Long-run trends of

Income and Wealth Inequality

in the United States

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Today's class

- Inequality is one of the defining topics of the 21st century
- Do we have to re-think macroeconomic dynamics and policies in unequal societies?
- Today's class presents facts on long-run trends of inequality in the United States
- Presentation builds on joint work with Alina Bartscher, Ellora Derenoncourt, Chi Hyun Kim, Víctor Ríos-Rull, Moritz Schularick, and Ulrike Steins

Overview

• Part I: Long-run trends of income and wealth inequality

- Part II: Differential trends by educational attainment
- Part III: Debt accumulation and asset prices
- Part IV: The long-run trend of racial inequality
- Part V: The current state of inequality

Part I

Wealth and Income Inequality in America 1949 - 2016

joint work with

Moritz Schularick and Ulrike I. Steins

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• Wealth and income inequality are at historical highs

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- Causes and consequences of high and rising inequality are one of the defining topics of our times
- Existing evidence about the "top" of the income **or** wealth distribution
- Missing evidence about **joint** evolution of the income and wealth distribution
- Joint dynamics key to understand drivers of wealth inequality

• Newly compiled micro data on financial situation of U.S. households for period from 1949 to 2016

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• Highlight importance of asset price dynamics for observed wealth inequality trends

• Survey of Consumer Finances (SCF) most widely used data for distribution of income and wealth

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- Survey of Consumer Finances (SCF) most widely used data for distribution of income and wealth
- Modern SCF data exist since 1983
- Historical survey data exists for 1949 to 1977
- Link and harmonize historical and modern SCFs
- SCF+ provides household microdata on income, wealth, portfolio composition, and demographics

• SCF+ suitable for macro research: micro data match macro trends from NIPA and FFA

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- Joint analysis of income and wealth inequality uncovers differential time trends
 - 1. From 1971 to 2007 much stronger rise in income inequality
 - 2. After 2007 unprecedented rise in wealth inequality
- Systematic portfolio differences and asset price changes account for diverging trends
- Wealth dynamics constitute a race between the stock and the housing market

 Historical SCF files so far not systematically coded

Column Number

- 1-2 Study Number (59)
- 3 Card Number (5)
- 4-7 Interview Number
- 8-10 Income (of S.U.) from wages and salaries (for non self-employed on)

000. 'No income from mages and salaries \$199,949 Y00. Wage and salary income exceeds \$99,949 (Accord in y book)

- XCO. Wage and salary income not ascertained
- COX. Not ascertained whether had wage and salary income in 1949

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11 Income of S.U. from roomers and boarders, excluding from related secondaries

- 1. \$1 99 2. \$100 - 499
- \$500 999
- 3. ALCOO - 1999
- \$2000 2999
- 45.6. \$3000 - 4999
- 7. \$5000 9999
- \$10,000 and over
- O. No income from this source
- Y. N.A. whether income from this source
- X. Income from this source, N.A. amount
- 12 Income of S.U. from other rent
 - 1. 11 99
 - 3. \$500 99800

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- Major harmonization exercise: extract detailed data on income, assets, and debt

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- 4-7 Interview Number
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 - 000. 'No income from mages and salaries 1199, 949 100. Usage and salary income exceeds 359,000 (*Lazerd in y book*) 200. Wage and salary income not assertiated 001. Jut asceptiated whether had wage, and salary income in 1949 004. Jutem (Inc. Inc. at landsate the star 150

11 Income of S.U. from roomers and boarders, excluding from related secondaries

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3.	5500 - 999	
h.	\$1000 - 1999	
5.	\$2000 - 2999	
6.	\$3000 - 4999	
7.	85000 - 9999	
8.	\$10,000 and over	
0.	No income from this source	
¥.	N.A. whether income from this source	
-	Income from this counce MA amount	

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1. 100 - 499

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3. 2500 - 992

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- Impute missing variables over time

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3.	\$500 - 999
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5.	\$2000 - 2999
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- Re-weight for representativeness

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 - 000. No income from mages and malarise 1:97, 749 700. Tage and salary income encodes 999760 (concernd in y brock) 200. Tage and salary income and associationd 200. Also association of whother may mage and malary income in 3940 201. Science for toget and baselout in the 350 201. Science for toget and baselout in the 350 201. Income of 1.1. from recents and baselout, excluding from re-

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- Historical SCF files so far not systematically coded
- Major harmonization exercise: extract detailed data on income, assets, and debt
- Impute missing variables over time
- Re-weight for representativeness
- Re-weight for non-response at the top

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- 2. 100 499 3. 5500 999

1. **Income :** wages and salaries, professional practice and self employment, rental income, interest, dividends, business and farm income, transfer payments

1. Income

2. **Assets:** liquid assets (CDs, checking, saving, call/money market accounts), housing and other real estate, bonds, stocks, mutual funds, corporate and non-corporate equity, retirement accounts

