NBER WORKING PAPER SERIES

DO COLLEGE INSTRUCTORS MATTER? THE EFFECTS OF ADJUNCTS AND GRADUATE ASSISTANTS ON STUDENTS' INTERESTS AND SUCCESS

Eric Bettinger Bridget Terry Long

Working Paper 10370 http://www.nber.org/papers/w10370

NATIONAL BUREAU OF ECONOMIC RESEARCH 1050 Massachusetts Avenue Cambridge, MA 02138 March 2004

The authors thank the Ohio Board of Regents for their support during this research project. Robert Sheehan and Andy Lechler provided invaluable help with the data. We also thank participants at the NBER Summer Institute. Erin Riley, Suzan Akin, and Jason Weaver provided excellent research assistance. The views expressed herein are those of the authors and not necessarily those of the National Bureau of Economic Research.

Omega2004 by Eric Bettinger and Bridget Terry Long. All rights reserved. Short sections of text, not to exceed two paragraphs, may be quoted without explicit permission provided that full credit, including Omego notice, is given to the source.

Do College Instructors Matter? The Effects of Adjuncts and Graduate Assistants on Students' Interests and Success Eric Bettinger and Bridget Terry Long NBER Working Paper No. 10370 March 2004 JEL No. I2, H4

ABSTRACT

One of the most pronounced trends in higher education over the last decade has been the increased reliance on instructors outside of the traditional full-time, Ph.D.-trained model. Nearly 43 percent of all teaching faculty were part-time in 1998, and at selective colleges, graduate assistant instructors teach over 35 percent of introductory courses. Critics argue that these alternative instructors, with less education and engagement within a university, are causing the quality of education to deteriorate and may affect student interest in a subject. However, little research exists to document these claims. This paper attempts to fill this void using a unique dataset of students at public, four-year colleges in Ohio. The paper quantifies how adjunct and graduate assistant instructors affect the likelihood of enrollment and success in subsequent courses. Because students with alternative instructors may differ systematically from other students, the paper uses two empirical strategies: course fixed effects and a value-added instructor model. The results suggest that adjunct and graduate assistant instructors generally reduce subsequent interest in a subject relative to full-time faculty members, but the effects are small and differ by discipline. Adjuncts and graduate assistants negatively affect students in the humanities while positively affecting students in some of the technical and professional fields.

Eric Bettinger 266 Peter B. Lewis Building Dept of Economics Case Western Reserve University 11119 Bellflower Rd. Cleveland, OH 44106-7235 bettinger@cwru.edu

Bridget Terry Long Harvard Graduate School of Education Gutman Library 465 Appian Way Cambridge, MA 02138 longbr@gse.harvard.edu

I. Introduction

One of the most pronounced trends in higher education over the last two decades has been the growing reliance on instructors outside of the traditional full-time, tenure-track model of faculty. In particular, the percentage of courses taught by adjunct instructors, most often defined as part-time faculty, increased by 30 percent at four-year colleges and universities from 1987 to 1999. The trends were especially pronounced at public research and doctoral institutions during which time adjuncts increased by 50 and 80 percent, respectively (NCES 1997, 2001). While adjuncts make up an increasing proportion of new hires, they also are steadily replacing full-time positions. Between 1993 and 1998, 40 percent of all universities replaced full-time positions with part-time faculty (NCES, 2001). Given these trends, nearly 43 percent of all teaching faculty were part-time by 1998 (Chen, 2002). Additionally, graduate students often serve the role of college instructor. In 2000, 46 percent of all graduate students in the nation had full responsibility for teaching at least one course and over 70 percent had at least some teaching responsibility (NCES, 2000).

Many have voiced concern about whether the growing use of adjunct instructors has affected the quality of higher education. Because many adjuncts do not have Ph.D.s or other terminal degrees, critics question whether they can provide the same quality of education as full-time faculty members. In the humanities, for instance, the Modern Language Association (MLA) has asserted that university quality has deteriorated with the increased usage of part-time faculty (MLA 2002, MLA 1985). Moreover, some wonder whether adjuncts reduce student interest in a subject (National Institute of Education 1984). Similar accusations have been made concerning graduate student instructors (Borjas, 2000; Norris, 1991). In addition to affecting instruction, adjuncts could impact the quality of student advising and affect the distribution of other departmental tasks such as committee work. College administrators have also complained about the additional time necessary to manage an adjunct and graduate student workforce including the need to monitor teaching and find replacements due to turnover. On the other hand, there may be gains due to specialization from hiring adjuncts and graduate assistants. Adjuncts typically focus on teaching, and therefore, may be better instructors than faculty members who have to balance other job demands. Additionally, adjunct instructors may have concurrent or previous industry experience outside of the university. This experience may enhance their ability to teach or help students find eventual employment. Finally, adjunct and graduate assistant instructors may also allow full-time, tenure-track faculty to more effectively focus on research so that production within the department could increase.

The use of alternative types of instructors is partly explained by increasing pressure on colleges to reduce costs (Leslie, 1998b). According to a 2001 report by the College and University Professional Association for Human Resources (CUPA-HR), if universities compensated faculty solely for teaching, then full-time faculty would average \$2,674 per credit hour.¹ In contrast, universities paid adjunct faculty at the same institutions only \$592 per credit hour. The attractiveness of adjuncts as an inexpensive alternative to full-time, tenure-track faculty is even more pronounced considering that 47 percent of universities do not offer benefits to part-time faculty (NCES, 2001). Under these conditions, many adjuncts have expressed feelings of being treated as "second-class citizens," and this could adversely affect their job performance (Leslie, 1995). Likewise, graduate assistants are an inexpensive alternative to full-time faculty members, and the recent movement to unionize could signal similar concerns.

The growing reliance on adjunct professors may signify higher education becoming more like other parts of the American labor market. The end of mandatory retirement for faculty members in January 1994 greatly increased the cost of tenure for colleges (Ehrenberg, 2002), and the use of adjunct and graduate assistant instructors is one way to avoid this expense. The growing presence of adjuncts may also reflect the desire of higher education to have a more flexible workforce. Part-time, often temporary employment may help universities to screen for potential full-time faculty members (Autor, 2000). Furthermore, temporary contracts allow colleges to be responsive to changes in the

¹ The average salary of a full-time faculty member at a four-year public university was \$58,828 in 2001, and the average course load of full-time faculty was 22 semester hours.

demand and resources. For these reasons, proponents of the growing use of adjuncts argue that they are essential to maintaining quality in a tight fiscal environment.

Surprisingly, however, little research exists to document any of the positive or negative claims in relation to alternative instructors or the tradeoffs that are faced when using them. Whereas researchers and policymakers continually debate measures of teacher quality and the effect of teacher characteristics on student outcomes in primary and secondary school (e.g. Murnane et. al. 1991, Card and Krueger 1998, Hoxby 2002, Temin 2002, Hanushek and Rivkin 2003), little is known about the role of instructor quality in higher education or how to measure it. While several papers document the growing trend in adjunct teaching (Burgan, Weisbuch, and Lowry 1999, Balch 1999) and others describe the employment conditions of adjuncts (Gappa and Leslie 1993, Gappa 2000, NCES 2001), there is little research on the impact of adjunct instructors. Similarly, only two studies could be found on the effect of graduate assistant instructors on student outcomes and they rely on relatively small samples with little information on student background. Moreover, none of the work compares the relative effectiveness of different types of instructors.

One reason for the lack of research in these areas is the inability to link individual collegiate outcomes to instructors' characteristics. While data exist on the experiences of college students (e.g. Baccalaureate and Beyond and the National Education Longitudinal Study of 1988) and other data survey faculty characteristics (e.g. the National Study of Postsecondary Faculty), one cannot link these sources in meaningful ways to conduct analysis. Therefore, researchers are unable to identify the characteristics of the faculty members that teach and advise students. However, this study attempts to fill this gap using a unique longitudinal dataset.

This paper estimates the impact of adjunct instructors and graduate student instructors on student outcomes by examining their effects on students' course-taking behavior, major choice, and the completion of subsequent courses. The analysis is based on administrative and transcript data available through a collaborative agreement with the Ohio Board of Regents (OBR). We track the nearly 25,000 first-time freshman students at 12 public, four-year colleges in Ohio with information on

3

students' course-taking behavior and performance as well as the characteristics of the corresponding faculty member responsible for each course from when they enter in Fall 1998 to Spring 2002.² The OBR also provides basic information on each student's background, high school performance, test scores, and intended major. Due to the design of the data, we are also able to identify every course that a student took even if he or she took courses at multiple campuses in Ohio.

To determine the impact of adjuncts and graduate students on student outcomes, we compare the outcomes of students who had different types of instructors (i.e. adjunct, graduate student or fulltime professor) in their introduction to a particular subject. We employ two estimation strategies. First, we use course fixed effects to compare students who took the same course but were assigned different sections with different types of instructors. This strategy addresses biases related to the fact that the likelihood of having an adjunct or graduate student instructor may be related to student characteristics such as ability through course selection or their intended major. Additionally, similar to Card and Kreuger (1998) and Rockoff (2004), we estimate fixed effects for individual faculty members and then compare these estimated value-added coefficients to instructor characteristics.

The results measure the effects of college instructor quality on student outcomes while also commenting on the tradeoffs between different types of labor in the production of higher education. The findings suggest that, in general, adjunct and graduate assistant instructors reduce subsequent interest in a subject relative to full-time, tenure-track faculty, but this effect is small and differs widely by discipline. We find that adjuncts negatively affect students in the humanities and sciences while positively affecting students in some of the professional fields, particularly in terms of success in subsequent courses. In many cases, adjuncts under the age of 40 account for the estimated negative effects suggesting that recent movements towards hiring young instructors, who are often inexperienced and have not completed doctoral study, is negatively impacting students.

² Due to data problems, we do not include is Shawnee State University. Shawnee is a small, non-selective college representing less than 2 percent of the total enrollment at four-year, public colleges.

II. LITERATURE REVIEW

In the K-12 literature, researchers routinely use and reevaluate measures of teacher quality. For example, Hoxby (2000) measures what types of teacher characteristics districts value when they are facing strong competitive pressures. To measure teacher quality, researchers often use undergraduate college selectivity, subject matter expertise (measured by test scores and college performance), the completion of advanced degrees, and experience. For example, Figlio and Rueben (2001) use the test scores of education majors to gauge how tax limits affect the quality of new teachers. Other studies directly link proxies for teacher quality to student outcomes. Ehrenberg and Brewer (1994) found that students with teachers from more selective undergraduate institutions scored higher on standardized tests after controlling for student background characteristics. This information has been helpful in larger debates about the tradeoffs between different types of investments that could be made in schools. Assuming higher-quality teachers are more expensive, schools often must choose between increasing teacher quality (and thereby employing fewer teachers) or lowering class size.

