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PRODUCTIVITY GROWTH, CONVERGENCE,
AND WELFARE IN THE VERY LONG RUN

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Working Paper No. 2419

NATIONAL BUREAU OF ECONOMIC RESEARCH
1050 Massachusetts Avenue
Cambridge, MA 02138
October 1987

I would like to thank Moses Abramovitz, Paul David, Charles Feinstein, David Romer, Peter Temin, Robert Waldmann, Jeffrey Williamson, and especially William Baumol for helpful comments. Any opinions expressed are those of the author and not those of the National Bureau of Economic Research.

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ABSTRACT

Economists believe that because technology is a public good national productivity levels should “converge.” William Baumol (1986) argues that the imprint of convergence can be seen over the past century if one focuses attention on relatively rich nations that had the social capability to take advantage of machine technology. Using Maddison's (1982) data, he finds that the productivity levels of sixteen such nations have converged since 1870.

But convergence in Baumol's sample is guaranteed by construction. Maddison's (1982) study is by design of nations that have successfully developed and today have high incomes -- that have converged. Baumol's data are thus contaminated by sample selection bias and tell us little about whether those nations have converged that were seen a century ago as having the social capability for rapid industrialization.

Considering an unbiased sample of nations that appeared ex ante likely to converge, and correcting econometrically for inevitable errors in independent variables dated 1870, reveals that rates of growth since 1870 are not strongly related to levels of 1870 income. The forces making for “convergence” have been counterbalanced by forces making for “divergence” even for those nations which should have converged most easily.

There is one factor that does emerge as a good ex ante predictor of a nation's rate of growth since 1870: the dominant religion. Holding constant 1870 per capita income, nations that had Protestant religious establishments in 1870 have 1979 per capita incomes more than one-third higher than do nations that had Catholic establishments. Interpretation of this fact is very difficult, but it does suggest that Max Weber [1905] (1958) may have something to teach us about the forces that have determined growth in the industrial West over the past century.

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Economists have always expected the “convergence” of national productivity levels. The theoretical logic behind this belief is powerful. The per capita income edge of the West is based on its application of the storehouse of industrial and administrative technology of the Industrial Revolution. This storehouse is open: modern technology is a public good. The benefits of tapping this storehouse are great, and so nations will strain every nerve to assimilate modern technology and their incomes will converge to those of industrial nations.

William Baumol (1986) argues that convergence has shown itself strongly in the growth of industrial nations since 1870.¹ According to Baumol, those nations positioned to industrialize are much closer together in productivity now than a century ago. He bases this conclusion on a regression of growth since 1870 on 1870 productivity for sixteen countries covered by Maddison (1982).²

Baumol’s finding of convergence might naturally be read to support two further conclusions. First, slow relative growth in the U.S. since WWII was inevitable: convergence implies that in the long run divergent national cultures, institutions, or policies cannot sustain significant productivity edges over the rest of the developed world.³ Second, one can be optimistic about future development. Maddison’s sixteen all assimilated modern technology and converged: perhaps all developing nations will converge to Western living standards once they acquire a foundation of technological literacy.⁴

But when properly interpreted Baumol’s finding is less informative than one might think. For Baumol’s regression uses an ex post sample of countries that are now rich and have successfully developed. By Maddison’s choice, those nations that have not converged are excluded from his sample because of their resulting present relative poverty. Convergence is thus all but guaranteed in Baumol’s regression, which tells us little about the strength of the forces making for convergence among nations that in 1870 belonged to what Baumol calls the “convergence club.”

Only a regression run on an ex ante sample, a sample not of nations that have converged but of nations that seemed in 1870 likely to converge, can tell us whether growth since 1870 exhibits “convergence.” The answer to this ex ante question -- have those nations that a century ago appeared well placed to appropriate and utilize industrial technology converged? -- is no. An unbiased sample

of nations relatively rich, well-integrated into the world economy, and thus well-positioned to utilize modern technology as of 1870 have not converged.

Maddison (1982) compiles long run national income and aggregate productivity data for sixteen successful capitalist nations.⁵ Because he focuses on nations which (a) have a rich data base for the construction of historical national accounts and (b) have successfully developed, the nations in Maddison's sixteen are among the richest nations in the world today. Baumol regresses the average rate of annual labor productivity growth over 1870-1979 on a constant and on the log of labor productivity in 1870 for this sample. He finds the inverse relationship of the first line of table 1. The slope is large enough to erase by 1979 almost all initial income gaps, and the residual variance is small.

Regressing the log difference in per capita income between 1870 and 1979 on a constant and the log of per capita income in 1870 provides a slightly stronger case for convergence, as detailed in the second line of table 1 and in figure 1. The logarithmic income specification offers two advantages. The slope has the intuitive interpretation that a value of minus one means that 1979 and 1870 relative incomes are uncorrelated, and extension of the sample to include additional nations becomes easier.

Baumol's regression line tells us little about the strength of forces making for convergence since 1870 among industrial nations. The sample suffers from selection bias, and the independent variable is unavoidably measured with error. Both of these create the appearance of convergence whether or not it exists in reality. Sample selection bias arises because any nations relatively rich in 1870 that have not converged fail to make it into Maddison's sixteen. Maddison's sixteen thus include Norway but not Spain, Canada but not Argentina, and Italy but not Ireland.

A fair test of convergence requires not an ex post sample of countries that have converged but an ex ante sample of countries that in 1870 looked likely to converge. Moreover, least squares is not a satisfactory estimation technique because of errors in measuring 1870 incomes. Such errors induce opposite errors in 1870-1979 growth and bias the regression slope toward -1. As Baumol notes, such errors can produce the illusion of an inverse relationship between income in 1870 and growth since.

The unbiased sample used here meets three criteria. First, it is made up of nations that ought to have been in the 1870 convergence club, and in which modern economic growth had begun by 1870. Second, inclusion in the sample is not conditional on subsequent rapid growth. Third, the sample matches Baumol's as closely as possible, both because the best data exist for Maddison's sixteen and because analyzing an unbiased sample close to Baumol's shows that different conclusions arise not from different estimates but from removing sample selection and errors in variables biases.

Per capita income in 1870 is an obvious measure of whether a nation was sufficiently technologically literate and integrated into world trade in 1870 to be counted among the potential convergers. Nations with high incomes in 1870 were nations with the material and human resources to industrialize. Modern economic growth had already pushed real incomes far above the levels of the preindustrial world. And such a sample does not exclude nations which had good industrialization prospects in 1870 that have not since fulfilled their potential.⁶

The construction of this sample requires judgment. Per capita income in 1870 must be estimated for nations in the extended sample but not in Maddison's sixteen. The estimation of 1870 income is carried out in the appendix.⁷ Changes in national boundaries must be dealt with; this paper uses modern boundaries throughout. The level of 1870 income to serve as a cutoff for inclusion in the convergence club must be set. The choice of cutoff level itself requires balancing three goals: including only nations which really did in 1870 possess the social capability for rapid industrialization; including as many nations in Baumol's sample as possible; and building as large a sample as possible.

One cannot proceed by pursuing this last goal at the expense of the others: one should not form a regression sample by including all nations for which 1870 income estimates can be generated. Few would argue that the failure of, say, India to converge is evidence against the convergence hypothesis. Even if nations that did not belong in any convergence club are removed, an all-inclusive sample suffers from selection bias. Long run national accounts are luxuries. Nations likely to have the historians and archives necessary to construct such accounts are nations that have converged.

If the convergence club membership cutoff is set low enough to include all Maddison's sixteen, then nations with 1870 incomes above 300 1975 dollars are included. This sample covers half the world. All Europe including Russia, all of South America, and perhaps others (Mexico and Cuba?) were richer than Japan in 1870. This sample does not provide a fair test of convergence. The Japanese miracle is a miracle largely because there was little sign in 1870 that Japan -- or any nation as poor as Japan -- was a candidate for rapid industrialization.

