

# **Population Aging and Economic Growth in Asia**

**David E. Bloom**

**David Canning**

**Jocelyn E. Finlay**

**Harvard School of Public Health**

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Abstract: The decline in the total fertility rate between 1960 and 2005, coupled with an increase in life expectancy and the dynamic evolution of past variation in birth and death rates, is producing a significant shift in age structure in Asia. The age distribution has shifted from one with a high youth-age population share to one with a high old-age population share. We illustrate the role of these separate forces in shaping the age distribution. We also argue that the economic consequences of population aging depend on behavioral responses to the shift in age structure: the female labor force participation response to the decline in fertility, child quality/quantity trade-off in the face of the fertility decline, savings adjustments to an increase in life expectancy, and social security distortions insofar as the pace of life expectancy improvements is faster than the pace of policy adjustments. We estimate the association between old- and youth-age population shares and economic growth. The results suggest that population aging does not, and will not, significantly impede the growth of income per capita in Asia.

## 1. Introduction

The demographic transition and evolution of past birth and death rates in Asia have brought about dramatic shifts in the age structure between 1960 and 2005 (Bloom, Canning, and Fink 2008). The combined forces of declining fertility, increasing life expectancy, and the transitional dynamics of varying cohort sizes moving through the age distribution have led to the rapid aging of societies across much of Asia.<sup>1</sup> From 1960 to 2005, China experienced the largest absolute increase in life expectancy in the world. During the same period, the total fertility rate in the Republic of Korea plummeted from 5.7 to 1.1 – a change that only a handful of countries have experienced. Japan boasts the highest life expectancy in the world at 85.6 for women and 78.7 for men, and it continues to rise.

With a decline in fertility, in the short run the youth-age population share declines and the working-age share increases. Working-age people contribute to the labor force more than youth-age, and if these individuals are gainfully employed (Bloom, Canning, Fink and Finlay 2007) then while income per worker can remain the same, income per capita increases. In Asia, the decline in the total fertility rate from a regional average of 6.05 (see Table 1) in 1960, to a regional average of 2.63 has brought with it an increase in the working-age share. However, as the total fertility rate falls below the replacement rate in many Asian countries the working-age share will decrease in the long run (Bloom, Canning, Fink, Finlay 2008) and old-age shares will increase.

As reviewed in Bloom, Canning and Fink (2008), a popular view of the negative effects of aging is borne of the growth accounting calculation. If labor supply and savings behavior remain unchanged, then labor supply, savings (and thus income) per capita would decline as old-age shares increase and working-age shares decline. However, the dramatic change in family structure creates avenues for behavioral change. With fewer children to care for and the support of elderly parents to care for children and contribute

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<sup>1</sup> Aging in Asia has been particularly dramatic, but it is also taking place in nearly all other regions of the world.

to household expenses, individuals who are of working age may be able to work more than they could previously. Savings patterns may change as life expectancy, income potential, and expenditure requirements change. Furthermore, incentives to invest in one's own and one's children's education may change as life expectancy increases and earning opportunities expand. These behavioral effects may add up to offset the negative accounting effects of aging.

There are three key drivers of population aging: fertility decline, increase in life expectancy, and age-structure dynamics. When we factor in the behavioral responses to the changes in the various demographic variables, we find that these different demographic forces have different effects on economic growth. The decline in fertility causes an increase in the female labor supply (Bloom, Canning, Fink and Finlay 2007), an increase in life expectancy will alter savings incentives (Bloom, Canning and Moore 2007), and a combination of factors leads to increased investment in education per person. The accounting effects of aging, combined with these behavioral responses, mean that aging has an ambiguous effect on economic growth.

Changing institutional settings compound the complexity of analyzing the effects of aging on economic growth. Reforms in social security and diminished adherence to filial piety make for a transformative situation for identifying the responsible agent for elder support and care: adult children, the state, own savings or labor supply, or a company pension.

Will aging have a negative effect on economic growth in Asia? This is the key question that we explore in this paper. In the next section we break down what we actually mean by aging and illustrate the role of fertility decline and mortality improvements on shifts in age structure. In section three we use regression analysis to identify the statistical relationship between age structure and economic growth in Asia, and discuss the various behavioral responses to aging in the Asian context. A summary follows.

## 2. Population Aging in Asia

We classify a population with an increasing share of old-age persons as one that is aging. This shift in the age structure is brought about by a decline in fertility that reduces the number of youth, and thus with no change in the size of the elderly population, the elderly share increases. An increase in this share can also come about by a disproportionate increase in the survival of 65+ individuals relative to the improvement in survival rates of other age groups. An increasing share of old-age individuals can also result from past variation in birth and death rates. These three forces all contribute to the trend in most Asian countries of an increasing proportion of 65+ individuals (Figure 6).

The reason for the fertility decline is a contentious issue debated among economists and demographers. Bongaarts (1984; 1994; 1999) argues that the improvements in contraceptive access have aided the decrease in fertility rates. But Pritchett asserts that access to contraception cannot explain why fertility rates have fallen by so much, so quickly, and that a shift in preferences explains most of the plummet in fertility rates (Pritchett 1994). Deciphering why the total fertility rate has fallen in Asia is not the focus of this paper; we analyze the economic consequences of the observed decline in the total fertility rate and the associated increase in old-age population shares.

Improvements in life expectancy in many Asian countries between 1960 and 2005 in large part reflect declines in child mortality. Improvements in mortality can be attributed to public health interventions (for example, improvements in nutrition and the provision of water and sanitation) and to medical interventions such as vaccine coverage and the use of antibiotics (Cutler, Deaton and Lleras-Muney 2006). But health disparities within Asia remain broad: childhood mortality remains high in Laos and Cambodia, for example; life expectancy is the highest in the world in Japan, and survival to 60 is close to certain; and adult mortality is high in West Asian countries relative to East Asia. Despite the disparities, life expectancy has increased in all Asian countries (See Table 1) between 1960 and 2005.

Aging is also a consequence of the dynamic evolution of past fertility and mortality rates. Cohorts move through the age groups of the population age distribution. The size of the 80-85 age group in 2000 will depend on births in 1915-1920 and the mortality rates this cohort experienced as it aged. When the total fertility rate falls below replacement, the birth cohort will be smaller than the parent cohort (excluding migration effects).

In this section, we examine the effect of fertility and mortality changes between 1960 and 2005 on age structure. This exercise illustrates the dominant role of the fertility decline in shaping the increase in the proportion of old-age individuals. We illustrate how age structure will change between 2005 and 2050 as a consequence of fertility and mortality changes during that period. We also discuss the effects of the dynamic evolution of 1960-2005 changes in mortality and fertility rates on age structure changes between 2005 and 2050.

## **2.1 The effects of mortality and fertility changes on age structure**

In Figure 1, we illustrate the effect of fertility and mortality changes on age structure between 1960 and 2005. As an example of how to interpret these graphs, consider India and the 0-5 age group. The “fertility effect” of approximately 0.07 indicates that if fertility rates had remained at 1960 rates then in 2005 the fraction of individuals aged 0-5 years old would be seven percentage points higher. The “mortality effect” of approximately  $-0.001$  indicates that if age-specific mortality rates had remained at 1960 rates then the fraction of individuals in the 0-5 age group would be 0.1 percentage points lower than it actually is today. For each of the represented Asian countries (India, Indonesia, Vietnam, China, Japan, Republic of Korea), we see that the fertility changes have had a much greater effect on age structure than the mortality changes. In Figure 1, we see that the fertility decline in the six example countries has had a similar effect on the respective country’s age structure (though the effect in Japan is minimal). If fertility rates had remained at 1960 rates, youth population shares would be higher, working-age

shares would be lower, and old-age shares would be lower<sup>2</sup>. Figure 1 illustrates the accounting effect of a decline in fertility leading to an increase in the working-age share (or as the graph represents: if the fertility rate had not fallen from 1960 rates, the working-age share would be lower). As to the mortality effect, we see that in four of the six example countries<sup>3</sup> if mortality rates had remained at 1960 rates then the youth population share would be lower (as more of the children would have died). With the exception of Vietnam and possibly China, working-age shares would be higher (as improvements in mortality have been concentrated in the childhood age-groups).

