

**John A. List**  
**Professor, Department of Economics**  
<http://home.uchicago.edu/~jlist/>

***CURRICULUM VITAE***

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**POSITIONS HELD**

July, 2005-present: Professor, Department of Economics, University of Chicago  
May, 2002-present: Senior Economist, President's Council of Economic Advisers:  
Environmental and Resource Economics  
August, 2001–July 2005: Professor, AREC, University of Maryland  
August, 2000–August 2001: Associate Professor, AREC, University of Arizona  
August, 1996 – August 2000: Assistant Professor, Department of Economics, University of  
Central Florida

**AFFILIATIONS**

September, 2005-present: NBER Research Associate.  
May, 2003-September, 2005: NBER Faculty Research Fellow.  
July 2004-present: IZA (Institute for the Study of Labor) Research Fellow.  
July 2004-present: RFF (Resources for the Future) University Fellow.  
December, 2003-July 2005: Deputy Director, Joint Global Change Research Institute.  
September, 2003-present: Extramural Fellow, Department of Economics, Tilburg University.  
Summer, 1998, 2000. Visiting Scholar, CentER for Economic Research, Tilburg, Holland

**PERSONAL**

Age: 39  
Married, 5 children: Annika, Eli and Noah (twins), Greta, and Mason

**EDUCATION BACKGROUND**

Ph.D. Economics, University of Wyoming  
December 1996  
Dissertation Title: Optimal Institutional Arrangements for Pollution Control  
B.S. Economics, University of Wisconsin-Stevens Point  
May 1992

**HONORS AND AWARDS**

Distinguished Alumnus Award, University of Wisconsin-Stevens Point, May 2008.  
1<sup>st</sup> Place Competitive Paper Award “Informational Cascades: Evidence from a Field Experiment  
with Market Professionals,” FMA September 2004 (nearly 250 studies considered).  
Distinguished Alumnus Award, University of Wyoming, May 2004.  
Carl H. Galloway Award for *Best Undergraduate Teacher* in the Department of Economics,  
College of Business Administration, University of Central Florida, 1997, 1998, 1999, 2000.

Carl H. Galloway Award for *Best Graduate Teacher* in the Department of Economics, College of Business Administration, University of Central Florida, August 1997.

Recipient, *John Bugas Award for Most Outstanding Graduate Student in Economics*, U. Wyoming, 1995 and 1996.

NCAA Academic All-American in Golf, University of Wisconsin at Stevens Point, 1990 & 1991.

### **Journal Publications**

124. Gneezy, Uri, Kenneth Leonard, and John A. List, "Gender Differences in Competition: Evidence from a Matrilineal and a Patriarchal Society," *Econometrica* (2008), forthcoming.

123. Haigh, Michael and List, John A., "Investment under Uncertainty: Testing the Options Model with Professional Traders," *Review of Economics and Statistics*, (2008), forthcoming.

122. List, John A. and Charles F. Mason, "Are CEOs Expected Utility Maximizers?" *Journal of Econometrics*, (2008), forthcoming.

121. Jin, Ginger, Andrew Kato, and John A. List, "That's News to Me! Information Revelation in Professional Certification Markets," *Economic Inquiry*, (2008), forthcoming

120. List, John A. and Michael K. Price The Role of Social Connections in Charitable Fundraising: Evidence from a Natural Field Experiment *Journal of Economic Behavior and Organization* (2008), forthcoming.

119. List, John A. and Lucking-Reiley, David, "Field Experiments." *The New Palgrave Dictionary of Economics*, Steven N. Durlauf and Lawrence E. Blume, eds., Palgrave Macmillan Publishing, forthcoming, 2008.

118. List, John A., "Introduction to field experiments in economics," Special Issue on Field Experiments, *Journal of Economic Behavior and Organization* (2008), forthcoming.

117. List, John A., "Homo experimentalis evolves," *Science*, July 11, 2008, 321(5886), pp. 207-208.

116. Fryer, Roland G. Steven D. Levitt, and John A. List, "Exploring the impact of financial incentives on stereotype threat: Evidence from a pilot study," *American Economic Review*, (2008) 98(2—P&P issue), pp. 370-375.

