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Appendix E

CLASSIFICATION OF INDUSTRIES BY MAJOR AND MINOR INDUSTRIAL GROUPS

MAJOR INDUSTRIAL GROUPS

The major industrial groups upon which this study has been based are:

Food Liquors Tobacco Textiles Clothing Leather Rubber Forest products Paper Printing Chemicals Petroleum Stone, clay, glass Metals Motor vehicles Mining Construction Wholesale trade Retail trade

DIFFERENCES IN THE FINANCIAL STRUCTURE OF PRODUCERS' AND CONSUMERS' GOODS INDUSTRIES

To test whether the financial structure of an industry differs according to whether it is primarily engaged in making producers' or consumers' goods, a rough classification of the 48 minor divisions in manufacturing has been made, and the difference between the average value of selected ratios in the two groups has been tested statistically. The classification employed and the results of the statistical tests, based on the computation of R. A. Fisher's t-coefficient, are listed below. A 5 percent level of statistical significance was employed.

Classification of Minor Industrial Groups According to Producers' and Consumers' Goods Industries

Producers' Goods

Chemicals Paints, varnishes Fertilizers Stone, clay, glass Iron and steel Locomotives and r.r. equipment Factory machinery Agricultural machinery Electrical machinery Miscellaneous machinery Office equipment Metal building materials Hardware Other metals Airplanes Shipbuilding

Consumers' Goods

Bakery products Canned products Mill products Packing house products Sugar refining Other food Soft drinks Liquors Tobacco products Cotton goods Woolens and worsteds Silk and rayon Carpets Textiles, not elsewhere classified Knit goods Clothing and apparel

Boots, shoes Other leather products Tires and tubes Other rubber products Bone, celluloid, etc. Sawmill products Other wood products Paper, pulp, and products Printing and publishing Allied chemicals Petroleum and other oil products Household machinery Precious metals Motor vehicles Radios Musical instruments

Significance of Differences in Financial Ratios Between Producers' and Consumers' Goods Industries

Ratio	Result	Average Ratio	
		Producers' Goods	Consumers' Goods
Receivables/total assets Receivables/sales Inventory/total assets Inventory/sales Fixed capital assets/total assets Fixed capital assets/total assets Other investments/total assets Notes payable/total assets Notes payable/sales Bonds, mortgages/total assets Capital stock/total assets Net worth/total debt Invested capital/fixed capital assets Total assets/sales Net income/net worth Current assets/total assets Current assets/total assets Current assets/sales Current liabilities/total assets Current liabilities/sales	Nonsignificant Significant Nonsignificant Significant Significant Significant Nonsignificant Significant Nonsignificant Nonsignificant Nonsignificant Nonsignificant Nonsignificant Nonsignificant Nonsignificant Nonsignificant Significant Significant Significant Significant Significant Significant	13.8% 15.8 22.5 22.2 36.3 43.0 13.7 4.0 4.7 9.1 8.3 46.1 3.3 244.2 111.0 8.7 2.8 44.8 51.2 16.7 19.2	14.5% 11.5 24.8 16.3 34.1 30.3 12.3 6.5 5.2 6.5 7.1 45.7 3.0 278.0 71.5 6.0 2.6° 47.7 38.1 18.8 13.4

* In times,

Appendix E

In addition to the 48 minor industrial divisions listed above, the following minor industrial divisions have been included in our study:

- Oil and gas Anthracite Bituminous coal Metal mining Other mining Mining, not elsewhere classified Commission merchants
- Wholesale trade Retail trade Wholesale and retail trade All other trade Construction Other construction

The divisions of retail trade for which balance-sheet data are provided in *Statistics of Income for 1938* are as follows:

DIVISIONS OF RETAIL TRADE

Department stores, general merchandise Limited price variety Mail-order houses Food stores Package liquor Drugstores Apparel Furniture, house furnishings Eating and drinking places Dealers in autos, accessories, tires, tubes, batteries Filling stations Hardware Lumber and coal Other retail Retail not allocable