

# Therapeutic Translation in the Wake of the Genome

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## Abstract

The 2003 completion of the Human Genome Project (“HGP”) led many scientists to predict a swift revolution in human therapeutics. Despite large advances, however, that revolution has been slow to materialize. Highlighting that the HGP has also led to the unveiling of a large amount of complexity in human biology, we investigate the translation of basic scientific knowledge into therapeutic drug innovation. We focus on knowledge stemming from a leading type of genetic epidemiological science, the Genome-Wide Association Studies, and the ten years that followed the HGP’s completion. For each targeted disease, we construct measures of *biological complexity* drawing on insights from *Network Medicine* (Barabási et al., 2011), and relying on implementations of the *Human Disease Network* (Goh et al., 2007). For less complex diseases, we find a strong and positive association between cumulative knowledge and the number of new therapies that enter the drug development process. This association weakens as complexity increases, becoming statistically insignificant at the extreme. Thus, our results suggest that complexity plays an important moderating role in translation, and portray it as a relevant factor behind the slower-than-expected unfolding of the therapeutical revolution set in motion by the HGP.

# 1 Introduction

If the Human Genome Project gave us a book, scientists are now learning how to read it (...) and biologists are beginning to face up to the uncomfortable truth that they have only been looking at the nouns (...) now we are reading the spaces in between—verbs, adverbs, adjectives, pronouns and the rest, and they are complicated indeed.

Roger Highfield (Former Editor, *New Scientist*)<sup>1</sup>

The 2003 completion of the Human Genome Project (“HGP”) blew a whirlwind of hope for the future of biology and medicine. Presenting its first draft, Craig Venter (one of the Project’s leaders) crystalized these expectations by stating that “the basic knowledge that we’re providing the world will have a profound impact on the human condition and the treatments for disease and our view on our place in the biological continuum.” In the same event, President Clinton remarked that the HGP would “revolutionize the diagnosis, prevention and treatment of most, if not all, human diseases.”<sup>2</sup> The resulting compendium—a characterization of the most basic biological elements responsible for the variation of human biology—was envisioned as a platform that would greatly facilitate the understanding of diseases’ genetic roots, and in turn illuminate, sharpen and speed up the drug discovery/design process (Daiger, 2005; Lander et al., 2001). Many scientists and analysts predicted a swift revolution in human therapeutics, some even suggesting that it would materialize within the decade. For example, Randy Scott of Incyte Genomics claimed that “in 10 years, we will understand the molecular basis for most human diseases” (Palmer, 2013). However, despite large scientific advances (Lander, 2011; Mardis, 2011), this revolution in human therapeutics remains manifestly unfulfilled almost 15 years after the Project’s completion, as disease mortality continues to be largely driven by the same causes of two decades ago, and the molecular basis for most important diseases has not yet been fully elucidated (Wade, 2010; Palmer, 2013).

One reason that may justify the slower-than-expected progress is the large amount of biological complexity that has been progressively revealed by virtue of this very same “genetic revolution.” (Wade, 2010; Hayden, 2010). For example, it is not until recently that we have learned that common mutations may explain a relatively small percent of predicted genetic variance (Manolio et al., 2009), that non protein-coding mutations may regulate protein-coding genes (Li et al., 2016), and that genetic mutations rarely map one-to-one into diseases (Bauer-Mehren et al., 2011).<sup>3</sup> The recent “omnigenic” hypothesis

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<sup>1</sup>“Life just got a lot more complicated.” *The Daily Telegraph*, June 19, 2007.

<sup>2</sup><http://transcripts.cnn.com/TRANSCRIPTS/0006/26/bn.01.html>.

<sup>3</sup>Boyle et al. (2017) illustrate the dramatic paradigm shift referencing the case of Autism: whereas the prediction of 15 or more responsible mutations of Risch et al. (1999) was perceived as “strikingly

(Boyle et al., 2017) complicates matters further by suggesting that seemingly unrelated “peripheral” genes (located outside core pathways, and which cannot be easily categorized based on known biology) may drive disease through cellular networks. Observing earlier such findings, Hayden (2010) wrote “(the HGP) opened the door to a vast labyrinth of new questions,” and “the complexity of biology has seemed to grow by orders of magnitude.”

In this article we investigate the extent to which biological complexity has mediated the translation of genetic epidemiological science into the discovery of new therapies, in the ten years that followed the HGP’s completion. Our analysis focuses on the knowledge created by leading type of genetic epidemiological research —the Genome-Wide Association Studies (“GWAS”)— which has acquired a prominent role as means to illuminate drug discovery (Manolio, 2013). These studies search for genetic mutations underlying the manifestation of diseases, validating associations only if stringent statistical standards are met. Exploiting variation at targeted-disease level, we investigate the impact of GWAS knowledge accumulation on the number of therapies that enter the drug development process.

To characterize the variability in biological complexity across targeted diseases, we draw on insights from the emerging field of *Network Medicine* (Barabási et al., 2011), and rely on implementations of the *Human Disease Network* (“HDN”; Goh et al., 2007). In the HDN, diseases correspond to nodes, and disease-causing genes (or variants thereof) correspond to edges. We exploit the idea that the problem of therapeutic translation may be more complex for diseases that are caused by a larger set of genes, or for those that are connected with a larger number of diseases in the HDN. To see the intuition behind this approach, consider a disease that is caused by a large number of genetic mutations. Such a disease could manifest through a large number of biological pathways, and in turn be associated with a lower probability that a “silver bullet” exists for its treatment, compared to other caused by fewer mutations. Innovation of new therapies may be more challenging for the former disease. A similar reasoning applies with respect to HDN connectivity. Therapeutic innovation targeting highly-connected diseases grapples with risk of interfering with related biological processes, and with it, the possibility of causing adverse side effects, or other biological imbalances. To prove its safety, this type of innovation may have to overcome greater challenges than innovation targeting scantily-connected diseases. At a broader level, it can be argued that translational complexity increases with these factors because they enlarge the set of scientific knowledge that ought to be considered in the process of discovering, designing, and developing pharmaceutical drugs. Indeed, to this point Bauer-Mehren et al. (2011) write: “At the end of the day, how a disease is caused and thus how it can be treated can only be studied on the basis

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high at the time” (Boyle et al., 2017), based on recent research (Weiner et al., 2017) this number “seems quaintly low now” (Boyle et al., 2017).

of the entire body of knowledge including all genes that are associated with the disease and their interactions through biological pathways.”

We implement this analysis using the largest publicly-available repository of human gene- and variant-disease associations, DisGeNET. Constructed from the results of tens of thousands academic publications, this dataset allows us to compute metrics of biological complexity from comprehensive representations of the HDN. A large data set of pharmaceutical pipelines allows us in turn to investigate therapeutical translation rates across over thirteen hundred diseases, spanning nineteen therapeutic areas. Our results suggest that complexity plays an important moderating role for therapeutic translation. In particular, for less complex diseases, we find a strong and positive association between cumulative knowledge and the amount of new therapies entering the discovery process each year. This association weakens as complexity increases, in a generally monotonic way, and becomes statistically insignificant for highly complex diseases. Several checks indicate that these results are not driven by the influence of unobservable trends.

At a conceptual level, our research is related to Fleming and Sorenson (2001, 2004), who also address the interplay of science and complexity in the context of technological innovation. In the framework laid out by Fleming and Sorenson (2004), science is useful because it helps to navigate the complexity that arises from the (recombinant) search process over a “technology landscape.” Instead, we view complexity as the defining trait of the “landscape’s topography,” and as a barrier to the practical applicability of scientific knowledge. By highlighting and empirically documenting the role of complexity, we also contribute to the literature that studies empirically the extent to which academic science translates into productivity growth or innovation (Rosenberg, 1974; Sveikauskas, 1981; Jaffe, 1989; Adams, 1990; Mansfield, 1995; Stephan, 1996; Cohen et al., 2002; Ahmadpoor and Jones, 2017), and specifically to that with an empirical focus on the pharmaceutical industry (Henderson and Cockburn, 1994; Gambardella, 1995; Ward and Dranove, 1995; Zucker and Darby, 1996; Zucker et al., 1998; Cockburn and Henderson, 1998; Toole, 2012; Azoulay et al., 2015).<sup>4</sup> Our contribution relative to the latter set of articles is to highlight the relevance of a yet underemphasized (though empirically quantifiable) determinant of innovative performance in the industry, biological complexity.

By many accounts, genetics has already shaped a new era of drug innovation, for example, through the greater availability of targets and the identification of populations at higher risk of developing adverse events (Pollack, 2010). Nevertheless, failure to meet

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<sup>4</sup>Among these, Toole (2012) is the closest to the research herein. Relative to the work of Toole—which addresses the relationship between basic research funding and drug approvals, aggregating these at the therapeutic area level—our research enables a more translucent analysis, by focusing on the relationship between two variables that are more directly related (scientific publication and early-stage development), and by exploiting variation defined at a thinner aggregation level (targeted diseases).

the more optimistic expectations from the early 2000s has led to impatience and criticism. Some observers have questioned the worthiness of the endeavor (Evans et al., 2011), and others even suggested that a “genomic bubble” may have “temporarily bogged down the drug industry with information overload” (Pollack, 2010). Our findings suggest that unexpected biological complexity may be partly to blame. By explicitly accounting for complexity, our results provide a novel assessment of the progress made so far, and so help to reconcile somewhat polarized assessments. In turn, our results may help to determine the allocation of funding by scientific agencies. In particular, by suggesting that applied medical research targeting the less complex diseases may have the most impact in the short run. Furthermore, underscoring that a “therapeutic revolution” not only necessitates progress of basic science, but also the industry’s engagement, our results provide reason for optimism, as they document the industry’s deployment of an overall prompt and vigorous translational effort. Lastly, we note that our analysis also sheds light on an ongoing debate regarding the usefulness of GWAS findings for biomedical discovery (Manolio, 2013), underscoring that an assessment of its effectiveness ought to be contingent on the specifics of each disease’s biology.

The remainder of the article proceeds as follows. Section 2 describes and contextualizes GWAS science. Section 3 describes data sources and processing. Section 4 lays out the empirical strategy. Results are presented in Section 5, and conclusions in Section 6.

