

This PDF is a selection from a published volume from the  
National Bureau of Economic Research

Volume Title: Economic Aspects of Obesity

Volume Author/Editor: Michael Grossman and Naci H. Mocan,  
editors

Volume Publisher: University of Chicago Press

Volume ISBN: 0-226-31009-4  
ISBN13: 978-0-226-31009-1

Volume URL: <http://www.nber.org/books/gros09-1>

Conference Date: November 10-11, 2008

Publication Date: April 2011

Chapter Title: Economic Contextual Factors and Child Body  
Mass Index

Chapter Authors: Lisa M. Powell, Frank J. Chaloupka

Chapter URL: <http://www.nber.org/chapters/c11818>

Chapter pages in book: (127 - 144)

---

# Economic Contextual Factors and Child Body Mass Index

Lisa M. Powell and Frank J. Chaloupka

---

## 5.1 Introduction

Over the past few years, public health officials and state legislatures have increasingly introduced a number of bills and enacted laws with the aim of reducing childhood obesity (Cawley and Liu 2008). Much of this legislation has been in the area of improving school nutrition standards and increasing physical education requirements. In addition to these policy areas, given the success in other public health areas such as tobacco, there has been much discussion on the potential of implementing fiscal pricing policies (such as soda and “fat” taxes, or subsidies to fruits and vegetables) to address the problem of obesity, generally (Jacobson and Brownell 2000; Marshall 2000; Leicester and Windmeijer 2004; Caraher and Cowburn 2005; Kim and Kawachi 2006; Powell and Chaloupka 2009). The idea here is to change the relative costs of consuming unhealthy, energy dense food versus more healthy, less dense foods with the aim of shifting consumption patterns to achieve a healthier weight outcome. Indeed, the price of a calorie has been shown to be substantially cheaper when obtained from energy dense versus more healthful, less dense foods (Drewnowski and Specter 2004; Drewnowski and Darmon 2005). It is argued that technological change has contributed to the United

Lisa M. Powell is a research professor in the Department of Economics and a senior research scientist at the Institute for Health Research and Policy at the University of Illinois at Chicago. Frank J. Chaloupka is distinguished professor of economics and director of the Health Policy Center of the Institute for Health Research and Policy at the University of Illinois at Chicago, and a research associate of the National Bureau of Economic Research.

This research was supported by the National Research Initiative of the U.S. Department of Agriculture Cooperative State Research, Education and Extension Service, grant number 2005-35215-15372. We also are grateful to the Robert Wood Johnson Foundation Bridging the Gap ImpactTeen project for making the price and outlet density data available to us. We thank Zeynep Isgor for her excellent research assistance.

States obesity epidemic by altering incentives such that the relative price of consuming a calorie has fallen over time, while production efficiency has raised the cost of physical activity, and work has become more sedentary (Lakdawalla and Philipson 2002; Philipson and Posner 2003; Cutler, Glaeser, and Shapiro 2003; and Lakdawalla, Philipson, and Bhattacharya 2005). Recent evidence suggests that rising obesity is primarily the result of overconsumption of calories associated both with technological innovations as well as changes in sociodemographic factors (Bleich et al. 2008).

A growing body of research has sought to provide evidence on the extent to which economic factors such as food prices and food-related outlet availability are related to weight outcomes. Among adults, cross-sectional analyses have found higher fast-food prices and food-at-home prices (Chou, Grossman, and Saffer 2004) and higher prices of sugar (Miljkovic and Nganje 2008) to be statistically significantly associated with lower weight outcomes; although another study did not find evidence of a statistically significant association between fast-food prices and weight for adults, and found higher fruit and vegetable prices to be positively associated with adult body mass index (BMI) (Beydoun, Powell, and Wang 2008).

A number of recent studies have examined economic factors and children's and adolescents' weight. Higher fast-food prices have been statistically significantly associated with lower BMI and obesity among adolescents using cross-sectional data (Chou, Rashad, and Grossman 2005, 2008; Monheit, Vistnes, and Rogowski 2007; Powell et al. 2007a; Auld and Powell 2009) and statistically significantly related to lower adolescent BMI based on longitudinal models (Powell 2009; Powell and Bao 2009). Fast-food prices, however, have not been found to be statistically significantly related to weight outcomes among younger children (Sturm and Datar 2005, 2008; Powell and Bao 2009). On the other hand, these same studies on younger children (Sturm and Datar 2005, 2008; Powell and Bao 2009) which have used longitudinal data, have found higher fruit and vegetable prices to be statistically significantly related to higher weight outcomes among children. Further, a recent study also found adolescents' weight to be sensitive to the price of fruits and vegetables (Auld and Powell 2009). The magnitude of the price effects where significant have generally been quite small, although a number of studies have found larger effects for low-socioeconomic status (SES) children (Sturm and Datar 2005; Powell and Bao 2009) and for children and adolescents at risk of overweight (Sturm and Datar 2005; Auld and Powell 2009). Thus, the existing literature does provide some evidence that fiscal food pricing interventions may improve weight outcomes among children and adolescents.

The relationship between fast-food or full-service restaurant availability and child or adolescent weight outcomes has not been found to be statistically significant (Chou, Rashad, and Grossman 2005, 2008; Sturm and Datar 2005; Monheit, Vistnes, and Rogowski 2007; Powell et al. 2007a; Auld and

Powell 2009; Powell 2009; Powell and Bao 2009). In addition, the existing evidence on the effects of supermarket availability is mixed; whereas Sturm and Datar (2005) did not find a statistically significant relationship between supermarket availability and child weight, a recent study by Powell and Bao (2009) found that increased supermarket availability was statistically significantly negatively associated with child BMI when availability was assessed on a per land area basis rather than on a per capita basis. Among older children, Powell et al. (2007b) and Auld and Powell (2009) found that greater per capita local area supermarket availability was statistically significantly associated with lower adolescent BMI, but Powell (2009) found no significant association between supermarket availability and adolescent BMI.

