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CROWDING OUT REDEFINED: THE ROLE OF RESERVE ACCUMULATION

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ABSTRACT

It is well understood that investment serves as a shock absorber at the time of crisis. The duration of the drag on investment, however, is perplexing. For the nine Asian economies we focus on in this study, average investment/GDP is about 6 percentage points lower during 1998-2012 than its average level in the decade before the crisis; if China and India are excluded, the estimated decline exceeds 9 percent. We document how in the wake of crisis home bias in finance usually increases markedly as public and private sectors look inward when external financing becomes prohibitively costly, altogether impossible, or just plain undesirable from a financial stability perspective. Also, previous studies have not made a connection between the sustained reserve accumulation and the persistent and significantly lower levels of investment in the region. Put differently, reserve accumulation involves an official institution (i.e., the central bank) funneling domestic saving abroad and thus competing with domestic borrowers in the market for loanable funds. We suggest a broader definition of crowding out, driven importantly by increased "liability" home bias in finance and by official capital outflows. We present evidence from Asia to support this interpretation.

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I. Introduction

The literature on early warnings of financial crises generally singles out overvalued currencies, widening current account deficits, large capital inflows, rising leverage, and low and declining international reserves as precursors to disaster. These patterns have been prevalent in innumerable emerging market crises and (with the exception of depleted international reserves) were also prevalent in most of the recent financial crises in the advanced economies. Indeed, as Gourinchas and Obstfeld (2012) document, the most notable difference between the emerging markets and advanced economies is that the output declines during currency crisis are larger in emerging markets, while other patterns are qualitatively similar.

Faced with a sudden stop à la Calvo, (1998), current account deficits can no longer be financed by borrowing from abroad—at least not to the same extent.² Sharp output declines, private and sometimes public debt overhangs, and the scarcity and high cost of finance combine to produce dramatic swings in the current account balance, most often from deficit to surplus. The brunt of this adjustment usually falls on investment.³

The Asian crisis of 1997-1998 was most acute in Indonesia, Korea, Malaysia, the Philippines, and Thailand. Yet, in 1998, investment as a share of GDP fell across the board in the major Asian economies, from wealthy Japan and Singapore to lower income India and China, which were relatively shielded from the crisis. In Indonesia, the investment-GDP ratio was nearly halved falling from 32 percent in 1997 to 17 percent the following year.

The decline in investment-GDP ratios among the advanced economies since 2007 has been no less draconian, if somewhat more spread out. From 2007 to 2012, Ireland's investment-GDP ratio fell 15 percentage points. Even countries with continued access to international capital markets, such as the United Kingdom and the United States, have recorded declines of around 3½ percentage points over that time frame.

¹ See Bussiere et al, (2013), Frankel and Saravelos (2012) and Gourinchas and Obstfeld (2012) for new contributions to the analysis of early warnings as well as the comprehensive discussions of the existing literature therein.

² See also Calvo (2012) on the dynamics, incidence, and time profile of sudden stops.

³ Recall the current account balance equals saving minus investment.

While it is not difficult to understand the role of investment as a shock absorber at the time of crisis, it is perplexing why it takes so many years after the crisis to recover--if it recovers at all. For the nine Asian economies we focus on in this study, average investment/GDP is about 6 percentage points lower during 1998-2012 than its average level in the *decade* before the crisis; if China and India are excluded, the estimated decline exceeds 9 percent.⁴ Over the same pre- and post-crisis sample the decline in growth is 2.5 percent for all countries and 3.3 percent if China and India are excluded. ⁵

A prolonged investment slump is not a new phenomenon following a deep crisis. Kaminsky and Pereira (1996), who focus on explaining the poor growth performance of Latin America vis à vis Asia during the crisis of the 1980s, show that public and private consumption as a share of GDP rose more than 5 percentage points in Latin America during 1982 to 1988 while for the Asian economies the comparable ratio fell by almost 2 percentage points. With public and private saving rates falling sharply in Latin America, current account deficits were closed by even larger declines in investment. The evidence they provide supports Sachs' (1989) earlier observation that the significant income inequality in Latin America, coupled with rising political instability, were at the root of Latin American governments inability to implement austerity measures at the time of crisis. The same factors also made downward adjustments in private consumption less likely. In that episode, at least, investment was importantly crowded out by a rising share of public and private consumption. Though not discussed by these authors, we would add that the decline in measured domestic saving was also significantly exacerbated by *leakages* to the domestic system in the form of private capital flight, which escalated in the region to record highs.

4

⁴ The countries are: China, India, Indonesia, Japan, Korea, Malaysia, Philippines, Singapore, and Thailand.

⁵ This growth comparison, showing lower growth during the era of high reserves is not at odds with the finding in Bussiere et al (2013) that emerging markets with higher reserves performed better (in terms of output) during the global financial crisis of 2008-2009. The period we are comparing spans 26 years (11 years through 1997 and 1998 to 2012); our focus is on the long–term growth performance.

⁶ In the Kaminsky and Pereira (1996) sample, public and private consumption increases (as a share of GDP) were of comparable magnitudes.

⁷ See Claessens, (1997) for a comprehensive analysis of the capital flight magnitudes involved.

Unlike Latin America in the 1980s (or modern-day United States), post-1997 Asia is a region of high-to-very-high domestic saving rates. The significant economic inequality issues that continue to plague Latin America are not a feature of the region (notwithstanding China's increasing troubles on that front). There is little to suggest private capital flight has been an issue in the past decade. Hence, it is unlikely that the many of factors that drove the investment slump during Latin America's lost decade have been at work in Asia on a similar scale in the past 15 years. And yet, countries in both regions (in the case of Latin America more driven by necessity) turned inward for financing sources in the post crisis era.

In this paper, we aim to shed light on some of the factors that may account for the sharp and sustained decline in investment as a share of GDP in many Asian countries since the events of 1997-1998. While the evidence does not support "one size fit all" explanations, the topic may have broader resonance within and outside Asia. China and India (for different reasons) may be in the cusp of a significant investment correction; other large emerging markets (Brazil, South Africa, and others) may be similarly placed; and much of Europe and the US are entering their fifth or sixth year of an investment slump.

It is not our goal to offer a comprehensive model of the determinants of investment nor do we compare actual investment ratios to some optimal benchmark. Supply-side hysteresis effects of financial crises are not explored. Young (1995)'s hypothesis that the East Asian growth miracle may have well been "primarily the result of one-shot increases in output brought about by the rise in participation rates, investment to GDP ratios, and educational standards and the intersectoral transfer of labor from agriculture to other sectors (e.g. manufacturing) with higher value added per worker" may be a primary explanation for the slowdown. But the fact remains that the Philippines and Japan (which were at very phases of the development cycle) have experienced sustained and sharp declines in investment as well. As we discuss here, all these countries also experienced a shift in policy that importantly significantly altered the allocation of domestic saving.

We focus on finance and examine trends that affect the availability of domestic funding for investment and the allocation of the pool of domestic saving. The old concepts of *leakages* and *crowding out*, which we redefine here to be more encompassing than the conventional definitions, are central to our analysis.

In the wake of crisis, home bias in finance usually increases markedly as governments look inward when external financing becomes prohibitively costly or altogether impossible. Even in milder cases, when capital market access is not lost, governments may seek the relative stability of captive domestic audiences, such as pension funds, insurance companies and domestic banks to lessen roll over risk. This post-crisis pattern is not unique to Asia; it was prevalent in acute form in Latin America during the 1980s and it is also a feature of the post-crisis landscape in Europe, especially (but not exclusively) in the periphery economies. In cases where the government is running substantial deficits and/or rolling over a large stock of debt, these activities would fall under the conventional definition of crowding out. Japan and India, in different dimensions, are examples where this channel may be at work. However, most of the remaining Asian economies do not have particularly high levels of public debt nor are they financing large sustained fiscal deficits. This leads to a second (related) financing leakages channel.

The rise of home bias in Asia has not been symmetric. Acquiring liabilities to the rest of the world (ROW) is avoided while acquiring assets (reserves) from the ROW is actively pursued. But the acquisition of assets is selective, favoring safe low yield assets; the accumulation of these assets is not left in the hands of the private sector, but orchestrated by the official sector via the central banks. The desire to keep a tight lid on current account deficits and encourage surpluses has translated into an accumulation of foreign exchange reserves on an unprecedented scale. A good deal has been written on the subject, but on the motives for holding reserves, we broadly concur with the interpretation offered in Obstfeld, Shambaugh and Taylor (2010):

"That a primary reason for a central bank to hold reserves is to protect the domestic banking sector, and domestic credit markets more broadly, while limiting external currency depreciation. The need for such protection increases given the multiplication of risks in more financially open economies, where potential currency mismatches and a combination of internal drains (runs from bank deposits to currency) and external drains (flight to foreign currency or banks) can place extraordinary demands on a central bank's foreign exchange reserves.

Supporting this view, we sketch in this paper a slice of Asia's history with credit events (or near-credit events) and quantify the lack of adequate reserve cover at these critical moments, which (not surprisingly) has given rise

4

⁸ See Reinhart and Sbrancia (2011).

to the insurance motive described above. However, we would add that *fear of floating* is not asymmetric, and that leaning against the wind of an appreciation has been an important driver of reserve accumulation after the 2007-2009 financial crisis. ¹⁰

A related literature has attempted to model reserve accumulation via a precautionary motive on the part of households or investors (Caballero and Krishnamurthy, 2009 and Carroll and Jeanne, 2009) but this misses the point that the acquisition of foreign asses both in timing and magnitude are determined by the central bank (i.e., the official sector). A framework closer to the motivation of a central concerned about possible runs is offered in Aizenman and Lee (2006). As of mid-2013, according to the Federal Reserve Data about 72 percent of the US Treasuries held abroad are in the hands of official institutions. Furthermore, Warnock and Warnock's (2009) careful study of this phenomenon point out that the reported figures significantly understate actual official holdings, as oil exporters and other central banks and governments purchase US Treasuries through offshore centers. The dominant role played by official entities in uphill capital flows is also extensively documented in Alfaro, Kalemli-Ozcan, and Volosovych (2013).

