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DEBT DELEVERAGING AND THE EXCHANGE RATE

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Debt Deleveraging and The Exchange Rate
Pierpaolo Benigno and Federica Romei
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ABSTRACT

Deleveraging from high debt can provoke deep recession with significant international side effects. The exchange rate of the deleveraging country will depreciate in the short run and appreciate in the long run. The real interest rate will fall by more than in the rest of the world. Bounds and policies that constrain the adjustment can prolong and deepen the recession. Early exit strategies from accommodating monetary policy can be quite harmful, as can such other policies as keeping interest rates too high during the deleveraging period. The analysis also applies to a monetary union facing internal adjustment of current account imbalances.

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The decade leading up to the financial crisis was marked by divergences and disequilibria. Global imbalances have been at the center of the debate, with several economists warning against the unsustainability of the US external position. The euro area has experienced internal current account divergences, producing an enormous accumulation of debt. The crisis was most severe in the economies that had piled up too much private or public debt in one form or another. It is still being debated whether the divergences of the past actually caused the crisis or merely reflected other underlining problems.¹ In any case, the general tendency is for the crisis-ridden countries to reduce debt. Deleveraging raises interesting questions on macroeconomic adjustment and international spillovers. How do monetary policy and the exchange rate affect the adjustment? What happens in a monetary union in which some countries are forced to deleverage? What if mistaken policies are followed? These are some of the questions this work aims to answer.

Deleveraging is a costly process: it forces debtor countries to cut spending sharply and depresses demand. A healthy correction would involve an increase in spending in the rest of the world. But international relative prices are not immune to the adjustment, and the exchange rate can in fact accompany the process and attenuate its costs.² If the fall in demand is sharper for domestic goods, the excess supply of these goods globally lowers their prices relative to foreign prices and expands overall demand for them, thus easing the depressive impact of deleveraging. These changes in relative prices can be achieved by depreciation of the deleveraging country's currency, but if exchange rates are fixed, as in a monetary union, subdued inflation there should achieve adjustment but at the cost of a longer contraction. In the longer run, a country that has paid down part of its debt is richer than at first, since there is less debt to serve, so the demand for domestic goods is relatively higher. The exchange rate swings from short-term depreciation to appreciation in the long run.

Other relative price movements are also critical to a smooth adjustment. These are intertemporal relative prices such as real interest rates. The debt of some agents corresponds to assets of others, either domestic or foreign. In the course of the adjustment, to reduce their asset holdings creditors should increase consumption, which could be favored by a fall in the real interest rate. Given that the real exchange rate depreciates in the short run and appreciates in the long run, the real interest rate of the deleveraging country falls by more.

In shorts, a smooth adjustment to a deleveraging shock in some part of the world econ-

¹An interesting discussion is in Obstfeld (2011), Obstfeld and Rogoff (2010).

²Krugman (2011a) discusses the importance of exchange-rate movements when there is debt deleveraging.

omy requires short-run depreciation and long-run appreciation of the deleverager's real exchange rate and a sharper short-term fall in its real interest rate than in the rest of the world. Constraints or policies that impede these mechanisms can only prolong the contraction. For instance, the zero-lower-bound constraint on the nominal interest rate can keep the real rate from falling when prices are sticky, causing a longer contraction. And, fixed-exchange-rate or controlled-rate policy regimes can also lead to a more protracted stagnation. A monetary union falls into the latter category, since sluggish adjustment in relative prices makes deleveraging in some countries inherently costly. Other policies, such as keeping nominal interest rates too high or exiting too early from the zero lower bound, can be even more damaging.

We discuss these issues using a simple two-country world economy in which some agents are borrowing-constrained. Our environment can also describe a two-country monetary union in which one is reducing debt. Deleveraging is modelled as a tightening debt constraint. There are multiple traded goods but consumers are biased towards those produced in their own country. We consider first an environment with flexible prices and wages, then one with nominal rigidities. We study optimal monetary policy from a global perspective when the exchange rate is free to float and in a monetary union, in comparison with alternative monetary policy regimes. In the flexible price and wage model, debt deleveraging cuts the country's liabilities by 20% of GDP, which depreciates the currency by more than 10% in the short run and drives the real interest rate well below zero. In the model with nominal rigidities, a similar experiment can lead to a deep recession with important spillovers to the other country, in particular when the exchange rate is fixed. A floating-exchange-rate regime can attenuate the contraction. A prolonged stay at the zero lower bound helps the economic recovery, at the cost of excess inflation. A policy of high nominal interest rates can be very detrimental, pushing the world economy into deep recession and deflation. Under optimal policy, the exchange rate will depreciate at the beginning of deleveraging and suddenly appreciate at the end. Interest rates will go to the zero lower bound after some quarters and remain there until deleveraging ends. Under a monetary union, inflation rates will be more volatile with inflation picking up initially in the non-deleveraging country and later in the adjusting country.

This paper is closely related to Eggertsson and Krugman (2012), Guerrieri and Lorenzoni (2010) and Philippon and Midrigan (2011), who have studied debt deleveraging in closed economies. In the current debate on the unwinding of global imbalances, Feldstein (2011) and Krugman (2011a,b) have stressed the importance of exchange rate movements in correcting global imbalances. Earlier works by Obstfeld and Rogoff (2001, 2005, 2007) also studied the exchange-rate implications of a sudden improvement in one country's

current account balance, conducting some comparative-static experiments. Our focus here is on dynamic adjustment, on the role of monetary policy taking into account the zero lower bound and on optimal monetary policy from a global perspective both under a floating-rate regime and a monetary union. Policies at the zero lower bound, in an open economy, have been explored by Svensson (2001, 2003) and Fujiwara et al. (2010, 2011), but in different models without debt deleveraging. There is also substantial literature on open economies analyzing credit-constrained economies and the implications of relaxing or restricting credit access for the equilibrium economy: see among others Aghion et al. (2001), Aoki et al. (2010) and Mendoza (2010) and more recently Devereux and Yetman (2010). In an open-economy model, Cook and Devereux (2011) have studied the optimal response to preferences' shocks which bring one country to the zero lower bound while appreciating its currency.

This paper is organized as follows. Section 1 describes a deleveraging shock in a simple two-country open-economy endowment model. Section 2 extends the basic model to include nominal rigidities and endogenous output. Section 3 discusses optimal policy. Section 4 discusses the dynamic implications of deleveraging with alternative sub-optimal monetary policies in a monetary union. Section 6 concludes. A separate appendix reports the main equations of the model and the solution method.

1 A simple model

We adopt a simple two-country endowment economy to study how debt deleveraging in one country spreads to the rest of the world economy. The two countries are Home, denoted by H , and Foreign, denoted by F . Each country has an endowment of a good. The two goods, H and F respectively, are traded frictionlessly. In country H , there are two groups of consumers with different discount factors. The first are savers, of mass θ , with discount factor β^* . The second are borrowers, of mass $(1 - \theta)$, with discount factor β . Borrowers are more impatient than savers and have a lower discount factor, $0 < \beta < \beta^* < 1$. In what follows, the index “ s ” identifies the savers and “ b ” the borrowers in country H . All the consumers in country F have the same discount factor, β^* , coinciding with that of the savers in country H .

The inhabitants of country H maximize utility from consumption

$$\sum_{t=0}^{\infty} (\beta^j)^t u(C_t^j),$$

for $j = \{b, s\}$, where $\beta^s = \beta^*$ is the discount factor of savers, and $\beta^b = \beta$ that of borrowers. The consumption index C^j is a Cobb-Douglas aggregator of the consumption of the two goods, C_H^j (denoting Home goods) and C_F^j (denoting Foreign goods):

$$C^j = \left(\frac{C_H^j}{\alpha} \right)^\alpha \left(\frac{C_F^j}{1-\alpha} \right)^{1-\alpha}, \quad (1)$$

where $0 < \alpha < 1$ represents the share of consumption of goods H in the overall consumption basket, for a consumer of country H . Given the prices for the two goods, P_H and P_F , expressed in the currency of country H , the consumption-based price index of the Home country, P , is

$$P = P_H^\alpha P_F^{1-\alpha}.$$

Consumers in the Foreign country maximize their utility from consumption

$$\sum_{t=0}^{\infty} (\beta^*)^t u(C_t^*),$$

where the consumption basket C^* is:

$$C^* = \left(\frac{C_H^*}{1-\alpha^*} \right)^{1-\alpha^*} \left(\frac{C_F^*}{\alpha^*} \right)^{\alpha^*}, \quad (2)$$

and now α^* , with $0 < \alpha^* < 1$, is the weight given to goods F . The general price index in country F is:

$$P^* = P_H^{*(1-\alpha^*)} P_F^{*\alpha^*},$$

where P_H^* and P_F^* are the prices of goods H and F in the currency of country F .

The two goods are traded with no friction, and the law of one price holds

$$P_F = SP_F^*, \quad P_H = SP_H^*,$$

where S is the nominal exchange rate, defined as units of Home currency per unit of Foreign currency. Preferences are biased towards domestic goods, since we assume that $\alpha = \alpha^* > 1/2$. For this reason, our model generates deviations from purchasing power parity (PPP), in which the real exchange rate (Q) is proportional to the terms of trade $T = P_F/P_H$

$$Q = \frac{SP^*}{P} = \left(\frac{P_H}{P_F} \right)^{1-2\alpha} = T^{2\alpha-1}. \quad (3)$$

Given preferences and prices, demands for the goods are:

$$C_H = \alpha \left(\frac{P_H}{P} \right)^{-1} C, \quad C_F = (1 - \alpha) \left(\frac{P_F}{P} \right)^{-1} C,$$

$$C_H^* = (1 - \alpha^*) \left(\frac{P_H^*}{P^*} \right)^{-1} C^*, \quad C_F^* = \alpha^* \left(\frac{P_F^*}{P^*} \right)^{-1} C^*.$$

Consumers in the Home country receive in every period t an endowment $Y_{H,t}$ of good H , which they can sell at the price $P_{H,t}$; they consume a bundle C_t^j of goods H and F at price P_t ; borrow or lend resources $D_{t+1}^j/(1 + i_t)$, in units of currency of country H , and pay back or receive the face value of the funds lent in the previous period D_t^j . A positive value for D^j denotes nominal debt. D^j is the only asset traded internationally and $1 + i$ is the one-period risk-free gross nominal interest rate on domestic currency.³ As a result, the flow budget constraint for consumers in the Home country is:

$$P_t C_t^j = P_{H,t} Y_{H,t} + \frac{D_{t+1}^j}{1 + i_t} - D_t^j. \quad (4)$$

There is a limit on the amount of the debt that is proportional to nominal GDP

$$D_t^j \leq k(P_{H,t} Y_{H,t}), \quad (5)$$

where $k > 0$. Similar constraints have been used in other open-economy models, such as Aoki et al. (2010), Devereux and Yetman (2010) and Mendoza (2010). They are justified in terms of the guarantees that international creditors require when borrowers have limited commitment. As in Eggertsson and Krugman (2012), we do not model the source of this constraint but interpret it as the maximum size of the debt that can be considered safe at a given point in time. A change in this limit –in particular its reduction over time– constitutes the debt-deleveraging experiment analyzed here.⁴

Looking now at country F , the flow budget constraint is:

$$P_t^* C_t^* = P_{F,t}^* Y_{F,t}^* + \frac{D_{t+1}^*}{S_t(1 + i_t)} - \frac{D_t^*}{S_t}, \quad (6)$$

where $Y_{F,t}^*$ represents the endowment of good F and D_t^* the holding of nominal debt in

³Nominal bonds allow for meaningful asset trading even when consumption baskets are different across countries.

⁴We do not impose that k should be less than 1, since the pledgeable collateral can go beyond current income and up to the present discounted value of all future income. As will be clear in the next section, k should be strictly less than $1/(1 - \beta)$.

units of currency H . Consumers in country F face a borrowing limit in terms of their GDP:

$$\frac{D_t^*}{S_t} \leq k^* P_{F,t}^* Y_{F,t}^*, \quad (7)$$

for a positive k^* .

The optimal intertemporal allocation of consumption in country H is governed by the following Euler equations:

$$U_c(C_t^j) \geq \beta^j U_c(C_{t+1}^j) \frac{(1+i_t)P_t}{P_{t+1}}. \quad (8)$$

Similarly, the Euler equation for consumers in country F is:

$$U_c(C_t^*) \geq \beta^* U_c(C_{t+1}^*) \frac{(1+i_t)S_t P_t^*}{S_{t+1} P_{t+1}^*}. \quad (9)$$

Both equations hold with equality when the borrowing limit is not binding.

We define aggregate consumption of consumers in country H as $C_t = \theta C_t^s + (1-\theta)C_t^b$, where θ is the fraction of savers. Equilibrium in goods and asset markets implies

$$Y_{H,t} = T_t^{1-\alpha} [\alpha C_t + (1-\alpha)Q_t C_t^*], \quad (10)$$

$$Y_{F,t}^* = T_t^{-\alpha} [(1-\alpha)C_t + \alpha Q_t C_t^*], \quad (11)$$

$$D_t^* + \theta D_t^s + (1-\theta)D_t^b = 0. \quad (12)$$

Combining the equilibrium in the goods market, the terms of trade can be written as

$$T_t = \frac{Y_{H,t}}{Y_{F,t}^*} \left(\frac{(1-\alpha)C_t + \alpha Q_t C_t^*}{\alpha C_t + (1-\alpha)Q_t C_t^*} \right), \quad (13)$$

while the real exchange rate follows from $Q_t = T_t^{2\alpha-1}$.

Two results can be read directly from equation (13). First, a relative abundance of Home over Foreign goods lowers Home prices relative to the Foreign (expressed in the same currency), worsening the Home terms of trade and depreciating its real exchange rate. If prices of goods are rigid in the endowment currency or if the monetary authority strictly targets the domestic price level, this corresponds to a nominal depreciation. Under these assumptions, in what follows, we use terms of trade, real and nominal exchange rates interchangeably.⁵

⁵In the model with nominal rigidities the decomposition of the terms of trade into prices and exchange

Second, and more important, home bias in consumption is crucial in order for deleveraging to influence the exchange rate. In fact, if preferences are identical across countries ($\alpha = 1/2$), the terms of trade are independent of the distribution of wealth and just proportional to the ratio of the endowments of the two goods.⁶ Instead, when there is home bias, the distribution of wealth and debt across countries can also affect relative prices through the demand channel. Imagine that deleveraging in the Home country reduces Home consumption. Since Home consumers demand more of their own goods, the fall in Home consumption depresses the demand for Home goods more than that for Foreign goods. The price of the Home goods relative to Foreign falls, worsening the Home terms of trade and depreciating the Home currency. In these cases, exchange rate management is a factor in the debt-deleveraging transmission mechanism. We will study these issues more extensively in the model with nominal rigidities.

