 6). Foreign collaborations could amortize fixed costs of expensive equipment across countries in such fields.

Table 11 repeats the exercise of tables 9 and 10, this time using the logarithm of the relative U.S. corporate share in the research of a university-field as the dependent variable. While the stock of R&D per paper has rather weak effects on the corporate share, private control of a university increases U.S. corporate collaboration at a high level of statistical significance. In contrast university-fields that have earned many prestigious awards collaborate less with firms. What these results suggest to us is that corporate R&D support is much sought after by private universities. This is true, except in the case of departments with a strong basic science focus that tend to win prestigious awards and extensive federal support. Notice that because firms are the primary supporters of research collaborations with universities, it is their R&D that is the likely driver of collaboration, not the university-field's R&D.

Also in table 11, the fraction of former PhDs placed in industry strongly drives collaboration with firms, as one would expect. Recent equipment-intensity also appears to substitute for firm collaborations, again suggesting the role of outside research partners in underwriting equipment expense.

Tables 8-11 hold constant science field, R&D stock, private control, PhD placements, equipment intensity of R&D, as well as other variables. For this reason time effects from the regression tables should lie closer to "pure" effects of technological change on collaboration than trends in the raw data. To show what these effects look like, figure 11 graphs the regression coefficients from the time dummies in equations 8.1, 9.1, 10.1, and 11.1, which we previously suppressed in the interest of brevity. A comparison of the various line graphs confirms what we have already seen—that the foreign share increases more rapidly than the other indicators, and so on. However, there is an interesting jump in the time series of relative shares contributed by foreign institutions, U.S. universities, and U.S. firms, which occurs between 1990 and 1991. This jump likely applies to papers written in the late 1980s. Our guess is that the jump measures the increasing availability of information technology, which enables team workers to collaborate more cheaply and effectively at a distance. This seems especially reasonable given that there is no clear

18

jump in team size at this time, so that external coworkers are replacing internal coworkers. We concede that this point is somewhat speculative and that more work is needed to prove the claim.

The empirical work concludes with Table 12, which is concerned with the explanation of research "output" measured by the sum of fractions of papers and citations to those papers by a university-field<sup>20</sup>. The estimation method is Ordinary Least Squares. As before, year and field dummies are included throughout the table. Equations 12.1 to 12.3 use the logarithm of the fractional number of papers as the dependent variable, while 12.4 to 12.6 use the logarithm of fractional five-year citations. By "fractional" of course, we mean the sum of the internal paper and citation fractions within a university-field

In equation 12.1 and the others the coefficient of the logarithm of the lagged stock of R&D is as expected, positive and highly significant. However, it is also significantly less than 1.0, consistent with the findings of Adams and Griliches (1998) that suggest diminishing returns to the stock of R&D at the university-field level. The logarithm of all authors per paper decreases the output of papers in 12.1. However, this anomalous result merely picks up movement of authorship outside the university-field. The negative sign is spurious: larger teams involve more institutional collaboration, a smaller number of inside authors, and thus a smaller number of internal, fractional papers. To see this more clearly notice that when the fractional number of authors inside a university-field is used instead, as in 12.2, the coefficient on the logarithm of authors reverses and becomes positive and highly significant. This is precisely the pattern of sign that one would expect of indicators of the division of labor such as team size.

Equation 12.3 adds shares of other U.S. universities foreign institutions, and U.S. firms to 12.1. Shares of outside institutions reduce the fractional number of papers, in part because, as already noted, authorship moves away from the university-field. Another possibility, which is raised by the citation results, is that a quantity-quality tradeoff exists in the data. An increase in the foreign share may genuinely imply that fewer but better papers are written within a university-field.

If equations 12.1 to 12.3 seem to suggest that collaboration reduces the number of papers for reasons that are mostly spurious, then 12.4 to 12.6 indicate that institutional collaboration increases citation and thus total scientific impact. However, the counterpart to the spurious negative effect of all team

<sup>&</sup>lt;sup>20</sup> Recall that if a university-field contributes half a paper, the fraction assigned is <sup>1</sup>/<sub>2</sub>; if it contributes a third, then the fraction is 1/3, and so forth. See fn. 7. For present purposes this fractionation of papers and citations avoids multiple counting of the papers and citations across universities.

members on papers in 12.1, is the much smaller output elasticity of all authors in 12.4 compared with that of "inside" authors in 12.5. In 12.6 we see that that institutional collaboration also increases fractional citations. Overall, the evidence of table 12 suggests that the scientific division of labor increases research "output" as measured by total influence of a university-field<sup>21</sup>.

#### **VII.** Discussion and Conclusion

This paper has presented evidence on patterns of research collaboration in U.S. universities over the last two decades of the 20<sup>th</sup> century. The evidence on the size of scientific teams, as measured by authors per paper, suggests that specialization and the division of labor have increased markedly over this period, especially during the 1990s. Our findings on collaboration between institutions suggest a similar pattern of developments, but with some new twists. Collaboration with foreign universities increases more rapidly over time than team size, while domestic collaboration increases less rapidly. We take this as evidence that the location of team members is shifting and is becoming more geographically dispersed. However, we lack complete information on the causal factors directing this dispersion. It seems plausible to say that domestic collaboration technologies made international collaboration, and that only recently have modern communications technologies made international science viable for researchers on projects of normal size. This interpretation receives support from figures 7 and 8 where it is the *smaller* teams that are becoming internationalized at a faster rate. But in addition, an increasing emphasis on large databases, as in biology and medicine, and on massive instrumentation, as in astronomy and physics, may have also played important roles in these trends towards greater internationalization.

