# Jing Cai

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#### RESEARCH INTERESTS

Development Economics, Experimental Economics, Household Finance

### ACADEMIC POSITIONS

Assistant Professor, Department of Economics, University of Michigan, 2012 - present Faculty Associate, Center for Chinese Studies, University of Michigan, 2012 - present Faculty Associate, Survey Research Center, University of Michigan, 2013 - present

# **EDUCATION**

- Ph.D. University of California, Berkeley, Agricultural and Resource Economics, 2012
- M.A. University of California, Berkeley, Statistics, 2009
- M.S. Peking University, Finance, 2006
- B.S. Beijing Normal University, Computer Science, 2004

### WORKING PAPERS

- "Social Networks and the Decision to Insure", with Alain de Janvry and Elisabeth Sadoulet, *Accepted, American Economic Journal: Applied Economics*.
- "The Effect of Production Insurance on the Rural Financial Market: Evidence from China", *Revise and Resubmit.*
- "Industrial Policy and Competition", with Phillipe Aghion, Mathias Dewatripont, Luosha Du, Ann Harrison, and Patrick Legros, *Revised and Resubmitted*.
- "Do Hypothetical Experiences Affect Real Financial Decisions? Evidence from Insurance Take-up", with Changcheng Song, *Submitted*.
- "Enhancing the Long Run Sustainability of Microinsurance Programs: Lessons from Randomized Experiments in China", with Alain de Janvry and Elisabeth Sadoulet, 2014.
- "The Value-Added Tax Reform Puzzle", with Ann Harrison, 2011. NBER Working Paper 17532, Policy Research Working Paper Series 5788, The World Bank
- "Tariffs, Taxes, and Economic Growth: Evidence from Chinese Cities", 2012, with Ann Harrison and Justin Lin

### **WORK IN PROGRESS**

- "Optimal Insurance Contract Design When Consumers Exhibit Choice-Set-Dependent Preferences"
- "Formal Insurance and Informal Risk-sharing"
- "Interfirm Relationships and Business Growth", with Adam Szeidl
- "Micro Effects of Financial Deepening", with Adam Szeidl

### PRE-DOCTORAL PUBLICATIONS

"Inflation Rate and Inflation Uncertainty: Regime Switching Analysis for China Monthly Data" (in Chinese). With Yiming Wang and Liuyan Zhao. *Economic Research Journal*, August 2005.

# **GRANTS AND AWARDS**

- 2014 Competitive Research Fund on Entrepreneurship and Small & Medium Enterprise Growth
- 2014 Private Enterprise Development in Low-Income Countries Exploratory Research Grant
- 2013 Award For Faculty Research in International Business (University of Michigan)
- 2013 Chinese Studies Center Faculty Research Award (University of Michigan)
- 2013 Michigan Institute for Teaching and Research in Economics faculty research award
- 2010 International Initiative for Impact Evaluation (3ie) Grant (Co-PI)
- 2010 Microinsurance Innovation Facility Research Grant (Co-PI)
- 2009 Institute of Business and Economic Research and Center for Chinese Studies of UC Berkeley, Summer Research Grant

# PROFESSIONAL EXPERIENCE

Short Term Consultant, the World Bank, June 2010 - Oct. 2010, June 2012 - June 2013.

# **TEACHING**

University of Michigan: undergraduate Development Economics and Chinese Economy

# **PRESENTATIONS**

2014: American Economic Association Annual Meeting, PACDEV, Research Forum on the Effectiveness of Financial Education (University of Arizona), University of Michigan (Ross), Peking University, Tsinghua University, Econometrics Society Asian meeting, Econometrics Society China meeting, AAEA annual meeting

2013: NBER Chinese Economy meeting, Harvard/MIT, Midwest Development Economics Conference, North Carolina State University, PACDEV, University of Michigan (CCS, School of Information), University of Pennsylvania (Wharton), Federal Reserve Board – GWU joint seminar, Annual Bank Conference of Development Economics, NBER Development Group Workshop, FERDI workshop on Flexible Financial Products, Budapest-Essex Networks Meeting, Econometrics Society China meeting

2012: BREAD Fed joint conference, Cheung Kong GSB, China Summer Institute, G2 conference, George Washington University, IMPAQ, NBER household finance workshop, NBER universities' research conference, NEUDC 2012, Rand Corporation, Rutgers, Shanghai University of Finance and Economics, Stanford University (GSB), University of British Columbia (Sauder), UCLA (Anderson), University of Illinois - Urbana Champaign (Finance), University of Michigan (Economics, School of Information)

2011: Development Economics Seminar, UC Berkeley; NEUDC 2011, Yale University; Poverty and Applied Micro Seminar, the World Bank; ARE Departmental Seminar, UC Berkeley; EconCon 2011, New York University; 86<sup>th</sup> Annual Conference of the WEAI, San Diego, CA; Development Economics Seminar, UC Davis.

Before 2011: PACDEV 2011, UC Berkeley; 6<sup>th</sup> International Microinsurance Conference, Manila, Philippines; New Product Research in Microfinance, University of California, San Diego, CA.

# REFEREE

American Economic Journal: Applied Economics, Econometrica, Economic Development and Cultural Change, Journal of Development Economics, Journal of Policy Analysis and Management, Journal of Risk and Insurance, Management Science, World Bank Economic Review

### OTHER INFORMATION:

Affiliations: American Economic Association Language: Chinese (native), English (fluent)

Last updated: April 2014