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# Option Value of Work, Health Status, and Retirement Decisions in Japan Evidence from the Japanese Study on Aging and Retirement (JSTAR)

Satoshi Shimizutani, Takashi Oshio, and Mayu Fujii

#### 12.1 Introduction

This study examines retirement decisions and their associations with health status in Japan, using the option value (OV) model proposed by Stock and Wise (1990a, 1990b). This model focuses on an individual's option value of continuing to work; that is, a utility gain achieved by keeping the option to retire in the future.

To our knowledge, only a few studies use the OV model to empirically examine retirement decisions in Japan. These studies include Oshio and Oishi (2004), which used cross-sectional data with limited information on an individual's background. Oshio, Shimizutani, and Oishi (2010) employed macrolevel data to explore the effect of OV on the labor force participation rate; they show that OV significantly correlates with labor force participation among the elderly.

More recently, Oshio, Oishi, and Shimizutani (2011)—whose study is closely related to that of Oshio, Shimizutani, and Oishi (2010)—used macrolevel data to construct several incentive measures vis-à-vis retirement, including OV. This study shows that since 1985, the labor force participa-

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This chapter was prepared for the Madrid meeting (September 2013) of the NBER International Social Security Project (ISS), Phase VII. The intermediate materials were presented at the Munich meeting (January 2012), Rome meeting (May 2012), and the Paris meeting (February 2013). Any remaining errors are our own. This study utilized microlevel data collected through the Japanese Study on Aging and Retirement (JSTAR), which was conducted by the Research Institute of Economy, Trade, and Industry (RIETI) and Hitotsubashi University in 2007 and 2009. For acknowledgments, sources of research support, and disclosure of the authors' material financial relationships, if any, please see http://www.nber.org/chapters/c13330.ack. tion rate of the elderly in Japan has been significantly sensitive to both OV and social security reforms—the latter of which featured reduced benefits generosity and thus significantly encouraged the elderly to remain in the labor force longer.

The current study presents further evidence concerning retirement decisions in Japan within the framework of the OV model; it makes specific reference to Japan's disability pension program and individual health status.<sup>1</sup> It employs microlevel data collected through the Japanese Study on Aging and Retirement (JSTAR) (Ichimura, Hashimoto, and Shimizutani 2009), which is the Japanese version of the US Health and Retirement Study (HRS), the English Longitudinal Survey on Ageing (ELSA), and the Survey on Health, Ageing and Retirement in Europe (SHARE). The JSTAR study has a longitudinal design and features a rich variety of variables that touch on health status.

We calculate OV for each individual working in 2007, with the disability pension program considered a potential pathway from work to retirement; we also examine the effect of OV on retirement decisions in 2009, while controlling for individual health status. We find that OV negatively and significantly correlates with the probability of retirement, and that the individual's health does not confound the correlation.

The remainder of this chapter is organized as follows. Section 12.2 describes the institutional background. Section 12.3 explains, in detail, the study's empirical approach. Section 12.4 presents the empirical results, and section 12.5 assesses the fit of the model. Section 12.6 shows the results of the counterfactual simulation. Section 12.7 provides concluding remarks.

# 12.2 Background<sup>2</sup>

### 12.2.1 History of Japan's Social Security and Disability Program

This section provides an overview, from a historical perspective, of Japan's disability program and other related reforms to the social security program. We describe the "disability pension program" below, which is often referred to as a disability insurance (DI) program in other countries. The disability pension program is part of Japan's public pension program, and all revisions to the disability program have been linked to those made to core pension programs. Among several programs that assist the disabled, the disability pension program plays the most important role in terms of income compensation.

1. Ichimura and Shimizutani (2012) also employed similar JSTAR data (i.e., from the first and second waves) to explore retirement behavior in Japan. They grouped a variety of variables into health, family, and socioeconomic factors and explored the effect of each factor in the first wave (2007) on the probability of retirement and hours worked in the second wave (2009). 2. This section updates the discussion of Oshio and Shimizutani (2012).

Table 12.1	Development of disa	ibility pension programs in Japa	n
		urance (self-employed, y and fishery sector)	
	Disability Pension (with contribution)	Disability Welfare Pension (without contribution)	Employee Pension Insurance (private firm employees)
1944 1954			Grade 1 and Grade 2 (including mental diseases) Grade 3 was added
1959 1964–65	Grade 1 and Grade 2 Covered mental diseases	Grade 1	
1974		Grade 2 was added	
1986–	Merged to Disability Basic Pension		Disability Basic Pension + Wage-proportional benefit

 Table 12.1
 Development of disability pension programs in Japan

Source: Oshio and Shimizutani (2012).

The Japanese public pension program consists of three programs: Employees' Pension Insurance ([EPI]; *Kosei Nenkin*), whose pensioners are private employees; National Pension Insurance ([NPI]; *Kokumin Nenkin*), whose pensioners are self-employed or agriculture, forestry, or fishery cooperative employees; and Mutual Aid Insurance ([MAI]; *Kyosai Nenkin*), which covers employees in the public sector and in private schools. In terms of their numbers of pensioners, each of EPI and NPI contribute to the total by slightly less than half, and MAI occupies the remaining small portion. An overview of Japan's social security programs is provided in the appendix.

Below, we focus on the revisions made over time to Japan's disability pension program, while focusing on EPI and NPI (table 12.1). The disability pension program was included as part of the EPI program when it was launched in 1944.<sup>3</sup> Once disabled individuals were deemed to qualify for the program—based on functional ability to perform activities of daily living, rather than on loss of earning ability—they were rated through the use of two grades. Grade 1 refers to a condition that causes a person to be unable to perform activities of daily living (e.g., severe disability affecting both hands, or complete blindness). Grade 2 refers to a condition that causes a person to face very severe limitations in performing activities of daily living (any severe disability affecting either hand). The program at that time, from the very beginning, insured persons with mental disorders via EPI. The 1954 revision introduced Grade 3 to cover more disabled persons with conditions less severe than those in Grade 2.<sup>4</sup>

3. A brief review of development of the disability pension program is provided by the Ministry of Health, Labour, and Welfare (2009).

4. Before 1954, EPI had in the old-age pension program only a single layer of wageproportional benefit. While EPI was reconstructed in 1954 so as to have a double-tier structure, the disability pension program had a single-tier structure until the 1985 revision.

Following the establishment of the EPI program the disability pension program was expanded, and there have been four major revisions during its development. The first revision was accompanied by the introduction of NPI in 1961. The NPI launched the universal pension system into the Japanese public pension program, substantially expanding the coverage of the disability pension program to more groups than just employees in the private sector. Unlike EPI, NPI did not cover mental disease at the time of its introduction. The NPI had two types of disability programs: one for recipients with premium contributions (Disability Pension Program [Shogai Nenkin]) and another for those without (Disability Welfare Pension Program [Shogai Fukushi Nenkin]). Eligibility to receive disability pension benefits is assessed at the time of the first doctor visit to survey the extent of the condition that rendered the person disabled; thus, those who had that first doctor visit before reaching the age of twenty or before 1961 were not insured by the Disability Pension Program under NPI. Instead, they were covered by the Disability Welfare Pension Program, which was financed by the government. Eligibility for this latter program was means tested, and its benefit amount was lower than that of the former program.

The second revision, in 1974, called for expanding coverage for mental disease. The NPI began to insure mental disorders in 1964 and mental deficiency in 1965, though coverage for mental disability was very limited. Whereas those who paid premiums were eligible to receive disability pension benefits once they satisfied Grade 1 or 2 criteria (NPI had no Grade 3), the disability welfare program insured the disabled only if they satisfied Grade 1 criteria. In 1974, the disability welfare program also began to cover those who satisfied Grade 2 criteria.

The third revision was implemented in 1985 (effective from 1986) as part of the major revision to core public pension programs, which harmonized all the public pension programs into an integrated form. For the first time, it reduced the benefit multiplier and flat-rate benefit in the old-age pension program, and sought to restrain increases in total pension benefits. Three revisions were implemented with respect to the disability pension programs.

First, a double-tier structure was introduced, wherein (a) the flat rate Disability Basic Pension" (*Shogai Kiso Nenkin*) benefit was in the first tier and replaced the Disability Welfare Pension funded by the government and by the premium contributions of NPI pensioners, and (b) the wage proportional Disability Employees' Pension (*Shogai Kosei Nenkin*) program was the second tier. The NPI pensioners, either with or without premium contributions, were entitled to receive (a). Second, both the disabled without premium contributions and those with premium contributions were entitled to receive the same Disability Basic Pension benefit, but the amount doubled for the former group. Third, the grading of disability conditions was harmonized across all programs. Nonetheless, the Disability Basic Pension covered only Grade 1 or 2 disabled individuals. The EPI additionally covered the disabled in Grade 3, and provided "disability compensation" for a disabled pensioner with a disability less severe than Grade 3, if that disability condition were fixed.<sup>5</sup>

Fourth, and finally, the government allowed Disability Basic Pension recipients age sixty-five years or older to additionally receive EPI benefits, if they had made any EPI contributions since 2006.

### 12.2.2 Current Scheme

Under the current scheme, a person who visited a doctor for the first time to consult about the cause of disability when he/she was under the age of twenty or when he/she was an NPI pensioner is entitled to receive the Disability Basic Pension benefit. There is no limitation in terms of age for receiving disability pension benefits. The formulas used to calculate the benefit are as follows:

Grade 1 = basic pension benefit  $\times$  1.25 + additional benefit for dependent children

Grade 2 = basic pension benefit + additional benefit for dependent children

The amount of the basic pension benefit is JPY 786,500 per year; that of the additional child benefit is JPY 226,300 for each of the first and second children, and JPY 75,400 for each for the third and subsequent children.