The second poorest of Maddison's sixteen in 1870 was Finland. Taking Finland's 1870 income as a cutoff leads to a sample in which Japan is removed, while Argentina, Chile, East Germany,⁸ Ireland, New Zealand, Portugal and Spain are added. Growth and initial per capita income levels for this resulting "once-rich twenty-two" sample are plotted in figure 2.⁹

All the additional nations have strong claims to belong to the 1870 convergence club. All were well integrated into the Europe-based international economy. All had bright development prospects as of 1870. Saxony-Silesia was not much inferior to the Ruhr in industrialization.¹⁰ Argentina, Chile, and New Zealand were grouped in the nineteenth century with Australia and Canada as countries with temperate climates, richly endowed with natural resources, attracting large scale immigration and investment, and exporting large quantities of raw and processed agricultural commodities. They were all seen as natural candidates for the next wave of industrialization.¹¹

Ireland's economy was closely integrated with the most industrialized economy in the world. Spain and Portugal had been the technological leaders of Europe during the initial centuries of overseas expansion -- their per capita incomes were still above the European mean in the 1830's (Bairoch (1981)) -- and had retained close trading links with the heart of industrial Europe. Coke was used to smelt iron in Asturias in the 1850's, and by 1877 3,950 miles of railroad had been built in Spain. It is difficult to see how one could exclude Portugal and Spain from the convergence club without also excluding nations like Sweden and Finland.¹²

Baumol's sample failed to include those nations that should have belonged to any hypothetical convergence club but that nevertheless did not converge. The enlarged sample might include nations not in the 1870 convergence club. Consider Kuwait today: Kuwait is rich, yet few would take its failure to maintain its relative standard of living over the next fifty years as evidence

against convergence. For Kuwait's present wealth does not necessarily carry with it the institutional capability to turn oil wealth into next generation's industrial wealth.

No nation in the once-rich twenty-two is in the same class as Kuwait.¹³ The prosperity of the temperate settler colonies -- Argentina, Chile, and New Zealand -- was built on European capital, labor, and skills at least as much as on natural resources. And the economic links from East Germany, Ireland, Portugal, and Spain on the one hand to the world's industrial core on the other were all strong enough in 1870 to make them natural candidates for rapid industrialization .

The volume of overseas investment poured into the additional nations by investors from London and Paris between 1870 and 1913 tells us that investors thought these nations' development prospects good. Feis' (1930)¹⁴ standard estimates of French and British overseas investment show the six non-European nations among the top ten¹⁵ recipients of investment per capita from France and Britain, and four of the five top recipients of investment belong to the once-rich twenty-two.¹⁶ Every pound or franc invested is an explicit bet that the recipient country's rate of profit will remain high and an implicit bet that its rate of economic growth will be rapid. The coincidence of the nations added on a per capita income basis and the nations that would have been added on a foreign investment basis is powerful evidence that these nations do belong in the potential convergence club.¹⁷

Errors in estimating 1870 income are unavoidable and produce equal and opposite errors in 1870-1979 growth. These errors therefore create the appearance of convergence where it does not exist in reality.¹⁸ If 1870 income is measured with error, the appropriate regression model is not:

$$(1) \quad (1979 \text{ Income}) - (1870 \text{ Income}) = \alpha + \beta(1870 \text{ Income}) + \varepsilon_i$$

where ε_i is a random error, but:

$$(2) \quad (1979 \text{ Income}) - (\text{True } 1870 \text{ Income}) = \alpha + \beta(\text{True } 1870 \text{ Income}) + \varepsilon_i$$

$$(3) \quad (\text{Estimated } 1870 \text{ Income}) = (\text{True } 1870 \text{ Income}) + \eta_i$$

where η_i is a second random error and where true 1870 per capita income is not observed. The system composed of (2) and (3) is not identified under standard assumptions unless instruments are available. In this case instruments cannot be found: a variable correlated with 1870 income is one of

the sources used to construct the estimates of 1870 income. The model is identified if one assumes that the errors ϵ and η are uncorrelated and fixes a value for the ratio of the error variances ρ (Malinvaud (1966)):¹⁹

$$(4) \quad \rho = \left(\frac{\sigma_{\eta}^2}{\sigma_{\epsilon}^2} \right)$$

A reasonable central value to fix for ρ is one, which implies that measurement error in 1870 income is equal in size to the regression disturbance. This if anything overestimates the precision of 1870 income estimates. Any believer in convergence is, moreover, committed to the position that ρ is large, for convergence requires not only a negative slope β but also a small variance of the regression disturbance ϵ . Nations have not converged if the spread of their relative incomes remains large, even if leaders now were followers a century ago.

Taking ρ equal to one as a central case is far more reasonable than the implicit fixing of ρ equal to zero of ordinary least squares. Below in table 3 and figure 3 results are reported for Baumol's regression, using the once-rich twenty-two sample over the period 1870-1979, for ρ equal to zero²⁰, to one-half, to one (the central case), to two, and to infinity.²¹ Reporting results for this range of ρ values summarizes how beliefs about data quality map into conclusions about convergence.

From one point of view, the relatively poor quality of much of the nineteenth century data is not a severe liability for this paper. Only if there is less measurement error than allowed for will the results be biased against convergence. A more direct check on the importance of measurement error can be performed by examining convergence starting at some later date for which income estimates are based on a firmer foundation. A natural such date is 1913.²² The relationship between initial income and subsequent growth is examined for the period 1913-1979 in table 4 and figure 4.

The longer 1870-1979 sample of table 3 and figure 3 is slightly more hospitable to convergence than is the 1913-1979 sample, but for neither sample do the regression lines reveal a significant inverse relationship between initial income and subsequent growth. When it is assumed that there is no measurement error in 1870 income, there is a large negative slope to the regression line.

But even in this case the residual disturbance term is large. When measurement error variance is assumed equal to half disturbance variance, the slope is slightly but not significantly negative.

For the central case of equal variances, growth since 1870 is unrelated to income in 1870. There is no convergence. Those countries with income edges have on average maintained them. If measurement error is assumed larger than the regression disturbance there is not convergence but divergence. Nations rich in 1870 or 1913 have subsequently widened relative income gaps. The evidence can be presented in other ways. The standard deviations of log income are given in table 5. Maddison's sixteen do converge: the standard deviation of log income in 1979 is only thirty-five percent of its 1870 value. But the appearance of convergence is due to selection bias: the once-rich twenty-two have as wide a spread of relative incomes today as in 1870.

The failure of convergence to emerge for nations rich in 1870 is due to the nations -- Chile, Argentina, Spain, and Portugal -- in the bottom left corner of figures 2 through 4. In the early 1970's none of these was a democracy. Perhaps only industrial nations with democratic political systems converge. A dummy variable for democracy over 1950-1980 is significant in the central ($p=1$) case in the once-rich twenty-two regression in a at the one percent level, as detailed in table 6.

But whether a nation is a democracy over 1950-1980 is not exogenous but is partly determined by growth over the preceding century. As of 1870 it was not at all clear which nations would become stable democracies. Of the once-rich twenty-two, France, Austria (including Czechoslovakia), and Germany were empires; Britain had a restricted franchise; Spain and Portugal were semi-constitutional monarchies; the US had just undergone a civil war; and Ireland was under foreign occupation. That all of these countries would be stable democracies by 1950 seems ex ante unlikely. Table 7 shows that shifting to an ex ante measure of democracy²³ removes the correlation. Whether a nation's politics are democratic in 1870 has little to do with growth since. The elective affinity of democracy and opulence is not one way with democracy as cause and opulence as effect.

Another ex post association -- one in which, like the association between growth and democracy, successful economic growth appears more cause than consequences -- exists between

successful economic growth and low inflation in the post-WWII period. A ten percent reduction in the level of 1979 per capita income among the once-rich twenty-two carries with it an eighteen percent (not percentage point) increase in the average level of inflation over 1965-1983.²⁴

Economists in general complain that political scientists explain inflation as the result of intense political distributional conflicts and ignore the fundamental cause of excessive monetary growth (Tabellini (1987), and Lindberg and Maier (1985)). But the association in the once-rich twenty two sample between high inflation and failure to converge suggests that the political science explanations may have merit at the deeper level of describing features which lead governments to choose high monetary growth rates, for slow economic growth makes the economy less of a positive sum game and may well heighten the intensity of political conflicts over income distribution.

There is one striking *ex ante* association between growth over 1870-1979 and an exogenous variable: a nation's dominant religious establishment. As table 8 shows, a religious establishment variable that is one for Protestant, one-half for mixed, and zero for Catholic nations is significantly correlated with growth as long as measurement error variance is not too high.²⁵

This regression is very difficult to interpret.²⁶ It does serve as an example of how culture may be associated with substantial divergence in growth performance. But "Protestantism" is correlated with many things -- early specialization in manufacturing (for a given level of income), a high investment ratio, and a northern latitude, to name three. Almost any view -- except a belief in inevitable convergence -- of what determines long run growth is consistent with this correlation between growth and religious establishment. Moreover, this correlation will not last: neither fast grower Japan nor fast grower Italy owes anything to the Protestant ethic.²⁷ The main message of table 8 is that, for the once-rich twenty-two, a country's religious establishment has been a surprisingly good proxy for the social capability to assimilate modern technology.