Some studies have stressed the social costs associated with this policy, which is closer to our theme in this paper. Rodrik (2006) focused on the income loss associated with acquiring assets that deliver a lower yield than the interest cost of borrowing abroad. Mohanty and Turner (2006) went further, suggesting that sustained reserve accumulation fuels domestic credit booms, asset price bubbles, and introduces distortions in the banking system. Filardo and Yetman (2012) provide further evidence on those concerns and suggest compelling reasons why the taxes often associated with sterilized intervention can funnel activity in to the riskier and nebulous world of shadow banking. ¹¹ Jeanne (2012), who connects the accumulation of reserves in a financially repressed economy (closed capital account) to forced saving, lower consumption, and welfare losses (he is interested primarily in the

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⁹ See Aizenman and Lee (2006) and also Calvo, Izquierdo, and Loo (2012).

¹⁰ Calvo and Reinhart (2002); Aizenman and Lee (2006) find the "mercantilist" motive statistically significant but quantitatively small relative to self-insurance, but their sample does not extend to recent post subprime years. Jeanne (2012) also emphasizes the fear of floating motive in or in this particular instance "fear of appreciation" (see Levy-Yeyati and Sturzenegger, 2007 for compelling documentation of this tendency in emerging markets for the pre-crisis period) ¹¹ On the use of reserve requirements to sterilize capital inflows see Reinhart and Reinhart (1999) and Cordella, Vegh, and Vuletin (2013).

case of China) comes closer to the "cost of reserve accumulation" we are interested in investigating. To our knowledge, these and other related papers have not made a connection between the sustained reserve accumulation and the persistent and significantly lower levels of investment in the region.¹² Put differently, reserve accumulation involved an official institution (i.e., the central bank) funneling domestic saving abroad and thus competing with domestic borrowers in the market for loanable funds. We suggest a broader definition of *crowding out*, driven importantly by official capital outflows, is applicable to most of the Asian economies (and a significant number outside Asia) in varying degrees. In principle, reserve accumulation could also crowd out private consumption (as in the case of China) or public consumption. Our focus on total (private and public) investment is driven by the large and persistent declines we have already alluded to.

The paper proceeds as follows. The next section examines the evolution of the current account and investment in a 26-year window around the Asian crisis of 1997-1998; for comparative purposes, we present the corresponding macroeconomic data for Europe and the United States from the 10 years prior to the 2007-2009 crises to the present. In Section III, we use our historical data on the level and composition of debt to document the rise of home bias while Section IV presents and reinterprets the evidence on reserve accumulation as a source of *crowding out*. The hybrid Asian experiences, which encompass high debt-current account surplus Japan and low debt-current account deficit Indonesia, are discussed in the context of the home bias-crowding out framework. Concluding remarks focus on further research and speculate to what extent elements of the Asian experience are present elsewhere.

II. Crises and Investment: The Long Aftermath

The literature on sudden stops (see, Calvo, 2012) and capital flow surges (Reinhart and Reinhart, 2009) has documented the sharp reversals of the current account that take place at crisis times, including the famous Asian crisis episode of 1997-1998. In this section, we document current account reversals that *persist* well after the financial crisis is over. Linked by an accounting identity (briefly discussed below), we connect the current

¹² This is not to suggest that some declining investment ratios have other important drivers relating to technological change and the transition to a more mature stage of development. We would observe that, by 1991, Japan was considered a mature economy and that Singapore did not lag far behind.

account reversal to a change in investment; the corresponding exercise for growth is presented in the appendix.

To set the stage for the discussion on the connection between domestic and external debt and reserves, we review episodes of the Asia's brush with default and restructuring (or near default).

1. Basics

The simple rules of double-entry accounting ensure that, excluding statistical discrepancies, the capital account surplus or net capital inflow (denoted by KA) is related to the current account surplus (denoted by CA) and to the official reserves account RA of the balance of payments (BOP) through the identity,

$$CA + KA + RA \equiv 0.$$

Notice that RA < 0 implies an accumulation of reserves by the monetary authority.

A property of the current account is that it measures the economy's net foreign wealth. A country that runs a current account surplus must have a capital account deficit (private capital outflow) and or an increase in reserves (an official outflow). Another related identity is that the current account surplus equals the difference between national savings and national investment,

$$CA \equiv S - I$$
.

2. External balances

Table 1 presents selected developments for the current account for two groups of countries: the nine Asian economies we focus on (China, India, Indonesia, Japan, Korea, Malaysia, Philippines, Singapore and Thailand); and a comparison group comprised of Europe and the United States. For Asia, we compare 1987-1997 (the 11-year period in the run-up to the Asian crisis) with 1998-2012—the long 15-year aftermath. We avoid extending the comparison further back, as Asia was also in crisis in the earlier part of the 1980s. For the Europe and US sample we compare the 1997-2007 pre-crisis with the five years (2008-2012) since. Table 1 reports the peak deficit level and year it was recorded from 1980 to 2012. The memorandum item calculates the pooled means for the relevant periods before and after the crisis.

Starting with Asia in 2012 (last column), there are two groups, India and Indonesia with current account deficits and all others with surpluses of varying magnitudes-an issue we will retake in Section V. Of the core Asian crisis countries (Indonesia, Korea, Malaysia, Philippines, and Thailand), all except Indonesia shows a deteriorating current account in the 11 years ahead of the crisis and an improvement in the subsequent 15 years (first two columns).¹³ Indeed, if we had ended the exercise in 2011 Indonesia would also be showing a surplus and subsequent improvement. A more meaningful comparison, than point-to-point are the pooled means. For 1987-1997, the average current account deficit is 0.1 percent; during the 15 years since the crisis the average turns to a surplus of 5.4 percent (the 5.5 percent difference is statistically significant at all standard levels of confidence).

For the Europe and US sample, which involve a mix of debtor and creditor countries, a common pattern in the crisis countries (marked by and asterisk) is the swing from a worsening deficit to a post crisis surplus, as in Asia. The most dramatic turnaround shown in Table 1 is Iceland, which records a deterioration of 14 percent, followed by an improvement of nearly the same magnitude. As of 2012, Ireland, Portugal and Spain had shifted into impressive surplus territory.

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¹³ If we use a narrower window around the crisis of three or five years, this pattern is even more pronounced and uniform.

Table 1. Current Account Balance/GDP, Levels and Changes: Selected Countries, 1980-2012

| | Change o | ver: | Peak deficit: 1980 |)-2012 | |
|---------------------------------------|-----------|-----------|--------------------|--------|------|
| Country | 1997-2007 | 2007-2012 | Level | Year | 2012 |
| Europe and United States ¹ | | | | | |
| Austria | 6.0 | -1.7 | -5.2 | 1980 | 1.8 |
| Belgium | -3.6 | -3.5 | -4.1 | 1981 | -1.6 |
| Denmark | 0.8 | 4.2 | -6.0 | 1986 | 5.6 |
| Finland | -1.3 | -6.0 | -5.4 | 1991 | -1.8 |
| France | -3.7 | -1.2 | -2.2 | 2012 | -2.2 |
| Germany* | 7.9 | -0.5 | -1.7 | 1980 | 7.0 |
| Greece * | -9.4 | 11.2 | -14.9 | 2008 | -3.4 |
| Iceland* | -13.9 | 10.8 | -28.4 | 2008 | -4.9 |
| Ireland* | -8.8 | 9.8 | -13.6 | 1981 | 4.4 |
| Italy* | -4.1 | 0.5 | -3.6 | 1980 | -0.7 |
| Netherlands* | 0.1 | 3.4 | -1.0 | 1980 | 10.1 |
| Norway | 6.2 | 1.7 | -6.1 | 1986 | 14.2 |
| Portugal* | -4.3 | 8.6 | -14.6 | 1981 | -1.5 |
| Spain* | -9.9 | 8.9 | -10.0 | 2007 | -1.1 |
| Sweden | 5.3 | -3.4 | -3.3 | 1980 | 6.0 |
| Switzerland | -0.7 | 2.6 | -0.6 | 1980 | 11.2 |
| United Kingdom* | -2.1 | -1.6 | -4.6 | 1989 | -3.8 |
| United States* | -3.3 | 2.2 | -5.8 | 2006 | -2.7 |
| Average | -2.2 | 2.6 | -7.3 | | 2.0 |
| Memorandum items: | 1997-2007 | 2008-2012 | Difference | | |
| Average level | 0.7 | 0.3 | -0.3 | | |
| Number of observations | 198 | 90 | | | |
| | Change o | ver | Peak deficit: 1980 | 2012 | |
| Country | 1987-1997 | 1997-2012 | level | year | |
| Asia | | | | | |
| China* | 3.8 | -1.5 | -3.7 | 1985 | 2.3 |
| India | 0.4 | -3.5 | -4.8 | 2012 | -4.8 |
| Indonesia* | 1.3 | -1.0 | -7.5 | 1983 | -2.7 |
| Japan ² | -1.2 | -1.2 | -1.0 | 1980 | 1.0 |
| Korea* | -9.1 | 5.4 | -8.3 | 1980 | 3.8 |
| Malaysia* | -14.2 | 12.0 | -13.4 | 1982 | 6.1 |
| Philippines* | -5.3 | 7.6 | -6.9 | 1980 | 2.9 |
| Singapore | 16.0 | 3.1 | -13.1 | 1980 | 18.6 |
| Thailand* | -1.3 | 2.1 | -8.3 | 1990 | 0.0 |
| Average | -1.1 | 2.6 | -7.4 | | 3.0 |
| Memorandum items: | 1987-1997 | 1998-2012 | Difference | | |
| Average level | -0.1 | 5.4 | 5.5 | | |
| Number of observations | 99 | 135 | | | |

Sources: International Monetary Fund (2013), World Economic Outlook and Reinhart and Rogoff (2009).

