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#### DID BANKRUPTCY REFORM CAUSE MORTGAGE DEFAULT TO RISE?

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## **ABSTRACT**

This paper argues that the U.S. bankruptcy reform of 2005 played an important role in the mortgage crisis and the current recession. When debtors file for bankruptcy, credit card debt and other types of debt are discharged—thus loosening debtors' budget constraints. Homeowners in financial distress can therefore use bankruptcy to avoid losing their homes, since filing allows them to shift funds from paying other debts to paying their mortgages. But a major reform of U.S. bankruptcy law in 2005 raised the cost of filing and reduced the amount of debt that is discharged. We argue that an unintended consequence of the reform was to cause mortgage default rates to rise.

We estimate a hazard model to test whether the 2005 bankruptcy reform caused mortgage defaults to rise, using a large dataset of individual mortgages. Our major result is that prime and subprime mortgage default rates rose by 23% and 14%, respectively, after bankruptcy reform. We also use difference-in-difference to examine the effects of three provisions of bankruptcy reform that particularly harmed homeowners with high incomes and/or high assets and find that their default rates rose even more. Overall, we calculate that bankruptcy reform caused the mortgage default rate to rise by one percentage point even before the start of the financial crisis, suggesting that the reform increased the severity of the crisis when it came.

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#### Introduction

The financial crisis and the recession of 2008-09 were triggered by the bursting of the housing bubble and the subprime mortgage crisis that began in late 2006/early 2007. But we argue in this paper that U.S. personal bankruptcy law also played an important role. Because credit card debts and other types of unsecured debt are discharged in bankruptcy, filing for bankruptcy loosens homeowners' budget constraints and allows them to shift funds from paying other debts to paying their mortgages. Bankruptcy thus gives financially distressed homeowners a way to avoid losing their homes when their debts exceed their ability-to-pay. The availability of debt relief in bankruptcy was widely known, the costs of filing were low, and there was little stigma attached to filing. Even debtors with high incomes and high assets could take advantage of bankruptcy. But a major reform of U.S. bankruptcy law that took effect in October 2005 raised the cost of filing and reduced the amount of debt discharged. It therefore caused bankruptcy filings to fall sharply. In this paper we argue that an unintended consequence of bankruptcy reform was to increase the number of mortgage defaults by closing off a popular procedure that previously helped financially distressed homeowners to pay their mortgages. The reform therefore contributed to the severity of the mortgage crisis by pushing up default rates even before the crisis began.

We use a large dataset of individual mortgages to test whether the 2005 bankruptcy reform caused mortgage defaults to rise. We find that mortgage defaults after the reform rose by 23% for homeowners with prime mortgages and 14% for those with subprime mortgages. Default rates of homeowners with high incomes or high assets—who were particularly negatively affected by bankruptcy reform—rose even more. We estimate that the 2005 bankruptcy reform caused the mortgage default rate to rise by one percentage point, thus adding to the severity of the mortgage crisis when it came.

Bernstein (2008) and Morgan, Iverson and Botsch (2008) first suggested that the 2005 bankruptcy reform caused mortgage defaults to rise. Bernstein did not provide any empirical tests. Morgan et al hypothesized that bankruptcy reform caused mortgage defaults to rise by more in states with high homestead exemptions, because homeowners

in these states gained the most from filing for bankruptcy prior to the reform. They tested their hypothesis by examining whether foreclosure rates rose more in states that have high or unlimited homestead exemptions. But they did not find very strong support for their hypothesis.<sup>1</sup> Also because Morgan et al used aggregate state-level data covering a long time period, they could not distinguish between the effects of bankruptcy reform versus the effect of the mortgage crisis on default rates. In contrast, we examine the relationship between bankruptcy reform and mortgage default using a large sample of individual mortgages and a short time period that ends before the start of the mortgage crisis. Our data also allow us to examine how the reform affected default rates in general and default rates of homeowners with high income and/or high assets.

Our paper also relates to the recent literature explaining mortgage default using data on individual mortgages, including Keys, Mukherjee, Seru and Vig (2010), Gerardi, Shapiro and Willen (2007), Mayer, Pence, and Sherlund (2008), Demyanyk and van Hemert (2008), Rajan, Seru and Vig (2009), Elul (2009), and Jiang, Nelson, and Vytlacil (2009). We add to this literature by showing that bankruptcy law is another important factor explaining mortgage default.

The paper proceeds as follows. We start by discussing how U.S. bankruptcy law treats mortgage debt and how the 2005 bankruptcy reform affected homeowners' incentives to default on their mortgages. We then describe our dataset, our empirical model, and the results. In last section, we estimate how many additional mortgage defaults occurred as a result of bankruptcy reform.

## Homeowners and Bankruptcy Before and After the 2005 Bankruptcy Reform<sup>2</sup>

US bankruptcy law provides two separate personal bankruptcy procedures—Chapter 7 and Chapter 13—and both are relevant for homeowners in financial distress. Prior to

<sup>&</sup>lt;sup>1</sup> Morgan et al (2008)'s model explained whether foreclosure rates rose by more after bankruptcy reform in states with high or unlimited homestead exemptions, using aggregate data by state-quarter. They found a positive and significant relationship only for subprime mortgages in states with high, but not unlimited, homestead exemptions. We re-examine their model below, using our data.

<sup>&</sup>lt;sup>2</sup> See Elias (2006), White (2007), Eggum, Porter and Twomey (2008), Carroll and Li (2008), and White and Zhu (2010) for discussion of bankruptcy reform and how it affects homeowners.

2005, all debtors were allowed to choose between them. Under Chapter 7, most unsecured debts are discharged. Debtors are only obliged to use their assets above an asset exemption level to repay unsecured debt; future earnings are entirely exempt. States set the asset exemption levels and have different exemptions for different types of assets, but the homestead exemption for equity in an owner-occupied home is nearly always the largest. In states with high homestead exemptions, even debtors with high assets and high income may gain from filing for bankruptcy under Chapter 7. Under Chapter 13, debtors must have regular earnings and follow a court-supervised plan to repay some of their debt from future earnings over a 3 to 5-year period. They are also obliged to use their non-exempt assets—if any—to repay.

How does filing for bankruptcy help homeowners in financial distress? Consider Chapter 7 first. Chapter 7 helps homeowners save their homes because discharge of unsecured debt increases their ability to pay their mortgages.<sup>3</sup> In addition, filing under Chapter 7 stops mortgage lenders from foreclosing for a few months, which gives homeowners who have fallen behind on their mortgage payments additional time to pay. But the terms of residential mortgage contracts cannot be changed in Chapter 7. Thus filing under Chapter 7 helps homeowners save their homes only if they can repay their mortgage arrears within a few months.

Chapter 7 also helps homeowners who give up their homes. They gain from having both unsecured debts and deficiency judgments (claims by lenders for the difference between the amount owed on the mortgage and the sale price of the home in foreclosure) discharged in bankruptcy. Homeowners also gain from filing because bankruptcy delays foreclosure and they get cost-free housing during the bankruptcy procedure.<sup>4</sup> They also get more time to sell their homes privately and obtain the highest price.

Homeowners' gain from filing under Chapter 7 can be expressed as:

$$GainChapter7 = U_7 + H_7 - \max[A - X_A, 0] - C_7$$

<sup>&</sup>lt;sup>3</sup> Berkowitz and Hynes (1999) first suggested that filing for bankruptcy helps homeowners keep their homes by reducing unsecured debt.

<sup>&</sup>lt;sup>4</sup> In some states, homeowners can even stay in their homes through foreclosure, which means that they become tenants and the lender (now the landlord) must go through an eviction procedure to force them to leave (Elias, 2008).

Here  $U_7$  is the value of unsecured debt discharged in Chapter 7. Homeowners receive  $U_7$  in bankruptcy regardless of whether they keep their homes or not.  $H_7$  is the reduction in the present value of future housing costs when homeowners file under Chapter 7. If homeowners save their homes in Chapter 7, then  $H_7$  is small or zero. If they give up their homes, then  $H_7$  equals the reduction in the present value of future housing costs, including their gain from having cost-free housing during the bankruptcy process, having deficiency judgments discharged, and having lower housing costs if they shift from owning to renting. A is the value of homeowners' assets, which we assume are entirely in the form of home equity, and  $X_A$  denotes the state's asset (homestead) exemption. max $[A - X_A, 0]$  is therefore the value of homeowners in bankruptcy must give up their homes for sale by the bankruptcy trustee, since some of their home equity must be used to repay unsecured debt. Finally,  $C_7$  is homeowners' cost of filing for bankruptcy under Chapter 7, including both time costs and out-of-pocket costs.

