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## BEYOND THE CLASSROOM: THE IMPLICATIONS OF SCHOOL VOUCHERS FOR CHURCH FINANCES

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### ABSTRACT

Governments have used vouchers to spend billions of dollars on private education; much of this spending has gone to religiously-affiliated schools. We explore the possibility that vouchers could create a financial windfall for religious organizations operating private schools and in doing so impact the spiritual, moral, and social fabric of communities. We use a dataset of Catholic-parish finances from Milwaukee that includes information on both Catholic schools and the parishes that run them. We show that vouchers are now a dominant source of funding for many churches; parishes in our sample running voucher-accepting schools get more revenue from vouchers than from worshipers. We also find that voucher expansion prevents church closures and mergers. Despite these results, we fail to find evidence that vouchers promote religious behavior: voucher expansion causes significant declines in church donations and church spending on non-educational religious purposes. The meteoric growth of vouchers appears to offer financial stability for congregations while at the same time diminishing their religious activities.

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## 1 Introduction

In the United States, private schools are dominated by religious organizations. According to the Private School Survey, over 80% of all private school students in the 2011/2012 school year attended a religiously-affiliated school. The most common type of religious private school in the US is a Catholic School, and most Catholic schools are operated by the local Catholic Church.

The educational environment facing these schools and their churches has dramatically changed in recent years with the rise of school vouchers and related programs that use government funds to subsidize attendance at private elementary and secondary schools. These programs have become enormously popular. Nearly half of all states have enacted a voucher-style school-choice program supporting private schools (AFC Growth Fund, 2016), and billions of dollars have been spent on these programs. The current presidential administration has indicated a strong interest in pursuing large-scale voucher funding nationally, which would increase voucher support even further (Strauss, 2017).

With the rise of vouchers, a large literature has developed to investigate the effects of voucher programs. Most of this work has focused on the impact of voucher programs on educational outcomes (see Figlio, 2009; Hoxby, 2003a; the Center on Education Policy, 2011; and Epple, Romano, and Urquiola, forthcoming, for reviews). The focus of this literature is quite understandable and worthwhile.

However, since vouchers subsidize attendance at religiously affiliated schools, they have the potential to impact not just educational outcomes, but the outcomes of churches that operate private schools as well. Religious schools not only dominate private education, but also appear to dominate the market for voucher-accepting schools. Data from the 2007-2009 wave of the Schools and Staffing Survey indicates that, among all students attending a voucher-accepting private school, 85 percent attend a religiously-oriented school. But the implications of voucher programs for religious groups is a topic that has received relatively little attention. In fact, to our knowledge it has received no attention in prior academic work. At the same time, discussions of vouchers among the media, policy makers, and ordinary citizens often concern whether, in the words of Justice William Rehnquist, vouchers have "the effect of advancing or inhibiting religion" (Rehnquist, 2002).<sup>1</sup>

<sup>&</sup>lt;sup>1</sup>See for example Bronner (1998), Editorial Desk of the New York Times (2002), Banchero and Levitz (2012), Weaver (2011), PBS (2014), Duncan (2003), and Kagan (2011).

In this paper, we take up the argument that a primary effect of vouchers may not involve educational outcomes but instead may concern the funding of religious activities and the resultant changes in how religious groups organize and behave. Our study uses a dataset of 71 Catholic parishes in Milwaukee covering the years 1999 to 2013. In an era where studies featuring enormous or unusual datasets have become commonplace, we nonetheless regard our dataset of Milwaukee parishes as somewhat extraordinary. Churches do not have to provide financial information to the government, and while some efforts have been made to obtain data from non-Catholic parishes (e.g., Gruber and Hungerman, 2008), we are unaware of any prior study in any discipline which provides financial information on a set of Catholic parishes and their schools over time. Our data allows us to do so in a city featuring one of the most famous voucher programs in the country (Rouse, 1998). Our data includes information on revenues and expenditures for a parish's Catholic school, voucher revenue for the school, non-educational revenues and expenditures at the parish, and offertory revenue (e.g., contributions from worshipers). We can thus see how increased voucher revenue affects school finances *and* non-educational church finances.

Participation in the voucher program is voluntary for both students and schools. Thus, parishes with high levels of voucher revenue might differ from other parishes for a variety of reasons, including reasons unrelated to voucher spending. Comparisons of parishes with voucher-accepting schools to other parishes could confound the effects of vouchers with these other attributes. To address this fact, we exploit several changes in school choice policies during the period of our sample. These policies altered the maximum voucher payment, expanded voucher eligibility to new communities, and changed the income-eligibility thresholds for some students in some years. We combine this information with detailed address information on each parish to construct a measure of how generous voucher policy is in a given year for a given parish in a given neighborhood. We then exploit the panel nature of our data to follow parishes over time, comparing financial outcomes for parishes seeing significant changes in voucher policy relative to other parishes. Further, we can make this comparision among parishes with schools as well as among those without.

We find that expansion in voucher policy is, unsurprisingly, associated with increases in voucher revenues for parishes with schools. We also find that voucher expansion prevents parish closures and mergers. We document this result using hazard regressions, but it is suggested by simple inspection of the data: closures are reasonably common before the first major voucher expansion we study and stop almost entirely thereafter.

We further see how voucher expansion impacts parishes' finances. Interestingly, and the above results notwithstanding, we find no evidence that vouchers subsidize parish religious activity beyond the operation of religious schools. In fact, our estimates repeatedly suggest the opposite. Vouchers cause a significant *decrease* in spending on non-school religious purposes such as religious staff salaries, mission support, and church maintenance. We also find that voucher programs lead to a significant decrease in church donations. These results are driven by parishes with schools and are robust to a battery of tests.

These effects are large in magnitude. Our results suggest that if voucher eligibility in a parish's community increased from no eligibility to the level of eligibility in the average program, non-educational religious expenditures (that is, expenditures on activities other than running a school) would decline by about \$175,000 and non-educational revenue would decrease by even more, about \$300,000. Put differently, our numbers suggest that, within our sample alone, the Milwaukee voucher program has led over time to a decline in non-educational church revenue of \$60 million. These large effects are driven by the large size of the voucher program itself.

Thus, the intensive-margin investigation made possible by our financial data tells a very different story than the extensive-margin one suggested by a simple focus on parish survival. While the extensive- and intensive-margin stories work in opposite directions, the intensive margin effects we identify are net effects that subsume the effect of vouchers on closures. That is, the overall impact of vouchers on religious revenues and expenditures is negative.

These results indicate that voucher programs could have large and potentially unanticipated impacts on religious life in the United States in years to come. The US finds itself today in an unprecedented period of religious decline. Recent decades have seen a large rise in the fraction of Americans reporting no religious affiliation, and even giving to religious causes (traditionally largest area of charitable giving by far) has begun to fall while giving overall continues to grow (Hout and Fischer, 2002; Velasco, 2015; Campbell and Putnam, 2012; Voas and Chaves, 2016). This shift is noteworthy as studies have shown that religiosity is strongly related to a variety of economically and socially relevant outcomes (Fruehwirth, Iyer, and Zhang, 2016; Hungerman, 2014; Fletcher and Kumar, 2014; see Iyer, 2016 for a review), and that congregations provide a variety of public goods,

often jointly with the government.<sup>2</sup>

In this time of declining religion, our work suggests that such joint provision represents not only a source of competition between church and state but also a potentially crucial source of subsidization. The idea that public funding would provide an important, even dominant, source of support to congregations would have been unthinkable a few years ago. But this possibility has quickly become reality. In our data, the typical parish accepting vouchers gets more revenue from government-funded vouchers (nearly a million dollars annually) than from offertory donations. But our work highlights the complexity of this relationship: the meteoric growth of vouchers could provide financial stability for congregations while at the same time diminishing their religious activities. The "effect" of vouchers on religion depends upon whether one characterizes religion by the prevalence of churches or by the activities within churches.

Our study also highlights the potentially large consequences of voucher expansion on outcomes unrelated to educational attainment. This is particularly noteworthy since some scholars have begun to conclude that vouchers may be somewhat ineffectual in generating gains in educational attainment for voucher recipients. In their survey of voucher programs, Epple, Romano, and Urquiola (forthcoming) surmise that "empirical research does not suggest that awarding students a voucher is a systematically reliable way to improve their educational outcomes." Prior work has suggested that vouchers may nonetheless be influential by, for example, altering *public* education (Figlio and Hart, 2014), but here we argue that the effects of vouchers could be broader still. Perhaps a key, if not the key, impact of vouchers on society will involve educational attainment only incidentally.

The next section provides background on Catholic churches in Milwaukee and on Milwaukee's voucher programs. Section 3 provides information on our data, empirical methodology, and specifications. Section 4 gives results and section 5 concludes.

# 2 Background

#### 2.1 The Milwaukee Archdiocese

There are over 6,500 Catholic elementary and secondary schools, enrolling over 40% of all

<sup>&</sup>lt;sup>2</sup>Examples on the provision of public goods include Frank and Iannaccone (2014), Iyer (2016), Chen (2010), Bentzen (2015), Dills and Hernández-Julián (2014), Gill (2004), Hungerman (2005), Gruber and Hungerman (2007), Gerber, Gruber, Hungerman (2016), and Chen and Lind (2016).

private-school students in the country (McDonald and Schultz, 2014). The Catholic Church is organized into geographical regions; typically these regions are called either a diocese or an archdiocese.<sup>3</sup> There are about 200 diocese and archdiocese in the United States. The data used in this paper cover the Archdiocese of Milwaukee. The Archdiocese of Milwaukee includes the city (and county) of Milwaukee, along with several other surrounding counties in southeastern Wisconsin.<sup>4</sup> The term *parish*, which will be used repeatedly here, refers to a local Catholic church as well as any related facilities, such as a school, under the supervision of a particular pastor. There were 216 parishes in the Milwaukee Archdiocese in 2007.