The long run data do not show convergence on any but the most optimistic reading. They do not support the claim that those nations that should have been able to rapidly assimilate industrial technology have all converged. Nations rich among the once-rich twenty-two in 1870

have not grown more slowly than the average of the sample. And of the nations outside this sample, only Japan has joined the industrial leaders.

This is not to say that there are no forces pushing for convergence. Convergence does sometimes happen. Technology is a public good. Western Europe (except Iberia) and the British settlement colonies of Australia, Canada, and the United States are now all developed. Even Italy, which seemed outside the sphere of advanced capitalism two generations ago, is near the present income frontier reached by the richest nations. The convergence of Japan and Western Europe toward US standards of productivity in the years after WWII is an amazing achievement, which suggests that those present at the creation of the post-WWII international order did a very good job. But others -- Spain, Portugal, Ireland, Argentina, and Chile -- that one would in 1870 have thought equally likely to share in this prosperity have not done so.²⁸ The capability to assimilate industrial technology appears to be surprisingly hard to acquire, and it may be distressingly easy to lose.²⁹

The forces making for “convergence” even among industrial nations appear little stronger than the forces making for “divergence.” The absence of convergence pushes us away from a belief that in the long run technology transfer both is inevitable and is the key factor in economic growth. It pushes us away from a belief that even the nations of the now industrial West will have roughly equal standards of living in 2090 or 2190. And the absence of convergence even among nations relatively rich in 1870 forces us to take seriously arguments like Romer’s (1986) that the relative income gap between rich and poor may tend to widen.

APPENDIX

Estimates of 1979 per capita income for all nations in the sample are taken from Summers and Heston (1984), are calculated in Kravis, Heston, and Summers' (1978) 1975 "international dollar" price measure. These 1979 estimates are not exactly equal to the estimates used by Maddison (1982) and Baumol (1986) for three reasons. First, Maddison (1982) relied on an earlier application of the United Nations International Comparison Project methodology (see Maddison (1982); Kravis, Heston, and Summers (1978); and Summers and Heston (1984)). Second, Maddison prefers to work with data in U.S. relative prices because the price structures of the other nations in his sample are becoming more and more like that of the U.S. as time passes. Third, Maddison (1982) works in 1970 prices but the natural index date for international dollars is 1975.

Since the price structures of some of the nations in the extended sample are still far from that of the U.S., I find considerable merit in the Kravis, Heston, and Summers international dollar measure. In addition, the use of U.S. relative prices would significantly increase the relative spread of incomes in the sample; use of the international dollar is therefore the choice of price weights most favorable to "convergence."

Per capita income estimates for 1870 and 1913 for the nations of Maddison's sixteen are calculated using Summers and Heston's (1984) estimates of 1979 per capita income and Maddison's (1982) estimates of 1870-1979 and 1913-1979 per capita income growth.³⁰ This preserves Maddison's estimates of growth rates. It is obvious that error in estimating growth rates will induce error in estimated initial per capita income. Thus allowance is made, as discussed in the text, in the statistical work for errors in the independent variable.

Per capita income estimates for 1870 and 1913 for Ireland are calculated using the British per capita income estimates found in Maddison (1982) and the estimate of the relation between Irish and British per capita incomes found in Matthews, Feinstein, and Odling-Smee (1982; see also Feinstein (1972)). Matthews et al. estimate that Irish per capita income was fifty four percent of British in

1913 and that Irish and British per capita incomes grew at indistinguishable rates over the 1870 to 1913 period.

Per capita income estimates for 1870 and 1913 for Argentina are taken from Maddison (1970). The 1870 estimate depends heavily on Díaz-Alejandro's (1970) judgment and should not under any circumstances be cited for any purposes dealing with Argentinian development alone. The estimate is sufficiently shaky to be unacceptable for such purposes, although it is barely acceptable as an estimate for a comparative project like this one in which omission of nations for lack of acceptable data is not an option -- due to the potential generation of selection bias -- and in which errors in variables are adequately handled from a statistical point of view. The 1913 estimate is based on a considerably more solid foundation.

Per capita income estimates for Chile in 1913 are taken from Maddison (1970). Estimates of Chilean per capita income in 1870 are considerably more difficult to construct. Mamalakis (1976) cites Rengifo's estimate of agricultural production as suggesting that the agricultural sector alone produced enough to give all Chileans an annual income of more than two hundred and twenty 1975 dollars in 1841. On the assumptions that per capita income growth was constant from 1841 to 1913 and that the agricultural sector was initially three quarters of the economy, Chilean per capita income growth before 1913 was some 1.3 percent per annum, and 1870 per capita income was around 519 1975 dollars.

This estimate is perhaps the shakiest of all. A check can, however, be performed by considering that the estimated growth rate of per capita income in Argentina before 1913 was some 1.6 percent per annum. Had the Chilean economy grown at the Argentinian pace, 1870 per capita income would have been 590 1975 dollars. That economic growth in Pacific Coast Chile was as rapid as in Atlantic Coast Argentina before WWI appears unlikely, and so the estimate of Chilean 1870 per capita income used here of 519 1975 dollars appears to be if anything a reasonable lower bound. Such an estimate implies that the absolute per capita income gap between Chile and Argentina about doubled between 1870 and 1913.

The estimates of 1870 income do, however, place Chile dangerously close to the cutoff for membership in the convergence club. Although the volume of investment from London and Paris in

Chile before 1913 strongly militates against Chile's exclusion, table A.1 reports quantitative statistical results for the basic regressions with Chile removed from the once-rich twenty-two sample.

Per capita income estimates for 1870 and 1913 for East Germany are calculated from data given in Maddison (1982), who reports German per capita income both not adjusting for changes in boundaries and adjusting for changes in boundaries (that is, calculating per capita income within the borders of present-day West Germany). "East Germany" before WWII therefore does not have the same boundaries as post-WWII East Germany. The bias introduced by including parts of what is now Poland in the area of East Germany before WWII should be small, for the additional areas include both industrial Silesia and agricultural Prussia.

Per capita income estimates for 1870 and 1913 for New Zealand,³¹ Portugal, and Spain are derived from Bairoch (1976, 1981). Estimate of nineteenth century per capita income given by Bairoch are for 1860 and not, as in Maddison, for 1870. In addition, Bairoch's estimates are not completely comparable to or in complete agreement with those of Maddison (1982), as is shown in figure A.1. Agreement is reasonably close for most nations. The correlation between the two sets of mid-nineteenth century estimates of the log of per capita income for Maddison's sixteen is .91, and the estimated slope coefficients for the direct and reverse regressions of Maddison's estimates on Bairoch's are 1.16 and .71, respectively.

Maddison's estimates show a higher variance of log 1870 per capita income than do Bairoch's and are more favorable to the convergence hypothesis. For this reason and because Maddison's documentation is more complete and his estimates are easier to reconstruct, past per capita income estimates are retained on Maddison's basis. The 1870 per capita income estimates for New Zealand, Portugal, and Spain are obtained by using the least squares regression of Maddison's estimates on Bairoch's to "predict" what Maddison would have estimated 1870 and 1913 per capita income to be had these nations fallen into his sample.

This regression procedure adds an additional source of inversely correlated measurement error in past per capita income and long run rates of economic growth. Nevertheless, some confidence in this procedure's soundness for the Iberian nations can be gained by noting that the Bairoch-based estimate for Spain is quite close to the estimate of Maddison (1970) and that Bairoch

reports very similar growth rates -- 0.3 and 0.4 percent per annum, respectively -- for Spanish and Portuguese per capita income. If Bairoch's estimates showed large differences in pre-1913 growth rates for these two economies there would be cause for concern, for the two nations were very similarly situated in the world economy.

Divergence between Maddison's and Bairoch's estimates is concentrated in the estimates of nineteenth century per capita income for three nations: Australia, Belgium, and Italy. These three, nineteen percent of the nations in Maddison's sixteen, provide sixty three percent of the residual variance in the difference between the two sets of estimates. In all three cases, Bairoch estimates these three nations as being considerably poorer in relative terms than Maddison does. Shifting to Bairoch's estimate of Italian or Belgian per capita income has little effect on the statistical results. Shifting to Bairoch's estimate of Australian per capita income has a noticeable effect on the statistical results and shifts them against convergence. The puzzling case of Australia is considered at greater length below.