The growth of collaboration as observed in this article could be viewed as consistent with the increasing efficiency of the research enterprise. Collaboration at a distance permits a combination of complementary capabilities that leads to the execution of more and hopefully better research. In this way it is likely welfare-improving. However, a more somber interpretation is that lagging public funding of scientific research compels universities to engage in institutional collaborations, especially with firms and foreign institutions, as a substitute means of support.

<sup>&</sup>lt;sup>21</sup> This is not a perfect test. Some citations could involve hidden self-citations to previous collaborations by the same research team. We cannot address this upward bias with the data that we have, because we cannot link names and addresses of researchers, including across papers.

### References

Adams, James D., "Comparative Localization of Academic and Industrial Spillovers," Journal of
Economic Geography 2 (July 2002): 253-278.
, "Learning, Internal Research, and Spillovers: Evidence from a Sample of R&D
Laboratories," 2003: forthcoming in The Economics of Innovation and New Technology.
, and Adam B. Jaffe, "Bounding the Effect of R&D: An Analysis using Matched
Establishment-Firm Data," Rand Journal of Economics 27 (Winter 1996): 700-721.
, and Zvi Griliches, "Research Productivity in a System of Universities," Annales
<b>D'Economie et de Statistique</b> 49/50 (1998): 127-162.
, Eric P. Chiang, and Katara Starkey, "Industry-University Cooperative Research
Centers," Journal of Technology Transfer 26 (January 2001): 73-86.
, Eric P. Chiang, and Jeffrey L. Jensen, "The Influence of Federal Laboratory R&D on
Industrial Research," The Review of Economics and Statistics 85 (November 2003): 1003-1020.
, and Mircea Marcu, "R&D Sourcing, Joint Ventures, and Innovation: A Multiple
Indicators Approach," Cambridge, Massachusetts: NBER Working Paper 10474, May, 2004.
Arora, Ashish, and Alfonso Gambardella, "Complementarity and External Linkages: the Strategies of
The Large Firms in Biotechnology," Journal of Industrial Economics 38 (June 1990): 361-379.
Becker, Gary S., "Human Capital, Effort, and the Sexual Division of Labor," Journal of Labor
Economics 3 (January 1985), Part 2: Trends in Women's Work, Education, and Family Building:
S33-S58.
, and Kevin M. Murphy, "The Division of Labor, Coordination Costs, and Knowledge,"
Quarterly Journal of Economics 107 (November 1992): 1137-1160.
Chiang, Alpha C., Fundamental Methods of Mathematical Economics, 2 <sup>nd</sup> edition, New York: McGraw-
Hill, 1974.

Dixit, Avinash K., **Optimization in Economic Theory**, 2<sup>nd</sup> edition, Oxford, UK: Oxford University Press, 1990.

Ehrenberg, Ronald G., "Studying Ourselves: The Academic Labor Market," **Journal of Labor Economics** 21 (April 2003): 267-288.

\_\_\_\_\_\_, Michael J. Rizzo, and George H. Jakubson, "Who Bears the Growing Cost of Science at the University," in **Science and the University**, Ronald G. Ehrenberg and Paula E. Stephan, editors, Madison, Wisconsin: University of Wisconsin Press, forthcoming.

Hicks, Diana, and J.S. Katz, "Science Policy for a Highly Collaborative Science System," Science and Public Policy 23 (February 1996): 39-44.

Holmstrom, Bengt, "Moral Hazard in Teams," Bell Journal of Economics 13 (1982): 324-340.

- Ichniowsky, Casey, Kathryn Shaw, and Giovanna Prennushi, "The Effects of Human Resource Management Practices on Productivity: A Study of Steel Finishing Lines," The American Economic Review 87 (June 1997): 291-313.
- Jones, Charles I., "R&D-Based Models of Economic Growth," **Journal of Political Economy** 103 (August 1995): 759-784.
- Kandel, Eugene, and Edward P. Lazear, "Peer Pressure and Partnerships," Journal of Political Economy 100 (August 1992): 801-817.
- Mowery, David C., "International Collaborative Ventures and the Commercialization of New Technologies," in Nathan Rosenberg, Ralph Landau, and David C. Mowery, editors, **Technology and the Wealth of Nations**, Stanford, California, Stanford University Press, 1992.
- \_\_\_\_\_, and Nathan Rosenberg, **Paths of Innovation: Technological Change in 20<sup>th</sup> Century America**, Cambridge, UK: Cambridge University Press, 1998.
- National Research Council, **Research-Doctorate Programs in the United States: Continuity and Change**, Washington, DC: National Academy Press, 1995.
- National Science Foundation, Science and Engineering Indicators 2004, Arlington, Virginia: National Science Board, 2004.
- Powell, Walter W., "Inter-Organizational Collaboration In the Biotechnology Industry," Journal of Institutional and Theoretical Economics 152 (1996): 197-215.
- Price, Derek J. de Solla, **Big Science, Little Science, and Beyond**, Revised Edition, New York: Columbia University Press, 1986.