- 1. Income
- 2. Assets
- 3. **Debt :** housing debt, car loans, education loans, and loans for consumer durables, credit card debt, and other non-housing debt

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- 1. Income
- 2. Assets
- 3. Debt
- 4. Wealth : consolidated household balance sheet

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Micro data and macro trends: Income



· Micro data matches macroeconomic income trends from NIPA

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Micro data and macro trends: Wealth



 Micro data matches macroeconomic wealth trends from Flow of Funds

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Income inequality



Income concentration at the top matches results from tax data

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Wealth inequality



• Wealth concentration at the top matches results from capitalizing income tax data

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	Income						Wealth			
	1950	1971	1989	2007	2016	1950	1971	1989	2007	2016
bottom 50%	21.6	21.6	16.2	15.4	14.5	3.0	3.0	2.9	2.5	1.2
0- 25%	6.1	6.2	5.0	4.5	4.5	-0.1	-0.2	-0.1	-0.1	-0.4
25-50%	15.5	15.4	11.3	11.0	10.1	3.1	3.2	3.0	2.6	1.6
50-90%	43.9	47.7	43.8	40.3	37.9	24.7	26.3	29.5	26.0	21.5
50-75%	23.5	24.9	22.5	20.3	18.4	9.8	10.5	11.7	10.2	7.2
75-90%	20.4	22.8	21.4	20.0	19.5	14.8	15.8	17.8	15.8	14.3
top 10%	34.5	30.7	39.9	44.3	47.6	72.3	70.7	67.6	71.5	77.4

Income concentration increases strongly between 1971 and 2007

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 Income concentration increases strongly between 1971 and 2007 with large losses at the bottom

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- Income concentration increases strongly between 1971 and 2007 with large losses at the bottom
- Wealth inequality hardly changed between 1971 and 2007

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- Income concentration increases strongly between 1971 and 2007 with large losses at the bottom
- Wealth inequality hardly changed between 1971 and 2007
- Wealth inequality increases strongly after 2007

Joint evolution of income and wealth distribution

• Sort households along the wealth distribution



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Joint evolution of income and wealth distribution

Sort households along the wealth distribution



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Incomes strongly diverge between 1971 and 2007

Joint evolution of income and wealth distribution

Sort households along the wealth distribution



- Incomes strongly diverge between 1971 and 2007
- Wealth levels move in lockstep before 2007 and strongly diverge after 2007

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How can we explain diverging trends of income and wealth inequality ?

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• Dynamics of wealth of group i between t and t+1

$$W_{t+1}^{i} = W_{t}^{i}(1 + r_{t}^{i} + q_{t}^{i}) + Y_{L,t}^{i} - C_{t}^{i}$$

 W_t^i : wealth

 r_t^i : capital income

 q_t^i : capital gains



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$$W_{t+1}^{i} = W_{t}^{i}(1 + r_{t}^{i} + q_{t}^{i}) + Y_{L,t}^{i} - C_{t}^{i}$$

 W_t^i : wealth

- r_t^i : capital income
- q_t^i : capital gains

$$q_{t}^{i} = \sum_{j=1}^{J} \left(\frac{p_{j,t+1}}{p_{j,t}} - 1 \right) \frac{A_{j,t}^{i}}{W_{t}^{i}} = \sum_{j=1}^{J} \left(\frac{p_{j,t+1}}{p_{j,t}} - 1 \right) \alpha_{j,t}^{i}$$

Capital gains combination of portfolio allocation $\alpha_{j,t}^i$ and asset price changes $\frac{p_{j,t+1}}{p_{j,t}}$ across asset classes $j = 1, \dots, J$

• Dynamics of wealth of group i between t and t+1

$$W_{t+1}^{i} = W_{t}^{i}(1 + r_{t}^{i} + q_{t}^{i}) + Y_{L,t}^{i} - C_{t}^{i}$$

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 W_t^i : wealth

- r_t^i : capital income
- q_t^i : capital gains
- $Y_{L,t}^i$: labor income
- C_t^i : consumption

• Dynamics of wealth of group i between t and t+1

$$W_{t+1}^{i} = W_{t}^{i}(1 + r_{t}^{i} + q_{t}^{i}) + Y_{L,t}^{i} - C_{t}^{i}$$

• Savings of group i

$$S_t^i = r_t^i W_t^i + Y_{L,t}^i - C_t^i = Y_t^i - C_t^i$$

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• Dynamics of wealth of group i between t and t+1