In addition to the Disability Basic Pension, any person who first consulted a doctor to identify the cause of disability when he/she was an EPI pensioner is entitled to receive a wage-proportional Disability Employees' Pension benefit or a Disability Mutual Aid Pension benefit (for the MAI recipients). The formulas used to calculate the second-tier benefit are as follows:

Grade 1 = wage-proportional benefit  $\times$  1.25 + additional benefit for a spouse Grade 2 = wage-proportional benefit + additional benefit for a spouse Grade 3 = max (wage-proportional benefit, JPY 589,900)

The amount of additional benefit for a spouse is JPY 226,300 per year.<sup>6</sup>

12.2.3 Change in the Disability Program Participation over Time

This subsection describes changes in disability program participation over time. The data source is the Annual Report of Social Security Administration (*Shakai Hoken Jigyo Nenpo*), which is published by Japan's Social

5. Since EPI pensioners were required to join the NPI as part of the 1985 reform, the entitlement to receive disability pension became contingent on NPI grading (Disability Basic Pension), even if the disabled person had been approved to receive disability pension benefits through the EPI or MAI programs. Additionally, the MAI program has a Grade 3.

6. Momose (2008) argues that the amount of benefits from Japan's disability employee pension (Grade 1 or 2) is larger than that of the United States or Sweden, while the amount from the disability basic pension (Grade 1) is much smaller in Japan, and that Grade 2 in Japan is one-half the standard benefit in the United States or Sweden.

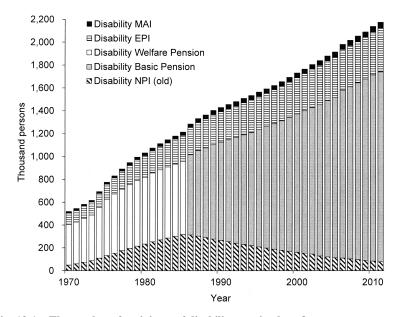


Fig. 12.1 The number of recipients of disability pension benefits

Security Agency. This report contains data on disability pension recipients, aggregated at the national level. However, it provides only the numbers of disability pension recipients by type of pension; no information on gender or age is available. Figure 12.1 reports the numbers of recipients who received disability pension benefits between 1970 and 2011.<sup>7</sup> The numbers of recipients have increased fourfold over these four decades, from 0.5 million in 1970 to 2.2 million in 2011. The proportions of NPI, EPI, and MAI pensioners have been about 80.0 percent, 17.6 percent, and 2.3 percent, respectively, in 2011.<sup>8</sup>

Figure 12.2 shows trends in the rate of disability pension receipt in comparison to those of the employment rate, during 1970 and 2011. Because of data unavailability, we make the strong assumption that the ratio of recipients age fifty to sixty-four to all total recipients in 2009—52.5 percent and 28.6 percent for disability EPI and NPI, respectively—has been the same over time; we also roughly estimate the total number of disability pension

7. In Japan, the fiscal year starts in April and ends in March. The figures are measured as of the end of the fiscal year.

8. The number of MAI pensioners receiving the disability pension is not available; the number of MAI pensioners eligible to receive benefits is available through the Annual Report on Social Security Statistics (*Shakai Hoken Tokei Nenpo*), compiled by the National Institute of Population and Social Security Research. We compute the number of MAI pensioners to receive the disability pension, assuming the proportion of those who receive out of those who are eligible—both of which are available in the Annual Report of Social Security Administration—to be the same for the EPI and MAI programs.

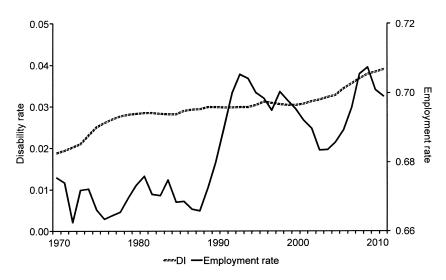


Fig. 12.2 DI and employment for those age fifty to sixty-four

recipients within this age group. As already suggested in figure 12.1, the disability pension receipt rate shows an upward trend, with some acceleration in the mid-1970s and early in the twenty-first century. More importantly, the movement of the disability pension recipient rate has been unrelated to that of the employment rate.

# 12.2.4 Disability Program Participation by Individual Characteristics: JSTAR

We use JSTAR data to explore the characteristics of individuals participating in the disability program. The JSTAR is a longitudinal survey that collects information on middle-aged and elderly individuals in Japan. The first wave of the survey was conducted in 2007, with a baseline sample of more than 4,200 individuals age fifty to seventy-five years who lived in five municipalities in eastern Japan. The respondents in the first wave were interviewed again in 2009; the response rate in the second wave among the respondents from the first wave was about 80 percent (i.e., an attrition rate of about 20 percent), with some variation across municipalities.

Although the JSTAR sample is not nationally representative and the sample size is not large enough to contain many disability pension recipients,<sup>9</sup>

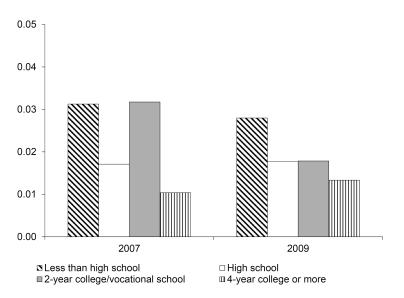
<sup>9.</sup> The JSTAR project started in 2005. Its first wave was completed in five municipalities in 2007, and its second wave in seven municipalities (two new municipalities were added) in 2009. Ten municipalities (i.e., three new municipalities were added) were studied in 2011–2012. The baseline sample consists of individuals age fifty to seventy-five years. The JSTAR uses random sampling within a municipality rather than probabilistic national sampling; it places emphasis on securing a larger sample size within the same socioeconomic environment.

the data set does contain a rich set of variables representing individuals' demographic and socioeconomic characteristics, pension receipt, and health status, inter alia; hence, we are able to examine the probability of receiving disability pension by exploiting individual-level characteristics. In the first wave of JSTAR, about 1.3 percent of the sample (age fifty to seventy-five) answered that they were receiving a disability pension at the time of the interview; in the second wave that number was 1.2 percent (age fifty-two to seventy-eight). When restricted to the sample ages fifty to sixty-four, these percentages were 1.5 percent in 2007 and 1.6 percent in 2009—both of which are smaller than the percentages estimated from the aggregated data (figure 12.2).

Figures 12.3A and 12.3B illustrate the percentages of men and women age fifty-five to sixty-four, respectively, who are receiving a disability pension, by education level and year (i.e., 2007 and 2009). For both men and women and for both 2007 and 2009, we saw the general tendency that a more highly educated person is less likely to receive a disability pension. For men, however, the percentage receiving a disability pension in 2007 was much higher among those who had graduated from a two-year college/vocational school than that among high school graduates; this result may derive simply from the small sample size of men who had graduated from two-year college/vocational schools (60 of 864).

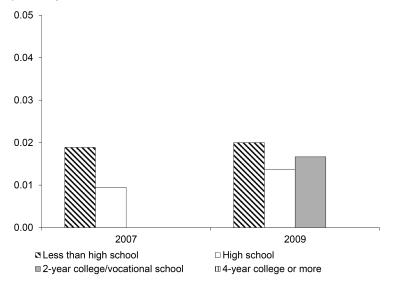
Figures 12.3C and 12.3D depict the percentages of men and women age fifty-five to sixty-four, respectively, who are receiving a disability pension, by health status and year (see subsection 12.3.3 on how the health index is computed). For both men and women, the probability of receiving DI benefits is highest among those in the lowest health quintile (those in the poorest health), while the probability is very small among the other health quintiles. This is not surprising, given that the eligibility requirement for a disability pension in Japan places emphasis on physical and mental conditions and functional limitations (Momose 2008).

In table 12.2, we present the percentage of disability pension receipt by education and health status to highlight those subpopulations in which disability pension receipt is particularly prevalent. As a general tendency, for both men and women, most recipients are concentrated within the lowest health quintile within each educational group. For example, among men the probability of disability pension receipt in 2007 of those who did not graduate from high school was 17 percent in the lowest health quintile, while it was 0-1.96 percent in the higher health quintiles. Within each health quintile, the percentage of disability pension receipt is lowest among those in the highest educational group. For instance, among men the probability of disability pension receipt in 2007 of those thealth quintile was 17 percent in the lowest health quintile was 17 percent in the lowest educational group, while it was 10 percent in the highest educational group.



#### Fig. 12.3A Probability of men age fifty-five to sixty-four in JSTAR receiving disability pension by education and year

*Note:* The total number of observations in 2007 and 2009 were 864 and 591, respectively. In 2007/2009, the sample sizes of those whose final educational attainment is less than high school were 218/137; high school, 399/263; two-year college/vocational school, 60/51; and four-year college, 187/140.



# Fig. 12.3B Probability of women age fifty-five to sixty-four in JSTAR receiving disability pension by education and year

*Note:* The total number of observations in 2007 and 2009 were 799 and 514, respectively. In 2007/2009, the sample sizes of those whose final educational attainment is less than high school were 202/96; high school, 409/274; two-year college/vocational school, 150/113; and four-year college, 38/31.