Now consider Chapter 13. Homeowners gain from filing under Chapter 13 if they owe large amounts on their mortgages, but wish to save their homes. Under Chapter 13, they propose a repayment plan to repay their mortgage arrears in full, plus interest, over 3 to 5 years. They must also make all of their normal mortgage payments during the plan. Lenders cannot proceed with foreclosure as long as homeowners are making the required payments and, if homeowners complete all of the payments specified in the plan, then the original mortgage contract is reinstated. Thus Chapter 13 gives homeowners more time to repay their mortgage arrears than Chapter 7. Also, second mortgages can be discharged in Chapter 13 if they are completely underwater and bankruptcy trustees sometimes challenge fees and penalties that mortgage lenders add to overdue payments.<sup>6</sup>

<sup>&</sup>lt;sup>5</sup> Retirement accounts are generally exempt in bankruptcy; most other financial accounts are non-exempt. But homeowners can convert non-exempt financial assets into exempt home equity by paying down their mortgages before they file for bankruptcy. The additional home equity is exempt as long as total home equity is less than the state's homestead exemption.

<sup>&</sup>lt;sup>6</sup> Having a second mortgage discharged in Chapter 13 requires that a valuation hearing be held, which raises bankruptcy costs. See Porter (2008) for discussion of how lenders often add high fees to mortgages in default.

Prior to 2005, homeowners proposed their own Chapter 13 plans and were allowed to choose the length of the plan period and the amount of unsecured debt to be repaid. They frequently proposed plans that repaid their mortgage arrears in full, but paid only a token amount to unsecured creditors. Bankruptcy judges generally accepted these plans as long as homeowners would not be required to repay any of their unsecured debt if they instead filed under Chapter 7.<sup>7</sup>

Homeowners who do not plan to save their homes also gain from filing under Chapter 13. More types of debt can be discharged in Chapter 13 than in Chapter 7 and homeowners can delay foreclosure and live cost-free in their homes for longer in Chapter 13, particularly if they propose and then withdraw several repayment plans.

Homeowners' gain from filing under Chapter 13 can be expressed as:

 $GainChapter 13 = U_{13} + H_{13} - I_{13} - \max[A - X_A, 0] - C_{13}.$ 

Here U and H have the same meaning as before, but they may take different values in Chapter 13 than Chapter 7.  $U_{13}$  exceeds  $U_7$  for some filers, because additional types of debt can be discharged in Chapter 13.  $H_{13}$  also exceeds  $H_7$  for many filers, because homeowners receive cost-free housing for longer in Chapter 13 than Chapter 7 and because second mortgages can only be discharged only in Chapter 13.  $I_{13}$  denotes the present value of future income that is used to repay unsecured debt in Chapter 13; prior to bankruptcy reform, this was generally a token amount. Finally, homeowners' cost of filing under Chapter 13 is higher than their cost of filing under Chapter 7, or  $C_{13} > C_7$ .

Thus prior to 2005, homeowners in financial distress gained from filing for bankruptcy, regardless of whether they planned to save their homes or give them up. Homeowners often defaulted first and then filed for bankruptcy either to save their homes or to increase their gain from giving them up.<sup>8</sup>

Now consider how the 2005 bankruptcy reform changed homeowners' gains from defaulting and filing for bankruptcy. The reform made several important changes in

 $<sup>^{7}</sup>$  The "best interests of creditors" test, § 1129(a)(7) of the U.S. Bankruptcy Code, requires that unsecured creditors receive no less in Chapter 13 than they would receive in Chapter 7.

<sup>&</sup>lt;sup>8</sup> See Li and White (2009) for discussion of the timing of homeowners' bankruptcy and default decisions.

bankruptcy law. First, it raised homeowners' costs of filing; a study by the Government Accountability Office (2008) found that these costs rose by more than 50%. Costs rose because of onerous new requirements on lawyers who represent debtors in bankruptcy, which caused them to raise legal fees. Costs also rose because of new requirements that filers undergo credit counseling before filing, take a course in debt management during the bankruptcy process, and provide extensive documentation of their income and assets. Higher filing costs are predicted to reduce homeowners' probability of filing for bankruptcy and to raise default rates for homeowners who previously would have used bankruptcy to help pay their mortgages.

Second, the reform introduced a new "means test" that forces some high-income homeowners to file under Chapter 13 and to repay some of their unsecured debt from future income. The means test affects homeowners differently depending on whether or not their home equity is exempt. Suppose first that home equity is entirely exempt. Homeowners first compute their average family income during the six months prior to filing and convert it to a yearly income figure, denoted Y. Then they compare their yearly income to the median family income level in the state, adjusted for family size. State median income levels vary widely: they ranged from \$46,000 for a family of three in Mississippi to \$85,000 for a family of the same size in New Jersey and Connecticut, using 2005 values. If Y is less than the state median income level, then homeowners are allowed to file under Chapter 7. But if Y exceeds this level, then they must compute individual income exemptions, denoted  $X_y$ . They start with pre-determined allowances for housing costs, transport costs, and personal expenses. Then they add their mortgage and car loan payments in excess of the pre-determined housing and transport allowances. Then they add a list of other allowed expenses.<sup>9</sup> The total equals their income exemption  $X_{y}$ . Homeowners' non-exempt income equals their actual income minus the income exemption, or  $Y - X_y$ . If  $Y - X_y$  exceeds \$2,000 per year, then they must file under

<sup>&</sup>lt;sup>9</sup> The pre-determined amounts for housing, transport costs and personal expenses are taken from Internal Revenue Service formulas for collecting from delinquent taxpayers. Other allowed expenses include the costs of caring for elderly or disabled relatives, some children's education expenses, tax payments, mandatory payroll deductions, costs of home security, and telecommunication costs. See www.justice.gov/ust/eo/bapcpa/meanstesting.htm.

Chapter 13 if they file for bankruptcy at all and they must use all of their non-exempt income for five years, or  $5(Y - X_Y)$ , to repay debt. Since homeowners' obligation to repay debt from future income was a token amount prior to bankruptcy reform, those with high incomes now benefit less from filing. These homeowners are predicted to default on their mortgages more often. We refer to this test as the "income-only means test."

A different version of the means test is used for homeowners who have non-exempt assets/home equity. Prior to the reform, these homeowners were obliged to use their non-exempt home equity,  $A - X_A$ , plus a token amount of future income to repay unsecured debt in Chapter 13 bankruptcy. After the reform, their obligation to repay equals the maximum of their non-exempt assets,  $A - X_A$ , or their non-exempt income over 5 years,  $5(Y - X_Y)$ . These homeowners gain less from filing after bankruptcy reform if  $5(Y - X_Y)$  exceeds  $A - X_A$ . We refer to this test as the "income/asset means test."

Finally, the reform imposed a new cap of \$125,000 on the homestead exemption that applies to homeowners who live in states with homestead/asset exemptions exceeding \$125,000 and have owned their homes for less than 3 1/3 years. <sup>10</sup> Affected homeowners are required to use home equity above the cap to repay in bankruptcy, which forces them to give up their homes if they file. The homestead exemption cap makes filing for bankruptcy less attractive for some high-asset homeowners and is therefore predicted to increase mortgage default.

To illustrate these provisions, suppose a homeowner has unsecured debts totaling \$100,000, income per year of \$92,000, home equity of \$25,000, and no other financial assets. Suppose she lives in Texas, which has an unlimited homestead exemption. Prior to bankruptcy reform, all of her unsecured debt was discharged in bankruptcy and she had no obligation to repay from either her home equity or her future income. Thus her

<sup>&</sup>lt;sup>10</sup> The states with homestead exemptions greater than \$125,000 during our period include Arkansas, Florida, Iowa, Kansas, Oklahoma, Texas, and the District of Columbia (all have unlimited homestead exemptions), Arizona (\$150,000), Massachusetts (\$500,000), Minnesota (\$200,000), and Nevada (\$200,000, raised to \$350,000 in 2006). See Elias (2007) and earlier editions.

gain from filing was \$100,000 in discharged debt minus filing costs. After bankruptcy reform, suppose the homeowner's income exemption  $X_Y$  equals the median income level in Texas, which was \$49,000 for a three-person family in 2005. Her non-exempt income therefore is \$92,000 - \$49,000 = \$43,000 per year, or \$215,000 over five years. Since her home equity is still exempt, she is subject to the income-only means test, which obliges her to use all of her non-exempt income to repay debt. And since her non-exempt income exceeds her debts of \$100,000, she receives no debt discharge in bankruptcy and no longer gains from filing.

