Alexander Ljungqvist

NYU Stern School of Business – Finance Department & Salomon Center 44 West Fourth Street, #9-160, New York NY 10012 Tel: (212) 998-0304. Fax: (212) 995-4220 e-mail: aljungqv@stern.nyu.edu http://pages.stern.nyu.edu/~aljungqv/

ACADEMIC APPOINTMENTS

| STERN SCHOOL OF BUSINESS, NEW YORK UNIVERSITY |
|--|
| Ira Rennert Chair in Finance and Entrepreneurship (since 2009) |
| Professor of Finance (since 2008) |
| Director, NYU Salomon Center (2015–) |
| Director of Research, NYU Berkley Center for Entrepreneurship & Innovation (2005–2014) |
| Research Professor of Finance (2007–2009) |
| Associate Professor (with tenure, 2005–2008) |
| Charles Schaefer Faculty Fellow (2003–2006) |
| Assistant Professor (2000–2005) |
| SAÏD BUSINESS SCHOOL, OXFORD UNIVERSITY |
| University Lecturer in Finance |
| Bankers Trust Fellow, Merton College, Oxford |
| NATIONAL BUREAU OF ECONOMIC RESEARCH, BOSTON |
| Research Associate |
| CENTRE FOR ECONOMIC POLICY RESEARCH, LONDON |
| Research Fellow (2005–present) |
| Research Affiliate (1995–2004) |
| ASIAN BUREAU OF FINANCE AND ECONOMIC RESEARCH, SINGAPORE |
| Founding Senior Academic Fellow |
| RESEARCH INSTITUTE OF INDUSTRIAL ECONOMICS, STOCKHOLM |
| Research Fellow |
| |

VISITING POSITIONS

| 2013 | Harvard Business School | |
|------|--|--|
| 2011 | Federal Reserve Bank of New York, Research Department | |
| 2010 | Tokyo University, Department of Economics Federal Reserve Bank of New York, Research Department Cambridge University, Judge Business School National University of Singapore, Business School | |
| 2009 | Cambridge University, Judge Business School | |
| 2007 | Northwestern University, Kellogg School of Management London Business School, Entrepreneurship Department University of Sydney, Finance Department | |
| 2000 | London Business School, Finance Department | |
| 1999 | New York University, Stern School of Business | |
| | | |

EDITORIAL BOARDS

| 2008-2014 | Editor, Review of Financial Studies |
|-----------|---|
| 2007-2008 | Associate Editor, Review of Financial Studies |
| 2013- | Associate Editor, Journal of Financial Intermediation |

EDUCATION

| 1994–1995 D.Phil. in Economics, Nuffield College, Oxford University (awarded in 1 | .990) |
|---|-------|
| 1992–1994 M.Phil. in Economics, Nuffield College, Oxford University | |
| 1989–1992 M.Sc. in Economics and Business, Lund University, Sweden | |
| 1989Abitur, Wilhelm-Gymnasium, Hamburg, Germany | |

HONORS AND AWARDS

| 2015 | Mitsui Distinguished Visiting Scholar, University of Michigan |
|------|--|
| 2014 | Distinguished Public Lecture, Institute for Advanced Studies, Hong Kong Emerald Citations of Excellence Award 27th AFBC BlackRock Prize Award for the Best Paper in Asset Pricing, SFS Cavalcade Charles River Associates Award for the Best Paper on Corporate Finance, WFA Keynote speaker, Frontiers in Finance Conference, Warwick University Invited speaker, Asian FMA Conference, Tokyo Invited speaker, Finance Symposium, Hong Kong University of Science and Technology Invited speaker, Corporate Finance Conference, University of Minnesota |
| 2013 | Founding Senior Academic Fellow, Asian Bureau of Finance and Economic Research Rising Star of Finance Award Glucksman Award, NYU |
| 2012 | Keynote speaker, Coller Institute's Private Equity Findings Symposium, London Keynote speaker, Singapore International Finance Conference Conference Chair, Asian Finance Association meetings, Taipei Opening keynote speaker, Asian Finance Association meetings, Taipei Dean's Distinguished Speaker, The Hong Kong Polytechnic University |
| 2011 | Ewing Marion Kauffman Prize Medal for Distinguished Research in Entrepreneurship Research Associate, NBER Emerald Citations of Excellence Award Keynote speaker, Kauffman Foundation Symposium, Denver Keynote speaker, Asian Finance Association meetings, Macau Opening keynote speaker, Finance and Accounting Forum, Brisbane Keynote speaker, New Year's Conference, WHU Otto Beisheim School of Management Sir Evelyn de Rothschild Fellow, Cambridge University |
| 2010 | Inaugural Sir Evelyn de Rothschild Lecture, Cambridge University Keynote speaker, EFM Symposium on Venture Capital, Montreal Sir Evelyn de Rothschild Fellow, Cambridge University |
| 2009 | Ira Rennert Endowed Chair in Finance and Entrepreneurship, NYU Argentum Best Paper Prize, European Finance Association meetings, Bergen Teaching Excellence Award, NYU Keynote speaker, Asian Finance Association meetings, Brisbane Keynote speaker, XVII Foro de Finanzas meetings, Madrid Sir Evelyn de Rothschild Fellow, Cambridge University |

