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ABSTRACT

This paper documents the changing pattern of wage differentials between state and local government employees and their private sector counterparts during the 1979-1992 period. While the relative wages of women employed in the two sectors changed very little during this period, the relative wages of men employed in the state and local sector rose nearly 8%. There is substantial heterogeneity in the changes in relative wages of public and private sector employees during the 1980s. For highly educated workers, private sector wages rose significantly faster than public sector wages, while for those with at most a high school education, the public sector wage premium increased. We present both least squares and quantile regression estimates of the public sector premium. While the level of this premium is sensitive to our choice of quantile, the change in the premium, and the estimated pattern across skill levels, is not substantially affected by varying the quantile.

James M. Poterba Department of Economics, E52-350 Massachusetts Institute of Technology Cambridge, MA 02139-4307 and NBER Kim S. Rueben Department of Economics Massachusetts Institute of Technology Cambridge, MA 02139-4307 Total compensation for state and local government workers in the United States rose ten percent faster than that for civilian workers between 1982 and 1993. These statistics have sparked a public policy debate on the role of public sector pay increases in contributing to the fiscal problems of state and local governments during this period, and more generally on compensation policy in the public sector.¹ Much of this debate has proceeded without regard to a voluminous literature in labor economics, beginning with Smith (1977) and surveyed by Ehrenberg and Schwarz (1986), that has estimated the pay premium associated with working in the public rather than the private sector. The recent increase in average public sector compensation is particularly difficult to interpret in light of the well-documented rise in the labor market returns to schooling during the 1980s, and the greater concentration of highly-educated workers in state and local government than in the private sector.

Most of the previous research on pay differentials between the public and private sectors focuses on the 1960s and 1970s, a period when public sector employment grew rapidly and unions and collective bargaining diffused in the public sector. Ehrenberg and Smith (1994) summarize these studies as suggesting a public sector wage premium for women, and a small wage penalty for men. The most recent comparison of public and private sector wages, by Katz and Krueger (1991), tracks the evolution of relative wages during the 1979-1988 period. That study

¹Examples of recent policy discussions focusing on this issue include Cox and Brunelli (1992), who attribute fiscal stress to rising public sector pay, and Belman and Heyward (1992), who argue that wages in the public sector are insignificantly different from those in the private sector.

contrasts the state and local government wage premium for workers with different educational attainments. It finds that poorly-educated workers enjoyed a growing public sector wage premium during the 1980s, while better-educated workers faced a shrinking public sector premium. These findings, which motivate the current study, underscore the importance of disaggregation in considering relative public and private sector wages.

This paper presents new evidence on the evolution of the state and local government wage premium for different categories of workers during the last decade. We employ quantile regression techniques to explore the distribution of relative wages in the two sectors. We find that while the level of the public sector wage premium varies significantly as one moves across quantiles of the conditional wage distribution, the change in the public sector wage premium is relatively insensitive to the choice of quantile.

This paper is divided into four sections. Section one summarizes recent trends in wages and compensation in state and local government and the private sector. It uses data from the Current Population Survey (CPS) to confirm previous estimates of the average public sector wage premium, for men and women with different levels of human capital. It also discusses the intertemporal consistency problems that are created by the 1992 change in the CPS questions related to education.

Section two presents quantile regression evidence on both the level of, and change in, the public sector wage premium. The empirical results suggest that different parts of the relative wage distribution have evolved in different ways during

the last two decades, and provide further insight on the experience of workers with various levels of human capital. Section three reports alternative estimates of the public sector wage premium, based on comparisons of workers in narrowly-defined occupations with similar job responsibilities in both sectors. Although there are substantial disparities in the estimated public sector premia in different occupations, the broad patterns are consistent with our earlier findings. A brief conclusion suggests a number of directions for further work.

1. Compensation & Wage Differentials: State & Local Government vs. Private Sector

Two data sources are widely used to compare the relative earnings of workers in state and local government and the private sector. These are the Employer Cost Index (ECI), which is compiled by the Bureau of Labor Statistics and has included information on total compensation of state and local government employees for the period since 1982, and the Current Population Survey (CPS), which contains individual-level information on the wages and salaries of workers in state and local government as well as the private sector.² This section begins by describing the relative compensation trends shown by the ECI data. The primary limitation of the ECI is that it is not possible to control for worker characteristics in comparing wages and benefits in the two sectors. The remainder of this section, and this paper, therefore

²We combine state and local government employees into a single sector. In 1991, states employed 4.4% (5.4%) of employed men (women), while localities accounted for 7.6% (11.9%). The higher share of female local employees largely reflects local employment of primary and secondary teachers.

relies on CPS data to compare the relative public and private sector wages of workers with similar characteristics.

1.1 Relative Compensation Data from the Employment Cost Index

The BLS Employment Cost Index measures total compensation, wages plus the cost of fringe benefits, for workers in the public and private sectors. These data can be used to compare the average levels of compensation in the two sectors at a point in time, or to compare the relative growth rates over time in compensation for a fixed occupational mix of workers. Table 1 presents data from the March 1993 Employment Cost Survey, which show a substantial difference between average compensation in state and local government (\$24.44 per hour) and the private sector (\$16.70 per hour). Nearly two thirds of this disparity is the result of higher wages and salaries in the public sector.

Table 1 also presents more disaggregate information on the relative compensation of workers in the two sectors. It divides employees into three categories: white collar, blue collar, and service.³ Part of the disparity between the average compensation In the public and private sectors is due to the greater concentration of white collar workers, 68% vs. 51%, in state and local government. Even within these broad occupational categories, however, both average

³More than half of state and local government employees are employed in the production of educational services. Teachers and most other workers in the education sector are white collar employees. Police, fire, and sanitation workers are classified as service workers.

compensation and average wage and salary for state and local employees exceed the comparable magnitudes for private sector workers. The absolute disparities are greatest for white collar and service employees, who receive an average of \$8.00 and \$8.50 in additional compensation in the public sector. The percentage difference in compensation is greatest for service workers, for whom total public sector compensation is nearly twice that in the private sector.

ECI data are available since 1982. They show that the Index of total compensation for private sector workers rose 60.4%, or at a compound annual growth rate of 4.3%, between June 1982 and June 1993. For state and local government employees, the corresponding increase in compensation was 76.2%, which corresponds to an annual growth rate of 5.1%. Most of the difference in compensation growth rates occurred during the mid-1980s.