Notes: The difference in pooled means tests are significant at standard confidence levels.

¹An asterisk denotes a banking crisis in the "common crisis year"; the common crisis years for the advanced and Asian economies are 2007-2008 and 1997-1998, respectively. The years refer to the start of the crisis.

² Japan's financial crisis began in 1992.

2. Investment in the shadow of "Sudden Stops"

Table 2 presents the Investment/GDP ratio in the same format as Table 1, replicating the same coverage of countries and time. The table shows the phenomenon we are trying to understand. With the exceptions of China, India and Indonesia, the second post crisis column stands out by showing the large declines in investment recorded following deep crises. The top panel showing Europe and the US is even more uniform in this regard, as not a single country records a higher level of investment in 2012 than in 2007. As with the current account, we place more weight on the pooled means reported as memorandum items. These show a 6.2 percent decline in investment for the full Asian group. If China and India are excluded, however, the decline is 9.4 percent, the standard difference in means tests yield significant results at all standard levels of confidence.

Five years into the aftermath of what began as the subprime crisis in the United States in the summer of 2007, the European economies and the US seem to be on a similar track. The pooled means point to a decline of 2.6 percent since the onset of the crisis. Furthermore the magnitudes of the declines in a number of the periphery crises countries match and surpass the investment in Asia.

The investment slump unfolds during a period of lower average growth. Appendix Table A.1 replicates a third time the format used in Tables 1 and 2. The pooled estimates show mean growth in the 15-year span after the crisis as 2.5 percent lower for the 9 country Asian sample and 3.3 percent lower if China and India are excluded.

Having shown that current account surpluses and lower investment ratios and growth are the post-crisis "new normal," we now turn to the crisis episodes that cemented the policies of self-insurance via large scale reserve accumulation. The motivation of governments for holding reserves is well established in the literature, as discussed in Obstfeld, Shambaugh and Taylor (2010) and Calvo, Izquierdo and Loo-Kung (2012). The sketch presented here of past crisis only serves to highlight the gap between international reserve "cover" then and now.

Table 2. Investment/GDP Ratios, Levels and Changes: Selected Countries, 1980-2012

| | Change | over: | Peak: 1980-20 |)12 | Level |
|---------------------------------------|-----------|-----------|---------------|-------|-------|
| Country | 1997-2007 | 2007-2012 | Level | Year | 2012 |
| Europe and United States ¹ | | | | | |
| Austria | -1.9 | -0.5 | 31.72 | 1980 | 22.68 |
| Belgium | 2.0 | -2.0 | 25.93 | 1980 | 21.00 |
| Denmark | 2.6 | -6.3 | 23.37 | 2008 | 17.06 |
| Finland | 3.7 | -3.1 | 30.44 | 1989 | 19.75 |
| France | 5.1 | -2.2 | 23.36 | 1980 | 19.80 |
| Germany | -2.1 | -2.0 | 28.16 | 1980 | 17.26 |
| Greece | 5.9 | -13.1 | 26.72 | 2007 | 13.59 |
| Iceland | 9.3 | -14.5 | 35.61 | 2006 | 14.55 |
| Ireland | 4.7 | -15.3 | 28.16 | 2006 | 10.86 |
| Italy | 2.4 | -4.5 | 27.59 | 1980 | 17.62 |
| Netherlands | -1.8 | -2.9 | 23.96 | 1989 | 17.53 |
| Norway | 2.4 | -0.7 | 31.34 | 1986 | 25.05 |
| Portugal | -3.4 | -6.1 | 37.99 | 1982 | 16.70 |
| Spain | 8.9 | -11.2 | 30.98 | 2007 | 19.75 |
| Sweden | 4.1 | -1.5 | 23.99 | 1989 | 18.84 |
| Switzerland | -0.1 | -1.6 | 30.44 | 1980 | 20.98 |
| United Kingdom | 0.8 | -3.5 | 21.99 | 1989 | 14.65 |
| United States | 0.0 | -3.3 | 25.08 | 1984 | 19.05 |
| Average | 2.4 | -5.2 | | | 18.15 |
| Memorandum items: | 1997-2007 | 2008-2012 | Difference | | |
| Average level | 21.85 | 19.23 | -2.6 | | |
| Number of observations | 198 | 90 | | | |
| | Change | over: | Peak: 1980-20 | Level | |
| Country | 1987-1997 | 1997-2012 | Level | Year | 2012 |
| Asia | | | | | |
| China | 0.9 | 10.9 | 48.85 | 2009 | 48.85 |
| India | 3.3 | 9.8 | 38.11 | 2007 | 35.62 |
| Indonesia | -10.0 | 3.6 | 47.71 | 1989 | 35.32 |
| Japan ² | -0.4 | -7.5 | 32.53 | 1990 | 20.60 |
| Korea | 4.6 | -7.9 | 40.06 | 1991 | 27.55 |
| Malaysia | 19.9 | -17.2 | 43.64 | 1995 | 25.77 |
| Philippines | 7.6 | -8.9 | 32.84 | 1983 | 18.46 |
| Singapore | 1.0 | -10.2 | 46.95 | 1984 | 27.00 |
| Thailand | 5.8 | -3.9 | 42.84 | 1991 | 29.74 |
| Average | 3.6 | -3.5 | | | 29.88 |
| Memorandum items: | 1987-1997 | 1998-2012 | Difference | | |
| Average level | 33.36 | 27.14 | -6.2 | | |
| Number of observations | 99 | 135 | | | |

Sources: International Monetary Fund (2013), World Economic Outlook and Reinhart and Rogoff (2009).

Notes: The difference in pooled means tests are significant at standard confidence levels.

¹An asterisk denotes a banking crisis in the "common crisis year"; the common crisis years for the advanced and Asian economies are 2007-2008 and 1997-1998, respectively. The years refer to the start of the crisis.

² Japan's financial crisis began in 1992.

4. Disasters and near disasters

Table 3 presents a list of external credit events in the form of outright default, debt restructuring, or "near train wrecks" in that the country was on the verge of default. This list does not include banking, currency, and inflation crises; the dates for these can be found in the accompanying Asia Chart book. While the intent of this discussion is not to evaluate the indicator properties of debt or reserves, two features of Table 3 are noteworthy. First, with the exception of Indonesia's external debt in 1998, none of the debt ratios at the time of crises seem obviously high--certainly not by advanced economy standards. In effect, Indonesia's external debt/GDP ratio in 1997 was 63.2 percent, an implosion in the rupiah and a sharp decline in GDP drove the debt ratio higher by nearly 100 percent in less than a year. In seven of the 11 episodes shown external debt levels would have met the Maastricht criteria--indeed, Reinhart, Rogoff and Savastano (2003) show that in more than one half of the defaults since 1970 that would have been the case also. Second, as the last column reveals, while external debt might not have been alarming in its own right, the central bank did not have the reserves to back even a quarter of the outstanding debt stock at the time the crisis broke out. In nearly half the cases, the reserve backing amounted to less than 10 percent of the hard currency debt. The point that the common practice of focusing on reserves-toimport ratios was not especially useful to convey vulnerability to financial crises and that reserves should be compared to the potential stock of liabilities these have to back (such as M2 or external debt, or at least the shortterm component of debt) was forcefully made by Calvo and Mendoza (1996).

The crisis experience sets the stage for both a policy that redirects government borrowing toward the domestic market and a central bank that strives to build a foreign exchange war chest as a financial stability policy tool. To what extent private external borrowing was discouraged through "macroprudential" measures or more explicit capital controls has varied considerably across countries and across time.

In the next section, we document the evolution of home bias in public finance and provide some markers on the magnitudes of the accumulation in foreign exchange reserves.

Table 3. Credit Events (Restructuring, Default and Near-Default), Debt and International Reserves: 1958-2013 (debt as a percent of GDP)

| Country | External credit events | Total External Debt | Central Government Debt | | | Reserves/ | |
|-----------------|--------------------------------------|-----------------------|-------------------------|----------|-------|---------------|--|
| | "near" defaults, italics | (public plus private) | External | Domestic | Total | External debt | |
| India | 1958 | 12.7 | 2.3 | 12.7 | 15.0 | n.a | |
| | 1969 | 15.2 | 2.5 | 15.2 | 17.7 | 8.1 | |
| | 1972-1976 | 13.8 | 2.5 | 24.3 | 26.8 | 9.1 | |
| | 1989-1990 | 25.2 | 8.0 | 15.7 | 23.7 | 5.1 | |
| Indonesia | 1966-1970 ¹ | 46.9 | n.a. | n.a. | n.a. | 3.4 | |
| | 1998-2000 | 158.7 | 56.5 | 10.5 | 67.0 | 15.0 | |
| | 2002 | 65.5 | 35.0 | 35.3 | 70.3 | 24.2 | |
| Korea | 1979-1980 | 34.9 | 7.6 | 3.8 | 11.4 | 12.9 | |
| | 1997-1998 | 26.5 | 3.0 | 7.0 | 10.0 | 14.9 | |
| Philippines | 1983-1992 | 72.9 | 22.8 | 11.3 | 34.1 | 3.1 | |
| Thailand | 1997-1998 | 72.7 | 9.5 | 0.7 | 10.2 | 23.9 | |
| Memorandum iter | n: | | | | | | |
| | Average 2013 reserve-external debt | ratio for | | | | 85.5 | |
| | India, Indonesia, Korea, Philippines | and Thailand. | | | | | |

Sources: Bloomberg, International Monetary Fund, International Financial Statistics and World Economic Outlook, League of Nations, Statistical Abstract (various issues), Park (2005), Reinhart and Rogoff (2009), Reinhart (2010), United Nations (1948) and Yearbook, various issues, International Debt Statistics, World Bank, http://data.worldbank.org/data-catalog/international-debt-statistics, (October, 2013) World Bank, Quarterly External Debt Statistics, (QEDS), http://web.worldbank.org/WBSITE/EXTERNAL/DATASTATISTICS/EXTDECQEDS/0, menuPK:1805431 pagePK:64168 427~piPK:64168435~theSitePK:1805415,00.html

III. Home Bias

Home bias in finance has many dimensions, so it is impossible to measure it by a single indicator or even a handful of indicators. We do not use the term as in the original work of French and Poterba (1991) to describe low shares of foreign equity in domestic portfolios or low shares of foreign bonds in private domestic portfolio. We focus on "liability home bias" as a preference for borrowing domestically (and usually in the domestic currency) post 1997-1998 crisis. In what follows, we focus primarily on the internal-external composition of government debt as well as the evolution of external total debt (pubic plus private) in comparison to domestic credit to the private sector.