- Presser, Stanley, "Collaboration and the Quality of Research," **Social Studies of Science** 10 (1980): 95-101.
- Romer, Paul M., "Endogenous Technological Change," **Journal of Political Economy** 98 (October 1990), Part 2: S71-102.
- Rosen, Sherwin, "The Economics of Superstars," **The American Economic Review** 71 (December 1981): 845-858.
- \_\_\_\_\_\_, "Authority, Control, and the Distribution of Earnings," **Bell Journal of Economics** 13 (Autumn 1982): 311-323.
- Sauer, Raymond D., "Estimates of the Returns to Quality and Coauthorship in Economic Academia," Journal of Political Economy 96 (August 1988): 855-866.
- Stephan, Paula E., and Sharon G. Levin, "The Importance of Implicit Contracts in Collaborative Scientific Research," in Philip Mirowski and Esther-Mirjam Sent, editors, The Economics of Science, University of Chicago Press, 2000.

Wiener, Norbert, Invention: The Care and Feeding of Ideas, Boston, MIT Press, 1994.

- Zucker, Lynne G., Michael R. Darby, and Jeff S. Armstrong, "Commercializing Knowledge: University Science, Knowledge Capture, and Firm Performance," Cambridge, Massachusetts: NBER Working Paper 8499, October 2001.
- Zuckerman, Harriett, and Robert K. Merton, "Age, Aging, and Age Structure in Science," in Robert K. Merton, The Sociology of Science: Theoretical and Empirical Investigations, Norman W. Storer, editor, Chicago: University of Chicago Press, 1973.

### Appendix The 110 Top Universities

#### Appendix Table A-1 The Top 110 U.S. Universities in the Institute for Scientific Information (ISI) Database Ranked By 1998 Federal R&D

University Name (Rank)	1998 Federal R & D Expenditures	University Name (Rank)	1998 Federal R & D Expenditures
Johns Hopkins University (1)	752.983*	Emory University (36)	118.045
Stanford University (2)	342.426	University of Iowa (37)	115.312
University of Washington – Seattle (3)	336.748	University of California-Davis (38)	114.912
University of Michigan, All Campuses (4)	311.450	Georgia Institute of Technology, All Campuses (39)	113.643
Massachusetts Institute of Technology (5)	310.741	Baylor College of Medicine (40)	110.610
University of California-San Diego (6)	262.303	University of Florida (41)	106.510
Harvard University (7)	251.876	Vanderbilt University (42)	106.325
University of Pennsylvania (8)	247.914	Boston University (43)	104.428
University of Wisconsin-Madison (9)	240.513	University of Miami (44)	101.492
University of California-Los Angeles (10)	233.702	New York University (45)	101.426
Columbia University, All Campuses (11)	229.723	University of Utah (46)	100.722
University of Colorado, All Campuses (12)	228.342	University of Massachusetts, All Campuses (47)	100.122
University of California-San Francisco (13)	219.912	University of Texas Southwestern Med Center Dallas (48)	97.200
University of Alabama, All Campuses (14)	205.511	Indiana University, All Campuses (49)	95.840
Yale University (15)	205.046	Carnegie Mellon University (50)	95.046
University of Minnesota, All Campuses (16)	204.741	University of Virginia, All Campuses (51)	93.328
Cornell University, All Campuses (17)	204.187	Purdue University, All Campuses (52)	92.844
University of Southern California (18)	190.547	SUNY at Stony Brook, All Campuses (53)	91.531
Washington University (19)	187.173	University of Cincinnati, All Campuses (54)	90.307
Pennsylvania State University, All Campuses (20)	186.274	University of Hawaii at Manoa (55)	86.886
California Institute of Technology (21)	177.748	Georgetown University (56)	84.801
Duke University (22)	172.532	University of New Mexico, All Campuses (57)	84.365
University of North Carolina at Chapel Hill (23)	171.505	Virginia Polytechnic Institute and State University (58)	82.734
University of California-Berkeley (24)	171.135	Oregon State University (59)	82.416
University of Illinois at Urbana-Champaign (25)	168.871	Michigan State University (60)	81.146
University of Pittsburgh, All Campuses (26)	168.511	Colorado State University (61)	80.451
University of Texas at Austin (27)	165.082	Yeshiva University (62)	80.000
University of Arizona (28)	161.999	North Carolina State University at Raleigh (63)	79.533
Texas A&M University, All Campuses (29)	144.938	University of Maryland at Baltimore (64)	78.037
Case Western Reserve University (30)	132.274	SUNY at Buffalo, All Campuses (65)	76.037
University of Rochester (31)	130.773	University of Illinois at Chicago (66)	73.797
University of Maryland at College Park (32)	129.198	Oregon Health Sciences University (67)	71.054
Northwestern University (33)	127.911	University of Texas Health Science Center Houston (68)	70.446
University of Chicago (34)	125.982	Rutgers the State University of NJ, All Campuses (69)	69.829
Ohio State University, All Campuses (35)	124.177	University of Tennessee, All Campuses (70)	69.793

#### Appendix Table A-1 The Top 110 U.S. Universities in the Institute for Scientific Information (ISI) Database Ranked By 1998 Federal R&D