The primary advantage of ECI data, relative to information in the CPS, is that it provides information on fringe benefits as well as wages and salaries. In 1993, benefit costs averaged 43.8% of wage costs for public sector workers, and 40.3% for those in the private sector. Between 1982 and 1993, wages and salaries grew 69.2% in the public sector, and 52.2% in the private sector. Thus, both wage and non-wage compensation increased faster for public sector than private sector workers. These summary measures nevertheless suggest that focusing exclusively on the evolution of relative wage levels, as we do below, should capture the broad trends in relative compensation in the two sectors.

1.2 Public Sector Wage Premia in the CPS Data

We follow in the tradition of Smith (1977) and estimate the wage premium associated with state and local government employment by fitting wage equations on CPS data.⁴ Our wage equation relates the logarithm of an individual's hourly wage, $ln(w_{tt})$, to a set of individual characteristics (X_{tt}) that can affect marginal productivity, and an indicator variable (SLGOV_{tt}) for working in the public sector:

$$\ln w_{\rm R} = X_{\rm R}\beta_{\rm r} + SLGOV_{\rm R} * \delta_{\rm r} + \epsilon_{\rm R} \,. \tag{1}$$

The set of individual characteristics includes education, experience (age - education -6), marital status, race, residence in an SMSA, as well as an indicator variable for part-time employment. We allow education to affect wages through a set of four categorical variables (EDUC) for number of years of schooling, corresponding to less than twelve years, thirteen to fifteen years, sixteen years, which typically corresponds to completing college, and more than sixteen years. The omitted category is twelve years of schooling, which typically corresponds to completing high school. The wage equation includes linear, quadratic, cubic, and quartic powers of experience. In some equations, we also include a set of control variables for ten broad occupational

⁴Moore and Newman (1991) summarize this literature, and also note that since wage equations estimated on Individual data typically lack information on precise job characteristics, there may be omitted factors, such as the riskiness of some types of public sector jobs, that contribute to wage differentials.

classifications, such as managerial and technical, sales, or crafts.⁵

We estimate (1) using data from the merged outgoing rotation groups in the CPS for the years 1979-1992. We exclude self-employed individuals from our analysis, because it is difficult to measure their wage rates. We also exclude federal government employees, because they are neither private sector nor state and local government employees.⁶ We estimate equation (1) separately for men and women.

Changes in the CPS questionnaire with respect to education, introduced beginning with the 1992 survey, make it impossible to estimate the same wage equation before and after 1991. Prior to 1992, the CPS question about educational attainment asked respondents about the number of years that they had attended school, and whether the final year of schooling had been completed. Beginning with the 1992 survey, the CPS questions focused on the respondent's highest grade completed, with additional questions designed to collect information on degrees

⁶The set of variables included in this wage equation is similar to that in Katz and Krueger (1991, 1992), although our approach is somewhat different. They estimate separate wage equations for workers in the public and private sectors, and then predict average wages in each sector for hypothetical workers with fixed characteristics. We estimate a single wage equation each year for all men, and all women, and impose the same coefficient vector β_{t} for the private and public sectors up to a year-specific shift parameter, δ_{t} . This procedure yields a parametric estimate of the wage premium associated with public sector employment. We further disaggregate this premium, in some cases, into that part attributable to differences in the returns to schooling and experience across sectors. We always constrain the coefficients on other individual characteristics to be equal across sectors.

⁶If we include federal employees, and allow a separate average wage premium for these workers, our results on the relative wages of state-local government and private sector employees are not affected. The average wage premium for federal workers, relative to private sector workers, is positive.

obtained. These questions do not elicit the same information from respondents, and we present information in the appendix on the distribution of educational attainment from the two sets of surveys.⁷

These survey changes imply an inconsistent classification of individuals across the five categorical variables for educational attainment between 1992 and previous years. This inconsistency will also affect the measurement of experience, which is defined as (age - schooling - 6). In spite of these problems, we estimate the analogue of equation (1) on the 1992 data, and we do not find any evidence of a discontinuity in the estimated public sector wage premium between 1991 and 1992. The problem of intertemporal inconsistency, however, leads us to focus on the 1979-1991 period when we disaggregate the state and local government wage premium by education and experience.

Equation (1) allows the premium for state and local government employees (δ_t), as well as other coefficients in the wage equation, to vary across years. Figure 1a plots the values of δ_t from the estimated wage equations for men for the 1979-1992 period. The other coefficients from the estimated wage equations, which are similar to those in other studies using CPS data, are not reported. Figure 1 shows two curves, one corresponding to estimates of (1) without occupational controls, the other with such controls. The standard error of each year's estimate is approximately

⁷To illustrate the potential differences, consider a respondent who failed second grade, but then successfully completed all subsequent years of schooling and received a high school degree. This respondent would have thirteen years of schooling according to the pre-1992 questions, but would be recorded as having completed high school (12 years of schooling) in the 1992 survey.

0.005. The figure shows that after controlling for worker attributes, men employed in the public sector earned less on average than their private sector counterparts in the early 1980s.⁸ The estimated magnitude of the private sector premium is sensitive to the inclusion of occupational controls, a point that Belman and Heyward (1992) raise in the popular debate on public sector compensation. For 1980, for example, without such controls the point estimate suggests a private sector premium of twelve percent. With such controls, the premium is approximately seven percent.

The premia shown in Figure 1a contrast with the earlier estimates based on differences in average wages in the Employment Cost Index. In the early 1990s, the CPS data show rough parity between the characteristic-controlled wages of men employed in the public and private sectors. The estimates of δ_t with and without occupational controls display a similar pattern of compression in the differences between public and private sector pay. While the estimates without occupation controls suggest that public sector male workers earned 11.5% less than their private sector counterparts in 1980, they suggest earnings of only 1.9% less in 1992. With occupational controls, the absolute difference narrows, with a change from a 6.6% deficit (1979) to a 0.3% premium (1992).

Figure 1b shows the analogous estimates of the year-by-year wage premium

⁶We have disaggregated public sector workers into state employees and local government employees. In 1979, men who worked for local governments earned 2.9% (0.8 standard error) less than those who worked for state governments. This differential declined over the 1979-1991 period, to a local government penalty of 0.6% (0.9) by 1991. For women, local governments also pay less well than state governments. The pay penalty changes from 3.7% in 1979 to 4.2% in 1991.

for women employed in state and local government. Both the level of the wage premium, and the time pattern of this premium, are very different than those for men In Figure 1a. Without occupational controls, the public sector appears to pay a <u>premium</u> of between three and five percent to women employees during this period. With occupational controls, the average wage premium is statistically indistinguishable from zero in the early 1980s and early 1990s, although it rises slightly, to a premium of one and a half percent, in the mid-1980s.