¹As no data is available for 1966, we report 1970.

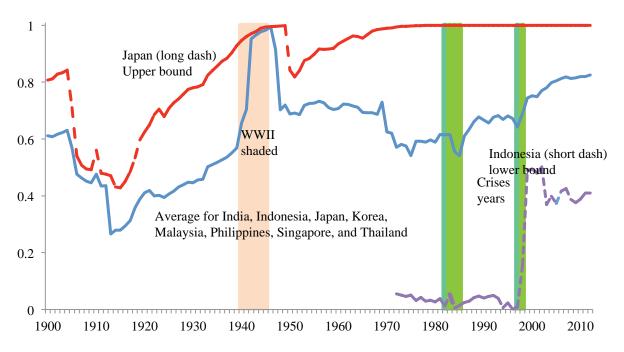
² The amount of reserves reported by the Bank of Thailand did not net out US dollar reserves borrowed in the forward market; non-borrowed reserves were significantly lower.

1. Domestic and external public debt

The analysis here builds on Reinhart and Rogoff (2009) and (2011), who trace out the long (and forgotten) historical evolution of domestic public debt. The debt series begin as early as 1835 for "British" India and 1872 for Japan; for Korea and Thailand the starting date is 1913; for Malaysia and the Philippines it is the 1940s and so on. The data for China is the least comprehensive in every dimension both in terms of time frame and coverage. The Data Appendix provides the details. Figure 1 traces the share of domestic central government debt; as such the range of variation is bounded by zero and one. The solid line is the average for eight of the nine economies (China is excluded); the long dash plots the ratio for Japan, which is the country with the highest share of domestic debt for the most extended period of time while the short dash is the time series for Indonesia, which recorded the most significant dependence of external borrowing right up to the 1997 crisis (and even subsequently).

Figure 1. Share of Domestic Debt in Total Central Government Debt: Seven Asian Economies, 1900-2012

The rise of domestic debt



Sources: Detailed sources for each country are provided in *Asia Chartbook* companion piece, Reinhart (2013). *Notes:* The shaded areas encompass WWII and year in which three or more of the seven Asian economies included experienced systemic banking crises; these two episodes span 1982-1985 and 1997-1998.

On the basis of the eight-country average, it is evident that, with the exception of the financial autarky imposed by World War II, Asian governments relied heavily on external financing. In the period of financial repression and capital controls during Bretton Woods, home bias was higher than in the more liberal international capital markets of the late 1970s and beyond. During the multiple crises in Asia during 1980-1986 (these were not as synchronous as 1997-1998) about 40 percent of government debt was external. After that crisis the pendulum began to swing toward domestic debt and after the 1997-1998, the share of domestic debt edged higher still. The average shows the share of domestic debt hovering around 80 percent but that largely reflects that Indonesia and the Philippines still rely far more heavily on external debt than the others. For Japan and Singapore domestic debt is the while story while for India, Korea, Malaysia and Thailand at present domestic debt accounts for 90 percent or more of the total. 14

2. Total (public and private) external debt

The preceding evidence is confined to the central government. Historically a substantive part of the external borrowing has come from other sectors of government, such as enterprises and, of course, the private sector. To ascertain how total public and private external indebtedness has evolved, we plot the average external debt/GDP ratio for eight of the nine economies over 1970 to 2013:Q1. Singapore, which ranks 4th in the Global Financial Centres Index is the obvious outlier and is excluded from the average shown. ¹⁵ Singapore's gross external debt, which is a multiple of GDP, is shown in the inset of Figure 2. Of the 69 countries that participate in providing quarterly gross external debt data in the joint IMF-World Bank QEDS exercise, only four report higher external debt ratios than Singapore, Iceland, Ireland, Luxembourg and Mauritius. The latter two are offshore centers and the previous two once were. For China, we report the aggregate external debt of Hong Kong and Mainland relative to the aggregated GDP.

In line with the home bias re-direction, total external debt has been halved since 1987 and hovers around 30 percent. While deleveraging usually follows a deep crisis, the debt reduction, as we shall see, has been far

¹⁴ The individual country series are plotted in the Asia Chartbook.

¹⁵ http://en.wikipedia.org/wiki/Global Financial Centres Index

more pronounced for external debt. Indeed, several countries in the region are concerned about an internal credit boom.

Percent 75 Singapore Average for China (Mainland and Gross external debt, QEDS Hong Kong Aggregate), India, 2007 2010 2013Q1 Indonesia, Japan, Korea, Malaysia, Philippines, and 65 450.2 509.4 411.8 Thailand 55 45 35 25 Banking crises in at least three countries (shaded) 15 1970 1980 1975 1985 1990 1995 2000 2005 2010

Figure 2. Total (Public plus Private) External Debt: Selected Asian Economies, 1970-2013:Q1 (percent of GDP)

Sources: International Monetary Fund, World Economic Outlook, Reinhart and Rogoff (2009), Reinhart (2010), World Bank (2013), International Debt Statistics, Washington DC http://data.worldbank.org/data-catalog/international-debt-statistics, and World Bank, Quarterly External Debt Statistics, (QEDS),

 $\frac{http://web.worldbank.org/WBSITE/EXTERNAL/DATASTATISTICS/EXTDECQEDS/0,,menuPK:1805431\sim pagePK:64168427\sim piPK:64168435\sim theSitePK:1805415,00.html$

3. Hidden debts, contingent liabilities and private credit

"There are four things every person has more of than they know; sins, debt, years, and foes."

-Persian Proverb

The broad debt picture would not be complete without a discussion of domestic credit to the private sector, with its history of past booms and bust and where significant vulnerabilities have re-emerged in a number of the

countries studies here. ¹⁶ The ratio of domestic credit to the private sector outstanding to GDP, as of the second quarter of 2013, is shown in Figure 3 for the Asian, and Europe and US sample. ¹⁷ As with the composition of public debt and the extent of external private and public indebtedness, there is considerable cross-country variation within our sample, but the general prevailing pattern (with the exceptions of the Philippines and Indonesia) is that in the remaining seven countries domestic levels are high (if not necessarily at peak levels) by their own historical standards, if not by a broad cross-country comparison (as shown in Figure 2).

Japan's ratio is the highest (slightly above 250 percent) and it hovers near its 1996 peak. The banking crisis in Japan began in 1991 and unlike in most severe banking crisis where debt ratios begin to decline usually two years after the crisis, deleveraging was slow and partial, as the debt ratio never dips below 215 percent (see Asia Chartbook.) Korea's drastic external deleveraging after the crisis has no obvious domestic counterpart, as domestic credit ratio continued to climb. At 103 percent as of mid-2013 credit/GDP is only slightly below the 109 peak in 2009. Thailand and Malaysia have also experienced a marked rebound in domestic private credit, especially connected to household debt. China, while still classified as a low income country, has a domestic credit ratio that is at par with advanced economies; these data reflect the growth of domestic credit in the "formal" banking sector. Hong Kong's average annual increase in credit/ GDP during 2007-2013 exceeded Ireland's during the decade before the crisis (1997-2007) and has been only surpassed by Iceland's credit boom over the pre-crisis decade (Figure 4). Credit ratios are at all-time highs for Hong Kong, India, Singapore and the group as a whole (Figure 5).

A missing component in this analysis is domestic securitized debt, which varies in importance with the size of the domestic bond market across these countries. Also, important "hidden debts" for the case of China are provincial liabilities often contracted through the burgeoning shadow banking sector in that country and directly tied to real estate activity. To the extent that central banks issue their own debt to facilitate open market

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¹⁶ For a historic dimensions of these credit cycles, see Schularick and Taylor (2009)—Japan is in their sample; for the interaction between capital flows, credit and crisis (including the nine Asian economies covered here, see Mendoza and Terrones (2012).

¹⁷ Denmark is excluded as there is a substantive break in the credit series reported in *International Financial Statistics* in 2000, which needs to be sorted out.

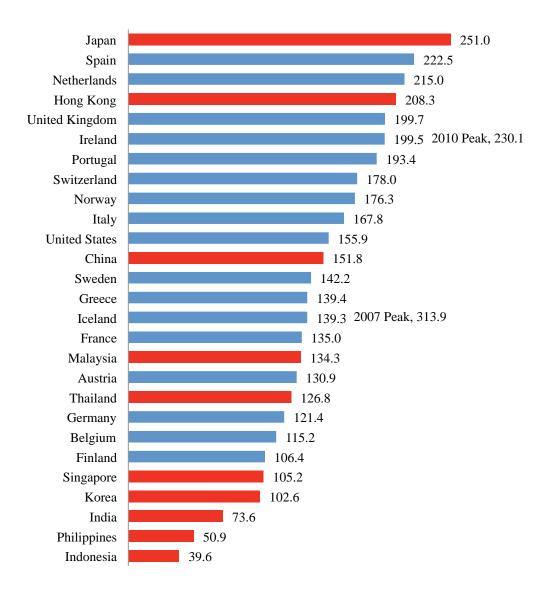
¹⁸ In Figure 5, Hong Kong is not combined with Mainland China, as for external debt in Figure 2.

operations or to sterilize the effects of large purchases of foreign exchange reserves, this type of domestic debt is also not quantified here.¹⁹ In Malaysia, there are ongoing discussions of hidden debts in the form of an assortment of off-balance sheet expenditure involving government enterprises.