University Name (Rank)	1998 Federal R & D Expenditures	University Name (Rank)	1998 Federal R & D Expenditures
Princeton University (71)	69.005	Louisiana State University, All Campuses (91)	67.090
University of California-Santa Barbara (72)	68.408	University of California-Irvine (92)	65.902
Woods Hole Oceanographic Institution (73)	64.765	Washington State University (93)	44.510
University of Missouri, All Campuses (74)	63.556	Brown University (94)	44.412
Tufts University (75)	61.167	Rockefeller University (95)	43.845
University of Kentucky, All Campuses (76)	60.760	Arizona State University Main (96)	41.359
University of Nebraska, All Campuses (77)	58.482	Rice University (97)	34.772
Wayne State University (78)	57.646	University of Delaware (98)	33.688
Wake Forest University (79)	56.705	CUNY, All Campuses (99)	32.412
New Mexico State University, All Campuses (80)	56.587	University of AK Fairbanks, All Campuses (100)	31.505
University of Texas Health Science Center San Antonio (81)	55.004	University of Vermont (101)	31.460
Utah State University (82)	54.903	University of California-Santa Cruz (102)	29.849
University of Georgia (83)	54.712	Syracuse University, All Campuses (103)	29.200
University of Connecticut, All Campuses (84)	53.189	Brandeis University (104)	28.098
Tulane University (85)	52.924	University of Oregon (105)	27.041
Iowa State University (86)	51.196	University of New Hampshire (106)	25.913
University of Kansas, All Campuses (87)	50.567	West Virginia University (107)	24.985
Florida State University (88)	50.451	University of California-Riverside (108)	22.988
Virginia Commonwealth University (89)	48.167	Loyola University of Chicago (109)	17.685
Dartmouth College (90)	45.053	Lehigh University (110)	13.019

Notes. Federal R&D is taken from the CASPAR database of the National Science Foundation. \* The data for Johns Hopkins University includes R&D expense for the Applied Physics Laboratory.























## Table 1Composition of 12 Main Science Fields,Papers and Citations of the Top 110 U.S. Universities

Main Science Field	Sub-Field Composition of Main Science Field
Agriculture	General agriculture and agronomy; aquatic sciences; animal sciences; plant sciences; agricultural chemistry; entomology and pest control; food science and nutrition; veterinary medicine and animal health
Astronomy	Astronomy and astrophysics
Biology	General biological sciences; biochemistry and biophysics; cell and developmental biology; ecology and environment; molecular biology and genetics; biotechnology and applied microbiology; microbiology; experimental biology; immunology; neurosciences and behavior; pharmacology and toxicology; physiology; oncogenesis and cancer research
Chemistry	General chemistry; analytical chemistry; inorganic and nuclear chemistry; organic chemistry and polymer science; physical chemistry and chemical physics; spectroscopy, instrumentation, and analytical science
Computer Science	Computer science and engineering; information technology and communications systems
Earth Sciences	Atmospheric sciences; geology and other earth sciences; geological, petroleum, and mining engineering; oceanography
Economics and Business	Economics; accounting; decision and information sciences; finance, insurance, and real estate; management; marketing
Engineering	Aeronautical engineering; biomedical engineering; chemical engineering; civil engineering; electrical and electronics engineering; engineering mathematics; environmental engineering and energy; industrial engineering; materials science; mechanical engineering; metallurgy; nuclear engineering
Mathematics and Statistics	Mathematics; biostatistics and statistics
Medicine	General and internal medicine; anesthesia and intensive care; cardiovascular and hematology research; cardiovascular and respiratory systems; clinical immunology and infectious disease; clinical psychology and psychiatry; dentistry and oral surgery; dermatology; endocrinology, metabolism, and nutrition; environmental medicine and public health; gastroenterology and hepatology; health care sciences and services; hematology; medical research, diagnosis, and treatment; medical research, general topics; medical research, organs and systems; neurology; oncology; ophthalmology; orthopedics, rehabilitation, and sports medicine; otolaryngology; pediatrics; radiology, nuclear medicine, and imaging; reproductive medicine; research, laboratory medicine, and medical technology; surgery; urology and nephrology
Physics	General physics; applied physics, condensed matter, and materials science; optics and acoustics
Psychology	Psychology and psychiatry

Source: Institute for Scientific Information

Field of Science	Number of Papers				
Field of Science	1981	1990	1999	All Years	
Agriculture	8,697	10,714	9,341	189,004	
	(9.0%)	(8.5%)	(6.1%)	(7.8%)	
Astronomy	1,688	1,581	2,913	35,508	
	(1.7%)	(1.3%)	(1.9%)	(1.5%)	
Biology	24,928	32,495	41,742	634,737	
	(25.7%)	(25.7%)	(27.4%)	(26.3%)	
Chemistry	7,951	10,432	12,205	194,798	
	(8.2%)	(8.3%)	(8.0%)	(8.1%)	
Computer Science	872	1,611	2,045	28,037	
	(0.9%)	(1.3%)	(1.3%)	(1.2%)	
Earth Sciences	2,802	3,818	4,956	72,920	
	(2.9%)	(3.0%)	(3.3%)	(3.0%)	
Economics	1,758	2,600	2,363	43,540	
	(1.8%)	(2.1%)	(1.6%)	(1.8%)	
Engineering	5,334	9,204	11,689	170,147	
	(5.5%)	(7.3%)	(7.7%)	(7.1%)	
Mathematics	3,086	3,127	3,623	60,710	
	(3.2%)	(2.5%)	(2.4%)	(2.5%)	
Medicine	26,791	33,154	41,199	648,704	
	(27.6%)	(26.3%)	(27.0%)	(26.9%)	
Physics	7,289	11,521	13,840	215,942	
	(7.5%)	(9.1%)	(9.1%)	(9.0%)	
Psychology	5,770	6,017	6,538	115,482	
	(6.0%)	(4.8%)	(4.3%)	(4.8%)	
Total	96,966	126,274	152,454	2,409,529	