$$W_{t+1}^i = W_t^i(1+r_t^i+q_t^i)+Y_{L,t}^i-C_t^i$$

• Saving rate $s_t^i = \frac{S_t^i}{Y_t^i}$

$$W_{t+1}^i = W_t^i (1+q_t^i) + s_t^i Y_t^i$$

• Dynamics of wealth of group i between t and t+1

$$W_{t+1}^{i} = W_{t}^{i}(1 + r_{t}^{i} + q_{t}^{i}) + Y_{L,t}^{i} - C_{t}^{i}$$

- Saving rate $s_t^i = \frac{S_t^i}{Y_t^i}$
- Wealth growth rate

$$rac{W_{t+1}^i}{W_t^i}=1+q_t^i+s_t^irac{Y_t^i}{W_t^i}=1+q_t^i+\sigma_t^i$$

• Dynamics of wealth of group i between t and t+1

$$W_{t+1}^{i} = W_{t}^{i}(1 + r_{t}^{i} + q_{t}^{i}) + Y_{L,t}^{i} - C_{t}^{i}$$

- Saving rate $s_t^i = \frac{S_t^i}{Y_t^i}$
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$$rac{W_{t+1}^i}{W_t^i}=1+q_t^i+s_t^irac{Y_t^i}{W_t^i}=1+q_t^i+\sigma_t^i$$

• Define wealth share
$$\omega_t^i = rac{W_t^i}{W_t}$$

• Dynamics of wealth of group i between t and t+1

$$W_{t+1}^{i} = W_{t}^{i}(1 + r_{t}^{i} + q_{t}^{i}) + Y_{L,t}^{i} - C_{t}^{i}$$

- Saving rate $s_t^i = \frac{S_t^i}{Y_t^i}$
- Wealth growth rate

$$rac{W^i_{t+1}}{W^i_t}=1+q^i_t+s^i_trac{Y^i_t}{W^i_t}=1+q^i_t+\sigma^i_t$$

- Define wealth share $\omega_t^i = \frac{W_t^i}{W_t}$
- Growth rate of wealth share

$$\frac{\omega_{t+1}^i}{\omega_t^i} = \frac{1+q_t^i + \sigma_t^i}{1+q_t + \sigma_t}$$

• Change in wealth share of group *i* depends on difference to growth in the macroeconomy

$$\frac{\omega_{t+1}^i}{\omega_t^i} = \frac{1 + q_t^i + \sigma_t^i}{1 + q_t + \sigma_t}$$

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• Change in wealth share of group *i* depends on difference to growth in the macroeconomy

$$\frac{\omega_{t+1}^i}{\omega_t^i} = \frac{1 + q_t^i + \sigma_t^i}{1 + q_t + \sigma_t}$$

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• Savings component σ_t^i transmits income inequality to wealth inequality

• Change in wealth share of group *i* depends on difference to growth in the macroeconomy

$$\frac{\omega_{t+1}^i}{\omega_t^i} = \frac{1 + q_t^i + \sigma_t^i}{1 + q_t + \sigma_t}$$

- Savings component σ_t^i transmits income inequality to wealth inequality
- High wealth-to-income ratios mute savings flow differences for changes in wealth stocks $\sigma_t^i = s_t^i \frac{Y_t^i}{W_t^i}$

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• Change in wealth share of group *i* depends on difference to growth in the macroeconomy

$$\frac{\omega_{t+1}^i}{\omega_t^i} = \frac{1 + q_t^i + \sigma_t^i}{1 + q_t + \sigma_t}$$

- Savings component σ_t^i transmits income inequality to wealth inequality
- High wealth-to-income ratios mute savings flow differences for changes in wealth stocks $\sigma_t^i = s_t^i \frac{Y_t^i}{W_t^i}$

• Asset price component q_t^i multiplies stock of wealth

• Change in wealth share of group *i* depends on difference to growth in the macroeconomy

$$\frac{\omega_{t+1}^i}{\omega_t^i} = \frac{1 + q_t^i + \sigma_t^i}{1 + q_t + \sigma_t}$$

- Savings component σ_t^i transmits income inequality to wealth inequality
- High wealth-to-income ratios mute savings flow differences for changes in wealth stocks $\sigma_t^i = s_t^i \frac{Y_t^i}{W_t^i}$
- Asset price component q_t^i multiplies stock of wealth
- Asset price changes and portfolio heterogeneity can induce large changes of wealth shares in the short run

Portfolio heterogeneity: Bottom 50%



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- Little wealth but large gross positions
- Housing most important asset with high leverage

Portfolio heterogeneity: 50% - 90%



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- Housing most important asset class
- Housing held with large leverage

Portfolio heterogeneity: Top 10%



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- Small housing position and little leverage
- Large equity share in portfolio

House price exposure



- Middle class exposure to house prices at least 3 times larger than of top 10%

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House price exposure



- Middle class exposure to house prices at least 3 times larger than of top 10%
- Increasing house prices good for middle class, increasing stock prices favor top 10%

Race between housing and stock market

• Regression of growth rate of top 10% wealth share on house and stock market price growth