We have not yet discussed public debts as whole but observed that these have become increasingly domestic, as external debt levels have declined and the share of domestic debt in the total pie has risen. The preceding discussion highlighted the growing private domestic debts. Taken together, the implication is that for Asia's largest economies domestic leverage is an issue of some concern. Banking crises need not have an external dimension.

¹⁹ For example, the issue of including central bank debt in public sector debt statements is under discussion in Korea, http://www.koreaherald.com/view.php?ud=20130702000679.

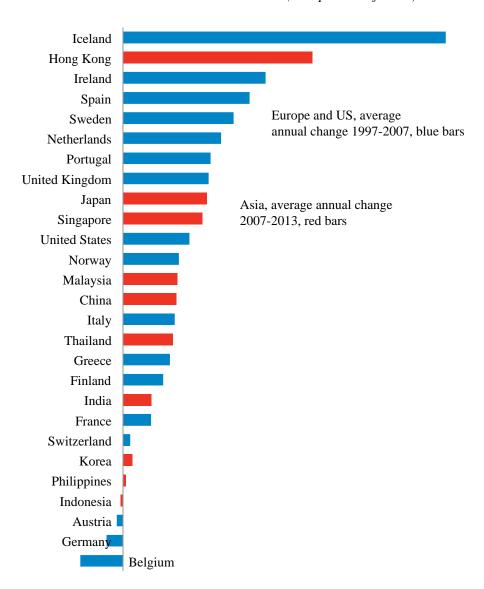
Figure 3. Domestic Credit to the Private Sector Outstanding 2013:Q2 (as a percent of GDP)



Sources: Board of Governors of the Federal Reserve, Flow of Funds, International Monetary Fund, International Financial Statistics.

Notes: Data for Korea, Norway and Philippines is through 2012. For the United States Debt outstanding of the nonfinancial private sector is used in lieu of domestic bank credit.

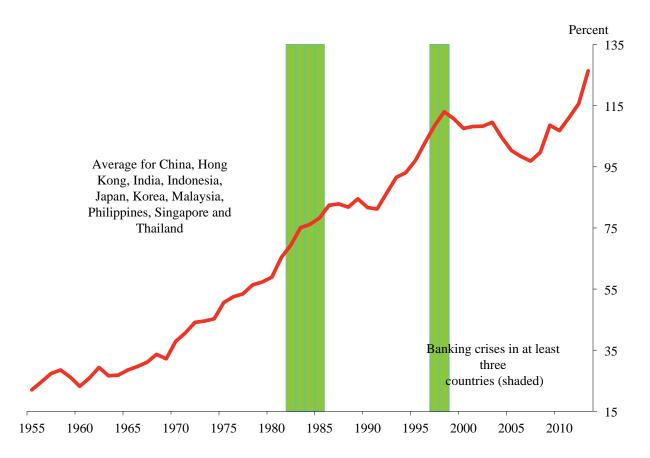
Figure 4. Average Annual Change in Domestic Credit-GDP Ratio, Asia, Europe and US, 1997-2013:Q2 (as a percent of GDP)



Sources: Board of Governors of the Federal Reserve, Flow of Funds, International Monetary Fund, International Financial Statistics.

Notes: Data for Korea, Norway and Philippines is through 2012. For the United States Debt outstanding of the nonfinancial private sector is used in lieu of domestic bank credit

Figure 5. Domestic Credit, Restructuring and Banking Crises, 1955-2013Q2 (end-of-period as a percent of GDP)



Sources: International Monetary Fund, International Financial Statistics, Reinhart and Rogoff (2009) and sources cited therein.

4. Original sin and debt intolerance

The discussion that follows revolves around seven (excluding Japan and Singapore) of the nine sample countries. On the surface, the preceding discussion would suggest that the challenges posed by "original sin" in Eichengreen, Hausmann and Panizza (2005) have been overcome in this sample. Before jumping to that conclusion, we note that the full original sin phenomenon, as described by the authors, had two dimensions: first, the inability of governments to borrow domestically, (in the domestic currency) long term at fixed rates; second, the inability of governments to borrow in their own currency abroad (i.e, debt issues under international law).

We have presented evidence that governments turned inward in their funding pattern but there is considerable variation within the group. China and India have had historically a significant domestic debt market,

(understandably given their size and inward development strategy for many decades). Korea, Malaysia, and Thailand, which relied extensively on external funding (had both dimensions of original sin) have shifted overwhelmingly to domestic debt fulfilling the criteria described above. Indonesia (see Figure 1) and the Philippines have also shifted markedly to domestic funding, but external debt still accounts for about half of central government debt.

We have also documented the more generalized (encompassing the private sector and other layers of government) pattern of declining external debt and rising domestic debt. This trend is silent, however, on the external dimension of whether these governments are able to place domestic currency debt in international capital markets, as we have not examined the currency composition of debt issues under external law. In sum, the domestic strand of original sin has significantly diminished, but that is about all that can be said.

Our analysis is equally silent on whether *debt intolerance* has been overcome or not, as external debt levels are low by historical standards. Table 3 is a reminder that crises often occurred at low (and sometimes extremely low) levels of external debt, which is the essence of debt intolerance. At present, the Indian rupee together with Brazil's real, China's remimbi, South Africa's rand, and the Turkish lira, have been dubbed the fragile five. ²⁰ Since the spring of 2013, the central banks of India and Indonesia have lost a substantive amount of reserves in efforts to stem a slide in the currency; India has introduced measures to limit capital flight. As of the first quarter of 2013 India and Indonesia's total external debt amount to 19.8 and 26.8, respectively.

IV. Crowding Out Redefined

In this section, we revisit the old concept of "crowding out" (conventional definition) as it applies to Asia. We move on to redefine and broaden the concept of crowding out to the official sector at large, which includes central banks. In light of this broader definition of the official sector, we ask whether the record reserve

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²⁰, http://www.businessinsider.com/morgan-stanley-fragile-5-emerging-markets-2013-9.

accumulation that took root at the time of crisis in much of Asia is related to the persistently lower levels of investment since 1997-1998. Put differently, we ask has central bank reserve accumulation been crowding out private investment in the past 15 years?

1. Conventional crowding out

Crowding is usually understood as the process when increased government borrowing displaces investment spending. If the government is competing with the private sector for a limited supply of loanable funds, then the higher public borrowing 'crowds out' private investing. This crowding out can occur via rising cost of borrowing for firms, or it can occur without rising interest rates if the government receives preferential access to the supply of loanable funds. Financial regulation can (and often does) tilt the balance in favor of government debt; financial repression does this more explicitly, often through directed credit. ²¹ Crowding out is typically a pressing policy concern when the public and private sectors' access to international capital markets is limited or non-existent, when government new financing needs are large, and when the government has to roll over large debts on a continual basis. To this list we would add the obvious point that in cases where foreign saving cannot be tapped, the smaller the pool of domestic saving (other things equal), the greater the problem of crowding out.

As with other indicators, the range of variation in public debt profiles within the region is vast, both in terms of debt levels and their composition.²² Table 1, which provides a snapshot of the public debt in selected countries in the region, highlights this diversity. Public debt/GDP levels range from around 20 percent for Indonesia and China (for the latter it is a likely understatement) to Japan's record (a multiple of 12) near 240 percent. These extremes support obvious point that the fiscal policy challenges faced by these countries are of a very hybrid nature. Our intention is not to have a discussion of the complex regional fiscal panorama but to focus on two cases (Japan and India) where the conventionally defined challenge of crowding out is most applicable.²³

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²¹ Reinhart and Sbrancia (2011).

²² The *Asia Chartbook* that accompanies this paper presents a pictorial history through the time series for all the categories of debt for which data is available.

²³ See the International Monetary Fund, *Fiscal Monitor*, http://www.imf.org/external/ns/cs.aspx?id=262.

Table 4. Central Government Debt: Selected Asian Economies (as a percent of GDP)

| | China 1 | India | Indonesia | Japan | Korea | Malaysia | Philippines | Singapore | Thailand |
|--------------------|---------|-------|-----------|-------|-------|----------|-------------|-----------|----------|
| Start of coverage | 1984 | 1835 | 1972 | 1872 | 1913 | 1949 | 1948 | 1963 | 1913 |
| Average, all years | 13.0 | 28.8 | 35.6 | 50.0 | 15.2 | 44.6 | 35.4 | 67.6 | 17.2 |
| Peak year | 2010 | 1945 | 2000 | 2012 | 1938 | 1987 | 2004 | 2012 | 1986 |
| Peak level | 33.5 | 79.5 | 95.2 | 209.7 | 35.8 | 106.0 | 74.4 | 111.4 | 40.1 |
| Average, 1980-2013 | 13.0 | 38.0 | 41.7 | 100.5 | 19.4 | 57.8 | 55.3 | 82.7 | 24.7 |
| Change 2007-2013 | 3.3 | 0.2 | -10.0 | 45.4 | 3.4 | 12.2 | -6.5 | 21.1 | 6.3 |
| 2013 | 22.9 | 40.3 | 20.9 | 208.7 | 33.1 | 52.3 | 47.4 | 108.4 | 30.3 |
| Memorandum item: | | | | | | | | | |
| General government | | | | | | | | | |
| Start of coverage | 1984 | 1991 | 2000 | 1970 | 1990 | 1990 | 1994 | 1990 | 1996 |
| 2013 | 22.9 | 67.2 | 26.2 | 243.5 | 35.7 | 57.0 | 41.2 | 107.8 | 47.1 |

Sources: Detailed sources are provided in the Asia Chartbook.