115. Andersen, Steffen, Erwin Bulte, Uri Gneezy, and John A. List, "Do women supply more public goods than men? Preliminary experimental evidence from matrilineal and patriarchal societies" *American Economic Review*, (2008) 98(2—P&P issue), pp. 376-381.

114. Levitt, Steven D. and John A. List, "Homo economicus evolves," *Science*, February 15, 2008, 319(5865), pp. 909-910.
113. Rondeau, Daniel and John A. List, "Matching and challenge gifts to charity: evidence from laboratory and natural field experiments," Special Issue on Field Experiments in Charity, *Experimental Economics*, 11(3), pp. 253-267.
112. List, John A., "Introduction to field experiments in economics with applications to the economics of charity," Special Issue on Field Experiments in Charity, *Experimental Economics*, (2008), 11(3), pp. 203-212.
111. Harrison, Glenn W. and John A. List, "Naturally Occurring Markets and Exogenous Laboratory Experiments: A Case Study of the Winner's Curse," *Economic Journal*, (2008), 118, pp. 822-843
110. Tanner-Ehmke, Mariah, Jayson L. Lusk, and John A. List. "Is Hypothetical Bias a Universal Phenomenon? A Multi-National Investigation," *Land Economics*, (2008), 84 (3), pp. 489-500.
109. List, John A. and Cherry, Todd. "Examining the Role of Fairness in Allocation Decisions," *Journal of Economic Behavior and Organization* (2008), 65(1), pp. 1-8.
108. Karlan, Dean and John A. List. "Does Price Matter in Charitable Giving? Evidence from a Large-Scale Natural Field Experiment," *American Economic Review*, (2007), 97(5), pp. 1774-1793.
107. Horowitz, John, John A. List, and Kenneth E. McConnell, "A Test of Diminishing Marginal Value," *Economica*, (2007), 74(296), pp. 650-663.
106. Lange, Andreas, John A. List, and Michael K. Price, "Using Lotteries to Finance Public Goods: Theory and Experimental Evidence," *International Economic Review*, (2007), 48(3), pp. 901-927.
105. Lange, Andreas, John A. List, and Michael K. Price, "Using Tontines to Finance Public Goods: Back to the Future?" *Journal of Public Economics*, (2007), 91(9), pp. 1750-1782.
104. Harrison, Glenn W., John A. List, and Charles Towe, "Naturally Occurring Preferences and Exogenous Laboratory Experiments: A Case Study of Risk Aversion," *Econometrica*, (2007), 75 (2): 433-458.
103. Alevy, Jon, Michael Haigh, and John A. List. "Information Cascades: Evidence from a Field Experiment with Financial Market Professionals," *Journal of Finance*, (2007), 62 (1): 151-180.
102. List, John A. "On the Interpretation of Giving in Dictator Games," *Journal of Political Economy*, (2007), 115(3): 482-494.