Table 2
Distribution of Papers by Field, of the Top 110 U.S. Universities
1981, 1990, 1999, and All Years

		Mean	Authors Per	Paper	
Field of Science	1981	% Annual Growth Rate, 1981-1990	1990	% Annual Growth Rate, 1990-1999	1999
Agriculture	2.407	1.55	2.768	2.00	3.314
Astronomy	2.654	2.36	3.283	4.57	4.952
Biology	2.810	2.11	3.398	2.55	4.274
Chemistry	2.816	1.04	3.093	1.68	3.597
Computer Science	1.861	1.47	2.124	2.42	2.640
Earth Sciences	2.288	2.30	2.814	2.78	3.615
Economics	1.572	1.04	1.727	1.29	1.939
Engineering	2.289	1.14	2.537	1.80	2.984
Mathematics	1.531	0.97	1.671	1.47	1.907
Medicine	3.259	1.79	3.828	1.99	4.580
Physics	3.091	5.46	5.053	4.03	7.264
Psychology	2.209	1.66	2.565	2.24	3.138
Total	2.766	2.19	3.368	2.57	4.244

## Table 3Team Size and Its Rate of Growth, by Field, of the Top 110 U.S. Universities1981, 1990, and 1999

	Mean Distance in Miles				
Field of Science	1981	% Annual Growth Rate, 1981-1990	1990	% Annual Growth Rate, 1990-1999	1999
Agriculture	50.9	2.63	64.5	7.15	122.8
Astronomy	264.6	2.76	339.2	1.82	399.5
Biology	76.8	4.45	114.6	4.46	171.2
Chemistry	50.8	0.58	53.5	4.65	81.3
Computer Science	138.2	0.45	143.9	0.12	145.4
Earth Sciences	145.7	2.29	179.1	5.95	306.0
Economics	124.8	4.28	183.5	0.81	197.3
Engineering	61.2	1.76	71.7	2.94	93.4
Mathematics	128.3	1.68	149.2	1.50	170.8
Medicine	62.2	5.34	100.6	4.84	155.5
Physics	92.6	2.51	116.1	3.40	157.7
Psychology	88.8	4.18	129.4	4.55	194.8
Total	77.7	3.53	106.8	4.45	159.4

## Table 4Distance Between Team Workers in the Top 110 U.S. Universities,<br/>By Field, 1981, 1990, and 1999

Field of Science	<i>Other</i> Top 110 Universities Per Paper*			Top 200 Firms Per Paper		
	1981	%Annual Growth Rate, 1981-1999	1999	1981	%Annual Growth Rate, 1981-1999	1999
Agriculture	0.224	5.44	0.630	0.003	8.11	0.014
Astronomy	0.387	2.72	0.649	0.016	-0.34	0.015
Biology	0.403	5.45	1.135	0.007	6.03	0.022
Chemistry	0.195	7.50	0.811	0.023	2.78	0.039
Computer Science	0.197	2.55	0.320	0.078	4.25	0.175
Earth Sciences	0.250	3.71	0.506	0.021	0.24	0.022
Economics	0.177	3.47	0.342	0.009	-3.09	0.005
Engineering	0.175	4.73	0.430	0.046	2.91	0.080
Mathematics	0.166	3.11	0.300	0.012	2.69	0.020
Medicine	0.500	3.67	1.005	0.005	8.26	0.024
Physics	0.280	3.98	0.596	0.048	0.11	0.049
Psychology	0.214	5.34	0.590	0.002	6.59	0.007
Total	0.345	4.70	0.843	0.014	4.18	0.031

## Table 5Indicators of U.S. Institutional Collaboration,By Field, Paper of the Top 110 Universities, 1981 and 1999

Source: Institute for Scientific Information and authors' calculations. \*This is the number of top 110 universities per paper minus one. This measure maintains symmetry with top 200 firms per paper, which is the number of "other" institutions as well, in this case, top R&D firms.