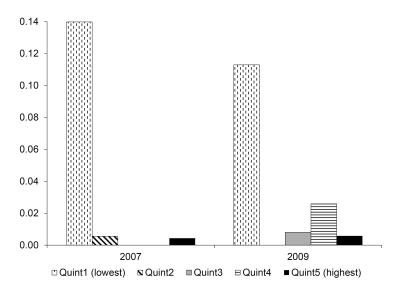
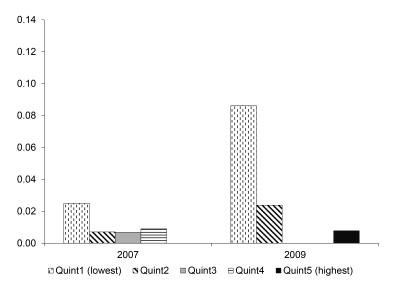


Fig. 12.3C Probability of men age fifty-five to sixty-four in JSTAR receiving disability pension by health quintile and year

*Note:* The total number of observations in 2007 and 2009 were 864 and 591, respectively. In 2007/2009, the sample sizes of those in the lowest health quintile were 93/62; the second health quintile, 181/117; the third health quintile, 206/125; the fourth health quintile, 154/116; and the fifth health quintile, 230/171.



# Fig. 12.3D Probability of women age fifty-five to sixty-four in JSTAR receiving disability pension by health quintile and year

*Note:* The total number of observations in 2007 and 2009 were 799 and 514, respectively. The sample sizes of those in the lowest health quintile were 119/58; the second health quintile, 142/84; the third health quintile, 146/91; the fourth health quintile, 223/155; and the fifth health quintile, 169/126.

			cent receiv ealth quint	e	
Education	1	2	3	4	5
	Year 2007				
Men					
Less than high school	17.24	0	0	0	1.96
High school	12.50	0	0	0	0
Two years college/vocational school	25.00	5.26	0	0	0
Four years college or more	10.00	0	0	0	0
Women					
Less than high school	9.09	2.04	0	0	0
High school	0	0	1.19	1.53	0
Two years college/vocational school	0	0	0	0	0
Four years college or more	0	0	0	0	0
	Year 2009				
Men					
Less than high school	11.11	0	0	6.90	0
High school	14.81	0	0	2.08	0
Two years college/vocational school	0	0	6.67	0	0
Four years college or more	7.14	0	0	0	0
Women					
Less than high school	16.67	0	0	0	0
High school	2.94	4.26	0	0	1.59
Two years college/vocational school	25.00	0	0	0	0
Four years college or more	0	0	0	0	0

# Table 12.2 Percentage of disability pension recipients: JSTAR men and women ages fifty-five to sixty-four by health quintile and education, 2007 and 2009

*Note:* For 2007, the total numbers of observations are 864 men and 799 women. For 2009, the total numbers of observations are 591 men and 514 women.

#### 12.3 Empirical Approach

To examine the differences in elderly individuals' labor force participation across countries by the provisions of social security programs, we estimate an "inclusive" OV model, where it is assumed that an individual's retirement decision at age t depends on an incentive measure OV, his or her own health status, and other demographic and economic characteristics at age t. This section describes the data and sample used in the estimation, the empirical model used to estimate, and how we calculate individuals' OV figures and health status.

#### 12.3.1 Data Source and Sample

The data we use to estimate the OV model come from the first and second waves of the JSTAR, conducted in 2007 and 2009, respectively. We restrict our sample to those who were interviewed in both waves, had answered in 2007 that they were working at all, and had provided information on their

demographic, socioeconomic, and health-related characteristics in both waves. Individuals who answered in 2007 that they were working at all consisted of company executives, regular employees, part-time workers, casual or temporary workers, self-employed workers, employees on leave, and others. Our final sample consists of 1,575 individuals (996 men, 579 women) who were age fifty to seventy-five in 2007.

#### 12.3.2 Empirical Model

We specify the empirical OV model as follows:

(1)  

$$P(Y_{i,2009} = 1 | OV_{i,2007}, Health_{i,2007}, X_{i,2007})$$

$$= \Phi(\varepsilon_i > -\beta_0 - \beta_1 OV_{i,2007} - \beta_2 Health_{i,2007} - \beta_3 X_{i,2007}),$$

The dependent variable is an indicator that takes a value of 1 if individual *i* retired in 2009, and zero otherwise. We define an individual as "retired" if he/ she answered that he/she was retired or doing housework. One of the main independent variables,  $OV_{i,2007}$ , is the OV of individual *i* in 2007; Health<sub>*i*,2007</sub> is another key independent variable because it represents the health status of individual *i*. Finally,  $X_{i,2007}$  represents a vector of the remaining control variables, including age, gender, marital status (married), the existence of a working spouse, total assets, occupation, and educational attainment, all as measured in 2007.<sup>10</sup> In the following sections, we describe how the OV and health status are measured.

#### 12.3.3 OV Calculations

The OV at age *t* is defined as:

(2) 
$$OV_t = \sum_{k=1}^{K} P_k OV_{kt},$$

where k refers to the kth pathway to retirement;  $P_k$ , the probability weight on the kth pathway, and  $OV_{kt}$ , the OV of the kth pathway at age t. Moreover, we define the OV corresponding to each pathway as:

(3) 
$$OV_{kt} = E_t V_{kt}(r^*) - E_t V_{kt}(t),$$

(4) 
$$E_t V_{kt}(r) = \sum_{s=t}^{r-1} p_{s|t} \beta^{s-t} (y(s))^{\gamma} + \sum_{s=r}^{D} P_{s|t} \beta^{s-t} [\kappa B_{rk}(s)]^{\gamma},$$

where  $r^*$  represents the value of retirement age that maximizes  $E_t V_{kt}(r)$ ;  $p_{s|t}$  is the probability of survival at age *s*, given survival at age *t*; y(s) refers to wage income at age *s* while working;  $B_{rk}(s)$  refers to pension benefits at age

<sup>10.</sup> There are some missing data for each variable; this is especially true for the total assets. We impute the variable by allocating the average value of those who have attributes similar to those of the respondents.

*s* when retired at age *r* through the *k*th pathway;  $\beta$  is the discount rate;  $\gamma$  is the parameter of risk aversion;  $\kappa$  is the parameter of labor disutility; and *D* is the maximum age.

In the following sections, we consider in turn the essential components of the OV model: pathways to retirement; weights on the pathways to retirement; the measurement of health, profiles of wage, and pension income; and assumptions regarding model parameters.

#### Pathways to Retirement

Based on Japan's old-age pension system and its three related programs, we set up two pathways to retirement—namely, normal claiming and disability—for each of the EPI/MAI pensioners. More explicitly, for EPI/MAI pensioners, we assume:

A. Normal claiming: "Employed" to "normal claiming," which entails claiming at the normal retirement age. In this pathway, one claims wage-proportional benefits at ages sixty to sixty-five (depending on cohort) and a flat-rate benefit at age sixty-five. The benefits are reduced as per the results of the earnings test under the Zaishoku pension scheme, if one continues to work beyond the normal retirement age.<sup>11</sup>

B. Disability: "Employed" to "claiming disability pension benefit," which entails claiming EPI/MAI wage-proportional/flat-rate benefits at ages sixty to sixty-four.

#### For NPI pensioners, we assume:

A. Normal claiming: "Self-employed" to "normal claiming," which entails claiming NPI benefits at age sixty-five. Note that no earnings test is applied to NPI beneficiaries.

B. Disability: "Self-employed" to "claiming NPI disability pension benefit," which entails claiming disability benefits initially at ages sixty to sixtyfour.

#### The Weight Given to Each Pathway

To compute the weight given to each retirement pathway in calculating OV, we employ a "stock estimator" that uses the share of the population taking each pathway in a combined age group at a given point in time.<sup>12</sup> In fact, since we assume there to be only two retirement pathways for each pension

<sup>11.</sup> In addition, there are "early claiming" (*Kuriage*) and "late claiming" (*Kurisage*) schemes, which actuarially adjust the benefit. Even when incorporating these claim schemes, we found the estimation results to remain virtually identical.

<sup>12.</sup> There are two alternatives to the stock estimator. One is the "age-specific flow" (i.e., the share of workers at each age who enter a pathway at that age), and the second is the "aggregated flow" (i.e., the share of workers starting at an initial age who eventually enter a pathway at any point). This latter approach reflects the actual ultimate experience of the cohort, but it does need to assume perfect foresight vis-à-vis future changes to stringency.

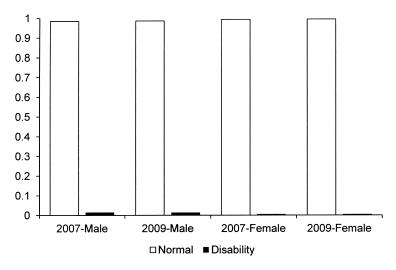


Fig. 12.4A Weights on pathways to retirement, EPI

system (EPI/MAI or NPI), we estimate the weight of the disability pathway and assign 1—(the weight estimate on the disability pathway) to the normal claiming pathway. The stock estimator of the weight of the disability path is calculated by year, gender, and education. More specifically, we calculate the estimate of the weight of each pathway as follows:

A. EPI/MAI "Disability": Share of EPI/MAI disability pension enrollees ages sixty to sixty-four, among all EPI/MAI enrollees, by year, gender, and education.

B. EPI/MAI "Normal claiming": Others (1–[A]).

C. NPI "Disability": Share of NPI disability pension enrollees ages sixty to sixty-four, among all NPI enrollees, by year, gender, and education.