101. Levitt, Steven D. and John A. List, "What do Laboratory Experiments Measuring Social Preferences tell us about the Real World," *Journal of Economic Perspectives*, (2007), 21 (2): 153-174.
100. Bulte Erwin, John A. List, Mark C. Strazicich, "Regulatory federalism and the distribution of air pollutant emissions," *Journal of Regional Science*, (2007), 47 (1): 155-178.
99. Levitt Steven D. and John A. List, "Viewpoint: On the generalizability of lab behaviour to the field," *Canadian Journal of Economics*, (2007), 40 (2): 347-370.
98. Landry, Craig E. and John A. List, "Using *Ex Ante* Approaches to Obtain Credible Signals of Value in Contingent Markets: Evidence from the Field," *American Journal of Agricultural Economics*, (2007), 89 (2): 420-429.
97. List, John A. "Field Experiments: A Bridge between Lab and Naturally Occurring Data," *Advances in Economic Analysis & Policy*: (2006) 6(2), Article 8. Available at: <http://www.bepress.com/bejeap/advances/vol6/iss2/art8>
96. Gneezy, Uri, John A. List, George Wu, "The Uncertainty Effect: When a Risky Prospect is Valued Less than its Worst Possible Outcome," *Quarterly Journal of Economics*, (2006), November 121(4): 1283-1309.
95. List, John A. and Daniel Sturm. "How Elections Matter: Theory and Evidence from Environmental Policy," *Quarterly Journal of Economics*, (2006), November 121(4): 1249-1281.
94. Gneezy, Uri, and John A. List. "Putting Behavioral Economics to Work: Testing for Gift Exchange in Labor Markets Using Field Experiments," *Econometrica*, (2006), September, 74(5): 1365-1384.
93. Landry, Craig, Andreas Lange, John A. List, Michael K. Price, and Nicholas Rupp. "Toward an Understanding of the Economics of Charity: Evidence from a Field Experiment," *Quarterly Journal of Economics*, (2006), 121 (2): 747-782.
92. List, John A., "The Behavioralist Meets the Market: Measuring Social Preferences and Reputation Effects in Actual Transactions," *Journal of Political Economy*, (2006), 114(1): 1-37.
91. List, John A., "*Friend or Foe?* A Natural Experiment of the Prisoner's Dilemma," *Review of Economics and Statistics*, (2006), August, 88(3): 463-471
90. van Doest, Daan, John A. List, and T. Jeppesen "Shadow Prices, Environmental Stringency, and International Competitiveness," *European Economic Review*, (2006), 50(5): 1151-1167.

89. Engelbrecht-Wiggans, Richard, John A. List, and David Reiley. "Demand Reduction in a Multi-Unit Auctions with Varying Numbers of Bidders: Theory and Evidence from a Field Experiment," *International Economic Review* (2006), 47(1): 203-232.
88. List, John A., Paramita Sinha, and Michael Taylor, "Using Choice Experiments to Value Non-Market Goods and Services: Evidence from Field Experiments," *Advances in Economic Analysis & Policy*, (2006), Vol. 6: No. 2, Article 2.
87. Lee, Junsoo, John A. List, and Mark Strazicich, "Nonrenewable Resource Prices: Deterministic or Stochastic Trends?," *Journal of Environmental Economics and Management*, (2006), 51 (3): 354-370.
86. List, John A. "Using Hicksian Surplus Measures to Examine Consistency of Individual Preferences: Evidence from a Field Experiment," *Scandinavian Journal of Economics*, (2006), 108 (1): 115-134.
85. List, John A. "Scientific numerology, preference anomalies, and environmental policymaking," *Environmental and Resource Economics*, (2005), 32 (1): 35-53.
84. Mason, Charles F., Jason Shogren, Chad Settle and John A. List, "Environmental Catastrophes and Non-Expected Utility Maximization: An Experimental Evaluation," *Journal of Risk and Uncertainty*, (2005), 31 (2): 187-215.
83. Gallet, Craig, John A. List, and Peter Orazem "Cyclicalities and the Labor Market for Economists," *Southern Economic Journal*, (2005), 72 (2): 284-304
82. List, John A. and Michael K. Price "Conspiracies and Secret Price Discounts in the Marketplace: Evidence from Field Experiments," *Rand Journal of Economics*, (2005), 36 (3): 700-717.
81. Gayer, Ted, John Horowitz, and John A. List. ""When Economists Dream, They Dream of Clear Skies," *Economic Analysis & Policy, The Economists' Voice*, (2005) 2(2), Article 7: <http://www.bepress.com/ev/vol2/iss2/art7>.
80. Haigh, Michael and List, John A. "Do Professional Traders Exhibit Myopic Loss Aversion? An Experimental Analysis," *Journal of Finance*, (2005), 60 (1): 523-534.
79. Bulte, Erwin, Shelby Gerking, John A. List, and Aart de Zeeuw. "The Effect of Varying the Causes of Environmental Problems on Stated WTP Values: Evidence from a Field Study," *Journal of Environmental Economics and Management*, (2005), 49 (2): 330-342.
78. Andreoni James, List John A. "Experimental approaches to public economics: guest editors' introduction," *Journal of Public Economics* (2005), 89 (8): pp. 1355-1359.