1.1 Steady state

A deleveraging shock produced by a lowering of the debt limit k requires some time to be absorbed. In this section we abstract from the adjustment process and compare the initial and final steady-state equilibria. In the steady state, the debt of the borrowers in country H comes up against the borrowing limit because of their impatience to consume goods. By contrast, the savers in country H and all the consumers in country F are on their Euler equations, which link Home and Foreign real interest rates (\bar{r} and \bar{r}^*) to the subjective discount factor β^*

$$(1 + \bar{r}^*) = (1 + \bar{r}) = \frac{1}{\beta^*}, \quad (14)$$

where an upper bar denotes variables at their steady-state levels. Debt of the borrowers is determined by the borrowing limit (5), and the steady-state level of consumption follows from their budget constraint

$$\bar{C}^b = \bar{T}^{\alpha-1} \bar{Y}_H [1 - (1 - \beta^*)k]. \quad (15)$$

From the savers' budget constraint (4), we derive their steady-state consumption

$$\bar{C}^s = \bar{T}^{\alpha-1} \bar{Y}_H [1 - (1 - \beta^*)\bar{d}^s], \quad (16)$$

rate movements will follow naturally from the interaction between price rigidities and monetary policy.

⁶This is a standard result that depends on the assumption of Cobb-Douglas preferences, as in Cole and Obstfeld (1991).

where d_t^s are their outstanding debt obligations as a ratio to GDP (if positive) or assets (if negative), defined as $d_t^s = D_t^s / (P_{H,t} Y_{H,t})$. Note that \bar{C}^s is not determined, since D_t^s is not determined. This indeterminacy, standard in open-economy models, is convenient, since it allows for a degree of freedom to initialize, consistent with the data, the starting point from which to study the transition path to a new equilibrium. In this new equilibrium, k is assumed low and \bar{d}^s endogenously reaches a new level. Aggregate consumption in the Home country follows from a weighted average of (15) and (16)

$$\bar{C} = \bar{T}^{\alpha-1} \bar{Y}_H [1 - (1 - \beta^*) \bar{d}], \quad (17)$$

where \bar{d} represents country H 's external liabilities over GDP

$$\bar{d} = [\theta \bar{d}^s + (1 - \theta)k].$$

Combining (3), (6) and (12) consumption in the Foreign country is given by

$$\bar{Q}\bar{C}^* = \bar{T}^\alpha \bar{Y}_F^* + \bar{T}^{\alpha-1} \bar{Y}_H (1 - \beta^*) \bar{d}. \quad (18)$$

The steady-state terms of trade can be simply obtained by appropriately incorporating (17) and (18) into (13)

$$\bar{T} = \frac{\bar{Y}_H}{\bar{Y}_F^*} \left[1 + (1 - \beta^*) \left(\frac{2\alpha - 1}{1 - \alpha} \right) \bar{d} \right]. \quad (19)$$

Interestingly, the terms of trade and the real exchange rate depend on the level of debt and the distribution of wealth, but only when there is home bias in consumption, i.e. when $\alpha > 1/2$. Keeping fixed \bar{d}^s when we move from a high- to a low-debt equilibrium (k falls and \bar{d} falls), equation (19) shows that the terms of trade improve in the long run. Indeed, consumption for the constrained borrowers is higher in the final than in the initial steady state, since they have less debt and can service it at less real cost. On the contrary, Foreign consumers have to lower consumption. Since there is home bias, the demand for Home goods increases relative to that of Foreign goods in the long run, the terms of trade of country H improve and the real exchange rate rises. There is one important caveat, namely that the level of debt or assets of the savers in country H does not vary during the exercise.⁷ However, we will see in the next section that even considering dynamic adjustment, the response of savers in the Home country does not overturn the reduction of debt by the constrained agents, so that the total net external debt of the Home country

⁷The discussion of this section clearly applies when there are no savers in country H , i.e., $\theta = 0$.

is smaller in the new long-run equilibrium. These results characterize the comparison between the initial steady state and the long run qualitatively. The interesting part of the exercise, however, is the short-run adjustment, which is completely different in form, actually swinging from a short-run currency depreciation to a long-run appreciation.

1.2 Adjustment to a deleveraging shock in country H

We now study the dynamic adjustment to a deleveraging shock that hits the borrowers in country H . Let us say that for exogenous reasons borrowers face a fall in the maximum amount of debt that can be considered risk-free: the debt ceiling k drops from k_{high} to k_{low} . Given an initial condition on the asset position of the savers, d^s , the external debt position of country H with respect to GDP moves from $d = \theta d^s + (1 - \theta)k_{high}$ to a new steady-state level $\bar{d} = \theta \bar{d}^s + (1 - \theta)k_{low}$. The new long-run levels of \bar{d}^s and \bar{d} are determined along the transition path. The adjustment takes place in two periods, the short run and the long run.

In the long run, denoted by a bar, the results of section (1.1) apply. The real interest rate follows from (14) while \bar{T} , \bar{C} , \bar{C}^* and \bar{Q} solve equations (3), (13), (17) and (18), and depend on $\bar{d} = \theta \bar{d}^s + (1 - \theta)k_{low}$, where \bar{d}^s is determined in the adjustment from the short to the long run.

In the short run, the flow budget constraint of the borrowers in the Home country implies:

$$C^b = T^{\alpha-1}Y_H + \frac{k_{low}}{1+r}\bar{T}^{\alpha-1}\bar{Y}_H - k_{high}T^{\alpha-1}Y_H, \quad (20)$$

while that of the savers implies

$$C^s = T^{\alpha-1}Y_H + \frac{\bar{d}^s}{1+r}\bar{T}^{\alpha-1}\bar{Y}_H - d^sT^{\alpha-1}Y_H. \quad (21)$$

Note in particular that the consumption of savers depends on the initial asset position d^s and on the new equilibrium level \bar{d}^s . Combining (20) and (21), aggregate consumption in the Home country is

$$C = T^{\alpha-1}Y_H + \frac{\bar{d}}{1+r}\bar{T}^{\alpha-1}\bar{Y}_H - d \cdot T^{\alpha-1}Y_H,$$

and Foreign consumption follows specularly

$$QC^* = T^{\alpha}Y_F^* - \frac{\bar{d}}{1+r}\bar{T}^{\alpha-1}\bar{Y}_H + d \cdot T^{\alpha-1}Y_H.$$

Euler equations of the savers in the Home country and of the consumers in the Foreign country link short and long-run consumption through the real interest rate

$$\frac{1}{C^s} = \frac{1}{\bar{C}^s} \beta^* (1 + r), \quad (22)$$

$$\frac{1}{C^*} = \frac{1}{\bar{C}^*} \beta^* (1 + r^*), \quad (23)$$

where we have assumed log utility. In the short run, the Home and Foreign rates are related to the changes in the real exchange rate between the short and the long run

$$1 + r = (1 + r^*) \frac{\bar{Q}}{Q}. \quad (24)$$

Using short- and long-run consumption in the Euler equation (23) of country F , we obtain an expression for the short-run real interest rate

$$(1 + r) = \frac{1}{\beta^*} \left[\frac{\bar{T}^\alpha \bar{Y}_F^* + \bar{d} \cdot \bar{T}^{\alpha-1} \bar{Y}_H}{T^\alpha Y_F + d \cdot T^{\alpha-1} Y_H} \right] \quad (25)$$

and analogously using short and long-run consumption for the savers in country H , now in the Euler equation (22), we obtain another restriction on the real interest rate:

$$(1 + r) = \frac{1}{\beta^*} \frac{\bar{T}^{\alpha-1} \bar{Y}_H}{T^{\alpha-1} Y_H} \left[\frac{1 - \bar{d}^s}{1 - d^s} \right]. \quad (26)$$

The short-run real rate depends on movements in the terms of trade and debt positions between the short and the long run for a given path of output, which is exogenous and can be considered constant through the exercise. We have equations (25) and (26) to determine r , T and \bar{d}^s given that \bar{T} is also a function of \bar{d}^s as discussed in the previous section. The additional equilibrium condition comes from combining (13), (20) and (21) into

$$T = \frac{Y_H}{Y_F^*} \left[1 + \frac{1 - 2\alpha}{1 - \alpha} \left(\frac{\bar{d}}{1 + r} \frac{\bar{T}^{\alpha-1} \bar{Y}_H}{T^{\alpha-1} Y_H} - d \right) \right],$$

which can be written using (26) as

$$T = \frac{Y_H}{Y_F^*} \left[1 + \frac{2\alpha - 1}{1 - \alpha} \left(\frac{d}{\bar{d}} - \frac{1 - \bar{d}^s}{1 - d^s} \beta^* \right) \bar{d} \right].$$

Some qualitative implications for the short-run terms of trade can be inferred already from this equation, again assuming home bias in consumption, which is necessary in order for

the dynamic and the distribution of debt to affect the terms of trade. When the borrowers in country H are deleveraging, the savers there increase their debt and $\bar{d}^s > d^s$. If in the new steady state the external debt position of the Home country, \bar{d} , is lower than the initial position, so that overall the country is deleveraging with respect to the world, then it is easy to see that the terms of trade in the short run, T , will move to a higher level. Therefore, the exchange rate will come down in the short run but rise in the long run.

For a first assessment of the magnitude of the impact of deleveraging on the world economy, we calibrate the model assuming that the deleveraging process takes one year. In the next section, we consider a more general environment in which deleveraging is spread over several periods, but in a quarterly model. Here, in a yearly model, considering a steady-state real rate of 2.5% per year we can calibrate $\beta^* = 0.9756$. We set $\alpha = 0.76$, which is consistent with the share of US non-durable consumption spending that goes to US-made products, as shown in Hale and Hobijn (2011). The initial level of debt of the borrowers is calibrated to 50% of GDP, implying $(1 - \theta)k_{high} = 0.5$. This value corresponds to the level of external liabilities in debt instruments as a ratio to GDP for the US economy in 2008, according to Gourinchas, Govillot and Rey (2010). The initial value of θd_s is chosen to match the US asset position in debt instruments in 2008, equal to 10% of GDP. The overall net liability position of country H implies, therefore, that d is set to 40% of GDP as the corresponding position of the US economy in 2008 as regards debt instruments. We set the share of borrowers in the country equal to 1/3 to imply $\theta = 2/3$. We imagine alternative scenarios in which the overall debt of the borrowers is reduced from 50% to 40%, 30% and 20%.

Figure 1 shows the adjustment of Home and Foreign consumption, Home and Foreign real interest rates, the terms of trade and Home net external liabilities after a deleveraging shock. The deleveraging of the borrowers in the Home country improves the long-run external position. External debt is reduced to 36%, 30% or less than 26% in the three alternative scenarios. As discussed in Section (1.1), the terms of trade improve in the long run because the Home country reduces its debt exposure and so has more resources available to buy goods. Since there is home bias in preferences, the demand for domestic goods rises together with their relative price. In quantitative terms, the Figure shows that in the long run the appreciation is negligible.

In the short run, the adjustment takes a different direction. Debt-constrained agents in the Home country must reduce their consumption drastically in order to repay the debt. Because of home bias, aggregate demand for goods H drops more sharply, so the terms of trade worsen, implying a sharp depreciation of the Home currency (in Figure 1, the exchange rate falls by as much as 20%). Since in the short run deleveraging

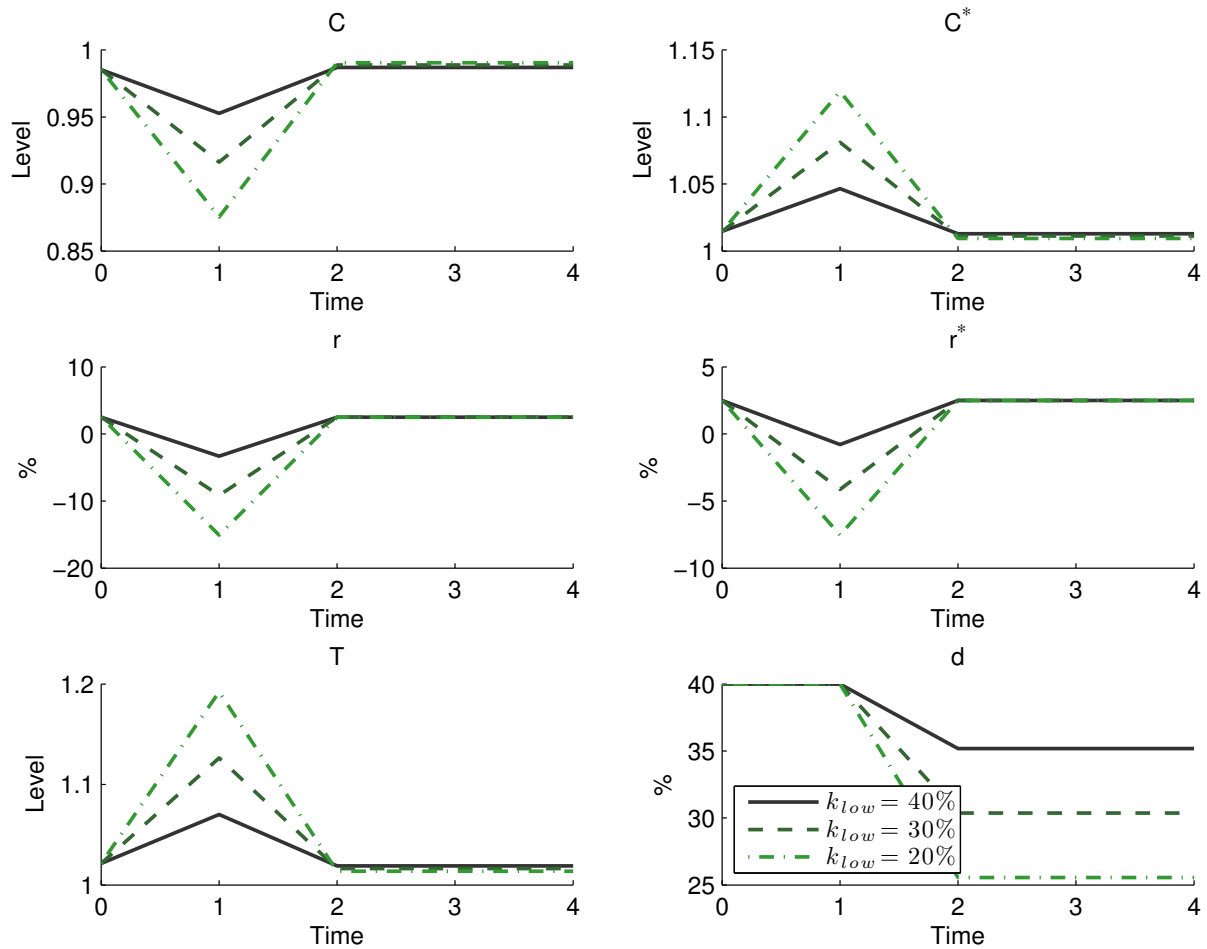


Figure 1: Responses of the level of Home and Foreign consumption (C, C^*), Home and Foreign real interest rates (r, r^*), the terms of trade (T) and the Home external debt position over GDP (d), to a deleveraging shock that brings the debt-to-GDP ratio down from 50% to 40%, 30%, 20%. The variables r, r^* and d are in percents the others are in levels.

borrowers reduce their demand for goods more than in the long run, the real interest rate falls, an offsetting factor that generates more consumption by the savers in country H and by all consumers in country F . The real interest rate falls more in H than in F , as is shown in equation (24), since the terms of trade (and the real exchange rate) rise in the short run before falling in the long run. Notice that starting from a real interest rate of 2.5% the deleveraging shock drives both Home and Foreign rates below zero; and when deleveraging is severe far below zero, to -10% or more. Overall the model shows that real interest rates and the terms of trade must move very significantly to accommodate the deleveraging shock. The adjustment is mitigated by the expansion of consumption in the foreign economy and by the expenditure-switching effect via the terms of trade. Any mechanism constraining these relative price movements can produce a larger fall in Home country consumption. If monetary policy sets too low an inflation target, the required drop in the real rate in country H will be constrained by the nominal zero lower bound, absolutely preventing a healthy adjustment. In the next section, we investigate the implications of the zero lower bound more thoroughly in a model with nominal rigidities and endogenous production. We will also study alternative exchange-rate regimes that can constrain or amplify the adjustment of international relative prices and optimal monetary policy from a global perspective. In this respect, the important issue to address is whether the adjustment discussed in this section is optimal or close to optimal for the global economy.