 $\Delta \log(\omega_{t+1}^{top10}) = \beta_0 + \beta_h \Delta \log(p_{t+1}^h) + \beta_s \Delta \log(p_{t+1}^s) + \varepsilon_t$

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• Economically significant "race" coefficients β_h and β_s

β_h	-0.104	-0.116	-0.138*	-0.157**
β_s	0.043*	0.044*	0.052**	0.043*
$\frac{\theta^{top10}}{\frac{Y}{W}}$	no	yes	no	yes
	no	no	yes	yes
N	19	19	19	19
R ²	0.162	0.246	0.352	0.468

• Estimated coefficients correspond to average top 10% wealth share elasticity

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 - 1. House prices increased 40% between 1998 and 2007

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 - 2. Stock prices increased 130% between 2008 and 2016

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- 40% house price increase \Rightarrow top 10% wealth share 5pp down
- 130% stock price increase \Rightarrow top 10% wealth share 5pp up


• Wealth growth from asset prices between 56% and 95%

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- Wealth growth from asset prices between 56% and 95%
- · Rising wealth-to-income ratios muted rising income inequality

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Financial crisis induced large losses among bottom 90%



- Wealth growth from asset prices between 56% and 95%
- Rising wealth-to-income ratios muted rising income inequality
- Financial crisis induced large losses among bottom 90%
- Wealth inequality strongly increased after 2007

Wealth inequality and asset prices

		1989	2007	2016
bottom 50 %	observed change	-0.1	-0.6	-1.9
	constant house prices	-0.3	-1.5	-2.6
	constant stock prices	-0.1	-0.2	-1.7
50% - 90%	observed change	3.2	-0.3	-4.8
	constant house prices	2.8	-2.4	-6.5
	constant stock prices	3.7	3.0	-1.3
Top 10%	observed change	-3.1	0.8	6.7
	constant house prices	-2.4	3.9	9.1
	constant stock prices	-3.7	-2.8	3.0

• Wealth concentration increased almost 5 times more with constant house prices

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- Wealth concentration increased almost 5 times more with constant house prices
- Wealth concentration declined at constant stock prices
- House price growth slowed down wealth concentration by 26%

Conclusions

• New micro data on the long-run evolution of U.S. households' financial situation

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- New micro data on the long-run evolution of U.S. households' financial situation
- Differential time paths of rising income and wealth inequality

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• Systematic portfolio differences and asset price dynamics account for differential trends



- New micro data on the long-run evolution of U.S. households' financial situation
- Differential time paths of rising income and wealth inequality
- Systematic portfolio differences and asset price dynamics account for differential trends
- Wealth dynamics constitute a race between the stock and housing market

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• Household Finance and Consumption Survey (HFCS)

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- European equivalent to U.S. Survey of Consumer Finances

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- Earliest data available for 2011 with 3 waves in total

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- Harmonized data for 15 European countries
- Earliest data available for 2011 with 3 waves in total
- Different sampling strategies across countries
- Focus on 2014 data for today

Wealth inequality

- Large differences in top 10% wealth shares across countries
- Slightly above 30% in Slovakia, up to 60% in Germany (U.S. 2013: 75%)



Portfolio composition

- Bottom 90% strongly exposed to housing market large asset share and high leverage
- Top 10% exposed to equity markets



Distribution of asset holdings

• Large share of housing assets held by bottom 90% (U.S. 50%)



Distribution of asset holdings

- Large share of housing assets held by bottom 90% (U.S. 50%)
- Equity is the asset of the top 10% (U.S. >90%)



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Housing exposure

• Sort households along the wealth distribution in each country

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Housing exposure

- Sort households along the wealth distribution in each country
- Bottom 90% higher housing exposure (U.S. (50%-90%): 0.8)



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Housing exposure

- Sort households along the wealth distribution in each country
- Bottom 90% higher housing exposure (U.S. (50%-90%): 0.8)
- Netherlands: 1% increase of house prices wealth +8% for bottom 50% (U.S. +1.5% - 3.5%)



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• High levels of wealth concentration across Europe

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- Systematic portfolio differences along the wealth distribution

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- High levels of wealth concentration across Europe
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• Housing is the asset of the bottom 90%

- High levels of wealth concentration across Europe
- Systematic portfolio differences along the wealth distribution

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- Housing is the asset of the bottom 90%
- Large house price exposure of bottom 90%

Part II

The College Wealth Divide: Education and Inequality in America 1956 - 2016

joint work with

Alina Bartscher and Moritz Schularick

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• Wealth and income inequality are at historical highs

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- Rising college wage premium driver of rising income inequality

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• Education turned into a key stratifying dimension in U.S. society

- Wealth and income inequality are at historical highs
- Rising college wage premium driver of rising income inequality
- Education turned into a key stratifying dimension in U.S. society
- Data limitations impede studying long-run wealth differences across education groups