77. List, John A. and Michael Haigh. "A Simple Test of Expected Utility Theory Using Professional Traders," *Proceedings of the National Academy of Science* (2005), 102 (3): 945-948.
76. Engelbrecht-Wiggans, Richard, John A. List, and David Reiley. "Demand Reduction in a Multi-Unit Auction: Evidence from a Sportscard Field Experiment: Reply," *American Economic Review* (2005), 95 (1): 472-476.
75. List, John A. "Testing Neoclassical Competitive Theory in Multi-Lateral Decentralized Markets," *Journal of Political Economy* (2004), 112 (5): pp. 1131-1156.
74. List, John A. Robert Berrens, Alok Bohara, and Joe Kerkvliet. "Examining the Role of Social Isolation on Stated Preferences," *American Economic Review* (2004), 94 (3): 741-752.
73. Harrison, Glenn and John A. List. "Field Experiments," *Journal of Economic Literature* (2004), XLII (December): pp. 1013-1059.
72. List, John A. "Neoclassical Theory Versus Prospect Theory: Evidence from the Marketplace," *Econometrica* (2004), 72(2): pp. 615-625.
71. List, John A. "The Nature and Extent of Discrimination in the Marketplace: Evidence from the Field," *Quarterly Journal of Economics* (2004), 119(1): pp. 49-89.
70. Fehr, Ernst and List, John A. "The Hidden Costs and Returns of Incentives – Trust and Trustworthiness among CEOs," *Journal of the European Economic Association* (2004), 2(5), 743-771.
69. List, John A. "Young, Selfish, and Male: Field Evidence of Social Preferences," *Economic Journal* (2004), 114(492): pp. 121-149.
68. List, John A., McHone, WW, and Millimet, DL. "Effects of Environmental Regulation on Foreign and Domestic Plant Births: Is There a Home Field Advantage?" *Journal of Urban Economics* (2004), 56 (2): pp. 303-326.
67. Bulte, Erwin, Gerking, Shelby, List, John A., and de Zeeuw, Aart. "Do Causes of Environmental Problems Affect Hicksian Equivalent Surplus? Evidence from the Field," *Economics Letters* (2004), 85(2): pp. 157-162.
66. Millimet, Daniel and List, John A. "The Case of the Missing Pollution Haven Hypothesis," *Journal of Regulatory Economics*, (2004), 26 (3): 239-262
65. Cherry, Todd, Frkyblom, Peter, List, John A., Shogren, Jay, Williams, Melonie, "Censoring and Nonmarket Valuation," (2004), *Environmental and Resource Economics*, 29 (3): 285-294.
64. Co, Catherine and List, John A. "Is Foreign Direct Investment Attracted to "Knowledge Creators?," *Applied Economics* (2004), 36 (11): 1143-1149.