2 Nominal rigidities

The model described in the previous section shows that relative price movements are important shock absorbers in the event of deleveraging. Two relative prices in particular are crucial in the international context: one intratemporal relative price – the terms of trade – and one intertemporal – the real rate of interest. The terms of trade adjust through changes in the nominal exchange rate and/or in the prices of the goods produced in the two countries, while the real interest rate adjusts through changes in the nominal interest rate and/or the inflation rate. Monetary policy and the exchange-rate regime matter for the decomposition among these variables. When there are nominal rigidities, as posited here, they are also important for the dynamic adjustment of the real variables and in particular for output, which is now endogenous.

Three factors can delay the adjustment and create interesting dynamics. First, nominal rigidity slows the response of relative prices and can lead to a contraction in real output. Second, the zero lower bound on the nominal interest rate can prevent real rates from

falling, depressing aggregate demand and output. Finally, the exchange-rate regime may either attenuate or amplify the response of real and nominal exchange rates.

The model used in this section closely follows those of the open-economy macro literature, such as Obstfeld and Rogoff (2001, 2005) and Benigno (2009), to which we add binding borrowing limits. The new elements here with respect to the simple model of the previous section are nominal rigidities, endogenous output and debt deleveraging on a longer horizon. Since there is an interesting dynamic here, the debt limit is written in real terms instead of the ratio debt-to-GDP. In this way debt-to-GDP becomes endogenous and deleveraging may be unsuccessful in the short run if gauged as reduction in the debt/GDP ratio. On the opposite side, the analysis in the previous section can be read as successful deleveraging that directly brings down the ratio of the borrowers' debt to GDP.

Finally, to simplify exposition and analysis without losing the main mechanisms, we assume that in country H there are only borrowers. Most important, we set the same discount factor in the two countries to evaluate intertemporal utility. This assumption is critical for delivering a tractable analysis of optimal monetary policy from a global perspective. Indeed, with different discount factors, any possible objective of the central planner, for some Pareto weights, will not be recursive implying a time-inconsistent optimal policy with all the complications that non-stationary policy rules bring. In fact, with different discount factors, the central planner gives, at some point, most if not all weight to the country with higher discount factor. Obviously, in this context, we could assume that the lower discount factor of savers, although relevant for their choices, is systematically downward biased by behavioral reasons. Therefore the central planner could correct this bias by using the right discount factor in its objective function. Results of this model would not differ much from those of the framework presented here.

Given the assumption of same discount factor between the two countries, we assume that agents in country H are like rule-of-thumb agents which are always constrained in their financial decision by the borrowing limit.⁸ The same behavior arises in a model where agents in country H face a lower discount factor, except that they would choose optimally to be financially constrained. In both models their consumption is determined by the flow budget constraint given the maximum amount of debt allowed. The deleveraging experiment in this section accordingly involves a reduction in country H 's external debt position. In particular by denoting with z_t the real level of debt, $z_t \equiv D_t/P_t$, we are

⁸Notice that, since the initial distribution of wealth is not determined, there is no issue of considering country H as a borrower starting at the borrowing limit in the initial steady state. The problem arises along the adjustment when the borrowing limit falls. Here we assume that country H stays always at that limit.

interested in a smooth decrease over a certain horizon of this level of debt.

The shortcut used here can be justified by a more general framework in which borrowers in country H indeed optimize intertemporally over their portfolio allocation, but they face an interest-rate schedule that depends on their level of borrowing in reference to the "risk-free" level of debt. One could assume, as in Benigno (2009), that the gross interest rate faced by borrowers, $1 + i_t^b$ is of the form

$$1 + i_t^b = (1 + i_t)\phi\left(\frac{z_t}{\bar{z}_t}\right) \quad (27)$$

where \bar{z}_t is the risk-free level of debt and i_t is the nominal risk-free rate. The function $\phi(\cdot)$ shapes the risk premium for levels of debt exceeding what is considered the risk-free threshold. Our framework with rule-of-thumb borrowers would coincide with a fully optimizing model for some penalty function $\phi(\cdot)$ that implies an endogenous adjustment along the deleveraging path implied by \bar{z}_t . The experiment that we are undertaking here is clearly one of "benign" deleveraging in which the deleverager reduces smoothly the level of real debt while facing at the same time favorable risk-free interest rate. Indeed in equilibrium $1 + i_t^b = 1 + i_t$.⁹ Such a framework can be suitable to describe current deleveraging episodes in US and Europe where unconventional credit-easing policies are helping to keep risk premia under control.

We could also consider an alternative experiment in which borrowers are instead optimizing intertemporally while facing the schedule (27) and experiencing a sudden rise in the risk premia because of a fall in the risk-free threshold \bar{z}_t . In this case, the intertemporal portfolio allocation, z_t , can differ from \bar{z}_t during deleveraging entailing variation in the risk premia. Results on this specification are available upon request.

Households in country H , a continuum of measure one, have preferences over consumption and work hours as follows:

$$E_t \left\{ \sum_{t=0}^{\infty} \beta^t \left[\frac{C_t^{1-\rho}}{1-\rho} - \int_0^1 \frac{[L_t(j)]^{1+\eta}}{1+\eta} dj \right] \right\},$$

where $L_t(j)$ is hours worked of variety j and $\eta \geq 0$ the inverse of the labor-supply elasticity. Every household can supply all varieties of labor; C is a consumption bundle of goods H and F as in equation (1), with $\rho > 0$ the inverse of the intertemporal elasticity of substitution in consumption. However, differently from the previous section, we now assume that C_H is composed of a continuum of goods $c(h)$ of measure one all produced

⁹A requirement for the function $\phi(\cdot)$ is that $\phi(1) = 1$.

in country H , while C_F is a continuum of goods, $c(f)$, produced in country F :

$$C_H = \left[\int_0^1 c(h)^{\frac{\sigma-1}{\sigma}} dh \right]^{\frac{\sigma}{\sigma-1}} \quad C_F = \left[\int_0^1 c(f)^{\frac{\sigma-1}{\sigma}} df \right]^{\frac{\sigma}{\sigma-1}},$$

where $\sigma > 0$. The price indices P_H and P_F are:

$$P_H = \left[\int_0^1 P(h)^{1-\sigma} dh \right]^{\frac{1}{1-\sigma}} \quad P_F = \left[\int_0^1 P(f)^{1-\sigma} df \right]^{\frac{1}{1-\sigma}},$$

where $P(h)$ and $P(f)$ are the prices of the goods h and f denominated in the currency of country H . Households in country H face the following flow budget constraint:

$$P_t C_t = \int_0^1 W_t(j) L_t(j) dj + \Pi_t + \frac{D_t}{1+i_t} - D_{t-1} \quad (28)$$

where $W_t(j)$ is the nominal wage for variety j work and Π_t are firms' profits, which are distributed to the households in equal proportion. Households in country H are always at their borrowing limit, which is now written in real terms as

$$\frac{D_t}{P_t} = z_t.$$

where z_t is the maximum amount of real debt that can be taken on in period t .

Similarly, preferences of households in country F are:

$$E_t \left\{ \sum_{t=0}^{\infty} \beta^t \left[\frac{C_t^{*1-\rho}}{1-\rho} - \int_0^1 \frac{[L_t^*(i)]^{1+\eta}}{1+\eta} di \right] \right\},$$

where C_t^* is the same as in equation (2) and $L_t^*(i)$ represents hours worked of variety i in foreign firms. The consumption bundles C_H^* and C_F^* and the appropriate consumption-based price indices P_H^* and P_F^* have the same structure as those of country H , whereas $P^*(h)$ and $P^*(f)$ are now the prices of the goods h and f expressed in the currency of country F . The law of one price holds for each traded good (i.e., $P(h) = SP^*(h)$ and $P(f) = SP^*(f)$) but, as explained in Section 1, there can be deviations from PPP because of Home bias. Households in country F face a flow budget constraint:

$$P_t^* C_t^* = \int_0^1 W_t^*(i) L_t^*(i) di + \Pi_t^* + \frac{D_t^*}{(1+i_t)S_t} - \frac{D_{t-1}^*}{S_t},$$

where $W_t^*(i)$ is nominal wages for the variety of work i and Π_t^* is Foreign profits. In

writing the flow budget constraint of the foreign consumers, we are assuming that the only international asset traded internationally is a nominal bond denominated in units of currency of country H . When we consider the monetary-union case, the currency-denomination of debt would clearly not make any difference. But, under the general two-country model with floating rate, the currency denomination of the debt could be important for the transmission of the deleveraging shock. We leave further analysis in this direction to future work.

Turning to the consumer's optimality conditions, the stochastic version of the Euler equation (9) still describes the intertemporal allocation of consumption in country F and holds with equality. Instead, it does not apply to country H .

In both countries there is a continuum of firms, each producing one of the goods. Firms use all the varieties of labor offered in the country, combining them through the following technologies

$$y(h) = \left[\int_0^1 L^h(j)^{\frac{\tau-1}{\tau}} dj \right]^{\frac{\tau}{\tau-1}} \quad y^*(f) = \left[\int_0^1 L^f(i)^{\frac{\tau-1}{\tau}} di \right]^{\frac{\tau}{\tau-1}},$$

where τ is the elasticity of substitution across varieties of labor, with $\tau > 1$. We assume that firms operate under monopolistic competition, setting their prices in a flexible way. It follows that $p_t(h) = P_{H,t} = \mu W_t$ for each h and $p_t^*(f) = P_{F,t}^* = \mu W_t^*$ for each f , where W_t and W_t^* are aggregate nominal wages in the respective currencies and the price markup is $\mu \equiv \sigma/(\sigma - 1)$. While prices are flexible, wages adjust in a staggered way following Calvo's model in which unions, grouping work of the same variety, have monopolistic power in setting wages. In each period, in country H (F), only a fraction $1 - \lambda$ ($1 - \lambda^*$) of the varieties of labor, with $0 < \lambda, \lambda^* < 1$, can have their wages reset according to the macroeconomic conditions and independently of the last adjustment. The remaining fraction of varieties of labor, of measure λ (λ^*), can only index their wages to the current inflation target, which does not necessarily coincide with actual inflation. It is clear that wage rigidity translates directly into price rigidity, since we do not have productivity shock. The resulting AS equations are standard for this kind of model. The set of equilibrium conditions is presented in detail in the Appendix.

3 Optimal policy

In this section we ask how a benevolent central planner maximizing the utility of the world economy would optimally respond to a deleveraging shock in one of the two countries. A utility-maximizing framework offers a natural welfare criterion to evaluate alternative

policy rules and compute the optimal policy, through the utility of the consumers.

A natural objective for the benevolent central planner is the maximization of the weighted average of the utility of the consumers in the world economy given by

$$U_t = E_t \left\{ \sum_{t=0}^{\infty} \beta^t \left[\xi \left(\frac{C_t^{1-\rho}}{1-\rho} - \int_0^1 \frac{[L_t(j)]^{1+\eta}}{1+\eta} dj \right) + (1-\xi) \left(\frac{C_t^{*1-\rho}}{1-\rho} - \int_0^1 \frac{[L_t^*(i)]^{1+\eta}}{1+\eta} di \right) \right] \right\}. \quad (29)$$

In particular, we choose appropriately the weight ξ so that the steady state reached after deleveraging is efficient. Our experiment entails a reduction of debt that brings the economy from an inefficient allocation to an efficient one. To this end, we assume that there are appropriate subsidies which eliminate the monopolistic distortions in the labour markets. The final steady state is described by the following set of equilibrium conditions

$$\begin{aligned} \bar{C} &= \bar{T}^{\alpha-1} \bar{Y}_H - (1-\beta) \bar{\Pi}^{-1} \bar{d}, \\ \bar{Q} \bar{C}^* &= \bar{T}^{\alpha} \bar{Y}_F^* + (1-\beta) \bar{\Pi}^{-1} \bar{d}, \\ \bar{Y}_H &= \bar{T}^{1-\alpha} [\alpha \bar{C} + (1-\alpha) \bar{Q} \bar{C}^*] \\ \bar{Y}_F^* &= \bar{T}^{-\alpha} [(1-\alpha) \bar{C} + \alpha \bar{Q} \bar{C}^*] \\ \bar{Y}_H^\eta &= \bar{C}^{-\rho} \bar{T}^{\alpha-1} \\ \bar{Y}_F^{*\eta} &= (\bar{C}^*)^{-\rho} \bar{T}^{1-\alpha} \\ \bar{Q} &= \bar{T}^{2\alpha-1} \end{aligned}$$

which clearly determine the equilibrium allocation for $\bar{C}, \bar{C}^*, \bar{Y}_H, \bar{Y}_F^*, \bar{Q}, \bar{T}$ given the level of debt \bar{d} reached after deleveraging and the steady-state inflation rate in country $H, \bar{\Pi}$.¹⁰ The above equilibrium can be implemented through inflation-targeting policies which target the producer inflation rates in each country at the same rate at which wages adjust in each period. These policies eliminate also any inefficient wage or price dispersion due to staggered wages. It is also easy to show that an efficient allocation should satisfy the condition

$$\frac{\xi}{1-\xi} \left(\frac{\bar{C}}{\bar{C}^*} \right)^{-\rho} = \frac{1}{\bar{Q}}$$

which indeed is the one determining the weight ξ given the above derived \bar{C}, \bar{C}^* and \bar{Q} .