| 2008 | Glucksman Award, NYU Best Paper Award in Financial Markets, FMA meetings, Dallas |
|------|---|
| 2007 | Research Professor of Finance, NYU Barclays Global Investors Prize for Best Paper, Sydney Glucksman Award, NYU FIRN Visitor, Australia |
| 2005 | Nominated for "Professor of the Year" Award, NYU Keynote speaker, Canadian Investment Review, Conference on Alternative Investments Research Fellow, CEPR |
| 2004 | Charles Schaefer Faculty Fellow, NYU |
| 2003 | Charles Schaefer Faculty Fellow, NYU Glucksman Award, NYU |
| 2002 | CDC Award for Best Paper, NYU Glucksman Award, NYU |
| 1998 | Oxford University "Best MBA Elective Teacher" Award |
| 1995 | Research Affiliate, CEPR |
| 1993 | Royal Bank of Canada Award |
| 1991 | Jubilee-Scholar of the Lund Academic Society |

SCHOLARSHIPS

| 1994 | Nuffield College Third Year Scholarship, Oxford ESRC Research Award (for studies at Oxford) |
|------|--|
| 1993 | Dr. Marcus Wallenberg Scholarship (for studies at Oxford) Citibank Scholarship (for studies at Oxford) |
| 1992 | ESRC Studentship (declined) Dr. Marcus Wallenberg Scholarship (for studies at Oxford) Citibank Scholarship (for studies at Oxford) |
| 1990 | Dr. Marcus Wallenberg Scholarship (for studies at Oxford) Erik Nylander Scholarship (for studies at Lund University) |
| 1989 | Michael Hansen College Scholarship (for studies at Lund University) Erik Nylander Scholarship (for studies at Lund University) |

RESEARCH INTERESTS

Corporate finance

- capital structure
- taxes
- CEO ownership and compensation
- boards of directors
- financing constraints
- investment
- behavioral corporate finance •

Empirical asset pricing

- testing asymmetric-information models •
- liquidity
- limits to arbitrage

Entrepreneurial finance

- private equity
- venture capital
- social networks

Investment banking

- initial public offerings •
- securities underwriting
- analyst behavior
- conflicts of interest
- relationship banking •

Forensic finance

CITATIONS

| Google Scholar citations to my published papers, working papers, chapters, and books | >7,000 |
|--|--------|
| Google Scholar h-index | 33 |
| Web of Science citations to my published papers <u>http://www.researcherid.com/rid/F-5568-2011</u> | >1,100 |
| Web of Science citations to my working papers, chapters, and books | >150 |
| Web of Science h-index | 18 |

WORKING PAPERS

Available at http://ssrn.com/author=33683

- "State capitalism vs. private enterprise" (with D. Chen, D. Jiang, H. Lu, and M. Zhou).
- "To cut or not to cut? On the impact of corporate taxes on employment and income" (with M. Smolyansky). NBER Working Paper No. 20753.
- "How constraining are limits to arbitrage?" (with W. Qian). NBER Working Paper No. 19834. (R&R for 2nd second round.)

Award for the Best Paper in Asset Pricing, SFS Cavalcade, 2014.

BlackRock Prize for the Best Paper in Capital Markets, AFBC, 2014.