Field of Science	Mean Share of Foreign Affiliations [Mean Foreign Affiliations, Mean Total Affiliations]				
	Foreign Institutional Affiliations in 1981	% Annual Growth In Foreign Share, 1981-1990	Foreign Institutional Affiliations in 1990	% Annual Growth In Foreign Share, 1990-1999	Foreign Institutional Affiliations in 1999
Agriculture	0.028 [0.067,1.482]	4.77	0.043 [0.113,1.638]	9.81	0.104 [0.340,2.397]
Astronomy	0.086 [0.247,1.963]	5.49	0.141 [0.509,2.479]	6.14	0.245 [1.144,3.436]
Biology	0.034 [0.092,1.732]	6.31	0.060 [0.189,2.046]	6.73	0.110 [0.455,3.085]
Chemistry	0.046 [0.111,1.456]	3.14	0.061 [0.161,1.573]	6.35	0.108 [0.363,2.441]
Computer Science	0.043 [0.102,1.479]	3.70	0.060 [0.151,1.680]	7.03	0.113 [0.317,2.057]
Earth Sciences	0.052 [0.141,1.627]	5.33	0.084 [0.267,1.950]	7.23	0.161 [0.559,2.626]
Economics	0.041 [0.092,1.432]	3.06	0.054 [0.130,1.634]	6.16	0.094 [0.255,1.926]
Engineering	0.040 [0.095,1.506]	3.13	0.053 [0.131,1.574]	7.60	0.105 [0.302,2.111]
Mathematics	0.071 [0.161,1.438]	4.45	0.106 [0.248,1.588]	5.12	0.168 [0.422,1.901]
Medicine	0.021 [0.067,2.035]	6.29	0.037 [0.132,2.265]	8.14	0.077 [0.345,3.140]
Physics	0.070 [0.205,1.721]	3.74	0.098 [0.456,2.169]	7.70	0.196 [1.194,3.187]
Psychology	0.016 [0.042,1.559]	6.22	0.028 [0.075,1.775]	8.28	0.059 [0.188,2.329]
Total	0.036 [0.097,1.731]	5.11	0.057 [0.186,1.971]	7.41	0.111 [0.466,2.840]

#### Table 6 Measures of Foreign Affiliation, by Field Papers of the Top 110 Universities, 1981, 1990, and 1999

Variable	Mean (S.D.)
Indicators of Teamwork and Research "Output"	
Number of Authors in a University-Field per Paper	2.65
	(0.96)
Number of Authors per Paper	4.26 (6.43)
Other Top 110 U.S. Universities per Paper	0.41
ould rop 110 0.5. Oniversities per ruper	(0.57)
Foreign Share per Paper	0.07
	(0.05)
U.S. Corporate Share Per Paper	0.02
	(0.02)
Number of Papers by a University-Field	149.28
	(158.28)
Number of Citations Received by a University-Field,	708.75
This Year and the Next Four Years	(1575.74)
Characteristics of University-Fields	
Stock of Federally Funded R&D in a University and Field	58,277.65
(in Thousands of 1992 Dollars)	(81,955.07)
Stock of Federally Funded R&D in a University and Field	485.71
Per Paper (in Thousands of 1992 Dollars)	(746.57)
Private University	0.35
	(0.48)
Number of Awards <sup>a</sup>	0.23
	(0.62)
Local University R&D Ratio <sup>b</sup>	0.08
Equipment Expenditure/R&D,	(0.16) 0.07
Previous Three Years	(0.07)
Share of Graduate Students Placed in Top 20 Percent	0.10
Schools, lagged two Years	(0.14)
Share of Graduate Students Placed in U.S. Firms, lagged	0.18
Two Years	(0.20)
Share of Graduate Students Placed in 12 Top Research	0.05
Countries, lagged two years <sup>c</sup>	(0.10)

## Table 7 Means and Standard Deviations of Principal Regression Variables Top 110 U.S. University Data

**Notes:** Sources for the data are the Institute for Scientific Information, National Science Foundation, National Research Council, and authors' calculations. <sup>a</sup> Awards include the Fields Medal, MacArthur Awards, the National Medal of Science, the National Medal of Technology, Fellow of the National Academy of Science, and the Nobel Prize. See the text for a further discussion. <sup>b</sup> The Local University R&D Ratio equals R&D in the same field but in other universities within 25 miles, divided by R&D in the same field but in other universities are Australia, Canada, France, Germany, Japan, the United Kingdom, Italy, the Netherlands, Israel, New Zealand, Sweden, and Switzerland.

Table 8
<b>Determinants of Team Size</b>
Dependent Variable: Log (Authors/Paper)
(T-Statistics in Parentheses)

Variable or Statistic	Eq. 8.1 Eq. 8.2		Eq. 8.3	Eq. 8.4	
Time Period	1983-1999	1983-1999	1983-1999	1983-1999	
Restrictions on Team Size	None	Less than 10 Workers	None	Less than 10 Workers	
Fields Included	All 12 Main Fields	All 12 Main Fields	10 Fields <sup>a</sup>	10 Fields <sup>a</sup>	
Year Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	
Field Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	
Log (Stock of Federally Funded R & D,	0.012	0.014	0.007	0.007	
Divided by papers lagged two years)	(3.0)**	(6.4)**	(1.5)	(2.6)**	
Private University	0.044	0.035	0.049	0.031	
(1=yes, 0=No)	(7.5)**	(10.6)**	(6.3)**	(7.3)**	
Number of Awards <sup>a</sup>			0.021 (3.1)**	0.019 (5.4)**	
Local University R&D Ratio			0.020	0.026	
2			(1.0)	(2.3)*	
Equipment Expenditure/R&D,			-0.166	-0.010	
Previous Three Years			(-2.5)**	(-0.3)	
Top 20 Percent In Field			-0.029	0.001	
(1=yes, 0=No)			(-3.0)**	(0.3)	
Root MSE	0.267	0.147	0.295	0.155	
Adjusted R <sup>2</sup>	0.76	0.81	0.76	0.78	
Number of Observations	9,638	9,228	7,371	6,979	