The cohorts born in the 1960-2005 period do not reach the 65+ age group until 2025-2070. Even so, the fertility decline between 1960 and 2005 has an effect on the 65+ age group share. In the case of India in 2005, Figure 1 illustrates that if the total fertility rate had remained at the 1960 rate then the 65+ age-group population shares would be lower. Changes in the total fertility rate in the present do not affect old-age population *sizes* in the present, but they do affect old-age population *shares* in the present.

For the age structure of a population to change (with zero migration), either (a) the fertility rate must change, (b) there must be heterogeneous change in the age-specific mortality rates, or (c) there must have been past variation in mortality and fertility rates.

As shown in Figure 1, the effect of fertility changes on age structure in the selected Asian countries has been much more dramatic than mortality changes (even for China, where female life expectancy climbed from 37.6 to 73.7). As the improvements in life expectancy are a result of improvements in mortality rates across all of the age groups, the proportion of individuals in each age group does not change much even in the face of such steep life expectancy improvements. However, fertility improvements are concentrated in the 0-1 age group, which leads to an immediate effect on age structure.

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<sup>2</sup> Old-age shares would be lower in all example countries except for the case of Japan, where the fertility decline between 1960 and 2005 has been very small relative to the other example countries.

<sup>3</sup> Japan is different as in 1960 child mortality rates were already very low compared to the other example countries.

A change in fertility or a heterogeneous change in mortality has a cohort effect that will have an instantaneous effect on age structure. Importantly, this effect will persist through the age distribution as cohorts move through the different age groups. These population dynamics imply that changes in the 1960-2005 period will continue to affect the age structure through the 2005-2050 period (as discussed in Section 2.3).

## **2.2 The ‘problem’ of aging societies**

The ‘problem’ with an aging society is that the number of old-age dependents will increase relative to the number of working-age individuals. Without deep analysis, it seems obvious that if people of working age are the workers and people in old age are retired, and that if changes in the age structure of the population bring about no change in behavior (an increase in savings, for example), then there will be a rising number of old-age people dependent on the support of working-age individuals.

We show in Figure 2 that the working-age to dependents ratio will eventually decline throughout Asia, and comparing Figure 3 and Figure 4 we can see that this will be due to the declining ratio of working-age people to old-age dependents. In all Asian regions the ratio of working-age people to old-age dependents will decline (Figure 4); however, the ratio of working-age to youth-age dependents will increase in all Asian regions except East Asia (Figure 3). In the past, the rise in the working-age share was backed by a decrease in youth-age shares. In the future, the decline in the working-age share will be backed by an increase in the old-age shares.

The major reason population aging matters is that human productivity and human consumption have different time profiles. Children consume more than they produce. This phase now lasts into the late 20s in many countries as they continue in advanced education. Between 25 and roughly 65 are the prime working years, in which production exceeds consumption. After 65, consumption exceeds labor income. In most cases the young are supported by intra-family transfers. Support for the elderly, who have normal consumption and require medical care, is more complex, coming from family support,

personal savings, pensions, and social security transfers. The mix of these support systems for the elderly differs greatly across countries. The coping ability of transfer systems (whether mediated by the family or the state) is limited by the rising proportion of the elderly and the consequent high burden on the working-age population.

### **2.3 Aging in the future**

In section 2.1 we showed that much of the aging of a society is driven by the decline in fertility. Sharp declines in the fertility rate decrease the number of youth and increase the proportion of individuals in old age, even though the population of old people remains unchanged. Largely as a consequence of the fertility decline, age structure shifted sharply between 1960 and 2005. Changes in the age structure between 2005 and 2050 also appear to be steep in Figure 6. However, by comparing Figure 5 with 2005 and 2050 age structure in Figure 6, we see that changes in age structure between 2005 and 2050 are not fully consequent on changes over that period – in particular the age structure changes for the 50+ age groups. This is due to the fact that, in addition to the 2005-2050 fertility and mortality effects on age structure, shifts in the age structure between 2005 and 2050 will be a result of changes in cohort sizes stemming from steep changes in fertility and mortality rates between 1960 and 2005, as these cohorts move through the age distribution.

As the fertility rate is already below replacement in many Asian countries, and the mortality improvements are diminishing, changes in age structure as a result of changes in fertility and mortality changes over the next 45 years will not be as dramatic as they were between 1960 and 2005<sup>4</sup>. With fertility and mortality rates stabilizing at low levels, the changes in the age structure over the next 45 years will largely reflect dynamic evolution of past birth and death rates, and the age structure will move toward stability.

To illustrate the dynamic evolution effects of past birth and death rates on the age structure, consider the case of Indonesia in Figure 5. The graph indicates that if fertility

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<sup>4</sup> India is an exception to this.



and mortality rates remain at 2005 rates, then by 2050 the share of 65-70 year olds would be 0.5 percentage points less than what the predicted 2050 65-70 year old age share is, as represented in Figure 6. From Figure 6, we see that the share of 65-70 year olds increased by 0.035 (3.5 percent); 0.005 of that is explained by fertility and mortality changes between 2005 and 2050, but the remainder (0.03) is explained by past variation in birth and death rates. Thus aging, the increase in the proportion of 65+ individuals, between 2005 and 2050 is largely consequent on fertility and mortality rate changes prior to 2005.

### **3 Population Aging and Economic Growth in Asia**

Asia's, and in particular East Asia's, macroeconomic performance is tracked very closely by its demographic transition and resulting changes in age structure. Estimates indicate that as much as one-third of its "economic miracle" can be attributed to a demographic dividend (Bloom and Williamson 1998; Bloom, Canning and Malaney 2000; Bloom, Canning and Sevilla 2003; Bloom, Craig and Malaney 2001; Bloom, Canning et al. 2003). The first demographic dividend comes about as an accounting effect of a decline in fertility and the resultant rise in the working-age share. When the fertility rate declines, the working-age share increases as the number of individuals of working age increases relative to the number in the youth age groups. With an increase in the working-age share, countries stand to benefit from the proportional increase in the pool of potential workers in the economy, and income per capita can increase. By contrast, the absence of demographic change also accounts for a large portion of Africa's economic debacle (Bloom and Sachs 1998; Bloom, Canning et al. 2003). In addition, the introduction of demographic factors has reduced the need for the argument that there was something exceptional about East Asia or idiosyncratic to Africa. Most models of economic growth have significant region dummies, usually negative for Sub-Saharan Africa and positive for East Asia, indicating that the poor performance of Africa and the exceptionally good growth performance of East Asia cannot be explained within the models. Once age structure dynamics are introduced into an economic growth model, these regions are much closer to reflecting widely understood drivers of economic growth (Bloom,

Canning et al. 2000) and the statistical significance of the region dummy variables disappears.

The effect of changes in the working-age share on economic growth is well documented. We now turn our focus to the effect of old-age share on economic growth. This analysis is not independent of the relationship between working-age share and economic growth. However, when considering the working-age share affecting economic growth, the downward forces of youth- and old-age shares is considered symmetric. In this paper, we treat youth- and old-age shares separately so as not to impose this symmetry assumption.

### **3.1 Channels by which aging affects economic growth**

In Part 2 of this paper we illustrated in detail the process of aging in Asia. Sharp declines in fertility between 1960 and 2005 had dramatic effects on the age structure of the population. Moreover, we showed how the age structure will continue to evolve as population cohorts age between now and 2050.

In this section, we analyze the effect of this shift in age structure on economic growth, with a particular focus on Asia. There are many channels by which the shift in age structure affects economic growth. In the first instance we illustrate the empirical relationship between age-structure shifts and economic growth. Secondly, we discuss the behavioral response to a rapid shift in the age distribution: household-level life-cycle decisions may be influenced by society-level age structure composition. The third channel we examine is the role of institutional settings in the face of rapid changes in age structure. In particular, we look at the role of old-age social security and the incentives created by slow-changing laws.

### **3.2 Economic Growth and Age Structure**

When analyzing the effects of age structure on economic growth, typically the working-age share is isolated as the age group of interest. In the coming years, however, concern over the potentially depressing effects of old-age dependency on economic growth and the differing effects of youth- and old-age dependency has increased interest in directly observing the partial effect of these latter variables on economic growth.