## 2 Genome-Wide Association Studies

A Genome-Wide Association Study compares the DNA of a population that carries certain trait (e.g., weight, aggressive personality, diabetes, acne, etc.) against that of a control population without it. GWAS function on the assumption that diseases are driven by the same (possible multiple) genetic variations on all individuals. Although the effectiveness of GWAS has been criticized, their scientific impact is widely recognized. For example, Visscher et al. (2012) states: “(..) the GWAS experimental design in human populations has led to new discoveries about genes and pathways involved in common diseases and other complex traits, has provided a wealth of new biological insights, has led to discoveries with direct clinical utility, and has facilitated basic research in human genetics and genomics.”

Our empirical analysis relies on data available from the open-source GWAS Catalog (Burdett et al., 2016). The earliest study in this catalog was published in 2005. GWAS publications have since significantly impacted the way scientists think about the bio-

logical mechanisms behind certain diseases.<sup>5</sup> An important reason to focus on GWAS publications is that these studies are “hypothesis-free.” This means that GWAS do not come from experiments designed by adding certain assumptions, but instead, they are the result of a statistical analysis looking for high correlation between regions of DNA and diseases. In fact, mutations are validated under a strict threshold of statistical significance ( $p < 5 \times 10^{-8}$ ) and the results must be replicated in an independent sample before they are incorporated into the GWAS Catalog (McCarthy et al., 2008). These strict requirements make GWAS publications a source of credible results, which are recognized by most scientists.

Apart from GWAS there are alternative methods to study the link between genes and diseases (Londin et al., 2013). Linkage analysis is a technique used to identify genetic variants for Mendelian disorders—i.e. mutations caused by a single gene. Following the success of Kerem et al. (1989) in identifying the gene responsible for cystic fibrosis, LA studies have proved useful to identify other Mendelian disorders. However, LA studies rely on related individuals, they do not provide “high resolution” (meaning, they identify broad regions of variations) and they also have limited statistical power. Next-generation sequencing, is the most recent method, has the advantage of identifying mutations at a high-resolution (i.e. it allows to identify specific gene mutations and variants). The main drawback of NGS in the past has been the high cost of sequencing the complete genome for large samples (Koboldt et al., 2013). Although NGS has been prohibitively costly in the past, recent advances in computer speed and storage are enabling large NGS studies. Finally, some recent advances combine both the GWAS and NGS methodologies.

## 3 Data and Variables

### 3.1 Therapies

We obtained pharmaceutical pipeline data from Thomson Reuters Cortellis, a subscription service that offers pipeline information for a large number of biotechnology and pharmaceutical firms. The full data sample includes development histories of over 90,000 therapies (i.e., compound/targeted-disease combinations) entering the development process around the world, since the mid 1970’s. To construct our dataset, a “new therapy” represents each record of a novel indication entering the earliest stage in the process, the “discovery” stage. At this stage, therapies are optimized, and evaluated analytically and

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<sup>5</sup>For instance, Cao and Moulton (2014) explores the use of GWAS in identifying drug targets. Visscher et al. (2017) and Zheng et al. (2009) review the remarkable discoveries that have been facilitated by GWAS publications.

in animal models to assess further development.<sup>6</sup>

We restrict the sample to new therapies that were first observed entering the discovery stage between 2003 and 2012, and to the set of diseases for which at least one new therapy was observed during this period. This selected sample covers 1,306 different diseases, and includes 26,120 new therapies, distributed across 19 therapeutic areas. Cortellis also identifies each therapy’s molecular target, which allows us to differentiate between protein- and gene-targeted therapies. The former kind are designed to interact with proteins along the cell signaling cascade. The latter, to regulate the expression of or modify protein-encoding genes. Figure 1 describes the distribution of new therapies across therapeutic areas. The figure showcases the preeminence of innovation in the areas such as cancer, autoimmune/inflammatory, and endocrinological & metabolic disease. It also shows that the number of protein-targeted therapies in our sample exceeds that of gene-targeted therapies by about one order of magnitude.

For our econometric analysis, we formulate the dependent variable  $N_{dkt}$ , computed as the total number of new therapies for a disease  $d$ , which enter the discovery stage during year  $t$ , and which employ a target of type  $k \in \{p \text{ (protein)}, g \text{ (gene)}\}$ . Figure 2 describes the temporal evolution of the total number of new protein- and gene-targeted observed in the data. These series display a similar pattern. Namely, they are roughly stable through 2006, but increasing in 2007-2012.

## 3.2 Knowledge Stocks

In March of 2016, we downloaded the compilation of results hosted by GWAS Central, which is described as “a database of summary level findings from genetic association studies.”<sup>7</sup> This compilation included results drawn from 2,044 studies, covering 1,362 traits. We restricted our attention only to traits that correspond to human diseases.<sup>8</sup> Each of these results then associates a human disease with one or more genetic variants (single-nucleotide polymorphisms). We refer to each such result as a *variant-disease association* (“VDA”). For our empirical analysis below, we assume that a VDA associating a disease  $d$  to a set of variants adds one unit to the cumulative stock of knowledge for the same disease, at the time the corresponding GWAS is published.

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<sup>6</sup>Cortellis identifies these by collecting information of new therapies discussed in an academic conferences or scientific publications, reported by a clinical trial submitted to [www.clinicaltrials.gov](http://www.clinicaltrials.gov) or other websites, featured by the media or regulatory updates, or announced in the sponsoring firm’s website.

<sup>7</sup><http://www.gwascentral.org/>.

<sup>8</sup>Traits that are not associated human disease include, for example, “economic and political preferences,” “educational attainment,” “freckles,” “hand grip strength,” among others. We retain only those pertaining human diseases as defined by Merriam-Webster’s: “an illness that affects a person, animal, or plant: a condition that prevents the body or mind from working normally.”

Figure 1: Number of new therapies observed entering the development process

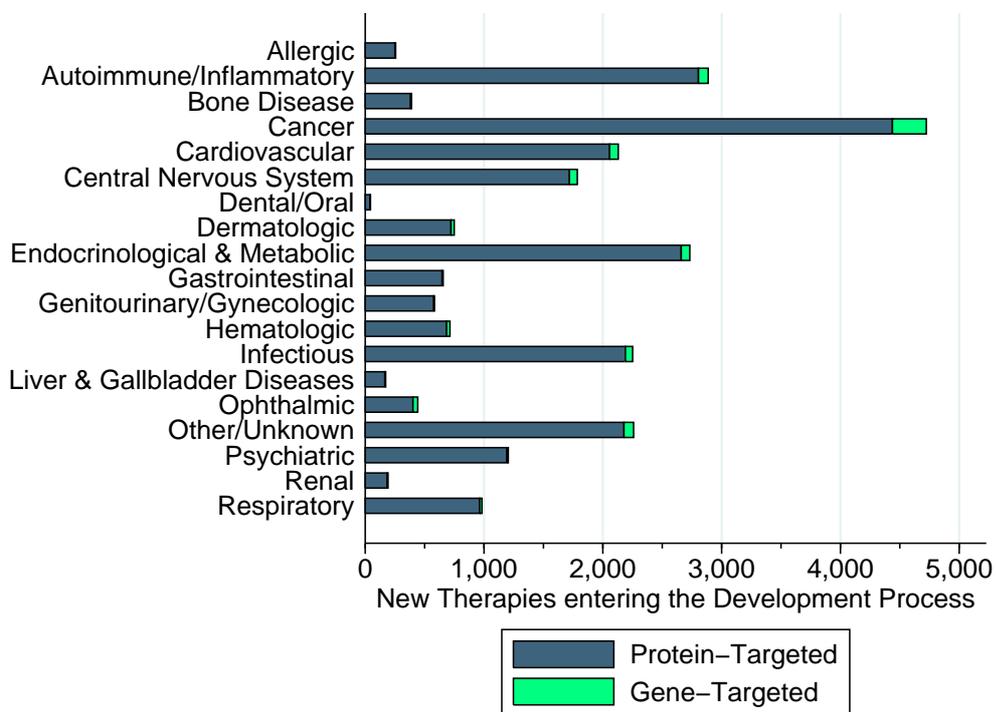
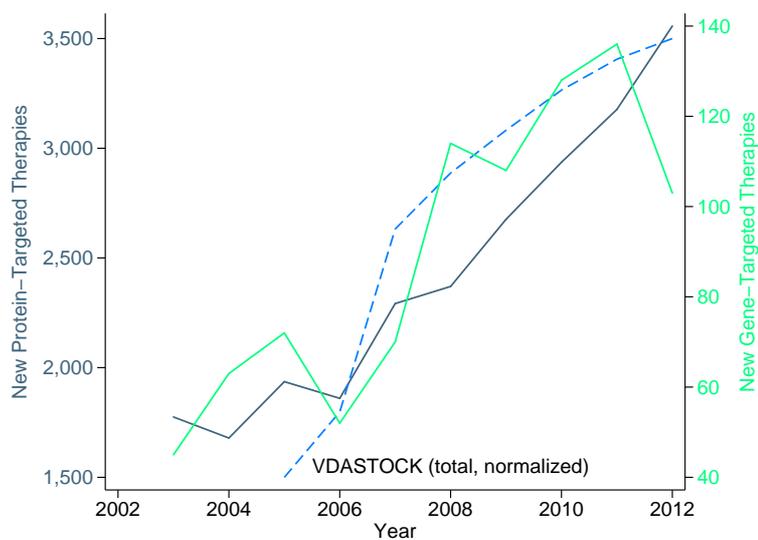


Figure 2: Temporal patterns of therapeutic innovation and GWAS VDA publication



To incorporate these data into our analysis, we first needed to match them to the Cortellis pipeline sample. This procedure presented two main challenges. The first regarded differences in spelling and use of synonyms (e.g., peanut allergy and peanut hypersensitivity, Wilms’ tumor and Nephroblastoma, etc). The second and more challenging one stemmed from differences between the disease ontologies used by GWAS Central and Cortellis. For example, we noticed that the GWAS trait “longevity” could inform the design of Cortellis therapies targeting “aging.” Similarly, the GWAS trait “5-htt brain serotonin transporter levels” –which is thought to underlie a variety of neuropsychiatric disorders– could inform the design of Cortellis therapies compounds targeting “post-natal depression.” To systemically bridge these two ontologies we assembled a team of experts. Two independent coders (M.D. residents) were asked to identify as many matches as possible from the data. A third expert (Ph.D. in Epidemiology) then curated these lists and resolved conflicts. As a result, 17% of the diseases targeted by the therapies in the Cortellis sample were matched to at least one GWAS VDA. Along with the number of different diseases in the pipelines sample, Figure 3 shows the number GWAS VDAs recorded for each therapeutic area.