"Liquidity and governance" (with K. Back and T. Li). NBER Working Paper No. 19669. •

Charles River Associates Award for the Best Paper on Corporate Finance, WFA, 2014.

- "Do measures of financial constraints measure financial constraints?" (with J. Farre-Mensa). NBER Working Paper No. 19551. (Under review)
- "Managerial labor market frictions and corporate investment" (with A. Agrawal).
- "The investment behavior of buyout funds" (with M. Richardson and D. Wolfenzon). (R&R for 2nd round.) Barclays Global Investors Prize, 2007. Glucksman Honorable Mention Award for "Best Working Paper in Finance", 2007/8, NYU.
- "The value of research" (with B. Kelly).
 - Best Paper Award in Financial Markets, FMA, 2008.
- "The cash flow, return, and risk characteristics of private equity" (with M. Richardson). NBER Working Paper No. 9454.

- "Conflicts of interest and efficient contracting in IPOs", CEPR Discussion Paper No. 4163. Glucksman Runner-Up Award for "Best Working Paper in Finance", 2002/3, NYU.
- "On the decision to go public: Evidence from privately-held firms" (with E. Boehmer). *CDC Award for "Best Working Paper in Finance", 2002, NYU.*

PUBLISHED AND FORTHCOMING ARTICLES

- Heider, F., and A. Ljungqvist, 2015, "As certain as debt and taxes: Estimating the tax sensitivity of leverage from state tax changes", *Journal of Financial Economics*, forthcoming.
- Asker, J., J. Farre-Mensa, and A. Ljungqvist, 2015, "Corporate investment and stock market listing: A puzzle?", *Review of Financial Studies* 28, 342-390.
- Balakrishnan, K., M. Billings, B. Kelly, and A. Ljungqvist, 2014, "Shaping liquidity: On the causal effects of voluntary disclosure", *Journal of Finance* 69, 2237-2278.

Glucksman Award for "Best Working Paper in Finance", 2012/13, NYU.

• Hochberg, Y., A. Ljungqvist, and A. Vissing-Jørgensen, 2014, "Informational hold-up and performance persistence in venture capital", *Review of Financial Studies* 27, 102-152.

Argentum Best Paper Prize, EFA, 2009.

- Cornelli, F., Z. Kominek, and A. Ljungqvist, 2013, "Monitoring managers: Does it matter?", *Journal of Finance* 68, 431-481.
- Kelly, B., and A. Ljungqvist, 2012, "Testing asymmetric-information asset pricing models", *Review of Financial Studies* 25, 1366-1413.
- Asker, J., and A. Ljungqvist, 2010, "Competition and the structure of vertical relationships in capital markets", *Journal of Political Economy* 118, 599-647.
- Hochberg, Y., A. Ljungqvist, and Y. Lu, 2010, "Networking as a barrier to entry and the competitive supply of venture capital", *Journal of Finance* 65, 829-859.
- Ljungqvist, A., F. Marston, and W.J. Wilhelm, 2009, "Scaling the hierarchy: How and why investment banks compete for syndicate co-management appointments", *Review of Financial Studies* 22, 3977-4007.
- Ljungqvist, A., C. Malloy, and F. Marston, 2009, "Rewriting history", Journal of Finance 64, 1935-1960.

Glucksman Award for "Best Working Paper in Finance", 2006/7, NYU.

- Ljungqvist, A., F. Marston, L. Starks, K. Wei, and H. Yan, 2007, "Conflicts of interest in sell-side research and the moderating role of institutional investors", *Journal of Financial Economics* 85, 420-456.
- Chemla, G., M. Habib, and A. Ljungqvist, 2007, "An analysis of shareholder agreements", *Journal of the European Economic Association* 5, 93-121.
- Hochberg, Y., A. Ljungqvist, and Y. Lu, 2007, "Whom you know matters: Venture capital networks and investment performance", *Journal of Finance* 62, 251-301.

2014 Emerald Citations of Excellence Award, recognizing the 35 most influential papers published in 300 management journals since 1999.

2011 Emerald Citations of Excellence Award, recognizing the 50 most influential papers published in 300 management journals since 2007.

Currently listed among the 25 most cited articles published in the Journal of Finance in the last 10 years.