To formalize the effect of age structure on economic growth, consider the Cobb-Douglas production function of country  $i$  in time  $t$  where aggregate income is a function of capital and labor.

$$Y_{it} = A_{it} K_{it} L_{it} \quad (1)$$

Income per capita is then defined as  $y_{it} = \frac{Y_{it}}{P_{it}}$ , with capital per worker defined as

$\tilde{k}_{it} = \frac{K_{it}}{L_{it}}$ , so we see that

$$y_{it} = A_{it} \tilde{k}_{it}^{\alpha} \frac{L_{it}}{P_{it}} \quad (2)$$

Taking the natural logarithm of each side we get,

$$\ln(y_{it}) = \ln(A_{it}) + \alpha \ln(\tilde{k}_{it}) + \ln\left(\frac{L_{it}}{P_{it}}\right) \quad (3)$$

Work by Bloom and Canning to date has focused on the working-age share of the population, treating young-age and old-age shares as symmetric. However, we may believe that the young-age and old-age shares are not symmetric and they enter heterogeneously into the per capita production function. From equation (3) we can define the population,  $P_{it}$ , as the sum of the young,  $C_{it}$ , the labor force (proxied by working-age)  $L_{it}$ , and the old,  $O_{it}$ , such that,

$$\ln(y_{it}) = \ln(A_{it}) + \alpha \ln(k_{it}) + \ln\left(\frac{P_{it} - C_{it} - O_{it}}{P_{it}}\right) \quad (4)$$

By approximation<sup>5</sup>, this means that,

$$\ln(y_{it}) = \ln(A_{it}) + \alpha \ln(k_{it}) - \frac{C_{it}}{P_{it}} - \frac{O_{it}}{P_{it}} \quad (5)$$

We assume that the productivity of the economy is a function of time-invariant country fixed effects,  $\delta_i$ , global time trends,  $\delta_t$ , and an error term,  $\varepsilon_{it}$ . Moreover, an implication of equation (5) is that the coefficients on the youth- and old-age shares are minus one. Any deviation from this coefficient is brought about by misspecification. That is, the youth-age and old-age will have heterogeneous effects on income per capita as changes in the youth- and old-age shares incite different behavioral responses. High youth-age dependency will cause women to exit the workforce to care for children, the old-age persons may actually be in the workforce, or the old may accumulate capital (although we control for this latter point).

We take the first difference of (5) to estimate the change in income per capita, and consequently the fixed effects drop out of the equation. Thus, from (5) we formulate an equation that we can empirically estimate,

$$\Delta \ln(y_{it}) = \alpha \Delta \ln(k_{it}) + \beta_1 \Delta \frac{C_{it}}{P_{it}} + \beta_2 \Delta \frac{O_{it}}{P_{it}} + \Delta \delta_t + \Delta \varepsilon_{it} \quad (6)$$

Using data from the Penn World Tables 6.2 (Heston, Summers and Aten 2006) for GDP per capita and Penn World Tables 5.6 for capital stock, and demographic data from the World Population Prospects (United Nations 2007), we estimate the effect of changes in age structure on economic growth.

In Table 2, we show the ordinary least squares results of the difference equation as per the estimation of specification (6). In the first two columns, the world sample, we see that the working-age share has a positive and significant effect on income per capita growth: an increase in the working-age share by 10 percentage points will increase the growth rate by 25% (that is, a growth rate would change from say 2% to 2.5%). In

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<sup>5</sup> Note that this approximation holds true if  $-\frac{C}{P} - \frac{O}{P}$  is small. We have stretched this assumption for our convenience in this model to illustrate how youth- and old-age shares can enter separately into the income per capita equation.

column 2, where we model youth-age and old-age separately, we see that the youth-age share has a negative and significant effect on economic growth, while the old-age share has a positive and significant effect on economic growth.

In columns 3 and 4, we estimate the demographic variables interacted with an Asia indicator variable. Given the rapid pace of aging in Asia, we may expect the effect of age structure shifts in Asia to be different from the global average. In column 3, we see that the working-age share for the whole sample is positive and significant (coefficient of 3.2), with no significant difference in the partial effect for Asia. In column 4, we see that in Asia the youth-age share had a negative effect on GDP per worker ( $-3.16+2.58 = -0.58$ ), and old-age shares had a strong positive effect (coefficient of 12.5).

It is reasonable to be concerned about possible endogeneity of the age structure variables in the economic growth equation. Periods of high growth may increase the working-age share through migration effects, or have an effect on fertility and thus the youth-age population shares (Bloom and Canning 2008). To control for this issue of reverse causality, we use ten-year lags of the age structure variables (and an alternative instrument set using ten-year-lag fertility and life expectancy). In the two-stage least squares estimation presented in Table 3, we show that signs and significance of the age structure variables are the same in the global sample (columns 1-4 in Table 3 compare to columns 1-2 in Table 2) as those in the OLS results, but the magnitudes differ. Thus, under this specification, if we believe that the instruments are exogenous<sup>6</sup>, old-age shares have a positive effect on economic growth and youth-age shares have a negative (or insignificant) effect on growth.

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<sup>6</sup> Although the Cragg-Donald F-statistic is high in all of the 2SLS specifications in Table 3, this tells us nothing about the exogeneity of the instruments. An over-identifying restrictions test requires the assumption that at least one of the instruments is strictly exogenous to test the exogeneity of the other instrument(s). However, as all of the instruments are of similar ilk (lag of youth-age vs. lag of old-age shares, lag of fertility vs. lag of mortality – all are demographic variables often influenced by the same forces), a test of exogeneity of the instruments is invalid. In lieu of the test, we argue that serial correlation is not problematic in this case as economic growth rates across periods are not correlated (see Easterly, W., M. Kremer, L. Pritchett and L. H. Summers (1993). "Good Policy or Good Luck?" *Journal of Monetary Economics* 32: 459-483.) and thus using the lag of the demographic variables can act as an exogenous instrument.

In columns 7 and 8 the causal effects of youth- and old-age shares on economic growth in Asia cannot be viably concluded, as the Cragg-Donald F-stat indicates that the instruments are weak. In columns 3 and 4, the Cragg-Donald F-stat indicates that the instrument has explanatory power in the first stage, and from this we can conclude that positive changes in old-age shares have a positive and significant effect on economic growth.

In past studies, the positive influence of an increase in working-age share may, in part, have been a proxy for the decline in youth-age dependents. The decline in the working-age share that is to come in East Asia over the next 45 years is coupled with an increase in old-age, and not youth-age, dependency. The observed partial effect of changes in the growth of the working-age share on economic growth may differ in the future, as declines in the working-age share will be coupled with increases in the old-age share and not increases in the youth-age share.

Old-age dependency is not a given. The compression of morbidity means that a significant portion of this population can continue to work, if they so desire. By working longer they can save more than in the past for their retirement. But rising income means greater demand for leisure and retirement, and this effect may dominate, leading to early retirement (Costa 1995). However, if retirement is voluntary and older people have saved enough for their old age, they are not dependents. Dependency means financing old-age consumption through transfers. If retirement is funded by productive savings or own labor supply, then the elderly should not be considered 'dependent'. The case of youth dependency is clearer. Born into the world with no financial assets, the young do not have the savings or work-effort potential that the elderly have, and they are clearly dependent.

Our results suggest that positive changes in youth-age shares are negatively associated with growth of income per capita, and positive changes in old-age shares are positively associated with growth of income per capita. This is good news for those Asian countries that are about to experience a decline in working-age share coupled with an

increase in the old-age shares. The increase in income in the past, in part boosted by the increase in the working-age share, was backed by the decline in the youth-age shares. In the future, the decline in working-age share will not necessarily bring with it a decline in income, as this demographic trend will be backed by an increase in old-age population shares and not an increase in youth-age shares. In fact, since our results suggest a positive association of old-age shares with income per capita, the “problem” of aging, with respect to its effect on economic growth, is not one at all.

### **3.3 Behavioral change: labor supply, savings, and education**

Although the model we proposed in the above section implies age structure variables have coefficients of  $-1$  in the growth equation, the estimation revealed otherwise. This indicates that there is some kind of measurement error in age structure effects. This measurement error can be explained by accounting and behavioral responses to age structure shifts.

Given well-established life-cycle variations in behavior, it is reasonable to suppose that changes in age structure will have effects on aggregate outcomes. Changes in age structure bring with them changes in labor supply, savings, and education as the number of people engaging in the various life-cycle decisions changes. For example, since labor supply tends to follow an inverted U-shaped pattern with respect to age, changes in the age composition of the population are likely to have effects on aggregate labor supply. Savings rates also vary with age, with the highest rates occurring for 40- to 70-year olds, implying that changes in the age structure will affect aggregate savings rates. Furthermore, increases in life expectancy mean that more people survive through the school ages, and the average number of years of education increases.