About half of parishes operate a Catholic school. Parish schools are typically—and in the case of Milwaukee during our study, entirely—elementary schools.<sup>5</sup> They are also, of course, private schools. These schools are not operated by the local government and traditionally they have not received any tax-based revenue. Instead, the operation and financing of a Milwaukee parish school is overseen by the parish itself.<sup>6</sup> Most parish financial decisions concerning the parish school and parish church are made at the parish level, often by the pastor with the guidance of councils of parish members. From a financial and operational standpoint, the parish church and the parish school can be taken as an integrated agent.<sup>7</sup>

The setting we study—and the modern period of the US Catholic Church—is a setting where many parishes have faced increased financial hardship. This hardship is often greater for parishes with a school. Frequently, the school's revenues do not subsidize parish activity; instead, parishes use church revenues (such as offertory funds collected during worship) to subsidize their school.<sup>8</sup> This relationship is not unique to the modern era nor is it unique to "struggling schools." For

<sup>&</sup>lt;sup>3</sup>A diocese is headed by a bishop while an archdiocese is headed by an archbishop.

<sup>&</sup>lt;sup>4</sup>The other counties are Dodge, Fond du Lac, Kenosha, Ozaukee, Racine, Sheboygan, Walworth, Washington, and Waukesha. For an excellent discussion of the history of this archdiocese, see Avella (2002, 2014).

<sup>&</sup>lt;sup>5</sup>Subsequent to our study, St. Anthony School, a large and well-known school in Milwaukee, became a high school. <sup>6</sup>This is the case in Milwaukee, but it is not the case in all dioceses. For example, parish schools in the Archdiocese of New York are currently managed separately from the parish churches (Otterman, 2014). The Archdiocese of Milwaukee does own some property–for example, the archdiocese controls a cemetery that was the subject of "fierce litigation" in a bankruptcy case that gained national attention (Vielmetti, 2015). But this archdiocese did not during the period of study here own any schools, or parishes, or their property. The bankruptcy case began during the final year of our study; dropping this year from our sample does not alter the main findings shown below.

<sup>&</sup>lt;sup>7</sup>Most parishes and schools have a "one-to-one" relationship: the parish has one school and a school answers to a single parish. However, some parishes have jointly supported schools that serve multiple parishes, and sometimes multiple schools may be consolidated into a single, multi-parish school (indeed, sometimes entire parishes are consolidated). We discuss how we handle multi-parish schools and the consolidation of parishes more below.

<sup>&</sup>lt;sup>8</sup>Of course, the estimates below will identify the marginal impact of a dollar of school revenue on finances, which could in theory be the same regardless of whether or not a school is a net contributor to its parish finances.

example, in the 1950s Pius XI was one of the most successful parish schools in Milwaukee (perhaps the state of Wisconsin), but it was heavily subsidized by its parish, St. Anthony of Padua (Avella, 2002; pg 654).

In addition to parish support, many parish schools rely on tuition and donations for revenue. Catholic schools typically charge lower-than-average tuition compared to other private schools.<sup>9</sup> In the 2007/08 school year, average Catholic elementary school tuition was \$4,200, less than half as much as nonsectarian elementary schools (U.S. Department of Education, 2007-08). However, Catholic education tuition costs have risen in recent decades; this has partly been driven by the decline in the share of nuns as teachers (Meyer, 2007). The archdiocese does not subsidize parish or parish-school activities.

Financial hardship has coincided with a decline in the participation of young families in the Catholic Church. Figure 1 shows total infant baptisms in (a) the Archdiocese of Milwaukee and (b) the entire United States, from 1999 to 2011. Each trend is normalized to 100 in 1999 so that each line shows the percentage change, year after year, in baptisms, relative to 1999. (There were about 1 million baptisms in the US in 1999, and about 9,000 in Milwaukee.) There are two main takeaways from the picture. First, each trend shows a decline in baptisms, with baptisms in 2011 roughly 25 percent below their 1999 levels. Second, while the Milwaukee trend is unsurprisingly somewhat noisier, it is reasonably close to the overall US trend.

Catholic schools in Milwaukee have faced other challenges mirrored by Catholic schools across the country. As Henk and Maney (2013) write, "the trials and tribulations faced in Milwaukee will sound all too familiar to anyone who knows the K-12 Catholic education sector." Most notably, the trends in Figure 1 have been accompanied by a decline in Catholic-school enrollment. In 2014, there were about 2 million students in Catholic schools in United States; the population of Catholicschool students makes up the plurality of US private school students but is far below its peak of 5.6 million in 1965 (McDonald Schultz, 2014). This decline has been largest in the Midwest and east coast (where Catholic schools are most prevalent), and has been largest in urban areas (McDonald and Schultz, 2014). Brinig and Garnett (2014) note several reasons for dwindling enrollment, including competition from charter schools, struggles to appeal to under-served populations (e.g.,

<sup>&</sup>lt;sup>9</sup>In fact, in the early 20th century in Milwaukee (before the period of study here), many Catholic schools were tuition-free (Avella, 2002, p. 450).

Hispanics), and increasing tuition costs. They summarize the situation of Catholic schools thusly: "The Catholic school financial model—which depended upon the generosity of parishioners in pews that are now empty and the free labor of nuns who are now retired—cannot be sustained." Catholic schools and parishes also had to contend in the early 2000s with accusations of abuse by priests, an episode considered in Hungerman (2013), Dills and Hernández-Julián (2014), and Bottan & Perez-Truglia (2015).<sup>10</sup>

Facing these hardships, Catholic schools have become increasingly diverse and focused on serving inner-city, disadvantaged students (Henk and Meyer, 2014). In 2014, 26 percent of Catholic school students were nonwhite and 16 percent were non-Catholic (McDonald and Shultz, 2014). The story is similar in Milwaukee.

It is in this context of declining finances, enrollment, and participation by young families that vouchers in Milwaukee and elsewhere have been introduced. By subsidizing attendance at Catholic parochial schools, these vouchers could impact overall parish life in several ways. First, since Milwaukee parishes operate a unified budget and typically subsidize their schools, vouchers may create a financial benefit by raising school revenue. This could happen either through increased enrollment, or through increased tuition as would be the case in a standard subsidy-incidence story.

Next, vouchers could impact the composition of families at the parish school. The voucher programs we study, discussed more below, mainly focus on populations of students that may be unfamiliar with Catholicism. Inducing these students to enroll in Catholic parishes could lead to new families joining or participating in parish activities. Vouchers could also alter the behavior of those already involved in parish life. For instance, vouchers could increase participation in a parish among established Catholics responding to increased vitality at a parish school. Alternately, vouchers could "crowd out" the financial support of parishioners. Further, school participation in vouchers is voluntary. Some schools choose not to accept vouchers. If vouchers prompt some parish-school students to leave their parish school, we could see flight away from voucher parishes to (for example) non-voucher parishes.

<sup>&</sup>lt;sup>10</sup>Virtually all allegations of abuse occurred in the years before voucher expansions in our data. However, using information made available by Bishop Accountability, we constructed a variable capturing the total number of accusations made against current or former individuals associated with parishes in our data over time. Our empirical methodology, discussed below, will identify the effects of vouchers based on policy expansions that should vary independently of these historical episodes, but we nonetheless control for allegations in all of our results shown in the tables. Our results are essentially identical regardless of whether we control for allegations or not.

The fact that school acceptance of vouchers is voluntary raises a central empirical challenge. Since voucher money is not randomly assigned, one cannot simply compare outcomes at parishes with high voucher revenues to other parishes to learn about the effects of vouchers, as parishes voluntarily accepting vouchers may differ from other parishes. We discuss our empirical strategy for dealing with this below—but, first, we discuss the details of the voucher programs themselves.

#### 2.2 Milwaukee Voucher Programs

Several programs made vouchers available to students in the Milwaukee Archdiocese during the period of our study. The first program, and one of the most famous voucher programs in the country, is the Milwaukee Parental Choice Program, or MPCP. Epple, Romano, and Urquiola (forthcoming) write that "Milwaukee is in many respects the most important voucher program in the U.S. and has served as a model for others." The program was enacted by the legislation 1989 Act 336. This program provided public funds to private schools in the city of Milwaukee, via a voucher, to cover the cost of attendance for eligible low-income students living in the city of Milwaukee. Schools initially were required to be nonsectarian (Kava, 2013). The program was subsequently expanded to allow for the participation of sectarian schools, although this initial (and well-known) expansion of the program precedes the period for which we have data.<sup>11</sup>

The maximum voucher payment in the MPCP program is capped each year. For each participating student, a school can receive this maximum voucher payment or the school's calculated cost per student, whichever is less. The cap is increased each year "by the statewide per pupil increase allowed under the revenue limits imposed upon public school districts" by the state of Wisconsin (MPCP facts and figures, 2000). According to Ritsche (2006), for voucher students, tuition checks are paid to the pupil's parent or guardian but must be endorsed for use by the private school.<sup>12</sup> Beyond the voucher-payment, schools may charge certain fees to students, such as fees for extracurricular activities, musical instruments, meals, and after-school care.<sup>13</sup> For voucher students in grades kindergarten through 8th (the population served by schools in our study), schools may not charge tuition beyond the voucher payment (Evers, 2016). Schools cannot charge fees for instruction, registration, books, or salaries. Schools cannot require parents to raise funds or

<sup>&</sup>lt;sup>11</sup>This distinguishes voucher schools from charter schools, which are public (nonsectarian) schools in Milwaukee. No major expansions of charter schools in Milwaukee occur during our period of study.

