

NBER Household Finance Working Group Small Grant Proposal

Project Title.

Institutional Determinants of Credit on American Indian Reservations.

Applicants.

Valentina Dimitrova-Grajzl, Assistant Professor of Economics,
Virginia Military Institute, dimitrova-grajzlv@vmi.edu

Peter Grajzl, Associate Professor of Economics,
Washington and Lee University, grajzlp@wlu.edu

A. Joseph Guse, Associate Professor of Economics (contact author),
Washington and Lee University, gusej@wlu.edu

Additional Project Member.

Richard M. Todd, Vice President, Community Development,
Federal Reserve Bank of Minneapolis, dick.todd@mpls.frb.org

Project Goals.

A lack of capital on American Indian reservations has been identified as a key hindrance to economic development in Indian Country. Research on access to and usage of credit on reservations is scarce, largely due to lack of data. Our research draws on a unique large-scale individual-level consumer credit database, the Federal Reserve Bank of New York/Equifax Consumer Credit Panel (CCP), to explore the determinants of credit on American Indian reservations. We plan to document differences in credit usage patterns between individuals on reservations and those in nearby areas and examine possible legal and institutional causes of these differences. For example, by modifying existing models of credit or liquidity constraints, we will assess whether these constraints appear more or less binding on reservations. Similarly, we plan to explore the effects on credit usage of differences in tribal jurisdiction over civil and criminal cases (which varies among reservations due to PL280 and subsequent laws) and differences in the proximity of lenders (e.g., banks, credit unions, and community development financial institutions).

Data Requirements.

The Federal Reserve Bank of New York/Equifax Consumer Credit Panel (CCP) contains a 5% national sample of quarterly data on credit volume, delinquency status and other measures for a comprehensive set of consumer credit categories (mortgage, home equity, bankcards, retail finance, auto bank loans, auto finance loans, etc.) at the household level from 1999 to the present. Importantly, census block codes are for each record in the CCP. We plan to build a sample of households that live on and near Federal Indian reservations or off-reservation trust land. (We built a geographically similar sample with aggregated block-group level CCP data for an earlier project; this would be a household-level sample). Further we will match the household credit data to block and block-group level socio economic and demographic variables from the U.S. Census, bank location data from the FDIC, and several reservation-level variables that we plan to construct or

refine for this project including court jurisdiction, information on tribal courts such as capacity and performance measures, tribal government adoption of Uniform Commercial Codes(UCC) and subsequent implementation of secure transaction laws, and cultural characteristics.

Data Sharing.

Due to confidentiality agreements, we would not be able to share the credit data from the CCP. However, we could share other data. For example, the set of census blocks in or near to American Indian reservations along with geographic information such as distance to banks and, for blocks that are off-reservation, distance to nearest reservation could be valuable to other researchers interested in American Indian economic development. Also non-credit variables that we code and compile from public sources such as UCC adoption, jurisdiction, and tribal court capacity could be shared.

Background.

Our research focus on American Indian development has been fairly recent. We have one published paper on the effect of PL280, a 1953 law that shifted jurisdiction away from tribal and federal court to state courts on select Indian reservations, on income and crime in Indian Country (Dimitrova-Grajzl et al, 2014). We also have a working paper on patterns of credit usage on and near American Indian reservations (Dimitrova-Grajzl et al, 2014b). In the latter paper, we were restricted to analyzing credit data from the CCP aggregated to the census block-group level. The current project is aimed at more thoroughly exploring causal explanations of credit usage by exploiting access to the individual-level Consumer Credit Panel and the construction of additional institutional variables.

References.

Dimitrova-Grajzl, Valentina, Peter Grajzl, A. Joseph Guse (2014) “Jurisdiction, Crime, and Development: The Impact of Public Law 280 in Indian Country” *Law & Society Review*, 48:1, 127-160.

Dimitrova-Grajzl, Valentina, Peter Grajzl, A. Joseph Guse, Richard M. Todd (2014b) “Consumer Credit on American Indian Reservations” SSRN Working Paper 2408747.

