

Discussion of Julien Bengui & Javier Bianchi

"Capital flow management when capital controls leak"

Marcel Fratzscher

DIW Berlin

and Humboldt–University Berlin

TCMB – NBER conference

Istanbul, 13-14 June 2014

Key points of paper

- Neat model with novel question: role of leakages for prudential controls
- Focus on policy optimality for prudential regulation in the presence of leakages
- Presence of trade-off for social planner: between inefficiency from pecuniary externality and creation of allocative inefficiency
- Results not trivial: why prudential controls can still be beneficial when leakages occur
- Comments: how realistic are assumptions? Can we broaden the analysis / relax some assumptions?



Trade-off R – U agents: substitutability

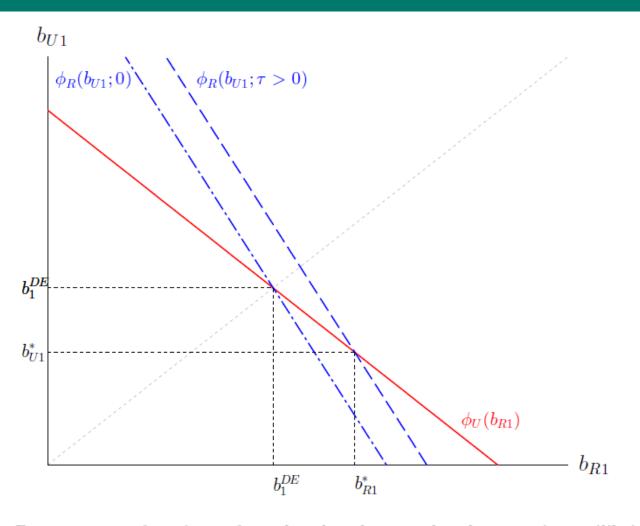


Figure 1: Best response functions of regulated and unregulated agents in equilibrium with exogenous tax $(0 < \gamma < 1)$.

"Optimality" for social planner

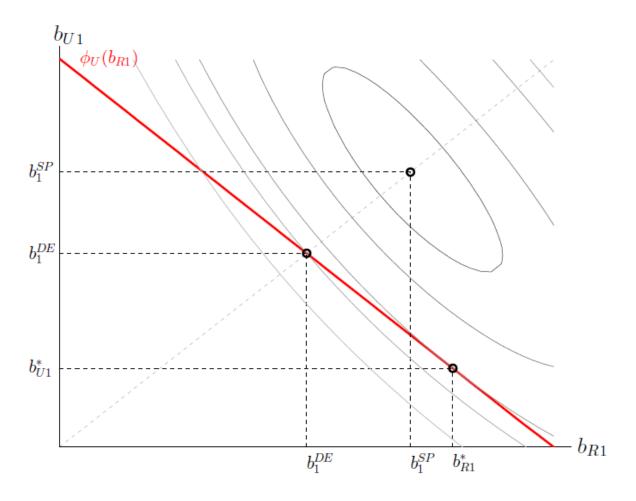


Figure 3: Borrowing choices in equilibrium with optimal capital controls, with planner's iso-utility curves.

I. Assumption of substitutability of R - U agents

- What empirical evidence?
- Case of IOF tax in Brazil (Forbes, Fratzscher, Kostka, Straub 2012): evidence for complementarity
- A. signalling Bartolini and Drazen (AER, 1997)
- B. impact of control on return (expectations) via growth, stability, etc.



