

Kapila Saini

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EDUCATION

- **The Wharton School, University of Pennsylvania** Philadelphia, **US**
Visiting Research Scholar- Prof. Ian MacMillan (Technology Entrepreneurship) (Since 2015)
- **University of Bologna**, Department of Management Bologna, **Italy**
Ph.D. candidate in General Management (Entrepreneurship), **ABD** (2012-2016)
- **Cass Business School, City University London** London, **U.K**
Visiting Ph.D. Student- Prof. Scott Shane, (Grades 91/100) (2012- 2013)
- **University of Oxford** Oxford, **U.K**
Managing Innovation (2013)
- **Amity University** (top ranked private Indian- international university) Delhi, India
MBA- Master of Business Administration, (**First Class** result) (2007-2009)
- **University of Delhi** (top ranked central public Indian university) Delhi, India
B.Sc. - Bachelor of Science, (**First Class** result) (2004- 2007)

RESEARCH INTEREST

- Technology Entrepreneurship, Innovation, and Strategy.

RESEARCH PAPERS (Work in progress)

- Saini K., 2014. "How do organizations influence performance of patent based spinoffs? "
- Saini K., 2014. "Resource acquisition by the technology-based new ventures: the role of founders"
- Saini K., 2012. "Towards an Integrated Framework of Entrepreneurship".

RESEARCH AND TEACHING EXPERIENCE

University of Bologna, Italy

- Research Assistant

Ministry of Education, University and Research and UNIBO, Italy.

(2013-2014)

Project "Market and non-market mechanisms for the exchange and diffusion of innovation: when do they work, when they do not work, and why should we care".

- Teaching assistant

Master degree in International Management- course "International Marketing and Distribution". (2012/2013)

Bachelor degree in Business and Economics course "Organizational Behaviour". (2012/2013)

GRANTS, AWARDS & FELLOWSHIPS

- Italian **Ministry of Education** and Research - **Bocconi** & UNIBO, Italy- PRIN research grant (team member).
- **Ph.D. scholarship** at the University of Bologna, Italy, 2011- 2014. ≈ **Euro 41, 000**
- Brains-In housing **fellowship** at the Institute of Advanced Studies, Italy 2013- 2014. ≈ **Euro 15, 000**
- Winner of the Marco Polo **Doctoral Fellowship** Award, 2015 ≈ **Euro 1, 600**
- Selected International PhD Candidate for TIM- Academy of Management Doctoral Student Consortium, USA.
- Selected Doctoral Fellow - Academic Organiser for Let's 2014 International Conference, Europe.
- Program Committee Member for Academy of Management- New Doctoral Student Consortium, USA.

Others

- Honoured **civilian award** (NRI) at the **Parliament of the United Kingdom**, London.
- Honoured as guest by honorary Ambassadors of many European and Asian embassies at their National Day Receptions held in Delhi, India.
- IFS Leader for the Parliament of India (House of the People) election campaign fundraising led by Delhi's Chief Minister Mr. Arvind Kejriwal, 2014.
- Company presentation to the honourable External Affairs Minister of the Republic of India Mr S. M. Krishna, 2009.

PROFESSIONAL ACTIVITIES

- Academy of Management: Member
- Strategic Management Society: Member

CONFERENCE PRESENTATIONS & SEMINARS

- The Wharton School, University of Pennsylvania, Snider Entrepreneurship research seminar, 2015.
- Strategic Management Society, Madrid 2014.
- EURAM Annual Conference, Valencia, Spain 2014- Top management teams and business strategy- 5th workshop.
- European Investment Bank sponsored FINKT Summer School in Economics & Management of IPR, University of Bologna, Italy 2013.

OTHER EXPERIENCE

Entrepreneurship/ Family business

- LML VESPA Dealership- JV Piaggio group (Italy) € 1.2 B & Lohia Machines Ltd (India) ₹ 2.6 B rev.
- Estate Corner Ltd., London, U.K

Job Experience

- Manager, RNB Research (MNC), Noida, 2011
- Asst. Manager, BLSA Public Limited, (MNC), Delhi, 2009
- Project Management Trainee, Jubilant Group, Clinsys Clinical Research Pvt. Ltd. (MNC), Noida, 2008

REFERENCE

Ian MacMillan
The Dhirubhai Ambani Professor
Professor of Innovation and Entrepreneurship
Director, Sol C. Snider Entrepreneurial Research Center
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