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Proposed Budget

<i>RADAR Terminal Access.</i> The Federal Reserve Bank of Minneapolis has agreed to provide one of our project members, Joseph Guse, with a “Fed” computer for the purpose of using the restricted individual level data in the FRBNY/Equifax Consumer Credit Panel. The data is accessed through a RADAR (Risk Assessment Data Analysis and Research) terminal. The annual license for a RADAR terminal is \$3600. We are asking for two years.	\$7200
<i>Research Assistance.</i> We would hire research assistants to help code several variables with the potential to influence credit markets in Indian Country. As mentioned above, this would include efforts to systemically capture (i) the extent of government or foundation development initiatives on reservations (e.g. CDFIs), (ii) tribal level adoption of Uniform Commercial Codes and related implementation of secure transaction systems, (iii) jurisdiction (e.g. tribal, state, federal), (iv) tribal court capacity and performance, (v) land status (e.g. trust vs. fee-simple) and (vi) cultural variation. \$3100 is the standard price for an undergraduate summer research assistant at Washington and Lee University. We are asking for two – one for 2014, one for 2015.	\$6200
<i>Conference Travel.</i> We plan to present at a special session at the 2015 AEA meetings, “Institutions, Culture, Property and North American Indian Economic Development”. Also we think it would be valuable to present this work at the Society of Government Economists and the Association for Public Policy Analysis and Management conferences this fall, as well as the NBER working group conference mentioned in the call for proposals.	\$5000
<i>Total Request.</i>	\$18,400

VALENTINA DIMITROVA-GRAJZL

Curriculum Vitae, May 2014

CONTACT INFORMATION

Virginia Military Institute
Department of Economics and Business
330 Scott Shipp Hall
Lexington, VA 24450

Phone: 540-464-7461
Email: dimitrova-grajzlvp@vmi.edu
Webpage: <http://www.vmi.edu/valentina>

CURRENT EMPLOYMENT

Assistant Professor, Department of Economics and Business, Virginia Military Institute, since 2011

EMPLOYMENT HISTORY

Visiting Assistant Professor, Department of Economics, Washington and Lee University, 2010 – 2011

Assistant Professor, Department of Public Policy and Department of Economics (joint position)
Central European University, 2007 –2010

Visiting Professor, Department of Public Policy, Central European University, 2005 –2007

EDUCATION

Ph.D. Economics, University of Maryland, College Park, USA, 2006

Dissertation: "Essays on the Historical and Current Institutional Development of the South East and Central European States"

Committee: Peter Murrell (Chair), John Wallis, Roger Betancourt

M.A. Economics, University of Maryland, College Park, USA, 2002

B.A. Economics and East Asian Studies, Wittenberg University, USA, 1998, *summa cum laude*

RESEARCH INTERESTS

Economics of Institutions, Law and Economics, Post-Socialist Economies and Politics, Economic History

PUBLISHED AND FORTHCOMING PAPERS

- (1) "The Great Divide Revisited: Ottoman and Habsburg Legacies on Transition" *Kyklos*, 60(4), pp. 539-558 (2007)
- (2) "The Choice in the Law-Making Process: Legal Transplants vs. Indigenous Law" with Peter Grajzl, *Review of Law & Economics*, 5(1), Article 26 (2009)
- (3) "Political Trust and Historical Legacies: The Effect of Varieties of Socialism" with Ester Simon, *East European Politics and Societies*, 24(2), pp. 206-228 (2010)
- (4) "Political Efficacy of Emerging Elites in Post-Socialist Countries: The Impact of Disciplinary Culture and Political Opportunity Structure" with Ester Simon and Alex Fischer, *Transition Studies Review*, 14(4), pp. 807-821 (2010)
- (5) "Trust, Perceptions of Corruption, and Demand for Regulation: Evidence from Post-Socialist countries" with Peter Grajzl and Joseph Guse, *Journal of Socio-Economics*, 41(1), pp.292-303 (2012).