D. NPI "Normal claiming": Others (1-[C]).

Administrative data from the Annual Report on Social Security Administration are used to obtain information by gender; since administrative data lack information by education, data from the JSTAR are exploited to complement the information in terms of education.

Figures 12.4A and 12.4B illustrate the weight on each pathway for the EPI/MAI and NPI groups, respectively, by JSTAR wave year and gender. The proportion of disability is negligible for both the male and female EPI/MAI groups, while the amount is somewhat higher for the NPI group.

#### Earnings and Pension Benefits

The major components of the OV calculation are the labor income until retirement and the pension income between retirement and death. Labor income until retirement is calculated by taking the following steps. First,

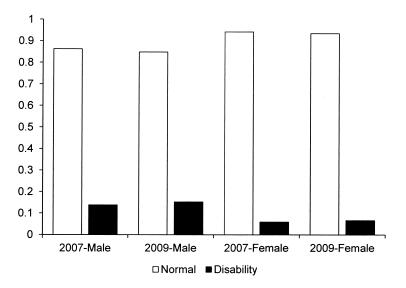


Fig. 12.4B Weights on pathways to retirement, NPI

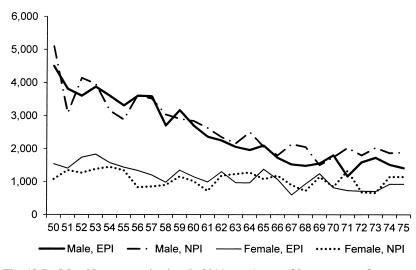


Fig. 12.5 Monthly wage projection (in 2011 euros), ages fifty to seventy-five

we obtain the median earnings by age, gender, and pension membership (NPI or EPI/MAI), using 2007 data (figure 12.5). Second, for each genderby-pension-membership group, we calculate (median earnings among individuals age A + 1 – median earnings among individuals age A)/(median earnings among individuals age A) (A = 50, ..., 74) and assume that the rates represent how an individual's earnings grow as one ages. Then, to obtain an individual's wage profile from age fifty to seventy-five, we multiply the individual's actual earnings observed in 2007 back and forward by the growth rate of median earnings. Finally, we need to estimate the earnings for individuals under age fifty or over seventy-five because the JSTAR sample does not contain individuals within these age ranges. Therefore, for simplicity, we assume that the earnings of those under age fifty are the same as those of individuals at age fifty. We also assume that all individuals will stop working by age seventy-five to avoid imputing an earnings profile beyond age seventy-five.

The pension benefit between retirement and death of an individual is then estimated using information on the individual's pension membership, years of premium contributions, career average monthly wage (CAMW), and benefit multiplier. Since information on an individual's years of premium contributions is not available through the JSTAR data, we use the years worked as a proxy. The CAMW is estimated via the earnings projection, as explained in the previous paragraph. The benefit multiplier is determined exogenously by gender and birthday. For technical reasons, spouse and survivor benefits are not included.

#### Other Parameters

In calculating the OV, we assume several parameter values. We set the value of  $\delta$ , the parameter of risk aversion, to equal 0.03;  $\kappa$ , the parameter of labor disutility, to equal 1.5; and  $\gamma$  to equal 0.75. All of these parameters are uniform across countries.<sup>13</sup> The mortality rates are taken from the 2007 "Life Table," published by the Ministry of Health, Labour, and Welfare.

### OV Calculations and Descriptions

To examine the retirement behavior in 2009 of individuals who were working in 2007, we calculate the OV of these individuals in 2007, using the information described in previous subsections. Figures 12.6A and 12.6B show the mean OV by age in 2007 for men and women, respectively. Figure 12.6A shows that, for men, the mean OV for the normal claiming path (OVnormal) constantly declines with age, but remains positive even among those at age seventy-four. The mean OV for the disability path (OV-disability) levels off in the fifties and then begins to decline from the mid-sixties, where it overlaps with the mean OV-normal. The inclusive OV overlaps with the mean OV-normal because the weight of the disability path is very small. The result—that the inclusive OV decreases with age—indicates that the utility gained from working until the optimal retirement age, compared to that from retiring at the current age, tends to decline as people age. At the same time, however, the result that the inclusive OV remains positive until

<sup>13.</sup> The likelihood function is very flat, and the greater the assumed value for the risk aversion parameter  $\gamma$ , the lower the estimated OV coefficient will be. Given the flat likelihood function, we believe that little is to be gained from showing estimates based on other values.

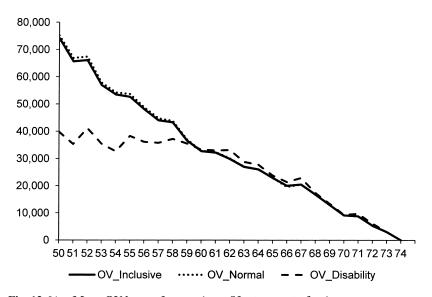


Fig. 12.6A Mean OV by age for men (ages fifty to seventy-four)

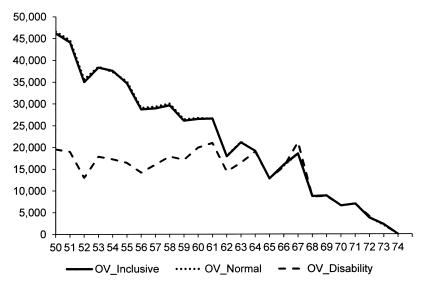


Fig. 12.6B Mean OV by age for women (ages fifty to seventy-four)

age seventy-four implies that, in our OV model, it is optimal to delay retirement until age seventy-four. The relationship between the OV and age is similar for women, except that the OV level is much lower than that of men (figure 12.6B).

To further examine the relationship between OV and age, figures 12.6C and 12.6D illustrate—by age in 2007 and for men and women, respectively—

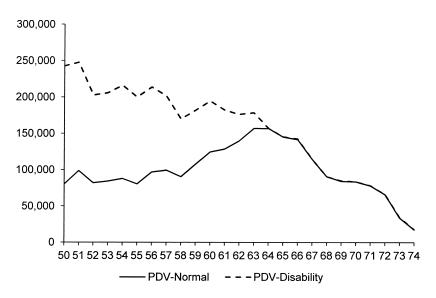


Fig. 12.6C Mean PDV-normal and PDV-disability by age, men ages fifty to seventy-four (2011 euros)

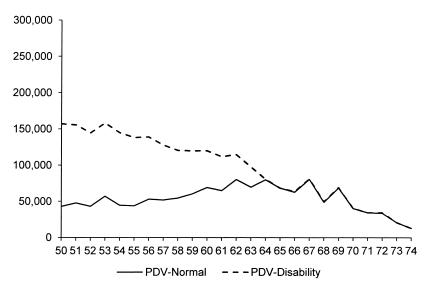


Fig. 12.6D Mean PDV-normal and PDV-disability by age, women ages fifty to seventy-four (2011 euros)

the mean present discounted value (PDV) of pension benefits obtained, if retired. Figure 12.6C shows that, for men, the mean PDV of the normal claiming path (PDV-normal) rises until age sixty-five (i.e., the eligibility age for the basic public pension). Beyond age sixty-five the mean PDV-normal declines because by delaying retirement beyond age sixty-five, individuals must relinquish years of benefit receipt. In contrast, the mean PDV of the disability path (PDV-disability) declines continuously with age and beyond age sixty-five becomes the same as that of PDV-normal (i.e., the age at which the disability program is unified into the core public pension programs [EPI/ MAI or NPI]). Figure 12.6D shows that a similar pattern also holds for women. These results indicate that the mean OV remains positive until age seventy-four, not because the PDV increases with age, but because the additional earnings obtained through continued work more than compensate for the decline in the PDV.

#### 12.3.4 Health Measurements

A measure of individual health status is calculated using the method of Poterba, Venti, and Wise (2010). The idea behind this approach is to construct a single index by using information from many health indicators. More specifically, using data pooled from the first and second JSTAR waves, we apply a principal component analysis to twenty-two health indicators and use the first principal component to construct a continuous health index.<sup>14</sup> The health index is then converted into percentile values, with 1 representing the worst health and 100 the best health. The appendix table 12A.1 reports the loadings on each health indicator.

Figure 12.7 shows the average percentile of the health index by age, for both men and women. We observe that (a) the mean percentile of the health index declines with age, (b) the speed of the decline is slightly higher in the sixties than in the fifties, and (c) men and women share almost the same pattern, although the mean is slightly higher for men in the late sixties.

### 12.4 Results

Table 12.3A reports the results of estimating the OV model in equation (1). Columns (1)–(8) relate to different model specifications, which vary by whether the effect of age is being controlled for linearly or with dummy

<sup>14.</sup> The twenty-two items are as follows: (1) difficulty in walking 100 m, (2) difficulty in lifting/carrying, (3) difficulty in pushing/pulling, (4) difficulty with an activity of daily living, (5) difficulty in climbing a few steps, (6) difficulty in stooping/kneeling/crouching, (7) difficulty in getting up from a chair, (8) self-reported health fair/poor, (9) difficulty in reaching/extending an arm up, (10) body mass index, (11) difficulty in sitting for two hours, (12) difficulty in picking up a dime, (13) ever experienced heart problems, (14) hospital stay, (15) doctor visit, (16) ever experienced psychological problems, (17) ever experienced a stroke, (18) ever experienced high blood pressure, (19) ever experienced lung disease, (20) ever experienced diabetes, (21) ever experienced a trite, and (22) ever experienced cancer.