The purpose of this study is to provide empirical evidence on the extent to which we can expect fiscal policy interventions in the area of food pricing or other interventions that reduce the relative cost of obtaining healthy foods by, for example, increasing access to outlets such as supermarkets, to improve weight outcomes among U.S. children. Previous studies using longitudinal data whose samples included younger children controlled for individual-level random, but not fixed, effects. This study builds on the previous literature by using fixed effects panel data methods to account for individual-level unobserved heterogeneity. We draw on longitudinal data from the Child Development Supplement of the Panel Study of Income Dynamics (CDS-PSID) combined at the zip code level with food price data from the American Chamber of Commerce Researchers Association (ACCRA) and food-related outlet density data obtained from Dun & Bradstreet (D&B). We examine the relationship between child weight and the real price of energy dense foods such as fast-foods, the real price of healthy foods such as fruits and vegetables, fast-food and full-service restaurant availability, and access to food store outlets such as supermarkets, grocery stores, and convenience stores. We estimate both cross-sectional and individual-level fixed effects models to account for individual-level unobserved heterogeneity. We also examine whether the relationships between child weight and food prices and food-related outlet availability differ by households' SES by examining differences in estimates by household income.

## 5.2 Data

### 5.2.1 Individual-Level Data

The CDS-PSID data were collected by the University of Michigan's Institute for Social Research as a supplement to focus on children of the PSID sample, which is a nationally representative longitudinal sample of adults and their families collected since 1968. This study draws on two waves of the CDS, CDS-I collected in 1997 and CDS-II collected in 2002 to 2003.

The 1997 CDS gathered data on children aged 0 to 12 of PSID parents, providing information on 3,563 children from 2,394 participating families. The 2003 CDS contains follow-up data on 2,908 of the children sampled in the previous wave, now aged six to nineteen years old, from 2,017 families. The main interviews were conducted with each child's primary caregiver. Information on parents' income, education, and work-related variables was drawn from the 1997 and 2003 PSID waves and linked to the CDS data by household identifiers.

Our outcome measure for child weight is based on the gender-age-specific BMI percentile ranking. The BMI is calculated as  $(\text{weight}(\text{lb})/\text{height}(\text{in})^2) \times 703$ . The child's weight was measured by the interviewers in both CDS data waves, while the child's height was reported by the child's primary caregiver in the first data wave and measured in an in-person assessment interview in the second data wave. We used the Centers for Disease Control's SAS program based on gender-age specific growth charts to obtain the age-gender specific BMI percentile rankings (Kuczmarski, Kuczmarski, and Najjar 2001). Table 5.1 shows that, on average, children were in the sixty-first percentile of the BMI distribution. Children's weight increased over the sample period moving them, on average, from the fifty-eighth percentile in 1997 to the sixty-third percentile of the BMI distribution in 2003 (not shown in tables). Children with a BMI greater than the eighty-fifth percentile are defined to be at risk of overweight, and those with a BMI greater than the ninety-fifth percentile are overweight (or, more commonly, referred to as obese).

A rich set of individual- and household-level demographic variables are used as controls in the empirical models. The descriptive statistics of these variables are reported in table 5.1 and they include: gender, race/ethnicity (white, African American, Hispanic, other race), whether the child was breastfed as a baby, child's birthweight (in pounds), child's age, marital status of the family head (married, never married, divorced/separated/widowed), mother's education (less than high school, completed high school, some college, college graduate or more, missing), mother's work status (not working, working part-time, working full-time, missing), family income (indicators for income quintiles) and year of the interview wave (1997, 2003). We also control for the degree of urbanization of the children's zip code of residence based on data from the Census 2000 that measure population size within a zip code inside urbanized areas, outside urbanized areas (referred to as suburban areas), and in rural areas. We calculate the percentages of a zip code's population by degree of urbanization and then define a zip code's level of urbanization by the category making up the largest percentage of its population. For instance, if in a zip code, the largest percentage of its population lives in urbanized areas, we define the zip code to be urban. Dichotomous indicators based on the Census 2000 are thus created for residences in urban, suburban, or rural areas, which are then merged with the CDS-PSID by the zip code-level geocode identifier. We also draw on Census

**Table 5.1**                      **Summary statistics: Economic contextual, outcome and control variables**

	Mean/frequency
Contextual economic variables	
Price of fruits & vegetables (\$1982–1984)	0.7319 (0.0996)
Price of fast-food (\$1982–1984)	2.7261 (0.1669)
Fast-food restaurants	2.0887 (3.5712)
Non-fast-food restaurants	10.4009 (21.2717)
Supermarket stores	0.5236 (1.4346)
Convenience stores	1.1863 (2.2738)
Grocery stores	4.5306 (26.3830)
Median household income (\$2000)	45,049.89 (17,503.81)
Outcome variable	
BMI percentile	61.1043 (31.4631)
Control variables	
Male	49.53%
White <sup>a</sup>	68.24%
African American	15.07%
Hispanic	10.29%
Other race	6.39%
Age	10.1694 (4.2366)
Birth weight (in pounds)	7.3276 (1.6405)
Child breastfed	59.98%
Family income (\$1982–1984)	39,925.36 (46,763.53)
Head is married <sup>a</sup>	75.58%
Head is never married	8.66%
Head is widowed/divorced/separated	15.76%
Mother less than high school <sup>a</sup>	13.91%
Mother completed high school	26.91%
Mother completed some college	28.28%
Mother completed college or more	24.25%
Mother's education missing	6.65%
Mother does not work <sup>a</sup>	20.56%
Mother works part-time	37.43%
Mother works full-time	40.08%
Mother's work hours missing	1.94%
Urban <sup>a</sup>	66.39%
Suburban	12.96%
Rural/farm	20.65%
<i>N</i>	3258

*Notes:* Summary statistics are weighted. Standard deviations are shown in parentheses for continuous variables.