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Results

• Newly compiled SCF+ micro data match macro trends from NIPA and FFA

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• Diverging income trends in line with previous research

Results

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- Diverging income trends in line with previous research
- Strongly increasing wealth divide between college and non-college households
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- Share of college-educated households relatively constant across wealth groups

- Newly compiled SCF+ micro data match macro trends from NIPA and FFA
- Diverging income trends in line with previous research
- Strongly increasing wealth divide between college and non-college households
- Share of college-educated households relatively constant across wealth groups
- Rising stock prices appear as driver of college wealth divide

Income divide

• No real income growth for non-college households since 1971



Income divide

- No real income growth for non-college households since 1971
- 50% increase of income divide between college and non-college households



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Wealth divide

Meager wealth growth of non-college households since 1971



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Wealth divide

- Meager wealth growth of non-college households since 1971
- Tripling of wealth for college households



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College households in the wealth distribution

• College households across wealth groups



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College households in the wealth distribution

College households across wealth groups



• Distribution of college and non-college households along the wealth distribution roughly stable

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College households in the wealth distribution

Non-college households across wealth groups



• Distribution of college and non-college households along the wealth distribution roughly stable

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Wealth growth accounting

• Regress wealth growth on income growth

$$\frac{W_t^i}{\overline{W}_{1971}^j} = \alpha \frac{Y_t^i}{\overline{Y}_{1971}^j} + \beta \times \mathsf{age}_t^i + \gamma_t \left(\mathsf{year} \times \mathsf{college}_t^i\right) + \varepsilon_{i,t}$$

with j for college and non-college



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with j for college and non-college



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• Increasing residual "college effect" γ_t over time

Stock prices and wealth divide

• Stock market growth strongly correlates with estimated "college effect" γ_t



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Stock market and wealth dynamics

• Regress "college effect" on stock price growth P_t

$$\gamma_t = \alpha + \phi \left(\frac{P_t}{\overline{P}_{1970}} \right) + \hat{\gamma}_t$$

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Stock market and wealth dynamics

Regress "college effect" on stock price growth P_t

$$\gamma_t = \alpha + \phi \left(\frac{P_t}{\overline{P}_{1970}}\right) + \hat{\gamma}_t$$

• Residual "college effect" $\hat{\gamma}_t$ shows no time trend



• New micro data on the long-run evolution of U.S. households' financial situation

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• Differential wealth growth of college and non-college households

- New micro data on the long-run evolution of U.S. households' financial situation
- Differential wealth growth of college and non-college households
- Large part of wealth growth of college households not due to income growth

- New micro data on the long-run evolution of U.S. households' financial situation
- Differential wealth growth of college and non-college households
- Large part of wealth growth of college households not due to income growth
- Evidence points towards large capital gains from stock market for college households

Part III

Inequality and Household Debt in America 1950 - 2019

joint work with

Alina Bartscher, Moritz Schularick, and Ulrike Steins

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• Household debt in the United States increased fourfold relative to income since 1950

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- Household debt in the United States increased fourfold relative to income since 1950
- Traditional focus when studying macroeconomic dynamics was on net worth and its distribution

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- Recent work points to household portfolios and debt as determinant for
 - 1. depth of recessions
 - 2. consumption growth
 - 3. effectiveness of stabilization policy
 - 4. changes in wealth inequality

- Household debt in the United States increased fourfold relative to income since 1950
- Traditional focus when studying macroeconomic dynamics was on net worth and its distribution
- Recent work points to household portfolios and debt as determinant for macroeconomic dynamics
- Key for the macroeconomic dynamics is the joint distribution of income, debt, and assets

- Household debt in the United States increased fourfold relative to income since 1950
- Traditional focus when studying macroeconomic dynamics was on net worth and its distribution
- Recent work points to household portfolios and debt as determinant for macroeconomic dynamics
- Key for the macroeconomic dynamics is the joint distribution of income, debt, and assets

• Data limitations impaired analysis of changes in this distribution over time

• Document the joint distribution of income, debt, and assets over seven decades

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- Document the joint distribution of income, debt, and assets over seven decades
- Provide a comprehensive picture of the evolution of household debt in the United States

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- Document the joint distribution of income, debt, and assets over seven decades
- Provide a comprehensive picture of the evolution of household debt in the United States
- Document the important role of home equity extraction for U.S. debt boom

- Document the joint distribution of income, debt, and assets over seven decades
- Provide a comprehensive picture of the evolution of household debt in the United States
- Document the important role of home equity extraction for U.S. debt boom
- Highlight connection between capital gains and increasing household debt

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• Largest contribution to debt increase from middle class (50%-90% of the income distribution)

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- Divergence of income growth and debt growth starting in the 1970s