1.3 Public Sector Wage Premia Stratified by Educational Attainment

Katz and Krueger (1991) found substantial differences between the public sector wage premia for those with high school and college degrees. We present further evidence on the link between worker attributes and the public sector wage premium by interacting the set of indicator variables for five ranges of educational attainment (EDUC_{pt}) with the indicator variable for working in the state and local sector. This yields the equation:

$$\ln w_{R} = X_{R}\beta_{\ell} + \sum_{j=1}^{5} SLGOV_{R} * EDUC_{R} * \delta_{j} + \epsilon_{R}. \qquad (2)$$

The set of coefficients $\delta_{\mathbf{k}}$ measure the public sector wage premium for each educational group.

To avoid the problems of intertemporal inconsistency in the CPS education variable between 1992 and earlier years, we estimate equation (2) for 1979, 1985, and 1991. The upper panel presents estimates of $\delta_{\mathbf{x}}$ for men, and illustrates important

differences in the level and evolution of the public sector wage premium across educational groups. For men with a high school education or less, there was a public sector pay penalty at the beginning of the 1980s, but it largely disappeared during this decade. The premium for such employees with a high school degree was -.125 in 1979, but it was positive, +.021, in 1991. This reflects a net change of more than fourteen percent in the public sector premium. For men with college degrees, the public sector pay penalty also declined, but did not disappear, during the 1980s. In 1979, men with a college degree faced a public sector pay penalty of .130. It declined to .077 by 1991. The public sector wage penalty for men with post-college education did not follow the pattern for those with college degrees or less education. It widened by 4.7% from 1979 to 1985, and then remained constant between 1985 and 1991. There was consequently a net <u>expansion</u> in the public sector pay penalty for post-college educated men during the 1980s.⁹

The lower panel of Table 2 presents estimates of δ_{μ} for women. The pattern of changes in the public sector wage premia across educational classes resembles that for men, although the levels are different. High school educated women experienced an increase in their public sector pay premium from .016 in 1979 to .073 in 1991. Although high school educated women did not face the public sector pay penalty that high school educated men faced at the end of the 1970s, they did share in their

⁹Katz and Krueger (1991) limit their analysis to those with either 12 years or at least 16 years of schooling. They report relatively little change, or a slight increase, in the public sector pay penalty for men with college or post-college education during the 1979-1987 period. Table 2 shows there are differences in the relative wage experience of those with just 16, and more than 16, years of schooling.

relative public sector wage appreciation. For highly-educated women, the public sector wage premium of the late 1970s largely disappeared by 1991. A woman with a college degree was predicted to earn 9.2% more in the public than in the private sector in 1979, but no more in 1991. For women with post-college education, the estimated wage premium declined from 14.4% to 3.4%.

2. Exploring Public and Private Sector Wage Distributions

The recent decline in the real wages of workers with relatively low skill levels, documented for example by Bound and Johnson (1992), Katz and Murphy (1992), and Murphy and Weich (1992), has heightened interest in the lower tails of the both the private and public sector wage distributions in the United States. The possibility that political factors constrain the pay of highly-skilled public sector employees, which is discussed by Joskow, Rose, and Shephard (1993) and Ritchle and Gold (1992), suggests the value of examining the upper tails of the distributions as well. Katz and Krueger (1991, 1992) discuss a number of factors that may contribute to greater rigidity over time, as well as less dispersion at a point in time, in public sector wages than their private sector counterparts. In this section, we present new evidence on the distribution of relative wages in the public and private sectors.

There are three sources of differences in the public and private sector wage distributions: differences in the distributions of worker characteristics in the two sectors, differences in the returns to various worker charateristics across sectors, and

differences in the distributions of unexplained wage residuals across sectors.¹⁰ To explore the distribution of human capital attributes in the two sectors, we computed the distribution of predicted wages in each sector using the coefficients from a wage equation estimated only for private sector employees in 1991. These distributions for men and women are shown in Figure 2. For both men and women, the distribution of predicted hourly wages in the public sector is right-shifted relative to the analogous private sector wage distribution, indicating that there are proportionally more workers with high levels of education and experience in the public than in the private sector.

The regression coefficients in Table 2 describe the average public sector wage premium for individuals with different levels of education. They do not consider the possibility that the distribution of actual wages around their predicted values differs across sectors. In fact, both the unconditional and conditional wage distributions in the public sector are more compressed than those in the private sector. To illustrate this, we estimated separate wage equations for public and private sector workers, without occupational controls, using the 1979 and 1991 CPS data sets. The estimates for men show that for 1991, $\sigma_{priv} = .440$, while $\sigma_{el} = .410$. For women, the analogous estimates are $\sigma_{priv} = .414$ and $\sigma_{el} = .387$. There has been relatively little change in the relative dispersion of the public and private sector wage distributions for men, although there is some evidence of growing private relative to

¹⁰Juhn, Murphy, and Pierce (1993) decompose changes in the wage distribution into these three components.

public sector dispersion for women.¹¹

Estimating the public sector wage premium is complicated by the presence of different variances in the wage distributions in the public and private sectors. To illustrate this, consider a case in which the mean and median wages in the two sectors, conditional on worker attributes, are identical, but the private sector has greater wage dispersion. While comparisons of the mean or median conditional wage will show no public sector premium, comparisons of higher quantiles will show a public sector pay penalty, while lower quantiles will show a public sector premium.

Similar concerns about differences in the variance of conditional wage distributions between the union and non-union sectors led Chamberlain (1994) to study the union wage premium at various quantiles. Buchinsky (1994a,b) has developed related arguments for applying quantile-based methods to studying the returns to education and the changing distribution of private sector wages more generally. We follow this approach and estimate quantile regression models corresponding to equations (1) and (2) above.