<sup>a</sup>Denotes omitted categories in regression models. Food outlets are defined per 10,000 capita per 10 squares miles.

2000 data to include a continuous measure of zip code-level median household income, which also is merged to the CDS-PSID by the zip code-level geocode identifier.

We limit the sample to children who are at least two years of age in the CDS-I in 1997, and at most eighteen years of age in CDS-II in 2003. In addition, girls who reported to be pregnant at the time of the interviews are excluded from the estimation sample. The final estimation sample based on nonmissing data includes a balanced sample of 3,258 observations on 1,629 children.

### 5.2.2 Food Price Measures

The ACCRA price data contain quarterly information on prices across more than 300 U.S. cities. The price data are matched to the CDS-PSID sample based on the closest city match available in the ACCRA using the zip code-level geocode indicator. The closest city match is determined by the shortest straight line distance between the centroid point of the child's zip code and the centroid point of the ACCRA price city. We created a match quality variable based on this distance in miles that we control for in all regression analyses. Based on the items available in the ACCRA data, we create two food-related price indices: a fruit and vegetable price index and a fast food price index. All prices are deflated by the Bureau of Labor Statistics (BLS) Consumer Price Index (CPI) (1982 to 1984 = 100).

The fruit and vegetable price index is based on the prices available for the following food items: bananas, lettuce, potatoes, canned sweet peas, canned tomatoes, canned peaches, and frozen corn. The ACCRA reports weights for each item based on expenditure shares derived from the BLS Consumer Expenditure Survey. These weights are used to compute a weighted fruit and vegetable price index based on the product prices of the seven food items noted earlier. The fast food price is based on the following three items included in the ACCRA data: a McDonald's Quarter-Pounder with cheese, a thin crust regular cheese pizza at Pizza Hut and/or Pizza Inn, and fried chicken (thigh and drumstick) at Kentucky Fried Chicken and/or Church's Fried Chicken. The fast-food price index is computed as an average of these three product prices given that they have equal weights. As shown in table 5.1, the average real (\$1982 to 1984) price of the fruit and vegetable index is 73 cents and the average real price of a fast-food meal is \$2.73. The ACCRA price data are not without their limitations: the data are collected only in a limited number of cities and metropolitan statistical areas, and they do not provide price data at lower geographic units; the data are based on establishment samples that reflect a mid-management (a higher) standard of living; ACCRA does not always continuously sample the same cities and, hence, the data are not fully comparable over time; and, a small number of food items are surveyed and, hence, the data are limited in their representativeness across food groups. The extent to which the limited number of food items available in the ACCRA data yields a nonrepresentative market basket will

bias downwards any associations. Despite these limitations, given the national coverage of these price data, they have been similarly used in a number of previous studies (Chou, Grossman, and Saffer 2004; Chou, Rashad, and Grossman 2005, 2008; Lakdawalla, Philipson, and Bhattacharya 2005; Sturm and Datar 2005, 2008; Powell et al. 2007a; Auld and Powell 2009; Powell and Bao 2009).

### 5.2.3 Outlet Density Measures

Data on food store and restaurant outlets were obtained from a business list developed by D&B available through its MarketPlace software (Dun and Bradstreet 2005). MarketPlace contains information on more than fourteen million businesses in the United States and is compiled and updated quarterly through directories, government registries, web sites, and interviews; nonetheless, these commercial data have limitations as they are subject to count and/or classification error. MarketPlace allows sorting by multiple criteria such as location and Standard Industry Classification (SIC) codes of business types. Facilities may be listed by both primary and secondary SIC codes. We draw on the primary SIC code listing only in creating the list of outlets used for this analysis. Outlet density data are matched by year at the zip code level to the CDS-PSID, and are computed as the number of available outlets per 10,000 capita per ten square miles using Census 2000 zip code-level population and land area estimates. That is, the availability of food outlets is defined to take into consideration accessibility both in terms of congestion (per capita) and distance (per land area).

Data on restaurant outlets are available from D&B under the four-digit SIC code of "Eating Places." Fast-food restaurants were defined by the full set of eight-digit SIC codes (excluding coffee shops) that fell under the six-digit SIC code of "Fast food restaurants and stands," plus the two eight-digit SIC codes for chain and independent pizzerias. Non-fast-food restaurants, referred to as full-service restaurants, were defined as the total number of "Eating Places" minus fast-food restaurants and excluding coffee shops, ice cream, soft drink and soda fountain stands, caterers, and contract food services. Information on the number of food store outlets by type were extracted at the six-digit SIC code level to allow us to examine the availability of three types of food store outlets: (a) supermarkets, (b) grocery stores, and (c) convenience stores. Table 5.1 shows that the average number of food-related outlets per 10,000 capita per ten squares miles per zip code was 2.09 fast-food restaurants, 10.40 full-service restaurants, 0.52 supermarkets, 1.19 convenience stores, and 4.53 grocery stores.