The areas that were to become Czechoslovakia and Hungary are borderline in that they have estimated 1870 per capita incomes that place them just below the cutoff. The combination of Bairoch's (1981) estimates of 1913 relative income standing and Ashworth's (1977) and Komlos' (1983) respective beliefs that Czechoslovakia and Hungary grew faster than Austria before WWI together push these two nations over the edge and out of the convergence club.³² This is quite worrisome, for the qualitative picture of European development given in Pollard (1981) strongly suggests that Hungary and Czechoslovakia lay within, not beyond, the sphere to which industrialization had spread by the mid-nineteenth century.

Pollard (1981) traces the beginning of Czech machine making to the 1830's. Combining Komlos' estimate of Hungarian growth with Bairoch's estimates of Yugoslavian 1870 per capita income and of the relative income gap between Austria and Hungary in 1870 leads to the conclusion that the area that was to become post-WWI Hungary was poorer in 1870 than was the area that was to become Yugoslavia. I find this not credible: either Bairoch has overestimated 1870 "Yugoslavian" income, overestimated the 1913 gap between Austria and Hungary, or Komlos' growth estimates overstate Hungarian development.³³

Faced with the choice of either seeking a different estimate of Czechoslovakian and Hungarian 1913 GNP or omitting these two nations from the sample, they are omitted although I suspect that the combination of Ashworth's and Komlos' growth and Bairoch's 1913 income estimates falsely push Czechoslovakia and Hungary below the cutoff for inclusion in the convergence club. It is too dangerous to start altering the results of a more-or-less mechanical data construction procedure to make them more in accord with one's prejudices, hunches, and beliefs. For a major part of one's prejudices and hunches are derived from the large-scale generalizations about the world's economy that one is trying to assemble sufficient data to test.

This point has broader application. The temptation to monkey with all of the 1870 per capita income estimates is strong, for certainly Maddison (1970) and Bairoch (1976, 1981) are no longer state of the art. But once one starts constructing estimates instead of taking estimates off the shelf, credibility and objectivity are hard to sustain short of writing a monograph to explain and justify the new estimates.³⁴ Therefore the strategy in data construction followed here has been to choose estimates as far as possible from well-known standard benchmark sources like Maddison (1970, 1982) and Bairoch (1976, 1981). The little lost in data quality is more than made up for by the gain in credibility and the compression of the argument made possible.

For the most part, minor adjustments of the sample by including or excluding individual nations make no perceptible difference in the quantitative results. Australia and Japan are the only exceptions, for each of these Asian outliers alone has the potential to cause noticeable shifts in the estimated degree of convergence by its inclusion or exclusion.

Australia is an especially troublesome case because it appears very possible that Australian income in 1870 may have been significantly lower than reported by Maddison. Bairoch's disagreement with Maddison has already been noted. McLean and Pincus (1983) believe that Australian 1870 per capita GNP has traditionally been overstated by as much as thirty three percent. Pope (1984) reports that, on the standard estimates that serve as a basis for Maddison (1982), Australian real wages fell between 1870 and 1920.

Everyone agrees that Australia was rich in 1870, but 85 percent richer than the United States? If this is really the case, why did the great outward migration from Europe in the last third of the

nineteenth century head for New York rather than Sydney? White settlers (but not Asian settlers) were free to settle wherever they wished, the transportation network from Europe to Australia via Suez was well-developed, and according to the estimates used by Maddison the income gap between Sydney and New York would have been much larger than the income gap between New York and London. If the estimates used by Maddison are correct, the observed pattern of transatlantic rather than transindian migration becomes puzzling.³⁵

Even if Australian per capita income in 1870 is not significantly mismeasured by Maddison, the inclusion of Australia in any analysis that aims to test convergence may be illegitimate for the same reason that a fall in Kuwaiti relative per capita income over the next fifty years would not count as evidence on convergence among industrial economies. Australia in 1870 was, on Maddison's estimates, a nation possessing a uniquely rich endowment of natural resources which did not have possessed the institutions, capital, and skills necessary to turn its natural resource boom into a permanent industrial edge over the rest of the developed world. The fact that Australian real wages stagnated for fifty years on Maddison's estimates is strong evidence that what was giving Australia high real incomes in 1870 bore little relation to the dynamic of the industrial revolution and of technology driven economic growth.

The sensitivity of the empirical analysis to the inclusion of Australia is illustrated by table A.2, which reports regression results for the once-rich twenty-two sample with Australia omitted. Omitting Australia leaves a negative slope only in the case where there is not measurement error in 1870 per capita income, and in the central case where $\rho = 1.0$ creates a large degree of divergence. To make the point another way, consider the standard deviations of the once-rich twenty-two sample including and excluding Australia. Including Australia, the ratio of the standard deviations of 1979 to 1870 income is equal to 1.06. Excluding Australia, to 1.31. What would be substantial divergence in the relative spread of incomes with Australia excluded becomes no change in the relative spread with Australia included.

The addition of Japan to the once-rich twenty two has an effect roughly equal (in an opposite direction) to the subtraction of Australia, as table A.3 reveals. Although there is no ex ante warrant

for including Japan in a sample of nations likely to rapidly industrialize as of 1870, its addition shifts the quantitative results toward showing convergence.

Looking back, one can find structural features that make Japan's rapid industrial success less of a surprise. Late Tokugawa Japan was a substantially urban, commercialized society. It had a relatively small proportion of its labor force in agriculture given its reported per capita income. According to Maddison, Japan had a proportion of the labor force in agriculture not that different from Austria and Italy and almost exactly equal to Finland.³⁶ Yet according to Maddison Japanese per capita income in 1870 is only some forty percent of per capita income in these first nations and less than two thirds per capita income in Finland. As figure A.2 demonstrates, the relatively low share of the labor force in agriculture for Japan's per capita income casts doubt on the accuracy of the per capita income estimates. Japan does not fit the relation between non-agricultural labor force share and per capita income that holds for the rest of Maddison's sixteen at all.³⁷

Throughout most of the nineteenth century a larger proportion of the Japanese population lived in the Shogun's seat of Edo than the proportion of the British population that lived in London (Seidensticker (1983)). Japanese life expectancy was high. All of these social indicators fit badly with a level as low as the 300 1975 dollars a year used by Maddison. They suggest that per capita income may be significantly mismeasured, for social indicators suggest higher standards of living than do per capita income estimates.³⁸

The above discussion has underlined the degree to which any belief that the long run data shows convergence at work relies on the inclusion in the sample of the two Asian outliers, Japan and Australia. The inclusion of either of these nations in a sample of those that belonged to the convergence club in 1870 is extremely difficult to justify. No *ex ante* selection rule I can find would include Japan among those nations most likely to industrialize as of the mid nineteenth century. And although Australia certainly has converged to the average standard of living for developed nations, this tells more about the evanescence of natural resource-based booms than about the assimilation of modern methods of production by all those nations that possess technological literacy. Moreover, it is quite possible that a very large share of the apparent convergence of Japan and Australia is due to even larger errors in measuring 1870 per capita income than are present for other nations: the

export-based colonial prosperity of Australia and the highly civilized and relatively urbanized poverty of Japan both raise the problems of the estimation and international comparability of real incomes in a more than usually serious form. In short, neither of the Asian outlier's experience appears to speak strongly for convergence, and yet the voices of both are needed if the claim that the past century shows the logic of convergence at work among industrializing nations is to be sustained.

DATA
(in 1975 Dollars)

| <u>Nation</u> | <u>Per Capita Income (1870)</u> | <u>Per Capita Income (1913)</u> | <u>Per Capita Income (1979)</u> |
|---------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| MADDISON'S SIXTEEN | | | |
| Australia | 1922 | 2523 | 6160 |
| Austria | 751 | 1436 | 5731 |
| Belgium | 1137 | 1778 | 6078 |
| Canada | 881 | 2085 | 7527 |
| Denmark | 883 | 1724 | 6621 |
| Finland | 506 | 1053 | 5640 |
| France | 847 | 1658 | 6705 |
| W. Germany | 731 | 1562 | 6789 |
| Italy | 746 | 1051 | 4424 |
| Japan | 328 | 621 | 5749 |
| Netherlands | 1104 | 1591 | 5778 |
| Norway | 665 | 1162 | 6475 |
| Sweden | 557 | 1336 | 6594 |
| Switzerland | 1118 | 1866 | 6388 |
| UK | 1214 | 1864 | 5166 |
| USA | 1038 | 2462 | 8205 |

| <u>Nation</u> | <u>Per Capita Income (1870)</u> | <u>Per Capita Income (1913)</u> | <u>Per Capita Income (1979)</u> |
|---------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| ADDITIONAL SEVEN NATIONS | | | |
| Argentina | 762 | 1450 | 3119 |
| Chile | 519 | 1156 | 2337 |
| E. Germany | 741 | 1749 | 5409 |
| Ireland | 656 | 1007 | 3491 |
| New Zealand | 981 | 1624 | 4724 |
| Portugal | 637 | 725 | 2845 |
| Spain | 728 | 854 | 4246 |

¹Consider Baumol (1986): “Among the main observations...is the remarkable convergence.... [T]here is a strong inverse correlation between a country's productivity... in 1870 and its... productivity growth since then,” and Baumol (1987): “Even more remarkable... is the convergence in...living standards of the leading industrial countries....In 1870... productivity in Australia, the leader, was 8 times...Japan's (the laggard). By 1979, the ratio ... had fallen to about two.”

