

**Summary of Existing LMI Research Studies<sup>1</sup>**

**1. The Effects of EITC Outreach and Add-Ons on Labor Supply Behavior**

Through 119-office pilot, determine feasibility of large-scale TS08 EITC add-on, where the main goals are to evaluate effect earnings subsidies have on clients' earnings, obtaining higher wage jobs, and new jobs.

Researchers: R. Chetty (UC-Berkeley) and E. Saez (UC-Berkeley).

**2. H&R Block Food Stamp Enrollment Process**

Determine whether marketing presentation/stigma and varying levels of assistance with completing the Food Stamps application effects take-up of Food Stamps benefits in 50-office study conducted in Alameda and San Francisco Counties.

Researchers: A. Del Conte Dickovick (Independent Contractor), E. Duflo (M.I.T.), E. Saez (UC-Berkeley) and D. Whitmore Schanzenbach (U. of Chicago).

**3. St. Louis 2 Wrap-Up**

During Year 2 of the St. Louis Savings Match experiment, a subset of clients was offered the opportunity to pledge a commitment to make an IRA contribution in TS07 and receive a percentage match contribution if they honor that commitment. TS07 is to follow-up on those commitments.

Researchers: E. Duflo (M.I.T.) and E. Saez (UC-Berkeley).

**4. Increasing College Enrollment Among Low- and Moderate-Income Families**

Determine whether college enrollment among low- and moderate-income families can be increased by providing assistance with the financial aid application process. Track post-enrollment outcomes, including performance in college and graduation rates.

Researchers: E. Bettinger (Case Western), B. Long (Harvard), P. Oreopoulos (U. of Toronto) and L. Sanbonmatsu (NBER).

**5. Coupons Procrastination Study**

Move clients from April to March, reducing congestion at final peak (i.e., last week of tax season). Evaluate the impact of different early-filing coupons to (1) estimate a mathematical model of procrastination and (2) identify the incentive programs that reduce procrastination. The study will give social scientists a better understanding of how people make intertemporal tradeoffs. The results will identify factors that decrease procrastination and increase productive investments (with applications in the financial, educational, and health domains).

Researchers: J. Beshears (Harvard), J. Choi (Yale), D. Laibson (Harvard), B. Madrian (Harvard)

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<sup>1</sup> Until this year, H&R Block conducted the research in conjunction with The Brookings Institution. Going forward, however, the research will be conducted and managed solely by the Institute.