We assume that the qth quantile of the conditional wage distribution is a linear function of individual attributes (X_*) :

$$Quant_{q}(\ln w_{R} | X_{p}) = X_{p}\beta_{at} + SLGOV_{t} * \delta_{at}.$$
 (3)

Koenker and Bassett (1978) demonstrate that quantile regression models can be estimated by finding the vector ($\beta_{q,t}$, $\delta_{q,t}$) that minimizes

¹¹In 1979, for men, $\sigma_{prtv} = .408$ and $\sigma_{el} = .374$, while for women, $\sigma_{prtv} = .362$ and $\sigma_{el} = .344$.

$$\sum_{e_R < 0} q * |y_R - X_R \beta_{q,t} - SLGOV_R * \delta_{q,t}| + \sum_{e_R > 0} (1-q) * |y_R - X_R \beta_{q,t} - SLGOV_R * \delta_{q,t}|$$
(4)

using linear programming techniques.¹²

Figure 3 presents estimates of δ_{qt} from quantile regressions with q = .10, .25, .50, .75, and .90 for the years 1979-1991. The corresponding point estimates, along with OLS estimates, are shown in Table 3. The estimated private sector wage premium for men, estimated by median regression, is about two percent greater than that estimated by ordinary least squares. At q=.10, the estimated private sector premium for the early 1980s is negligible, even though the OLS estimates suggest an 11% wage disparity between state and local government and the private sector. Similarly, the results for q=.90 show a public sector wage disadvantage of more than twenty percent in the early 1980s, declining to eight percent by 1991. In most years, the absolute difference between the wage premium estimated with median regression and that with q=.90 is smaller than that between the median regression and q=.10.

The quantile regression results for women are similar to those for men. The median regression results are similar to the least squares coefficients, and the level of the estimated public sector wage premium depends on the value of q, but the time series pattern of wage premia is similar for most quantiles. There is one exception:

¹²Chamberiain (1994) proposes an alternative minimum-distance estimator for quantile regression models, which requires stratifying the data into cells, computing cell quantiles, and then fitting a conditional quantile function to these cell quantiles. Where feasible, we estimated the quantile regression models presented below by this method, with results quite similar to those we report, which are based on the linear programming algorithm.

the low-quantile estimates of the wage premium display an upward trend during the 1979-1991 period. The median regression estimate of the public sector wage premium in 1991 (.039) is similar to that in 1979 (.041). For the lowest quantile (q=.10), however, the 1991 premium (.092) is substantially greater than the 1979 value (.061). The estimated premium at q=.10 also widens more during the mid-1980s, to .137 in 1988, than the premium estimated using either OLS or median regression.

The quantile regression results suggest two findings. First, the <u>level</u> of the estimated public sector wage premium is sensitive to the choice of quantile. There is a much smaller penalty associated with working in the public sector at iow than at high quantiles. The pattern of quantile regression coefficients for the state and local wage premium resembles Chamberlain's (1994) findings for union wage effects, with larger positive effects at lower quantiles. Second, in spite of our finding regarding the level of the public sector pay premium, however, the time series <u>pattern</u> of state and local government wage premia from the quantile regressions tracks that from the least squares regressions very closely, regardless of which value of q we choose.

We do not report standard errors for each of the coefficient estimates in Table 3, because these standard errors are roughly constant from year to year for each quantile. We do present the average of the twelve estimated standard errors for each set of quantile coefficients.¹³ These standard errors are computed from the analytic

¹³In a typical column in Table 3, more than half of the estimated year-specific standard errors equal the average standard error reported in the bottom row.

variance-covariance matrix, $V(\beta_{q,t}) = (X'X)^{-1}(X'WW'X)(X'X)^{-1}$, where $W = diag[(q^*|_{e>0} + (1-q)^*|_{e<0})/f_e(0)]$ and $f_e(0)$ is a kernel estimator of the density of the residual distribution at zero.¹⁴ The standard errors vary relatively little across years, but do vary across quantiles within each year. The regression coefficients corresponding to more extreme quantiles are estimated less precisely than those closer to the median.

Several recent studies, for example Rogers (1992), have considered the estimation of quantile regression standard errors, and compared the performance of this analytical procedure with alternatives such as bootstrap estimation. We also calculated bootstrap standard errors for some of our quantile coefficient estimates. Table 4 reports the $\delta_{q,t}$ coefficients, and both sets of standard errors, for the 1979 and 1991 samples. The results show that the analytic and bootstrap standard errors are very similar for both years. In no case do the two approaches yield differences in the estimated standard errors of more than .001, which corresponds to less than a 25% difference for virtually all coefficients.

There remains a question of whether our quantile regression results are solely driven by differences in conditional variances across sectors. Applying a result in Chamberlain (1994), if the conditional log wage distributions for the private and public sectors are respectively $N(X_{i}\beta_{priv}, \sigma^{2}_{priv})$ and $N(\delta + X_{i}\beta_{si}, \sigma^{2}_{si})$, then the estimated state and local wage premium at the qth quantile will equal $\delta + X_{i}(\beta_{si} - \beta_{priv}) + q^{*}(\sigma_{si} - \sigma_{priv})$.

¹⁴The density $f_{\star}(0)$ is estimated by ranking residuals, finding the residuals with ranks N⁺ = qN - N^{.5} and N⁺⁺ = qN + N^{.5}, and calculating $[\epsilon_{N^{++}} - \epsilon_{N^{+}}]/2N^{.5}$. This procedure is modified when qN + N^{.5} > N, or qN-N^{.5} < 0. Rogers (1992) discusses this algorithm in more detail.

Our estimated differences in the conditional variances across sectors are not large enough to explain the results in Table 3 if $\beta_{priv} = \beta_{pl}$. The differential variance contribution to the difference between $\beta_{.90,t}$ and $\beta_{.10,t}$ is $.80^{\circ}(\sigma_{priv} - \sigma_{pl})$, or less than .03 for both men and women. The actual 1991 difference in these coefficients is .157 (men) and .135 (women). This suggests, as our estimates of δ_{pt} by educational level confirm, that there are differences in the coefficient vector β across sectors.

We also apply quantile methods to study the public sector wage premium conditional on various levels of educational attainment, and conditional on various levels of experience. The results of estimating equation (2) by quantile methods are presented in Table 5. The results show that there is relatively little difference across quantiles in the 1979-91 change in the public sector premium. The level of the public sector wage premium, however, differs across quantiles in the same way as in Table 3. For those with less than a high school degree, there are also differences in the changes in the wage premia at different quantiles, but there is no apparent pattern. For those at high quantiles (q = .90), the increase in the public sector premium is smaller than that for others in the distribution.