The fact that the new steady state is efficient simplifies a lot the analysis. Indeed, by taking a second-order approximation of (29) around the efficient steady state the resulting

¹⁰Notice that one equation is redundant.

expression contains only quadratic terms and can be correctly evaluated through a first-order approximation of the equilibrium conditions. Details are left to the Appendix. The resulting quadratic objective function can be easily intuited under the special case of log utility in consumption. In this case, maximization of the above utility function corresponds to minimization of the following loss function

$$L_t = E_t \left\{ \sum_{t=0}^{\infty} (\beta^*)^t \left[\frac{\varphi_1}{2} \tilde{Y}_{H,t}^2 + \frac{\varphi_2}{2} \tilde{Y}_{F,t}^2 + \frac{\varphi_3}{2} (\pi_{H,t} - \bar{\pi}_H)^2 + \frac{\varphi_4}{2} (\pi_{F,t}^* - \bar{\pi}_F^*)^2 \right] \right\}$$

for some parameters $\varphi_1, \varphi_2, \varphi_3, \varphi_4$ discussed in the Appendix; the variables $\tilde{Y}_{H,t}$ and $\tilde{Y}_{F,t}^*$ represent log deviations with respect to the final steady state of the respective variables, while $\pi_{H,t}$ and $\pi_{F,t}^*$ are the Home and Foreign producer inflation rates and $\bar{\pi}_H$ and $\bar{\pi}_F^*$ are their respective targets. The loss function can be equivalently expressed in terms of the initial steady state

$$L_t = E_t \left\{ \sum_{t=0}^{\infty} (\beta^*)^t \left[\frac{\varphi_1}{2} (\hat{Y}_{H,t} - y_H)^2 + \frac{\varphi_2}{2} (\hat{Y}_{F,t}^* - y_F^*)^2 + \frac{\varphi_3}{2} (\pi_{H,t} - \bar{\pi}_H)^2 + \frac{\varphi_4}{2} (\pi_{F,t}^* - \bar{\pi}_F^*)^2 \right] \right\} \quad (30)$$

where now $\hat{Y}_{H,t}$ and $\hat{Y}_{F,t}^*$ represents the log deviations with respect to the initial steady state and y_H and y_F the log deviations of the final steady state with respect to the initial one. In particular, initial steady-state output in the Home country is inefficiently high and therefore y_H is negative. Whereas Home steady-state consumption is higher in the final steady state than in the initial, the terms of trade improve along the two steady states offsetting the rise in consumption and leading to a lower output. On the contrary, and by a specular argument, the initial output level in the Foreign country is inefficiently low and therefore y_F^* is positive. According to the loss function (30), the benevolent central planner dislikes deviations of the producer inflation rates in each country from their respective targets. This captures the costs of wage dispersion due to misallocation of labor demand across varieties which have the same level of efficiency. Moreover deviations of output in each country from the efficient level are penalized. It is optimal to keep inflation rates at their targets and at the same time to achieve immediate stabilization of output at the new efficient level. But this allocation is clearly not feasible and can only be reached in the long-run, when deleveraging ends. Indeed, policies that keep inflation rates at their target in each period are not feasible because a deleveraging shock brings the natural real rate of interest in the negative region and therefore the nominal interest rates should go below zero violating the zero-lower bound. Moreover, we have also seen that a deleveraging shock brings the economy in recession and needs a relative price adjustment whose direction

contrasts with the efficient movements of output built into the objective (30), creating therefore important trade-offs.

Considering a more general preferences' specification with a non-unitary intertemporal elasticity of substitution, we solve for the linear-quadratic optimal-policy problem taking into account the zero-lower bound constraints.¹¹ We analyze the effects of a deleveraging shock that takes three years to be completed. The model is calibrated quarterly, so the time of deleveraging, T , is set at 12 quarters. We set $\beta = 0.9938$ to imply 2.5% real annual return on a yearly basis. We set the parameter $\alpha = 0.76$ as in previous section and calibrate the parameters σ and τ to 7.66, implying steady-state mark-ups in goods and labor market equal to 15%. The inverse of the elasticity of substitution in consumption, ρ , is set to 2, consistent with a number of studies, and the inverse of the labor supply elasticity, η , is set to 1.5, which is in the range of the estimates of De Walque et al (2005) in a two-country model of the euro area and the US. The degree of wage rigidities is also taken from De Walque et al. (2005); λ and λ^* are set equal to 0.8, which is consistent with their estimates and implies a duration of wages of 5 quarters in both countries (this too in line with other micro studies). The upper bound on real debt, z_{\max} , is chosen such that in the initial steady state it corresponds to a level of net foreign liabilities in debt instruments equal to 40% of GDP, on an annualized basis, approximately the peak reached in the US economy in 2008. Given that z_{\max} represents real debt, it should be set equal to 1.5988.¹² We consider a deleveraging that moves z_{\max} to z_{\min} such that in the final steady state the ratio of external debt liabilities to GDP in the domestic economy reaches 30%. Deleveraging in our experiment lasts 3 years and involves a proportional reduction of real debt in each quarter. Real debt is exogenously reduced in each period, but the path of the debt/GDP ratio is endogenously determined along the adjustment. When deleveraging begins, agents in the economy know its length and size.¹³

Figures 2 and 3 show the optimal adjustment under a floating exchange rate and a monetary union. Let us first focus on the path of the nominal interest rates which are plotted in Figure 3. Under both cases, optimal policy eventually requires interest rates to go to the zero lower bound. Under a monetary union, the common interest rate goes to zero at quarter 6 and remains there until the exact end of deleveraging, quarter 12. Under the floating exchange-rate regime, the interest rate in country H goes to zero also in quarter 6, but the interest rate in country F goes to zero after one quarter. This interest

¹¹See the Appendix for the details.

¹²The value 1.5988 for the real debt z_{\max} , given the steady-state value of GDP, implies an initial value for debt over GDP of 0.4 when GDP is annualized.

¹³The model solution is non-trivial, considering that deleveraging lasts longer than a quarter and the zero lower bound may or may not bind. Details are discussed in the Appendix.

rate is the first to exit after quarter 11, while that of country H exits after quarter 13, one quarter after deleveraging ends. A common characteristic is the sudden and large jump of the interest rates upon exiting the zero lower bound. This is akin to jumps observed in other models with zero-lower bounds, see Eggertsson and Woodford (2003). We point out that the Lagrangian multiplier associated with the zero lower bound is larger just before exiting implying a more binding constraint at that time. Indeed, if allowed, the nominal interest rate would be quite negative in the Home country. Notice also that if we were disregarding the zero-lower bound, under a floating regime, the interest rate of the foreign country would always remain above zero while the domestic one will be quite negative. Once we consider the non-negative constraint, both interest rates fall at the zero lower bound although at different quarters.

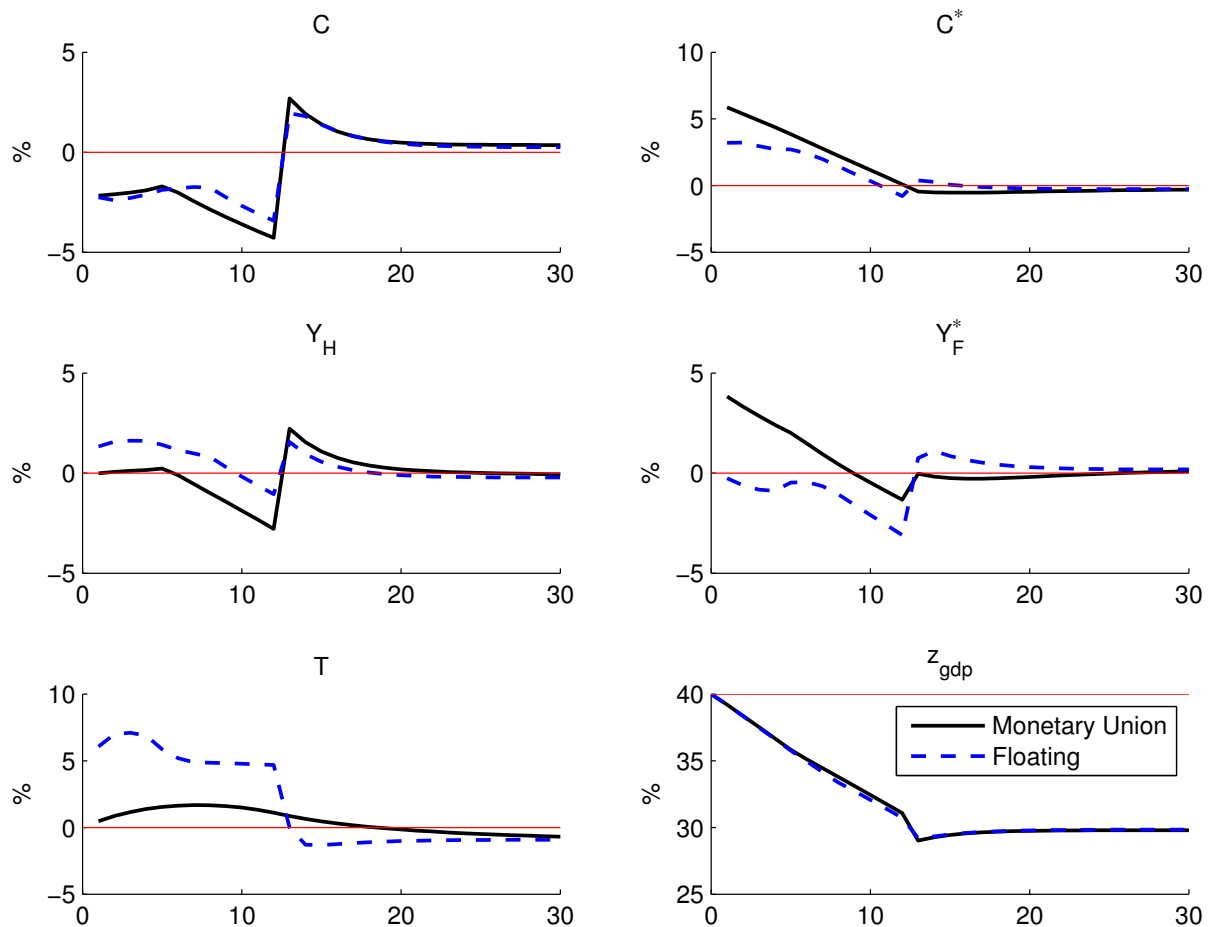


Figure 2: Optimal policy. Impulse responses under floating regime and monetary union. Deleveraging lasts 12 quarters. Variables are: Home and Foreign consumption (C, C^*), Home and Foreign output (Y_H, Y_F), terms of trade (T), the level of external liabilities of country H with respect to its GDP (z_{gdp}). All variables except for z_{gdp} are in percentage deviations from the steady state.

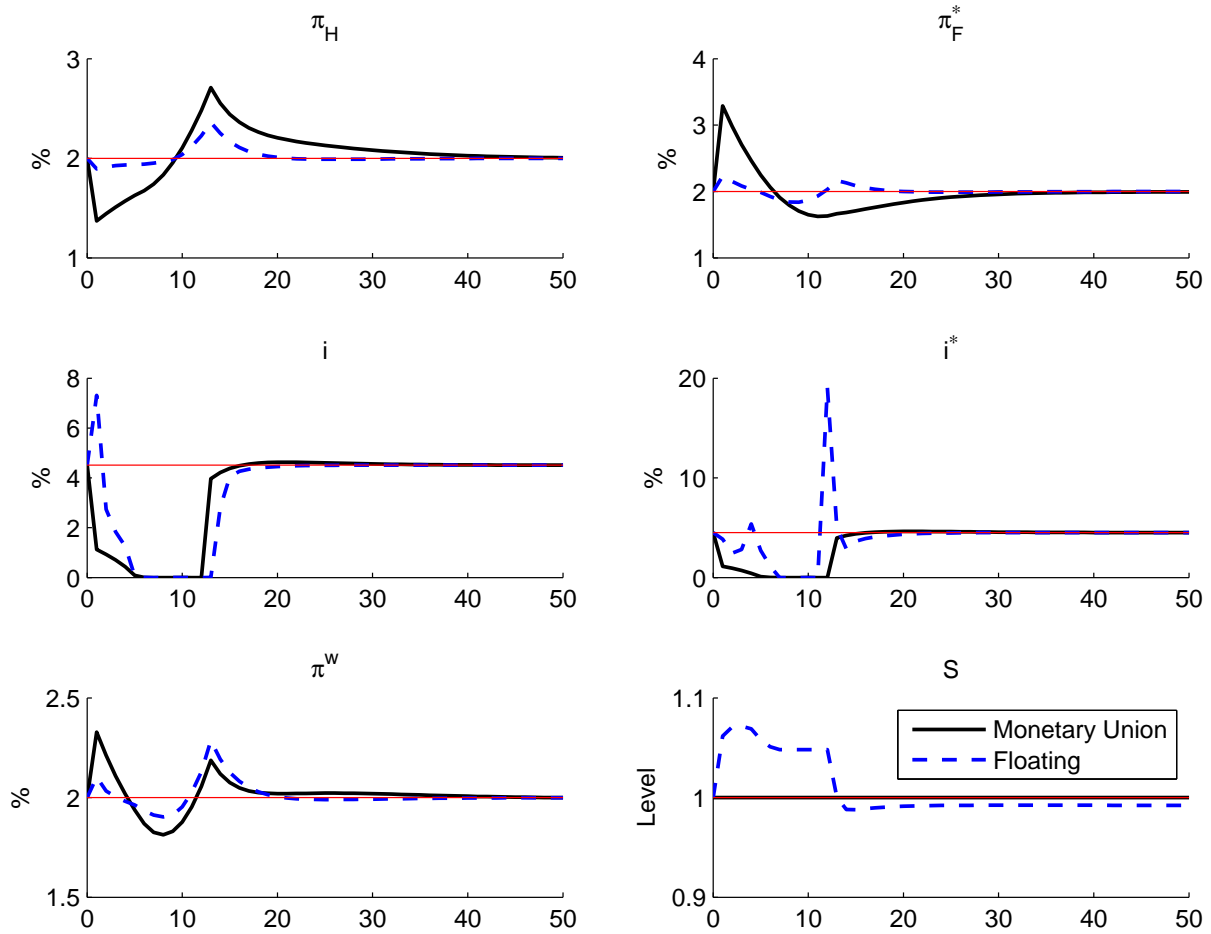


Figure 3: Optimal policy. Impulse responses under floating regime and monetary union. Deleveraging lasts 12 quarters. Variables are: Home and Foreign producer inflation rates (π_H, π_F^*); Home and Foreign nominal interest rates (i, i^*), world inflation (π^W), defined as $\pi^W = 1/2 \cdot \pi + 1/2 \cdot \pi^*$, the level of the nominal exchange rate (S); inflation and interest rates are in percents and annual rates.