In contrast, research about the connection between instructor characteristics and student outcomes in higher education is virtually absent from the literature. The few studies that exist focus on the effect of particular types of graduate assistants, rely on relatively small samples, and do not have much information on student background. For example, Borjas (2000) analyzes the impact of foreign teaching assistants on economics students' performances at Harvard. Norris (1991) also examines the effect of nonnative, English-speaking teaching assistants on students at the University of Wisconsin. The literature also does not address issues related to the effect of the growing use of adjunct instructors on students. Therefore, this paper addresses a considerable gap in the postsecondary literature about the effects of different kinds of instructors.

While little is known about the impact of adjuncts on student outcomes, several papers document the growing use of adjuncts. Foremost, David Leslie provides a wealth of information on this trend in a series of articles. In *The Growing Use of Part-Time Faculty* (1998a), Leslie uses the 1993 National Survey of Postsecondary Faculty to quantify the increase. He finds that 42 percent of

5

teaching faculty members have part-time appointments only. Moreover, he finds that adjunct usage varies by institution type and discipline. Research universities were least likely to employ adjuncts while 60 percent of public, two-year faculties teach part-time. Other work provides further evidence of the growing use of adjuncts. Burgan, Weisbuch, and Lowry (1999) find an increase in the use of instructors on term contracts when analyzing a survey of non-tenure track faculty. Similarly, Balch (1999) examines the increased use of part-time faculty as a trend that will continue to persist. Many other papers discuss trends at particular institutions. For example, Jackson (1999) documents the growth of temporary and part-time appointments at Maryland's public colleges from 1981 to 1998.

Several reports examine the impact of adjuncts at particular institutions. For instance, Haeger (1998) discusses the problems and solutions associated with adjunct instructors at Towson University. However, due to a lack of data, researchers have not been able to perform large-scale analyses of the impact of adjuncts on student outcomes. Instead, several have speculated about their effects. Leslie (1998b) notes that adjuncts could affect education quality because fewer have Ph.D.s. In addition to affecting instruction, Pisani and Stott (1998) argue that the use of adjuncts erodes the quality of student advising, and others suggest that part-time faculty affect the distribution of other departmental tasks such as committee work. The MLA (2003), the National Institute of Education (1984), and the Education Commission of the States (Palmer 1998) have all issued reports or policy statements that link the growing use of part-time professors to a decline in educational quality. Moreover, some question the impact of adjuncts on student interest in a subject (National Institute of Education 1984). On the other hand, Leslie and Gappa (1995) argue that part-time faculty could help broaden academic programs by introducing real-world experiences into the classroom. Others have documented the employment conditions and dissatisfaction of adjuncts (Gappa and Leslie 1993, Gappa 2000, and Fulton 2000). Since many adjuncts have expressed feelings of being treated as "second-class citizens," Leslie (1995) questions how their treatment might affect the quality of education that adjuncts supply.

There is an additional literature on the role of graduate students in university teaching. Much of this literature argues that graduate student teaching is essential to training future professors (e.g.

Smith 2001, Meyers and Prieto 2000, Knotts and Main 1999, Prieto and Altmaier 1994, Slevin 1992). Yet while graduate student teaching may be an important aspect of training, the working conditions are poor (McLeod and Schwarzbach 1993). Graduate students frequently complain about low wages, large workloads, "poor working environments," and working without guidance (Koehnecke 1991). These stresses coupled with the increased reliance on graduate student instructors have led to recent efforts to strengthen graduate student teacher unions at universities across the nation (Mattson 2000, Vaughn 1998, Sharnoff 1993).

III. THEORETICAL FRAMEWORK: Production using Different Types of Instructors

Departments must make human resource decisions using faculty (F_k) to accomplish three goals: teach the necessary classes (T_k), produce research (R_k), and provide service (S_k) to the university in the form of committee work and advising students. Therefore, in a utility-maximizing framework, department *k* does the following:

(1)
$$\max U_k = \alpha_1 T_k(F_k) + \alpha_2 R_k(F_k) + \alpha_3 S_k(F_k)$$

s.t.
$$C_k = \sum C_{jk} (F_{jk}) \le B_k (T_k(F_k)) + D_k (R_k(F_k))$$

The relative importance of each goal is given by α_1 , α_2 , and α_3 and may vary depending on whether the institution is a research university or liberal arts college. Note that the budget of the department must be less than the total amount spent on faculty members (C_k) and is related to student enrollment through the production of teaching (B_k) and funds generated by research (D_k). Implicit in this assumption is that students maximize their current consumption and future returns to education and therefore seek to maximize gains from teaching. Student *i*'s maximization problem can be characterized as:

(2) max $U_i = U_i$ ($\sum T_k(F_k)$; other goods)

Suppose that there are two types of instructors: full-time faculty members and alternative instructors (adjuncts and graduate assistants). While full-time faculty members engage in each of the three tasks of a department, alternative instructors are only involved in teaching. However, the relative

proportion of full-time faculty members to alternative instructors may affect the research and service functions of the department. For instance, the research productivity of full-time faculty members may increase if the presence of alternative instructors allows them to specialize in research. However, adjuncts and graduate assistants may not be required to help with advising and other types of service, and therefore, as their numbers grow, there are fewer people left to handle these tasks.

Instructors provide two types of knowledge to students through their teaching. The first type, academic (λ), is rooted in scholastic research while the second type, vocational (θ), develops from a connection to industry and the labor market. In addition, each type of instructor has an optimal amount of time (β_{FT} and β_{ALT}) they wish to devote to teaching. The pool of faculty in a department can be characterized as:

(3)
$$F_k = \sum F_{FT, jk} (\lambda_{FT}, \theta_{FT}, \beta_{FT}) + \sum F_{ALT, jk} (\lambda_{ALT}, \theta_{ALT}, \beta_{ALT})$$

The instructor types may differ in their relative stock of each kind of knowledge. In terms of academic knowledge, this may be true for several reasons. First, alternative instructors such as adjuncts and graduate assistants often do not have terminal degrees and therefore may not be as knowledgeable about a particular subject as full-time professors, the majority of whom have Ph.D.s. Adjuncts are also not as involved in research, so to the extent that research influences teaching quality, full-time faculty may be better teachers and provide more academic knowledge about a subject. Additionally, because alternative instructors serve in a limited capacity, they may not have the same knowledge about the university in comparison to full-time professors. As a result, they may not be as effective in advising students about academic matters. For these reasons, we assume that $\lambda_{FT} > \lambda_{ALT}$.

However, the relative size of β and θ is unclear and will depend on the type of alternative instructor. In the case of adjuncts, one is likely to find $\beta_{FT} < \beta_{ALT}$ because adjuncts do not have research or service requirements and can specialize in teaching. Moreover, because adjuncts are judged according to their teaching, they may have greater incentives to do well at it.³ In terms of vocational knowledge, older adjuncts may bring current or previous experience in industry, and

 $[\]overline{}^{3}$ However, chairs note that it is difficult to monitor the quality of adjunct teaching and so this may not be the case.

consequently, they may have more practical information and provide better access to future employment than full-time faculty members. Therefore, one could find $\theta_{FT} < \theta_{ALT}$. On the other hand, younger adjuncts, who might not have completed graduate work and could be very inexperienced, may have little industry knowledge so the reverse could be true. In the case of graduate assistants, one would expect to find $\beta_{FT} > \beta_{ALT}$ since graduate student instructors have other requirements such coursework and research. Moreover, because they have not fully entered the discipline, $\theta_{FT} > \theta_{ALT}$.

These differences in the amount of knowledge affect subsequent student and departmental outcomes. First, the knowledge gained in an introductory class directly affects student success in subsequent courses. Experiences with instructors may also affect future course-taking behavior. If students choose their courses (and major) based on their knowledge and experiences in a given subject, the mix of instructors they face early in a given discipline could influence these decisions. For example, if a course produces additional knowledge that changes the subject in which a particular student has a comparative advantage, then the student may change their major or choose a different set of courses. Therefore, the size of $\partial T_k / \partial F_{FT}$ and $\partial T_k / \partial F_{ALT}$ depends on the relative stock of each kind of knowledge that each type of instructor has as well as the amount of effort they are able to put towards teaching.

The effectiveness of different kinds of instructors is also likely to vary by discipline as it will depend on the relative importance of academic and vocational knowledge in the department. For example, in the humanities, which presumably favor academic knowledge, one may find that $\partial T_k / \partial F_{FT} > \partial T_k / \partial F_{ALT}$ while the relationship may be the opposite in professional fields such as business, in which vocational knowledge is much more valued. Therefore, depending on the relative sizes of λ , θ , and β and the importance of these factors in the discipline, one type of instructor might provide better teaching outcomes (i.e. student enrollment) over another. It is important to note that even if alternative instructors are not as effective as full-time faculty members, their use may still be rational. As stated in equation (1), departments maximize their utility by choosing the optimal mix of

instructors to accomplish multiple goals, and adjuncts may have positive indirect effects on research that justify a possible reduction in teaching outcomes.

In this paper, we measure teaching outcomes in three ways. The first two relate to student enrollment: the number of credit hours taken in a subject and whether a student majors in a subject. Thirdly, we examine the success rate of students in subsequent courses.⁴ Therefore, this paper provides estimates of the relative differences between $\partial T_k / \partial F_{FT}$ and both $\partial T_k / \partial F_{Adjunct}$ and $\partial T_k / \partial F_{GA}$ by discipline.

Another way to think about this is that each instructor creates a certain value-added. In the case of departments, instructors may increase student interest in a subject. The interest of student i in subject k can be characterized as:

(4)
$$I_{ik} = \alpha_i + \beta_i X_i + \sum_j VA_{jk} + \varepsilon_i \qquad s.t. \quad VA_{jk} = VA_{jk} (\lambda_{jk}, \theta_{jk}, \beta_{jk})$$

Interest in a subject is related to student background (X_i), including ability and interests prior to entering college, and the value-added by each faculty member *j* that they take in subject *k*. This valueadded can be thought of as the faculty member's fixed effect on student interest and is related to the stock of knowledge the instructor has along with the effort they put into teaching. For the reasons given above, VA_{FT} and VA_{ALT} are likely to differ from each other and to vary by discipline. For the analysis, we compare the magnitude of VA_{Adjunct} and VA_{GA} to VA_{FT}.

IV. EMPIRICAL FRAMEWORK: Course Fixed Effects and Faculty Value-Added Models

To identify the effects of adjuncts on students' course taking behavior, we focus on students' experience by subject. Our unit of observation is student by subject (i.e. k observations per student corresponding to the k subjects that each student takes classes in). We employ two strategies to measure the impact of instructor type on students' course-taking behavior and subsequent success. The first uses variation in instructors within a course. The second estimates the value-added by each

⁴ In previous versions of the paper, we also attempted to identify the effects of adjuncts on persistence and graduation. While these are important outcomes, it is difficult to determine whether an adjunct in a single subject can realistically contribute to such outcomes for a student. The results were difficult to interpret especially since many students who are at-risk to drop-out take courses in departments with a greater presence of adjuncts.

instructor using faculty fixed effects and then links that value to student outcomes. Below we expand on each strategy.