However, in addition to these accounting effects there are also behavioral effects of aging. Generational crowding (i.e., being born into a large cohort) may have effects on relative wages and individual labor supply (Easterlin 1980; Bloom, Freeman and Korenman 1988; Korenman and Neumark 2000). In addition, falling fertility and youth

dependency rates may be linked to increased labor market participation, particularly among women, as found in Bloom, Canning, Fink and Finlay (2007).

Improvements in life expectancy (which is a proxy for better health) that are inherent to an aging society can invoke behavioral responses that have a positive effect on economic growth. Better health may improve worker productivity (Bloom, Canning and Sevilla 2004). However, there may also be a demographic effect as a longer prospective lifespan can change life-cycle behavior, leading to a longer working life and higher saving for retirement (Bloom, Canning and Moore 2007; Bloom, Canning, Mansfield and Moore 2007; Bloom, Canning et al. 2007). Moreover, a higher life expectancy may increase the incentive to invest in education, as the years over which returns can be amortized are extended (Finlay 2006).

### **3.3.1 Labor supply**

In Bloom, Canning, Fink and Finlay (2007), the authors show that the decline in total fertility rate has had a significant effect on the increase in female labor force participation. They show that a reduction in the fertility rate of one child is associated with an increase in labor force participation of four years. With fewer children, women have more opportunities to stay in, or re-enter, the workforce as the time required by child care declines. Increased child care services, and the decline in the stigma of a working mother, have helped to make the option of women staying in (or re-entering) the workforce more attractive.

In Bloom, Canning, Fink and Finlay (2007), the Republic of Korea is used as an example to illustrate the effect of fertility decline on economic growth. The authors show that in Korea demographic effects explain about 14 percent of the increase in income per capita. The decline in population growth, the increase in the working-age share, and then the positive female labor force participation response to the decline in the fertility rate all contribute to the rapid rise in income per capita in the Republic of Korea.



The behavioral female labor supply response contributes about 25 percent of the 14 percent increase in income per capita. This is only one of the behavioral responses that can occur during the demographic transition. Further analysis of the savings and education responses may find compounded effects compared with those found in Bloom, Canning, Fink and Finlay (2007) and may thus yield even higher estimates of the income effects of demographic change.

### 3.3.2 Savings

Central to our understanding of the East Asian "miracle" has been Alwyn Young's work (1994; 1995) showing that rapid economic growth in the region was mainly due to increases in factor inputs—notably labor, capital, and education—and not to improvements in total factor productivity<sup>7</sup>. In order to understand the rise in income levels in East Asia we must therefore understand the driving forces behind the growth in these inputs. All of the Asian "Tiger" economies enjoyed a surge in savings and investment during their period of rapid economic growth. We focus here on Taiwan, for which there are fairly good data on household savings. The private savings rate in Taiwan rose from around 5% in the 1950s to well over 20% in the 1980s and 1990s. Savings rates vary by age, being highest in Taiwan for households with heads in the 50-60 year old range. We would therefore expect changing age structure to be a possible explanation for this increase in aggregate saving. Studies that examine the link between demographic structure and national savings rates do find a strong connection (Leff 1969; Fry and Mason 1982; Mason 1987; Mason 1988; Kelley and Schmidt 1995; Kelley and Schmidt 1996; Higgins and Williamson 1997; Higgins 1998) and suggest that a large part of the savings boom in East Asia can be explained by the changing age structure of the population.

However, Deaton and Paxson (2000) show that, based on household saving data for Taiwan, changes in age structure account for only a modest increase in the overall

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<sup>7</sup> This argument is controversial, as discussed in Krugman, P., (1994), The myth of Asia's economic miracle, *Foreign Affairs* 73, 62-78.

savings rate, perhaps 4 percentage points. They show that the rise in the aggregate savings rate has not been mainly due to changes in the age composition of the population but, rather, to a secular rise in the savings rates of all age groups.

The question then arises as to why savings rates rose at each age. One possible explanation, proposed by Lee, Mason, and Miller (2000) is that increased savings rates are due to rising life expectancy and a subsequent need to fund retirement income. Tsai, Chu, and Chung (2000) show that the timing of the rise in household savings rates matches the increases in life expectancy of the population.

With a fixed retirement age we would expect such a savings effect. However, Deaton and Paxson (2000) argue that in a flexible economy, without mandatory retirement, the main effect of a rise in longevity will be on the span of the working life, with no obvious prediction for the rate of saving. Bloom, Canning, and Moore (2007) formalize this argument to show that under reasonable assumptions the optimal response to an improvement in health and a rise in life expectancy is to increase the length of working life, though less than proportionately, with no need to raise saving rates at all (due to the gains from enjoying compound interest over a longer life span).

The effect of savings on investment and domestic production depends on the nature of the capital market. With perfect capital mobility, demographic change may have an impact on international capital flows (Higgins 1998). In this case, effects on domestic interest rates and investment may be minimal (Poterba 2004). However, if capital markets are imperfect the demographic transition can lead to a mismatch between the investment needs of a large, young, working-age population and the retirement savings of older workers (Higgins and Williamson 1997).

### **3.3.3 Education**

Demography can affect educational investments through several mechanisms. Perhaps the most important is the quantity-quality tradeoff whereby fertility choices and

human capital investment decisions are jointly made. This framework points to lower fertility rates being both a cause and a consequence of increased educational investments, with both fertility and schooling determined by a common set of factors that affect families' incentives.

Notwithstanding families' desired fertility, actual fertility in the absence of contraception may be much higher. The provision of family planning services to populations in which desired fertility is low can both lower fertility outcomes and increase schooling levels. This effect may be particularly pronounced for girls' schooling because with high fertility, girls are frequently kept out of school to help care for their younger siblings. Foster and Roy (1997) show how a randomized trial providing family planning services in Bangladesh affected both fertility outcomes and children's schooling levels.

The quantity-quality tradeoff can also appear to some extent at the national level if schooling is publicly funded. Smaller youth cohorts can increase the availability of educational funding per child and can lead to an expansion of public education (Kelley 1996; Lee and Mason 2008).

One reason for an increased incentive to invest in education may be the rise in life expectancy. A longer life increases the time over which education investments can be recouped. Kalemli-Ozcan, Ryder and Weil (2000) argue that the effect of improved health and longevity on educational investments has played a large role in economic growth over the last 150 years. This incentive effect, however, is clearly linked to the prospective working life rather than total lifespan, suggesting that education levels may be linked to planned retirement ages and social security incentives.

### **3.4 Institutional settings: social security**

With health improvements and longer life expectancies, the optimal response for workers with perfect markets may be to have a longer working life. However, mandatory

or conventional retirement ages, coupled with the strong financial incentives to retire that are inherent in many social security systems, seem to result in early retirement and increased needs for saving for old age (Bloom, Canning et al. 2007).

Generous state transfer systems not only have financing problems, they undermine and reduce labor supply of the elderly, increasing effective dependency rates. Many social security systems impose a very high effective tax rate on older workers by withholding or reducing benefits if they continue to work.

Singapore, Malaysia, and Hong Kong (China) have fully funded universal systems. These systems consist of personal accounts so an older worker who continues working benefits from a larger sum to retire on. These systems should not discourage work at older ages and should be associated with high savings rates. Taiwan, China, India, Vietnam, and Indonesia do not have universal systems. In these countries planning for retirement has historically been rare. However, they do have systems for the formal sector and public sector that can generate large future liabilities.

Specific social security systems were designed for existing demographic situations and may not be appropriate as the proportion of elderly continues to rise. However, transforming these systems once established is very difficult politically, as entitlements under the systems are difficult to reduce. In countries without universal systems, population aging will put pressure on governments to provide more coverage, given the difficulties experienced by families trying to cope with the issue. The systems put in place will have a large impact on how aging affects those economies.