<sup>&</sup>lt;sup>12</sup>This method of payment has subsequently changed; today, vouchers are directly paid to the school.

<sup>&</sup>lt;sup>13</sup>Private schools are not required to provide transportation to voucher students.

otherwise volunteer for a school.

Currently, application for a voucher is done online. The only information private schools can use to determine admission for voucher applicants is family income, prior year attendance, residency, and the ages of students entering kindergarten or first grade. Schools cannot consider race, ethnic background, or grades or test scores for admission. Schools also cannot base admission decisions on religiosity. Schools may enroll as many voucher students as they wish, but they must notify parents of how many voucher slots are available. In the event that applications exceed eligible slots, vouchers are given via lottery. Following enrollment, if a voucher student's parent or guardian submits to a student's teacher or principal a written request that the student be excused from any religious activity, the school must honor that request (Evers, 2016).

During our period of study, the first noteworthy change in this program occurred with the legislation 2005 WI ACT 125. (Despite its name, the law became effective in 2006.) This law raised the income-eligibility limit for currently participating families to 220 percent of the poverty level; before this it had been set at 175 percent of the poverty level. The income limit for new-applicant families was kept the same. The program also eliminated the requirement that children applying for a voucher had to have been in the prior year (i) not in school (ii) in a Milwaukee Public School (iii) an MPCP participant or (iv) in grades K-3 in a private school (McShane, Kisida, Jensen, Wolf, 2012). This law also required schools to administer standardized tests and seek accreditation within 3 years (Ritsche, 2006), although the Milwaukee Archdiocese itself was an accepted accredidating body (Kava, 2013).

In 2011, the income threshold for new voucher students increased to 300 percent of poverty. Further, students continuing in the program no longer had to verify income eligibility. Additionally, schools not in the city of Milwaukee could accept vouchers from eligible Milwaukee families. This legislation also created the Racine Parental Choice Program, or RPCP, for students who reside in the Racine Unified School District.<sup>14</sup> This program provides vouchers to low-income students living in the city of Racine.<sup>15</sup>

The Racine program differs in several ways from the MPCP program. Vouchers are only available to students who were in the program or in a public school in Wisconsin in the prior year, not in

<sup>&</sup>lt;sup>14</sup>There is also now a statewide voucher program in Wisconsin, the Wisconsin Parental Choice Program, but its introduction came after the period of study here.

<sup>&</sup>lt;sup>15</sup>Racine is a city of about 75,000 located in Racine county, which is the county just south of Milwaukee county.

school at all in the prior year, or who are in kindergarten, first, or ninth grades. During the period of study here, priority had to be given to applicants qualifying for free or reduced-price lunches (beyond the income limits for eligibility) (Kava, 2013). The program was capped at a relatively small number of students–although the number of students was still enough that it could sizeably effect private-school revenue for schools in the community. But the program's income eligibility limits and maximum voucher payments mirror those in the MPCP program.

Table 1 provides information on the maximum per-student voucher, income eligibility limits, and total voucher payments and participation for each program. Several things are worth noting. First, the nominal voucher cap does not simply increase each year with inflation. Rather, it does not change in some years, declines one year, and expands notably in 2005. This will provide real (i.e. inflation-adjusted) variation in the generosity of the program over time. Next, the 2005 expansion coincides with a large increase in voucher payments; total voucher spending increased by almost 20% from 2005 to 2006. Third, and similarly, the 2011 expansion also coincides with growth in voucher spending that is much larger than in the years just prior. Fourth, the 2011 expansion also included making schools outside of Milwaukee city (such as schools in Milwaukee county but outside of the city itself) eligible. This is a source of variation in voucher spending that the table does not capture.

Most voucher schools are elementary schools. The students who participate in the MPCP program are mostly minority and mostly low-income; the same holds for public schools. To quote Kisida, Jensen, Rahn, and Wolf (2008) "both MPCP and MPS (Milwaukee public schools) enroll a high percentage of minorities. However, the MPCP schools exhibit modestly lower school-level percentages of minorities—an average of 78 percent compared to 88 in (Milwaukee Public Schools)." But perhaps the greatest disparity between voucher schools and public schools is in religiosity; nearly 90 percent of voucher students attend a religious school (Dickman and Schmidt, 2013).

One might wonder how school choice in Milwaukee has impacted educational attainment. Rouse (1998) finds that students in the early years of the MPCP program had faster math score gains, but similar reading score gains, to other students. Wolf (2012) summarizes a series of studies on the program; these studies suggest that MPCP students may have higher reading scores but similar math scores, and that MPCP students in high-school may have a higher likelihood of graduating high school and enrolling in a four-year college (see also Hoxby, 2003b). Vouchers can

change not only student outcomes, but institutional characteristics as well. Rinz (2016) shows that large voucher programs can lead to better educational environments in private schools, but that–especially for nonwhite students–choice programs can encourage entry from new schools with worse-than average educational characteristics.

Aside from educational effects, one might wonder whether voucher programs will necessarily increase school revenue. In theory, a voucher-like subsidy could leave enrollment and tuition unchanged, so that the voucher payment effectively goes to the families. Even in this case vouchers could alter the character and financial outcomes of affiliated churches. However, Hungerman and Rinz (2016) consider this question for several statewide choice programs and find that voucher-style programs increase school revenue. But their data essentially excludes Catholic schools and contains no information on church finances. Given the size of per-student and total voucher payments in Table 1, it is clear that voucher programs in this setting could significantly impact private-school, and church, finances. We investigate this using parish data that we describe next.

# 3 Data and Specifications

#### 3.1 Parish Data

Data on Catholic parish finances are difficult to come by. Catholic schools have been the subject of extensive study in economics, with much work focusing on the strikingly better academic outcomes experienced by Catholic school students compared to other students (Evans and Schwab, 1995; Altonji, Elder, and Taber, 2005). Other work has focused on the role of Catholic and other private schools in affecting racial and economic diversity (see section 5 of Black, and Sokoloff, 2006). We know of no rigorous study in economics (nor in other disciplines) using parish financial data.

While many aspects of the Catholic Church are hierarchical, the particulars of church finances vary across dioceses and there is no part of the church that collects parish-level financial data at the national level. Furthermore, Catholic churches are under no obligation to report their financial information to the government. The same is true for Catholic schools. Many private schools must fill out so-called 990 forms for the IRS each year, but Catholic schools generally do not have to file this form and almost never voluntarily do so. Several surveys (discussed a bit more below) include some basic information on a relatively small cross section of parishes, but we know of no available survey providing the detailed information needed for our study here.

Our data on parish finances were provided with the help of the Catholic Archdiocese of Milwaukee. Parishes in Milwaukee have their own budgeting systems but follow common guidelines set out by the archdiocese; they are asked to share their data with the archdiocese annually. The archdiocese collates this data but does not disseminate it. In fact, each parish's data is proprietary to the parish itself, and cannot be shared by the archdiocese without parish permission. We first approached the archdioceses seeking permission to access parish data. Upon learning that permission would be needed from each individual parish, we sought permission from parishes for use of their data. We initially identified thirteen parishes with schools that were likely to have been affected by expansions of voucher programs in 2006 and 2011. All 13 of these parishes reported that they would be willing to participate in our study. We then asked all parishes in the archdiocese if they would be willing to share their data. Overall, 71 (out of about 200) agreed to share data. Given the historical reticence of Catholic organizations in sharing financial data, we view this response rate as remarkably good. We discuss more below issues of generalizability from our sample.

Several parishes we use were formed through the merger of smaller parishes during the period covered by our data. We treat each merged parish as a single entity in our main analysis, using the post-merger address (which is typically the address of one of the component parishes) to determine location. But we also consider mergers as an outcome variable.

For each parish, the archdiocese provided annual information on operating revenue, operating expenses, and revenue from weekly collections at masses.<sup>16</sup> For parishes that operate schools, it also provided the amount of revenue derived from operation of the school, as well as expenditures on the school. We calculate non-school revenue and expenses as the difference between operating and school revenue/expenses. The archdiocese provided this information for each fiscal year beginning in 1999-2000 and ending in 2012-13.<sup>17</sup> Where valid observations are available before and after, we replaced missing values and a limited number of outliers with linearly interpolated values; our results are largely not sensitive to these adjustments as we show below.

Table 2 summarizes the financial characteristics of parishes in our sample. Dollar amounts are

<sup>&</sup>lt;sup>16</sup>Revenue from weekly collections includes both planned contributions made regularly through a formal system of designated envelopes (including any dues a parish may charge) and money contributed more spontaneously in the form of loose cash.

 $<sup>^{17}</sup>$ The archdiocese's fiscal year runs from July 1 through June 30, so the data provided line up well with the academic year.

in 1000s, so that the average parish in the sample (column 1) has about \$1 million in non-school revenue and expenditures. Most of this revenue is offertory revenue (e.g., pledges and donations collected during worship).