Under a floating exchange-rate regime, upon exiting the zero lower bound, the foreign interest rate jumps significantly to accommodate a sudden appreciation of the Home currency. Instead, at the beginning of deleveraging, the home interest rates stay higher than the foreign to generate a depreciation of the Home currency. The exchange rate depreciates by around 7 percent and then remains constant until deleveraging ends when it suddenly appreciates to reach a level below the initial one. The benefits of adjusting the nominal exchange rate are reflected in a lower variability of the producer inflation rates in each country. Still, inflation rates cannot remain at the 2% target. Under an optimal floating exchange-rate regime, the producer inflation rate in the Home country falls first below 2% and rises after when deleveraging ends. On the opposite, the inflation rate in country F increases at the beginning of deleveraging. Under fixed rates or a monetary union, the volatility of inflation rates is higher: inflation reaches 3 % in country F and falls to 1.5% in country H when deleveraging starts. Inflation then rises substantially in country H when deleveraging ends. Under this regime, there are more persistent deviations of the inflation rates from their targets in order to accommodate a more efficient adjustment of international relative prices. This is also revealed by the path of world inflation, a weighted average of the CPI inflation of the two countries. At the beginning of deleveraging inflation rises above target and then falls below, during deleveraging, before rising back above target when deleveraging ends. World inflation progressively returns to target in the long run. The swings are amplified under the monetary union, and coming back to target is slower.

Focusing now on the real economy and on Figure 2, a floating exchange-rate regime is able to reduce the variability of output and consumption in both countries. In particular, the worsening of the Home country's terms of trade produces benefits for production in country H at the cost of lower foreign output. But, in the medium run, output rises significantly in country F driven by the depreciation of the foreign currency. The movements in the terms of trade under the floating regime are able to redistribute more appropriately the costs of deleveraging across the two countries mitigating the recession in country H during deleveraging through a contraction in the foreign economy. Since under a fixed rate the terms of trade adjust sluggishly, consumption has to vary more to reduce the costs of deleveraging and in particular consumption in country F rises substantially while remains more depressed in the Home economy. Notice that when deleveraging ends, under both regimes, there is a consumption boom in country H due to the substantial fall in the real rate which reduces significantly the borrowing costs. After that period, deleveraging ends and consumers can devote more resource to consumption and at the same time enjoy a lower level of debt and lower costs of servicing it.

4 Inflation targeting under a monetary union

In this section, we further elaborate on the monetary-union case. We have shown that, although the exchange rate is fixed, the deleveraging shock can be absorbed through larger movements in the inflation rates in the two country. We compare the optimal policy with a symmetrical inflation-targeting policy in which monetary policy is set to maintain the average CPI inflation in the area at 2% when possible. The first result is that an inflation-targeting policy so defined is not feasible since the nominal interest rate goes into the negative territory. Therefore, we have to modify the policy allowing for a zero interest rate until the time in which the inflation-targeting policy implies a positive nominal interest rate

$$\begin{cases} i_t = 0 & 1 \leq t < T_1 \\ \frac{1}{2}\pi_t + \frac{1}{2}\pi_t^* = \bar{\pi}_W & t \geq T_1 \end{cases} . \quad (31)$$

The exit time T_1 from the zero lower bound is endogenously determined. Results are showed in Figures 4 and 5 in comparison with the optimal policy. The minimum stays at the zero lower bound is until quarter 12 and exiting is at quarter 13. Under a sub-optimal inflation-targeting policy, the Home country experiences a subdued inflation rate during deleveraging, while the inflation rate in the Foreign country does not exceed much the target but falls when deleveraging ends. The nominal interest rate jumps above its long-run value when deleveraging ends, while under optimal policy converges from below. To keep inflation at the target, monetary policy should be more contractionary. This comes at the cost of a larger contraction or mitigated expansion in both consumption and output for the two countries, as shown in Figure 4.

The path of the average inflation rate in the currency area is also illustrative of the differences between the optimal and the inflation-targeting regimes. Under inflation targeting, union inflation can be at the target only after quarter 12. However union inflation substantially falls during deleveraging, even if monetary policy is accommodative through a zero interest-rate policy. Overall, an inflation-targeting policy is too contractionary delivering too much costs in terms of output and consumption. Interestingly, during the deleveraging period and under optimal policy, the union inflation rate is much closer on average to the target than under the strict inflation targeting policy. This is because optimal policy allows union inflation to increase above 2% both at the beginning and at the end of the deleveraging period. On the contrary, under the strict inflation targeting policy, the average inflation during the deleveraging episode is necessarily below 2% and overall policy is much more contractionary.

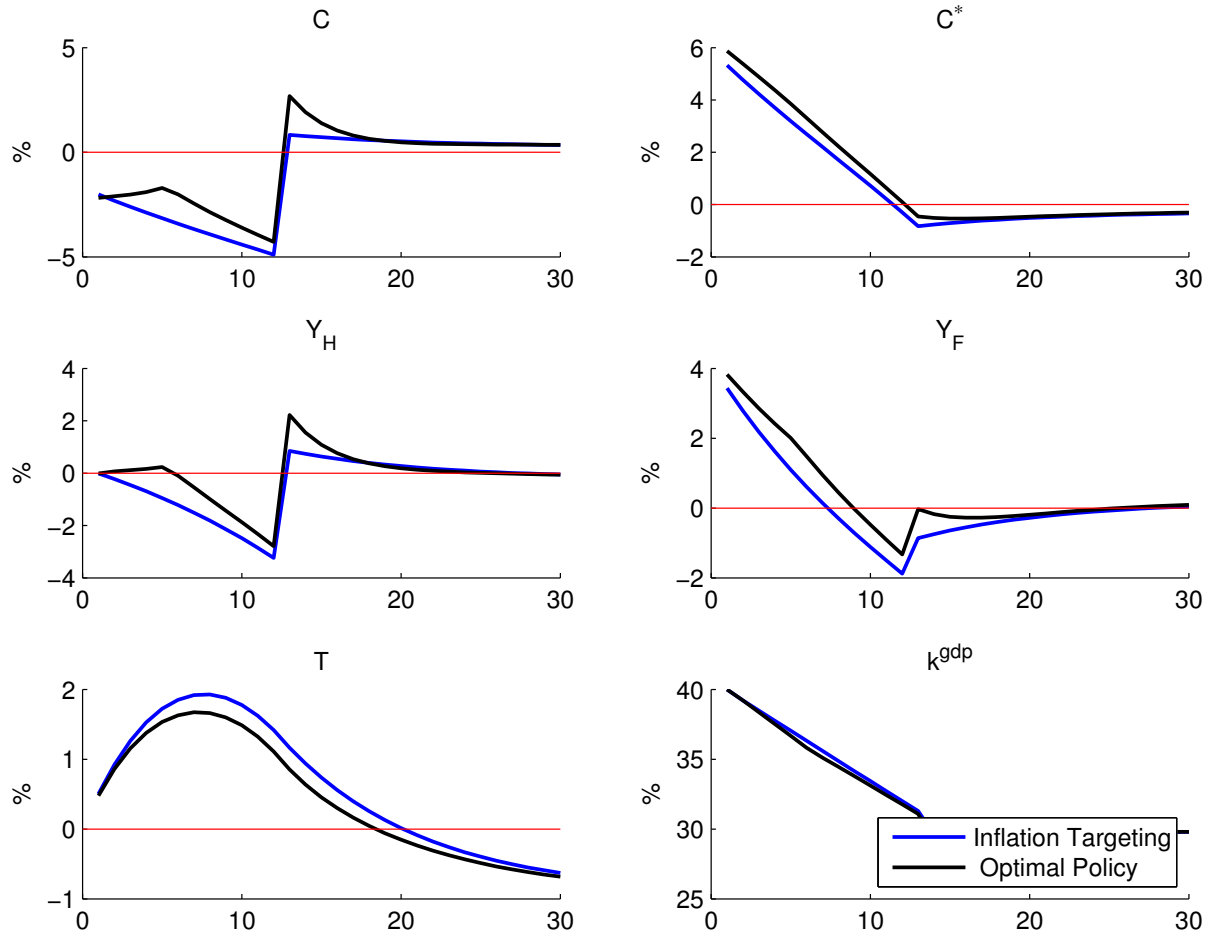


Figure 4: Comparison between Inflation-Targeting Policy and Optimal Monetary Policy under a Monetary Union. Deleveraging lasts 12 quarters. Exiting from zero lower bound under Inflation Targeting is at $T_1 = 13$ quarters. Variables are: Home and Foreign consumption (C, C^*), Home and Foreign output (Y_H, Y_F), terms of trade (T), the level of external liabilities of country H with respect to its GDP (z_{gdp}). All variables except for z_{gdp} are in percentage deviations from the steady state.

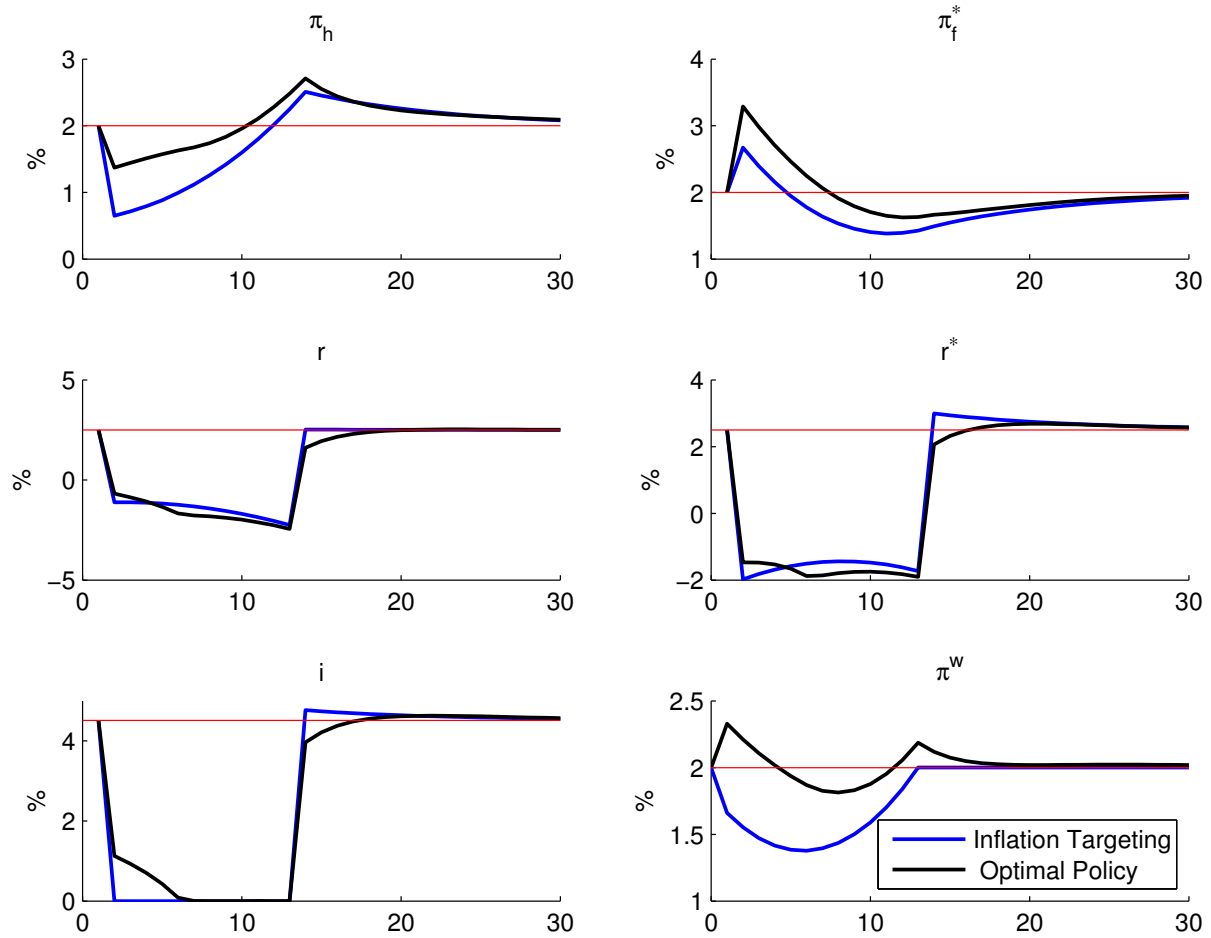


Figure 5: Comparison between Inflation-Targeting Policy and Optimal Monetary Policy under a Monetary Union. Exiting from zero lower bound under Inflation Targeting is at $T_1 = 13$ quarters. Variables are: Home and Foreign producer inflation rates (π_H, π_F^*), Home and Foreign real interest rates (r, r^*), Home nominal interest rates (i) and World inflation (π^W); all variables are in percents and annual rates.

5 Alternative monetary policies

Now, we discuss alternative monetary policies seeking to determine the features that mitigate or aggravate the recession that necessarily follows deleveraging in comparison with optimal policy. To save space, we base the analysis here on the monetary union.

5.1 A prolonged stay at the zero lower bound

Our benchmark inflation-targeting regime of the previous section assumed that the exit time was the earliest at which regular policies would imply non-negative interest rates. But interest rates can stay at the zero lower bound for longer than this. In this section, we study how the equilibrium changes when exit is delayed. In particular we consider delays from one to two quarters with respect to the benchmark exit time at $T_1 = 13$ discussed in Figures 4 and 5. The results are shown in Figures 6 and 7. The equilibrium is very sensitive to any lengthening, even by just one quarter, the stay at the zero lower bound. On the positive side, a longer stay can mitigate the costs of deleveraging and actually produce a substantial expansion in country F . The fall in the real interest rate is faster and more protracted, alleviating the cost of deleveraging in the country H and stimulating more consumption in F . On the negative side, too long stay can cause rapid inflation in both countries, with significant and prolonged overshooting of the 2% target. Since deleveraging ends in quarter 12, the analysis suggests that exiting from the zero lower bound as earlier as possible can lower the costs of deleveraging without missing the inflation target by much.

The analysis also suggests that the equilibrium is highly sensitive to even small variations in the policies that act on demand. This is because this model, like Eggertsson and Krugman (2012), has a sort of upward sloping demand equation for the world economy, so that changes in demand may produce larger shifts in the equilibrium.¹⁴

5.2 Mistaken policies

Going to the zero lower bound is a policy option, not a requirement. If the natural rate of interest falls, policymakers may counteract the deleveraging-induced recession by expansionary monetary policy, that drives nominal interest rates to zero. In the previous section, we studied the benefits of these policies even over long time horizons.

However, monetary policymakers may be reluctant to push zero interest rates to this

¹⁴Indeed, if we increase the flexibility of wages, the reaction is even larger as in the "paradox of flexibility" described in Eggertsson and Krugman (2012).