²Abramovitz (1986) follows the behavior of these sixteen nations over time and notes that even among these nations “convergence” is almost entirely a post-World War II phenomenon. Abramovitz' remarks on how the absence of the “social capability” to grasp the benefits of the Industrial Revolution may prevent even nations that could benefit greatly from industrializing are well worth reading. Also very good on the possible determinants of the social capability to assimilate technology are Adelman and Morris (1980), Clark (1987), Easterlin (1981).

³Baumol (1987): “America's [post World War II] lag in productivity growth... is very real.... But we can see this in new perspective as a necessary consequence of convergence.” Baumol (1986): “The convergence of productivity levels in industrial nations inevitably condemned those with high 1870 productivity levels to relatively slow productivity growth since then.”

⁴Nineteenth century economists like John Stuart Mill [1848] (1970) and Karl Marx [1853] (1973) were extremely optimistic about future convergence. Twentieth century economic historians like Gerschenkron (1962) stress the extremely rapid growth possible for a latecomer to development, which can accomplish in one generation what took earlier developers four. Baumol (1986) is not so optimistic and so does not draw out this second implication. After examining post-WWII data, he writes that “the poorer less developed countries are still largely barred from the homogenization process.... [P]art of the explanation may well be related to produce mix and education. A less developed country that produces no cars cannot benefit from the invention... of a better car producing robot... [or] from the factor-price equalization effects of the accompanying investments.”

⁵His focus on nations that have been economically successful is deliberate; Maddison's aim in (1964), (1982), and (1987) is to investigate the features of successful capitalist development. In works like Maddison (1970, 1983) he has analyzed the long run growth and development of less successful nations.

⁶Alternative measures of prospects for development in 1870, such as per capita industrial production or the proportion of the labor force in agriculture, would serve as well but would make little quantitative difference. The correlations for the sample of Maddison's sixteen between 1870 per capita GNP and 1870 labor productivity and share of the labor force in agriculture are .98 and .84, respectively.

⁷The estimates of 1870 per capita income arrived at in the appendix are not precise enough to be used for assessing the history and development of any individual country. They do, however, serve adequately as the raw material for a comparative exercise like that carried out here in which explicit econometric correction is made for errors in variables and in which errors in measuring nineteenth century per capita income for any one nation can have only a limited effect.

⁸Perhaps only nations that have remained capitalist should be included in the sample, for occupation by the Red Army and subsequent relative economic stagnation has no bearing on whether the forces making for convergence among industrial capitalist economies are strong. There is only one centrally planned economy in the unbiased sample, and its removal has negligible quantitative effects on the estimated degree of convergence.

⁹A strong case can be made for including Czechoslovakia and Hungary in this extended sample even though estimates of their 1870 per capita GNP fall just below that of Finland. Bohemia was industrializing at a pace equal to that of Austria (see Berend and Ránki (1974), Good (1984,

1986), and Gross (1973)). Ashworth (1977) and Komlos (1983) believe respectively that the areas that were to become Czechoslovakia and Hungary grew faster than the area around Vienna over 1870 to 1914. It is this rapid growth that, combined with Bairoch's (1981) estimate of the relative income gap between Austria on the one hand and Czechoslovakia and Hungary on the other, places their estimated 1870 per capita income below Finland's. These issues are considered further in the appendix.

¹⁰In fact, Saxony was more industrialized than the Ruhr until a surprisingly late date. By 1850 Saxony exported textiles, textile machinery, steam engines, and locomotives. Even in 1925 Saxony was still more densely settled than any country in the world. See Pollard (1981).

¹¹The first essay of Díaz-Alejandro (1970) is very instructive. It attempts to recall the days before 1930 when Argentina would have indisputably been considered part of the first world. This point is also made by Lewis (1978).

¹²See Pollard (1981). Pollard makes the parallel between the situations of Iberia and Scandinavia explicit.

¹³Except possibly for Australia. Maddison's estimate of Australian 1870 per capita income places Australia 43 percent higher than the next most prosperous nation, Britain. Yet Australia did not have the most technologically sophisticated economy in the world in 1870. Australia's prosperity was built on its abundant and fertile land and the European demand for sheep, just as Kuwait's prosperity today is built on the European demand for oil. Should the failure of Australia to maintain its 50 percent per capita income edge over the cluster of next most prosperous nations count as strong evidence for convergence? I would suspect not, yet in the regressions Australia delivers the strongest single impact in favor of convergence of any nation. In the text, Australia is kept in the once-rich twenty-two sample in order to avoid the suspicion of *ex post* sample reselection. The appendix considers the effect of removing Australia from the sample.

¹⁴Which still remains the standard source on overseas investment. See Edelstein (1982). The only major point possibly at issue is whether the London capital market channelled just British or a much wider pool of savings into international investments.

¹⁵The foreign investment figures do provide a powerful argument for adding other Latin American nations -- Mexico, Brazil, and Cuba -- to the sample of those that ought to have been in the convergence club. Inclusion of these nations would weigh heavily against convergence.

¹⁶Japan would not merit inclusion in the 1870 convergence club on the basis of foreign investment before WWI, for Japanese industrialization was not financed by British capital. Foreign investors' taste for Japan was much less, investment being equal to about one pound sterling per head and far below investment in such nations as Venezuela, Russia, Turkey, and Egypt. Admittedly, Japan was far away and not well known. But who would have predicted that Japan would have five times the measured per capita GNP of Argentina by 1979?

¹⁷European outmigration was also overwhelmingly directed to nations in the once-rich twenty-two. Between 1860 and 1920, some twenty-five million (gross) departed Europe for the U.S., some five million each for Canada and Argentina, more than four million for Australia and New Zealand, and more than three million for Brazil. See Ashworth (1987).

¹⁸By contrast, errors in measuring 1979 per capita income induce no systematic bias in the relationship between standard of living in 1870 and growth since, although they do diminish the precision of coefficient estimates.

¹⁹Letting y_i represent the log of estimated initial 1870 income, x_i represent the log of true initial 1870 income, and g_i represent estimated growth, the maximum likelihood estimates of "true" 1870 per capita income \hat{x}_i and of the slope coefficient $\hat{\beta}$ solve the system:

$$(5) \quad (\hat{x})_i = \frac{(1 + \rho + \rho\hat{\beta})y_i + \rho(1 + \hat{\beta})g_i}{1 + \rho(1 + \hat{\beta})^2}$$

$$(6) \quad \hat{\beta} = \frac{\sum (\hat{x})_i (y_i + g_i)}{\sum (\hat{x})_i^2} - 1$$

²⁰The ordinary least squares regression case in which measurement error in the independent variable is assumed nonexistent.

²¹This corresponds to the inverse regression in which ordinary least squares is used but the roles of dependent and independent variables are switched.

²²The data for 1913 is much more plentiful and solid than for other years in the early years of the twentieth century because of the concentration of historians' efforts on obtaining a pre-World War I benchmark. Beginning the sample at 1913 does mean that changes in country's "social capability" for development as a result of World War I appear in the error term in the regression. If those nations that suffered most badly in World War I were nations relatively poor in World War I, there would be cause for alarm that the choice of 1913 had biased the sample against finding convergence when it was really present. But the major battlefields of World War I lay in and the largest proportional casualties were suffered by relatively rich nations at the core of industrial Europe.

²³Defined as inclusion in the electorate of more than half the adult male population.

²⁴One estimated equation is:

$$\log(\text{average inflation 1965-1983}) = 18.08 - 1.847\{\log(1979 \text{ per capita income})\} \\ (.304)$$

$$\text{SEE} = .46 \quad R^2 = .65$$

The southern cone of South America and Iberia together contribute an overwhelming portion of both identifying and residual variance to this equation. Robust rank regression on the once-rich twenty-two sample gives a rank slope coefficient of -0.689 -- significantly different from zero at less than the .01 level.