Now suppose the same homeowner lives in New Jersey, which has no homestead exemption and a median family income level of \$85,000. Everything else remains the same. Prior to bankruptcy reform, the homeowner would have been obliged to use her home equity of 25,000 to repay her debt in bankruptcy. Her gain from filing therefore would have been 100,000 - 25,000 = 75,000 in discharged debt minus filing costs. After bankruptcy reform, her non-exempt assets are still 25,000 over five years. Because she has both non-exempt income and non-exempt assets, she is subject to the income/asset means test. And since her non-exempt income is higher, she must repay 35,000 - 35,000 = 65,000 in discharged debt minus the new, higher filing costs.

Finally, suppose the same homeowner again lives in Texas, but now has home equity of \$200,000 and income of \$45,000. Also suppose she has owned her home for less than 3 1/3 years at the time of filing. Her unsecured debt is still \$100,000. Prior to the reform, her home equity would have been entirely exempt in bankruptcy, so that her gain from filing would have been \$100,000 in discharged debt minus filing costs and she would have been allowed to keep her home. After the reform, \$200,000 - \$125,000 = \$75,000 of her home equity becomes non-exempt and must be used to repay debt in bankruptcy. As a result, her post-reform gain from filing falls to \$100,000 - \$75,000 = \$25,000 in discharged debt minus filing costs and she is now forced to give up her home in bankruptcy.

Our predictions are therefore as follows: (1) The mortgage default rate is predicted to rise for all homeowners following the 2005 bankruptcy reform, because the cost of filing for bankruptcy rose. (2) Default rates of homeowners who fail the income-only means test or the income/asset means test are predicted to rise after bankruptcy reform, since both groups gain less from filing after the reform. (3) The default rate of homeowners who are subject to the new cap on the homestead exemption is predicted to rise after bankruptcy reform, since the cap reduces their gain from filing and forces them to give up their homes if they file. Table 1 shows the three groups of homeowners who were particularly negatively affected by bankruptcy reform as a function of whether they have non-exempt assets and/or non-exempt income.

In the next section, we test the predictions that default rates of homeowners in general rose after bankruptcy reform and that default rates of homeowners in the three negatively-affected groups rose even more.<sup>11</sup>

#### Data and summary statistics

We use a large dataset of individual mortgages from LPS Applied Analytics, Inc. For each mortgage, we have detailed information from the mortgage application, plus updates each month on whether homeowners made their payments in full and whether they filed for bankruptcy. Our sample consists of first-lien, 30 year mortgages used for home purchase or refinance that originated between January 2004 and December 2005 and were in effect during at least part of our sample periods. A complication is that Hurricanes Katrina and Rita struck in August and September of 2005, respectively, and caused many homeowners to delay paying their mortgages. Because their late payments were recorded as defaults just around the time that bankruptcy reform went into effect, we drop all mortgages in the affected counties (see table 2 for a list).<sup>12</sup> We follow individual mortgages until they are repaid in full, go into default, or until the sample

<sup>&</sup>lt;sup>11</sup> We ignore other changes made under the 2005 bankruptcy reform, because they cannot be tested with our data. Morgan et al (2010) examines how bankruptcy reform affected the terms of car loans.

<sup>&</sup>lt;sup>12</sup> We are grateful to Paul Willen for pointing out the relevance of the hurricanes. After the hurricanes, Fannie Mae and Freddie Mac urged mortgage lenders to waive fees and penalties on late mortgage payments. But there was nonetheless a jump in the number of recorded defaults in affected counties. See Bell (2005) for discussion.

period ends. Following the literature, we construct separate samples of prime and subprime mortgages.<sup>13</sup> It should be noted that our samples consist of mortgages that originated near the peak of the housing bubble.

Figure 1 gives monthly average mortgage default rates for both samples in the months before and after bankruptcy reform. Following the literature, we define default to occur when mortgage payments are at least 60 days delinquent.<sup>14</sup> Default rates are shown both in their raw form and seasonally adjusted. Note that default rates for subprime mortgages are much higher than for prime mortgages—the seasonally adjusted rates prior to bankruptcy reform are around 1% per month for subprime mortgages compared to 0.16% per month for prime mortgages.

Seasonal adjustment is important in our context, because mortgage default rates vary seasonally and tend to be lowest in the spring and highest in the fall. Because bankruptcy reform went into effect in October of 2005, we want to avoid concluding that reform caused default rates to rise simply because they normally rise in the fall.<sup>15</sup> For both samples, non-seasonally adjusted default rates rose in the months prior to bankruptcy reform, jumped at the time of bankruptcy reform, and dropped in the months after the reform. The seasonally adjusted figures, in contrast, are fairly flat in the months before and after bankruptcy reform, but jump around the time of the reform, although with some fluctuations. The figures thus suggest a relationship between bankruptcy reform and default rates.

<sup>&</sup>lt;sup>13</sup> LPS' coverage of subprime mortgages is not as comprehensive as its coverage of prime mortgages, but it improved in January 2004 when mortgages originated by Countrywide Bank—one of the largest subprime lenders—were added. Because of the limited coverage of subprime mortgages by LPS before 2004, we excluded mortgages that originated prior to 2004 from our sample. We use lenders' classifications of whether individual mortgages are prime versus subprime. The prime mortgage category includes alt-A mortgages, which are considered to be intermediate between prime and subprime. <sup>14</sup> Papers that use this definition in models of mortgage default and renegotiation include Demyanyk and van Hemet (2008), Jiang et al (2009), Keys et al (2008) and Adelino et al (2009).

<sup>&</sup>lt;sup>15</sup> See below for discussion of our seasonal adjustment procedure.

Another issue is there was a rush to file for bankruptcy just before the reform went into effect, which may have affected the time pattern of default.<sup>16</sup> One possibility is that homeowners who filed for bankruptcy just before the reform avoided defaulting on their mortgages over the next few months. If so, then default rates before bankruptcy reform would be unaffected, but default rates after bankruptcy reform would be lower. Alternately, homeowners' default and bankruptcy decisions may be more widely separated over time. In a previous paper, Li and White (2009) found that homeowners who file for bankruptcy generally default on their mortgages before filing and their defaults occur up to three years earlier. In this case, if homeowners rushed to file for bankruptcy before the reform, then the effect on default rates would be spread out over a longer time period. To examine how the rush to file affected the time pattern of default rates in our sample, we re-calculated the seasonally adjusted default rates shown in figure 1, omitting all mortgages in which the homeowner filed for bankruptcy in the last two months before bankruptcy reform went into effect. The results, in figure 2, show that default rates fall in the months prior to bankruptcy reform, but are almost unaffected after bankruptcy reform. The figure suggests that keeping the September/October filers in our sample will bias our estimates of the effect of bankruptcy reform downward.

Now turn to sample periods. We use short sample periods before versus after the date of bankruptcy reform. This is both because other aspects of the economic environment remain fairly constant and because short sample periods end before the mortgage crisis began, thus allowing us to separate the effects of bankruptcy reform from the effects of the mortgage crisis on default rates. Our base case model is run on a sample period of three months before to three months after bankruptcy reform. Because bankruptcy reform went into effect in the middle of October 2005, our sample period actually covers seven months (July 2005 through January 2006). We also run our model on a shorter period of two months before to two months after bankruptcy reform (August

<sup>&</sup>lt;sup>16</sup> The number of bankruptcy filings increased from around 1,500,000 per year in the early 2000's to 2,000,000 in 2005, with most of the increase occurring in the last month or two before bankruptcy reform took effect. See <a href="https://www.abiworld.org/AM/AMTemplate.cfm?Section=Home&TEMPLATE=/CM/ContentDisplay.cfm&CONTENTID=61641">www.abiworld.org/AM/AMTemplate.cfm?Section=Home&TEMPLATE=/CM/ContentDisplay.cfm&CONTENTID=61641</a> for data on bankruptcy filings and Mann (2007) for discussion.

2005 through December 2005) and a longer period of six months before to six months after bankruptcy reform (April 2005 through April 2006).<sup>17</sup> All of these periods end before housing prices peaked in June 2006, according to the Case/Shiller home price index.<sup>18</sup>

Because the LPS dataset does not include any homeowner demographic characteristics, we merge it with data from the Home Mortgage Disclosure Act (HMDA) to get homeowners' income, sex, and race at the time of the mortgage application, and whether they had a co-applicant for the mortgage.<sup>19</sup> With the loss of observations from the merge and from dropping mortgages in hurricane-affected areas, our sample sizes for the three months before to three months after period are 353,225 and 310,187 separate prime and subprime mortgages, respectively, and 2.1 million monthly observations for each sample.<sup>20</sup> Sample sizes for the other time periods are proportionately smaller or larger.