Regarding the generalizability of our sample, we can compare the average donation amount here to average donations for Catholic parishes in the National Congregations Study.<sup>18</sup> Using the 2006 and 2012 waves of that study (the two waves that overlap our period of data), the NCS reports that the average Catholic congregation had \$751,945 (in year 2014 dollars), an amount slightly smaller but reasonably close to average offertory revenue in column 1 of Table 2. We can also calculate average Catholic donations excluding rural churches from the NCS sample; this produces average donations of \$932.670, which is even closer to our own sample mean. Looking next at school revenue, we can generate a rough estimate of typical Catholic school revenue in the U.S. using average maximum tuition for Catholic schools in the Schools-and-Staffing survey (\$4,200 in 2007/08 as mentioned earlier), times the average size of Catholic elementary schools, which according to the 2007-08 Private Schools Survey was 240. This calculation uses maximum tuition rather than average tuition, which could produce a number too high, but it does not take into account other sources of revenue, which would make the number too low. This calculation suggests revenue of  $4200 \times 240 =$ \$1,008,000, which is close to the average school revenue amount in column 2. Finally, McDonald and Schultz (2014) report in their exhibit 24 that average cost-per-student at Catholic parish elementary schools is \$5,847, suggesting total costs of  $5847 \times 240 = $1,403,280$ . which is very close to average school expenditures in column 2 of the table. We take it as noteworthy that for several variables the average parish in our sample resembles the average Catholic parish as reported by other sources.

Looking further at columns 2 and 3 in Table 2, parishes that operate schools are substantially larger than those that do not, as one might expect. Operating revenues and expenses at parishes with schools (column 2) approach three times those at parishes without (column 3). Once school revenues and expenses are removed, however, these two groups are more similar. Though parishes with schools have non-school revenue nearly 57% greater than parishes without schools, expenditure data suggests the scope of their non-school operations is similar, as parishes with schools spend an

<sup>&</sup>lt;sup>18</sup>The relevant question in the NCS survey is, "how much [church income] came from individuals' donations, dues, or contributions?"

average of only 3% more on those activities than those without.

Column 4 considers parishes with voucher-accepting schools. The results here underscore a main point of this paper, which is simply that vouchers have the potential to become an enormously important–even dominant–source of revenue for churches. Remarkably, these parishes actually receive more of their revenue from government-sponsored vouchers than from offertory revenue contributed by their worshipers.

Comparing the last two columns, the differences between parishes that ever receive vouchers (column 4) and those that do not (column 5) are suggestive of how vouchers may influence parish finances. Revenue and expenditures are higher at voucher schools than at non-voucher schools, and while on average both types of schools lose money for their parishes (expenditures exceed revenue), voucher schools lose less money despite being larger. Despite the difference in the "profitability" of their schools, voucher and non-voucher parishes are in similar, slightly positive positions when overall operating revenues are compared to operative expenditures, with non-voucher schools making up for the lack of voucher money with higher non-school revenue. In particular, this non-school revenue comes primarily from higher levels of offertory revenue. These differences suggest that voucher participation may influence who covers schools' operating losses, taxpayers or parishioners. Before exploring this possibility more rigorously, however, we next describe other controls we will use in combination with our parish data.

#### 3.2 Community Characteristics & Empirical Methodology

Our parish information includes the address of each parish in our sample. Using this, we can combine parish financial data with characteristics of their neighborhoods. We take these characteristics from the 2000 Census and the American Community Survey from 2009-2013. Using the addresses of each parish and the centroids of census tracts in Wisconsin, we match each parish to all tracts with centroids that are within two miles of the parish. For parishes operating schools that have different addresses than the parish, we use the address of the school. In the few cases where a parish operates a school with multiple locations, we use the address of the location that is listed first alphabetically. We calculate shares of the population in various age bins by race, education, marital status, nativity, and language groups, the unemployment rate, and family income from these collections of census tracts. For 2001 through 2008, we linearly interpolate between the

values we calculated for 2000 and 2009. We match each fiscal year to the calendar year in which it began.

Average demographic and economic characteristics of the areas around the parishes in our sample are presented in Table A1. We report all dollar amounts in thousands of 2014 dollars, adjusted for inflation using the Consumer Price Index for all urban consumers (CPI-U). As the table shows, parish schools receiving vouchers are located in areas that, on average, have larger non-white populations, higher unemployment rates, lower income, less education, lower marriage rates, and larger shares of the population who were born abroad and who speak a language other than English at home.

In the results below, we will control for these community characteristics that could impact both voucher spending and parish outcomes. But we can also combine information on a parish's community with the variation in program characteristics from Table 1 to address the concern that schools voluntarily decide to accept voucher payments.<sup>19</sup> Even within similar communities, parishes that accept vouchers might differ in important ways from other parishes. For example, a parish with a highly-motivated pastor dedicated to increasing the parish's presence in the community might both accept vouchers and also take actions that led to greater religious vitality in the parish. In this case, parishes with vouchers might have different religious outcomes, but it would be the pastor's motivation, rather than the voucher itself, driving these differences.

To overcome this issue, our results will not use realized voucher spending as the key regressor. Instead, we will exploit the policy variation in Table 1, as well as the aforementioned expansion of the MPCP program to the entire county of Milwaukee during our sample, to construct a measure of *potential voucher revenue* for each parish. We count the number of families with at least one child at various levels of income living in tracts within two miles of each parish. Based on the level of income and the child's location, we can calculate the potential voucher revenue for each parish each year. Thus, as a simple example, if we estimated that there were 5,000 families with at least one potentially eligible child living near a parish, and the maximum voucher were \$1,000, potential voucher revenue for that parish would be  $5,000 \times 1000 = $5,000,000$ . This estimate of

<sup>&</sup>lt;sup>19</sup>One might wonder whether schools also voluntarily *stop* participation in the voucher program. Some schools do. Kisida, Jensen, and Wolf (2010) show that schools which exit the MPCP program are typically smaller and less likely to be religious than other voucher schools. Our empirical strategy will allow us to address both voluntary entry and exit from voucher participation.

money a parish school could receive depends on variation in (a) geographic eligibility for vouchers (b) income eligibility thresholds, and (c) the maximum voucher value, which all change over time.

Another source of variation that could affect our potential voucher spending variable is the demographics of a neighborhood itself. Very rich neighborhoods will not have many families eligible for vouchers in any year, and their parishes may have different outcomes than other parishes. However, first, our results can include fixed effects that should account for fixed differences in neighborhood characteristics over time. Second, in our calculations of potential voucher spending, we can hold neighborhood characteristics fixed. That is, we will estimate potential voucher spending using ex-ante Census 2000 data for every year in the sample. This ensures that the *only* source of variation over time in our constructed potential voucher spending measure is policy driven. The use of Census 2000 data also allows for reasonably high levels of precision in estimating community characteristics. Additionally, we also report results below with different controls for time trends or lead changes in potential voucher spending. Our main results are similar across these different tests and our main conclusion–that vouchers fail to subsidize non-school religious activity–is clearly supported by all of our results.

We also verify below that variation in potential voucher spending is closely related to variation in actual voucher spending. We calculated actual school-level voucher payments each year using (a) publicly-reported school-by-year data on voucher-eligible students (that is, counts of Full-Time-Equivalent, or FTE, enrollment in each school) and (b) the final cost per pupil reported by each school each year (provided by the Wisconsin Department of Public Instruction, or DPI). We confirmed with DPI officials that multiplying the amount in (a) by the lesser of the maximum voucher value or (b) would allow us to calculate the voucher payment received by each school.

#### 3.3 Baseline Specification

Our baseline specification will take the form

$$y_{it} = \delta voucher_{it} + \beta X_{it} + \theta_i + \phi_t + \epsilon_{it}$$

were  $y_{it}$  is an outcome variable for parish *i* in year *t*, such as actual voucher revenue, school expenditures or revenue, non-school expenditures or revenue, or offertory revenue. The variable *voucher*<sub>it</sub> is potential voucher spending for parish *i* in year *t*,  $X_{it}$  is a set of controls for community characteristics,  $\theta_i$  is a set of parish fixed effects and  $\phi_t$  is a set of year dummies. The term  $\epsilon_{it}$  is noise.

The key regressor in the above equation is  $voucher_{it}$ . The coefficient  $\delta$  describes how a oneunit-increase in potential voucher spending affects parish outcome y. Of course, potential voucher spending will be much higher than *realized* voucher spending, since many students eligible for a voucher will instead (for instance) attend a public school. This suggests that care must be taken in interpreting the coefficient  $\hat{\delta}$ . For our main results below we first report the raw coefficients  $\hat{\delta}$ . However, we also adjust the coefficients to make them more interpretable. First, we can simply run a regression using realized voucher revenue as the dependent variable, and take the resultant "first-stage" estimate  $\hat{\delta}_{voucher}$  and use it to divide our subsequent coefficients from regressions on other parish outcomes. This produces a dollar-for-dollar effect: the change in a parish outcomes for a one-dollar change in voucher revenue. We estimate this using Two-Stage Least Squares (2SLS).