Brazil: Complementarity equity-bond

| | Equity Funds | | Debt Funds | | Global Equity Funds | |
|----------------------|----------------------|--------------------|----------------------|--------------------|----------------------|--------------------|
| | First- difference | Log- difference | First- difference | Log- difference | First- difference | Log- difference |
| Control Brazil | -0.050** | -0.134** | -0.033*** | -0.289*** | -0.014*** | -0.987*** |
| | (0.020) | (0.056) | (0.004) | (0.077) | (0.003) | (0.087) |
| Control Ex-Brazil | 0.007 | -0.057 | -0.001 | 0.263 | -0.003 | -0.394 |
| | (0.009) | (0.160) | (0.008) | (0.469) | (0.004) | (0.365) |
| $\omega^{benchmark}$ | 0.813*** | 0.984*** | 0.216*** | 0.284*** | 0.416*** | 0.564*** |
| | (0.018) | (0.036) | (0.072) | (0.094) | (0.040) | (0.091) |
| Other Macro Controls | Y | Y | Y | Y | Y | Y |
| Observations | 1,485 | 1,485 | 1,060 | 1,060 | <i>734</i> | 734 |
| R-squared | 0.724 | 0.489 | 0.033 | 0.029 | 0.353 | 0.299 |



^{*} is significant at the 1% level, ** at the 5% level, *** at the 1% level

Investor Perspective (Forbes et al. 2012)

- Interviews with 15 groups of investors (1-5 people/group)
 - Each fund had some international exposure

General reaction to capital controls?

- One of many costs of doing business (costs)
- Can make country more attractive (benefits)
- Indicates anti-investor bias, increased policy uncertainty, that will deter investment (signaling, expectations)

Actual response to specific controls?

- Composition: equity vs. Bond funds
- Geography: global vs. EME funds
- Lagged adjustment for various reasons



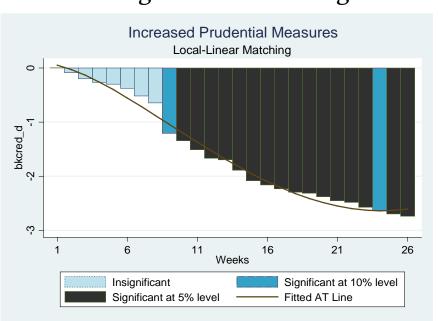
2. Assumption about risk-taking of R vs U agents

- Regulated vs unregulated not a random choice: what difference?
- Crucial for finding of social planner's trade-off between inefficiency from externality and allocative inefficiency
- If social planner an target "risky" lending and/or agents: no trade-off

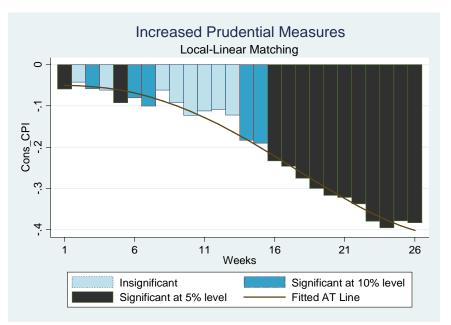


Increased Macroprudential Measures Impact on Financial Fragility

% Change in Bank Leverage



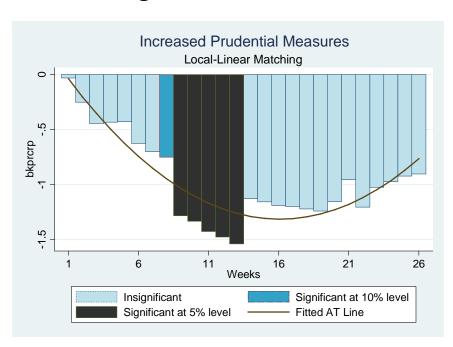
Change in Expected Inflation



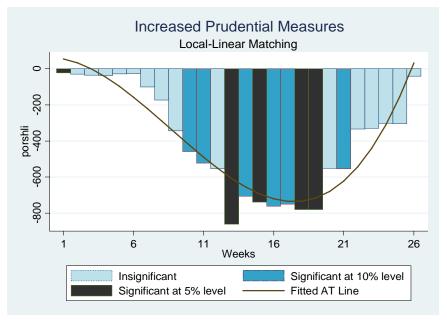


Increased Macroprudential Measures Impact on Financial Fragility

% Change in Bank Credit



Change in Exposure to Portfolio Liabilities





3. Assumption, goal of controls: crisis prevention

- Goals often different from capital flows, e.g. FX valuation
- i.e. controls not to reduce pecuniary externality of R & U agents
- ...but policy-maker may have allocative goals, e.g. shift from importers to exporters via weaker exchange rate
- trade-off of paper may in reality be the reverse!