The lower panel of Table 5 presents results for women analogous to those in the upper panel for men. The most striking examples of differences in the <u>change</u> in the public sector premium as we vary the quantile value are found for women with college or post-graduate degrees. For those with a college degree, the public sector pay premium in the 10th percentile narrowed from 13.6% (1979) to 10.3% (1991). For those in the 90th percentile, however, the pay penalty expanded substantially, from -1.4% in 1979 to -11.0% in 1991. A similar pattern is observed for those with post-graduate degrees.

We also explored the distribution of public sector wage premia for workers with different levels of experience. Instead of the quartic equation in experience, which is included in the X_k matrix of equations (1) and (2), we stratified CPS respondents into four experience groups: those with less than 11 years of experience, 11-20 years, 21-30 years, and more than 30 years. We then interacted these four indicator variables (EXPER_{pt}) with an indicator for working in state and local government, to measure the public sector premium for workers at different experience levels. This yields the following wage equation:

$$\ln w_{R} = X_{R}\beta_{t} + \sum_{j=1}^{4} SLGOV_{R} * EXPER_{R} * \delta_{R} + \epsilon_{R} .$$
(5)

Table 6 shows the results of estimating (5) by quantile regression. For men, there is no evidence that the level of the public sector wage premia depends significantly on experience, or that the pattern of such premia across experience categories changed substantially during the 1980s. For women, however, the results do suggest that those with more experience fared relatively better than those who were recently hired in the public sector. For female employees with less than ten years of experience, the public sector pay premlum narrowed from 5.5% to 1.8% between 1979 and 1991. For those with more than thirty years of experience, the premium grew from 7.2% to 8.5%. There is some evidence, based on comparison

of various quantile results, that high-experience women at the bottom of the conditional wage distribution recorded larger relative gains than those elsewhere in the distribution. For men, there is some evidence that the change in the public sector premlum, conditional on experience, depended on their location in the conditional wage distribution. For those with less than ten years of experience, the public sector pay premium grew much more for those near the top of the wage distribution than those at lower strata.

3. Public and Private Sector Wages in Specific Occupations

Our analysis so far has compared individuals with similar human capital attributes, but we have not considered occupational characteristics, such as the riskiness of some public safety jobs, that might lead to a pay differentials for public sector work. To address such differences, in this section we present detailed comparisons of relative public and private sector wages for several occupational categories with substantial employment in both sectors.

We begin by pooling adjacent years of CPS data, for 1979/80 and 1990/91, to increase our effective sample size.¹⁸ For each of these data sets, we then select respondents in the various occupational categories, estimate a wage equation similar

¹⁶Given the CPS sampling pattern, which surveys Individuals for four consecutive months, leaves them out of the survey for eight months, and then includes them again for another four months, half of the Individuals who participate in the survey in a given month of one year will will also be surveyed in the same month the next year. To avoid spurious double-counting of these individuals, we exclude the 1980 responses of such individuals in our 1979/80 data set, and the 1990 responses of such individuals in our 1990/91 data set.

to (1) above, and report the estimated value of $\delta_{e,tr}$ where subscript o denotes occupation and subscript t corresponds to either 1979/80 or 1990/91. The resulting coefficient estimates broadly confirm our earlier evidence that the public sector pay premium is most pronounced in traditional low-skiil occupations.

The upper panel of Table 7 presents results for men in several occupations that are common in both the public and private sectors. For orderlies, our estimates suggest a public sector pay premium of 17.3% in both 1979/80 and 1990/91. For cleaners, the pay premium widens from 2.1% (1979/80) to 9.1% (1990/91), and for truck drivers, a substantial pay penalty of 19.1% in 1979/80 is erased during the subsequent ten years, with an estimated, but statistically insignificant, pay penalty of 1.7% in 1990/91. For the highest skill occupation that we consider, doctors, the point estimates suggest a growing public sector pay penalty but we cannot reject the null hypothesis of pay equality across sectors for either 1979/80 or 1990/91.

The last two rows in the first sub-panel of Table 7 present results for teachers. We include special education and pre-kIndergarten teachers in our classification of primary and secondary teachers. Post-secondary teachers are professors and instructors in universities, community colleges, and other institutions of higher learning. For primary and secondary teachers, the results suggest a substantial public sector premium: 15.4% in 1979/80, 16.8% in 1990/91. Interpreting these findings is clouded, however, by the difficulty of comparing public and private schools. Because private schools may offer less difficult work environments than public schools, part of the estimated public sector premium may reflect differences in job

characteristics. Private schools also typically require fewer credentials, beyond a college degree, than their public sector counterparts. For post-secondary teachers, we estimate a public sector pay premium of between six and seven percent in both data sets.

The lower panel of Table 7 presents parallel evidence for women employed in similar occupations in the public and private sectors. The results for both orderlies and cleaners confirm the earlier findings for men, and there is weak evidence, based on the results for cleaners, receptionists, secretaries, and typists, of a growing public sector pay premium during this period. For nurses, a relatively high-skill occupation, we are not able to reject the null hypothesis of equal pay in the two sectors.

The results for female teachers differ somewhat from the results for men. For primary and secondary teachers, the point estimates suggest a substantial public sector pay premium, with weak evidence of a widening pay premium over the twelve years we consider. For post-secondary teachers, the estimates suggest that a substantial pay premium in 1979/80 largely disappeared by the end of our sample.

4. Conclusions

This paper presents new evidence on the evolution of the pay differential between state and local government and the private sector during the 1980s. It emphasizes changes in the distribution as well as the average level of this pay differential. For men, the results suggest that a substantial private sector premium at the beginning of the 1980s was largely eradicated during the 1979-1992 period. For women, there is little evidence of a change in the relationship between public and private sector wages. Most of this analysis has focused on wages and salaries, using data from the Current Population Survey.

We have not considered the potential selection biases that plague studies of Inter-sectoral wage differences, whether between the public and private sectors or the union and non-union sectors. This is because we have not found variables that are likely to affect the probability of public sector employment, but not public sector wages, and that could consequently be used to identify selection models.