## 5.3 Empirical Model

We empirically examine the importance of economic contextual and individual- and household-level factors on child weight following an eco-

conomic framework where weight outcomes depend on marginal costs and benefits related to behaviors such as food consumption (Cutler, Glaeser, and Shapiro 2003; Chou, Grossman, and Safer 2004; Auld and Powell 2009). Higher costs of healthful foods through direct monetary prices (i.e., fruit and vegetables prices) and limited access (i.e., lower supermarket availability) are expected to decrease healthful food consumption and increase weight outcomes. Lower costs of unhealthy, energy dense food (i.e., fast-food prices) and increased access (i.e., greater availability of fast-food restaurant or convenience stores) are expected to increase the consumption of energy dense foods and raise energy intake and related weight. Thus, our empirical model examines the importance of the direct monetary prices of foods such as fruits and vegetables and fast-food. In addition, we proxy the opportunity cost of the time spent acquiring the food and the preparation and cleanup time by examining measures of restaurant (including full-service and fast-food restaurant) and food store (including supermarket, grocery stores, and convenience stores) availability. We also control for zip code-level neighborhood median household income. Controlling for neighborhood contextual variables helps to remove zip code-level heterogeneity that may be correlated with general neighborhood socioeconomic patterns, and to control for potential unobserved zip code-level time-varying heterogeneity.

We estimate a reduced form empirical model of children's BMI percentile of the following form:

$$(1) \quad \text{BMI}_{ist} = \beta_0 + \beta_1 \text{PRICE}_{st} + \beta_2 \text{OC}_{st} + \beta_3 X_{it} + \beta_4 D_t + \varepsilon_{ist},$$

where  $\text{PRICE}_{st}$  is a vector that measures fruit and vegetable and fast-food prices faced by individuals in geographic area  $s$  at time  $t$ . This vector also includes our price match quality measure of the distance in miles between the centroid of the zip code and the closest ACCRA city match. The  $\text{OC}_{st}$  is a vector of other contextual factors including measures of the availability (per 10,000 capita per ten square miles) of full-service and fast-food restaurants and supermarkets, grocery stores, and convenience stores, and neighborhood median income in geographic area  $s$  at time  $t$ ;  $X_{it}$  is a vector of individual and household characteristics as described earlier, and  $D_t$  is a year dummy variable;  $\beta$  are conformable vectors of parameters to be estimated, and  $\varepsilon_{ist}$  is a standard residual term. We begin by estimating cross-sectional ordinary least squares (OLS) BMI percentile models.

However, cross-sectional estimates based on equation (1) may be biased, and standard errors may be underestimated if there exist unobserved individual-level effects. Therefore,  $\varepsilon_{ist} = v_i + w_{ist}$  is rewritten and Equation (1) then can be rewritten as:

$$(2) \quad \text{BMI}_{ist} = \delta_0 + \delta_1 \text{PRICE}_{st} + \delta_2 \text{OC}_{st} + \delta_3 X_{it} + \delta_4 D_t + v_i + w_{ist},$$

where  $v_i$  is the constant individual-specific residual, and  $w_{ist}$  is a standard residual. Hence, to account for unobserved individual-level heterogeneity,

an individual-level fixed effects (FE) model is estimated. In this model, any explanatory variable that is constant over time for individual  $i$  gets swept away by the fixed effects. The FE panel estimation allows  $\nu_i$  to be arbitrarily correlated with the independent variables and the time-invariant covariates in the vector  $X_i$ , and the constant individual-specific residual  $\nu_i$  are differenced out and within person equation estimates are provided (Wooldridge 2002).

We assess the robustness of the price effects by estimating alternative model specifications that exclude restaurant outlets, food store outlets, and neighborhood median household income. We also provide separate estimates for our price and food-related outlet density contextual factors by SES on the basis of family income.

## 5.4 Results

In table 5.2, we present the results from the cross-sectional OLS model (as described in equation [1]) and the longitudinal individual-level FE model (as described in equation [2]) on the relationship between children's BMI percentile ranking and economic contextual factors controlling for individual- and household-level covariates. Controlling for all other covariates, the cross-sectional results show that higher prices of fruits and vegetables have a statistically significant positive effect on children's BMI percentile: a one-dollar increase in the price of fruit and vegetables is associated with a 20.28 percentage point increase in the child's BMI percentile ranking. In elasticity terms, a 10 percent increase in the price of fruit and vegetables increases BMI percentile by 2.4 percent (see table 5.5). The fruit and vegetable price estimate from the FE model is similar to the OLS estimates, but loses some statistical power ( $p$ -value = 0.052 in the FE model compared to  $p$ -value = 0.012 in the OLS model). The corresponding price elasticity from the FE model is 0.25. The price of fast-food is negatively associated with children's BMI percentile in the cross-sectional model, but the point estimate does not achieve statistical significance. The fast-food price estimate is positive and insignificant in the FE model. These price results are consistent with study findings by Sturm and Datar (2005, 2008) and Powell and Bao (2009) who found statistically significant but inelastic fruit and vegetable price effects on children's weight and statistically insignificant fast-food price effects. The results presented in table 5.3 suggest that the price estimates found in both the cross-sectional OLS and longitudinal FE models are robust to the exclusion of the restaurant outlets, the food store outlets, and neighborhood median household income.

With regard to our measures of food-related outlet availability, as shown in table 5.2, the results from the OLS model do not reveal any statistically significant associations between these variables and children's weight status. Similarly, food-related outlet availability generally is not found to be related