• Ljungqvist, A., V. Nanda, and R. Singh, 2006, "Hot markets, investor sentiment, and IPO pricing", *Journal of Business* 79, 1667-1702.

Glucksman Runner-Up Award for "Best Working Paper in Finance", 2001/2, NYU.

Lead article.

- Cornelli, F., D. Goldreich, and A. Ljungqvist, 2006, "Investor sentiment and pre-IPO markets", *Journal of Finance* 61, 1187-1216.
- Ljungqvist, A., F. Marston, and W.J. Wilhelm, 2006, "Competing for securities underwriting mandates: Banking relationships and analyst recommendations", *Journal of Finance* 61, 301-340.
- Habib, M. and A. Ljungqvist, 2005, "Firm value and managerial incentives: A stochastic frontier approach", *Journal of Business* 78, 2053-2094.

Lead article.

- Ljungqvist, A. and W.J. Wilhelm, 2005, "Does prospect theory explain IPO market behavior?", *Journal of Finance* 60, 1759-1790.
- Benveniste, L.M., A. Ljungqvist, W.J. Wilhelm, and X. Yu, 2003, "Evidence of information spillovers in the production of investment banking services", *Journal of Finance* 58, 577-608.
- Ljungqvist, A. and W.J. Wilhelm, 2003, "IPO pricing in the dot-com bubble", Journal of Finance 58, 723-752.
- Ljungqvist, A., T.J. Jenkinson, and W.J. Wilhelm, 2003, "Global integration of primary equity markets: The role of U.S. banks and U.S. investors", *Review of Financial Studies* 16, 63-99.

Reprinted in: Ritter, J.R. (ed.), Recent Developments in Corporate Finance, Edward Elgar (2005).

Reprinted in: Madura, J. (ed.), Financial Markets, Vol. 1, Sage Publishing (2004).

• Ljungqvist, A. and W.J. Wilhelm, 2002, "IPO allocations: Discriminatory or discretionary?", *Journal of Financial Economics* 65, 167-201.

Lead article.

• Habib, M. and A. Ljungqvist, 2001, "Underpricing and entrepreneurial wealth losses in IPOs: Theory and evidence", *Review of Financial Studies* 14, 433-458.

Reprinted in: Biais, B. and M. Pagano (eds.), Readings in Financial Markets, Vol. 2, OUP (2001).

• Jenkinson, T.J. and A. Ljungqvist, 2001, "The role of hostile stakes in German corporate governance", *Journal of Corporate Finance* 7, 397-446.

Reprinted in: Ang, J.S, R.A.I. van Frederikslust, and S. Sudarsanam (eds.), <u>Corporate Governance and</u> <u>Corporate Finance: A European Perspective</u>, Routledge (2007).

- Habib, M. and A. Ljungqvist, 1998, "Underpricing and IPO proceeds: A note", *Economics Letters* 61, 381-383.
- Ljungqvist, A., 1997, "The pricing of initial public offerings—Further evidence from Germany", *European Economic Review* 41, 1309-1320.

MONOGRAPHS, CHAPTERS AND OTHER PUBLICATIONS

- Ljungqvist, A., 2012, "Disruptive innovation: Are stock exchanges under threat?", in: <u>Rethinking Financial</u> <u>Innovation</u>, Geneva: World Economic Forum.
- Brown, S.J., M. Kacperczyk, A. Ljungqvist, A. Lynch, L. Pedersen, and M. Richardson, 2009, "Hedge funds in the aftermath of the financial crisis", in: V. Acharya and M. Richardson (eds.), <u>Restoring Financial Stability:</u> <u>How to Repair a Failed System</u>, Wiley.

Ljungqvist, A., 2007, "IPO underpricing", in: B.E. Eckbo (ed.), Handbook of Corporate Finance, North-Holland.

- Jenkinson, T.J. and A. Ljungqvist, 2001, <u>Going public: The theory and evidence on how companies raise equity</u> <u>finance – Second revised edition</u>, Oxford and New York: Oxford University Press. (Foreword by Jay Ritter)
- Jenkinson, T.J. and A. Ljungqvist, 1996, <u>Going public: The theory and evidence on how companies raise equity</u> <u>finance</u>, Oxford and New York: Oxford University Press.