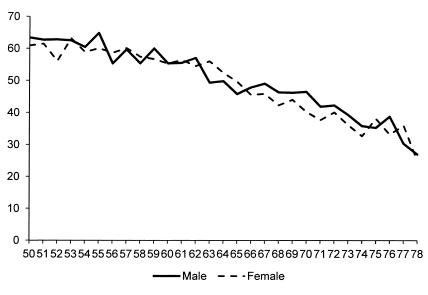


Fig. 12.7 Mean percentile of health index by age and gender (ages fifty to seventy-eight)

variables, whether the effect of health is being controlled for using quintile health dummies or a continuous health index, and whether covariates other than OV and health are included. Column (1), which controls only for a continuous age variable and health quintile dummies, shows that the coefficient on OV-inclusive is negative and statistically significant. The result indicates that OV-inclusive has a negative effect on retirement. More specifically, a 10,000-unit increase in OV decreases the probability of retirement by 2.1 percentage points; a standard deviation increase in the OV (shown in the brackets), meanwhile, decreases the probability of retirement by 4.8 percentage points. These results also hold for other specifications (columns [2]-[8]). The coefficients on the other variables generally have the expected signs. Columns (1)–(4) show that, compared to individuals in the lowest health quintile (i.e., those in the poorest health), those in the higher health quintiles are less likely to retire, although the health effects are neither monotonic nor statistically significant. Similarly, the results in columns (5)-(8) indicate that having a larger continuous health index value (i.e., being healthier) makes one less likely to retire, although again the coefficient is not significantly different from zero.

To confirm that the above results are robust to the scale of the OV measure, we also estimate the model using a percent gain in the inclusive OV as a key explanatory variable, instead of its level. Here, the measure of a percent gain in the inclusive OV is calculated by dividing the OV (i.e., the difference between the peak level and the current level of utility) by the current level of

				Specif	Specification			
	(1)	(2)	(3)	(4)	(5)	(9)	(7)	(8)
OV_inclusive	$-0.0213^{**}$	-0.0224**	-0.0204**		-0.0216**	-0.0226**	-0.0207**	-0.0221**
	(02000) [-0.048]	(0200.0) [-0.051]	(0.0061) [-0.047]	(0.0061) [-0.052]	(02000) [-0.049]	(0200.0) [-0.052]	(0.0061) [-0.047]	(0.0061) [-0.052]
Health quint 2	-0.0159	-0.0154	-0.0179					
(second lowest)	(0.0184)	(0.0180)	(0.0173)	(0.0169)				
Health quint 3	0.0064	0.0068	-0.0004	0.0003				
	(0.0209)	(0.0205)	(0.0191)	(0.0187)				
Health quint 4	-0.0077	-0.0086	-0.012	-0.012				
	(0.0206)	(0.0200)	(0.0192)	(0.0186)				
Health quint 5	-0.0047	-0.0054	-0.0069	-0.0073				
(highest)	(0.0205)	(0.0198)	(0.0193)	(0.0186)				
Health index					-0.000162	-0.00017	-0.000216	-0.00022
					(0.0003)	(0.0003)	(0.0003)	(0.0002)
Age	0.00355*		$0.00321^{*}$		0.00335*		0.00300 +	
	(0.0016)		(0.0016)		(0.0016)		(0.002)	
Age dummies		Included		Included		Included		Included
Female			0.0152	0.0128			0.0159	0.0136
			(0.0172)	(0.0167)			(0.0171)	(0.0166)
Married			0.0267 +	0.0244			0.0271 +	0.0247
			(0.0160)	(0.0159)			(0.0160)	(0.0159)
								( nammuno)

Effect of inclusive OV on retirement

Table 12.3A

				Specification	cation			
	(1)	(2)	(3)	(4)	(5)	(9)	(2)	(8)
Spouse works			$-0.0528^{**}$	$-0.0512^{**}$			$-0.0530^{**}$	-0.0513**
1			(0.0161)	(0.0157)			(0.0162)	(0.0157)
Total assets			0.00003	0.00002			0.00002	0.0001
(in millions of euros)			(0.0001)	(0.0001)			(0.0001)	(0.0001)
Occup. dummies			Included	Included			Included	Included
Educ.: <high school<="" td=""><td></td><td></td><td>-0.0263</td><td>-0.0257</td><td></td><td></td><td>-0.0274</td><td>-0.027</td></high>			-0.0263	-0.0257			-0.0274	-0.027
			(0.0216)	(0.0210)			(0.0216)	(0.0209)
Educ.: High school			-0.0258	-0.0276			-0.0284	-0.0302
			(0.0217)	(0.0212)			(0.0216)	(0.0211)
Educ.: Two yrs. college/vocational school			-0.0036	-0.00286			-0.00537	-0.00451
			(0.0265)	(0.0262)			(0.0262)	(0.0259)
No. of observations	1,575	1,575	1,575	1,575	1,575	1,575	1,575	1,575
Mean ret. rate	0.096	0.096	0.096	0.096	0.096	0.096	0.096	0.096
Mean of OV	32,185	32,185	32,185	32,185	32,185	32,185	32,185	32,185
Std. dev. of OV	20,581	20,581	20,581	20,581	20,581	20,581	20,581	20,581
<i>Notes</i> : Coefficients are marginal effects of a 10,000-unit change in OV from probit models. Standard errors are shown in parentheses. The effect of a one standard deviation change in OV is shown in brackets (this is estimated as the effect of increasing inclusive OV from the current value –0.5 std. dev to the	a 10,000-unit in brackets (tl	change in OV nis is estimate	/ from probit n ed as the effect	nodels. Standar of increasing ir	d errors are s nclusive OV fr	hown in pare om the currer	ntheses. The eff at value -0.5 sto	ect of a one d. dev to the

(continued)

Table 12.3A

O.D SIG. GEV 10 LINE IT OTH THE CULTERIN VALUE 5 IIICI CASIII & IIICI VII III UIACACUS (UIIIS IS COL 9 current value +0.5 std. dev.).

\*\*\*Significant at the 1 percent level.
\*\*Significant at the 5 percent level.
\*Significant at the 10 percent level.

		Specif	ication	
	(1)	(2)	(3)	(4)
Percent gain in OV	-0.0416** (0.0126)	-0.0424** (0.0131)	-0.0416** (0.0123)	-0.0422** (0.0126)
Linear age Age dummies Health quintiles Other Xs	X X	X X	X X X	X X X
No. of observations Mean ret. rate Mean of % gain in OV Std. dev. of % gain in OV	1,575 0.096 1.380 1.011	1,575 0.096 1.380 1.011	1,575 0.096 1.380 1.011	1,575 0.096 1.380 1.011

*Notes:* Models are the same as models 1–4 in table 12.1. Coefficients are marginal effects. Standard errors are shown in parentheses.

\*\*\*Significant at the 1 percent level.

\*\*Significant at the 5 percent level.

\*Significant at the 10 percent level.

utility. Table 12.3B shows the results of the estimations. The estimated coefficients are again negative and significant, and robust to specification choice.

To investigate whether the effects of OV vary by individual health, we estimate the OV model separately for each health quintile; the estimations results are summarized in table 12.4A. Specifications (1)–(4) in columns (1)– (4) are the same as those in columns (1)–(4) of table 12.3A. The results show that the coefficient on the inclusive OV is negative for all the health quintile groups, but statistically significant only for the second, third, and fifth quintile groups. Similar results hold when we use a percent gain in the inclusive OV (table 12.4B). While insignificant coefficients on the OV among some of the health quintile groups may derive from the small sample size used in the estimations (indeed, the standard error of the coefficient on the OV is larger when the model is estimated separately for each health quintile), the results in table 12.4C also indicate that the effects of OV on the retirement decision do not vary monotonically with individual health. This table reports the results of estimating a model that includes an interaction between OV and the continuous health index, instead of estimating the model separately for each health quintile. While the estimated coefficient on the interaction term is negative-which may indicate that the financial incentives for retirement matter more for those in better health—it is not statistically significant.

In table 12.5A, we present the results of OV model estimation for each education group. The results show no consistent pattern of OV effects across the various education groups: the coefficient on the OV is negative and significant only for those who graduated from high school and those

Table 12.4A	Effect of inclusiv	e OV on retiren	Effect of inclusive OV on retirement by health quintile	ntile				
	Mo of	Mean	Mean	Std day		Specifi	Specification	
	obs.	ret. rate	of OV	of OV	(1)	(2)	(3)	(4)
OV: Lowest quintile	a 311	0.1190	27,268.89	18,995.95	-0.0166	-0.0168	-0.00508	-0.00307
(worst health)					(0.0199) [-0.0322]	(0.0141) [-0.0329]	(8c10.0) [-0.0104]	(0.0140) [-0.006]
OV: 2nd quintile	303	0.0957	30,907.59	21,073.72	$-0.0270^{**}$	-0.0322**	-0.0154+	-0.0212*
					(0.0103)	(0.0096)	(0.0088)	(0.0085)
					[-0.08]	[-0.0969]	[-0.0505]	[-0.0715]
OV: 3rd quintile	287	0.1185	31,893.59	20,732.61	$-0.0394^{**}$	$-0.0393^{**}$	-0.0488**	$-0.0443^{**}$
					(0.0134)	(0.0139)	(0.0159)	(0.0154)
					[-0.0887]	[-0.0924]	[-0.135]	[-0.132]
OV: 4th quintile	306	0.0784	35,057.42	19,704.55	-0.00833	-0.00523	-0.00883	-0.00741
					(0.0110)	(0.0108)	(0.0100)	(0.0089)
					[-0.0172]	[-0.012]	[-0.02]	[-0.0188]
OV: Highest quintile	e 286	0.0944	34,728.72	21, 178.41	-0.0168	-0.0199 +	-0.0171 +	-0.0202*
(best health)					(0.0108)	(0.0107)	(0.0100)	(0.0103)
					[-0.04]	[-0.0504]	[-0.0455]	[-0.0531]
Linear age					Х		Х	
Age dummies						X		×
Other Xs							X	x
<i>Notes</i> : Models are the same as models 1–4 in table 12.1, but are estimated separately by health quintile; each coefficient on the table is from a different regres-	he same as models	s 1-4 in table 12	.1, but are estima	ited separately by	health quintile; ea	Notes: Models are the same as models 1–4 in table 12.1, but are estimated separately by health quintile; each coefficient on the table is from a different regres-	he table is from a d	ifferent regres-

sion. Coefficients are marginal effects of a 10,000-unit change in OV from probit models. Standard errors are shown in parentheses. The effect of a one standard deviation change in OV is shown in brackets (this is estimated as the effect of increasing inclusive OV from the current value -0.5 std. dev. to the current value +0.5 std. dev.).

