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CURRENT PROFESSIONAL AFFILIATIONS:

Ifo Institute at the University of Munich, <i>Research Fellow</i> .	2011-Present
CESifo Research Network, Applied Microeconomics, <i>Assistant</i> .	2012-Present
ZIVIS LLC, <i>Founder/Managing Partner</i> (on leave)	2004-Present
EM LYON Grande Ecole, <i>Visiting Professor</i> .	2014-Present
Alexander von Humboldt Foundation, <i>Fellow</i> .	2004-Present

EDUCATION:

Ph.D., Business & Public Policy	<i>University of California at Berkeley (UCB)</i>	2011
M.S., Business Administration	<i>University of California at Berkeley</i>	2008
M.S.E., Operations Research	<i>University of California at Berkeley</i>	2003
B.S.E., Computer Engineering	<i>Northern Arizona University (NAU)</i>	1997
PNdS (German Language Cert.)	<i>Universität-Tübingen</i>	1995

JOURNAL PUBLICATIONS:

"Does Social Proximity Enhance Business Partnerships? Theory and Evidence from Ethnicity's Role in US Venture Capital," with Deepak Hegde (2014) *Management Science* 60(9):2355-2380.

- Featured in *Frankfurter Allgemeine Zeitung* (16Mar14), NPR's *Marketplace* (1Apr14), and *Harvard Business Review* (19Jun14)

"A STELLA-II teaching simulation of the dynamics of action model," with Virginia Blankenship, Mark A. Sims. *Behavior Research Methods, Instruments, & Computers* 27, no. 2 (1995): 244-250.

"Teaching the Rescorla-Wagner model using STELLA-II," with Virginia Blankenship, Stephen S. Schorie, Angela J. Shaw. *Behavior Research Methods, Instruments, & Computers* 26, no. 2 (1994): 128-133.

WORKING PAPERS:

"Corporate Provision of Public Goods," with John Morgan

- Invited for resubmission at *Journal of Public Economics*

"Unobservable Ability and Entrepreneurship," with Deepak Hegde

- "Förderkreis Gründungs-Forschung e.V. (FGF) Best Entrepreneurship Research Newcomer Award, 2014," with 1000 EUR prize

"Adverse Selection in Team Formation under Discrimination"

"Egalitarianism's Impact on Social Mobility in Assortative Mating"

"When Freer Trade Hurts Everyone: Cournot Competition, Free Entry, and Variable Marginal Costs," with John Morgan

“Learning Capitalism the Hard Way—Evidence from Germany’s Reunification,” with Thomas Triebs

- *National Bureau of Economics Research* working paper: *w19209*

“The (Un)Level Playing Field: How Color Blind Tracking Leads to Unequal Access,” with John Morgan, Thomas Triebs

“The Peter Principle—Promotions in the Shadow of Incompetence,” with Thomas Triebs and Felix Várdy

PUBLICATIONS IN BOOKS:

“Predatory Pricing” in *The New Palgrave Encyclopedia of Strategic Management*. Eds. David Teece and Mie Augier. Palgrave Macmillan, *Forthcoming (October 2015)*.

“Externality” in *The New Palgrave Encyclopedia of Strategic Management*. Eds. David Teece and Mie Augier. Palgrave Macmillan, *Forthcoming (October 2015)*.

POLICY REPORTS:

“Study on the Competitiveness of the Electrical and Electronic Engineering Industry,” as member of *ECSIP Consortium*. Contracted by the *European Commission*. 2014.

SELECTED HONORS:

IBER Dissertation Award	2009
Levi Strauss Small Grant	2009
Sasakawa Young Leaders Fellow	2008
German Chancellor’s Fellow	2004
US Fulbright Scholar (<i>declined prize</i>)	2003
Bosch Foundation Future Leaders of America Fellow (<i>declined prize</i>)	2003
US National Science Foundation Graduate Fellow	2001-2003
2 Intel Divisional Recognition Awards	1998, 2000
Magna Cum Laude & New Century Honors, NAU	1997
1 st Place Engineering Design Competition, NAU (<i>team leader</i>)	1997

COURSES TAUGHT:

MBA Strategy, MBA Ethics, Masters Microeconomics, Undergrad International Business

PREVIOUS WORK EXPERIENCE:

Academic:

University of California, Berkeley, <i>Lecturer</i>	2011
University of California, Berkeley, <i>Graduate Student Instructor</i>	2010
Research Assistant to John Morgan, UCB, Economics	2008-2009
to Rui de Figueiredo, UCB, Business Admin.	2007-2008
to Ernesto Dal Bó, UCB, Business Admin.	2006-2007
to Cathy Small, NAU, Anthropology	1995-1996
to Virginia Blankenship, NAU, Psychology	1995

Professional:

EARLYBIRD Venture Capital, Munich.	2004-2005
Intel Corporation, <i>Researcher and Sr. Operations Engineer</i> .	1997-2003

REFERENCES:

Professor John Morgan, University of California at Berkeley (Advisor & Coauthor)
Email: morgan@haas.berkeley.edu

Professor Tobias Kretschmer, Ludwigs-Maximillan-Universität (Former Dept. Chair)
Email: t.kretschmer@lmu.de

Assistant Professor Deepak Hegde, New York University (Coauthor)
Email: dhegde@stern.nyu.edu