²⁵The once-rich twenty-two are split into nations that had Protestant religious establishments in 1870 (Australia, Denmark, Finland, E. Germany, Netherlands, New Zealand, Norway, Sweden, U.K., and U.S.), intermediate nations -- nations that either were split in established religion in 1870 or that had undergone violent and prolonged religious wars between Protestants and Catholics in the centuries after the Protestant Reformation -- (Belgium, Canada, France, West Germany, and Switzerland), and nations that had solid Catholic religious establishments in 1870 (Argentina, Austria, Chile, Ireland, Italy, Portugal, and Spain). This classification is judgmental and a matter of taste (are the Netherlands one of the heartlands of the Protestant Ethic or are they one of the few nations tolerant and pluralistic on matters of religion in the seventeenth century?). But using a supposedly "objective" quantitative sociological variable like proportion baptized Catholic in 1870 in place of the religious establishment dummy would be to substitute a noisy and probably inferior indicator of the independent variable that is of interest: the effect on a nation's economic ethic of its theological history.

²⁶The easy explanation would begin with the medieval maxim homo mercator vix aut numquam placere potest Deo: the merchant's business can never please God. Medieval religious discipline was hostile to market capitalism, the Protestant Reformation broke this discipline down in some

places, and capitalism flourished most and modern economic growth took hold strongest where this breakdown of medieval discipline had been most complete.

But this easy explanation is at best incomplete. Initially the Reformation did not see a relaxation of religious control. Strong Protestantism -- Calvin's Geneva or Cromwell's Republic of the Saints -- saw theology and economy closely linked in a manner not unlike the Ayatollahs' Iran. And religious fanaticism is not often thought of as a source of economic growth.

Nevertheless the disapproval of self-interested profit-seeking by radical Protestantism went hand-in-hand with seventeenth century economic development. And by 1800 profit-seeking and accumulation for accumulation's sake had become morally praiseworthy activities in many nations with Protestant religious establishments. How was the original Protestant disapproval for the market transformed? Accounting for the evolution of the economic ethic of the Protestant West from Jean Calvin to Cotton Mather to Benjamin Franklin to Andrew Carnegie is a deep puzzle in economic history. The best analysis may still be the psychological account given by Max Weber [1905] (1958).

²⁷But see Morishima (1982).

²⁸One can find good reasons -- ranging from the Red Army to landlord political dominance to the legacy of imperialism -- for the failure of each of the additional nations to have reached the world's achieved per capita income frontier in 1979. But the fact that there are good reasons for the relative economic failure of each of these seven nations casts substantial doubt on the claim that the future will see convergence, for "good reasons" for economic failure will always be widespread. It is a safe bet that in 2090 one will be able *ex post* to identify similar "good reasons" lying behind the relative economic decline of those nations that will have fallen out of the industrial core.

²⁹Britain, the first industrial nation, is now almost as far behind today's industrial leaders in relative per capita income terms as nations like France and Germany were behind Britain in 1870. Something more than the logic of convergence may be at work.

³⁰For an overview of the history of world development during the past century, see Pollard (1981) for Europe, Ashworth (1987), Lewis (1978), and Rostow (1978) for the world, and of course Kuznets (1966).

³¹See Dowie (1966). Whether New Zealand should be counted as a nation is open to debate: only three hundred thousand people lived in New Zealand in 1870. Since New Zealand had an 1870 level of per capita income above the sample mean and has had relatively slow growth since, its inclusion in the sample is not hostile to convergence.

³²See also Rudolph (1976), Gross (1973) and Good (1984).

³³Which I think unlikely. I find Ashworth's and Komlos' estimates more credible than Bairoch's.

³⁴See De Long (in preparation).

³⁵If transportation costs were of such great importance, then a large share of Eastern European outmigration should have stopped in London rather than going on to New York.

³⁶And thus much below the agricultural share of nations with approximately Japan's 1870 per capita income.

³⁷There are two other outliers that have a much lower proportion of their labor force in agriculture than one would think given their level of per capita income: Britain and Sweden. The reason for Britain's low share of the labor force in agriculture is obvious. The case of Sweden may be more akin to that of Japan; in Sweden also the social indicators suggest a much higher living standard than do the per capita income estimates.

³⁸See Hanley (1983), Yasuba (1986), but also Ohkawa and Rosovsky (1973). If per capita income was not underestimated then Japan's ability to assimilate industrial technology was very advanced for its wealth. See Allen (1981).

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TABLE 1¹
REGRESSIONS USING MADDISON'S SIXTEEN

| Independent Variable | Dependent Variable | Constant | Slope Coefficient | Standard Error of Estimate | R ² |
|----------------------------------|--|----------|-------------------|----------------------------|----------------|
| Natural Log of 1870 Productivity | Annual Percent Productivity Growth | 5.251 | -0.749 (.075) | .14 | .87 |
| Natural Log of 1870 Income | Log Difference of 1979 and 1870 Income | 8.457 | -0.995 (.094) | .15 | .88 |

TABLE 2²
TOP TEN RECIPIENTS OF OVERSEAS INVESTMENT PER CAPITA AS OF 1913

| Nation | Pounds Invested Per Capita | Belongs to Once-Rich Twenty-Two Sample? |
|---------------------------|----------------------------|---|
| Canada | 86 | Yes |
| Australia | 57 | Yes |
| New Zealand ³ | 57 | Yes |
| Argentina | 54 | Yes |
| South Africa ⁴ | 27 | No |
| Chile | 26 | Yes |
| Cuba | 17 | No |
| Mexico | 10 | No |
| Brazil | 8 | No |
| USA | 8 | Yes |

TABLE 3⁵
MAXIMUM LIKELIHOOD ESTIMATION FOR THE ONCE-RICH TWENTY-TWO, 1870-1979

| ρ | Slope Coefficient β | Standard Error of Slope | Standard Error of Regression | Standard Error in 1870 PCI |
|----------|---------------------------|-------------------------|------------------------------|----------------------------|
| 0.0 | -.566 | .144 | .207 | .0 |
| 0.5 | -.292 | .192 | .192 | .136 |
| 1.0 | 0.110 | .283 | .170 | .170 |
| 2.0 | 0.669 | .463 | .134 | .190 |
| ∞ | 1.381 | .760 | .0 | .196 |

TABLE 4⁶
MAXIMUM LIKELIHOOD ESTIMATION FOR THE ONCE-RICH TWENTY-TWO, 1913-1979

| ρ | Slope Coefficient β | Standard Error of Slope | Standard Error of Regression | Standard Error in 1870 PCI |
|----------|---------------------------|-------------------------|------------------------------|----------------------------|
| 0.0 | -.333 | .116 | .171 | .0 |
| 0.5 | -.140 | .136 | .151 | .107 |
| 1.0 | 0.021 | .158 | .133 | .133 |
| 2.0 | 0.206 | .191 | .106 | .150 |
| ∞ | 0.444 | .238 | .0 | .167 |

TABLE 5
STANDARD DEVIATIONS OF LOG OUTPUT FOR MADDISON'S SIXTEEN AND THE
ONCE-RICH TWENTY-TWO

| Sample | 1870 | 1913 | 1979 |
|---------------|------|------|------|
| Maddison's 16 | .411 | .355 | .145 |
| Once-Rich 22 | .315 | .324 | .329 |

TABLE 6
DEMOCRACY OVER 1950-1980 AND LONG RUN GROWTH FOR THE ONCE-RICH
TWENTY-TWO, 1870-1979

| ρ | Slope Coefficient β | Standard Error of Slope | Coefficient on Democracy Variable | Standard Error | Standard Error in 1870 PCI | Standard Error of Regression |
|----------|------------------------------|-------------------------------|---|-------------------|----------------------------------|------------------------------------|
| 0.0 | -.817 | .277 | .495 | .085 | .155 | .0 |
| 0.5 | -.744 | .203 | .476 | .084 | .154 | .109 |
| 1.0 | -.599 | .208 | .437 | .090 | .150 | .150 |
| 2.0 | 0.104 | .227 | .248 | .071 | .131 | .185 |
| ∞ | 1.137 | .019 | .044 | .003 | .0 | .198 |