63. Lee, Junsoo and List, John A. "Trends of Criteria Air Pollutants," *Environmental and Resource Economics* (2004), 29 (1): 21-37.
62. Fredriksson, Per, List, John A. and Millimet, Daniel. "Chasing the Smokestack: Strategic Policymaking with Multiple Instruments," *Regional Science and Urban Economics* (2004), 34 (4): 387-410.
61. List, John A. "Substitutability, Experience, and the Value Disparity: Evidence from the Marketplace," *Journal of Environmental Economics and Management* (2004), 47(3): pp. 486-509.
60. Co, Catherine, List, John A. and Qiu, Larry. "Intellectual Property Rights, Environmental Regulation, and Foreign Direct Investment," *Land Economics* (2004), 80(2): pp. 153-173.
59. Damania, Richard, Fredriksson, Per, and List, John A. "The Multiplier Effect of Globalization," *Economics Letters* (2004), 85(3): pp. 285-292.
58. Hofler, Richard, and List, John A. "Valuation on the Frontier: Calibrating Actual and Hypothetical Statements of Value," *American Journal of Agricultural Economics* (2004), 86(1): pp. 213-221.
57. List, John A., McHone, WW, and Millimet, DL. "The Unintended Disincentive in the Clean Air Act," (2004) *Advances in Economic Analysis & Policy*, (2004) 4(2): Article 2.
56. List, John A. "Does Market Experience Eliminate Market Anomalies?," *Quarterly Journal of Economics* (2003), 118(1), pp. 41-71. This article was originally titled "The Effect of Market Experience on the WTA/WTP Disparity: Evidence from the Field".
55. Pacala, Steven, Erwin Bulte, John A. List, and Simon Levin, "False Alarm over Environmental False Alarms," *Science* (2003), 301(5637), pp. 1187-1189.
54. Millimet, Daniel, List, John A., and Stengos, Thanasis. "The Environmental Kuznets Curve: Real Progress or Misspecified Models?" *Review of Economics and Statistics* (2003), 85, pp. 1038-1047.
53. List, John A., Millimet, Daniel, Fredriksson, Per, and McHone, Warren. "Effects of Environmental Regulations on Manufacturing Plant Births: Evidence from a Propensity Score Matching Estimator," *Review of Economics and Statistics* (2003), 85, pp. 944-952.
52. List, John A., Millimet, Daniel, and McHone, Warren. "Effects of Air Quality Regulation on the Destination Choice of Relocating Plants," *Oxford Economic Papers* (2003), 55, pp. 657-678.
51. Damania, Richard, Fredriksson, Per, and List, John A. "Trade Liberalization, Corruption, and Environmental Policy Formation: Theory and Evidence," *Journal of Environmental Economics and Management* (2003), 46, pp. 490-512.

50. Fredriksson, Per, List, John A. and Millimet, Daniel. "Bureaucratic Corruption, Environmental Policy and Inbound US FDI: Theory and Evidence," *Journal of Public Economics* (2003), 87 (7-8): pp. 1407-1430.
49. Millimet, Daniel and List, John A. "A Natural Experiment on the "Race to the Bottom" Hypothesis: Testing for Stochastic Dominance in Temporal Pollution Trends," *Oxford Bulletin of Economics & Statistics* (2003), 65 (4): pp. 395-420.
48. Gallet, Craig and List, John A. "Cigarette Demand: A Meta-Analysis of Elasticities," *Health Economics* (2003), 12 (10): pp. 821-835.
47. List, John A. "Using Random nth Price Auctions to Value Non-Market Goods and Services," *Journal of Regulatory Economics* (2003), 23 (2): pp. 193-205.
46. List, John A. and Rondeau, Daniel. "The Impact of Challenge Gifts on Charitable Giving: An Experimental Investigation," *Economics Letters* (2003), 79 (2): pp. 153-159.
45. Strazicich, Mark and List, John A. "Are CO2 Emission Levels Converging Among Industrialized Countries?" *Environmental and Resource Economics* (2003), 24 (3): pp. 263-271.
44. List, John A. "Preference Reversals of a Different Kind: The More is Less Phenomenon," *American Economic Review* (2002), 92 (5): pp. 1636-1643.
43. List, John A. and Lucking-Reiley, David. "The Effects of Seed Money and Refunds on Charitable Giving: Experimental Evidence from a University Capital Campaign," *Journal of Political Economy* (2002), 110(1), pp. 215-233
42. List, John A. "Testing Neoclassical Competitive Market Theory in the Field: Some Pilot Results," *Proceedings of the National Academy of Science* (2002), 99 (24): pp. 15827-15830.
41. List, John A. and Lucking-Reiley, David. "Bidding Behavior and Decision Costs in Field Experiments," *Economic Inquiry* (2002), 40 (4), pp. 611-619.
40. Dwyer, Peggy, Gilkeson, James, and List, John A. "Gender Differences in Revealed Risk Taking: Evidence from Mutual Fund Investors," *Economics Letters* (2002), 76 (2): pp. 151-158.
39. Jeppessen, Tim, List, John A. and Folmer, Hendrik. "Environmental Regulations and New Plant Location Decisions: Evidence from a Meta-Analysis," *Journal of Regional Science* (2002), 42 (1): pp. 19-49.
38. List, John A. and Shogren, Jay. "Calibration of Willingness-to-Accept," *Journal of Environmental Economics and Management* (2002), 43 (2): pp. 219-233.