**Table 5.2**                      **Regression analysis results: Children's BMI percentile (N = 3258)**

Outcome variable: BMI percentile	Cross-sectional estimates no contextual variables	Cross-sectional estimates	Longitudinal estimates (individual fixed effects)
Price of fruits and vegetables		20.2776** (8.0568)	21.0400* (10.8226)
Price of fast-food		-3.6060 (4.4974)	5.4151 (4.9435)
Fast-food restaurants		0.1236 (0.2867)	0.3944 (0.3028)
Non-fast-food restaurants		-0.0126 (0.0356)	-0.0939** (0.0462)
Supermarket stores		-0.2140 (0.2231)	-0.1684 (0.2376)
Convenience stores		-0.3129 (0.2831)	0.2483 (0.2339)
Grocery stores		-0.0031 (0.0055)	0.0189 (0.0317)
Median household income		-0.0873* (0.0503)	-0.0242 (0.0740)
Male	1.5451 (1.2430)	1.4693 (1.2425)	(dropped)
African American	4.4327** (1.8975)	3.1101 (1.9827)	(dropped)
Hispanic	8.1319*** (3.0906)	7.7714** (3.0951)	(dropped)
Other race	5.5369 (3.5307)	4.9150 (3.5120)	(dropped)
Birth weight (in pounds)	1.6655*** (0.4065)	1.6750*** (0.4085)	(dropped)
Child breastfed	-0.7231 (1.5367)	-0.5559 (1.5413)	(dropped)
Head is never married	-3.7116 (2.5931)	-3.8735 (2.6024)	-2.2316 (3.2516)
Head is widowed or divorced or separated	-2.6509 (1.9013)	-2.6575 (1.8875)	0.7069 (2.3822)
Mother completed high school	-3.0285 (2.2139)	-3.2304 (2.2187)	-4.9001 (4.7511)
Mother completed some college	-1.6435 (2.2979)	-1.6471 (2.3010)	-0.2415 (5.1319)
Mother completed college or more	-4.9301* (2.5593)	-4.8597* (2.5795)	-8.9546 (6.4289)
Mother works part-time	0.5693 (1.8443)	0.3511 (1.8411)	-0.9054 (1.9367)
Mother works full-time	3.9109** (1.9194)	3.7915** (1.9206)	-1.9903 (2.3075)
Near-low income	-2.1566 (2.0678)	-2.4044 (2.0723)	0.0792 (2.1217)
Middle income	-3.5365 (2.3985)	-3.8377 (2.4028)	-0.2233 (2.4056)
Near-high income	-4.4337* (2.5597)	-4.5977* (2.5733)	0.2579 (2.7047)

**Table 5.2** (continued)

Outcome variable: BMI percentile	Cross-sectional estimates no contextual variables	Cross-sectional estimates	Longitudinal estimates (individual fixed effects)
High income	-3.8202 (2.7775)	-3.5809 (2.8687)	-1.1944 (3.2423)
Suburban	1.1933 (2.3209)	0.3371 (2.4081)	-4.8939 (3.4668)
Rural/farm	3.2431* (1.8266)	2.3262 (2.1341)	-2.9525 (3.0506)
Year 2003 dummy	3.8706** (1.5491)	2.0669 (1.7500)	4.9493*** (1.4001)

*Notes:* All regression models include but do not report on: constant term, price match quality measure of miles to nearest price match, and missing indicators for mother's education, mother's work hours and family income. The cross-sectional models also include controls for age and age squared. The restaurant and food store outlet density measures are defined per 10,000 capita per 10 square miles. Standard errors are reported in parentheses and are robust and clustered at the zip code level.

\*\*\*Significant at the 1 percent level.

\*\*Significant at the 5 percent level.

\*Significant at the 10 percent level.

**Table 5.3** Alternative model specifications: Robustness checks

	Model 1	Model 2	Model 3	Model 4
<i>Cross-sectional estimates</i>				
Price of fruits and vegetables	20.2776** (8.0568)	16.9609** (7.8465)	16.9906** (7.8223)	16.4896** (7.7673)
Price of fast-food	-3.6060 (4.4974)	-3.8484 (4.5145)	-3.7404 (4.5149)	-4.0236 (4.4758)
Restaurant outlet controls	Yes	Yes	Yes	No
Food store outlet controls	Yes	Yes	No	No
Median household income control	Yes	No	No	No
<i>Longitudinal estimates (individual fixed effects)</i>				
Price of fruits and vegetables	21.0400* (10.8226)	20.7912* (10.7549)	20.5488* (10.7596)	21.4464** (10.8027)
Price of fast-food	5.4151 (4.9435)	5.4685 (4.9281)	5.1798 (4.9179)	4.4782 (4.9119)
Restaurant outlet controls	Yes	Yes	Yes	No
Food store outlet controls	Yes	Yes	No	No
Median household income control	Yes	No	No	No

*Notes:* Cross-sectional and longitudinal fixed effects models include but do not report on variables shown in table 5.2 plus the additional variables described in the notes of table 5.2. Standard errors are reported in parentheses and are robust and clustered at the zip code level.

\*\*\*Significant at the 1 percent level.

\*\*Significant at the 5 percent level.

\*Significant at the 10 percent level.

to children's weight in the FE model, with the exception of a statistically significant negative relationship between full-service restaurant availability and BMI percentile.

Turning to the results for the individual- and household-level covariates shown in table 5.2, the OLS results show that after controlling for the contextual economic factors, African American children are no longer statistically significantly heavier than their white counterparts, and the magnitude of the difference in the BMI percentile gap falls by 30 percent (from 4.43 to 3.11). These results suggest that local area economic contextual factors explain part of the BMI gap between African American and white children. However, the economic contextual factors do not appear to explain any of the differences in weight between Hispanic and white children with Hispanic children being, on average, 7.77 percentiles higher in the BMI distribution even after controlling for the economic contextual factors and all other individual-level and household-level characteristics. In terms of other time-constant individual-level covariates, higher birth weight is associated with a significantly higher BMI ranking.

With regard to parents' SES and work status, having a mother who has completed college or more is weakly statistically significantly associated with being approximately 5 percentiles lower in the BMI distribution compared to children whose mothers do not have a high school education. Children living in households with higher levels of income also are found to have a weakly statistically significantly lower BMI percentile ranking compared to those children living in lower income households. A number of previous studies have found a significant association between higher maternal education and a lower prevalence of child obesity, but a statistically insignificant relationship between household income and child obesity (Anderson, Butcher, and Levine 2003; Classen and Hokayem 2005; Powell and Bao 2009). With respect to mothers' work status, consistent with the previous literature (Anderson, Butcher, and Levine 2003; Classen and Hokayem 2005; Liu et al. 2009), having a mother who works full-time is associated with a higher weight outcome. However, none of these parental characteristics are found to be statistically significantly associated with child weight outcomes in the FE model.