- (6) "Court Output, Judicial Staffing, and the Demand for Court Services: Evidence from Slovenian Courts of First Instance " with Peter Grajzl, Janez Sustersic, Katarina Zajc, *International Review of Law and Economics*, 31(1), pp. 19-29 (2012).
- (7) "Judicial Incentives and Performance in Lower Courts: Evidence from Slovenian Judge-Level Data" with Peter Grajzl, Janez Sustersic, Katarina Zajc, *Review of Law and Economics*, 8(1), pp. 215-252 (2012).
- (8) "Jurisdiction, Crime and Development: The Impact of Public Law 280 in Indian Country" with Peter Grajzl and Joseph Guse, *Law and Society Review*, 48(1), pp. 127-160 (2014)
- (9) "Understanding Modes of Civil Case Disposition: Evidence from Slovenian Courts" with Peter Grajzl and Katarina Zajc, forthcoming in *Journal of Comparative Economics*.

OTHER REFEREED PUBLICATIONS

- (10) "Trust, Path Dependence and Historical Legacy: The Second Decade after Transition" in: *Twenty Years after the Collapse of Communism: Expectations, achievements and disillusion of 1989*. Eds: Nicolas Hayoz, Leszek Jesień, Daniela Koleva (2011).

WORKING PAPERS

"Consumer Credit on American Indian Reservations" with Peter Grajzl, Joseph Guse, and Richard Todd, SSRN Working Paper No. 2408747

"The Ottoman Economic Legacy on the Balkans" *under invited submission*

"Unveiling the Checkered Fortunes of the Ottoman Empire" SSRN Working Paper No. 983738 (Mimeo, University of Maryland, 2006)

TEACHING EXPERIENCE

Present (at Virginia Military Institute)

EC306: International Economics

EC202: Principles of Macroeconomics

EC435XW: Institutions and Economic Development*

Past (at Washington and Lee University, Central European University, University of Maryland, Wittenberg University)

Principles of Macroeconomics (BA level), Washington & Lee

Principles of Microeconomics (BA level), Washington & Lee

Quantitative Methods (MA level, Public Policy Department), CEU

Microeconomics for Public Policy (MA level, Public Policy Department), CEU

Macroeconomics for Public Policy (MA level, Public Policy Department), CEU

Institutions and Economic Development (MA level, Public Policy Department), CEU*

Economic History (MA level, Economics Department), CEU*

European Economic History (BA), UMD*

American Economic History (BA), UMD, Teaching Assistant

Principles of Microeconomics (BA), UMD, Teaching Assistant

Math Workshop, Wittenberg University, Assistant Director

Principles of Microeconomics, Wittenberg University, Teaching Assistant

Mathematics and Economics, Math Workshop, Wittenberg University, Tutor
 *New Course Preparation

HONORS AND AWARDS

Faculty Development Leave, Fall 2014 (forthcoming)
 American Sociological Association, Fund for the Advancement of the Discipline Award, \$5400,
 Project Title: "Tracing the Global Spread of National Identity: A Pilot Study" joint with
 Jonathan Eastwood, Peter Grajzl and Nicolas Prevelakis, Fall 2013
 Phi Kappa Phi, 2013
 Omicron Delta Epsilon, 2013
 Teaching Award, University of Maryland, Spring 2004
 Graduate Assistantship, University of Maryland, 2001-2005
 Graduate Fellowship, University of Maryland, 1999-2001
 Summa Cum Laude, Wittenberg University, 1998
 Award for Best Senior in Economics, Wittenberg University, 1998
 Award for Best Senior in East Asian Studies, Wittenberg University, 1998
 Ezra Keller Presidential Scholar, Wittenberg University, 1997
 Phi Beta Kappa, Wittenberg University, since 1996