<sup>&</sup>lt;sup>17</sup> We assign individual mortgages payments due in October 2005 to the pre- versus postbankruptcy reform period depending on whether the payment date is before versus after October 17, 2005.

<sup>&</sup>lt;sup>18</sup> This is based on the non-seasonally adjusted version of the Case/Shiller index, available at <u>www.standardandpoors.com</u>. Housing prices in Boston peaked much earlier (in July 05), but remained near their peak levels over the following year.

<sup>&</sup>lt;sup>19</sup> HMDA data cover nearly all mortgage originations. Mortgages were matched based on the zipcode of the property, the date when the mortgage originated (within 5 days), the origination amount (within \$500), the purpose of the loan (purchase, refinance or other), the type of loan (conventional, VA guaranteed, FHA guaranteed or other), occupancy type (owner-occupied or non-owner-occupied), and lien status (first-lien or other). The match rate was 48%. We calculated summary statistics for all the variables that are included in this study and found no significant differences between the means of the matched observations and the original LPS dataset. This suggests that the matched observations are a random subset of the original LPS dataset. See www.ffiec.gov/hmda/history.htm for information on HMDA data. The sex variable in

HMDA is for the main mortgage applicant. <sup>20</sup> We start with a 10% random sample of prime mortgages and all subprime mortgages

<sup>&</sup>lt;sup>20</sup> We start with a 10% random sample of prime mortgages and all subprime mortgages that originated in 2004 or 2005. With the loss of observations from the HMDA match and from dropping mortgages in hurricane-affected counties, our final samples are approximately 5% of prime mortgages and 50% of subprime mortgages in the LPS dataset. The number of mortgages dropped because they were in the hurricane-affected counties are 59,728 prime and 41,235 subprime.

Now turn to how we calculate dummy variables to represent the three groups of homeowners that were particularly negatively affected by bankruptcy reform. We first calculate homeowners' non-exempt income (max $[Y - X_Y, 0]$ ) and non-exempt assets/home equity (max $[A - X_A, 0]$ ). We have data on family income at the time of mortgage origination, but do not have all the information needed to calculate individual income exemptions according to the procedure specified by bankruptcy law. Instead, we use the state median income level as a proxy for the income exemption  $X_Y$ , so that non-exempt income equals the maximum of homeowners' family income minus the state median income level or zero. To calculate non-exempt home equity, we first calculate the current value of the home each month by updating home value at the time of mortgage origination using the average monthly change in housing values in the homeowner's metropolitan area since the date of mortgage origination.<sup>21</sup> We know the mortgage principle amount each month, so home equity each month equals the current value of the house minus the current mortgage principle. Non-exempt home equity then equity then equity then maximum of home equity minus the state's homestead exemption or zero.<sup>22</sup>

Define MT1 to denote homeowners who are harmed by the income-only means test. MT1 equals one if homeowners have non-exempt income, but no non-exempt home equity, or if  $Y - X_Y > 0$  and  $A - X_A \le 0$ . Also define MT2 to denote homeowners who are harmed by the income/asset means test. MT2 equals one if homeowners' non-exempt income over 5 years exceeds their non-exempt assets/home equity, or if  $5(Y - X_Y) >$   $A - X_A > 0$ . Finally, define HC to denote homeowners who are harmed by the homestead exemption cap. HC equals one if homeowners live in states with homestead exemptions greater than \$125,000 and if some of their assets/home equity become nonexempt because they exceed the new cap of \$125,000, or if  $X_A > $125,000$  and A > \$125,000. We apply this test only to homeowners whose mortgages were for

<sup>&</sup>lt;sup>21</sup> If the homeowner lives in a non-metropolitan area, we update the value of the house using the average change in housing values in non-metropolitan areas of the state. Our estimates of home equity are biased upward since we ignore second mortgages, for which we have no data.

<sup>&</sup>lt;sup>22</sup> Asset/home equity exemption levels by state are from Elias (2006) and median state income levels for 2005 are from the U.S. Trustee Program at the Department of Justice (www.justice.gov/ust/eo/bapcpa/meanstesting.htm).

purchase, since we assume that homeowners whose mortgages were for refinance have owned their homes for more than 3 1/3 years.

Finally, BR equals one in months when the 2005 bankruptcy reform was in effect.

## Specification

We estimate Cox proportional hazard models of prime and subprime mortgage default, where the baseline hazard depends on the age of the mortgage in months (see Kiefer, 1988). We use the proportional hazard model because we wish to explain time to default and because hazard models take account of both left- and right-censoring. Since our sample periods are short, many of our mortgages originate before the sample period starts and/or continue after the sample period ends, so that both types of censoring are important. The baseline hazard depends on the age of the mortgage, in months. Figure 3 gives the baseline hazard rates for our prime and subprime mortgage samples. For both samples, default rates rise steeply after the first few months and peak at around 12-19 months. Other researchers have found similar age profiles for subprime mortgages.<sup>23</sup>

The key variables of interest in our models are the bankruptcy reform dummy, *BR*, and the interactions of *BR* with *MT*1, *MT*2 and *HC*. The coefficient of the bankruptcy reform dummy measures the change in default rates after bankruptcy reform; if the reform had not occurred, default rates would have been expected to remain constant after controlling for the explanatory variables and mortgage age. The three interaction terms measure difference-in-differences, or whether default rates increased by more after bankruptcy reform for homeowners in each of the three groups than for other homeowners. If bankruptcy reform had not occurred, default rates would not have been expected to change differently for homeowners in the three groups than for other homeowners. All of these variables are predicted to have positive signs.

Ai and Norton (2003) have pointed out that, while the coefficients of interaction terms equal difference-in-differences in linear models, this result does not carry over to non-linear models. Instead difference-in-differences in non-linear models must be

<sup>&</sup>lt;sup>23</sup> See Demyanyk and van Hemet (2009), Jiang et al (2009), and Keys et al (2010) for discussion of default-mortgage age profiles.

evaluating using the full estimated model, including all of the results for the control variables. We compute corrected difference-in-differences using this procedure.<sup>24</sup>

Our choice of control variables is guided by availability and by the recent literature on mortgage default. Our demographic variables are those from HMDA, discussed above.<sup>25</sup> We also include dummy variables representing ranges of FICO scores (the highest category is omitted) and ranges of loan-to-value ratios and debt-to-income ratios (the lowest categories for each are omitted).<sup>26</sup> We include dummy variables for whether the loan is a jumbo, whether it is fixed-rate (versus adjustable rate or hybrid), whether it is for refinance (versus purchase), whether homeowners provided full documentation of income and assets when applying for the mortgage, provided partial documentation, or whether documentation information is missing (the omitted category is no documentation), whether the property is single-family (the omitted category is multifamily), and whether it is a vacation home or an investment property (the omitted category is primary residences). Additional dummy variables include whether the mortgage was securitized (versus held in the lender's portfolio) and whether it was originated by the lender that services it, acquired wholesale, or acquired from a correspondent (the omitted category is mortgages originated by independent mortgage brokers).<sup>27</sup> We include a measure of homeowners' benefit from refinancing their

<sup>24</sup> We use Stata 11 margins and nlcom commands for these calculations. For example, the difference-in-difference for the interaction of bankruptcy reform with the homestead exemption cap is  $[\hat{D}(HC=1, BR=1) - \hat{D}(HC=0, BR=1)]/\hat{D}(HC=0, BR=1) - [\hat{D}(HC=1, BR=0) - \hat{D}(HC=0, BR=0)]/\hat{D}(HC=0, BR=0)$ , where  $\hat{D}(HC=1, BR=1)$  denotes the predicted probability of default when *HC* and *BR* both equal 1 and the control variables are assumed to take their mean values. The division by the default rate when *HC* = 0 is to take out the baseline hazard. Other difference-in-difference terms are calculated using the same procedure. We also compute corrected values for the coefficients of *BR*, *MT*1, *MT*2 and *HC*. The only papers we have found that use a hazard model and compute difference-in-differences correctly are Chen (2008), which uses a much smaller dataset, and Elul et al (2010). We use Stata 11 for these calculations. <sup>25</sup> Following the terms of our agreement with LPS Applied Analytics, the results for the demographic variables are not reported.

<sup>26</sup> Debt-to-income ratios include second mortgages and non-mortgage debt.