INVITED LECTURES AND KEYNOTES

| 2014 | Distinguished Public Lecture, Institute for Advanced Study, Hong Kong | | |
|------|---|--|--|
| | Keynote speaker, Frontiers in Finance Conference, Warwick | | |
| | Invited speaker, Asian FMA Conference, Tokyo | | |
| | Invited speaker, Finance Symposium, Hong Kong University of Science and Technology | | |
| | Invited speaker, Corporate Finance Conference, University of Minnesota | | |
| 2012 | Keynote speaker, Coller Institute's Private Equity Findings Symposium, London | | |
| | Keynote speaker, Singapore International Finance Conference | | |
| | Opening keynote, Asian Finance Association meetings, Taipei | | |
| | Dean's Distinguished Lecture, The Hong Kong Polytechnic University | | |
| 2011 | Keynote speaker, Asian Finance Association annual meetings, Macau | | |
| | Keynote speaker, Kauffman Foundation Symposium, Denver | | |
| | Keynote speaker, Finance & Accounting Forum, Brisbane | | |
| | Keynote speaker, New Year's Conference, WHU Otto Beisheim School of Management | | |
| | Distinguished Lecture, NYUAD Institute, Abu Dhabi | | |
| 2010 | Inaugural Sir Evelyn de Rothschild Lecture, Cambridge University | | |
| | Keynote speaker, EFM Symposium on Entrepreneurial Finance & Venture Capital Markets, Montreal | | |
| 2009 | Keynote speaker, Asian Finance Association annual meetings, Brisbane | | |
| | Keynote speaker, XVII Foro de Finanzas, Spanish Finance Association (AEFIN) annual meetings, Madrid | | |
| 2005 | Keynote speaker, Canadian Investment Review (CIR) Conference on Alternative Investments, Monticello | | |
| | | | |

CONFERENCE PRESENTATIONS

- 2015 AEA/AFE (joint session), AFA, UPenn-NYU Law & Finance Conference, NBER/China
- 2014 AFA, WFA (x3), NBER/Behavioral, EFA, SFS Cavalcade, FIRS Conference, UNC Tax Symposium, Minnesota Corporate Finance Conference, Asian FMA, China International Conference in Finance, ABFER Conference, 27th AFBC Conference
- 2013 AFA, NBER Summer Institute/Corporate, NBER Summer Institute/Entrepreneurship, NBER-JFE Conference on Capital Structure, NBER/Corporate Finance, EFA, Utah Winter Finance Conference, UNC-Duke Corporate Finance Conference, Adam Smith Conference, FIRS Conference, LBS Summer Symposium, China International Conference in Finance, University of Michigan Mitsui Finance Symposium, Rising Star Conference, Kauffman Entrepreneurship Conference, IDC Summer Finance Conference
- 2012 WFA, Utah Winter Conference, NBER Conference on Innovation & Entrepreneurship, 9th Corporate Finance Conference at Washington University, Five Star Conference
- 2011 FIRS Conference (x2)
- 2010 WFA, AFE, EFA, NBER/Entrepreneurship, Paris Spring Conference, 18th Mitsui Symposium at University of Michigan, LBS Private Equity Conference, 7th Corporate Finance Conference at Washington University
- 2009 WFA (x2), AFA, NBER/Summer Institute, EFA, Fourth CEPR-Bank of Italy Conference, National University of Singapore Corporate Governance Conference, INSEAD/Thailand Conference on Networks
- 2008 WFA, AFA, NBER/Private Equity, NBER/Entrepreneurship, Napa Conference, FMA, EFA
- 2007 AFA (x2), NBER/Private Equity, NBER/Behavioral Finance, 20th AFBC, LBS Entrepreneurship Conference
- 2006 NBER/Entrepreneurship, WFA, UNC-Duke/Corporate Finance Conference, Fourth EVI Conference (HBS), First RICAFE2 Conference