## **4 Summary**

In this paper we have illustrated the effects of aging on economic growth in Asia. Aging is driven by a decline in fertility, an increase in life expectancy, or the dynamic evolution of past variation in birth and death rates. In the first part of the paper we illustrate these

driving forces of aging. We show that between 1960 and 2005 the shift in age structure of the population has been predominantly driven by the rapid decline in fertility, and between 2005 and 2050 the dynamic evolution of fertility and mortality changes in the 1960-2005 period will continue to shape the age distribution. In the second part of the paper, we estimated the statistical relationship between the youth-age, working-age, and old-age population shares and economic growth. Regression analysis indicates that old-age shares are positively associated with economic growth, and youth-age shares are negatively associated. This result is good news for Asian countries as the old-age population share increases.

We show that population aging has more than a simple accounting effect on economic growth and we discuss the various behavioral responses that come with the shift in age structure: an increase in female labor force participation as fertility declines, an increase in savings, and an increase in education. These factors act together and tend to offset any negative accounting effects of a shift in the age structure. The demographic trends that drive aging (fertility decline, life expectancy improvements, and age-distribution dynamics) will incite varying behavioral responses. Thus the effect of aging on economic growth will be ambiguous, as the various behavioral responses may impose economic growth effects of differing magnitudes across different countries.

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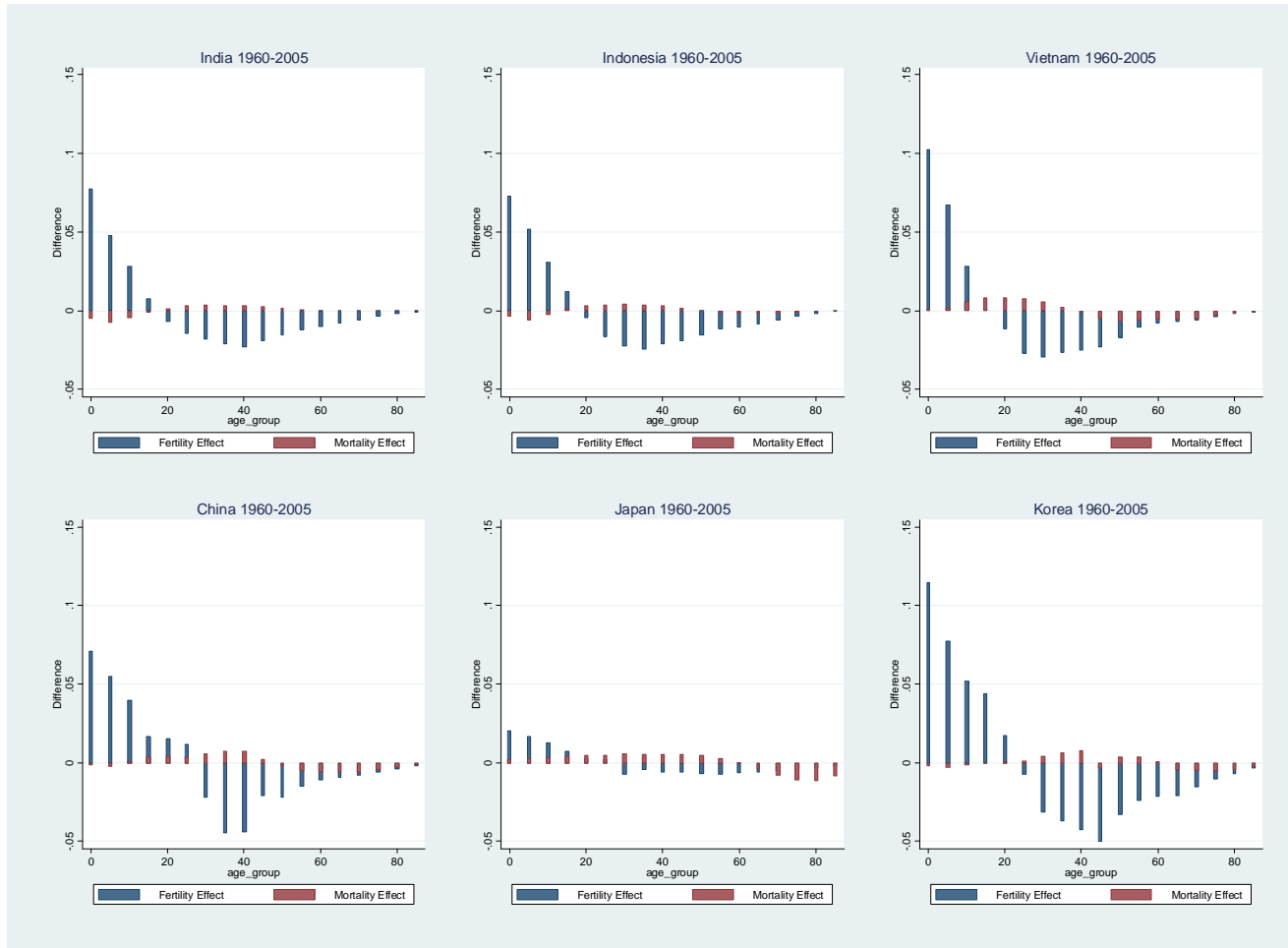
## 6 Appendices

Table 1: Summary Statistics

	GDP per capita		Total Fertility Rate		Life Expectancy (female)		WA/dependents	
	1960	2005	1960	2005	1960	2005	1960	2005
World (average)	3,821	9,887	5.51	3.03	55.22	68.60	1.32	1.68
World (standard deviation)	3,567	10,221	1.78	1.65	12.71	13.37	0.30	0.43
Asia (average)	2,254	10,529	6.05	2.63	52.89	72.67	1.24	1.80
Asia (standard deviation)	1,720	11,118	1.34	1.23	10.99	7.04	0.17	0.45
Afghanistan	.	581	7.70	.	34.4	.	1.20	1.03
Armenia	.	4,765	4.47	1.37	69.2	76.4	1.30	2.14
Azerbaijan	.	3,671	5.55	2.33	68.2	75.1	1.33	2.09
Bahrain	.	19,561	7.09	2.34	57.5	76.3	1.03	1.91
Bangladesh	.	2,155	6.81	2.98	39.9	64.8	1.16	1.55
Bhutan	.	933	5.90	2.50	38.5	65.2	1.32	1.32
Brunei Darussalam	.	26,239	6.83	2.38	62.9	79.4	1.11	2.07
Cambodia	.	580	6.29	3.89	44.1	60.6	1.21	1.52
China	445	5,333	3.39	1.81	37.6	73.7	1.26	2.42
Cyprus	.	22,383	3.44	1.42	70.6	81.7	1.41	2.13
Georgia	.	5,788	2.95	1.39	67.5	74.9	1.75	1.97
China, Hong Kong Special Administrative Region	3,264	29,644	5.06	0.97	69.8	84.5	1.25	2.91
India	870	2,990	6.57	2.84	43.5	64.3	1.31	1.65
Indonesia	1,099	4,064	5.52	2.27	42.3	69.7	1.32	1.95
Iran (Islamic Republic of)	3,269	6,398	7.00	2.07	48.5	72.8	1.09	2.04
Iraq	.	1,230	7.27	.	51.2	.	1.05	1.28
Israel	6,526	21,242	3.87	2.82	73.2	81.8	1.46	1.61
Japan	4,632	24,660	2.00	1.26	70.1	85.6	1.82	1.81
Jordan	4,187	3,742	7.75	3.29	48.5	73.6	1.09	1.43
Kazakhstan	.	10,169	.	1.75	.	71.9	1.48	2.10
Democratic People's Republic of Korea	.	1,429	4.37	1.96	56.8	66.9	1.52	2.09
Republic of Korea	1,544	18,421	5.67	1.08	55.8	81.1	1.24	2.46
Kuwait	.	26,098	7.27	2.39	61.5	79.7	1.06	2.16
Kyrgyzstan	.	.	.	2.41	.	72.4	1.37	1.65
Lao People's Democratic Republic	.	1,412	6.15	4.50	41.8	57	1.23	1.27
Lebanon	.	6,085	5.70	2.25	63	74.8	1.16	1.83
China, Macao Special Administrative Region	.	37,956	5.02	0.88	61.9	82.4	1.20	3.14
Malaysia	1,829	12,131	6.81	2.74	55.9	76.1	1.03	1.70
Maldives	.	5,086	7.00	4.00	42.6	67.3	1.19	1.24
Mongolia	.	1,597	6.00	2.33	48.3	68.5	1.18	1.93
Myanmar	.	.	6.00	2.23	45.4	64.1	1.25	1.92
Nepal	818	1,441	6.06	3.46	38.4	63.1	1.29	1.40
Oman	.	16,273	7.20	3.44	42.9	76.3	1.08	1.43
Pakistan	803	2,685	6.92	4.12	43.1	65.5	1.20	1.36
Philippines	2,037	3,938	6.96	3.20	55.3	73.2	1.05	1.57
Qatar	.	36,183	6.97	2.89	55	76.6	1.22	1.93
Saudi Arabia	.	16,010	7.22	3.83	45.8	74.6	1.14	1.34
Singapore	4,211	29,419	5.45	1.24	65.7	81.6	1.14	2.54
Sri Lanka	865	4,274	5.35	1.91	56.8	77.4	1.15	2.11
Syrian Arab Republic	829	2,016	7.48	3.24	51	75.7	1.03	1.51
Tajikistan	.	1,942	6.26	3.53	58.9	66.7	1.29	1.36
Thailand	1,086	7,275	6.40	1.89	58.3	74.5	1.11	2.24
Democratic Republic of Timor-Leste	.	.	6.36	7.47	34.6	57.8	1.23	1.23
Turkey	2,264	5,982	6.28	2.19	52.1	73.8	1.18	1.86
Turkmenistan	.	7,342	6.46	2.60	58.3	67.2	1.31	1.74
United Arab Emirates	.	35,676	6.91	2.43	55	81.6	1.15	1.84
Uzbekistan	.	3,915	.	2.22	62.7	70.7	1.32	1.64
Viet Nam	.	2,561	6.05	1.78	46.3	73.2	1.28	1.87
Yemen	.	1,076	8.36	5.87	34.9	63.2	1.05	1.06