<sup>&</sup>lt;sup>27</sup> Correspondents are mortgage brokers that originate mortgages only for a single lender; while independent mortgage brokers sell to multiple lenders. Correspondents' interests are more closely aligned with the interests of banks than those of independent mortgage brokers. See Jiang et al (2009) for discussion of the role of mortgage brokers and Keys et

mortgages at the currently-available mortgage interest rate—it increases in size when interest rates on new mortgages are lower.<sup>28</sup> We also include several variables measuring regional economic conditions: the lagged unemployment rate in the metropolitan area, the lagged real income growth rate in the state, and the lagged average mortgage default rate in the homeowner's zipcode—all lags are one month.<sup>29</sup>

Additionally, we include our seasonality measure, which takes a different value each month. As noted above, default rates are highest in September-December and lowest in March and April.<sup>30</sup> We do not include time dummies, because in our short samples they would be collinear with the bankruptcy reform dummy. But we include state fixed effects. We cluster observations by mortgage (results do not change in any substantive way if we cluster by zipcode).

Table 3 gives summary statistics for our prime and subprime mortgage samples over the time period three months before to three months after bankruptcy reform.<sup>31</sup> The income-only means test harms 27% of prime mortgage-holders versus 45% of subprime mortgage-holders. Since the test applies only to homeowners whose home equity is entirely exempt, it is more likely to affect subprime mortgage-holders since they have less home equity. The opposite is true for the income/asset means test, which harms 31% of prime mortgage-holders versus 11% of subprime mortgage-holders. This test requires that homeowners have non-exempt home equity in addition to their non-exempt income, so that it is more likely to harm prime mortgage-holders. Finally the homestead

al (2008) and Rajan et al (2009) for discussion of the effect of securitization on default rates.

<sup>&</sup>lt;sup>28</sup> The measure is  $\{r_0[1-(1+r_t)^{t-M}]\}/\{r_t[1-(1+r_0)^{t-M}]\}$ , where  $r_0$  is the interest rate on the homeowner's existing mortgage,  $r_t$  is the interest rate currently available on new mortgages, and M is the term of the mortgage. See Richard and Roll (1989).

<sup>&</sup>lt;sup>29</sup> Unemployment rates by metropolitan area are taken from the Bureau of Labor Statistics; income data by state are from the Bureau of Economic Analysis; housing price data by metropolitan area are from the Federal Housing Finance Agency.

<sup>&</sup>lt;sup>30</sup> The seasonality measure is calculated using the SAS X11 procedure, which was developed by Statistics Canada. To calculate this, we first construct monthly average default rates for our sample, using the longer period of March 2005 through October 2008. The X11procedure estimates trends using an iterative moving average (ARIMA) procedure and then removes the trends by subtraction. Then it uses the same procedure to estimate irregular components (including bankruptcy reform) and remove them. See support.sas.com/documentation/cdl/en/etsug/60372/HTML/default/x11\_toc.htm.

<sup>&</sup>lt;sup>31</sup> The mean default rates given in table 3 are not seasonally adjusted.

exemption cap, which requires very high home equity, applies to 5% of prime mortgageholders, but only 1% of those with subprime mortgages.

#### Results

Table 4 gives the results of estimating the hazard model using our base case sample period of three months before to three months after bankruptcy reform. Only the results for the control variables are shown. All results are given as proportional increases or decreases in default rates relative to one—for example the coefficient of 1.13 for the jumbo mortgage dummy in the subprime sample indicates that homeowners with jumbo mortgages are 13% more likely to default than those with smaller mortgages, while the coefficient of 0.78 on the fixed rate mortgages are 22% less likely to default than those with variable rate prime mortgages. Tests of statistical significance are for whether the results differ significantly from one (rather than zero).

Our results for the subprime mortgage sample are similar to those found by previous researchers, but there has been much less research on default by prime mortgage-holders. One interesting result is that default rates for prime mortgages are more responsive to changes in FICO scores, but default rates for subprime mortgages are more responsive to changes in loan-to-value ratios. All of the results for variables representing mortgage sources are less than one, so that both prime and subprime mortgages originated by independent mortgage brokers—the omitted category—are most likely to default.<sup>32</sup> Our results show that prime mortgages that were securitized are significantly more likely to default, but—surprisingly— subprime mortgages that were securitized are significantly less likely to default. The documentation variables are insignificant for prime mortgages, suggesting that higher levels of documentation are not associated with reduced likelihood of default.<sup>33</sup> Also homeowners with both types of mortgages are more likely to default if

<sup>&</sup>lt;sup>32</sup> This is similar to the results of Jiang et al (2009) for subprime mortgages, using different data.

<sup>&</sup>lt;sup>33</sup> This differs from the results of Jiang et al (2009) and Sherlund (2008) for subprime mortgages. Both found that subprime mortgages that lacked full documentation were more likely to default.

they live in zipcodes with higher lagged average default rates, implying that defaults may respond to persistent local shocks.

Table 5 gives the results for the key variables, still using the three month before to three months after sample. Because the interaction terms are correlated with the bankruptcy reform dummy and with each other, we show the results when they enter both individually and together. The adoption of bankruptcy reform led to a substantial increase in mortgage default rates in both samples—using the figures in column (5), the increases are 23% for prime mortgages and 14% for subprime mortgages. Both results are highly significant (p < .001). In columns (2) – (4), we separately enter each of the three dummy variables *MT*1, *MT*2 and *HC* and their interactions with bankruptcy reform and, in column (5), we enter all of them together. The coefficients of *MT*1, *MT*2 and *HC* are either less than one or greater than one, but insignificant. Since all of these variables are correlated with higher levels of income and assets, we expect them to be associated with lower default rates.

Now turn to the difference-in-differences. Using the results in column (5) for prime mortgages, default rates rose following bankruptcy reform by 26% for homeowners subject to the income-only means test, 11% for homeowners subject to the income-asset means test, and 30% for homeowners subject to the homestead exemption cap-all relative to the changes in default rates of homeowners not subject to these provisions. The first two results are statistically significant at the 1% and 10% levels, respectively. The result for the homestead exemption cap is just short of significance in column (5), but is strongly statistically significant in column (4), when it is entered by itself. For subprime mortgage-holders, default rates rose following bankruptcy reform by 5% for homeowners subject to the income-only means test and by 28% for homeowners subject to the homestead exemption cap, relative to homeowners not subject to these provisions. Both results are significant at the 5% level. However, homeowners subject to the income/asset means test are 11% less likely to default after bankruptcy reform and the result is statistically significant. The fact that the difference-in-difference result for the income/asset means test goes the wrong way may simply reflect the fact that our measure of this variable is the most subject to error, since it depends on the relative size of our estimates of both non-exempt income and assets. Overall, our results suggest substantial support for the hypothesis that bankruptcy reform caused mortgage default rates to rise overall and to rise by even more for homeowners subject to the three provisions.

Table 6 shows the results when we rerun the model on the shorter sample period of two months before to two months after bankruptcy reform and the longer sample period of six months before to six months after bankruptcy reform. Results are given only for the bankruptcy reform dummy and the three interaction terms. The figures in the middle column of table 6 repeat those in table 5, column (5), for the three months before to three months after sample period. In both samples, the bankruptcy reform dummy remains statistically significant regardless of time period and the interaction terms also remain similar in size and significance. However, the results for the homestead exemption cap interaction become larger and more significant in both samples as the sample period becomes shorter—the difference-in-differences for the shortest sample period are 44% and 56% for prime and subprime mortgages, respectively, compared to 30% and 28% in the base case period and 17% and 22% in the longest sample period, respectively. This probably reflects the fact that homeowners who became subject to the cap had a particularly strong incentive to rush to file for bankruptcy just before the reform went into effect, since after the reform they could no longer keep their homes and their high home equity in bankruptcy. The rush to file caused default rates by this group of homeowners to fall just before bankruptcy reform by more than the fall for homeowners generally and rise after bankruptcy reform by more than the rise for homeowners generally-thus magnifying the increase in default rates in the shortest sample period. The same explanation probably also applies to the time pattern of the income-only means test interaction in the prime mortgage sample, which also is largest in the shortest sample period and becomes smaller as the sample period gets longer.

As robustness checks, we ran placebo tests assuming that bankruptcy reform went into effect at fictitious dates. Our fictitious dates are assumed to be June 2005 (four months early) and February 2006 (four months late). We also tried a fictitious date of October 2006, since the effect of seasonality should be nearly the same. The specification used is otherwise the same as in table 5, column (5). The results are given in table 7. For the prime mortgage sample, all of the results either become negative or remain positive but

are insignificant. For the subprime sample, however, two results are positive and significant: the bankruptcy reform dummy and the income-only means test interaction—both for the fictitious bankruptcy reform date of February 2006. The positive result for the bankruptcy reform dummy reflects the fact that subprime mortgage default rates in our sample rose during the period March – May 2006, even after seasonal adjustment.