**Notes:** Estimation Method is OLS. Sources for the data are the Institute for Scientific Information, the National Science Foundation, the National Research Council, and authors' calculations. The dependent variable is the logarithm of the mean number of authors per paper in a university, field, and year. <sup>a</sup> Agriculture and Medicine lack data on prizes and awards <sup>b</sup> Awards include the Fields Medal, MacArthur Awards, the National Medal of Science, the National Medal of Technology, Fellow of the National Academy of Science, and the Nobel Prize. See the text for a further discussion. <sup>c</sup> The Local University R&D Ratio equals R&D in the same field but in other universities within 25 miles, divided by R&D in the same field but in other universities within 25 miles, divided by rearrow at the 1% level for a one-tailed test. \* Parameter is significantly different from zero at the 5% level for a one-tailed test.

# Table 9 Determinants of Relative Contribution of U.S. Universities Dependent Variable: Log (Other Top 110 Share/(1-Other Top 110 Share)) (T-Statistics in Parentheses)

Variable or Statistic	Eq. 9.1	Eq. 9.1 Eq. 9.2		Eq. 9.4
Time Period	1983-1999	1983-1999	1983-1999	1983-1999
Fields Included	All 12 Main Fields	All 12 Main Fields	10 Fields <sup>a</sup>	10 Fields <sup>a</sup>
Year Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant
Field Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant
Log (Stock of Federal Funded R & D,	0.056	0.067	0.068	0.067
per Paper Lagged Two Years)	(11.8)**	(12.7)**	(12.8)**	(12.2)**
Private University	0.076	0.057 (8.9)**	0.101	0.078
(1=yes, 0=No) Number of Awards <sup>b</sup>	(13.1)**	(8.9)***	(15.1)** 0.021	(10.5)** 0.019
Number of Awards			(4.9)**	(4.3)**
Fraction of PhDs Placed In Top 40 Percent		0.053	(4.))	0.103
Departments, Lagged Two Years		(2.6)**		(4.5)**
Local University R&D Ratio <sup>°</sup>		0.218		0.204
		(12.0)**		(10.4)**
Equipment Expenditure/R&D,		0.074		0.005
Previous Three Years		(1.0)		(0.1)
Top 20 Percent in Field		-0.034		-0.022
(1 if yes, 0 if no)		(-5.1)**		(-2.8)**
Root MSE	0.268	0.267	0.270	0.266
Adjusted R <sup>2</sup>	0.57	0.57	0.60	0.61
Number of Observations	9,613	8,621	7,726	7,182

**Notes:** Estimation method is Grouped Logit. Sources for the data are the Institute for Scientific Information, National Science Foundation, National Research Council, and authors' calculations.

<sup>a</sup> Data on prizes and awards are missing for agriculture and medicine. <sup>b</sup> Awards include the Fields Medal, MacArthur Awards, the National Medal of Science, the National Medal of Technology, Fellow of the National Academy of Science, and the Nobel Prize. See the text for further discussion. <sup>c</sup> The Local University R&D Ratio equals R&D in the same field but in other universities within 25 miles, divided by R&D in the same field but in other universities within 200 miles. \*\*Parameter is significantly different from zero at the 1% level for a one-tailed test. \* Parameter is significantly different from zero at the 5% level for a one-tailed test.

Table 10					
Determinants of the Relative Foreign Contribution					
Dependent Variable: Log (Foreign Share /(1- Foreign Share))					
(t-Statistics in Parentheses)					

Variable or Statistic	Eq. 10.1	Eq. 10.2	Eq. 10.2 Eq. 10.3	
Time Period	1983-1999	1983-1999	1983-1999	1983-1999
Fields Included	All 12 Main Fields	All 12 Main Fields	10 Fields <sup>a</sup>	10 Fields <sup>a</sup>
Year Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant
Field Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant
Log (Stock of Federally Funded R & D divided by papers lagged 2 years) Private University (1=yes, 0=No) Number of Awards <sup>b</sup> Fraction of PhDs Placed In the Top 12 <sup>c</sup> Research Countries, Lagged Two Years Equipment Expenditure/R&D, Previous Three Years Top 20 Percent in Field (1 if yes, 0 if no)	0.026 (4.7)** 0.035 (5.2)**	$\begin{array}{c} 0.014\\ (2.4)^{*}\\ 0.030\\ (4.2)^{**}\\ \end{array}$ $\begin{array}{c} 0.278\\ (7.1)^{**}\\ -0.510\\ (-6.7)^{**}\\ 0.035\\ (5.0)^{**}\\ \end{array}$	0.008 (1.2) 0.007 (0.8) 0.021 (4.2)**	$\begin{array}{c} 0.005\\ (0.7)\\ 0.008\\ (1.0)\\ 0.018\\ (3.2)^{**}\\ 0.194\\ (4.4)^{**}\\ -0.378\\ (-5.0)^{**}\\ 0.009\\ (1.0)\end{array}$
Root MSE	0.312	0.309	0.312	0.310
Adjusted R <sup>2</sup>	0.72	0.73	0.67	0.67
Number of Observations	9,509	9,169	7,629	7,461