Japan

Since 2009, Japan's general government debt/GDP ratio has surpassed 200 percent (Figure 6). According to Reinhart and Rogoff's (2009) historical public debt database, few sovereign have recorded comparable levels. Of the seven episodes we identify of debt/GDP above 200 percent (France 1921-1923; Germany 1944; Greece 1894-1897; Netherlands, 1821-1853; New Zealand 1932-1934; UK 1813-1825 and 1945-1948), only two lasted longer than five years. ²⁴ In three (Germany, Greece and New Zealand) of the seven cases, the country was in full default or undergoing a restructuring. Still, in the four episodes that did not involve a default or restructuring, the debt was intimately connected with a war or a series of wars; France in the aftermath of World War I, the UK in the wake of the Napoleonic and Second World wars, and the Dutch, who fought to wars in what is now Indonesia in 1821-1837 while engaged in the Belgian fight for independence (1830-1839) at home.

To say history offers little guidance on how the debt is unwound in these more extreme cases is an understatement. On the surface, the two longer episodes involving the UK and the Netherlands in the 1800s are

¹ For China, General Government Debt is used in lieu of Central Government Debt

²⁴ While the UK public debt data is available from 1692, the nominal GDP data prior to 1830 is of a more tentative nature (see Bank of England, 2011), as such the debt ratios immediately following the Napoleonic Wars are to be interpreted with care.

of greater interest. Both countries played a prominent role as international financial centers at the time and as the high level of public debt co-existed with high levels of private saving, both the UK and the Netherlands were creditors to the rest of the world (like Japan). Even so, the comparison is a stretch, as the UK and the Netherlands enjoyed a stream of substantial transfer of resources from their colonies that modern day Japan cannot count on and in both cases the tapering of war efforts played a role in debt reduction that is strikingly at odds with the concerns of an ageing population.²⁵ It is noteworthy that the post 1900 episodes (even in less extreme cases than those listed here) often involved substantial debt erosion through inflation and/or financial repression.²⁶

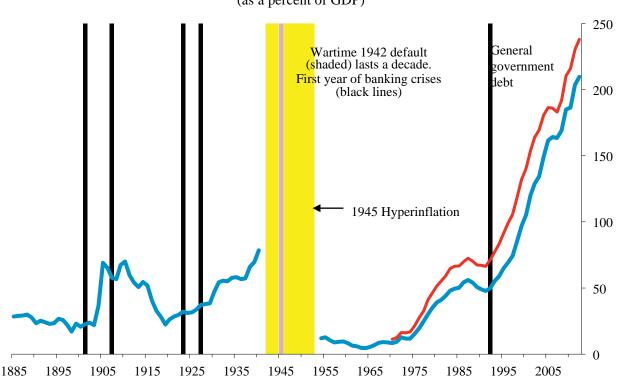


Figure 6. Japan: Central and General Government (domestic plus external) Debt, Default, and Banking Crises, 1885-2013

(as a percent of GDP)

Sources: Financial Bureau, Ministry of Finance, Japan, League of Nations, *Statistical Abstract*, various years, Reinhart and Rogoff (2009) and sources cited therein, Reinhart (2010), United Nations (1948), *Yearbook*, various issues.

²⁶ See Reinhart and Rogoff (2009) and Reinhart and Sbrancia (2011).

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²⁵ The *Statistical abstract relating to British India*, various volumes spanning 1840 to 1920 quantify the transfer of treasure to the UK, while Bos (2007) chronicles the use of revenue from Indonesia directed to reduce Dutch public debt.

More to the point of this paper, since its peak shortly before the 1991 crisis (Table 2), Japan's investment ratio has declined by 12 percentage points while household consumption as a share of GDP has risen by about 6 percentage points over that period (not a surprise in light of the country's aging population). Private debt has remained above 210 percent of GDP, where it has oscillated since the mid-1980s. Government debt, which was 47 percent of GDP in 1991 on the eve of crisis has multiplied by a factor of five. In light of these combined developments, it may be possible in an in-depth case study to fully account for the observed investment slump. However, as the next section discusses this is not the full picture, a significant share of Japan's savings were channeled abroad the through reserve accumulation (official capital outflows) during this period. Foreign exchange reserves (excluding gold) relative to GDP rose from about 2 percent of GDP in 1991 to 24 percent in mid-2013.

India

If Japan's predicament is rare, a more common pre-crisis "vulnerability" pattern is recently visible in India. The troublesome combination involves: relatively high public debt (especially evident in general government, Figure 2); coupled with large budget deficits (about 8.5 percent of GDP); a widening current account deficit (despite what are still low levels of external debt); slowing growth; and private domestic credit is at a historic high.²⁷ Added to this list are accumulated past mistakes or missed opportunities. Frankel, Vegh, and Vuletin (2013) have recently re-examined the issue of fiscal procyclicality. Their analysis, which controls for the endogeneity of institutions and other determinants of procyclicality, shows that, over the last decade, about a third of the developing world has been able to escape the procyclicality trap and actually become countercyclical. Unfortunately, this uplifting finding does not apply to India's fiscal policy, which they find to be procyclical as in the past. With growth rates consistently above 5 percent in the past six years, fiscal deficits have oscillated between 8 and 10 percent of GDP; one can only imagine what fiscal finances will look like with slower growth. If the past is any guide, India will rely on financial repression and negative real interest as one of the tools for debt

²⁷ The Indian rupee together with Brazil's real, China's remimbi, South Africa's rand, and the Turkish lira, have been dubbed the fragile five, http://www.businessinsider.com/morgan-stanley-fragile-5-emerging-markets-2013-9.

erosion. Reinhart and Sbrancia (2011) estimated the financial repression tax to amount to 2 percent of GDP a year.²⁸

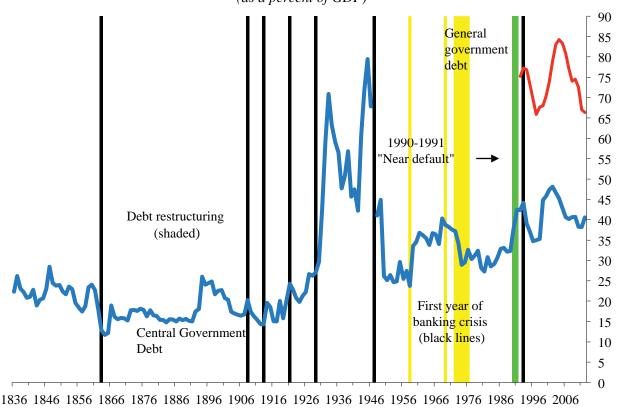
India along with China showed no evidence of an investment slump post 1997 as investment rose by about nine percentage points since that time, while household consumption fell by about six percentage points. An outlier in this group, investment has been partially financed by foreign saving (India as it is the only country in the Asian group that has recorded consistent current account deficits since 2004). In 2012, the current account deficit widened to 5 percent of GDP in (Table 1), its peak level since 1980. If external finance falters, India's strong investment could quickly reverse.

 $^{^{\}rm 28}$ As is discussed in that paper, the estimate is a conservative lower bound.

Figure 7. India: Central and General Government (domestic plus external)

Debt Restructuring, Near-default, and Banking Crises, 1835-2013

(as a percent of GDP)



Sources: League of Nations, Statistical Abstract (various issues), International Monetary Fund, World Economic Outlook, Ministry of Finance, Reinhart and Rogoff (2009), Reinhart (2010), United Nations (1948) and Yearbook, various issues, and World Bank (2013), International Debt Statistics, Washington DC http://data.worldbank.org/data-catalog/international-debt-statistics.

Additional sources for debt, exports and GDP: 1835-1839, *Brahmananda* (2001); 1840-1920, *Statistical abstract relating to British India*; 1913-1979.

2. Central bank crowding out

We discuss some understudied aspects of what is a well-documented and researched phenomenon--the build-up of foreign exchange reserves in much of Asia. This process began immediately after the Asian crisis of 1997-1998 but became especially marked since 2000-2001, when China accelerated its purchases of foreign exchange to an unprecedented scale. The premise explored here is an extremely simple one and connected to the balance of payments identity and the definition of the current account.

We have presented evidence that most governments in the region have, in varying degrees, shifted from external financing to domestic financing and that the private sector, especially households, have entered domestic credit markets forcefully. Both public and private sectors were relying on foreign saving prior to the crisis. Taken together, these observations suggest that there are more players competing for domestic saving in post 1997 crisis Asia. These trends by themselves would, perhaps, have more modest implications for domestic investment, if it were not coupled with a macroeconomic policy objective of building an insurance war chest of foreign exchange reserves and avoiding current account deficits (or fickle foreign saving) if at all possible. Possibly, *fear of floating* combined with *fear of current account deficits*—a very understandable prudential reaction to severe crisis.

A reserve buildup is an official capital outflow, funneling domestic saving abroad. The decision to intervene or not and at what pace to accumulate reserves is determined by an official institution (the central bank) and is distinct from the process of the private sector's allocation of saving. Accordingly, we broaden the definition of crowding out to include the central bank under the umbrella of the public sector. This broader definition might not have made much difference over large tracts of history. Ironically, under fixed exchange rates, annual changes in reserves relative to GDP were smaller (except in the immediate vicinity of a crisis) than those observed under "floating exchange rates" since 1997. Furthermore, under fixed exchange rates reserve changes were more symmetric (years of reserve losses alternating with reserve accumulation) than post 1997. If reserve purchases are sterilized to some degree, as is most often the case, it is done by increasing reserve requirements or by open market sales of government or central bank bills (or bonds). In the narrower conventional definition of crowding out, the government is issuing more debt; in the more encompassing definition, the government need not be issuing more debt—the central bank is—either by selling its holdings of government debt or by selling its own sterilization bonds, a key point is that it is doing so persistently over an extended period of time.