Estimating Instructor Effects Using Course Fixed Effects

In evaluating students' experiences with different types of instructors, the key independent variable is the proportion of the courses in subject k that student i took from adjuncts or graduate assistants during the first semester student i was exposed to the topic. For example, if a student took his or her first course in subject k from an adjunct professor, the variable would equal one. If the student took the course from a full-time faculty member, the variable would equal zero. For those cases where students take multiple courses in a given subject in the first semester of exposure, we set the adjunct variable equal to the proportion of faculty that were adjuncts weighted by number of semester credits for each course. We similarly define students' experiences with graduate student instructors.

Our basic strategy will be to compare student i's outcomes in subject k to their experience with adjuncts and graduate assistants:

(5) $y_{ik} = \alpha_{ik} + \beta_{ik} Adjunct_{ik} + \varphi_{ik} GradAsst_{ik} + \gamma X_{ik} + \lambda_k + \delta_i + \varepsilon_{ik}$

where λ_k represents fixed effects for the particular subject, δ_i controls for the semester the student was first introduced to the topic, and X_{ik} includes controls for student characteristics and the number of credit hours students attempted in the first semester. Because we have multiple observations per student, we always control for within-student correlation by clustering the standard errors.

The distribution of students across courses taught by adjuncts, graduate students, and full-time faculty members may not be random. For example, if adjuncts or graduate students are more likely to teach in particular majors or during evenings or weekends, then certain types of students will be more likely to have them in courses (e.g. students with particular interests/abilities or who are more likely to take evening courses). Additionally, students may choose courses based on the type of instructor. As discussed above, students might prefer full-time professors if they perceive that they produce greater knowledge or provide better advising than adjunct faculty, and the preferences for particular types of

instructors may be stronger within a student's major. If students who take adjunct professors are systematically different from other students, then our results will be biased by these traits.

To deal with the potential endogeneity of taking an adjunct or graduate assistant, we use course fixed effects. This is an effective method in controlling for unobserved heterogeneity in students course-taking behavior since it estimates the effect of adjuncts on students who take the same courses but have different instructors due to multiple sections being offered or due to the fact that the course was taken different years with different types of instructors. Essentially we are identifying off variation in the assignment of instructor types between different sections and/or years of the same course. Although we argue that course-fixed effects are an effective means of controlling for student sorting across instructors, there may be some remaining selection issues if students systematically sort across sections with a single course. We discuss this issue more fully below with the results.

To examine subsequent success in courses, we must also contend with nonrandom selection. Since adjuncts and graduate students may affect student enrollment patterns, evidence on students' success may have inherent selection biases – we never observe the potential success of students who do not take additional classes. To estimate Equation 5, we must first control for the effects of adjuncts and graduate assistants on the likelihood that students take additional courses. We estimate Heckman selection models to control for this (Heckman 1979).

Instructor Value-Added Models

An alternative approach to using course-fixed effects is to estimate a value-added model for faculty. This technique has gained popularity in hierarchal models of educational production. For example, Card and Kreuger (1998) use this to illustrate the effects of different state's primary and secondary school inputs on students' eventual earnings. Rockoff (2004) uses a similar approach to see how student characteristics affect student test scores in New Jersey.

The value-added approach consists of two steps. First, we estimate the effect of a set of dummy variables, one for each faculty member j, on the dependent variable.⁵ We save the coefficients

⁵ If a student took multiple courses in their first semester, we randomly choose one instructor.

on these faculty dummy variables and use them in the second stage as dependent variables. In the second stage, we regress these measures of value-added against instructor characteristics. Our second stage regression is:

(6) (Value-added)_{jk} =
$$\alpha_{jk}$$
 + β_{jk} Adjunct_{jk} + φ_{jk} GradAsst_{jk} + γZ_{jk} + λ_k + ε_{jk}

where λ_k represents fixed effects for the particular subject and Z_{jk} includes controls for faculty age, race, and gender. We also include campus fixed effects in these regressions. The course-fixed effect models described in the previous section essentially weight faculty members effects by enrollment. By contrast, the value-added approach weights faculty members equally and provides an estimate of the average effect amongst faculty members.

Similar to the previous model, there could be student selection issues that bias these results. In particular, one might worry that adjuncts and graduate assistants are not randomly assigned to courses. They may be assigned to teach students where the potential for value-added is small (e.g. night classes instead of honors classes) or in which the course inputs, such as class size, vary. However, because we limit the sample to those that teach one of the first courses a student takes in a subject, these are all instructors from introductory classes. It is unlikely that these beginning courses differ significantly, particularly within department, the level of analysis in most of the paper. To check this, we matched our data to information from the course catalog for one of the largest schools in our sample to see if certain instructor types were more or less likely to teach at certain times of the day (i.e. day versus night) or during certain parts of the week (i.e. weekday versus weekend). We found no relationship between the likelihood of having an adjunct or graduate assistant and the time of day or week. For these reasons, we do not believe this possible selection issue is significant.

The Data

This paper focuses on full-time, traditional (age 18 to 20), first-time freshman who entered public, four-year colleges in Ohio during Fall 1998. The data are provided by the respective institutions to the OBR and include information on student demographics, enrollment, credit hours completed, and grade point averages. Furthermore, OBR has linked the student records to ACT and

SAT records. Most Ohio students take the ACT exam, and the ACT records include the highest test score of the student and the most recent responses to the ACT survey, which includes important student-reported information on high school preparation, performance and academic interests (most notably, intended major in college). Summary statistics of the student sample can be found in Table 1. The first column shows characteristics for the whole sample while the second column focuses on the subsample of students who took the ACT exam. Since many of our covariates are only available for these students, we will restrict our sample to these students throughout the paper.

Although this paper focuses on students and instructors in Ohio, the results should also have external validity. Ohio is the sixth largest state in terms of college enrollment and seventh in terms of population. The only states with greater numbers of students in public colleges are California, Texas, New York, and Illinois (NCES, 2000). Moreover, Ohio reflects the complete spectrum of urban to rural communities and labor markets that exist across the nation. Second, the array of public choices in Ohio reflects the options students face in many other states. Another compelling reason to study Ohio is that its college enrollment rates are similar to national patterns. The percentage of Ohio public school students who graduate from high school and enter higher education the following fall are near the national averages (Mortenson, 2002).

The most important sources of information for this project are the students' transcripts, which detail every course in which a student enrolls.⁶ For this paper, we drop all remedial or developmental courses. From these data, we know the following information for each section of each course: topic covered, how many hours the course was worth, the faculty member chiefly responsible for the course, and whether the student passed or failed the course. For each faculty member, we observe whether the faculty is full-time or part time, tenure or non-tenure track, the highest degree completed, and for most of the sample, demographics such as age, race, and gender. Following the literature on adjunct teaching, we refer to adjuncts as part-time faculty.

⁶ For schools on quarter rather than semester schedules, OBR converts the quarter hours to semester hours to standardize the analysis.

Tables 2a and 2b summarize the characteristics of the instructors at public, four-year colleges in Ohio. Table 2a summarizes the characteristics faculty who taught in courses with a total enrollment of at least 20 students. The first column shows the raw mean while the second column weights the means by student enrollment so to reflect the average faculty characteristics faced by a student. The unit of observation is the instructor, so if a professor teaches multiple courses or multiple sections, he or she is only listed once. About 51 percent of students have faculty members with Ph.D.s, 26 percent have part-time instructors, and 13 percent take courses from graduate assistants. Table 2b limits the faculty sample to those who taught initial courses in a subject. This sample represents all courses regardless of enrollment. The average age of full-time faculty in introductory courses is similar to that of part-time faculty. Adjunct instructors tend to include more women and minorities than the full-time faculty. Finally, there are dramatic differences in the likelihood that a faculty member has a Ph.D. across samples. Almost 90 percent of full-time faculty members have Ph.D.'s while less than 25 percent of part-time faculty have them.

As shown in Table 3, the use of alternative instructors differs by type of campus and discipline.⁷ The table includes all professors including those teaching upper-division or small courses. At selective institutions, the percentage of adjuncts teaching undergraduate level courses is about 22 percent. At non-selective institutions, this percentage is about 35 percent. The reverse pattern holds for graduate students. Selective institutions rely more heavily (35 percent of course) as compared to non-selective institutions (16 percent). The breakdown of faculties by school or department also shows tremendous variation. Architecture has the highest percentage of adjuncts with about 56 percent of their faculty being part-time. Social Work and Public Administration similarly employ adjuncts (46 percent of faculty). The faculties in the schools of Humanities and Business have a similar proportion of adjuncts, about 32-34 percent. The Sciences have the lowest proportion of

⁷ Selective and non-selective institutions are distinguished by their admissions policies – non-selective colleges have open admissions. The six selective colleges include Bowling Green State University, University of Cincinnati, Kent State University, Miami University, Ohio State University, and Ohio University. Miami University and Ohio State University are the top ranked public universities in Ohio with the former being categorized .as "highly selective" by the Barron's Guide to College (Barrons 1997).

adjuncts with about 10 percent of the faculty being adjuncts. About 22 percent of the instructors in the Social Sciences are adjuncts. The Social Sciences, Sciences, and Business have only limited reliance on graduate students (2.4, 5.3, and 7.1 percent respectively) while Humanities relies heavily on graduate student instructors (29 percent).

While the dataset provides a great deal of useful information, it also has several limitations. First, we do not observe how many years a particular faculty member has been affiliated with a particular university. In addition, we cannot track movements of faculty to other universities or their professional activities at a particular university (including concurrent appointments at other universities). Another limitation is that the data only include students attending Ohio public universities. Students from Ohio that attend universities in other states, and students that attend private schools in Ohio are excluded from the sample. Students who transfer from Ohio public institutions to institutions located in other states are also indistinguishable in the data from students who dropout of college. This potential bias, however, should be very small since the percentage of students who likely transferred to private institutions or those outside of the state make up a small fraction of the total number of observed dropouts.⁸ Furthermore, this data does a much better job at tracking students than previous work.

V. EMPIRICAL RESULTS

Estimates using Course Fixed Effects

Course fixed effects deal with the most egregious of selection issues, most notably, systematic differences in the courses taken by students due to variation in ability levels and academic interests. By looking at variation only within a course, we eliminate bias related to class selection. Table 4 demonstrates this fact by showing estimates of the relationship between student ability and intended

⁸ While we can not track students who transfer to private colleges or public out-of-state institutions, this is not likely to be a large group. Using data from the Integrated Postsecondary Education Data System (IPEDS) and assuming that transfer students are geographically representative of the freshman class, then one would expect around 650 Ohio students to transfer to the out-of-state colleges. If one further assumes that *all* 650 transfer students just finished their 1st year, then about 4.3 percent of observed dropouts in our data are actually transfer students.

major and the types of instructors that individuals have. Without course effects, a one-point increase in a student's ACT score decreases the likelihood that they have an adjunct instructor in a particular course by 0.17 percentage points. Once we include course fixed effects, the magnitude of this estimate drops by almost two-thirds, and no difference is found between those who had intended to major in the subject and those that did not. The estimated effect appears to be driven by outcomes in the humanities (-0.16 percentage points per ACT point). In the social sciences and sciences, the estimated relationship is actually positive suggesting that students with higher test scores are slightly more likely to be assigned adjuncts. The second panel focuses on the assignment of graduate student instructors. Unfortunately, even with campus fixed effects we are not able to eliminate much of this relationship. For each set of disciplines, we estimate a negative relationship between students' ACT scores and the propensity to have a graduate student instructor.