Alternately, we can regress a parish outcome y on potential voucher spending, and then scale the coefficient by the average potential voucher spending in communities with voucher-eligible students:  $\hat{e} = \hat{\delta} \times \overline{voucher}_{it}$ , where  $\overline{voucher}_{it}$  is the average of  $voucher_{it}$  taken for all observations where  $voucher_{it} > 0$ . The resulting scaled coefficient  $\hat{e}$  is a semi-elasticity estimate that shows the predicted effect on parish outcomes from the local community going from having no potential to receive voucher revenue to having the potential to receive the average amount. Of course, the actual introduction of a voucher program could have extensive margin effects that might differ from the intensive-margin effects that will identify  $\hat{e}$ . This notwithstanding, the semi-elasticity estimates will provide a useful gauge in assessing the magnitude of the results.<sup>20</sup>

The set of parish fixed effects means that our results will be driven by changes in outcomes

<sup>&</sup>lt;sup>20</sup>There are some limitations to our ability to estimate potential voucher revenue in a given area. Calculating potential voucher revenue requires detailed information on the distribution of income across families within a census tract. We have such data based on the presence of children from the 2000 Census, but not based on the number of children in a household or by age of children. We thus, as mentioned earlier, treat each family with a child as one potential student. This will lead to an undercount of potential students and, by extension, potential revenue. However, note that our two methods of scaling our coefficient  $\hat{\delta}$  should counteract this undercounting effect. For example, if in each community families with at least one school-aged child actually on average had two school-aged children, then our potential voucher spending variable would be half of its actual size, and our raw coefficient will be two-times too large. However, in this case the scaling term  $\hat{\delta}_{voucher}$  would also be two times too large, while the scaling term  $voucher_{it}$  would be half its actual size, so that multiplying  $\hat{\delta}$  by  $voucher_{it}$  or dividing  $\hat{\delta}$  by  $\hat{\delta}_{voucher}$  would produce a correctly-scaled result. Similarly, because we do not have information about the distribution of income by age of children, we at times overestimate the number of potentially eligible students near a school by including children at ages that typically attend grades the school does not offer. But again the scaled coefficients will counteract this effect.

realized within parishes over time. This set of fixed effects would subsume a fixed effect for the community where parish i is located. The year fixed effects allow for us to control flexibly for variation in parish outcomes over time as well.

### 4 Results

Our baseline regression analysis is presented in Table 3. The sample includes all parishes. The unit of analysis is a given parish in a given year; there are 936 observations total. Financial variables are expressed in 1000s of 2014 dollars. Standard errors in parentheses are clustered at the parish level. We first regress actual voucher revenue and educational finances on potential voucher revenue (described above). The results on non-educational parish finances use the same specifications as do the results on educational finances, and so we also present them here. We then turn to results on parish closures and mergers.

As a preliminary matter, Column 1 of Table 3 shows that potential voucher revenue is predictive of the revenue parishes actually receive from vouchers. A one-dollar increase in potential voucher spending in a parish's community leads to about 3 cents of actual additional voucher spending for a parish's school.

Panel B provides some interpretation of the raw Panel-A results. Panel B multiplies the raw coefficients by the average amount of potential voucher spending in communities with a voucher program.<sup>21</sup> Based on this estimate, going from zero potential voucher revenue to the average amount (among parishes with positive values) would bring a parish about \$1.2 million in actual voucher revenue–a number reasonably close to the average amount of voucher revenue reported by voucher-accepting parishes in the simple table of means shown earlier. This is a large amount, representing well over half of all school revenue *and* over half of non-school revenue for the average voucher-participating parish in Table 2.

However, columns 2 and 3 show that this enormous influx of voucher support yields relatively small increases in school expenditures and revenues. Panel B shows that going from no voucher program to an average-sized program would increase expenditures by about \$390,000 (but this is not statistically significant) and revenue by about \$600,000 (this is marginally significant), an

 $<sup>^{21}</sup>$ Dividing the Panel B coefficient by Panel A recovers average potential voucher spending of about 37,000. Since values are in 1000s, this can be read as \$37 million. The standard errors in Panel B simply multiply the standard errors in Panel A by this same figure, in what amounts to a trivial application of the delta method.

effect half the size of the voucher revenue coefficient. In Panel C, we present 2SLS estimates; these essentially divide the raw reduced-form coefficients in Panel A by the coefficient in column 1 of Panel A to generate a dollar-for-dollar effect. A dollar of voucher revenue at a school increases expenditures by 33 cents and revenue by 50 cents. The only study we know of to produce a comparable revenue number would be Hungerman and Rinz (2016), which estimates that—in a world where the incidence of a subsidy falls on families—the dollar-for-dollar revenue effect of a voucher is 85 cents.<sup>22</sup> Certainly the precision in Table 3 cannot rule out an effect of that magnitude. Further, it is not clear whether the results from the two studies should be comparable, as the sample in that paper essentially excludes Catholic schools while the sample here is entirely Catholic schools, and the two studies focus on different policies. But even if the effect here is slightly smaller than that suggested in prior work, the coefficients here still suggest that the average voucher program generates about \$200,000 in excess revenue for parish schools, a reasonably large amount.

Does this amount correspond with greater religious vitality in a parish? Column 4 considers how youcher expansion affects non-school expenditures such as pastor salaries, mission expenditures, and church upkeep. Strikingly, the coefficients are *negative* and significant, so that these activities actually decline when vouchers expand. The average voucher program diminishes nonschool expenditures by \$177,000, or by 15 cents on the dollar. Non-school revenue falls by even more, declining by almost \$313,000 or 26 cents per dollar of voucher revenue. Another way of interpreting this effect would be to consider the aggregate decline in revenue caused by voucher programs since the beginning of our sample. Table 2 shows in column 4 that total voucher revenue (in 1000s) in our sample is  $898.5 \times 257 = $230,914.5$ . The dollar-for-dollar estimates here suggest this \$230 million in voucher revenue has caused a within-sample decline of \$230,914.5  $\times$  0.26  $\simeq$  \$60 million dollars in non-school revenue. Columns 6 and 7 show the effect on overall operating revenue and expenditures which are statistically insignificant and much smaller than the voucher-revenue effect in column 1; but this masks the decline in non-school activity shown in the prior pair of columns. Rather than undergirding religious activity, it appears that an increase in revenue from vouchers crowds out revenue from other sources. Column 8 shows that the decline in non-school revenue is driven by a fall in offertory revenue; the typical voucher program leads to about a \$200,000 decline

 $<sup>^{22}</sup>$ That study cannot reject zero-incidence for schools when voucher programs restrict eligibility based on income. That is the case in Milwaukee, so that their zero-incidence estimate is a natural starting place for comparison.

in offertory contributions from parishioners. The dollar-for-dollar crowd out effect is 16 cents on the dollar.

This baseline analysis includes both parishes that operate schools and those that do not. We can also compare those two types of parishes to each other to produce alternative estimates of the effects of vouchers on parish finances. These results are presented in Table 4. This table focuses on semi-elasticity estimates; 2SLS dollar-for-dollar effects would be poorly estimated for parishes without schools in this specification since actual voucher revenue is mechanically zero for these observations. The table includes a coefficient that interacts the potential voucher revenue control with a dummy for whether a parish has a school, and a coefficient that interacts potential voucher revenue with a dummy for a parish lacking a school. (Parish fixed effects would be collinear with an uninteracted school-dummy, and with an uninteracted lacking-school dummy, were they to be included on the right-hand side). The Wald tests reported in the table are tests that the two coefficients are equal. While these estimates could be thought of as similar to a triple-difference framework, we note that youchers could impact parishes without schools. If youchers cause families to migrate between parishes, for example, then both parishes with and without vouchers could be impacted by vouchers. Thus we would hesitate to consider the results from this exercise in terms of comparing "control" and "treatment" parishes. On the other hand, it would be surprising if our main results were (e.g.) driven entirely by parishes without schools. We focus on non-school expenditures & revenue, and offertory revenue (for parishes without schools, school revenues and expenditures are zero, and non-school revenues and expenditures are the same as operating revenues and expenditures).

These results indicate that the decline in religious activity is driven by parishes with schools. The declines we see for parishes with schools are both statistically different from the responses of parishes without schools (as indicated by the Wald tests) and different from zero (as indicated by the standard errors).<sup>23</sup>

 $<sup>^{23}</sup>$ One could produce a more rigorous version of these results by estimating the regression for the two samples separately; this would be equivalent to interacting all the controls, not just the voucher control, with a dummy for the presence of a parish school. Results using just parishes with schools in the sample are reported momentarily and are similar to those shown here. However, in this case, the (much smaller) sample of parishes without schools yields insignificant coefficients; the respective coefficients on non-school expenditures, non-school revenue, and offertory revenue for the sample of non-school parishes are -271 (355), -650 (525), and -199 (237). The fall in religious finances for parishes with schools is thus quite robust, but the possibility that this includes a partial shift of resources to other parishes (as suggested in columns 2 and 3 in Table 4) should be interpreted with caution, a conclusion that is further reinforced by the later columns in Table 4.

The last three columns of Table 4 show results from including two "lead" potential voucher controls, one interacted with a parish-school dummy and one interacted with a no-school dummy. Each lead voucher control uses law changes two years in the future to calculate potential voucher revenue. This serves as both a potential means to investigate trends in the data and an attempt to determine whether parishes' financial outcomes are changing contemporaneously with the prevalence of vouchers nearby. Column 4 shows that contemporary voucher eligibility drives the effect on non-school expenditures, although the result is less precise than before (and larger in absolute value). Column 5 shows that the main coefficients on non-school revenue are similar to before and also larger in absolute value. For parishes without schools the main effect is smaller and insignificant in both columns. Similarly, in column 6 the decline in offertory revenue is driven by contemporaneous responses in parishes with schools. Turning to the lead-potential-voucher coefficients in the last 3 columns, all are positive in sign, and two (for the non-school parishes) are significant at conventional levels. None of these coefficients suggest that our estimates are driven by trends in the data-indeed the coefficients are of the opposite sign of the main effects in Table 3. Positive signs could fit a scenario where families anticipate voucher expansion and respond by moving to other nearby parishes (as our data is based on a fiscal year, rather than a calendar year), but the lack of significance for most of these coefficients makes this possibility suggestive at best.<sup>24</sup> Altogether, the main takeaway from the estimates across all specifications in Table 4 is that our main effects are driven by parishes with schools, and that these effects appear at the time of policy expansion, not before.