\*\*\*Significant at the 1 percent level.

\*\*Significant at the 5 percent level.

\*Significant at the 10 percent level.

Table 12.4B	Effect of percent	gain in inclusive	OV on retiremen	fect of percent gain in inclusive OV on refirement by health quintile	a			
	J N	M	Mana af	Ct.1		Specifi	Specification	
	obs.	ret. rate	% OV	of % OV	(1)	(2)	(3)	(4)
OV: Lowest quintile	a 311	0.1190	1.217062	0.9589739	-0.035	-0.0452	-0.0331	-0.0395
(worst health) OV: 2nd quintile	303	0.0957	1.166729	0.8397144	(0.0288) -0.0602*	-0.0850**	(0.0268) -0.0403+	(0.0250) -0.0577**
OV: 3rd quintile	287	0.1185	1.426323	1.122353	(0.0289) -0.0525 (0.0228)	(0.0256) -0.0435 (0.0242)	(0.0222) -0.0558+ (0.0200)	(0.0217) -0.0464 (0.0202)
OV: 4th quintile	306	0.0784	1.572716	1.028707	(0200)	(0.0236)	-0.0319+	(0.020) - 0.0227
OV: Highest quintile (best health)	le 286	0.0944	1.545694	1.059786	(0.0242) -0.0611** (0.0190)	(0.0207) -0.0676** (0.0225)	(0.016) -0.0534** (0.0169)	(0.0101) $-0.0604^{**}$ (0.0198)
Linear age Age dummies Other Xs					×	×	x x	××
<i>Notes:</i> Models are a sion. Coefficients a	<i>Notes</i> : Models are the same as models 1–4 in table 12.1, but are estimated separately by health quintile; each coefficient on the table is from a different regression. Coefficients are marginal effects. Standard errors are shown in parentheses.	1–4 in table 12. Standard error:	1, but are estimat s are shown in pa	ted separately by h trentheses.	nealth quintile; eac	ch coefficient on th	ie table is from a d	fferent regres-

\*\*\*Significant at the 1 percent level.
\*\*Significant at the 5 percent level.
\*Significant at the 10 percent level.

		Specif	ication	
	(1)	(2)	(3)	(4)
OV	-0.0167	-0.019	-0.016	-0.0185
	(0.0116)	(0.0124)	(0.0113)	(0.0121)
OV*health index	-0.00005	-0.00003	-0.00004	-0.00002
	(0.0001)	(0.00005)	(0.0001)	(0.0000)
Health index	0.00004	-0.00002	-0.00002	-0.00007
	(0.00045)	(0.00046)	(0.00043)	(0.00044)
Linear age	Х		Х	
Age dummies		Х		Х
Other Xs			Х	Х
No of observations	1,575	1,575	1,575	1,575
Mean ret. rate	0.096	0.096	0.096	0.096
Mean of OV	32,185	32,185	32,185	32,185
Std. dev. of OV	20,581	20,581	20,581	20,581

Table 12.4C	Effect of inclusive OV on retirement with health index interaction
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*Notes:* Models are the same as models 5-8 in table 12.1, with the addition of an OV\*health index interaction. Coefficients are marginal effects of a 10,000-unit change in OV from probit models. Standard errors are shown in parentheses. The effect of a one standard deviation change in OV is shown in brackets (this is estimated as the effect of increasing inclusive OV from the current value -0.5 std. dev. to the current value +0.5 std. dev.).

who graduated from a two-year college or vocational school. Using the measure of percent gain in OV-inclusive does not essentially change this result (table 12.5B).

#### 12.5 Model Fit

To examine the fit of the OV model, we first compare the retirement hazard rate predicted by the OV model (specified in column [4] of table 12.3A) with the actual hazard rate. Two things should be noted, however, in conducting the examination. First, since our data set is a short panel, the hazard rate is obtained not by following the same individuals over time, but by assuming that the variation in hazard rates by cohort at a given point in time is the same as that by age of a single cohort. More specifically, we calculate the hazard rate by taking the average by age in 2007 of the probability of retirement within a year, given that the individual is working in 2007. Second, the retirement hazard rate averaged by age can be a noisy measure because the number of observations at each age is small. As an extreme example, in 2007, only three female individuals at age seventy-four were still working.

Figures 12.8A and 12.8B compare the predicted versus actual retirement hazard rates for men and women, respectively. Figure 12.8A shows that, for men, there are some gaps between the predicted and actual retirement

Table 12.5A	Effect of inclusive OV on retirement by education group	V on retirem	ent by educat	ion group					
		No of	Meen	Mann	Ct d day		Specifi	Specification	
		obs.	ret. rate	of OV	of OV	(1)	(2)	(3)	(4)
OV: < High school		428	0.1332	22,958	17,059	0.00112	-0.0124	0.0122	-0.00545
1						(0.0146)	(0.0125)	(0.0164)	(0.0144)
						[0.002]	[-0.022]	[0.022]	[-0.01]
OV: High school		690	0.0899	30,463	17,818	$-0.0304^{**}$	$-0.0305^{**}$	-0.0360 **	-0.0347**
						(0.0081)	(0.0080)	(0.0085)	(0.0081)
						[-0.0613]	[-0.067]	[-0.0764]	[-0.0801]
OV: Two yrs. college /vocational school	Nocational school	177	0.0904	36,433	18,626	-0.0346*	-0.0339*	-0.0259*	-0.0217*
						(0.0138)	(0.0132)	(0.0116)	(0.0108)
						[-0.0708]	[-0.0704]	[-0.0653]	[-0.0585]
OV: Four yrs. college	e	195	0.0821	49,047	23,500	0.00135	0.00532	0.00814	0.0122
						(0.0093)	(0.0095)	(0.0105)	(0.0098)
						[0.00358]	[0.0158]	[0.02271]	[0.0423]
Linear age						X		X	
Age dummies							×		×
Health quintiles						X	X	X	×
Other Xs								X	x
<i>Notes</i> : Models are the sion. Coefficients are standard deviation of the standard deviation of t	<i>Notes:</i> Models are the same as models 1–4 in table 12.1, but are estimated separately by education group; each coefficient in the table is from a different regression. Coefficients are marginal effects of a 10,000-unit change in OV from probit models. Standard errors are shown in parentheses. The effect of a one standard deviation change in OV is shown in brackets (this is estimated as the effect of increasing inclusive OV from the current value –0.5 std. dev. to the	l in table 12. a 10,000-ur n in bracket	1, but are esti- nit change in cs (this is esti-	mated separa OV from pro nated as the e	tely by educati obit models. Si effect of increa	on group; each co andard errors a: sing inclusive O	oefficient in the t re shown in par V from the curre	able is from a dif entheses. The ef ent value -0.5 st	ferent regres- fect of a one d. dev. to the

current value +0.5 std. dev.). \*\*\*Significant at the 1 percent level. \*\*Significant at the 5 percent level. \*Significant at the 10 percent level.

						Specif	Specification	
No	No. of obs.	Mean ret. rate	Mean of % OV	Std. dev. of % OV	(1)	(2)	(3)	(4)
OV: < High school 42	428	0.1332	1.007	0.762	-0.0477	-0.0598+	-0.0432	-0.0557+
OV: High school 69	069	0.0899	1.372	0.954	(0.0347) -0.0745**	(0.0326) -0.0701**	(0.0351) -0.0753**	(0.0320) -0.0705**
					(0.0165)	(0.0170)	(0.0157)	(0.0157)
OV: Two yrs. college /vocational school 17	177	0.0904	1.692	0.815	-0.0118	-0.0185	-0.00832	-0.016
					(0.0337)	(0.0334)	(0.0256)	(0.0247)
OV: Four yrs. college 19	195	0.0821	1.819	1.306	-0.011	0.00103	-0.0118	-0.00073
					(0.0155)	(0.0147)	(0.0139)	(0.0116)
Linear age					×		x	
Age dummies						X		X
Other Xs							×	X

\*\*\*Significant at the 1 percent level.
\*\*Significant at the 5 percent level.
\*Significant at the 10 percent level.