One natural avenue for extending this work would involve more detailed consideration of fringe benefits in the public and private sectors. Public sector workers are more likely to be covered by defined benefit pension plans, and are more likely to receive a number of other fringe benefits than their private sector counterparts. There is little systematic evidence, however, on how the value of such fringes for comparable workers in the public and private sectors has changed over time. Moreover, this paper has not considered the possibility that the availability of benefit packages changed in different ways for different classes of workers, for example those with college degrees versus those with high school degrees.

A second issue we have not explored is the relative contribution of changes in public sector wages, and changes In private sector wages, to movements in the public-private pay differential. Evidence from previous studies of private sector pay, however, suggests that much of the change in relative wages for those with low educational attainment is due to worsening wage prospects in the private sector, combined with less pronounced changes in public sector real wages.

A final direction for further analysis is the link between fiscal institutions, such as balanced budget amendments or expenditure limitation laws, and the evolution of public sector pay. Compensation costs account for nearly two thirds of expenditures by state and local governments in the United States, and to the extent such laws affect public spending, they are likely to affect wages and/or employment in the public sector. Research directed at this issue is currently underway.

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999 9999 9999 9999 999 999 999 999 999	Occupational Category					
	White Collar	Biue Collar	Service	Total		
State & Local Government:						
Total Compensation	\$27.67	\$18.78	\$17.04	\$24.44		
Wages & Salaries	19.72	12,13	10.83	17.00		
Fraction of Employees	68%	12%	20%	100%		
Private Industry:						
Total Compensation	\$19.67	\$16.43	\$ 8.54	\$16.70		
Wages & Salaries	14.32	11.01	6.48	11.90		
Percent of Employees	51%	32%	17%	100%		

Table 1: Employee Compensation Costs, March 1993

Sources: U.S. Department of Labor(1993), pages 12-16. Fraction of employees correspond to 1992 percents and are from Braden and Hyland (1993), page 17.

Education Level			
	1979	1985	1991
		Men	
Less than 12 years completed	067	027	.046
	(.010)	(.012)	(.015)
High School Degree	125	053	.021
(12 years completed)	(.008)	(.008)	(.008)
Some College	101	050	.020
(13-15 years completed)	(.010)	(.011)	(.010)
College Degree	1 3 0	150	077
(16 years completed)	{.011}	(.012)	(.011)
Post-Graduate Degree	063	110	100
(More than 16 years)	(.008)	(.010)	(.010)
		Women	
Less than 12 years	.047	.107	.106
completed	(.010)	(.013)	(.015)
High School Degree	.016	.065	.073
(12 years completed)	(.006)	(.007)	(.007)
Some College	.008	.016	.007
(13-15 years completed)	(800.)	(.009)	(.008)
College Degree	.092	.044	005
(16 years completed)	(.009)	(.009)	(.008)
Post-Graduate Degree	.144	.046	.034
(More than 16 years)	(.012)	(.011)	(.010)

 Table 2: Differences in Return to Educational Attainment Between State and Local and Private Sector Employees

Notes: Results are from OLS regressions run on data from the Outgoing Rotation Groups of the CPS 1979, 1985 and 1991. Included explanatory variables, described in more detail in the text, are indicator variables for each education level, experience, marital status, SMSA status and race. Standard errors are reported in parentheses.

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ج بھی حدین کی کی کی لی ن میں ہے۔		Quantile				
Yeer	Mean	.10	.25	.50	.76	.90
	h û 199999 20 20 pe p		 Men		12 (2	
1979	-,098	.000	059	124	163	183
1990	-,115	+,008	067	- 140	178	209
1981	122	.005	062	•.139	190	224
1992	-,111	.014	046	•.123	•.179	222
1983	096	.035	026	113	171	208
1984	098	.049	-,024	101	165	180
1985	076	.048	018	096	147	172
1986	072	.056	014	093	140	153
1987	063	.066	004	076	117	110
1988	048	,066	005	073	117	102
1989	.045	.058	000	065	105	113
1990	-,036	,065	.010	056	e80.+	098
1991	-,024	.076	.019	-,040	074	091
Avg SE	.006	800,	.006	.005	.005	.007
<u>.</u>			Women			
1979	.039	.061	.066	.041	.002	037
1980	.040	.065	,060	.041	.002	036
1961	.030	.087	.062	.031	-,017	052
1992	.028	.075	,071	.034	021	071
1993	.037	.093	.083	.043	018	067
1984	.040	.112	.095	.050	014	062
1986	.052	.125	.102	.061	006	041
1986	.053	.126	.108	.057	002	046
1987	.053	.135	.111	.060	010	046
1998	.053	.137	.105	,048	001	039
1989	.037	.099	.078	.037	005	038
1990	.042	.104	.093	.047	.004	034
1991	.035	.092	.084	.039	-,011	043
Avg. SE	.004	.005	.005	.005	,005	.007

Table 3: Quantile Regression Estimates of State and Local Employee Wege Premia

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Notes: Fremie are based on ordinary least equares and quantile regression procedures on data from annuel CPS Outgoing Rotation Groups from 1978-1991. Variables controlled for in the regressions are schooling, experience, marital status, SMSA status and race. Average analytic standard errors for each quantile are reported.

		1979			1991	
	q=.1	q = .5	q ≕ .9	q = .	1 q=.5	e. = p
Male Workers:						
S&L Premium	.000	124	183	.076	5040	081
Analytic SE	(.007)	{.004}	(.007)	300.}	3) {.004}	{.008}
Bootstrap SE	(.006)	(.005)	(.006)	(.009) {.004}	{.009}
Female Workers:						
S&L Premium	.061	.041	037	.092	.039	043
Analytic SE	(.004)	(.003)	{.007}	(.006	5) (.004)	(.008)
Bootstrap SE	(.004)	(.004)	(.006)	(.006	5) (.003)	(.007)

 Table 4: Comparison of Analytic and Bootstrap Standard Errors for Quantile Regression Models

Notes: Bootstrap standard errors are calculated using 20 iterations. Analytic standard errors are calculated using a kernel density function. Both procedures are performed using the STATA software package.