We also reran our base case model, dropping mortgages of homeowners who filed for bankruptcy in September or early October 2005 from the sample. As discussed above, our prediction is that the coefficient of bankruptcy reform will increase in size when these homeowners are omitted, because they have lower default rates in the months prior to bankruptcy reform and approximately the same default rates after bankruptcy reform. The results are shown in table 8. The coefficient of the bankruptcy reform dummy increases from 23% to 26% for the prime mortgage sample and from 14% to 20% for the subprime mortgage sample when we drop September/October bankruptcy filers. Both results remain significant at the 1% level.

Finally as an additional check on our results, we ran a version of Morgan et al (2008)'s model, using our data and our specification. Morgan et al argue that bankruptcy reform caused mortgage default rates to rise by more in states with higher homestead exemptions, because prior to the reform, filing for bankruptcy was most favorable for homeowners in these states. To test their model, we drop our *HC*, *MT*1 and *MT*2 variables and substitute the dollar value of the state's homestead exemption (normalized by the appraised value of the house), plus a dummy variable that equals one for mortgages in states with unlimited homestead exemptions. Both are entered by themselves and also interacted with the bankruptcy reform dummy. The sample period that we use is three months before to three months after bankruptcy reform. The specification is otherwise the same as in tables 4 and 5.

The results are shown in table 9. The bankruptcy reform dummy remains statistically significant and approximately the same size as in table 4. The interaction of bankruptcy reform with the homestead exemption variable is insignificant in both samples, but the interaction of bankruptcy reform with the unlimited exemption dummy is positive and highly significant in both. In states with unlimited homestead exemptions, prime and

subprime mortgage default rates increased by 19% and 27%, respectively, after bankruptcy reform.

The large and significant results for the unlimited homestead exemption interaction are probably due to the fact that this variable is correlated with the homestead exemption cap and the income-only means test. The homestead exemption cap is more likely to be binding for homeowners living in states with unlimited homestead exemptions, because only these states (plus a few others) have home equity exemptions greater than \$125,000. Also the income-only means test harms homeowners if they have non-exempt income but no non-exempt home equity. Homeowners in states with unlimited homestead exemptions are more likely to be harmed by this test than homeowners in other states, because home equity is always exempt when the homestead exemption is unlimited. The proportion of all homeowners with prime and subprime mortgages who were harmed by the adoption of either the homestead exemption cap or the income-only means test is .28 and .46, respectively. But for homeowners in states with unlimited homestead exemptions, these figures are .55 and .62, respectively. Thus the bankruptcy reform/unlimited homestead exemption interaction is probably significant because it captures the combined effect on default rates of the homestead exemption cap and the income-only means test.

Overall, the results support our hypotheses that bankruptcy reform led to a general increase in mortgage default rates because filing for bankruptcy became more costly and also led to even larger increases in default rates by homeowners who were harmed by the adoption of the two means tests and the homestead exemption cap.

#### **Conclusion and policy implications**

Our main result is that the 2005 bankruptcy reform caused mortgage default rates to rise. Using the results for the sample period three months before to three months after bankruptcy reform, we find that the default rate of homeowners with prime and subprime mortgages rose by 23% and 14%, respectively, after bankruptcy reform. Default rates of homeowners with prime and subprime mortgages rose even more after bankruptcy reform

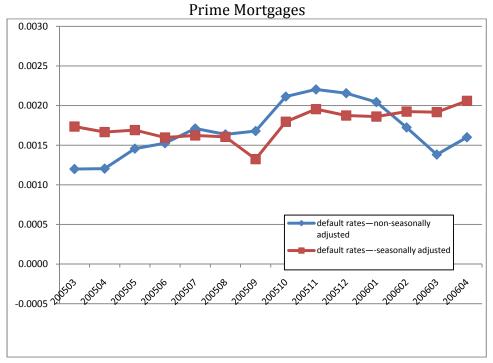
if they were subject to one of the new means tests or to the cap on the homestead exemption, compared to the increases for homeowners not harmed by these provisions. These results suggest that bankruptcy reform squeezed homeowners' budgets by raising the cost of filing for bankruptcy and reducing the amount of debt discharged in bankruptcy. It therefore increased mortgage default by closing off a popular procedure that previously helped financially distressed homeowners save their homes.

We can use the results to predict the number of additional mortgage defaults that occurred because of the 2005 bankruptcy reform. Consider first the general effect of the increase in the cost of filing for bankruptcy. There were 22 million mortgage originations during the period 2004-05, of which approximately 81% were prime and 19% were subprime.<sup>34</sup> Default rates in our sample are approximately 2.3% and 15% per year for prime and subprime mortgages, respectively. Using mortgages that originated in 2004-05 as a base, we calculate that the adoption of bankruptcy reform increased the number of mortgage defaults per year by 180,000. (See table 10.) In addition, the adoption of the two means tests and the homestead exemption cap caused defaults to rise by an additional 54,000 per year. Thus even before the mortgage crisis began, the 2005 bankruptcy reform was responsible for around 180,000 + 54,000 = 224,000 additional mortgage defaults per year, or 1% of all mortgages that originated in 2004-05.

The Bush and Obama Administration have both tried a number of programs to deal with the housing crisis by encouraging mortgage lenders to renegotiate mortgages rather than foreclose when homeowners default. None of these programs have worked very well. Our results suggest that a simple change such as rolling back the cost of filing for bankruptcy to pre-2005 levels would help in dealing with the housing crisis by reducing the number of mortgage defaults.

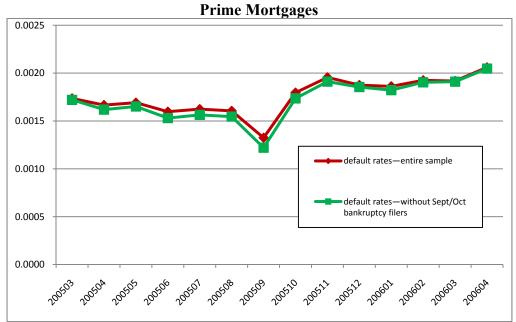
<sup>&</sup>lt;sup>34</sup> See Mayer and Pence (2008). They give a range of figures, based on different definitions of subprime mortgages. We use the average of their high versus low figures.

Figure 1: Monthly Average Default Rates With and Without Seasonal Adjustment



Subprime Mortgages

Figure 2: Monthly Average Default Rates With and Without Homeowners Who Filed for Bankruptcy in September and October 2005



**Subprime Mortgages** 0.0160 0.0140 0.0120 0.0100 0.0080 0.0060 default rates-entire sample default rates—without Sept/Oct 0.0040 bankruptcy filers 0.0020 0.0000 200503 200509 200522 200601 200602 200520 200511 20603 20604 20504 20505 20506 20501 20506

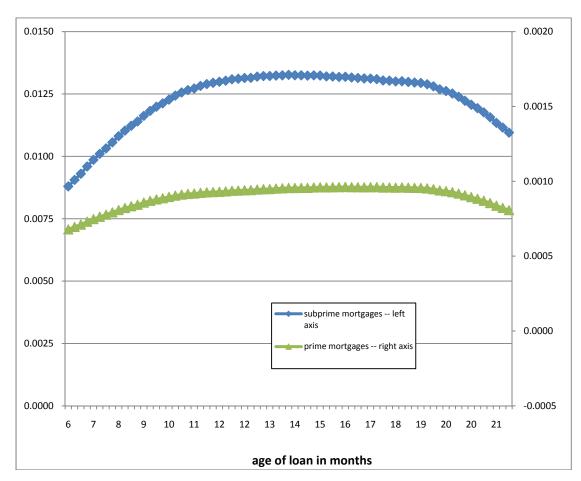


Figure 3. Baseline Hazard Model

# Table 1:

# Changes in Homeowners' Obligation to Repay in Bankruptcy Due to the 2005 Bankruptcy Reform

	All home equity exempt	Some home equity non-exempt	
All income	No change	Must repay more if	
exempt		homestead exemption cap is	
		binding $(HC = 1)$ ;	
		otherwise no change	
Some	Must repay more if non-	Must repay more if	
income	exempt income exceeds	non-exempt income over 5 years >	
non-exempt	\$2,000 per year	non-exempt home equity	
	(MT1 = 1);	(MT2 = 1);	
	otherwise no change	otherwise no change	

Note: prior to the 2005 bankruptcy reform, all income was exempt.