**Notes:** Estimation method is Grouped Logit. Sources for the data are the Institute for Scientific Information, National Science Foundation, National Research Council, and authors' calculations. <sup>a</sup> Agriculture and Medicine lack data on prizes and awards <sup>b</sup> Awards include the Fields Medal, MacArthur Awards, the National Medal of Science, the National Medal of Technology, Fellow of the National Academy of Science, and the Nobel Prize. See the text for a further discussion. <sup>c</sup> The top 12 research countries are Australia, Canada, France, Germany, Israel, Italy, Japan, the Netherlands, New Zealand, Sweden, Switzerland, and the United Kingdom. See the text for further details. \*\*Parameter is significantly different from zero at the 1% level for a one-tailed test. \* Parameter is significantly different from zero at the 5% level for a one-tailed test.

Variable or Statistic	Eq. 11.1	Eq. 11.2 Eq. 11.3		Eq. 11.4	
Time Period	1983-1999	1983-1999	1983-1999	1983-1999	
Fields Included	All 12 Main Fields	All 12 Main Fields	10 Fields <sup>a</sup>	10 Fields <sup>a</sup>	
Year Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	
Field Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	
Log (Stock of Federally Funded R & D	0.024	0.026	0.003	0.010	
divided by papers lagged 2 years)	(2.7)**	(2.8)**	(0.3)	(1.0)	
Private University	0.070	0.067	0.144	0.136	
(1=yes, 0=No)	(6.3)**	(5.9)**	(11.3)**	(10.2)**	
Number of Awards <sup>b</sup>			-0.060	-0.063	
			(-6.8)**	(-6.6)**	
Fraction of PhDs Placed In U.S.		0.532		0.482	
Industry, Lagged Two Years		(14.3)**		(11.5)**	
Equipment Expenditure/R&D,		-0.263		-0.316	
Previous Three Years		(-2.4)*		(-2.7)**	
Top 20 Percent in Field		-0.005		0.010	
(1 if yes, 0 if no)		(-0.4)		(0.8)	
Root MSE	0.461	0.453	0.460	0.452	
Adjusted R <sup>2</sup>	0.69	0.70	0.63	0.64	
Number of Observations	8,378	8,103	6,597	6,472	

# Table 11 Determinants of the Relative U.S. Corporate Contribution Dependent Variable: Log (U.S. Corporate Share/(1-U.S. Corporate Share)) (t-Statistics in Parentheses)

Notes: Estimation method is Grouped Logit. Sources for the data are the Institute for Scientific

Information, National Science Foundation, National Research Council, and authors' calculations. <sup>a</sup> Agriculture and Medicine lack data on prizes and awards <sup>b</sup> Awards include the Fields Medal, MacArthur Awards, the National Medal of Science, the National Medal of Technology, Fellow of the National Academy of Science, and the Nobel Prize. See the text for a further discussion. \*\*Parameter is significantly different from zero at the 1% level for a one-tailed test. \* Parameter is significantly different from zero at the 5% level for a one-tailed test.

Variable or Statistic	Log (Papers)			Log (Citations over Five Years)			
	Eq. 12.1	Eq. 12.2	Eq. 12.3	Eq. 12.4	Eq. 12.5	Eq. 12.6	
Time Period	1981-1999	1981-1999	1981-1999	1981-1995	1981-1995	1981-1995	
Fields Included	All 12 Main Fields	All 12 Main Fields	All 12 Main Fields	All 12 Main Fields	All 12 Main Fields	All 12 Main Fields	
Year Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	
Field Dummies Included	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	Yes, Significant	
Log (Stock of Federally Funded R &D)	0.457 (89.0)**	0.450 (87.1)**	0.0.443 (89.3)**	0.553 (69.6)**	0.546 (68.0)**	0.557 (69.6)**	
Log (Authors per Paper)	-0.085 (-4.8)**	(07.1)	0.019 (1.1)	0.312 (10.2)**	(00.0)	0.264 (8.4)**	
Log (University-Field Authors per Paper)		0.286 (9.0)**			0.548 (10.8)**		
Top 110 U.S. University Share per Paper			-5.973 (-30.1)**			1.276 (4.0)**	
Foreign Share per Paper			-1.059 (-7.6)**			1.237 (5.2)**	
U.S. Corporate Share Per Paper			378 (-1.4)			0.094 (0.2)	
Root MSE	0.497	0.495	0.453	0.688	0.687	0.686	
Adjusted R <sup>2</sup>	0.80	0.81	0.80	0.82	0.82	0.82	
Number of Observations	10,772	10,772	10,772	8,504	8,504	8,504	

# Table 12Determinants of Research "Output"Dependent Variables: Log (Papers), Log (Citations over Five Years)(t-Statistics in Parentheses)

Notes: Estimation method is OLS. Sources for the data are the Institute for Scientific Information,

National Science Foundation, National Research Council, and authors' calculations.

<sup>b</sup> Awards include the Fields Medal, MacArthur Awards, the National Medal of Science, the National Medal of Technology, Fellow of the National Academy of Science, and the Nobel Prize. See the text for a further discussion. \*\*Parameter is significantly different from zero at the 1% level for a one-tailed test. \* Parameter is significantly different from zero at the 5% level for a one-tailed test.