# William F. Lincoln

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### **EDUCATION**

Ph.D., Economics, University of Michigan, 2012
Field Exams: International Economics, Econometric Theory
M.A., Economics, University of Michigan, 2007
S.B., Mathematics, A.B., Economics, University of Chicago, 2003

#### **RESEARCH INTERESTS**

International Economics Industrial Organization

### ACADEMIC EMPLOYMENT

2012 – Present Assistant Professor, Johns Hopkins University, Paul H. Nitze School of Advanced International Studies (SAIS)

## **PUBLICATIONS**

"The Supply Side of Innovation: H-1B Visa Reforms and US Ethnic Invention" (with William Kerr), *Journal of Labor Economics*, 28:3 (July 2010), 473-508. *Lead article, H. Gregg Lewis Prize*.

Review of Global Trade in Services: Fear, Facts, and Offshoring, by J. Bradford Jensen, Journal of Economic Literature, 50:2 (June 2012), 513–546.

"The Dynamics of Firm Lobbying" (with William Kerr and Prachi Mishra), forthcoming, *American Economic Journal: Economic Policy*.

"Firms and the Economics of High-Skilled Immigration" (with Sari Kerr and William Kerr), *Innovation Policy and the Economy* Volume 15 (Chicago, IL: University of Chicago Press, 2015, commissioned).

"Skilled Immigration and the Employment Structures of U.S. Firms" (with Sari Kerr and William Kerr), forthcoming, *Journal of Labor Economics*.

### **WORKING PAPERS**

"Entry Costs and Increasing Trade" (with Andrew McCallum)

### **WORKS IN PROGRESS**

- "US Firm Exports and Intellectual Property Rights" (with Jenny Lin)
- "Exporting and Firm Stock Market Value" (with Yoonseok Lee)
- "Capacity Utilization and Aggregate Productivity Growth" (with James Levinsohn)

### **OTHER WRITING**

"Immigrants and US Innovation" (with William Kerr), VoxEU.org, 15 July 2010.

"The Dynamics of Firm Lobbying" (with William Kerr and Prachi Mishra), VoxEU.org, 22 November 2011.

### HONORS AND AWARDS

2012	H. Gregg Lewis Prize, best paper in the Journal of Labor Economics in the last
	two calendar years (2010 and 2011)
2010	One Term Fellowship, Rackham Graduate School, University of Michigan
2005-2006	Fellowship, Rackham Graduate School, University of Michigan
2003	Graduated with Honors, University of Chicago
2003	Sigma Xi, Department of Mathematics, University of Chicago
2002-2003	Kersten Scholar, University of Chicago
1999-2003	Dean's List, University of Chicago

### PRIOR PROFESSIONAL EXPERIENCE

2004-2005, 2007	Simulation Modeler for Professor Jonathan Gruber, MIT
2003-2004	Associate Economist, Federal Reserve Bank of Chicago
2001-2003	Research Assistant for Professor James Heckman, University of Chicago

# TEACHING EXPERIENCE

Johns Hopkins SAIS: Microeconomics, M.A. Accelerated Microeconomics, M.A. Econometrics (Advanced Math), M.A.

University of Michigan:

Government Regulation of Industry (B.A., Teaching Assistant)

Econometric Analysis II (Ph.D., Teaching Assistant)

### **MEDIA CITATIONS**

CNN's Lou Dobbs Tonight, the Economics Focus page of The Economist, PBS, National Public Radio, New York Times, BusinessWeek, India Times, International Herald Tribune, El País, The Seattle Times, Inc. Magazine, msnbc.com.

### **PRESENTATIONS**

Baylor University, Comparative Analysis of Enterprise Data Conference, Empirical Investigations in International Trade Conference, Federal Reserve Bank of Chicago, Federal Reserve Bank of Dallas, Federal Reserve Board of Governors, George Washington University, Georgetown University, International Monetary Fund, Johns Hopkins SAIS, Midwest International Trade Meetings, MIT Sloan, Southern Economic Association Meetings, University of British Columbia, University of Michigan, University of Texas-Austin, US Census Bureau, US International Trade Commission, Washington Area International Trade Symposium, Wharton School, World Bank

### PROFESSIONAL SERVICE

Member, H. Gregg Lewis Prize Committee, Journal of Labor Economics, 2014

Referee for: CESifo Economic Studies, Journal of Business Economics and Management, Journal of Human Resources, Journal of Labor Economics, Laws, Population Research and Policy Review