37. Cherry, Todd, and List, John A. "Aggregation Bias in the Economic Model of Crime," *Economics Letters* (2002), 75 (1): pp. 81-86.
36. List, John A., Bulte, Erwin, and Shogren, Jay. "'Beggar thy neighbor': Testing for free-riding in state-level endangered species expenditures," *Public Choice* (2002), 111 (3-4): pp. 303-315.
35. List, John A. "Do Explicit Warnings Eliminate the Hypothetical Bias in Elicitation Procedures? Evidence from Field Auctions for Sports cards," *American Economic Review* (2001), 91[5], pp. 1498-1507.
34. List, John A. and Mason, Charles. "Optimal Institutional Arrangements for Pollution Control: Evidence from a Differential Game with Asymmetric Players," *Journal of Environmental Economics and Management* (2001), 42 (3): pp. 277-296.
33. List, John A. and Gallet, Craig. "What Experimental Protocol Influence Disparities Between Actual and Hypothetical Stated Values? Evidence from a Meta-Analysis," *Environmental and Resource Economics* (2001), 20 (3): pp. 241-254.
32. Gallet, Craig and List, John A. "Market Share Instability: An Application of Unit Root Tests to the Cigarette Industry," *Journal of Economics and Business* (2001), September/October, 53(5), pp. 473-481.
31. List, John A. "Determinants of Securing Academic Interviews after Tenure Denial: Evidence from a Zero-Inflated Poisson Model," *Applied Economics* (2001), November, 33(11), pp. 1423-1431.
30. List, John A. "U.S. County-Level Determinants of Inbound FDI: Evidence from a Two-Step Modified Count Data Model," *International Journal of Industrial Organization* May, 19(6), pp. 953-973 (2001).
29. Shogren, Jay, Cho, S., Koo, C. List, John A., Park, C., Polo, P. Wilhelmi, R. "Auction Institutions and the Measurement of WTP and WTA," *Resource and Energy Economics* April, 23(2) pp. 97-109 (2001).
28. Shogren, Jay, Margolis, Michael, and List, John A. "A Random nth Price Auction," *Journal of Economic Behavior and Organization* (2001), 46 (4): pp. 409-421.
27. List, John A., Bailey, C. Euzent, Pat, and Martin Tom. "Economists Behaving Badly? A Survey on Three Areas of Unethical Behavior," *Economic Inquiry* January, 39(1), pp 162-170 (2001).
26. Shogren Jay, List, John A., and Hayes D. "Preference Learning in Consecutive Experimental Auctions," *American Journal of Agricultural Economics* November, 82(4), pp. 1016-1021 (2000).

25. List, John A. and Lucking-Reiley, David. "Demand Reduction in a Multi-Unit Auction: Evidence from a Sportscard Field Experiment," *American Economic Review* September, 90(4), pp. 961-972, (2000).
24. List, John A. and Gerking, Shelby. "Regulatory Federalism and U.S. Environmental Policies," *Journal of Regional Science* August, 40(3), pp. 453-471 (2000).
23. List, John A. and Co, Catherine. "The Effects of Environmental Regulations on Foreign Direct Investment," *Journal of Environmental Economics and Management* July, 40(1), pp. 1-20 (2000).
22. List, John A. and Kunce, Mitch. "Environmental Protection and Economic Growth: What do the Residuals tell us?" *Land Economics* May 76(2), pp. 267-282 (2000).
21. List, John A. and Cherry, Todd. "Learning to Accept in Ultimatum Games: Evidence from an Experimental Design that Generates Low Offers," *Experimental Economics* Volume 3, Issue 1, pp. 11-29 (2000).
20. List, J. and McHone W. "Ranking State Environmental Outputs: Evidence from Panel Data," *Growth and Change* Vol. 31, Number 1, pp. 23-39 (2000).
19. Kwak, S., Lee J., and List J. "Average Derivative Estimation of Hedonic Price Models," *Environmental and Resource Economics* Volume 16, Number 1, pp. 81-91 (2000).
18. List, J. and McHone, W. "Measuring the Effects of Air Quality Regulations on "Dirty" Firm Births: Evidence from the Neo- and Mature- Regulatory Periods," *Papers in Regional Science* Volume 79, Number 2, pp. 177-190 (2000).
17. List, J. "Interview Scheduling Strategies for Beginning Ph.D. Economists," *Journal of Economic Education*, Vol. 31, Number 2, pp. 191-201 (2000).
16. List, J. and Shogren, J. "Price Signals and Bidding Behavior in Second-Price Auctions with Repeated Trials," *American Journal of Agricultural Economics*, Vol. 88, November, pp. 942-949 (1999).
15. List, J. and Gallet, C. "The Environmental Kuznets Curve: Does One Size Fit All?" *Ecological Economics*, Vol. 31, Issue 3, pp. 409-423 (1999).
14. List, J. and Mason, C. "Spatial Aspects of Pollution Control when Pollutants have Synergistic Effects: Evidence from a Differential Game with Asymmetric Information," *The Annals of Regional Science*, Vol. 33, Number 4, pp. 439-452 (1999).
13. List, J. "Have Air Pollutant Emissions Converged Amongst US Regions? Evidence from Unit-Root Tests," *Southern Economic Journal* Vol. 66, Number 1, pp. 144-155 (1999).