²⁹ Commodity price booms and busts were also associated with larger-than-normal fluctuations in reserves.

³⁰ Standard textbook definitions of floating exchange rates do not involve foreign exchange market intervention and a common simplifying assumption is that reserve changes are zero.

³¹ See Reinhart and Reinhart (1999) and Cordella, Vegh and Vuletin (2013).

In the debt crisis of the 1980s in Latin America, private capital flight funneled domestic saving abroad, to the detriment of investment in the region. We do not suggest that from a *macroprudential* and *signaling* standpoint the process of a central bank accumulating reserves and capital flight are comparable. Foreign exchange purchases create a backing for foreign currency debt in times of stress, and more generally, for the monetary aggregates (M2), as in Calvo and Mendoza (1996) and Obstfeld, Shambaugh and Taylor (2010). Large current account deficits (capital flow bonanzas, Reinhart and Reinhart, 2009) are precursors of crises, avoiding these has a distinct financial stability objective. But the fact remains that whether the outflows are official or private, a slice of domestic saving is directed to the purchase of foreign assets in lieu of domestic investment. In the case of capital flight, this wealth held outside the country is difficult or impossible to tax; in the case of reserves, given the low yield of the assets purchased and domestic foreign interest rate differentials, quasi fiscal losses have often been significant. ³²

3. Not all that glitters is gold

Table 5 presents some summary statistics quantifying the reserve build up in the nine Asian economies in the sample plus Hong Kong, which we report separately as well as combined with Mainland China. As scale variables, we use two domestic and two external variables. Reserves, both the stock and the annual change are expressed as a share of GDP, so as to facilitate magnitude comparisons, with investment, saving consumption and the current account. Since a major impetus to reserve accumulation is to provide insurance, particularly (but not exclusively) in the event that foreign currency debts (public and private) have to be immediately repaid, we also report reserves relative to these external debts. To gauge from the perspective of the United States, who is a major recipient of the official flows, the magnitude of the reserve build up (stock and flows), we present the data relative to US GDP and the level of marketable US Treasury debt. The evolution of reserves over the 1980-2013 is also traced in Figures 8 and 9.

Starting with the averages for the region, which conceal cross country variation (in magnitudes not direction), reserves on average rose around four percent of GDP; Singapore and China are on the upper end and

³² See for instance, Mohanty and Turner (2006), Rodrik (2006).

Indonesia on the low end. On average, as of August 2013 reserves to GDP are 36 percent, which is very close to the total amount of public and private external debt outstanding. At 93.1 percent, reserves/external debt is indeed a contrast to the reserve/debt ratios reported in the last column of Table 3, when reserve ratios in time of crises were uniformly less than 25 percent and frequently less than 10 percent. As shown in Table 5, the magnitude of official outflows (reserve accumulation), relative to the size of the economy are on a scale that can potentially help account for an important component of the decline in investment (simply from the narrow vantage point of balance of payments accounting).

The magnitude of the reserve build up in these nine countries combined from the US vantage point is no less substantial, although may somewhat overstated by Table 5 which presents total reserves minus gold not just Treasury securities or GSE debt. That line of inquiry, however, is beyond the scope of this paper.

Table 5. International Reserves minus Gold, Stocks and Flows; Selected Asian Countries, 2001-2013: August

| | Average annual chan | Reserves as of | | | | | |
|------------------|---------------------|--------------------------------|----------|----------|-------|---------------|--|
| | over 2001-2013 r | end-August 2013 relative to: 1 | | | | | |
| | Domestic | US | Domestic | External | US | US marketable | |
| | GDP | GDP | GDP | debt | GDP | debt | |
| China, Mainland | 7.12 | 1.81 | 39.12 | 467.28 | 20.91 | 29.35 | |
| China, Hong Kong | 7.03 | 0.10 | 108.67 | 29.38 | 1.82 | 2.55 | |
| China, Combined | 7.01 | 1.92 | 41.23 | 210.12 | 22.72 | 31.90 | |
| India | 2.04 | 0.13 | 14.66 | 66.08 | 1.54 | 2.16 | |
| Indonesia | 0.99 | 0.03 | 10.72 | 36.73 | 0.56 | 0.78 | |
| Japan | 1.46 | 0.53 | 24.78 | 43.90 | 7.42 | 9.95 | |
| Korea | 2.29 | 0.14 | 27.73 | 80.95 | 1.99 | 2.79 | |
| Malaysia | 4.95 | 0.06 | 43.20 | 134.17 | 0.81 | 1.13 | |
| Philippines | 2.65 | 0.03 | 27.30 | 125.84 | 0.44 | 0.62 | |
| Singapore | 8.12 | 0.10 | 91.05 | 22.11 | 1.57 | 2.20 | |
| Thailand | 4.34 | 0.07 | 41.34 | 118.04 | 0.99 | 1.39 | |
| Sum | | 3.01 | | | 38.04 | 52.93 | |
| Average | 3.76 | | 35.78 | 93.10 | | | |

¹ China (Mainland) does not participate in the joint International Monetary Fund and World Bank *Quarterly External Debt Statistics* (QEDS) exercise nor the Special Data Dissemination Standard (SDDS). As such, the most recent external debt data is end-2011. Hong Kong data is available through 2013Q1 in the QEDS database; the aggregates reported for the Mainland and China, Combined end in 2011.

Sources: Bloomberg, Board of Governors of the Federal Reserve System, Flow of Funds (2013) http://www.federalreserve.gov/releases/z1/Current/, International Monetary Fund, International Financial Statistics and World Economic Outlook, World Bank (October, 2013), International Debt Statistics, Washington DC http://data.worldbank.org/data-catalog/international-debt-statistics, and World Bank, Quarterly External Debt Statistics, (QEDS),

 $\underline{http://web.worldbank.org/WBSITE/EXTERNAL/DATASTATISTICS/EXTDECQEDS/0,,menuPK:1805431\sim pagePK:64168427\sim piPK:64168435\sim theSitePK:1805415,00.html$

Correlation of investment and reserve ratio is -0.761997-1998 Asian crisis Reserves (minus gold)/ GDP30 average for the same group (solid line, left scale) *Investment/GDP*, average for India, Indonesia, Japan, Korea, Malaysia, Philippines, Singapore, and Thailand (dashed line, right scale)

Figure 8. Investment and Reserves, Eight Asian Economies, 1980-2012 (as a percent of GDP)

Sources: Bloomberg, International Monetary Fund, *International Financial Statistics* and *World Economic Outlook*. *Notes:* The standard error on the correlation coefficient of the investment and reserve ratio reported in Figure 8 is 0.073; if China and India are included the correlation is 0.66 and the corresponding standard error is 0.098. Both sets of correlations are significant at the standard confidence levels.

Table 5 covered the period of most intense reserve accumulation post 2001 but Figure 8 traces the evolution of reserves since 1980 thus covering pre- and post-1997-1998 crisis. It is important to remember that while 1997-1998 was the most severe crisis (by a number of metrics including investment) and certainly the most synchronous, it was not the only crisis in Asia since 1980. Indeed from 1980 to 1985, in addition to the Korean debt crisis (no default or restructuring ensued) of 1979-1980 and the default by the Philippines in 1983 (Table 3), there were systemic banking crises in Korea in 1983, and in Malaysia in 1985, Philippines in 1981, Singapore in 1982 and Thailand in 1983. These crises did not produce as sharp a change in public policy attitudes toward the external sector as did the later crises, specifically as regards the danger of current account deficits and the desirability of a generous pool of foreign exchange reserves. So, while there is a sharp downturn in investment

³³ See Kaminsky and Reinhart (1999), Park (2005) for a comparison of the two Korean crises and Athukorala (2010), who reviews the mid-1980s and 1997-1998 crises in Malaysia and the turbulence of 2008.

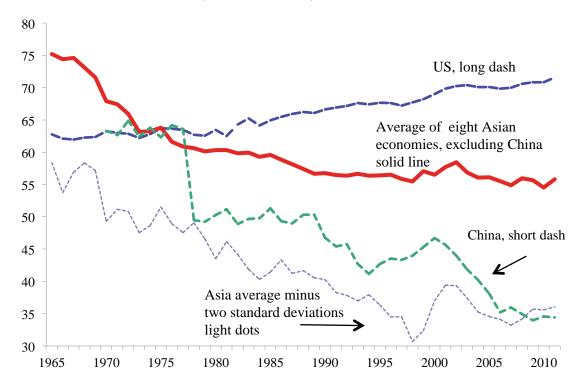
(which falls five percentage points between 1983 and 1986), the post crisis recovery in reserves is neither as sharp nor sustained as post 1997.³⁴ The simple correlation between the foreign exchange reserve and investment ratios over 1980-2013 is -0.76. In interpreting the correlation, it is important to remember that these are linked via the balance of payments accounting identity. An increase in official outflows (reserve accumulation), however, could just as plausibly translate to a reduction in the consumption-GDP ratio (public, private, or both) as in China post-2001. While reserve intervention/accumulation is a policy choice, it is improbable that it is not connected to a policy reaction function of one form or another, a point made by Obstfeld (1982).

The obvious question is, of course China, the country with the most significant build-up in reserves and where average investment ratios are almost 3 percent higher post 1997. If China is included, so it is nine-country average the correlation drops to –0.66. The "space" for simultaneous reserve accumulation and higher investment in the case of China was largely accommodated by a sharp decline in household consumption (Figures 9 and A.1) that leave the consumption share of households in 2011 at around 35 percent of GDP, roughly one half the US share and more than two standard deviations lower than the Asia average. Lardy (2008) and (2012) has connected the decline in household consumption (and household income) share of GDP in China to the large reserve build-up post 2000 in combination with financial repression. Jeanne (2012) formalizes this connection. Massive purchases of foreign exchange reserves (as we document here these range from 9 to 13.5 percent per year from 2004 to 2009) coupled with partial sterilization helped fuel a credit boom and accelerating inflation. With interest rates on deposits capped, real ex-post interest rates fell from around 1.5 percent to about -7 percent during this period. The financial repression tax on households depressed incomes and consumption, as shown in Figure 9.