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- Despite strongly rising debt of middle-class, middle-class wealth was also rising
 - 1. Rising house prices and capital gains made households richer
 - 2. Equity extraction accounts for 50% of the debt boom since 1970s
- Balance sheet expansion supports important role of portfolio composition for macroeconomic dynamics

Macro trends from micro data

- Aggregated micro data match macro growth trends
- Micro data informative about underlying distributional dynamics



Macro trends from micro data

- Aggregated micro data match macro growth trends
- Micro data informative about underlying distributional dynamics



Distribution of debt

Distribution of debt stable over time



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Distribution of debt

- Distribution of debt stable over time
- Middle class households owe 50% of American debt



Distribution of debt

- Distribution of debt stable over time
- Middle class households owe 50% of American debt
- Top 10% owe about one-third of household debt



Contribution to debt increase since 1950

- Large middle-class debt share implies large contribution to aggregate debt growth
- Middle class accounts for more than half of the debt increase since 1950



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Divergence of debt and income growth

Strong divergence of debt and income growth since 1971



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Divergence of debt and income growth

• Divergence across all demographic groups



Education





Marital status



Large wealth gains for the middle class

• Stagnating middle-class incomes contemporaneous to large capital gains in housing market

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Large wealth gains for the middle class

- Stagnating middle-class incomes contemporaneous to large capital gains in housing market
- Housing-to-income ratios increased by almost 200pp since 1971



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Wealth richer middle class despite higher debt

- Rising debt levels counterbalanced rising asset values
- American middle class was never wealthier than at peak of the debt boom



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• Increasing house prices lead to large capital gains

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- Increasing mortgage debt allows households to extract such equity gains

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- Complement SCF+ data with data from *Panel Study of Income Dynamics* (PSID)

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- Increasing house prices lead to large capital gains
- Increasing mortgage debt allows households to extract such equity gains
- Complement SCF+ data with data from *Panel Study of Income Dynamics* (PSID)
- PSID data provide annual house values and mortgage debt

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- Complement SCF+ data with data from *Panel Study of Income Dynamics* (PSID)
- PSID data provide annual house values and mortgage debt
- Panel structure allows estimation of equity extraction by income groups

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• Identify four household groups in PSID data

- Identify four household groups in PSID data
 - 1. **Extractors** (Bhutta and Keys (2016)) are households who
 - (a) did not purchase a new home
 - (b) increased nominal mortgage balance by more than 5%

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- Identify four household groups in PSID data
 - 1. Extractors
 - 2. Upgraders are households who
 - (a) were homeowners before
 - (b) bought a new house
 - (c) either explicitly state upgrading as a reason to move **or** moved to a home with more rooms

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- Identify four household groups in PSID data
 - 1. Extractors
 - 2. Upgraders
 - 3. **Downgraders** are households equivalent to upgraders (downgrading as reason **or** fewer rooms)

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- Identify four household groups in PSID data
 - 1. Extractors
 - 2. Upgraders
 - 3. Downgraders
 - 4. New owners are households who
 - (a) bought a house
 - (b) were no homeowners in the previous two surveys

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Contributions to the debt increase

- Decomposition captures 90% of the debt increase since 1977
- Equity extraction alone accounts pprox 50% of debt increase
- Upgraders account for another 35% of the debt increase



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Home equity extraction by income group



- All income groups extracted substantial home equity
- Stronger increase of income share among bottom 90%
- Up to 7% equity extraction relative to annual income

Conclusions

- Strong divergence of income and debt growth since 1970s
- Middle class main driver of the debt boom since 1950
- Equity extraction accounts for 50% of debt increase since 1970s
- Rising debt as result of asset-based borrowing against rising house prices

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Part IV The racial wealth gap, 1860-2020

joint work with

Ellora Derenoncourt, Chi Hyun Kim, and Moritz Schularick

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Motivation

- The largest racial economic gap continues to be wealth
 - White to Black wealth ratio in 2019 is 6:1
 - Compared to income ratio of 1.5:1
- Wealth gap remarkably stable over the late 20th century
- We know little of its evolution prior to modern wealth data [Du Bois (1901); Spriggs (1984); Margo (1984); Margo & Collins (2011)]

Contribution

- Compile first long-run series on the racial wealth gap from Civil War to the present
 - Fill in pprox 100 missing years of data, 1880s-1980s
- · Rationalize shape of wealth convergence with a stylized model
- Explain mechanisms behind times of convergence/divergence
- Shed light on future of gap and policy implications

▶ literature

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Definitions and data sources

- Wealth gap: white-to-Black per capita wealth ratio
- White wealth = total wealth Black wealth
- Primary data sources:
 - US Census, 1860 & 1870: gross wealth Questionnaire
 - Census "Wealth, debt, & taxation report": taxable wealth
 - Southern state tax records, 1860s-1910s: taxable wealth
 - Monroe Nathan Work, 1920-1940: aggregate Black wealth
 - SCF+ (Kuhn et al., 2020), 1949-present: networth/wealth