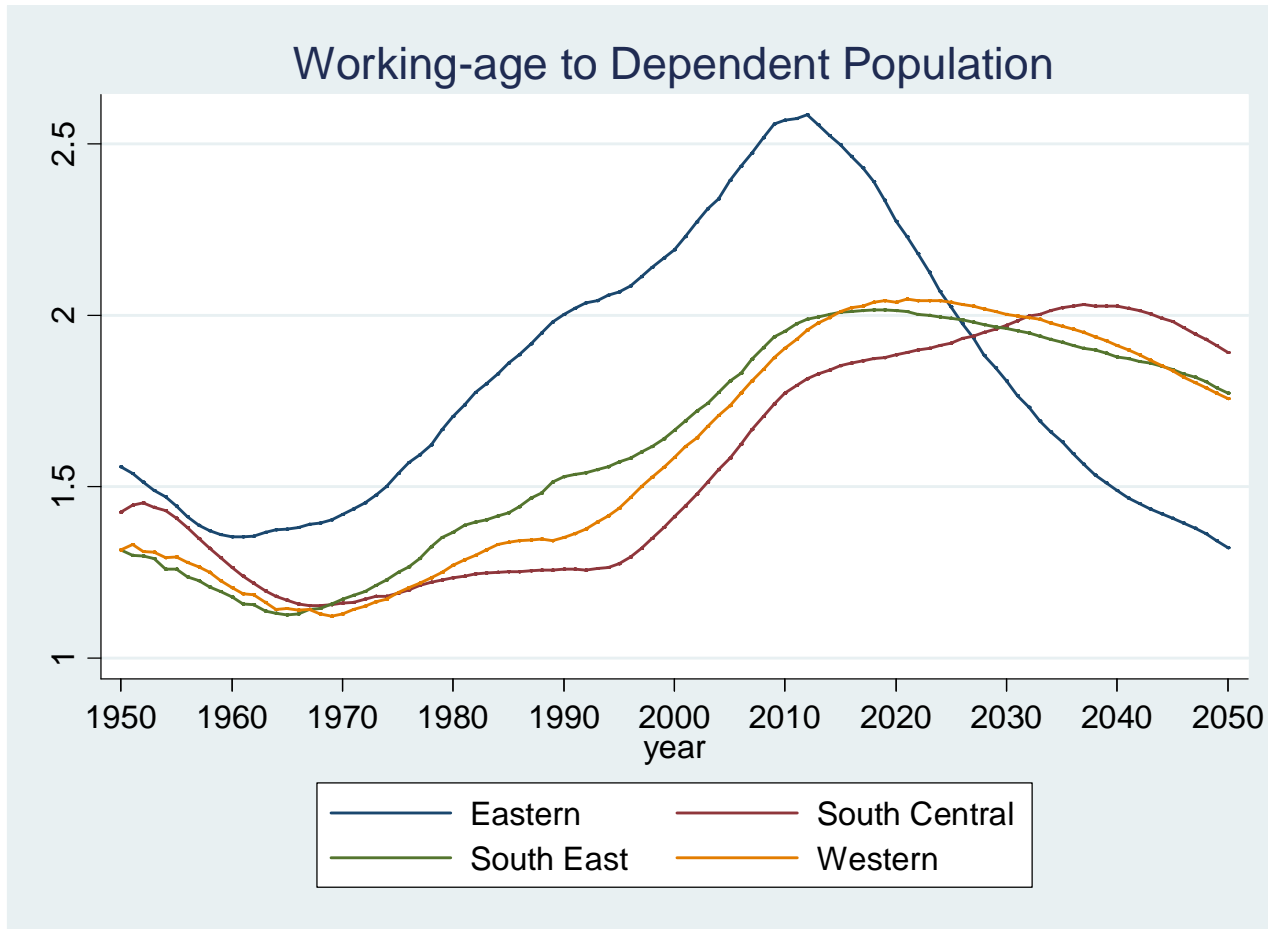
Source: Penn World Tables 6.2 (Heston, Summers et al. 2006); World Development Indicators 2007 (World Bank 2007)

Figure 1: The influence of fertility and mortality change on age structure shifts 1960-2005



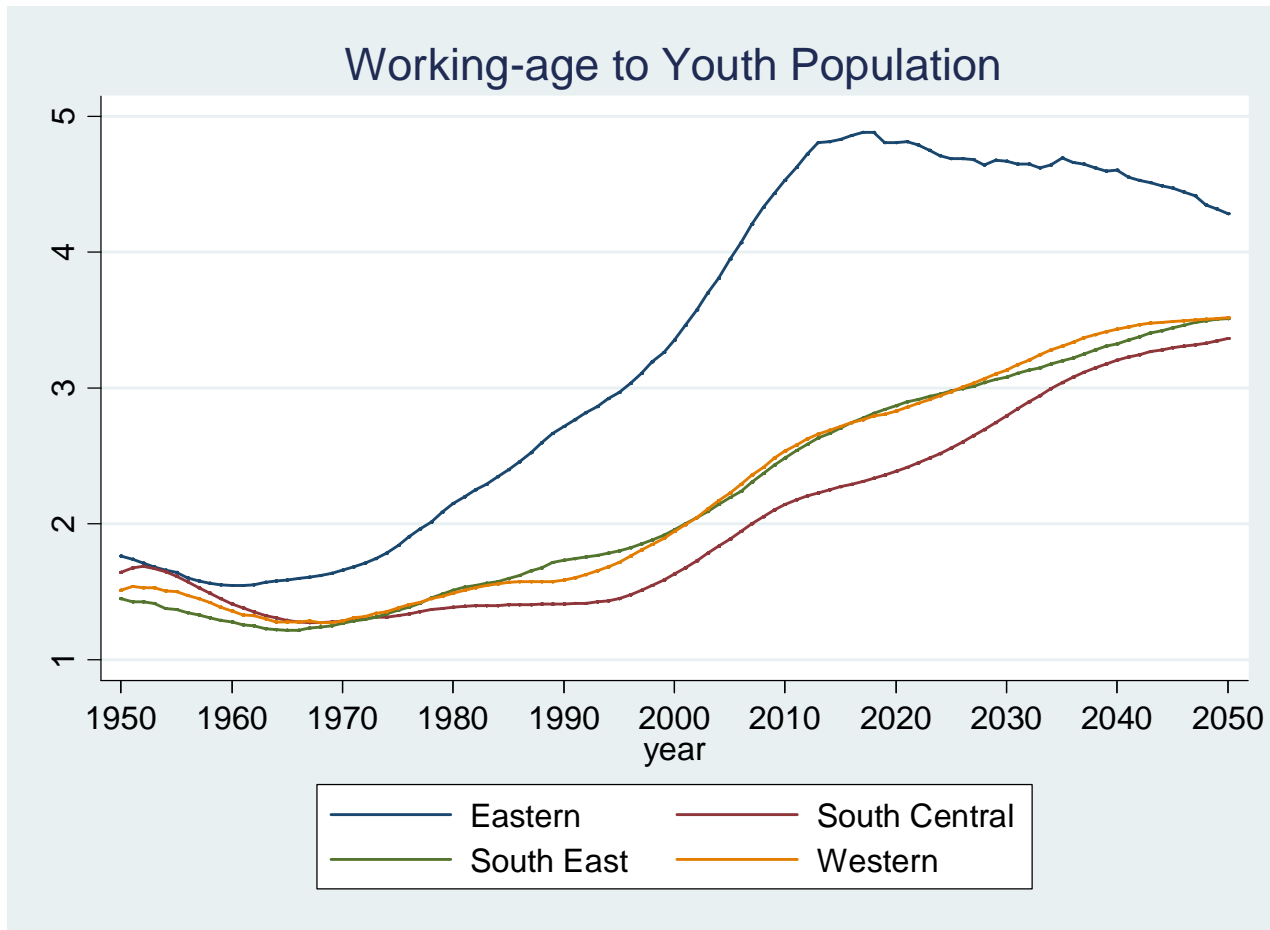
Source: Authors' own calculations using World Population Prospects (United Nations 2007), World Development Indicators (World Bank 2007), and ModMatch in Stata 9.