- 2005 NBER/Entrepreneurship, WFA (x2), AFA, ASSA, EFA, Third RICAFE Conference
- 2004 NBER/Corporate Finance, WFA (x2), AFA, Wharton-West VC Conference, FIRS Conference, Deutsche Bundesbank Spring Conference, Tuck/Corporate Finance Conference, Third EVI Conference, JFE Conference on Conflicts of Interest in Investment Banking
- 2003 NBER/Summer Institute, WFA (x2), NYSE/Stanford Conference (x2), EFA, First RICAFE Conference (x2)
- 2002 WFA, AFA, RFS Conference on Experimental Finance, Texas Finance Festival, Utah Winter Finance Conference, First EVI Conference (Yale)
- 2001 NYSE Conference
- 2000 WFA, NYSE/CEPR Conference on IPOs, CEPR/Gerzensee, EFA, ABN-Amro Conference on IPOs, EU/TMR Conference
- 1998 EFA, EU/TMR Conference, Wharton Conference on Raising Capital
- 1997 EFA, European Corporate Governance Network, EU/TMR Conference, NYU Conference on Small Business Finance
- 1996 CEPR/Gerzensee, MFA, German Finance Association Conference, Humboldt-University IPO Conference
- 1995 CEPR/Gerzensee, EFA, EFMA, Nordic Doctoral Program in Economics
- 1994 German NSF Conference, Royal Economic Society
- 1993 EFA
- 1992 EIASM Workshop on Corporate Finance, LBS 5th European Foundation for Entrepreneurship Conference

INVITED SEMINARS

- 2015 Chicago Booth; University of Michigan (x2); Dartmouth College; Ohio State; University of Melbourne
- 2014 Harvard Business School; Notre Dame; University of Vienna; NHH Bergen; Hong Kong Polytechnic University; HEC Paris; University of Queensland; Tokyo Institute of Technology; City University London; City University of Hong Kong; National Chengchi University; National Taiwan University
- 2013 Chicago Booth; MIT Sloan; Kellogg School; Harvard Business School (x2); University of Rochester; Board of Governors; University of North Carolina at Chapel Hill; University of Illinois, Urbana-Champaign; ESC Toulouse; Hong Kong University; National Chengchi University; National Taiwan University; Sveriges Riksbank
- 2012 University of Michigan; Carnegie Mellon University; Rice University; New York Fed; European Central Bank; McGill University; Shanghai Advanced Institute of Finance; SIFR; Stockholm Research Institute of Industrial Economics; Cambridge University; University of Queensland; Australian National University
- 2011 Wharton School; European Central Bank; Boston College; Emory University; University of Georgia; Temple University; HKUST; Toulouse University; Cambridge University; Australian National University; Singapore Management University; National Taiwan University
- 2010 NYU Economics; New York Fed; Indiana University; University of Texas, Dallas; Southern Methodist University; ESMT Berlin; Swedish School of Economics; Cambridge University; Tokyo University (x2); Tokyo Institute of Technology; Kyoto University; Hitotsubashi University; Nagoya University; National Taiwan University; Korean Advanced Institute of Science and Technology; Peking University; Nanyang Business School; National University of Singapore
- 2009 UC Berkeley; University of Zurich; Cambridge University (x2); Australian National University; National University of Singapore; Singapore Management University; Case Western Reserve University
- 2008 Columbia University; Cambridge University; University of Colorado; Sydney University; Monash University
- 2007 Stanford University GSB (x2); Harvard Business School; Wharton School; University of Michigan; Washington University; University of Zurich; Tilburg University; American University; University of Queensland; Melbourne University; NYU Dean's Lunch