White-Black per capita wealth ratio, 1860-2020 Authors' series Cog



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White-Black wealth ratio, 1860-2020

Authors' series



500

White-Black wealth ratio, 1860-2020

Authors' series



200

White-Black wealth ratio, 1860-2020



(► Tax)

Authors' series

► Church

White-Black wealth ratio, 1860-2020 Authors' series Alt. 1930



White-Black wealth ratio, 1860-2020 Authors' series



Key takeaways from the long-run series

- Rapid convergence after Emancipation
 - In 1860, White to Black wealth ratio is 56 to 1
 - By 1920, White to Black wealth ratio is pprox 10 to 1
- Convergence slows dramatically by mid 20th century
 - White to Black wealth ratio in 1950s is 7 to 1
 - White to Black wealth ratio in 2019 is 6 to 1

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• Overall series exhibits a "hockey-stick" shape

The trajectory of the racial wealth gap

• Wealth accumulation model:

$$egin{aligned} & \mathcal{W}_{t+1} &= (1+q) \cdot \left(\mathcal{W}_t + s Y_t
ight) \ & Y_t &= (1+g) \cdot Y_{t-1} \end{aligned}$$

with q capital gains, s saving rate, and g income growth

• Growth rate of the racial wealth gap $(WR = \frac{W^w}{W^b})$:

$$\log\left(\frac{WR_{t+1}}{WR_t}\right) \approx \underbrace{\left(q^w - q^b\right)}_{\text{Differences in capital gains}} + \underbrace{\left[s^w \frac{Y_t^w}{W_t^w} - s^b \frac{Y_t^b}{W_t^b}\right]}_{\text{Differences in saving}}$$

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Counterfactual experiment: equal wealth accumulation

How would the racial wealth gap have evolved, if Black and white Americans had equal wealth accumulating conditions?

• Evolution of the racial wealth gap assuming $q^w = q^b$, $s^w = s^b$

$$\log\left(\frac{WR_{t+1}}{WR_t}\right) = s \cdot \left(\frac{Y_t^w}{W_t^w} - \frac{Y_t^b}{W_t^b}\right)$$

• q = 1%, s = 5% (Saez and Zucman, 2016)

- Plug in empirical income growth $g^b = 2.3\%$ and $g^w = 2\%$
- Start from wealth and income gap in 1870 of 23 (wealth) and 3.6 (income)

The legacy of slavery



• Wealth gap today still the result of very unequal starting conditions in 1870

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Empirical convergence slower compared to simulation



Different wealth accumulation conditions rationalize historical time series (s^w = 5% vs. s^b = 3.9% and q^w = 1% vs. q^b = 0.8%)
Periods of slower vs. faster convergence



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Stalled convergences post-1980



• Log wealth gap highlights stop of wealth convergence pprox 1980

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Heterogeneous capital gains due to portfolio composition

Black and white Americans have different portfolio structure

- Black: Housing main asset (60%), very low equity holdings
- White portfolio is more diversified (housing 40%, equity 20%)
- Equity market boom post-1980 led to $q^b << q^w$

	1950-1980	1980-2020
q^w-q^b	0.38 p.p.	0.76 p.p.

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Reduced role for savings, increased role for capital gains



 Portfolio differences in combination with asset price dynamics led to increasing racial wealth gap over last 40 years

- New estimates of white-to-Black wealth ratio for the US, 1860-2020
 - Hockey-stick shape of convergence
 - Legacy of slavery: full convergence is a distant scenario
 - Portfolio differences and asset price dynamics reversed closing of the wealth gap
- Reparations effective in closing racial wealth gap quickly
- Policies targeting wealth accumulation conditions necessary to stabilize racial wealth gap

Part V

2013 Update on the U.S. Earnings, Income, and Wealth Distributional Facts: A View from Macroeconomics

joint work with

José-Víctor Ríos-Rull

Motivation

- Debate on policy responses to income and wealth inequality
- Provide a description of inequality in the United States
- Earnings, income, and wealth data from the Survey of Consumer Finances
- Focus on 2013 contrast to trends over past 25 years

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A quick reminder: U.S. inequality in 2013

- Wealth most unequally distributed
- Distributions highly right-skewed
- Earnings, income, and wealth concentration "at the top"

	Earnings	Income	Wealth
Coefficient of variation	3.69	4.19	6.81
Variance of logs	1.50	0.99	4.80
Gini indexes	0.67	0.58	0.85
Location of mean	70	74	83
99-50 ratio	17.46	14.78	96.81
90-50 ratio	4.15	3.33	11.56
Mean-to-median ratio	1.96	1.85	6.49
50-30 ratio	3.21	1.64	5.50

How do we measure inequality?