Figure 2: Ratio of Working-age Population to Dependent Population, by Asian Region



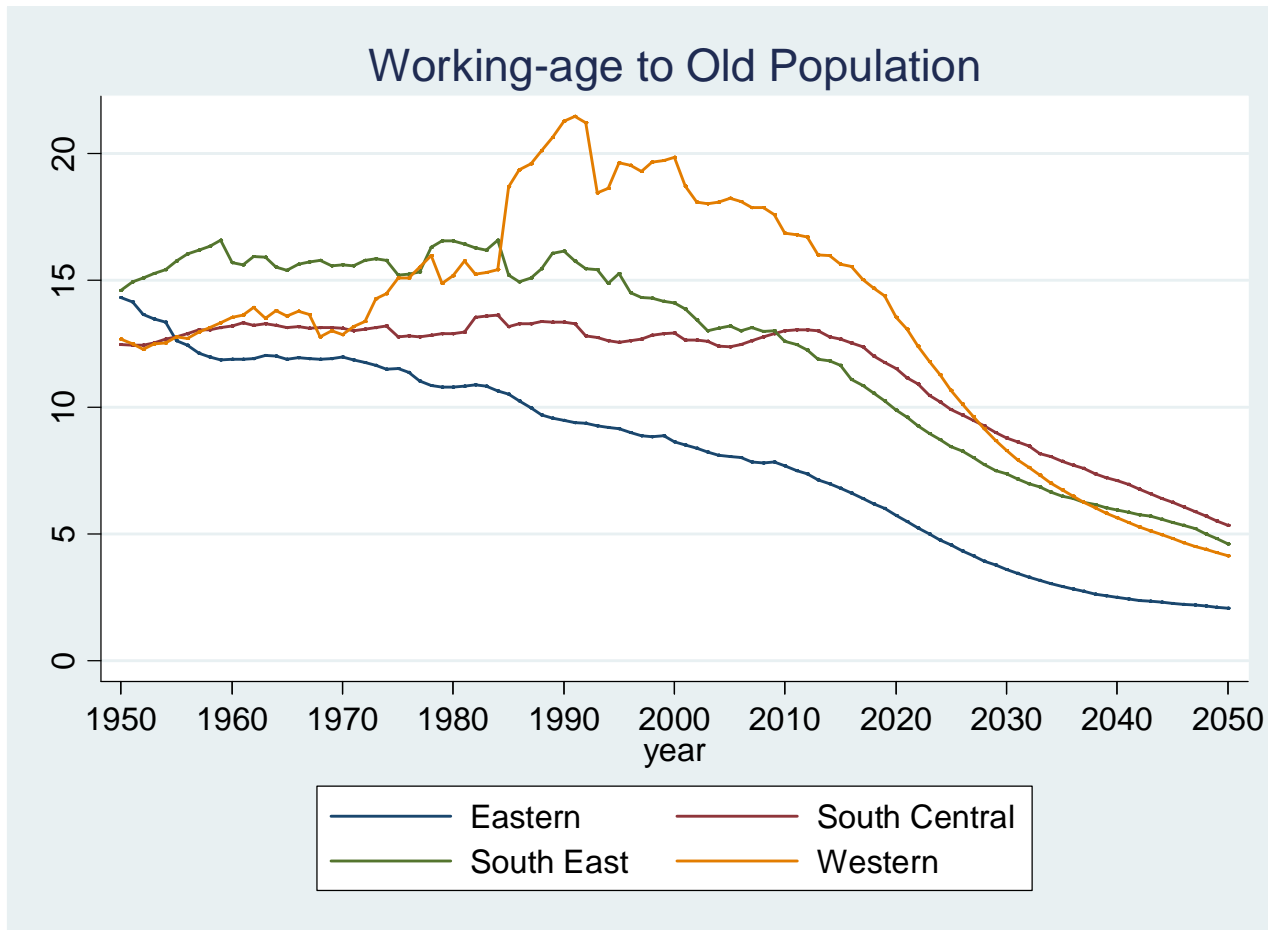
Source: World Population Prospects (United Nations 2007)

Figure 3: Ratio of Working-age Population to Youth Population, by Asian Region



Source: World Population Prospects (United Nations 2007)

Figure 4: Ratio of Working-age Population to Old-age Population, by Asian Region



Source: World Population Prospects (United Nations 2007)

Figure 5: The Influence of Fertility and Mortality Change on Age Structure Shifts 2005-2050