Despite the observed differences in Table 4, any remaining selection after using course fixed effects is unlikely to be a problem in our estimates. First, the estimated bias is very small. For example, if a student's ACT score increases by 10 points – a dramatic increase for the ACT (maximum score of 36), it only decreases the likelihood of having an adjunct by 0.6 percentage points. Another way to put the magnitude in perspective is to compare the experiences of two students. Suppose one has an ACT score of 18. This is one standard deviation below the sample mean and corresponds to the 34th percentile nationwide. The second student has an ACT score of 26 on the ACT – one standard deviation above our sample average and at the 87th percentile on the test nationwide. These students differ in ability rankings by almost 53 percentile points and yet the predicted difference in their likelihood of having an adjunct is only 0.48 percentage points. This minute difference in the likelihood of having an alternative instructor is likely to be unimportant and is only identified because our sample is so large (234,143). It is also important to note that our subsequent models of the effects of alternative instructors include controls for student background, including ACT score, and therefore, we account for any observable ability sorting across sections.

17

Further analysis suggests that only two schools are driving the remaining selection found in the estimates of Table 4: one for the assignment of adjuncts and another for the assignment of graduate students. One possible explanation for this is the way some colleges handle registration. For example, at several campuses, honors students are allowed to register for class before other students. Therefore, they may choose to enroll in sections with professors whom they perceive to be better. However, at most schools, this type of selection was likely tempered by the fact that course guides from the period often did not list an instructor for each course. This was particularly true for introductory classes. Therefore, students on most campuses did not have the information necessary to decide for or against any particular professor. The exception appears to be for the two schools noted above. When we exclude the former, the estimated effects of having an adjunct (to be shown below) do not change. Likewise, when we exclude the latter school, the results of the paper do not change for having a graduate assistant instructor. This provides additional support for the notion that selection is not significantly biasing the results. To maximize our ability to estimate the impact of alternative instructors by individual departments, we keep these two schools in the sample. However, to be cautious, the models include campus fixed effects so that if either college systematically biases the results in any way, this part of the estimate is removed.

Even if students with higher scores are differentially likely to have alternative instructors, it is unclear in what the direction the bias might be. Our first two outcomes do not measure achievement, and it is not clear if subsequent student interest is related to ability. It might be the case that students with higher scores are more likely to correctly guess in which courses they are truly interested and so are more likely to take future classes in the subject. On the other hand, because they are of higher ability, they may be more willing to explore different subjects confident that they will do well regardless.

The Impact on Subsequent Enrollment and Major Choice

Table 5a examines the relative impact of adjuncts and graduate assistants in comparison to full-time faculty members. The outcome is the number of credit hours taken in a subject after the

initial semester. In specifications 1 and 2, which do not include course fixed effects, adjuncts are not found to have a differential effect from full-time faculty members on the total semester hours taken after the first semester. However, once comparing the student outcomes of those that had adjuncts to those that had full-time instructors in the same course (columns 3 and 4), adjuncts appear to have a statistically significant, negative effect on the number of subsequent courses students take in the subject. The magnitude of the coefficient is not large – taking all of one's introductory courses from an adjunct reduces future enrollment in those disciplines by about 0.10 credit hours. A negative effect is also estimated for students who had graduate student instructors. Without course fixed effects, the magnitude is much larger, but once this type of selection is accounted for, graduate student instructors have a negative effect that is similar to that of adjuncts.

Table 5b estimates a similar specification focusing on students' choice of major. As before, adjuncts negatively affect the likelihood that a student declares a major in the given subject. Students who take adjuncts in their first courses are about 0.4 percentage points less likely to major in a subject when compared to similar students who had full-time faculty members. Similarly, students who take courses from graduate students are less likely to major in the subject. These measured effects are robust to the inclusion of course fixed effects, but the coefficients are not statistically significant from each other suggesting adjuncts and graduate students have a similar negative effect.

While the results in Tables 5a and 5b strongly suggest that adjunct and graduate assistant teachers, on average, negatively affect student outcomes, there is substantial heterogeneity across disciplines. As Table 3 illustrated, disciplines differ in their reliance of alternative instructors. Moreover, as explained in the theoretical framework, adjuncts' outside experiences (i.e. vocational knowledge) may have different effects on students in different disciplines. Table 6 disaggregates the effects of adjuncts and graduate assistants by discipline. As shown, students who have adjunct instructors in English, foreign languages, chemistry, biology, computer science, management, and journalism take fewer subsequent credit hours in the subject than similar students who had full-time faculty members for the same courses. Likewise, students who took courses from graduate students in

19

English, biology, chemistry, physics, management, and education were less likely to take additional courses in the subject. In contrast, adjuncts had positive effects on student interest in psychology, physics, and architecture.

While overall we found negative effects for adjuncts on the likelihood that students major in a subject, when exploring the relationship by discipline, we only find statistically significant effects in economics, English, philosophy, biology, chemistry, computer science, and journalism. Graduate students are estimated to have negatively impacted major choice in English, history, philosophy, foreign languages, and all of the hard science fields. As before, we find positive effects for adjuncts in physics and psychology.

We can also test whether the estimated effects of adjuncts and graduate students statistically differ. These results also appear in Table 6. We cannot reject the hypothesis that the estimated effects are the same for most disciplines for both total subsequent hours attempted and major choice. In psychology, physics, management, and education adjuncts perform significantly better than graduate students at encouraging student interest. In journalism and computer science, graduate student instructors tend to do better than adjuncts at getting students to take additional courses and possibly majoring.

Adjunct Age and Effectiveness

One potential criticism of our estimation strategy is that we treat adjuncts as a homogeneous group. Even within disciplines, there is some heterogeneity amongst adjuncts. Some adjuncts might be young, inexperienced, "all-but-dissertation" (ABD) students. This group makes up the majority of the recent increase in the use of adjuncts. On the other hand, adjuncts may be seasoned teachers or experienced professionals who teach for enjoyment rather than primarily for income. While we do not observe the specific work experience of an adjunct, we do observe their age, a proxy for experience. In Table 7, we estimate the effect of adjuncts under and over the age of 40.⁹ In the left column we show the results for those under the age of 40, a group likely made up of instructors without significant

⁹ The age cutoff was chosen because by this time most potential instructors should have completed their doctoral work and/or had multiple years of experience either in business or higher education.

experience inside or outside of academe. In the middle column, we estimate the effect of adjuncts who are over the age of 40 and likely to have some teaching or professional experience. As shown in Table 2b, they are more then twice as likely to have a Ph.D. or other terminal degree. To test whether the estimates are statistically different from each other, in the right column we report the F-statistic from a test on the equality of the coefficients in the first two columns.¹⁰

As before, we find negative effects in many disciplines; however, in most cases, the negative effects are much larger for adjuncts under 40. For example, in economics, adjuncts under the age of 40 reduce the number of future hours by about 0.29 and reduce the likelihood of majoring in economics by about 1.3 percentage points. Older adjuncts also exhibit negative effects, but the magnitude is smaller and the estimates are statistically insignificant. However, when we perform an F-test on whether these estimates are the same, we fail to reject the null of equality. While the younger adjuncts almost always have a more negative effect, only in the case of accounting, management, and finance are these estimates statistically different from each other. In these business fields, younger adjuncts reduce both the number of hours and the likelihood of majoring in the subject by significant amounts, both in magnitude and statistical significance. By contrast, older adjuncts do not show a statistically significant effect; the point estimates are much smaller; and at least in finance, the estimates are positive. Given that older adjuncts in business are more likely to bring in outside knowledge or experience, this last finding suggests that experienced adjuncts are much more effective than younger adjuncts, particularly in fields where this outside, vocational knowledge is likely to be very important.

The Timing of Adjunct Effects

One of the key results thus far in the paper is that adjuncts tend to negatively affect student enrollment patterns. One way we can examine this result is to test how the effects vary over time. If a student has an adjunct professor during their first semester at school, it is reasonable to assume that the majority of the effect of that adjunct should take place in the immediate future. We would be less

¹⁰ Although the estimates are not shown, the models continue to include graduate students. Because age information is missing for over half of the adjunct sample, this group's relative effect is also estimated but not shown.

convinced that adjuncts were truly exerting influence if the estimated effect occurred later in a student's career. To test this idea, we focused only on students who took their first course in a given subject in Fall of 1998. Using these students' transcripts, we then observed differences in the number of hours that they took in the same subject over the next seven semesters. For this sample, the overall effect of adjuncts on total subsequent hours taken was -0.23. The estimate was highly significant. We then estimate the cumulative effect each semester.

The solid line in Figure 1 plots the proportion of the overall effect that had taken place by a given semester. The dotted line represents what proportion would have taken place had the effect been evenly distributed across semesters. The graph illustrates how the timing of the adjunct effect on course-taking behavior works. For example, the cumulative effect on hours taken after four semesters is -0.164, so by the end of the second year, 72 percent of the estimated overall effect (.164/.230) had already occurred. Thirty-two percent of the overall effects of adjuncts had already taken place within one semester of having the adjunct.

Figure 2 plots the effect of taking any course in a given semester after having an adjunct during the 1st semester in the same subject. The dotted lines form a 95 percent confidence interval. In the three semesters after a student takes an adjunct, there is an effect on the likelihood that students take courses in that subject. The effect is significantly different than zero. After the 5th semester, the estimated effect of taking any course in that subject is negative but indistinguishable from zero. Like Figure 1, this graph is suggestive that the effects of adjuncts largely take place during the semesters immediately after a student takes an adjunct.

The Effect on Performance in Subsequent Courses

Table 8 estimates the effects of having an adjunct on students' passage rates in subsequent courses. Because we do not observe a student's performance if he or she never enrolled in a subsequent course, we use a two-step correction estimator following Heckman (1979). To estimate the distribution of taking additional hours, we also include controls for whether the course was in each

student's intended major, subject-level ACT scores, and high school grades in math and English. As with the earlier models, course fixed effects are also included.¹¹

With the exception of four disciplines, we find that adjuncts do not appear to have a significant effect on the pass rate of students later in their academic careers. However, in computer science, accounting, management, and architecture, adjunct instructors improve the likelihood students pass future courses in comparison to full-time faculty members. Additionally, graduate student instructors are found to increase the likelihood of success in economics and foreign languages.