Tables 5 and 6 provide additional tests for the robustness of the semi-elasticity and IV results to trends and other aspects of the estimation. Given the results in Table 4, here we focus on parishes with schools, but results using all parishes are similar. As with the main results, estimates on operating expenditures and revenues are not significant for these tests and are omitted for brevity. Table 5 reports semi-elasticity results. The first column reports the estimates for parishes with schools using the baseline specification. We then consider several alternative specifications: one

<sup>&</sup>lt;sup>24</sup>One could also generate 2SLS results similar to the last 3 columns in this table by adding a lead voucher coefficient to the baseline 2SLS estimates in Table 3. Doing so continues to produce coefficients suggesting declines from voucher spending and insignificant lead effects, but for these estimates the standard errors are sometimes larger. For non-school expenditures, the contemporaneous voucher coefficient is -0.301 (se = 0.175) and the lead is 0.226 (0.195); for non-school revenue the respective coefficients are -0.118 (0.193) and -0.057 (-.238) and for offertory revenue -0.0138 (0.107) and -0.0772 (0.131). We discuss 2SLS results on the sample of parishes with schools more below.

that logs the dependent variable (column 2); specifications that include parish- or ZIP code-specific linear trends (3) and  $(4)^{25}$  and specifications in which outcome variables have not had missing values and outliers imputed (column 5).<sup>26</sup>

The first row of Table 5 shows that the relationship between potential voucher spending and actual voucher spending is quite robust. The result is smaller when trends are included but clearly, and unsurprisingly, potential voucher revenue does a good job of predicting actual voucher revenue-that is, expansions in voucher policy robustly predict increases in actual voucher spending. The second row confirms our main result that non-religious expenditures fall as vouchers expand. This result holds regardless of the use of trends, and in fact given the estimates in row 1, the dollar-for-dollar impacts are somewhat larger when trends are included (we return to dollar-fordollar estimates momentarily). The non-school revenue results similarly show declines as vouchers expand. The coefficient becomes smaller when parish-specific trends are included although again the suggested dollar-for-dollar result would be similar; results with ZIP code trends return semielasticity estimates comparable to the baseline (and larger dollar-for-dollar effects than in baseline). As before, these results are mirrored by a decline in offertory revenue. Using the raw data, rather than imputing missing values or adjusting for outliers as described above, does not meaningfully affect the results.

Table 6 reports 2SLS results along with first-stage estimates in row 1. Overall the results are quite similar to those in Table 5.<sup>27</sup> As anticipated in the earlier results, the estimates on non-school expenditures get notably larger with trend controls, suggesting a 40 cents-on-the dollar effect. But the result consistently suggests a decline in non-school revenue when vouchers expand. The effects on non-school revenue and offertory revenue are also robust, and indeed quite consistently estimated, with all estimates on non-school revenue between 15 and 40 cents on the dollar and all offertory effects between 10 and 15 cents on the dollar.

Overall, the results repeatedly refute the possibility that vouchers subsidize or otherwise promote greater religious activity or vitality within recipient parishes. Indeed, the results suggest the

 $<sup>^{25}</sup>$ We also checked specifications that include quadratic trends. Estimates were similar to those based on linear trends, and we do not report them here.

 $<sup>^{26}</sup>$ Note that columns (1) and (5) of row 1 show the same point estimates and standard errors when the dependent variable is taken from the raw data. This is because there are no missing or outlier values to replace via imputation.

 $<sup>^{27}</sup>$ We multiply the log-outcome coefficients by 100 for readability, corresponding to the proportionate effect of a \$100,000 increase. This is about 1/9th of average voucher revenue (as suggested in Table 2); scaling these coefficients by a factor of 9 accordingly generates second-stage results close to the log results in Table 5.

opposite. In particular, looking at expenditures on non-school religious activities, we repeatedly find robust evidence that vouchers *decrease* parish religious activity.

The results so far have focused on changes within parish communities. We next consider how the existence of parishes themselves could be impacted by vouchers. This impact is a priori unclear; the results so far on parish finances would be compatible with several possible stories on parish survival. On the one hand, if overall revenues and expenditures do not change when vouchers expand, then vouchers could have no effect on parish survival. Alternately, if a fall in offertory revenue signals a decline in the religious vitality of a parish, then vouchers could promote church closures. Finally, if vouchers, for example, offer a relatively certain source of income for a struggling parish, than vouchers may promote parish survival even if the short run effects on overall revenue are negligible.

In the Archdiocese of Milwaukee, upon the closure of any parish, members of this parish will merge with those in another parish–that is, closures are always achieved by mergers.<sup>28</sup> In consulting with the archdiocese office and with various years of the Official Catholic Directory, we can identify which parishes merged in which years. Thus, while our data was retrospectively assembled, we can nonetheless construct a complete list of all extant and previously-closed parishes within our sample in any given year.

There were 12 mergers, involving 35 parishes, that occurred in our sample during the period studied. Four mergers (14 parishes) occurred in 2000, 1 merger (2 parishes) in 2001, 2 mergers (6 parishes) in 2003, 2 (4 parishes) in 2005, 1 (2 parishes) in 2006, 1 (4 parishes) in 2007, and 1 (3 parishes) in 2011.

Combining this merger information with our information on voucher expansion, we can investigate how the two are related. Table 7 reports estimates of a Cox proportional-hazard model with time-varying covariates.<sup>29</sup> In the first two columns the outcome variable is whether a parish closes in a given year, and the hazard model estimates the likelihood of this event (conditional

<sup>&</sup>lt;sup>28</sup>One might wonder whether mergers ever occur voluntarily between two parishes. It is possible, and indeed one of the mergers in our sample, between St. Francis Borgia and Divine Word in Cedarburg, was instigated at the request of the parishes. However, during the period of study here most parish merger decisions were made by the archdiocese to confront excessive financial hardship (although more recently mergers are voluntary); and even the case of voluntary merger mentioned here was instigated in the face of limited personnel in Cedarburg. Given this, we do not attempt to subjectively differentiate between mergers in our study.

<sup>&</sup>lt;sup>29</sup>Hazard estimation can be affected by the handling of "ties" (i.e. simultaneous closures) in the data. Here, for simplicity, the results do not take ties into account in the estimation, but doing so produces similar estimates.

on survival to the current year and conditional on observables). The estimates are negative and significant, suggesting that expansions in voucher eligibility lower the likelihood of a parish closure. The coefficients are quite large, essentially suggesting that, upon adoption of an average-sized voucher program, the probability of closure falls by 100 percent. This can be seen by noting that the proportional hazard model is of the form  $\log \lambda(t; \mathbf{x}) = \mathbf{x}\beta + \log \lambda_0(t)$ , where  $\lambda(t; x)$  is the hazard function representing the probability of closure at period t given survival to period t. Since the average potential (as opposed to actual) voucher spending is about \$37 million, and recalling that the monetary amounts are in thousands, the predicted effect on the hazard of going from no voucher program to an average-sized voucher program would be  $100 \times (e^{(37,000\times-0.006)} - 1)\approx -100$ . The result is similar whether or not covariates are included in the estimation. The large effect is not surprising; a casual investigation of the above list of closures shows that mergers were fairly common before voucher expansion and much less common after expansion.

If two parishes are struggling financially, the archdiocese could decide to combine them and the decision for which parish to close might be arbitrary. In that case, it would be important not to focus on parish closures alone as a key outcome, but rather to consider any involvement in a merger as an outcome. The last two columns of Table 7 present results where the hazard now estimates the probability of involvement in a merger, rather than just closure. The estimates are quite similar to before, suggesting that voucher expansion generates a significant and economically large decrease in the likelihood of any involvement in a merger.

Thus, Table 7 indicates that voucher expansion greatly lowered the probability of closure or merger for parishes. How does this finding reconcile with the earlier estimates? First, as noted above, for our earlier estimates we treated any merged parishes as a single entity in all years by combining all pre-merger data. This was done to avoid concerns about selection on the dependent variable since mergers were obviously a potentially endogenous occurrence in the data.

Second, parish mergers can be painful events for adherents, and they may directly affect parish revenues by lowering attendance or contributions. If voucher expansion prevents mergers, this could be a channel by which voucher expansion promotes greater religious activity. However, since our prior estimates combine data for merging parishes in all years, this means our prior estimates are *net* of any ameliorative effects of vouchers on parish survival. The estimated decrease in nonschool expenditures, revenues, and offertory funds documented above subsumes any anti-closure positive-effect of vouchers on church finances. However, there may be harder-to-quantify benefits of vouchers on keeping parishes in a neighborhood open. We turn to the complexity of measuring the long-term effects of vouchers on all aspects of religious vitality in the conclusions.