With this matching in place, we constructed the variable  $VDAFLOW_{dt}$  as the total number of VDAs published for a disease  $d$  in year  $t$ . Following the approach of Adams (1990) and Toole (2012), we then assembled a knowledge stock variable  $VDASTOCK$  as:

$$VDASTOCK_{dt} = \log \left( 1 + \sum_{t'=2003, \dots, t} (1 - \delta)^{t-t'} VDAFLOW_{dt} \right),$$

where  $\delta \in [0, 1]$  corresponds to an “obsolescence rate” (Adams, 1990), which accounts for the fact that knowledge embedded in GWAS publications depreciate over time. A log transformation is used to incorporate the idea that knowledge accumulation may be subject to marginally decreasing impacts on innovation; 1 is added to avoid indefiniton when no VDAs are available. With this, because GWAS began to be published in 2005,  $VDASTOCK$  equals zero for all diseases in 2003 and 2004. The dashed line of Figure 1 describes the (scale-free, assuming  $\delta = 0$ ) aggregate trend of  $VDASTOCK$  over the remainder of the sample period, displaying a high correlation with the therapeutical innovation series introduced above.

Figure 3: Number of Targeted Diseases and GWAS GDAs by Therapeutic Area

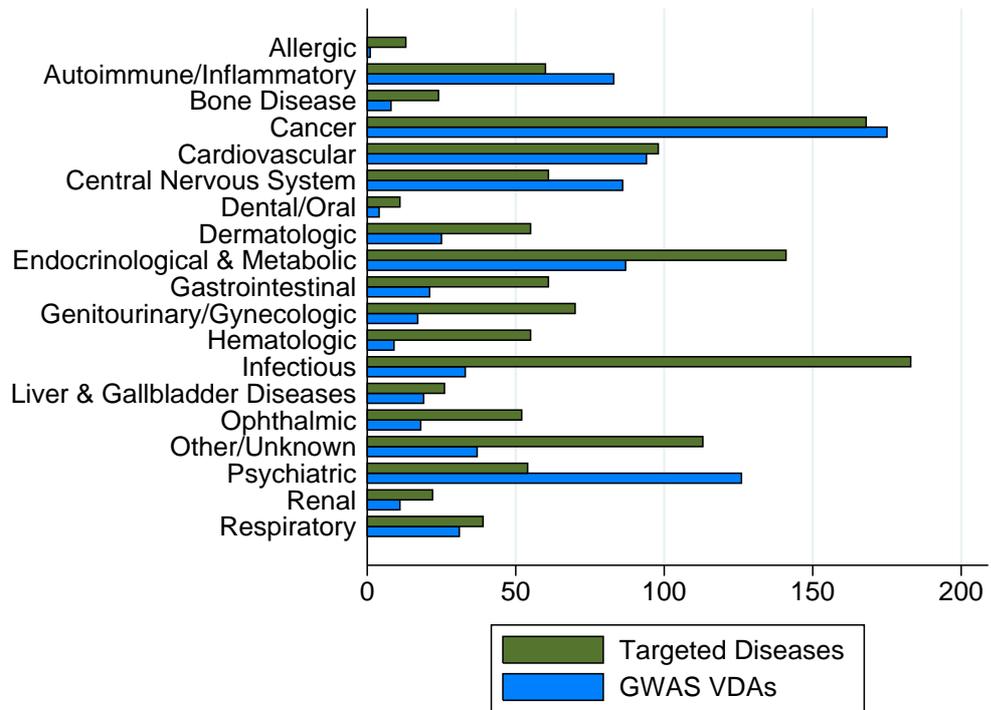


Table 1: DisGeNET GDA and VDA summary statistics

Source	Gene-Disease Associations (GDAs)			Variant-Disease Associations (VDAs)		
	Genes	Diseases	Associations	Variants	Diseases	Associations
A. Curated						
CTD human	7,787	4,929	25,975			
CLINVAR				45,546	5,639	54,888
GWASCAT				15,790	610	20,719
HPO	2,661	6,702	97,547			
ORPHANET	3,195	3,056	5,842			
PSYGENET	1,546	112	3,757			
UNIPROT	2,481	3,259	3,517	16,546	3,044	17,205
B. Animal Models						
CTD mouse	63	107	168			
CTD rat	22	13	31			
MGD	1,464	1,323	1,994			
RGD	1,076	629	4,291			
C. Literature						
GAD	8,173	2,689	56,821	5,145	410	6,242
LHGDN	5,941	1,799	31,468			
BEFREE	14,916	11,964	401,674	20,476	4,310	51,900
Total						
	17,074	20,370	561,119	83,002	9,169	135,588

Reproduced with permission from the DisGeNet website. Retrieved 6/12/2017.

### 3.3 Human Disease Network and Biological Complexity

As we mentioned in the introduction, we construct proxies for biological complexity from an implementation of the Human Disease Network (“HDN”) –an undirected network in which diseases are connected to each other through common genes mutations (Goh et al., 2007). To build the most complete (up-to-date) representation of this network, we retrieved data from DisGeNET,<sup>9</sup> an aggregator that is widely considered as the largest publicly-available repository of scientific results linking human diseases to their genetic underpinnings (Piñero et al., 2017). From an array of specialized sources that focus on specific diseases or scientific approaches, DisGeNET aggregates two types of results. Like GWAS, the first of these correspond to VDAs. The second, to the coarser gene-disease associations (“GDA”). At the time of data download, DisGeNET included 561,119 GDAs and 135,588 VDAs, covering over 20,000 diseases.

Table 1 lists the different data sources from which DisGeNET aggregates associations, and descriptive statistics thereof. Sources can be grouped into three categories, respectively shown by panels A, B, and C.<sup>10</sup> Curated sources (Panel A) include the GWAS Catalog, CTD Human, CLINVAR, HPO, ORPHANET, PSYGENET, and UNIPROT. Although all of these rely on findings submitted by individual scientific groups, they differ in terms of their focus and curation process. For example, CTD Human (Comparative Toxicogenomics Database) focuses on promoting the understanding of the effects of chemicals on human health, while ORPHANET focuses on rare diseases. In terms of the extent of curation, some of these may select entries based on statistical significance (GWAS) and possibly reinterpret results for “accurate and comprehensive representation of biological knowledge” (UNIPROT), while others will accept all submitted GDAs (insofar supporting evidence is provided) and abide by the interpretations provided by the submitting group (CLINVAR). Panel B describes sources of results predicted from genomic analysis on laboratory mice and rats;<sup>11</sup> while Panel C, those from sources which compile GDAs and VDAs by text mining the scientific literature.

Versions of the HDN can be implemented in a straightforward way, either considering the set of available GDAs or VDAs in this dataset. In particular, a network can be constructed based on the premise that any two diseases that are associated to the same gene or variant thereof should be connected in the respective network, whereas any two diseases which do not share associations, should appear as disconnected. For example, our data shows that Parkinson’s disease and Waldenström’s disease are both associated to the EPO gene. These diseases will thus be connected in a network implemented with

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<sup>9</sup><http://www.disgenet.org>. We retrieved DisGeNET version 4.0 data on 6/12/17.

<sup>10</sup>This Table is reproduced with permission from the DisGeNET website. Minor formatting changes have been introduced for clarity.

<sup>11</sup>MGD and RGD respectively stand for corresponds to Mouse and Rat Genome Database.

GDA data. We also observe that Parkinson’s disease and Myopia are both associated to the HGF, KRAS, and PTEN genes. For simplicity, our implementations will assume that the “strength” or “validity” of the connections between Parkinson’s and Waldenström’s diseases, and Parkinson’s disease and Myopia are the same. On the other hand, although Anemia is associated to several genes, none of these is also associated with Parkinson’s disease. Thus, a network implementation based on GDA data would portray them as disconnected diseases.

We construct independent HDN versions using both types of association data. We label the network implementation based on GDAs as “GHDN” and that based on VDAs, as “VHDN.” Differences between these arise not only because they rely on non-overlapping sets of scientific results, but more importantly, also because VHDN imposes a more stringent requirement to establish connectedness between diseases.<sup>12</sup> As a result, VHDN presents a much more sparse structure, with lower overall levels of connectedness. Indeed, the number of connections in the VHDN is only about 2% that of the GHDN. Furthermore, whereas about 18% of diseases are “isolated” (disconnected from all other diseases) in the latter, 42% are so in the former.

Following the insights of previous research (Wachi et al., 2005; Jonsson and Bates, 2006; Bauer-Mehren et al., 2011; Silverman and Loscalzo, 2012), we use two simple network statistics to proxy for the biological complexity of each disease  $d$ . In particular, we define: (i)  $d$ ’s total number of genetic associations (NASSOC), and (ii)  $d$ ’s degree centrality (CENTRALITY). For the GHDN, NASSOC corresponds to the total number of genes associated to  $d$ ; for the VHDN, to the total number of associated variants. CENTRALITY corresponds to the total number of diseases  $d' \neq d$  to which  $d$  is directly linked through networks’ respective connectors.