The Value-Added of Different Instructor Types

Tables 9 and 10 show our results based on instructor fixed effects. In the first stage, we regress the outcome (e.g. course-taking behavior or choice of major) on student characteristics and instructor fixed effects. In the second stage, we regress the estimated value-added coefficients of each instructor on a set of faculty characteristics. Table 9 shows the overall results. The baseline model in columns 1 and 4 includes controls for gender, race, the subject in which the faculty member taught, and campus. As shown, both adjunct and graduate student instructors appear to negatively impact subsequent credit hours taken and the likelihood of choosing to major in the subject. For example, adjuncts are estimated to reduce the number of subsequent credit hours by 0.49 while graduate student instructors reduce the amount by about 0.67 hours. The F-stat on the equality of these coefficients is only 1.17 so we cannot reject the hypothesis that these estimates are similar. When we evaluate the effects of adjuncts and graduate students on major choice, we also find significant, negative effects. It does appear, however, that the estimate effect of graduate students is statistically larger in magnitude than that of adjuncts.

Using these value-added models, we are able to explore some of the reasons why alternative instructors may have these negative effects in comparison to full-time faculty members. For example, age, a proxy for experience, may be a factor as shown in Table 7. Therefore, the second models

¹¹ There may be an additional bias in these specifications arising from the fact that some students have taken more subsequent courses than others. We measure exposure to an adjunct by looking at the first course that a student takes from a given department. If failing the 2nd course leads to students never taking an additional course, then our estimates may be biased by "survivors."

(columns 2 and 5) control for the age of the instructor when available (we also include a dummy variable for those whose age information is missing). However, the inclusion of age does not substantially change the results. The third models for each outcome include the highest degree completed by the instructor. Dummy variables are used for having a professional, masters, or bachelor's degree in comparison to having a Ph.D. Critics have pointed to differences in education as one reason why alternative instructors may be bad for students. As shown, differences in education explain much of the adjunct effect but very little of the graduate student effect. Both estimates remain negative and statistically significant. Similarly, differences in age and education cannot account for the negative effects of adjuncts and graduate students on major choice.

Tables 10a and 10b show the results when we disaggregate by discipline. Due to the fact that the sample is much smaller (it is based on the number of instructors rather than students by course), the estimates are less precise. Table 10a shows the results when we do and do not control for age and education and examine the impact on subsequent credit hours taken. Similar to the results in Table 6, adjuncts are found to have had a negative effect in English and computer science. We estimate negative effects in the business fields, but these estimates are all statistically insignificant. Table 10b estimates the effects of adjuncts and graduate students on major choice. For adjuncts, we only find negative effects in English and history. For graduate students, we only find negative effects in English, psychology, engineering, and journalism. Only in journalism does the estimate effect of adjuncts seem to differ from that of graduate students.

VI. CONCLUSIONS

Using a unique dataset with the ability to link student outcomes to faculty characteristics, this is the first large-scale study on the impact of using alternative instructors in higher education. The results in this paper suggest that with only a couple of exceptions, taking a course from an adjunct or graduate student adversely affects the number of credit hours that students subsequently attempt in a

24

subject and the likelihood that a student majors in the subject. However, as we note throughout the paper, the estimated effects tend to be small in magnitude. For example, suppose that an adjunct and a full-time faculty member teach identical 50-person introductory courses. If we add up all of the credit hours of all of the students from each of these sections, then the students of the adjunct are estimated to take collectively only 5 credit hours fewer than the students from the full-time faculty member's class. Given that the adjunct may cost only one-fifth the amount of a full-time faculty member, the change in credit hours may not be considered substantial relative to the possible cost-savings. Moreover, in most disciplines, neither adjuncts nor graduate assistants are found to negatively impact future student performance.

The results, however, vary by discipline. We find that adjunct and graduate assistant instructors had negative effects in the sciences and humanities, particularly in English. It is not surprising, therefore, that organizations such as the Modern Language Association (MLA) have been most vocal about the potentially negative effects of adjuncts. Interestingly, we find that young instructors under the age of 40 explain much of the negative effect of adjuncts. In business-related fields, we find statistically significant differences between adjuncts under the age of 40 and those over the age of 40, with the latter group performing much better. Furthermore, adjuncts appear to improve outcomes for students in more technical or professional fields (i.e. computer science, business, and architecture) when examining the impact on pass rates in subsequent courses.

Due to the fact that adjuncts and graduate assistants tend to be assigned to students with lower test scores, we must contend with bias in estimating the effects of adjuncts and graduate assistants on student behavior. Using course fixed effects, we control for differences in class selection by exploiting variation across sections within the same course. We also measure the "value-added" of individual instructors and compare this amount to faculty characteristics. Each of these methods produces statistically significant, negative effects on enrollments and major choice.

While the results of this paper are necessary to estimate the impact of alternative instructors on a department, they are not sufficient to provide a full-scale cost-benefit analysis. The results suggest

that adjuncts and graduate assistants negatively impact enrollments but not student success in subsequent courses. Future work is needed on the effects of adjuncts on research and service to fully understand the tradeoffs between different kinds of instructors. Nonetheless, the paper makes an important first step in calculating the effect of adjuncts on student course-taking behavior.

REFERENCES

- Autor, David (2000) "Why do Temporary Help Firms Provide Free General Skills Training?" NBER Working Paper Number 7637.
- Balch, Pamela (1999) "Part-time faculty are here to stay." Planning for Higher Education 27, 3, 32-41.
- Baldwin, Roger G. Chronister, Jay L. (1996) "Full-Time Non-Tenure-Track Faculty." *NEA National Education Association Higher Education Research Center Update*, vol. 2, no. 5 (September).
- Benjamin, Ernst (1998) "Variations in the Characteristics of Part-Time Faculty by General Fields of Instruction and Research." *New Directions for Higher Education*, no. 104.
- Borjas, George (2000) "Foreign-Born Teaching Assistants and the Academic Performance of Undergraduates." NBER Working Paper No. 7635, April.
- Brewster, David (2000) "The Use of Part-Time Faculty in the Community College." *Inquiry*, vol. 5, no. 1 (Spring), pp. 66-76.
- Burgan, M., Weisbuch, R., and Lowry, S. (1999) "A profession in difficult times: The future of faculty." *Liberal Education*, vol. 85, no. 4, pp. 6-15.
- Card, David and Alan Krueger (1998) "School Resources and Student Outcomes." *Annals of the American Academy of Political & Social Science*, vol. 559, no. 0, pp. 39-53.
- Chen, Xianglei (2002) *Teaching Undergraduates in U.S. Postsecondary Institutions: Fall 1998.* Washington: National Center for Education Statistics.
- Chronister, Jay L. (1991) "Full-Time Non-Tenure-Track Faculty: Current Status, Future Prospects, Remaining Research Questions." ASHE Annual Meeting Paper, November.

- Chronister, Jay L. Gansneder, Bruce M. Harper, Elizabeth. Baldwin, Roger G. (1997) "Full-Time Non-Tenure-Track Faculty: Gender Differences." *National Education Association Higher Education Research Center Update*, vol. 3, no. 5 (November).
- College and University Professional Association for Human Resources (2001) *National Faculty Salary Survey*. Executive Summary available at http://www.cupahr.org/cbsurvey/00-01ExecSum/00-01NFSSExSum-Public.pdf.
- Ehrenberg, Ronald G. (2000) *Tuition Rising: Why Colleges cost so much*. Cambridge: Harvard University Press.
- Ehrenberg, R. and D. Brewer (1994) "Do School and Teacher Characteristics Matter? Evidence from the High School and Beyond." *Economics of Education Review*, vol. 13, no. 1, pp. 1-17.
- Figlio, David and Kim Rueben (2001) "Tax Limits and the Qualifications of New Teachers." *Journal of Public Economics.* vol. 80, no. 1, p 49-71.

Fulton, Richard (2000) "The Plight of Part-Timers in Higher Education." Change, 32, 3, pp.38-43.

- Gappa, Judith M. (2000) "The new faculty majority: Somewhat satisfied but not eligible for tenure." *New Directions for Institutional Research*, vol. 27, no. 1, pp. 77-86.
- Haeger, John D. (1998) "Part-Time Faculty, Quality Programs, and Economic Realities." New Directions for Higher Education, vol. 26, no. 4 (Winter), pp. 81-88.
- Hanushek, Eric and Steven G. Rivkin (2003) "Does Public School Competition Affect Teacher Quality?" In Caroline M. Hoxby, ed. *The Economics of School Choice*. Chicago: The University of Chicago Press.
- Head, Ronald B. (2002) "The Role of Adjunct Faculty in the Community College." *Inquiry*, vol. 7, no. 1 (Spring), pp. 36-37.

Heckman, J. (1979) "Sample Selection Bias as a Specification Error." *Econometrica* 47:153-161.

Hoxby, Caroline (2002) "Would School Choice Change the Teaching Profession?" National Bureau of Economic Research Working Paper No. 7866.

- Jackson, Maureen (1999) *Study of the employment status of faculty at Maryland public campuses.* Annapolis, MD: Maryland Higher Education Commission.
- Jacobs, Lucy Cheser and Charles B. Friedman (1998) "Student Achievement Under Foreign Teaching Associates Compared with Native Teaching Associates." *Journal of Higher Education*, vol. 59, no. 5 (Sep/Oct), pp. 551-563.
- Knotts, H. Gibbs and Eleanor C. Main (1999) "Teaching Ph.D. Students to Teach Political Science: The Emory TATTO Program." *PS: Political Science and Politics*. Vol. 32, no. 3, pp. 607-10.
- Koehnecke, Dianne Swenson (1991) "Boudnaries of Graduate Assistants: Bouncing off Boundaries."
 Paper presented at the Annual Meeting of the Conference on College Composition and Communication, Boston, MA, Mar 21-23.
- Leslie, David W. (1998a) The Growing Use of Part-Time Faculty: Understanding Causes and Effects. New Directions for Higher Education, no. 104.
- Leslie, David W. (1998b) "Part-Time, Adjunct, and Temporary Faculty: The New Majority?" *Report* of the Sloan Conference on Part-Time and Adjunct Faculty.
- Leslie, David W. and Judith M. Gappa (1995) "The Part-Time Faculty Advantage." *Metropolitan Universities: An International Forum*, vol. 6, no.2, pp. 91-102.
- Mattson, Kevin. (2000). "The Academic Labor Movement: Understanding its Origin and Current Challenges. *Social Policy*. Vol 30, no. 4, pp. 4-10.
- McLeod, Susan H. and Fred S. Schwarzbach (1993). "What about the TAs? Making the Wyoming Resolution a Reality for Graduate Students." *WPA: Writing Program Administration*. Vol. 17. no. 1-2, pp. 83-87.
- Meyers, Steven A. and Loreto Prieto R. (2000) "Training in the Teaching of Psychology: What is Done and Examining the Differences." *Teaching of Psychology*. Vol 27, no. 4, pp. 258-61.
- Modern Language Association (2002). Ensuring the Quality of Undergraduate Programs in English and Foreign Languages: MLA Recommendation on Staffing. Downloaded from http://www.mla.org on June 12, 2003.