- 2006 European Central Bank; Cornell University; University of Pittsburgh; CUNY Economics; NYU/Berkley; HKUST; Australian National University; Sydney University; University of New South Wales; University of Auckland; Simon Fraser University; University of Texas, Austin
- 2005 Stanford University GSB; UC Berkeley; London Business School; University of British Columbia; University of Southern California; University of Maryland; University of Wisconsin-Madison; DePaul University/Chicago Federal Reserve Bank; University of Amsterdam; Erasmus University Rotterdam
- 2004 Chicago University GSB; Cornell University; Yale School of Management; London School of Economics; Carnegie-Mellon University; Vanderbilt University Law School; Michigan State University; University of Virginia; HEC Paris
- 2003 Harvard Business School; Kellogg School; University of Minnesota; Tulane University; New York Fed; NYU Law School; University of Lisbon; Oxford University
- 2002 Columbia University; INSEAD; University of Florida; Georgetown University; Notre Dame University; Indiana University; Purdue University; Penn State University; University of Virginia; Rutgers University; Stockholm School of Economics; Norwegian School of Management; Norwegian School of Economics; Oxford University; NYU/CDC Award Seminar
- 2001 Columbia University Law School; University of North Carolina at Chapel Hill; University of Wisconsin-Madison; Cambridge University; Toulouse University; Goethe University Frankfurt; University of Amsterdam; Tilburg University
- 2000 Duke University; Dartmouth College; London School of Economics; University of Warwick
- 1999 Columbia University; NYU; Oxford University; University of Vienna; Mannheim University; University of Bristol; Boston College; Oxford University; University of Hamburg
- 1997 Stockholm School of Economics; Lund University; Humboldt-University Berlin; London Business School; Birkbeck College
- 1995 London School of Economics; University of Leeds; Lancaster University; Oxford University
- 1994 University of Illinois, Urbana-Champaign; Oxford University; Nuffield College; Lancaster University
- 1993 Humboldt-University Berlin
- 1992 Nuffield College

INDUSTRY TALKS

- 2015 SEC
- 2013 Knut Wicksell Centre for Financial Studies/IFN
- 2011 World Economic Forum, New York; South China Morning Post/HK Treasury Markets Association; two leading family offices; Nasdaq DRP
- 2010 Society of Quantitative Analysts; Development Bank of Japan; Norinchukin Bank, Tokyo
- 2009 EBRD
- 2007 AQR; SEC; Oppenheimer Funds
- 2001 NYSE
- 2000 SEC

TEACHING EXPERIENCE

| Executive | Executive MBA (NYU, since 2009) Senior Management Program in Banking (Swiss Finance Institute, since 2008) MS in Global Finance (NYU & HKUST, since 2008) Advanced Executive Program (Swiss Finance Institute, 2008) Open-enrolment & firm-specific courses in finance & economics (O X E R A, 1995–2000) |
|---------------|--|
| Ph.D. | Empirical Methods in Corporate Finance (NYU, 2014) Seminar in Corporate Finance (NYU, 2008, 2012) NBER PhD Boot Camp (2011) Seminar in Empirical Corporate Finance (Swiss Finance Institute, 2009) Seminar in Corporate Finance (FIRN/Australia, 2007) Seminar in Entrepreneurial Finance (LBS, 2007) Seminar in Banking and Corporate Finance (NYU, 2006) |
| MBA | New Venture Financing (NYU, since 2002) Venture Capital and Private Equity (HBS, 2013) Entrepreneurial Finance (Oxford, LBS, NYU, 1998–2001) Valuation (Oxford, 1997) |
| Undergraduate | Entrepreneurial Finance (NYU, 2001–2005); Corporate Finance, Investments, Finance for Mathematicians, Microeconomics, Economics of Industry, Introduction to Management (all Oxford, 1995–2000) |

TEACHING AWARDS

| 2009 | Teaching Excellence Award, New York University |
|-----------|---|
| 2004-2005 | Nominated for "Professor of the Year" Award, New York University |
| 1997–1998 | Students' Award for Best Elective Teacher on the MBA Program, Oxford University |

NYU TEACHING EVALUATIONS

Average for question "Overall evaluation of the instructor"; scale 1 to 7

| Executive | | EMBA (2012): 6 EMBA (2009): 6 | · · · · · · |
|---------------|--|--|--|
| Ph.D. | Empirical Methods in Corporate Seminar in Empirical Corporate Seminar in Corporate Finance (2 Seminar in Banking and Corpora | Finance (2012): 6 2008): 7.0 | 5.8 |
| MBA | New Venture Financing (2014): New Venture Financing (2013): New Venture Financing (2012): New Venture Financing (2010): New Venture Financing (2009): New Venture Financing (2008): New Venture Financing (2006): New Venture Financing (2005): New Venture Financing (2004): New Venture Financing (2003): New Venture Financing (2002): Entrepreneurial Finance (2001): | 6.8 (section 10) 6.3 (section 10) 6.5 (section 20) 6.6 (section 20) 6.7 (section 20) 6.7 (section 20) 6.2 (section 20) 6.5 (section 20) 6.3 (section 20) | 6.8 (section 30) |
| Undergraduate | Entrepreneurial Finance (2005): Entrepreneurial Finance (2004): Entrepreneurial Finance (2003): | 5.9 E | ntrepreneurial Finance (2002): 6.6 ntrepreneurial Finance (2001): 6.7 |

