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PHILLIP CAGAN Columbia University

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The Channels of Monetary Effects on Interest Rates

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(Resolution adopted October 25, 1926, and revised February 6, 1933, February 24, 1941, and April 20, 1968) To John, Laird, and David

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Contents

Preface	
 Introduction Three Monetary Effects on Interest Rates Outline of the Study 	1 1 5
 2. The Revenue from Money Creation and Its Disposition – a Theoretical Analysis The Revenue from Money Creation Disposition of the Revenue: The Effect on Saving Lags and Imperfect Foresight 	9 10 29 37
 The Statistical Association Between Monetary Growth and Interest Rates Overview of the Time Series Evidence Regression Analysis An Alternative Interpretation of the Association Conclusions Appendix: The Use of Reference Cycle Stages in Regression Analysis 	40 40 45 50 55 56
 4. A Test of the Credit and Portfolio Effects Definition of Credit and Money Regression Test of the Two Sources of Monetary Growth Problems of the Data Statistical Results Separation of Government and Commercial Banks Conclusions 	61 66 67 67 76 77
5. The Components of Bank Credit	81

x	Contents	
6	A Model of Monetary Effects on Interest Rates	85
	Formulation of the Model	85
	Solution of the Model	92
	Description of the Solution	94
•	Appendix: Modification of the Model Using Permanent	
	Income	97
7. 7	The Lag in Monetary Effects on Interest Rates and Aggregate	
	Expenditures	100
	The Lagged Effect on Interest Rates	100
	The Lagged Effect on Aggregate Expenditures	109
8. 5	8. Summary and Implications	
	Two Traditions in Monetary Theory	113
	Theoretical Analysis of the Credit Effect	115
	Statistical Analysis of the Effects	116
	The Sequence of Monetary Effects on Interest Rates	117
	Some Implications for Policy Forecasts and Indicators	119
Ap	pendix. Data Sources	123
Ind	ex	125

Tables

3-1.	Relation Between Interest Rates and Monetary Growth	
	Rate, Various Periods, 1868–1966	46
3-2.	Correlation Coefficients Between Interest Rates and Mone-	
	tary Growth Rate, Changes Between Reference Cycle	
	Stages, Various Periods, 1904–61	49
3-3.	Correlation Coefficients Between Sources of Monetary	
	Growth and Interest Rates, Changes Between Refer-	
	ence Cycle Stages, Various Periods, 1904-61	53
4-1.	Condensed Balance Sheet of Monetary and Credit Items of	
	Federal Reserve Banks, U.S. Treasury, and Commer-	
	cial Banks	62
4-2.	Relation Between Interest Rates and Two Sources of Mone-	
	tary Growth, Consolidated Monetary System Including	
	Treasury, 1919-66 and 1948-66	70
4-3.	Relation Between Interest Rates and Two Sources of Mon-	
	etary Growth, Consolidated Monetary System Exclud-	
	ing Treasury, 1919–66 and 1948–66	75
4-4.	Relation Between Interest Rates and Three Sources of	
	Monetary Growth, Consolidated Monetary System	
	Excluding Treasury, 1919–66 and 1948–66	78 ⁻
5-1.	Relation Between Interest Rates and Two Components of	
	Bank Credit, Consolidated Monetary System Exclud-	
	ing Treasury, 1919–61 and 1948–61	82
7-1.	Regression of Commercial Paper Rate on Lagged Values of	
	Monetary Growth Rate, First Differences of Monthly	
	Data, 1910–65	103
7 - 2.	Regression of Commercial Paper Rate on Lagged Mone-	
	tary Growth Rate, for Three Definitions of Money,	
	Various Post-World War II Periods, First Differences	
	of Quarterly Data, 1948–69	106
1-3.	Regression of Percentage Change in GNP on Lagged	
	values of Monetary Growth Rate, Quarterly Data,	
	1933-69	111

Charts

3-1. Nonwar Cyclical Patterns of Commercial Paper Rate and	
Monetary Growth Rate, Reference Cycle Stages,	
1904–69	41
3-2. Monetary Growth Rate and Commercial Paper Rate, Changes Between Successive Reference Cycle Stages	
(Special Periods Dated), 1904-66	44
4-1. Reference Cycle Patterns of Growth in the Money Stock and in Net Earning Assets of the Consolidated Mone-	
tary System, 1948–66	64
4-2. Comparison of Growth in the Money Stock and in Net Earning Assets of the Consolidated Monetary System, Changes Between Reference Cycle Stages, 1948-66	65
4-3. Growth in Net Earning Assets of the Consolidated Mone- tary System, Comparison Using Weekly Reporting Members and All Commercial Banks, Changes Be-	
tween Reference Cycle Stages, 1948–66	68
7-1. Lag Distribution of Monetary Effects on Commercial Paper	
Rate, Various Periods, 1910-65	102