## Table 2:

# Counties Declared as Major Disaster Areas by FEMA after Katrina and Rita

Hurricane	State	County or Parish
Katrina Alabama Mississippi		Baldwin, Marengo, Mobile, Pickens, Greene, Hale, Tuscaloosa, and Washington Counties
		Adams, Amite, Attala, Claiborne, Choctaw, Clarke, Copiah, Covington, Forrest, Franklin, George, Greene, Hancock, Harrison, Hinds, Holmes, Humphreys, Jackson, Jasper, Jefferson, Jefferson Davis, Jones, Kemper, Lamar, Lauderdale, Lawrence, Leake, Lincoln, Lowndes, Madison, Marion, Neshoba, Newton, Noxubee, Oktibbeha, Pearl River, Perry, Pike, Rankin, Scott, Simpson, Smith, Stone, Walthall, Warren, Wayne, Wilkinson, Winston, and Yazoo
	Louisiana	Acadia, Ascension, Assumption, Calcasieu, Cameron, East Baton Rouge, East Feliciana, Iberia, Iberville, Jefferson, Jefferson Davis, Lafayette, Lafourche, Livingston, Orleans, Pointe Coupee, Plaquemines, St. Bernard, St. Charles, St. Helena, St. James, St. John, St. Mary, St. Martin, St. Tammany, Tangipahoa, Terrebonne, Vermilion, Washington, West Baton Rouge, and West Feliciana
Rita	Louisiana	Acadia, Allen, Ascension, Cameron, Calcasieu, Beauregard, Evangeline, Iberia, Jefferson, Jefferson Davies, Lafayette, Lafourche, Livingston, Plaquemines, Sabine, St. Landry, St. Martin, St. Mary, Terrebonne, Vermilion, Vernon, and West Baton Rouge
	Texas	Angelina, Brazoria, Chambers, Fort Bend, Galveston, Hardin, Harris, Jasper, Jefferson, Liberty, Montgomery, Nacogdoches, Newton, Orange, Polk, Sabine, San Augustine, San Jacinto, Shelby, Trinity, Tyler, and Walker.

Note: These counties or parishes were declared to be Major Disaster Areas where federal aid in the form of individual assistance was made available. See the Federal Emergency Management Agency (FEMA) website: www.fema.gov/news/disasters.fema?year=2005.

	Prime Mortgages	Subprime
		Mortgages
Default rate per month	.002 (.044)	.013 (.114)
Income-only means test ( <i>MT</i> 1)	.265 (.442)	.451 (.498)
Income/asset means test (MT2)	.314 (.464)	.108 (.310)
Homestead exemption cap (HC)	.049 (.215)	.010 (.101)
Average income*	\$101,526 (89,780)	\$73,037 (59,328)
If FICO score 650 to 750*	.522 (.500)	.233 (.148)
If FICO score 550 to 650*	.138 (.345)	.623 (.485)
If FICO score 350 to 550*	.007 (.084)	.124 (.329)
Debt payment-to-income ratio $> 0.5*$	.084 (.277)	.044 (.206)
Debt payment-to-income ratio (0.4, 0.5)*	.119 (.323)	.191 (.393)
Debt payment-to-income ratio missing*	.344 (.475)	.528 (.499)
Loan-to-value ratio > 1.0*	.017 (.131)	.0002 (.016)
Loan-to-value ratio (0.8,1.0)*	.217 (.412)	.422 (.494)
If full documentation*	.365 (.482)	.564 (.496)
If partial documentation*	.076 (.264)	.022 (.148)
If documentation information missing*	.159 (.366)	.108 (.310)
If single-family house*	.747 (.435)	.811 (.392)
If fixed rate mortgage*	.609 (.489)	.244 (.430)
If jumbo mortgage*	.149 (.356)	.089 (.284)
If second home*	.021 (.145)	.007 (.083)
If investment property*	.027 (.162)	.034 (.182)
If occupancy type missing*	.566 (.495)	.347 (.476)
If loan was to re-finance*	.353 (.478)	.526 (.499)
If mortgage was securitized	.244 (.430)	.823 (.381)
If loan was originated by the lender	.513 (.500)	.433 (.496)
If loan was acquired wholesale, but not	, , , , , , , , , , , , , , , , , , ,	· · · · · ·
from a mortgage broker	.195 (.396)	.170 (.376)
If loan was acquired from a correspondent		
lender	.221 (.415)	.103 (.304)
Homeowner's gain from refinancing	1.069 (.240)	.840 (.145)
Lagged cumulative delinquency rate		
(zipcode)	.084 (.300)	.340 (.722)
Lagged unemployment rate (MSA) (%)	4.582 (1.281)	4.737 (1.306)
Lagged real income growth rate (state) (%)	1.567 (1.749)	1.432 (.494)

Table 3: Summary StatisticsThree Months Before to Three Months After Bankruptcy Reform

Notes: Standard errors are in parentheses. The sample period is July 2005 through January 2006. Variables marked with asterisks are observed only at origination, while other variables are updated each month.

Table 4:
<b>Results of Cox Proportional Hazard Models Explaining Mortgage Default</b>

I hree Months Before to I hree Months		
	Prime Mortgages	Subprime
		Mortgages
If FICO score 650 to 750	3.928 (.308)***	1.784 (.207)***
If FICO score 550 to 650	13.523 (1.094)***	4.089 (.468)***
If FICO score 350 to 550	36.358 (3.630)***	6.805 (.790)***
If FICO score is missing	1.196 (.063)***	.847 (.020)***
Debt payment-to-income ratio $> 0.5$	1.057 (.074)	1.149 (.043)***
Debt payment-to-income ratio (0.4 to 0.5)	1.237 (.063)***	1.191 (.027)***
Loan-to-value ratio > 1.0	1.684 (.153)***	4.552 (.786)***
Loan-to-value ratio (0.8 to 1.0)	1.962 (.081)***	.965 (.015)***
If full documentation	.880 (.058)*	1.001 (.063)
If partial documentation	1.102 (.089)	1.236 (.093)***
If documentation information missing	.815 (.070)***	.952 (.067)
If single-family house	1.070 (.044)	1.196 (.025)***
If fixed rate mortgage	.778 (.032)***	0.681 (.014)***
If jumbo mortgage	1.046 (.074)	1.134 (.036)***
If second home	.948 (.099)	1.091 (.087)
If investment property	1.071 (.095)	.981 (.039)
If occupancy type missing	.997 (.047)	1.437 (.036)***
If loan was to re-finance	.892 (.036)***	.820 (.013)***
If mortgage was securitized	1.152 (.058)***	.809 (.020)***
If loan was originated by the lender	.658 (.041)***	.753 (.024)***
If loan was acquired wholesale, but not from	.827 (.055)***	.873 (.026)***
a mortgage broker		
If loan was acquired from a correspondent	.809 (.051)***	.753 (.024)***
lender		
Homeowner's gain from refinancing	.296 (.080)***	.164 (.012)***
Lagged average mortgage default rate	1.074 (.030)***	1.077 (.008)***
(zipcode)		
Lagged unemployment rate (MSA)	1.016 (.018)	1.053 (.008)***
Lagged real income growth rate (state)	.953 (.014)***	.972 (.004)***
Seasonal variable	Y	Y
State dummies?	Y	Y 1 1 1 CC

Three Months Before to Three Months After Bankruptcy Reform

Notes: \*\*\*, \*\* and \* indicate whether the coefficient is significantly different from one at the 1%, 5%, and 10% levels, respectively. Standard errors are in parentheses. The sample period is July 2005 through January 2006.

#### Table 5:

<b>Results of Cox Proportional Hazard Models Explaining Mortgage Default</b>
Three Months Before to Three Months After Bankruptcy Reform

r rine wortgages						
	(1)	(2)	(3)	(4)	(5)	
Bankruptcy reform ( <i>BR</i> )	1.228***	1.229***	1.234***	1.227***	1.234***	
	(.046)	(.046)	(.047)	(.046)	(.047)	
Income-only means test		0.937*			0.858***	
( <i>MT</i> 1)		(.035)			(.035)	
Income/asset means test			0.815***		0.771***	
( <i>MT</i> 2)			(.035)		(.035)	
Homestead exemption cap				1.066	0.913	
(HC)				(.105)	(.110)	
Bankruptcy reform*income-		1.265***			1.255***	
only means test ( <i>BR*MT</i> 1)		(.068)			(.067)	
Bankruptcy reform			1.029		1.106*	
*income/asset means test			(.065)		(.064)	
( <i>BR*MT</i> 2)						
Bankruptcy reform				1.427***	1.298	
*homestead exemption cap				(.203)	(.112)	
( <i>BR*HC</i> )						

Prime Mortgages

#### Subprime Mortgages

Subprinc Morigages						
	(1)	(2)	(3)	(4)	(5)	
Bankruptcy reform (BR)	1.157***	1.142***	1.150***	1.156***	1.139***	
	(.026)	(.028)	(.026)	(.026)	(.025)	
Income-only means test		0.913***			0.881***	
( <i>MT</i> 1)		(.016)			(.015)	
Income/asset means test			1.043		0.943**	
( <i>MT</i> 2)			(.029)		(.027)	
Homestead exemption cap				0.963	0.983	
(HC)				(.072)	(.028)	
Bankruptcy reform*income-		1.073***			1.054**	
only means test ( <i>BR*MT</i> 1)		(.027)			(.027)	
Bankruptcy reform*			0.854***		0.892***	
income/asset means test			(.053)		(.052)	
( <i>BR*MT</i> 2)						
Bankruptcy reform*				1.301***	1.277**	
homestead exemption cap				(.141)	(.146)	
(BR*HC)						

Notes: \*\*\*, \*\* and \* indicate whether the coefficient is significantly different from one at the 1%, 5%, and 10% levels, respectively. Standard errors are in parentheses. The sample period is from July 2005 through January 2006. All equations include the control variables shown in table 3.

