
PETER WILLIAM NEWBERRY
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Current Position

Assistant Professor of Economics, The Pennsylvania State University, August 2012-present.

Strumpf Early Career Professor, The Pennsylvania State University, July 2014-present.

Education

- 2012 UNIVERSITY OF WISCONSIN, MADISON
Ph.D. in Economics, May 2012
- 2008 UNIVERSITY OF WISCONSIN, MADISON
M.S. in Economics, December 2008
- 2003 COLBY COLLEGE, WATERVERVILLE, ME
B.A. in Economics and Mathematical Science, Honors, Magna Cum Laude, May 2003

Research Fields

Industrial Organization, Applied Microeconomics

Research Projects

Publications

"Vettes and Lemons on eBay" (with Christopher P. Adams and Laura Hosken). *Quantitative Marketing and Economics*, Vol. 9, Number 2, (2011).

"An Analysis of Attendance at Major League Baseball Spring Training Games" (with Michael Donihue and David W. Findlay). *Journal of Sports Economics*, Vol. 8, (2007).

Working Papers

"The Effect of Competition in Auctions," July, 2014. Revise and Resubmit, *International Journal of Industrial Organization*.

"An Empirical Study of Observational Learning and Product Discovery", Job Market Paper, Revise and Resubmit, *The RAND Journal of Economics*.

"Price Negotiations and Bargaining Costs" (with Pranav Jindal). Under Review

"The Identification of Social Learning in Online Markets".

Work in Progress

- “Sales Tax, E-commerce, and Amazon’s Fulfillment Center Network” (with J-F Houde and Katja Seim).
- “A Non-parametric Approach to Measuring Beliefs and Their Role in Extended Warranty Purchases,” (with John R. Howell and Pranav Jindal).
- “Within-Firm Heterogeneity in Bargaining Outcomes,” (with Pranav Jindal).
- “The Effect of Online Reputation for Local and National Retailers,” (with Xiaolu Zhou).
- “Estimating an Auction Choice Model on eBay” (with Chris Adams).
- “The Role of Information in Crowdfunding” (with Jin-Hyuk Kim and Calvin Qui).

Seminar Presentations and Conferences

- 2013 Seminar: Wharton School of Business. Presenter: International Industrial Organization Conference, Boston, MA., Econometric Society Summer Meetings, Los Angeles, CA., NBER Summer Institute 2013, Economics of Information Technology and Digitization Workshop, Cambridge, MA., Quantitative Marketing and Economics Conference, University of Chicago Booth School of Business, Chicago, IL. Participant: NBER Summer Institute 2013, Industrial Organization, Cambridge, MA.
- 2012 Participant: Society of Economic Dynamics Annual Conference, Limassol, Cyprus. Presenter: Midwest Economics Association Annual Meeting, Evanston, IL., International Industrial Organization Conference, Washington, DC.
- 2010 Seminar: Colby College Research Seminar Series, Waterville, ME.
- 2006 Participant: 2nd Annual Statistical Challenges in E-commerce Research, Minneapolis MN.
- 2005 Organizer: FTC Economics of Internet Auctions Roundtable 2005, Washington, D.C.

Teaching Experience

- 2012-present Instructor, The Pennsylvania State University
444 The Economics of the Corporation (fall 2012, fall 2013)
543 Industrial Organization (spring 2013, spring 2014)
- 2007-2010 Teaching Assistant, Department of Economics, University of Wisconsin, Madison.

Other Positions

- 2010-2011 Project Assistant for J-F Houde, Department of Economics, University of Wisconsin, Madison.
- 2003-2006 Research Assistant, Bureau of Economics, Federal Trade Commission, Washington, D.C.

Professional Memberships

American Economic Association, Industrial Organization Society, Society for Economic Dynamics, Midwest Economics Association

Referee Service

The Journal of Media Economics, Journal of Industrial Economics, Journal of Law, Economics, and Organization, Journal of Economics & Management Strategy., The RAND Journal of Economics

Graduate Supervision

Dissertation Committee Member: Jicheng Li (in progress), Huihui Li (in progress).

Third Year Paper Committee Member: James Wei (in progress), Suraj Shekhar (in progress).

Master's Thesis Committee Member: Haerim Sun (2013), Sergio Petralia (2013), Pranav Pareek (in progress).

Undergraduate Supervision

REU Supervisor: Michael Huwyler (2013).

Honors Thesis Supervisor: Michael Huwyler (in progress).

Committee Work

2013	Graduate Admissions, Member
2013	Junior Faculty Recruitment, Member
2013	Policy, Evaluation, and Planning Committee, Member
2014	Junior Faculty Recruitment, Member

Honors and Awards

2014	Strumpf Early Career Professor, The Pennsylvania State University.
2011	Nominated for the College of Letters and Sciences Capstone PhD Teaching Award, University of Wisconsin, Madison.
2010	Anna Morris Ely Teaching Award, University of Wisconsin, Madison.
2010	College of Letters and Sciences Teaching Fellow, University of Wisconsin, Madison
2003	Christian A. Johnson Award for significant contributions to the Department of Economics, Colby College.