<u>_</u>___

Education Level	Year	Mean	q=.10	q=,25	q=.50	q=.75	q=.90		
		. Men							
	1979	067	000	042	088	-,105	136		
Less then 12		(.010)	(.015)	(.012)	(.009)	(.008)	(.015)		
years completed	1991	.041	.091	.064	.019	.014	- 023		
		(.015)	(.023)	(.018)	(.015)	(.018)	(.024)		
	1070	145		000					
High School Degree (12 Years Completed)	1979	1 (.008)	048	-,092 (.010)	147	198	169		
		1	(((((.012)		
	1091	.017	.067	.038	.005	015	002		
		(,008)	(.013)	1.010	(800.)	(.010)	(.013)		
	1979	. 101	021	064	107	140	170		
Some College (13-15		(.010)	(.016)	(.013)	(.010)	(.009)	(.016)		
years completed)	1991	.016	.054	.037	.020	+ 008	. 035		
		(.010)	. (.015)	(.012)	(.010)	(.012)	(.016)		
College Degree (16	1979	;130 / (01 1)	.010	-,070	-,181	216	239		
vears completed)			(.017)	(.014)	(,010)	(.010)	(.016)		
	1991	087	.054	044	109	163	196		
		(.011)	(,018)	(.014)	(.012)	(.014)	(.018)		
	1979	063	.139	.015	111	200	211		
Post-Graduata Degree		(.010)	(.015)	(.012)	(.009)	(800.)	(.016)		
(More then 16 years)	1991	105	.122	035	- 168	- 231	- 203		
		(.010)	(.016)	(.012)	(.010)	(.012)	(.016)		
				Wa	men				
	1979	.041	085	048	027	016	- 005		
Less than 12 years		(.010)	(.012)	(,009)	(,010)	(.014)	(,016)		
completed	1001	1 102	000		070	007	107		
	[99]	1 (015)	(022)	.099	.079	.087	(026)		
	_		(,022)	(.010)	(.0177	(.010)	(.020)		
18. L A.L. 18	1979	,009	.031	.026	.019	-,013	065		
High School Degree		1.000	(.007)	(.006)	(.006)	(,008)	(.009)		
(12 years completed)	1991	.069	.086	.107	.089	.047	.003		
		(.007)	(_010)	(.007)	(_007)	(800.)	(.012)		
	1979	.000	.015	.023	800.	013	048		
Some College		(.008)	(.009)	(800.)	(.009)	(.012)	(.013)		
(13-15 years completed)	1991	.001	.041	.035	.007	031	061		
	• •	(.008)	(.013)	(800.)	(.009)	(.010)	(.016)		
	1979	1.086	136	145	105	022	014		
College Degree (16 years completed)	1070	(.009)	(.010)	(.008)	(.009)	(.012)	(.014)		
	1001		100	674		000	- 110		
	1991	i -,007	.103	,074 (009)	-,020	080	110		
				(,	1 10/				
B	1979	.139	.298	.230	.144	.048	002		
Post-graduate Degree		(,012)	(.013)	(,011)	(.012)	(.016)	(.018)		
found man in Assust	1991	.092	.254	.133	.002	084	-,141		
		(.010)	(.015)	(.010)	(.011)	(.012)	(.017)		

Table 5: Differences in Return to Educational Attainment Between Public and Private Sector Employees Least Squares and Quantile Regression Estimates

Note: Analytic standard errors are reported in parentheses. Further description of the estimation method and data set is provided in the text.

و و و و و و و و و و و و و و و و و و و		T					
Experience	Year	i Mean	 	q=.25	q=,60	q=.75	q=.90
		1	•	I	Men		
	1979	084	009	047	082	128	157
10 or Less Years		(.007)	(.009)	(.004)	(.002)	(.007)	(.012)
	1991	018	.013	010	014	006	024
		(,009)	(.011)	(.003)	(.007)	(.011)	(.018)
	1979	104	.010	064	-,144	177	•.182
11 - 20 Years		(_003) 	(.011)	(.004)	(.002)	(.008)	(.014)
	1991	024	.092	.023	046	064	098
		(.008)	(_010}	(.003)	(.006)	(.010)	(.014)
	1979	078	.020	034	119	139	139
21 - 30 Years		(.010)	(.013)	(.005)	(.002)	(.009)	(.016)
	1991	026	.118	.018	054	077	090
		(.009)	(.011)	(.003)	(.007)	(.011)	(.015)
	1978	087	.002	071	134	161	147
Over 30 Years		(.008)	(.011)	(.004)	(.002)	(.008)	(.014)
	1991	004	.097	.067	020	-,084	•.071
		(.010)	(.012)	(.003)	(.007)	(.012)	(.016)
		i		W	omen		
	1979	.055	.065	.051	.039	.020	004
10 or Less Years		(.006)	(.005)	(.003)	(.004)	(.006)	(.012)
	1991	.018	.049	.038	.013	002	005
		(.008)	(.010)	(.004)	(,009)	{.008}	(.015)
	1979	.020	.044	.045	.002	020	057
11 - 20 Yeare		(.008)	(.005)	(.004)	(.005)	(.008)	(.015)
•	1991	.004	.091	.074	.013	048	073
		(.007)	(.009)	(.004)	(.008)	(.008)	(.013)
	1979	.032	.051	.058	.043	•.002	062
21 - 30 Years		(.008)	(.007)	(.004)	(.005)	(.009)	(.017)
	1991	.042	.138	.1 10	.066	018	.069
		(.008)	(.010)	(.004)	[.008]	(.008)	(.014)
	1979	.072	.087	.085	.081	.045	-,000
Over 30 Yeers		{.007}	(.006)	{.004}	(.004)	(.008)	(.015)
	1991	.085	.118	.131	.108	.051	.007
_		(.008)	(.011)	(.005)	(.009)	(.009)	(.015)

Table 6: Differences in Return to Experience Levels Batween Public and Private Sector Employees Lesst Squeres and Quantile Regression Estimates

Note: Analytic standard errors are reported in parentheses. Further description of the model being estimated, and the data sat, is provided in the text.