Table 5.4 presents cross-sectional and longitudinal estimates to examine potential differences in the relationship between the economic contextual factors and children's BMI percentile ranking across populations of different SES measured by household income. Table 5.5 presents the price elasticities for the low-income populations (we do not report price elasticities for the high-income populations since none of those estimates are statistically significant). The results reveal that low-income children's BMI percentile ranking is more sensitive to the price of fruits and vegetables than their high-income counterparts, particularly in the FE model. For low-income children, the BMI percentile fruit and vegetable price elasticity based

**Table 5.4** Contextual variables and children's BMI percentile by household income

	Price of fruits and vegetables	Price of fast-food	No. of fast-food restaurants	No. of Non-fast-food restaurants	No. of supermarket stores	No. of convenience stores	No. of grocery stores
Full sample	20.2776** (8.0568)	-3.6060 (4.4974)	0.1236 (0.2867)	-0.0126 (0.0356)	-0.2140 (0.2231)	-0.3129 (0.2831)	-0.0031 (0.0055)
<i>Cross-sectional estimates</i>							
By income status							
Low-income (N = 1,257)	24.0650* (13.5821)	-18.2990** (7.2544)	-0.3450 (0.3845)	0.0533 (0.0552)	-0.5748** (0.2251)	-0.2212 (0.2984)	-0.0024 (0.0054)
High-income (N = 1,255)	16.5493 (12.0265)	3.6396 (6.8268)	0.5648 (0.4334)	-0.1814* (0.1076)	0.8223 (0.8544)	-1.2652* (0.7474)	0.3246 (0.2258)
<i>Longitudinal estimates (individual fixed effects)</i>							
Full sample	21.0400* (10.8226)	5.4151 (4.9435)	0.3944 (0.3028)	-0.0939** (0.0462)	-0.1684 (0.2376)	0.2483 (0.2339)	0.0189 (0.0317)
By income status							
Low-income (N = 1,257)	53.0907** (22.5951)	-4.9697 (9.1495)	0.0612 (0.3349)	-0.0561 (0.0408)	-0.5025*** (0.1642)	0.8212*** (0.3150)	-0.0139 (0.0144)
High-income (N = 1,255)	-2.5056 (21.7981)	-0.3097 (8.8108)	0.9313 (1.0181)	-0.2953 (0.3242)	0.7702 (0.6903)	-1.4087 (1.1468)	0.2841 (0.4098)

*Notes:* Low-income population is defined by the bottom two income quintiles and high-income includes the top two quintiles. Cross-sectional and longitudinal fixed effects models include but do not report on variables shown in table 5.2 plus the additional variables described in the notes of table 5.2. Standard errors are reported in parentheses and are robust and clustered at the zip code level.

\*\*\*Significant at the 1 percent level.

\*\*Significant at the 5 percent level.

\*Significant at the 10 percent level.

**Table 5.5** Price elasticities: Full sample and low-income sample

	Cross-sectional		Longitudinal	
	Full sample	Low income	Full sample	Low income
Price of fruits & vegetables	0.2395**	0.2720*	0.2485*	0.6001**
Price of fast-food	-0.1579	-0.7693**	0.2372	-0.2089

*Notes:* Elasticities are calculated based on the regression estimates presented in table 5.4 and mean fast-food prices, fruit and vegetable prices, and BMI percentile within each subsample.

\*\*Significant at the 5 percent level.

\*Significant at the 10 percent level.

on the FE models is 0.60, more than twice that of the sample as a whole (full sample elasticity of 0.25). Whereas the price of fast-food is not found to be statistically significantly associated with children's weight in the full sample in either the OLS or FE model, fast-food prices are found to be statistically significantly negatively associated with low-income children's weight in the OLS model, with a BMI percentile fast-food price elasticity of  $-0.77$ . However, the negative effect in the FE model is not statistically significant.

There also exist some interesting differences in results with respect to availability of food stores among the low- and high-SES populations. In particular, greater availability of supermarkets is related to a statistically significant but small reduction in BMI percentile ranking among low-income children: one additional supermarket (per 10,000 capita per ten squares miles) in the zip code is related to roughly a one-half percentage point reduction in children's BMI percentile ranking. This result is found for both the cross-sectional OLS model and the longitudinal FE model. Also in the FE model, greater convenience store availability increases low-income children's BMI percentile ranking. In the cross-sectional model among high-income children, greater availability of full-service restaurants and convenience stores is weakly statistically significantly associated with lower BMI percentile, but the effect is not statistically significant once we control individual-level heterogeneity in the FE model.

## 5.5 Discussion and Conclusions

As policymakers consider the adoption of fiscal pricing interventions such as food taxes on less healthy foods and subsidies for relatively healthy foods, it is important for them to be able to draw on evidence based on longitudinal models of the relationship between food prices and weight outcomes. This study builds on the previous literature in this area by providing new evidence on the relationships between economic contextual factors such as

food prices and outlet availability and child weight using longitudinal fixed effects methods to control for individual-level heterogeneity. The results from the FE models showed that higher fruit and vegetable prices were statistically significantly related to a higher BMI percentile ranking among children, with larger effects for children in low-SES families. The fruit and vegetable price elasticity for BMI percentile ranking was estimated to be 0.25 for the full sample, and 0.60 among low-income children. These results are consistent with previous study findings based on individual-level random effects models that found children's BMI to be sensitive to the price of fruits and vegetables with greater effects for low-SES children (Sturm and Datar 2005, 2008; Powell and Bao 2009). This growing body of evidence suggests that subsidies to healthful foods such as fruits and vegetables, in particular subsidies targeted to low-income families, may help to reduce children's weight and reduce the likelihood that they fall into the at risk for overweight or overweight categories of the BMI distribution.