Figures

2-1.	Marginal and Average Cost of Deposit Services	18
2-2.	Value of s That Maximizes Net Profits	20
2-3.	Average Cost and Maximum Profits	21
2-4.	Marginal Revenue and Cost for One Bank in a System	24
2-5.	Aggregate Demand and Supply for Real Deposits	25
3-1.	Transformation of a Trendless, Perfectly Conforming Linear	
	Series into Reference Cycle Patterns	58
6-1.	Effect of Desired and Actual Balances on Interest Rate	88
6-2.	Graphical Solution of Equation 14 with Increase in Mone-	
	tary Growth Rate	95
6-3.	Graphical Solution of Equation 14 for Temporary Spurt in	
	Monetary Growth Rate	96

Preface

[T]he paper currency in common use, being a currency provided by bankers, is all issued in the way of loans, except the part employed in the purchase of gold and silver. The same operation, therefore, which adds to the currency also adds to the loans: the whole increase of currency in the first instance swells the loan market. Considered as an addition to loans it tends to lower interest.

John Stuart Mill, *Principles of Political Economy*, New York, Kelley, 1961, p. 646 (in the original 6th edition, 1865)

Mill's explanation of monetary effects on interest rates, with its emphasis on bank loans, could be duplicated many times from earlier and later writers down to the present time. It is part of the tradition of monetary theory. Yet it has many points of conflict with other wellestablished theories of money. The present book is a theoretical and empirical analysis of the points of conflict.

This study originated in my earlier work on interest rates, in which examination of their historical movements revealed a significant inverse association with the rate of change of the money stock. This was not a surprising result, but it had not been analyzed statistically before. The association was shown to reflect a short-run monetary influence on interest rates. The ability to measure this relationship opened up the opportunity of testing the two reigning theories of how money affects interest rates in the short run. These two are the credit and the quantity theories of money, the former stressing the first-round effects of money creation through credit expansion and the latter stressing portfolio adjustments by the public to a change in its money balances. The test involves dividing monetary growth into two parts, one representing credit expansion and the other representing all remaining sources of monetary growth. A multiple regression then determines the contribution of each part to the total effect of monetary growth on interest rates.

Most of the statistical results came first, and to interpret them the theoretical analysis was done later. The results are not favorable to Mill's view, expressed above, and support instead the quantity theory. The two theories have important but conflicting implications for the proper conduct of monetary policy.

An earlier version of the statistical results of Chapters 4 and 5 was circulated in 1966 and elicited many helpful comments. I am most indebted to Milton Friedman, who encouraged me to expand the work and made many suggestions for improving it. A National Bureau staff reading committee consisting of Friedman, Robert Lipsey, H. Laurence Miller, and Anna J. Schwartz was also extremely beneficial. I wish to thank the members of the directors' reading committee, Francis M. Boddy, Maurice W. Lee, and Robert V. Roosa.

Parts of three other chapters have been previously published. Revised versions are presented here. Chapter 3 appeared in the *Review* of Economics and Statistics, August 1966, and was reprinted as National Bureau Occasional Paper 100. Chapter 6 was presented at a Brown University conference on monetary growth models and was subsequently published in the Journal of Money, Credit, and Banking, May 1969. I am grateful for the comments of the conference discussants of that paper, Carl Christ and James Tobin. The results of the first part of Chapter 7 were presented in collaboration with Arthur Gandolfi at the 1968 meetings of the American Economic Association and published in its Proceedings, May 1969.

Indispensable computational assistance was rendered at various stages of the study by Josephine Trubek Crouse, Jae Won Lee, and Irene Abramson. Martha T. Jones of the National Bureau's data processing department was continually helpful.

The text was greatly improved by the careful editing of Ester Moskowitz. The charts were expertly drawn by H. Irving Forman.

This study was financed by a grant from the Life Insurance Association of America, and their assistance is gratefully acknowledged. Their concurrence with the results is not to be assumed.

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