PHILLIP LESLIE November, 2011

Affiliations

2011-	Associate Professor, UCLA Anderson School of Management
2011-	Research Associate, National Bureau of Economic Research
2007-11	Associate Professor of Economics and Strategic Management,
	Graduate School of Business, Stanford University
2005-11	Faculty Research Fellow, National Bureau of Economic Research
2002-07:	Assistant Professor, Graduate School of Business, Stanford University
1998-02:	Assistant Professor, Department of Economics, UCLA

Education

1999:	Ph.D. in economics, Yale University
	Price Discrimination in Broadway Theatre, supervised by Ariel Pakes
1996:	M.Phil. in economics, Yale University
1994:	M.A. in economics, Yale University
1993:	M.Comm (honors) in economics, The University of Melbourne
1991:	B.Comm (first class honors) in economics, The University of Melbourne
1987:	Victorian Certificate of Education, Melbourne High School

Publications in Refereed Journals

- Chu, S., P. Leslie and A. Sorensen (2011): "Bundle-Size Pricing as an Approximation to Mixed Bundling," *American Economic Review*, 101(1), 263-303.
- Bollinger, B., P. Leslie and A. Sorensen (2011): "Calorie Posting in Chain Restaurants," *American Economic Journal: Economic Policy*, 3 (1), 91-128.
- Buchinsky, M. and P. Leslie (2010): "Educational Attainment and the Changing U.S. Wage Structure: Dynamic Implications Without Rational Expectations," *Journal of Labor Economics*, 28(3), 541-94.
- Chavis, L. and P. Leslie (2009): "Consumer Boycotts: The Impact of the Iraq War on French Wine Sales in the U.S." Quantitative Marketing & Economics, 7(1), 37-67.
- Jin, G. and P. Leslie (2009): "Reputational Incentives for Restaurant Hygiene," *American Economic Journal: Microeconomics*, 1(1), 236-67.
- Jin, G. and P. Leslie (2005): "The Case in Support Restaurant Hygiene Grade Cards," Choices, 20(2), 97-102.
- Goettler, R. and P. Leslie (2005): "Cofinancing to Manage Risk in the Motion Picture Industry," *Journal of Economics & Management Strategy*, 14(2), 231-61.
- Simon, P.A., P. Leslie, G. Run, G.Z. Jin, R. Reporter, A. Aguirre and J.E. Fielding (2005): "Impact of Restaurant Hygiene Grade Cards on Foodborne Disease Hospitalizations in Los Angeles County," *Journal of Environmental Health*, 67(7), 32-38.
- Leslie, P. (2004): "Price Discrimination in Broadway Theatre," RAND Journal of Economics, 35(3) 520-41.
- Jin, G. and P. Leslie (2003): "The Effect of Information on Product Quality: Evidence from Restaurant Hygiene Grade Cards," *Quarterly Journal of Economics*, 118(2), 409-51.

Working Papers

Leslie, P. and A. Sorensen (2011): "The Welfare Effects of Ticket Resale," resubmitted to *Review of Economic Studies*.

Leslie, P. and P. Zoido (2011): "Information Entrepreneurs and Competition in Procurement Auctions"

Leslie, P. and P. Oyer (2009): "Managerial Incentives and Value Creation: Evidence from Private Equity," under revision for *Review of Financial Studies*.

Work in Process

Becker, D., G. Jin and P. Leslie: "Inspection Design and Inspector Heterogeneity"

Articles Published in Non-Refereed Journals

Harper, I.R. and P. Leslie (1994): "Electronic Payment Systems and their Economic Implications," *Policy*, Autumn, 23-28.

Book Chapters

Harper, I.R. and P. Leslie (1993): "The Case of Financial Deregulation: Economic Rationalism on Trial," in S. King and P. Lloyd (eds), *Economic Rationalism: Dead End or Way Forward?*, Allen and Unwin.

Research Grants

Sloan Foundation grant: Digital Disclosure of a Nationally Standardized Database of Restaurant
Food Safety Inspections
Fletcher Jones Faculty Scholar, Graduate School of Business, Stanford University
Warren C. Scoville Distinguished Teaching Award, Department of Economics, UCLA
National Science Foundation grant SES-0112344: The Effects of Information on Firm Conduct and
Market Structure (An Analysis of Disclosure Regulation in the Restaurant Industry)
UCLA Faculty Career Development Award
James Collins Faculty Fellow, Department of Economics, UCLA
Dissertation Fellowship, Yale University
Carl Arvid Anderson Prize Fellowship, Yale University

Other Professional Activities

Coeditor for *Journal of Economics & Management Strategy*, 2008-11 Associate Editor for *International Journal of Industrial Organization*, 2006-07 Co-organizer of IOFest, Stanford University, 2006 & 2008 Co-organizer of NBER IO Program, Summer Meetings, July 2006

Teaching

2008-	Sloan course in strategic management
2007-	Various executive education programs
2007-	Strategy Implementation (1 week course with company visits)
2002-	MBA core course in strategic management/leadership
1998-04:	PhD course in empirical industrial organization
1998-02:	Undergraduate course in industrial organization