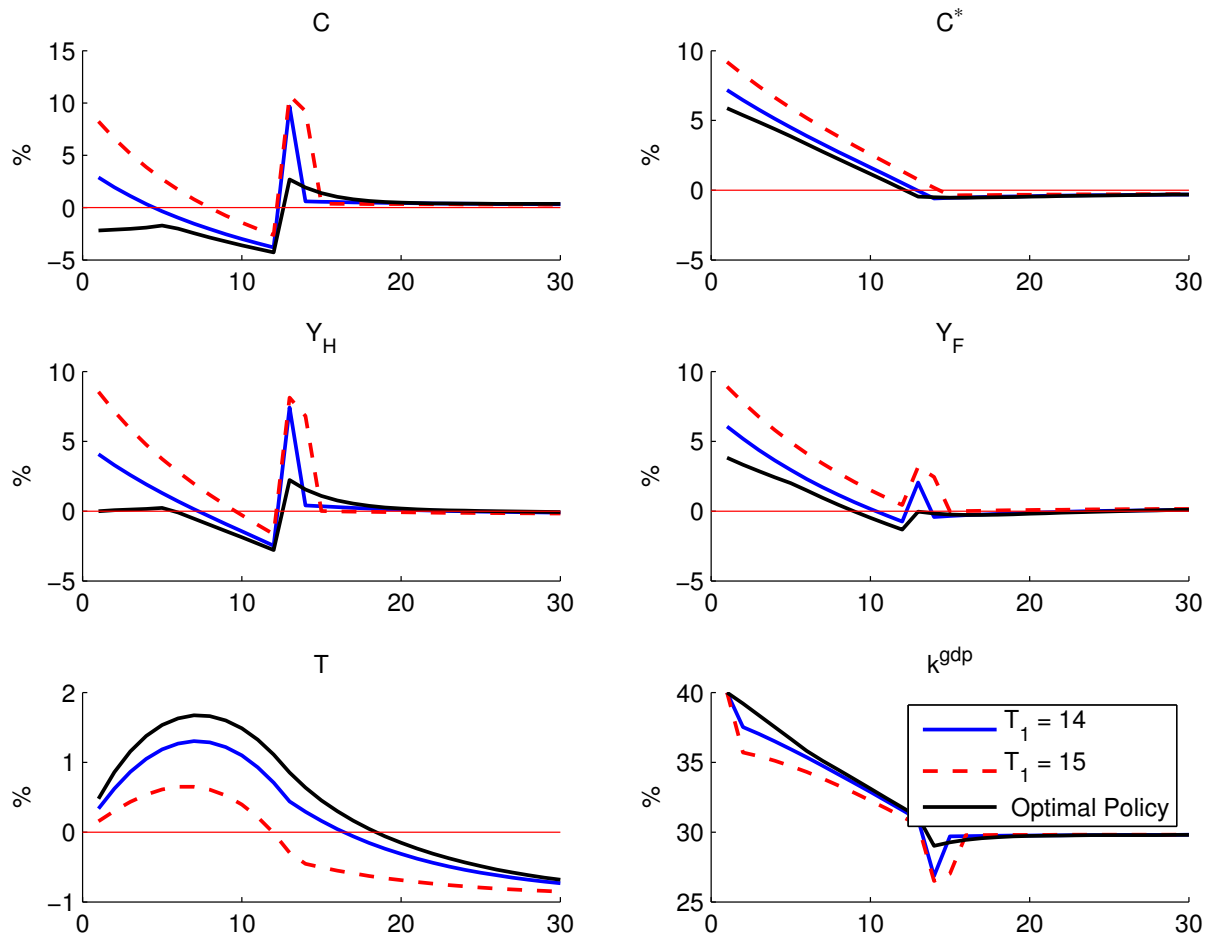


Figure 6: Monetary Union. Comparison between impulse responses under Optimal Monetary Policy and Inflation Targeting for different stays at the zero lower bound. Deleveraging lasts 12 quarters. Under Inflation Targeting exit is at $T_1 = 14$ or $T_1 = 15$ quarters. Variables are: Home and Foreign consumption (C, C^*), Home and Foreign output (Y_H, Y_F), terms of trade (T), the level of external liabilities of country H with respect to its GDP (z_{gdp}). All variables except for z_{gdp} are in percentage deviations from the steady state.

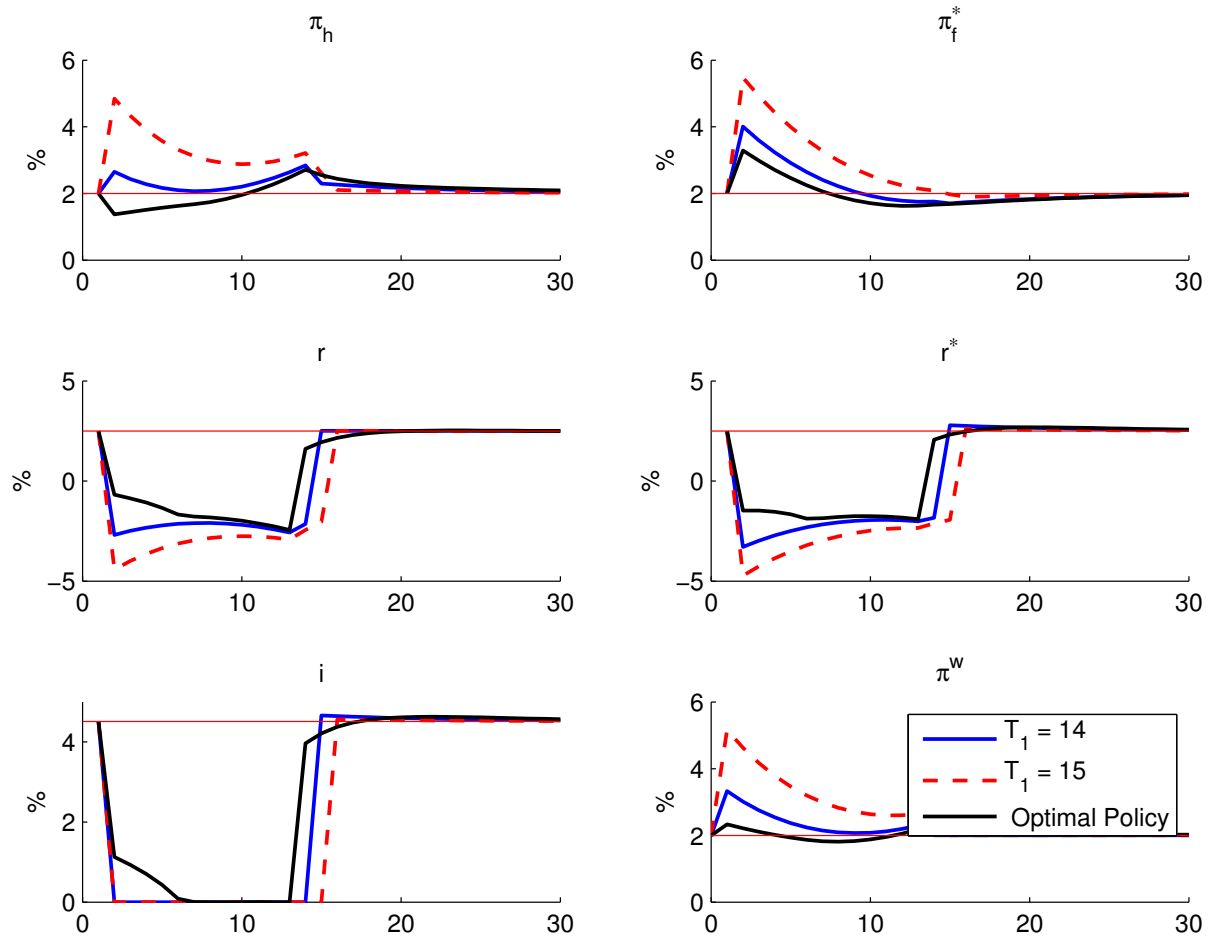


Figure 7: Monetary Union. Comparison between impulse responses under Optimal Monetary Policy and Inflation Targeting for different stays at the zero lower bound. Deleveraging lasts 12 quarters. Under Inflation Targeting exit is at $T_1 = 14$ or $T_1 = 15$ quarters. Variables are: Home and Foreign producer inflation rates (π_H, π_F^*), Home and Foreign real interest rates (r, r^*), Home nominal interest rate (i) and World inflation rate (π^W); all variables are in percents and annual rates.

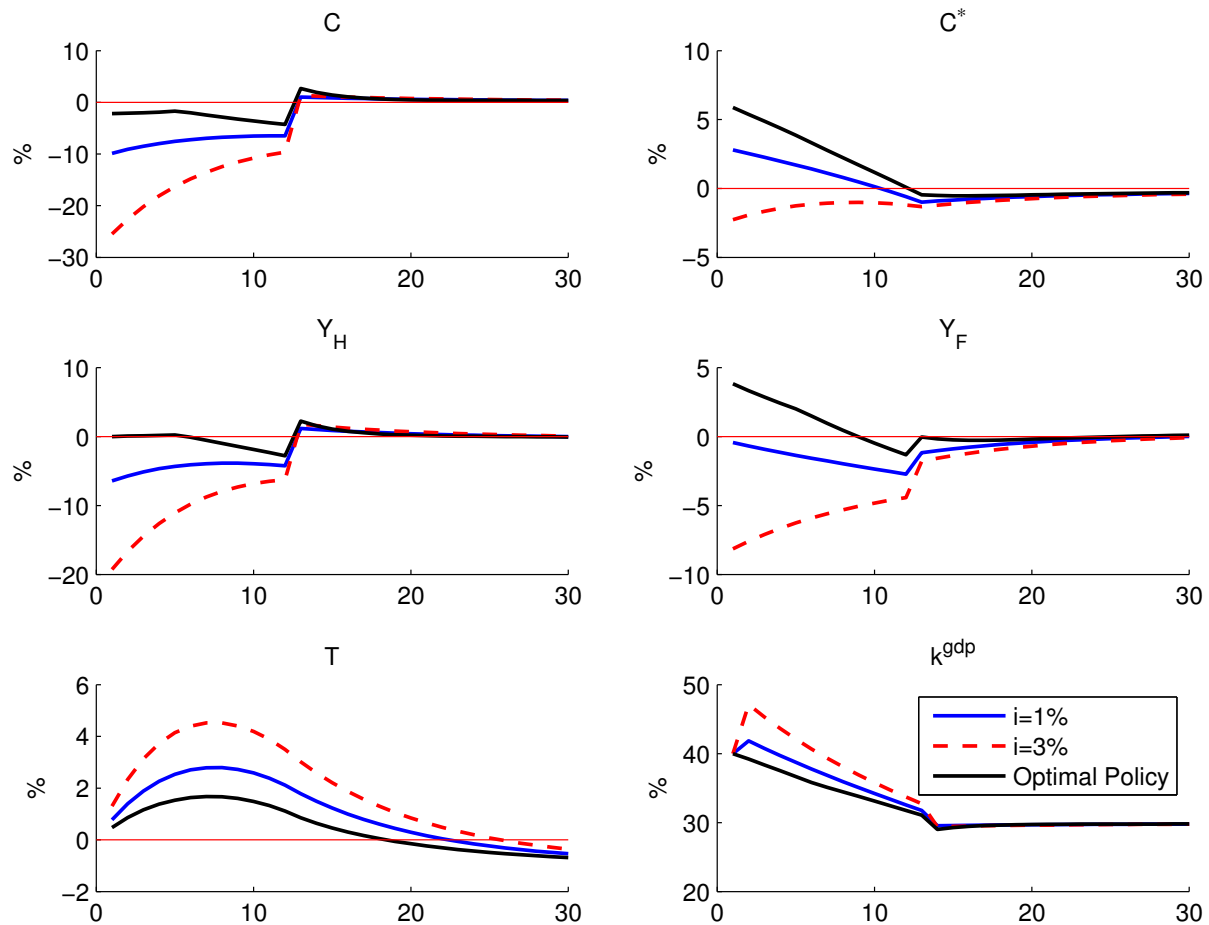


Figure 8: Monetary Union. Comparison between impulse responses under Optimal Policy and Inflation Targeting for different nominal-interest-rate targets. Deleveraging lasts 12 quarters. Nominal interest rates under Inflation Targeting are at 1% or 3% until quarter 12. Variables are: Home and Foreign consumption (C, C^*), Home and Foreign output (Y_H, Y_F), terms of trade (T), the level of external liabilities of country H with respect to its GDP (z_{gdp}). All variables except for z_{gdp} are in percentage deviations from the steady state.

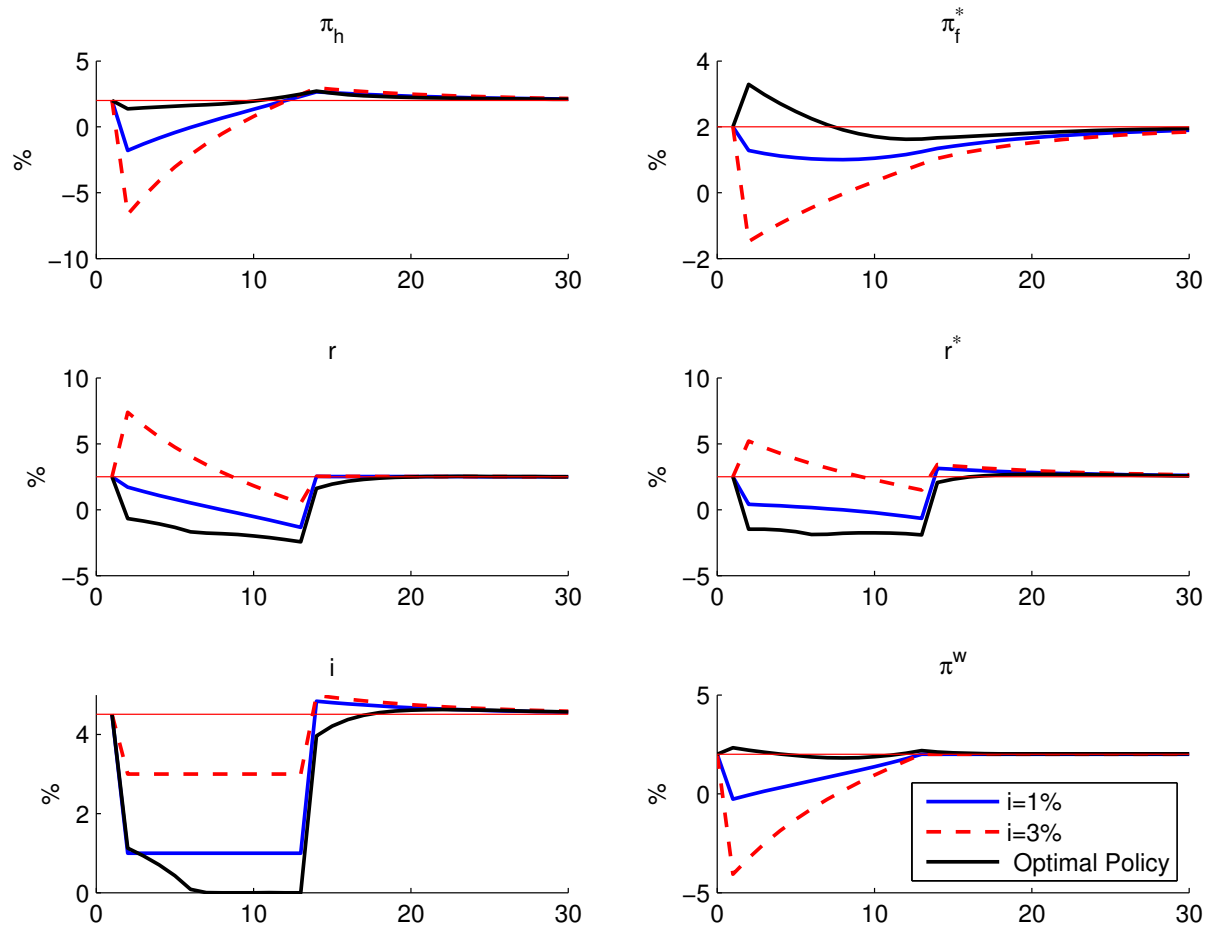


Figure 9: Monetary Union. Comparison between impulse responses under Optimal Policy and Inflation Targeting for different nominal-interest-rate targets. Deleveraging lasts 12 quarters. Nominal interest rates under Inflation Targeting are at 1% or 3% until quarter 12. Variables are: Home and Foreign producer inflation rates (π_H, π_F^*), Home and Foreign real interest rates (r, r^*), Home (i) and World inflation rate (π^W); all variables are in percents and annual rates.