Fast-food prices were not found to be statistically significantly related to children's weight outcomes in either the cross-sectional OLS or longitudinal FE models for the full-sample. The cross-sectional results suggested that higher fast-food prices were associated with lower BMI among low-income children, but estimates from comparable FE models were not statistically significant. Powell and Bao (2009) found that fast-food prices were statistically significantly associated with lower BMI among low-SES children aged six to seventeen and among youths aged thirteen to seventeen, but not among the full sample of children aged six to seventeen. In addition, a number of cross-sectional studies (Chou, Rashad, and Grossman 2005, 2008; Monheit, Vistnes, and Rogowski 2007; Powell et al. 2007a; Auld and Powell 2009) and one FE longitudinal study (Powell 2009) have found significant relationships between fast-food prices and adolescents' BMI and overweight prevalence suggesting that fast-food taxes may be an effective tool for curbing overweight among this population. Unfortunately, repeated observations during adolescence are not available in the CDS-PSID and, hence, we cannot provide FE estimates separately for teenagers.

Our study results also suggest that in addition to the potential for effective fiscal pricing interventions, it is also important, particularly among low-income populations, to help ensure adequate access to food stores such as supermarkets that are more likely to provide a greater selection of, and lower prices for, a range of healthier food options. Greater availability of supermarkets was shown to have small but statistically significant negative effects on low-SES children's weight. A limited number of recent studies similarly have found statistically significant associations between supermarket availability and BMI among adolescents (Powell et al. 2007b; Auld and Powell 2009) and children (Powell and Bao 2009). Given that a number of studies in the public health literature have documented the limited availability of

supermarkets in low-income and minority neighborhoods (Morland et al. 2002; Shaffer 2002; Moore and Diez Roux 2006; Powell et al. 2007c), the results in this study suggest that in addition to fiscal food pricing policies, interventions aimed at improving access through zoning or other incentives such as tax breaks to encourage the location of supermarkets in areas that are underserved can contribute to reducing childhood obesity. Also, the study results suggest that policy instruments that reduce the relative costs of healthy versus unhealthy foods both in terms of monetary costs and access will help to reduce the BMI-gap between African American and white children and, in turn, reduce health disparities in the United States.

Although food in the United States is subsidized for low-income individuals and families through a number of programs such as Food Stamps, the Women, Infant, and Children (WIC) Nutrition Program, the Child and Adult Care Food Program, and the National School Lunch and Breakfast Programs, food subsidies directed at the consumer have not traditionally existed for specific food items. However, some benefits, such as WIC, can only be used for certain foods and others are delivered through the provision of regulated foods such as school breakfasts and lunches. In particular, changes were recently made within the WIC program with the addition of monthly cash-value vouchers specifically for fruits and vegetables in the amount of \$10 for fully breastfeeding women, \$8 for nonbreastfeeding women, and \$6 for children (Oliveira and Frazão 2009). Further, the USDA undertook a “Healthy Purchase” pilot program in California that targeted subsidies within the food stamp program such that for each dollar of food stamps spent on fresh produce, participants were subsidized a portion of the cost (Guthrie et al. 2007). Similarly, food taxes have not generally been introduced or increased with the aim of modifying consumption behavior as they have been used in other public health areas such as tobacco. Food taxes are currently imposed on selected categories of food such as soft drinks, candy, and snacks in grocery stores and vending machines, but at quite low tax rates (Chriqui et al. 2008). Evaluations of programs and pilot projects that subsidize healthful foods, and studies that examine the relationship between food taxes and energy intake and weight outcomes, in particular using longitudinal data, will further contribute to the evidence required by policymakers to assess the potential effectiveness of using pricing policies to curb the obesity crisis among children and adolescents in the United States.

Estimates of price elasticities among children and youth are particularly important—if such elasticities are higher than among the general population, then we can expect to see more beneficial changes in behavior and related weight outcomes among these younger groups. This evidence is critical given the development of obesity-related health risks among children, that food consumption patterns become more permanent as we age, and that childhood obesity has been shown to track into adulthood.