TABLE 7
DEMOCRACY IN 1870 AND LONG RUN GROWTH FOR THE ONCE-RICH TWENTY-TWO,
1870-1979

| ρ | Slope Coefficient β | Standard Error of Slope | Coefficient on Democracy Variable | Standard Error | Standard Error in 1870 PCI | Standard Error of Regression |
|----------|------------------------------|-------------------------------|---|-------------------|----------------------------------|------------------------------------|
| 0.0 | -.567 | .342 | .001 | .091 | .207 | .0 |
| 0.5 | -.272 | .322 | -.038 | .094 | .192 | .136 |
| 1.0 | 0.164 | .454 | -.095 | .115 | .169 | .169 |
| 2.0 | 0.742 | .976 | -.170 | .180 | .131 | .155 |
| ∞ | 1.231 | .167 | -.195 | .022 | .0 | .194 |

TABLE 8
DOMINANT RELIGION IN 1870 AND LONG RUN GROWTH FOR THE ONCE-RICH
TWENTY-TWO, 1870-1979

| ρ | Slope Coefficient β | Standard Error of Slope | Coefficient on Religion Variable | Standard Error | Standard Error in 1870 PCI | Standard Error of Regression |
|----------|------------------------------|-------------------------------|--|-------------------|----------------------------------|------------------------------------|
| 0.0 | -.789 | .252 | .429 | .088 | .166 | .0 |
| 0.5 | -.688 | .225 | .403 | .088 | .164 | .116 |
| 1.0 | -.470 | .248 | .347 | .098 | .158 | .158 |
| 2.0 | 0.375 | .232 | .132 | .061 | .132 | .187 |
| ∞ | 1.199 | .021 | -.003 | .004 | .0 | .197 |

TABLE A.1
 MAXIMUM LIKELIHOOD ESTIMATION FOR THE ONCE-RICH TWENTY-TWO WITH CHILE
 SUBTRACTED, 1870-1979

| ρ | Slope Coefficient β | Standard Error of Slope | Standard Error of Regression | Standard Error in 1870 PCI |
|----------|------------------------------|----------------------------|---------------------------------|-------------------------------|
| 0.0 | -.723 | .137 | .186 | .0 |
| 0.5 | -.580 | .175 | .181 | .128 |
| 1.0 | -.231 | .264 | .169 | .169 |
| 2.0 | 0.614 | .604 | .135 | .191 |
| ∞ | 1.738 | 1.229 | .0 | .200 |

TABLE A.2
 MAXIMUM LIKELIHOOD ESTIMATION FOR THE ONCE-RICH TWENTY-TWO WITH
 AUSTRALIA OMITTED, 1870-1979

| ρ | Slope Coefficient β | Standard Error of Slope | Standard Error of Regression | Standard Error in 1870 PCI |
|----------|------------------------------|----------------------------|---------------------------------|-------------------------------|
| 0.0 | -.430 | .182 | .208 | .0 |
| 0.5 | 0.157 | .290 | .181 | .128 |
| 1.0 | 0.769 | .459 | .147 | .147 |
| 2.0 | 1.297 | .650 | .110 | .155 |
| ∞ | 1.677 | .779 | .0 | .161 |

TABLE A.3
 MAXIMUM LIKELIHOOD ESTIMATION FOR THE ONCE-RICH TWENTY-TWO WITH JAPAN
 ADDED, 1870-1979

| ρ | Slope Coefficient β | Standard Error of Slope | Standard Error of Regression | Standard Error in 1870 PCI |
|----------|------------------------------|----------------------------|---------------------------------|-------------------------------|
| 0.0 | -.718 | .124 | .211 | .0 |
| 0.5 | -.580 | .154 | .205 | .145 |
| 1.0 | -.314 | .216 | .193 | .193 |
| 2.0 | 0.373 | .449 | .158 | .224 |
| ∞ | 1.444 | .973 | .0 | .237 |