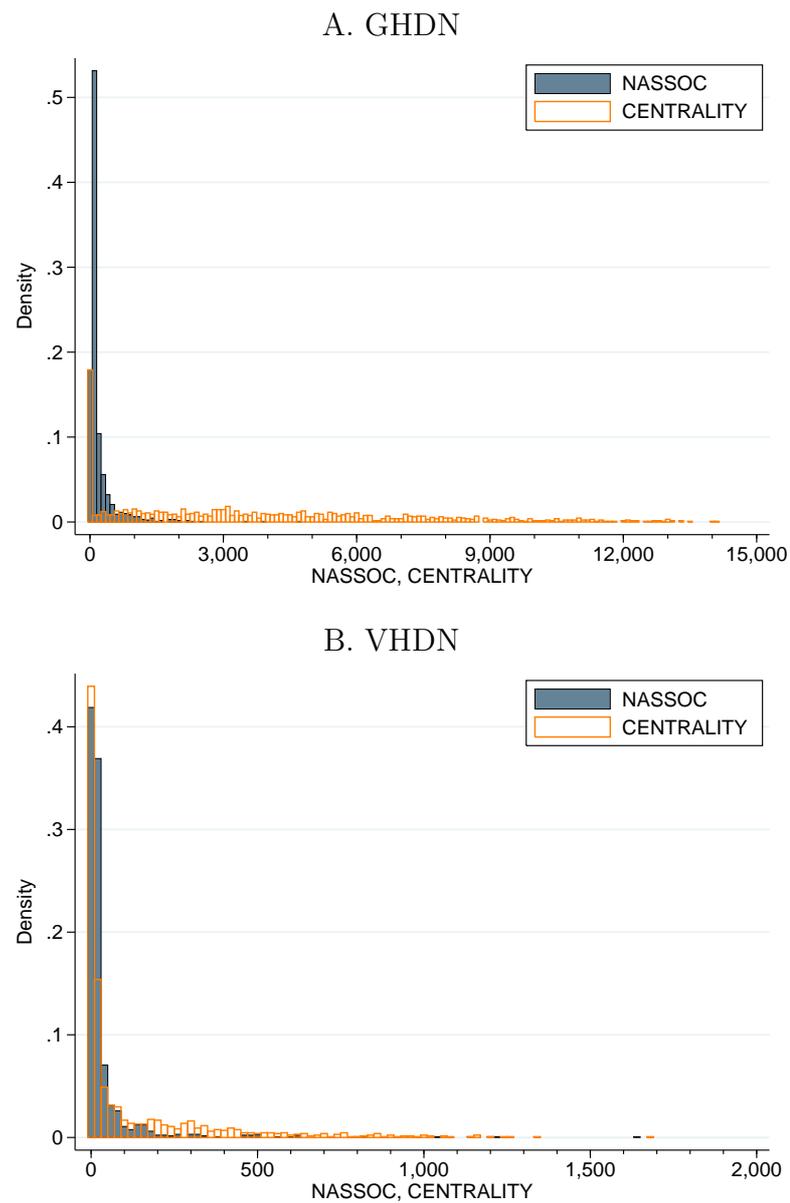
Panel A of Figure 4 presents the distributions for these network statistics under the GHDN implementation; Panel B, those under the VHDN implementation. Both distributions exhibit wide dispersion and a long right tail. The latter feature points to the existence of a relatively small number of diseases characterized by high amounts of biological complexity. Consistent with the higher sparsity of the VHDN network, centralities are generally much lower. Nevertheless, GHDN and VHDN centralities and number of associations are highly correlated at the disease level.<sup>13</sup> Interestingly, for both implementations, values of CENTRALITY are generally larger than those of NASSOC. This occurs due to the existence of clusters of highly inter-connected diseases, where one gene or variant enables the connection of one disease with many others. Figure 8 presents

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<sup>12</sup>For two diseases to be connected in GHDN they ought to be associated to *some* mutation of the same gene. For them to be connected in VHDN, they need to be associated to *the same* mutation of the same gene.

<sup>13</sup>The correlation for CENTRALITY is 0.73 ( $p < 0.01$ ). The correlation for NASSOC is 0.63 ( $p < 0.01$ ).

Figure 4: Number of genetic associations and centralities for diseases in the pipelines sample



averages by therapeutic area. Among others, patterns in this figure suggest that variants of Cancer rank high in both number of associations and network centrality.

Figure 5: Average network statistics for diseases in the pipelines sample

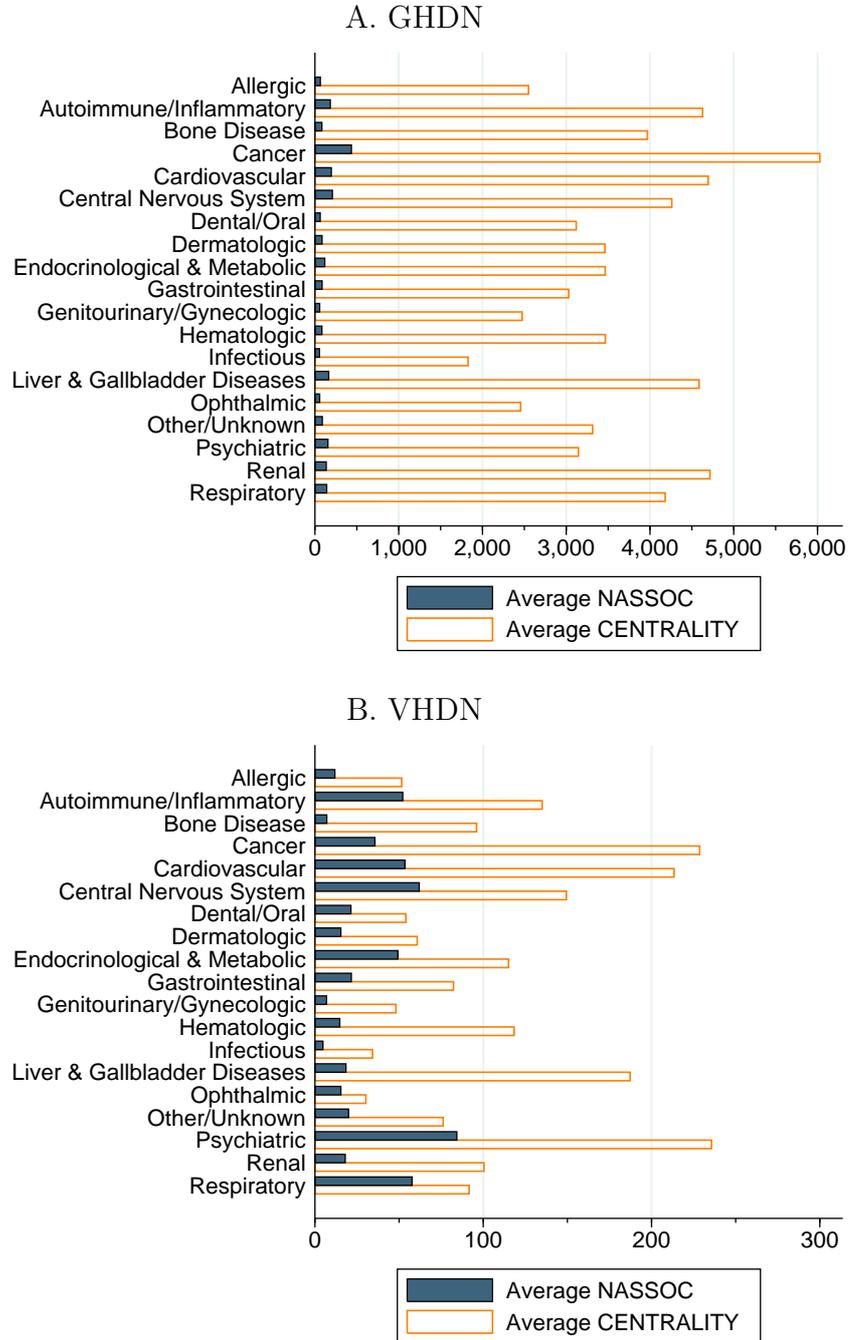
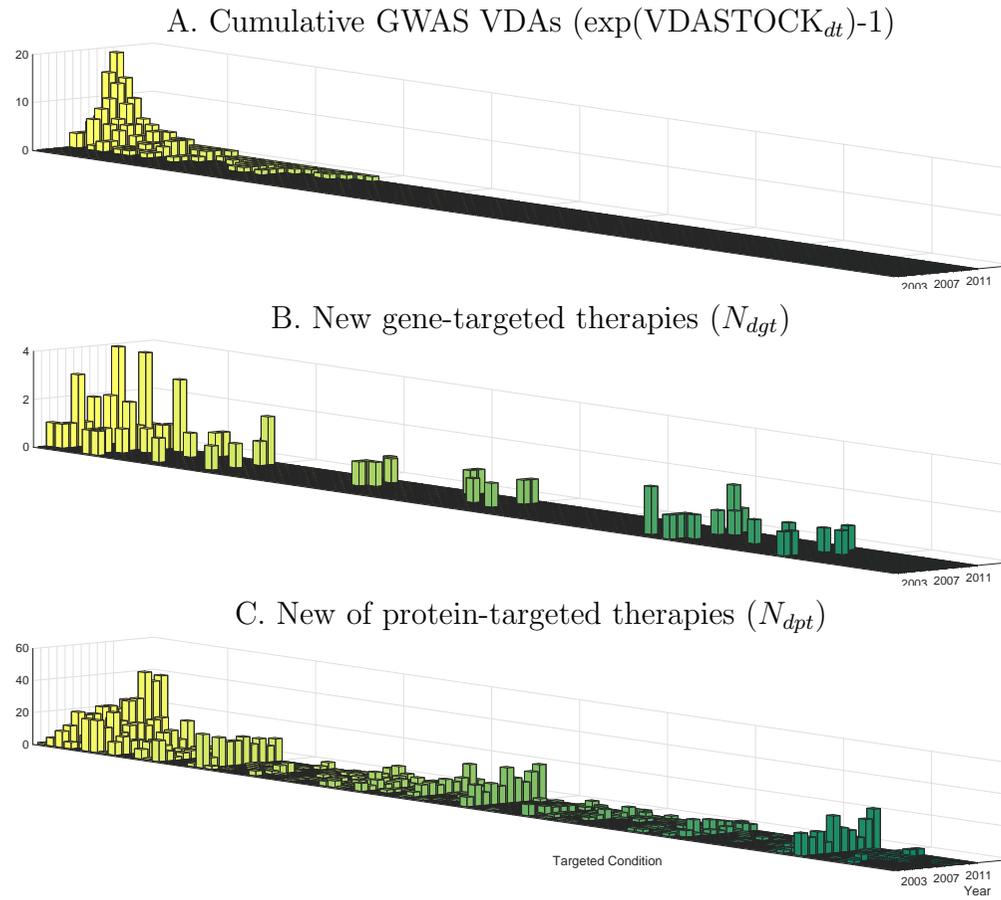


Figure 6: GWAS VDAs flows and innovation of cardiovascular therapies



## 4 Empirical Strategy

To facilitate the description of our empirical strategy we first consider the patterns of innovation and accumulation of GWAS genetic epidemiological knowledge in the cardiovascular area. Panel A of Figure 6 describes the cumulative number of published GWAS VDAs available each year, for each the 98 diseases in this area. Each disease is represented by a different color shade along the longer axis, whereas the temporal dimension unfolds along the depth of the graph. Within the sample period, GWAS VDAs become available for about 30% of diseases in this area.