## Reference

- Anderson, P. M., K. F. Butcher, and P. B. Levine. 2003. Maternal employment and overweight children. *Journal of Health Economics* 22 (3): 477–504.
- Auld, M. C., and L. M. Powell. 2009. Economics of food energy density and adolescent body weight. *Economica* 76 (304): 719–40.
- Beydoun, M. A., L. M. Powell, and Y. Wang. 2008. The association of fast food, fruit and vegetable prices with dietary intakes among U.S. adults: Is there modification by family income? *Social Science & Medicine* 66 (11): 2218–29.
- Bleich, S., D. Cutler, C. Murray, and A. Adams. 2008. Why is the developed world obese? *Annual Review of Public Health* 29:273–95.
- Caraher, M., and G. Cowburn. 2005. Taxing food: implications for public health nutrition. *Public Health Nutrition* 8 (8): 1242–9.
- Cawley, J., and F. Liu. 2008. Correlates of state legislative action to prevent childhood obesity. *Obesity* 16 (1): 162–7.
- Chou, S. Y., M. Grossman, and H. Saffer. 2004. An economic analysis of adult obesity: Results from the behavioral risk factor surveillance system. *Journal of Health Economics* 23 (3): 565–87.
- Chou, S. Y., I. Rashad, and M. Grossman. 2005. Fast-food restaurant advertising on television and its influence on childhood obesity. NBER Working Paper no. 11879. Cambridge, MA: National Bureau of Economic Research, December.
- . 2008. Fast-food restaurant advertising on television and its influence on childhood obesity. *Journal of Law and Economics* 51 (4): 599–618.
- Chriqui, J. F., S. S. Eidson, H. Bates, S. Kowalczyk, and F. Chaloupka. 2008. State sales tax rates for soft drinks and snacks sold through grocery stores and vending machines, 2007. *Journal of Public Health Policy* 29:226–49.
- Classen, T., and C. Hokayem. 2005. Childhood influences on youth obesity. *Economics and Human Biology* 3 (2): 165–87.
- Cutler, D. M., E. L. Glaeser, and J. M. Shapiro. 2003. Why have Americans become more obese? *The Journal of Economic Perspectives* 17 (3): 93–118.
- Drewnowski, A., and N. Darmon. 2005. Food choices and diet costs: An economic analysis. *Journal of Nutrition* 135 (4): 900–4.
- Drewnowski, A., and S. E. Specter. 2004. Poverty and obesity: The role of energy density and energy costs. *American Journal of Clinical Nutrition* 79 (1): 6–16.
- Dun and Bradstreet. 2005. *The DUNSright quality process: The power behind quality information*. Waltham, MA: Dun and Bradstreet.
- Guthrie, J., E. Frazão, M. Andrews, and D. Smallwood. 2007. Improving food choices—Can food stamps do more? *Amber Waves* 5 (2): 22–8.
- Jacobson, M. F., and K. D. Brownell. 2000. Small taxes on soft drinks and snack foods to promote health. *American Journal of Public Health* 90 (6): 854–7.
- Kim, D., and I. Kawachi. 2006. Food taxation and pricing strategies to “thin out” the obesity epidemic. *American Journal of Preventive Medicine* 30 (5): 430–7.
- Kuczmarski, M. F., R. J. Kuczmarski, and M. Najjar. 2001. Effects of age on validity of self-reported height, weight, and body mass index: Findings from the Third National Health and Nutrition Examination Survey, 1988–1994. *Journal of the American Dietetic Association* 101 (1): 28–34.
- Lakdawalla, D., and T. Philipson. 2002. The growth of obesity and technological change: A theoretical and empirical examination. NBER Working Paper no. 8946. Cambridge, MA: National Bureau of Economic Research, December.
- Lakdawalla, D., T. Philipson, and J. Bhattacharya. 2005. Welfare-enhancing technological change and the growth of obesity. *American Economic Review* 95 (2): 253–7.

- Leicester, A., and F. Windmeijer. 2004. *The 'fat tax': Economic incentive to reduce obesity*, Briefing Note 4. London: Institute for Fiscal Studies.
- Liu, E., C. Hsiao, T. Matsumoto, and S. Chou. 2009. Maternal full-time employment and overweight children: Parametric, semi-parametric, and non-parametric assessment. *Journal of Econometrics* 152 (1): 61–9.
- Marshall, T. 2000. Exploring a fiscal food policy: The case of diet and ischaemic heart disease. *British Medical Journal* 320:301–5.
- Miljkovic, D., and W. Nganje. 2008. Regional obesity determinants in the United States: A model of myopic addictive behavior in food consumption. *Agricultural Economics* 38:375–84.
- Monheit, A. C., J. P. Vistnes, and J. A. Rogowski. 2007. Overweight in adolescents: Implications for health expenditures. NBER Working Paper no. 13488. Cambridge, MA: National Bureau of Economic Research, October.
- Moore, L. V., and A. V. Diez Roux. 2006. Associations of neighborhood characteristics with the location and type of food stores. *American Journal of Public Health* 96 (2): 325–31.
- Morland, K., S. Wing, R. A. Diez, and C. Poole. 2002. Neighborhood characteristics associated with the location of food stores and food service places. *American Journal of Preventative Medicine* 22 (1): 23–9.
- Oliveira, V., and Frazão, E. 2009. *The WIC program background, trends, and economic issues, 2009 edition*. Economic Research Report no. 73. U.S. Department of Agriculture, Economic Research Service.
- Philipson, T. J., and R. A. Posner. 2003. The long-run growth in obesity as a function of technological change. *Perspectives in Biology and Medicine* 46 (3): S87.
- Powell, L. M. 2009. Fast food costs and adolescent body mass index: Evidence from panel data. *Journal of Health Economics* 29:963–70.
- Powell, L. M., M. C. Auld, F. J. Chaloupka, P. M. O'Malley, and L. D. Johnston. 2007a. Access to fast food and food prices: Relationship with fruit and vegetable consumption and overweight among adolescents. *Advances in Health Economics and Health Services Research* 17:23–48.
- . 2007b. Associations between access to food stores and adolescent body mass index. *American Journal of Preventive Medicine* 33 (4, Supplement 1): S301–07.
- Powell, L. M., and Y. Bao. 2009. Food prices, access to food outlets and child weight outcomes. *Economics and Human Biology* 7:64–72.
- Powell, L. M., and F. J. Chaloupka. 2009. Food prices and obesity: Evidence and policy implications for taxes and subsidies. *The Milbank Quarterly* 87 (1): 229–57.
- Powell, L. M., S. Slater, D. Mirtcheva, Y. Bao, and F. J. Chaloupka. 2007c. Food store availability and neighborhood characteristics in the United States. *Preventive Medicine* 44 (3): 189–95.
- Shaffer, A. 2002. *The persistence of LA's grocery gap: The need for a new food policy and approach to market development*. Los Angeles: Center for Food and Justice, Urban and Environmental Policy Institute, Occidental College.
- Sturm, R., and A. Datar. 2005. Body mass index in elementary school children, metropolitan area food prices and food outlet density. *Public Health* 119 (12): 1059–68.
- . 2008. Food prices and weight gain during elementary school: 5-year update. *Public Health* 122 (11): 1140–43.
- Wooldridge, J. M. 2002. *Econometric analysis of cross section and panel data*. Cambridge, MA: MIT Press.