### 5 Conclusions

This paper considers the impacts of vouchers on the finances of American churches, and by extension the potential of vouchers to alter American religious and social life. We find that vouchers often make up a very large fraction of church finances when a church operates a voucher-accepting school. Indeed, we view that result, based on the simple means in Table 2, as a key result of this study and one suggesting a potentially critical role for vouchers in determining the future of American religion. We then show that Catholic parishes operating schools in our sample see a shift away from non-school religious expenditures, and a decline in religious revenue, when vouchers expand. At the same time, voucher expansion appears to halt parish closures. Vouchers thus may help ensure the survival of churches, but may do so while diminishing churches' non-school religious activities.

This paper highlights the important role of education policy in affecting community outcomes. Scholars have recognized that education policy can have important civic effects beyond the classroom (Milligan, Moretti, Oreopoulos, 2004), and work on school choice has considered the effects of choice policy on non-educational outcomes, such as community characteristics (Nechyba, 2000). But the sizable potential impact of vouchers on American religion that we document here is, to our knowledge, an effect not rigorously considered before.

We do not conclude from our study that school choice is good or bad, nor even whether it is good or bad insofar as it impinges on religious behavior. On the one hand, religious activity has repeatedly been shown to produce beneficial outcomes in terms of (for instance) civic participation, so that the crowd out effects found here could lead to worse outcomes in communities if religiosity falls. However, Catholic parishes and schools themselves have been argued to be important sources of social capital in communities (e.g., Brinig and Garnett, 2012), so that the findings on parish survival, combined with the crowd out effects, could lead to either positive or negative effects overall. Further, even evidence of an increase in religious activities following voucher expansion might concern those who worry that this expansion nonetheless would alter the character or focus of religious groups in the long run, potentially in hard-to-measure ways. Alternately, the negative effects we identify here could be compensated in the long-run if some voucher students return to the Catholic church as adults (Banchero and Levitz, 2012), or if the long-term survival of parishes proved beneficial in ways that our short-term results on finances miss. Our data cover over a decade, but it is still the case that the long-term effects of vouchers on religious vitality could be more positive than what we find here.

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Figure 1: Infant Baptisms in Milwaukee and the US

		Milwaukee Parenta	l Choice Program		Trograms			
Year	Voucher Cap	Income Limits (% of Poverty) Initial/Subsequent	Total Voucher Payments (millions)	Voucher Enrollment	Voucher Cap	Income Limits (% of Poverty) Initial/Subsequent	Total Voucher Payments (millions)	Voucher Enrollment
1999	4984	175/175	38.7	8007				
2000	5326	175/175	49.2	9619				
2001	5553	175/175	59.4	10882				
2002	5783	175/175	65.6	11670				
2003	5783	175/175	76.2	13268				
2004	5943	175/175	87.4	15035	-	-	-	-
2005	6351	175/175	93.7	15887				
2006	6501	175/220	110.5	17795				
2007	6501	175/220	120.3	19233				
2008	6607	175/220	128.8	20113				
2009	6442	175/220	130.2	21062				
2010	6442	175/220	130.8	20996				
2011	6442	300/No Cap	144.3	23198	6442	300/No Cap	1.5	228
2012	6442	300/No Cap	154.6	24708	6442	300/No Cap	3.2	509

Table 1: Statistics on Choice Program

Sources: (i) Various years of "MPCP Facts and Figures" and "PPSCP Facts and Figures," made available by the Wisconsin Department of Public Instruction, (ii) "Milwaukee and Racine Parental Choice Programs" by Kava (2013), and (iii) "Milwaukee Parental Choice Program: Descriptive Report on Participating Shcools, 2010-2011" by McShane, Kisida, Jensen, and Wolf (2012). The figures shown are in nominal dollars. "Year" refers to the fall of a school year (e.g., 1999 refers to the 1999-2000 school year). Voucher enrollment is based on the full-time-equivalent count of students done in September of each year. For the 2012-2013 year two MPCP reports were issued; we use numbers from the July 2014 report (the numbers are very similar in each report). Data from Racine is taken from the PPSCP Facts and Figures.

	(1)	(2)	(3)	(4)	(5)
Variables	All Parishes	Parishes w/ Schools	Parishes w/o Schools	Parishes w/ Voucher Accepting Schools	Parishes w/ Schools not Accepting Vouchers
Voucher Revenue	246.7	335.1	0	898.5	0
	(100.10)	(133.90)	(0)	(323.00)	(0)
School Expenditures	1068	1450	0	1772	1259
	(131.50)	(144.20)	(0)	(340.90)	(101.80)
School Revenue	756.3	1027	0	1469	764.5
	(125.10)	(152.70)	(0)	(377.60)	(69.61)
Non-School Expenditures	816.1	822.7	797.7	798.4	837.2
	(66.13)	(50.05)	(212.90)	(75.09)	(66.90)
Non-school Revenue	1169	1293	826	1121	1394
	(83.98)	(78.64)	(217.30)	(112.10)	(102.90)
Operating Expenditures	1886	2276	797	2573	2100
	(157.90)	(170.80)	(212.90)	(370.80)	(158.20)
Operating Revenue	1930	2326	826	2595	2166
	(162.40)	(176.90)	(217.30)	(380.90)	(168.20)
Offertory Revenue	896.4	996.2	618.1	814.2	1104
	(71.67)	(68.12)	(184.00)	(88.40)	(90.09)
Observations	936	689	247	257	432

## Table 2: Mean Financial Characteristics of Milwaukee Parishes, by Parish Type

Note: Standard errors are clustered at the parish level. Dollar amounts are in thousands of 2014 dollars. In columns 3 and 4, parishes with schools are grouped according to whether they ever received vouchers.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Voucher	School	School	Non-School	Non-school	Operating	Operating	Offertory
	Revenue	Expenditures	Revenue	Expenditures	Revenue	Expenditures	Revenue	Revenue
Panel A: Raw Coeffic	ient							
Potential Voucher	0.0323	0.0106	0.0163	-0.0048	-0.0085	0.0062	0.0084	-0.0053
Revenue	(0.0111)	(0.0102)	(0.0104)	(0.0024)	(0.0037)	(0.0107)	(0.0105)	(0.0022)
Panel B: Semi-Elastic	rity Estimate							
Potential Voucher	1194	392	601	-177	-313	230	310	-196
Revenue	(410)	(378)	(383)	(90)	(138)	(397)	(388)	(80)
Panel C: 2SLS Dollar	-for-Dollar Efi	fects						
Voucher Revenue	-	0.328	0.503	-0.148	-0.262	0.193	0.259	-0.164
		(0.241)	(0.200)	(0.077)	(0.108)	(0.279)	(0.259)	(0.071)
Observations	936	936	936	936	936	936	936	936
RHS Controls?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Year FEs?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Parish FEs?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

#### Table 3: Effects of Vouchers on Parish Outcomes, All Parishes

Notes: In each column, the coefficients in Panels A and B are alternate ways of expressing results from a single regression, while Panel C shows the results from a 2SLS regression. The coefficients in Panel A are from regressions on potential voucher revenue in a parish's community. The coefficients in Panel B adjust the Panel A coefficients by the average amount of potential voucher spending in communities with a voucher program. These coefficients can be interpreted as semi elasticities; they suggest the effect of going from no voucher program to an average-sized voucher program. The coefficients in each column of Panel C use potential voucher spending as an instrumental variable; they show how a dollar of extra voucher revenue, generated via a policy change, affects other church outcomes. Standard errors in parentheses are clustered at the parish level. Potential voucher revenue is calculated by applying voucher eligibility and value rules in each year to families with children living in census tracts with centroids that are within two miles of each parish in 1999. Dollar amounts are in thousands of 2014 dollars. All regressions include total allegations of abuse in a parish and the controls for neighborhood characteristics summarized in Appendix Table 1, which are calculated using people living in census tracts with centroids that are within two miles of each parish. If no such tract is available, characteristics of the closest census tract are used.

by I les	by I reserve of a School. Semi-Elasticity Estimates								
	(1)	(2)	(3)	(4)	(5)	(6)			
	Non-School	Non-school	Offertory	Non-School	Non-school	Offertory			
	Expenditures	Revenue	Revenue	Expenditures	Revenue	Revenue			
Potential Voucher Revenue X Parish with School	-188	-352	-218	-404	-627	-293			
	(91)	(139)	(80)	(279)	(266)	(169)			
Potential Voucher Revenue X Parish with no School	102	645	351	5	230	200			
	(176)	(235)	(152)	(197)	(283)	(133)			
Lead Potential Voucher Revenue, X Parish with School	_	_	_	23	-129	-82			
				(108)	(127)	(66)			
Lead Potential Voucher Revenue X Parish with no School	_	_	_	116	578	229			
				(173)	(266)	(108)			
Wald test statistic [F(1,70)]	2.628	16.660	11.850	1.961	12.150	8.637			
P-value	0.110	0.0001	0.001	0.166	0.0009	0.004			
Observations	936	936	936	812	812	812			
R-squared	0.915	0.948	0.979	0.918	0.951	0.982			

## Table 4: Effects of Vouchers on Parish Outcomes

## by Presence of a School: Semi-Elasticity Estimates

Notes: In each column, the coefficients are from the same regression. These estimates are semi-elasticity estimates as in Panel B of Table 3; the reported coefficient takes the raw coefficient and standard error on potential voucher revenue and multiplies them by the average amount of potential voucher spending in communities with a voucher program. These coefficients thus suggest the effect of going from no voucher program to an average-sized voucher program. Standard errors in parentheses are clustered at the parish level. The Wald test is a test that the two Potential Voucher Revenue coefficients in a given regression are equal. The last three columns include a set of lead potential voucher revenue varaibles constructed using the voucher rules from two years in the future.

