

**University of Southern California
Marshall School of Business**

CONTACT INFORMATION

USC FBE Dept
Bridge Hall – 308, MC-0804
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ACADEMIC POSITIONS Assistant Professor University of Southern California
Marshall School of Business July 2009-
Department of Finance and Business Economics present

EDUCATION Ph.D Economics Massachusetts Institute of Technology (MIT) 2009
B.S. Physics Massachusetts Institute of Technology (MIT) 1998

CITIZENSHIP U.S.A.

RESEARCH & TEACHING FIELDS Industrial Organization, Behavioral Economics, Corporate Finance, Applied Microeconomics

FELLOWSHIPS, HONORS, AND AWARDS National Science Foundation Grant (2007-2010), “The Effect of Judicial Bias in Chapter 11 Reorganization” (with Antoinette Schoar)
Ewing Marion Kauffman Foundation Grant (2007-2010), “The Effect of Judicial Bias in Chapter 11 Reorganization and the Creation of a National Repository for Chapter 11 Filings” (with Antoinette Schoar)
George and Obie Schultz Fund (2007), “How Many Pears Would a Pear Packer Pack? An Empirical Evaluation of Intertemporal Labor Supply” (with Tal Gross)
Becker Center Price Theory Summer Camp (2008)
United States Department of Agriculture Grant (2008-2010), “Labels, Location and Price: Environmental Influence on Consumer and Firm Behavior” (with Sendhil Mullainathan)

PROFESSIONAL ACTIVITIES Referee: *AEJ: Applied Economics*, *BEJ: Economic Analysis & Policy*, *Economic Inquiry*, *Journal of Institutional and Theoretical Economics*, *Journal of Legal Studies*, *Journal of Public Economics*, *Quarterly Journal of Economics*

PRESENTATIONS 2007: AEA/ASSA Annual Meeting - Chicago, IL
Conference on Financial Contracting: Theory and Evidence - Mannheim, Germany
2008: American Law and Economics Association Annual Meeting – New York, NY
Academy Health Annual Research Meeting – Washington D.C.
The Economics of Advertising and Marketing Workshop – Frankfurt, Germany
2009: Behavioral Models of Market Competition – Frankfurt, Germany (discussant)
NBER Conference on Regulation versus Litigation – Phoenix, AZ
California Corporate Finance Conference– Los Angeles, CA

Conference on Empirical Legal Studies – Los Angeles, CA (discussant)
 2010: AEA/ASSA Annual Meeting – New Orleans, LA
 Trans-Pacific Labor Seminar, UCSB – Santa Barbara, CA
 USDA Economic Research Service Conference and Workshop on
 Behavioral Economics – Washington D.C.
 Vanderbilt University – Nashville, TN
 Louis and Myrtle Moskowitz Workshop on Empirical Health Law and
 Business Research at the University of Michigan – Ann Arbor, MI
 American Society of Health Economists Biennial Conference – Ithaca, NY
 (discussant)
 RAND (scheduled) – Santa Monica, CA

PUBLICATIONS “A Market for Disaster Preparedness: Using Cap-and-Trade to Regulate Provision of Essential Services,” with Mireille Jacobson, in *Regulation versus Litigation: Perspectives from Economics and Law*, Daniel Kessler, editor (forthcoming Winter 2010).

RESEARCH PAPERS “Categorical Consideration: Evidence and Market Implications”
 “Judge Specific Difference in Chapter 11 and Firm Outcomes” (with Antoinette Schoar)
 “What Do Not-For-Profit Hospitals Maximize? Evidence from California’s Seismic Retrofit Mandate” (with Mireille Jacobson)
 “Experiments in Choice” (with Sendhil Mullainathan and Eldar Shafir)
 “How Many Pears Would a Pear Packer Pack if a Pear Packer Could Pack Pears at Quasi-Exogenously Varying Piece Rates? An Empirical Evaluation of Inter-temporal Labor Supply” (with Tal Gross)

RESEARCH IN PROGRESS “Contracting for Services” (with Patrick Warren and Mireille Jacobson)
 “One Law, One Justice? An Empirical Analysis of the Behavior of U.S. Bankruptcy Judges” (with Antoinette Schoar)
 “Leapfrogging Technology: Sequential Technology Adoption in the Case of Broadband Internet”
 “Golden Pigs and Fire Horses: Birth Cohorts, Capacity Constraints and Health Outcomes” (with Srikanth Kadiyala and Mireille Jacobson)