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³⁴ The 5-percentage point decline in investment in a period of three years is not far off from the 5.4 percent decline for the US and Europe in the five years since the crisis (Table 2).

Figure 9. Household Consumption as a Share of GDP: Eight Asian Economies, China, the United States, 1965-2011



Source: World Development Indicators, World Bank.

V. Concluding Remarks

Much has been said about the macroprudential rationale for holding sufficient foreign currency reserves to cover short term liabilities. There is less agreement on how broad that coverage should be, especially if there is the potential for hidden debts and implicit guarantees on private sector liabilities. As a consequence, the concept of an optimal level of reserves is subject to debate. As reserve accumulation picked up momentum around 2000-2001, a number of studies have also emphasized that there is no free lunch. Reserve accumulation carries costs. Calvo's (1991) "perils of sterilization," written well before the Asian crisis, focused on the higher nominal interest rates that result from the central bank's effort to sterilize reserve accumulation. ³⁵ Other perils, ranging from creating distortions in the banking sector, fueling credit booms, and impairing central bank balance sheet, have been considered.

The point emphasized in Bussiere et al (2013) that reserve accumulation and capital controls may be best viewed as complements (rather than substitutes) has resonance to the analysis presented here. They found the greatest resilience to the global shock of 2008-2009 was among countries with high reserves and less than open capital account. In the longer horizon focus of this paper, the parallel would be that countries with relatively more pervasive capital account barriers may have a better chance of limiting the "crowding out effects" of reserve accumulation (official outflows) on investment. This may be because the controls themselves limit private outflows or capital flight—a leakage (to the extent, of course the measures are effective), because the magnitude of the desired the reserve accumulation is smaller (as the controls also insulate the domestic economy form external shocks), or a combination of the two.

The global consequences of this reserve build-up have been debated under various heading's, including Bernanke's saving glut and what risks that poses to capital importing countries like the United States. Bernanke (2005) argued that interest rates in advanced economies were held down by a glut of saving from Asian economies. To this we would add that, Asia's investment has been held down because Asian governments have been absorbing domestic saving to purchase the securities of the rest of advanced economies.

³⁵ This has not been the case in the most recent period of heavy financial repression in China, as discussed in Lardy (2008).

Then there is the eternal quest in the international finance literature on how to measure capital mobility.³⁶ For one, the reserve buildup drives a large and variable wedge between domestic saving and investment. Thus a test of the mobility of capital in the spirit of Feldstein and Horioka might conclude capital flows freely because national investment is not constrained by saving. Actually, domestic investment may be crowded out from using domestic saving because of the government's decision to build reserves. Interest parity conditions are silent on the volume of official to official versus private international capital flows, a phenomenon convincingly documented in Alfaro, Kalemli-Ozcan, and Volosovych, (2013) and our discussion of rising post-crisis home bias.

This paper is silent on the global implications of official capital outflows from Asia but it adds another dimension to the policy dilemma of capital exporting countries--when are high and rising levels of reserves too much of a good thing? Since the 1997-1998 crisis, investment ratios in Asia have not recovered outside of China and India, and now those two countries may be in the cusp of a correction. We have hypothesized here that the persistent and quantitatively important official outflows orchestrated by central banks have crowded out investment—and not necessarily just private investment but public as well. Since 1997, growth has slowed significantly in the region, even when China and India are included in the calculus.

We are not aware of other studies addressing this particular tradeoff between the size of the security blanket and the price in terms of the medium term growth consequences it may carry. This is to say that this is a fruitful area for policy research. It is relevant for Asia, not just because China and India are now part of the "fragile five," but because several of the other countries have their own challenges, ranging from Japan's gargantuan public debt to signs of internal household credit booms in some of the other former crises countries as discussed. Perhaps Asia's investment slump has been largely overlooked because, after all, Asia's investment ratios are still among the highest world wide—but their post crisis average is more than nine percentage points below average in the decade before the crisis. If there were another round of turbulence in Asia with its usual attendant impact on investment that gap could narrow further.

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³⁶ Obstfeld (1995) provides a comprehensive tour of this literature and Obstfeld, Shambaugh, Taylor (2010) also deal with some of these issues.

Of course, the problem of dwindling investment is also a compelling policy challenge for many of the advanced economies facing large public and private debt overhangs. Indeed, it is an acute problem in the cases of periphery Europe, where capital market access remains limited at best and an ongoing credit crunch unfolds. In much of Europe, finance has turned inward and banks, pensions, and insurance are largely in the business of buying domestic government bonds and ever-greening significant levels of moribund private debt. Unlike Asia, however, the "leakage" draining domestic saving is not coming from central bank purchases of foreign assets as a rainy day fund is built. As Eichengreen, et.al. (2013) convincingly illustrate, much of Europe's post-crisis experience to date aligns more closely with Latin America's lost decade—to their analysis we would add that, like Latin America in the 1980s, capital flight from the periphery remains as drain on its domestic saving.

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Appendix Table 1. GDP Growth: Selected Countries, 1980-2012

| | Change of | over: | Peak: 1980-20 | Level | |
|---------------------------------------|-----------|-----------|---------------|-----------------|-------|
| Country | 1997-2007 | 2007-2012 | Level | Year | 2012 |
| Europe and United States ¹ | | | | | |
| Austria | 0.6 | -1.4 | 4.35 | 1990 | 0.87 |
| Belgium | 1.4 | -4.0 | 4.72 | 1988 | -0.28 |
| Denmark | 2.9 | -3.6 | 5.53 | 1994 | -0.38 |
| Finland | 2.7 | -7.0 | 6.20 | 1997 | -0.83 |
| France | -0.2 | -2.2 | 4.67 | 1988 | 0.01 |
| Germany | 0.3 | -0.9 | 5.72 | 1990 | 0.90 |
| Greece | 5.9 | -10.0 | 5.94 | 2003 | -6.39 |
| Iceland | -3.6 | -3.3 | 8.55 | 1987 | 1.64 |
| Ireland | 7.6 | -11.1 | 11.27 | 1997 | 0.16 |
| Italy | -1.3 | -4.2 | 4.19 | 1988 | -2.37 |
| Netherlands | 2.4 | -5.5 | 4.68 | 1999 | -1.25 |
| Norway | 3.6 | -2.4 | 5.90 | 1984 | 3.02 |
| Portugal | -3.2 | -7.6 | 7.86 | 1990 | -3.24 |
| Spain | -1.8 | -5.5 | 5.71 | 1987 | -1.64 |
| Sweden | -0.7 | -1.8 | 6.56 | 2010 | 0.95 |
| Switzerland | 0.5 | -1.0 | 5.11 | 1980 | 1.05 |
| United Kingdom | -0.8 | -4.2 | 5.57 | 1988 | 0.17 |
| United States | 1.0 | -1.7 | 7.26 | 1984 | 2.78 |
| Average | 1.0 | -4.3 | | | -0.27 |
| Memorandum items: | 1997-2007 | 2008-2012 | Difference | | |
| Average level | 3.10 | -0.38 | -3.5 | | |
| Number of observations | 198 | 90 | | | |
| | Change | over: | Peak: 1980-20 | Peak: 1980-2012 | |
| Country | 1987-1997 | 1997-2012 | Level | Year | 2012 |
| Asia | | | | | |
| China | -2.3 | -1.6 | 15.20 | 1984 | 7.70 |
| India | 0.1 | -0.8 | 10.55 | 2010 | 3.24 |
| Indonesia | -0.2 | 1.5 | 9.88 | 1980 | 6.23 |
| Japan ² | -2.5 | 0.4 | 7.15 | 1988 | 1.96 |
| Korea | -6.5 | -3.7 | 12.27 | 1987 | 2.04 |
| Malaysia | 1.9 | -1.7 | 10.00 | 1996 | 5.64 |
| Philippines | 0.9 | 1.6 | 7.63 | 2010 | 6.82 |
| Singapore | -2.3 | -7.2 | 14.78 | 2010 | 1.32 |
| Thailand | -10.9 | 7.9 | 13.29 | 1988 | 6.49 |
| Average | -2.4 | -0.4 | | | 4.60 |
| Memorandum items: | 1987-1997 | 1998-2012 | Difference | | |
| Average level | 7.17 | 4.69 | -2.5 | | |
| _ | | | | | |

Sources: International Monetary Fund (2013), World Economic Outlook and Reinhart and Rogoff (2009).

99

Number of observations

Notes: The difference in pooled means tests are significant at standard confidence levels.

135

¹An asterisk denotes a banking crisis in the "common crisis year"; the common crisis years for the advanced and Asian economies are 2007-2008 and 1997-1998, respectively. The years refer to the start of the crisis.

² Japan's financial crisis began in 1992.

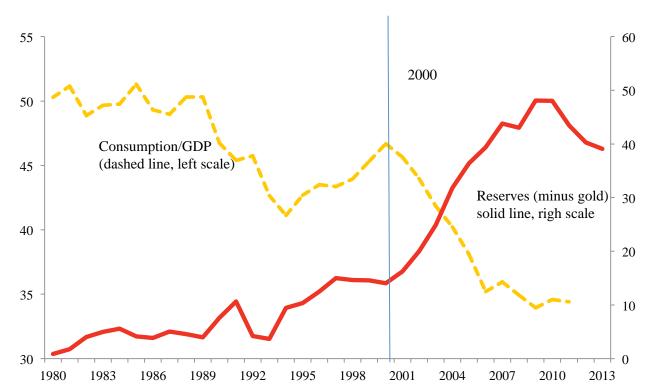


Figure A.1. Household Consumption and International Reserves: China, 1980-2012

Sources: Bloomberg, International Monetary Fund, International Financial Statistics and World Economic Outlook