CONFERENCE AND INVITED PRESENTATIONS

Southern Economic Association, November 2013
 Honors Week Faculty Presentation, Virginia Military Institute, March 2013
 Southern Economics Association, November 2012
 Society of Government Economists, November 2012
 Virginia Military Institute, Roberts Lunch Seminar, September 2012
 ASSA/ACES, January 2012
 Southern Economic Association, November 2011
 Washington and Lee University, January 2011
 Southern Economics Association, November 2010
 Virginia Military Institute, October 2010
Guest Lecturer, Summer School, Faculty of Management, Koper, Slovenia, June 2010
 Institutions and Development (MA level, part of the Economy and Institutions course)
Guest Lecturer, Faculty of Applied Sciences, Nova Gorica, Slovenia, January 2009
 Institutions and Development (PhD level, Sociology Department)
 American Law and Economics Association, May 2008
Guest Lecturer, University Centre for Euro-Mediterranean Studies (EMUNI), Slovenia, July 2008
 Institutions for Good Governance and Growth (part of the Economic Policy course)
 Central European University, February 2007

CONFERENCES AND WORKSHOPS (ATTENDED)

Good Native Governance: Innovative Research in Law, Education, and Economic Development –
 UCLA School of Law, March 2014
 AACSB Critical Thinking Workshop – Florida, February 2013
 AACSB Global Business Workshop – Florida, February 2013
 AACSB Conference – Texas, March 2012
 UNCW Annual Teaching Workshop, October 2011

UNIVERSITY SERVICE

Present (at Virginia Military Institute)

VMI Service Committee, March 2014 – present

IWP Publication Board Committee, 2013 – present

Distinguished Speaker Committee, 2011 – present, Chair of committee since Fall 2013

Committee on Academic Advising, 2012/2013

AACSB Accreditation Departmental Committee: Participants – Students, since 2012

Goal Assessment Team on Critical Thinking, ECBU, since 2011

ECBU Hiring Committee, 2011/2012; 2012/2013

Habitat for Humanity Initiative “VMI Women Build with Habitat”, since Spring 2013

Faculty mentor, since May 2013

Academic Advisor for Omicron Delta Epsilon, since May 2013

Honors Thesis Advising:

Simone Jimenez (2012-13), Gianluca Mangiapane (2014-15)

Summer Undergraduate Research:

Gianluca Mangiapane (Summer 2014)

Past (at Central European University)

DPP Hiring Committee, 2009

Departmental Committee on Academic Dishonesty, 2008/2009

Departmental Admissions Committee, 2008/2009, 2007/2008

MUNDUS MAPP Scholarship Committee, 2008/2009

M.A. Thesis Advising (All at DPP, CEU), 2006-2009:

Aziz Atamanov (2006), Jonathan Ozarow (2006), Katherine Bancs (2007), Peter Csicsai (2007), Irakli Khmaladze (2007), Kelsey Vaughan (2007), Diana Ursachi (2007), Elizabeth Brown (2008), Sinziana-Elena Poiana (2008), Ana Nutu (2008), Daniela Bolganschi (2008), Isa Aliyev (2008), Olga Zelinska (2008), Mirna Skrbic (2009), Shane McCollam (2009), Katina Pancheva (2009), Andreea Leru Raluca (2009), Aysel Soltanova (2009), Maya Nikolova (2009)

CONSULTING

Institutional Research Officer, Central European University, April 2008 – August 2010

REFEREEING

International Political Science Review, Political Studies, International Journal of Social Economics, Virginia Social Science Journal

PERSONAL INFORMATION

Citizenship: Dual - Bulgaria and USA

Gender: Female

PETER GRAJZL

Curriculum Vitae, April 28, 2014

Contact Information:

Department of Economics
Williams School of Commerce, Economics, and Politics
Washington and Lee University
204 West Washington Street
Lexington, VA 24450, USA