- Debate about rising inequality about top 1 % (or smaller group)
- One point on Lorenz curve uninformative about bottom 99 %
- Gini coefficient describes inequality with focus on the middle
- · Coefficient of variation describes inequality with focus on tails



Income inequality trends 1989 - 2013

• Gini coefficient of income increased (0.55 \nearrow 0.58)

 \Longrightarrow Disappearance of the middle class



Income inequality trends 1989 - 2013

• Gini coefficient of income increased (0.55 \nearrow 0.58)

 \Longrightarrow Disappearance of the middle class

• Coefficient of variation of income decreased $(4.61 \searrow 4.19)$

 \Longrightarrow Catching-up of the poor



Sources of inequality

• Policy implications of rising inequality widely discussed

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Sources of inequality

• Policy implications of rising inequality widely discussed

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• Sources of inequality key information for policy recommendation

Sources of inequality

- Policy implications of rising inequality widely discussed
- Sources of inequality key information for policy recommendation
- SCF data has information about who the wealthy are

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Who are the wealthiest (top 1 % of wealth)?

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• They are older

80 % are over 50 years (50 % in population)

Who are the wealthiest (top 1 % of wealth)?

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• They are older

80 % are over 50 years (50 % in population)

• They are better educated

80 % college graduates (40 % in population)

Who are the wealthiest (top 1 % of wealth)?

• They are older

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80 % college graduates (40 % in population)

• They are entrepreneurial

60 % are self-employed (10 % in population)

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Who are the wealthiest (top 1 % of wealth)?

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80 % are over 50 years (50 % in population)

• They are better educated

80 % college graduates (40 % in population)

• They are entrepreneurial

60 % are self-employed (10 % in population)

• Taxing wealth? Tax on the older, better educated, and entrepreneurial

Sources of Wealth Inequality, 2013

Wealth	Share	Coeff.	Corr.	Conc.	Contrib.
Component	S_k	G_k	R_k	C_k	I_k/G
Liquid assets	0.06	0.87	0.89	0.77	0.06
Mutual funds	0.07	0.98	0.95	0.94	0.08
Stocks	0.07	0.98	0.95	0.93	0.08
Bonds	0.02	1.00	0.97	0.97	0.02
Ret. accts.	0.19	0.87	0.90	0.78	0.17
Houses	0.32	0.68	0.83	0.56	0.21
Vehicles	0.04	0.54	0.57	0.31	0.01
Business	0.21	0.99	0.96	0.95	0.23
Mtge + HELOCs	-0.13	-0.77	-0.43	0.33	-0.05
Installment loans	-0.02	-0.80	0.27	-0.22	0.01
TOTAL	1.0	0.85	1.0	0.85	0.85

 S_k : wealth share

- R_k : correlation between component and wealth
- G_k : Gini of wealth component

 $I_k = R_k \times G_k \times S_k$: contribution to Gini

Wealth inequality

• Over 70% of assets are business equity, houses, and retirement accounts

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Wealth inequality

• Over 70% of assets are business equity, houses, and retirement accounts

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• Three asset classes account for 70% of inequality (Gini coefficient)

Wealth inequality

- Over 70% of assets are business equity, houses, and retirement accounts
- Three asset classes account for 70% of inequality (Gini coefficient)
- Stocks, bonds, and mutual funds account for less than 20% of inequality

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- 1. Debate about top 1% ignores bottom 99 %
 - Disappearance of the middle class, catch up of the bottom

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- 1. Debate about top 1% ignores bottom 99 %
 - Disappearance of the middle class, catch up of the bottom
- 2. Sources of inequality key information for policy implications
 - Wealthy are older, better educated, and entrepreneurial

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- 1. Debate about top 1% ignores bottom 99 %
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- 3. Housing, business equity, and retirement accounts account for over 70 % of assets and inequality

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• Wealth only weakly correlated to capital income

- 1. Debate about top 1% ignores bottom 99 %
 - Disappearance of the middle class, catch up of the bottom
- 2. Sources of inequality key information for policy implications
 - Wealthy are older, better educated, and entrepreneurial
- 3. Housing, business equity, and retirement accounts account for over 70 % of assets and inequality
 - Wealth only weakly correlated to capital income
- 4. Household portfolios differ along the wealth distribution
 - The poor are sensitive to house prices, the rich to equity prices

Take a look yourself

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• All results can be founded and downloaded at

https://sites.google.com/site/kuhnecon/home/ us-inequality

Summary

- Income and Wealth Inequality are at historical highs
- Wealth inequality and portfolio differences are tightly linked
- Portfolio differences by wealth, income, education, age, and race
- Asset prices important driver of wealth inequality
- Future work needs to understand better portfolio allocation, asset prices, and their interaction
- For questions, please send an email to mokuhn@uni-bonn.de

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