12. List, J. and Gallet, C. "The Kuznets Curve: What happens after the Inverted-U," *Review of Development Economics*, Vol. 3, Issue 2, pp. 200-206 (1999).
11. Alexander, A., List, J. Margolis, M. and d'Arge, R. "Alternative Methods of Valuing Global Ecosystem Services," *Ecological Economics*, Vol. 27, Issue 2, pp. 161-170 (1999).
10. Gilkeson, J., List, J. and Ruff, C. "Evidence of Early Withdrawals in Time Deposit Portfolios," *Journal of Financial Services Research*, Volume 15, Number 2, pp. 103-122 (1999).
9. List, J. and Shogren, J. "The Deadweight Loss from Christmas: Comment," *American Economic Review*, Volume 88, Number 5, pp. 1350-1355 (1998).
8. List, J. and Shogren, J. "Experimental Calibration of the Difference Between Actual and Hypothetical Reported Valuations," *Journal of Economic Behavior and Organization*, Volume 37, Number 2, pp. 193-205 (1998).
7. List, J., Margolis, M. and Shogren, J. "Hypothetical-Actual Bid Calibration of a Multi-Good Auction," *Economics Letters*, Volume 60, Number 3, pp. 263-268 (1998).
6. Gallet, C. and List, J. "Estimated Elasticities of Beer Demand Revisited," *Economics Letters*, Volume 61, Number 1, pp. 67-71 (1998).
5. List, J. and Gerking, S. "Optimal Institutional Arrangements for Pollution Control," *Journal of Regional Analysis and Policy* Volume 26, Number 1, pp. 113-133, (1996).
4. List, J. "Is a Race to the Bottom Rational? Evidence from a Differential Game," *International Advances in Economic Research*, Volume 5, Number 2, pp. 269-70, (1999).
3. Kunce, M. and List, J. "Industry Chasing and the Tax Effect: A Question of Approach," *Applied Economics Letters*, Number 5, pp. 347-350, (1998).
2. Godward, C., List, J. and Thompson, M. "Divorce: Evidence from a Panel of Florida Counties," *Atlantic Economic Journal*, Volume 26, Number 1, p. 116 (1998).
1. List, J. "Explaining Intrastate Income Inequality: A Social Demographic Approach," *Atlantic Economic Journal* Volume 24, Number 4, p. 383 (1996).

### **Books**

1. Recent Advances in Environmental Economics. Edward Elgar Publishers. Edited with Aart de Zeeuw. 2003.
2. Field Experiments in Economics. Handbook of Experimental Economics. Elsevier. Edited with Jeffrey Carpenter and Glenn Harrison, 2005.

3. Using Experimental Methods in Environmental and Resource Economics. Edward Elgar Publishers. Edited, 2006.
4. Field Experiments. Princeton University Press. Written with Glenn Harrison, 2007 (in progress).
5. Handbook of Experimental Economics. Edward Elgar Publishers. Edited with Michael Price, 2007 (in progress).