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	Number of	Observations		Number of O	bservations	
Occupation	Public	Private	Premium	Public	Private	Premium
	 ! !		Mak	•		
Doctor	126	302	009 (.063)	140	377	•.063 (.061)
Bus Driver	301	281	049 (.034)	275	277	.066 (.035)
Truck Driver	379	4778	191 (.021)	287	5548	017 (.024)
Orderlies	169	181	.173 (.032)	103	248	.173 (.041)
Cleaners	1354	3094	.021 (.011)	1080	2777	.091 (.014)
Primary & Secondary Teachers	2413	357	.164 (.021)	2070	647	.168 (.020)
Post-Secondary Teachers	808	332	.072 (.029)	826	410	.061 (.029)
				Female		
Registered Nurses	720	2814	.009 (.012)	620	3639	024 (.014)
Practical Nurses	188	888	.036 (.023)	141	966	.023 (.026)
Secretaries	2093	8649	034 (.007)	1848	7676	000 (800.)
Receptionists	198	1533	.015 (.021)	162	1866	.042 (.025)
Typists	740	1916	042 (.012)	387	860	001 (.020)
Orderlies	664	2205	.128 (.011)	546	2893	.080 (.017)
Cleaners	663	2186	.044 (.016)	449	2454	.095 (.017)
Primery & Secondary Teachars	6408	1201	_283 (.013)	5767	1870	.337 (.012)
Post-Secondary Teachers	396	195	.133 (.043)	577	260	023 (.039)

Table 7: Occupation-Specific Estimates of Public Sector Wage Premie

Notes: Premis are calculated using an ordinary least squares procedure on data from CPS Outgoing Rotation Groups for 1979/1980 and 1990/1991. Occupations are based on occupation codes listed and codes for the two periods are matched based on titles. The primary and secondary teachers category also includes pre-kindergarten and special education teachers. Variables controlled for in the regressions are schooling, experience, marital status, SMSA status and race. Standard errors are reported in parentheses.







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Appendix: Changes in CPS Coding of Education, Pre- and Post-1992

In 1992, the Bureau of Labor Statistics changed the Current Population Survey questions concerning educational attainment. Prior to 1992, the questions focused on number of years of school attended, and whether the respondent had completed the final year of schooling. Beginning in 1992, the survey asked about the highest grade of school attended. The modified questionnaire also grouped some potential responses on years of schooling, such as grades 1-4 and grades 5-6.

These changes makes it impossible to estimate the same wage equation on CPS data before 1992, and for 1992 and subsequent years. Jaeger (1993) presents some evidence on the relative performance of wage equations estimated with the two sets of educational variables. In this appendix, we present summary information on the distribution of responses to the two sets of surveys, and the pattern of responses for those who were included in both the 1991 and 1992 Current Population Surveys.

Table A-1 shows the distribution of responses across education categories for respondents in the 1990, 1991, and 1992 Current Population Surveys. The pre-1992 respondents are classified by number of years of education completed, while the 1992 respondents are categorized by highest grade attended. There are two differences of note. First, the fraction of 1990/1991 respondents who are classified as having twelve years of schooling is more than two percent greater than that in 1992. This is offset by a higher fraction of the 1992 respondents who appear to have attended some college, but do not have a college degree. Second, the 1992 survey reveals a higher fraction of respondents with sixteen years of schooling, and a lower fraction with post-graduate degrees.

To provide further information on the nature of the response changes, Table A-2 reports a cross-tabulation of responses to education questions for respondents who were in the Current Population Survey in two consecutive years. The column labelled 1990/1991 shows the degree of agreement between responses to the same survey instrument, pertaining to the same individual, in two consecutive years. For most levels of educational attainment, the agreement rates are greater than 95%, with the notable exception of the 11 or 12 years of schooling (no high school degree) category. The incidence of identical responses is 94% for those completing 12 years of high school, and 97% for those with 16 years of schooling.

Table A-2 also shows the degree of agreement in education responses for individuals who were surveyed with different Instruments in 1991 and 1992. The incidence of identical responses for those with 1991 responses shwoing fewer than twelve years of education completed is less than 70%. Since the 1990/1991 cross-tabulation suggests there is relatively little pure measurement error in these questions, these results suggest substantive differences in the responses to the two sets of questions. There is a higher degree of agreement in responses for those who completed high school, with 90% of the 1991 respondents in this category classified the same way in 1992. For those recorded as having 16 years of schooling in 1991, however, only 79% were coded as having a B.A. degree in 1992.

Years of	Highest Grade		Men			Women	
Completed (Pre-1992)	Attended (Post-1991)	1990	1991	1992	1990	1991	1992
0	0	0.3	0.2	0.3	0.2	0.2	0.1
1-4	1-4	0.6	0.7	0.7	0.4	0.4	0.3
5-6	5-6	1.4	1.3	1.3	0.7	0.7	0.7
7-8	7-8	2.5	2.6	2.2	1.5	1.5	1.5
9	9	2.0	1.9	2.1	1.4	1.3	1,4
10	10	3.6	3.4	3.5	3.0	2.7	2.8
11, 12(Not Completed)	11, 12 No Diploma	4.1	3.8	5.1	3.7	3.5	4.5
12 (Completed)	High School Degree/GED	37.0	36.2	34.5	39.7	39.1	36.3
13-15	Some College (no degree), Associates Degree	22.3	22.3	25.6	25.7	26.1	29.2
16	B.A. Degree	14.6	15.3	16.4	14.2	14.7	16.2
17+	Post-Graduate Degree	11.4	12.2	8.6	9.6	9.9	6.6

Appendix Table A-1: Tabulations of Educational Attainment Variables, 1990-1992 Current Population Surveys

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Notes: Levels are from tabulations run on data from the Outgoing Rotation Groups of the CPS. 1990, 1991 CPS's surveyed the number of years of school completed. The 1992 CPS surveyed the highest grade completed. These questions can produce different results.

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Years of Education Completed (Pre-1992)	Highest Grade Attended (Post-1991)	1990/ 1991	1991/ 1992
0	0	100%	71%
1-4	1-4	97	71
5-6	5-6	96	70
7-8	7-8	97	75
9	9	98	58
10	10	97	66
11, 12(Not Completed)	11, 12 No Diploma	74	66
12 (Completed)	High School Degree/GED	94	90
13-15	Some College (no degree), Associates Degree	95	77
16	B.A. Degree	97	79
17+	Post-Graduate Degree	92	92

Appendix Table A-2: Tabulations of Educational Attainment Match Rates, 1990/1991 and 1991/1992 Current Population Surveys, Male Respondents

Notes: Match rates are for male respondents who were in the fourth month rotation in the earlier year and the eight month rotation of the second year listed. Individuals were matched based on household identification number, age, race and relation to reference person. In both 1990/1991 and 1991/1992, about half of all possible respondents matched. Percentages listed are the match rates of the latter year category with the earlier year category. For example, the number listed for 16 and BA degree is the percent of respondents who responded that they had a BA in 1992, and who also responded they had 16 years of education. (This entry is <u>not</u> the percent of people who had 16 years of education who have a bachelor's degree.)