

# Growth, Trade, and Inequality

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July 2014

- Theoretical exploration of link between growth process and income distribution in the closed and open economies
- Focus on one mechanism:
  - **Sorting** of heterogeneous workers into idea-generating and manufacturing activities
  - **Matching** of workers in manufacturing with heterogeneous firms/technologies
- Many other mechanisms are absent; e.g.,
  - Differences in savings propensity between rich and poor (Kaldor)
  - Poor households face credit constraints (Galor and Zeira)
  - Greater inequality generates more redistribution via political process (Alesina and Rodrik; Persson and Tabellini)

# Demand and Supply of Consumption Goods

- Mass  $N$  of **heterogeneous** individuals, indexed by  $a$
- Cumulative distribution  $H(a)$ , with  $H'(a) > 0$  on  $[a_{\min}, a_{\max}]$
- Logarithmic intertemporal utility
- Consumption good assembled from CES differentiated intermediate inputs; consumption good priced competitively

# Production of Intermediates

- Production of intermediates

$$x_{\omega} = \int_{a \in L_{\omega}} \psi(\varphi_{\omega}, a) \ell_{\omega}(a) da$$

- Assume  $\psi(\varphi, a)$  is twice differentiable and **strictly log supermodular**
  - For arbitrary wage schedule, firm hires optimal labor type  $m(\varphi)$
  - PAM:  $m'(\varphi) > 0$
- Monopolistic competition yields mark-up pricing of intermediates

# Inventing New Varieties

- **Invention of new varieties à la Romer**
  - Stock of knowledge:  $\theta_K M$
  - Worker of type  $a$  has productivity  $T(a)$  in research sector
  - $\ell_R(a)$  workers of type  $a$  invent  $dM = \theta_K M T(a) \ell_R(a)$  new varieties per time  $dt$  (strong scale effects)
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- **Comparative advantage in ideas**: Assume  $T(a) / \psi(\varphi, a)$  is increasing in  $a$  for all  $(\varphi, a)$
- $\Rightarrow$  **Sorting**:  $\exists a_R$  (“cutoff”) such that  $a < a_R \Rightarrow a \in L_M$  and  $a > a_R \Rightarrow a \in L_R$  (like “occupational choice” in Lucas 78)

# Labor-Market Equilibrium

- **Labor market clearing:** Supply of workers of type  $m(\varphi)$  equals demand for workers by firms of type  $\varphi$
- Differentiate this condition

$$\frac{m''(\varphi)}{m'(\varphi)} = (\sigma - 1) \frac{\psi_\varphi[\varphi, m(\varphi)]}{\psi[\varphi, m(\varphi)]} - \frac{\psi_a[\varphi, m(\varphi)] m'(\varphi)}{\psi[\varphi, m(\varphi)]} + \frac{G''(\varphi)}{G'(\varphi)} - \frac{H''[m(\varphi)] m'(\varphi)}{H'[m(\varphi)]}$$

- **Boundary conditions**

$$m(\varphi_{\min}) = a_{\min}, \quad m(\varphi_{\max}) = a_R$$

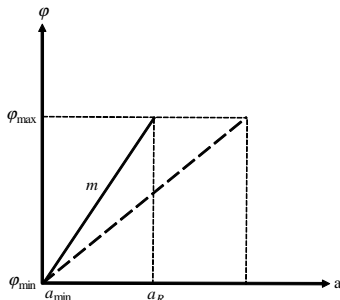


# Equilibrium Matching Function

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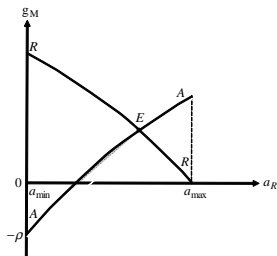
- So,  $a_R \uparrow \Rightarrow$  (inverse)-matching function shifts down
  - every worker matches with lower productivity firm
  - due to log supermodularity of  $\psi(\cdot)$ , log wage profile on  $[a_{\min}, a_R]$  must flatten (steepen) when  $a_R$  increases (decreases)

# Balanced-Growth Path

$$g_M = \theta_K N \int_{a_R}^{a_{\max}} T(a) dH(a) \quad (\text{RR})$$

Combining labor-market clearing and free-entry condition:

$$\rho + g_M = \theta_K N \Lambda(a_R) \quad (\text{AA})$$



- Two Types of Results

- Autarky

- How do cross-country differences generate differences in autarky (steady-state) growth rates and wage inequality?

- Integration

- How does trade integration affect countries' growth rates and inequality?
    - How do growth and inequality compare across countries in a trade equilibrium?

# Cross-country Comparisons in Autarky

## Capacity to Innovate

- **Capacity to innovate** described by three parameters
  - Size of labor force:  $N_c$
  - Efficiency of knowledge accumulation:  $\theta_{Kc}$
  - Productivity of inventors:  $\theta_{Tc}$
- In  $RR$  and  $AA$  curve, these parameters enter as product:  $N_c\theta_{Kc}\theta_{Tc}$
- If  $N_i\theta_{Ki}\theta_{Ti} > N_j\theta_{Kj}\theta_{Tj} \Rightarrow a_{Ri} < a_{Rj}$  and  $g_{Mi} > g_{Mj}$
- **Income inequality:**
  - More unequal wages in manufacturing in  $i$  than in  $j$  due to better technology matches
  - Larger size of research sector, which pays higher reward to ability
  - $\Rightarrow$  more inequality!

# International Integration: Trade and Knowledge Spillovers

- $C$  countries
- Costly trade in intermediate goods due to tariffs and/or shipping. Delivered price in  $j$  is  $\tau_{jc}$  times as great as source price in  $c$ .
- Final goods nontradable
- R&D subsidies at rate  $s_c$
- Asymmetries:  $\theta_{\psi_c}, \theta_{T_c}, N_c$
- Partial (or complete) knowledge spillovers:

$$K_c = \sum_{j=1}^C \theta_{Kjc} M_j; \theta_{Kjc} > 0 \text{ for all } j \text{ and } c$$

# Effects of Trade on Growth and Inequality

- Convergence in long-run growth rates.
- Opening of trade: analogous to increase in  $\theta_K$  in closed economy.
  - More labor allocated to R&D in every country.
  - Growth rate faster in every country.
  - Greater income inequality in every country.

- Differences in Manufacturing Productivity and Trade Barriers
  - Convergence in growth rates and wage inequality
  - Change in  $\tau_{jc}$  or  $\theta_{\psi c}$  have no effect on long-run growth or inequality
- Differences in Innovation Capacity or in Ability to Create and Absorb Knowledge Spillovers
  - Convergence in growth rates and wage inequality
- Differences in R&D Subsidies
  - If  $s_i > s_j$  and international knowledge spillovers are complete, then  $a_{Ri} < a_{Rj}$  and more wage inequality in  $i$  than in  $j$
- Differences in Technology Sets
  - If  $\bar{\varphi}_i > \bar{\varphi}_j$  and international knowledge spillovers are complete, then  $a_{Ri} > a_{Rj}$
  - Greater inequality in  $i$  than in  $j$  at bottom of distribution, but at least as great inequality in  $j$  at top.



# Conclusions

- International integration affords researcher access to larger knowledge stock  $\Rightarrow$  accelerates innovation and growth
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- Have abstracted from
  - Diversity in manufacturing industries (factor intensities, etc.)
  - Team production activities that involve multiple individuals
  - Capital inputs that may be complementary to certain types of worker or inventors
  - Market frictions in labor market and in financing new ideas
  - Superstar potential for those at top end, especially in open economy