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E-mail: grajzlp@wlu.edu

Webpage: <http://home.wlu.edu/~grajzlp>

EDUCATION

Ph.D. Economics, University of Maryland at College Park, 2005

Dissertation: Essays in Comparative Institutional Economics

Committee: Peter Murrell (Chair), John Wallis, Rachel Kranton, Rodrigo Soares

B.A. Economics, University of Ljubljana, Slovenia, 2000

Visiting student (Socrates/Erasmus), University of Glasgow, UK, 1999-2000

EMPLOYMENT AND ACADEMIC EXPERIENCE

Associate Professor of Economics (with tenure), Washington and Lee University, July 2013-present

Assistant Professor of Economics, Washington and Lee University, July 2009-July 2013

Assistant Professor of Economics, Central European University, Hungary, August 2005-July 2009

Collaborating Faculty, University of Primorska, Slovenia, Spring 2008-present

Teaching and Research Assistant, University of Maryland, 2000-2005

Teaching Assistant, University of Ljubljana, Slovenia, 1998-1999

FIELDS OF INTEREST

Economics of Institutions and Governance, Law and Economics, Political Economy

PUBLISHED AND FORTHCOMING PAPERS

"Understanding Modes of Civil Case Disposition: Evidence from Slovenian Courts" (with Valentina Dimitrova-Grajzl and Katarina Zajc), forthcoming in *Journal of Comparative Economics*.

"Producer Liability and Competition Policy when Firms are Bound by a Common Industry Reputation" (with Andrzej Baniak and Joseph Guse), forthcoming in *The B.E. Journal of Economic Analysis and Policy*.

"When Do Times of Increasing Uncertainty Call for Centralized Harmonization in International Policy Coordination?" (with Andrzej Baniak), forthcoming in *Emerging Markets Finance and Trade*.

PUBLISHED AND FORTHCOMING PAPERS (cont'd)

- "Jurisdiction, Crime, and Development: The Impact of Public Law 280 in Indian Country" (with Valentina Dimitrova-Grajzl and Joseph Guse), *Law and Society Review*, 48:1, 127-160, 2014.
- "Equilibrium and Welfare in a Model of Torts with Industry Reputation Effects" (with Andrzej Baniak), *Review of Law and Economics*, 9:2, 265-302, 2013.
- "Judicial Incentives and Performance at Lower Courts: Evidence from Slovenian Judge-Level Data" (with Valentina Dimitrova-Grajzl, Janez Sustersic and Katarina Zajc), *Review of Law and Economics*, 8:1, 215-252, 2012.
- "Mandating Behavioral Conformity in Social Groups with Conformist Members" (with Andrzej Baniak), *Journal of Economic Behavior and Organization*, 82:2-3, 479-493, 2012.
- "Trust, Perceptions of Corruption, and Demand for Regulation: Evidence from Post-Socialist Countries" (with Valentina Dimitrova-Grajzl and Joseph Guse), *Journal of Socio-Economics*, 41:3, 292-303, 2012.
- "Court Output, Judicial Staffing, and the Demand for Court Services: Evidence from Slovenian Courts of First Instance" (with Valentina Dimitrova-Grajzl, Janez Sustersic and Katarina Zajc), *International Review of Law and Economics*, 32:1, 19-29, 2012.
- "Interjurisdictional Linkages and the Scope for Interventionist Legal Harmonization" (with Andrzej Baniak), *Review of Law and Economics*, 7:2, 405-434, 2011.
- "A Property Rights Approach to Legislative Delegation", *Economics of Governance*, 12:1, 177-200, 2011.
- "The Choice in the Lawmaking Process: Legal Transplants vs. Indigenous Law" (with Valentina Dimitrova-Grajzl), *Review of Law and Economics*, 5:1, 615-660, 2009.
- "Industry Self-Regulation, Subversion of Public Institutions, and Social Control of Torts" (with Andrzej Baniak), *International Review of Law and Economics*, 29:4, 360-374, 2009.
- "Fostering Civil Society to Build Institutions: Why and When" (with Peter Murrell). *Economics of Transition*, 17:1, 1-41, 2009.
- "Allocating Lawmaking Powers: Self-Regulation vs. Government Regulation" (with Peter Murrell), *Journal of Comparative Economics*, 35:3, 520-545, 2007.
- "Lawyers and Politicians: The Impact of Organized Legal Professions on Institutional Reforms" (with Peter Murrell), *Constitutional Political Economy*, 17:4, 251-276, 2006.