The bottom panels present the number of new therapies that enter the discovery stage ( $N_{dkt}$ ). Panel B focuses on gene-targeted therapies ( $N_{dgt}$ ); Panel C, on protein-targeted therapies ( $N_{dpt}$ ). Diseases are arranged according to the total number of published VDAs in the sample period. (Conditional on an equal number of published VDAs, diseases are ordered alphabetically.) The same ordering of diseases is employed across all three panels. A visual inspection of these patterns immediately suggests that, although the availability of published GWAS VDAs is not a necessary condition for therapeutic innovation, there exists a rough correlation between the accumulation of published VDAs and the amount of innovation for each disease. Our empirical analysis aims at distilling this relationship by isolating it from the influence of observed and unobserved conditioning factors.

Given that the dependent variable ( $N_{dkt}$ ) is a non-negative integer, we investigate this relationship employing count-data models. In particular, because the data exhibits over-dispersion, we estimate Negative Binomial specifications. Furthermore, Figure 6 shows that there is a large number of observations associated with  $N_{dkt} = 0$ . Although these occurrences primarily manifest for gene-targeted therapies, they are not rare among protein-targeted therapies. To account for this feature of the data, we use a zero-inflated specification of the Negative Binomial model, which allow us to separately capture the determinants of  $N_{dkt} = 0$  and  $N_{dkt} > 0$  outcomes.<sup>14</sup>

Another distinctive pattern of Figure 6 is that the number of new therapies observed each year is unevenly distributed across diseases, in a temporally persistent way. That is, some diseases exhibit systematically larger values of  $N_{dkt}$ . Moreover, this heterogeneity is observed for both molecule types, gene- and protein-targeted. To account for this form of  $dk$ -specific, time-invariant unobserved heterogeneity we employ the “pre-sample mean estimator” approach of Blundell et al. (2002), where average pre-sample values of the dependent variable are use proxy for unobserved heterogeneity. In our context, this

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<sup>14</sup>In the full sample, about 78%  $N_{dkt}$  observations equal 0 (61% for gene-targeted therapies, 95% for protein-targeted ones). The zero-inflated specification is supported by the Vuong test. The inflation model is specified to include a constant and an indicator for gene-targeted therapies.

amounts to including the average of the logged dependent variable in a pre-sample period as an independent variable in our regressions, while constraining its coefficient to one. We compute this pre-sample mean using data from the 1990-2001 period.

The estimated specification is given by:

$$N_{dkt} = f(\Theta X_{dkt} + \lambda_t + \eta_{a(d)} + \hat{\mu}_{dk}), \quad (1)$$

where  $f$  corresponds to the zero-inflated negative-binomial functional form,  $\lambda_t$  is a year fixed effect,  $\eta_{a(d)}$  is a therapeutic area fixed effect, and  $\hat{\mu}_{dk}$  and corresponds to the disease/target-specific pre-sample level, given by:

$$\hat{\mu}_{dk} = \log(1 + \bar{N}_{dk}), \quad \text{with } \bar{N}_{dk} = \frac{1}{12} \sum_{t=1990, \dots, 2001} N_{dkt}$$

In equation (1),  $\Theta$  is a vector of coefficients for the variables contained in  $X$ . Besides the first lag of VDASTOCK,  $X$  includes an indicator that identifies gene-targeted therapies (GENETARGET), the disease-specific network statistics (NASSOC, CENTRALITY) that proxy for translational complexity, and their interactions with VDASTOCK’s first lag.

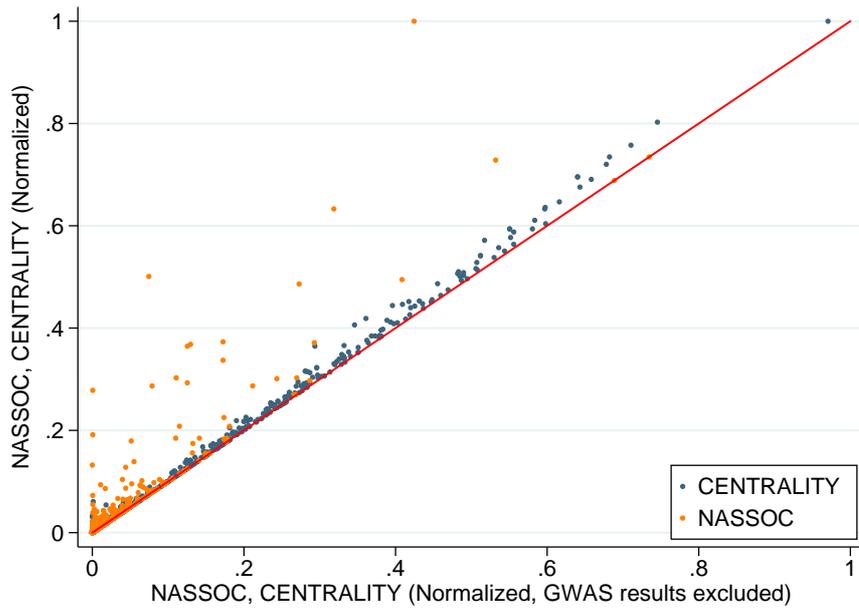
To account for economic and public health “pulling forces,” we also include in  $X$  the first lags of MEPSPATS and MEPSEXPND, which respectively proxy for the epidemiological pervasiveness and market size associated to each disease, and are constructed using data from the Medical Expenditure Panel Survey (MEPS). MEPSPATS corresponds to the log total number of patients (in millions) in the US that report suffering the condition  $d$  during year  $t$ ; MEPSEXPND, to the log total amount spent on prescription drugs for the condition, during the same year (measured in billions of dollars, CPI-adjusted to year 2000).<sup>15</sup>

The parameters of main interest in specification 1 are those associated to VDASTOCK’s lag, and its interactions with each diseases’ network statistics. In particular, a statistically significant and positive coefficient for VDASTOCK’s lag would indicate that larger stocks of GWAS science increase the rate of therapeutic innovation. The coefficient’s specific value would then illustrate the extent of this translational effect. The parameter for its interactions with network statistics would identify the extent to which this effect is moderated by each disease’s network environment.

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<sup>15</sup>MEPS (<https://meps.ahrq.gov/mepsweb/>) is large and representative sample of health care usage and insurance in the US. MEPSPATS is constructed using data from MEPS’ yearly “Medical Conditions Files,” which report the incidence of diseases on individuals at the 3-digit ICD9 level. Thus, all diseases associated to a single 3-digit ICD9 code are awarded the same value for MEPSPATS. MEPSEXPND is constructed with data from the yearly “Prescribed Medicines Files” using the same procedure. In both cases, individual variables are aggregated at the year level using individual representativeness weights.

Figure 7: Influence of GWAS Research on Computed Network Statistics



In the analysis, we avoid imposing assumptions regarding the relative adequacy of GHDN and VHDN as means to characterize biological complexity. Our approach is to first show that the main promoted effects hold when each of these are considered independently, and then, that they continue to hold when the joint variation of GHDN and VHDN is summarized by an ordering of diseases, which we derive through a flexible, data-driven clustering method.

Lastly, it is important to highlight that, by the structure of DisGeNET data, GWAS science does not play in into the computation of network statistics computed from GHDN (see Table 1). Furthermore, GWAS science does neither drive the values of VHDN network statistics. This is suggested by Figure 7, which compares the NASSOC and CENTRALITY values computed with and without accounting for GWAS results in the construction of VHDN.<sup>16</sup> (In red, a 45 degree line.) Although for some diseases GWAS results account for a non-negligible share of observed associations, they do significantly not distort the overall ordering. Together, these observations suggest that GWAS science does not overtly condition our measurement of biological complexity. In subsection 5.2 we analyze the potential inferential confounds introduced by this and other issues, finding no evidence to suggest that they drive our main results.

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<sup>16</sup>To facilitate the comparison, values are normalized by each variables' largest values when all DisGeNET results are considered.

Table 2: Drivers of Therapeutic Translation.

	(1)	(2)	(3)	(4)	(5)	(6)
GENETARGET <sub>k</sub>	-2.91*** (0.23)	-1.53*** (0.25)	-2.64*** (0.42)	-2.21*** (0.21)	-2.30*** (0.39)	-1.88*** (0.27)
VDASTOCK <sub>d,t-1</sub>	1.43*** (0.17)	0.71*** (0.10)	0.98*** (0.13)	0.85*** (0.11)	0.80*** (0.11)	0.71*** (0.12)
GENETARGET <sub>k</sub> × VDASTOCK <sub>d,t-1</sub>	-0.39* (0.22)	0.11 (0.17)	0.03 (0.12)	0.15 (0.15)	0.07 (0.12)	0.09 (0.17)
CENTRALITY <sub>d</sub>			0.01*** (0.00)		0.16*** (0.02)	
GENETARGET <sub>k</sub> × CENTRALITY <sub>d</sub>			0.01*** (0.00)		0.10*** (0.03)	
CENTRALITY <sub>d</sub> × VDASTOCK <sub>d,t-1</sub>			-0.01*** (0.00)		-0.09*** (0.01)	
NASSOC <sub>d</sub>				0.10*** (0.02)		0.23*** (0.05)
GENETARGET <sub>k</sub> × NASSOC <sub>d</sub>				0.04 (0.04)		0.10* (0.05)
NASSOC <sub>d</sub> × VDASTOCK <sub>d,t-1</sub>				-0.06*** (0.01)		-0.11*** (0.02)
MEPSPATS <sub>d,t-1</sub>	0.03*** (0.01)	0.01 (0.01)	0.00 (0.01)	0.00 (0.01)	0.00 (0.01)	0.01 (0.01)
MEPSEXPND <sub>d,t-1</sub>	0.04*** (0.01)	0.02*** (0.00)	0.02*** (0.00)	0.02*** (0.00)	0.01*** (0.00)	0.02*** (0.00)
Network implementation	N/A	N/A	GHDN	GHDN	VHDN	VHDN
Pre-sample Estimator		✓	✓	✓	✓	✓
Observations	26,120	26,120	26,120	26,120	26,120	26,120

Results from Negative Binomial, zero-inflated specifications. All specifications include fixed effects for therapeutic areas and years. Clustered standard errors are presented in parentheses. Legend: \* $p < 0.1$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

Table 3: Drivers of Therapeutic Translation (Diseases in the Cancer area are excluded from the sample).