PROFESSIONAL SERVICE

| Directorships | Director, Financial Management Association (2012–2014) |
|----------------------|---|
| Nominating Committee | American Finance Association (2014–2015) |
| Conference chair | NYU Stern/NY Fed Conference on Financial Intermediation (annually since 2005) EFA (Track Chair, Financial Intermediation, 2011) FMA (Track Chair, Corporate Finance, 2008) EVI Conference on Entrepreneurship, Venture Capital, and IPOs (2003) |
| Program committees | Utah Winter Finance Conference (2014), NBER CF Meeting (Spring 2012), WFA (since 2007), AFA (2009, 2006), EFA (since 2000), SFS Cavalcade (2011), EVI Conference (2006, 2004, 2003), FMA (2008, 2004), Finance Down Under (2011), ABN-Amro Conference (2000) |
| Discussant | AFA (2007, 2003, 2000), WFA (1999), NBER/Entrepreneurship (2010), NBER/Corporate Finance (2003), World Bank/Entrepreneurship (2009), EFA (1998), European Central Bank/Corporate Finance and Monetary Policy (2006), Tuck/Corporate Finance (2004), RFS/Price Formation (1999), European Corporate Governance Network (1997), CEPR/Corporate Finance (1997), EU/TMR Conference (1997) |
| Funding committees | Member, Swiss Finance Institute's funding review committee |
| Ad hoc referee | All major finance and economics journals; National Science Foundation; Social Sciences and Humanities Research Council of Canada; Finland Distinguished Professor Program; Kauffman Foundation |
| External member | Senior Promotions Review Committee, London Business School (2012-2013) |
| Dissertations | External member of dissertation committees, Columbia University (Daniel Dorn; Jörg Rocholl) |

UNIVERSITY SERVICE

| New York University | Director, NYU Salomon Center (2015–) |
|---------------------|---|
| | Research Director, NYU Berkley Center for Entrepreneurship (2005-2014) |
| | Program Director for Alternative Investments, NYU Salomon Center (2009–2014) |
| | Program Director for Financial Institutions, NYU Salomon Center (2003–2009) |
| | NYU Glucksman Institute prize committee (2010–2011) |
| | Co-organizer, Friday finance brown-bag (2010–2015) |
| | Co-organizer, Wednesday finance seminar (2003–2004) |
| | Founding organizer, Monday finance brown-bag (2001-2004) |
| | Seminar co-organizer, NYU Berkley Center for Entrepreneurial Studies (2002) |
| | Search Committee for Senior Faculty in Entrepreneurship (2003–2005) |
| | Entrepreneurship Curriculum Committee (2006–2014) |
| | Faculty Grievance Committee (2011-2014) |
| | Junior-recruitment Chair (2008–2009) |
| | PhD committees: Victoria Ivashina (HBS); David Ross (Columbia); Yang Lu (chair; AQR); Bryan Kelly (co-chair; Chicago Booth); Joan Farre-Mensa (co-chair; HBS); Michael Smoyansky (chair; job market 2014-15); James Albertus (job market 2015-16) |
| Oxford University | Public Examiner, Final Honour School of Economics & Management (1996–2000) |
| | Organizer, finance seminar (1996–2000) |
| | Recruitment committees: Finance (1996–1999), Accounting (1995–1997) |
| | Lecture list co-ordinator (1995–1998) |
| Merton College | Committee service: Governing Body; Finance; Investments; Academic policy; Strategy; Development (1995–2000) |

EXTERNAL SERVICE

| NASDAQ OMX | NASDAQ Listing Council (2011–2017) |
|---|--|
| World Economic Forum | Working group on "Rethinking financial innovation" (2011–2012) |
| | Council of Experts overseeing "Alternative Investments 2020" project (2012–2014) |
| European biotech start-up | Supervisory board (2014–) |
| UK Dept. for Business, Innovation & Skills | Panel of Experts, Review of UK Equity Markets (2013-2014) |