WORKING PAPERS

- "Information Sharing and the Volume of Private Credit in Transition: Evidence from Ukrainian Bank-Level Panel Data" (with Nataliia Laptieva), SSRN working paper, revise and resubmit
- "Consumer Credit on American Indian Reservations" (with Valentina Dimitrova-Grajzl, Joseph Guse, and Richard Todd), SSRN working paper
- "Inside Post-Socialist Courts: The Determinants of Adjudicatory Outcomes in Slovenian Commercial Disputes" (with Valentina Dimitrova-Grajzl and Katarina Zajc), working paper

TEACHING

Current (Washington and Lee University, various terms):

- Principles of Microeconomics
- Microeconomic Theory
- Institutions and Economic Performance*
- Mathematical Economics
- Economic Governance and Institutional Design*
- Economics Senior Capstone Seminar

Past (Central European University (CEU), University of Maryland, University of Ljubljana):

- Topics in Law and Economics* (Ph.D.), CEU, 2008-2009
- Comparative Institutional Economics* (Ph.D.), CEU, 2006-2008
- Mathematics for Economists (M.A.), CEU, 2007-2008
- Microeconomic Theory 1 (M.A.), CEU, 2005-2008
- Principles of Microeconomics, Instructor, Univ. of Maryland, 2003-2004
- Microeconomic Analysis (Ph.D.), Graduate Teaching Assistant, Univ. of Maryland, 2001
- Principles of Macroeconomics, Teaching Assistant, Univ. of Maryland, 2000-2001
- Intermediate Macroeconomics, Teaching Assistant, Univ. of Ljubljana, 1998-1999

* Newly developed course

PRESENTATIONS (CONFERENCES, WORKSHOPS, AND SEMINARS)

- Canadian Law and Economics Association, University of Toronto, Faculty of Law, Fall 2013
- International Society for New Institutional Economics, Firenze, Summer 2013
- European School on New Institutional Economics, Cargese, Spring 2013
- Midwest Economics Association, Columbus, Winter 2013
- Public Choice Society, New Orleans, Winter 2013
- Southern Political Science Association, Orlando, Winter 2013
- St. Bonaventure University, Fall 2012
- George Mason University, Fall 2012
- International Society for New Institutional Economics, USC Gould School of Law, Summer 2012
- American Law and Economics Association, Stanford Law School, Spring 2012
- Industrial Organization Society, GMU School of Law, Spring 2012
- Public Choice Society, World Meeting, Miami, Spring 2012
- University of Maryland at College Park, Fall 2011
- James Madison University, Fall 2011
- Workshop "Legal Order, State, and Economic Development", Firenze, Fall 2011
- International Finance and Banking Society, Roma Tre University, Summer 2011
- Eastern Economic Association, New York, Winter 2011
- Fordham University, Winter 2011
- AEA/ASSA, Denver, Winter 2011
- Conference for Empirical Legal Studies, Yale Law School, Fall 2010

PRESENTATIONS (CONFERENCES, WORKSHOPS, AND SEMINARS) (cont'd)

