

# ABHISHEK NAGARAJ

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## EDUCATION

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<b>MS/PhD, Massachusetts Institute of Technology</b> Sloan School of Management Technological Innovation, Entrepreneurship and Strategic Management (TIES)	<i>Expected 2016</i>
<b>MBA, Indian Institute of Management Calcutta</b> Birla Scholar nominee (top 10% of admitted class)	<i>2010</i>
<b>Université Catholique de Louvain</b> Exchange program	<i>2009</i>
<b>B.Tech., College of Engineering, Pune</b> Computer Science	<i>2008</i>

## PAPERS

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- The Private Impact of Public Maps—Landsat Satellite Imagery and Gold Exploration**  
*Job-market paper*
- Does Copyright Affect Reuse? Evidence from the Google Books Digitization Project**  
*Status: Revise and Resubmit, Management Science*  
*Media Mentions: [The Atlantic](#), [JetLaw](#), [Techdirt](#), [Wikipedia Signpost](#)*
- Do Wiki-pages have parents? An article-level inquiry into Wikipedia's inequalities** (with P. Seetharaman, R.Roy and A. Dutta)  
*Status: Published in Workshop on Information Technology Systems (WITS), 2009*

## IN PROGRESS

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- Does Open Data Encourage Community-based Knowledge Production? Evidence from US Census TIGER Mapping Project**  
*Status: Working Paper, preparing for submission*
- Does Private-Sector Competition Discourage Open-Source Contributions? Evidence from Google Maps and OpenStreetMap** (with Benjamin Mako Hill)  
*Status: Writing and Initial Results*
- The Impact of Data Commercialization on Science : Landsat Satellite Data and Climate Change Research**  
*Status: Writing and Initial Results*
- Did Google Books Change The Way We Read? Evidence from the Harvard Libraries**  
*Status: Additional Data Collection*
- Mapping Innovation** (with Scott Stern)  
*Status: In Progress*

## NON-REFEREED ARTICLES

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- MIT Sloan Case Study: Leap Motion Commercialization Strategies** (with Scott Stern)  
*Case-study on challenges faced by motion-sensing startup Leap Motion technologies*

## **The Dummies Guide to Building an Ecosystem**

*MIT Entrepreneurship Review, 2011*

## **A Guide to Business PhD Applications**

*Unofficial guide to prospective business PhD applicants, used widely by many schools and applicants*

## **INVITED PRESENTATIONS**

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### **The Private Impact of Public Maps—Landsat Satellite Imagery and Gold Exploration**

- NBER Productivity Lunch, November 2015
- 15th Roundtable for Engineering Entrepreneurship Research (REER), November 2015
- MIT Economics “Labor Lunch”, October 2015
- MIT Sloan TIES Talk, October 2015
- MIT Economics Summer Applied-Micro Lunch, July 2015
- Economic Sociology Working Group, April & July 2015
- Laboratory for Innovation Science and Policy Lunch, April 2015

### **Does Open Data Encourage Community-based Knowledge Production?**

- Open and User Innovation Workshop, Harvard Business School, July 2014
- Charles River Research Conference, May 2014
- CCC Doctoral Conference, April 2014

### **Does Copyright Affect Reuse?**

- Academy of Management Annual Meetings, August 2014
- Cyberscholars Working Group, Yale University, January 2014
- NBER Summer Workshop on Economics of IT and Digitization, July 2013
- Third Annual Research Roundtable on the Law and Economics of Digital Markets, Searle Center at Northwestern Law School, July 2013
- Fourth Workshop for Junior Researchers on the Law & Economics of Intellectual Property and Competition Law, Munich, June 2013
- Gordon Research Conference on Science & Technology Policy, August 2012
- Wikimania International Conference, Washington DC, July 2012

## **TEACHING, RESEARCH AND SERVICE**

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### **Referee for Management Science**

*Innovation and Entrepreneurship Division*

### **15.911 Entrepreneurial Strategy Spring 2013**

*Teaching Assistant and case co-author with Prof. Scott Stern for MIT MBA Class 15.911*

### **Thomson Reuters Trademark Project June - August 2013**

*Research Assistant for Prof. Catherine Tucker*

### **PubMed Database Parsing Jan. 2013, Jan. 2014**

*Assisted Prof. Pierre Azoulay on data collection and parsing for data from PubMed databases.*

### **National Academies of Science Report on Copyright in the Digital Era June 2012**

*Research Assistant for Prof. Scott Stern*

### **MIT/Stanford Mobile Innovation Group June 2010 - June 2012**

*RA for Profs. Pai-Ling Yin and Jason Davis to build systems to collect data about appstores*

## SELECTED HONORS

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### Grants

- MIT Initiative on the Digital Economy (IDE) Grant, 2015
- Ewing Marion Kauffman Fellowship, 2014
- NESTA Innovation Grant, 2014
- J. Roberts Beyster Fellowship, 2014
- Sloan Foundation Research Grant, 2014
- Center for Digital Business Summer Research Grant, 2014
- MIT Energy Fellowship, 2012
- MIT Sloan Doctoral Fellowship, 2010-2015

### Selected Other Achievements

- Kauffman Prize, Best Student Paper, REER 2015
- Winner, MIT Puzzle Hunt, 2010
- Top 0.35% of students out of about 220,000, IIM Common Admission Test (CAT), 2008
- Winner, IIM Calcutta Great Innovation Challenge 150k Prize, 2010
- National Semi-Finalist, ESPN Sports Quiz (and numerous other trivia contests), 2007
- Diploma in French, Alliance Française de Pune, 2007
- Silver Medal, National Cyber Olympiad and Winner, “Cyber Genuis” programming contest, 2002

## PAST POSITIONS AND EXPERIENCE

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**Instructor, Splash** MIT class for high school students, “Build your own website”, 2010–2014

**Financial Analyst**, Credit Suisse Inc. (Mergers & Acquisitions Internship), 2009

**Campus Outreach Program Coordinator**, Sun Microsystems India, 2006–2008

**Software Engineer**, IBM Labs Lotus Notes (Intern), 2007

**Co-founder**, Robot Study Circle (RSC) and Jokatimes.com, 2007

## INTERESTS AND SKILLS

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**Languages:** English, Hindi, Kannada, Marathi, French (Advanced)

**Software:** STATA, R, Matlab, Python, Unix Core, Grid Computing, L<sup>A</sup>T<sub>E</sub>X, Git, “Big Data” toolsets

**Interests:** Hiking, Trivia, Spoken Word, Soccer, Biking

## REFERENCES

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### Scott Stern

*David Sarnoff Professor of Management  
of Technology*

MIT Sloan

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### Pierre Azoulay

*Sloan Distinguished Associate Professor of  
Technological Innovation, Entrepreneurship,  
and Strategic Management, MIT Sloan*

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### Heidi Williams

*Class of 1957 Career Development  
Assistant Professor,*

MIT Department of Economics

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### Catherine Tucker

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