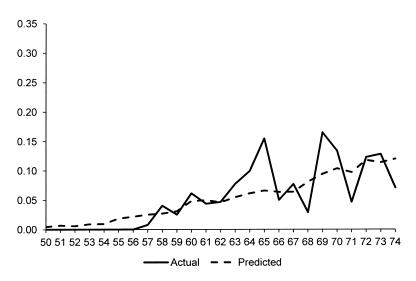


Fig. 12.8A Actual versus predicted retirement rate (men ages fifty to seventy-four)

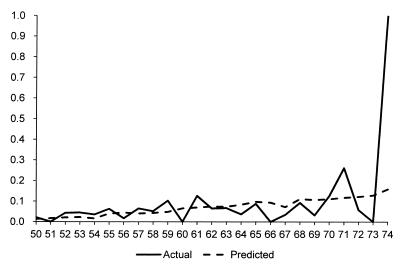


Fig. 12.8B Actual versus predicted retirement rate (women ages fifty to seventy-four)

hazard rates; in particular, the actual retirement hazard rate is much higher at age sixty-five and ages sixty-nine to seventy. For women, the retirement hazard rate is underpredicted by the OV model at higher ages, particularly at ages seventy-one and seventy-four (figure 12.8B). These results indicate that the model does not seem to predict well the spike in the hazard rate at certain ages, as seen in the actual data.

Figures 12.8C and 12.8D illustrate the predicted versus actual survival

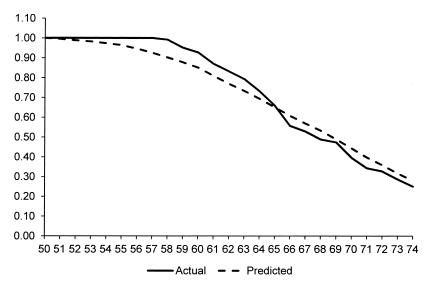


Fig. 12.8C Actual versus predicted retirement survival (men ages fifty to seventy-four)

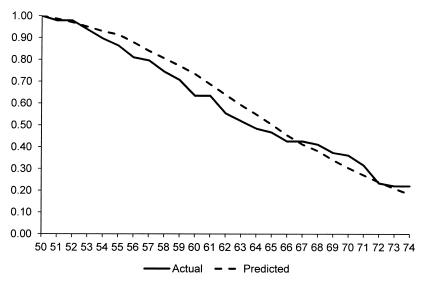


Fig. 12.8D Actual versus predicted retirement survival (women)

rates of retirement for men and women, respectively. Figure 12.8C shows that, for men, the actual survival rate is close to 100 percent between ages fifty and fifty-six, declines quickly up to age sixty-six, and then decreases moderately up to age seventy-four. Meanwhile, the predicted survival rate declines steadily between ages fifty and seventy-four. The result that the predicted survival rate decreases monotonically with age is the same for women

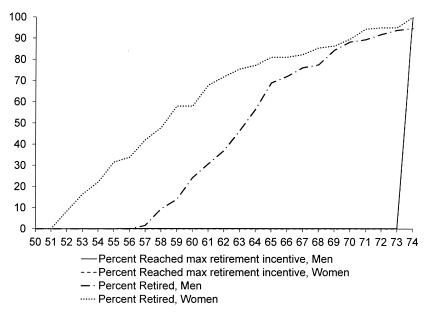


Fig. 12.9 Share having reached max OV-inclusive and retired (ages fifty to seventy-four)

(figure 12.8D): the difference in the rate of decline in the actual survival rate by age is not captured by the predicted survival rate.

Figure 12.9 shows the percentage of people for whom the maximum utility from retirement occurs (i.e., OV becomes zero) at a given age, according to the OV model. The figure also presents the actual proportion of individuals who have retired, at each age. We observe that, for most of the individuals in the sample, the maximum utility from retirement is not achieved until age seventy-four. In other words, the OV continues to be positive until the end point of our calculation. This is because, in our OV model, the additional earnings from continued work exceed the decline in the PDV of pension benefits (see figures 12.6C and 12.6D). In contrast, the actual proportion of individuals who have retired evolves more gradually with age. Hence, our model is not necessarily successful in predicting individuals' actual retirement behavior. The small sample size at each age may be one of the reasons for such results.

#### 12.6 Counterfactual Simulation

As a counterfactual simulation analysis, we examine how individual retirement behavior would change if there existed only one retirement path—that is, either the normal retirement path or the disability path. More specifically, using the regression results in column (4) of table 12.3A, we calculate retirement probabilities and survival rates to retirement under the two counterfactual cases: when the weight placed on the normal retirement path in calculating OV is zero, and when the weight placed on the disability path is zero.

The results of the simulation are presented in figures 12.10A and 12.10B. If the probability of being part of the disability program is zero, then the probability of retirement would decrease over the age range of fifty to around sixty, compared to the case where individuals have no choice but to be on the disability program. Hence, if the possibility of being on the disability program were absent, the survival rate to retirement would be higher than the rate where the disability program were the only path to retirement: for example, at age sixty, the survival rate would be 80.8 percent in the former case, but 70.1 percent in the latter case. This leads to a difference in the simulated average number of work years over the ages of fifty to sixty-nine between the two counterfactual cases: 15.9 years in the case of there being no normal retirement. Thus, the average number of work years from age fifty to sixty-nine would be 9.5 percent higher if every individual were on the normal retirement path, rather than the disability path.

#### 12.7 Conclusion

This study examined the factors that affect the retirement decisions of the middle-aged and elderly in Japan, focusing especially on their earnings, public pension benefits, and health status. Using two-year panel data from the JSTAR and applying the OV model proposed by Stock and Wise (1990a, 1990b), we found that the probability of retirement has a negative and significant correlation with the OV, and that the correlation does not depend on the health status. Our counterfactual simulation based on the OV model showed that, if the probability of being enrolled in the disability program were zero, the average years of work when individuals are in their fifties and sixties would increase. However, it should be emphasized that, in Japan where being enrolled in the disability program is unlikely to make one a candidate for the retirement path—the result of this simulation does not indicate that the labor supplied by the middle-aged and elderly will increase by making the eligibility criteria for disability pension receipts more stringent.

We recognize that there remains much to be addressed in future research. First, we should further elaborate the specifications of the OV model. The value of an OV depends on the parameters of the utility function, such as parameters for converting income to utility and the discount rate; these parameters are tentatively assumed in the current study. Second, we should more precisely project wage profiles and capture different pathways to retirement on the basis of further information obtained from official statistical sources. Third, we should also model couples, rather than individuals, as retirement decisions are likely to be made jointly by elderly couples: we should therefore incorporate information about spouses' and survivors' pension benefits, which are ignored in this study.

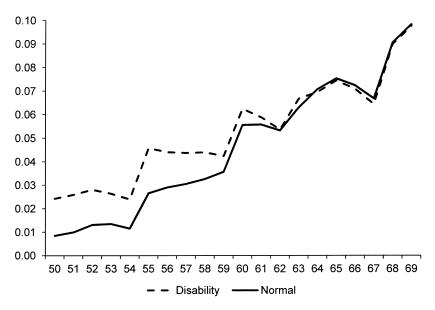


Fig. 12.10A Retirement probabilities by pathway, disability, and normal retirement (ages fifty to sixty-nine)

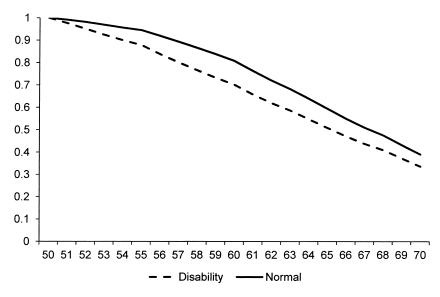


Fig. 12.10B Survival probabilities by pathway, disability, and normal retirement (ages fifty to seventy)

# Appendix

# An Overview of Social Security Programs in Japan

Japan's public old-age pension system consists of three program types: National Pension Insurance ([NPI]; *Kokumin Nenkin*), Employees' Pension Insurance ([EPI]; *Kosei Nenkin*), and Mutual Aid Insurance ([MAI]; *Kyosai Nenkin*). It has been mandatory since 1961 for every Japanese national to participate in one of these public pension programs, and every citizen in Japan is eligible for one of them.<sup>15</sup>

The NPI covers self-employed workers, or forestry or fishery cooperative employees; those covered by NPI constitute slightly less than half of all pensioners in Japan. The NPI benefits are disbursed on a flat-rate basis, depending on the number of contribution years (minimum of twenty-five years and maximum of forty years). In 2000, the normal eligibility age for NPI was set at age sixty for both genders; every three years, this age has been scheduled to increase by one year to sixty-five. This reform has been in effect since 2001 for males and 2006 for females.<sup>16</sup> As a result of this reform, in 2007—the benchmark year of JSTAR—the normal eligibility age was sixty-three for males and sixty-one for females.

The EPI covers employees in the private sector, and the individuals it covers constitute slightly less than half of all pensioners. Unlike that of NPI, the EPI benefit structure consists of two tiers: a flat-rate component and a wageproportional component. The calculation of the flat-rate benefit (i.e., the basic pension benefit) is identical to that of NPI. The wage-proportional benefit is calculated by considering the career average monthly wage ([CAMW]; *Hyojyun Hoshu Getsugaku*) and the number of months of premium contributions, as well as a gender and birthday-dependent benefit multiplier. The normal eligibility age for the wage-proportional component has been set at age sixty, but as of 2013 (2018)that age is scheduled to increase by one year every three years, reaching age sixty-five in 2025 for males and 2030 for females.