CESifo Conference on Law and Economics, Munich, Spring 2010
American Law and Economics Association, Princeton University, Spring 2010
University of Richmond, Spring 2010
Southern Political Science Association, Atlanta, Winter 2010
Washington and Lee University, Winter 2009
Beloit College, Winter 2009
AEA/ASSA, Discussant, San Francisco, Winter 2009
European School on New Institutional Economics, Workshop faculty, Cargese, Spring 2008
European Public Choice Society, Jena, Spring 2008
Workshop "Measuring Law and Institutions", University of Paris X, Winter 2007
European Association of Law and Economics, Copenhagen, Fall 2007
European Economic Association, Budapest, Summer 2007
International Society for New Institutional Economics, Reykjavik, Summer 2007
Laszlo Rajk College, Summer 2007
University of Vienna, Spring 2007
Public Choice Society, World Meeting, Amsterdam, Spring 2007
European Association of Law and Economics, Ljubljana, Fall 2005
SITE, Stockholm School of Economics, Spring 2005 (declined)
Central European University, Spring 2005
CERGE-EI, Spring 2005
Inter-University Graduate Student Conference, Yale University, Spring 2004
Federal Trade Commission, Fall 2003
George Mason University, Fall 2003

REFEREEING

Journal of Comparative Economics, Constitutional Political Economy, International Review of Law and Economics, Public Choice, Review of Law and Economics, China: An International Journal, Economics of Governance, Journal of Institutional Economics, Journal of Socio-Economics, The B.E. Journal of Economic Analysis and Policy

HONORS AND AWARDS

American Sociological Foundation, Fund for the Advancement of the Discipline, grant for "Tracing the Global Spread of National Identity: A Pilot Study" (with Valentina Dimitrova-Grajzl, Jonathan Eastwood, and Nicolas Prevelakis), Fall 2013
Global Development Network, grant for "Trials and Settlements in the Post-Socialist World" (with Katarina Zajc), Winter 2013
Lenfest Summer Fellowship grant, Washington and Lee University, 2011-2014
Slovenian Research Agency (ARRS), Target Research Program grant for examination of Slovenian judicial system (with co-authors), 2010 and 2011
The Artinian Award (travel grant), Southern Political Science Association, 2010

HONORS AND AWARDS (cont 'd)

Teaching Award, Department of Economics, CEU, academic years 2007-2008 (bestowed for the first time in the history of department), 2008-2009
Teaching Award (as Instructor), Department of Economics, University of Maryland, Fall 2004
Faculty Travel Grants (several), CEU, 2005-2009
Graduate Assistantship, University of Maryland, 2000-2005
Scholarship for graduate studies, Government of the Republic of Slovenia, 2000-2005
Scholarship for graduate studies, Bank of Slovenia, 2000-2003
The Ziga Zois scholarship, Republic of Slovenia, 1992-2003
The Golden Plaque of the University of Ljubljana (Zlata plaketa Univerze v Ljubljani), 2000
The Preseren Award (Presernova nagrada), Faculty of Economics, University of Ljubljana, 2000
Socrates/Erasmus scholarship, European Union, 1999-2000

UNIVERSITY SERVICE

Washington and Lee University:

First-year advisor, 2010
Economics major advisor, 2010-present
R.E. Lee student mentor, Summer 2011
Science Society and the Arts planning committee, Fall 2011-Winter 2013
Phi Kappa Psi fraternity faculty advisor, Fall 2011-Winter 2013
Johnson scholars interviewer, 2012-2014
Williams School working group on faculty development, Fall 2011
Department of Economics faculty research seminar organizer, Fall 2011-present
Committee to consider Faculty Handbook revisions for undergraduate tenure and promotion, Winter 2013-present
Library committee (ad hoc) on compact shelving, Winter 2013
Department of Economics visiting professors search, Winter 2013

Central European University:

CEU enrollment trends committee, 2006-2009
CEU scholarship advisory committee, 2006-2009
CEU admissions committee, 2006-2009
CEU Curriculum Resource Center, course development session organizer, Fall 2007
Department of Economics M.A. program committee, 2006-2008
Department of Economics faculty research seminar organizer, 2006-2007
Department of Economics Socrates/Erasmus exchange program coordinator, 2007-2009
Department of Economics faculty search committee, 2007-2008

PERSONAL INFORMATION

Citizenship: Slovenian, U.S. permanent resident

CURRICULUM VITA

A. Joseph Guse
Citizenship: United States

Department of Economics Office: (540) 458-8915
Washington & Lee University E-mail:gusej@wlu.edu
Lexington, VA 24450 home.wlu.edu/~gusej/