	Se	emi-Elasticities			
	(1)	(2)	(3)	(4)	(5)
	Baseline	Log Outcome	Time Trends	Time Trends	Raw Data
Dependent Variable: Actual Vou	cher Revenue				
Potential Voucher Revenue	1236	4.967	580	675	1236
	(424)	(1.224)	(200)	(161)	(424)
Dependent Variable: Non-School	Expenditure				
Potential Voucher Revenue	181	-0.323	-215	-217	-166
	(86)	(0.111)	(79)	(71)	(86)
Dependent Variable: Non-School	Revenue				
Potential Voucher Revenue	-176	-0.300	-132	-235	-206
	(79)	(0.095)	(111)	(116)	(128)
Dependent Variable: Offertory F	Revenue				
Potential Voucher Revenue	-176	0.327	-83	-82	-166
	(79)	(0.093)	(56)	(55)	(73)
RHS Controls?	Yes	Yes	Yes	Yes	Yes
Year FEs?	Yes	Yes	Yes	Yes	Yes
Parish FEs?	Yes	Yes	Yes	Yes	Yes
Time Trends?	None	None	Parish	ZIP Code	None

# Table 5: Further Robustness Results

Notes: Each coefficient is from a separate regression. The sample is parishes with schools. Coefficients are semi-elasticity coeficients that suggest the effect of going from no voucher program to an average-sized voucher program. Standard errors in parentheses are clustered at the parish level. The first column reports baseline results for the sample of parishes with schools. The second column logs the dependent variable. The third column adds parish trends and the fourth column ZIP-code level trends. The last column does not adjust the dependent variable for outliers.

		2SLS			
	(1)	(2)	(3)	(4)	(5)
		Log Outcome			
	Baseline	(× 100) <sup>†</sup>	Time Trends	Time Trends	Raw Data
Dependent Variable: Actual Vo	ucher Revenue				
Potential Voucher Revenue	0.0327	0.013	0.0153	0.0178	0.0327
	(0.011)	(0.003)	(0.005)	(0.004)	(0.011)
Dependent Variable: Non-Schoo	ol Expenditure				
Voucher Revenue	-0.146	-0.026	-0.372	-0.348	-0.124
	(0.075)	(0.013)	(0.127)	(0.106)	(0.069)
Dependent Variable: Non-Schoo	ol Revenue				
Voucher Revenue	-0.210	-0.024	-0.216	-0.394	-0.154
	(0.094)	(0.008)	(0.172)	(0.181)	(0.078)
Dependent Variable: Offertory	Revenue				
Voucher Revenue	-0.142	-0.027	-0.136	-0.136	-0.123
	(0.062)	(0.009)	(0.084)	(0.076)	(0.051)
RHS Controls?	Yes	Yes	Yes	Yes	Yes
Year FEs?	Yes	Yes	Yes	Yes	Yes
Parish FEs?	Yes	Yes	Yes	Yes	Yes
Time Trends?	None	None	Parish	ZIP Code	None

# Table 6: Further Robustness Results

<sup>†</sup>Coefficients are 2SLS coeficients that suggest the effect of an additional dollar voucher revenue. The exception is the log-outcome coefficients, which are multiplied by 100 for readibility.

Each coefficient is from a separate regression. The sample is parishes with schools. Standard errors in parentheses are clustered at the parish level. The first column reports baseline results for the sample of parishes with schools. The second column logs the dependent variable. The third column adds parish trends and the fourth column ZIP-code level trends. The last column does not adjust the dependent variable for outliers

	(1)	(2)	(3)	(4)
	Parish Closure	Parish Closure	Parish Merger	Parish Merger
Potential Voucher	-0.0061	-0.0051	-0.0074	-0.0096
Revenue	(0.0034)	(0.0011)	(0.0022)	(0.0016)
Observations	1337	1337	1103	1193
<b>DUS</b> Controls?	Vas	No	Vos	No
KIIS Controls?	105	NO	1 68	NO
Year FEs?	Yes	Yes	Yes	Yes
Parish FEs?	Yes	Yes	Yes	Yes

### Table 7: Hazard Regressions on Parish Mergers

Notes: Estimates are coefficients from Cox proportional hazard models with time-varying covariates. Dollar amounts are in thousands of 2014 dollars. The first 2 columns estimate the conditional likelihood that an open parish is closed in a given period. The last 2 columns estimate the conditional likelihood that an open parish is involved in a merger in the current period. Standard errors in parentheses are produced through 200 bootstrap replications.

Table A1: Mean Community Characteristics of Milwaukee Parishes, by Parish Type							
	(1)	(2)	(3)	(4)	(5)		
				Parishes w/			
		Parishes w/	Parishes w/	Schools	Parishes w/o		
Variable:	All Parishes	Schools	Voucher Schools	No Vouchers	Schools		
Population share: White, age 5-9	4.865	4.994	3.931	5.627	4.504		
	(0.22)	(0.21)	(0.32)	(0.20)	(0.60)		
Population share: White, age 10-14	5.109	5.216	4.103	5.877	4.81		
	(0.24)	(0.21)	(0.36)	(0.19)	(0.68)		
Population share: White, age 15-17	3.218	3.262	2.534	3.696	3.093		
	(0.15)	(0.15)	(0.26)	(0.13)	(0.42)		
Population share: White, age 18-19	2.12	1.739	1.373	1.957	3.183		
	(0.12)	(0.08)	(0.12)	(0.09)	(0.29)		
Population share: Black, age 5-9	1.037	1.073	2.005	0.519	0.938		
	(0.18)	(0.23)	(0.51)	(0.15)	(0.30)		
Population share: Black, age 10-14	1.04	1.057	1.957	0.522	0.993		
	(0.19)	(0.23)	(0.53)	(0.14)	(0.33)		
Population share: Black, age 15-17	0.631	0.65	1.161	0.346	0.576		
	(0.11)	(0.14)	(0.31)	(0.09)	(0.19)		
Population share: Black, age 18-19	0.382	0.361	0.692	0.164	0.438		
	(0.07)	(0.08)	(0.18)	(0.05)	(0.13)		
Population share: Other, age 5-9	0.962	1.004	1.65	0.62	0.843		
	(0.10)	(0.12)	(0.22)	(0.07)	(0.20)		
Population share: Other, age 10-14	0.834	0.865	1.402	0.546	0.746		
	(0.09)	(0.10)	(0.19)	(0.07)	(0.18)		
Population share: Other, age 15-17	0.448	0.464	0.77	0.281	0.404		
	(0.05)	(0.06)	(0.11)	(0.04)	(0.10)		
Population share: Other, age 18-19	0.311	0.283	0.486	0.161	0.391		
	(0.04)	(0.04)	(0.08)	(0.02)	(0.09)		
Population share: Hispanic, age 5-9	1.082	1.109	2.041	0.555	1.005		
D 1.4 1 11 1 10 14	(0.17)	(0.20)	(0.42)	(0.09)	(0.32)		
Population share: Hispanic, age 10-14	0.942	0.95	1.75	0.474	0.921		
Develotion shows Historic and 15, 17	(0.14)	(0.17)	(0.36)	(0.08)	(0.29)		
Population share: Hispanic, age 15-17	0.522	0.516	0.969	0.246	0.537		
Develotion shows Historic and 10.10	(0.08)	(0.10)	(0.20)	(0.05)	(0.16)		
Population share: Hispanic, age 18-19	0.347	(0.06)	0.393	0.151	0.432		
Unamploymant rata	(0.05)	(0.06)	(0.13)	(0.05)	(0.11)		
Onemployment rate	4.552	4.432	(0.44)	(0.20)	4.750		
Median family income	(0.22)	(0.23)	(0.44)	(0.20)	(0.40)		
Wedian family income	(2173)	(2532)	(3759)	(2423)	(1345)		
Educational attainment: less than high school	14 29	(2552)	20.3	10.62	14.46		
Educational attainment. less than high school	(0.97)	(1.11)	(2.02)	(0.77)	(1.99)		
Educational attainment: some college	28 31	28 51	27.61	29.05	27.76		
Educational attainment. Some conege	(0.44)	(0.44)	(0.85)	(0.47)	(1.15)		
Educational attainment: college or higher	26.44	26.13	19.43	30.12	27.31		
	(1.32)	(1.54)	(1.74)	(1.90)	(2.61)		
Marital status: married	50.12	51.3	44.21	55.52	46.82		
	(1.50)	(1.30)	(1.96)	(1.19)	(4.41)		
Marital status: separated	1.398	1.385	1.906	1.074	1.434		
1	(0.10)	(0.11)	(0.19)	(0.09)	(0.23)		
Marital status: widowed	6.37	6.789	6.366	7.041	5.2		
	(0.20)	(0.22)	(0.36)	(0.26)	(0.31)		
Marital status: divorced	9.883	10.18	11	9.688	9.059		
	(0.23)	(0.25)	(0.31)	(0.33)	(0.48)		
Share born abroad	6.329	6.404	9.545	4.535	6.118		
	(0.62)	(0.70)	(1.48)	(0.41)	(1.32)		
Share not speaking English at home	12.14	12.14	19.25	7.905	12.13		
	(1.27)	(1.45)	(3.11)	(0.64)	(2.67)		
Observations	936	689	257	432	247		