- Murnane, Richard, Judith D. Singer, John B. Willett, James Kemple, and Randall Olsen (1991) *Who will teach? Policies that matter*. Cambridge, MA: Harvard University Press.
- National Center for Education Statistics (1997) Instructional Faculty and Staff in Higher Education Institutions: Fall 1987 and Fall 1992. Working Paper No. 97-470.

----- (2000) 1999-2000 National Postsecondary Student Aid Study.

----- (2001) Institutional Policies and Practices: Results from the 1999 National Study of Postsecondary Faculty, Institutional Survey. Working Paper No. 2001-201.

----- (2002) A Profile of Part-time Faculty: Fall 1998. Publication No. 2002-08.

- Norris, Timothy (1991) "Nonnative English-speaking Teaching Assistants and Student Performance." *Research in Higher Education*, vol. 32, no. 4, 1991.
- Palmer, James (1998). "Enhancing Faculty Productivity: A State Perspective." Education Commission of the States Policy Paper.
- Pisani, Anoush M. and Stott, Nathan (1998) "An investigation of part-time faculty commitment to developmental advising." *Research in Higher Education*, vol. 39, no. 2, pp. 121-42.
- Prieto, Loreto R. and Elizabeth M. Altmaier (1994). "The Relationship of Prior Training and Previous Teaching Experience to Self-Efficacy among Graduate Teaching Assistants." *Research in Higher Education*. Vol. 35, no. 4, pp. 481-97.
- Sharnoff, Elena (1993). "Neither Fish nor Fowl: Graduate Students, Unionization, and the Academy" Talk presented at the Annual Meeting of the Modern Language Association, Toronto, Canada, Dec 1993.
- Slevin, James F. (1992) The Next Generation: Preparing Graduate Students for the Professional Responsibilities of College Teachers. Association of American Colleges, Washington, D. C.
- Smith, Kathleen S. (2001) "Pivotal Events in Graduate Teacher Preparation for a Faculty Career." *Journal of Graduate Teaching Assistant Development*, vol. 8, no. 3, pp. 97-105.

Taylor, Gayle (2002) "Adjuncts: Fill-ins or Replacements?" Inquiry, vol. 7, no. 1, pp. 42-43.

- Tompkins, Patrick (2002) "What We Talk About When We Talk About Faculty." *Inquiry*, vol. 7, no. 1, pp. 44-46.
- Temin, Peter (2002) "Teacher Quality and the Future of America." *Eastern Economic Journal*, vol. 28, no. 3. p 285-300.
- Vaughn, Willliam (1998) "Apprentice or Employee? Graduate Students and Their Unions." *Academe*.Vol. 84, no. 6, pp.43-49.
- Watkins, Thomas G. (1995) "Instructional Costs at Master's Institutions." *Journal of Economics*, vol. 21 no. 2, pp. 71-76.

	All Students	Students with ACT Information
Background Characteristics		
Age in 1998	18.40	18.39
1.80 m 1990	(.546)	(.524)
Female	.539	.551
Black	.099	.090
Hispanic	.017	.015
Asian	.022	.021
White	.822	.843
Ohio Resident	.886	.999
Postsecondary Outcomes		
In Remediation	.178	.178
In Remedial English	.091	.089
Total Credit Hours	98.08	100.53
(Fall98 – Spring02)	(40.08)	(38.36)
	2.70	2.73
College GPA	(.880)	(.863)
	[25,320]	[20,213]
Dropped Out by	.307	2.73
Spring 2002	(.461)	(.863)
Spring 2002	[32,216]	[20,213]
Completed a 4yr Degree	.233	.232
Transferred Down	.063	.068
Ability and High School Meas	sures	
Took the ACT	.800	1.00
	22.19	22.10
ACT Score (36 max)	(4.26)	22.19
	[25,762]	(4.20)
	3.19	3.19
High School GPA	(.540)	(.540)
	[24,634]	[24,634]
Observations	32,222	25,762

Table 1: Full-time, Traditional-aged Students at Four-year, Public Colleges in Ohio

Standard deviations are shown in the parentheses. The number of observations for variables with less than the total observations is shown in brackets. Sample is restricted to full-time individuals age 18 to 20 who were first-time students in Fall 1998.

	Raw Means	Weighted by Enrollment
% with a Ph.D.	55.35	51.34
% Part-time Instructors	23.16	25.63
% Non-Tenure-Track Instructors	40.33	50.50
% Graduate Assistants	6.95	12.75
% Female	40.01 [5,401]	46.96 [5,401]
% Minority	22.21 [5,434]	18.46 [5,434]
Year Born	1955 (13.12) [2,427]	1954 (14.43) [2,427]
Observations	7,128	7,128

Table 2a: All Faculty in Courses with over 20 Students

Notes: Restricted to active faculty teaching between 1998-2002 at the undergraduate level regardless of enrollment.

	Full-time		Adjunct Instruct	Adjunct Instructors (Part-time)			
	Instructors	All	Under Age 40	Over Age 40	No Age Information	Assistants	
% with a Ph.D.	89.42	24.19	15.21	34.71	21.94	1.16	
% Female	26.10	46.35	50.45	41.48	47.77	50.97	
% Minority	19.36	19.43	21.03	14.67	21.94	37.88	
Year Born	1950 (10.55) [2,272]	1953 (12.85) [1,340]	1966 (4.82)	1946 (9.57)		1970 (9.24) [1,293]	
Observations	4,242	3,195	447	893	1,855	3,712	

Table 2b: All Faculty Teaching a First Course in a Subject

Notes: Restricted to active faculty teaching between 1998-2002 at the undergraduate level regardless of enrollment.

	Percent of Instructors that	Percent of Instructors that
	are Adjuncts (part-time)	are Graduate Students
By University Campus		
Selective Campuses	22.20	35.40
Non-selective Campuses	35.04	16.35
By School/Department		
Architecture	56.25	35.78
Mathematics and Statistics	38.64	28.99
Journalism and Communication	36.51	15.31
Computer Science	33.72	35.51
Humanities	32.27	29.46
Business	31.52	7.07
Education	23.44	36.92
Foreign Languages	22.18	8.13
Social Sciences	21.77	2.44
Engineering	18.75	7.45
Sciences	10.37	5.32

Table 3: The Use of Adjuncts by Institution and Subject

Notes: Restricted to active faculty teaching between 1998 and 2002 at the undergraduate level regardless of enrollment. Sample restricted to faculty teaching "first courses" in a subject. Selective institutions are defined as having competitive, non-open admissions (Bowling Green State University, University of Cincinnati, Kent State University, Miami University, Ohio State University, and Ohio University).

A. ADJUNCT INSTRUCTORS								
	All Subjects	Models with Course Fixed Effects						
	No Course Fixed Effects	All Subjects	Humanities	Social Sciences	Sciences	Business		
ACT Score	0017** (.0002)	0006** (.0002)	0016** (.0005)	.0028** (.0004)	.0008** (.0004)	0010 (.0007)		
In Pre-College Major	0325* (.0238)	0213 (.0194)	.0770 (.1406)	0972 (.0604)	0189 (.0767)	0863* (.0436)		
(In Pre-College Major) *ACT	.0005 (.0010)	.0003 (.0008)	0038 (.0057)	.0047* (.0027)	.0011 (.0033)	.0031 (.0020)		
Observations (stud x subject)	235,143	235,143	47,697	65,224	43,226	21,153		
Number of Students	25,255	25,255	24,222	23,668	21,522	8,865		
R-Squared	.0922	.3383	.2603	.2823	.2883	.4400		

Table 4: Predictors of having an Alternative Instructor in 1st Semester of Subject Dependent Variable: Proportion PT in 1st semester of Exposure to Subject

B. GRADUATE ASSISTANT INSTRUCTORS

	All Subjects		Models with Course Fixed Effects					
	No Course Fixed Effects	All Subjects	Humanities	Social Sciences	Sciences	Business		
ACT Score	0014** (.0002)	0012** (.0002)	0032** (.0005)	0011** (.0003)	0006** (.0003)	0006* (.0004)		
In Pre-College Major	.0123 (.0175)	0115 (.0156)	.0548 (.1329)	.0230 (.0498)	.0311 (.0624)	.0039 (.0254)		
(In Pre-College Major) *ACT	0009 (.0008)	.0005 (.0007)	0026 (.0056)	0021 (.0023)	0012 (.0026)	0002 (.0011)		
Observations (stud x subject)	235,143	235,143	47,697	65,224	43,226	21,153		
Number of Students	25,255	25,255	24,222	23,668	21,522	8,865		
R-Squared	.1564	.4175	.3377	.3960	.2407	.2970		

** Significant at the 5% level * Significant at the 10% level

Notes: Full-time, traditional-age, first-time students who began at an Ohio university main campus during Fall 1998. Standard errors are shown in parentheses and correct for correlation within observations of the same student. Regressions include controls for gender, race, state of residence, and total credits taken in the semester. All models have fixed effects for campus, department subject, and term. The departments not listed separately but included in "All Subjects" are Computer Science, Communications, Math, Engineering, Architecture, Education, and Social Work.

Dependent Variable	Total Credit Hours Taken in Subject after 1 st Exposure to Subject						
	(1)	(2)	(3)	(4)			
Proportion Adjunct in 1 st Semester	0105 (.0393)	.0268 (.0384)	1030** (.0408)	0857** (.0404)			
Proportion Grad Stud in 1 st Semester	3658** (.0431)	3342** (.0425)	1618** (.0487)	1552** (.0484)			
ACT Score	.1237** (.0042)	.0980** (.0040)	.0794** (.0041)	.0622** (.0039)			
In Pre-College Major		-5.8989** (1.0250)		-6.2703** (.9729)			
(In Pre-College Major) *ACT		.5987** (.0452)		.4970** (.0429)			
Course Fixed Effects	No	No	Yes	Yes			
N (students X subjects)	235,143	235,143	235,143	235,143			
N (students)	25,255	25,255	25,255	25,255			
R-Squared	.1853	.2149	.3343	.3463			
F-Test: Adjunct =	53.19	56.58	1.26	1.79			
Graduate Asst. (Prob>F)	(.0000)	(.0000)	(.2614)	(.1814)			
** Significant at the 5% level	* S	ignificant at the 10%	level				

Table 5a: Instructor Type on Subsequent Credit Hours Taken in Subject – All Subjects

See the notes to the next table.