| LOGIT RESULTS | Increased Inflow Controls | Decreased Outflow Controls | Increased Macroprudenti al |
|-------------------------------|---------------------------------|----------------------------------|----------------------------------|
| Real exchange rate (%ch) | 11.222*** | 6.006** | 1.317 |
| Portfolio flows (6 mo, %ch) | 0.001 | 0.004 | 0.000 |
| Consensus CPI, 52-wk | 0.207* | -0.148 | 0.337*** |
| Private credit / GDP (%ch) | 0.652 | 1.157 | 4.501** |
| VIX | 0.052 | -0.032 | -0.045 |
| TED Spread | -2.381 | 1.077 | -0.646 |
| Commodity prices (%ch) | -0.334 | -2.536* | 0.217 |
| Interest rate vs. US (ch) | -0.037 | -0.031 | 0.042 |
| FX Reserves/GDP (% ch) | -0.663 | -0.846 | -0.817 |
| Floating ER dummy | -0.349 | 0.488 | 1.615*** |
| Capital account openness | -0.097 | -1.008*** | 0.579*** |
| Stock market cap. (% GDP) | -0.012 [*] | 0.006** | -0.000 |
| Log GDP per capita | 0.224 | 0.802** | 0.052 |
| Legal compliance | -17.397 | 105.058** | 79.502*** |
| Legal compliance ² | 3.100 | -25.638** | -18.826*** |
| Observations | 4,953 | 4,708 | 4,394 |
| Pseudo R ² | 0.192 | 0.222 | 0.155 |