limit. Let us accordingly look at what happens when policymakers are blocked by worrying about lowering interest rates too far. This experiment sheds light on the adjustment of economies in which even if the policy rate is low borrowing and lending rates are high owing to credit market malfunctioning. In this section, starting from our benchmark of fixed exchange rates we study the equilibrium in which nominal interest rates are kept constant until time T_1 but at a higher level, 1% or 3%. Figures 8 and 9 show how costly these mistaken policies can be in terms of the recession's depth and duration. The contraction of consumption in country H can be deep indeed, like the contraction of output in both economies. For example, when nominal interest rates are kept at 3% the real rate rises well above normal levels in both countries because deflation is sharp. Inflation enters into the negative territory. Consumption falls by two or even three times as much as in the benchmark case. Interestingly, when the interest rate is kept high consumption falls substantially in country F as well, worsening the recession in both economies. In fact, they can slip into a deep, prolonged deflation-recession mode with excessively high real interest rates. In the short run, because of the contraction in nominal spending, deleveraging results in overshooting the desirable level of the country's external debt, reaching as high as 47% of GDP. Slowly debt comes to its new steady-state level.

Where higher interest rates are a symptom of credit market malfunctioning due to widespread illiquidity problems and risk of bank defaults, this analysis suggests that the sort of credit-easing policies followed by many central banks during the recent financial crisis can reduce the costs of deleveraging by narrowing spreads and restoring normal flow in credit markets.

6 Conclusion

We have examined the international implications of debt deleveraging in one country within the world economy or a monetary union and studied how monetary policy should be set at the global level. Deleveraging reduces aggregate demand and may lead to recession, as economic agents save to repay the debt. There are interesting international spillovers through trade and the exchange rate. A smooth adjustment requires movements in two relative prices; namely the exchange rate and the real interest rate. The exchange rate, which is an international relative price, should move in such a way as to rebalance resources across countries. The deleveraging country's currency will depreciate in the short run and appreciate in the long-run. This depends critically on home bias in consumers' preferences. Since in the short run agents who are paying down their debt have less resources for consumption, the price of home goods should fall relative to the foreign, and

a fall in the exchange rate will assist this adjustment. Once the debt has been repaid, however, agents have more resources to spend and in particular on domestic goods. The other important relative price in the adjustment, the real interest rate, will come down and fall more sharply in the deleveraging country.

In this study, we have concentrated on the role of monetary policy and alternative exchange-rate regimes in mitigating or amplifying the costs of debt deleveraging. The zero lower bound on nominal interest rates is a significant constraint in our analysis, because the natural rate of interest falls substantially. Floating exchange rates help ease the recession, whereas under a monetary union international relative prices move sluggishly and inflation is much more volatile. In this case, the deleveraging country experiences subdued inflation during deleveraging and higher inflation when deleveraging ends. We have also shown that alternative times of exit from the zero lower bound can have a major impact on real economy, as can mistaken policies of keeping interest rates too high for too long.

We have analyzed a very simple two-country open-economy model. The consequent limitations are essentially the price paid for the simplifications used. First of all, the debt constraint in this model is exogenous and deleveraging is interpreted as a progressive lowering of this limit. It would clearly be interesting to have more endogeneity along these dimensions, but this limitation is shared with other recent works in the field. Second, in the real world debt deleveraging affects a variety of agents in the economy: households, banks, firms and governments. Distinguishing them in the model would enhance realism and possibly enable us to differentiate the effects of deleveraging on the economy according on which agents are paying down their debt. It is likely that, however, the qualitative results implied by our simple framework would hold also in a more complex context. Finally, the asset market structure has been kept very simple – only one asset traded internationally. This is a significant limitation, since the portfolio position of a country is much more complex and diversified involving assets and liabilities, in different currencies and instruments ranging from equity to debt. This is an interesting avenue for future research.

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A Model equilibrium conditions

The model of Section 3 is represented by the following 15 equilibrium conditions

$$\begin{aligned}
(C_t^*)^{-\rho} &= \beta E_t \left\{ (C_{t+1}^*)^{-\rho} \frac{(1+i_t)Q_t}{Q_{t+1}\Pi_{t+1}} \right\}, \\
(C_t^*)^{-\rho} &= \beta E_t \left\{ (C_{t+1}^*)^{-\rho} \frac{(1+i_t^*)}{\Pi_{t+1}^*} \right\}, \\
C_t &= T_t^{\alpha-1} Y_{H,t} + \frac{D_t}{(1+i_t)P_t} - \frac{D_{t-1}}{P_{t-1}} \frac{1}{\Pi_t} \\
Y_{F,t}^* &= T_t^{-\alpha} [(1-\alpha)C_t + \alpha Q_t C_t^*] \\
Y_{H,t} &= T_t^{1-\alpha} [\alpha C_t + (1-\alpha)Q_t C_t^*] \\
\left(\frac{1 - \lambda^* \left(\frac{\Pi_{F,t}^*}{\bar{\Pi}^*} \right)^{\tau-1}}{1 - \lambda^*} \right)^{\frac{1+\eta\tau}{\tau-1}} &= \frac{F_t^*}{K_t^*} \\
F_t^* &= (C_t^*)^{-\rho} T_t^{1-\alpha} Y_{F,t}^* + \beta \lambda^* E_t \left[F_{t+1}^* \left(\frac{\Pi_{F,t+1}^*}{\bar{\Pi}^*} \right)^{\tau-1} \right] \\
K_t^* &= \tilde{\mu} (Y_{F,t}^*)^{1+\eta} + \beta \lambda^* E_t \left[K_{t+1}^* \left(\frac{\Pi_{F,t+1}^*}{\bar{\Pi}^*} \right)^{\tau(1+\eta)} \right] \\
\left(\frac{1 - \lambda \left(\frac{\Pi_{H,t}}{\bar{\Pi}} \right)^{\tau-1}}{1 - \lambda} \right)^{\frac{1+\eta\tau}{\tau-1}} &= \frac{F_t}{K_t} \\
F_t &= (C_t)^{-\rho} T_t^{\alpha-1} Y_{H,t} + \beta \lambda E_t \left[F_{t+1} \left(\frac{\Pi_{H,t+1}}{\bar{\Pi}} \right)^{\tau-1} \right] \\
K_t &= \tilde{\mu} Y_{H,t}^{1+\eta} + \beta \lambda E_t \left[K_{t+1} \left(\frac{\Pi_{H,t+1}}{\bar{\Pi}} \right)^{\tau(1+\eta)} \right] \\
\frac{T_t}{T_{t-1}} &= \frac{\Pi_{F,t}^*}{\Pi_{H,t}} \frac{S_t}{S_{t-1}} \\
\Pi_t &= \Pi_{H,t}^\alpha \Pi_{F,t}^{*1-\alpha} \left(\frac{S_t}{S_{t-1}} \right)^{1-\alpha}
\end{aligned}$$

$$\begin{aligned}\Pi_t^* &= \Pi_{H,t}^{1-\alpha} \Pi_{F,t}^{*\alpha} \left(\frac{S_t}{S_{t-1}} \right)^{\alpha-1} \\ Q_t &= T_t^{2\alpha-1}\end{aligned}$$

which need to be solved for the following 18 unknowns $C_t, C_t^*, i_t, Q_t, \Pi_t, i_t^*, \Pi_t^*, T_t, Y_{H,t}, Y_{F,t}, \frac{D_t}{P_t}, \Pi_{F,t}^*, F_t^*, K_t^*, \Pi_{H,t}, F_t, K_t, \frac{S_t}{S_{t-1}}$ given the inflation targets $\bar{\Pi}_t^*$ and $\bar{\Pi}_t$ where two further restrictions come from the policy rules, specified in the text. Notice that $\tilde{\mu}$ is a composite mark-up including the mark-ups in the goods and labor markets. Finally, the last restriction is the binding borrowing constraint in the Home country

$$\frac{D_t}{P_t} = z_t$$

Moreover, the zero-lower-bound constraint requires that i_t and $i_t^* \geq 0$.

B Model Solution

In the exercises of Section 4, the model is solved given the monetary policies specified in the text and the processes of the exogenous disturbances. One of these exogenous variable is z_t , the debt limit, which is assumed to follow the process

$$z_t = z_{t-1} - v_t$$

where $v_t = v$ for $1 \leq t \leq T$, and $v_t = 0$ for $t > T$. In particular v measures the amount of deleveraging per quarter during the deleveraging period and T is the length of the period in quarters. To study the policy experiments discussed in the main text, it is also convenient to add three more exogenous state variables. In particular, when the nominal interest rate is targeted either to zero or to some other value, we add the exogenous state variable \bar{i}_t , such that $1 + i_t = 1 + \bar{i}_t$ for $1 \leq t < T_1$, where T_1 denotes the time at which the economy exits from interest-rate targeting or from the zero lower bound. In particular, we assume a process for the new exogenous state variable of the form

$$1 + \bar{i}_t = (\beta)^{-1} \bar{\Pi} - \varepsilon_t$$

where $\varepsilon_t = \varepsilon$ for $1 \leq t < T_1$ and ε measures the reduction needed to bring the nominal interest rate down from the steady-state to the desired level.

We add also the exogenous state $\bar{\pi}_{H,t}$ which is used in Section 5 in studying the effects of inflation-targeting policy with a high target starting from time T_1 to T_2 . In particular,

in this case, inflation (in logs) in country H is set to $\pi_{H,t} = \bar{\pi}_{H,t}$ where $\bar{\pi}_{H,t} = \bar{\pi}_{H,high}$ for $T_1 \leq t < T_2$ and $\bar{\pi}_{H,t} = \bar{\pi}$ for $t \geq T_2$. Therefore we write a process for $\bar{\pi}_{H,t}$ of the form

$$\bar{\pi}_{H,t} = \bar{\pi} + u_t$$

where $u_t = \bar{\pi}_{H,high} - \bar{\pi}_H$ for $T_1 \leq t < T_2$ and $u_t = 0$ for $t \geq T_2$. Finally, in Section ??, under the flexible-exchange-rate policy, the exchange rate falls in the first period by the factor γ_t , so that $\frac{S_t}{S_{t-1}} = 1 + \gamma_t$. We add γ_t as a state variable with the following process

$$\gamma_t = \bar{\gamma}_t$$

where $\bar{\gamma}_t = \gamma$ for $t = 1$, conditional on the floating-exchange-rate regime, and $\bar{\gamma}_t = 0$ for $t > 1$.

Notice that for $t \geq T_2$ and for any of the policies considered in the text, all the "shocks" are zero, i.e. $v_t = \varepsilon_t = u_t = \bar{\gamma}_t = 0$. Therefore the model described in the previous section together with the processes for $(\bar{v}_t, \bar{\pi}_{H,t}, \gamma_t, z_t)$ outlined above (considering $v_t = \varepsilon_t = u_t = \bar{\gamma}_t = 0$), given the policy rules specified in the text, can be written in the compact form

$$E_t F(y_t, y_{t+1}; x_t, x_{t+1}) = 0$$

where y_t collects the endogenous non-predetermined variables while x_t collects the state variables including the endogenous state variables $x_{1,t}$ and the exogenous state variables $x_{2,t} = (\bar{v}_t, \bar{\pi}_{H,t}, \gamma_t, z_t)$. Note that the function F depends on the policy rules posited and is a vector of functions of dimension equal to the sum of the dimension of y_t and x_t . Therefore, for $t \geq T_2$, in a log-linear approximation, the solution will be of the form

$$\hat{y}_t = F_1 \hat{x}_{1,t-1} + F_2 \hat{x}_{2,t-1} \tag{B.1}$$

$$\hat{x}_{1,t} = V_1 \hat{x}_{1,t-1} + V_2 \hat{x}_{2,t-1} \tag{B.2}$$

$$\hat{x}_{2,t} = M_2 \hat{x}_{2,t-1}$$

for well-defined matrices F_1, F_2, V_1, V_2 where M_2 is a square matrix of zeros except for a one in the last element of the last row and hats denote log-deviation with respect to the steady state.

Instead, for periods $1 \leq t < T_2$ the model described above can be written compactly as

$$E_t \tilde{F}_t(y_t, y_{t+1}; x_t, x_{t+1}) = 0 \tag{B.3}$$

where the vector of functions might now depend on time and be different across sub-periods depending on the policy rules posited: for example, whether the system is or is not at the zero lower bound. Moreover, the dimension of \tilde{F}_t is now the sum of the dimension of y_t and $x_{1,t}$ since we are not adding the processes for the exogenous state variables. It can be shown that in a log-linear approximation the above system implies the following restriction

$$A_1 E_t \hat{y}_{t+1} + A_2 \hat{x}_{1,t} = B_{1,t} \hat{y}_t + B_{2,t} \hat{x}_{1,t-1} + B_{3,t} \hat{x}_{2,t} \quad (\text{B.4})$$

for well-defined matrices $A_1, A_2, B_{1,t}, B_{2,t}, B_{3,t}$ where only $B_{1,t}, B_{2,t}, B_{3,t}$ depend on the policy regime posited. For the period $1 \leq t < T_2$ we can write the processes for the exogenous state variables generically as

$$\hat{x}_{2,t} = M_2 \hat{x}_{2,t-1} + m_{\varepsilon,t} \varepsilon_t + m_{v,t} v_t + m_{u,t} u_t + m_{\gamma,t} \bar{\gamma}_t \quad (\text{B.5})$$

where the shocks $v_t, \varepsilon_t, u_t, \bar{\gamma}_t$ are constant or zero depending on the specification of the policy considered and the vectors $m_{\varepsilon,t}, m_{v,t}, m_{u,t}, m_{\gamma,t}$ are eye vectors (with a unitary element in correspondence with the respective shock) when the respective shock is constant otherwise are zero vectors.