The MAI covers employees of the public sector and of private schools; those covered by MAI constitute the small portion of pensioners covered by neither NPI nor EPI. The contribution-benefit structure and the normal retirement age for MAI benefits resemble those for EPI benefits in most respects; thus, in the analysis below, we combine EPI and MAI pensioners.

In addition to the core programs, there are three additional features relevant to setting up Japan's retirement pathways: the social security earnings test, early/late claiming, and the disability pension program. Most of the previous studies implicitly assume that the age at which one starts to

<sup>15.</sup> The studies of Oshio, Shimizutani, and Oishi (2010) and Oshio, Oishi, and Shimizutani (2011) describe in detail Japan's old-age pension program.

<sup>16.</sup> Japan's social security program has undergone several large reforms over the last forty years. The studies of Oshio, Shimizutani, and Oishi (2010) and Oshio, Oishi, and Shimizutani (2011) provide detailed descriptions of past reforms.

claim pension benefits corresponds to the retirement age (i.e., marked by one's departure from the labor force). However, this is not the case in Japan, and such an assumption ignores some important aspects of the association between pension benefits and labor force participation among the elderly.

First, the social security earnings test (*Zaishoku Rorei Nenkin*) can result in a suspension of payment of part or all of one's pension benefits if one's labor income exceeds a certain threshold; the discouraging effect of this test on labor supply has been studied intensively in Japan and in other countries. Among recent studies in Japan, Shimizutani (2013) reveals the discouraging effect of the earnings test on the labor supply decisions of workers age sixty to sixty-four years. Shimizutani and Oshio (2013) show that the repeal in 1985 of the earnings test for workers age sixty-five to sixty-nine did not affect the earnings distribution of the elderly, but that its reinstatement in 2002 partially altered earnings distribution.

Under the current program, the earnings test focuses on the average monthly wage and bonus income.<sup>17</sup> For workers ages sixty to sixty-four, pension benefit payments are not suspended if the average wage and bonus income per month is less than JPY 280,000; however, benefits are suspended by JPY 0.5 per JPY 1 increase in labor income (i.e., a marginal tax rate of 50 percent) between JPY 280,000 and JPY 460,000, and suspended by JPY 1 per JPY 1 increase in labor income (i.e., a marginal tax rate of 100 percent) in excess of JPY 460,000. For workers age sixty-five and older, the pension benefit payment is not suspended if the average wage and bonus income per month is less than JPY 460,000, but it is suspended by JPY 0.5 per JPY 1 increase in labor income (i.e., a marginal tax rate of 50 percent) in excess of JPY 460,000, but it is suspended by JPY 0.5 per JPY 1 increase in labor income (i.e., a marginal tax rate of 50 percent) in excess of JPY 460,000, but it is suspended by JPY 0.5 per JPY 1 increase in labor income (i.e., a marginal tax rate of 50 percent) in excess of JPY 460,000. Note that the earnings test is applicable only to the second-tier (i.e., wage-proportional) benefit for EPI beneficiaries, and not at all to NPI or MAI beneficiaries.

Second, all three social security programs allow their beneficiaries to claim within a "window" period; indeed, a nontrivial proportion of those beneficiaries claim at ages other than the normal eligibility ages. First, NPI allows a ten-year window in claiming benefits, and an individual undergoes benefit reductions if he or she claims early, at ages sixty to sixty-four (*Kuriage Jyukyu*); alternatively, he or she receives a benefit reward if he or she claims late, at ages sixty-six to seventy (*Kurisage Jyukyu*). The actuarial adjustment rate differs across birth cohorts; for example, for those individuals born after April 2, 1941, the actuarial reduction rate before age sixty-five is 0.5 percent per month, and the actuarial credit rate after age sixty-five is 0.7 percent per month (Shimizutani and Oshio 2012). Second, EPI also allows some flexibility in terms of claim timing, and it differs between flat-rate and wage-proportional benefits. As of 2011, one cannot claim the special benefit (i.e., corresponding to the wage-proportional benefit prior to age sixty-five) earlier or later than the normal eligibility age of sixty years, regardless of gender;

<sup>17.</sup> The earnings test has been revised many times. Shimizutani (2013) and Shimizutani and Oshio (2013) review previous reforms vis-à-vis the earnings test, over long-term periods.

however, in 2007—when the normal eligibility ages for men and women were sixty-three and sixty-one, respectively—one could claim the flat-rate component earlier, at ages sixty to sixty-two for males and sixty for females.<sup>18</sup> Moreover, an EPI beneficiary can claim either the flat-rate or wage-proportional component later than age sixty-five, and thus enjoy an incremental benefit. Note that once one claims his or her benefits—either before or after the normal eligibility age—one cannot change his or her take-up decision.

Third, the disability pension program, which is not specific to the aforementioned old-age pension programs, covers some elderly individuals in Japan. While the participation rate in Japan with regard to the disability pension program remains low, many European countries have expanded their respective DI programs since the 1970s; in some countries, receiving DI benefits is a typical feature of early retirement (Wise 2012). Oshio and Shimizutani (2012) argue that this is not the case in Japan, and that the low participation in Japan's disability pension program can be attributed to the stringency of its eligibility criteria. Under the current program, if one consults with a doctor about the cause of disability for the first time before the age of twenty, or if one is an NPI pensioner, one is entitled to receive the Disability Basic Pension benefit, which is disbursed on the basis of disability severity (Grade 1 or 2) and the number of dependent children. In addition, if one consulted a doctor to identify the cause of the disability when one was an EPI (MAI) pensioner, one is entitled to receive a wage-proportional Disability Employees' Pension benefit or Disability Mutual Aid Pension benefit (for MAI recipients), the amount of which depends on the disability severity (Grades 1-3) and whether or not one has a spouse (Oshio and Shimizutani 2012).

Table 12A.1	Principal component analysis on health indicators (factor loadings of the first principal
	component health index)

<ol> <li>Difficulty walking 100 m</li> </ol>	0.311	12. Difficulty picking up a dime	0.248	
<ol><li>Difficulty lifting/carrying</li></ol>	0.337	<ol><li>Ever experienced heart problems</li></ol>	0.094	
<ol><li>Difficulty pushing/pulling</li></ol>	0.340	14. Hospital stay	0.109	
4. Difficulty with an activity of daily living	0.242	15. Doctor visit		
5. Difficulty climbing a few steps	0.315	16. Ever experienced psychological problems	0.017	
6. Difficulty stooping/kneeling/crouching	0.309	17. Ever experienced a stroke	0.126	
7. Difficulty getting up from a chair	0.304	18. Ever experienced high blood pressure	0.075	
8. Self-reported health fair/poor	0.211	19. Ever experienced lung disease	0.040	
9. Difficulty reaching/extending arm up	0.269	20. Ever experienced diabetes	0.071	
10. Ever experienced arthritis	0.122	21. Body mass index	0.026	
11. Difficulty sitting two hours	0.277	22. Ever experienced cancer	0.035	

18. There are two types of early claiming in the EPI program: total early claiming (*Zenbu Kuriage*) and partial early claiming (*Ichibu Kuriage*). In the former, one can receive a flat-rate benefit at a reduced rate that is identical to that for an NPI beneficiary, but it is no longer eligible for the special benefit. In the latter, one can receive both part of the flat-rate component of the special benefit and part of the flat-rate component of the formal benefit (as well as the wage-proportional component). See Shimizutani and Oshio (2012) for the detailed formula. If the duration of EPI participation is lengthy, the flat-rate benefit of the special benefit and the formal component are almost identical, and partial early claiming is in general more advantageous than total early claiming. In the current study, we assume that an EPI beneficiary chooses partial early claiming if he or she claims benefits earlier than the normal eligibility age.

		All	Male	Female
Continuous variable				
OV (in ten thousand euro)	M	3.22	3.59	2.58
	S.D.	2.06	2.16	1.70
Health index	М.	56.89	56.45	57.65
	D.S.	26.57	26.09	27.38
Monthly wage (in ten thousand yen)	М.	25.41	31.22	15.23
	S.D.	18.15	18.4	12.28
Enrolled years	М.	36.54	39.62	31.24
	S.D.	13.36	11.91	14.04
Assets (in million yen)	М.	11.37	13.44	7.99
· · · ·	S.D.	68.07	85.48	15.45
Binary variables				
Age				
Less than 55		0.21	0.20	0.23
55–59		0.31	0.31	0.31
60-64		0.22	0.21	0.23
65–69		0.17	0.18	0.14
70–		0.10	0.11	0.08
Education				
Less than high school		0.29	0.31	0.25
High school		0.44	0.40	0.50
Two years college/vocational school	0.12	0.08	0.20	
Four years college or more	0.15	0.21	0.06	
Married		0.84	0.90	0.75
Spouse working		0.57	0.55	0.60
Occupation				
Specialist	0.10	0.10	0.09	
Managers		0.08	0.11	0.02
Clerk	0.16	0.12	0.24	
Salesperson	0.13	0.13	0.13	
Service		0.14	0.07	0.26
Guards		0.01	0.02	0.00
Farmers		0.05	0.05	0.05
Trans and com.	0.05	0.08	0.01	
Construction		0.25	0.29	0.17
Unknown	0.03	0.03	0.04	
Retired in 2009	0.10	0.09	0.11	
Public pension enrollee:				
EPI/MAI enrollee		0.60	0.67	0.50
NPI enrollee		0.40	0.33	0.50
		1,575	996	579

# Table 12A.2 Summary statistics of the variables

*Note:* M = mean; S.D. = standard deviation.

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