	(1)	(2)	(3)	(4)
GENETARGET <sub>k</sub>	-2.28*** (0.47)	-1.99*** (0.29)	-1.88*** (0.36)	-1.66*** (0.30)
VDASTOCK <sub>d,t-1</sub>	0.95*** (0.15)	0.82*** (0.12)	0.86*** (0.10)	0.80*** (0.10)
GENETARGET <sub>k</sub> × VDASTOCK <sub>d,t-1</sub>	-0.02 (0.16)	0.05 (0.16)	0.03 (0.16)	0.07 (0.20)
CENTRALITY <sub>d</sub>	0.01*** (0.00)		0.17*** (0.03)	
GENETARGET <sub>k</sub> × CENTRALITY <sub>d</sub>	0.01*** (0.00)		0.10** (0.05)	
CENTRALITY <sub>d</sub> × VDASTOCK <sub>d,t-1</sub>	-0.01*** (0.00)		-0.10*** (0.01)	
NASSOC <sub>d</sub>		0.15*** (0.02)		0.28*** (0.07)
GENETARGET <sub>k</sub> × NASSOC <sub>d</sub>		0.08** (0.04)		0.17* (0.09)
NASSOC <sub>d</sub> × VDASTOCK <sub>d,t-1</sub>		-0.07*** (0.01)		-0.15*** (0.04)
MEPSPATS <sub>d,t-1</sub>	0.01 (0.01)	0.01 (0.01)	0.01 (0.01)	0.01 (0.01)
MEPSEXPND <sub>d,t-1</sub>	0.01** (0.01)	0.01* (0.01)	0.01* (0.01)	0.02*** (0.01)
Network implementation Pre-sample Estimator	GHDN ✓	GHDN ✓	VHDN ✓	VHDN ✓
Observations	22,760	22,760	22,760	22,760

Results from Negative Binomial, zero-inflated specifications. All specifications include fixed effects for therapeutic areas and years. Clustered standard errors are presented in parentheses. Legend: \* $p < 0.1$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

## 5 Results

### 5.1 Translational Complexity

Table 2 presents the estimates of different versions of specification (1).<sup>17</sup> Column 1 presents the simplest specification, which does not include proxies for translational complexity, nor the pre-sample proxy for unobserved heterogeneity. Consistent with the systematically smaller number of gene- that protein-targeted therapies, the coefficient for GENETARGET is negative, large, and strongly significant. The estimated coefficient for VDASTOCK implies that a 1 percent increase in the stock of GWAS knowledge is associated to a 1.4 percent increase in the number of new therapies entering the discovery stage, whereas that for its interaction with GENETARGET, that scientific knowledge stocks have a larger impact on the innovation of protein-than gene-target therapies. Furthermore, consistent with the results of Toole (2012), the coefficient estimates for MEPSPATS and MEPSEXPND are positive, indicating a disease’s epidemiological pervasiveness and market size both increase the rate of therapeutical innovation. Although both of these are estimated precisely by this specification, MEPSPATS loses its statistical significance in the more comprehensive specifications.

Column 2 presents results of a similar specification, but which controls for disease-/target type-specific unobserved heterogeneity through the coefficient-constrained inclusion of logged pre-sample means. Although most coefficients retain their sign and statistical significance, their magnitude becomes smaller, suggesting that this type of unobserved heterogeneity plays a relevant role as determinant therapeutical innovation rates. This is particularly noteworthy for the coefficient of VDASTOCK, which now is about half the estimate of Column 1, and implying that a 1 percent larger knowledge stock can be linked to only a 0.7 percent increase of new therapies entering the drug development process.

The specifications of Columns 3 and 4 incorporate complexity metrics computed with the GHDN network implementation. Both CENTRALITY and NASSOC are measured in hundreds. Due to the presence of multicollinearity problems that ensue from their high correlation in the overall sample, these are considered separately by each of these specifications.

The specification of Column 3 considers diseases’ network centralities. The positive and significant coefficient for CENTRALITY points to a particular dimension of un-

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<sup>17</sup>These and following results are obtained by setting the “obsolescence rate”  $\delta = 0.05$ . This value was determined by comparing information-based criteria of specifications estimated on a grid for plausible  $\delta$  values.

observed heterogeneity, whereby more central diseases are the more frequent focus of therapeutical innovation. The positive coefficient for its interaction with GENETARGET suggests that the effect is more pronounced for gene- than protein-targeted therapies. This baseline effect of CENTRALITY could be rationalized by a combination of supply- and demand-side factors. The latter could ensue if MEPSEXPND underestimates “true” market potential for more central diseases. Noting that Cancer variants tend to have higher network centralities (see Figure 8), such underestimation is a real possibility in this context. This is because MEPSEXPND is computed from prescription drug data, which may omit much of the expenditure on drugs used for the treatment of Cancer (typically administered via injections and thus, possibly, not available through prescription on a systematic basis).<sup>18</sup> At a more fundamental level, the underestimation of market potential could be grounded on the possibility that new Cancer therapies provide a particularly significant improvement to the standard, compared to other therapeutic areas, and so unlock value that is unaccounted for by historical spending patterns. Table 3 presents results obtained by reproducing the above analysis, but on a sample that omits diseases in the Cancer area. Because results remain largely unchanged, they attenuate the concerns stemming from these potential confounds.

Supply-side factors justifying the positive coefficient of CENTRALITY could be rooted on potentially larger knowledge spillovers or scrap values for therapies targeting more central diseases. That is, under this view, these therapies’ investment return for pharmaceutical developers may in part be driven by the broader usefulness of applied knowledge generated in the process, or by the ability to repurpose therapies for use in the treatment of different, related conditions.

The coefficient of main interest in Column 3 is that associated to the interaction of VDASTOCK and CENTRALITY. Its negative and statistically significant value implies that the impacts of larger knowledge stocks on innovation rates are smaller for more central diseases. To the extent that CENTRALITY is accepted as a proxy for biological complexity, this coefficient evidences that new genetic epidemiological science has a smaller innovative impact among the more complex diseases.

The same conclusion can be drawn from the estimates of Column 4, which account for biological complexity through NASSOC. Columns 5 and 6 reproduce the analysis of Columns 3 and 4, but using complexity metrics computed with the VHDN implementation. These estimates offer further support the moderating role of complexity in

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<sup>18</sup>Dranove et al. (2014) provide some facts that suggest that measures for market potential for cancer indications that are based on prescription drug expenditures may not be completely inadequate. One the one hand, many of the top-selling biotechnology drugs are covered by Medicare prescription drug insurance. Some of this coverage may operate through the practice of “brown bagging,” by which patients purchase drugs in retail pharmacies and then have them immediately administered in an outpatient setting.

translation. (Differences in parameter values are largely driven by the different scaling of GHDN and VHDN metrics.)

Although these results broadly support our main insight that biological complexity mediates the extent of translation of new GWAS knowledge into therapeutical innovation, they also entail the possibility that larger knowledge stocks may deter innovation. In concrete, the coefficient estimates of specifications 3 through 5 all imply that, evaluated at a large enough percentile of CENTRALITY or NASSOC, an increase in VDASTOCK could deter innovation. We now turn to evaluating whether this feature of the results corresponds to a fundamental aspect of the data generating process, or is merely an artifact of the chosen functional form.

To deal with this question, we cluster diseases into groups according to their measured network presence. In particular, we apply a *k-means* clustering algorithm on the list of all four available network statistics. This procedure allows us group diseases into different subsamples based on their network presence similarity in flexible, a data-driven manner. That is, as a result, we obtain a partition of diseases without imposing assumptions regarding the relative importance of different network statistics or implementations. We settle on five clusters because a larger number thereof yields some subsamples that are too small to estimate the econometric specifications on.

Table 4 characterizes the result of this clustering procedure. The first and largest group (subsample  $\mathcal{S}_1$ ) includes 35% of the diseases in the sample. These exhibit the lower average values, for all four considered metrics. Thus, diseases in this subsample may be considered as the more peripheral, less connected ones in the full sample, and in turn, those associated to lower amounts of biological complexity. Metrics' average values progressively increase as we move to larger-indexed subsamples, at the time that the fraction of sample diseases included in each progressively shrinks. Subsample  $\mathcal{S}_5$  includes 6% of the diseases in the sample, with average statistics exceeding those of  $\mathcal{S}_1$  by at least two orders of magnitude. Thus, diseases in  $\mathcal{S}_5$  correspond the more central, more connected, and so, also more complex ones in the sample. Together, these statistics suggest that the clustering procedure yields a reasonable ordering of diseases into categories of distinct biological complexity.

With this ordering in hand, we return to the question of interest by estimating a simplified version of specification (1) on each subsample. In particular, because (by construction) there is relatively little variation in the network presence of diseases included within each subsample, we drop network metrics and their interactions from the set of dependent variables. The employed specification is summarized by the variables listed on the results Table 5.

As in Table 2, the sequence of estimated coefficients for VDASTOCK displayed by Table 5 indicates that the impact of new GWAS science on rates of therapeutical innovation is decreasing in complexity. These suggest that, for the set of diseases associated to the lower levels of measured complexity (subsample  $\mathcal{S}_1$ ), a 1 percent increase in VDASTOCK is associated to a 1.12 percent increase in the number of new therapies entering the discovery stage. The effect is generally decreasing as one shifts attention to higher-complexity subsamples. For diseases in  $\mathcal{S}_5$ , the effect is not significantly different from zero at usual statistical confidence levels. Thus, these results indicate that the negative coefficients associated to interactions of VDASTOCK and network metrics in Table 2 are primarily derived from variation a lower ranges of the considered network statistics, and cannot be taken to imply that larger stocks of GWAS knowledge could deter innovation.

A second aspect of interest in Table 5 corresponds to the sequence of coefficients for MEPSEXPND. In particular, their values indicate that the innovation of more peripheral, less connected diseases is also more reactive to market conditions than that of the more central, connected ones. Based on the higher average centrality of Cancer diseases, we conjecture that this pattern may reflect a possible correlation between diseases' burden and network environment. In particular, if, like Cancer, more burdensome diseases are also more connected or central in the HDN, they may have also constituted the more frequent historical targets of the industry's innovation efforts. In this scenario, the less connected, more peripheral set of diseases would be relatively more deserted of therapeutical alternatives. Guided by expected market profitability, pharmaceutical developers may have therefore seen this set of diseases a more fertile ground for the application of novel genetic epidemiological science.