For period $1 \leq t < T_2$, the solution has the form

$$\hat{y}_t = F_{1,t} \hat{x}_{1,t-1} + F_{2,t} \hat{x}_{2,t-1} + h_{\varepsilon,t} \varepsilon + h_{v,t} v + h_{u,t} u_t + h_{\gamma,t} \bar{\gamma}$$

$$\hat{x}_{1,t} = V_{1,t} \hat{x}_{1,t-1} + V_{2,t} \hat{x}_{2,t-1} + g_{\varepsilon,t} \varepsilon + g_{v,t} v + g_{u,t} u_t + g_{\gamma,t} \bar{\gamma}$$

where the matrices $F_{1,t}, F_{2,t}, V_{1,t}, V_{2,t}$ and the vectors $g_{\varepsilon,t}, g_{v,t}, g_{u,t}, g_{\gamma,t}$ and $h_{\varepsilon,t}, h_{v,t}, h_{u,t}, h_{\gamma,t}$ are uniquely identified by the equilibrium conditions given in (B.4), for the process (B.5) and given the terminal conditions implied by the solution at $t = T_2$ shown in (B.1), (B.2). In particular, it can be shown that $F_{1,t}, V_{1,t}$ and $F_{2,t}, V_{2,t}$ can be obtained by solving the following systems of equations

$$\begin{bmatrix} A_1 F_{1,t+1} + A_2 & -B_{1,t} \end{bmatrix} \begin{bmatrix} V_{1,t} \\ F_{1,t} \end{bmatrix} = B_{2,t}$$

$$\begin{bmatrix} A_1 F_{1,t+1} + A_2 & -B_{1,t} \end{bmatrix} \begin{bmatrix} V_{2,t} \\ F_{2,t} \end{bmatrix} = B_{3,t} M_2 - A_1 F_{2,t+1} M_2$$

given that $F_{2,T_2} = F_2$ and $F_{1,T_2} = F_1$. Moreover, $g_{\varepsilon,t}, g_{v,t}, g_{u,t}, g_{\gamma,t}$ and $h_{\varepsilon,t}, h_{v,t}, h_{u,t}, h_{\gamma,t}$

can be obtained by solving the following systems of equations

$$\begin{bmatrix} A_1 F_{1,t+1} + A_2 & -B_{1,t} \end{bmatrix} \begin{bmatrix} g_{j,t} \\ h_{j,t} \end{bmatrix} = -A_1 h_{j,t+1} + B_{3,t} m_{j,t} - A_1 F_{2,t+1} m_{j,t}$$

for each $j = \varepsilon, v, u, \gamma$ given that $F_{2,T_2} = F_2$, $F_{1,T_2} = F_1$ and $h_{j,T_2} = 0$.

C Optimal policy

We take a second-order approximation of the welfare of world economy (29) around the final efficient steady state. First, notice that the objective can be written as

$$U_t = E_t \left\{ \sum_{t=0}^{\infty} \beta^t \left[\xi \left(\frac{C_t^{1-\rho}}{1-\rho} - \frac{Y_{H,t}^{1+\eta}}{1+\eta} \Delta_t \right) + (1-\xi) \left(\frac{C_t^{*1-\rho}}{1-\rho} - \frac{Y_{F,t}^{*1+\eta}}{1+\eta} \Delta_t^* \right) \right] \right\}$$

where the indexes of price dispersion are defined as

$$\Delta_t \equiv \lambda \left(\frac{\Pi_{H,t}}{\bar{\Pi}_t} \right)^{(1+\eta)\tau} \Delta_{t-1} + (1-\lambda) \left(\frac{1 - \lambda \left(\frac{\Pi_{H,t}}{\bar{\Pi}_t} \right)^{\tau-1}}{1-\lambda} \right)^{\frac{(1+\eta)\tau}{\tau-1}} \quad (\text{C.6})$$

$$\Delta_t^* \equiv \lambda^* \left(\frac{\Pi_{F,t}}{\bar{\Pi}_t^*} \right)^{-(1+\eta)\tau} \Delta_{t-1}^* + (1-\lambda^*) \left(\frac{1 - \lambda^* \left(\frac{\Pi_{F,t}}{\bar{\Pi}_t^*} \right)^{\tau-1}}{1-\lambda^*} \right)^{\frac{(1+\eta)\tau}{\tau-1}}. \quad (\text{C.7})$$

A second-order approximation of the objective function around the efficient steady state delivers

$$\begin{aligned} U_t = \bar{U} + E_t \left\{ \sum_{t=0}^{\infty} \beta^t [\xi [\bar{C}^{-\rho}(C_t - \bar{C}) - \bar{Y}_H^\eta(Y_{H,t} - \bar{Y}_H) - (1+\eta)^{-1} \bar{Y}_H^{1+\eta}(\Delta_t - 1) + \right. \\ \left. \frac{1}{2} \bar{C}^{-\rho-1}(C_t - \bar{C})^2 - \frac{1}{2} \bar{Y}_H^{\eta-1}(Y_{H,t} - \bar{Y}_H)^2] + (1-\xi) [\bar{C}^{*-\rho}(C_t^* - \bar{C}^*) + \right. \\ \left. - \bar{Y}_F^{*\eta}(Y_{F,t}^* - \bar{Y}_F^*) - (1+\eta)^{-1} \bar{Y}_F^{*1+\eta}(\Delta_t^* - 1) + \frac{1}{2} \bar{C}^{*-\rho-1}(C_t^* - \bar{C}^*)^2 + \right. \\ \left. - \frac{1}{2} \bar{Y}_F^{*\eta-1}(Y_{F,t}^* - \bar{Y}_F^*)^2] \right] + \mathcal{O}(\|\cdot\|^3) \end{aligned}$$

where $\mathcal{O}(\|\cdot\|^3)$ contains terms of order higher than the second. Using the fact that the steady state is efficient, the first-order terms cancel out and the approximation can be

simplified to

$$\begin{aligned}
U_t = & \bar{U} + \xi \bar{C}^{-\rho} E_t \left\{ \sum_{t=0}^{\infty} \beta^t \left[(1-\rho) \frac{\tilde{C}_t^2}{2} + (1-\rho) \frac{\bar{C}^* \bar{Q}}{\bar{C}} \frac{\tilde{C}_t^{*2}}{2} - \right. \right. \\
& - (1+\eta) \frac{\bar{T}^{\alpha-1} \bar{Y}_H}{\bar{C}} \frac{\tilde{Y}_{H,t}^2}{2} - (1+\eta) \frac{\bar{T}^{\alpha} \bar{Y}_F^*}{\bar{C}} \frac{\tilde{Y}_{F,t}^{*2}}{2} + \\
& \left. \left. - (1+\eta)^{-1} \frac{\bar{T}^{\alpha-1} \bar{Y}_H}{\bar{C}} (\Delta_t - 1) - (1+\eta)^{-1} \frac{\bar{T}^{\alpha} \bar{Y}_F^*}{\bar{C}} (\Delta_t^* - 1) \right] + \mathcal{O}(\|\cdot\|^3) \right\} \quad (\text{C.8})
\end{aligned}$$

where first we have transformed variables using the following relationship

$$X_t = \bar{X} \left(1 + \tilde{X}_t + \frac{1}{2} \tilde{X}_t^2 \right) + \mathcal{O}(\|\cdot\|^3)$$

for a generic variable X where \tilde{X} denotes its log-deviation with respect to the final steady state. Notice that Δ_t and Δ_t^* in (C.8) are second-order terms which can be expressed in terms of the inflation rates by expanding through a second-order approximation (C.6) and (C.7). Using these approximations we can write (C.8) as

$$\begin{aligned}
U_t = & \bar{U} + \xi \bar{C}^{-\rho} E_t \left\{ \sum_{t=0}^{\infty} \beta^t \left[(1-\rho) \frac{\tilde{C}_t^2}{2} + (1-\rho) \frac{\bar{C}^* \bar{Q}}{\bar{C}} \frac{\tilde{C}_t^{*2}}{2} + \right. \right. \\
& - (1+\eta) \frac{\bar{T}^{\alpha-1} \bar{Y}_H}{\bar{C}} \frac{\tilde{Y}_{H,t}^2}{2} - (1+\eta) \frac{\bar{T}^{\alpha} \bar{Y}_F^*}{\bar{C}} \frac{\tilde{Y}_{F,t}^{*2}}{2} + \\
& \left. \left. - \kappa \frac{\bar{T}^{\alpha-1} \bar{Y}_H}{\bar{C}} \frac{(\pi_{H,t} - \bar{\pi})^2}{2} - \kappa^* \frac{\bar{T}^{\alpha} \bar{Y}_F^*}{\bar{C}} \frac{(\pi_{F,t}^* - \bar{\pi}^*)^2}{2} \right] + \mathcal{O}(\|\cdot\|^3) \right\} \quad (\text{C.9})
\end{aligned}$$

where

$$\kappa \equiv \frac{\lambda \tau (1 + \eta \tau)}{(1 - \lambda)(1 - \lambda \beta)} \quad \kappa^* \equiv \frac{\lambda^* \tau (1 + \eta \tau)}{(1 - \lambda^*)(1 - \lambda^* \beta)}$$

and $\pi_{H,t} \equiv \ln \Pi_{H,t}$, $\pi_{F,t}^* \equiv \ln \Pi_{F,t}^*$, $\bar{\pi} \equiv \ln \bar{\Pi}$ and $\bar{\pi}^* \equiv \ln \bar{\Pi}^*$.

The objective (C.9) can be written also in the equivalent form

$$\begin{aligned}
U_t = & \bar{U} + \xi \bar{C}^{-\rho} E_t \left\{ \sum_{t=0}^{\infty} \beta^t \left[(1-\rho) \frac{(\hat{C}_t - c)^2}{2} + (1-\rho) \frac{\bar{C}^* \bar{Q}}{\bar{C}} \frac{(\hat{C}_t^* - c^*)^2}{2} + \right. \right. \\
& - (1+\eta) \frac{\bar{T}^{\alpha-1} \bar{Y}_H}{\bar{C}} \frac{(\hat{Y}_{H,t} - y_H)^2}{2} - (1+\eta) \frac{\bar{T}^{\alpha} \bar{Y}_F^*}{\bar{C}} \frac{(\hat{Y}_{F,t}^* - y_F^*)^2}{2} \\
& \left. \left. - \kappa \frac{\bar{T}^{\alpha-1} \bar{Y}_H}{\bar{C}} \frac{(\pi_{H,t} - \bar{\pi})^2}{2} - \kappa^* \frac{\bar{T}^{\alpha} \bar{Y}_F^*}{\bar{C}} \frac{(\pi_{F,t}^* - \bar{\pi}^*)^2}{2} \right] + \mathcal{O}(\|\cdot\|^3) \right\} \quad (\text{C.10})
\end{aligned}$$

where for a generic variable X , \hat{X} denotes the log deviations with respect to the initial

steady-state (before deleveraging) and x denotes the log difference between the final and initial steady state. Note that under the assumption $\rho = 1$ we retrieve the loss function discussed in the main text (30) for defined parameters $\varphi_1, \varphi_2, \varphi_3, \varphi_4$.

The objective function is now quadratic and can be appropriately evaluated by a log-linear approximation of the constraints around the initial steady state. By taking an approximation of the model equilibrium conditions presented in the above section in the Appendix, we respectively get

$$\begin{aligned}
E_t \hat{C}_{t+1}^* &= \hat{C}_t^* + \rho^{-1}[\hat{i}_t - E_t(\pi_{t+1} - \bar{\pi} + \hat{Q}_{t+1} - \hat{Q}_t)] \\
E_t \hat{C}_{t+1}^* &= \hat{C}_t^* + \rho^{-1}[\hat{i}_t^* - E_t(\pi_{t+1}^* - \bar{\pi}^*)] \\
\hat{C}_t &= v_1[(\alpha - 1)\hat{T}_t + \hat{Y}_{H,t}] + v_2[\beta\hat{i}_t - (\pi_t - \bar{\pi})] + v_3\beta(z_t - z) - v_3(z_{t-1} - z) \\
\hat{Y}_{F,t}^* &= -\alpha\hat{T}_t + v_4\hat{C}_t + (1 - v_4)(\hat{C}_t^* + \hat{Q}_t) \\
\hat{Y}_{H,t} &= (1 - \alpha)\hat{T}_t + v_5\hat{C}_t + (1 - v_5)(\hat{C}_t^* + \hat{Q}_t) \\
\pi_{H,t} - \bar{\pi} &= \phi[\eta\hat{Y}_{H,t} + \rho\hat{C}_t - (\alpha - 1)\hat{T}_t] + \beta E_t(\pi_{H,t+1} - \bar{\pi}) \\
\pi_{F,t}^* - \bar{\pi}^* &= \phi^*[\eta\hat{Y}_{F,t}^* + \rho\hat{C}_t^* + (\alpha - 1)\hat{T}_t] + \beta E_t(\pi_{F,t+1}^* - \bar{\pi}^*) \\
\hat{T}_t &= \hat{T}_{t-1} + (\pi_{F,t}^* - \bar{\pi}^*) - (\pi_{H,t} - \bar{\pi}) + \Delta\hat{S}_t \\
\pi_t^* - \bar{\pi} &= (1 - \alpha)(\pi_{H,t} - \bar{\pi}) + \alpha(\pi_{F,t}^* - \bar{\pi}^*) + (\alpha - 1)\Delta\hat{S}_t \\
\pi_t - \bar{\pi} &= \alpha(\pi_{H,t} - \bar{\pi}) + (1 - \alpha)(\pi_{F,t}^* - \bar{\pi}^*) + (1 - \alpha)\Delta\hat{S}_t \\
\hat{Q}_t &= (2\alpha - 1)\hat{T}_t
\end{aligned}$$

where $\phi \equiv \tau/\kappa$, $\phi^* \equiv \tau/\kappa^*$ while these parameters are evaluated at the initial steady-state

$$\begin{aligned}
v_1 &= \frac{T^{\alpha-1}Y_H}{C} \\
v_2 &= -\frac{z}{\Pi C} \\
v_3 &= \frac{1}{C} \frac{1}{\Pi} \\
v_4 &= \frac{(1 - \alpha)C}{(1 - \alpha)C + \alpha C^* Q} \\
v_5 &= \frac{\alpha C}{\alpha C + (1 - \alpha)C^* Q}.
\end{aligned}$$

Optimal policy solves the maximization of (C.10) under the above-defined constraints, taking into account the two zero-lower-bound constraints. The equilibrium conditions of the optimal policy problem can be written in the general form (B.3) and therefore similar steps to those described in that section are used to solve for the response of the endogenous variables to the deleveraging shocks.