## Table 6:

## Results of Cox Proportional Hazard Models Explaining Mortgage Default Varying Sample Periods

1 Thile Wortgages						
	+-2 months	+-3 months	+-6 months			
Bankruptcy reform ( <i>BR</i> )	1.226***	1.234***	1.243***			
	(.056)	(.047)	(.039)			
Bankruptcy reform*income-only	1.354***	1.255***	1.130***			
means test ( <i>BR*MT</i> 1)	(.082)	(.067)	(.053)			
Bankruptcy reform* income/asset	1.118*	1.106*	1.151***			
means test ( <i>BR*MT</i> 2)	(.074)	(.064)	(.053)			
Bankruptcy reform * homestead	1.440*	1.298	1.173			
exemption cap (BR*HC)	(.255)	(.112)	(.164)			

## **Prime Mortgages**

#### **Subprime Mortgages**

	+2 months	+- 3 months	+- 6 months
Bankruptcy reform ( <i>BR</i> )	1.213***	1.139***	1.092***
	(.039)	(.025)	(.015)
Bankruptcy reform*income-only	1.043	1.054**	1.048***
means test $(BR*MT1)$	(.033)	(.027)	(.023)
Bankruptcy reform* income/asset	.900*	.892***	1.059
means test ( <i>BR*MT</i> 2)	(.056)	(.052)	(.042)
Bankruptcy reform*homestead	1.557***	1.277**	1.215**
exemption cap ( <i>BR*HC</i> )	(.162)	(.146)	(.116)

Notes: \*\*\*, \*\* and \* indicate whether the coefficient is significantly different from one at the 1%, 5%, and 10% levels, respectively. Standard errors are in parentheses. All equations include the control variables shown in the table 3. "+-2 months" indicates the sample period two months before to two months after bankruptcy reform. Other sample periods are defined in the same way.

Table 7:
Results of Placebo Tests Using Hypothetical Dates for Bankruptcy Reform

Prime Mortgages						
	+-3	+-3	+-3			
	months	months	months			
	June 05	Feb 06	<b>Oct 06</b>			
Bankruptcy reform ( <i>BR</i> )	1.130	1.122	1.041			
	(.092)	(.109)	(0.043)			
Bankruptcy reform*income-only means	.795***	.771***	.996			
test $(BR*MT1)$	(.092)	(.072)	(.070)			
Bankruptcy reform* income/asset means	1.064	1.034	.950			
test (BR*MT2)	(.089)	(.069)	(.064)			
Bankruptcy reform* homestead exemption	1.227	.746	.994			
cap(BR*HC)	(.316)	(.187)	(.174)			
	, , , , , , , , , , , , , , , , , , ,	, ,	· · /			

**Prime Mortgages** 

#### **Subprime Mortgages**

+-3	+-3	+-3
		months
		<b>Oct 06</b>
1.026	1.207***	1.034
(.038)	(.061)	(.022)
.919***	1.168***	1.056
(.036)	(.047)	(.034)
1.017	.996	.994
(.171)	(.070)	(.066)
1.076	.701***	1.046
(.804)	(.082)	(.150)
	. ,	. ,
	months           June 05           1.026           (.038)           .919***           (.036)           1.017           (.171)           1.076	+-3         +-3           months         months           June 05         Feb 06           1.026         1.207***           (.038)         (.061)           .919***         1.168***           (.036)         (.047)           1.017         .996           (.171)         (.070)           1.076         .701***

Notes: \*\*\*, \*\* and \* indicate whether coefficients are significantly different from one at the 0.1%, 1%, and 5% levels, respectively. Standard errors are in parentheses. All equations include the control variables shown in the table 3, plus MT1, MT2 and HC. "+-3 months June 05" indicates that the hypothetical date of bankruptcy reform is June 2005 and the sample period is March - September 2005.

#### Table 8:

## **Results of Cox Proportional Hazard Models Explaining Mortgage Default Excluding Homeowners Who Filed for Bankruptcy September and October 2005**

	Prime Mortgages	Subprime Mortgages
Bankruptcy reform ( <i>BR</i> )	1.261***	1.203***
	(.048)	(.035)
Bankruptcy reform*income-only means	1.253***	1.028*
test $(BR*MT1)$	(.067)	(.018)
Bankruptcy reform *income/asset means	1.109*	.965
test (BR*MT2)	(.064)	(.049)
Bankruptcy reform *homestead	1.307	1.317***
exemption cap ( <i>BR*HC</i> )	(.211)	(.140)

## Three Months Before to Three Months After Bankruptcy Reform

Notes: \*\*\*, \*\* and \* indicate whether coefficients are significantly different from one at the 0.1%, 1%, and 5% levels, respectively. Standard errors are in parentheses. The value of the homestead exemption is normalized by the appraised value of the house. The unlimited homestead dummy equals one for mortgages in states with unlimited homestead exemptions. All of the control variables shown in table 3 are also included.

# Table 9: Results of Cox Proportional Hazard Models Explaining Mortgage Default Morgan et al's (2009) Specification

## Three Months Before versus After Bankruptcy Reform

	Prime Mortgages	Subprime Mortgages	
Bankruptcy reform ( <i>BR</i> )	1.206***	1.120***	
Dunkiupiey feform (Dit)	(.045)	(.024)	
Homestead exemption	1.292***	.876***	
	(.166)	(.044)	
Unlimited homestead	.815	.724***	
exemption dummy	(.113)	(.052)	
Bankruptcy reform *	1.118	1.812	
Homestead exemption	(.551)	(.740)	
Bankruptcy reform *	1.186***	1.267***	
Unlimited homestead	(.072)	(.034)	
exemption dummy			

Notes: \*\*\*, \*\* and \* indicate whether coefficients are significantly different from one at the 0.1%, 1%, and 5% levels, respectively. Standard errors are in parentheses. The value of the homestead exemption is normalized by the appraised value of the house. The unlimited homestead dummy equals one for mortgages in states with unlimited homestead exemptions. All of the control variables shown in table 3 are also included.

Table 10:
Number of Additional Mortgage Defaults
<b>Resulting from the 2005 Bankruptcy Reform</b>

	Bankruptcy	Income-	Income/	Homestead
	Reform	only	Asset	Exemption
		Means Test	Means Test	Cap
Total mortgages originated 2004-05	22,000,000	22,000,000	22,000,000	22,000,000
Prime mortgages:				
Proportion of all mortgages	.81	.81	.81	.81
originated in 2004-05	.01	.01	.01	.01
Proportion affected by the change	1.00	.265	.312	.045
Mortgage default rate/year	.024	.022	.014	.014
Increase in default rate after	.234	.255	.106	.298
bankruptcy reform				
Subprime mortgages:				
Proportion of all mortgages	.19	.19	.19	.19
originated in 2004-05				
Proportion affected by the change	1.00	.451	.108	.010
Mortgage default rate/year	.147	.132	.131	.150
Increase in default rate after	.139	.054	0	.277
bankruptcy reform				
Number of additional mortgage	180,000	40,000	8,000	5,000
defaults/year				

Note: The figure in the bottom row, left column, equals 22,000,000(.81\*1.0\*.024\*.234 + .19\*1.0\*.147\*.139). The other figures are calculated in the same way. We do not calculate an increase in the number of mortgage defaults by subprime mortgage-holders subject to the income/asset means test, since this result was non-positive. Mortgage default rates are converted from monthly to yearly using the conversion factor  $\sum_{t=0}^{11} (1-m)^t$ , where *m* is the monthly default rate.

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