EDUCATION

1994 A.B., Art History, University of Chicago
1998 M.F.S., Yale University
2001 M.S., Economics, Wisconsin - Madison
2006 Ph.D., Economics, Wisconsin - Madison

AREAS OF INTEREST

Microeconomic Theory, Experimental Economics, Public Economics,
Institutional Economics, Environmental Economics

RECENT EMPLOYMENT

2005 - Present Assistant Professor of Economics, Washington & Lee University
2004 - 2005. Research Assistant, University of Wisconsin Microeconomics Laboratory
1999 - 2004 Teaching Assistant, University of Wisconsin - Madison

COURSES TAUGHT

Principles of Microeconomics, Intermediate Microeconomic Theory, Introduction to Game Theory
Environmental and Natural Resource Economics, Seminar in Public Finance, Senior Capstone Project

PUBLISHED ARTICLES

"Producer Liability and Competition Policy when Firms are Bound by a Common Industry Reputation",
forthcoming in *The B.E. Journal of Economic Analysis and Policy*, with Andrzej Baniak and Peter Grajzl

"Jurisdiction, Crime and Development: The Impact of Public Law 280 in Indian Country"
Law and Society Review, 48:1, 127-160, March 2014, with Valentina Dimitrova-Grajzl and Peter Grajzl

"Trust, Perceptions of Corruption, and Demand for Regulation: Evidence from Post-Socialist Countries"
Journal of Socio-Economics, 41:3, 292-303, February 2012, with Valentina Dimitrova-Grajzl and Peter Grajzl.

"Polar Coalitions in a Legislative Bargaining Game" *American Review of Political Economy*, **10:1**, June 2012.

"Cost effective control of nitrogen loadings in Long Island Sound", *Water Resources Research* **36:12**, 3711-3720
December, 2000, with Lynne Lewis and Steven Thorpe

WORKING PAPERS

"Efficient Estimation of Interaction Effects in Probit Models using Mata"

"Consumer Credit on American Indian Reservations"
with Valentina Dimitrova-Grajzl, Peter Grajzl and Richard M. Todd.

PRESENTATIONS

“Do Medicaid Long Term Care Eligibility Rules Distort Marriage and Divorce Decisions?”
Southern Economic Association, November 2013.

“Access to Credit in Indian Country” Southern Economic Association, Tampa FL, November 2013.

“Access to Credit in Indian Country” Society of Government Economists, Washington, DC, November 2013.

2010, Washington & Lee Department of Economics Seminar

”Cheap Threats: Cheap Talk in the Prisoners Dilemma with Peer Punishment” (with Neville Fogarty)

“Dead Horses and Zombies: Overflow Risk in Peer Punishment Experiments”
Economic Science Association Meeting, Tuscon, Fall 2009.

“Bargaining Over Public and Private Goods: A Three Player Experiment”
Economic Science Association World Meetings, Rome, Summer 2007.

PROJECTS IN DEVELOPMENT

“Second-Level Externalities.” (with James Kahn)

“Cheating with Peer Monitoring and Honor Systems” (with Peter Grajzl and Richard Marmostein)

SOFTWARE FOR THE CLASSROOM AND EXPERIMENTS

Labworks, A Platform for Economics Experiments
Interactive Utility Maximization Toy

UNIVERSITY SERVICE

Economics Department Search Committee Fall 2005/Winter 2006

Economics Department Major Review Committee 2006

Economics Department Search Committee Fall 2007/Winter 2008

University Scholar Interviewer 2007

Honor Scholar Interviewer 2007, 2008, 2009

University Committee on Inclusiveness and Campus Climate, 2009

University Ombudsman Interview Committee, 2009

Battle of the Bands, Judge, Winter 2010

William School Interview Committee for University Librarian, Spring 2011

University Public Functions Committee, Fall 2011 - Present

Registration and Class Schedules Committee, Fall 2012 - Present