Lastly, to provide a sense of the overall contribution of GWAS science to therapeutical innovation over the covered period, Figure 8 decomposes the bulk of new therapies observed in the sample, singling out the share of these which, according to the above model estimates, can be attributed to GWAS knowledge. Panel A focuses on gene-targeted therapies and Panel B, on protein-targeted ones. Because there was virtually no GWAS science published before 2007, their innovative impacts start to be perceived only after this year. Following the progressive accumulation of knowledge, the percentage of new therapies that can be linked to it increases with time. As a share of each group's total, by 2012, this contribution is largest for gene-targeted therapies of lowest measured complexity ( $\mathcal{S}_1$ ), at around 25%.

Table 4: Complexity Clusters.

Subsample	Fraction of sample diseases	Average of			
		GHDN CENTRALITY	GHDN NASSOC	VHDN CENTRALITY	VHDN NASSOC
$\mathcal{S}_1$	0.35	397.8 (506.7)	4.5 (7.8)	6.2 (30.8)	2.8 (16.2)
$\mathcal{S}_2$	0.24	2,693.8 (635.0)	41.1 (43.7)	42.9 (81.0)	7.8 (18.7)
$\mathcal{S}_3$	0.21	5,050.0 (710.7)	114.8 (123.6)	117.3 (165.1)	20.5 (53.1)
$\mathcal{S}_4$	0.14	7,892.2 (892.1)	312.7 (267.3)	256.2 (210.4)	58.9 (108.3)
$\mathcal{S}_5$	0.06	11,485.0 (1262.0)	1,144.1 (708.2)	714.0 (285.3)	248.0 (309.9)

Subsamples are created through a  $k$ -means clustering procedure on all GHDN and VHDN network statistics. Within-subsample standard deviations are presented in parentheses.

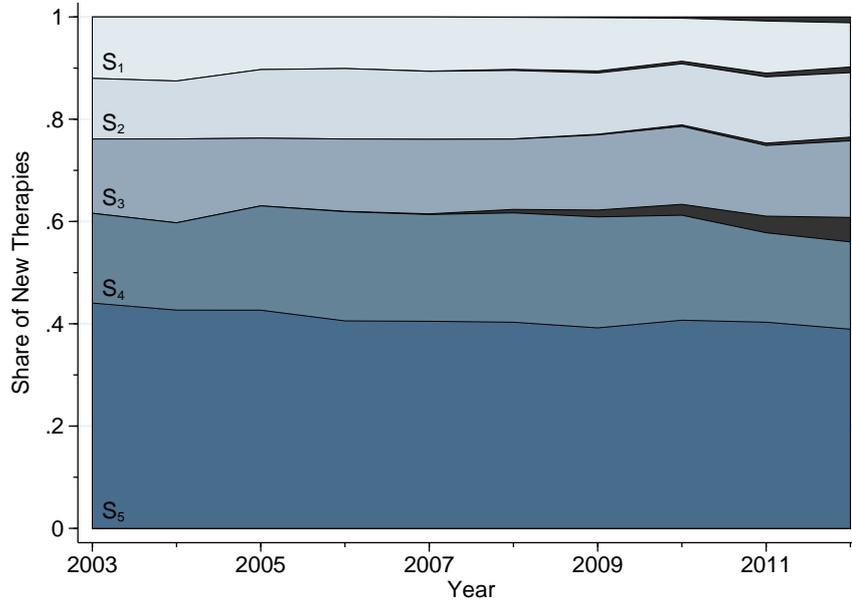
Table 5: Therapeutical Translation Across Disease Clusters of Varying Complexity.

	(1)	(2)	(3)	(4)	(5)
	Subsample				
	$\mathcal{S}_1$	$\mathcal{S}_2$	$\mathcal{S}_3$	$\mathcal{S}_4$	$\mathcal{S}_5$
$\text{VDASTOCK}_{d,t-1}$	1.12*** (0.17)	0.74*** (0.17)	0.32*** (0.09)	0.52*** (0.15)	0.06 (0.08)
$\text{GENETARGET}_k$	-1.99*** (0.76)	-0.96 (0.58)	-0.78 (0.53)	-1.60*** (0.30)	-1.40*** (0.08)
$\text{MEPSPATS}_{d,t-1}$	0.01 (0.02)	0.02* (0.01)	-0.02 (0.01)	0.05*** (0.01)	-0.01 (0.01)
$\text{MEPSEXPND}_{d,t-1}$	0.03*** (0.01)	0.02* (0.01)	0.01 (0.01)	0.01 (0.01)	0.01 (0.01)
Pre-sample Estimator	✓	✓	✓	✓	✓
Observations	9,140	6,220	5,420	3,680	1,660

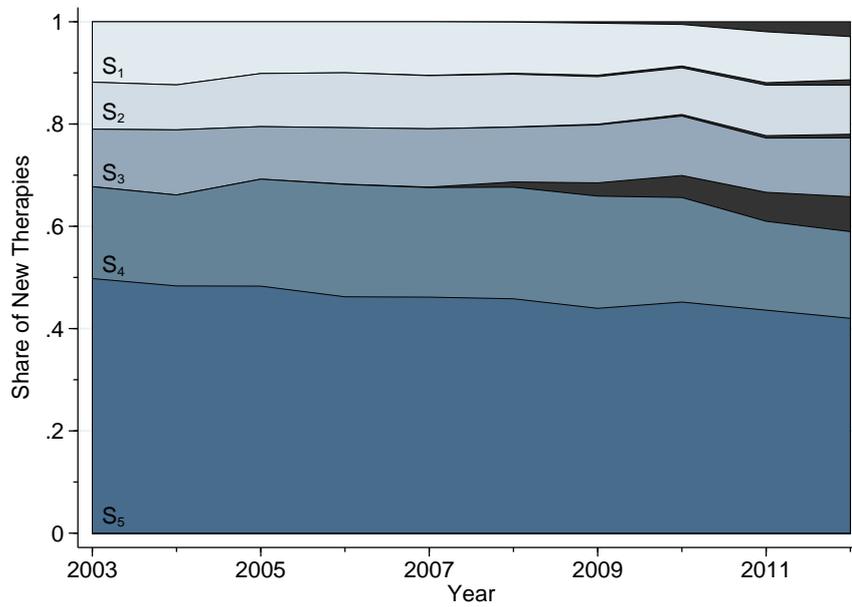
Results from Negative Binomial, zero-inflated specifications for the dependent variable  $N_{dkt}$ . All specifications include fixed effects for therapeutic areas and years. Clustered standard errors are presented in parentheses. Legend: \* $p < 0.1$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

Figure 8: Contribution

A. Gene-Targeted Therapies



B. Protein-Targeted Therapies



Black areas correspond to the share of new therapies associated with GWAS' VDAs.

Table 6: Drivers of Therapeutic Translation (Network statistics computed with DisGeNET research published 2005 or earlier).

	(1)	(2)	(3)	(4)
GENETARGET <sub>k</sub>	-2.27*** (0.40)	-1.93*** (0.27)	-1.92*** (0.34)	-1.76*** (0.26)
VDASTOCK <sub>d,t-1</sub>	0.77*** (0.11)	0.71*** (0.09)	0.71*** (0.09)	0.70*** (0.10)
GENETARGET <sub>k</sub> × VDASTOCK <sub>d,t-1</sub>	0.02 (0.13)	0.08 (0.15)	0.12 (0.14)	0.07 (0.15)
CENTRALITY <sub>d</sub>	0.09*** (0.01)		0.71*** (0.18)	
GENETARGET <sub>k</sub> × CENTRALITY <sub>d</sub>	0.06*** (0.02)		0.37* (0.21)	
CENTRALITY <sub>d</sub> × VDASTOCK <sub>d,t-1</sub>	-0.04*** (0.01)		-0.36*** (0.06)	
NASSOC <sub>d</sub>		1.06*** (0.25)		1.59*** (0.31)
GENETARGET <sub>k</sub> × NASSOC <sub>d</sub>		0.43* (0.26)		1.28*** (0.49)
NASSOC <sub>d</sub> × VDASTOCK <sub>d,t-1</sub>		-0.51*** (0.10)		-0.76*** (0.22)
MEPSPATS <sub>d,t-1</sub>	0.00 (0.01)	0.00 (0.01)	0.00 (0.01)	0.01 (0.01)
MEPSEXPND <sub>d,t-1</sub>	0.02*** (0.00)	0.02*** (0.00)	0.02*** (0.00)	0.02*** (0.00)
Network implementation	GHDN	GHDN	VHDN	VHDN
Pre-sample Estimator	✓	✓	✓	✓
Observations	26,120	26,120	26,120	26,120

Results from Negative Binomial, zero-inflated specifications. All specifications include fixed effects for therapeutic areas and years. Clustered standard errors are presented in parentheses. Legend: \* $p < 0.1$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

## 5.2 Do Unobservables Drive our Results?

Our inference above may be confounded by two main factors. One of these relates to the conditional independence of GWAS knowledge accumulation series; the second, to that of the computed measures of complexity. In this section we provide evidence suggesting that these concerns are unlikely to overturn our main conclusions.

We begin by addressing the conditional independence of the computed network statistics. Because the HDN implementations used above rely in part on DisGeNET research published during the sample period (including GWAS), one may worry about the existence of unobserved trends driving both the focus of this research, as well as that of the industry’s innovative efforts.

To investigate this concern we replicate earlier results, but instead constructing NASSOC and CENTRALITY from DisGeNET research published no later than 2005. To carry out this analysis we merged DisGeNET results with each article’s publication date, which were usually available from PubMed. The 2005 threshold was selected in consideration of two factors. First, only one GWAS result in our sample was published before 2006. Second, selecting earlier thresholds significantly reduced the set of DisGeNET results available to implement GHDN and VHDN, yielding relatively little variation on NASSOC and CENTRALITY. Indeed, even with the 2005 threshold, the computed NASSOC and CENTRALITY variables present considerably less variation than in the original sample, the primary reason being that these data contain no associations for a much larger number of diseases. As a consequence, the resulting 5-cluster grouping in this case yields a  $\mathcal{S}_1$  subsample including 68% of diseases, at the time  $\mathcal{S}_4$  and  $\mathcal{S}_5$  respectively include 7% and 3% only. The higher degree of degeneracy of this partition prevents us from replicating the cluster-based analysis of Table 5, so we focus on the original specification (1) used by Table 2.

Estimation results are presented in Table 6. Although slightly smaller than in Table 5, the estimated coefficients of VDASTOCK have similar values and continue to be estimated precisely. Furthermore, because the smaller set of DisGeNET results used to implement the networks yields lower-valued NASSOC and CENTRALITY, their associated coefficients have generally larger values than in Table 5. Nevertheless, these retain their signs and statistical significance, suggesting that considered trend does not drive the translational complexity effect.