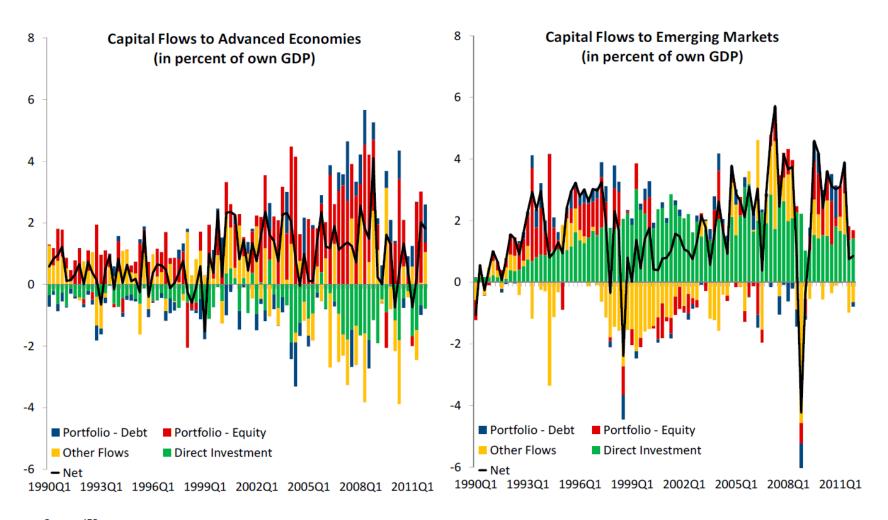
| Mean: | Mean: Unmatche | t-Statistics | | Local-linear | | |
|-------------------------|---|---|--|---|---|--|
| Group (µ _T) | d Control (μ _C) | $\mu_{\rm C}$ | | Mean Matched Control (μ _C) | | t-scat (Ho: $\mu_T = \mu_{C}$) |
| 0.090 | 0.008 | 4.21*** | | 0.099 | | -0.33 |
| 0.401 | -2.541 | 0.21 | | 1.955 | | -0.58 |
| 7.156 | 4.158 | 4.78*** | 1 | 6.115 | | 1.03 |
| 0.044 | 0.026 | 0.99 | | 0.012 | | 1.12 |
| 25.752 | 26.482 | -0.39 | | 27.791 | | -0.82 |
| 0.268 | 0.351 | -1.39 | | 0.271 | | -0.08 |
| 0.068 | -0.007 | 1.30 | | 0.058 | | 0.18 |
| -0.523 | -0.149 | -0.56 | | -1.006 | | 0.22 |
| 0.080 | 0.084 | -0.06 | | 0.134 | | -0.73 |
| 0.667 | 0.744 | -0.81 | | 0.714 | | -0.33 |
| 0.073 | 1.016 | -2.97*** | | 0.234 | | -0.51 |
| 43.231 | 84.666 | -1.98** | | 48.162 | | -0.40 |
| 8.443 | 9.295 | -3.26*** | | 8.535 | | -0.31 |
| 2.046 | 2.229 | -3.82*** | | 2.029 | | 0.32 |
| 4.216 | 5.018 | -3.76*** | | 4.144 | | 0.33 |
| | Treated Group (μ _T) 0.090 0.401 7.156 0.044 25.752 0.268 0.068 -0.523 0.080 0.667 0.073 43.231 8.443 2.046 | Mean: Treated Group (μ _T) Unmatched Control (μ _C) 0.090 0.008 0.401 -2.541 7.156 4.158 0.044 0.026 25.752 26.482 0.268 0.351 0.068 -0.007 -0.523 -0.149 0.080 0.084 0.667 0.744 0.073 1.016 43.231 84.666 8.443 9.295 2.046 2.229 4.216 5.018 | Mean: Treated Group (μ_T) Unmatched Control (μ_C) t-Statistics (Ho: μ_T = μ_C) 0.090 0.008 4.21*** 0.401 -2.541 0.21 7.156 4.158 4.78*** 0.044 0.026 0.99 25.752 26.482 -0.39 0.268 0.351 -1.39 0.068 -0.007 1.30 -0.523 -0.149 -0.56 0.080 0.084 -0.06 0.667 0.744 -0.81 0.073 1.016 -2.97*** 43.231 84.666 -1.98** 8.443 9.295 -3.26*** 2.046 2.229 -3.82*** 4.216 5.018 -3.76*** | Mean: Treated Group (μ_T) Unmatched Control (μ_C) t-Statistics (Ho: μ_T = μ_C) 0.090 0.008 4.21**** 0.401 -2.541 0.21 7.156 4.158 4.78**** 0.044 0.026 0.99 25.752 26.482 -0.39 0.268 0.351 -1.39 0.068 -0.007 1.30 -0.523 -0.149 -0.56 0.080 0.084 -0.06 0.667 0.744 -0.81 0.073 1.016 -2.97**** 43.231 84.666 -1.98** 8.443 9.295 -3.26**** 2.046 2.229 -3.82*** 4.216 5.018 -3.76**** | Mean: Treated Group (μ_T) Unmatched Control (μ_C) t-Statistics (Ho: μ_T = μ_C) Mean Matche Control (μ_C) 0.090 0.008 4.21*** 0.099 0.401 -2.541 0.21 1.955 7.156 4.158 4.78*** 6.115 0.044 0.026 0.99 0.012 25.752 26.482 -0.39 27.791 0.268 0.351 -1.39 0.271 0.068 -0.007 1.30 0.058 -0.523 -0.149 -0.56 -1.006 0.080 0.084 -0.06 0.134 0.073 1.016 -2.97*** 0.234 43.231 84.666 -1.98** 48.162 8.443 9.295 -3.26*** 8.535 2.046 2.229 -3.82*** 2.029 4.216 5.018 -3.76*** 4.144 | Mean: Treated Group (μ_T) Unmatched Control (μ_C) t-Statistics (Ho: μ_T = μ_C) Mean Matched Control (μ_C) 0.090 0.008 4.21*** 0.099 0.401 -2.541 0.21 1.955 7.156 4.158 4.78*** 6.115 0.044 0.026 0.99 0.012 25.752 26.482 -0.39 27.791 0.268 0.351 -1.39 0.271 0.068 -0.007 1.30 0.058 -0.523 -0.149 -0.56 -1.006 0.080 0.084 -0.06 0.134 0.667 0.744 -0.81 0.714 0.073 1.016 -2.97*** 0.234 43.231 84.666 -1.98** 48.162 8.443 9.295 -3.26*** 8.535 2.046 2.229 -3.82*** 2.029 4.216 5.018 -3.76*** 4.144 |

4. Assumption: capital inflows are detrimental

- Not always true, i.e. capital inflows may reflect (strong) domestic fundamentals
- Determinants matter: push factors vs. pull factors
- Some evidence...