* Significant at the 10% level

Table 5b: Instructor Type on the Likelihood of Majoring in a Subject – All Subjects

Dependent Variable		Chose to Major		
	(1)	(2)	(3)	(4)
Proportion Adjunct in 1 st Semester	0048** (.0011)	0036** (.0011)	0038** (.0012)	0032** (.0012)
Proportion Grad Stud in 1 st Semester	0071** (.0012)	0061** (.0012)	0058** (.0015)	0055** (.0015)
ACT Score	.0019** (.0001)	.0014** (.0001)	.0011** (.0001)	.0009** (.0001)
In Pre-College Major		.0566* (.0294)		.0350 (.0293)
(In Pre-College Major) *ACT		.0084** (.0013)		.0060** (.0013)
Course Fixed Effects	No	No	Yes	Yes
N (students X subjects)	235,143	235,143	235,143	235,143
N (students)	25,255	25,255	25,255	25,255
R-squared	.1646	.1985	.2866	.3010
F-Test: Adjunct =	2.91	3.67	1.77	2.47
Graduate Asst. (Prob>F)	(.0883)	(.0554)	(.1838)	(.1162)

** Significant at the 5% level

* Significant at the 10% level

Standard errors are shown in parentheses except in the last row in which they show p-values. Standard errors correct for correlation within observations of the same student. Regressions include controls for gender, race, state of residence, and total credits taken in the semester. Models also include fixed effects for campus, department, and term.

Dependent Var:	Credit Hours Taken after 1 st Exposure			Chose to			
	Adjuncts	Graduate Assistants	F-Test (Prob>F)	Adjuncts	Graduate Assistants	F-Test (Prob>F)	Observations
All Subjects	0857** (.0404)	1552** (.0484)	1.79 (.1814)	0032** (.0012)	0055** (.0015)	2.47 (.1162)	235,143 (25,255 studs)
Social Sciences a	nd Humanities						
Economics	0658 (.0763)	1598 (.1171)	.61 (.4339)	0056** (.0023)	.0008 (.0048)	1.80 (.1802)	11,747
Political Science	.0300 (.2483)	.0007 (.2483)	.01 (.9529)	.0025 (.0107)	0032 (.0105)	.18 (.6747)	7,438
Psychology	.3705* (.1979)	0318 (.1280)	3.40 (.0654)	.0133** (.0061)	0040 (.0045)	5.76 (.0164)	17,274
Sociology	0364 (.0968)	0754 (.1387)	.08 (.7784)	.0028 (.0026)	.0016 (.0035)	.12 (.7237)	14,418
English	3104** (.1583)	3784** (.1675)	.33	0119** (.0041)	0126** (.0043)	.05	22,482
History	1589	2025	.12	.0009	0078* (.0041)	4.65	14,162
Philosophy & Religion	0387	0268 (.0010)	.01 (.9227)	0035* (.0018)	0063** (.0023)	1.21 (.2709)	11,053
Foreign Languages	4505** (.2032)	0225 (.2063)	3.65	0019	0071** (.0030)	2.59	11,106
Sciences and Tec	hnical Fields	()		(*****)	()		
Biology	8379** (.2938)	4541** (.2116)	1.25 (.2638)	0147* (.0096)	0223** (.0078)	.42 (.5147)	13,281
Chemistry	3661** (.1786)	7736** (.2649)	2.08 (.1495)	0072** (.0034)	.0027 (.0065)	2.18 (.1399)	8,759
Physics	.3095** (.1434)	3090* (.1567)	9.07 (.0026)	.0116** (.0047)	0053** (.0025)	8.42 (.0037)	7,775
Computer Science	5010** (.2261)	1181 (.2481)	3.41 (.0657)	0226** (.0082)	.0007 (.0082)	4.41 (.0357)	7,452
Engineering	4800 (1.2354)	7734 (1.261)	.03 (.8607)	0471 (.0408)	0970** (.0402)	.85 (.3556)	3,614
Business and Pro	fessional Field	s					
Accounting	.0348 (.2333)	.7440 (.7335)	.90 (.3416)	0108 (.0125)	.0278 (.0348)	1.19 (.2745)	5,544
Management	4446** (.2081)	9660** (.1989)	7.56 (.0060)	0120 (.0091)	.0525* (.0276)	5.15 (.0232)	5,859
Finance	2738 (.2493)	2189 (.4919)	.01 (.9055)	0051 (.0157)	.0150 (.0439)	.22 (.6410)	3,021
Education	1589 (.5544)	-1.194** (.5707)	3.40 (.0651)	.0195 (.0139)	0160 (.0147)	6.73 (.0095)	7,978
Architecture	3.7725** (1.6590)	.5783 (1.423)	2.02 (.1560)	.0147 (.0418)	.0197 (.0339)	.01 (.9297)	1,233
Journalism	-2.2492** (.3915)	.0126 (.6477)	9.73 (.0018)	0933** (.0139)	0059 (.0274)	9.35 (.0022)	5,312

Table 6: Th	e Effects o	of Instructor	Type I	by Subj	ject
			- , ,		

** Significant at the 5% level

* Significant at the 10% level

Notes: Standard errors are shown in parentheses except in the F-test columns in which they show p-values. Standard errors correct for correlation within observations of the same student. Regressions include controls for gender, race, state of residence, and total credits taken in the semester. Models also include fixed effects for campus, term, and course.

Dependent Var:	Credit Hou	rs Taken after 1	l st Exposure	Chose to	Major in the	Subject	
T	Adjuncts under 40	Adjuncts 40 & Over	F-Test (Prob>F)	Adjuncts under 40	Adjuncts 40 & Over	F-Test (Prob>F)	Observations
All Subjects	3534** (.0755)	1589** (.0531)	5.22 (.0223)	0063** (.0024)	0047** (.0016)	0.38 (.5393)	235,143 (25,255 studs)
Social Sciences an	nd Humanities	5					
Economics	2856* (.1574)	0714 (.0836)	1.57 (.2102)	0127** (.0053)	0035 (.0028)	2.68 (.1017)	11,747
Political Science	4097 (.3239)	.3963 (.4161)	2.64 (.1042)	0419** (.0153)	.0458** (.0198)	13.01 (.0003)	7,438
Psychology	.2525 (.2729)	3099	2.63	.0026 (.0081)	0043	0.43	17,274
Sociology	.3289	1831* (1051)	4.81	.0151**	0005	4.80	14,418
English	7175** (2971)	4427** (2172)	0.81	0164** (0075)	0206** (0056)	0.28	22,482
History	1951	0238	0.57	0047	.0064	2.44	14,162
Philosophy &	0381	.0937	0.31	0058** (.0017)	0023	2.88	11,053
Foreign	(.1912) 7310*	(.1293) 3803 (.2(47)	0.56	0057	.0014	(.0895)	11,106
Languages	(.3/30)	(.3647)	(.4562)	(.0058)	(.0055)	(.3101)	
Sciences and Tech	<i>inical Fleias</i>	(720*	0.90	0155*	0110	0.07	
Biology	-1.022** (.2573)	6/38* (.3583)	0.80 (.3707)	0155* (.0106)	0119 (.0118)	(.8042)	13,281
Chemistry	8604* (.4642)	2754* (.1846)	1.45 (.2284)	0047 (.0056)	0076** (.0037)	0.22 (.6410)	8,759
Physics	2930 (.2367)	.3229** (.1505)	6.91 (.0086)	.0012 (.0023)	.0111** (.0049)	8.20 (.0042)	7,775
Computer Science	3953 (.2683)	6313** (.2822)	1.28 (.2577)	0187* (.0103)	0188* (.0108)	0.00 (.9932)	7,452
Engineering	.4556 (1.1421)	-2.7557 (3.2585)	0.91 (.3406)	0328 (.0483)	0414 (.0842)	0.01 (.9269)	3,614
Business and Pro	fessional Field	ds					
Accounting	9522** (.3424)	.0122 (.2157)	8.56 (.0034)	0225 (.0246)	0225 (.0141)	0.00 (.9990)	5,544
Management	-2.1037** (.4809)	2417 (.2568)	12.96 (.0003)	0803** (.0178)	0045 (.0111)	13.67 (.0002)	5,859
Finance	7908** (.2700)	.5420 (.4057)	11.47 (.0007)	0489** (.0193)	.0269 (.0246)	8.16 (.0043)	3,021
Education	.1668 (.9770)	-1.0589 (.8076)	1.45 (.2290)	.0227 (.0233)	.0049 (.0193)	0.52 (.4703)	7,978
Architecture	6.2140* (3.5312)	.5210 (2.4520)	2.26 (.1331)	.1068 (.0879)	0898 (.0611)	4.46 (.0349)	1,233
Journalism	-2.6787** (1.2162)	-2.1784** (.4965)	0.15 (.6997)	0233 (.0452)	1040** (.0170)	2.88 (.0897)	5,312

Table 7: Adjunct Instructors by Age on Subsequent Credit Hours Taken in a Subject

** Significant at the 5% level

* Significant at the 10% level

Notes: Standard errors are shown in parentheses except in the F-test columns in which they show p-values. Standard errors correct for correlation within observations of the same student. Regressions include controls for gender, race, state of residence, and total credits taken in the semester. Models also include fixed effects for courses, campus, and term.

	Adjuncts	Graduate	F-Test	Ν	Ν
	Aujuncis	Assistants	(Prob>F)	(truncated)	(students)
Social Sciences and	Humanities				
Economics	0199	.0675**	15.29	4 920	11 258
Leonomies	(.0119)	(.0219)	(.00)	1,920	11,200
Political	0172	0188	.00	4 990	7 107
Science	(.0274)	(.0210)	(.96)	.,, , , , , ,	,,107
Psychology	0109	0155	.08	9 325	16 450
1 5) •110108)	(.0128)	(.0118)	(.78)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	10,100
Sociology	0055	.0063	.61	9 570	13 745
sociology	(.0117)	(.0151)	(.44)	9,970	15,715
Fnalish	0222	0213	.00	4 397	21 416
Linghish	(.0192)	(.0198)	(.96)	т,577	21,410
History	0066	0042	.04	5 585	13 / 87
mstory	(.0105)	(.0118)	(.84)	5,565	15,407
Philosophy &	.0018	0082	.12	7 365	10 562
Religion	(.0221)	(.0226)	(.73)	7,305	10,502
Foreign	.0080	.0208**	1.33	2 607	10.628
Languages	(.0097)	(.0105)	(.25)	5,097	10,058
Sciences and Techni	cal Fields				
Biology	.0229	0102	1.24	6 8 1 0	12 704
Biology	(.0232)	(.0190)	(.27)	0,017	12,704
Chamistry	.0191	0131	.55	2 2 2 6	8 113
Chennisu y	(.0244)	(.0426)	(.46)	5,550	8,445
Dhyaina	0240	0108	.24	2 014	7,466
Physics	(.0185)	(.0208)	(.62)	5,814	
Computer	.0436**	.0207	.72	4 410	7 1 5 2
Science	(.0194)	(.0289)	(.40)	4,419	7,155
En sin sonin s	0495	.0363	3.52	1.004	2 477
Engineering	(.0350)	(.0304)	(.06)	1,094	3,477
Business and Profes	sional Fields				
Accounting	.0315*	.0003	0.47	1 5 5 2	5 225
Accounting	(.0173)	(.0471)	(.49)	1,332	5,555
Managanant	.0245**	.0288	0.22	2 422	5 (00
Management	(.0095)	(.0430)	(.64)	2,422	5,609
г.	.0029	0009	0.62	1 272	2 002
Finance	(.0123)	(.0309)	(.43)	1,373	2,903
	.0094	0053	1.06	2.02.4	7 (1)
Education	(.0135)	(.0139)	(.30)	3,834	7,616
	.0978*	.2453	.37	700	1 100
Architecture	(.0501)	(.2466)	(.54)	123	1,182
.	0148	0198	.05	• • • •	= o <=
Journalism	(.0143)	(.0201)	(.82)	2,814	5,067

Table 8: Heckman Model Estimates on the Student Completion Rate of Future Courses

** Significant at the 5% level * Significant at the 10% level

Notes: Standard errors are shown in parentheses except in the F-test column in which they show p-values. Standard errors correct for correlation within observations of the same student. Regressions include controls for gender, race, state of residence, and total credits taken in the semester. Models also include fixed effects for campus, term, and course.