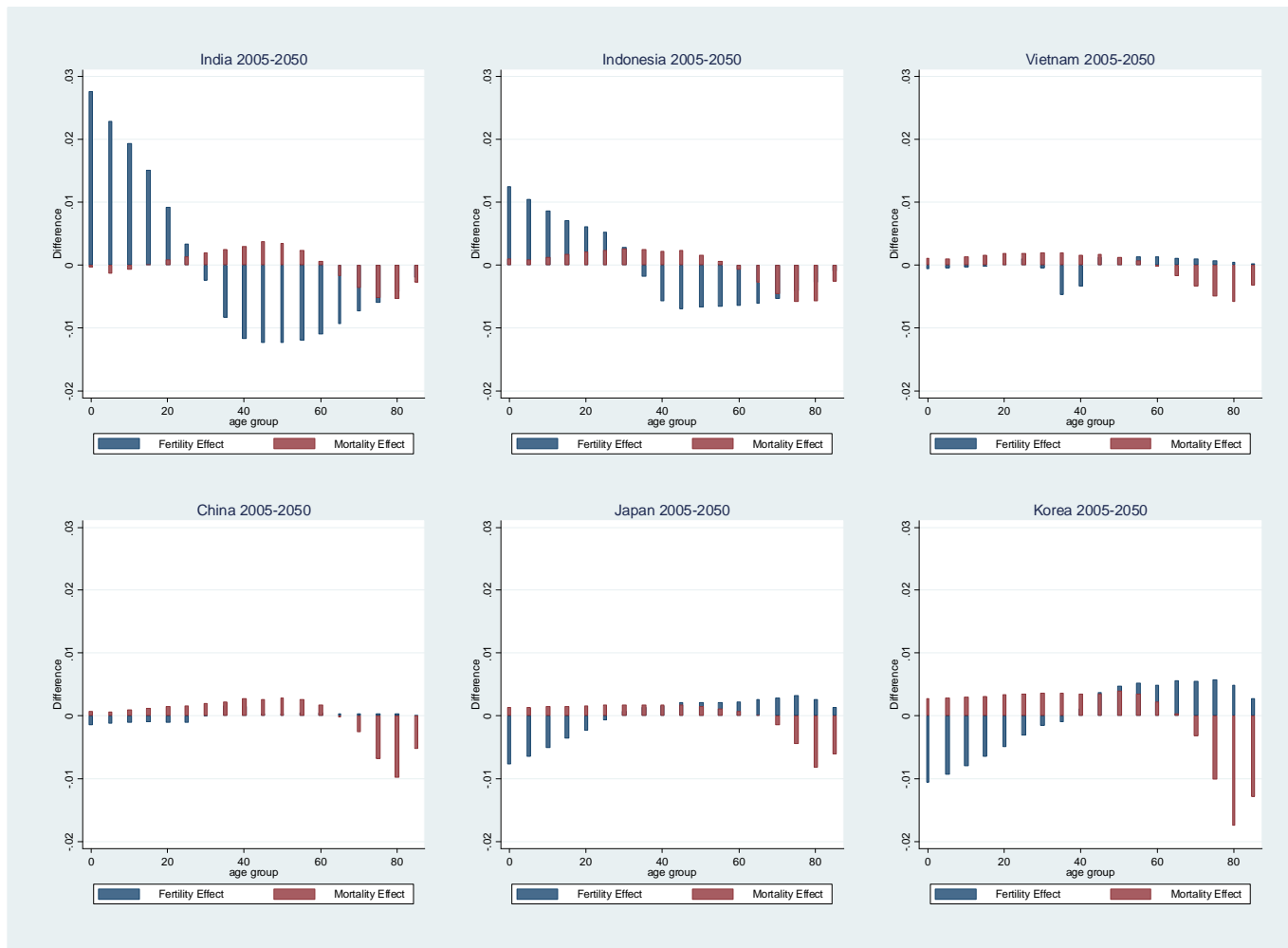
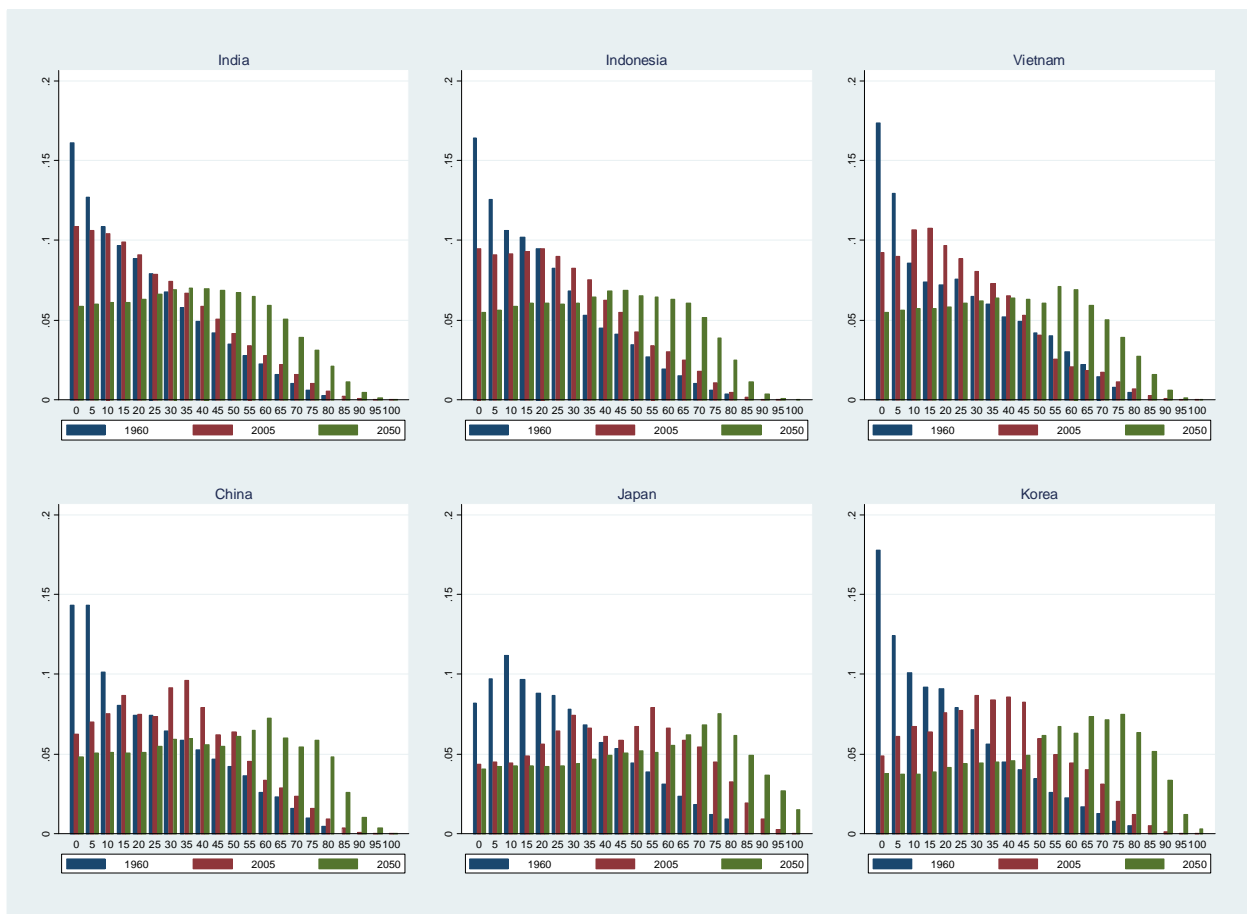


Figure 6: Age structure 1960, 2005, 2050. The proportion of individuals in the 5-year age group (0 on the x-axis is the 0-4 age group, 5 is the 5-9 age group).



Source: World Population Prospects (United Nations 2007)

Table 2: OLS regression results from estimation of equation (6)

All variables in first difference				
		World Sample		World Sample with Asia indicator variable
Dependent Variable: Log real GDP per capita				
Log capital stock per working age person	0.435*** (0.066)	0.407*** (0.064)	0.408*** (0.089)	0.381*** (0.088)
Working age share	2.542*** (0.64)		3.280*** (0.60)	
Youth age share		-2.436*** (0.62)		-3.160*** (0.59)
Old age share		2.803** (1.30)		0.208 (1.05)
Interactions with Asia Dummy				
Log capital stock per working age person			0.115 (0.13)	0.0812 (0.13)
Working age share			-2.403 (1.67)	
Youth age share				2.585* (1.52)
Old age share				12.53** (4.92)
Time Dummies	Yes	Yes	Yes	Yes
Observations	391	391	391	391
R-squared	0.26	0.29	0.27	0.32
Robust standard errors in parentheses				
*** p<0.01, ** p<0.05, * p<0.1				



Table 3: 2SLS regression results from estimation of equation (6)

All variables in first difference								
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Dependent variable: Log GDP per capita								
Log capital stock per working age person	0.477*** (0.078)	0.446*** (0.069)	0.422*** (0.076)	0.374*** (0.068)	0.475*** (0.11)	0.481*** (0.093)	0.385*** (0.12)	0.396*** (0.097)
Working age share	6.099*** (2.16)	7.320*** (1.58)			4.422 (2.69)	8.345*** (1.63)		
Youth age share			-3.803* (2.06)	-2.712 (2.01)			-2.090 (2.78)	-5.827*** (1.93)
Old age share			8.194* (4.51)	8.729* (4.59)			8.879* (5.13)	0.525 (4.07)
Interactions with Asia Dummy								
Log capital stock per working age person					-0.00245 (0.19)	-0.000148 (0.17)	0.0314 (0.18)	-0.00941 (0.14)
Working age share					6.056 (6.57)	1.098 (3.60)		
Youth age share							-4.739 (6.50)	9.222* (5.30)
Old age share							0.595 (17.1)	35.78** (14.4)
Time Dummies	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	293	387	293	387	293	387	293	387
R-squared	0.16	0.12	0.22	0.25	0.03	0.03	0.16	0.18
Instrument(s)	Working age share(t-10)	Fertility(t-10) Life expectancy(t-10)	Youth age share(t-10) Old age share(t-10)	Fertility(t-10) Life expectancy(t-10)	Working age share(t-10)	Fertility(t-10) Life expectancy(t-10)	Youth age share(t-10) Old age share(t-10)	Fertility(t-10) Life expectancy(t-10)
Cragg-Donald F-stat	38.14	39.00	14.48	17.67	13.75	20.96	5.240	4.861
Notes:								
Robust standard errors in parentheses								
*** p<0.01, ** p<0.05, * p<0.1								