FIGURE 1
PER CAPITA GNP REGRESSION FOR MADDISON'S SIXTEEN

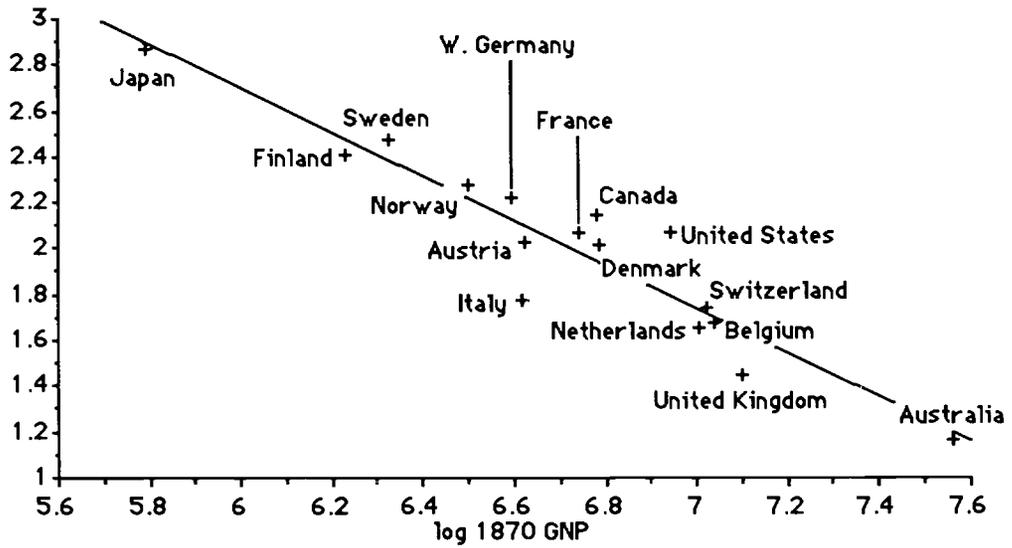


FIGURE 2
1870 PER CAPITA INCOME AND SUBSEQUENT GROWTH FOR THE ONCE-RICH TWENTY-TWO

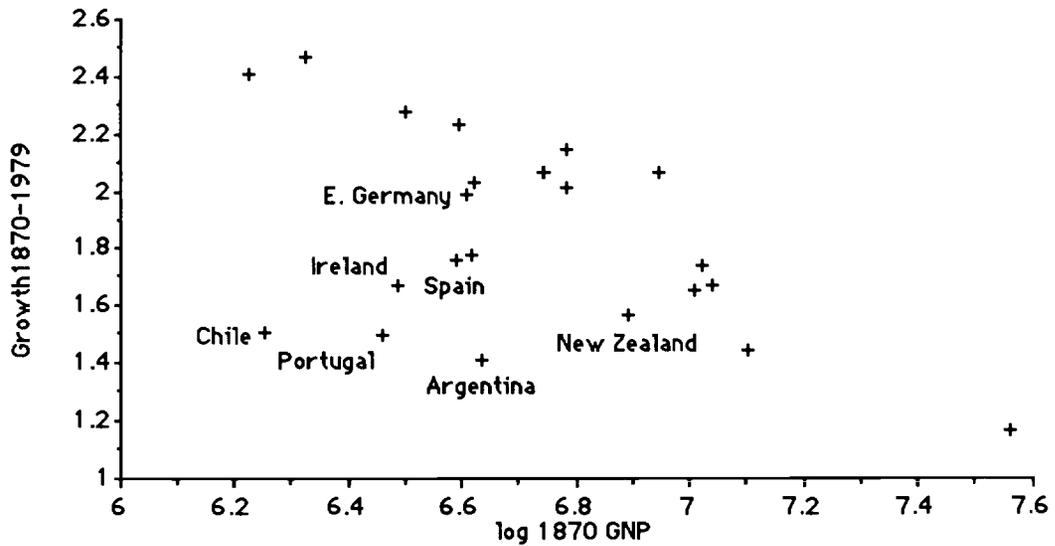


FIGURE 3
 MAXIMUM LIKELIHOOD ESTIMATION FOR THE ONCE-RICH TWENTY-TWO
 1870-1979

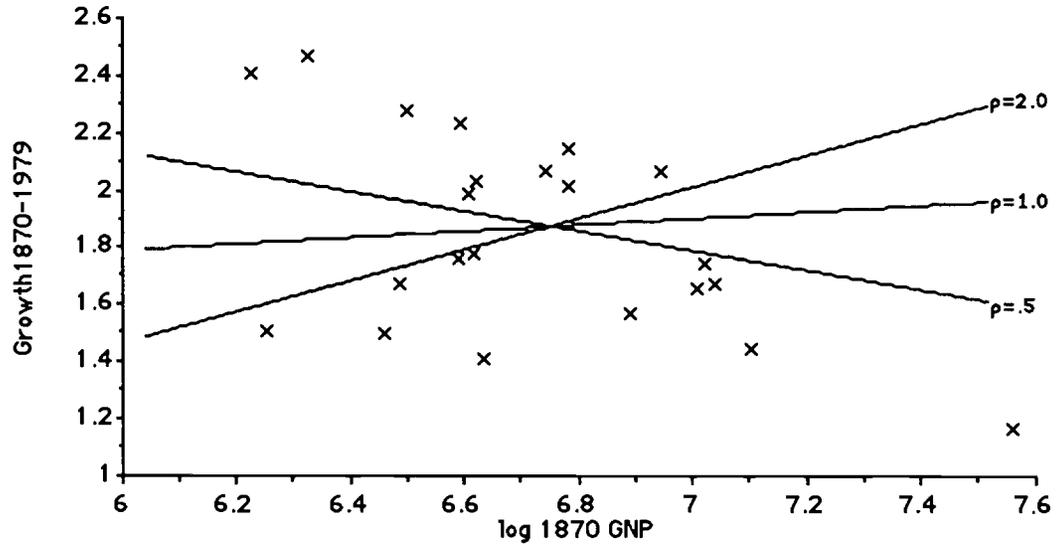


FIGURE 4
 MAXIMUM LIKELIHOOD ESTIMATION FOR THE ONCE-RICH TWENTY-TWO
 1913-1979

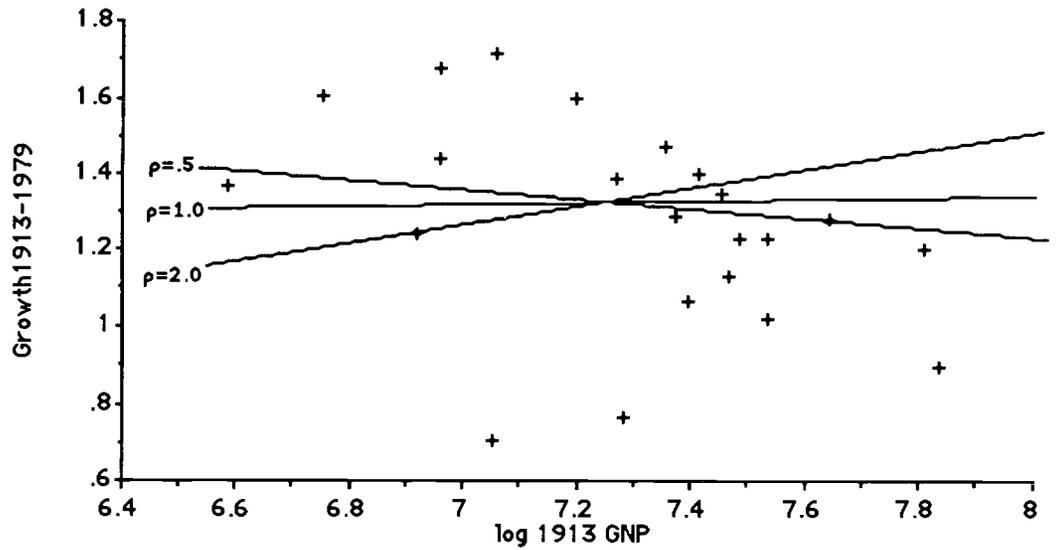


FIGURE A.1
MADDISON AND BAIROCH ESTIMATES OF NINETEENTH CENTURY
PER CAPITA INCOME

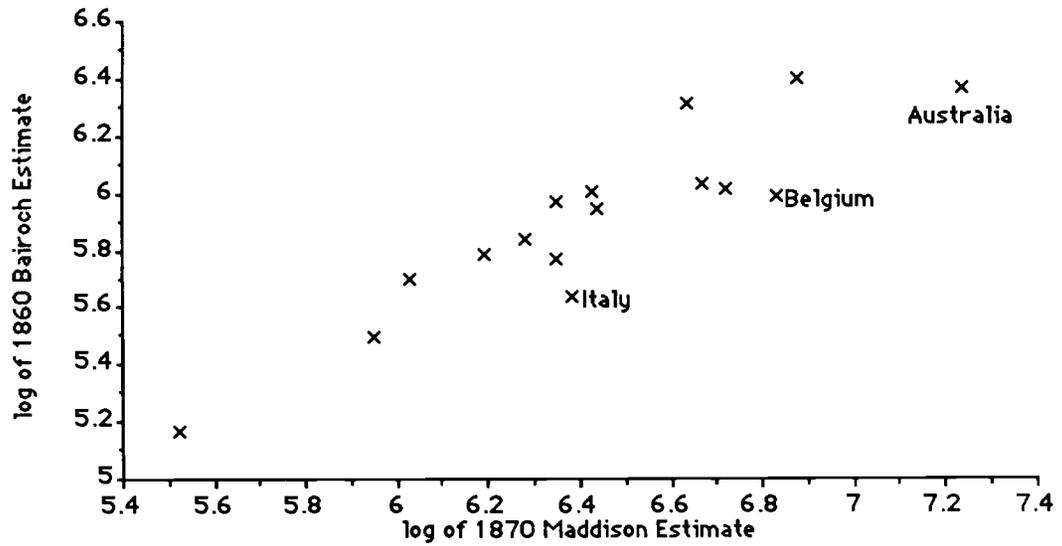
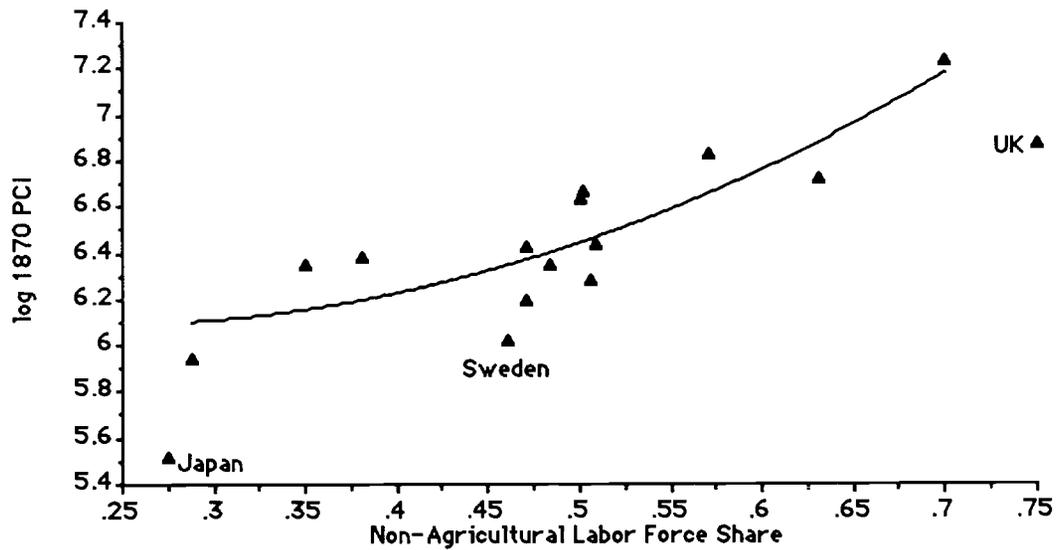


FIGURE A.2
1870 PER CAPITA INCOME AND NON-AGRICULTURAL SHARE OF LABOR FORCE FOR
MADDISON'S SIXTEEN



NOTES TO CHARTS AND TABLES

¹Standard errors in parentheses. The data are as described in the appendix and are thus not exactly equal to the data given in Maddison (1982). The levels of per capita income in 1870 have been inflated by the proportional difference between the 1979 per capita income estimates of Maddison (1982) and those of Heston and Summers (1984) in order to preserve Maddison's estimates of rates of growth from 1870 to 1979.

²French foreign investment in Latin America is assumed to have been distributed among countries as British foreign investment was.

³Lumped with Australia for purposes of calculating foreign investment per capita. Feis does not distinguish between the two.

⁴South Africa has also failed to converge in per capita income in spite of the volume of investment poured into the Witwatersrand in the thirty years before World War I. Perhaps mining is special and generates fewer of the technological and educational spillovers than other forms of investment. But South Africa's failure to converge is more likely due to its racial policies. A country that is unwilling to invest in its own people is unlikely to become rich.

⁵Data as given in the appendix. The dependent variable is the log difference of 1870 and 1979 per capita income. The independent variable is the log of 1870 per capita income. A slope coefficient β of -1 and a small standard error of the regression indicates "perfect" convergence. A slope coefficient near zero and a large standard error of the regression indicates no convergence. And a slope coefficient greater than zero suggests divergence.

⁶See the footnote to table 3.