Dependent Variable	Credit Hours Taken after 1 st Exposure			Chose to Major in the Subject			
	Baseline Model (1)	Adding Age (2)	Adding Education (3)	Baseline Model (4)	Adding Age (5)	Adding Education (6)	
Adjunct Instructors (part-time)	4929** (.1451)	4897** (.1452)	3924** (.1566)	0167** (.0044)	0169** (.0044)	0135** (.0047)	
Graduate Assistant Instructors	6711** (.1505)	6919** (.1518)	6076** (.1859)	0278** (.0045)	0291** (.0046)	0231** (.0056)	
Age		0369** (.0187)	0377** (.0187)		0013** (.0006)	0013** (.0006)	
Bachelor's Degree (relative to Ph.D.)			1139 (.1954)			0106* (.0059)	
Master's Degree (relative to Ph.D.)			2852* (.1535)			0069 (.0046)	
Professional Degree (relative to Ph.D.)			4977 (.5428)			0311* (.0164)	
Observations R-Squared F-Test: Adjunct = Graduate Asst. (Prob>F)	11281 .0795 1.17 (.2791)	11281 .0802 1.49 (.2219)	11281 .0806 1.45 (.2291)	11281 .6411 4.99 (.0256)	11281 .6413 4.99 (.0256)	11281 .6415 5.96 (.0147)	

Table 9: Im	nact of Instructors	using Faculty	Fixed Effects
I able 7. Im	pace of motifications	using racurey	I IACU LIICCIS

** Significant at the 5% level * Significant at the 10% level Notes: Standard errors are shown in parentheses except in the last row in which they show p-values. Standard errors correct for correlation within observations of the same student. Each model includes controls for subject, campus, gender, and race. When age is included, we also control for observations missing that information.

	Baseline Model		Controlling				
	Adjuncts	Graduate Assistants	F-Test (Prob>F)	Adjuncts	Graduate Assistants	F-Test (Prob>F)	Observations
Social Sciences and	Humanities						
Economics	.2581 (.8458)	.0977 (1.0424)	0.02 (.8886)	.0743 (.9292)	1122 (1.1837)	0.02 (.8768)	303
Political Science	.6981 (.6083)	3495 (.5686)	2.09 (.1491)	.2999 (.6428)	-1.6629* (.8462)	5.20 (.0232)	351
Psychology	-1.1935 (.7647)	-2.3946** (.7581)	1.93 (.1655)	9835 (.8045)	-1.6968* (1.0029)	0.54 (.4633)	493
Sociology	1735 (.5112)	1244 (.6112)	0.01 (.9376)	.0837 (.5706)	.2235 (.8547)	0.03 (.8529)	391
English	8537** (.3917)	-1.0645** (.4054)	0.28 (.5949)	7500* (.4214)	6542 (.5028)	0.05 (.8300)	1424
History	5669 (.3518)	.2485 (.2929)	4.57 (.0330)	8209** (.3788)	1626 (.4298)	2.37 (.1241)	635
Philosophy & Religion	2148 (.3839)	.6882 (.4284)	3.38 (.0666)	3648 (.4484)	.5056 (.5311)	2.69 (.1015)	426
Foreign Languages	.4294 (.4268)	.0263 (.4003)	0.99 (.3205)	.2987 (.4727)	2627 (.4880)	1.66 (.1985)	1132
Sciences and Techni	cal Fields						
Biology	.3421 (.8321)	7501 (.7018)	1.27 (.2600)	.9731 (.9114)	4610 (1.0556)	1.65 (.1994)	484
Chemistry	.7564 (.7019)	.5291 (.5947)	0.09 (.7644)	.9245 (.7352)	.5585 (.8454)	0.17 (.6801)	378
Physics	.2272 (.8400)	4009 (.7577)	0.50 (.4821)	1098 (.9340)	7602 (.9838)	0.45 (.5008)	309
Computer Science	-1.9525* (1.0533)	3820 (1.1449)	1.94 (.1644)	-1.2151 (1.1420)	.1204 (1.2899)	1.34 (.2470)	380
Engineering	-2.5830 (1.6754)	-2.7359 (2.1768)	0.00 (.9518)	-2.2787 (1.7233)	-2.7527 (2.4103)	0.03 (.8565)	281
Business and Profess	sional Fields						
Accounting	4204 (.8761)	3532 (1.5973)	0.00 (.9667)	3059 (.9798)	8187 (1.8017)	0.09 (.7687)	175
Management	3798 (.6866)	9246 (1.6222)	0.10 (.7492)	1345 (.7441)	6366 (1.6789)	0.08 (.7753)	234
Finance	.8957 (.9234)	1.8160 (1.6981)	0.28 (.5949)	.8113 (1.0842)	1.7266 (1.9678)	0.21 (.6440)	125
Education	7825 (.8647)	-1.6183 (.9847)	0.63 (.4286)	2489 (.9292)	8233 (1.1295)	0.27 (.6019)	829
Architecture	4.1705 (3.5286)	-1.2357 (5.8625)	0.77 (.3829)	4.1322 (3.7590)	-1.5616 (6.2280)	0.79 (.3761)	81
Journalism	.1489 (.9722)	-4.4486** (1.4018)	9.47 (.0023)	.4548 (1.0752)	-3.7051** (1.5231)	7.41 (.0069)	325

Table 10a: Impact of Instructors by Discipline using Faculty Fixed Effects Dependent Variable: Credit Hours Taken after 1st Exposure

** Significant at the 5% level * Significant at the 10% level

Notes: Standard errors are shown in parentheses except in the F-test column in which they show p-values. Standard errors correct for correlation within observations of the same student. Each model includes controls for subject, campus, gender, and race. Additionally, there are controls for age and the highest educational degree completed for the right panel.

	Baseline Model			Controlling			
_	Adjuncts	Graduate Assistants	F-Test (Prob>F)	Adjuncts	Graduate Assistants	F-Test (Prob>F)	Observations
Social Sciences and	Humanities		· ·				
Economics	0136 (.0251)	0026 (.0307)	0.11 (.7427)	0140 (.0273)	.0030 (.0348)	0.23 (.6286)	303
Political Science	.0119 (.0230)	.0022 (.0218)	0.13 (.7232)	.0137 (.0244)	.0274 (.0320)	0.18 (.6695)	351
Psychology	0131 (.0238)	0786** (.0222)	5.95 (.0151)	0096 (.0249)	0727** (.0295)	4.44 (.0355)	493
Sociology	.0045 (.0151)	.0093 (.0181)	0.07 (.7935)	.0117 (.0168)	.0133 (.0249)	0.01 (.9404)	391
English	0494** (.0120)	0580** (.0124)	0.50 (.4781)	0480** (.0130)	0496** (.0155)	0.01 (.9123	1424
History	0261* (.0134)	0229** (.0113)	0.05 (.8255)	0329** (.0146)	0249 (.0171)	0.23 (.6286)	635
Philosophy & Religion	0025 (.0132)	.0104 (.0147)	0.57 (.4493)	.0004 (.0154)	.0056 (.0184)	0.08 (.7763)	426
Foreign Languages	.0067 (.0113)	0108 (.0105)	2.65 (.1040)	0002 (.0125)	0173 (.0127)	2.22 (.1362)	1132
Sciences and Techni	cal Fields						
Biology	.0040 (.0241)	0335 (.0206)	1.79 (.1818)	.0148 (.0260)	.0089 (.0313)	0.03 (.8568)	484
Chemistry	.0126 (.0161)	.0047 (.0140)	0.21 (.6495)	.0121 (.0167)	.0087 (.0192)	0.03 (.8637)	378
Physics	.0192 (.0249)	0087 (.0224)	1.12 (.2914)	.0207 (.0272)	0090 (.0291)	1.05 (.3061)	309
Computer Science	0098 (.0289)	0656** (.0310)	3.27 (.0714)	.0116 (.0313)	0443 (.0350)	3.19 (.0751)	380
Engineering	0712 (.0526)	1281* (.0651)	0.54 (.4614)	0730 (.0542)	1528** (.0715)	1.02 (.3137)	281
Business and Profess	sional Fields						
Accounting	0307 (.0359)	0074 (.0661)	0.12 (.7264)	0136 (.0397)	0090 (.0739)	0.00 (.9483)	175
Management	0351 (.0293)	.0260 (.0692)	0.71 (.4019)	0219 (.0315)	.0174 (.0713)	0.28 (.5998)	234
Finance	.0763 (.0470)	.0572 (.0880)	0.05 (.8286)	.0746 (.0550)	.1009 (.1000)	0.07 (.7906)	125
Education	.0005 (.0235)	0342 (.0269)	1.48 (.2247)	.0223 (.0252)	0016 (.0307)	0.64 (.4222)	829
Architecture	.0165 (.0797)	0134 (.1304)	0.05 (.8280)	.0258 (.0859)	0090 (.1398)	0.06 (.8087)	81
Journalism	.0047 (.0341)	1858** (.0484)	13.30 (.0003)	.0201 (.0377)	1484** (.0522)	10.28 (.0015)	325

Table 10b: Impact of Instructors by Discipline using Faculty Fixed Effects Dependent Variable: Chose to Major in the Subject

** Significant at the 5% level * Significant at the 10% level

Notes: Standard errors are shown in parentheses except in the F-test column in which they show p-values. Standard errors correct for correlation within observations of the same student. Each model includes controls for subject, campus, gender, and race. Additionally, there are controls for age and the highest educational degree completed for the right panel.



Figure 1: Proportion of Overall Effect of Adjuncts on Total Hours By Semester

Figure 2: Effect of Adjuncts on Probability of Taking a Subsequent Course By Semester