Owing to the usefulness of GWAS knowledge for therapeutical innovation, a potential violation of their conditional independence is perhaps a bigger concern. In an extreme

scenario, the documented positive impact of VDA STOCK on innovation could be entirely rooted on scientific or market trends that are unaccounted for by our analysis, but which prompt the conflux of higher innovation and GWAS publication rates among certain diseases. That is, in this extreme scenario, the identified translational rate could entirely represent the bias imposed by an omitted variable.

Before analyzing this issue, recall that our main insight –therapeutic translation rates are decreasing in biological complexity– relies on a comparison of translation rates across the support of measured biological complexity. We argue that this result is unlikely to be overturned by the presence of this type of trend, as the latter would be required to exhibit a rather specific structure. Namely, it should manifest more intensively among the less complex groups of diseases. The series of analysis performed in turn provide some support to this point.

We first implement a falsification test, based on the following rationale: if the large translational effects observed among low-complexity diseases are driven by the described omitted trend, we should continue to observe them when publication sequences are randomized within diseases with similar patterns of GWAS knowledge accumulation. This randomization would disband the empirically detectable causality of VDA STOCK on  $N$ , while roughly maintaining the structure of the alleged omitted trend.

We implement this test through tiered-resampling. Tier 1 includes the approximate 83% of diseases in the sample for which there are no GWAS VDAs in the sample. Tiers 2 and 3 partition the remaining set of diseases in groups of approximately equal size, based on the total number of available GWAS VDAs for each disease, and in such a way that Tier 3 diseases all have more GWAS VDAs than those in Tier 2. Publication sequences are then re-sampled (with replacement) within diseases of each tier, so maintaining the average number of published GWAS VDAs within each. (This average is always 0 for Tier 1). We generate 200 pseudo-samples following this procedure, reproducing the analysis for subsamples  $\mathcal{S}_1$  and  $\mathcal{S}_2$  (Columns 1 and 2 of Table 5) on each. Results indicate that the 1.14 and 0.95 estimates of Table 5 are largely improbable outcomes given the estimated parameter distributions: in both cases, they are larger than 99% of the obtained estimates. This analysis thus suggests that our main insight is not driven by the conflux of higher publication and innovation rates caused by an omitted trend.

We further note that, although the number of GWAS publications may be correlated with innovation series through an omitted trend, such trend is likely to be a less important determinant of the informational content of published GWAS results. That is, although scientific and economic tendencies may prompt researchers to engage with specific research agendas at a certain times, they are less likely to determine the quality of these agendas’

outcomes. Equivalently, these tendencies are less likely to determine the effective amount of usable knowledge that each GWAS publication adds to the knowledge base.

Based on this premise, and on extensive research (e.g., Garfield, 1972; Moed, 2006) suggesting that citation counts can be taken as a proxy for articles' contribution to existing knowledge base, we devise a test which exploits variation in GWAS articles' (forward) citations. Because a series of VDASTOCK constructed from the more cited articles would be less affected by the cited omitted trend, observing that our results continue to hold when this series is used would help to alleviate the concern at hand.

From the vast scientific and medical bibliography available from PubMed, we identified the set of articles that cite each GWAS publication in our data. Because articles published in earlier years have had a longer time to accumulate citations, we computed the number of citations observed within two years of publication. Considering the median number of citations obtained by articles contributing VDAs to each targeted disease, we next constructed two versions of VDASTOCK: one based on the articles that obtained a below-median citation count, and the other based on those which obtained an above-median citation count. Although these two versions of VDASTOCK are constructed based on an approximately similar number of articles for each disease, their values at a given point time usually differ because hi- and low-cited articles are not published at the same time. In the overall sample, there is no statistically significant difference between the average values of these two versions of VDASTOCK, suggesting that an article's impact is independent of its publication date.

Panel A of Table 7 presents the results obtained when we reproduce the specification of Table 5, but replacing VDASTOCK for these two variants (for simplicity, other variables are omitted from the Table). Maintaining the basic result that complexity mediates translational rates, the set of estimated coefficients suggests that knowledge produced by the more impactful articles is associated to a generally larger effect on innovation. Thus, these results lend support to the idea that our main results are not driven by the influence of described omitted trend.

We finish this section by considering a more specific form of omitted variable. Namely, the possibility that published GWAS VDAs are themselves the output of firms' decisions to innovate a new therapy. In particular, suppose that, in order to evaluate whether to introduce a candidate to the development process, pharmaceutical firms conduct the same type of analysis contained by GWAS publications. If this analysis demonstrates a genetic linkage for an specific disease, we may observe an increase in GWAS publications that precedes that for the introduction of new therapies into the development process. Such effect could, by itself rationalize our results.

Table 7: Assessing the Influence of Unobservables.

GWAS articles used to construct VDASTOCK	(1)	(2)	(3)	(4)	(5)
	Subsample				
	$\mathcal{S}_1$	$\mathcal{S}_2$	$\mathcal{S}_3$	$\mathcal{S}_4$	$\mathcal{S}_5$
A. Number of 2-Year Citations					
Below-median 2-year citations	0.80*** (0.28)	1.02** (0.48)	0.16 (0.18)	0.12 (0.22)	0.04 (0.08)
Above-median 2-year citations	1.13*** (0.22)	0.45*** (0.11)	0.36* (0.21)	0.57** (0.28)	0.04 (0.06)
B. Funding Source					
No industry funding	1.11*** (0.19)	0.57*** (0.10)	0.47*** (0.12)	0.54*** (0.17)	-0.03 (0.08)
Some industry funding	0.61 (0.76)	1.53** (0.78)	-0.42 (0.35)	0.14 (0.32)	0.17 (0.11)
Pre-sample Estimator	✓	✓	✓	✓	✓
Observations	9,140	6,220	5,420	3,680	1,660

Results from Negative Binomial, zero-inflated specifications for the dependent variable  $N_{dkt}$ . All specifications include fixed effects for therapeutic areas and years, an indicator for gene-targeted therapies, and MEPS variables that proxy for epidemiological pervasiveness and market size. Clustered standard errors are presented in parentheses. Legend: \* $p < 0.1$ , \*\* $p < 0.05$ , \*\*\* $p < 0.01$ .

We analyze this issue based on the idea that this rationale is more likely to be reflected among GWAS publications funded by the industry, than based on those funded by public entities. If our main result primarily relied on VDASTOCK series constructed from the former, the validity of our main insight should be discounted.

To implement the test we mined articles' acknowledgements and PubMed records in order to identify the set of GWAS publications in our data where industry funding is acknowledged. About 21% of the GWAS publications in the sample acknowledge them. Next, as before, we constructed two versions of VDASTOCK, one based on the articles that report this type of funding, and other based on those that don't, and estimated an analog specification. Panel B of the Table 7 presents the results. These, for the most part, suggest that the translational effect is attached to those articles that do not report industry funding. Therefore, these results do not offer support for the idea that our main result follows from the considered reverse causality hypothesis.

## 6 Conclusions

Notwithstanding a rich stream of research investigating the extent and mechanics by which basic science fuels and shapes pharmaceutical innovation,<sup>19</sup> the role of *biological complexity* remains unexplored. We combine insights of *Network Medicine* with standard approaches for the measurement of R&D returns (Blundell et al., 2002; Toole, 2012) to take a step forward in this direction.

Our results posit that biological complexity is an important determinant of the rate of translation. This rate is large among diseases with lower measured complexity, decreasing as complexity rises, and indistinguishable from zero among diseases in the extreme of higher complexity. Particularly in the current “genomic era,” biological complexity therefore stands out as a potentially important conditioning factor for the assessment of innovative productivity in the industry, and the allocation of funding by scientific agencies. It may also represent a useful construct to retrospectively assess the overall impacts of Human Genome Project, as well as to fine tune expectations going forward.

As with much of the research oriented at measuring the returns of R&D, our analysis grapples with significant identification challenges (Hall et al., 2010). Here, these arise primarily because the *direction* of scientific research and therapeutical innovation are likely determined by common factors, which are not observable in the data, and cannot be fully controlled for empirically. We must therefore promote a cautious interpretation of the estimated coefficients. Nevertheless, a series of checks suggest that our main insight—the translation rate is decreasing in biological complexity—is unlikely to be overturned by biases introduced in through these means. Empirical approaches that exploit exogenous variation stemming from the nuances of research funding rules (as in Azoulay et al., 2015) may be useful to further assert the validity of these results. This approach may also allow to address issues that we are forced to neglect here. For example, the speed of translation.

Two avenues for follow-up research stand out in our view. The first stems from reports suggesting that genetic epidemiological knowledge may also be useful during clinical trial development. In particular, by helping sponsors to identify subpopulations at higher risk of developing adverse side effects.<sup>20</sup> These events point to a two-layered translational ef-

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<sup>19</sup>This literature is referenced in the introduction.

<sup>20</sup>Pollack (2010) reports “Many drug companies now collect and analyze the DNA of patients in clinical trials, hoping to find genetic signatures that will allow drugs to be better tailored to specific patients.” Pollack (2010) rationalizes this trend with the case of the blockbuster antiplatelet drug “Plavix,” for which a variation of the gene CYP-2C19 was found to render patients at higher risk of heart attacks. The point is also illustrated by the 2004 market withdrawal of Merck’s Cox-2 inhibitor “Vioxx” (Rofecoxib) due to adverse cardiovascular events. Years later, the research of Brune et al. (2008) and Ruff et al. (2011) found that these events were associated to patients exhibiting high levels of an amino acid, which could be detected in advanced through genetic diagnostics (Goldman et al., 2013).

fect, one operating through the amount of innovation, the other through potentially higher rates of clinical trial success. It is not a-priori clear to us whether biological complexity will boost or temper the latter. Secondly, the presence and extent of scale and scope economies has been an important area of inquiry in the study of the pharmaceutical industry (e.g., Henderson and Cockburn, 1996; Cockburn and Henderson, 2001). However, most of this research relies on now dated (pre-HGP) datasets and employs high levels of aggregation. By virtue of its rich and “exogenous” structure, the Human Disease Network permits the construction of “spillover weights” directly from the data, at the disease-pair level. Applied to contemporaneous data, this approach could enable a more translucent, fine-grained analysis of pharmaceutical scale and scope economies in the “genomic era.”

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