#### **Editorial/Service Responsibilities**

**Associate Editor (Board of Editors)**, *American Economic Review*, May 2004-present.

**Associate Editor (Board of Editors)**, *Journal of Economic Literature*, December 2006-present.

**Co-Editor**, *Journal of Environmental Economics and Management*; July 2004-present.

**Co-Editor**, *Environmental and Resource Economics*; August 2001-August 2004; July 2005-present. Responsible for handling about 50 papers per year. (first U.S. Editor of journal).

**Associate Editor**, *Journal of Regional Science*; March 2001-present.

**Editorial Board**, *The B.E. Journals in Economic Analysis & Policy*; June 2004-present.

**Editorial Board**, *Experimental Economics*; May 2004-present.

**Editorial Council**, *Journal of Environmental Economics and Management*; July 2001-present.

**Editorial Board**, *Letters in Spatial and Resource Economics*; December, 2006-present.

**Scientific Advisory Board**, *Environmental and Resource Economics*; May 2004-present.

**Special Issue Editor**, *Journal of Public Economics*: Using Experiments in Public Economics (2005).

**Special Issue Editor**, *Advances in Economic Analysis & Policy*: Field Experiments (2006, 2007).

**Special Issue Editor**, *Experimental Economics*: Special Issue on Field Experiments in Charity (2008).

**Special Issue Editor**, *Journal of Economic Behavior and Organization*: Field Experiments in Economics (2008; in progress).

**Economic Science Association, Section Head**: Experimental Methods; November 2003-2005.

**EPA Grant Advisory Board, 2001**

**EPA Science Advisory Board, September 2006-present.**

### **Selected Keynote Speaker Duties**

“Field Experiments, with Select Applications,” 2008 10th Experimental Economics Days, Dijon, France.

“Field Experiments in Public Economics,” 2007 Association of Environmental and Resource Economics Annual World Meetings.

“Field Experiments,” 2007 NAKE Lectures.

“Field Experiments,” 2006 European Economics Association Annual Meetings.

“Field Experiments,” 2006 Australasian Econometric Society Meetings.

“Field Experiments,” 2006 Canadian Economic Association Meetings (State of the Art Lecture).

“Field Experiments,” 2005 World Meeting of the Economic Science Association (Society for Experimental Economists).

“Scientific Numerology, Preference Anomalies, and Environmental Policymaking,” HERE, Iowa State University, September, 2003.

“Field Experiments in Environmental Economics,” 2002 World Congress of Environmental and Resource Economists, June 2002 (panel at the Congress).

“Environmental Policies in the US,” ICAFE Research Institute, Costa Rica, March, 2001

“International Environmental Policy, Competitiveness, and Location Behaviour of Firms,” Dutch Science Foundation/Euresco, Kerkrade, Holland, October, 2000.

“Environmental Policy, Competitiveness, and Location Behaviour of Firms,” Vaeshartelt Castle Conference Center, Maastricht, Holland, October, 1999.

“Growth, Inequality, and the Environment,” University of Heidelberg, October, 1998.

“Field Experiments in Economics,” University of Heidelberg, October, 1998.

**Student Advising (degree date and first placement)** Jonathan Alevy (PhD-2006; U. of Nevada), Omar Al-Ubaydli (PhD-2007; George Mason), Tarek Buhagiar (MS-1997; U. of Central Florida), Habiba Djebbari (PhD-2005; University of Laval), Hasan Durham (MS-1998;

Bermuda Bank), Greg Galinato (PhD-2006; U. of Washington), Min Sok Lee (PhD-2008; Citadel), Jeff Livingstone (PhD-2003; Bentley College), Xianping Lui (PhD-current); Michael Price (PhD-2005; U. of Nevada), Shaikh Raman (PhD-current), Anmol Ratan (PhD-current), Devesh Roy (PhD-2004; U. of Colorado), Shannon Sullivan (MS-2004; EPA), Haiwen Zhou (PhD-2002; Old Dominion)