AE capital flows equally large and volatile



Source: IFS



Push versus pull: Drivers of capital flows

 Most of EME capital flows during 2008-09 crisis explained by push factors, but post-crisis by pull factors (esp. Asia, LatAm)

| | Push factors | | | Pull factors | | | |
|--------------------------------|-----------------|--------------------|---------------------------|--------------|----------------------|--------------------|--|
| | % Pre-crisis | of total Crisis | capital flows Post-crisis | • | l by facto Crisis | ors Post-crisis | |
| ALL countries | 65.4 | 72.8 | 45.0 | 34.6 | 27.2 | 55.0 | |
| EM Asia EM Europe | 48.3 86.6 | 84.9 93.2 | 18.1 80.3 | 51.7 13.4 | 15.1 6.8 | 81.9 19.7 | |
| Latin America Africa/Middle | 48.8 | 150.0 | 36.9 | 51.2 | -50.0 | 63.1 | |
| East Advanced | 109.3 | 104.4 | 54.8 | -9.3 | -4.4 | 45.2 | |
| Europe | 90.8 | 23.2 | 84.2 | 9.2 | 76.8 | 15.8 | |
| Other advanced | 76.1 | 80.5 | 58.8 | 23.9 | 19.5 | 41.2 | |



"Optimality" of prudential controls

Pecking order

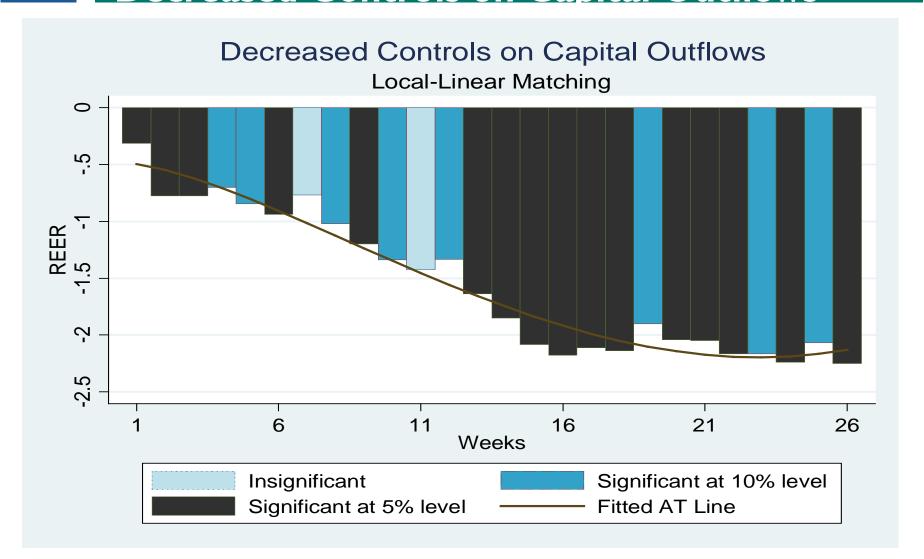
- Macroeconomic -- Monetary, fiscal, structural policies
- Prudential
 Macro- and microprudential
- Financial market development & depth
- Institutional quality and environment
- "flight-to-safety" phenomenon makes capital flows to EMEs often highly pro-cyclical and hence detrimental
- Link to quality of institutions and country risk
- Capital controls and FX policy interventions

Variety of controls

Change in controls on outflows may be more effective option



Impact on Real Exchange Rate Decreased Controls on Capital Outflows





Summing up

- Neat model with novel question: role of leakages
- Very specific case: can we relax some assumptions?
 - Substitutability
 - Heterogeneity across agents trade-off for social planner may be different
- Broaden policy analysis: comparison to other policy options

